Is Your Name Lucky? See Announcement on Pages 12 & 13. Part 1

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Chicago Sunday Tribune.

THE WORLD'S GREATEST NEWSPAPER

FINAL EDITION

VOLUME LXXXI.—NO. 5. [COPYRIGHT: 1922: BY THE CHICAGO TRIBUNE.] JANUARY 29, 1922. A * SEVEN CENTS IN CHICAGO AND 50 MILES RADIUS | TEN CENTS ELSEWHERE.

MANY DIE IN THEATER CRASH

FORTUNES IN A NAME—IF THAT NAME IS LUCKY

Big Prizes Offered by The Tribune.

BY DORIS BLAKE.

What's in a name?

If by some lucky turn yours should win you a cash fortune, would it be sweeter far?

What is your name?

Is it a lucky one?

What is your birthday? Is it a lucky day?

Have you ever taken the trouble to find out?

Are you willing to take it? Are you willing to submit your name to me and your birthday that I may analyze it according to a process of astrological and cabalistic divination I have evolved to determine whether it will bring you a cash fortune?

$10,000 for the Luckiest.

Large sums in cash will be paid daily and Sunday by THE TRIBUNE for lucky names. An additional cash prize of $10,000 will be paid for the one luckiest name of all lucky names!

Yours may win it. You cannot tell. Neither can I until you submit it to me for divination.

Names began in Eden. They have meanings. They are not just simple sounds for the sake of distinction only. The first man was given the name of Adam, denoting his origin from the earth. Eve gave to her first born the name of Cain, implying acquisition, a standing testimony of her faith in the first promise made to man in Eden. From the earliest imposition of names they were in some measure given to mark the future good wishes and hopes of the parent toward the child.

Determining Factor in Luck.

For hundreds, aye thousands of years names have been believed to be a determining factor in luck, good or ill. Followers of this cult have changed their names to change their luck and stoutly maintained the change for the greater success and happiness of the individual.

There are lucky names and unlucky names. Some names are luckier than other lucky names. You never can tell about yours. But I can tell you. And the luck in your name will be measured in cash prizes according to its true luck worth.

For a long time I have been conducting the horoscope department in the columns of this paper. I have been telling you all about the influence of the various stars and planets and zodiacal signs upon characteristics, temperament, habits and opportunity. How, born on a certain day and under certain planetary influence, you were "amiable" or "selfish" or "magnetic" or "spiritual" or "jealous" or "hot-tempered" or possessed of certain other traits.

The Process.

Now, having delved deeper into influences that shape and mold the destinies of mankind, I am fortunately able to determine just how lucky you really may be by a remarkable process of combining names and numerals, birthdates and other data which I shall ask you to supply, the secret of which naturally I cannot be asked to disclose, since it is my own method of casting horoscopes and determining luck for the individual.

There is nothing new in luck prediction. Go back as far as you will in history and there you will find oracles, sybils, soothsayers, magicians, astrologers and prophets forecasting events and good fortune by the aid of astrology, numerals, birthdates and other mystic data.

Mrs. Roosevelt's Horoscope.

Now, I am ready to tell you whether your name is a lucky one or not. Read the horoscope of Mrs. Theodore Roosevelt, as I have cast it according to my own mystic calculation and believe there is something in a name.

I used the same data in her instance as I request of you in the horoscope blank you must send me and which appears in another column of today's TRIBUNE. And here is what her horoscope portrays:

EDITH CAROW ROOSEVELT.

Edith: Rich gift.

Carow: Probably derived from the Welsh "Carw"—Castle by the Water.

Roosevelt: Of or belonging to a field of corn.

Father's name: Charles Carow.

Charles: Courageous.

Carow: Stronghold by the water.

Mother's name: Gertrude Elizabeth Tyler.

Gertrude: All truth.

(Continued on page 14, column 4.)

NEWS SUMMARY

WASHINGTON.

Washington moving picture theater collapses under weight of snow; probably 30 dead; 140 injured.

Harding administration launches 1922 congress campaign seeking confidence vote of nation.

Expecting Shantung settlement tomorrow, delegates believe conference will rise late next week.

LOCAL.

Orchestra hall fire panic averted by coolness of Pianist Josef Hofmann and management.

Town rivalry and $100,000 wagers involved in scandal which brought ousting of nine U. of I. athletes.

Jazz music "obscene and a peril to nation's morals," says Judge Arnold Heap in fining Entertainers' cafe.

Gov. Small's plea to indictments delayed until after motions for separate trials are disposed of.

Miss Katherine Field and Thomas C. Rodman are married in St. Chrysostom's Episcopal church.

Crowe anti-city hall Republicans slate Mrs. William Severin and Mrs. David Hill Danek for county board places; Deneen-Brundage forces slate William R. Parker for treasurer.

Building peace rests in hands of Judge Landis, who, refusing to quit as arbiter, will fix new wage scale effective June 1.

Bandit trio, including fake policeman, rob saloon owner of $5,800.

German made guns flooding United States markets and being sold to all who order by mail.

Boy skater ventures onto thin ice along lake shore on north side and drowns.

FOREIGN.

Cardinal Mercier gets great reception in Italy, en route to Rome.

Germany asks allies to relinquish all cash payments on reparations for 1922.

Griffith and Irish Free State advocates winning over many members of Sinn Fein convention.

EDITORIALS.

Results of the Washington Conference; Subsidy, Prohibition, and Naval Strength; A Labor Reservoir.

SPORTING.

W. A. Brady posts $50,000 guarantee for Dempsey-Wills match.

Minnesota beats Chicago, 25 to 12, and Purdue beats Iowa, 27 to 26, in conference basketball.

FEATURES.

Part 4—Comics: The Gumps, Gasoline Alley, Kernel Cootie, Harold Teen.

Part 5—Fiction Magazine: "The Pig in the Poke," by Ethel Storm; "$100,000 Reward," a serial, by Henry C. Rowland; "Vengeance Is Mine," a sea story, by Ethel M. Colson; a page of fashions in colors.

Rotogravure Section—The world in pictures.

Parts 6 and 10—Special automobile and auto show sections.

Parts 7-8—Fashions for both men and women; household hints; contests; the Teenie Weenies.

Part 9—Stage, screen, and music; society, women's clubs, and men's clubs; books, art, and astronomy; Winnie Winkle cartoon; religious news.

Part 10—Aviation; farm and garden news; Washington essays; the Potters.

Real Estate News will be found on pages 20 and 21 of the Classified Section.

THE WEATHER

SUNDAY, JANUARY 29, 1922.

Sunrise, 7:07 a. m. Sunset, 5 p. m. Moon sets 6:58 p. m. Sunday.

Chicago and vicinity—Fair Sunday; Monday increasing cloudiness, possibly becoming unsettled; not much change in temperature; moderate easterly winds.

Illinois—Fair Sunday, followed by increasing cloudiness by night and Monday with rain in west and south portions; not much change in temperature.

TRIBUNE BAROMETER.



TEMPERATURES IN CHICAGO

MAXIMUM, 2 P. M. 32
MINIMUM, 1 A. M. 23

11 p. m.	26	7 a. m.	24	3 p. m.	32
Midnight	24	8 a. m.	25	4 p. m.	32
1 a. m.	23	9 a. m.	25	5 p. m.	32
2 a. m.	23	10 a. m.	28	6 p. m.	32
3 a. m.	23	11 a. m.	28	7 p. m.	31
4 a. m.	23	Noon	29	8 p. m.	30
5 a. m.	23	1 p. m.	30	9 p. m.	30
6 a. m.	23	2 p. m.	31	10 p. m.	29

Mean temperature for 24 hours to 10 o'clock last night, 27. Normal for the day, 25.

Deficiency since Jan. 1, 32 degrees.

Precipitation to 7 p. m., none. Deficiency since Jan. 1, 0.68 of an inch.

Highest wind velocity, 14 miles an hour from the east at 11:09 p. m.

WEEKLY FORECAST.

For the Ohio valley, the region of the great lakes, and the upper Mississippi and lower Missouri valleys—Unsettled and cold, with occasional snows.

TWO TOWNS BET $100,000 UPON "RINGER" GAME

Rivals Sought Aid of College Stars.

[By the Associated Press.]

The bitter rivalry between two country towns, which became so acute that approximately $100,000 was bet on a football game, was the cause of the athletic scandal which resulted in disqualification Friday night of nine University of Illinois athletes and which threatens to reach into Notre Dame university.

A group of citizens of Carlinville, Ill., it was learned last night, decided last fall to "clean out" financially the rival town of Taylorville, Ill., by obtaining ten college stars to play on their football team, and with victory apparently assured, to bet the limit on the annual contest between the two elevens.

But Taylorville learned of the plan, obtained nine college men for its own team and not only defeated Carlinville, but won close to $50,000 by covering every Carlinville bet made, thus beating the rival town at its own game.

Nineteen College Football Players.

Ten Notre Dame players were in the Carlinville lineup on Nov. 27, immediately after the college season closed, according to statements by citizens of that town, while the nine Illinois men disqualified played on the Taylorville eleven.

In the Carlinville lineup, according to persons associated with the team, were Gus Desch, member of the American Olympic team and world's champion 440 yard hurdler; Chester Wynne selected by some as All-Western conference full back, and John Mohardt, All-American selection of several football writers. All played on the Notre Dame eleven last fall.

In 1920 Carlinville won from Taylorville, 10 to 7, at Carlinville. Taylorville at that time loudly boasted that next year, with their team on its home ground, there would be a different story.

Several Carlinville people then conceived the "safe betting" idea of filling their lineup with college stars.

Notre Dame to the Rescue.

Overtures were made to Notre Dame men, according to backers of the Carlinville team, and it was agreed to pay the ten men $200 each plus their expenses, the total coming to $2,700.

The persons who arranged the affair passed the word to their friends to bet the limit. These friends went to the bank, the family stocking, and the cupboard to bring forth, in some cases, the savings of years. A special train was hired and a band taken along on the trip to Taylorville.

Farmers from all the nearby towns arranged to join the pilgrimage, and in nearly every case a well filled wallet was taken along. The clinching of the game became common gossip on the street corners, in the grocery stores, and wherever persons gathered.

The News Gets Around.

But each person who received the "confidential" information apparently passed it on to another friend, for gradually the word spread through Macoupin and Montgomery counties into Taylorville. At the same time Taylorville received word that Carlinville was ready to back its team with the family jewelry if necessary.

Consternation spread through Taylorville at the idea of sending their team against nationally known college players.

Then a few citizens decided to seek a little college aid themselves.

Quietly the word was passed around not to fear Carlinville—that a means of defeating their rivals' plans had been found.

Ready for Golden Harvest.

When the time for the game came, a group of Carlinville citizens began checking up over in one corner of the field. They found that their citizens had bet close to $50,000. Over in another section some Taylorville citizens reached the same conclusion.

When the Carlinville eleven came on the field the visiting rooters rose to cheer.

"What are we yelling for? That's the Taylorville team," said a Carlinville woman.

"O, no, that's Carlinville," replied a Taylorville policeman.

"I guess I know our boys and not

(Continued on page 4, column 2.)

PEOPLE AND ANIMALS

[Copyright: 1922: By The Chicago Tribune.]



The first word spoken by many children is the name of an animal.



The first story that captures their imagination is the story of "The Three Bears."



Their first interest in mural decoration is inspired by their interest in animals.



The first visit to the circus menagerie is a golden day in childhood.



"The Jungle Book" is a tale that holds the youthful interest enthralled.



A great zoological collection should, therefore, be the aim of every great city that wants to interest, educate, and please its population.

WOMEN TAKE "KICK" OUT OF POLAND BEER; LEAVE ONLY 2 1-2%

WARSAW, Jan. 28.—[By the Associated Press.]—Beer containing more than 2½ per cent alcohol is to be forbidden in Poland. The alcohol law passed by the diet today places the ban on beer of higher alcohol content, limits drinking places to one per 2,500 population, prohibits saloons, licensing only cafés and restaurants, makes proprietors liable to arrest in the case of drunkenness on their premises, and places a tax of 20 per cent on all liquor stocks.

A stiff fight in the diet preceded the passage of the measure, the "wet" forces presenting lengthy arguments against, as one of them phrased it, "compelling the Poles to drink hair tonic as they do in the United States."

The "dry" victory is attributed largely to the activities of the seven women deputies.

WOMEN TRY TO BUY "MOONSHINE" FROM CONSTABLE

Constable Joseph Miller, 1450 Davis street, Evanston, received a decided shock last night when two well dressed women mistook his home for a "bootlegger's" resort and tried to purchase a quart of "moonshine."

Miller was eating supper when the doorbell rang. Two women were at the door.

"Good evening, ladies, what can I do for you?" he asked.

"I would like a quart this time," said one thrusting a $10 bill toward him.

"A quart of what, madam?" he asked.

"Why a quart of moonshine, of course," said the woman.

"You have the wrong house," said Miller. "I am an officer——"

But the would-be purchasers were around the corner before Miller could add

"— of the law."

Steam Column 200 Feet High Issues from Mt. Hood.

Portland, Ore., Jan. 28.—A column of steam issuing from crater rock on Mount Hood had doubled in size tonight since it first was observed this morning, and at dusk was about 200 feet high. Word of the phenomenon was received from Government camp, close to the mountain. No rumblings or other evidences of volcanic activity were observed.

AVOID ORCHESTRA HALL FIRE PANIC

Hofmann Plays On as Smoke Fills Theater.

Smoke escaping from a balky furnace in the Pullman building poured through the ventilators in Orchestra Hall and caused a momentary scare last night. It failed, however, to stop the performance or drive out the 2,500 persons who had gathered to hear Josef Hofmann, pianist, and the Chicago Symphony orchestra.



JOSEF HOFMANN. [Mishkin Photo.]

Hofmann was at the piano playing Beethoven's Fifth Concerto when the acrid odors of burning wood were wafted across the stage. Fritz Kreisler, noted violinist, was sitting in a front seat.

Hofmann Keeps on Playing.

As the smoke grew denser many in the audience began to become uneasy and a few persons got up and moved toward the rear. Hofmann, however, did not hesitate in his playing, although the smoke over the stage was heavier than in any other part of the building.

Meantime, Fred J. Wessels, manager of the hall hurried to the next building. There he found that a fire started in a balky furnace had choked up and flooded the building with smoke. This escaping through feed pipes and the ventilators was rapidly filling Orchestra hall.

Manager Quiets Audience.

Hurrying back, he crossed to the front of the stage, and without halting the program raised his hand for attention. Then he announced there was no fire and that the smoke was coming from a furnace.

The audience settled in its seats and instead of hurrying out when the program was finished, stayed to encore Hofmann five times before they allowed him to go.

ACTRESS PLAYS HER PART WHILE HUSBAND LIES DEAD AT HOME

New York, Jan. 28.—Effie Ellsler played her trying rôle in one of New York's stage successes through two performances today, though her husband, Frank Weston, retired actor of Shakespearean rôles, lay dead in their home.

Mr. Weston, who was 72 years old, died this morning. News of his death was broken to his wife after the matinée performance.

"There is no understudy to take my place," she said. "My husband would tell me to go on with my work."

The marriage of Miss Ellsler and Mr. Weston was a stage romance of thirty years ago. Her father was a partner of Joseph Jefferson. Mr. Weston became a member of their company.

New Comet Winks 'Hello!' and Flies Past Cape Town

Cambridge, Mass., Jan. 28.—Discovery of a new comet in the southern skies was announced in a cable message from Brussels to the Harvard observatory today. The message said the comet was seen from the Cape of Good Hope, South Africa, and appeared to be moving south and west, but gave no further details. The British government maintains an observatory at Cape Town. Brussels is used as a clearing house for exchange of astronomical information by European observers.

Children's Cries Foil Mother's Effort to Die

In the presence of her two children, Mrs. Elizabeth Garrett, 25 years old, 9964 Vincennes avenue, attempted to commit suicide last night by hanging herself in a pantry adjoining the kitchen of her home. The children, Eulalie, 4 years old, and Helen, 1 year old, began crying and the former ran into the street and stopped E. W. Sceelmacher of 9958 Vincennes avenue, who followed them back into the house and cut the rope. Mrs. Barrett is said to have been despondent because of ill health.

Mayor Is Kept from Office by Rheumatism

Mayor Thompson failed to appear at his office in the city hall yesterday because he is in his home suffering with rheumatism of the right leg.

SNOW SMASHES ROOF, 140 INJURED IN CAPITAL

17 Bodies Found in Ruins; Others Are Still Buried.

BULLETIN.

Washington, D. C., Jan. 29.—(Special.)—The Evening Star's latest estimate of casualties at 12:45 this morning (Sunday) is between thirty-five and forty dead and at least 140 injured. At that hour a report from the scene stated that seventeen bodies had been brought out and others had been located.

Policemen and firemen expressed the opinion that the total dead might go as high as sixty or seventy-five.

Washington, D. C., Jan. 28.—At least twenty, and perhaps thirty, persons were killed and over a hundred injured tonight in the collapse—under the weight of two feet of snow—of the roof of the Knickerbocker theater, a motion picture house. The Knickerbocker is located in the heart of Washington's fashionable northwest section, on the crest of a hill at Columbia road and 18th street, N. W.

The theater presented a scene of horror at 10 o'clock, an hour after the roof fell beneath a weight of snow heavier than any to which it had been subjected since the $1,000,000 building was erected several years ago.

Late tonight the snow, which has been falling steadily for thirty hours since the greatest blizzard of years swept the Atlantic coast from New York to North Carolina, reached an official depth of three feet.

Two hours and a half after the accident at the theater police had recovered ten bodies.

Prominent Men Hurt.

Sig. Nobile Tomasso Assereto, third secretary of the Italian embassy, was one of the first injured to be removed. Both his legs were broken and he suffered internal injuries.

Representative John H. Smithwick of Florida was painfully cut about the head and chest, but not seriously hurt.

Albert Seward of Chicago was slightly injured, his scalp being cut by broken glass.

Beyond the lines first established by the police and later taken over by soldiers and marines thousands gathered, the news having spread rapidly over the capital, many being aroused by the clanging of fire gongs as apparatus was rushed to the scene from every fire station in the city.

Vast Crowd at Scene.

Those beyond the fire lines included men and women known throughout the country—senators, representatives, ambassadors, ministers, and society leaders—the beautiful theater drawing its clientele from embassies, members of congress, and cabinet members.

While estimates differed as to the actual dead still buried in the ruins of the theater, Coroner J. R. Nevitt did not alter his "first guess" that there had been three hundred killed. Several hours would perhaps elapse, however, it was indicated, before a definite estimate of the situation would be available. The more moderate reports limiting the dead to approximately fifteen were more generally believed, but Second Battalion Chief Wolter reported that his men had removed six dead from one corner of the building and that he had helped another group unfasten the body of a woman from the debris.

"There are several hundred more in there," Wolter said. "It is awful."

The orchestra pit had disappeared under the debris, he said, and he suspects the entire band of nearly fifty musicians are trapped.

Moans Heard on Streets.

The lights in the theater were dimmed at the time of the accident, and succeeding it there was a scene of wildest confusion. The moans of men, women, and children, some buried beneath tons of cement and bricks, could be heard by the first persons to gather in the street. The police said there were about 150 persons in the gallery and perhaps two hundred in the part of the theater where the wreckage was worst.

"Get Rich Quick Wallingford" was being shown and the second show of the evening had just begun when the roof crashed.

Race to Rescue Hundreds.

Five alarms of fire were sent in, although there was no fire as a result of the collapse, and the firemen were able to concentrate on the work of digging the victims out of the wreckage.

Drug stores and ice cream parlors, of which there are a number in the neighborhood, were converted into temporary hospitals and telephone operators were instructed to summon all physicians and nurses who could be reached.

The corps of marines guarding the new navy building, where the arms conference has been in session, were called out for duty, and they had a hard fight with many men and women who had relatives or friends in the theater.

A call was sent in by the rescue squads for acetylene torches, hacksaws with which to cut iron girders which imprisoned some of the victims in the ruins, and oxygen tanks.

The roof, according to one witness who was in the theater, started first to collapse in the center. There were wild shouts of

FIRST LIST OF IDENTIFIED DEAD AFTER ACCIDENT

Washington, D. C., Jan. 28.—(Special.)—The first casualty list made after the Knickerbocker theater accident contained these names:

COVALL, MRS. B. A., Washington.
COSTLEY, MISS.
EARNEST, S. H., Brookyln.
FREEMAN, G. S., musician.
HILLYER, DOUGLAS, Washington.
STRAW, DR. W. P., Washington.
RUSSELL, MRS. MARIE, Washington.
SCOFIELD, W. S. JR., Danville, Va.
TRACEY, WILLIAM, member of orchestra.
UHL, WALTER, Washington.

Five other bodies, not identified, have been found.

warning and alarm as tons of snow and cement tumbled down on the audience. Then the balcony gave way with a grinding wrench, carrying a fifty foot section of the rear wall with it.

By the time the police and firemen arrived in force the walls were wavering in the wind and apparently about to fall. The crowd about the theater was driven back and ropes strung. A general call was sent out to all of the city hospitals and the Walter Reed hospital.

Rescuers who came out of the theater after the collapse said there was almost complete wreckage in the rear section, and that it might take hours to get all of the victims out of the heaps of debris.

Many women who escaped ran screaming to the street and several fainted while the injured were removed on stretchers and taken in ambulances to hospitals, private homes, and nearby clubs.

The hospitals were soon overcrowded and the list of injured grew in proportion. At Emergency hospital, one of the largest institutions in the city, there were twenty-five victims in two hours after the accident. The Emergency hospital, as well as the others—Georgetown, George Washington, Sibley, and Casualty—were jammed with relatives and friends.

The "Dreadful Silence."

At 11 o'clock a worker came out of the ruins. He asserted that there was a "terrible silence" inside the building. If others were still imprisoned there at that time, it was believed that they had died.

The roof to those able to push through police lines seemed to rest almost on the floor, scarcely more than a foot and a half separating the lowermost debris and the floor level. All of the debris was covered with the snow which had weighed so heavily upon the roof. Standing up through the debris, however, stark and ragged were pillars that had supported the balconies and the roof.

The site of the theater being at the intersection of two or three principal streets was lighted by the glow of street lights which a few blocks distant shed a soft glow on the mantle of snow which covered the city but lighted the scene of the horror.

In Fashionable Center.

The big theater is in a section about one mile from the business center of the city, which has grown up into a community of many thousands, and scores of the finest residences of the city are within a stone's strow.

The edifice was one of the newer show places of Washington and occupies an entire large square. The huge roof, which weighed many tons, was weighted with additional tons of snow which had fallen during the last twenty-four hours in the worst blizzard Washington has experienced since 1899.

The police attempted to fix responsibility for the collapse of the roof, but no statement of an official nature could be obtained. A girl who described herself as Ida M. Clark, and who said that she played the big organ in the theater stated that the question of removing the snow from the roof had been discussed at the theater in the afternoon. An expert who knew the construction of the roof, she said, stated that the roof would hold the snow and that there was no danger.

Theater Owner Is Away.

No statement could be obtained from Harry M. Crandall, owner of the theater, who was at his home when the collapse was reported. Crandall, it is understood, was in Alexandria, Va., during the day to be present when Joseph P. Morgan, general manager of the Crandall theaters in Washington, was married to Miss Mary R. Bogert of this city.

EYE WITNESSES' STORIES

Dever Weeden, a government employé, was across the street when the roof fell. He rushed into the wreckage and groped his way to the balcony. There he saw a woman's arm protruding from the twisted mass of steel.

"She was screaming," he said. "I made an effort to get to her, but the debris was impassable. She screamed a couple of times more and then, after a few moans, her voice died away."

Dr. J. R. Canine, who was sitting with his wife in the last row of the balcony, suffered a broken arm. After getting first aid at the drug store nearby, he returned to aid in the rescue. His wife escaped with bruises and a cut on the head.

"I saw the roof come down and jumped into the aisle," Dr. Canine said. "The force of the impact knocked me to the floor, but the roof did not strike either of us. As soon as I recovered from the first stun I picked up my wife and with the aid of matches we picked our way through the dark and got out."

Heroism of Young Girl.

The heroism of Miss Ruth Posely, 19, drew the admiration of the crowd of spectators. She had gone to the movie with two other girls, and was carried out suffering a broken nose and severe lacerations. She laughed as a doctor came up to her.

"Don't bother about me, look after the other girls," she begged.

Congressman Barkley, Kentucky, was among the crowds of frantic relatives. His son, Merle, 15, was in the theater at the time and Barkley was trying to get through the police lines to search for him.

Among the remarkable scenes was the sight of scores of men and women who hitched themselves to stalled ambulances, pulling them through the great snowdrifts until the engines could be started.

Residents of the neighborhood responded quickly to a call for blankets with which to wrap and carry the victims. Hundreds of blankets and overcoats were piled near the rescuers.

CHEESE DESTROYED.

Cheese valued at $2,000 was destroyed by fire or damaged by water last night when fire started in the basement of the Crosby Cheese company, 18 West Kinzie street. Crossed wires are believed to have caused the blaze.

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AND THE COATS CAME BACK



Mrs. E. Reardon and Mrs. Oscar Townsend are shown at the Fillmore street police station, all smiles. Mrs. Townsend has just recovered her fur coat, which was stolen from a rack in back of a box at the opera. Mrs. C. Ellsworth of Kenilworth also received her coat, stolen at the same time, which was recovered by the police yesterday.

The Injured in Theater Crash

Washington, D. C., Jan. 28.—(Special.)—The first list of those injured by the collapse of the Knickerbocker theater tonight follows:

Alexander, Frank.

Asserto, Tomasso; Italian embassy aid.

Babson, J. B., 521 Melrose street; injuries uncertain.

Barchfeld, Dr. A. J.

Barchfeld, Mrs. Elmer.

Bowen, R. J.; serious.

Bowen, Mrs. Mildred, 1949 Biltmore street; leg broken, head injured.

Bowen, Mrs. R. J.; leg broken.

Bresslau, Mrs. Bernard; both shoulders broken.

Brown, Mrs. R. J.

Brosseau, "Doc," North Adams, Mass.; fractured back.

Canine, J. R., 2311 18th street; rib, arm broken.

Caplan, G.

Castney, M. E.

Chalmers, Mrs. Mary; slight.

Cole, Miss Margaret.

Curtain, James A., Florence, Mass.

Custis, J. B. G.

Durlan, J. L., 2109 18th street; serious condition.

Durland, Mrs. J. L.; bruises.

Glenn, Hugh.

Gold, M.

Hall, Dr. Curtis Lee; fractured arm.

Hall, Mrs. Custis Lee; dislocated shoulder, fractured arm, head cuts.

Hopkins, Miss Helen.

Howell, Mrs. Henry S.

Klenner, John.

Klemk, Joseph.

Lee, S. M.

Long, Florence.

Locey, Harry, 117 K street; broken rib.

Mattiello, William, musician; arm amputated.

Mertie, A., 2109 18th street; right arm cut off.

Michaleas, Jones and Wife; slight injuries.

Nesbit, H. B. Jr., Kansas City, Mo.; fractured leg.

Newkirk, Clarence, Navy Department; face lacerated.

Prezioso, John, musician.

Postley, Miss, 1654 Euclid avenue, cuts, bruises.

Powell, Henry, 2400 16th street, slight.

Powell, M. H., 2400 16th street, leg hurt; hospital.

Richmond, S. W.

Robertson, H. P.

Rhea, Marie, 1301 I street, lacerations.

Schwab, Mrs. Mattie, slight.

Say, Walter Urd.

Seward, Albert, Chicago; scalp wounds.

Sitillo, Thema A., Italian embassy; scalp wounds.

Strayer, L. M., correspondent of Pittsburgh Dispatch.

Strayer, Martha.

Taylor, Mrs. Gertrude.

Tucker, Col. Charles C., lawyer.

Tucker, Mrs. Charles C.

Van Pucke, Alphonso, musician; broken shoulder blade.

Webb, Mrs. Juliette B., 2138 California street; internally injured.

White, Miss Maclean; broken leg.

Williams, Edward A., musician; broken leg.

Wilson, Miss Elin, 2400 16th street; slight.

MISSING.

Atkinson, Ethel M., 2238 18th street.

Cavell, B. H., 2409 18th street.

Dorsch, Mrs. H. M., 1654 Euclid street.

POLICE HUNT MYSTERY WOMAN AND INFANT

A young woman, who gave the name of Mrs. Mary Casey, entered the St. Vincent's orphanage, Superior and La Salle streets, last night, and asked if she might leave an infant she had wrapped in a blanket.

When one of the attendants asked where she got the child and why she wished to leave it at the orphanage, the woman replied that she lived at 2730 Hampton court and the child belonged to a friend. The attendants informed her they must notify the police before she could leave the child. While this was being done the woman left the place unobserved.

The Sheffield avenue police went to the Hampton court address and found no one named Casey lived there.

SUSPECT TAKEN IN $25,000 LOAN BANK HOLDUP

Police early this morning arrested William Mossbaum, alias "Red" Monliker, 1226 South Peoria street, at Roosevelt road and Jefferson street. Mossbaum is wanted, it was said, in connection with the robbery of the Klein Loan bank, 505 South Halsted street, in which $25,000 in cash and jewelry was obtained.

According to Sergts. O'Neill, Gratton, and Knowles, who made the arrest, Mossbaum was named in a confession made by Edward Eisenburg, alias Edward Ginsburg. The latter was killed last week in a pistol duel with Sergt. Charles Paldina, who was himself killed.

See Section 7—Page 1—
for particulars of our Semi-Annual Sale of Furniture Rugs Carpets

Included in this sale is a complete line of manufacturer's samples of highest grade Wilton and Axminster Rugs—all perfect, at substantial savings.

O.W. Richardson & Co.
125 South Wabash Avenue

3 FT. SNOWFALL BURIES CAPITAL, BLOCKS TRAFFIC

Washington Is Isolated by Terrific Blizzard.

[BY A STAFF CORRESPONDENT.]

Washington, D. C., Jan. 28.—[Special.]—The entire middle Atlantic seaboard from the Carolinas to New York, according to reports to the federal weather bureau, is tonight buried in a snowfall that has broken all official records. So far the heaviest fall has been in North Carolina, Virginia, Maryland, Delaware, and the District of Columbia, with the storm still raging from the North Carolina line to the Hudson river.

Snow has been falling steadily in Washington since 4 o'clock yesterday afternoon, slowing down the activities of the government, interfering with the transaction of legislative and official business, and generally paralyzing traffic.

Trains Are Held Up.

It is the peculiar kind of a snow storm that has affected wires very little, but greatly interfered with steam, street car, and automobile traffic. Hundreds of automobiles are stalled in the heavy snow banks.

All train traffic from Virginia and the south was tied up. Hundreds of persons are marooned in the railway stations here, unable to leave for their homes. Even the crack trains from New York and Philadelphia either did not arrive at all or were many hours late.

With few exceptions the street car lines in the District of Columbia were snowbound today, suburban lines are unable to operate, suburban street cars have been forced off the tracks by the snow, and these derailments have halted operation of other cars.

An official measurement at 5 o'clock this afternoon recorded 28 inches in less than twenty-four hours. This not only broke all snow records in Washington but more than doubled the best previous record, that of twelve inches on Feb. 12, 1899.

Congress Closes Shop.

The paralyzing effect of the snowfall may be judged by the fact that congress adjourned today on account of the weather, one of the few such occasions in history. The senate started to continue the discussion on the foreign loan refunding bill, but found that a quorum could not be mustered.

The house continued with a handful of members for about three hours, but finally quit at 3 o'clock.

While most of their younger colleagues reported that they were "snowed in," the three oldest senators surprised attachés at the capitol by appearing at their desks. They were Senators Warren of Wyoming, 78; Nelson of Minnesota, and Page of Vermont, each 79.

The three patriarchs declared they were too used to blizzards at home to be "snow bound" in Washington.

Senator Simmons of North Carolina sent this message by telephone:

"I am snowed in. Drifts fifteen feet deep around my house."

First Families Are Cold.

Richmond, Va., Jan. 28.—All Virginia is blanketed under the deepest snow fall in twenty-three years. Drifts have piled eight feet deep in many places. Traffic of every kind is demoralized.

Three large tobacco warehouses at Danville, Va., collapsed under the weight of snow and all other warehouses in that city were ordered closed.

Wind at a velocity of fifty-six miles today crippled the water front at Norfolk and practically suspended shipping in Hampton roads.

Dispatches from Norfolk said seven vessels were in distress off the Virginia coast. Among them were the two barges, the W. R. McDonald and the Catonsville, the schooner Blanche C. Pendleton, the naval fuel ship Arethusa, which has been battering the storm for three days off Cape Fear; the tanker Robert E. Hopkins, the Ambrose Five, a gasoline launch, and the coast cutter Manning.

New York Gets Edge.

New York, Jan. 28.—[Special.]—The center of the blizzard that tied up traffic in Washington and Virginia with two feet of snow did not reach this city, but its fringes dropped a three inch fall of snow here, with a fifty mile gale to create a near-blizzard in the open spots.

Traffic in and out of New York suffered. The Pennsylvania railroad announced that it would not attempt to run any more trains between this city and Washington until Sunday. The Pennsylvania was able to bring in only one train from Washington during the day.

Trains from the west were not affected.

Brotherly Love Frozen.

Philadelphia, Pa., Jan. 28.—Eastern Pennsylvania, Delaware and southern and central New Jersey tonight felt the effects of the storm raging along the Atlantic coast line. Falls varying in depth from six inches to one foot have been reported in the district, while the snow showed no sign of abatement.

NEW LAMP BURNS 94% AIR.
Beats Electric or Gas.

A new oil lamp that gives an amazingly brilliant, soft, white light, even better than gas or electricity, has been tested by the U. S. government and 35 leading universities and found to be superior to 10 ordinary oil lamps. It burns without odor, smoke, or noise—no pumping up, is simple, clean, safe. Burns 94% air and 6% common kerosene (coal oil).

The inventor, L. P. Johnson, 609 W. Lake street, Chicago, is offering to send a lamp on 10 days' free trial, or even to give one to the first user in each locality who will help him introduce it. Write him today for full particulars. Also ask him to explain how you can get the agency, and without experience or money make $250 to $500 per month.—Adv.

HERE IS PROGRAM FOR WEEK OF NEWS SERVICE BY RADIO

Following is the program to be given this week from the Westinghouse Radiophone studio—Station KYW—in conjunction with THE TRIBUNE-Westinghouse Radio News service. Tune up to 360 meters and enjoy it.

MUSICAL PROGRAMS.

MONDAY.

Florence Hallberg, mezzo soprano.
Leroy Ramp, tenor.
William Frank, French horn.

TUESDAY.

Lucy J. Hartman, contralto.
Arthur Kraft, tenor.
Mme. Sturkow-Ryder, pianist.

WEDNESDAY.

Geneve Cadle, soprano.
Gustav Holmquist, baritone.
Day William, cellist.

THURSDAY.

Popular songs, courtesy of Leo Feist, Inc.

FRIDAY.

Elsa Kressman, soprano.
Carl Craven, tenor.
Lucille Manker, pianist.

SATURDAY.

Mina Hager, contralto.
Ebba Sundstrom, violinist.
Herbert Gould, basso.

All musical programs under the direction of Morgan L. Eastman.

News bulletins from TRIBUNE staff men will be given after the concert; market news earlier.

Before Inventory Clearance of
Girls' Dresses
On Sale Monday and Tuesday

100	White Dresses Sizes 3 to 6 Values to $3.50	95c
100	White Dresses Sizes 3 to 6 Values to $6.75	$1.95
50	White Dresses Sizes 6 to 14 Values to $12.75	$3.95
95	Colored Wash Dresses Sizes 2 to 5 Values to $5.75	$2.45
150	Colored Wash Dresses Sizes 6 to 14 Values to $5.75	$2.95

No phone or mail orders.
Above dresses will not be sent on approval.

A. STARR BEST
Randolph and Wabash
CHICAGO

BANDIT TRIO, ONE PHONY COP, GET $5,800 IN LOOT

Rob Saloon Owner in His Own Automobile.

A holdup band with one member dressed as a policeman's uniform and wearing a star, figured last night in a $5,800 robbery.

Three men, including the fake policeman, approached Peter Almeroth, a saloonkeeper at 4757 Roosevelt road, Cicero, just as he had been driven to his home at 4739 Jackson boulevard. Two drew revolvers and forced Almeroth into his automobile.

Throw Chauffeur Out.

The three robbers then got in the car and were driven by John Bron, chauffeur, to Spaulding avenue and Van Buren street. There the chauffeur was thrown out. One of the bandits took the wheel and drove to Francisco avenue and Walnut street. En route, Almeroth was robbed of $3,000 in cash, a $2,800 diamond ring, and a watch and chain. He was then thrown from the machine. Later in the night, riot squads and emergency squads, searching the west side for the bandits, found Almeroth's car abandoned at Paulina street and Park avenue.

Almeroth is said to operate a handbook in connection with his saloon. The police believe the bandits knew that Almeroth carried large sums of money and planned to waylay him for the loot.

Resists Five; Shot.

Many other robberies were reported to the police. Charles Dahlin, 1861 81st street, a chauffeur for the Davis Cartage company, was shot while resisting five men who attempted to rob him. Frightened after firing the shot, the bandits fled without further molesting him.

Mrs. W. Coe, 6602 Claremont avenue, was a victim of purse snatchers, losing her pocketbook containing $4. Mrs. Elizabeth Lang, 6837 Emerald avenue, also reported that her purse containing $5 had been grabbed.

Miss Rose de Coury, cashier in a cleaning and dyeing stop at 3523 South State street, was held up by two colored bandits who got $20 from the cash register.

Kidnaped; Loses $85.

George Dailey, 4101 Adams street, a chauffeur for The Hub, was kidnaped in front of 5822 South Michigan avenue by four men driving a black sedan. After taking $83 he was thrown into the street at Prairie avenue and 63d street.

Thomas Johnson, employed in a grocery at 7402 Vincennes avenue, was robbed of $25 by two men while he was on his way to the bank.

George Strecht, a butcher, 3603 South Washtenaw avenue, was held up by three men who rifled the cash register of $75.

Joseph Lynch, 1263 West 72d place, was strong armed and beaten by three men who robbed him of $20.

Three colored men, said to be members of the "Black Knights" who were captured several days ago and identified by many victims, were arraigned yesterday in the South Clark street court and the case continued to Feb. 8.

Two colored men robbed Max Lueder, 1333 East 69th street, of $550 after they had entered his butcher shop, bound him and hung him from a meat hook.

WOES COME FAST AFTER CRIPPLE DEFIES CITY HALL

Charges He Was Hit with Own Crutch.

Two years ago Dr. B. B. Butts, 71 years old, a cripple living at 6227 North Nordica avenue, unwittingly violated a building ordinance in the construction of some new buildings. Immediately, he charged last night, he received a visit from a city hall "inspector," and a request for a contribution to the Thompson-Lundin campaign fund, $100 being named as the amount desired. Dr. Butts failed to "kick in."

Since then, according to Dr. Butts, these things have happened:

Plasterers have struck on his buildings and demanded that he pay a $100 fine.

Needless special assessments have been levied against his property.

He has been beaten by his own crutch.

He has been arrested.

Dr. Butts told his story when he appeared at the detective bureau to give himself up.

"Inspector" on the Job.

"I own several houses in my neighborhood," said Dr. Butts last night. "In the construction of some of them I have used wallboard as a substitute for plaster, because I thought it better.

"Two years ago this winter a man representing the city hall called and told me I must discontinue the use of wall board. I demurred. He said I would have to come in and fix it at the city hall. I asked how much it would take. He said, 'About $100.'

"'To whom shall I take the money?' I asked. He would not tell me the name, but said he would accompany when I was ready to pay the tribute. I never paid it.

"My troubles date from that time. The plasterers' union boon was after me, insisting that I use plaster instead of wall boards, and demanding $100 for the 'damage' my practice already had caused. I refused.

Charges Clerk Struck Him.

"I have been unable to get needed improvements, and I have been persecuted through levy of taxes for needless expenditures in connection with 'improvements' that none of the property owners in the vicinity wanted.

"About ten days ago I called at the board of local improvements offices in the city hall to protest. After I had presented by complaint, Jackson M. Evans of 347 West 72d place, a clerk, said:

"'You're an old crook—get out of here!' I told him I was in a public office and would leave when I finished my business. He rushed from his desk, striking me a glancing blow on the head. I believe there was a ring on his finger, because my scalp was cut. I threw up my crutch in self-defense. He grabbed and struck me with it.

"The next day I was arrested. The case comes up Tuesday in the Clark street court.

Mr. Evans last night contradicted Dr. Butts' version of the encounter in its entirety.

"'Dr. Butts,' he said, 'came into our office in a great rage and said he was going to 'clean out the place.' He was not long in hitting me in the eye with his crutch."

OCEAN STEAMSHIP MOVEMENTS.

Arrived.	Port.
AMERICA	New York
MOUNT CARROLL	New York
EMPRESS OF RUSSIA	Hongkong
ROCHAMBEAU	Havre
CENTENNIAL STATE	London
ESTONIA	Cuxhaven
Sailed.	**Port.**
HOSSIER STATE	Manila
LA LORRAINE	New York
PRINCESS MATOIKA	New York
CARONIA	New York
PALACIA	New York
AQUITANIA	Southampton

Story & Clark



PIANO BARGAINS

Offering you a most wonderful opportunity to get a guaranteed, standard, taken-in-exchange, upright or player-piano, at positively startling savings. The prices are so reasonable and the terms so very easy, there is no reason for your not having a piano.

Used and Slightly Used Player Bargains

JOHNSON Mahogany, large size.	$198
HAMPTON Full size mahogany case.	$215
GERHARD Mahogany, beautiful tone.	$235
TRYBER Mahogany, good condition.	$265
TENNYSON Oak, like new.	$345
HAMPTON Oak, slightly used.	$358
STORY & CLARK Mahog., perfect condition.	$495

Upright Piano Bargains

KIMBALL Ebony, small case.	$85
HALLET & DAVIS Ebony, fancy design.	$95
EMERSON Ebony, fine tone.	$98
SCHONDORF Mahog., splendid condition.	$135
SCHAEFFER Mahog., exceptional value.	$158
ARION Mahog., splendid tone.	$182
SCHUBERT Oak, good tone value.	$198
CARLISLE Mahog., splendid condition.	$200
CRAMER Mahog., good tone and action.	$212
SWEETLAND Mahog., full size.	$218
SCHILLING & SONS Mahog., splendid value.	$228
KENSINGTON Mahog., small apt. size.	$237
MEISTER Mahog., very little used.	$248
DICKENSON Oak, splendid tonal value.	$250

Story & Clark
315-317 So. Wabash Av.
Please send me a complete description of your bargains in slightly used
Player-Pianos
Upright Pianos
offered in this January Clearance Sale; also details of easy-payment plan.
Name .....
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You will find security, comfort and style in these wonderfully made Schulte Zylo Shell Frames.

They will introduce to you complete spectacle satisfaction.

HAVE YOUR EYES EXAMINED

A Schulte examination made without charge or obligation answers in full all your questions of sight. If glasses are advised and ordered, the results are guaranteed to satisfy you.

Four Schulte Optical Co Stores

108 N. State St. Second Floor, Stewart Bldg.
7 E. Adams St. Ground Floor, Republic Bldg.
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Open Until 9:00 Every Night at 17 W. Madison St. Only

First see the MARMON New Models
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Are You Prepared For A Second Blowout?
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Automobile Supply Co.
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About the
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WOMEN WITH IDEALS

want a *paper* with ideals. Therefore they read *THE TRIBUNE* —every morning.

BUILDING PEACE STILL RESTS IN LANDIS' HANDS

Judge to Fix New Wage Scale as Arbiter.

Peace in the building industry of Chicago still rests in the hands of Judge Landis.

Tomorrow he will begin consideration of whatever data may be submitted by the building craft unions on which he will determine what shall be the wage scale and working conditions effective June 1. If this new edict should be satisfactory to the twenty-six unions which refused to accept the scale he set last September, building construction will start with a rush; if he doesn't allow the pay increases demanded, the unions will continue their fight.

This was the statement of union leaders yesterday following the emphatic announcement of the jurist that he would not step down as arbiter between the unions and contractors, as requested by the "insurgent" labor organizations. In event the unions refuse, the empoyers' efforts for an open shop will continue.

Announces Stand at Conference.

The decision of Judge Landis to continue his work was announced at a conference at the Chicago Beach hotel with officials of the Building Trades council and representatives of the Associated Builders of Chicago and the Building Construction Employers' association.

When Judge Landis was selected by the building trades organizations last June as arbiter it was agreed that all disputes between the unions and contractors should be settled before Feb. 1, so building activities in the spring would not be hampered. The meeting yesterday was called in conformity with that provision.

Judge Landis at the outset read a letter presented to him a few days ago by a committee of the building trade union officials. This letter told of a meeting of the trades council on Jan. 13 at which "eighteen of the trades expressed a desire to be relieved of any further participation in arbitration proceedings with you as umpire, feeling that if both the contractors and journeymen were permitted to meet without any restrictions being placed on either party a satisfactory agreement could be reached that would stabilize the building industry, to the end that the entire community would be benefited."

Couldn't Back Down.

"I stated to the gentlemen who presented this," Judge Landis said, "that of course I could not issue any such statement or take any such position."

The judge added that he had not been a "volunteer" as an arbiter and he asked if the request that he withdraw from the duty represented the views of the employers also.

He was assured to the contrary by William Schlake of the builders' organization.

"I want to say that the Associated Builders recently adopted a resolution protesting against your elimination from the situation," Schlake said. "They believe that, while the Associated Builders was not a party to the original action, while they had nothing to do with the selection of your honor as arbiter, they assented to the job you took and agreed to abide by your findings, and it is their desire that you see it through."

Edward Haupt, president of the Building Construction Employers' association, said similar action had been taken by his organization.

Reads Plea for Him to Quit.

"Now," continued Judge Landis, "subsequent to this and after my interview with the committee, I have received from officials of a number of the building trades unions the following communication:

"'We, the undersigned representatives and in behalf of the organizations we represent, hereby petition you, as umpire in the building trades arbitration proceedings, to be relieved of any further negotiations in this matter before you, as it is believed that a satisfactory agreement between the contractors can be reached by such action on your part.'

"These officials represented the cement finishers, drain layers, tile layers, fixture hangers, plumbers, gasfitters, glaziers, stone cutters, engineers, tile layers' helpers, architectural iron workers, lathers, asbestos workers, steamfitters, hodcarriers, boilermakers, marble cutters and setters, marble polishers, skagliola workers, marble helpers, sprinkler fitters, machinery movers, composition roofers, tuck pointers, marble, mosaic, and terrazzo workers.

Petition of Metal Workers.

"Now, were there any more, do you know, besides those that I have just read? Have I mentioned all of them?" inquired the judge.

William A. Curran, who was recently elected president of the Building Trades council, said there was an addenda attached to the petition in regard to the carpenters and several other trades which were not in the arbitration.

"Here is a document that isn't signed by anybody," Judge Landis continued. "It reads: 'As the award is made for the carpenters and the sheet metal workers, these trades feel, as they have not been parties to the arbitration proceedings, that an error was made in making the award to cover them, and they feel, in view of the above facts, that they are in no wise bound to accept the plan of arbitration or any decision entered by the umpire.'

Only Course to Go Ahead.

"What I have said," the judge continued, "indicated the inescapable position that this umpire finds himself in as a result of all that has happened, beginning with the execution of the first document, and leaves for me only the going on with it, disagreeable as that thing is under these circumstances.

The electricians, bricklayers, and architectural ironworkers—three of the powerful building trades organizations that have consistently abided by all the provisions of the Landis award—also had representatives at the conference.

Judge Landis invited them to submit any data they might have bearing on the question of wages for the year beginning June 1 and the representative of the bricklayers offered arguments for an increase in their scale from $1.10 fixed in the first award.

Meets Mike Boyle.

"Is there anybody else here from either of the other two organizations?" Judge Landis asked.

"We may have something Monday or Tuesday, your honor," Michael Boyle of the electricians said.

"Tuesday will be too late," the judge said. "I have got to act in this matter not later than Monday. Whom do you represent?"

"The electricians," Boyle answered.

JUDGE LANDIS—Is this Michael Boyle?

MR. BOYLE—Yes, sir.

JUDGE LANDIS—How are you?

MR. BOYLE—Pretty good.

JUDGE LANDIS—I didn't know you. I sent word for you to call me up.

MR. BOYLE—Now, this is the question I would ask: If the employers do not make an application for a reduction and the employés do not make an application for an increase in wages, what will be the position of the umpire?

JUDGE LANDIS—You mean what will I do with respect to the subject?

MR. BOYLE—Yes.

JUDGE LANDIS—Well, I should say without any question it will stand as it is.

No Private Sessions.

At the close Judge Landis was asked about the private audience Mr. Haupt of the builders had requested in behalf of certain unions.

"Well, don't waste any time on that, gentlemen; there won't be any 'under the-bed' meeting here," the judge said. "I didn't get your point. I thought you said that some of the trades wanted to come here and in the presence of the other side present something. No, don't waste any time on any private audience."

JUST MARRIED



The photographer caught Mr. and Mrs. Thomas C. Rodman just as they were leaving St. Chrysostom's Episcopal church yesterday after the wedding ceremony. Mrs. Rodman entered the church Miss Katherine Field.

[TRIBUNE Photo.]

KATHERINE FIELD AND T. C. RODMAN WED IN CHURCH

St. Chrysostom's Scene of Ceremony.

Never has little St. Chrysostom's Episcopal church on Dearborn parkway housed a more fashionable audience nor been more artistically decorated than it was yesterday for the marriage of Miss Katherine Blackwell Field, eldest daughter of Mr. and Mrs. Stanley Field, and Thomas Clifford Rodman, son of Mr. and Mrs. Willoughby Rodman of Los Angeles.

The service was read at 4 o'clock by the Rev. Norman Hutton, rector of the church. Easter lilies decorated the altar and at the ew ends were lighted tapers, the standards of which were wreathed in smilax. The arches were festooned with smilax and in each was hung a golden bell. Beautiful old tapestries were flung over the high partitions at the rear of the church.

Ushers and Bridesmaids.

The acolyte and choir, singing the bridal chorus from "Lohengrin," preceded Dr. Hutton and the bridal party in the bridal procession. Ushering were Sanford Otis, Kingman Douglas, Richard Bentley, Arthur Dixon, Leonard Marshall, and Edward J. Bermingham, all of Chicago; William A. Read Jr. of New York, and Frederick G. Crane Jr. of Dalton, Mass.

The bridesmaids, Miss Beatrix Thorne, Miss Frances Robbins, Miss Anna Marquis, Miss Phoebe Norcross, Miss Elizabeth Carpenter, and Mrs. Keith Carpenter (Anita Dunn) of Chicago, Miss Margaret Smith of Baltimore, Md., and Miss Helen James of New York, wore pale yellow gowns of crêpe romaine with Brussels lace sleeves and side draperies of lace which touched the floor. Cape effects at the back were edged with sable. Their hats were of brown tulle with numidie feathers drooping off one side. They carried bouquets of spring flowers.

Car, Gift of Father.

Miss Daphne Field, her sister's honor maid, wore a dress of cloth of gold with a cream colored embroidered net overdress. Her hat was of brown velvet and she carried a bouquet like those of the bridesmaids.

The bride's gown was of white velvet, made very simply and quite short. It had a full court train of brocaded white velvet lined with silver cloth and the tulle veil extended beyond the train. The veil was held in place with a narrow wreath of orange blossoms. She carried a bouquet of cyclamen and valley lilies. She wore a four strand string of pearls, the wedding gift of her mother. Her father's gift to her was a motor car which took her and her husband to the train last night when they started on their honeymoon.

Russell Welles of New York served as best man for Mr. Rodman. The bride was given in marriage by her father. Following the ceremony, which was witnessed by an ultra-fashionable assemblage, there was a reception at the residence of the bride's parents, 1550 State parkway. Mr. and Mrs. Rodman will be at home after March 1 in Lake Forest.

Miss Helen Gale Married.

The marriage of Miss Helen Gale, daughter of Mr. and Mrs. Albert L. Gale of 935 Judson avenue, Evanston, to Edward Campbell George, son of Mr. and Mrs. Arthur E. George of Evanston, took place at 8:30 o'clock last night at the First Methodist Episcopal church, Evanston. The ceremony was read by Dr. Ernest Fremont Tittle. Miss Katherine Ward presided at the organ.

The bride was attended by Mrs. Howard Lotspiech, Miss Harriet Odell, Miss Margaret Frankhauser, and Mrs. P. M. Fifer of Indianapolis. Mr. George was attended by William White of Wilmette. The ushers were John Newey of Evanston, Stuart Ritchie of Chicago, and Al Wiltberger of Evanston.

After the wedding a reception was held at the home of the bride's parents. Mr. and Mrs. George will spend two weeks in New York and Boston. After April 1 they will be at home at 2118 Sherman avenue, Evanston.

CANDIDATES



Mrs. William Severin, also on the Crowe slate for county commissioner.

[Moffett Photo.]



Mrs. David Hill Danek, slated by the Crowe anti-city hall Republicans for the county board.

[Chambers Photo.]

CROWE'S CAMP SLATES 2 WOMEN ON COUNTY TICKET

Deneen Clan Picks Parker for Treasurer.

Crowe anti-city hall Republicans stole a march on rival camps last night by being the first actually to slate women for places on the county ticket for the April primaries. The women named are Mrs. David Hill Danek, president of the Women's Protective association, and Mrs. William Severin, long an active figure in Republican political and women's club circles. They are slated for places on the county board.

Following their selection State's Attorney Crowe said that his followers still are "holding out the olive branch" to the Brundage-Deneen camp, that a solid front may be presented against the Thompson-Lundin machine.

In addition to the women named they offer Coroner Hoffman as a candidate for sheriff, William Busse for president of the county board, George K. Schmidt for assessor and Trustees Mathias Mueller and James H. Lawley of the sanitary board for renomination, as their contributions to an amalgamated ticket. If no overtures come from the Deneen-Brundage camp the rest of the Crowe ticket will be announced tomorrow, the state's attorney said.

Parker Slated in Other Camp.

Meantime the combined Brundage-Deneen forces, who also are formulating a county ticket on an anti-city hall platform, continued sifting candidate timber. William R. Parker, clerk of the Criminal court, was slated for treasurer. He had not accepted the offer late last night and it was said he prefers a renomination for his present position.

If he should accept the rest of the Brundage-Deneen ticket will be put together rapidly and Harry Laubenheimer, present chief deputy sheriff, will be slated for sheriff and charged to the Deneen group. Charles S. Peterson has signified he will accept the offer of a place on the ticket as candidate for president of the county board.

Democrats Strive to End Row.

The Democratic slate making committee of seventeen went into session at 3 o'clock in the afternoon, determined to work out, if possible, an agreement to end the bitter factional strife that has arisen within the committee. The latest suggestion is that the offices of president of the county board and county judge be left open for a free for all primary fight and that the slate be made for the rest of the offices.

So far the anti-Thompson Republicans have done nothing with congressional and legislative nominations. However, as soon as county slate making is out of the way quick work will be made of the legislative tickets. There is little prospect of congressional contests except in the Seventh district, where there will be a candidate against Congressman Michaelson, and in the Third, where State Senator Frank P. Sadler will be the anti-Thompson candidate against Congressman Sproul.

Senator Medill McCormick returned to Washington following completion of the agreement between the Deneen and Brundage forces.

The first day for filing primary petitions is Feb. 10, one week from next Friday.

SEEKS DIVORCE



Mrs. Helene Hopkins, who has filed suit for divorce against the son of the former senator from Illinois, charging cruelty.

SON OF FORMER SENATOR AGAIN IN DIVORCE SUIT

Nearly a year of constant abuse and beatings administered by her husband, Albert J. Hopkins, Jr., and a nomadic existence from hotel to hotel, were told of by Mrs. Helene A. Hopkins yesterday in a bill filed in the Superior court.

The couple were married at Fort Wayne, Ind., on May 22, 1920, a runaway match, without the approval of the senior Hopkins, former U. S. Senator from Illinois. In March of the following year disagreements began.

The bill, filed by Attorney Charles E. Erbstein, sets forth that the Hopkinses were forced to move from the Somerset, the Sheridan Plaza, and the Eastwood Beach hotels because of the husband's cruelty to his wife.

This is the second matrimonal venture that has ended in the divorce court for the younger Hopkins. On May 19, 1919, his wife, formerly Miss Helen Cass of Aurora, was granted a divorce, with $75 a month alimony and the custody of their 4 year old daughter Katherine. The charges in the first suit were similar to those in the suit filed yesterday.

AGED BUSINESS MAN ASKS COURT FOR HIS SANITY

Robbed of It Last Year, He Asserts.

Thomas E. O'Brien, a retired furniture dealer, 75 years old, living at 4332 Kenmore avenue, lost his legal sanity last June in the courts. Tomorrow he's going before Judge Oscar Torrison, in the Circuit court, to try to become legally sane again.

The original court action took place at the behest of his son, Francis T. O'Brien, 4528 Grand boulevard, with Frederick Z. Marx as attorney. A business venture embarked upon by the elderly gentleman a year ago was the reason.

Partner of Pastor-Promoter.

The senior Mr. O'Brien in March, 1921, visited Omaha, Neb., with the Rev. Robert E. Jenkinson, oil promoter, then of 830 Gault avenue. The Rev. Mr. Jenkinson, former pastor of the Presbyterian church there, was welcomed warmly. He told his erstwhile flock that he had returned to pay debts and square accounts, accumulated from a coöperative boarding proposition he established. The terms to the boarders were $65 a month and a rebate of $40 of stock of the United Shale Products company. Mr. O'Brien, he declared, as he handed around $100 bills, was a Chicago millionaire, intensely interested in a new project.

The rest of the O'Brien family, fearing that their father's monetary hallucinations might cause trouble, took it to the courts. But the father declines to stay insane.

"It was a put up job," he insisted yesterday. "There were no real grounds for that action at all. Why, the papers show that the six jurors' signatures are all in the same handwriting and in the same ink."

"Man of High Ideals."

Although Mr. O'Brien is through with the Rev. Mr. Jenkinson as a business associate, he still believes in his honesty.

"Mr. Jenkinson was a man of high ideals," he said, "but the trouble came in getting him to be businesslike."

The old furniture dealer learned his true status in the eyes of the law last week, when he attempted to purchase some real estate and found he had no such legal power.

Third Set of Twins Net ~ Celebrants Extra Cigar

Charles August was passing the cigars at his office at 64 West Illinois street yesterday morning when the phone rang. Mr. August answered it, then said:

"Take two apiece; it's twins—both boys."

Yesterday's little visitors at 5227 Berteau avenue are the third set of twins the stork has deposited there. All are living.

SLAYER IS EXONERATED.

Joseph Calabrese, 1110 South Racine avenue, was exonerated of blame for the death of Giacoma Graziano, 744 South Loomis street, who was shot and killed two weeks ago. Calabrese testified he shot in self-defense.

St. Louis Newspapers Go Back to Pre-War Rates

St. Louis, Mo., Jan. 28.—All English language daily newspapers of this city will reduce their subscription rates to the pre-war basis, it was made known today. The Globe Democrat and the Post-Dispatch will announce the reduction from three to two cents for a daily copy and from ten to five cents for the Sunday copy in tomorrow's issue. The Times and Star, it is understood, will reduce their rates beginning Monday.

POLICE ON TRAIL ON HYDE PARK'S "BURGLAR LADY"

A description of a pretty, fashionably dressed young burglaress who, the police believe, has aided her male escort in several recent Hyde Park robberies was obtained yesterday when the pair were frustrated in their attempt to break into the apartment of Frank McCorkle at 4207 Berkeley avenue. Only the fact that Mrs. McCorkle's sister, Mrs. Irene Kerley, remembered to fasten the burglar lock on the front door prevented the two from entering.



MRS. IRENE KERLEY.

[TRIBUNE Photo.]

Mrs. Kerley was sitting in the living room when the woman and her accomplice "jimmied" the door to the building and rang the McCorkle bell. Mrs. Kerley failed to hear the bell but she did hear the scraping of the "jimmy" on the apartment door.

"I demanded to know who was there and the next moment I heard them running down the steps," she said. "I ran to the window and saw them leave together in a hurry. The woman was about 30 years old and wore a fur-trimmed tailored suit. The man appeared to be a trifle younger. Both were smartly dressed."

Seek Missing Chauffeur at Request of Father

The police have been asked to search for Walter A. Rodman Jr., 1756 North California avenue, a driver, who started for Burnham from the Midnite Frolics Friday night with a fare and has not been seen since. The father believes his son has met with an accident or bandits.

U. OF I. STUDENT IS ARRESTED ON GIRL'S CHARGES

John Howard Jones Jr., 18 years old, 344 Woodstock street, Kenilworth, a freshman at the University of Illinois, was brought back to Chicago from Champaign, Ill., last night to face serious charges preferred against him by Miss Edith Britton, 3052 Bertram street. The young woman accuses him of being the father of her unborn child.

Miss Britton appeared before Judge Arnold Heap in the Morals court last Thursday and obtained a warrant for Jones' arrest.

Jones was released in bonds of $1,000 He denied knowing the young woman and said that it was a case of mistaken identity.

Suitor of Girl, Charged as Abductor, Freed on Bond

Clayton Merwin, 2005 Prairie avenue, alleged abductor of Miss Francis Waddell, 19 year old high school girl, was released last night on $5,000 bonds obtained for him by his attorney, Alex W. Jamieson. Merwin, suitor of the girl, obtained her release from the House of the Good Shepherd, where she had been placed by her father. He then sent her into hiding and refused to tell the police her whereabouts.

WILL ADDRESS AUTO DEALERS.

Magnus W. Alexander, managing director of the National Industrial Conference board, New York, will address the fifth annual convention of the National Automobile Dealers' association at its opening meeting tomorrow in Hotel La Salle. He will speak on 'American Business in 1922."



This Oriental Ring is allegedby Chinese to be almost uncanny in its power to bring to the wearer **Health, Happiness, Prosperity, Long Life and Good Luck.** The fad of the hour the country over. Don't accept imitations! Look for the ✱ stamped inside.

Popular heavyweight size, Solid Sterling Silver $1.50

Lightweight size, Solid Sterling Silver $1.00

Also supplied in 10-K and 14-K solid gold

Get it today—it only requires a dime



That Workers May Work

To keep the I. Miller factories at steady production I. Miller announces the continuance of the

Semi-Annual Sale

Every Slipper in Our Store Sharply Reduced—Evening Slippers, Dress and Walking Slippers all at unprecedented values.

Over Fifty Smart Styles

Beautiful hosiery to match at reduced prices.

$6.85

Other Styles at the surprising values of $8.95.

Quality Compared I. Miller prices are incomparable.

I. MILLER

State St. at Monroe

Shops

New York—Brooklyn—Chicago

Factories

Brooklyn—Long Island City—Haverhill, Mass.

Retail Department

PITKIN & BROOKS

8-18 EAST LAKE STREET

JUST EAST OF STATE STREET

February Dinnerware Sale Starts Monday



Our Annual February Sale of Dinnerware will begin tomorrow morning. Continuing our policy of former years to make this annual sale the greatest dinnerware event of the entire year, we offer reduced prices on every item of dinnerware in our stock without exception.

English, French, Nippon and Bavarian China,

English and Domestic Semi-Porcelain,
10% to 25% less than former prices.

Imported China Dinner Sets, 100 Pieces,
Specially priced at
$50.00 $60.00 $65.00 $75.00
$85.00 $100.00 $121.50

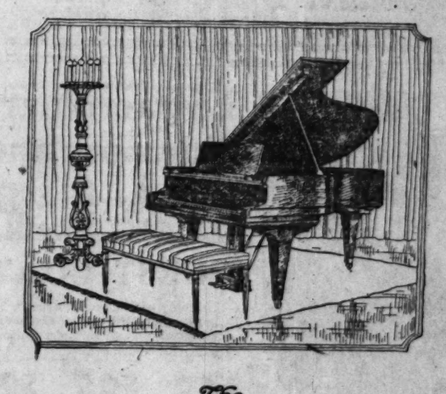
English Semi-Porcelain Dinner Sets,
100 pieces, large assortment beautiful decorations, at $50.00 the set.

American Semi-Porcelain Dinner Sets,
100 pieces, $18.75, $20.00, $22.50, $25.00, $35.00, $37.50.
51 pieces, $10.35, $11.00, $12.40, $13.65, $19.50, $19.75.

Fine China Remnants at Half Price
We offer an assortment of Odds and Ends from Discontinued China Dinnerware Patterns at half regular price.

Rich Cut Glass at 25% Discount
Our inventory has disclosed a large overstock in many lines of our finest Cut Glass. To effect a quick clearance several hundreds of items are offered at one-fourth less than regular prices.

CABLE



The

Mason & Hamlin Piano

attained its high position in the world of music by virtue of its tone—a tone so rich, so clear, so incomparably lovely that it has won the admiration of America's greatest artists.

The Mason & Hamlin is the most costly piano in the world to build—and it's the best. Won't you allow us to demonstrate that fact for you? You will have no cause to regret it.

Mason & Hamlin Pianos are on exhibition and sale in this city only at the warerooms of the

CABLE

Piano Company

Cable Corner Wabash and Jackson

AGENDA OF GENOA CONFERENCE NOW AT WASHINGTON

No Reply as to Intention of U. S. in Premises.

BY GRAFTON WILCOX.

Washington, D. C., Jan. 28.—[Special.]—The Washington government today received the agenda of the European economic conference at Genoa, but still has made no reply to the invitation to participate.

No reply, it is authoritatively stated, has even been drafted. In fact, it is stated, the definite American policy has not been determined finally, although the administration still adheres to the view that this government could be of little service to Europe at the conference at the present time and under existing circumstances abroad.

Contents of Agenda.

The agenda for Genoa as viewed here is as follows:

1. Examination of methods for placing in effective operation those principles contained in the Cannes resolutions of the allied supreme council as of Jan. 6, 1922.
2. Establishment of European peace on a solid basis.
3. Consideration of conditions necessary to reestablish confidence without prejudicing existing treaties.
4. Financial questions: [a] Circulation; [b] central banks and banks of issue; [c] public finance with respect to the work of reconstruction; [d] exchanges; [e] organization of public and private credit.

Economic Aims Told.

5. Economic and commercial questions: (a) Facilities and guarantees for import and export; (b) Legal guarantees for the resumption of commerce; (c) Protection of industrial, literary, and artistic properties; (d) Consular regulations; (e) Admission and status of foreigners in relation to their engaging in business; (f) Technical assistance in the work of industrial reconstruction.
6. Transportation.

The Washington Post, close to the President, is generally regarded as expressing the keynote of the administration viewpoint today, in the following editorial statement:

"Doubt has been aroused by the course of these nations in the Washington conference. If they have failed and refused to cooperate in Washington, although they had declared beforehand they were in sympathetic accord with this government, there is little upon which to base the hope that they would cooperate in Europe on more complex questions."

FIGHT TO QUASH DIVORCE OF MARY PICKFORD STARTS

Carson City, Nev., Jan. 28.—[United Press.]—A new battle over Mary Pickford's divorce from Owen Moore starts here Monday.

Lawyers are gathering to argue in the Supreme court in a final effort to determine whether the state's suit to annul Mary's decree.

Mary's divorce, nearly two years ago was a sensation. As a "poor little rich girl" she went with her mother to Minden, Nev., an unheard of village near Carson City, bought a home, and sued. Within ten days Mary was back in Los Angeles and within a month she was Mrs. Douglas Fairbanks.

DENOUNCE "RINGERS"



GEORGE A. HUFF. ROBERT ZUPPKE.

Athletic Director George A. Huff and Coach Robert Zuppke of Illinois are leading in the move to clean up athletics. They are ready to sacrifice valuable material, to prevent the possibility of a repetition of the football scandal which resulted in making nine Illinois stars ineligible to future contests.

TWO TOWNS BET $100,000 UPON 'RINGER' GAME

Rivals Sought Aid of College Stars.

(Continued from first page.)

one of these fellows is from Carlinville," indignantly replied the woman.

Taylorville in the first half used its regular home town team. At the end of the half, Taylorville led, 7 to 0.

Hoist on Their Own Petard.

Then, out on the field trotted nine stars from the University of Illinois. They had been held under cover for the first two periods.

These men were Larry Walquist, last year's football captain and mainstay of this year's team; Jack Crangle, All-Western full back in 1920 and honorably mentioned this year; Joe Sternaman, brother to the famous "Dutch" and a quarter back around whom Zuppke had planned to build his 1922 elven; "Dutch" Kaiser, one of Coach Gill's best track athletes; P. T. Green, sub on this year's football team and slated for a place on next year's eleven, and "Dope" Simpson, John Teuscher, D. A. Milligan, and F. J. Gammage, substitutes.

Little Sternaman ran circles around the Carlinville ends. Jack Crangle plunged through the line, and Laurie Walquist forward passed for big gains. The game ended with Taylorville winner, 16 to 7.

How the Players Arrived.

Taylorville, Ill., Jan. 28.—[By the Associated Press.]—Ten football players who did not come from Carlinville spent the night of Nov. 26 in Springfield and the next day joined a crowd of Carlinville rooters to go to the Taylorville-Carlinville game, according to investigators for the Taylorville team who had been spying on Carlinville for a week previous to the contest.

On the register of the hotel in Springfield, where the players are said to have stopped, appears the name of Lionel Moise, manager of the Carlinville team.

Carlinville's attempted coup was discovered through a "spy" system established by Grover Hoover, Taylorville coach, a week before the game.

"The most I can say, however, for a university who disqualifies players when somebody else hires them is to compare them with prohibition agents who search other persons' cellars when their own are full of booze," Hoover declared tonight.

Denia's from Notre Dame.

Notre Dame, Ind., Jan. 28.—[Special.]—Denial of participation in the football game at Taylorville, Ill., Nov. 27, was made tonight by Johnny Mohardt, the Notre Dame football and baseball star. Friends of Gus Desch, world's champion hurdler, declare that he also was not implicated.

Coach Rockne when told of the accusations made against Wynne, Mohardt, and Desch said:

"Illinois has had two months to investigate this matter and the only information that has come to Notre Dame has been the story from the Associated Press. These stories implicate Mohardt, Desch, and Wynne, and all have denied the charges. We can only give these boys a fair chance by making a thorough investigation of their cases and demanding retraction if the charges are untrue, which I believe to be the case."

Status of Nine Men.

Champaign, Ill., Jan. 28.—Pending action by the eligibility committee of the University of Illinois faculty the nine athletes accused of having taken part in a professional game at Taylorville will not be permitted to engage in college sports.

G. Huff, director of athletics, tonight made clear the status of the students. Asked if they had been declared ineligible, he said they had not. Asked if they would be permitted to take part in events, he said they would not: that they were temporarily suspended pending action of the committee. Asked when the committee would make its ruling, he said he did not know.

Robert Zuppke, football coach, denied that overtures had been made to "Dope" Simpson or to any other football player to enter the university.

Zuppke also denied a statement attributed to him that he hoped the scandal "will start a cleanup in the conference that will be thorough."

ADJOURNMENT OF PEACE CONCLAVE FEB. 3, FORECAST

Conferees Ready to Wind Up Minor Details.

[BY A STAFF CORRESPONDENT.]

Washington, D. C., Jan. 28.—[Special.]—There are many guesses concerning the probable date of adjournment of the Washington conference, most of the speculations naming Thursday or Friday.

A person in close touch with one of the more important delegations stated today there would likely be two plenary sessions, one next Wednesday, for disposing of the naval treaty, and the other either Thursday or Friday, for formally recording the far eastern treaty, usually referred to as the nine power treaty.

Acceleration of the conference is expected to follow the predicted agreement of the Japanese and Chinese delegations Monday on the Shantung railway issue.

Dr. Chung Hui Wang, chief justice of China, minister of justice in the new Chinese cabinet, and member of the Chinese delegation, it was learned today, was the last to assent to an acceptance of the compromise proposal for settlement of the Shantung railway question.

Dr. Wang, it was said, alone has to return to China, and he has asserted that the opposition in China to a settlement of the Shantung question on any terms, short of an absolute and unconditional return of the former German leasehold to China, together with the surrender by Japan to China of all former German property in Shantung, had become almost a religious tenet with the people.

Dr. Wang finally asented to accept the compromise proposal, it is said, after being convinced that China could never hope to secure as favorable settlement as the one offered here, which was as much in concession to American public opinion as to Japan's desire to placate China.

3 KILLED, 4 INJURED IN AUTO ACCIDENTS

W. C. Smith and his brother, John, 9133 South Baltimore avenue, were instantly killed last night when a Dodge automobile in which they were riding was struck by a Pennsylvania passenger train at the 119th street crossing.

According to the South Chicago police, the automobile became stalled on the track and the two men waited until the train was almost on them before they attempted to get out of the car.

William Harbough, 13 years old, 873 Ernst street, died in the Henrotin hospital last night shortly after he was run over by an automobile at Delaware place and Michigan avenue. Martin Cody, driver of the automobile, was released on bonds after being booked for manslaughter.

William Brady, 5735 Kenwood avenue, and Robert Burch, same address, had a miraculous escape from death when a Grand Trunk train smashed the automobile in which they were riding at the 60th street crossing. Neither man was injured.

REVELL & CO.

Wabash Ave. Adams St.

Republished by request. *(A Business Editorial)*

HUMANITY.

The present day calls for world mindedness. People who would be broad-minded should cease living "in their own backyards." Merely taking in each other's washing is not progress.

America for herself alone is contradictory to an outlook containing value. Thought must be in terms of world relief, as well as world advancement. Actual and continuous prosperity in the United States is dependent upon healthy restoration of stricken nations, and the ability of other nations to buy our products. Our surplus must be sold for good money, or traded for other goods. It does not matter how large or small that surplus may be. The question of the size of the surplus deceives many of our people.

Study the history of failures in industry. You will find the percentage of difference between prosperity and depression, which causes bankruptcy or success, need not be large.

The war is over. The people of stricken nations must live. The children must have food to eat—clothes to wear. Civilized nations are not properly termed "civilized" if not humanitarian. To make the claim that others were inhuman first does not suffice unless one is ready to come down to that level.

"Humanity" is a word to conjure with in the present day. Insofar as we do not regard it, we will not be successful, no matter how much money we may turn over among ourselves.

"One touch of nature makes the whole world kin."

(Copyright, 1921.)

ROSS CRANE is at
The Austin High School This Week



For the Living Room

This davenport and arm chair may be had in a selection of high grade velours or tapestries. Also a rocker to match.

DAVENPORT, 98.00 ARM CHAIR, 48.00 ROCKER, 48.00

Bargains from Our Chair and Rocker Section

63.00 Brown Mahogany Finish Chair or Rocker to match, tapestry seat and back 31.50
83.00 Arm Chair or Rocker to match, removable spring cushion 39.75
55.00 Solid Mahogany Arm Chair, blue silk velour 27.50
62.50 Solid Mahogany Rocker, blue velour 31.25
76.00 Blue Velour Arm Rocker, removable spring seat cushion, solid mahogany frame 38.00
56.00 Mahogany Arm Chair or Rocker to match, wool tapestry seat 39.75
100.00 Mulberry Velour Rocker, spring seat 50.00
24.00 Walnut and Cane Wing Chair or Rocker to match 13.75
59.50 Royal Easy Chair, with leg rest, upholstered in Meroma cloth 29.75
81.50 Solid Mahogany High Back Hall Chair, tapestry seat 57.50

For the Dining Room

300.00 Antique two toned Walnut Dining Room Set, consisting of oblong table, 8 ft. extension; five diners and arm diner with tapestry seats. Sale price 225.00
290.00 Antique Walnut Dining Room Set, oblong table, arm diner and five diners in blue leather. Sale price 214.00
400.00 Walnut and Polychrome Dining Room Set, oblong table, 8 ft. extension; five diners and arm chair with tapestry upholstered seats and backs. Sale price 200.00
250.00 Walnut and Polychrome Buffet to match above set, length 72 inches. Sale price 125.00
160.00 Walnut and Polychrome China Cabinet, wood door model, to match buffet. Sale price 75.00
200.00 American Walnut Queen Anne Dining Room Set, oblong table, five diners and arm chair in either blue or brown genuine leather seats. Sale price 136.75
165.00 American Walnut Queen Anne Dining Room Set, 9 inch round table, five diners and arm diner, blue leather seats. Sale price 98.00
115.00 Mahogany Queen Anne China Cabinet, large size. Sale price 65.00
130.00 Mahogany China Cabinet, Tudor design, large size. Sale price 59.00
125.00 American Walnut Queen Anne Buffet. Sale price 75.00
170.00 Mahogany Queen Anne Buffet with glass back; length 66 inches. Sale price 89.00
85.00 American Walnut Queen Anne Serving Table. Sale price 45.00
50.00 American Walnut Serving Table, William and Mary design. Sale price 22.50

For the Bedroom

120.00 Mahogany Dresser, 48 inch top 69.00
130.00 Mahogany Chifforette, Chippendale 81.00
110.00 Mahogany Dresser, 52 inch top 79.00
83.00 Mahogany Bed, full size, to match 54.00
96.00 Mahogany Chifforette, Adam period 59.00
110.00 Ivory Enameled Chifforette 56.00
68.00 Walnut Chest of Drawers, Adam period 52.00
81.00 Walnut Beds, twin size (3.3), Adam 34.00
98.00 Mahogany Bed, twin size, Louis XVI. 50.00
75.00 Mahogany Finished Four Post Bed 35.00
98.00 Mahogany Bed, 4.6 Adam 49.00
79.00 Gray Enameled Dresser, 44 inch top 49.00
86.00 Walnut Vanity Toilet Table 47.00
280.00 Mahogany Vanity Toilet Table 109.00
180.00 Red Mahogany Four Post Beds, old Colonial posts, 7 ft. 4 in. twin size 75.00
82.00 Mahogany or Walnut Bed, full size, bowed foot, Queen Anne 42.00
80.00 Mahogany or Walnut Bed, full size, Adam design 37.50

Furniture—Rugs—Curtains
Priced under the
REVELL PLAN
of
READJUSTED VALUES

Rare Oriental Rugs
Oriental Rug Importers
At Greatly Reduced Prices, Beautiful Floor Coverings



Rare Bokhara Trapping Rugs, 9.75 11.50 13.50 16.50
In the collection are hundreds of pieces, every piece a gem. Size 1.8x1.6. They are all in dark rich mahogany, red tones, etc.

Persian Mossoul Rugs, 34.50 37.50 42.50 47.50
Average size, 6.6x3.6. Beautiful color effects, blue, rose and camel color.

Baluchistan Oriental Rugs, 24.50 27.50 32.50 37.50
Average size, 4.9x2.0 feet. Beautiful soft, silky effects, in red and blue tones.

Persian Saruk Mats, 27.50 30.00 32.50 34.50
Beautiful soft tones. Size, 2.6x1.8.

Long Oriental Hall Rugs, 48.75 65.00 75.00 85.00 95.00
Strips 10, 12, 14, 16 feet long. Average width, 3.4 to 4 ft. Rich and serviceable, in beautiful soft tones. A great many are in bright colors, typical barbaric fabrics at pre-war prices.

Oriental Saruk Rugs, 65.00 85.00 95.00 125.00
Sizes range from 3 to 4 feet wide by 4.6 feet long. They are in beautiful color effects and exquisite Persian designs.

Persian Kurdistan Rugs, 55.00 67.00 75.00 80.00
The almost square size Rugs, 4.5x6. Quaint Oriental effects in soft tones.

Persian Dozar Rugs, 85.00 95.00 105.00 115.00
Sizes average 4.9x6.9. These are all fine, closely woven, silky effects, in rare old designs.

Persian Lilahan Rugs, 125.00 135.00 150.00 165.00
These Rugs are all very fine and closely woven in quaint old designs, in low nap; soft, silky tones. Sizes average 4.8x6.9.

Large Oriental Carpets

Mahal	10.1x7.0	Rose ground, allover figure	143.5
Mahal	10.9x7.3	Blue ground, allover figure	143.5
Mahal	12.0x8.9	Blue ground, allover figure	250.0
Arak	10.3x6.9	Blue ground, allover figure	175.0
Arak	10.1x7.0	Rose ground, allover figure	185.0
Arak	10.6x7.2	Blue ground, allover figure	185.0
Laristan	9.9x7.11	Rose ground, blue medallion	150.0
Laristan	10.1x7.11	Plain blue ground, rose medallion	275.0
Laristan	9.0x5.10	Blue ground, allover pattern	185.0
Mahal	10.0x9.0	Rose ground, all over pattern	250.0
Arak	12.5x9.0	Rose ground, allover pattern	360.0
Arak	13.0x8.3	Blue ground, allover pattern	375.0

Genuine Chinese Rugs

One hundred and seventy-five Rugs to choose from, making a satisfying selection of Rugs of undoubted beauty and quality. Wonderful rich, soft, silky effects in the various tones—dark and light blue, rose, mahogany, ivory, pastel shades.

Size 4.6x2.6, 24.75 27.50 32.50 37.50
Size 7x4, 75.00 85.00 95.00 110.00
Size 6x9, 95.00 145.00 165.00 185.00
Size 8x10, 175.00 225.00 265.00 285.00
Size 9x12, 225.00 275.00 295.00 325.00

Domestic Rugs, Carpets and Linoleums
Sample Rugs and Discontinued Patterns. *Money Saving Event*

Axminster Rugs
All tones; original designs.
40.00 (10.6x8.3) 13.75 (6.6x4.6) 42.50 (12x9)

Deltox Grass Rugs
These Rugs are suitable for sun parlors, porches, dining rooms, etc.
Size 4.6x7.6 feet 4.75
Size 9.6x feet 8.50
Size 10x8 feet 11.75
Size 12x9 feet 13.50

Hardwick's Wilton Rugs
These are all high class Wilton designs in soft tone effects.
Size 9x6 feet 65.00
Size 10.6x8.3 ..... 82.50
Size 9x12 ..... 97.50

Heavy Brussels Rugs
17.50 (9x6 feet) 26.50 (10.6x8.3 feet) 29.75 (12x9 feet)
Strong and durable Brussels rugs; these are wonderful values. Complete range of designs in soft and bright tones.

Nonpareil-Chenille Cotton Rugs
Suitable for bedrooms, sun parlors and bathrooms. Tones, blue and white, rose and white, black and white.
Size 60x30 ..... 4.95
Size 72x36 ..... 8.50

Linoleums
A magnificent display of Inlaid Linoleums, Printed Linoleums, Plain Linoleums in the different colorings, Battleship Linoleums, Cork Carpet, Cocoa Matting, Rubber Matting.
Printed Linoleums ..... .75
Plain Linoleums 1.25
Inlaid Linoleums 1.75
Battleship Linoleums 2.65

Wilton Velvet Rugs
23.50 (9x6 feet) 45.00 (10.6x8.3 feet) 47.75 (12x9 feet)
Three hundred Wool Velvet Rugs in the assortment. Complete range of all-over designs in soft and bright tone effects.

Velvet Carpets, 1.65, 1.95, 2.35, 2.75
Plain tone effects, taupe, green, blue; also figured stair effects.

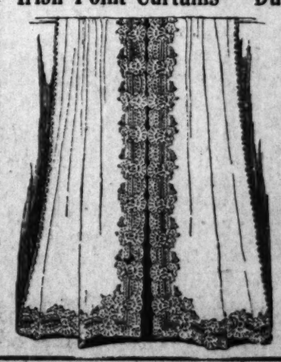
Wilton Velvet Carpets, 2.65, 2.85, 3.20, 3.35
Plain color effects in all tones; also figured stair carpets.

News from Our Curtain Department

Chicago's Greatest Lace Curtain Sale

Many thousand pairs are offered at the lowest prices in many years. Owing to an immense underpriced purchase from a leading eastern importer.

Irish Point Curtains—Duchess Curtains—Venice Curtains—Sectional Panels



In every respect these Curtains are exceptional values, and every housekeeper who wishes beautiful and fashionable Curtains will be glad of this opportunity.

At 3.95 per Pair
Irish Point Curtains, mounted on excellent quality bobbinet, 2½ yds. long.

At $5.50 per Pair
Irish Point Curtains, artistic applique patterns mounted on fine net, 2½ yds. long.

At $7.75 per Pair
Duchess Point Curtains, very finely executed patterns.

At $9.75 per Pair
Duchess Lace Curtains of exceptionally fine construction, and quality.

Sectional Paneling
Featuring a complete attractive display of the latest imported novelties!
8 to 9 Inch Sections
3 Groups: At 1.85, 2.25 and 3.75 Per Section
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Extraordinary Purchase and
SALE
FINEST COATS
—trimmed with Black Caracul, Wolf, Beaver—highest type models—values up to $200—placed on sale tomorrow at 9 A. M., choice at
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Sport Coats
Fancy back overcoatings—warm Polo Cloth—light shades for early spring—special tomorrow,
$24.75



Our Great DRESS SALE
is the biggest hit in years—newest spring models—of Canton Crepe, Romaine Crepe, Poiret Twill, Crepe Satin—copies of $50 to $100 spring models—all new frocks—on sale at
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New Tweed Spring Suits
Special showing tomorrow—very newest 1922 models for women and misses—on sale at
$24.75

Closing Out — Winter Suits
fur trimmed—values to $100—go at $14 and $24

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For Winter Wear in Tropic Climes

An unusual showing of refreshing new modes in a wide diversity of styles; exclusive Wolfelt Models that breathe an air of dainty distinction.

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Coronado

JAZZ MUSIC HELD OBSCENE, PERIL TO NATION'S MORALS

Shimmy Dancer Is Fined $200 by Judge Heap.

Jazz dancing, immoral "wiggles," and obscene music—"an insult to Chicago's fair name and a menacing influence to the city's youth"—received a body blow yesterday when Judge Arnold Heap, in the Morals court, found Julia Rector, dancer at the Entertainers' café, 209 East 35th street, guilty of "improper performances" and fined her $200.

"The abdominal muscle dancer and the shimmyite must go," the judge said, as he handed down his decision in the first application of the state law in a case of this kind.

The decision was awaited by reformers and social workers of the country as an indication of whether music in itself can be immoral and as a precedent in the prosecution of similar cases.

Holds Jazz Music Obscene.

"You can do anything while listening to jazz music," the judge said. "The jazz is no dance music. There is no grace or beauty in jazz. You do not find the activity, the physical and mental exhilaration of the dance as manifested by our fathers and mothers, where real music was produced by which to dance.

"This case smacks of the barbarism of the jungle. The very music was obscene. The evil genius of this place has artfully combined the grossness of primitive sensuality with the gilded refinement of modern licentiousness."

Hits City Authorities.

The judge criticised the city administration for allowing such a place to operate.

"This café was open to the public, an admission fee was charged and a city license must have been obtained to conduct it, yet we find it running for months, catering to the worst and basest of human passions.

"That these things happen in the fourth largest city in the world, in a so-called civilized community, where decency and religion are presumed to be supreme, must cause the average Chicagoan to hang his head in shame."

Judge Heap pointed out that the testimony showed from 200 to 400 couples danced on a floor 400 feet square.

"The floor was always crowded," the judge said. "This left a maximum of one person to every square foot of dance floor. They couldn't do anything that even pretended to be dancing. The music played wasn't dance music. The jazz orchestra blared and clanged its tones, but that isn't intended to be dance music."

Turning to the effect of such places on the morals of youths, Judge Heap said:

"Socrates was forced to drink hemlock because of trumped up charges that he corrupted the youth of the city. Such importance did the Athenians place on the virtue of their young men.

"If such entertainments are tolerated it means the debauching of society, the corruption of the community, and the destruction of the moral stamina of the nation."

"Victory for Decency."

Samuel P. Thrasher, head of the Committee of Fifteen, responsible for the prosecution of the case, was elated at the decision, proclaiming it a "great victory for decency."

"It is a blow to the vicious cabaret business all over Chicago," Mr. Thrasher said. "We will use the decision to seek the revocation of licenses of similar places. I hope it will prove effective in stimulating the police in curtailing obscene dancing elsewhere."

Mrs. Elizabeth Crandall and Miss Jessie F. Binford of the United States Interdepartmental Social Hygiene board, who also investigated the Entertainers' café and assisted in prosecuting the case, expressed themselves as being delighted.

As the trial of Julia Rector was a test case, Assistant State's Attorney Frank O. Souhrada nolle prossed charges pending against forty others arrested in the raid on Nov. 10. Maurice Slater, counsel for the defense, was denied motions for a new trial and to set aside the fine by Judge Heap.

PARENTS BACK MORTENSON IN JAZZ CRUSADE

Father and mother, as represented by the Illinois council of the Parent-Teachers association, responded to the appeal for support of Supt. Peter A. Mortenson's effort to curb the night-life activites of Chicago high school students.

"Mr. Mortenson is right," said Mrs. William F. Young, president of the Illinois council. "The solution of the problem lies with parents even more than with the boys and girls themselves. Excesses in dress, recreation, and social life of the students have their beginning back in the home circle. That is where they should be checked."

Mrs. William S. Hefferan and Mrs. B. F. Langworthy and others also indorsed the action of the superintendent in condemning "joy riding" and "petting parties" as recreations for high school students.

An Open Letter to CHARLIE CHAPLIN in Today's Tribune

Be Sure to Read It!

VICTIMS OF BOMBING



When a bomb was exploded in the building at 854 West Erie street last night the persons shown in the picture said they thought the end of the come had come. They live in the building.

From left to right, they are Mrs. Frances and Marie Sigimondo, Phillip and Antoinette Cutrona. All fled to the street, frightened by the detonation and the rocking of the building.

GERMANY ASKS ALLIES TO DROP CASH DEMANDS

Larger Payments in Goods Offered.

BERLIN, Jan. 28.—[By the Associated Press.]—The German note to the reparations commission in response to the commission's demand for explanations of Germany's alleged inability to meet her obligations for January and February requests that Germany be relieved of all cash payments in 1922. It also asks for a general reduction in cash payments and an increase in payments in goods.

The note suggests that the allies take measures to restore Germany's internal and external credit, and thereby facilitate the floating of a big international reparation loan. It announces that Germany will raise an internal loan in 1922 independently of the forced loan, in order to reduce the floating debt.

It is pointed out in the note that the allied experts at the Brussels conference in 1920 recognized that German direct taxation was incapable of further augmentation, but that nevertheless bills were now before the reichstag to provide further increases in property tax, as well as taxes on capital and corporations. The turnover tax will be increased from 1½ per cent to 2 per cent, and the coal tax from 20 to 40 per cent.

Increase Consumption Taxes.

The burdens on production and consumption will be increased, and, in addition, the increased customs duties will be collected on a gold basis. The entire burden imposed on consumption, it is asserted, is at least equal to that in other countries.

In explanation of Germany's financial position, the note states that energetic measures will be taken against the removal of capital abroad and the evasion of taxation, such as the abolition of the obligation to secrecy imposed on banks, and control over the ownership of securities deposited with banks. It explains that the railway rates, compared with pre-war conditions, had been increased nineteen fold for passengers and thirty-two fold for freight; the postal and telephone rates were increased twenty-one fold.

Bread Price Up 75 Per Cent.

The food subsidies for 1922 will amount to only 1,000,000,000 paper marks, as compared with 2,250,000,000 previously. The price of bread will shortly be increased by 75 per cent. A system for insurance for the unemployed at the expense of employers and employés will be introduced, to replace the existing relief system.

The ordinary budget shows, with a revenue of 103,200,000,000 marks and expenses of 86,700,000,000 marks, a surplus of 16,500,000,000 available for reparation payments.

It is absolutely necessary, if the matter is viewed from an economic standpoint, the note continues, that Germany should at least for 1922 be relieved of all cash payments on account of reparations.

The German government recognizes that economic and financial considerations must yield to political necessities. It refers to the figures taken into consideration at Cannes by the allies, namely, 720,000,000 gold marks in cash and 1,450,000,000 gold marks in kind, and requests a reduction in the cash payments, increasing, if necessary, the payments in kind.

It also proposes that the costs of occupation should be credited to the total sum in cash and kind paid in 1922 and that the other obligations in foreign currency arising from the peace treaty, especially clearing house obligations, should be mitigated.



The stairway in the picture was damaged by a black powder bomb exploded in the hallway of the building at 854 West Erie street last night. Phillip Vinci, owner of the building, told the police he had received several threatening letters.

Blame "Black Hand"

A bomb was exploded last night in the hallway of the building at 854 West Erie street, owned by Phillip Vinci. The front of Vinci's harness shop on the first floor was blown out and windows in the building were shattered. No one was injured.

Vinci, who lives at 4212 North Keystone avenue, had gone home shortly before the explosion. He told the police he had received several Black Hand letters demanding $2,000, but the letter never stated when or where the money was to be paid.

Two families live in the building on the second and third floors. Following the explosion they attempted to run to the street by the front way, but could not get out because of the damage to the front stairs and hallway. All fled to the street by the rear doors.

Mrs. Francis Sigismondo and her daughter, Marie, live on the second floor. Phillip Cutrona and his wife occupy the third floor.

Police Probe Mystery in Stabbing of Man

Mystery surrounds the stabbing of Orlando Josephs, 32 years old, 4941 Strong street, who was found by his father, George Josephs, in a bedroom of the latter's home at 2153 Emerson avenue, in a semi-conscious condition. The police were unable to learn whether the wound was self-inflicted or whether he had been stabbed.

HERE ARE TALES OF 1 RUM RIOT; 1 NO RUM RIOT

It's a Good Yarn for Wet or Dry.

While Judge Prindiville in the South Clark street court yesterday was sifting the "great loop rum riot," which, it may be inferred, was caused by rum, Police Magistrate Boyer in Evanston was endeavoring to get at the bottom of the great root beer riot, which, it may be deduced, was caused by root beer.

The case before the bar at South Clark street was that of John Wadzinski—John, the "fighting man from Canada"—who threw some 1,500 pedestrians into riotous mood Friday evening, at State and Washington streets.

Mrs. Murphy to the Rescue.

The police, suspecting that John had been imbibing of the laughing water, were hustling him into a patrol wagon. John, being something of a Gascon, was indulging in a vociferous panegyric of his deeds in the late sanguinary affair in Europe, whereupon Mrs. Iowa Murphy of Elmhurst, and the 1,499 others entered negotiations. Mrs. Murphy was arrested.

"Why did you strike the policemen with your mesh bag?" inquired the judge of Mrs. Murphy.

"Because they were hurting the poor man," retorted Mrs. Murphy. "They were trying to put him in the wagon headfirst."

"Ah-hhh," said the court. "Suppose they had been putting him in feet first?"

"I'd have done the same thing," said Mrs. Murphy wrathfully.

John Unable to Appear.

"Where is this fighting man from Canada?" inquired the court.

A policeman stepped forward with an affidavit from a physician; it stated John had been gassed in France and was unable to appear.

"Hm'm," mused the court. "Gassed, eh? Well, in that case I am going to discharge these defendants."

Then the judge fixed his eye on a lawyer representing John: "But," he said ominously, "but," with great emphasis, "I want you to tell John to see to it that he isn't overcome by that gas again when he's in State street. And," and he fixed his eye upon Mrs. Murphy, "and remember that war is what Sherman said it was. Let there hereafter be peace between Mrs. Murphy and the police department."

The scene shifts to Magistrate Boyer's courtroom. The inquisition of the rootbeer riot is in progress. Herman Als, Niles Center restaurateur, is charged with assault with a deadly weapon—they say he shot Mrs. George H. Crowe, wife of the proprietor of the Niles Center Inn, across the street from Als' place, in the ankle. It is alleged that Henry Wolf, Mrs. Crowe's brother, was slugged.

"Herman and another fellow," says Mr. Crowe, "came into the inn. They asked for something to drink. I served them rootbeer. They drank it, made funny faces, and walked out without paying. I sent Henry out to collect from them."

"What happpened?" asked the magistrate of Henry Wolf.

"When I asked them for the money they hit me over the head with a club," said Wolf. "That's all I know. They knocked me cold."

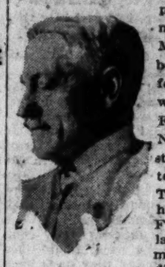
Well, sir, it appeared from the remainder of the testimony that a crowd of citizens did not like Herman's actions in the matter. It appeared they gathered in front of Herman's eating house with bricks, stones, rocks, cobbles, et cetera, and bombarded the windows and doors. Herman, wondering what was wrong, went to the door and looked out. A fusillade of rocks fell like hail about him. He seized his revolver and shot into the crowd, striking Mrs. Crowe in the ankle.

Mobbed by 100 "Maniacs."

"There were a hundred maniacs mobbing me," said Herman. "I had to shoot. If the police had been around I would have had the whole town arrested."

The judge then continued the investigation of the root beer riot until next Saturday. Before adjourning court he delivered a speech in which he called the country "booze crazy." He advocated a light wine and beer amendment to the dry law.

WIFE ASKS SEARCH FOR HER HUSBAND, MISSING A WEEK



THOMAS M. FILMAN.

Thomas M. Filman, a bookkeeper employed by the P. F. Volland company, has been missing since Monday. He has been despondent for weeks, his wife, Mrs. Lillian Filman, 2841 North Clark street, says. Yesterday she asked THE TRIBUNE to help find him. Mr. Filman had a large sum of money the day he disappeared, the wife says.

MRS. F. C. ABBOTT AND H. A. GRAMER MARRIED HERE



MRS. FANNY ABBOTT GRAMER. [Gibson, Sykes & Fowler Photo.]

Mrs. Fanny Coleman Abbott of Wyanet, Ill., was married yesterday to Henry A. Gramer of the same city at the residence of the Rev. and Mrs. W. B. Norton, 727 Foster street, Evanston, Dr. Norton officiated.

A noon luncheon was served to a small company of guests, among them Clark Abbott of the Concrete Engineering company, a son of the bride. Mrs. Abbott is well known in Mendota and Fulton, Ill., where she formerly resided. Mr. Gramer for years was connected with the United States postal service.

3 NEW TRUSTEES APPOINTED FOR SCIENCE CHURCH

Boston, Mass., Jan. 28.—Judge Crosby in the Supreme court today announced the appointment of Fred Lamson of Boston, William B. McKenzie of Cambridge, and James E. Patton of this city, as trustees of the Christian Science Publishing company.

They will succeed Herbert W. Eustace and Paul Harvey, both of whom recently resigned, and Lamont Rowlands, who was removed by the directors of the Mother church. Their appointment closes one phase of the long standing controversy between the directors and the former trustees.

Judge Crosby also acted on charges by the directors that certain expenditures from funds of the publishing trust were improper.

"I am constrained to find that the payments were purely gifts or gratuities and contrary to the terms of the trust and must be accounted for and paid over by the trustees to their successors."

Sarah Bernhardt Ill; Performance Postponed

PARIS, Jan. 28.—[United Press.]—Sarah Bernhardt is slightly ill with influenza today. A special performance by the famous actress in connection with the Molière celebration has been postponed.

Sale

$15 Toric Bifocal Glasses Now $7.95



Ground in one glass. The famous Bifocal Lenses for reading and distant vision. No cement scales to loosen and blur. Sale all week.

$6 Zylo Shell Frame Glasses $2.95

The last word in comfort, style and durability. A wonderful value, large lenses with shell rim protection.

An Examination by Our Licensed Specialist of 20 years' experience will answer fully all your questions of sight and headaches. No case too difficult. Satisfaction guaranteed.

Exclusive Optical Dept. Private Test Rooms

L. Litt Jewelry Co.

Ground Floor Estab. 1891

248 S. STATE STREET

1 Door North of Jackson Blvd.

14-Kt. Gold Filled ELGIN

Special This Week



$20 value, at Jeweled Adjusted Regulated $8.95

This opportunity is offered you to buy this high grade Elgin movement watch in a 14K gold filled case, at the lowest price in the history of the watch business, of equal quality. This week only will these fine watches be priced at this low figure. The famous Elgin movement requires no praise, as it has a world-wide reputation for reliability. Buying in large quantities for cash enables us to offer such a great saving to our customers. Mail orders must be accompanied by money order or check. If not satisfied within 10 days money cheerfully refunded.

L. Litt Jewelry Co.

Diamond Importers EST. 1891

Ground Floor, 248 S. STATE ST.

1 Door North of Jackson Blvd.

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Open Every Evening Until 9 o'Clock Sundays, 10 to 4.

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PHONES RANDOLPH 4277-2415-2416 200-208 N. STATE ST. COR. LAKE ST.

Special Price-Reductions for Mon. & Tues.

B. Allegretti & Co.'s famous 5-lb. Box of Assorted Chocolates, $3.50 value (limit 2 boxes), for this sale, per box at..... 99c

Gunther's Chocolate Marshmallow Eggs, 120 in box; $1.50 value..... 69c

Brach's 5-lb. Box Assorted Mixed Candy, $1.25 value; special..... 38c

Chocolate Straws, assorted flavors and colors, $1.00 quality, (2 lbs. limit), lb..... 25c

Walnut Meats, just arrived from Bordeaux, $1.25 value; special pound..... 69c

PREMIUM BACON Swift's Finest, sweet and mild, ½ or whole..... 29½c

Premium Hams, Swift's finest, sweet and mild, ½ or whole..... 26½c

Pork Chops, fresh cut, lean and meaty, special 16½c

Chuck Roast, choice young and tender beef.. 12½c

Snowdrift, a perfect Shortening, 4-lb. can, net.... 59c

Hams, Hormel's high grade Calas, at..... 13½c

Bacon—Arm'd Bros.' famous squares..... 13½c

FLOUR 24½-lb. bags, fresh milled, Gold Medal or Pillsbury's, special for this sale, per bag... 98c

ORANGES Florida Indian River, large size, dozen..... 49c

Cuban Grapefruit, thin skin and juicy, doz.. 30c

Jumbo Pineapples, each, 33c

Honey 5-pound pails, pure strained, $1.19; 2½-lb. cans, 50c or full combs of white clover, 60c value, at.... 30c

Coffee Golden Santos and Bogota, fresh roasted and delicious 40c seller, this sale, 3 pounds for 98c

Tea 3-pounds Orange Pekoe or Ceylon; 75c a lb. seller, this sale, $1.00

5 lbs. Kenosha Spaghetti or Macaroni..... 59c

Peaches or Apricots, 2½-lb can, in heavy syrup; doz., $2.85; can..... 25c

Peas Richelieu, Early Junes; doz.. $1.85; Mon. and Tues., can, 18c

Butter Best Elgin Creamery; special, per pound 39c

Cheese Full Cream Wisconsin, 35c lb. val., 22½c

Finest Imported Roquefort Cheese; any size cut, per pound.. 89c

WELCH'S GRAPE JUICE, Qt. 59c, Pt. 19c

Armour's Chicken Cubes, box.... 15c

Calisaano Italian Vermouth, 32 bottles..... $1.09

Garnier's Imported Grenadine.... 98c

Cherry Syrup, gal. 98c

Celestin's French Vichy, 8 qts.... 95c

Imported Cod Liver Oil, pint, 39c

Imported Bayrum, 89c

Abbott's Bitters, $1.25 bottle..... 79c

This Two Car Garage Only $185.00

A Home for That New Car!

Have a home ready for that new car before you place your order at the Show! A neat garage will increase the value of your property—if you build this two-car type you can rent half to a neighbor and get nice returns on your investment. All materials for a permanent—NOT a portable, two-car, 18x18 Garage for the price quoted above. Ample room for two cars and space for workbench, tools, tires, etc. See model now on display at our yards!



A 12x16 1-Car Garage

We supply all new materials and free erection plans for a 12x16 one-car Bosley Garage—for a limited time only—for only..... $122.50

MATERIALS INCLUDED

3-Ply Slate Coated Roofing.
Clear Fir Drop Siding (1x6)
Y. P. Studding Rafters
Clear White Pine 4x8 Garage Doors
Sash All Trim
Erection Plans and Set of Stanley Garage Door Hardware FREE

White Pine Garage Doors No. 1 clear white pine garage doors, 4x8. A pair fits standard 8x8 opening. 6 lights of glass at top of door. Best garage doors made. Specially priced at, pair..... $27.50

Note These Other Bosley Bargains:

Fibre Wallboard

A better fibre wallboard for partitions, enclosures, attics, walls, and ceilings. 32 and 48 in. widths. 6, 7, 8, 9, 10, 11 and 12 ft. lengths. Reduced to, per sq. ft. 3½c

Build Bosley Homes "Better Homes for Less Money"

"The Birchley" A four room, California style bungalow. Ideal 4-Room Bungalow for small family. See this bungalow complete at our yards. A really sensational value for only..... $1225

The "Oakley" A handsome two-story structure of permanent construction—not a portable. Living 6-Room Home room, dining room, kitchen, three bedrooms, toilet, closets, etc. All materials for only..... $1850

Our standard specifications include: All framing lumber, sheathing, bevel siding, lath, trim, hardwood flooring, finishing lumber, exterior moulding, frames, sash weights, doors, windows and cellar sash, building paper, asphalt shingles, interior stairway, hardware, nails, gutter and downspouts and painting material.

U. S. Gypsum Sheetrock



Genuine guaranteed Sheetrock wallboard. Fireproof. Will not warp. Per sq. ft.... 4½c

Special sized sheets, 32x48 ins. Per sq. ft., 3½c

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2500 Elston Ave. Near Fullerton and Robey

Call "The Lumber Number"—Armitage 7520

The Shop of Original Modes

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Directly Across from Mandel's—Over Hanan's New Store



New Versions of the Season's Modes

FROCKS AND CAPES OF CREPE VERSAILLES THAT COMBINE THE DIGNITY OF WINTER WITH THE CHARM OF SPRING, AND THAT POSSESS THE ADDITIONAL CHARM OF BEING ENTIRELY HAND MADE, COMPOSE AN ASSEMBLAGE OF EXQUISITE MODES AT THE EXTRAORDINARILY LOW PRICE OF SEVENTY DOLLARS.

Other New Spring Frocks $49.50 to $175

Ocean Green, King's Blue, Periwinkle, Pearl Gray, Carmine, Canary, Black, White, Sand, Navy.

(A Business Editorial)

The Automobile

The automobile business of the nation will have the platform during this week.

Is it a wonder that so much of interest prevails in the work turned out by this great industry? It appeals alike to all, with just a difference in degree in enthusiasm between youth and age.

A perfect, scientifically adjusted automobile is a noble work. It touches realms of thought which are higher than the mere business relationship.

Aside from profit, too much credit cannot be given to the man or firm that produces such a machine.

Whether or not one is ready to buy an automobile, there is distinct value and education in viewing the varied exhibits.

Not alone the finshed product but the accessories as well call for attention.

The individual that does not see such an exhibition is himself the loser. He has allowed a great value to pass him by.

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Wabash Ave. Alexander H. Revell & Co. Adams St.

ECONOMICAL WOMEN must have *The Tribune*—because much of its advertising — merchandising news—is not found in any other newspaper.

UTAH INCIDENT "OUTRAGEOUS," SAYS ROBBINS

Blames Ex-Wife and Her Attorney.

Ogden, Utah., 3:20 p. m., Jan. 28.—[Special.]—"I'm daddy's boy. I'm glad he came here; now we can go on the train."

That was the answer of George Baker Robbins, 3½ years old, to the question as to whether he would rather be with his father, Cutler H. Robbins, or his mother, Mrs. Mary Robbins of Chicago. He was standing by his father's knee in the Reed hotel, the father caressing the child as he talked.



GEORGE B. ROBBINS JR. [Koehne photo.]

"You know the boy wondered why I didn't come to him when he and Miss MacLane were taken to the police station, and when he was told that they would be let out of the room when I did come he asked if I had the key," said Robbins. "It was an outrageous experience. I blame no one except my former wife and the lawyer who is handling her case. I lack words strong enough to say what I think of that lawyer. I'm going to find out when I get back to Chicago which judge issued that complaint without finding out the truth regarding the divorce papers. The child is legally in my custody and Miss MacLane had a perfect right to bring him across the continent."

Miss McLane Reticent.

As he was talking, Miss Frances MacLane, who was arrested at the request of the Chicago police and held on a kidnaping charge until released by habeas corpus proceedings, smiled at the apparent happiness of the boy and the father who had been reunited when Robbins arrived this morning. She continued to decline to be interviewed and said that Robbins would do all of the talking for them both.

"It's just the same old story, some one trying to cause trouble," Robbins continued. "Two years ago I obtained a divorce from my former wife. I need not go into details about that. It is a matter of court record. I was given the decree, which specified that I was to have custody of the child. The mother was permitted to see the child at a certain place twice a week, between the hours of 2 to 6 o'clock, the child to have lunch and his nap before being taken to this place and to be returned in time for dinner. Besides, I was given permission to take the child from the state six weeks of each year. This is the first time the child has been taken from the state.

Just Good Friends.

"Miss MacLane and I are good friends. When I arranged to come west to see my father, George B. Robbins, in San Francisco, I decided that the child should come, too. So I arranged with Miss MacLane to come west, leaving a day later than I did, and to bring the boy. I had hardly arrived in San Francisco when I received the message telling me of this outrage. I engaged counsel for her and caught the first train for Ogden. I find that the Chicago police have found out their mistake and that she and my son have been treated with such courtesy here as possible under the conditions.

"It's horrible to think of them being locked up in the jail—but that's all over now.

"My plans are not fully matured, but I expect we will stay here a day or so, for I have traveled continuously now for some time. Then we will go to California to see my father and the boy will be back in Chicago in due course of time. I expect to return to Chicago as soon as my brief visit to California is completed."

Robbins has steadily declined to permit the photographing of his son and the little boy has been taught to "duck" the photographers, which he does with skill. Miss MacLane has done likewise.

Elder Robbins Dislikes Publicity.

"My chief objection to a picture is that my father objects to such publicity," said Robbins.

Robbins has kept thoroughly informed by telegraph regarding all proceedings and happenings in Ogden since Miss MacLane and his son were taken from the train here and today spoke of reviews received by telephone and telegraph of the various articles appearing in Chicago regarding their troubles.

When he arrived at the Ogden Union station this morning he was met by Miss MacLane and the boy, the latter running to his father and putting his arms around his neck. After breakfast he met his attorneys.

ATTORNEY LEONARD'S REPLY.

Morris G. Leonard, Mrs. Robbins' attorney, was undaunted by the declaration of the former husband to investigate the lawyer and the judge who assisted in temporarily delaying his son and Miss MacLane.

"There was nothing personal in the action, as far as I was concerned," he said. "I was acting to protect my client.

"The original diverce decree has been modified considerably since it was issued. Mr. Robbins has been fighting in the courts for several months to have his alimony reduced, without success. The courts also altered a provision allowing the mother to see the child between the hours of 1 and 7 on three days a week.

"Also, the child has been kept in Hinsdale with the father's relatives for long periods of time. We contend that the modifications of the provisions, nullify the original provisions allowing the father to take the boy from the state."

SMILIN' NOW



MISS FRANCES MacLANE. [Hyde Park Studio.]

'FAGIN' MOTHER ARMS SON, SENDS HIM OUT TO ROB

Mrs. Mary Zgorski, 5119 Henderson street, was characterized yesterday as a "devil" by Chief Justice Kickham Scanlan in the Criminal court after three young boys, arraigned on charges of robbery, had told how they had been furnished with revolvers by her and told to go out and commit holdups.

The matter first came before Judge Scanlan three weeks ago, when Benjamin Zgorski, the woman's son, and Stanley Czudsinski pleaded guilty to robbery and were sentenced to terms of from three to twenty years in the penitentiary.

"These three boys," Prosecutor Smith told the judge yesterday, indicating Louis Stelmachow, Edward Dahl, and Ralph Jensen, "only committed one robbery each, and since they have been in jail they have been told that if they say anything about Mrs. Zgorski they will get their heads blown off. They told me, however, that she was the one who furnished them with revolvers."

Attorney Smith said that he expected to take the three boys, who were placed on probation, before the grand jury later in the week and seek an indictment again Mrs. Zgorski.

HONEYMOON VIA "RODS" ENDS IN S. CHICAGO COURT

A honeymoon tour on the rods of freight trains ended yesterday when John Bower and his wife, Helen, both 23 years old and living in Grand Rapids, Mich., appeared before Judge John F. Haas in the South Chicago court on charges of disorderly conduct.

Mr. and Mrs. Bower, the latter dressed in men's clothing, were arrested in the freight yards of the Michigan Central railroad Friday night by a special watchman. Judge Haas took up a collection of $15 in the courtroom that they might finish their journey via Pullman.

New and unusual MARMON Closed Cars Space F-4



Are You Prepared For A Second Blowout?
If Not Ask
New England Mills Co.
1627 W. Van Buren St., Chicago
About the
Life Saver Reinforcement

LOFTIS BROS. & CO. 64 Years in Business Established 1858

DIAMONDS WATCHES ON CREDIT

Low Prices Easy Terms

FINAL JANUARY CLEARANCE

Our recognized qualities, distinctive styles and designs, appeal to all discriminating buyers. Our prices defy competition. Compare the Loftis standards, then judge for yourself where your money buys the most. Wear while you pay—that's the LOFTIS way.



The New "Fleurette" Diamond Ring

Beautiful, radiant, blue-white Diamond, perfect cut. The Ring is All-White 18-k Solid Gold, or Solid Green Gold with Diamond set in Solid 18-k White Gold top. Handsomely carved and pierced. Prices reduced to

$37.50, $50, $75

Terms: $1.00, $1.25, $2.00 a Week



A wonderfully brilliant blue-white, perfect cut Diamond of exceptional value. An All-White Solid 18-k Gold Ring, artistically carved and hand-pierced.

$75 Rings Now on Sale at Terms

$50 $1.25 a Week

Others at $75, $100, $125, $150, $175 and up. Easy Credit Terms



Diamond Ring for Men

Brilliant blue-white perfect cut diamond, set in 18-k Solid White Gold, square top. The ring is 14-k Solid Yellow Gold, carved and engraved; $225 value, reduced to

$150 $3.75 A WEEK

Others at $175, $200 and up.



Birthstone Rings

Two fine blue-white Diamonds. Any birth month stone. Ring is 14-k Solid Gold. Also other styles at

$25 $2.50 a Month



Wrist Watch, gold filled, plain or engraved, high grade 15 Jewel movement; adjustable black silk ribbon bracelet with gold filled clasp..... $20

50c A WEEK



Watch, Chain and Knife Set

Open face, 12 size, thin model, beautifully engraved, assorted patterns. Gold filled, guaranteed 25 years. Elgin 15 Jewel movement. Curb link Waldemar Chain. Fine gold filled Knife. PRICE FOR THE COMPLETE SET.

$28.50 CREDIT TERMS $2.85 A MONTH

Diamond Cuff Links, $10 up
Pearl Beads from $10 to $125

Open Daily Till 9 P. M.; Saturdays Till 9:30

Call or write for Catalog 921. Phone Central 1020 and salesman will call.

LOFTIS BROS. & CO. ESTD. 1858

The Old Reliable CREDIT JEWELERS

Main Store Second Floor, Stewart Bldg.

108 N. STATE STREET

Ground Floor Stores: Loftis Building, 64 West Madison St.; 1205 Milwaukee Ave.; 332 S. Halsted St. Also Stores in Other Leading Cities.

"Chicago!"

Go see the "Goodspeed" PISTON-VALVE America's De Luxe Motor Car at the Auto Show

COMMONWEALTH MOTORS COMPANY

Makes the Deaf Hear!

The Little Wonder—latest, smallest, most economical and effective Hearing Device, having no wires or batteries, no sound confusion, and therefore non-electrical, is just out after 12 years of experimental and research work, and now ready to aid the afflicted. Is invented, patented and sold by

Chas. T. Buck, Waukegan, Ill.

Whose Slogan Is, "For the Good of Humanity."

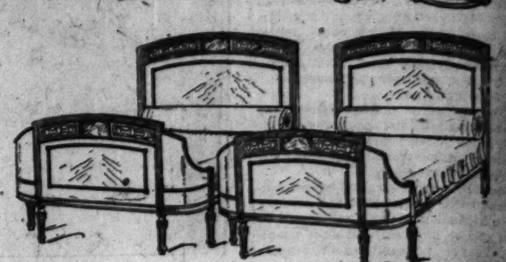
Letter to above, for particulars and question blank. Stamp.

Scholle's Semi-Annual Sale of Good Furniture



French Renaissance Walnut Living Room Suite in Figured and Plain Mohair with Fringe Trim:

	Sale Price		Sale Price
Davenport	$210.00	Fireside Bench	$53.00
Arm Chair	117.00	Table	68.00
Reading Chair	117.00	Wrought Iron Reading Lamp	35.00



NOW comes our regular semi-annual sale of fine furniture; an event which is eagerly awaited by many of our friends and their friends.

It is worth something to you to know the following facts about this sale:

1. The goods are new, freshly bought, just received; with the exception of a few items which have been carried over from last season. It isn't a "clearance" sale in the sense of an attempt to dispose of "old stuff"; we haven't any old stuff.

2. The prices are very low; we want our customers to make a good profit on the things they buy. Much of the stock we offer was bought at very low prices from manufacturers who wanted the money quickly. We are passing on to you the advantages in buying which we enjoyed.

3. Everything we sell, now or at any time, is Scholle quality; there's nothing better.

4. Everything you buy here is "satisfaction guaranteed," which means, bring it back if you're not satisfied, and get your money. This policy doesn't change at "special sale" times.

If you need furniture now or later, this is the time to buy it

Here are some of the special items of interest for you

	Regular Price	Sale Price
Solid Mahogany and Cane Davenport covered in Damask and Silk Velour	$ 232.00	$100.00
Overstuffed Wing Chair in Sateen	100.00	58.00
Decorated Walnut Arm Chair in Tapestry and Velour	185.00	90.00
Overstuffed Davenport covered in Figured Mohair Velour	255.00	195.00
Polychrome Walnut Living Room Table	200.00	133.00
High Back Walnut Side Chair, seat covered in Silk Velour	160.00	90.00
Italian Renaissance Mahogany Console Table	332.00	198.00
Mirror to match	248.00	98.00
Chippendale Mahogany High Back Arm Chair	100.00	40.00
Decorated Walnut Floor Lamp Base and Putty and Black Silk Shade, complete	165.00	49.00
Italian Renaissance Walnut Living Room Table	485.00	198.00
Decorated Oak Hall Mirror	66.00	40.00
Queen Anne Mahogany Davenport Table	50.00	19.00
Hepplewhite Mahogany Davenport Table	75.00	49.00
High Back Walnut Arm Chair, seat covered in Tapestry	100.00	58.00
Side Chair to match	88.00	40.00
French Chippendale Mahogany Davenport Table	165.00	79.00
Decorated Walnut Console Cabinet	210.00	98.00
Walnut and Prima Vera Bedroom Suite: Twin Beds, Dresser, Chifforobe, Vanity Case, Night Table, Chair, Rocker and Bench, 9 pieces	1282.00	875.00
Hepplewhite Mahogany Writing Desk	98.00	30.00
Louis XV. Mahogany Bedroom Suite with Burl Walnut Panels: Twin Beds, Dresser, Chifforobe, Vanity Case, Night Table, Chair and Rocker, 8 pieces	$1398.00	$650.00
Parchment and Jade Decorated Chifforobe	124.00	58.00
Dressing Table to match	122.00	39.00
Bench to match	21.00	9.00
Mauve and Parchment Decorated Chest of Drawers	100.00	49.00
Single Bed to match	78.00	40.00
Orchid and Glaze Hand Decorated Bedroom Suite: Twin Beds, Dresser, Chifforobe, Vanity Case, Night Table, Chair, Rocker, and Bench. 9 pieces	1073.00	725.00
Louis XV. Ivory Enamel Bedroom Suite: Full Size Bed, Chifforobe, Dressing Table and Rocker. 4 pieces	623.00	225.00
Louis XVI. Mahogany Bedroom Suite: Twin Beds, Dresser, Chifforobe, Night Table and Chair. 6 pieces	985.00	475.00
Hepplewhite Mahogany Bedroom Suite: Full Size Bed, Dresser, Chifforobe, Vanity Case, Night Table, Chair, Rocker and Bench. 8 pieces	1050.00	525.00
Queen Anne Mahogany Bedroom Suite: Twin Beds, Dresser, Chifforobe, Vanity Case, Night Table, Chair, Rocker and Bench. 9 pieces	1310.00	495.00
Louis XVI. Walnut Dressing Table	196.00	43.00
Hepplewhite Mahogany Dressing Table	98.00	39.00
Hepplewhite Walnut Vanity Case	168.00	88.00
Queen Anne Mahogany Sideboard	$ 170.00	$ 90.00
Queen Anne Mahogany Serving Table	88.00	28.00
Queen Anna Walnut China Cabinet	252.00	58.00
Hepplewhite Mahogany Serving Table	126.00	39.00
Queen Anne Mahogany Serving Table	130.00	47.00
Hepplewhite Mahogany Round Extension Table	195.00	65.00
Hepplewhite Mahogany Vanity Case	200.00	89.00
Full Size Bed to match	65.00	53.00
Hepplewhite Mahogany Bedroom Suite: Full Size Bed, Dresser, Chifforobe, Dressing Table, Bench, Chair and Rocker, 7 pcs.	655.00	360.00
Queen Anne Mahogany Dressing Table	96.00	48.00
Hepplewhite Mahogany Dressing Table	126.00	39.00
Hepplewhite Mahogany Dining Room Suite: Sideboard, Serving Table, China Cabinet, Oblong Extension Table, 5 Side Chairs and 1 Arm Chair, in Velour, 10 pieces	1458.00	690.00
Queen Anne Solid Mahogany Dining Room Suite: Oblong Extension Table, 5 Side Chairs and 1 Arm Chair in Haircloth, 7 pieces	317.00	195.00
Louis XIV. Solid Walnut Dining Room Suite: Oblong Extension Table, 5 Side Chairs and 1 Arm Chair in Haircloth. 7 pieces	392.00	215.00
Queen Anne Walnut Dining Room Suite: Sideboard, China Cabinet, Serving Table, Oblong Extension Table, 5 Side Chairs and 1 Arm Chair in Haircloth, 10 pieces	1290.00	475.00



Hepplewhite Mahogany Bedroom Suite with Ebony Trim:

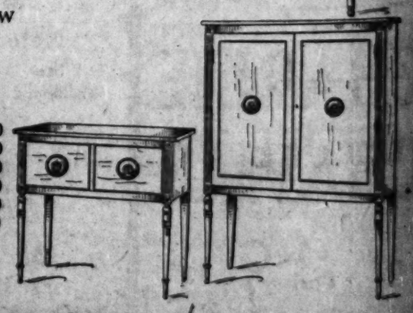
	Sale Price
Twin Beds, each	$ 92.00
Full Size Bed	95.00
Dresser	120.00
Chifforobe	105.00
Vanity Dressing Table	95.00
Stand, not shown	20.00
Chair, not shown	19.00
Bench, not shown	17.00

Oriental Rugs

You can buy rugs here with absolute safety; our policy of "satisfaction guaranteed" applies here as everywhere in the store. We don't buy rugs by the bale; they're bought one at a time. But we've bought a lot of them, and they're here. The prices are as low as we can make them; you'll see how low they are when you look at the rugs.

We mention only a few of many rug bargains

	Regular Price	Sale Price
Laristan—12x24	$1800.00	$ 925.00
Extra quality Saruk—12.5x18	3700.00	2475.00
Arak—12.2x18.5	1575.00	785.00
Gulistan—10x16.8	1400.00	885.00
Laristan—10.1x14.4	775.00	485.00
Saruk—10.3x13.6	1600.00	835.00
Laristan—8.11x12	$ 650.00	$445.00
Chinese—9x12	375.00	250.00
Chinese—9.2x12	350.00	235.00
Saruk—8.8x11.11	950.00	615.00
Bergama—5.5x6.8	135.00	70.00
Antique Camel's Hair—3.5x14.10	180.00	85.00



Scholle Furniture Co.

121 South Wabash Avenue

Between Monroe and Adams

Hepplewhite Dining Room Suite in Antique Mahogany

	Sale Price		Sale Price
Extension Table	$89.00	China Cabinet	$72.00
Sideboard	81.50	Side Chairs, each	19.00
Serving Table	45.50	Arm Chairs, each	26.50

GUNS OF GERMAN MAKE FLOODING MARKET OF U. S.

Chicago Firms Import Them; Sell by Mail.

It's easy for a Chicago criminal to get a gun. He doesn't have to have a police permit, a deputy sheriff's commission, a license from a justice of the peace, or anything else. All he has to have is the cash. The dealer and Uncle Sam will do the rest. "Send no money—just pay the postman!"

TRIBUNE reporters have discovered in the last week that Germany, having failed to kill off the American army in France, is now doing her best to make Americans kill themselves and each other by sending huge quantities of guns of various calibers into the United States. Many of them—thousands of them—come to Chicago for distribution.

Magazines, Newspapers Aid Sale.

The dealers advertise in magazines and newspapers. The American Legion Weekly carries advertising of German guns. The Journal of the American Medical association does likewise. And newspapers are full of them. "Don't send money—pay the postman! Get a gun!" they urge. And in the last ten years there have been more than 29,000 murders in the United States with guns as against 257 in England and Wales.

Some Chicago companies advertise in papers printed here and elsewhere the sale of these German made guns—some of them forged for the use of German troops in the world war.

Among these are the Amerivan Novelty company at 2455-57 Archer avenue, a concern which doesn't even have a telephone listed, and P. von Frantzius, 828 George street, who does—under the name of Mrs. Margarete von Frantzius.

Now Importer of Guns.

Hans Peter von Frantzius is the son of the late Fritz von Frantzius, whose brokerage house of Von Frantzius & Co. crashed shortly after his death in 1917. The elder von Frantzius was born in Germany and until his death was a leader in Chicago German circles.

In these times of peace the younger Von Frantzius is an importer of German guns. He advertises in numerous periodicals, one of which is the Journal of the American Medical Association.

"Luger automatic pistols, extra clips, imported ammunition," are among his offerings. A TRIBUNE reporter visited him in his basement office at 828 George street and sought to purchase a gun.

A dozen rifles were displayed on a rack. On a nearby table were samples of half a dozen calibers of automatics. In a closet nearby were German Lugers—lots of them. The reporter asked for a newer make of Luger—.30 caliber.

How Law Is Evaded.

"I'm all out of them now—but I've got a shipment in the customs house," Mr. Von Frantzius answered. "They'll be here shortly—in ten days—"

"Will you sell me one of these?" the reporter inquired, handling a heavier type of gun. "Sure, but they're pretty strict on us now—you'll have to let us send it to Evanston by mail—or Oak Park or Wilmette or some other place," he answered. "Just as long as it goes out of the city limits—we can't be responsible for what happens to it after that, you know."

The reporter purchased the gun. He had it sent to the address of another TRIBUNE reporter in Evanston. It was delivered last night. But—

Early in the evening the reporter called Mr. Von Frantzius again. "That gun hasn't been delivered and I've got to go north on a trip tonight—can you let me have another one?" he inquired.

Mr. Von Frantzius hesitated. "Sure—I'll have to take a chance," he said. "You can come over and get it——"

Suppose that TRIBUNE reporter had been a gunman with plans for a killing in his mind? Suppose he had got the gun in Evanston or Wilmette and had returned to Chicago with it and killed a public official or a citizen.

Chicago criminals can go to Gary, to Wilmette, to Evanston, and a dozen other suburban towns and have guns sent to them. "Tommy." O'Connor, hiding out in an Argo saloon or shack, could drop a postal card and have a United States mail carrier deliver him high caliber guns and hundreds of rounds of ammunition with which to battle and perhaps kill policemen, if he so wished.

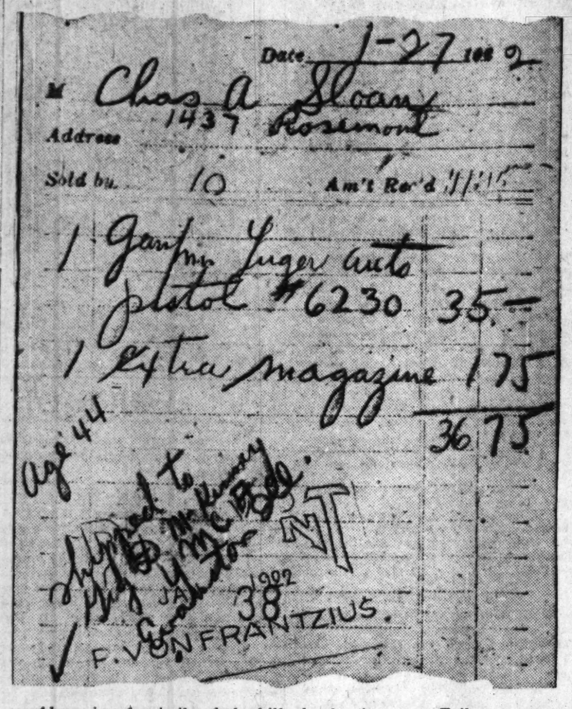
Or a thousand men on the south or west side could send money orders to New York and have the United States mail service deliver them enough armament to attempt a revolution——

It's easy to get guns in Chicago.

GETTING GUNS FOR GUNMEN—IT'S EASY



This is a half-size reproduction of a German Luger automatic pistol purchased by a Tribune reporter from P. von Frantzius, 828 George street, an importer. This gun was made in 1918 to arm German officers fighting against American soldiers. It is one of the most deadly of small arms.



Date 1-27 1922

Chas A Sloan
Address 1437 Rosemont

Sold by 10 Am't Rec'd

1 Gantry Luger Auto Pistol #6230 35.—
1 Extra magazine 1.75
36.75

Age 44

Shipped to Mr. Kenney 1439 W. McLean Ave. Chicago NT

JAN 1922 38

P. VON FRANTZIUS.

Above is a facsimile of the bill of sale given to a Tribune reporter Friday by Mr. von Frantzius when the reporter bought the Luger pistol pictured herewith. The gun was sold for $35. An extra ammunition clip cost $1.75. The gun was sent by mail to another Tribune reporter in Evanston, who received it Saturday. A Chicago criminal can secure a weapon the same way.

CRIME COMMISSION REPORT

Swift and certain enforcement of criminal laws is advocated and sentimental leniency to the murderer, burglar, and robber opposed in the annual report of Henry Barrett Chamberlin, operating director of the Chicago crime commission, made public yesterday.

In his report Col. Chamberlin points to the service of the commission in tabulating and maintaining accurate and impersonal reports on crime.

"At the close of its third year the commission finds itself an established institution and an important factor in the community," he says. "Its reputation for accuracy of statement, soundness of principle, fairness of judgment, and courage of performance has gained for it a degree of public confidence and support which commands the attention of police, prosecutors, and courts.

Want Causes Few Crimes.

"Privation and want actuate so few crimes in Chicago as to be almost negligible. Chicago criminals are criminals by choice. They participate in unlawful enterprises because it is profitable.

"While the punishment of the individual murderer, gunman, burglar, bandit, automobile thief, and other social vultures is necessary as a crime deterrent, it is of no permanent value unless the law acts with equal certainty and swiftness against all violators. And ably assisting these are the jury fixer, the man who refuses to prosecute, the man who evades jury service, the professional bondsman, and that most infectious agent of all—the unethical criminal lawyer."

POLICE BEATING QUIZ OFF; JUDGE WITHOUT POWER

Chief Justice Kickham Scanlan of the Criminal court, who, a week ago, promised a thorough investigation into charges of alleged brutality on the part of police officials, yesterday stated he did not want to shift responsibility, but he couldn't see any legal way whereby he could go into the question.

The matter first came before the judge on a motion in behalf of William G. Smith, who, according to his attorney, former Assistant State's Attorney James C. McShane, had become insane as a result of beatings by the police. At that time Judge Scanlan said he would go into the matter at length and when court opened yesterday several police officials and attorneys were on hand.

Acting First Assistant State's Attorney Edgar A. Jonas, said that the proper mode to proceed in such cases was for attorneys to make complaint to the state's attorney's office and a thorough investigation would be made. Several attorneys who were in court promised to bring cases of alleged brutality to the attention of the prosecutor's office.

Bandits Stage Fake Arrest; Rob Man of $50 in the Loop

A daylight holdup of a pedestrian in the loop was revealed yesterday when Jerome Sorce, 5263 Milwaukee avenue, asked the police to search for two young men who robbed him of a $50 check Friday. Sorce said he was waiting for a car at Washington and Wells street when the pair approached him, flashed stars, took him to the ninth floor of the Conway building, and robbed him.

GRAFT RAMPANT AMONG CHINESE, SPEAKER SAYS

The Rev. Harry Emerson Fosdick of Union Theological seminary, New York, recently returned from China, warned his hearers last evening at a banquet at the Drake hotel not to be too sanguine about China as a republic. He spoke in the interests of the new Peking university under the auspices of four religious denominations.

"Graft, or squeeze," he said, "is a national institution. Every house servant expects his rake off. This being understood the practice can be taken into account in paying wages and is not a serious matter, but in politics it makes a real republic impossible unless conditions are remedied. The government is in chaos.

"There are still 70,000,000 pairs of bound feet among the women. Only 5 per cent can read and write. We must give China more time. Look at political conditions in Chicago and New York if you are inclined to condemn China too much for her slowness."

HARDING DENIES BOLIVIA'S PLEA IN ANCON MEET

Washington, D. C., Jan. 28.—The request of the Bolivian government for representation in the forthcoming treaty of Ancon conferences in Washington between Peru and Chile has been refused with regret by President Harding.

In his reply, which was made public today by the state department, Mr. Harding says that the matter of Bolivia's participation in the conference is a matter for the exclusive consideration of the two governments concerned and that, in the circumstances, he was precluded from taking the initiative recently suggested by the Bolivian government.

The President's message was in reply to a telegram received from President Saavedra of Bolivia, on Jan. 21, which contained an appeal in the name of the Bolivian people that the President listen to the claims of Bolivia and call that country to meet in conference with representatives of Chile and Peru.

BLACK HAWK

"Perfectly Ripping"

When we asked a quite well known Londoner who dined at The Blackhawk how he liked our famous dinners he answered *"Perfectly ripping"*

To please an Englishman in food and service is "going some"

Two Famous Dinners

Are Served at

The Blackhawk

ON WABASH AVE.—*Just South of Randolph* opposite Field's

An elaborate *Table d'hote* dinner in the main floor
Restaurant
$1.50

A full nine course dinner in the convenient downstairs
Grill
$1.00

COATS FROCKS WRAPS SUITS

KERMANS

32 N. STATE 2nd Floor S. W. CORNER WASHINGTON

Diagonally Across from Marshall Field & Co.



NOW $65 —*this black and gray Silk Veldyne Wrap with Black Caracul collar and cuffs.*

HALF PRICE

for marvelous modes of the renowned Kerman assemblage

THIS occasion bids the smartly costumed woman to make wardrobe additions at *extraordinary savings:*

COATS

now half price— —*prices begin at* $29 —*and go up to $119.*

Elaborate modes—in Duvetyn, Marvella, Wondora, Panvelaine and Gerona—*trimmed* with Caracul, Squirrel, Mole, Beaver and Wolf.

SUITS

now half price— —*prices begin at* $29 —*and go up to $119.*

Unrestricted choice of Suits of Marvella, Malita, Veldyne, Panvelaine, Wondora—*trimmed* with Squirrel, Beaver, Caracul and Wolf.

FROCKS

now half price— —*prices begin at* $15 —*and go up to $99.*

Late winter models in Canton Crepe, Chiffon Velvet, Sequin, Crepe Satin, Crepe Romaine and Chiffon Brocades; in many shades.

PROMPT CHOOSING

Monday *means best selection—hundreds of garments at HALF PRICE*

Kermans

O'CONNOR & GOLDBERG

Tomorrow—in the O-G State Street Bootery!

34 STYLES TO CHOOSE FROM!

OXFORDS OR STRAP SLIPPERS



MILITARY OR FRENCH HEELS

CALF OR KID LEATHERS

BEFORE YOU BUY SHOES TOMORROW

See These Features of the O-G Semi-Annual Sale!

O-G SHOES for WOMEN

205 STATE STREET, SOUTH

This O-G footwear also featured in all O-G stores for women

Colonial Art Grand

For Small Apartments

A Fine Instrument

Reduced in Price to $635



Staab Grand
Studio Model
Length 4 feet 8 inches
Width 4 feet 6 inches

AN instrument specially adapted to the small apartment, this small grand piano is a masterpiece. It has a rich, pure tone superior to that often found in instruments of even greater size. It is beautifully finished in the newer shades of English Brown Mahogany.

A Handsome Bench and Free Delivery are included in this unusual offering

Now is the time to buy—the price has been reduced more than $200—and the instrument is fully guaranteed. Come in—inspect this instrument, and you will see why it is the exceptional value we claim it to be.

Convenient Terms May Be Arranged

Full Cash Value Allowed for Old Pianos or Talking Machines Taken in Exchange

ADAM SCHAAF

Maker of Higher Grade Pianos for Nearly Fifty Years

319-321 South Wabash Avenue

Telephone Harrison 8731 Between Jackson Blvd. & Van Buren St.

MARATHON "OK" Grinder Buffer



$25.00

Just about half the usual price.

Has 6x½ in. Norton abrasive wheel and 6x¾ in. Hanson & Van Winkle buff.

A big tool, weighing 38 lbs. bare or 52 lbs. boxed. Has ¼ H. P. Marathon OK Motor, single phase, alternating current, 110-220 volt, 60 cycles, totally enclosed and dust proof. Guaranteed for one year on the Marathon Electric Co.'s broad guarantee-service plan.

Motor speed 1,740 r. p. m. Just the right speed in connection with the big 6 in. wheel and buff for quick work without danger of burning. Safety on-and-off switch in base. Attach to any light socket.

Public and private garages, machine shops, amateur home workshops, hotels, restaurants, dentists—most everybody—will find a thousand uses for this machine, in grinding tools and cutlery, polishing plated and other metal surfaces.

If you can't call, phone your order. Delivery will be made promptly anywhere in city or suburbs. We ship anywhere.

DAVID A. WRIGHT
100 S. Jefferson St., Chicago
Phone Haymarket 4722

Chicago Tribune.
THE WORLD'S GREATEST NEWSPAPER

THE TRIBUNE COMPANY, PUBLISHER.

ENTERED AS SECOND CLASS MATTER AUG. 8, 1906, AT THE POSTOFFICE AT CHICAGO, ILL., UNDER ACT OF MARCH 3, 1879.

All unsolicited articles, manuscripts, letters, and pictures sent to The Tribune are sent at the owner's risk, and the Tribune company expressly repudiates any liability or responsibility for their safe custody or return.

SUNDAY, JANUARY 29, 1922.

"Our Country! In her intercourse with foreign nations may she always be in the right; but our country, right or wrong."
—Stephen Decatur.

THE TRIBUNE PROGRAM FOR MIDDLE WEST DEVELOPMENT

1. A Square Deal in Congress for the Middle West.

RESULTS OF THE WASHINGTON CONFERENCE.

Monday the Japanese diet opened in circumstances which must be gratifying to every one who hopes to see peace established as normal in the Pacific. A few weeks ago meetings were being held in Japan to protest against naval limitation. For months previous the vernacular press had been bellicose in its attitude and much making of war medicine was going on. Today the temper of the Japanese seems to have changed and not only have all three parties approved the Washington conference but the popular movement for a reduction of the army has been energized.

In other words, the Washington conference has reversed the situation in the Pacific. Prior to it the atmosphere of international relations was such as to make it increasingly hard to keep peace and increasingly easy to make war. The conference has produced a situation in which, we believe, it will be increasingly difficult to make war and increasingly easy to keep peace. No conference could abolish the possibility of war, but this conference has at least postponed the war danger and created conditions which if wisely utilized and developed will make war between Japan and the United States less and less likely.

There are unscrupulous influences in this country, as there may be in Japan and the far east, which are trying to keep the embers of international ill feeling burning. In this country, under pretense of protecting American interests, they are misinterpreting and even misstating the terms of the four power treaty. They are trying to defeat the naval building agreement also. They are willing to isolate the United States and assure the most powerful combinations against us. This propaganda reads like the pronouncements of the Pan-Germanists who wanted to overrun Europe and rule the world from Berlin.

We do not think the American people are in a mood to try experiments in ruling the world. They want peace and friendly relations whenever they can get them honorably and the Washington agreements offer a practical means so far as our most difficult relations are concerned. The naval pact, without compromising our defense, not only saves us billions which otherwise we should be compelled to expend on war preparation but avoids a naval rivalry the consequences of which would have been a final gigantic struggle for predominance. The four power treaty establishes machinery for friendly accommodations in the Pacific and creates a situation in which we can rationally follow a purely defensive policy in naval and military expenditure and management. It cancels the Anglo-Japanese treaty and the Philippines cease in the new circumstances to be a source of disquiet to Japan and a hostage to fortune so far as our peace is concerned.

War may come some day in spite of all forethought and self-control can do to prevent. But the Washington conference has postponed that day and laid foundations for a régime of peace among the powers of the Pacific; peace through conference, compromise, and the development of mutual interests. We have been saved the necessity of immediate expenditure on war preparation and the rapid drift toward international collision has been checked. If this does not meet the approval of the American people, regardless of party, we do not know them.

A LABOR RESERVOIR.

Arthur Evans has been giving readers of THE TRIBUNE a picture of what unemployment means, humanly speaking. He isn't theorizing or generalizing. He is just telling us what he saw and heard among some of the men out of work and out of luck. We should like to have every man in public life, every legislator, every leader of opinion, yes, and every man and woman who votes, read what Mr. Evans has to say. Then perhaps there would be steam enough back of our appeal for a labor reservoir or work reservoir, perhaps we ought to call it, which would help to meet this evil of unemployment when it comes again. The Socialists think their system would solve this problem. We think it would not, or, at any rate, that it would create worse problems than it solved. But, however that may be, individualist or, as the Socialists call it, capitalistic society, has not solved the unemployment problem yet, and we think it is up to us to make more intelligent and persistent effort to solve it than has yet appeared.

We don't want the economic stabilization the Socialists think they can provide at the price which socialistic bureaucracy would exact. Under a régime of private initiative and personal freedom there are bound to be the expansion and contraction, the action and reaction, which are expressed in the alternation of good times and bad times. We cannot always foresee and, at any rate, will not prepare for these changes, but experience has taught us that they will come. We ought, therefore, to be able to make better provision to meet them, and it seems to THE TRIBUNE that it is possible to establish as a policy during periods of good times that plans and means for public works on a large scale should be prepared, such as road programs, drainage, and reclamation schemes, and public works of a nature not immediately necessary, so that as private work slackened, labor surplus could be taken up and much unemployment avoided.

This would result in an immense economic and social economy. The nation, states, and cities would be benefited by great public improvements, public wealth and efficiency advanced, demoralizing poverty would be ameliorated, and unhealthy political movements checked at the source.

We realize the complexity and difficulty of formulating and establishing such a policy. We realize there are dangers in its application. Nevertheless, unemployment is a problem which democracy ought to try to solve. It is a branch of the problem of conservation and we believe if it were addressed as vigorously as other phases of conservation, a partial solution at least could be found along the lines indicated.

SUBSIDY, PROHIBITION AND NAVAL STRENGTH.

The limitation of navy strength means that superiority will be measured by personnel, training and auxiliaries. If the United States and Great Britain have battle fleets of the same tonnage, the better fleet will be the one with the best trained men, the best gunners, and the best auxiliaries.

A country which has a great merchant marine will have ships which can be converted for war purposes. Its fast liners can be converted into airplane carriers, cruisers, etc. No one knows what aircraft will mean in the next naval battles. There is a dispute between air men and navy men over the validity of tests which have been made. There is an uncertainty, but the battleship has a new enemy in the air.

The navy aircraft need carriers. A carrier is the base of sea aircraft. They are no good without their base. Whatever the efficiency of the air fighters is to be on the high seas, it is based upon the efficiency of the carriers. The efficiency of the carriers is related to their numbers and their speed.

A country which has many fast passenger liners has in time of need many fast airplane carriers. Prevision can make the conversion from liner to carrier speedy and successful. Fast liners can be constructed with this emergency purpose in view. When they are added to a fleet, which otherwise has been maintained within the limitation agreement, its fighting strength is at once, and probably decisively, advanced over the strength of the fleet to which no such additions can be made.

Great Britain and Japan both are successful in maintaining merchant fleets. The United States is not. It is proposed now to do as both Great Britain and Japan do and subsidize the merchant marine.

American merchant shipping suffers in competition with British and Japanese because Americans must maintain much more expensive organizations. The crews are better paid and better treated. It costs more money to run an American ship than it does to run a British or a Japanese ship.

This is good for the American seaman, but it is fatal to the American ship. The ship cannot meet the competition of the British ship or the Japanese ship, which has both a subsidy and a lower pay roll. The American subsidy will remedy part of this, but it must be a subsidy large enough to overcome the lower cost of operation, to meet the foreign subsidies and then to maintain a passenger ship which many travelers will not want to take.

Naval auxiliaries must have speed. Much freight may go by slow boats. Time is not a necessitous element in their success. The great liners must have speed because the people of wealth who use them demand speed. That is an essential for the mails and for some freight.

Few foreigners and not many rich Americans will take a ship which is under the American prohibition. Most rich Americans drink. They have the money to get the liquor or they had the money to store it away in pre-prohibition days. When they go to Europe they want to travel speedily and they want freedom on board ship.

They will not sail under the Volstead act. Europeans of every degree of solvency drink and they will not take a ship which extends the prohibition law of the United States across the Atlantic. If they are coming in this direction it will be bad enough to meet prohibition face to face when they must. They will not anticipate their troubles.

Therefore the considerations which make fast ships profitable are eliminated from American shipping. The rich make fast ships pay dividends. The rich are not dry. The American ship is. This discussion has nothing to do with the merits of prohibition in the United States. It merely recognizes facts as they work out upon the future of the American navy under the limitations agreed upon.

If the United States is to develop its auxiliary service in a merchant marine, which plainly seems to be a national necessity, it must meet foreign competition on the sea either in normal or abnormal ways.

It must subsidize so that it can operate fast liners, convertible for war purposes, in spite of the fact that they will not be used by the people who want fast liners, or it must release its shipping from some of the disabilities.

If it cares to say that an American ship outside of the three mile limit is free to serve as other ships serve, it then can get down to equalizing the difference in cost of operation and to meeting the foreign subsidies. If it does not care to say this, then it must run a line of ships which will not be wanted by the people who might make them profitable.

We cannot afford to be without fast auxiliaries merely because we cannot get passengers on a dry ship. The Americans headed for Europe are less than six days from a drink anyway, and we cannot pursue them into wine cellars of London and Paris or dash the glass from their lips. We can say that the laws of the United States are for the control of people within its boundaries. We can do that or we can maintain fast ships artificially, footing the bills.

We shall be badly out of luck if in time of emergency we lack the ships and if our enemy adds to its fleet the fast ships from its merchant marine, converted into airplane carriers and into cruisers.

Whatever can be done from the air then will be done to our fleet, which will not be equipped with the carriers to provide a defense against attack from the air.

Editorial of the Day

SMALL JOB BETTER THAN NONE.

[Waukegan Sun.]

It is a business axiom that it is easier for the man who has a job to get a better one than for the man who is out of a job to get any at all. The former is in touch with business and with other men who are working. He hears of chances and senses developments unrevealed to the man who is out of touch. He is in a position to give an active demonstration of his habits of industry.

For this reason a man may better be engaged in a distasteful occupation, or one which brings a lower wage than his ambition indicates, than to be out of work when good times begin. He is in line for the thing he wants.

"Them as has, gits."

UNKIND.

Poet—The editor said that my poems were just the kind he should like to read by the fireside.

Artist—Perhaps that's so he can throw them in without getting up.—London Weekly Telegraph.

A LINE O' TYPE OR TWO

How to the Line, let the quips fall where they may.

REINCARNATION.

Nebah tromps on roses,
Nebah cuts 'em down.
Lubs dey li'l faces,
Smilin' f'm de groun'
Jes' lak li'l chilluns,
Laughin' in de rain.
Mebbe dey's li'l daid ones
Come t' y' earth again.
Li'l black pansy in de row
'Min's me ob dat day
Los' er baby ob mah own.
Laid dat chap away;
Laks t' think he ain't plumb daid,
Sperrit somewha'h erroun'.
Mebbe he's in dat posy bed.
So I ain't gwine cut h'it down.

E. F. Y.

WRITES Mr. Moore: "Mr. Insull said that every star of the grand opera company had been weighed and measured." So be prepared next year to read this from the critics: "Miss Garden was in magnificent voice last evening, but weighed only 127¾ ringside. Why the rôle should not have been intrusted to Miss Mason, who tipped the beam at 139½ just five minutes before the raising of the curtain, remained a mystery to the true friends of music. Miss Mason has resumed her road work and in 'La Bohème' will attempt to regain her title as welterweight soprano of America."

HEY! PROF, PUT ON YOUR CHAINS, YOU'RE SKIDDING!

IF—after having contracted to give lectures to seventy nurses from four different states on seven consecutive summer mornings at the Y. W. Camp on a placid lake, deep and cool and embowered; and if, on arriving one was hailed at the wharf by an hundred and nine nurses of five nationalities, possessed of pulchritude, teachable, charmingly deferential towards a medieval point of view, attending strictly to the business of the 9 a. m. assemblies, busy with note-taking, appreciative and voicing it in groups, at times in pairs, and once or twice or thrice, even individually—solitary and alone suppose we say; that the lecturer go swimming with them at 2 p. m. and go boating after the flag-lowering ceremonies in the sweet twilight and the treasonable moonlight; that all pedantry be eschewed and conventions canned; that the pelagic pavilion of the upper-deck of our doughty little boat be given over to more than mere pavan dancing; and, that after watching the yellow moon turn to silver and chariot towards an outpost star, while Indian love-songs floated across the waters and the ghosts of Indian men and maidens sent sweet signal from the soft shadows of the far shore—if a professor of prosey things, scholastic, a casuist in Sanskrit and Totempoles, should drink deeply of his environment and fill his dusty lungs with one sweet summer's fragrance and stay out one dreamy, deathless night 'till 9:45 by his accusing wristwatch, should he be reprimanded for secretly praying in the month of December for another contract in June?

ABORIGINE.

BUT WHY SHOULD HE HAVE THE EXCLUSIVE PRIVILEGE!

R. H. L.: As president of the Iowa Koo Koo Ad Club I arise to place in nomination the name of the gentleman mentioned below.

Why go to Other shops to be Cheated?
Come to Mine.
Windsor Shoe Repair Shop
701—22nd. St. H. WILSON
Dubuque, Ia.

JOE VINCENT.

TO TOMMY.

O, Tom, you ask me who I am—
I winna tell you that.
And where I am? That too's taboo—
The world's my habitat.

But where I've been? Why, everywhere!
Down Never-Never's lane—
From Babylon to Timbuctoo—
In love and out again.

And how you'll know I'm really I—
Not too good to be true?
I yearn for hot fudge sundæ, lad,
A thing spooks never do.

I like your jazz, too, sir, but I've
Been promised, and I wannit!
So bind thy raptured, manly brow,
And chisel out that sonnet.

OLIVE DOUGLAS.

A VOICE FROM THE MISTY PAST.

R. H. L.: Was glad to see your picture the other day with Vangie and Hank. Your false whiskers didn't fool me. You were a lot thinner in the old days down in the old home town. People always thought we ran you through the press every day. I was a printer and you wrote the "High School Notes" and carried papers, and you were always hanging around the composing room. In that picture you are feeding the goat, but you didn't feed the goat in those days. You were always jeffing with tramp printers and feeding the kitty. Once you cleaned Thin Space Jones, Full Face Smith, and Box Carberry; then Full Face got mad and accidentally let a shooting stick drop on your head and caused an indention of five and one-half picas in the bone. I thought you had got all over that hurt until I heard you were a Col. Con. You were a dressy cuss. You always wore a seersucker coat, and you would come around to the composing room and get a handful of long primer em quads to put in the pockets to keep it from rolling up like a map. The other boys didn't know that trick and, anyhow, they didn't have any em quads to put in their pockets, and you would keep on wearing your seersucker coat after theirs had shrunk out of sight. Ah, those were the days! RIVER PIRATE.

SING ME A LULLABY.

O, sing me a lullaby,
Tender and sweet,
Some theme with a soothing air,
A soft chord to modify
Grief and defeat,
Like the hope of a simple prayer.

O, croon me a lullaby,
Compassionate
As love in a mother's breast,
Some measure to pacify
Trespassing fate,
With its fever of vague unrest.

O, chant me a lullaby,
Comforting, mild,
With the wings of a sweet content,
A love strain to fortify
Th' heart of a child,
And quiet its tired lament.

LEWIS W. GUTSER.

AH, CLASS, THIS WILL INTRIGUE YOU.

R. H. L.: Do you have the Exchange Professorship system in your School of Jokeology? All right, then, I will address the class. Class, how far can you go into a woods? No, this has nothing to do with Fifi and her search for Truth. And there's no catch in it. Come now, class, spunk up—how far can you go into a woods? E. K. M.

WE have just seen the pictures of the beautiful palace depot that the Illinois Central is going to build on the lake front. Lovely pictures, but one could really enjoy them more while sitting in the present Illinois Central depot at Randolph street.

R. H. L.

How to Keep Well. By Dr. W. A. Evans.

Questions pertinent to hygiene, sanitation, and prevention of disease, if matters of general interest, will be answered in this column. Where space will not permit, or the subject is not suitable, letters will be personally answered, subject to proper limitations, and where a stamped, addressed envelope is inclosed. Dr. Evans will not make dianosis or prescribe for individual disease. Requests for such service cannot be answered.

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OLD FASHIONED ITCH.

MRS. K. W. "wishes the Danish itch cure for scabies, or old fashioned itch, which was published in your column some weeks ago."

REPLY.

Lomholt's method is as follows:

Dissolve three ounces of sublimated sulphur in six ounces of 50 per cent caustic potash in water. Gentle heating is required. The result is a clear, yellow solution called No. 1.

Mix three and three-fourths ounces of petrolatum with an equal quantity of water-free lanolin. Mix well, but do not heat. This is mixture No. 2.

Dissolve one-half ounce of zinc sulphate in two-thirds of an ounce of a 20 per cent solution of caustic soda in water. This is solution No. 3.

To seven and one-half ounces of No. 2 add six and one-fourth ounces of No. 1.

To this mixture of No. 1 and No. 2 add all of No. 3, and, after mixing well, add enough liquid paraffin to bring the amount of ointment up to one pound.

To this add about 30 grains of benzaldehyde or a sufficient quantity of some other deodorant or perfume to make the odor of the mixture less objectionable.

To use, take an ordinary warm soap bath at night. Rub the ointment over the entire body, except the face and head. It is not necessary to rub the ointment in as persistently as with other sulphur itch remedies.

Put on clean, sterilized night clothes. Sterilize all underwear.

The next morning wash the hands and neck with soap and water, but leave the ointment on the remainder of the body all day. Dress and go about the day's work as usual.

That night remove all the ointment by taking a hot water and soap bath.

The advantage claimed for this remedy is that it cures in one day, and the preliminary washing and rubbing is less than that required by other methods.

A short method, found very effective in one army hospital, was as follows:

First night—Scrub well with soap and hot water. "Get all the tops and scabs off."

Use an ointment consisting of balsam of Peru, 5 parts; official sulphur ointment, 30 parts. Rub in thoroughly. Fill all the scratches full. Get it down to the bottom of them.

The next morning give a bath and apply the ointment lightly. Give a light application of the ointment each morning for four to six days.

Sterilize all underwear, night clothes, and bedding with heat.

These remedies are for scabies or ordinary itch caused by a parasite. As a rule, plain sulphur ointment cures this disease, provided these requirements are met:

1. The preliminary scrubbing is well carried out.
2. The ointment is well rubbed in.
3. The insects in the underwear, night clothes, and bedding are killed by heat.
4. No member of the family is left uncured to reinfect the cured.

SHOULD GREASE THE SKIN.

P. A. F. writes: "The skin on my body is dry and scaly. When I am in a warm climate where I perspire freely it clears up, but comes back in the winter. This summer I was in a cooler climate and did not perspire much, and my skin stayed dry and scaly all summer.

"There is no itching or uncomfortable feeling comes from it. I have considerable stomach gas. Do you think this trouble could come from a bad stomach? I bathe regularly."

REPLY:

If you cannot remain in a place where the air is warm and moist, grease your skin.

Except in the arid districts, the outside air in winter is wet enough except on those days when the temperature is around zero.

ITCH SEASON IS HERE.

Mrs. A. M. S. writes: "Can you kindly give me a positive cure for scabies or 'itch'? Is sulphur a cure? If so, how is it to be used? If not, what will entirely eliminate this disease?"

REPLY:

Sulphur ointment will do the trick, provided you will play the game according to the rules. These are:

1. Every affected member of the family and every affected child in the schoolroom must be cured.
2. All underclothing must be sterilized by heat.
3. Every scab must be scrubbed off with brush, soap and hot water.
4. Every crack, sore and hole in the affected skin must be rubbed full of sulphur ointment.

MIGRAINE.

M. H. H. writes: "After reading your article on 'Digestion Headaches' I decided to write you regarding a particular kind of headache to which I am susceptible.

"In the beginning of these attacks either eye gets a blindness before it which passes across the vision and obstructs the view of that eye. This lasts exactly one-half hour. I have timed it, and it seldom varies.

"After the blindness passes over a pain comes above the opposite eye; then I get sick at my stomach. If I take something to make myself vomit then I am relieved, but a dull headache generally lasts the rest of the day if I have no opportunity of lying down during the attack. These attacks do not vary except which eye it starts with."

REPLY:

You have a typical migraine.

Every case must be studied carefully if the cause and cure are to be found. In some the eyes are at fault. In others, other organs. In still others the diet, or exercise.

Certain french physicians think they get satisfactory results from the use of peptone internally. Some cases are cured by leading a very strenuous outdoor life.

FRIEND OF THE PEOPLE

Letters for this department must be signed with names and addresses of the writers.

BRING IN THE COAL!

Chicago, Jan. 22.—[Friend of the People.]—We would like to ask if you would use your influence in having Lunt avenue, between North Campbell and North Rockwell, filled in so we can have our coal and provisions hauled in. The street mentioned is in an awful condition, and as it is imperative for the people in the vicinity to get the use of it as soon as possible will you not get quick action on this? J. P. R.

Lunt avenue at the location referred to is now being filled with ashes.

THOMAS H. BYRNE,
Superintendent of Streets.

GYPSY GOLD DIGGER.

Chicago, Jan. 23.—[To the Legal Friend of the People.]—I happened to drop in to a gypsy fortune teller one day. She saw I was all upset and began to tell me what she could do for me to overcome my troubles. I gave her what she charged, $6. She had me come back from time to time, each time requiring different sums of money. Then after all she told me to save up $100 for her to work with for four or five days. Altogether she took $245 of my money and has done nothing for me. What legal action can I take? I. G. S.

Apparently the most appropriate legal action would be to have a conservator appointed to take care of your money for you.

You might try reporting the facts to the state's attorney's office.

TRIBUNE LAW DEPARTMENT.

ST. LOUIS AVENUE BRIDGE.

Chicago, Jan. 22.—[Friend of the People.]—Does the city plan to build a bridge over the north branch of the Chicago river at St. Louis avenue? We have heard rumors of it for some time and would like to know when it is to be started. P. F. L.

The city does not contemplate the erection of a bridge at this point and there has never been an appropriation for the project.

I also wish to say there is a foot bridge one block east of St. Louis avenue at Bernard street and a bridge at Central Park avenue, two blocks west of the point mentioned, for both foot and vehicular traffic.

ALEX. MURDOCH,
City Engineer, Bureau of Engineering.

Chicago, Jan. 23.—[To the Legal Friend of the People.]—A person signed a lease as surety for a social club incorporated under Illinois laws. Can the person expel the club without the consent of the lessor if he finds there is gambling going on?

2. Who will be held liable for the conditions, the surety or the board of the club?
3. If the board of directors has forbidden the practice, but the club overrules the action, what then?
4. What is the alternative to escape responsibility? T. O. G.

1. Not merely by virtue of his relationship to the lease. By reporting the facts to the police or to the state's attorney's office he might get action.
2. Primarily the persons doing the gambling.
3. Depends on additional facts.
4. Have the criminal law enforced.

TRIBUNE LAW DEPARTMENT.

LAND GRANTS.

Chicago, Jan. 24.—[Friend of the Soldier.]—Can I take up a soldier's claim for land on my father's civil war discharge? My mother has married twice since the death of my father. What must I do to file on the land? H. M. C.

We know of no law providing land grants to the children of civil war veterans. If you wish to take up a homestead claim write for literature to the general land commissioner, department of the interior, Washington, D. C.

SAFETY FIRST.

Chicago, Jan. 23.—[To the Legal Friend of the People.]—A says it is not unlawful for him to keep a loaded revolver in his home for protection. B says that he could have A arrested if he wanted to and fined for keeping firearms in the home. Which is right? W. C. D.

A is right.

TRIBUNE LAW DEPARTMENT.

MEMORY TESTS *Can You Answer These?*

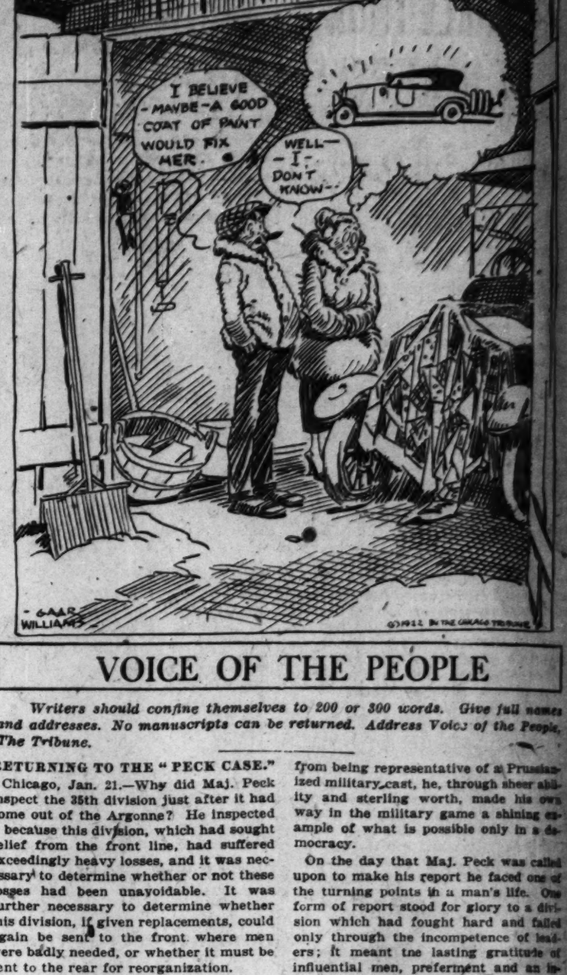
Answers to these quetions will be published tomorow.

1. How much oxygen is there in the human body?
2. What great European artist's name is recalled by the painting "Christ Before Pilate?"
3. Where may the mathematical curve known as a parabola be seen?
4. Who was the most famous of our early American surgeons?
5. Where is the Isle of Pines and to whom does it belong?
6. What is volcanism or vulcanism? A volcanist?
7. Where does the quotation, "Beauty provoketh thieves sooner than gold," occur?
8. When and where did postage stamps first come into use?
9. What was the first number drawn for the selective draft?
10. Who were Abraham Lincoln's private secretaries and biographers?

Answers to Yesterday's Questions.

1. How old is Niagara falls? United States geologists have estimated the age of Niagara falls at between 20,000 and 35,000 years.
2. Who was in command of the cavalry charge celebrated by Tennyson in his poem, "The Charge of the Light Brigade"? The date? The Earl of Cardigan. Oct. 25, 1854.
3. Where are the Virgin islands and what are the names of the most important ones? In the West Indies, lying east of Porto Rico; St. Thomas, St. Johns, and St. Croix.
4. Who shot President McKinley? Leon Czolgosz, an anarchist, Sept. 6, 1901. The President was at Buffalo, visiting the Pan-American exposition. The President died on Sept. 14, 1901.
5. What is an equilateral triangle? An equiangular triangle? An isosceles triangle? One having all sides equal. One having all three angles equal. One having two equal and opposite sides.
6. Which is the starboard and which is the port side of a ship? The starboard side looking forward is the right side and the port is the left.
7. Who is the ruler of Abyssinia? Empress Waizeru Zauditu.
8. Where does the quotation, "He that wants money, means and content is without three good friends," occur? "As You Like It," Act. III. Sc. 2.
9. What is the largest planet in the solar system? Jupiter.
10. Who succeeded Senator Penrose as United States senator from Pennsylvania? George Wharton Pepper of Philadelphia.

THE MIDWINTER QUESTION.



VOICE OF THE PEOPLE

Writers should confine themselves to 200 or 300 words. Give full names and addresses. No manuscripts can be returned. Address Voice of the People, The Tribune.

RETURNING TO THE "PECK CASE."

Chicago, Jan. 21.—Why did Maj. Peck inspect the 35th division just after it had come out of the Argonne? He inspected it because this division, which had sought relief from the front line, had suffered exceedingly heavy losses, and it was necessary to determine whether or not these losses had been unavoidable. It was further necessary to determine whether this division, if given replacements, could again be sent to the front where men were badly needed, or whether it must be sent to the rear for reorganization.

The lives of thousands of young Kansas and Missouri men hung on the nature of Maj. Peck's report. If he had reported that discipline was as good as could be expected after a hard fight, that the officers were capable of handling their men, and that the losses those men had borne were not due to poor leadership, in short, that the enlisted men of the division would have a soldier's chance for their lives, then this division, with replacements, would have again taken its place in the front line.

Such a report would have been easy to make; it was the one the division wanted, for they were brave men; but such a report would not have been the truth, and it would have sent men who are now living back to hopeless slaughter. Instead of this, Maj. Peck reported the truth as he saw it, the truth that is known and recognized wherever soldiers, be they of the national guard, the regular army, or the reserves, meet and talk, and that truth is that the majority of the officers of this division were not capable leaders and had no control over their men. Maj. Peck spared no one in his report. His condemnation of certain brother officers of the regular army serving with this division was just as severe as that directed against ex-officers of the national guard.

How did Maj. Peck judge as to the discipline, leadership, and care of men as exercised by these officers? He was a trained inspector and he judged in comparison with conditions as he had found them in other organizations which had also suffered heavy losses and which were tired and dirty from the fight, but whose officers had kept control of the situation and were inspiring their men to pull themselves together, for a good officer who is going to safeguard the interests of his men must at times save and guard these men, even from themselves.

Where did Maj. Peck inspect this division? He inspected it where he found it, which was in the rear of the line and where the division itself had asked to be sent. Maj. Peck wears on his world war ribbon more bronze stars for participation in major engagements than do the members of the 35th division. He first won his spurs as a soldier in hand to hand fighting in the jungles of the Philippines, and the frequent insinuations which have appeared in recent attacks on Maj. Peck to the effect that he made his inspection safe from hostile fire are unjust, unwarranted, and cowardly. Maj. Peck has been attacked as a "lily fingered West Pointer," a "Prussianized martinet." The facts in the case are that he is not a West Pointer, that he came as a private soldier to the regular army from the national guard, and that, far from being representative of a Prussianized military cast, he, through sheer ability and sterling worth, made his own way in the military game a shining example of what is possible only in a democracy.

On the day that Maj. Peck was called upon to make his report he faced one of the turning points in a man's life. One form of report stood for glory to a division which had fought hard and failed only through the incompetence of leaders; it meant the lasting gratitude of influential men, preferment and an assured career in the army; the other report meant that all his life he could contend against the hate and resentment of these men, but it meant the saving of the lives of thousands of America's manhood who were offering their all at the altar of patriotism. It is doubtful if any of these thoughts even flashed through the mind of Maj. Peck at that time. He is a soldier, trained to do a soldier's duty, and he reported the truth as he found it.

The wording of Maj. Peck's report is of little consequence. Whether or not it was tactfully written is a minor detail.

Today in Kansas and Missouri, the states from which the 35th division came, the states which are opposing the promotion of Maj. Peck, there are thousands of mothers, wives, and little children, who have their sons, husbands, or fathers home again with them because Maj. Peck had the courage to contend for the principle that men shall not go to the battle line unless they go properly led and with the fighting chance of a trained man.

ALLEN R. EDWARDS,
Major, United States army.

TO SETTLE BOTH THE ARMY AND THE CONSTABULARY QUESTION.

Green Lake, Wis., Jan. 19.—Gen. Pershing says that an army of 150,000 is needed for our security. There is a general feeling outside of army circles that more than 75,000 would be an unjustifiable charge on national finances.

THE TRIBUNE has repeatedly recognized the need of a state constabulary similar to Canadian Mounted police or Texas Rangers. THE TRIBUNE is emphatically right. Present mooring conditions show the necessity.

With enabling legislation, Gen. Pershing could have his army of 150,000. They could be detailed for active service in part. Others could be loaned to the various states to serve as state constabulary for not more than six months in the year, and serve the balance of the time as regular soldiers. The army now details officers to instruct cadets and state militia in various states. Is there anything inconsistent in using our soldiers for police service part of the time?

I. F. STRAUSS.

YOU'RE WELCOME.

Chicago, Jan. 24.—We very much enjoyed the concert and TRIBUNE news broadcasted by the Westinghouse Manufacturing and Electric company last night. We also have had the privilege of listening in to all of the operas and have been able to extend this pleasure to many friends. I hope THE TRIBUNE will continue to print the evening's program in each morning's issue. At least please let us have the Sunday programs.

MRS. THOMAS H. PONIDLS.

POEMS YOU OUGHT TO KNOW

HIGHLAND MARY.

By Robert Burns.

Ye banks, and braes, and streams around
The castle o' Montgomery,
Green be your woods, and fair your flowers,
Your waters never drumlie!
There simmer first unfauld her robes,
And there the langest tarry!
For there I took the last tareweel
O' my sweet Highland Mary.



How sweetly bloomed the gay green birk,
How rich the hawthorn's blossom,
As underneath their fragrant shade
I clasped her to my bosom!
The golden hours on angel wings
Flew o'er me and my dearie;
For dear to me as light and life
Was my sweet Highland Mary.

Wi' monie a vow and locked embrace
Our parting was fu' tender;
And, pledging aft to meet again,
We tore ourselves asunder;
But O! fell death's untimely frost
That nipped my flower sae early!
Now green's the sod and cauld's the clay
That wraps my Highland Mary.

O, pale, pale now those rosy lips
I aft hae kissed sae fondly!
And closed for aye the sparkling glance
That dwelt on me sae kindly!
And mould'ring now in silent dust
That heart that lo'ed me dearly!
But still within my bosom's core
Shall live my Highland Mary.

VATICAN READY FOR ELECTION OF NEXT POPE

Italians Give Mercier Big Welcome.

ROME, Jan. 28.—[By the Associated Press.]—With the arrival in Rome today of Cardinals Mercier, Kakowsky, Dalbor, and Csernoch, archbishops, respectively, of Brussels, Warsaw, Posen, and Budapest, every nationality which was expected to have delegates at the conclave which is to elect a successor to the late Pope Benedict XV., is now represented in Rome, with the exception of America.

Cardinal O'Connell of Boston is on high seas and Cardinal Dougherty of Philadelphia and Cardinal Begin of Quebec sailed from New York yesterday.

Only certain religious rites prescribed by canonical law, in which the cardinals will be participants, remain before the sacred college is locked within the Vatican walls to choose the successor of Pope Benedict XV. The apartments for the occupancy of the cardinals are now in readiness.

Three More Requiem Masses.

There will be three more requiem masses, in which four or five cardinals will take part, and after that the conclave will begin.

On Monday mass will be sung in the Sistine chapel by Cardinal de Lai, while Cardinals Granito, Pompili, and Cagliero will assist. In the ceremony connected with absolution at the tomb Tuesday Cardinal Vico will be the celebrant, and Cardinals Francisca-Nava, Merry del Val, Cagiano, and Maffi will act as assistants. In the absolution ceremony on Wednesday the celebrant will be Cardinal Granito and the assistants Cardinals Gasparri, Mercier, Lualdi, and Lucon.



CARDINAL MERCIER. [Copyright: Harris & Ewing.]

Most of Vatican Staff Barred.

The conclave will open on Thursday, when Cardinal Vannutelli, dean of the sacred college, will celebrate mass in the Pauling chapel. All the doors of the Vatican will be bolted and the palace will be shut off from the outside world.

Drs. Battistini and Cherubini, who attended the late pope, remain within the Vatican. The monks and the whole Vatican staff were notified that their services would be no longer needed until the end of the conclave. A very limited number of employés will be retained for indispensable service, and these will be sworn to secrecy and silence as the conclave opens.



CARDINAL VANNUTELLI. [Amer. Press Photo.]

Cardinal Mercier, primate of Belgium, arrived in Rome today after a journey across Italy that resembled a triumphal procession. His reception was especially enthusiastic at Milan, where large crowds greeted him at the station with cheers of "Long live Belgium," "Long live Cardinal Mercier."

Reports that the cardinal had been taken ill preceded him from Milan. The cardinal seemed distressed over this and said he had only a slight cold.

"Only my modesty suffered from the wonderful reception accorded me," he added.

Rome Crowd Greets Him.

Although his train was an hour and a half late, a large throng of the people of Rome awaited the cardinal's arrival at the station and cheered him when he emerged from his sleeping car.

None of the foreign cardinals has attracted such attention from the populace on his arrival as did the Belgian prelate. Cardinal Maffi himself, the most popular of the Italian cardinals, received no such welcome. Cardinal Mercier's arrival led to the fact being recalled that the last non-Italian pope was the Belgian archbishop of Liege, born in Utrecht and elected as Adrian VI. in 1522.

Cardinals Dougherty and Begin Sail to Vote for Pope

New York, Jan. 28.—[United Press.]—Dennis, Cardinal Dougherty of Philadelphia, and Cardinal Begin of Quebec sailed today for France on the liner La Lorraine on their way to Rome to attend the conclave which will elect a successor to the late Pope Benedict XV. Both cardinals expressed doubt that they would arrive before the election had taken place.

James Black, Wholesale Grocer, Dies of Pneumonia

James Black, 56 years old, 5202 Kimbark avenue, for many years identified with wholesale and retail grocery trade, died of pneumonia at his home yesterday. He was long president of the Home Grocery company, a chain system in the city, and a member of the firm of Black, Kelly & Co., wholesale grocers. He is survived by a widow, Mrs. Maude Black, and three children, J. Lawrence, James H., and Margaret Black.

Richard Westacott, U. S. Vice Consul in London, Dies

LONDON, Jan. 28.—[By the Associated Press.] — Richard Westacott, who has been American vice consul in London since 1897, died here today. He was born in Boston in 1849. Mr. Westacott had one of the largest lists of acquaintances of any official connected with the government service abroad. He was known by all the American habitual travelers in England.

MRS. MARY CROWDER, mother of Maj. Gen. Enoch H. Crowder, died at her home in Washington yesterday, aged 88 years.

DRUGGED?



[Daguerre Photo.]

Mrs. Margaret Mayer, 21 years old, 3414 North avenue, yesterday reported to the police that she had been robbed of $20 by two youthful bandits. One of them, she said, held his hand over her nose and mouth. She detected an odor similar to chloroform, she said. The police believe an attempt was made to drug her.

INSURANCE HEADS TELL LOCKWOOD BODY OF PROFITS

Admit Seeking All the Traffic Will Bear.

New York, Jan. 28.—[Special.]—Representatives of the largest fire insurance companies in the United States admitted before the Lockwood committee today that their object was to get as much profit "as the traffic could bear."

They also declared that in spite of losses of millions of dollars in speculative Wall street stocks they were in no way obligated to invest any part of their assets in real estate mortgages and that the companies were conducted by the directors whose actions did not concern the public.

Investment Records Revealed.

Figures indicating that investments of insurance companies over a period of fifteen years in real estate mortgages paid 20 per cent more than investments in stocks and bonds, and proof that a large part of the income of the fire insurance companies comes from policies on real estate, did not serve to shake the attitude of the officials against compulsory investment in real estate mortgages.

Reply to Committee's Appeal.

Those who gave the official answer of their organizations to the Lockwood committee's appeal for a change of policy so that the housing shortage might be relieved were Henry Evans, chairman of the board of the Continental and four other fire insurance companies, and Frederick C. Buswell, senior vice president of the Home Fire Insurance company, the largest in this state, with assets of $75,000,000.

Three More War Heroes Come Home Tomorrow

The bodies of three more Chicago heroes who lost their lives overseas will arrive at the Dearborn street station at 7 o'clock tomorrow morning. They are those of Private John A. Eaton of Battery D, 122d field artillery, next of kin Mrs. Gladys R. Eaton, 2509 North Clark street; Private John Andrew Dulski, Company E, 7th infantry, next of kin Andrew Dulski, 2715 South Kedzie avenue, and Private Herman J. Fransen, Company G, 4th infantry, next of kin Herman Fransen, 2650 North Racine avenue. Military funerals will be held under the auspices of the American Legion.

GAS HEATER NEARLY CAUSES DEATH.

Peter Blum, 72 years old, 536 North La Salle street, is in a serious condition at the county hospital from carbon monoxide poisoning. He lighted a small gas heater in his room last night and the oxygen in the room was rapidly consumed. He was found unconscious by Harry Gerber, owner of the rooming house.

DEATH NOTICES

IN MEMORIAM.

ABELMAN—Reuben E. Abelman. In loving memory of our dear son and brother, who passed away two years ago today, Jan. 29, 1920.
Today recalls sad memories of a loved one gone to rest.
Those who think of him today, are those who loved him best.
MOTHER, FATHER AND SISTER.

BECKER—Mary Becker. In sad but loving memory of our dear mother and wife, who passed away six years ago today, Jan. 29, 1916.
God called her home, it was his will.
But in our hearts she's with us still.
FROM HUSBAND AND CHILDREN.

BUCKMASTER—Beulah Clark Buckmaster, passed away Jan. 19, 1922; interred Rosehill cemetery, Jan. 21; wife of Edwin Stuart Buckmaster, mother of Lawrence Clark Buckmaster, and daughter of the late James Lawrence Clark and Ida Tomblin Clark.

CAMPBELL—Martha E. [Lenore]. In loving memory of my sweetheart wife, whom God called just one year ago today.
She was golden-hearted—a loyal and gracious wife; and the only consolation in my loneliness is the thought that she waits for me—just beyond the veil.
HER HUSBAND.

DILLON—Susanna Dillon. In loving memory of our darling daughter and sister, who passed away two years ago today.
LOVING PARENTS, SISTERS AND BROTHERS.

IN MEMORIAM.

DILLON—Mrs. Susanna Dillon. In memory of my dearly beloved wife, who died 2 years ago today.
CLAUDE A. DILLON.

GOLD—Fanny Gold. In memory of our beloved mother, who passed away two years ago today. Your memory is ever with us.
ROSE AND SARAH.

JOHNSON—In sad and loving remembrance of our dear sister, Mrs. John Johnson, nee Halvorsen, who left us one year ago.
H. M. H., MARY B.

MANNHEIM—Jennye Manheim. In loving memory of our dear mother, who passed away, one year ago today, Jan. 29, 1921.
LOVING SON AND DAUGHTER.

SCHNAIR—Isadore George Schnair. In sad and loving memory of my dearest friend, who passed away 2 years ago today.
LOUISE.

ALTON—Mrs. Lettie Alton, Jan. 27, 1922, beloved mother of W. G. Alton, 1510 N. Ridgeway. Funeral services at chapel, 2346 W. Madison., Monday, 2:30 p. m. Interment Elmwood cemetery.

BAKER—Susan Stevenson Baker, Jan. 28, at her residence, 7048 Princeton-av., wife of Charles Robert Baker, mother of Charles, Howard, and the late Martha Baker. Funeral Monday, Jan. 30, at 2:30 p. m., at the chapel, Normal-blvd. and 63d-pl. Burial private. Cleveland, Cincinnati, and Evansville papers please copy.

BARBER—John D. Barber, Jan. 25, age 39 years, beloved husband of Anne, nee Krueger, fond father of John and Ferne, son of John M. and the late Catherine, brother of William, Hiram, George, Mrs. Catherins Johnson, and the late Frank. Funeral Monday, Jan. 30, from sister's residence, 2807 Elston-av., at 2 p. m., to Rosehill cemetery. For information call Armitage 1000.

BARRON—Frank Barron, New York City, 18 years, Jan. 25, son of W. T. Barron and Jewel Barron, brother of Paul Barron.

BENNETT—John J. Bennett, suddenly, Jan. 27, 1922, beloved father of Mabel and Mrs. H. C. Procuniar. Burial Monday, Jan. 30, from his late residence, 3524 W. Fulton-st., to Forest Home cemetery. Member of fraternal order of Eagles, aerie 1844, Forest Park, also member of Woodwire and Metal Lathers' International union local 74, Chicago.

BICK—Herman L. Bick, entered into rest in his 68th year, beloved father of William, Alex, Lillian, Herbert, Carl, Reuben, Evelyn, Ben, and Mrs. Mabel Dagan and Mrs. Helen Ennis. Funeral from late residence, 1142 Oakdale-av., Monday, Jan. 30, 1922, at 2:30 p. m. Interment Montrose cemetery. Member of Douglas lodge No. 125, K. of P.

BIEDERMAN—Anna Biederman, nee Bradtke, Jan. 28, 1922, at her residence, 4022 N. Campbell-av., beloved wife of William, fond mother of Mrs. Clara Martensen, Margaret, Edward, Anthony, Joseph, John, Henry, and George. Funeral notice later. For information call Lafayette 0080.

BLOCH—Barnett Bloch, formerly of this city, at Los Angeles, Cal., Jan. 28, 1922, husband of the late Dora Bloch, fond father of Mrs. J. Tamon, Harry, Mrs. M. Russakov, Jacob, Mrs. M. Greenfield, Mrs. B Kooler, and Irving. Burial at Los Angeles, Cal.

BLUMENTHAL—Nicholas M. Blumenthal, Jan. 28, age 73 years, beloved husband of Anna M. Blumenthal, nee Hembes, father of Amanda Sieben, Alex. M., Mathias N., Edward A., Marguerite, and the late Mrs. Albert J. Kemper, brother of Christine and Anna Blumenthal and Catherine Rossow, at his late home, 1903 Mohawk-st. Funeral Tuesday, Jan. 31, at 9:30 a. m., from late residence, 1903 Mohawk-st., to St. Michael's church. Interment St. Boniface cemetery.

BUSSE—Harry J. Busse, beloved son of Elizabeth and the late William Busse, brother of Emma, William, Elizabeth, Marie, Mrs M. Ripperger, Mrs. A. Stahlberg, Mrs. M Scharrers, Mrs. M. Satek, and Mrs. D. Walsh. Funeral Monday, Jan. 30, from late residence, 3410 Princeton-av., to St. Martin's church at 9:30 a. m., to St. Marie's cemetery. Member of South Park police and Englewood council, K. C.

CHAPMAN—Marion Chapman [nee Fulton], beloved wife of Alfred and fond mother of Edith, William, Leonard, Fred, Mrs. R. C. Weber, Harold, Mrs. E. L. Fraser, Percy, Mrs. A. T. Day, and the late Edgar H. Chapman. Funeral Monday, Jan. 30, at 2 p. m., from her late residence, 715 N. Hamlin-av. Interment Oakridge. For information call Belmont 5533.

COLLINS—Ellen Collins, Jan. 28, at her daughter's residence, 3702 Pine Grove-av., beloved mother of Mrs. Catherine Scott, James J., Luke J. Collins, Mrs. A. J. Wehrheim, and Mrs. Harry Moss. Funeral services at Janesville, Wis., Tuesday. Janesville papers please copy.

COOK—Sylvan L. Cook, beloved husband of Rose Gimbel Cook, suddenly in New York City from heart failure. Funeral services will be held at chapel, 936 E. 47th-st., at 9:30 a. m. Monday, Jan. 30. Interment at Rosehill cemetery. San Francisco papers please copy.

CUTRELL—Ethel Cutrell, beloved wife of J. M. Cutrell of Congress Park, mother of Clifford and Violet, sister of Gertrude Armstrong, Harry and Clarence Schaelin. Funeral Monday, Jan. 30, at 1:30 p. m., from chapel, 52 S. 5th-av., La Grange, Ill. Burial at Wildheim.

DAEMECKE—Paul J. Daemecke Sr., Jan. 27, aged 73 years, survived by Mrs. Bertha S., wife, Arthur D., Frank W., Amanda, Estella, Florence, Mae, and Paul J. Jr., children. Funeral Monday at his residence, 1236 E. 57th-st., at 2 p. m. under the auspices of South Park lodge No. 662, A. F. & A. M. Interment at Oakwoods. Member of Fairview chapter 161, R. A. M.; Oriental consistory, Mystic shrine, and the German club.

DAGGET—Emily Dagget, Jan. 28, 1922, at her home, 163 N. Central-av., Austin, wife of Frank J. Dagget. Funeral Monday, 2 p. m., from chapel, 318-320 N. Central-av. Interment Graceland.

DOYLE—Michael Doyle, Jan. 27, 1922, at Danville, Ill., beloved husband of Elizabeth, father of Mrs. Emil Kieffer, Mrs. Fred Pagels, and Mrs. J. Beneline. Funeral services at chapel, 633 and Harvard, Monday, Jan. 30, at 3 p. m. Interment at Mount Hope.

DUDLEY—David A. Dudley, husband of Edith Hale Dudley, son of the late Dr. E. H. Dudley of Janesville, Wis.; father of Mrs. Peter Bays, brother of Samuel, Edward, and Jennie Heath. Funeral from chapel, 7158 N. Clark-st., Tuesday, 2 p. m. Interment Janesville, Wis., Wednesday noon.

DURBAND—Carrie C. Durband, age 55 years, of 2518 Thayer-st., Evanston, beloved wife of the late George Durband, fond mother of Arthur, Edward, Alfred, Mabel, Martha, and Mrs. E. G. Johnson. Funeral services Tuesday, 2 p. m., at St. Paul's English Lutheran church, Emerson and Greenleaf-sts., Evanston. Interment Memorial Park cemetery.

DWYER—Lawrence F. Dwyer, beloved husband of Margaret, nee Melvin, fond father of Roy, Mrs. Eleanor Agnew, and the late Harry. Funeral from his late residence, 7041 Locust-st., Monday, Jan. 30, at 9 a. m., to St. Sabina's church. Interment Mount Olivet. Member of Lincoln council No. 9, Royal League.

ENKE—Charles W. Enke, Jan. 27, age 60 years, beloved husband of Lucile, nee Ries, fond father of Charlotte Keys, brother of William Enke, member of Court Clybourn No. 34, U. O. F. Funeral Monday, Jan. 30, at 2:30 p. m., from late residence, 2046 Holly-av., to Montrose cemetery. For seats call Lake View 0178.

ENTZMINGER—Mary Entzminger, Jan. 28, suddenly, at the age of 72 years, beloved wife of the late John, fond mother of Mrs. Mary Hill, William, Mrs. Matilda Schwender, Charles, Mrs. Louise Basnaw, and Frank. Funeral Tuesday, Jan. 31, at 2 p. m., from chapel, 2838 Lincoln-av., to Waldheim cemetery. Sioux Falls, S. D., papers please copy.

FISHER—Mrs. Elizabeth Spellman Fisher, aged 47, widow of Frederick C., mother of Helen and Harold, at her residence, 4733 Forrestville-av. Funeral Sunday, 3 p. m., from chapel, 6110 Cottage Grove-av.; burial at Houghton, Mich. Lacon, Ill., papers please note.

GILFEATHER—Mary Gilfeather, nee Sweeney, beloved mother of Frank L., John T., Mrs. M. Cummings, Mrs. W. B. Penick, Mrs. W. G. Dodson. Funeral Tuesday at 9:30 a. m., from her late residence, 3624 Lexington-st., to Presentation church, autos to Mount Carmel. For seats call Kedzie 1400.

GOODWIN—Mabel Agnes Goodwin, Jan. 28, 1922, beloved daughter of Capt. John C. Goodwin and Mary E., sister of Mayme, Mrs. Kate Perrin, Mrs. Gertrude Maloney, Earl, John, Maud, and the late George Goodwin. Funeral Monday, Jan. 30, at 10:15 a. m., from her home, 4814 Jackson-blvd., to Resurrection church, where solemn requiem high mass will be celebrated. Interment Mount Carmel.

GREEN—Oliver S. Green, Jan. 28, 1922, at his late residence, 4430 Berkeley-av., beloved husband of Martha Green [nee Cheney], and fond father of Mary. Funeral and burial Wednesday, Feb. 1, at Jacksonville, Ill. Kindly omit flowers.

GUIDO—Concetta Guido, beloved wife of Anibale Guido, fond mother of Mrs. Rita Pellegrini, Francesco, Emma, Annabel, and Serafino. Funeral from her late residence, 3036 S. Union-av., Tuesday, Jan. 31, at 9:30 a. m., to Incoronata church, 218 Alexander-st., where requiem high mass will be celebrated, then by auto to Mount Olivet cemetery. For information call Yards 6238.

HASER—Sam A. J. Haser, Jan. 27, 1922, beloved husband of Cephe Fannie, fond father of Eleanor, son of Mrs. Margaret Haser, brother of Josie and Phil. Funeral services at chapel, 2701 N. Clark-st., Monday, Jan. 30, 1922, at 2:30 p. m. Interment private; please omit flowers. Galena [Ill.] papers please copy.

HESS—J. F. Hess, Jan. 28, 1922, beloved husband of the late Laura M. Hess, latne, of Gertrude Hess Phillips. Funeral services at his home, 9609 Drexel-av., Monday a 2 p. m.; interment at Oakwoods.

HAGENBUCHER—Charles Hagenbucher, aged 53 years, dearly beloved husband of Mrs. Marie Hagenbucher, nee Reuter, foster father of Carl P. Ernst, brother of Mrs. Minnie Erhard of New York, Katherine Rachel and Matha Huebner of Germany; brother-in-law of Gertrude Ernst, Anna Bauman, Minnie Reuter, Paul Gehrke, and John Rickert. Funeral Monday at 2 p. m. from late residence, 4421 N. Sawyer-av., to Rosehill chapel, where services will be held under the auspices of Keystone lodge No. 639, A. F. and A. M. Also member of Chicago council No. 4, R. and S. M.; Lincoln Park chapter No. 177, R. A. M.; Chicago commandery No. 19, K. T., and Oriental consistory and Mystic Shrine, North Side Badische Unterstuetzungs verein, and the North Side Singerverein and the Central Illinois Hunting club.

HEIDORN—Dorothy Heidorn, aged 69 years, beloved mother of Dr. Herman W., Sophie, Edward H., Magdelina, and Lilly Heidorn, mother-in-law of Ellen and Louise and grandmother of Lester, Lenore, Doris, and Robert Heidorn. Funeral Tuesday, Jan. 31, at 1:30, from late residence, 1917 S. Ravenswood-av., to Evangelical Lutheran Zion church, corner 19th and Peoria-sts., thence to Concordia. For information call Canal 0373.

JORDAN—Eva Jordan, nee Levin, beloved wife of Israel, mother of Dorothy, Hilda Pearl, Mrs. A. Robins, Mrs. S. A. Weil, Victor, and Maurice; sister of Mrs. J. Cohen, Mrs. M. Harauer, Mrs. S. Reizer, Mrs. H. Marx, Dorothy, Daniel, and Charles Levin. Funeral Monday, Jan. 30, 1922, 1:45 p. m. sharp, from residence, 1135 N. Sacramento-av., to Waldheim I. O. B. A. Kindly omit flowers.

KELLY—Winifred McHugh Kelly, Jan. 27, 1922, at residence, 2211 Bissell-st., beloved wife of the late Patrick, fond mother of Michael, Dennis, Thomas, John, Mrs. Thomas J. Mackey, Mrs. Thomas Lyons, Mrs. Anthony Moran, Mrs. William Nicholl, Mrs. John Hoban, Mrs. Thomas McHugh, and the late Patrick and Margaret Kelly. Funeral Monday at 9:30 a. m. to St. Vincent's church, where high mass will be celebrated. Interment at Mount Carmel.

KIRBY—John Kirby, Jan. 28. Funeral from chapel, 4817 Chicago-av., Monday, Jan. 30, at 2 p. m. Burial Forest Home.

KNOPP—Mrs. Annie Knopp, nee Mills, beloved wife of George, fond mother of George Jr., Mrs. Gusta Kern, and Ada Knopp, sister of George Mills, Ada Corbett, Jane Cronk, William Mills, Esther Morgan, and Nellie Kinsley. Funeral Monday at 2 p. m. from her late residence, 4925 W. Augusta-st., to Arlington cemetery. Member of Prosperity review No. 69, W. B. A. O. T. M. For information call Austin 1000.

MANEWITH—Rose Manewith, nee Altfeld, late residence 2522 W. Division-st., beloved wife of Tobey Manewith, fond mother of Aaron and Herman, sister of Herman and Sam Altfeld and Mrs. Blanche Miller. Funeral Monday, Jan. 30, at 1:30 p. m. from chapel, 2135 W. Division-st., to Waldheim cemetery. Member of Waubansia chapter No. 830, O. E. S.

MORAN—Mary Ann Moran, Jan. 28, of 7217 Woodlawn-av., beloved wife of Joseph J. Moran, fond mother of Mrs. William Green, nee Murphy. Funeral notice later.

MURPHY—James Joseph Murphy, beloved son of Anna Murphy, nee Shannon, and the late William Murphy, brother of Mrs. Walter O'Breen, Mrs. Herman Schoot, Agnes and Rose Murphy, nephew of Charles Shannon. Funeral Monday 8:30 a. m., from sister's residence, 1405 Washburn-av., to Holy Family church, Mount Carmel cemetery.

McGARRAH—Rose McGarrah, beloved sister of May and Logan, at her residence, 4401 Michigan-av. Burial Monday at Pana, Ill.

NILSSON—Mrs. Christine O. Nilsson, beloved mother of Lydia T., Jan. 27, 7010 Eggleston-av. Funeral services at Daylight church, 47th and St. Lawrence-avs., Sunday, 3 p. m. Interment West Side cemetery, Aurora, Ill., Monday.

OAKLAND—Harry N. Oakland, Jan. 26, suddenly, husband of Fannie L., father of Josephine. Funeral Monday, Jan. 30, at 2 p. m., from late residence, 2837 Monroe-st. Interment Oak Ridge. Member of Electrical Workers union, local No. 134.

OLSEN—Howard Benjamin Olsen, beloved son of Benjamin and Hilda Olsen, brother of La Verne, Jan. 27, at residence, 4143 N. Harding-av. Funeral services at Irving Park Presbyterian church, Keeler and Belle Plaine-avs., Monday, Jan. 30, at 2 p. m. Interment Mount Olive. Member of Builder of boys of Irving Park chapter.

O'BRIEN—Arthur B. O'Brien, Jan. 27, 1922, son of Nora O'Brien, brother of Hazel and Sylvia O'Brien. Funeral from his mother's residence, 5832 Indiana-av., Monday, Jan. 30, 9:30 a. m., to St. Anselm's church where high mass will be celebrated. Interment Mount Olivet. For seats call Wentworth 0025.

PARMER—Lillian Elizabeth Parmer, beloved wife of Edward F. Parmer, mother of Grace Maxwell, Hinsdale, Ill.; Irene Crane, Clyde, Ill.; Oscar Parmer, Berwyn, Ill., and Charles Edward Parmer, New York City. Funeral services Tuesday at 1:30 p. m. from Clyde M. E. church. Interment Rosehill. For information call Berwyn 1288-J.

PENNY—Ellen Penny, beloved mother of Mrs. M. H. Leonard, Mrs. C. M. Bache, Mrs. G. E. Mason, J. H. Penny, W. R. Penny, and Mrs. C. S. Hoak. Funeral Monday at 9:30 from residence of her daughter, Mrs. Leonard, 4137 Wellington-st., to St. Viator's church. Member of Blair lodge No. 303, A. F. & A. M.; Freeport consistory, S. P. R. S. 32; Medinah Shrine, A. A. O. N. M. S. of Chicago; Garfield Park Aerie No. 1113, Fraternal Order of Eagles, and World's War Veteran. Funeral Monday, Jan. 30, at 9 p. m., from Lawndale Masonic temple, corner of Millard-av. and 23d-st., to Bohemian National cemetery.

PEYTON—Clark L. Peyton, suddenly at his brother's home in Los Angeles, Jan. 27. Member of Normal Park Masonic lodge. Funeral services to be held in Los Angeles.

QUIGLEY—Ellen C. Quigley, nee Duggan, beloved wife of Edw. C., fond mother of the Rev. Lawrence Quigley, O. S. M.; Sister Alexis, S. O. M.; Nellie, Edward, Gertrude, Mrs. William Hartford and Mrs. Leroy Link and the late Lillian. Funeral Monday, 9:15 a. m., from her late residence, 2935 Wilcox-st., to Our Lady of Sorrows church; autos to Calvary. Member of Married Ladies' sodality, Third Order of Servites and Security Ben. assn., 1530. For reservations phone Nevada 3100.

REYNOLDS—John Reynolds, at his residence, 150 W. 45th-pl., beloved husband of Catherine, nee Irwin, father of Frank, Patrick, Nora, and Kitty and brother of C. J. and the Rev. Frank Reynolds; member of St. Elizabeth's court No. 22, C. O. F. Funeral from his late residence, Tuesday, 9 a. m., to St. Cecelia's church, thence by autos to Mount Olivet cemetery. For information call Boulevard 0350.

RILEY—William Lester Riley, A. E. F., beloved son of William and Margaret, formerly of Bloomington, Ill. Brother of Mrs. Joseph P. Normoyle of Hubbard Woods. Funeral at Bloomington, Ill., Monday. For information call Yards 0124.

ROBINSON—Herbert H. Robinson, son of Elizabeth and the late Herbert P. Robinson, brother of Mrs. J. D. Shonts, Frank, Walter, and Helen Robinson. Funeral Monday, 9:30 a. m., from 5242 W. Adams-st. to Resurrection church. Autos to Mount Carmel.

SCHMIEGEL—William Henry Schmiegel, Jan. 28, 1922, beloved son of William and Minnie, brother of William, Alfred, Mrs. Mable Wilson, Mrs. Myrtle Broderson, and Mrs. Elsa Petersen. Funeral Monday, Jan. 30, at 2 p. m., from late residence, 3419 Belden-av., by autos to Woodlawn cemetery.

SELKOW—Charles Selkow, 70 years, beloved husband of Fredericka [nee Reimer], fond father of Mrs. Tillie Scheuneman, Mrs. Minnie Breitzke, Ida, Ben, Sophia, Emma, Charles Jr. Funeral Monday, Jan. 30, at 1 p. m., from late residence, 2528 N. Fairfield-av. to St. Peter's church, Oakley-blvd. and Cortez-st. Interment Eden.

SHAFER—Cyrus Shafer, aged 25, Jan. 27, beloved husband of Berdella, nee Yaeger, beloved son of Augustus and Laura Shafer, fond brother of Gladys, Lyndon, Harold, Roy, and Mrs. Harold Downey. Funeral Tuesday, Jan. 31, at 2 p. m., from his parents' home, 2806 S. Komensky-av., by auto to Oak Ridge cemetery. Member of Prospect lodge 957, A. F. & A. M., and Edgewood Golf club. For information Lawndale 0071.

SIVYER—William Sivyer, beloved husband of the late Jessie Warner Sivyer, father of William W. and Warner Sivyer, grandfather of Louise W. Sivyer, Jan. 27, 1922, at his home, 5602 Maryland-av., in his eighty-second year. Funeral services at chapel, 4227 Cottage Grove-av., Sunday, Jan. 29, at 2 p. m. Interment Fairview mausoleum at Milwaukee, Wis.

SMITH—Annie C. Smith, Jan. 27, in her 73d year, at residence, 5843 S. La Salle-st.; widow of the late W. S. Smith, fond mother of Mrs. Birdie M. Goodrick, Mrs. Fern D. Brandt, Mrs. Violet Faris, and Howard T. Smith. Funeral services will be held at North Congregational church, 59th and La Salle-sts., Monday, Jan. 30, at 2 p. m. Interment Oakwoods.

TAPPER—Jane Tapper, wife of the late George Tapper, mother of William R. Funeral from late residence, Riverside, Ill., Jan. 30, 1:30 p. m. Burial private at Roschill.

VOSS—A. Louis Voss, Friday, Jan. 27, 1922, age 30 years 8 months, beloved husband of Minnie Voss, nee Suchy, dear son of Mr. and Mrs. H. C. Voss, fond brother of Fred, Herbert, Henrietta, and Ella Voss, member of Blair lodge No. 303, A. F. & A. M.; Freeport consistory, S. P. R. S. 32; Medinah Shrine, A. A. O. N. M. S. of Chicago; Garfield Park Aerie No. 1113, Fraternal Order of Eagles, and World's War Veteran. Funeral Monday, Jan. 30, at 9 p. m., from Lawndale Masonic temple, corner of Millard-av. and 23d-st., to Bohemian National cemetery.

WERNER—Carl Werner, Jan. 28, 1922, beloved husband of Minnie Werner, father of Mrs. Anna Meyer, Mrs. Tenie Kelly, Mrs. Martha Klahn, Funeral Tuesday at 2:30 p. m., from his late residence, 3912 N. Mozart-st. Interment Concordia.

WHURMANN—Marie Wuhrmann, Jan. 28, beloved wife of Charles Wuhrmann, dear mother of Mrs. Leo A. Behrendt. Funeral from the residence of her daughter, 637 Arlington-place, Tuesday, Jan. 31, at 8 a. m., to St. Boniface church, corner Cornell and Noble-sts., where high mass will be celebrated. Interment St. Boniface cemetery.

CEMETERIES.

CHICAGO'S MOST BEAUTIFUL CEMETERY
MOUNT GREENWOOD.
Perpetual care throughout; $150,000 care fund in trust company's hands; care of grounds and service unequaled. Halsted 111th-st. cars direct to main entrance.

ROSEHILL CEMETERY.
SMALL LOTS AT MODERATE PRICES.
Perpetual care fund now over $1,500,000 and increasing daily. Rand. 5340. 5800 Ravenswood-av. Edgr. 714.

OAKWOODS CREMATORY. OAKWOODS Cemetery, E. 67th-st. and Greenwood-av. Charge for cremation, $40; remains cremated in casket provided and urns sold with REAL perpetual care. Phone Hyde Park 61. Established 1853.

FOR SALE—LOT 90' SQ. FT. AT EVERgreen cemetery, Rosemont section, very reasonable. For information call Regnb. 4028.

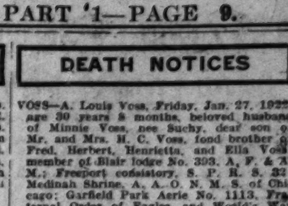
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POSTLEWAITE—GOLDEN RULE PRICES and Golden Rule Service; 39 years at one location—1867 Ogden-av. Phone West 250.

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MONUMENTS AND HEAD STONES AT REduced prices. Western Monument Works, 1202 W. Madison-st.

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N. E. Cor. Wabash Ave. at Washington St.

January Clearance Sale

Winter Apparel for Stout Women

COULD there be a more opportune time than now to become familiar with what the House of *Lane Bryant* is doing for stout women—to become acquainted with the splendid variety of apparel featured by this National Institution.

A wide range of Coats, Suits, Wraps, Dresses and Gowns that combine the most superb creations—in your correct size (38 to 56)—ready-to-wear—are in evidence at exceedingly low prices.

To our regular patrons nothing else need be stated; they realize the value of a *Lane Bryant* sale announcement.

Decided Second Floor Reductions

COATS

WERE to	NOW
$89.50	45.00
95.00	59.50
125.00	69.50
139.50	79.50
169.50	95.00

Many Fur Trimmed, Embroidered, Self trimmed, warm, stylish, High-grade Coats in the finest materials. *2d Floor*

DRESSES

WERE to	NOW
$59.50	25.00
79.50	35.00
95.00	49.50
110.00	59.50
125.00	69.50

Of Silk and Wool—Embroidered, Beaded and Braided—all high-grade, practical Dresses *2d Floor*

SUITS

WERE to	NOW
$59.50	25.00
79.50	35.00
89.50	45.00
95.00	55.00
110.00	65.00

Elaborate and Stunning Suits, some *Fur Trimmed*—many suitable for Spring wear. Truly phenomenal values. *2d Floor*

31 Frocks and Gowns of Lace, Chiffon, Velvet, Crepe Roma and other very rich materials, elaborately beaded and embroidered; values to 150.00, *2d Floor* **79.50**

BLOUSES (Silk)
Sizes 38 to 56
5.00, 9.95, 12.95, 16.50
Savings range from 15% to 50%
Main Floor.

SKIRTS (Silk and Wool)
Sizes to 70 hip
12.50, 16.50, 19.50, 29.50
Savings range from 15% to 50%
Main Floor.

UNDERWEAR (Silk-Wool-Knit)
Sizes 38 to 56
95c to 24.50
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All Sweaters Reduced for Clearance *Main Floor.*

All Corsets Reduced 15% to 25% *Second Floor.*

Winter Millinery at Half Price — *Spring Millinery, a sale, $10*

Special Display of Chinese Rugs

An important exhibit of recent importations at 25% under actual value.

IT is seldom that we have the opportunity of offering such distinctive savings in Chinese Rugs as those which apply to the unusual collection we are now offering at 25% under regular prices. They are all closely woven, deep pile Chinese creations of the finest quality—hand embossed. The color range includes champagne, midnight blue, imperial yellow, porcelain blue, rose and mulberry.

These and Many Others at a 25% Saving
(From Mats to 17x33)

Size.	Description.	Price.
4 x 2	Blue and brown	$ 32.00
6 x 2.7	Flesh and blue	55.00
6 x 3	Blue and rose	75.00
7 x 4	Blue and rose	100.00
8 x 5	Blue and mulberry	125.00
8 x 4.2	Coral and blue	135.00
9 x 6	Blue and ivory	175.00
9 x 6.2	Mole and blue	186.00
10 x 7.1	Blue and flesh	240.00
10 x 8.2	Taupe and blue	270.00
12 x10.2	Blue and rose	425.00
13 x10.5	Blue and tan	420.00
12 x10.3	Blue and flesh	420.00
15 x10	Mulberry and blue	525.00
15 x10	Mole and blue	745.00
17 x12.3	Blue and ivory	840.00
17.6x12.3	Blue and tan	900.00
27 x14	Blue, brown and rose	1250.00
17.6x10.2	Blue and gold	1450.00

**Nahigian Broth

1922 CONGRESS RACE LOOMS AS NATIONAL TEST

Harding's Administration Seeks Confidence Vote.

BY ARTHUR SEARS HENNING.

Washington, D. C., Jan. 28.—[Special.]—The 1922 campaign to elect a new house of representatives and one-third of the senate and thereby test the confidence of the country in the Harding administration is already under way.

The Republicans are "pointing with pride" to the accomplishments of the administration in its first year, while the Democrats are "viewing with alarm" the Republican record and loudly are calling for the repudiation of the Harding regime.

President Harding and the Republican leaders in congress are striving to round out a completed program of legislation and administrative reforms that will command the unquestioning indorsement of the electorate.

Senate Control Assured.

There is no possibility of the Republicans losing control of the senate in this election, but they are prepared for the usual "off year" reduction of the majority in the house of the party in power, and their chief concern will be to prevent this reduction from touching the vanishing point.

Loss of the house would put a crimp in the legislative program of the Harding administration and would be regarded as damaging the prospects of Republican success in 1924.

Ohio Looms as Battleground.

Ohio, the president's state, will be the great spectacular battleground of the campaign. The Democrats regard conditions in Ohio particularly promising, not only for achieving a repudation of the administration, but for developing a presidential candidate of their own in the process.

Senator Pomerene, Democrat, one of the ablest members of the upper house, is a candidate for reëlection, without opposition in his own party. He will be a formidable candidate for even the ablest available Republican in Ohio to oppose. If he wins he will become at once a leading candidate for the Democratic nomination for president in 1924. The Pomerene campaign was inaugurated at a Democratic love feast at Trail's End, former Gov. Cox's home at Dayton, last Wednesday.

Fess to Seek Senate Toga.

Representative Fess probably will be a candidate for the Republican nomination for senator and Representative Burton, who formerly was in the senate, also may run. If both come out, it is not unlikely that Walter Brown of Toledo will jump into the race. Gov. Davis has announced that he will not be a candidate and Representative Longworth is not likely to run.

Senator Pomerene led the fight to unseat Senator Newberry and he intends to dwell on the question of enormous campaign expenditures in his canvass for reëlection. He made much of that issue in his successful contest with Herrick in 1916.

Excitement in Indiana.

Indiana is already seething with excitement over the contest between Senator Harry S. New and former Senator Albert J. Beveridge for the Republican nomination for senator in the primary on May 2. Senator New, who is up against the biggest fight of his political career, left here last week to remain until primary day, making his bid for renomination.

Mr. Beveridge has not made a formal announcement of his candidacy, but it is believed to be imminent. He has been touring Indiana for six months speaking, not on political questions, but on the Bible and moral topics, chiefly before women's clubs.

The former senator has an enormous following, but whether he has sufficient organization backing is the important consideration in his case. The Republican organization is backing New except in Marion county, where it was captured by the anti-New forces when Mayor Shanks was elected in Indianapolis.

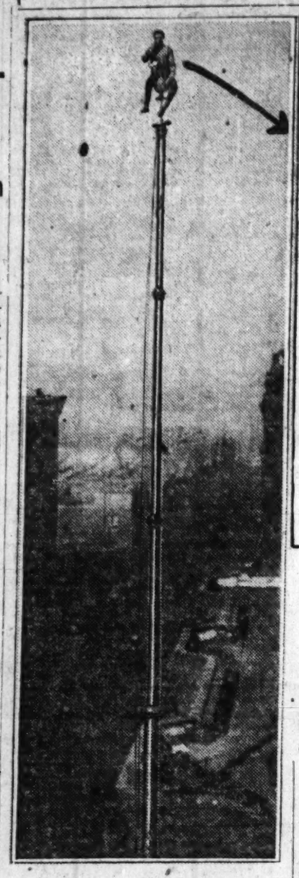
The fight will be a bitter one and, whatever the outcome the Democrats are counting upon a Republican split in the election sufficient to enable the Democratic nominee to walk in. They are trying to draft former Vice President Thomas Riley Marshall for their nominee, but he is balking.

In Michigan Senator Townsend is said to have a hard fight on his hands for renomination. John G. Emery of Grand Rapids, former national commander of the American Legion, has announced his candidacy for the Republican nomination and Representative Kelley and Whitney Watkins of Manchester are regarded as posible entrants.

Possible candidates for the Democratic nomination are Woodbridge N. Ferris of Big Rapids, former governor, and former Representative Frank Doremus.

Senator La Follette of Wisconsin, who is so independent that he votes with the Democrats about as often as the Republicans, long has been a thorn in the flesh of the G. O. P. organization. To pluck it out is again the ardent desire of the Republican national leaders, now that the senator is a candidate for renomination. Senator Lenroot, whose reëlection La Follette fought two years ago, has been deputed to find a nemesis and is still looking.

Without a Parachute to Guard Him





Allen Crippen, 3840 Wilton avenue, finds the business of a steeplejack just an ordinary calling. He displays his nonchalance by eating his midday lunch, perched on the flagpole of the Tacoma building, 300 feet in the air. The loop crowds at La Salle and Madison streets yesterday were fascinated by the spectacle.

[TRIBUNE, Photo.]

HUSBAND OFFERS TO DIE IN COURT TO PROVE LOVE

Asks Judge to Give Him Bottle of Poison.

Professing a fervent love for Miss Doris Esheldy, his divorced wife and a co-ed at the University of Chicago who caused his arrest several weeks ago because he annoyed her, Edward Graham of St. Paul yesterday offered to prove it by committing suicide before Judge Samuel H. Trude of the Englewood branch of the Municipal court.

"Just Fill a Bottle with Poison—"

"I love Doris, I love her sincerely," Graham told the judge, "and to prove it I will commit suicide right here if you will fill a bottle with poison. Send me to the county jail or anywhere. I want to go away and give Doris the chance she deserves. I have been holding her back. I thought she loved me, but now I know she doesn't."

Graham and Miss Esheldy were married four years ago in St. Paul. She divorced him shortly afterward, when he was sent to jail on charges of robbery. Several weeks ago he arrived in Chicago and began annoying the girl, she charges, while she attended the University of Chicago.

He professed love for her, threatening to kill her if she refused to come and live with him. The girl avoided him. Later he told her that he had made negotiations to aid a band of mail robbers, and as his reward the band had promised to kidnap the girl.

Hickson Finds Him Sane.

Following his arrest on the campus of the university, Judge Trude ordered him examined as to his sanity. Dr. William Hickson reported that he was sane. Yesterday Judge Trude fined Graham $200 and costs or six months in the house of correction, after the young man had said that he would not allow any one to pay the fine for him. After he has served his sentence, he said, he is going back to St. Paul and let Doris alone.



Mid Season Sale on GARAGES

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Announcing the Opening for Inspection

THE MANAGEMENT calls the attention of those who seek the refinements of an exclusive apartment hotel de luxe to the OAK PARK ARMS—without doubt the most perfectly appointed residential hotel in or around Chicago.

Beautiful without and commodious within—ninety-four servant-supplied apartments, from one to four rooms, are now available to responsible people. Utmost discretion will be used in the selection of tenancy, so that the high character of the hotel will be reflected in its guests. References will be required in every case.

The management will be personally directed by Mr. Henry Nuehold—formerly connected with the Blackstone and Sovereign of Chicago, the Savoy of London, the Continental and Grand Hotels of Paris, as well as the Grand Hotel of Vienna. The OAK PARK ARMS is destined to become a center of social activity.

You are invited to make a personal inspection at your earliest opportunity. Although everything is provided for your comfort, the tariff will be moderate in the extreme. Here, sufficiently distant from the smoke and dust of the business sections, you may enjoy life to the full. A request for further details and list of available apartments will receive prompt response.

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A genuine Victrola of beautiful proportions, handsomely hand carved. A console that is immediately distinguished from all other talking machines. Many fine shades of beautiful mahogany. Wonderful value at the low price of

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Let us send one of these genuine Victrolas to your home on free trial—let us prove to you that in no other way can you possibly get as much music and entertainment for so little money. And when such a reputable house as Wurlitzer offers such a proposition it behooves you to act and act quickly. This offer is positively limited. Mail the coupon, if unable to call tomorrow, or 'phone your free trial order—Harrison 1892.



VICTROLA 100

Mahogany, oak or walnut finish, 43 inches high, 20 inches wide, 23 inches deep. A very fine model for the apartment. Plays all records. Newly improved double spring motor and other important exclusive Victor features. Sold on low terms at

$150

An entire evening's entertainment for a penny! Think it over and order a Victrola tomorrow—from Wurlitzer.



VICTROLA 120

Beautiful mahogany or oak wood finishes. Contains sufficient albums for 200 records. Size, 49 inches high, 23 inches wide, 24¼ inches deep. All metal parts gold plated. A very popular model. Quadruple spring motor. Delivered on free trial or approval. Price only

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Send Victrola Catalog and complete information regarding your free trial Victrola offer. No obligation.

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LOW TERMS

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Only 19 of these console cabinets to be sold at this special price. Many beautiful shades of antique mahogany. Better call early or phone your reservation order. Price now

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329 South Wabash

WURLITZER Violins



A wonderful collection of old master Violins awaits your inspection. Visit this interesting studio at your leisure—you will not be obligated to purchase.

New Violins as low in price as $10. All new Violins taken in exchange for better instruments within a year at full purchase price. Beginners' outfits as low as $10.

Students' Violin Outfit

This special outfit consists of genuine fine Stradivarius model Violin in plush-lined carrying case, extra set Italian gut strings, mute, selected Brazilwood bow, chin rest, rosin and self-instruction book. Especially priced at only **$35**



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We'll gladly give you a fifteen minute free lesson to convince you that our Saxophone is the easiest of wind instruments to learn to play. Come tomorrow. This outfit includes Wurlitzer Lyric "C" Melody Saxophone, strap, music lyre, 3 reeds, screwdriver, Howard professional self instruction book, saxophonist novelty album for saxophone and piano—requiring no transposing; library of solos with piano accompaniments; complete in beautiful velvet lined Keratol covered case. Easy terms if desired. **$93.50**

Wurlitzer instruments are used in most all good bands and orchestras. Write for complete band and orchestra instrument catalogue—it's free!

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"THE SMALL GRAND WITH THE BIG TONE"

This Beautiful Brand New Guaranteed

Baby Grand

Only

$550

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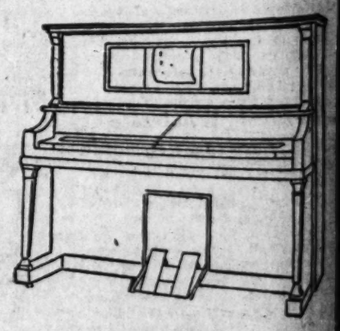
—and now comes a beautiful Baby Grand Piano within the means of the most modest purse. A grand piano of exceptional fine tone and beauty—a grand that is fully guaranteed by Wurlitzer, the largest music house in the world. Sold only throughout our 35 coast to coast retail stores on a F. O. B. money saving plan. Delivered from our wareroom floor direct to you. Size only 4 feet 9 inches. We urge immediate selection or reservation, owing to our limited allotment. Terms can be arranged under our money saving plan for those that do not care to pay cash. Call, 'phone Harrison 1892, or mail the coupon.

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I have checked the instrument in which I am interested. Please send catalog and complete information. No obligation to purchase.

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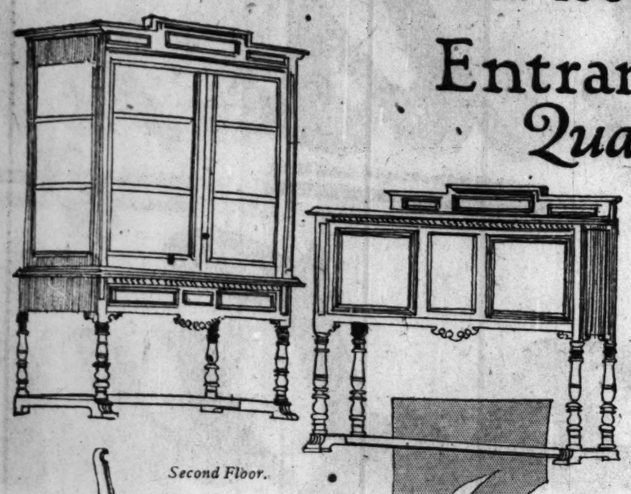
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Full spring back, spring edge and spring seat. Loose spring cushions, coverings in Velour, Tapestry or Damask, "SMYTH MADE".
—3 pieces.....**$189.00**

Davenport End Table

American Walnut finish, polychromed **$14.75**



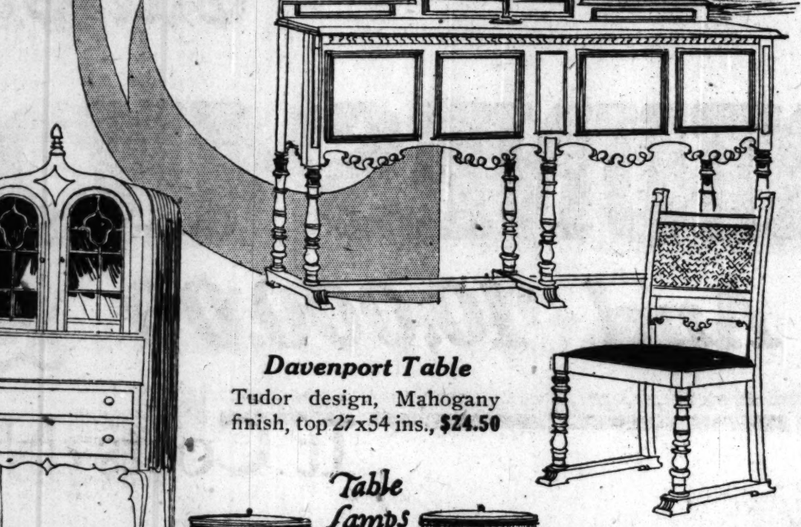
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Secretary Desk

Mahogany finish.
$79.50





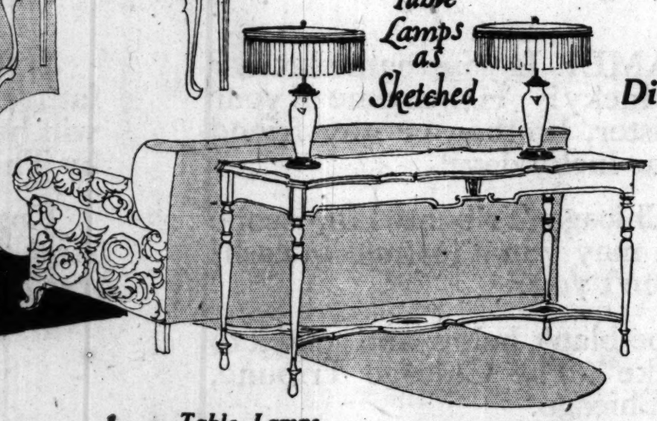
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Tudor design, Mahogany finish, top 27x54 ins., **$24.50**

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Tea Wagon

Mahogany or American Walnut finish, drop leaves, removable tray.....**$19.75**

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Pottery Bases, Gray Modeled Silk Shades, each.....**$18.00**

Boudoir Lamp

Mahogany or Old Ivory finish base, as shown on Dresser illustrated below, complete with silk shade, **$3.50**

Dining Room Suite

Tudor design, Mahogany or American Walnut finishes. The Dining Table has oblong top measuring 45x60 inches and extends to 8 feet. The Chairs have cane panel backs and the slip seats are covered in Tapestry.

Buffet Board, 66 inches wide	$81.50
China Cabinet	56.75
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Chairs, each	18.50
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Bedstead, Golden Oak, Mahogany or Ivory Enamel finishes, your choice of full or twin sizes	$21.50
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Sixth Floor.

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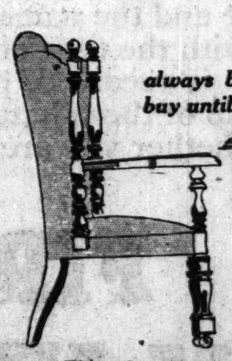
Queen Anne Period, Mahogany or American Walnut finish.

Chifforette	$56.50
Dressing Table	37.50
Vanity Dresser	75.50
Dresser, 45-inch base; Mirror, 28x34 inches	59.50
Dresser (not shown), 48-inch base; Mirror, 30x36 inches	68.00
Bedstead, bow-end, full size only	49.50
Bedstead (not shown), straight end, full size only	39.75

Shoppers are best satisfied at John M Smyth's

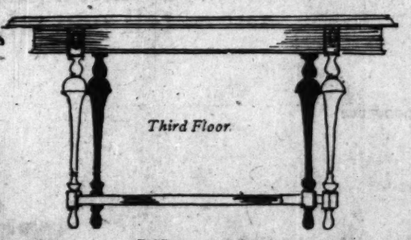
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Third Floor.

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William and Mary period, mahogany finish. Top 24x42 inches. Price, **$21.00**



Dining Room Set

Tudor design, American Walnut finish. The Table has oblong top, measuring 45x60 inches, and extends to 6 feet. The Chair seats are covered in blue leather. Price for Table and 6 Chairs, same as illustrated, 7 pcs., **$79.50**
Price for Table, 5 Chairs, same as illustrated, and Arm Chair to match—7 pieces **$87.50**

Announcement

Mr. Ross Crane is lecturing under the direction of the Art Institute of Chicago on "Better Homes."

This week, from January 30 to February 3d, inclusive, at Austin High School, 5417 Fulton Street.

Drapes---Rugs 4th Floor

Store open Every Saturday Night until 10 o'clock



DORIS BLAKE
Horoscope Editor,
The Chicago Tribune

What is yo
Is it a Luck

The Chicago Tribune

FORTUNES IN CASH for
And $10,000.00 Additional for

It Costs Nothing to Enter

WHAT'S IN A NAME? Is your name lucky? Is your birthday lucky? Is the name of your mother, father, sister, brother or any friend lucky? Is this your lucky day?

I, Doris Blake, The Chicago Tribune Horoscope Editor, will tell you. You may win a fortune in cash! If you do, you're lucky, aren't you?

Just fill in the Horoscope blank below and send it to me. Address "Doris Blake", The Chicago Tribune, 7 South Dearborn Street, Chicago.

The Chicago Tribune will pay thousands of dollars in cash for lucky names. It costs nothing to enter. Everybody is eligible. It does not matter where you live. Simply send in your name.

Horoscopes will be reviewed as fast as they are sent in. The first lucky names will be published ***in next Wednesday's Chicago Tribune.*** More will be published ***daily*** and ***Sunday*** thereafter.

You may win a fortune any day

The relationship between the number of letters in your name and the names of your father and mother, together with the date of your birth and the date your horoscope is received, provide the solution. By the relationship of these letters, numbers and dates, I will tell you whether you are lucky.

If the letters in your name and the father and mother form luckiest c will be awarded a share *tunes in* by The Chicago Tribune.

Cash prizes will be pa day an And, *in addition,* a spe sh priz (*ten thousand dollars*) wil d for th

Is this yo cky da
Send in you e and

Is this day lucky for y Is the c scope blank will be rece The C office lucky for you?

Remember, luck chan herefore ceipt counts. You may b y today row; or some day later week or horoscope will tell. If t ot your another horoscope blank l ames m by anyone except Tribune oyes and

You may send in *your* n your fa sister's, brother's, or a 's. Sen blank any day. Send as as you

Fortunes in cash awai who are a name! Watch The Chi Tribune *Wednesday* for names of rs.

This is the Horoscope of President Harding

The Chicago Tribune
LUCKY NAME HOROSCOPE



NAME *Warren Gamaliel Harding*
FATHER'S NAME *George Tyron Harding*
MOTHER'S NAME *Phebe Elizabeth Dickerson*
ADDRESS *White House*
CITY *Washington* STATE *D.C.*
BORN *November 2nd 1865*

HARDING: FIRM.
GAMALIEL: God's reward.
WARREN: Protecting friend.

Mother, Phebe Elizabeth Dickerson:

DICKERSON: Descended from FIRM RULER.
ELIZABETH: Oath of God, in memory of the covenant.
PHEBE: Light of Life. Radiance of Life.

Father, George Tyron Harding:

HARDING: FIRM.
TYRON: A proper name, probably geographical.
GEORGE: A husbandman. Symbolical of honest toil.

Birthday, Nov. 2nd.

Nov. 2, 1502. Columbus entered harbor he named Porto Bello.
Nov. 2, 1772. Town meeting at Boston. Committees of correspondence appointed by Sons of Liberty.
Nov. 2, 1775. Garrison at St. Johns surrendered to Americans.
Nov. 2, 1783. Washington's farewell address to Army.
Nov. 2, 1865. *A National Thanksgiving in the United States for Peace.*

RESUMÉ

Warren Gamaliel Harding, descended from a tiller of the soil and a firm ruler, given the light of life by his mother, destined to be a protecting friend and to receive God's reward. Born on a day which, from antiquity, has witnessed great and momentous events which have found reflection in his life and career.

FIRST LUCKY NAMES LL
IN NEXT WEDNESDAY'S HI

...ur name? ...cky name?



DORIS BLAKE
Horoscope Editor,
The Chicago Tribune

...Tribune Will Pay ...SH for LUCKY NAMES

...ions for the Luckiest Name!

...g to Enter Your Name!

...in your n...and the names of your ...her form t...uckiest combination you ...l a share o...*unes in cash* to be paid ...o Tribune.

...will be paid ...y day and every Sunday. ...*n,* a spec...sh prize of $10,000.00 ...*llars*) will ...d for the luckiest name!

...*this you...cky day? ...! in your ...e and see!*

...ucky for y...ls the date your horo- ...l be rece...t The Chicago Tribune ...you?

...uck chang...herefore the date of re- ...ou may b...y today; maybe tomor- ...lay later i...week or month. Your ...ell. If th...ot your lucky day send ...pe blank la...ames may be submitted ...ot Tribune ...oyes and their families.

...l in *your* na...your father's, mother's, ...'s, or a f...s. Send a horoscope ...Send as ...as you wish.

...ash await t...who are lucky. All for ...n The Chic...Tribune beginning *next* ...names of y...s.

BIG CASH PRIZES EVERY DAY AND EVERY SUNDAY

The distribution of the cash prizes will begin next Wednesday. A new list of lucky names will be published EVERY DAY and EVERY SUNDAY with the amount awarded. Thousands will share in the big prizes. Watch for YOUR name!

THE CONDITIONS

1. The Chicago Tribune Horoscope privilege is open to every man, woman and child except Tribune employes and their families. It does not matter where you live.
2. You may submit as many names as you wish. You may submit your name or the name of any relative or friend. Names may be submitted *any* day or *every* day. Use separate blank for each horoscope.
3. Full details must be given as noted on the Horoscope blank to the right. You may use the blank or write on a separate sheet of paper of the same size. For convenience, a new Horoscope blank will be printed every day in The Chicago Tribune.
4. Write name in full. If you are a married woman use your first name, your maiden name and your husband's name. For example:
   MARY BROWN SMITH
   If you are a divorcee, use the name you now use. If you have only two names such as John Smith, draw a line through "Middle Name."
5. Horoscope blanks should be addressed to "Doris Blake," The Chicago Tribune, 7 South Dearborn St., Chicago, Illinois.
6. Date of sending will count. Date and time of receipt will count. All Horoscopes will be time-stamped as received.
7. Winners will be announced in The Chicago Tribune every day and every Sunday beginning next Wednesday.
8. Cash prizes will be paid by The Chicago Tribune as announced. An additional prize of $10,000.00 in cash will be paid for the luckiest name.
9. In case of actual tie duplicate prizes of the amount offered will be awarded.
10. All horoscopes will be judged by Doris Blake, whose decision will be final.

...S WILL BE ANNOUNCED ...Y'S CHICAGO TRIBUNE!

This plan and all details of it copyrighted 1922 by The Chicago Tribune. Patent applied for. Publication or use in any form without permission prohibited.

Send your name and birthday to Doris Blake on the Horoscope below!

You Pay No Money! You May Win A Fortune!



Simply tear out the blank below, fill it in and send to "Doris Blake," The Chicago Tribune, 7 So. Dearborn St., Chicago, Ill. It costs you nothing and may bring you a fortune in cash!

TEAR OUT HERE, SIGN AND SEND TO DORIS BLAKE, THE CHICAGO TRIBUNE

The Chicago Tribune
LUCKY NAME HOROSCOPE.

Fill in spaces below. Send to Doris Blake, The Chicago Tribune, 7 S. Dearborn St., Chicago, Ill.



NAME _____ (First Name) _____ (Middle Name) _____ (Last Name)
FATHER'S NAME _____ (First Name) _____ (Middle Name) _____ (Last Name)
MOTHER'S NAME _____ (First Name) _____ (Middle Name) _____ (Maiden Name)
STREET ADDRESS _____
CITY _____ STATE _____
BIRTHDAY _____ (Month (spell out)) _____ (Day (Insert figures as "10th") Year not necessary)
DATE SENT IN _____ (Month (spell out)) _____ (Date) _____ (Year)

Patent Applied For

Write in Pencil—Ink Blurs

START WORK ON WATER STREET IS PLAN BOARD PLEA

Urges Improvements Even at $20,000,000.

BY OSCAR HEWITT.

The Chicago Plan commission issued a booklet yesterday which urges that the South Water street improvement be started at once even at the estimated cost of $20,000,000.

The commission says that this improvement will save $12,000,000 a year, in that it will reduce loop traffic 16 per cent, save 16,000 market vehicle trips per day and generally benefit the whole city.

Did Not Include Widening.

"When the improvement was first suggested," reads the pamphlet, "it was estimated it could be made for approximately $7,000,000. However, this did not include the widening between State street and Michigan avenue along South Water and River streets, the construction of the upper level of South Water street between Wabash and Michigan avenues, and the supplemental connection with the lower level emerging in Market street between Lake and Randolph streets. These have increased the estimate to approximately $12,000,000.

"Since then the increased value of South Water and River street property due to the Michigan avenue improvement; and the increased cost of labor and materials, due to war conditions, have brought the present estimated cost up to $20,000,000."

No Mention of Experts.

The commission might also have included the increased cost of city experts. On this and other improvements five experts collected more than $2,742,000 in a trifle over one year, while one-twenty-fifth of that amount would have been liberal compensation, according to a recent proposal of the Chicago real estate board. But the commission glosses over the boost in expert fees with golden silence; and neither is mention made of the application of President Faherty to continue to hire experts this year on the excessive fee basis. The increase in the cost of city experting as well as the items named by the commission boost the cost of the improvement to the public.

Aside from the benefits to be derived from the improvement, the commission says that the order of the federal government to raise the height of the bridges over the river makes it highly expedient that the improvement be made now.

Must Raise Streets.

When the bridges are raised the commission says that "the streets must be raised, retaining walls must be built, new pavements must be laid and new sewers and sidewalks must be constructed." The commission says that property will be damaged thereby. This damage it estimates at $6,000,000 and the construction at $3,000,000.

This improvement is the construction of a two level street. The upper street will be 110 feet wide and extend from Michigan avenue to Market street, crossing every new north and south street at the new height required by the federal government ruling.

TRAGEDY



RAOUL H. BRUNETTE.



EVAN GOTTLIEB.
[TRIBUNE Photo.]

STUDENT RISKS HIS LIFE IN VAIN TO SAVE YOUTH

Swims Under Ice of Lake to Get Body.

For several years Evan Gottlieb, student in Northwestern university, has been wondering of what sort of stuff his heart was made.

Late yesterday came his test. Last night he lay swathed in blankets in his room at 729 Argyle street, fighting off the fever that threatened to result from what folks along the north shore were calling his "heroism."

Brother Cries for Help.

Gottlieb was skating on the lake near Argyle street when he heard a lad cry "help." A short distance away he saw Fred Brunette, 8 years old, waving his arms and heard him shouting at the top of his voice that his brother was drowning.

A minute later Gottlieb was standing near the edge of the brackish pool into which Raoul H. Brunette, 13 years old, of 1050 Foster avenue, had disappeared.

Hesitating for only a moment he stripped, unbuckled his skates, and plunged in the icy water.

Then while spectators waited for what to them seemed hours he swam back and forth under the ice in search of the drowning lad.

Pulmotor Applied in Vain.

"They'll both die," the spectators said.

A few minutes later Gottlieb appeared at the ice's edge. In his arms was Raoul.

The pulmotor was summoned. Their efforts, however, were futile. The boy was dead.

Gottlieb was near dead himself from exhaustion and exposure.

But last night he silenced those who were lauding him. "It was nothing," he said. "I'm only sorry that I found the lad too late."

Try Sulphur on an Eczema Skin

Costs Little and Overcomes Trouble Almost Over Night

Any breaking out of the skin, even fiery, itching eczema, can be quickly overcome by applying Mentho-Sulphur, declares a noted skin specialist. Because of its germ destroying properties, this sulphur preparation instantly brings ease from skin irritation, soothes and heals the eczema right up and leaves the skin clear and smooth.

It seldom fails to relieve the torment without delay. Sufferers from skin trouble should obtain a small jar of Mentho-Sulphur from any good druggist and use it like cold cream.

Whitehall Pharmacal Co., New York, N. Y.

Continue Cases of Five, 3 Followers of Glorianna

Five men, three of them said to be members of the notorious Glorianna gang, were arraigned today before Judge Laurence B. Jacobs in the Chicago avenue court. The case was continued until Feb. 16.

FORTUNES IN A NAME—IF THAT NAME IS LUCKY

Big Prizes Offered by The Tribune.

(Continued from first page.)

Elizabeth: Oath of God, in memory of the Covenant.

Tyler: An occupational name.

Birthday, Aug. 5.

Aug. 5, 1620. First sailing of the Pilgrims from England.

Aug. 5, 1850. Debate in congress as to admission of California.

Aug. 5, 1884. Corner stone laid of pedestal for Statue of Liberty.

Aug. 5, 1912. First convention of the Progressive party opened at Chicago.

Resume.

Edith Carow Roosevelt: Rich gift of a courageous father and a mother whose name symbolizes truth, bestowed upon a man whose character was in keeping with the meaning of his name—Roosevelt—of or belonging to a field of roses. Descended from a family whose guerdon was fortitude. The anniversary of your birth witnessed the laying of the corner stone of the Statue of Liberty, that grand personification for which the Pilgrim Fathers set sail and for which your husband brought about the Progressive convention of 1912.

Fill in the Blank.

A horoscope blank appears in another column of today's TRIBUNE. Such a blank will be printed in THE TRIBUNE every day and every Sunday. Write your name on the blank. Give your street address and the city and state in which you live, also the month and the day of the month on which you were born. You do not have to give the year, as your age has nothing to do with this casting of your horoscope. Send the horoscope blank, after you have filled it in to Doris Blake, CHICAGO TRIBUNE, 7 South Dearborn street, Chicago. Then watch THE TRIBUNE every day and Sunday for the names of the lucky winners.

I will cast these horoscopes. The letters in your name—the names of your father and your mother, the day of your birth, and the dates when your horoscope is sent and when received by me all count in my decision. Luck is constantly changing. If your name is not lucky one day it may be the next or the day following or next week. Don't give up. Keep on trying. Send in your name on the horoscope blank, not once, but many times, every day if you desire. Send in not only your name, but the names of your father, mother, brother, sister, or a friend's. Use the horoscope blank as printed in THE TRIBUNE, or a separate sheet of the same size.

The Date Counts.

Remember, the date of sending will count. The date when I receive your horoscope blank will count. The combination of letters in your name and your father's and your mother's name will count.

Fortunes in cash are to be paid by THE TRIBUNE. Big prizes will be awarded every day and Sunday. An additional prize of $10,000 will be paid to the person whose name I find to be the luckiest of all.

It costs nothing to enter your name. Everybody is eligible.

The names of the first prize winners will be printed in THE TRIBUNE next Wednesday. Other lists of prize winners will appear every day in THE TRIBUNE, including Sunday. Therefore, you will want to watch both THE DAILY and SUNDAY TRIBUNE after you enter your name, to see if yours is among the lucky ones.

You may win a share of the fortunes in cash to be paid. You may win the additional prize of $10,000 for the luckiest name of all.

Quarrel Over 10 Cents Leads to Man's Death

John Hall, 27 years old, colored, 4953 Federal street, was stabbed and fatally wounded last night by one of two colored persons in front of 4950 South Dearborn street, following a quarrel over 10 cents, which he is said to have owed one of his assailants.

Eight Families Driven Out by Flames in Flats

Eight families were driven to the street when fire, supposed to have been caused by a defective furnace, started late yesterday in the basement of a four story apartment building at 3119 South Park avenue.

PLAN TO PLACE MORE NURSES IN RURAL DISTRICTS

In an effort to correlate the health activities, particularly those of nurses, in Cook county and outside of Chicago, a conference presided over by Dr. I. D. Rawlings, state director of public health, was held yesterday at the Chicago Nurses' club, 116 South Michigan avenue.

Among those who addressed the meeting were Dr. John Dill Robertson, commissioner of health, Chicago; W. A. Evans, health editor of THE TRIBUNE; Miss Harriet Fulmer, supervisor of rural health nursing of Cook county, and Miss Harriet Ely, superintendent of social service, Evanston. There were, in addition, approximately sixty health officers and nurses in attendance.

A committee was appointed to determine needs and to confer with the county board, the aim being to increase the number of nurses in the rural districts.

Hunt Wife Who Did Not Return from Store

Edward Barton, a glazier, living at 6148 Greenwood avenue, appealed to the police last night to aid him in a search for his wife, Pearl, 21 years old, who has been missing from her home since yesterday. Barton told the police that his wife went to a store to collect money due her for work.

Advertising Manager Wanted

An association of manufacturers marketing a successful product through the furniture trade is seeking a man of initiative and decision for the position of advertising manager.

They desire a man who is experienced in national advertising and in all forms of sales promotional work. He should have some ability as an organizer and be able to handle effective co-operative work with dealers. His outstanding qualification should be common sense.

This man will be given the assistance of a capable advertising agency in his work, and will have support for every fundamentally sound idea he advances. His progress will be entirely dependent upon the results he gets. If you think you are the man, write for an interview, stating the salary you want and complete information.

Address T T 225, Tribune

Why waste time and effort going through stores looking for merchandise when you can find it advertised in The Tribune every morning?

GROSSMAN'S

"WHERE GOOD SHOES ARE SOLD FOR LESS."



Patent leather, welt soles, with full Baby Louis French heels. $2.85

Gray Nubuck and Russia Calf—welt soles—military heels. $2.85

This beautiful model in Black Kid—turned soles—Baby Louis heels. $2.85

CLEAN-UP SALE —of— WOMEN'S SHOES

WE'VE lost sight of cost, profit and former selling prices in clearing these odds and ends, broken lots and short lines, at

$2.85

Sold by us all season at

$4.85—$5.85

$6.85—$7.85

THIS is the greatest of our annual clean-up sales—thousands of pairs—all styles, all leathers, at the one price for immediate clearance—$2.85. Don't miss it.

Short lines full fashioned silk hosiery, closing out at **95c**

LOOP STORE, STATE & RANDOLPH ST.
MASONIC TEMPLE BLDG.

4644 SHERIDAN ROAD (Near Wilson Ave.)
649 WEST NORTH AVE. (Corner Frontier)
3252 LINCOLN AVENUE (Near School Street)
3353 ROOSEVELT ROAD (Near Homan Ave.)
6307 SOUTH HALSTED ST. (Near 63d Street)
1240 MILWAUKEE AVE. (Near Ashland Ave.)

Manufacturer's FIRE SALE at Harvey's

$68,000 worth of High Grade Stocks slightly damaged by smoke to be SACRIFICED

COATS-DRESSES-SUITS

Included Are New Spring Styles Made Up for Next Spring's Delivery

THE fire was at 304 So. Market Street—at the factory right here in Chicago. We agreed not to advertise the name of the manufacturer, for by so doing the concern would lose the business of their biggest accounts—Chicago's *biggest* Department store, as well as several of the largest and most exclusive Michigan Avenue shops, who are selling these same identical garments for *three and even four times* the price we have marked them. Here's one of those *rare* opportunities that comes but once in a lifetime. But you'll have to act quickly, or these RICH PRIZES will be gone! Chicago's largest and highest grade manufacturer of ULTRA-SMART modes made them—whose reputation for EXCLUSIVE, *original* styles is nation-wide. This is no CLEARANCE of odds and ends. A bona fide sale of the finest Modes produced.



FUR TRIMMED COATS

COATS of surpassing elegance. Stunning styles. $75 values.. **$24.75**

IT'S your duty to see these if you want to save real money. $125 value. **$39.75**

NOTHING that we might say could overstate their real beauty and wondrous style. $85 value.... **$29.75**

MOST stupendous bargains ever offered in ultra-smart Coats. $150 value..... **$49.75**

THEY could easily bring $95. A stunning group of fur trimmed Coats **$34.75**

SET your expectations high! This group outdistances imagination! **$59.75**

SMART NEW DRESSES *SACRIFICED*

BEAUTIFUL Satin Faced Crepe Dresses, Crepe Elizabeth and Cloth Dresses. $60 value.. **$19.75**

GORGEOUS Canton Crepe Dresses, Cheruit Twill and Poiret Twill, $75 value..... **$24.75**

STUNNING Dresses for street, theater and dancing. $115 value **$34.75**

GORGEOUS collection. They should sell for as high as $125. Your choice at..... **$39.75**

FUR TRIMMED SUITS AND NEW SPRING SUITS

Unprecedented Bargains! Gorgeous Fur trimmings. Beautiful Fur Trimmed Suits also. Stunning new Spring Tailored Models made up for next season's selling. Astounding values—far beyond your fondest hopes. Divided into four extraordinary groups.

Group 1 Values to $50 **$15.00**

Group 2 Values to $65 **$19.75**

Group 3 Values to $85 **$24.75**

Group 4 Values to $95 **$29.75**



A WONderful chance to get your Spring Clothes ridiculously low priced.

SOME of the Models will have to be sent to the cleaners. The smoke slightly soiled them.

DRESSES

We're practically giving away these Dresses at $10 and $15. The most marvelous Silk Dresess, Cloth Dresses and Canton Crepes ever assembled, $65 values, tomorrow at

$10 & $15

HARVEY & CO

At Adams St. Near Peacock's — 137 South State Street — At Adams St. Near Peacock's

No Refunds No Exchanges

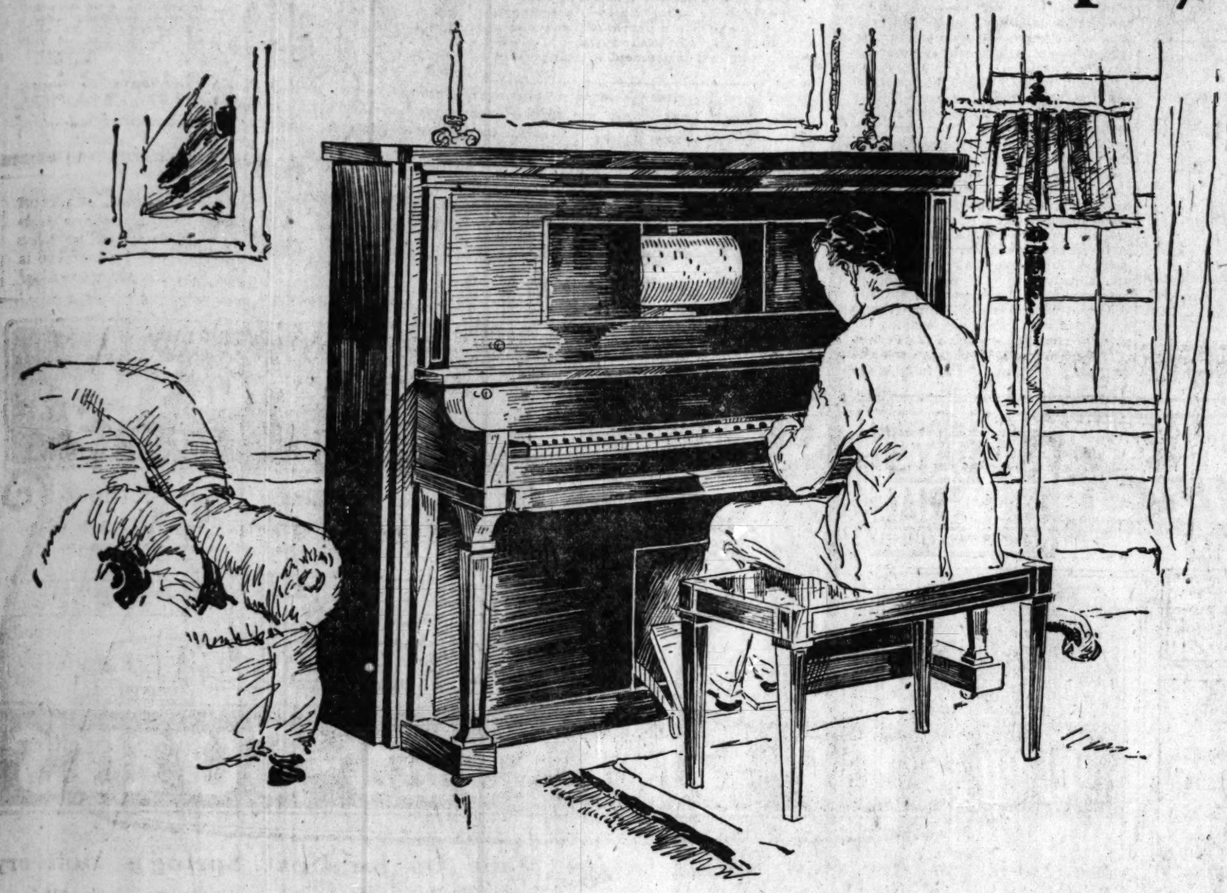
Come Early!

Be at Harvey's at 9 Tomorrow When doors open

Nothing down!

—30 months to pay.

Lyon & Healy's Unequalled Offer!



AFTER DINNER with a good player piano, you are never at a loss for something to do. When you come home at night anxious to forget the day's cares, music offers entertainment and relaxation. Even though unskilled you can enjoy to your heart's content the world's finest music. And you can play it as you feel it ought to be played. The artistic impulse is fully satisfied when you play a modern player piano. Then, too, music acts as a tonic. There is both a physical and mental regeneration after listening to good music.

Good Player Pianos As Low As $500

IT PLAYS ALL STANDARD ROLLS

Come in to see this beautiful player piano. It plays all standard rolls. You have your choice of either mahogany, oak or walnut finishes. The case designs are in the latest styles. Fine metal trimmings are used throughout. The action is of the most improved type, easy to pedal.

Clip and Mail

LYON & HEALY
56-91A Jackson Boulevard
Chicago, Illinois

Please mail to me without obligation full details on your "Nothing Down" offer together with catalog of pianos. Also floor patterns of Grands and Uprights, showing full size key board in natural colors.

Name.....

Street.....

City.....

State.....

MAIL THE COUPON TODAY

Only a limited number of these pianos are available. If you have wanted a player, do not put off your decision any longer. To deny yourself the pleasures of music is needless. Come in! The pianos will delight you. You would be proud to have one in your home. If you cannot come in person, send in the coupon above.

You Need Pay Cash Only for the Rolls

30 Months to Pay the Balance

THE DUO-ART REPRODUCING PIANO

Would you not be delighted to have Paderewski enter your home and play for you? Although you cannot command his presence, you still can enjoy the masterly playing for which he is known. The Duo-Art piano brings to you an absolute reproduction of Paderewski's playing. All the fire, expression, and technique with which he endows his performances may be enjoyed at will in your own home. A host of other famous pianists such as Bauer, Ganz, and Grainger also record for the Duo-Art. For lighter music it is equally rich in entertainment. In many instances the composers themselves play the master rolls of sparkling dance pieces which win instant popularity. The Duo-Art may be purchased in both upright and grand models. It is obtainable in the Steinway, Steck, Stroud, Wheelock, Weber, and Aeolian pianos. Prices begin at $750.

THE LYON & HEALY REPRODUCING PIANO

Here is an instrument which combines the highest expression of piano designs with the most improved reproducing action. Built in the justly popular Apartment Grand models, it brings within the modern home all the attributes of the large grand. It is also made in upright form. The playing of the great artists is reproduced by this instrument with lifelike accuracy. The personality injected into the original playing of the compositions is recorded in the rolls for your delight. Actually, when listening to the Lyon & Healy Reproducing Piano you would not be able to distinguish the original playing from the reproduction by the piano. The Lyon & Healy Reproducing Piano in upright form is priced at $1100. Grands from $1950 and up.

AN INTERESTING DISPLAY OF PIANOLA PLAYER PIANOS

A most interesting display of these instruments may be seen on our 3rd floor. The pioneer of the modern expression piano, it contains such fundamentally important features as the Metrostyle, the Themodist, and the automatic sustaining pedal. The Pianola puts it within one's power to control all the varied phases of musical expression. The remarkably sensitive action brings every note and every phrase of music under instant control. Its success has been remarkable. Be sure to make it a point to examine these features. They assist you greatly in solving your piano question. The Aeolian Pianola is obtainable in upright models in mahogany, oak, or walnut. The case designs are of the most modern type. Prices begin at $645.

NOTHING DOWN ON A PLAYER PIANO

Pay only for the first selection of rolls. Here is a most unusual offer. Never before has it been made. Just think what it means.

You obtain a high grade player piano for only a trifling present outlay. 30 months to pay the balance. Picture to yourself the pleasure you would have with this instrument.

Impromptu dances, evening concerts, a peaceful musical hour alone — all this is yours at a nominal cost.

NEW WORD ROLLS THAT EVERYONE CAN SING

FOX TROTS

The Sheik.
Leave Me with a Smile.
My Sunny Tennessee.
Tuck Me to Sleep.
I Want My Mammy.
Blue Danube Blues.
Bow-Wow Blues.

ONE STEPS

Humpty Dumpty.
They Call it Dancing.

WALTZES

Before We Say Good Night (Waltz Ballad).
By the Ohio Shore.
Dreams of My Sweetheart.
Hawaiian Chimes.
Loves Golden Shrine.
My Wishing Moon (Waltz Ballad).
When Shall We Meet Again.
When you've lost the trail to Home Sweet Home.

MARCHES

Officer of the Day.
Potomac.
Bill Board.
Spirit of America.

OLD SONGS

Carry Me Back to Old Virginia.
Ben Bolt.
Silver Threads Among the Gold.
When You and I were Young, Maggie.

LIGHT CLASSIC BALLADS

Lullaby from "Ermine."
Merry Widow Waltz.
Will You Remember (Maytime).

LYON & HEALY

EVERYTHING KNOWN IN MUSIC — FOUNDED IN THE YEAR 1864

South Side Shop
1018 East 63rd Street
Branch Shops Open Evenings

Wabash Avenue *at* Jackson Boulevard
TELEPHONE WABASH 7900

North Side Shop
4646 Sheridan Road
Branch Shops Open Evenings

ST. LAWRENCE PLAN UNDER NEW FIRE FROM EAST

Gotham Makes Last Stand on Canal Project.

BY ARTHUR EVANS.

New York is redoubling its fight against the St. Lawrence seaway which the middle west and west is urging for the industrial and agricultural expansion of the midcontinent. Its opposition is based on the idea that to give Chicago, Milwaukee, Duluth, and other lake ports direct access to the Atlantic by a deep waterway would be detrimental to the New York barge canal and to the port of New York.

Following the recent submission to congress of the report of the international joint commission recommending the St. Lawrence project, the New York state waterways conference committee has just issued what it terms a "call to arms."

In a circular letter to chambers of commerce in the seaboard region it says:

Slated to Go Through.

"A member of our committee has been to Washington and reports that the St. Lawrence project has a majority in the senate and dangerously close to a majority in the house. He states it is slated to go through.

"Our field secretary is also in Washington now struggling with the situation. He has sent a call for help. Get your chamber of commerce and other civic bodies to act at once. Omit nothing which will have effect. We are too sanguine."

It suggests that senators and congressmen from New York be deluged with letters and wires to "get busy in opposition."

The Great Lakes-St. Lawrence Tidewater association, with eighteen states as members either through act of legislatures or proclamations of governors, has been analyzing from time to time the opposition from New York. One pamphlet received yesterday takes it up.

"The west," it says, "wants an open road to the sea, and New York says, 'No, you can't have that; instead we will build you another wharf.'

Substitutes Not Enough.

"If better facilities in New York were at all a substitute for this open road they would not be enough. The improvements now planned for New York, with rapidly mounting unit costs as size of terminal projects increases, are only sufficient for the present day traffic. They make no allowance for a United States with twice the present production.

"Make no mistake. A solution that is based on maintaining at New York a monopoly of the national export trade is no solution. Cleveland, Toledo, Detroit, Milwaukee, Chicago demand the right to grow and to prosper by serving the country that looks to each as its port. The west will not be deprived of its rights. The monopoly of export trade in New York is no substitute for this open road to the sea."

GOTHAM VS. HEART OF NATION.



Map indicating eighteen states which are boosting the proposed St. Lawrence seaway project, and the small territory included in New York state and city which is opposing it.

'EGG KING'S' FALL LAID TO FIASCO IN CHICAGO 'FLIER'

News from New Orleans that Frank & Co., of which Leon Frank, "egg king," is head, has filed a voluntary petition in bankruptcy, with liabilities of $860,000 and assets of $256,000, opened up the story yesterday of the "king's" unsuccessful campaign to add Chicago and the middle west to his kingdom.

How Frank came to Chicago early in November with a fat bank roll and the announced intention of running the price of standard storage eggs to 60 cents was told by Russell J. Poole, head of the living costs committee.

"Frank testified before Judge Rush when application was made for an injunction to stop his gambling in eggs that he had made $36,000 a day for ten days through the bulge in egg prices," Mr. Poole said.

"Frank made $360,000 in ten days and the paper profit of himself and two other egg gamblers reached $1,500,000 at the high point. Then came the application for an injunction to stop the trading in 'paper eggs.' The facts came out and the open market caused the market to be glutted with fresh eggs, sending the price of storage eggs down to 20 cents.

and the paper profit the three big egg gamblers reached $1,500,000 at the high point. Then came the application for an injunction to stop the trading in 'paper eggs.' The facts came out and the open winter caused the market to be glutted with fresh eggs, sending the price of storage eggs down to 20 cents.

"The trio lost $900,000 in a week and the smash of Frank & Co. in New Orleans is one of the results."

MRS. BRAUN SUES TO STOP SALE OF THEIR FURNITURE

Louis E. Hart, counsel for George P. Braun Jr., asked for a change in venue when he appeared before Judge Charles A. McDonald in the Superior court yesterday on the plea that he feared Judge McDonald was prejudiced against Mr. Braun.

The hearing was on the motion of Mrs. Ves... McFatrich Braun, to restrain her husband from selling or disposing of the furnishings of their $50,000 home at 1221 Astor street, which he had placed in storage.

The pending litigation is the outcome of a petition for separate maintenance filed by Mrs. Braun, who left her husband last August following conduct toward her which she alleges was unbearable. Her two children are with her.

Mrs. Braun stated through here attorney that she wanted the home kept for her two children and that she intends in her separate maintenance suit to ask that a trust including the homestead be created for them by her husband.

RATS FLEE FROM HUNGRY RUSSIA; STORM HUNGARY

BUDAPEST, Jan. 28.—Rats and mice are migrating in swarms from the Russian famine area, and Budapest is now overrun with them. The market halls, food stores, and warehouses are swarming with the rodents, which have bitten several merchants.

The situation is aggravated by the dearth of cats in Hungary. During the war, when food was scarce, thousands of families ate cats. The comparatively exorbitant price of 3,000 to 4,000 kronen is being offered for a kitten by shopkeepers.

In some villages the peasants have given up poultry raising and have turned to the more lucrative business of cat breeding.

FOOD PRODUCTS SOCIETY ELECTS.
Anton Spaeth, Decatur, Ill., was elected president, and Carl Burger, Cincinnati, vice president, of the Interstate Food Products association yesterday.

WINDOW THIEVES GET $300.
Three youths in a flivver early yesterday morning broke plate glass windows in six northwest side stores and escaped with loot valued at $300

Day and Pitney, Supreme Court Justices, Are Ill

Washington, D. C., Jan. 28.—Justices Day and Pitney were prevented by illness from attending today the regular weekly conference of the justices of the Supreme court. Justice Day has been confined to his home for several days by a cold, and Justice Pitney has not attended the sessions of the court during the present week.

Chicago New York
Stratford
IMPORTERS LADIES' WEAR
302 So. Michigan Avenue
Near Jackson Boulevard
Stratford Hotel Building



No High Prices

Final Clearance

About 185 Garments to be sold.

$9.75

Values to $50

Coats—Suits—Dresses

Slightly soiled; make your own selection regardless of former price. Beautiful fur trimmed coats, gorgeous gowns, smart suits reduced to this low price,

$9.75

For quick clearance we have grouped 212 coats, dresses and suits sold for $65, $75 and $80. The greatest values ever offered. Reduced for tomorrow only,

$15

30 DAYS FREE TRIAL (TO APPROVED CREDIT)

Brunswick
PHONOGRAPHS AND RECORDS

30 DAYS FREE TRIAL (TO APPROVED CREDIT)

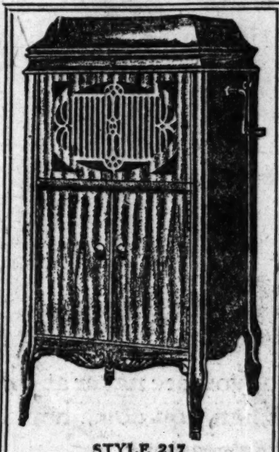
Educate the child; entertain yourself. Take the lonesomeness out of the evening hour. Relieve the monotony of the idle hour. Keep up to date. Know good music and hear it well played on a Brunswick.

SPECIAL OUTFIT OFFER

Any of the instruments listed in these outfits can be furnished in all finishes.

Outfit No.		
1.	No. 200 and 10 Selections (Terms $1.00 per week)	$103.75
2.	No. 207 and 10 Selections (Terms $1.25 per week)	128.75
3.	No. 210 and 10 Selections (Terms $1.50 per week)	153.75
4.	No. 212 and 10 Selections (Terms $2.00 per week)	203.75
5.	No. 217 and 10 Selections (Terms $2.50 per week)	253.75
6.	Queen Anne Console and 10 Selections (Terms $2.25 per week)	228.75
7.	Colonial Console and 10 Selections (Terms $2.50 per week)	253.75
8.	Stratford Console and 10 Selections (Terms $3.00 per week)	303.75
9.	Cambridge Console and 10 Selections (Terms $3.50 per week)	353.75

THIRTY-DAYS' FREE TRIAL



STYLE 217
Terms $2.50 Per Week

WADE'S
PIANOS AND PHONOGRAPHS
12-14 N. MICHIGAN AVENUE
Just North of Madison Street
PHONE RANDOLPH 203

WADE CO., T-1-29
12-14 N. Michigan Ave., Chicago.
I would like to have your catalog and full information on all your Brunswick Outfits on FREE TRIAL.
Name.....
Address.....
Phone..... (Write Plainly)

OPEN MONDAY EVENINGS

Special Cut Prices Buy Now
$10 PER MONTH

Starck
210-212 S. Wabash Ave.

OPEN MONDAY EVENINGS
Cut Prices and Terms on Player-Pianos
FREE TRIAL

Special Limited Offer on the Wonderful New Kenmore

PLAYER-PIANO

FREE TRIAL IN YOUR HOME

TRADE IN YOUR PRESENT PIANO, phonograph or other musical instrument. We will make you a liberal allowance and you need pay no cash down. We will accept your old instrument at full present cash value.

FREE *For the next few days we will include with each Kenmore Player-Piano purchased, FREE, a beautiful Floor Lamp with silk shade, a Music Roll Cabinet, a combination Piano and Player-Piano Bench and a nice selection of music rolls.*

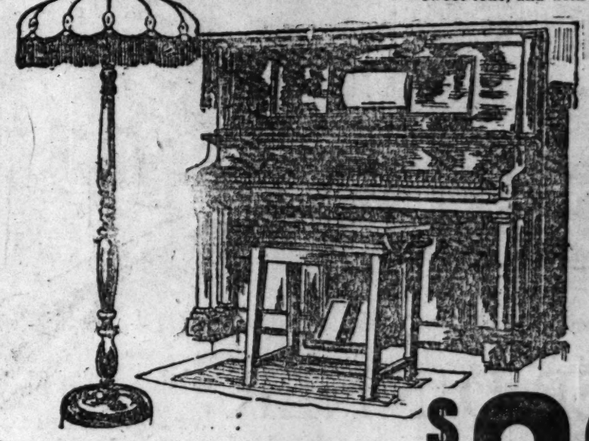
No Money Down

FREE TRIAL! Do not risk one cent. See and hear the wonderful Kenmore Player-Piano, specially priced for a few days at $385. We will gladly send this wonderful Player-Piano outfit to your home for FREE TRIAL without one cent down if you are not sure when you make your selection that you will be permanently satisfied.

$10 a Month

Begin Your Monthly Payments in March, 1922

A Player-Piano of the latest style, beautifully finished, sweet tone, and with latest improvements.



OPEN MONDAY EVENINGS

Just Reduced
Now Only $385

SPECIAL NOTICE! We will accept no orders from agents or dealers for these Special Kenmore Player-Piano Lamp Outfits at $385. Only one outfit will be sold to any one customer.

GUARANTEE Every *Kenmore Player-Piano* is guaranteed by *P. A. Starck Piano Co.* to give complete and lasting satisfaction.

New Starck Player-Pianos, $850 to $1,200, Sold on Convenient Payments.

Out of Town Customers *Write us. We ship any Piano or Player-Piano anywhere in U. S. on FREE TRIAL. NO MONEY DOWN. Write for "Factory-to-Home" prices and terms.*

P. A. Starck Piano Co.
Manufacturers Starck Grand, Upright and Player-Pianos
210-212 So. Wabash Ave. (Near Adams) Chicago

Choice of the Entire House!

SUIT OR OVERCOAT

$19 $25-35 Values

4 Prices none higher

$24 $38-50 Values

Tomorrow at 8:30 begins the greatest made to measure clothing sale ever! We need money—room for new spring woolens. To get both, quickly, we have slashed prices to the bone—rock bottom. Regardless of former prices, values or cost, we will sell at tremendous reductions in price all Fall and Winter suitings—4 prices only—none higher, nothing reserved. Thousands of beautiful new patterns of every conceivable description. Hundreds of new 1922 styles. Prices can never be lower than these—they represent an actual loss to us. See the beautiful woolens, see the fancy plaid back overcoatings and the fine suitings. Look at our windows—step in for samples, that you can take elsewhere for comparison. We mean business and we are going to get it tomorrow—because our PRICES and VALUES are RIGHT. Remember, tomorrow morning, at 8:30!

Made to Measure in 3 Days

Here's a service De Luxe! Our tailoring department is prepared to make to your measure any suit or overcoat in 3 days' time. Delivery positively guaranteed—no disappointments. Order that Easter suit now at these low prices. A small deposit will hold it until Easter.

Money-Back Guarantee

We positively guarantee every suit or overcoat to fit perfectly and to give entire satisfaction. You're to be the judge. And we'll back our guarantee with money back. And there's no squibbling or squabbling either. Good tailors since 1884.

Made-to-Measure Pants

On sale tomorrow, 1,309 remnants, just enough material for a pair of trousers, made to your measure in any style. Price while they last only $5.90. Bring in that odd coat or vest. We can surely match it.

Open Tomorrow Evening

To care for customers unable to call during the day, we will remain open tomorrow evening until 8. Saturday evening until 9. Evening selection is made easy in our daylight store.

$31 $52-65 Values

Agents, Attention! We need agents everywhere to take care of our tremendous made-to-measure clothing business. Sell B. & B. clothes are made in Chicago and shipped all over the world. Write for our liberal proposition to agents. Do it now!

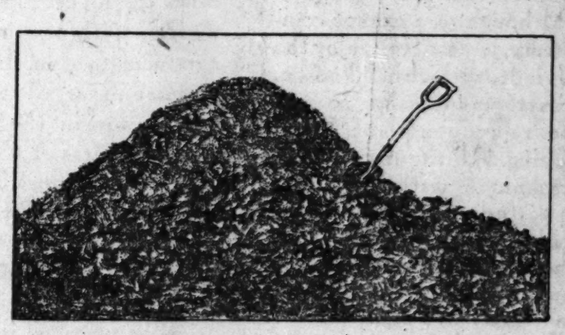
$38 $68-75 Values

Copyright 1921

SELL BROS TAILORS SINCE 1884

Opposite Great Northern Hotel 31-39 W. JACKSON Trade Mark Registered

North Side Shop: 1029 Wilson
Near Kenmore.



A Fuel for Every Purpose

We have on hand and hold subject to your order the following fuels—

Pocahontas
"C., C. & B."—Castner, Curran & Bullitt's No. 3 Vein. This fuel is now used in the United States Navy.

Carbocoal
A hot-burning, smokeless fuel, very clean to handle.

Quaker Sootless
The old reliable kitchen coal.

Vulcan Coal
A strong, long-lasting soft coal, rendering a quick, clean heat.

Hercules Coke
A strong coke, now made 20% more efficient than before the war.

Anthracite Coal
We have it in all sizes and as good as can be obtained.

Bunge Bros. Coal Co.
Lake and Paulina Streets
Phone West 1871

4612 W. Madison St.
2045 Clybourn Ave.
Western Ave. at Ogden Ave
Wood and Carroll Aves.
Canal and 15th Pl.

If You Order From Your Local Dealer Ask Him to Get Bunge Fuel for You

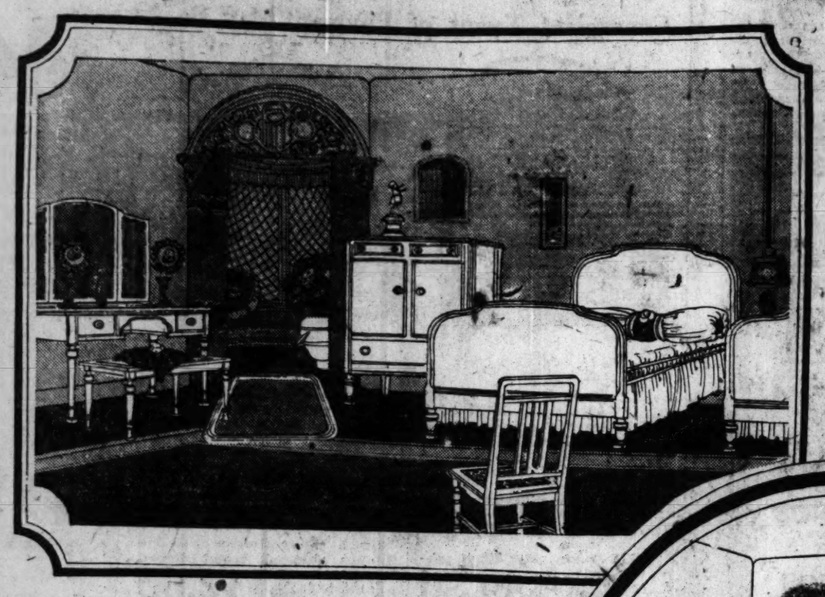
129 North Wabash Avenue

JOHN A. COLBY & SONS

129 North Wabash Avenue

FEBRUARY SALE OF FINE FURNITURE

Colbys offer in this Sale a Splendid Collection of Fine Sets and Odd Pieces—**Our own regular, fully guaranteed, high grade merchandise.** Much of this stock is greatly reduced—reductions of from 25 to 50% on discontinued models—and hundreds of other pieces reduced from 10 to 25%. Furniture is lower in price and better in quality than for years past. Your best protection is to look about, know values and judge for yourself. Remember, we cordially invite inspection and price comparison of Colby high grade furniture with that of other stores. **We reserve furniture for later delivery.**



The Newby Bedroom Suite, above, is of excellent construction throughout. Genuine English mahogany; 5 pieces as shown; bed, bench, chifforobe, toilet table and chair.....**$217**

At the right is shown a 7-piece mahogany suite, with cherry burl panels, shaped fronts and very handsome details, reduced one-half to.....**$750**

Below are other sample bedroom sets, offered at discounts of 33 1-3 to 50%.

5-piece figured mahogany set, reduced from $1,340 to..**$685**
5-piece English mahogany set, reduced from $560 to..**$280**
12-piece hand-decorated set, reduced from $800 to...**$435**
7-piece putty decorated set, reduced from $1,000 to...**$595**
8-piece decorated mahogany set, reduced from $1,750 to.....**$985**
8-piece Venetian decorated set, reduced from $875 to..**$465**
7-piece walnut set, reduced from $3,000 to.....**$2,250**



Sample Living and Dining Room Sets

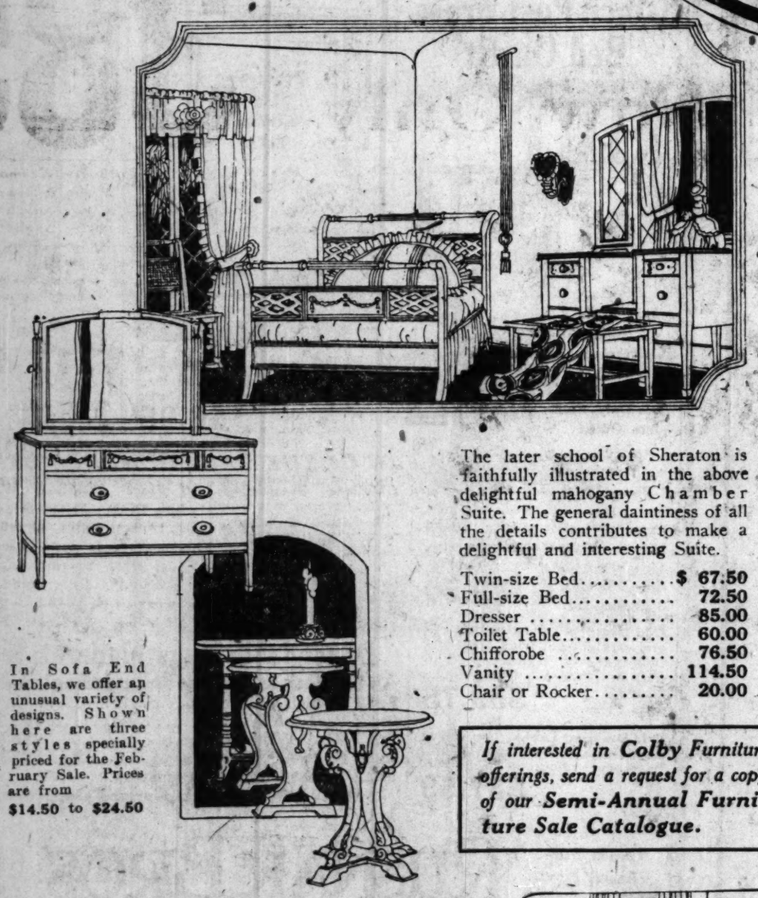
Colbys list below a number of fine Sample Sets left from our fall business. They are to be replaced by other models. And, while the prices are reduced 33⅓ to 50%, the quality and good design is fully guaranteed. Compare and bring this list with you.

Living Room

Wing Chair, in taupe mohair, reduced from $155 to.....**$99**
Davenport, in taupe mohair, loose spring cushions, low roll arms, reduced from $275 to..**$189**
Large Easy Chair, blue brocaded velvet, reduced from $95 to.....**$69**
Davenport, in fine mohair and English hand-loomed tapestry, reduced from $475 to...**$345**
Arm Chair to match, reduced from $242 to..**$169**
Davenport, in mohair, moss edges, silk velvet odd pillows, reduced from $650 to.....**$390**
Arm Chair, in black velvet, with crewel embroidered back, reduced from $135 to.....**$95**
Tall-back Arm Chair, black-figured tapestry, reduced from $100 to.....**$69**
Chippendale, high-back Wing Chair, hand-carved mahogany frame, amethyst and silver damask, reduced from $325 to.....**$195**
Kidney-shaped Davenport, sage mohair, damask pillow, reduced from $387.50 to.....**$290**
Large, English Easy Chair, blue mohair, reduced from $225 to.....**$149**
Also many odd Easy Chairs in tapestry and velvet, reduced from $90 to.....**$59**

Dining Room

10-piece Mahogany Set, reduced from $742 to.....**$395**
10-piece Tudor Walnut Set, reduced from $950 to.....**$485**
9-piece Mahogany Set, reduced from $950 to.....**$500**
9-piece Mahogany Set, reduced from $1,115 to.....**$650**
10-piece Gray Italian Walnut Set, reduced from $1,300 to.....**$675**
9-piece Italian Walnut Set, reduced from $925 to.....**$685**
10-piece Walnut Set, reduced from $1,300 to.....**$750**
11-piece Italian Walnut Set, reduced from $1,400 to.....**$985**
10-piece Walnut and Gold Set, reduced from $1,650 to.....**$1,245**
10-piece Mahogany Inlaid Set, reduced from $2,500 to.....**$1,775**



The later school of Sheraton is faithfully illustrated in the above delightful mahogany Chamber Suite. The general daintiness of all the details contributes to make a delightful and interesting Suite.

Twin-size Bed.....**$ 67.50**
Full-size Bed.....**72.50**
Dresser.....**85.00**
Toilet Table.....**60.00**
Chifforobe.....**76.50**
Vanity.....**114.50**
Chair or Rocker.....**20.00**

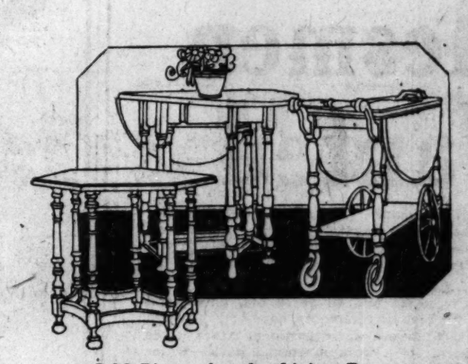
An Additional 20% Discount in Gift Shop

During the February Sale all Lamps and Gift Shop merchandise will be sold at 20% below the special January prices. We are discontinuing many of the domestic lines we have formerly shown, and offer these pieces at savings of from 33 1-3 to 50%.

The Queen Anne Secretary is of genuine mahogany with latticed doors. For the library or living-room, this makes a pleasing addition.....**$93**

The Vermont Windsor shown at the secretary is a model of an old-time Windsor, reproduced for its comfort and strength. We offer this chair at about one-half the price of a few months back. Your choice of the Arm Chair or Rocker, in antique brown or mahogany.....**$16.50**





Odd Pieces for the Living Room

Octagonal Table, 24-inch top, antique brown mahogany.....**$23.50**
Gateleg Table, brown mahogany or walnut, 22x32 inches.....**$17.50**
Tea Cart, antique walnut color, four rubber tire wheels, drop leaves and removable tray....**$28.50**

In Sofa End Tables, we offer an unusual variety of designs. Shown here are three styles specially priced for the February Sale. Prices are from **$14.50** to **$24.50**

*If interested in **Colby Furniture** offerings, send a request for a copy of our **Semi-Annual Furniture Sale Catalogue.***



Davenport—A very high-grade Davenport; new style narrow arms; handsome, luxurious; not too large for your room, and good for a lifetime of service. Price, in double spring, loose cushion upholstery, sateen cover..**$135**

Easy Chair, medium size, for living-room or bedroom; high back and comfortable, loose spring cushion.....**$44.50**

Our Sale catalogue contains many Suites and single pieces at greatly reduced prices.



The Milan Walnut Dining Set

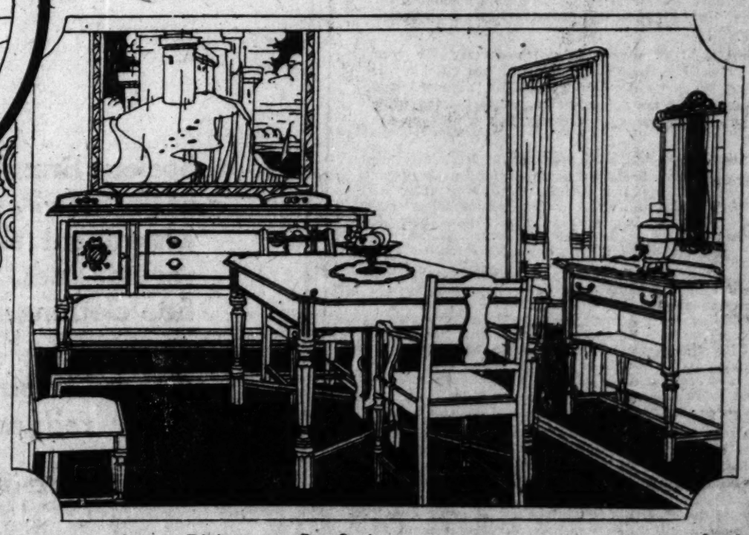
There is quality built into every piece of this set. The design, simple Italian, is interesting and unusual, and would make a splendid addition to any home. Seen on our second floor, its beauty can better be appreciated than in the sketch above. The Nine-Piece Suite, complete.....**$737**



Tudor Table and Chairs

A new style, oblong Table, 44x60-inch top; 8-foot extension; five side chairs and arm chair. 7-piece Set.....**$228**

Very handsome, 66-inch Sideboard. Serving Cabinet to match, making a 9-piece group.....**$399**



Italian Renaissance Dining-room Set, 9 pieces.....**$339**
Colbys offer a well-made brown walnut Set, consisting of sideboard, server, extension table, five side chairs and one arm chair.

JOHN A. COLBY & SONS FURNITURE 1866

SHOWDOWN THIS WEEK IN CON CON ON COOK COUNTY

BY E. O. PHILLIPS.

Cook county's delegation goes to Springfield tomorrow night solidly aligned against the attempt of downstate interests to restrict the legislative representation of Chicago and outlying suburbs in the new constitution.



C. H. HAMIL.

The showdown comes Tuesday or Wednesday on the adoption of the pending proposal, backed by the opponents of Chicago, that prevents the election of a majority either in the senate or house from Cook county and places permanent control of the legislature in the hands of the downstate.

To put over this proposal requires fifty-two affirmative votes that the Anti-Saloon League, and its child, the County Representation League, must deliver, to accomplish the purpose that has held the constitutional convention at "mark time," for more than two years.

What Failure Means.

Failure of the anti-Chicago forces to lineup the fifty-two votes means that immediate steps will be taken looking to a reasonable limitation of Cook county in one house and a representation in the other based upon actual population. It is probable that the Cook county members and between a dozen and twenty conservative downstate members rapidly will reach an agreement on such a proposal before the end of the week.

Success of the restrictionists in the judgment of most observers, means the finish of the constitutional convention forthwith, because of the belief that a draft of a new constitution carrying legislative restriction never can be ratified by popular vote.

Plans of Cook Delegates.

Charles H. Hamill has been made floor leader and campaign manager for the Cook county delegation in the impending proceedings.

The county representation plan now up to the convention, if adopted, would give at once 113 state representatives to the downstate counties and sixty-one to Cook county, with such other provisions that Chicago never could secure a majority in the senate or house. This in face of the fact that Cook county has 47 per cent of the voting strength of the state.

WANT CHICAGO RESTRICTED

The Franklin Typothetæ of Chicago through its legislation committee has sent an appeal to the downstate committee of the constitutional convention to restrict Cook county in both branches of the legislature. In its communication it says:

"The Franklin Typothetæ is composed of about 600 large and small firms of employing printers in the city of Chicago.

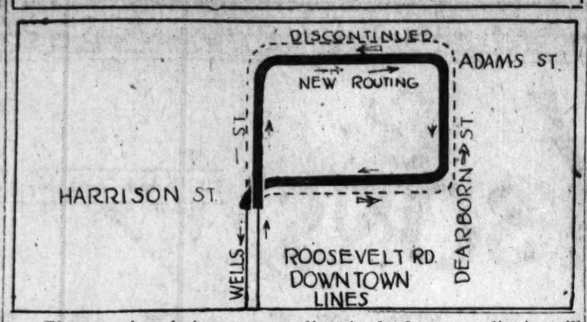
"In our judgment it will be nothing less than calamitous for the business interests of Illinois to fall into the control of Chicago politicians.

"The business interests of Chicago and, we feel, of the printing industry in particular, will be disastrously affected when certain classes of politicians of this city, unhampered by the stabilizing influence of downstate legislators, gain control of the lawmaking functions of the state.

"Hence our desire to be recorded as in favor of the limitation of Cook county in both the upper and lower branches of the state legislature."

The appeal is signed by William C. Hollister, chairman, and James McNally, Winfield P. Dunn, Jeremiah M. Cox, and Fred J. Riley, members of the legislation committee.

YOUR NEW CAR ROUTE



The rerouting of nine street car lines in the downtown district will become effective today. By the new system it is claimed that the cars may be speeded up and more cars made available for the fare payers.

A map of each new route has been printed in The Tribune within the last week to serve the convenience of these particular car riders. The last of these maps is presented today—that of the Roosevelt road downtown line. This line has turned east into Harrison street from Wells, then north in Dearborn, west in Adams, and south in Wells. The new route is exactly the same, except that the direction will be reversed. The car will start on its loop where it now ends and end where it now starts.

POLITICAL NOTES

Primary petitions are in circulation for the renomination for state senator in the Third district of Senator Samuel A. Ettelson, corporation counsel.

In the Thirty-first senatorial district, including the south half of the Twenty-fifth ward and parts of the Twenty-first and Twenty-third wards, the Deneen-Brundage organization has slated Roy Juul for senator and Representative Carl Mueller and former Representative James A. Steven for representatives. Senator Willis H. Cornwell is a candidate for renomination. The city hall will have a candidate for the senate and will support Representative George A. Williston for renomination.

State Senator Thurlow G. Essington of La Salle county has announced his candidacy for renomination. The Small forces have been marked for slaughter.

State Senator Clarence F. Buck is reported as critically ill at his home in Monmouth.

Henry R. Rathbone, Republican candidate for congressman at large, has started upon a state-wide campaign. Former Congressman George Edmund Foss is said to be preparing to file his petition. Richard Yates, present congressman at large, will start his renomination campaign this week.

Sixty-five Ballots to Convict Postal Robber

Springfield, Ill., Jan. 28.—Thomas Hayes of St. Louis was found guilty of the $46,000 postal robbery at Wood River, Ill., last August by a jury in Federal court here today. The jury was out forty-seven hours and convicted Hayes on the sixty-fifth ballot.

Oak Park Now Proposes War Memorial Building

A movement has started in Oak Park to abandon the idea of a statue as a war memorial in favor of a community building. Chairmen say they were unable to collect the $65,000 needed for a monument.

STILL GOING; MAN FOUND DEAD.

Police are investigating the death of Samuel J. McGuire, 4720 South Halsted street, whose body was found in the kitchen of his home yesterday. A moonshine still on a gas stove was boiling when the police entered.

CITY HALL AGAIN GIVES "L" LINES A HELPING HAND

Ettelson Holds They May Lock Doors.

Once more displaying a friendly attitude toward the elevated lines, the Lundin-Thompson administration yesterday came to bat with a legal opinion which blocks completely efforts of the city council to pry open the locked doors on the Northwestern "L" line. The opinion, written by Assistant Corporation Counsel Carl J. Appell and approved by Corporation Counsel Ettelson, is directed to Chief of Police Fitzmorris. It tells him to disregard the council's resolution of Jan. 18 which ordered him to use the police, if necessary, to make the "L" road open its doors.

The council's resolution called the chief's attention to the danger to which passengers would be subjected in case of a fire or accident. Mr. Ettleson's opinion in effect advised Chief Fitzmorris to wait for an accident or other emergency before acting. It says:

"In the case of some sudden emergency, such as fire or other accident, probably nobody would question the right of the police to interfere and open the doors and gates or cause them to be opened.

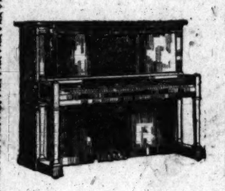
"But in the absence of such emergency, where it is merely a question of a general policy as to the best manner of operating the cars, it appears to us to be a matter of 'regulation of a public utility,' in which the Illinois comemrce commission is vested with sole and exclusive jurisdiction.

The Ettelson opinion will keep the doors closed for the present in the face of the council's order on Chief Fitzmorris that they be opened.

B. J. Fallon, general manager of the elevated roads, told an aldermanic subcommittee yesterday that the roads want permission to extend various elevated platforms where the steel work is already constructed, so that eight-car trains can be run on the Jackson Park-Evanston line.



PIANOS
PLAYER-PIANOS
TO RENT



At Greatly Reduced Rates

UPRIGHT PIANOS
$3.00 Per Month

PLAYER-PIANOS
$7.00 Per Month



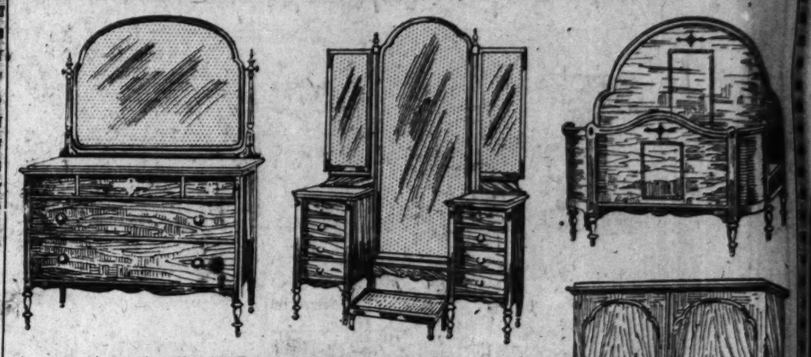
Rent Allowed on Purchase

STEGER & SONS
Piano Manufacturing Company
Founded by John V. Steger, 1879
STEGER BUILDING
Northwest Corner of Wabash & Jackson
"The Piano Center of America"

RUSNAK BROS.'
Semi-Annual Sale of Good Furniture

The 2nd Week of our Semi-Annual Sale offers an unusual opportunity to the thrifty buyer to save on home furnishings. With shipments of the newest designs arriving daily we have marked the prices so extremely low that it makes it possible for you to buy your home needs at a great saving.

Convenient Terms of Payment May Be Arranged if Desired.



An attractive and well made Bedroom Suite (a Grand Rapids product), in the Tudor style. Made of beautifully figured American Walnut with contrasting ornamental overlays. Full dustproof construction, mahogany interiors. May be purchased in any combination of pieces to suit your needs.

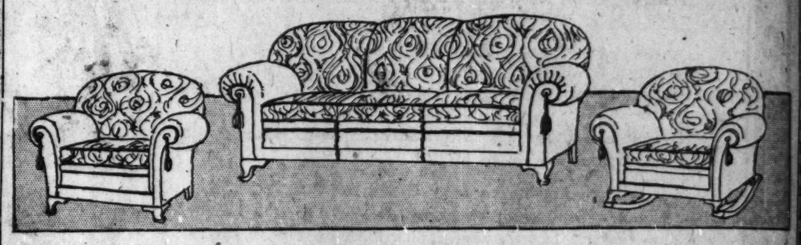
Bow End Bed, twin or full size. Regular price, $140. Sale price... **$69.50**

38-inch Chifforobe, with 7 large drawers. Regular price, $170. Sale price..... **$84.50**

50-inch Dresser, with 30x40 mirror. Regular price, $175. Sale price..... **$89.50**

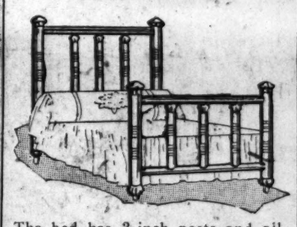
52-inch Vanity Dresser with 56x 20-inch swinging center mirror. Regular price, $225. Sale price... **$112.50**

Dressing Tables, Night Tables, Benches and Chairs to Match Suite at Proportionately Low Prices



Three-Piece Overstuffed Living Room Suite. A very luxurious outfit which you will appreciate for many years to come. It is covered in a beautiful combination of figured and plain velour and has the removable spring filled cushions. The frame is finished in a brown mahogany. Regular price $350.00. **SALE PRICE, 3 PIECES..... $199.00**

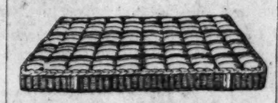
3-Inch Post Brass Bed Outfit



The bed has 3-inch posts and all 2-inch fillers, banded satin guaranteed finish; 50-lb. cotton and felt mattress, tubular frame, heavy sanitary sagless spring. Regular price $85.00. **For this Sale Only, Complete Outfit ... $46.75**



Size 25x40, white enameled finished base. **Special sale price... $6.95**



Cotton and Felt Mattress, good quality, weight 45 lbs., covered in a fine art ticking; all sizes; reg. $12 value. **Sale price, $6.95**



Telephone Set very substantially built. Your choice of Mahogany finish, Golden Oak or Jacobean Oak. $8.00 value. **Sale price..... $5.75**

WE LIST BELOW A FEW OF THE MANY HUNDRED BARGAINS

3-Piece Mahogany Bedroom Suite, Bow End Bed, full size, Large Dresser with a 30x36 Mirror and good size Chifforette. Regular Price, $400.00. **Sale Price, 3 Pieces $189.50**

Odd Beds, consisting of bow end and straight end; full sizes and twin sizes in Mahogany, Walnut or Ivory; values up to $100. **Sale Price $39.75**

Odd Dressing Tables, your choice of Mahogany, American Walnut or Ivory; values up to $90.00. **Sale Price..... $37.50**

2-Piece Overstuffed Suite, covered in a fine Silk Lancaster velour; removable spring filled cushions and frame finished in brown mahogany. Regular Price, $450.00. **Sale Price, 2 Pieces, $225.00**

10-Piece American Walnut Hepplewhite Dining Room Suite, 72-inch Buffet, Oblong Table, 48x66 top; 8-ft. extension; glass door China Cabinet and Panel Door Serving Cabinet; 5 Chairs and Arm Chair covered in hair cloth. Regular Price, $975.00. **Sale Price, 10 Pieces.. $529.50**

Dependable Rugs Moderately Priced

All the newest designs and colorings in every grade:

9x12 French Wilton	$120.00
9x12 Worsted Wiltons	$83.75 to $110.00
9x12 Wool Wiltons	$67.50 to $79.50
9x12 Fringed Wilton Velvet	$35.00 to $50.00
9x12 Finest Quality Axminsters	$49.50

Other grades and sizes priced proportionately low.

Goods Purchased Now Will Be Delivered Later if Desired

EST. 1892
RUSNAK BROS.
2646-54 W. NORTH AVE.
501-511 N. CICERO AVE. 1393-95 MILWAUKEE AVE.

Stores Open Thursday and Saturday Evenings Until 10 o'Clock

Salesmen Wanted

Are you a retail salesman? The J. C. Penney Company needs capable salesmen for managers of its new stores. Would you like to be manager of a retail store in which you own a one-third interest—paid for out of the profits of the business?

If you are between 25 and 40 years old, have good habits, can give us the highest references, have had thorough experience in small or medium-size department store, or are experienced in general store work in special lines—either clothing, shoes or dry goods,

We Want You

While of course we want to secure the very best experienced men, we are not expecting the superman. Experience has taught us that some of the greatest successes come from the ranks of average men. We believe that every man has within him "that something" which will lead him to success if properly guided and given the right opportunity. Limited experience, plus character, a lot of ambition, industry and a desire to achieve are the prime factors we are looking for in young men. Investigation will prove that this is an exceptional opportunity.

The investment of money is not necessary for your success with us. The financial backing of our company is ample. What we need are young, healthy, vigorous and capable salesmen who are determined to go to the top while they have youth and energy. We pay you while you are proving your ability.

Here is our proposition outlined briefly:

Men come to us first as retail salesmen in one of our stores. During the period of proving their ability they learn the greater possibilities of cooperative effort. Their progress depends upon their ability and effort. As our new stores are opened, the managers are selected from our sales force.

When a man makes a success of the management, he is sold a one-third interest in a new store and becomes its manager. He may afterward acquire a partnership in other stores which are the outgrowth of the one in which he first received a financial interest. To those who do not possess the capital to purchase a one-third interest in a new store, the money is loaned by the J. C. Penney Company and is repaid from subsequent profits of the store.

The J. C. Penney Company, which was started in 1902 with one store, now operates 312 stores in 27 states (of which 14 are located in Illinois, 8 are in Indiana, 13 in Iowa, 14 in Michigan, 13 in Minnesota, and 11 in Wisconsin), selling dry goods, shoes, clothing for men, women and children, and kindred goods. Experience as a retail salesman in one or more of these lines is absolutely necessary for consideration. ***Do not*** apply unless you meet our requirements.

For more definite information and personal interview

SEE MR. WM. M. BUSHNELL
Monday, Tuesday or Wednesday,
Jan. 30 or 31 or Feb. 1
at LaSalle Hotel, Chicago, Ill.

If you are unable to see Mr. Bushnell, write for our booklet "Your Opportunity," which fully explains our proposition. Give your age and number of years' experience in your first letter. All correspondence strictly confidential.

Address your letter to

J. C. PENNEY COMPANY.
Wm. M. Bushnell, Director Employment Dept.,
Star Building, St. Louis, Mo.

January Clearance Sale

Involving great reductions on our entire stock of fall and winter clothes, including fur trimmed and fur lined overcoats.

The very finest men's and young men's

Suits and Overcoats

That sold from $50 to $70

$45

Society Brand clothes and clothes tailored at Fashion Park, together with an enormous assortment and varied selection from our regular lines. This is an assortment of extra fine clothing.

Other fine suits and overcoats in this sale reduced to $28.75 and $35

Our finest overcoats reduced to $62.50

THE HUB
Henry C. Lytton & Sons
State at Jackson—on the N. E. Corner

Largest Distributors of Society Brand Clothes and Clothes Tailored at Fashion Park

A Wealthy Business Man Desires to Adopt Two Children

A gentleman residing outside of Chicago (widower age 55) desires to adopt two beautiful children, preferably a girl and boy, ages about four to seven years. Must be of good parentage and healthy. The children would have every advantage of a good environment, education, etc. All communications absolutely confidential, and should contain full particulars.

Address J K 591, Tribune

Kunderd's New Gladiolus Catalogue

For 1922 describes nearly 400 varieties of Ruffled, Plain-Petaled and Primulinus Types, all of them originated by A. E. Kunderd. 29 varieties are shown in beautiful colors, and many others are illustrated in half-tone. Most complete cultural information is also given, with special directions for growing show flowers.



are now so well known as the BEST in the world that no garden is complete without a choice collection of them. No other grower has ever produced so many new and wonderful kinds.

Send for Beautifulfree catalogue which shows in colors these new Ruffled strains of Gladioli.

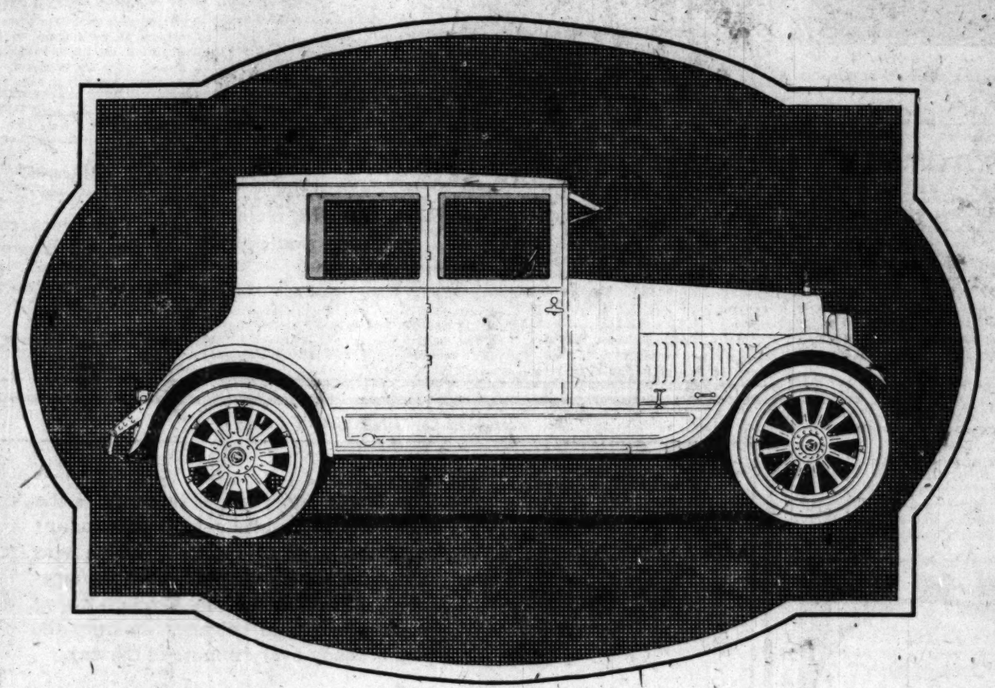
A. E. KUNDERD
The Originator of the Ruffled Gladioli
Box 21, Goshen, Ind.

American Battleship Pocahontas
3% Ash—Clinkerless
Harr. 1390 EDWIN F. DANIELS & CO.

Subscribe for The Tribune

Something New by

HUDSON



Five Passenger

The Coach

$1795

On the Famous Super-Six Chassis

HUDSON SUPER SIX

Phaeton - - -	$1695
7-Passenger Phaeton	1745
Coach - - - -	1795
Cabriolet - - -	2295
Coupe - - -	2570
Sedan - - -	2650
Touring Limousine -	2920
Limousine - -	3495

Prices F. O. B. Detroit

This beautiful closed car is the most attractive value ever offered by Hudson.

It is shown at the Chicago Automobile Show for the first time anywhere. It is bound to capture chief interest.

Come see it. It concerns you personally—and your plans for buying a car, whether open or closed model.

An examination of the Hudson Coach will pay you well.

The Coach will cost you less even than the open model of any car to which you compare Hudson in quality, performance and reliability.

And see how fully it meets your closed car requirements, at a saving of perhaps $800 to $1500. Think of a closed car on the famous Super-Six chassis, for $1795, f. o. b. Detroit.

That is less than 6 per cent above the cost of Hudson open models. It is a sensational achievement in car manufacture.

You need no other assurance with respect to the beauty, quality and smartness of the Coach than the fact that Hudson has always led in building fine closed cars. It has created styles that are patterns of the industry. The Coach is in keeping with Hudson's best traditions.

It is certain to be the most popular type Hudson ever built. Be sure to see it. It is just out. Early deliveries will be possible for those who place their orders at once.

Most Astounding Value Hudson Ever Offered

Hudson Motor Company *of* Illinois

2451 Michigan Avenue

SMALL ASKS AND GETS NEW DELAY ON MAKING PLEA

Wants Separate Trial Move Decided First.

Waukegan, Ill., Jan. 28.—[Special.]—Gov. Len Small today was spared until Monday at least what his friends consider the "disgrace" of stepping up in open court and pleading to the conspiracy charges contained in the indictment against him.



THOMAS MARSHALL.

It had been expected that when his case was called before Judge Claire C. Edwards the governor would plead "not guilty."

But before the bailiff rapped for order, C. C. LeForgee, chief of counsel for the defense, had taken up this subject with attorneys for the state. He said he had been looking up the law and was convinced that his client's rights would be better protected if the pleas of the defendants were not entered until after the motions for separate trials for Gov. Small and his co-defendant, Vernon S. Curtis, had been disposed of.

State Agrees to Delay.

Assistant Attorney General Thomas Marshall, in charge of this part of the case, consented to the delay, and Attorney W. W. Schroeder began the argument for the severance of the cases, the battery of cameras was dismounted, and most of the spectators left the courtroom.

It was reported further that when the pleas are entered the governor will not rise from his seat or say a word. This report is to the effect that when Judge Edwards calls upon him to plead the plea will be offered by his counsel, and because of the silence of the defendant the court will enter the plea of "not guilty" for him.

Pleas for Separate Trials.

Attorny Schroeder opened his argument by reading the affidavits of Gov. Small and Curtis in support of the separate trial motions. The former contended that his position as governor entitles the "people" to have him tried separately. The Curtis affidavit recited that newspaper articles dealing with the charges against the governor have created a prejudice which would injuriously affect him unless he were given a separate trial.

Following Mr. Schroeder's argument, Assistant Attorney General Marshall briefly discussed precedents and the legal basis for motions for severence.

Attorney Marshall talked until 3:30 o'clock, when court adjourned until Monday.

OBTAINS MORE DELAY



Gov. Small in court at Waukegan yesterday listening to arguments for and against his plea for separate trial.
[TRIBUNE Photo.]

YOUTH, INNOCENT, HELD 8 DAYS BY POLICE AS THIEF

An investigation of the arrest of a 19 year old boy and his retention in various police stations and the county jail for eight days, during which time he was not allowed to communicate with any one, was ordered yesterday by Judge Michael L. McKinley in the Criminal court when it was learned that he was not the person wanted by the police.

The boy, Hazen Griffin, 748 East 37th street, who served three years in the navy, was arrested a week ago Friday as he stood at the corner of 38th street and Cottage Grove avenue. He was waiting for his mother, who was on her way home from work, when police drove up in an automobile and asked him his name.

He told him it was Griffin and was arrested. The police took him first to the Stanton avenue station, where he was kept a while, and then transferred him to the station at 48th street and Wabash avenue. He was kept there for two days, then taken to the Hyde Park station, and a day or two later to the county jail.

Yesterday he was brought into court on a writ of habeas corpus obtained by Attorney John D. Tyrrell. The youth told the judge that he had no idea of what he was being held for, and then Policeman William Whitwell told Judge McKinley that a mistake must have been made.

MAN STRUCK BY STREET CAR.

While walking behind a street car at Clybourn avenue and Larabee street, Kal Rasmussen, 22 years old, 2011 North Racine avenue, was struck by another street car and slightly injured yesterday.

JUMPED ON HER NECK, SHE SAYS; SEEKS DIVORCE

Springfield, Ill., Jan. 28.—Charging that her husband, George C. Hickox, prominent clubman, theater owner, and head of several coal companies, "jumped on her neck," threatened to kill her, and "made love" to Mary Bagby before his wife, Mrs. Marjorie Hickox today filed suit for divorce, alleging cruelty.

Mrs. Hickox's bill described her husband as a "free spender" whose income is at least $40,000 a year. She said he threatened to kill her if she did not get a divorce.

Mrs. Hickox said her husband refused to put in writing an offer of $400 a month in addition to $20,000 insurance with her as the beneficiary. The wife said her husband told her he expected to marry Miss Bagby as soon as he was free.

First see the MARMON Closed Cars Space F-4

RUSSIA TO ASK ANNUAL LOANS OF $400,000,000

Also Wants Pact to Cut Down Army Costs.

MOSCOW, Jan. 27.—[By the Associated Press.]—Russia is going to Genoa "to discuss facts and not principles," declared M. Sokalnikov, acting commissary for finance, in an interview today with the foreign newspaper correspondents. Sokalnikov is the man who in 1917 was allotted the task of nationalizing the private and other banks of Russia.

Many experts are now compiling data, he added, for submission to the Genoa conference, showing that the reconstruction of Russia possibly would involve a loan of $400,000,000 annually and showing that the cost of foreign interference in the revolution would perhaps equal that of Russia's old debts.

Cannot Pay Without Loan.

"If Russia is not given a reconstruction loan we cannot pay her debts," he declared. "The problem of stabilizing Russia's paper rubles is similar to that of the whole of Europe, and it is only possible through the long work of reconstruction. Under favorable conditions Russia may in three to five years reduce the amount of her paper and return to gold coinage.

"It is not true that Russia's gold reserve is now $30,000,000. It is upwards of $200,000,000 gold rubles (about $100,000,000). Russia is anxious to reduce her expenses, such as maintaining her army, which is costing annually the equivalent of 500,000,000 gold rubles.

Make Russia Safe for World.

"At Genoa we shall ask that war cease. If this is settled then Russian concessions to foreign capital will be safe. If not then the world situation will be too uncertain for capitalists to invest in Russia."

Regarding the establishment of foreign banks here, M. Sokalnikov said for the present it was not necessary for each bank to admit participation by the soviet government in its management. Alluding to private property, he said the soviet government was interested in preserving the nationalization of mines, oil, and coal fields, railways, and forests, but not real estate.

CAPT. JAMES RUSSELL ELECTED COMMANDER OF BLACKHAWK POST

James Clayton Russell, formerly a captain with the wars plans division of the general staff corps, was elected commander of Blackhawk post of the American Legion at a special meeting. Mr. Russell is now directing activities for the annual reunion of the 86th division. He was recently one of the leaders in a suit against a German newspaper. He is a captain in the reserve corps and a member of the Yale Club of Chicago and the American Geographic society. Much of the important business of Blackhawk post for the last year was handled by Mr. Russell.



JAMES C. RUSSELL.

Two Boys, Each 13, Held as Purse Snatchers

Two boys, each 13 years old, were arrested yesterday after they had snatched a purse from Mrs. Anna Hertz, 1352 West 13th street. They are being held for the juvenile authorities. Their names are Alfred Palnero, 1346 Blue Island avenue, and Bennie Kahabsky, 1133 Newberry street.

FORTUNE SPENT BY MRS. ROGERS, CORONER IS TOLD

With the receipt of two letters yesterday, one from the Louisville Trust company and the other from George F. Thompson of Junesboro, Colo., Coroner Peter M. Hoffman announced that he would soon have a complete accounting of the $300,000 fortune which passed through the hands of Mrs. Ursula Thompson Rogers, former north shore society girl.

Immediately following the finding of Mrs. Rogers and Alfred Nichols, an actor, dying of poison in a Grand avenue rooming house nine days ago, search was begun for the fortune of Mrs. Rogers.

Inquiry from her brother, George Thompson, revealed that he had taken over most of her estate. He set the amount of money which she had in her possession while in Chicago at $13,000. His inference was that she had inherited a large fortune, but had dissipated it.

In a letter received yesterday Louisville bank officials said that Mrs. Rogers had spent most of her fortune. Their estimate of the value of her property six months tgo was $35,000.

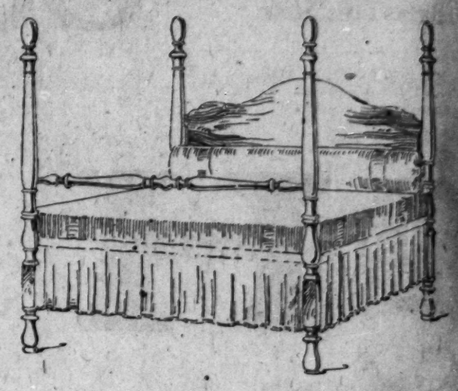
Paris to Get Nearly 3 Lbs. Bread for Franc (8c U. S.)

PARIS, Jan. 28.—The price of bread is to be reduced 2 sous, to 1 franc a kilogram (about 2.2 pounds), beginning on Feb. 10, the Paris bakers informed the government today.



Are You Prepared For A Second Blowout?
If Not Ask
Beckley-Ralston Co.
1801 Michigan Blvd., Chicago, Ill.
About the
Tip Stone Reinforcing

Tobey Furniture



Full Size Bed
Box Spring, Hair Mattress
Complete
$89

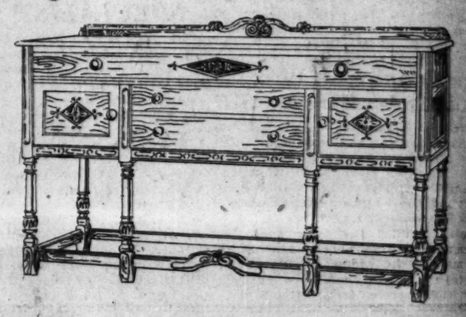
40-pound mattress of pure horsehair. Both spring and mattress are from our own shop.

Twin bed with box spring and 30-pound horse-hair mattress. $79 complete.

Chair or Rocker
$27
Reduced from $40



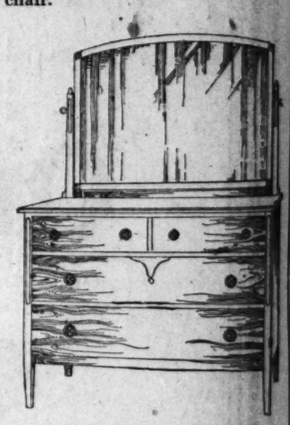
Velvet seat and cane back. Made after the Queen Anne style.



10-piece Suite
$398
Reduced from $600

Old mahogany color with polychrome high-lights. Fashioned in the Early Italian style. Sideboard, oblong dining table, china cabinet, side table, five chairs, one arm chair.

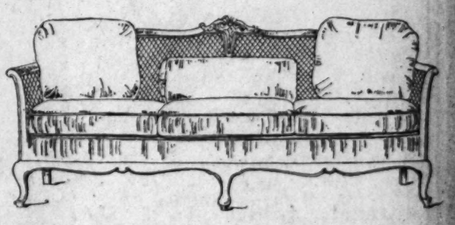
Dresser
$79
Reduced from $110



This suite can be had in either combination mahogany or combination walnut.

Bed $43
Dressing table $54
Chifforette $73

These prices are reduced the same proportion as that of the dresser.



Mohair Sofa
$150
Reduced from $225

Cane and combination mahogany sofa covered in mohair, Old English style. This sofa can be had in different covers at proportionate prices. $115 chair or rocker, $77.

This sofa has three spring cushion seats.

The Tobey Furniture *Company*
Chicago New York.
Wabash and Washington

F. N. Matthews & Co.
Outfitters to Women
21 East Madison Street
Between State & Wabash
The Shop of Personal Service

before-inventory sale

further substantial reductions throughout our establishment





Coats

$165 Straightline evora coats, shawl collars and flare cuffs of genuine marten, **$79**

$175 Back mantella flare coats, taupe wolf collars and cuffs, **$81**

Group bolivia coats, formerly sold up to $89.50, nutria, mole or beaverette collars, **$41**

$165 Mantella and Alonzo coats in brown, black or navy, massive genuine beaver collars, large sizes, **$85**

$195 Black orlando wrappy coat, taupe fox collar and cuffs, **$99**

$169.50 Misses' blouse coat, large beaver collar, **$65**

$125 Back embroidered Wondora coat, mole collar, **$58**

$195 Navy panvelaine coat, cut work sleeves, enormous beaver collar, **$109**

$325 Brown wool duvetyn model wrappy coat, shawl collar and cuffs of genuine beaver, **$148**

$225 Black or navy embroidered orlando wraps, taupe wolf collar and cuffs, **$125**

$175 Misses' black coat wraps, shawl collars and flare cuffs of finest caracul, **$99**

$325 Silk armida coat, collar and wide, loose cuffs of kolinsky dyed squirrel, **$167**

Dresses

$75 Black chiffon velvet street dress, **$34**

$95 Black chiffon velvet afternoon dress, silver embroidered, **$39**

$110 Black chiffon and silk velvet model, thonkey fur trimmed, **$58**

$89.50 Black satin canton crepe afternoon dress, amber bead trimmed, **$42**

$39.75 Navy Roshanara crepe dress, **$21**

$89.50 Navy satin canton crepe dress, copy of Lucille model, **$43**

$69.50 Brown canton crepe afternoon dress, **$34**

$49.50 Navy Roshanara crepe dress, soutache braided, **$33**

$75 Navy georgette and foulard afternoon dress, **$40**

$39.00 Navy tricotine stitched trimming coat dress, **$18**

$75.00 Brown or taupe velour de laine suit dress, **$34**

$85 Navy tricotine street dress, embroidered in navy and black, **$31**

$49 Navy tricotine coat dress, krimmer fur border, **$29**

$95 Geranium red crystal beaded chiffon velvet evening dress, **$49**

$45 Pastel shades taffeta evening frocks, **$24**

Suits

$175 Embroidered Taupe veldyn, box model, collar and borders of Scotch mole, **$75**

$110 Navy moussyn tailored model, collar and pockets of Scotch mole, **$45**

$85 Navy embroidered suit, opossum collar, **$40**

$125 Navy box model, genuine beaver collar, **$55**

$80 Navy tailored model, beaver collar, **$40**

$225 Volney panvelaine tailored model, shawl collar of sable, **$90**

$189.50 Brown tailored model, cut work medallions with genuine beaver collar, **$85**

$210 Brown panvelaine box model, shawl collar of taupe wolf, **$90**

$275 Taupe neurissa suit, 104 inch flare, collar and border of taupe wolf, **$125**

$75 Brown embroidered tailored model, beaver collar, **$45**

$225 Sorrento erminine custom tailored suit, beaver tuxedo collar, **$90**

$210 Black veldyn tailored model, collar and border of taupe wolf, **$110**

$195 Embroidered chamotex tailored suit, mole tuxedo, **$80**

$195 Brown orlando tailored suit, **$70**

Visitors to Auto Show Are Cordially Invited

F. N. MATTHEWS & CO., 21 East Madison Street

"HOME OF THE BABY LOBSTER"



The North American Restaurant is the most distinctive sea-food restaurant since the days of Rector's, which was under the same ownership and management. Also, it is the *only* Chicago dining place where fried chicken, hot from the pan, is ready every minute of the day.

At prices 100% or more higher no "service" restaurant can improve on North American's food quality

Suggestions:

Breakfast:

Half big grape-fruit	15c
Fresh toast and butter	5c
Coffee cake, sweet roll or Zwieback	5c
2 eggs, fried in butter, and 4 strips of bacon	30c
Honey waffle, with butter, 3 strips of bacon, pure maple sap or honey	25c
Individual pot (2-cups) of coffee	10c

Lunch:

Oyster stew, made in an individual dish, with big New York Counts, an entire bottle of Certified milk and a big piece of butter	35c
Halibut and peas	35c
Pork tenderloin	40c
Chicken salad, all white meat	50c

After Shopping or Matinee:

French pastry	15c
Ice cream and ices	15c
Combination salad	30c
Fresh crabmeat salad	50c

Dinner:

Half-dozen Cotuit oysters on the half shell with cocktail sauce	25c
One dozen fresh shrimps, with cocktail sauce	30c
Breast of Chicken with bacon and cream gravy or giblet sauce	65c
Tenderloin steak	75c

After Theatre:

Fried oysters—7 New York Counts fried to your order with Tartar or Chili sauce or ketchup	35c
Fried Frogs legs with Tartar sauce	50c
Chicken a la King	60c

It is an actual fact that by dining here (where you pay *only* for the food you eat, plus merely the cost of preparing it) you can get food of the highest quality at a cost at least 40 to 60 per cent *less* than any high-class dining place must charge to include "service." Often your saving is as much as 100 per cent.

Figure what the North American Restaurant can save you in a year's time.

You probably spend at least $4 or $5 a week for meals downtown. A saving of only 40 per cent means a saving of $2 a week. That's $100 a year. And that amount will pay the premium on a good fat insurance policy. And that's the *least* you will save. Here there is no one to be tipped and that gives you another saving. And you make a further saving when you have guests.

Remember our food portions are all big and generous. Most of them are ample for two people and there is no extra charge for sharing them. So it is possible for two or more people to get a splendid lunch or dinner here (by sharing portions) for even less than half what the same food would cost in any other high-class dining place.

Perhaps there is no reason for you to figure out how you can save money. But with most people there is, and lots of reasons. If so, this is the restaurant for you. Here you get just the food you wish—and it is always the very highest quality. And by serving yourself you save from forty to sixty per cent.

Bring the "Kiddies." They are welcome.

NORTH AMERICAN RESTAURANT
ESTABLISHED 1891
Northwest Corner State and Monroe Streets
Seating Capacity 1000—Always a table for you—Henshel's Orchestra

OPEN 7 A. M. TO MIDNIGHT—EVERY DAY—SUNDAYS AND HOLIDAYS TOO

GRIFFITH LEADS IN BATTLE TO RULE SINN FEIN

Majority of the Delegates Backs Free State.

BY PAUL WILLIAMS.
[Chicago Tribune Foreign News Service.]
[Copyright: 1922: By The Chicago Tribune.]

DUBLIN, Jan. 28.—The fight between the faction demanding an Irish republic or nothing and the leaders supporting the Irish Free State will be resumed at the convention of the Sinn Fein which will be held here on Feb. 7.



ARTHUR GRIFFITH. [Wide World Photo.]

Of the 1,485 Sinn Fein clubs in Ireland about one-half have elected their two delegates and reports indicate a majority of the delegates have been instructed to uphold Michael Collins and Arthur Griffith and the provisional government. With this element in control, the Sinn Fein constitution will be amended and the organization will name candidates at the election of the first parliament who will sustain the free state.

De Valera to Renew Fight.

Eamon de Valera will seek the adoption of a resolution binding the members to name only candidates for the parliamentary election who will bind themselves not to take the oath of allegiance to the king.

Mr. de Valera has counselled tolerance regarding possible differences of opinion, but the press favorable to him is openly hostile to the efforts of the provisional government. The De Valeraites are called upon to remain true to their cause and to oppose the free state compromise.

Collecting Defense Fund.

A defense fund is being collected "to uphold the Irish republic." Leading the movement are the fifty-seven members of the Dail who refused to approve the agreement creating the free state.

It is the intention of the De Valeraites to send at least one speaker to the United States to seek financial support from the American association for the recognition of the Irish republic, of which there are 850,000 paid members, according to officials here.

Suicide Avenged; Rival Kills Stolen Wife and Self

Muscoda, Wis., Jan. 28.—John Swanda, farmer, shot and killed his wife and then committed suicide today, erasing the last two sides of an "eternal triangle." Two years ago Matt Havlak shot and killed himself after a quarrel with Swanda over Havlak's wife, Sonia. Havlak claimed the other man had been too attentive. Shortly after Swanda married the widow. Neighbors reported the couple had been unhappy and had quarreled frequently.

HONORED TODAY



[C. Parker Photo.]
William McKinley, martyred President, in tribute to whom thousands today will wear carnations, his favorite flower.

TOO MANY FEED AT PUBLIC CRIB, PLEA OF LOWDEN

Niles, O., Jan. 28.—"Let the proportion of public employés continue to increase as rapidly as they have in late years and we will within a reasonable time witness this phenomena: our population divided into two classes, those holding public office, a minority, it is true, and all others working to support the minority in office. From that condition to the soviet form of government is but a single step," Frank O. Lowden, former governor of Illinois, said here tonight in addressing the McKinley day banquet.

"Whatever the nominal purpose, the keenest activities of public employés' organizations are directed toward an increase in pay. These organizations have come to be so powerful that they exercise a very great influence upon legislative bodies.

"Though a large majority of our people still earn their own livelihood in private pursuits, the minority which derives its sustenance from the public treasury has become large enough, thoroughly as that minority is organized, to frighten city councils, state legislatures, and even congress into complying with its demands."

FIGHT AGAINST CANCER WINNING, SPECIALIST SAYS

Atlantic City, N. J., Jan. 28.—Marked results already have been observed in the fight against cancer, Dr. Harvey Gaylor, director of the New York State Cancer Research laboratory, today declared before the American Roentgen Ray society in session here.

Despite the progress noted, however, Dr. Gaylor asserted, a large number of cancers are met with that will not yield to the new methods of treatment.

During the day the society held a symposium upon the value of the X-ray and radium in the treatment of cancer. The physical factors concerned in the work were reviewed by Prof. John F. Shearer of Cornell university.

NATION TO HONOR McKINLEY TODAY WITH CARNATIONS

79th Anniversary of the Birth of Martyr.

Thousands of Americans will wear carnations today in honor of the birthday of William McKinley, twenty-fifth President of the United States, who was born just 79 years ago.

The carnation was President McKinley's favorite flower.

Because of Mr. McKinley's preference, the Carnation League of America was formed in 1903 by Louis G. Reynolds of Richmond, Ind., as an annual memorial to the martyred President and dedicated to national patriotism. Through the league's activities, the wearing of the carnation has become prevalent on Jan. 29 throughout the nation.

Revell Pays Tribute.

Some of the qualities which made the former President a leader of the first rank were outlined in a statement issued yesterday by Alexander H. Revell, a member of the board of trustees of the league.

"William McKinley was always willing—always patient," he said. "He took one step at a time. He strove to do the work at hand—the task that lay nearest. Some called him an opportunist, but few of our Presidents have achieved more of their objects than he, or arrived more certainly at the goal they had in mind.

How He Would Meet Task Today.

"There are many tasks today which, if Maj. McKinley were here, we know he would face heroically, without fear and trembling. The spirit of McKinley—to reiterate—the spirit of patience—waiting and doing the work that lies nearest—the spirit that sees the goal, but is content to take one step at a time for the people, is that American spirit which, if Americans would abide in, would win victories for themselves, their country, and for civilization."

Maj. McKinley was elected President in 1896. Four years later he was reelected by the largest majority given to a President up to that time. He was assassinated in 1901.

GOVERNORS MAY AIR VIEWS ON TAX FREE BONDS

Washington, D. C., Jan. 28.—[Special.]—Governors of all the states will be asked by the house ways and means committee to give their views on the proposed constitutional amendment prohibiting the future issuance of tax exempt securities by states and municipalities.

Although it has been supposed that there would be considerable opposition to the proposition from the states, the opponents have failed to put in an appearance at the hearings which have been in progress. Before taking action the committee desires to know just what the sentiment is among state officials.

Further hearings have been postponed until a soldiers' bonus bill is acted upon.

FRANKLIN

And the Franklin Standard of Demonstration

50 to 500 Miles—or More

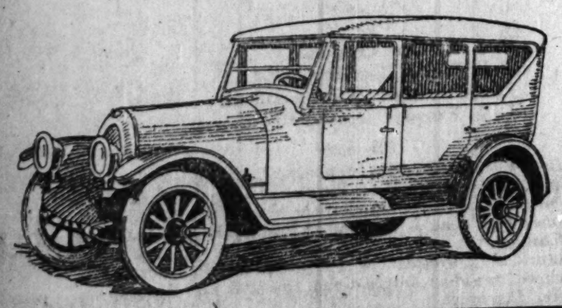
THAT is telling the story as it ought to be told—by the product itself. And not merely over a short, selected route, with the car on its best behavior, but a demonstration long and thorough enough to give a representative cross-section of ownership.

These demonstrations are growing more popular every day, because people are buying cars with more care.

They want to know why Franklin sold twice as fast as the industry in general during 1921.

FRANK H. SANDERS
FRANKLIN MOTOR CAR CO.
2309 S. Michigan Ave. Tel. Calumet 3015. Chicago, Ill.
George Marquette Motor Sales Co., 5965-71 Ridge Ave., Chicago, Ill.

Highland Park—George H. Koon
Oak Park—C. F. Drechsler
Evanston—George Marquette Motor Sales Co., 1824 Ridge Ave.
Elgin—Chas. J. Moody Co.
Gary—George Verplank
Hebron—J. S. Losee
Peru, Ill.—Matt. Knauf



The Demi-Sedan
Costs less than an enclosed car, gives more than an open car. In-between in price, purpose and design. Non-rattle glass panels provide thorough weather protection, are removable in summer. Permanent top, 4 doors, for 5 passengers.

Mirrors, 20% off

All mirrors over 17.50—a broad selection—are subject to a discount of 20 per cent. Sixth floor.

Mandel Brothers

Charge purchases

made Monday and Tuesday will, on request, be posted to February account, payable in March.

The 32nd February furniture sale

at savings decidedly worth while

The conditions under which this sale was organized were more propitious than any in years. Already there has been a substantial advance over manufacturer's price prevailing at the time we bought. Many lots we secured even below the market, for the manufacturers sold them to us on the basis of the lower costs of lumber stocks on hand. Moreover, we have continually readjusted prices on our regular stocks, until now



every piece of furniture on our floors is quoted at a lower price than in 1921

The comprehensive assortments afford you a broad choice of artistic period and modern designs in furniture for every room—all substantially built, serviceable and well finished—and however much or little you buy your savings will be decidedly worth while.

Furniture designs of our own origination

are an important feature of this February sale. These exclusive creations have been brought out in response to a demand for furniture of individuality, yet conforming to the canons of good taste.

The "Aisle de Luxe"—The "Galleries"

Along the "Aisle de Luxe," seventh floor, are faithful reproductions of antique furniture, richly upholstered in hand loomed and needlepoint covers. The "Galleries," ninth floor, are a suite of artistic interiors, furnished in harmonious period designs, or adaptations—a Chicago "show place."

Three furniture floors filled with remarkable values

The seventh floor, State, is devoted to living room and miscellaneous furniture, a discriminatingly chosen assemblage of the best, in quality, design and finish.

The upper seventh, Wabash, contains bedroom and dining room furniture in remarkably complete assortments. Notable values featured here for February.

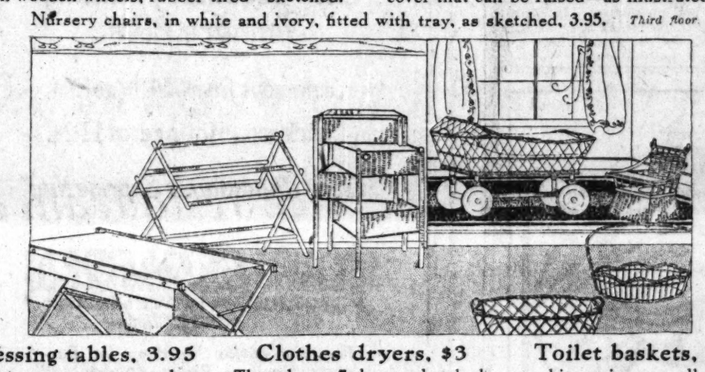
The lower seventh, Wabash, displays fiber, reed and painted sun parlor and breakfast room furniture in one of the largest and most comprehensive collections to be found anywhere. Juvenile furniture—an attractive assortment—is also featured on this floor.

February sale nursery furniture

Wicker bassinettes, 13.50
—in ivory, dresden trimmed; with rounded top and on wooden wheels, rubber tired—sketched.

Wicker wardrobes, 12.25
—in white and ivory, with four compartments; cover that can be raised—as illustrated.

Nursery chairs, in white and ivory, fitted with tray, as sketched, 3.95. *Third floor.*



Dressing tables, 3.95
—with canvas top, two pockets.

Clothes dryers, $3
They have 7 bars; sketched.

Toilet baskets, 2.55
—white or ivory; scalloped top.

White, ivory toilet baskets, two side handles, pictured, $2. Infants' white enameled chambers, 85c.

Wooden coat hangers, pink or blue hand painted, 35c; three for $1.

Silk-and-wool shirts, 85c
—in buttoned front style and in sizes 2 and 3.

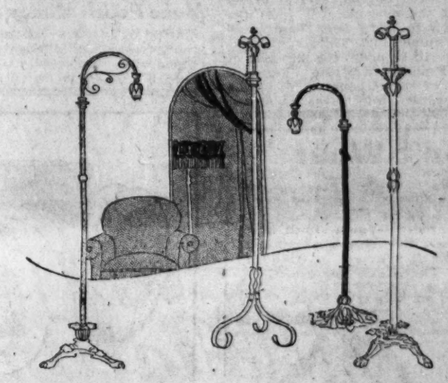
Imported hand made dresses, long, short, 2.55.

Silk-and-wool bands, 68c
They are made with shoulder straps. *Third floor.*

Imported hand made slips, long or short, $1.

Reading lamps, $15

Wrought iron lamps with adjustable shade holder, extension rod, silk cord, plug and socket.



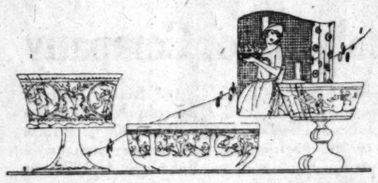
Junior floor lamps, wrought iron, 16.50
—with cast tripod base, finished in old polychrome, and all necessary connections.

Floor lamps, hand wrought iron, $16
Polychrome finish lamp with tripod foot, two light sockets, chains, etc. *Sixth floor.*

Davenport and chair lamps, wrought iron, $18

Venetian crystal ware

third below regular prices
—just received—a fascinating collection from Artisto Barovier's famous studios.

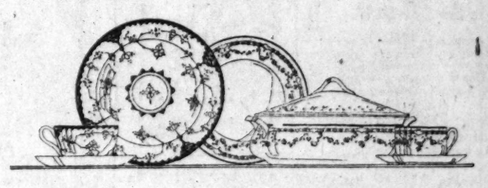


Compotes, jugs, vases, flower bowls, cups, etc.
which should have been here in time for holiday selling, are now $2 to $20. *Sixth floor.*

Colonial tumblers at 50c dozen
—12,000—of pressed glass—special one day only.

China dinner sets, 98.50

—fine foreign china, reduced
Thirty-one 107-piece dinner sets of French, Nippon and other exquisite china, all greatly reduced.



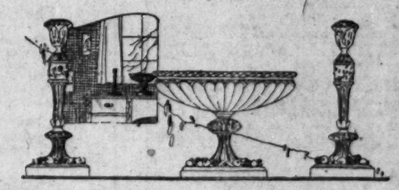
American porcelain dinner sets, $35
Several pretty border decorations; 107-piece sets.

Dinner sets, 42-pc. featured at 9.75
An excellent assortment of artistic patterns. *Sixth floor.*

32-piece sets, 5.75, 7.75, 9.75
Three groups of dainty breakfast sets are reduced in price.

Polychrome table sets

3 pieces for 2.95
The compote is 7½ inches tall, with 8½-inch bowl; two 12-inch candlesticks.



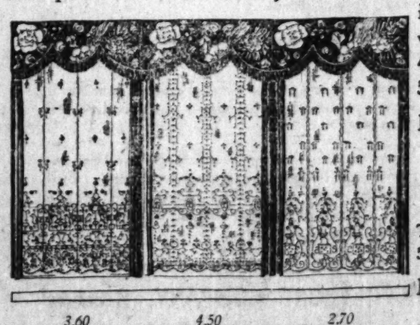
Bird cage stands, 9.75
—of wrought iron
Artistic, practical stands these, with four spread standard in Pompeian polychrome finish. *6th floor.*

300 colored hanging vases, $1
Hanging crescents, chains—blue, gray, yellow.

Panel lace curtains reduced

Lot 1—36 in. x 2 1-2 yd. size, 2.70 each

The panel curtains, made by several well-known American mills, are in filet and other durable weaves in ivory only. 45x2½ size, 3.35 each; 54x2½, 4.05 each.



Lot 2—36-in. x 2½ yds.
3.60 each
The 45x2½ size, 4.50 each; the 54x2½ at 5.40 each.

Lot 3—36-in. x 2½ yds.
reduced to 4.50

—45x2½ to 5.65 each; 54x2½ to 6.75 each. The styles are sketched. *Eighth floor.*

Deep-pile axminster rugs

—slightly imperfect—special

The balance of a large purchase from a prominent maker is to be closed out Monday—and 'way below regular. The imperfections, scarcely noticeable, do not impair the rugs' wear. A wide assortment of oriental designs and rich colors.



9x12 axminsters,
41.75
The 11.3x12 size at 54.25; 8.8 x10.6 at 39.25; 6x9 at 23.75.

Axminsters, 3.65
—27x54 in., heavy
—in Chinese and Persian effects; special for Monday only. *Eighth floor.*

SOUTHERN CLIMES TO BE VISITED BY FIELD SCIENTISTS

Six Expeditions Planned by Museum.

South America will be the field of four out of six scientific research expeditions to be sent out by the Field Museum of Natural History during the next five years. Two of these expeditions will gather geological specimens in the area from Brazil to Patagonia, and two, one zoölogical and one botanical, will study the animal and plant life of Peru.

An archæological expedition will visit the isthmus of Panama and the state of Colombia and at the same time an ethnology expedition will go to the Malay peninsula. All expeditions will go before summer and will be gone for a period of two to five years.

Plan Five Years Gem Study.

The department of geology plans to extend its expeditions over a period of five years. The first of these, headed by Dr. Oliver C. Farrington, curator of the department, will proceed to the gem producing localities of Brazil. One of the objects of this expedition is to obtain a full series of minerals associated with the diamond.

Two later expeditions under Dr. Farrington's direction will visit the important gold and iron mining districts of Brazil and the silver and copper producing districts of Peru and Bolivia. The latter expedition will take specimens from the important nitrate and vanadium deposits of Chili.

Specimens of prehistoric vertebrate life will be searched for by the second of the geological expeditions. This expedition will visit the Santa Cruz beds of Patagonia, certain areas of the Pampean formation of northern Argentina and some cave deposits of Brazil. It is hoped to secure specimens of the great ground sloths, the pampas horse and other types of vertebrate life of South America. The expedition will be under the direction of Mr. E. S. Riggs of the department of historical geology of the museum.

Will Visit Amazon Region.

The zoological and botanical expeditions will work together in the interior of the Sierras of central Peru and in the region of the sources of the Amazon.

Dr. Wilfred Osgood, curator of zoology of the museum, will head the expedition to bring back new specimens of animal life. The botanical expedition will be under the direction of Mr. J. Francis Macbride, assistant botanist of the museum. The region the expedition will cover is almost unknown as far as its plant life is concerned.

The archæological expedition under the direction of Dr. J. A. Mason will endeavor to solve mysteries of the interrelations of the great ancient civilizations of the Americas and to establish proof of a connecting link between the ancient Maya and the Inca of Peru.

The department of archæology also plans to penetrate the Colorado desert next summer and to work among the eastern Apache and Navaho Indians.

Leaves in June.

The expedition headed by Dr. Fay-Cooper Cole will leave in June for the Malay peninsula to study the origin and migration of the Malay and Negrito races. Before returning to this country Dr. Cole will attempt to penetrate into the interior of Borneo.

Dr. B. Laufer, curator of the department of anthropology, is planning a trip to China to study the aboriginal tribes of the island of Hai-nan. He will also make an archaeological survey of the province of Fu-kien and Manchuria in order to enlarge the Chinese collections of the museum.

MAY RESIGN.



Dr. Antonio Jose D'Almeida, president of Portugal.

LISBON, Jan. 28.—[By the Associated Press.]—It is understood that President Antonio Jose D'Almeida intends to offer his resignation at the assembling of the new parliament in February. Dr. D'Almeida assumed office Oct. 6, 1919, succeeding Canto Castro. It was reported in October last that he would soon resign because of ill health.

Women Give Jewelry to Make Polish Money Stable

WARSAW, Jan. 28.—Galician women have expressed their willingness to collect gold, silver and jewelry to be used as a basis for new Polish currency.

FIRST RULE FOR DANCE TEACHER: "GET THE MONEY"

Instruction Secondary to "Dates" and Tips.

BY GENEVIEVE FORBES.

Learning to teach. It's an important phase of the dance question in Chicago.

A study of the opportunities for clean, safe dancing which the city offers Anna, a lonely Chicago girl with no "gentleman friend" to take her places, led to the discovery of an auxiliary problem—that of the assistant instructor in the public dance hall. After an evening's experience as one of a group of a hundred girl assistants at Dreamland, Instructor No. 40 thought it might be valuable, as preliminary to obtaining steady employment in the business, to be taught how to teach.

Accordingly, on the advice of her fellow assistants, Instructor 40 went to a small dancing school in the Wilson avenue district, kept by a woman who "knows the ropes." Give the public what it wants is her motto—sailor's hornpipe for the kindergarten class, waltz and two-step and a simple onestep for the married classes, the newest and craziest and freakiest steps for the high school boys and girls who form a large part of her patronage, and "a little dancing and lots of 'personal attention' to the man with plenty of money."

"Get the Money," First Rule.

The first and fundamental rule laid down by the dancing mentor was simple. "If you want to make money as a dancing teacher in a public dance hall, dont' pay too much attention to dancing."

"The director will tell you," said this instructor of instructors, "you should know when to 'step, cross'; when to 'step, cut'; how to do the double turn in the Scandal, and when to reverse in the Tramp walk. But the real thing to make money, and they all know it, is a good 'line.'"

"Kid 'em along and you'll get the jack," is the way a girl at the Mador-Johnson school of dancing, 443 North Clark street, phrased the axiom.

How Instructors Are Paid.

A few of the better class public dance halls hire instructors for two nights a week, pay them a regular salary, and give them a percentage on each private lesson they teach. The majority pay no salaries. It is up to each girl, therefore, to book as many "privates" as she can. Under some proprietors the total cost of the lesson goes to the instructor. In the greater number the girl splits with the house on a 50-50 or 60-40 basis.

But there are other ways of adding to the income.

"Work for tips" is the second rule laid down by the dancing teacher who knows. She has made as high as $200 a week, she boasts, at the dancing game, but that was last year, when money wasn't so tight.

"Don't Be Choosey."

"Don't be too choosey as to where you work or the kind of 'privates' you have," is rule No. 3. For, as she explains, the prosperous looking men often haven't a cent. "They'll try to give you phony real estate," she warned.

But the foreigner is highly recommended. Not so attractive to make a date with, perhaps, but always comes across with good tips. Play him. The ex-instructor's advice was echoed by instructors at various halls.

"And if they don't come across with the jack," advises the little blonde at the Mador-Johnson school, "tell him to bring you something; gloves, stockings, blouses. But the jack's better."

Many of the girls, Instructor 40 learns, have arrangements with a nearby florist and confectioner whereby they may sell the candy and flowers they receive. It's a regular business, the teacher explains.

Rule No. 4 urges girls not to let "a guy get too fresh on the dance floor, because you never can tell when there's a social worker in the hall. She'll report you, and you'll get fired."

The fifth rule was variable, admitted the woman who knows. It's about corsets. Some places, she said, make their instructors wear them. Others don't say anything one way or the other. Some prefer that you'd check them.

And the last rule taught that evening was "Stay away from women pupils. They're cranky. They don't give tips, and they don't date you up."

Chiropractors May Seek Licenses in Higher Court

Springfield, Ill., Jan. 28.—[Special.]—Unlicensed chiropractors of Illinois are expected to carry to the state Supreme court their fight to compel the state department of registration and education to name a separate examining board for them. Judge Smith in the Sangamon Circuit court today sustained a demurrer to the original petition for mandamus, and Attorney Arthur for the chiropractors was given until Feb. 10 to amend the original bill. The petition was filed by Dr. Mary E. Davenport of Chicago.

FALL ON ICE FATAL.

William L. Riley, 40 years old, Bloomington, Ill., died yesterday of injuries to his skull received earlier in the week when he fell on an icy porch.



Look in the Basement First

A bad heating boiler is just as useless to the human family as a bad egg.

No one is wearing medals for making bad eggs good. In the language of Mary the Manicure, "It isn't being done." And if there is ary a gent who can make a bad boiler better, we'd like to put his picture with the wax cross on the What-Not.

The only place for a bad heating boiler, whether it is tin-plate, cast iron or paper mashay, is in the ice house. It doesn't make any difference whether it's there or not. But to put a bad boiler in a real nice flat—that's what Senator Borah or Tom Watson would call "an industrial crime." *That's daring your tenants to stay.*

You tenants are the actual *consumers of heat.* It's vital to you to know what kind of boiler is in the basement. Your landlord doesn't care. He doesn't live with you—he lives somewhere else and is probably warm and cosy over a Kewanee all-steel boiler, which is made of boiler-plate, riveted together in one piece at the factory, and won't crack or leak during Arctic nights. LOOK IN THE BASEMENT FIRST—ask for the Kewanee Boiler—and keep on moving until you find one.

Write the Old Man Behind the Boiler some time today and ask him how to make flat-life a poem instead of a howling nightmare.

KEWANEE BOILER COMPANY

KEWANEE, ILLINOIS

Steel Heating Boilers, Radiators, Tanks, Water Heating Garbage Burners

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DES MOINES 315 Hubbell Bldg.	SALT LAKE CITY Scott Bldg.	TOLEDO 1121 Nicholas Bldg.
KANSAS CITY 2014 Wyandotte St.	MILWAUKEE Mer. & Mfrs. Bank Bldg.	CLEVELAND 706 Rose Bldg.
INDIANAPOLIS 509 Occidental Bldg.	PITTSBURGH 945 Oliver Bldg.	ATLANTA, Ga. 1524-25 Candler Bldg.
ST. LOUIS 1212 Chemical Bldg.		SAN FRANCISCO 72 Fremont St.

CANADIAN REPRESENTATIVES—The Dominion Radiator Co., Ltd. Toronto, Ont., Montreal, Que., Winnipeg, Man., Hamilton, Ont., St. John, N. B., Calgary, Alta.



Don't Wear A Truss!

After Thirty Years' Experience We Have Produced an Appliance for Men, Women or Children That Heals Rupture.

WE SEND IT ON TRIAL

If you have tried most everything else, come to us. Where others fail is where we have our greatest success. Send attached coupon today and we will send you free our illustrated book on Rupture, showing our Appliance and giving you prices and names of many people who have tried it and were healed. It gives instant relief when all others fail. Remember, we use no salves, no harness.

We send on trial to prove what we say is true. You are the judge, and once having seen our illustrated book and read it you will be as enthusiastic as our hundreds of patients whose letters you can also read. Fill out free coupon below and mail today.



The Above is C. E. Brooks, Inventor of the Appliance. Mr. Brooks Cured Himself of Rupture Over 30 Years Ago and Patented the Appliance from His Personal experience. If Ruptured, Write Today to the Brooks Appliance Co., Marshall, Mich.

FREE INFORMATION COUPON

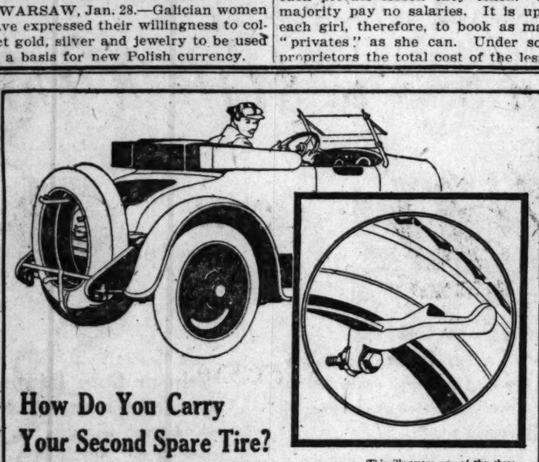
Brooks Appliance Company,
59-R State St., Marshall, Mich.

Please send me by mail, in plain wrapper, your illustrated book and full information about your Appliance for rupture.

Name.....

Address.....

City.....State.....



How Do You Carry Your Second Spare Tire?

Do you strap your second spare tire on the side of your car or tie it on the back to the first spare? Did you know that the constant rubbing, which comes from the jolts the car receives, will wear soft spots in the casing if carried this way.

Get an Erp Spare Rim Carrier from any first class motor accessory dealer to carry your second spare tire on. You bolt it on the rim of the first spare with an ordinary wrench. Both spares can be removed without detaching this device.

Made To Fit Any Size Rim Or Tire

The Erp Spare Rim Carrier has the three point suspension, inside grip so that there can be no chafing at any point. There are no straps, no rattle and no soft spots on a tire carried this way.

The Complete Set For $3.50

The whole set comes complete in a box no larger than a pound box of candy, ready to install. Over 100,000 motorists now carry their second spare tire on the Erp Spare Rim Carrier. Manufactured by the Sedgwick Sales Co., 1405 Sedgwick Ave., New York City.

Ask your motor accessory dealer or garageman about a set today. If he don't stock it he can get it for you.



This illustrates one of the three units of the Erp Spare Rim Carrier which completes the set. Securely bolted to tire rack found on the car. Second spare removed instantly by turn of one nut.

Erp Spare Rim Carrier

"CARRY TWO SPARES AND BE SAFE"

Win $5,000



FREE A large size, clear, print of this fascinating puzzle picture with complete instructions and contest rules that govern awarding up to $12,500 cash prizes with $5,000 as first prize. Just send name and address on a postal and ask for free "S" puzzle picture. You may win $5,000.

Costs Nothing to Try

Contest open to everybody. Not necessary to buy or sell anything to win a cash prize. Send for picture at once. Get started quick at the interesting puzzle game. Write today, but send no money.

E. J. Reefer Dept. A741, 5th and Spruce Streets, Philadelphia, Pa.

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THE HARLAN TOURS

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Accessory Distributors WANTED

A known manufacturer of Automotive Specialties who has perfected a new Ford accessory for which there is an established demand, is now ready to market it and wants to connect with reliable Automotive Accessory Distributors who have Sales Organizations covering territory.

Much time and money has been spent in thoroughly testing this device and it is pronounced superior to any one of the great National successes of like nature.

The sales plan is unique and is designed to assure maximum sale to consumers. It will be backed by a general advertising campaign.

This account should prove a valuable one to those distributors who can qualify for territory and their appointment will not be governed by quantity purchased.

The Sales Manager will be glad to discuss details and territory with live distributors at the Hotel La Salle Monday, January 30th, and Tuesday, January 31st, 10 to 12 A. M. and 1:30 to 5:30 P. M. Ask for Mr. Thos. A. Lind.

Receiver's Sale of Lincoln Motor Company

Pursuant to order of the United States District Court, all properties of the Lincoln Motor Company, a Delaware corporation, will be sold at Public Auction to the highest bidder at the Company's plant, Detroit, Michigan, on February 4, 1922, at 9:00 o'clock in the forenoon, Central Standard Time, by W. S. Sayres, Jr., Special Master.

The property offered will include all real estate, buildings, and personal property, wherever situate, excepting cash, free and clear of mortgage and taxes, but subject to rights and liens of vendors under land contracts, drafts, et cetera.

The property will be offered only in one parcel and as an entirety.

Bidders will be required to deposit, at least twenty-four hours in advance of the sale, $250,000.00 in cash, or $500,000.00 principal of approved claims against the Lincoln Motor Company.

No bid of less than $8,000,000.00, which is the upset price fixed by the United States District Court, will be accepted.

Purchasers are required to assume all outstanding commitments of the receiver.

Upon confirmation of the sale, the purchaser shall make such further cash payments as are directed by the Court.

The business is being conducted by the receiver, and will be sold as a going concern. Full details of the property to be offered and of the Order for sale will be furnished on application to the undersigned, receiver.

DETROIT TRUST COMPANY, Receiver
LINCOLN MOTOR COMPANY

THE AMERICAN GENERAL INSURANCE COMPANY

Chicago, Illinois.

Announces the opening of its home office for the writing of Fire and Marine Insurance and all allied lines.

326 North Michigan Boulevard

Chicago, Illinois.

Capital - - - - $200,000

Officers

P. J. Kieffer, President.
S. D. Works, Vice-President.
Louis W. Mack, Vice-President.
C. A. Koepke, Secretary-Treasurer.

Directors

S. D. Works, President, Zenith Companies, Inc., Minneapolis.
C. A. Koepke, President, Keystone Trust and Savings Bank, Chicago.
Louis W. Mack, Law Firm of Zimmerman, Mack & Garrett, Chicago.
L. A. Kramer, President, L. A. Kramer Packing House Machinery Co., Chicago.
E. B. Bradford, M.D., President Wisconsin Sanitarium, Hudson, Wis.
J. E. Burchard, President, International Dry Milk Co., Minneapolis.
P. J. Kieffer, President.

RAILROADS MUST REFUND HALF NET EARNING OVER 6%

New I. C. C. Order Refers to 1920-1921 Period.

Washington, D. C., Jan. 28.—Railroads which earned more than 6 per cent upon the value of their property used in transportation during the period from Sept. 1, 1920, to Jan. 1, 1921, are required under an order issued today by the interstate commerce commission to turn half of the excess so earned over to the government.

The order as issued by the commission makes effective sections of the transportation act of 1920 and prescribes rules for the application of those sections.

Earned a Great Deal More.

Railroads during the four months' period specified in the order are understood to have earned a considerable amount in excess of the 6 per cent limitation prescribed by congress, but the valuations not having been given out for the individual lines the amounts cannot yet be calculated.

The transportation act, in addition to providing that until March 1, 1922, rates should be made by the interstate commerce commission sufficient to give the railroads at least 5½ per cent on their properties, provided for the recovery by the government of half of all the amount earned by any road over 6 per cent.

General Increases Granted.

General increases were granted in rates in 1920 and during the last four months of the year. While traffic volumes were large railroad earnings were reported in excess of the 6 per cent clause, but for all of the months of 1921 and so far in 1922 the returns have not indicated that any sums could be collected by the government under the law.

The statute also provided that in case excess earnings were recaptured by the government, the money should be paid into a special fund for the purpose of lending to railroads and repaying advances made by the government to the railroads.

Girl Cashier Gives $1,500 Bond on Larceny Charge

Miss Blanche Fellows, former cashier of Miss Hastings' Tea Room, 159 West Monroe street, was held to the grand jury yesterday when she waived examination on a charge of larceny in the Englewood police court. She was released under $1,500 bonds. Miss Fellows was charged with taking $1,600 from the tearoom at various times. Miss Fellows maintained she "never took one penny."

THE BANK OF KINDNESS

Draw a Check on It for the Unfortunate.

BY THE REV. W. B. NORTON.

Miss Edith L. Eminger, who lives at 1015 North La Salle street and is a saleswoman for the Phoenix Mutual Life Insurance company, in a contest with men won a prize of $50. Straightway she came to the office of the near east relief committee, 19 South La Salle street, and said she wanted to help, provided she could be shown that the money was being rightly applied and economically administered. Frederick J. Michel, executive secretary of the near east relief committee, gave her the necessary proof. She then turned over the original check for the $50 prize and was enrolled as a friend of needy orphans. Mr. Michel took pains to have it understood that Miss Eminger does not know the tale of her beneficence has been told. The American people, through the near east relief organization, are feeding in soup kitchens 500,000 daily and caring for 100,000 orphans in 175 orphanages. Of the total of $15,000,000 Illinois is expected to raise $1,000,000. Former Gov. Frank O. Lowden is chairman and George M. Reynolds is treasurer of the committee.



MISS EDITH L. EMINGER.

BATTIS ELECTED HEAD OF ARYAN GROTTO NO. 18

After a campaign during which he was referred to as "Mayor Thompson's man Friday," and "the city hall pet," Roy James Battis, chief clerk in the city controller's office, has been elected Monarch of Aryan Grotto No. 18, Mystic Order of the Veiled Prophets of the Enchanted Realm.



ROY JAMES BATTIS. [Photo by Moffett.]

Battis was the most successful and daring of city hall salesmen of Lundin-Thompson Riverview jubilee tickets, and this caused strong opposition to his election to the fraternal office. In his speech of acceptance he said he felt as if he had been through a campaign "for mayor of the South sea islands."

Other officers elected for the year were Dr. J. H. Carpenter, Maj. Hamlet C. Ridgway, Harry W. Lindenthal, Harry W. Ordway, and Henry R. Kent. The grotto has 5,000 members.

PLAN $3,000,000 OFFICE BUILDING FOR LOOP CORNER

BY AL CHASE.

Another great loop office building is contemplated as a result of the Clark-Monroe Building corporation obtaining additional property south of its holdings on the southwest corner of Clark and Monroe. On the 90x189 site a $3,000,000 twenty-one story structure designed by D. H. Burnham & Co. is to be built. No definite date has been set for beginning work.

119 Year Lease Negotiated.

The corporation yesterday closed negotiations for the 119 year leasehold of 40x90 at 122-28 South Clark street from Eleanor Andrews, by Louis C. Mowry, conservator, Helen A. Mowry and William A. Andrews, calling for a ground rental of $15,000 annually for the first two years and $20,000 for the balance of the term, or 117 years. The four story building was not considered in the deal.

Owns Standard Bank Block.

The Clark-Monroe Building corporation last August paid in excess of $900,000 for the Standard Trust and Savings bank sixteen story building and leasehold on the corner. Lee J. Lesser & Co. represented the sellers in both deals and with Hedberg & Bistor jointly represented the buyers. Louis C. Mowry was the personal representative of the sellers.

D. H. Burnham is president of the Monroe-Clark Building corporation and his brother, Hubert Burnham, is secretary. Roger Sherman is treasurer.

Concealed Gun Toter Gets Year in Jail and $1,000 Fine

William Farrell, 1012 North Clark street, was fined $1,000 and costs and sentenced to one year in the house of correction yesterday in the Chicago avenue court on a charge of carrying concealed weapons.

CHICAGO WOMAN TELLS OF VIRGINIA RAPPE'S HEALTH

San Francisco, Cal., Jan. 28.—[Special.]—Miss Virginia Rappe, Chicago movie actress, who died a few days after the party in Roscoe Arbuckle's suite at the St. Francis hotel, was given a "perfect bill of health" today.

Mrs. Katherine Fox, 840 East 51st street, Chicago, testified the girl "never had one human ailment" during the time she knew her.

"She never suffered an ache or pain in all the time you spent with her?" asked Gavin McNab, leading the defense.

"No," the witness answered.

Mrs. Kate Hardebach, Miss Rappe's housekeeper, also testified to the young woman's marvelous state of physical well being. She did tell about an operation, and that Virginia went to a Dr. Lucas and a Dr. Devon.

The state has seven more witnesses to call in rebuttal, four from Los Angeles, to testify as to Miss Rappe's health.

320 POLISH KIDS WAVE OLD GLORY AS SHIP LEAVES

New York, Jan. 28.—[Special.]—With each of them clutching a stubby American flag in one hand and a toy in the other, 320 Polish children, ranging in age from 5 to 12 years, raced around the decks of the United States liner Princess Matoika and jabbered to one another in mixed Polish and English as the steamer slid out from pier one, Hoboken, and started down the harbor on its voyage to Danzig today.

Father Krakowsky and Father Olinski heaved sighs of relief as the steamer left, sighs fervently reechoed by four men and two women who, with the priests, have had the large family in charge.

These six latter persons had routed out of bed 320 sleepy children during the morning, had slipped on 640 stockings, or thereabouts, and washed 320 healthy young faces.

When the party reaches Danzig a government commission will seek to restore the children to their relatives.

WANTED

Grocery Store Locations

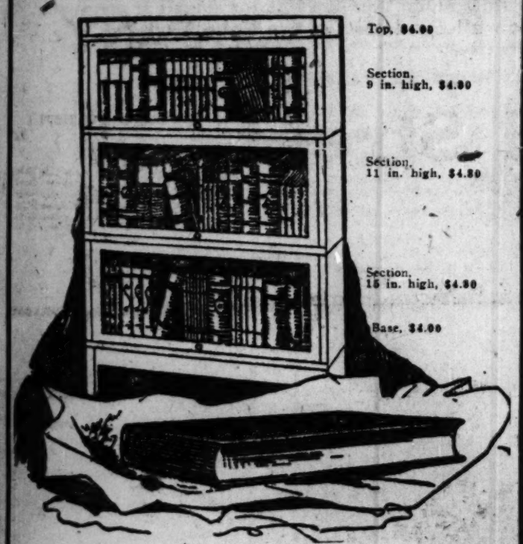
Large retail chain grocery company wants stores in Chicago and suburbs. Give size of store and basement, also street number, state rents, which **MUST BE MODERATE**; no attention paid unless this information is given.

W. D. OWEN

Room 412, 350 N. Clark Street, Chicago

The Globe-Wernicke Co

Sectional Bookcases

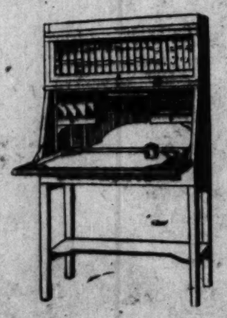


Price complete as shown, in either quartered oak or imitation mahogany or walnut finish, **$22.40**

In design, construction and finish, the Globe-Wernicke Sectional Bookcases maintain the high standard of the best furniture found in the home. With a wide variety of styles and finishes, we invite you to come in and inspect Globe-Wernicke Sectional Bookcases.

Combination Bookcase and Desk

The desk can be fitted in any desired combination, and book sections can be added as wanted. The price of the desk alone is $38.40



Price Complete as Shown, $47.20

DESKS, CHAIRS, SECTIONAL FILING CABINETS, WOOD AND STEEL, GLOBE SAFES, OFFICE SUPPLIES, SECTIONAL BOOKCASES

The Globe-Wernicke Co.

Manufacturers of Office Furniture "Built to Endure."

168-170-172 W. Monroe St., nr. La Salle. Phone Main 3060

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George Bernards

Coats-Suits-Dresses

George Bernards

FINAL REDUCTIONS AT GEORGE BERNARDS



All Winter Garments Priced From $55 to $110 in Three Groups

VALUES TO $55

$15 *Coats Suits Dresses*

SUITS, COATS, DRESSES—ABOUT 650 GARMENTS IN THE GROUP, AND EMPHASIS IS LAID ON THE FACT THAT $15 IS LESS THAN THE COST OF MANY OF THE MATERIALS. *DRESSES* OF TRICOTINE, VELVET, CANTON AS WELL AS LACE FROCKS. *COATS* IN ALL POPULAR MATERIALS—MOSTLY FUR TRIMMED, OTHERS IN SPORT STYLES. *SUITS* OF THE FINEST MATERIALS ALL RICHLY FUR TRIMMED AND EMBROIDERED.

VALUES TO $85

$27.50 *Coats Suits Dresses*

SUITS, COATS, DRESSES—ABOUT 760 GARMENTS, AND THE PRICE OF $27.50 PROVES HOW COMPLETELY WE DISREGARD THEIR TRUE VALUE. *SUITS* IN EXCLUSIVE MODELS TRIMMED WITH EXPENSIVE FURS. *COATS* OF LUXURIOUS MATERIALS, FUR TRIMMED. *DRESSES* OF CANTON CREPE, DUVETYN, TRICOTINE, GEORGETTE AND TAFFETA, TRIMMED WITH BEADS, EMBROIDERY AND ORNAMENTS.

VALUES TO $110

$37 *Coats Suits Dresses*

SUITS, COATS, DRESSES—VALUES TO $110, BUT THE FINAL REDUCTION BRINGS A LOT OF 685 GARMENTS DOWN TO $37. *DRESSES* OF CANTON CREPE, CREPE EPONGE, TAFFETA, CREPE SATIN AS WELL AS SEQUINS GOWNS AND DANCE FROCKS. GORGEOUS *SUITS* WITH FUR TRIMMINGS, WORTH IN SOME CASES DOUBLE THE SALE PRICE. *COATS* IN THE BEST OF STYLES WITH HIGH GRADE FUR TRIMMINGS.

Black Caracul Trimmed Coats

THE MOST POPULAR STYLE COATS SHOWN FOR IMMEDIATE WEAR. WE HAVE A HOST OF FASCINATING MODES FOR YOU TO CHOOSE FROM—FINAL REDUCTION PRICES—

$95 Values, **$49** *$115 Values,* **$59** *$145 Values,* **$69**

These Coats are typical of all George Bernards ultra-stylish garments, made up in materials that are obviously expensive and rich, with the popular Black Caracul used in many new and novel ways. The saving in price due to the Final Reductions makes buying now a necessity.

FUR COATS 45% to 65% OFF



All of the remaining garments purchased at a ridiculous figure from M. Trachtenberg & Co., 144 W. 27th St., New York, together with a special shipment of sample garments received from them during the past week. Reductions of from 45% to 65% make the saving decidedly attractive.

Values to $210 **$79.75**

52 in the lot—French Seal Coats; 36 in.; marten collar and cuffs. Natural Muskrat Coat; 40 in. Kolinsky Marmot Coats; 40 in.; Raccoon collar and cuffs. Laskin Seal Coats; 40 in. Jap Mink Coats. Your choice at one sensational price, $79.75.

Values $310 to $395 **$195**

Only 72 Coats and Wraps in this Wonderful Group. Hudson Seal Wraps. Siberian Squirrel Coats. Jap Mink Wraps. Hudson Seal Coats; 40 inch length. Scotch Mole Dolmans. Kolinsky Wraps. Blended Squirrel Wraps. Your choice at $195.

Values $295 to $350 **$145**

115 Coats and Wraps to choose from in the lot. French Seal Wraps. Scotch Mole Wraps. Hudson Seal Coats. Kolinsky Squirrel Coats. Raccoon Coats. Marmot Mink Wraps. Scotch Mole Dolmans. Your choice at $145.

Values $395 to $475 **$265**

Only 28 Garments in the assortment—the values are supreme—the styles are wonderful. Natural Squirrel Wraps. Hudson Seal Dolmans; 40 in. Scotch Mole Wraps; Squirrel Trimmed Jap Mink Dolmans. Kolinsky Wraps. Caracul Dolmans. Choice at $265.

Canton Dresses in Spring Modes

THE PERFECT STYLES OF PARISIAN COUTURIERS ARE INCLUDED IN THE ASSORTMENT OF NEW SPRING DRESSES—EACH GARMENT SEEMS TO HAVE A DISTINCTIVE CHARM OF ITS OWN—

$29 **$49** **$69**

The garments for Spring have many alluring features, the most notable is the manner in which the use of beads has been perfected. The new tints also win admiration, including Twinkle Blue, Jade, Corn Flower, Henna, Stone Blue and Camel. Cantons are destined to be the most popular of all Spring materials.

Imported Dinner Gowns **$49.75**

Women have learned that at George Bernards the collection of Dinner Gowns is most delightful. The Final Reductions bring out values that are most unusual—Dresses worth to $135, now $49.75.

Cloth Coats Of the Better Sort

Because of our Final Reductions, values are offered that seem almost too great to be real, but the integrity of this store is behind every garment.

$85 Values **$44.75** *$125 Values* **$79.75**

Trimmed with Beaver, Squirrel, Fox and other costly furs—mostly exclusive "one-of-a-kind" models in styles that are most artistic—in fact, there's an ineffable charm to each and every coat, with nice attention paid to details. See them tomorrow—you'll brand them as wonderful values.

Plush Coats All Fur Trimmed

With a recklessness that is most unusual George Bernards have repriced all Plush Coats for Final Clearance at prices that are beyond all doubts the lowest possible.

Values to $45 **$19.75** *Values to $85* **$33.00**

Plush materials that rival the richness of genuine Seal are to be found in the assortment, and each garment is trimmed with fur of dependable quality. There's an inviting assortment of styles for you to choose from and the saving makes buying now a money saving procedure hard to estimate.

Imported Sequins Gowns **$69.75**

Actual values to $250—some of them ever so slightly soiled—they are marked for the Final Reduction Sale at $69.75, even though this price would not pay for the making. See them tomorrow.

George Bernards

35 So. State—Near Monroe

"Not connected with any other store"

Read the Amazing Story of the New Velie Car

With our own Velie-Built Motor

Never in the history of National Automobile Shows has one single exhibit made such a sensation as the New Velie Car with Velie-Built Motor at Grand Central Palace, New York. From the opening day to the close, Velie space was crowded with dealers and with a shrewd, experienced motoring public. Even competitive manufacturers came to pay tribute to Velie's signal triumph. By unanimous consent the Velie is the outstanding feature of 1922.

Here is the supreme achievement of the Velie's fifteen years of building Quality Cars—

The Velie's own Six-Cylinder Motor built in the Velie's own Motor Plant — the exclusive equipment of the Velie's New Model 58 Car

Ever since the advent of Sixes the Velie has used the best motors the industry afforded.

Good as they were, none of them measured up to the Power, Flexibility, Silence and Solidity the Velie knew to be possible.

Two years ago the Velie purchased one of the largest and best equipped Motor Plants in the country. All motors previously built in this plant were discarded. Velie engineers, with a clean slate, concentrated on the most efficient and enduring motor modern engineering could produce. Results:

New Automatic Lubrication—New Freedom from Vibration—Dirt, Grit and Dust Proof

A wonderful motor! With the Velie's advance in overhead valves—all enclosed—running in oil. The most direct power application. With the Velie's perfection of a force-feed oiling system positively lubricating every moving part, even the piston pins.

With the Velie's big rigid crankshaft with **four** bronze-backed bearings—a bearing next to every connecting rod—giving solidity and balance that distinguish the Velie motor from all others.

Know for yourself what all this means. TRY IT! DRIVE THE NEW CAR. It is an experience you never had before.

A motor smooth, silent and solid. As vibrationless when maintaining sixty miles an hour as at sixteen.

And Now—the Model 58, a Car Worthy of Such a Power Plant

With the marvelous Velie motor we also present an entirely new car of just the right size, design, distinction, wealth of detail and refinement, surpassing even the Velie's former notable creations. This is the car that dealers from all over the United States hailed with the most unanimous approval ever given a new model.

Everything is new. New rounded radiator, soft-flowing body lines, genuine solid walnut finishing rail, solid walnut instrument panel, full crowned fenders, rich upholstery, drum-type headlights with lenses, parking lights, nickel trimming throughout—complete equipment, even to such things as motometer, with specially designed radiator cap and scores of interesting details, even to handsome new monogram hub-caps.

The car gives you a thrilling sense of the ultimate success in automobile building, revealing what can be accomplished by every resource, financial and otherwise.

Velie—the Car of Permanent Values

Values never before possible in a Six. A car complete, that you yourself would price hundreds higher. Both open and closed models. See them at the Chicago and all following shows or see them at your nearest Velie dealer. We can only hint at the amazing story of all the development that has led up to this marvelous Six.

Get the complete story. Fill out and mail the coupon below for a beautiful folder in colors that illustrates and describes the motor and car. Tells you everything.

You cannot know how much you can get for your car money in 1922 until you know all the details of the Velie Model 58.

R. C. Cook Co., Michigan Ave. at 23rd Street

Telephone Calumet 4802 **Service Station 2929-2937 Wabash Avenue**

Open Evenings and Sundays. *"For Sale All Over Chicago"* *Satisfactory Time Payments can be arranged.*

VELIE MOTORS CORPORATION, MOLINE, ILLINOIS

At the Show

The Velie Model 58—with Velie-built Motor

South End—Main Floor—Coliseum

Mail This Coupon Today

Get the Whole Amazing Story

Fill out and mail today to R. C. COOK CO., 2929 Wabash Ave., Chicago, Ill. Send me your illustrated folder giving the complete story and all the details of your new Model 58 cars equipped with your own entirely Velie-built motor.

Name .....

Address .....

PART TWO
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JANUARY 29, 1922. A *

HOST OF SKATERS IN TRIBUNE DERBIES

UNDEFEATED GOPHERS JOLT MAROON FIVE, 25-12

CHICAGO HELD TO TWO BASKETS BY FIERCE GUARDING

Purdue Keeps Slate Clean in Tight Win, 27-26.

BIG TEN STANDING

	W.	L.	Pct.		W.	L.	Pct.
Minnesota	5	0	1.000	Ohio State	2	2	.500
Purdue	4	0	1.000	Indiana	1	2	.333
Illinois	2	0	1.000	Michigan	1	3	.250
Wisconsin	3	1	.750	Iowa	0	4	.000
Chicago	2	2	.500	Northw'rn	0	6	.000

Minneapolis, Minn., Jan. 28.—[Special.]—Minnesota continued its dash for the Big Ten basketball title tonight by vanquishing Chicago in a rough, exciting game, 25 to 12. The Gophers, held on practically even terms, 9 to 7, during the first half, hit their stride in the second period. In the final stanza Chicago basketeers were so well guarded that they failed to count one field goal, gleaning only five points at the foul line.



"BILL" McGUIRE. [TRIBUNE Photo.]

It was the fifth straight victory for the Gophers. Dr. Cooke's men uncorked some brilliant teamwork in the second half by the use of a short, baffling pass, scoring often from under the basket.

Maroons Kept on Defensive.

Perfect handling of the ball gave the Gophers a decided advantage in this half, the Maroons being kept on the defensive.

Hanson, closely guarded in the first period by Capt. Halladay, broke loose as the second half got under way, shooting three baskets in rapid succession. Kearney and Severinson also did some nifty sharpshooting.

Bill McGuire's brilliant foul shooting is all that kept the game from being a rout. The Maroon star caged eight of ten tries from the foul line. Romsey made one goal from the center of the floor, while the other Chicago goal was made by Dickson, who took a perfect pass from Halladay under the basket.

Severinson Is Spectacular.

Severinson's two sensational one-handed shots from the side lines and Hanson's work under the basket were spectacular features of the winners' game. Lineup:

MINNESOTA (25).	F	T	P	CHICAGO (12).	F	T	P
Severinson,rf	3	2	0	Dickson,rf	1	0	2
Boyle,lf	2	0	1	Stahr,rf	0	0	0
Evanson,lf	0	0	1	[illegible]an,rf	1	0	2
Olson,lf	0	0	1	Halladay,c	0	0	1
Hanson,c	3	0	2	[illegible]s Gunderson,c	0	0	0
Kearney,rg	2	3	2	Hurlburt,lg	0	0	1
Sullivan,rg	0	0	0				
Rosenthal,lg	0	0	1				

Free throws missed—Kearney [4], McGuire [3]. Referee—Tapp, Monmouth. Umpire—Lewman, Springfield Y. M. C. A.

PURDUE 27; IOWA 26

Lafayette, Ind., Jan. 28.—[Special.]—Purdue defeated Iowa in a thrilling game, 27 to 26, which kept the Boilermakers undefeated in the running for Big Ten honors. The Hawkeyes were ahead, 26 to 19, with barely three minutes left, but a Boilermaker rally led by White and Gullion overcame the lead, Gullion's winning basket being scored with thirty seconds to play.

Shimek was the outstanding star of the Iowa five, scoring twelve points and playing a great floor game. Iowa led for the first half, 13 to 11. White of Purdue led in scoring with fifteen points, ten on field goals. Lineup:

PURDUE (27).	F	P	T	IOWA (26).	F	P	T
Beerman,rf	2	0	1	Frohwein rf	0	1	0
Masters,f	1	0	0	Lehman,lf	1	0	0
Gullion,c	3	0	0	Devine,lf	2	0	1
Hunt,c	0	0	0	Burcitt,c	3	0	2
White,lg	5	0	0	Barton,c	0	0	0
Miller,rg	0	0	0	Shimek,rg	5	2	1
				Hicks,lg	1	0	0

Foul goals missed—White [1]. Referee—Kearns, De Paul. Umpire—McCord.

$100,000 SUIT AGAINST CHAMP JACK SETTLED

Batavia, N. Y., Jan. 28.—Suit for $100,000, brought by Frank P. Spellman, former showman, against Jack Dempsey, world's heavyweight boxing champion, has been settled out of court, it was announced today by counsel in the case.

Spellman sued for a share in the proceeds of a moving picture in which Dempsey was the star. A jury which heard the case disagreed.

The terms of the settlement were not announced, but it was understood to involve about $20,000.

THROWING POINTS IS TOO POLITE, NET BODY RULES

New York, Jan. 28.—[United Press.]—Throwing of points in tennis tournament matches to offset umpires' errors will be officially discouraged in 1922. The Tennis Umpires' association, which provides officials for the country's leading matches, today issued a statement pointing out the futility, whatever the sportsmanship, of the practice.

FOOTBALL PROS SHOW GREEN BAY THE DOOR; TRIBUNE STORY CAUSE

CANTON, O., Jan. 28.—[Special.] — Magnates of the American Professional Football association, in session here today, ousted the Green Bay (Wis.) Packers club from membership, because the Packers last fall used players still in college, thereby violating the rules of the association.

A rule was adopted providing for a deposit of $1,000 by each club to guarantee observation of this rule. No agreement was reached on a standard salary. A player limit of eighteen was also adopted.

George Halas, with Decatur Staleys last fall, was granted a franchise for the Chicago Bears, to operate at Cubs park.

The assembly included representatives of fifteen cities—Rochester, Buffalo, Philadelphia, Canton, Akron, Columbus, Dayton, Chicago, Louisville, Rock Island, Minneapolis, Decatur, Illinois, Racine, and Milwaukee, Wisconsin. Chicago was represented by both the Cardinals and the Bears.

The foregoing message was sent to The Tribune by Joe F. Carr, veteran sport promoter of Columbus, O., and manager of the Columbus Panhandles, who was re-elected president of the pro league. The action of the American Professional Football association was the direct result of an exposé by The Tribune of conditions prevailing on the Green Bay team.

The Inquiring Reporter

Every Day He Asks Five Persons, Picked at Random, a Question.

The Question.

If given an opportunity, would you vote for boxing in Chicago?

Where Asked.

Corridors of county building.

The Answers.



Joseph Keefe, 901 West 12th street, clerk—Yes. I would be glad to have a chance to cast a vote in favor of boxing in Chicago. There is no good reason why we should not have bouts in this city, say up to ten rounds to a referee's decision. Chicago ought to be a center for athletic events of all kinds. It would be worth much to us if this city were world famous for its athletic events.



Bernard J. Conlon, 163 East Chicago avenue, representative, Twenty-ninth district—I was a member of the state legislature for five terms, and I never lost an opportunity to vote for boxing. I am in favor of sports of all kinds, and boxing in particular is one of the best recreations in the world for young boys. Boxing is a healthy, manly sport, and ought to be permitted in Chicago.



John E. O'Brien, 26 West Illinois street, bookkeeper—I certainly would vote for boxing if given an opportunity, and we ought to be given the opportunity. I am in favor of sports of all kinds. A large proportion of our city and urban population is interested in sports, as the attendance at the various athletic events will show, and a large number are particularly interested in boxing. They should not be deprived of the privilege of seeing matches in Chicago.



John R. Horan, 139 North Clark street, attorney—I certainly would vote for boxing in Chicago, and the laws should permit ten round bouts to a referee's decision. It is a clean, healthy sport, and should be encouraged. Besides, it is a mighty good business proposition for us all.



John R. McSweeney, 316 South Springfield avenue, advertising expert—I certainly would vote for boxing. I approve of boxing, and the community should encourage it the same as they do other popular and healthful sports, such as racing, skating, and swimming.

COLLEGE BASKETBALL

BIG TEN GAMES.
Minnesota, 25; Chicago, 12.
Purdue, 27; Iowa, 26.

MISSOURI VALLEY GAMES.
Missouri, 30; Ames, 18.

OTHER GAMES.
Chicago "Y" college, 30; Knox, 23.
Columbia, 37; Loyola V., 15.
Columbia, 33; De Paul, 25.
Rolla Miners, 25; Millikin, 13.
U. of Dubuque, 31; Cornell college, 16.
St. Viator, 51; State Normal, 18.
Monmouth, 26; Augustana, 23.
Illinois college, 38; Eureka, 18.
Lombard, 30; Des Moines, 18.
Kalamazoo Normal, 19; Hope, 9.
Augustana, 30; St. Ambrose, 6.
Iowa Wesleyan, 34; Parsons, 17.
Carroll, 16; Milton, 9.

JACK-WILLS GO STIRS INTEREST; SURE TO BE HELD

Champ Must Remove Colored Man from Path.

ERADY PUTS UP COIN

NEW YORK, Jan. 28.—[Special.]—By way of showing his sincerity, William A. Brady today deposited $50,000 in a bank here to bind a match between Jack Dempsey and Harry Wills, the fight to be held in America on or before next July 4. Brady demands a similar deposit be made by Dempsey or his manager, Jack Kearns, to clinch arrangements for the contest. Dempsey's share of the purse would be $150,000 and Wills' $50,000.

BY HARRY NEWMAN.

New York, Jan. 28.—[Special.]—While some of the boys have been spoofing lately let's not lose sight of the fact that a match between Jack Dempsey and Harry Wills is drawing closer every moment. The campaign advocating that the white champion and the black man should do battle to see which one is supreme in the boxing world was started several weeks ago and now all over the country demands are being made that these fighters come together to see which is the better one.



HARRY WILLS. [Amer. Press Assn.]

That Wills and Dempsey battle is a sure thing! Why not? Who else could there be for Dempsey than this giant negro, Wills, or his nearest opponent, Kid Norfolk, with whom he will measure strides in the Garden next month. Let's play fair all around. The public knows what it wants, and is willing to pay for it, but it has grown weary of sending in its long green for uneven battles which Mr. Dempsey has been engaged in for several years.

Wills Stands in Jack's Path.

There isn't any questioning Mr. Dempsey's skill as a fighter. He stands head and shoulders over every other white man that has faced him, and right now there appears to be only one obstacle in his path. That man is Harry Wills. The writer has no desire to hold any brief for any principal. We advocate a square stand up fight between Dempsey and a man who will prove a formidable opponent, or in other words, an even match. That man now appears to be Harry Wills.

William A. Brady, of theatrical fame, is in accord with the plans for such a battle. Mr. Brady has offered $200,000 for a bout between the white champion and his big black rival. The offer of Mr. Brady is the first large offer since the campaign started, but no doubt the rest of the fight promoters throughout the country, realizing that the feeling against a mixed match has abated, will be clamoring for a chance to stage the contest, just as they did with the Dempsey-Carpentier match.

Kearns Pulls Cute Joke.

The best joke of the week came along when Jack Kearns, manager of Dempsey, blew in fresh from Chicago and declared that an English syndicate was angling for a return bout between Dempsey and Georges Carpentier. Of course, Jack was spoofing. That's habitual with him.

It will be remembered that he created a Cuban syndicate just previous to the signing up of the Dempsey-Carpentier scramble. Quite a rascal is Kearns, when it comes to digging up these mythical concerns. You can't beat him, and we know the old story about Jesse James having a horse.

What in the world would a Dempsey-Carpentier return match amount to? That's a joke, and Kearns knows it.

Carp Not Expected in U. S.

We are now almost convinced that Carpentier does not propose to return to this country. Furthermore, we are inclined to believe that he knows way down deep in his heart that if he comes here to keep that engagement with Tom Gibbons he will be knocked for a goal. The Frenchman is wise. He is going to stay in Europe where the traveling is much easier.

However, the issue is Dempsey and Wills. That is the scrap the fans insist on and you can go and bet something pretty that it is going to be held. As sure as faith Jack and the gigantic Wills will settle their differences before another winter is upon us.

NEW YORK MEN RETAIN DOUBLES RACQUETS TITLE

Philadelphia, Pa., Jan. 28.—Clarence Pell and Stanley Mortimer of New York retained the national doubles racquets championship today by defeating Jay Gould and J. W. Wear, representing the Philadelphia Racquet club. The scores were 12—16, 17—15, 15—7, 7—15, 15—3. In the fifth game Pell, who is the singles champion, made ten straight aces which practically clinched the match.

THE DAYS OF REAL SPORT



ENTRIES PICKED FOR PIN CLASSIC HERE FEB. 9-25

Six bowlers who for the last five years have established averages better than 200 in A. B. C. tournaments are among the twenty-four picked for competition in the first annual world's classic tournament, to be held at the Coliseum annex Feb. 9 to 25.

The two dozen selections were announced last night by Louis P. Petersen, president of the tournament committee. They are:

James Blouin, Blue Island; William Brennan, Chicago; Dominick de Vito, Chicago; Dr. Elke, Milwaukee; Joe Hradek, Chicago; Chris Kaad, Chicago; Frank Kafora, Chicago; Toney Karlicek, Chicago; Mort Lindsay, Stamford, Conn.; Louis Levine, Chicago; Marion McDowell, Cleveland, O.; Hank Marino, Chicago; John Powell, Kenosha; Jack Reilly, Chicago; William Rousch, Chicago; Otto Stein Jr., St. Louis; Tony Schwoegler, Madison, Wis.; Jimmy Smith, Milwaukee, Wis.; Joe Shaw, Chicago; Sykes Thoma, Chicago; Fred Thoma, Chicago; Harry Thomas, Pittsburgh, Pa.; Phil Wolf, Chicago; William Wernicke, Chicago.

Fourteen from Chicago.

Fourteen of the twenty-four are from Chicago, but the eligibility committee, of which Dave Luby is chairman, cites that there is nothing local or sectional in the choices. High averages compiled for the A. B. C. tournaments for five successive years of competition show that five of the six leaders are from alleys in this city.

Mort Lindsay has the highest composite five year average in the American Bowling congress. His mark is 205 41-45. Phil Wolf has 201 27-45, Joe Hradek, 201 13-45; Jack Reilly, 201 23-36; and Dominick de Vito, an even 201. All except Lindsay are from Chicago. Compilation of the records of many bowlers was made to secure the leaders.

Each Will Roll 115 Games.

Each of the bowlers picked will have to roll 115 games, five game matches, with his twenty-three opponents. A combination of total pins and games won will be used in securing the standing. A new point system has been devised by Louis Petersen, and will be in vogue at the tourney.

The purpose of the tournament is to pick the actual world's champion, and the endurance test is believed by promoters of bowling to be the best method.

ROCKFORD TEAM IN LEAD IN PIN MEET AT AURORA

Aurora, Ill., Jan. 28.—[Special.]—The eighth annual interstate bowling tournament, in which more than 1,100 bowlers will compete for $6,000 in cash prizes, opened at the Sylvandell alleys here today. There are 145 five man teams from Chicago entered. The first Chicago teams are scheduled to shoot tomorrow.

J. Scheidt of Rockford is leading temporarily in the singles with 625. His scores were 225, 211, and 189. The Lewis Branch five of Rockford is leading in the fives with 2,593, and the Grand B. and B. quintet, also of Rockford, is second with 2,594. The Standard Auto Supply company five is high with 2,569 in the team competition.

There are 220 five man teams, 572 doubles, and 1,073 individuals entered, some of them from as far as the Pacific coast.

One of the fives shooting was made up of women and it managed to defeat the Rockford city hall team, on which Mayor Charles Greene rolled, by two pins. The women also defeated several other man teams. The women bowlers were:

Mrs. Edward Wigand, Mrs. Kate Martin and Mrs. E. Kasid of Aurora, and Mrs. Gertrude Dornblaser and Mrs. Jack Reily of Chicago.

IN the WAKE of the NEWS

DEMPSEY'S PREDICAMENT.

JACK DEMPSEY, willing to fight in defense of his heavyweight title, is forced to remain inactive until an opponent can be groomed who will draw an attractive gate.

Note we say groomed. There is not in sight a boxer whom the public thinks has a real chance against Jack. The public must be "educated" by publicity to flock to a bout between Dempsey and his next opponent. That opponent is difficult to find.

Harry Wills was a likely prospect until he encountered Bill Tate. Georges Carpentier, most critics think, would suffer a fate similar to last year. Fred Fulton's recent showings were a setback, Tommy Gibbons would be giving



away chunks of weight. Jess Willard's age is against him, but he probably would do as well as any of the others. Bill Brennan already has been beaten, but might be trotted out again on the strength of his previous battle when Jack supposedly was not in top form. It's not a promising outlook.

Dempsey would be a more popular champion if there were a number of real aspirants for him to meet. Some way, the public resents his easy victories. Possibly it's human nature. Jack's preëminence over other contenders in his class is a handicap!

* *

Poker Series—"Kickers."

An ace is considered an asset
When held with a pair of its kind,
And I note the fellow who has it
Quite frequently comes from behind.

I greet such a hand with approval,
And I scorn the fool who objects,
For the bird who attains my removal
Is welcome to all he collects.

I make but one reservation—
He shall play them open and fair,
And grant me a slight intimation
By drawing three cards to his pair.

But my pulses at once beat quicker
And I rage like a tortured bull
When he holds an ace for a kicker
And cops with a beautiful full.
Hoosier Pat.

* *

Poker Variations.

Dear Wake: "Roodles" are new to me, perhaps not to all Wakers. Each time a full house or better shows the next hand is "roodles." Two cards are dealt, face down, and the next five face up, the betting proceeding as in stud, the best five card hand copping the pot. To keep the game fast, deuces are wild.

J. H.

Editor's note—Most of us have played this game under the name of seven card peek, but we pass it along for those who have not.

* *

Wake Vodveel.

The Missus—If that woman's dress was any shorter, you wouldn't know she was wearing one.

The Mister—No, if it was any shorter it would be a belt. Rena.

* *

Early Settlers' Superstitions.

If it rained on Easter Sunday, it would rain the following seven Sundays.

If it rained before 7, it would stop before 11.

One would not be bothered with rheumatism if he carried a horse chestnut in his pocket.

A whistling woman or a crowing hen will always come to some bad end.

Loose corn husks indicated a mild winter. If they fit tight on the ears, a severe winter was ahead. A. M. O.

* *

This Wake Is Conducted By Harvey T. Woodruff. **Help! Help!**

* *

Once we spoke of the man in the moon, now we speak of the moon in the man, observes F. E. M.

* *

Hint to Contribs: Several perfectly good poems and other helpings are unavailable because of their extreme length. The supply of printer's ink is limited.

* *

Order Received.

The telephone company at one time employed male operators. The Morrell Park exchange was located over a saloon. It was the custom of operators to signal for a schooner by stamping on the floor. One night the traffic manager showed up for inspection and stamped the snow from his shoes, thump! thump! thump! thump! Up came the barkeep with four schooners. Ram-Nad.

* *

The Auto Show.

The Auto Show has hit our town once more
And fills our nightly dreams with cars galore;
The daily papers all are full of ads
Which drive insane our much respected dads.

Now good Ma Potter, Marian, and Bill
Desire a brand new car and swear they will
Trade in the old and weather beaten bus—
Although they know it isn't worth a cuss.

The family claims by spending a few bones,
Plus the old bus—while Pa can make some loans—
That they can easily get a Busto Six
And make their envious neighbors look like hicks.

Ah! Who can tell the outcome of this tale,
The struggle for the necessary kale;
For them, alas, our eyes are wet and dim—
O Mac, dear Mac, evolve an Uncle Bim!
W. M. B.

* *

50-50.

Women jurors save man's neck in California.



Men jurors save woman's neck in Chicago. Dad.

* *

When I Was a Kid, I Thought—

That real estate men owned all the property on which their signs were placed. J. Jay.

* *

In Every Theater.

Battling Nelson, ex-lightweight champion, was arguing with Tom Eck, coach of the Maroon cross country team, formerly in the bicycle game, which was the better known.

"Why, every ten-twenty-thirt in the country knows Battling Nelson," argued Bat.

"That's nothing," replied Tom. "My fame's in every theater. Ecks' it! (Exit.)" C-30.

* *

Daily Riddle.

Why does the moon never shine on the darkest nights? Mrs. H. M. S.
(This question will be answered tomorrow.)

* *

Do You Remember Way Back When: Bridge tenders allowed us kids to help them swing open the bridges by hand?—A. C. G.

ENTRIES TO DATE 1,060, WITH MORE EXPECTED TODAY

High Class Officials Will Supervise Races.

BY WALTER ECKERSALL.

When Col. John V. Clinnin, well known local sportsman and a great booster of amateur athletics, who will referee, blows his whistle at 1 o'clock next Sunday afternoon at Humboldt park to signify the start of the annual Silver Skates Derbies of THE TRIBUNE, the largest field which ever answered the starter's call to the mark in any skating event will be present.



COL. JOHN CLINNIN. [TRIBUNE Photo.]

Although the official entry list does not close until midnight today, 1,060 nominations have been received for the four derbies. This is by far the largest entry known by skating enthusiasts who have followed the steel blade sport for over thirty years. The total entry will be increased with the receipt of today's mail and that of tomorrow as any mail bearing a Jan. 29 postmark will be accepted.

Will Break All Records.

In practically every sporting event of importance an average of 70 per cent of the total entry reports for the events. If this number of entrants put in an appearance, it will be the largest field in any skating event in this country.

Interest taken by the boys and girls in the silver skates derbies, which are recognized as one of the country's leading ice fixtures, may lead THE TRIBUNE to expand next year. Advisability of adding another derby to be known as the intermediate is being considered. If this race is added it will be open only to boys over 16 years of age and under 18.

THE TRIBUNE realizes the injustice done to boy skaters who have just passed 16 years to have them placed in the senior derby where they are compelled to race against class A fliers. Most of the 16 year old boys have not been graduated from the novice class, let alone step up into class C, and then into B. The boys, however, are urged to race this season because the experience gained will aid them materially in whatever race they enter next season.

What Persistence Will Do.

Roy McWhirter of the Alverno A. A., who recently annexed the national amateur skating championship, was compelled to race in three senior silver skates derbies before he finally won the handsome trophies. The same is true of William Steinmetz of the Norwegian A. A., victor in last year's feature.

To John A. Mock, director of Henry playground, goes the honor of making the largest entry. Nominations of the playground were received yesterday and Director Mock will send ninety boys and girls to the mark in the four races.

Harry F. Collins, director of Fiske playground, who has had great success with skating teams in the city-wide tourneys, made a large team entry, as did Edward O. Elste of Lloyd playground, and K. H. Kalmback of Eckhart park. Other playground directors and managers of club racing teams have supported the derbies in such magnificent shape that Chicago should retain its position as the leading city in the country when it comes to producing ice skating champions.

Real Officials on the Job.

With such a large field, a competent corps of officials must be selected to handle the event. Col. Clinnin is a past master in acting in the capacity of referee and his keen judgment together with his faculty of handling masses makes him an ideal man for the important position.

Success of any athletic event whether it be a track and field meet, automobile race, wrestling or boxing shows or horse races depends upon the clerks of the course. All the judges and timers in the world are of no avail if the contestants are not sent to the starting mark. For this reason Edward Mahlke, secretary of the International Skating union has been appointed chief clerk. He will be ably assisted by men who have acted faultlessly in this important position in former TRIBUNE derbies.

Julian T. Fitzgerald, president of the International Skating union and Western Skating association, will act as starter. There is no stronger booster of ice racing in America than Fitzgerald and he can be relied upon to send the skaters away to fair and even starts.

Theo Gross Chief Judge.

Theo A. Gross of the playground system will be chief judge, a position he has held ever since the derbies were inaugurated. Men connected with local skating clubs have been asked to serve under Gross' direction.

James McWhirter, an expert timer, will have charge of the men who will time the races. Among his assistants will be E. C. Delaporte and Herman Fischer, sports directors in the Chicago Public Schools Athletic league.

Maj. Oliver D. Steele, well known to local followers of amateur and college athletics, will do the announcing. It will be Maj. Steele's ambition to carry

CHICAGO'S LADS FOR INTER-CITY ICE MEET CHOSEN

SCHOOLBOY TEAM

SENIOR HIGH SCHOOL.
440 yards—Claude Brignall, Englewood; Leon Emmert, Senn; David Dinsdale, Hyde Park.
880 yards—Cornelius Emert, McKinley; George Dougherty, Austin; Howard Storch, Senn.

JUNIOR HIGH SCHOOL.
440 yards—Robert Fidler, Hyde Park; L. Drach, Lane; Sears Bergren, Hyde Park.
880 yards—S. Schuler, St. Cyril's; Edward Carmen, Lane; O'Neil Farrell, Austin.

GRAMMAR SCHOOL DIVISION.
220 yards—Russell Gunderson, Ryerson playground; S. Robinson, Fiske playground; W. Taylor, Henry playground.
440 yards—Grover Mahoney, St. Catherine's; Willerd Winningstadt, Lincoln school; H. Miller, Lemoyne playground.

BY FRANK SCHREIBER.

The schoolboy skating team to represent Chicago in the big intercity ice tournament with teams of five other cities, which will be run off at Garfield park next month, was selected yesterday after a series of elimination races in Columbus park. Eighteen racers out of a field of 144 boys called for tryouts were selected for the team.

The team includes nine of last year's championship outfit which defeated teams in Cleveland, New York, Philadelphia and Pittsburgh on an eastern trip. These "ve erans" are:

Willard Winningstadt, Russell Gunderson, Robert Fidler, Sears Bergren, Howard Storch, O'Neil Farrell, Leon Emmert, Claude Brignall, and Cornelius Ewert.

Duluth and Detroit Enter.

Duluth and Detroit yesterday notified E. C. Delaporte, in charge of the events, of their acceptance of the invitation extended them to compete here. New York, Cleveland and Milwaukee accepted bids several weeks ago.

Plans for the big tourney are rapidly being completed. The expenses of the visiting teams will be paid out of a fund being raised by subscription among business houses of the city. All visiting teams are scheduled to arrive on Feb. 22. Parochial school skaters are included in the teams this year.

According to agreement made last year, the New York and Chicago teams will engage in a dual meet Feb. 24. The big tournament, with the six teams competing, will be staged Feb. 25.

Races in Three Divisions.

The intercity races will be in three divisions, with two races in each. Races in the grammar school division will be at 220 and 440 yards. In the junior and senior high divisions the distances will be 440 and 880 yards.

The trials yesterday brought out some keen competition, and officials declared this year's team would be even faster than the outfit which won the championship last season. Russell Gunderson of Ryerson Playground and Grover Mahoney of St. Catherine's were the winners in the two grammar school events. In the junior high division Robert Fidler of Hyde Park and S. Schuler of St. Cyril's were first place victors, while Claude Brignall of Englewood and Cornelius Ewert of McKinley won the senior high races.

Two fleet members of last year's team, Howard Storch of Senn and O'Neil Farrell of Austin, were unable to compete on account of illness, but places on the team were reserved for them.

the races into the audience by informing the spectators of the results and starts of every race, whether it be a trial heat or final.

Henry Utpatel, a great booster for outdoor sports, will present the prizes immediately after the contests. Nick Halvorsen will have charge of the inspectors or patrol judges, while Capt. Gus Thoma of the west park police will be in charge of those delegated to keep the track clear of spectators.

Race on Six Lap Track.

A track six laps to the mile will be laid out by Paul Staff, Vernie Oie, H. A. Stade, and T. Klinghoffer, official surveyors of the Western Skating association.

Following is the list of officials who are requested to report for duty as near noon as possible on the day of the derbies:

REFEREE.
Col. John V. Clinnin.

PRESENTATION OF PRIZES.
Henry Utpatel.

TIMERS.
James J. McWhirter, chief; Tom Eck, C. M. Ihle, H. J. Fischer, E. C. Delaporte, Henry Kaiser.

JUDGES.
Theo. A. Gross, chief; Thor Westby, Melvin Mogen, George Heckler, Walter Simonson, Alfred Johnson, Oscar Olsen, John Beverly, S. Nicoll, R. J. Little.

STARTER.
Julian T. Fitzgerald.

CLERKS OF COURSE.
Edward Mahike, chief; Harry Hahn, Frank Kalteux, Walter Sonnenleiter, Otis J. Taylor, George Sonnenleiter, Henry A. Olsen, J. Flavin.

ANNOUNCER.
Major Oliver D. Steele.

SCORERS.
Fred Marquardt, Clayton Everett, Samuel H. Darwent.

NUMBER CLERKS.
Charles A. Eddy, Frank Schreiber, Arthur Larsen, Harry Berz, John Gunderson.

INSPECTORS.
Nick Halvorsen, chief; John Langley, H. L. Rodde, Charley Reading, Henry H. Erland.

MARSHALS.
Capt. Gus Thoma, chief; Sergts. E. C. Prouty and Edwin Selonke.

TRACK SURVEYORS.
Paul Staff, Vernon Oie, H. A. Stade, T. Klinghoffer.

PROGRAM BOYS.
Howard Martin, John Steger, Anthony Steger.

RACING COMMITTEE.
Frank Smith, Harvey Woodruff, Walter Eckersall.

CHICAGO SCHOOLBOY STARS PICKED TO DEFEND CITY'S ICE HONORS



RUSSELL GUNDERSON. ROBERT FIDLER. WILLARD WINNINGSTADT. CLAUDE BRIGNALL. DAVID DINSDALE. LEON EMMERT.

[TRIBUNE Photos.]

COLUMBIA COLLEGIANS TRIM LOYOLA, DE PAUL

Columbia college from Dubuque, Ia., had little trouble copping from both Loyola university and De Paul here yesterday, winning from the former, 37 to 15, at St. Ignatius gym in the afternoon, and then hiking to Broadway armory to slam the De Paul five, 33 to 25, before a record crowd last night.



"The Hawkeye five took the lead against De Paul at the beginning of the game, but Coach Haggerty's men, led by Capt. Fisher, passed the visitors and set the pace most of the first period. Several long shots by Noonan gave Columbia the long end of the score, 20 to 17, at the intermission, and De Paul was unable to head the Iowans the rest of the game.

In the afternoon, Noonan was the feature performer against Loyola, with nine baskets. Lineups:

AT BROADWAY ARMORY.

COLUMBIA [33].	B	F	P	T	DE PAUL [25].	B	F	P
Noonan,rf	5	0	1	2	Lewan'ski,rf	1	0	2
Long,lf	3	0	1	0	Fischer,lf	2	5	1
Cashin,c	3	5	1	0	Bennett,c	5	0	3
Blake,rg	2	0	2	0	Halloran,rg	1	0	0
Fisher,lg	1	0	3	0	Regalli,lg	1	0	2
					Stahlman,rg	0	0	1
					Morgan,c	0	0	0

Free throws missed, Fischer, 4; Bennett, 1; Cashin, 6. Referee Rouzan, Tulane.

AT ST. IGNATIUS.

COLUMBIA [37].	B	F	P	T	LOYOLA [15].	B	F	P
Long, rf	2	0	2	0	Dodge, rf	1	0	3
Noonan, lf	9	0	1	0	McMann, lf	2	0	3
Cashin, c	3	3	0	0	O'Neil, c	2	0	0
Blake, rg	1	0	3	0	3. McN'y, rg	0	0	0
Fisher, lg	0	0	2	3	leed, lg	0	0	1
Kerndt, lg	0	0	0	1	T. M'N'y, rg	1	0	0
Wiley, rf	2	0	0	0				

Free throws missed—Cashin, 7; McMann, 9.

"Y" COLLEGE 30; KNOX 23

Chicago Y. M. C. A. college last night defeated Knox, 30 to 23, in a fast game at the "Y" gym. The "Y" five played one of its best games of the season, stopping the short passing game of the Knox team and turning back the final scoring spurt of the visitors. Albro was the feature performer for Knox, caging two baskets and nine of thirteen free throws. Lineup:

Y. M. C. A. [30].	B	F	P	T	KNOX [23].	B	F	P	T
Dunham,rf	3	0	2	0	Shaffer,rf	0	0	1	0
Mumma,lf	5	8	0	1	Albro,lf	2	9	2	1
Laveaga,c	1	0	0	0	Campbell,c	3	0	1	2
Edgren,rg	1	0	4	0	Ludwich,rg	0	0	3	0
Marstiller,lg	1	0	4	1	Kesnich,lg	1	0	2	0
Meyers,rg	0	0	1	0	Negley,lg	0	0	1	0
Rowe,lg	0	0	0	0	Craig,rf	1	0	1	0

Free throws missed—Mumma, 6; Albro, 4. Referee—Havlicek, Indiana.

La Grange and Parker Each Win and Lose Game

La Grange and Parker High split even in a pair of games at La Grange last night, the home heavyweights winning, 28 to 11, and the Parker lights 14 to 9. Tewksbury scored four baskets for La Grange heavies. Lineups:

LA GRANGE [28].	B	F	P	T	PARKER [21].	B	F	P	T
A. H'pes,rf	3	0	1	0	Bie,rf	0	0	1	0
Frelch,lf	2	0	2	1	Pierce,lf	0	0	1	1
T'bury,c	4	0	0	0	Hoy,c	3	1	3	2
Conlin,rg	0	0	1	0	Kuehn,rg	0	0	0	0
Williams,lf	3	2	1	2	Lamb,lg	2	0	0	1
Bielby,lf	0	0	0	0					
Lindstedt,lg	0	0	0	0					

LIGHTWEIGHT.

LA GRANGE [9].	B	F	P	T	PARKER [14].	B	F	P	T
S. Heppes,rf	1	0	1	3	H'enbeck,rf	2	0	1	1
H'phrys,lf	1	5	0	0	Brooks,lf	0	0	3	0
Garrett,c	0	0	2	1	Green,c	3	4	1	0
C'mings,rg	0	0	1	2	Borrelli,rg	1	0	2	3
Spear,lg	0	0	0	0	Whitman,lg	0	0	4	0
					Johnson,lg	0	0	0	0

MORGAN PARK CADETS COP.

Morgan Park Military academy basketeers last night defeated Wheaton, 27 to 5, at Morgan Park. Clemmer and Wells led the basket tossing for Morgan Park, each caging four ringers. Lineup:

MORGAN PARK [27].	B	F	P	T	WHEATON [5].	B	F	P	T
Pierce,rf	2	3	3	0	Kavan,rf	0	0	0	1
Clemmer,lf	4	2	0	2	Fuller,lf	0	2	3	0
Wells,c	4	0	2	1	McGill,c	0	0	1	0
Arnold,rg	0	0	3	0	Soyen,rg	1	1	4	0
Knoglow,lg	1	0	0	2	Newquist,lg	0	0	1	0
Mains,lf	0	0	0	0					
Baer,c	0	0	0	0					

S. BEND, 23; ARMOUR POST, 20.

South Bend, Ind., Jan. 28.—[Special.]—Battling all the way, South Bend Y. M. C. A.'s basketball team nosed out the Armour Legion post of Chicago here tonight, 23 to 20. This is the ninth straight victory for the locals over independent fives, the team suffering its only defeat at the hands of Wabash college. Lineup:

SOUTH BEND [23].	B	F	P	T	ARMOUR POST [20].	B	F	P	T
Burnham,rf	4	0	1	0	Liska,rf	3	0	1	0
Rhodes,lf	3	0	0	0	S'kovitz,lf	0	0	0	1
Grant,c	0	0	0	0	Smith,c	0	2	1	0
R'baurh,c	0	0	1	0	Sachs,lg	0	0	1	0
Kizer,rg	2	5	1	0	Dixon,rg	6	0	2	0
Butch,lg	0	0	1	0					

SINAI TANKERS WIN THREE MEETS, SET TWO RECORDS

Sinai Social swimmers won all sections of a three sided meet last night, the seniors defeating the Fort Wayne, Ind., Y. M. C. A., 44 to 24; the juniors beating the Chicago Hebrew institute, 31 to 19, and the women defeating the Chicago Women's Swimming association, 33 to 17.

Sinai relay teams bettered two A. A. F. records, the senior quarter stroking the 160 yards in 1:23 3-5 and the juniors making 1:30 4-5. Summaries:

WOMEN'S EVENTS.

40 yard swim—Won by Epperson, Sinai; Dennis, C. W. S. A., second; Dunning, Sinai, third. Time, :28.

Plunge—Won by Holan, C. W. S. A.; Bradley, C. W. S. A., second; Dunning, Sinai, third. Distance, 57 feet, 4.

40 yard breast stroke—Won by Wilson, Sinai; Reeves, Sinai, second; Adsit, C. W. S. A., third. Time, :37 3-5.

40 yard back stroke—Won by Epperson, Sinai; Imbs, C. W. S. A., second; Dennis, C. W. S. A., third. Time, :34 1-5.

Relay—Won by Sinai [Reeves, Gallaher, Dunning, Epperson]. Time, 2:06.

SENIOR SUMMARIES.

160 yard relay—Won by Sinai [G. Porter, J. Porter, H. Chadkin, B. Cohn]. Time, 1:23 3-5. [New A. A. F. record.]

Plunge—Won by Russell, Fort Wayne; Unger, Sinai, second; Hansen, Sinai, third. Distance, 54 feet.

40 yard swim—Goers, Fort Wayne, and J. Porter, Sinai, tied for first; Chadkin, Sinai, third. Time, :21 4-5.

100 yard swim—Won by Cohn, Sinai; G. Porter, Sinai, second; Roth, Fort Wayne, third. Time, 1:01 3-5.

40 yard breast stroke—Won by Newburgh, Sinai; Pio, Fort Wayne, second; H. Cohn, Sinai, third. [No time.]

Fancy diving—Won by Moran, Sinai; La Pook, Sinai, second; Taylor, Fort Wayne, third.

40 yard back stroke—Won by Goers, Fort Wayne; B. Cohn, Sinai, second; McCurdy, Fort Wayne, third. Time, :30 4-5.

220 yard swim—Won by Porter, Sinai; Haley, Fort Wayne, second; Pio, Fort Wayne, third. Time, 2:53 3-5.

EVANSTON WINS SWIMMING MEET

With Jefferson and Davis leading the scoring, Evanston tankers yesterday defeated Morton in a dual Suburban league meet in Cicero, 47 to 12. Evanston tops the league, being undefeated. Summaries:

Plunge—Won by Slater, Evanston; Haigh, Evanston, second; Granquist, Morton, third. Distance, 60 feet in :47 3-5.

40 yard swim—Won by Davis, Evanston; Jefferson, Evanston, second; Bartnick, Morton, third. Time, :21 1-5.

100 yard breast stroke—Won by Mecham, Evanston; Robertson, Evanston, second; Hurt, Morton, third. Time, 1:22.

100 yard swim—Davis, Evanston, and Jefferson, Evanston, tied for first; Jones, Morton, third. Time, 1:06.

60 yard back stroke—Won by Slater, Evanston; Holt, Morton, second; McDonnell, Evanston, third. Time, :47.

Fancy diving—Won by Hurt, Morton; Blunt, Evanston, second; Markle, Evanston, third.

Relay—Won by Evanston [Mecham, McDowell, Davis, Jefferson]. Time, 1:31.

MISKE KAYOS JACK RENAULT

New York, Jan. 28.—Billy Miske, St. Paul heavyweight, tonight knocked out Jack Renault, claimant of the Canadian heavyweight title, in the thirteenth round of their fifteen round match. Renault was sent sprawling through the ropes by a straight left to the chin.

New Trier Swimmers Defeat Oak Park, 49-10

New Trier swimmers, champions of the Suburban league last season, yesterday defeated Oak Park, 49 to 10, at the Oak Park Y. M. C. A., taking firsts in all seven events. Corbett scored 9 points.

SILVER SKATES DERBY

Please enter me in The Chicago Tribune Silver Skates Derby to be held at Humboldt Park, February 5.

Name .....

Address .....

Club .....

Senior or Junior ..... Age .....

Entries close at midnight tonight with Walter Eckersall, 500 Tribune Plant.

FOR PLAYERS OF WHIST

by A. R. METCALFE

AUCTION bridge is the finest game that ever was devised for the delight of mankind. It is also highly educational, giving the best of training to the faculties of memory, observation and logical deduction, besides developing the imagination and teaching practical psychology.

But the iconoclast is never idle, and the poisonous ideas that now are being urged would make the game shunned by all self-respecting people. These offensive ideas are all bidding conventions. In Europe, bidding conventions are wholly condemned, including even the double of one, which is the only one used by the writer. The various bids of clubs and diamonds, meaning everything conceivable except what they naturally would mean, would fill a fat volume. Some of them are so unfair that it is remarkable that any respectable player could hear them without protest.

For instance, a bid of one diamond has been used to indicate that the bidder held the ace of diamonds and one other ace. Certainly a bidder has no right to inform his partner that he has any particular card or cards. A few years since a gentleman informed me that they were using a new bid in his club, i. e., an original two no trumps indicated that the bidder held 100 aces, and he asked me what I thought of it.

I told him they should get thirty days, and that a bid of that sort should be classed with porch climbing and second story work. Incidentally, a bid of two no trumps from such a holding is a fool bid, never to be made when the declarer holds strength in all four suits.

Some time players will learn that no better information may possibly be given than to have the bids mean precisely what they sound like. When you add to that the important fact that the partner may always support a natural bid, it should be easy to see that not only will none of the present unnatural bids pay, but that no phoney bid can ever be devised which will equal natural bidding.

Many books have been published which claim to reduce bidding to a fine art. Page after page of card combinations giving exact values for original bids, secondary bids, and the support of partners are published. Unfortunately, these can be of value only when a game is found in which each of the four players is equal in play and bids alike under all circumstances. And that never happens.

The main consideration in bidding is and will ever be the characteristics of the other players at the table.

No trump bids are the greatest game getters. The declarer has a distinct advantage over his adversaries, because his assets are visible the moment the dummy is exposed, while his opponents frequently fail to find the best suit in their combined hands until too late to save the game. A player should, therefore, consider his hand from a no trump standpoint first.

The minimum holdings for original no trump bids are as follows:

Two aces and a guarded king; an established suit of clubs or diamonds and a card of reentry; a hand above the average in high card strength, with protection in three suits.

The first of these requires a little explanation and covers, of course, a holding of three aces. When bidding no trump on two aces and a king it is not necessary for the king to be in a third suit. Do not hesitate to bid no trump from such a hand as this:

Spades—Ace, nine, five.
Hearts—Ace, king, four, deuce.
Clubs—Ten, six, three.
Diamonds—Eight, five, four.

Hands like the above are a delight, and I have found that when the bid of one no trump is not opposed the game is nearly always a certainty. There is, of course, a possibility that the second player may hold an established suit of clubs or diamonds, and not bid. In that case you lose, but you are not expected to win always.

The usual formula for the second rule is an established suit of clubs or diamonds, and another ace. This no trump bid, according to all authorities, would be proper from the following:

Spades—Ace, seven, two.
Hearts—Six, four.
Clubs—Jack, five.
Diamonds—Ace, king, queen, nine, seven two.

This is a natural no trump bid, to which there is almost no risk. The writer goes a little further in changing the outside ace to a card of reentry, and would recommend the bidding of no trump on the above hand with the king of spades instead of the ace. Such a bid is, of course, a gamble, but game when successful.

The third rule seems a little harder for ordinary players to undertand. An average hand would include one ace, one king, one queen, down to the deuce, but since in figuring no trump strength only the honors need be considered, a hand is above average strength when it holds anything more than one of each of the five honors sufficiently protected by small cards. Thus a hand of

Spades—Queen, jack, five, three.
Hearts—Ace, four, two.
Clubs—King, jack, seven, six.
Diamonds—Five, four.

would be slightly above the average, and therefore worth a bid of one no trump. The hand above would be an exact average, if the ten of clubs were substituted for the jack.

The above are general rules which apply in almost all cases. When there is great disparity in playing strength between partners, no exact rules are possible. A player thinking himself to be much the weaker player should avoid no trump declarations when any suit declaration is possible, thus giving his partner a better chance to take the play into his own hand. When your partner is a dub it is wise to bid no trump on almost anything.

CHAMPAIGN HIGH BEATS OAK PARK IN 26-22 BATTLE

Champaign, Ill., Jan. 28.—[Special.]—Champaign High defeated Oak Park tonight in a desperately fought game, 26 to 22. Champaign led from the start of the game until the middle of the last quarter, when Oak Park slipped ahead by one point. Two fresh Champaign guards then were inserted and by close guarding aided Champaign to cage four baskets in a row during the last five minutes of play. Oak Park was puzzled by the low ceiling of the Champaign gymnasium. Lineup:

CHAMPAIGN.	B	F	P	T	OAK PARK.	B	F	P	T
Olson,f	4	6	1	0	Robinson,f	1	8	1	4
Walters,f	1	0	2	0	Drechsler,f	2	0	3	0
Sloan,c	2	0	0	1	Abbot,c	3	0	1	0
Dewhirst,g	1	2	1	2	Hamilton,g	1	0	2	0
McKay,g	0	0	4	0	Pettigrew,g	0	0	0	0
Fox,f	1	0	1	0	Gordon,f	0	0	0	0
Sch'ngerdt,g	0	0	1	0	Steinback,g	0	0	0	0
Fitzwill'ms,g	0	0	0	0					
	9	8	10	3		7	8	7	4

Free throws missed—Olson, Dewhirst [2], Robinson [5].

BANKERS' LEAGUE.

Two games in the Bankers' basketball league race were played last night at the Central Y. M. C. A. gym. In the first, Continental and Commercial five defeated Corn Exchange, 25 to 17, while in the second Central Trust defeated Northern Trust, 18 to 9. Lineup:

CENTRAL TR. [18].	B	F	P	T	NORTH TRUST [9].	B	F	P	T
Thaw,rf	1	0	0	0	Downs,rf	1	0	1	0
Sahs,lf	4	2	2	0	Kimbark,lf	1	3	0	0
Zemek,c	0	0	3	0	Schuel,c	0	0	0	0
Baur,rg	2	0	0	0	Harvey,rg	0	0	2	0
Grave,lg	1	0	1	1	M'Dougal,lg	0	0	0	0
					Boyden,rf	1	0	0	0

LOCAL BASKET SCORES.

B. B. R. 105s, 18; Association House, 4.
Pulaski 85s, 36; Eckhart, 1.
Sinai 105s, 20; Grovers, 11.
New First 105s, 18; West Side Y, 13.
N. P. Texas Boys, 22; St. Alphonsus, 20.
Trumbull Heavies, 23; Central A. C., 19.
Seward Park Blues, 28; Alvernos, 10.
Bethlehem Midgets, 52; Great Lakes, 2.
Second Presby, 125s, 31; Gladstones, 10.
Jerzyms, 16; Avalons, 10.
Chicago Turner Jrs., 14; Socials, 4.
Eckhart Forges, 43; Avondales, 13.
Eckhart Lights, 16; Avondale, 13.
Settlement Feds, 37; Cornell Opals, 2.
Iroquois, 9; Huron, 8.
Mohawks, 15; Apaches, 9.
Sioux, 18; Seminoles, 15.
Edgewater, 9; Cupler, 7.
Ravenswood, 17; Lake View, 14.
Eight Regt. Lights, 34; St. Bernard, 18.
Eleanor S. C., 135s, 20; Michigan, 3.
Eleanor 125s, 30; Chicago Commons, 16.
Buckeyes, 22; Lawson, 0.
Division Clippers, 48; Christ Church, 23.
Division Flashes, 38; Kosciuszko, 9.
Belle Plaines, 49; Holtsein, 24.
Crown Point Legion, 13; C. H. I., 9.
C. T. G. Seniors, 19; Socials, 12.
Pershings, 21; Lindbloom Hi-Ys, 7.
Marvels, 34; Grenadiers, 31.
C. B. C. No. 5 85s, 34; Club Four, 4.
C. B. C. No. 5 95s, 27; Club Four, 3.
C. B. C. No. 5 105s, 8; Sheffields, 4.
C. B. C. No. 5 105s, 8; Sheffields, 2.
C. B. C. No. 5 115s, 6; Sheffields, 4.
C. B. C. No. 5 135s, 36; Amos, 13.
Fourth Presby. lights, 30; C. B. C. Red Lites, 18.
C. H. I. Girls, 9; Jefferson Park, 2.
Bethany, 15; Englewood, 12.
Ogden Park, 19; Calumet, 10.

DETROIT MAN PLAYS CHECKER CHAMP 3 DRAWS

GLASGOW, Scotland, Jan. 28.—Play began here today betwen Newell W. Banks of Detroit, Mich., and Robert Stewart of Glasgow, for the world's checker championship. Three games were played, all them resulting in draws. The match will consist of forty games in all.

The checker match between Banks and Stewart has been hanging fire for five years, ever since Banks defeated Alfred Jordan, English champion. Stewart at that time contested the title, but refused to leave Scotland to defend his claim.

Garibaldi Wins Main Event on Lincoln Park Traps

Fine weather brought a squad of forty-two shooters to the Lincoln park traps yesterday. Over 5,000 targets were used during the two events. F. C. Garibaldi won the main event, 75 targets at 16 yards, breaking 70. In the 25 target event John Coppersmith won with 23 breaks. Leading scores:

75 targets, 16 yards—F. C. Garibaldi, 70; Thompson Ross, 69; C. P. Sheldon, 69; Ed Buchan, 69; G. A. Smith, 69; H. Otter, 68; C. G. Burmeister, 67; F. C. Leits Jr., 67; W. J. Burghardt, 66; F. E. Mueller Sr., 66.

25 targets, 16 yards—John Coppersmith, 23; U. J. Herman, 22; Hugh Mitchell, 22; M. Reichman, 22; H. Miller, 21; Dr. W. E. Little, 21; M. Burkhart, 21.

SCHURZ ALUMNAE, 16; Y. W. C. A., 11.
Schurz alumnae girls defeated the Y. W. C. A. girls, 16 to 11, last night on the loser's floor.

OORANG AIREDALES
The 20th Century All-round Dogs



Oorang Airedales are loyal pals for man, woman and child; faithful watch dogs for automobile, camp and home; ideal dogs for farm and ranch; careful drivers of cattle and sheep; excellent ratters, water dogs, retrievers and hunters. Pedigreed stock for sale. Illustrated descriptive booklet mailed for 10 cents.

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STATE SEMI-FINALS IN 3 CUSHION STOMORROW

Play in the semi-finals for the state amateur three cushion billiard championship will start tomorrow at Mussey's Monroe street rooms. Eight district champions, representing the high men of sixty rooms who played in the preliminaries, will compete.



GEORGE W. SUNDE. [TRIBUNE Photo.]

By a ruling the tournament committee all ex-state champions are eligible to compete in the semi-finals. This ruling allows George W. Sunde to enter. The three high men of the event will play for the state title and the diamond medal donated by the Illinois Billiard association.

These Men Compose Field.

Following is the list of the district champions:

North side—A. G. Swanland.
Northwest side—W. J. Holstern.
South side—Roy Herschman.
West side—Jack O'Neill.
Loop—Richard Forrey.

The five players named above will compete with the following three downstate qualifiers in the state-wide semi-finals:

Rockford—Loren Kendall.
Champaign—H. R. Woodcock.
Lawrenceville—E. Hamlick.

Augie Leads City League.

At the end of last week's play August Kieckhefer retained his lead in the Chicago Billiard league, with Charley Le Gros second. The standing:

	W.	L.	High run.	Best game.
Kieckhefer [60], Recreation	4	1	9	59
Le Gros [50], Casino	7	2	9	51
Moreau [42], Madison Sq.	6	2	6	66
Henry [42], Leffingwell's	6	3	8	39
Lookabaugh [50], Reading's	5	3	7	68
Capron [52], Recreation	5	5	6	47
Tredick [50], McGarry's	4	4	7	74
Duffy [48], Hart's	4	5	6	52
Holzer [42], Schaefer's	3	4	7	55
Helberg [42], Strasseburger [42], Schilling's	3	5	5	65
Harris [48], Haight's	2	6	5	88

JACK SCHOLZ BEATEN BY NEW YORK KID IN BROOKLYN MEET

NEW YORK, Jan. 28.—[Special.]—Harold C. Cutbill, the "flying parson of the Boston A. A.," won the featured Brooklyn college 1,000 yard race in the annual games of Brooklyn college at the 106th infantry armory tonight. His time of 2:17 4-5 was nearly two seconds slower than his victorious time last year.

The 75 yard handicap was captured in handy fashion by Craig La Vin of Poly Prep of Brooklyn, 220 yard interscholastic champion of Greater New York. Jackson Scholz, the former University of Missouri star, got a chance to display the form that brought him fame, but, like his two recent starts under the N. Y. A. C. colors, his attempt was a failure.

The University of Pennsylvania relay team ran off with the one mile intercollegiate relay race in handy style.

Johnson [42], Singer & Spokes 0 9 4

The schedule for this week follows:
Tomorrow—Helberg vs. Duffy, at Hart's.
Tuesday—Holzer vs. Kieckhefer, at Recreation.
Wednesday—Le Gros vs. Harris, at Haight's.
Thursday—Lookabaugh vs. Tredick, at McGarry's; Kieckhefer vs. Moreau, Madison Square.
Friday—Henry vs. Holzer, at Schaefer's.

Alumni Fail to Show for Meet with Maroon Varsity

The practice track meet between the University of Chicago varsity squad and an alumni squad scheduled to be held last night was called off. The alumni athletes failed to appear in sufficient numbers to form a team.

Gordon Beats Eisenberg in Kenwood Chess Tourney

Mr. Gordon defeated Mr. Eisenberg in the first round of the chess tournament at the Kenwood Chess club.

GARY "Y" BOOSTERS WIN.

Michigan City, Ind., Jan. 28.—[Special.]—Gary "Y" Boosters defeated the Michigan City Y. M. C. A. basketball team, 35 to 24, here tonight.

AUSTRALIAN BIKE STAR ENTERS SIX DAY RACE

Alex. McBeath, the Australian, who with his partner, Frank Corry, gained a lap on the field about the middle of the last six day bike race here, will start in the 144 hour grind at the Coliseum Feb. 12. His entry was received last night. It is not known yet who will ride with McBeath, as Corry is in Australia. However, he will be paired with a rider who will be good enough to stay up at the front all the way, barring accidents.



ALEX McBEATH.

Twenty-seven entries for the amateur sprint races on the night of Feb. 11 were received last night from the Franklin Skating and Athletic club. It is expected the Alverno A. A. will have as many more, and the Belgian-American, Norwegian-American, Calerton, Twenty-fourth Ward, American Wheelmen, and other clubs are yet to be heard from.

Contracts will be let this week for the construction of the ten lap track in the Coliseum, and for a new seating arrangement for the first floor.

De Paul Loses 3 Basket Games to Lake Forest

De Paul academy basket teams were defeated three times by Lake Forest academy at Lake Forest yesterday. In the bantam game, the score was 11 to 9. The De Paul lightweights were defeated, 12 to 8. The Lake Forest heavyweights emerged victorious from a rough game, 20 to 14.

De Paul lost Werdell and Plunkett on account of personal fouls in the chief contest, while Lanipe of Lake Forest was forced to leave the game for the same reason. Patterson made fourteen of Lake Forest's points while Dahl led for De Paul.

MAROONS SINK MILWAUKEE A. C. IN MEET, 38 TO 30

Coach Joe White's University of Chicago swimming team defeated the Milwaukee A. C. tank team, 38 to 30, in a dual meet in the Bartlett gym pool last night. Capt. Ed Blinks won three events, the 40, 100 and 220 yard free style swims, leading the Maroons, scoring with 15 points. Maroon swimmers won six of the eight events.



EDWARD BLINKS [TRIBUNE Photo.]

Victory over the Milwaukee team stirred Midway hopes of a second successive conference swimming title, as the Cream City squad already had won over Northwestern university natators.

In a water basketball game played after the meet the Maroons defeated the Milwaukee team, 3 to 1. Summaries:

160 yard relay—Won by Chicago [Ryer, Gleason, Van De Venter, Blinks]. Time 1:21 2-5.

Fancy diving—Won by Byler, Chicago; Koch, Milwaukee, second; Sterling, Chicago, third.

40 yard swim—Won by Blinks, Chicago; Crawford, Milwaukee, second; Bechtel, Milwaukee, third. Time :20.

200 yard breast stroke—Won by Koch, Milwaukee; Benson, Milwaukee, second; Lyons, Chicago, third. Time 2:51 4-5.

220 yard swim—Won by Blinks, Chicago; Thomsen, Milwaukee, second; Nightengale, Chicago, third. Time 2:39.

Plunge—Won by Hedeen, Chicago; Mc Chicago, second; Bloodgood, Milwaukee, third. Distance 60 feet, in :32 3-5.

150 yard back stroke—Won by Thomas, Milwaukee; Hildebrant, Milwaukee, second; Ivy, Chicago, third. Time 1:57.

100 yard swim—Won by Blinks, Chicago; Crawford, Milwaukee, second; Gleason, Chicago, third. Time :54 1-5.

OAK PARK BEATS CRANE ON TRACK

Oak Park High's junior track team yesterday defeated Crane, 53 to 24, in a dual meet at Oak Park. The home lads placed first in six of the eight events, winning all three places in the 220, 660 yard runs, high jump, and shot put. Royer of Oak Park scored 11 points with victories in the 25 yard dash and low hurdles, and a third in the 220 yard dash.

BUCKNER BACK AS SOX TRAINER

William Buckner has been reengaged to look after the aching muscles of Kid Gleason's white hosed athletes. Secretary Harry Grabiner announced yesterday that the veteran trainer would be back, in place of "Doc" Stephenson, who has decided to remain at Postl's gym. Buckner served as Sox trainer for a number of years and was let out about four seasons ago.

WHEATON HIGH WINS TWO.

Wheaton High school basket tossers copped both ends of a double bill from West Aurora last night, the heavies winning, 35 to 8, and the lights, 14 to 11. Palmer of Wheaton Majors sunk eight baskets.

We Invite You to View the Most Conspicuous Development in Motor Construction

WE ARE justifiably enthusiastic over the gratifying results obtained through all these years by owners of our cars. We desire that all lovers of good automobiles, who judge a fine motor car as a Kentuckian judges a thoroughbred horse, shall see our exhibit and refresh their knowledge of our new motor.

THE R&V KNIGHT six cylinder motor is further developed than anything previously attained in gasoline engine construction. The records of thousands of motors, covering millions of miles, show that R&V Knight owners have never had a valve miss, pit, warp or stick. They have never had a valve ground or a cylinder rebored.

THIS RECORD has been established since 1913, the year we adopted the Knight type motor, and certainly is worthy of the most serious consideration of every one who owns a car or intends to own one.

IN EVERY RESPECT the features of the R&V Knight Six are in full keeping with the demonstrated mechanical supremacy of the motor. The visual appeal of the car, also, is most pleasing. The design of the bodies, the exquisite finish, the inviting comfort—all these outstanding features indicate the insistence upon the highest quality in materials and workmanship which is a fixed principle in our organization.

THEREFORE, in the utmost hospitality, we ask you to visit our space and personally view the new R&V Knight models—both Sixes and Fours. These will be attractively displayed in the main aisle, First Regiment Armory, and every courtesy will be extended to all.

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SHADE VICTORY FOR J. JOHNSON OVER P. JACKSON

This is one of a series of articles describing mythical fights between boxers who never have met. Many arguments are caused by fans attempting to compare stars of the past with those who later achieved fame in the ring, and these stories are meant to convey what might have happened had such bouts been possible when the contestants were in their prime.

The story of an imaginary battle between Jack Dempsey and Jim Jeffries will appear next Sunday.

BY RAY PEARSON.

Hudson, Wis., Jan. 28.—[Special.]—In a battle of ten rounds in which cleverness was the outstanding feature, Jack Johnson outscored Peter Jackson and won the popular decision. These great colored heavyweights might have traveled for fifty rounds as well as ten, so well versed are they in the interrelated tactics of this fighting business, but Johnson won because he ruled superior in cleverness and outsmarted his opponent.



JACK JOHNSON. [TRIBUNE Photo.]

There never was a moment of the time they were in action that a knockout seemed likely, and the final clang of the gong found both smiling and fit to battle along indefinitely.

Neither Shows Punch.

It was a fight in which the punch was conspicuous by its absence. Neither man gave evidence of possessing the wallop to end the contest with a single sock, in fact neither landed hard enough during the ten rounds they were in the ring to cause the other the least distress. It was a battle in which two clever men—not the cleverest in the world, but still worthy of being rated clever—were on display and gave an exhibition of clever performing seldom seen in any ring.

Heavyweights who punch do not usually travel fast, but Johnson and Jackson demonstrated that fighters who don't punch can move at a dizzy pace. It was the pace at which they traveled, the speedy footwork, the fast hitting and the clever defensive work that made this contest a thriller for the fans. It was not a fight, as we know that term. It was a boxing contest, with all the thrills thrown in and it satisfied the spectators.

Johnson Best Boxer.

Peter Jackson, the man who stood off James J. Corbett for sixty-one rounds in a struggle which resulted in a draw decision, is a great boxer, but in Johnson he met a greater boxer. At that the margin by which Johnson earned the verdict was small. Some critics might have been generous enough to call it a draw bout, but the business of being generous doesn't belong in pugilism, and Johnson's margin in points was sufficient to earn him the verdict.

The fistic school which made boxers who battled with the light gloves weighing little more than three ounces was represented by Jackson; the school which turned out a glove wielder more versed in the science of the game was represented by Johnson. It therefore was a victory for a modern mode of milling, as well as a triumph for Jack Johnson.

Fast Start by Jack.

The left jab and the right cross—the one two—did not dazzle Jackson, but it was a point getter for Johnson. For the greater part of the opening round Johnson found it easy to connect with Peter's head with his punches. But Jackson found that Jack had no sting in his blows and profited in that session by devising a way to escape the attacking force of the opposition. He found a way in the second round by taking the lead away from Johnson and taking a hand in the attacking business. After that Johnson's attack was far less effective and Jackson actually earned the honors in the second session.

The third round found Jackson cleverly speeding, but he found Johnson moving faster and the session was an even one.

Spurt by Jackson.

The next four rounds saw Johnson outboxing Peter by a small margin, but neither was damaged. Then, in the eighth and ninth, Jackson spurted again, and in these sessions, by punching Jack in the body and shooting snappy right handers to Johnson's head, he gained the shade. The tenth and final round was a hummer. They stood toe to toe in the center of the ring and punched, blocked, and ducked while the crowd yelled wildly until the gong ended the round, which was won by Johnson.

Chicago Passenger Club to Roll in Milwaukee

More than fifty members of the Chicago Passenger club will journey to Milwaukee today to root for their four bowling teams which are to compete with the Milwaukee Passenger club. The Chicago teams include:

Jack Russell, Steve Owens, Toney Wilhelm, Ned Enquist, Bruce Manley, Walter Eulert, George Bierman, John Tobin, Dave Neuman, Charles Mersch, John Cook, and K. T. Batchelder.

Women Bowlers in Match for $50 Purse Tonight

A special bowling match will be rolled tomorrow night at the Irving alleys between the women's teams from Stewart Warner Company and from Proctor & Gamble's. The match will be for a purse of $50, three games with total pins counting.

Double Header Today in Windy City Indoor League

A double header will be played in the Windy City Indoor league at St. Alphonsus hall this afternoon, the home team and the Barrys in the feature contest and the Belle Plaines and Murrays in the afterpiece. Halas day will also be celebrated in honor of the veteran twirler of the Barrys.

MODERN MANAGERS WHO HAVE MADE CHAMPIONS



BY ROBERT EDGREN.

A "DUMBBELL" may become a fairly good fighter, if he has a strong back and hard fists, but no "dumbbell" ever made a good manager. A successful manager must have brains.

The most successful manager today is Jack Kearns, who handles Jack Dempsey's affairs, from matchmaking to finance. Kearns was a clever featherweight years ago and fought through a long list of opponents before he suddenly decided that fighting was a better business for the manager than for the fighter.

After handling a "stable" of boxers in San Francisco, Kearns went to Australia with two or three good men and had his share of success in the boxing boom started by McIntosh and continued by Snowy Baker. He just missed getting Les Darcy, the wonderful Australian middleweight, on his staff.

Discovers Jack Dempsey.

Returning to America and looking around for championship material he heard about a big youngster who had tried fighting and had quit the sport to go back to a steady job. He found Jack Dempsey standing on a corner outside a cigar store after work one evening and made him a proposition.

"It's no use, Mr. Kearns," said Dempsey. "I'm a bum as a fighter—no good at all—and any way I've got a good job now and I need the money too much to leave it."

A few months later circumstances made Dempsey change his mind and he let Kearns get him a match with "Phat" Meehan. Kearns tried Dempsey out, found that he had a good right hand punch, but no left and no defense. So he had Jack's right tied to his side, and made him fight his sparring partners with the left alone.

That's how Dempsey developed the terrific left hooks that knocked out so many big men, and having no right to block with he acquired a habit of swaying and bobbing his head under punches. That swaying, shifting attack of Dempsey's made him world's champion. It was new. No opponent could solve it.

How Leonard Started.

Another great manager is Billy Gibson, handler of Benny Leonard's fistic career. Gibson for many years ran the Fairmont A. C. in the Bronx. There he developed many great fighters. One night a skinny youngster beat his way in and asked for a chance to box. Gibson put him on in a preliminary, and he knocked out Mickey Finnegan in three rounds. This was Benny Leonard's start. He won a lot of fights with quick knockouts at the Fairmont, and Gibson took a personal interest in him and made all his matches.

Gibson owned a café and made book at the tracks, but after a while Leonard's affairs became his chief business. After the first year Leonard lost his punch and became "clever." He achieved some sort of fame as "the feather duster boxer," because he was fast and clever, but couldn't hit hard. Gibson told Leonard that his only chance to become a champion was to develop a knockout punch. He got sluggers for Bennyle sparring partners, and for months made Benny study the delivering of hard blows. Benny astonished every one by knocking out Joe Mandot, and after that made a remarkable knockout record.

Land Title Go for Leonard.

Gibson went after a match with Freddy Welsh, lightweight champion. Twice Leonard boxed him, with only fair success. Gibson persuaded Welsh into another match, and Leonard knocked Welsh out. Since then Leonard's matches, made by Gibson, have earned him a fortune.

Jimmy Dunn of Cleveland is another skillful manager. Dunn used to be a very clever lightweight and, like Kearns, decided that managing was better than fighting. He always has a large stable of fighters, but his chief success was with Johnny Kilbane, featherweight champion. Dunn developed Kilbane, and taught him to box. Kilbane tells me Dunn taught him "everything he knows." When Johnny was going along pretty well Dunn took him to California, where he knocked out Joe Rivers and got the match with Attel that made him world's champion.

Morgan a Character.

Dan Morgan is manager of Jack Britton, welterweight champion. Morgan is a character. He's a keen Irishman and by good matchmaking came within an ace of making Knockout Brown a world's champion — and Brown was only a thick little Dutchman with an awkward punch. When Brown "blew" Morgan took on Britton, who could box like a streak, but had no financial luck. Morgan got Britton matches every week, matched him into the welter championship, and into winning it back after losing it to Kid Lewis.

Britton is also a wealthy boxer. But while Morgan makes money for the men he handles he never achieves much of a bank account for himself. He either gambles away or gives away his share of the profits as they come in.

One of the most successful managers of fighters is Francois Descamps, who has Carpentier and Ledoux.

There are a few other managers around who have had a bit to do with champions, but they are hardly in a class with those mentioned. Jimmy Johnston managed Kid Lewis, and may be remembered as the coiner of the phrase, "dashing, crashing, smashing Kid," which was descriptive of Lewis' fighting style.

Jones Had Three Champions.

Then there was Tom Jones, "the Kewanee barber," who had several champions, but is not exactly to be classed among the "moderns," as his last champ was Jess Willard when Willard beat Johnson in 1915. Jones had Billy Papke when Papke beat Ketchel, and when Ketchel licked Papke and took the title back He had Ad Wolgast through that great little fighter's career as lightweight champion. And he had Jess Willard.

Jones must have had a sort of genius for managing. Otherwise why the three world's champions?

Killilea is manager of Johnny Wilson—and successful in getting a world title with such poor material.

Engel One of the Best.

George Engel was one of the best of the semi-modern managers of champions. He put Frank Klaus through some great fighting as middleweight champion in this country and abroad. Engel had Klaus when he beat Carpentier and Pake in France.

There were some great managers in the old days. We'll tell about them in the next chapter.

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Woods *and* Waters

by BOB. BECKER

TALK about your pestiferous, odoriferous skunk, and his unpopularity, but he totes around one of the most valuable little pelts to be found in the middle west. Add to this fact that the skunk is quite numerous, easy to trap, and found in civilized areas, and you can see why the trapper each year feels like singing a little song of praise to the slow-witted skunk.

TRAPPER'S GUIDE. This is the way Mr Skunk's tracks show up in the snow, making it easy for the trapper to trail him to his den.

Skunks are easily satisfied, as far as their home is concerned, one of their chief characteristics being their fondness to live near man. They often choose a home close to the farmer's house. Sometimes they dig up a place under the corner of his barn, under the corn crib, or they may camp under nearby hay stacks.

* * *

Although guilty of raids on poultry, the old skunk behaves pretty well and does far more good than harm on the farms. He eats thousands of harmful insects and rodents, and in this respect is a regular cleanup guy. When a kid, we used to think that the most beautiful skunk skins and the most valuable were those with the large white patches on them. But we soon found out that such was not the case Broad white striped skins are number fours. The best grade skunk pelt is the one in which there is no white or in which the white area does not extend beyond the head and neck. In other words, the blacker the skin, the more valuable is Mr. Skunk.

Skunks are ordinarily classed by furriers as black, short stripe, long, narrow stripe, and broad stripe, or No. 1, No. 2, No. 3 and No. 4.

It is a good plan for the young trapper to dope out all of these grades and be familiar with them when the fur buyer comes along. There's the little spotted skunk, commonly caught by the western and southern trappers, which usually is called the Civet. Midwest trappers do not run on to the little spotted fellows often.

Trappers in this section get many of the whoppers that fall into No. 2 class, the kind with the long, narrow stripes that branch out just back of the shoulders. Because of their size, the narrow striped skunks bring a higher price than the short stripe, grade No. 2.

Trappers are now on their last lap chasing down skunks, for there are only a few weeks left to get the skunk when the skins are prime. They usually are prime from November to February.

* * *

Business has been picking up for the trappers recently. It has been great fun since the recent snows for the trappers to "spot" the old skunks away from home and trail them to their dens. It's great sport for both the old and young trappers to do a bit of sleuthing on the skunk when there is a light snow on the ground. Snow has been so scarce in the southern part of the midwest this winter that locating the dens has been a hard job.

If you are familiar with the skunk's tracks the dens are easily found Skunk tracks planted in the snow are easily read by the veteran trapper. An inch or two of snow, so the skunk's tracks can be seen, is just as valuable to the trapper as the tourist's road map.

Enough of the old skunks dodge the trapper every year to propagate their kind in large numbers, and there's still a good sized family of skunks left in this country. They turn over a big stack of furs to us every year, usually around 2,000,000 or more pelts each season, ranking next to the muskrat.

When it comes time to take him from the trap, the skunk often has his bluff in on the young trapper, but old timers fasten their traps to the end of a long pole and drown or strangle him to death.

BURMAN V. SCHAEFFER LOOKS LIKE K. O. BOUT

The mooted boxing question of whether a good little man can win from a good big man will be answered to a certain degree on Friday night, when Joe Burman, recognized as a bantamweight, will go out of his class to meet Frankie Schaeffer, who has been advertised as a junior lightweight in most of his fights.



JOE BURMAN. [TRIBUNE Photo.]

This contest will be staged by John Wagner in his Kenosha auditorium, and from the interest in local fight quarters a capacity crowd will be in the building. Burman has permitted Schaeffer to make 126 pounds at 3 o'clock on the day of the contest, which will mean Frankie probably will scale around 130 pounds when he steps into the ring seven hours later.

Burman May Weigh 124 Pounds.

Burman, however, will be a few pounds over his natural weight. Joe has not boxed in months, and during the layoff has taken on weight. His friends expect him to weigh 122 to 124 pounds when he steps on the scales at 3 o'clock.

Burman and Schaeffer are working at the Arcade at different hours. Schaeffer is working with Sam Langford every day at 2 o'clock and Burman trains one hour later. Both are doing road work and will submit to examinations by Walter H. Langinger, secretary of the Wisconsin state boxing commission, on Wednesday.

Tickets are on sale at 153 North Clark street, where Sammy Wolff has the exclusive loop sale. A ten round semi-windup and an eight round preliminary will support the main event.

Pal Moore, local bantamweight, and Manager Harry Hochstadter returned yesterday from Sioux City, Ia., where Moore defeated Earl McArthur last Thursday. According to Manager Hochstader, Moore will meet Tommy Ryan of McKeesport, Pa., at Louisville on Feb. 13. It will be a twelve round bout, the weight to be 118 pounds at 3 o'clock.

Duffy Boxes Six Rounds.

Jack Duffy, who will trade punches with Goats Dolg of Spring Valley, Ill., in the main event of Jimmy Keyes' boxing show at La Salle, Ill., on Thursday night, boxed six rounds at the Arcade yesterday. Three other contests have been arranged by the promoter.

Tom Gibbons, St. Paul heavyweight, matched to meet Pat McCarthy in Boston on Thursday night, will stop off in Chicago tomorrow to work at the Arcade. He will leave for the east in the evening.

Amateur contests and presentation of medals to former winners will take place at the Arcade this afternoon. In the amateur local bouts at Ferretti's gym yesterday afternoon, results were:

Gene Flynn and Ed O'Brien boxed a draw at 100 pounds.

Charles Regashus beat Edule Stanley three rounds at 125 pounds.

Sam Scuiman and W. Johnson boxed a three round draw at 130 pounds.

Ben Africh beat W. Tosch, three rounds, at 140 pounds.

Tom Grippo beat E. McFadden, three rounds, at 120 pounds.

George Vyhnalek and Mickey Laflin boxed a three round draw, heavyweights.

FOSTER TO LEAD COLORED LEAGUE

Andrew ["Rube"] Foster of Chicago, owner of the American Giants, yesterday was reelected president and treasurer of the National Negro Baseball league in the windup of a three day session here at the Appomatox club. The circuit will be composed of eight clubs this season, as follows:

Chicago, Cleveland, Pittsburgh, Detroit, Indianapolis, St. Louis, Kansas City and the Cuban Stars of Havana.

Chicago Giants and Bacharach Giants of New York were taken into the league as affiliated clubs. Cincinnati and Columbus of last year's circuit were dropped. The reports of the secretary showed that during the 1921 season the league played to over a million paid admissions. Besides Foster the other officers elected are:

C. I. Taylor of Indianapolis, vice president; J. L. Wilkinson of Kansas City, secretary.

CUB PITCHING IS BIG PROBLEM FOR MANAGER BILL

BY IRVING VAUGHAN.

Aside from having to boil about fourteen pitchers down to a half dozen mound toilers of worth, no real problems confront Bill Killefer, the Cub boss. Although his 1922 model will be far different from the one willed him by John Evers in mid-stream last year he will have no trouble putting it together, for the simple reason that certain minor leaguer stars were purchased to fill certain positions, and these favored recruits will be given regular jobs right from the jump.



BILL KILLEFER. [TRIBUNE Photo.]

Statz and Miller the Goods.

Featuring the additions will be Arnold Statz and "Hack" Miller, admitted to be the two leading fly-chasers in Pacific coast circles last season. Both men would have gone elsewhere in the big show had the Cubs overlooked them. The fact that practically every scout and half man of consequence that looked them over reported favorably is an indication they are the goods.

Statz will be given the left field job and Miller the center post. Both are fast on their feet, good throwers and sure fielders of anything coming their way, either via the air or ground route. They displayed ample hitting power in coast eague companies.

Ray Grimes a Fixture.

Because the present roster does not appear likely to turn up anything sensational for first base, it is safe to figure Ray Grimes a fixture at the position. He isn't a Chase or a Sisler, but is fairly steady and he learned considerable last season. The other infield hangover is Charles Hollocher, a shortstop any club would be proud to possess.

The prospect for second base is Barney Friberg, recalled after six months of seasoning at Kansas City. Friberg, although he has played the outfield a great deal, is a capable man for the inner defense. He can cover to either side, is quick on his feet, and can work fast in a double play. He will have no easy task supplanting Zeb Terry, but will be given the chance. Terry, while a fine ball player, is just a bit too slow getting around the bases.

Kelleher Slated for Third.

John Kelleher is slated for the third base job. He played there part of last season, but never had a chance to do himself justice because of differences with Evers. When Killefer assumed charge of the team Kelleher was a changed athlete, and during the coming race he probably will show a lot of stuff the north side fans never suspected he possessed. What will become of Charles Deal, last season's far corner guardian, remains to be seen, but unless there is a hitch he will be shipped to Los Angeles.

With practically a new ball club, the Cubs will stir up a lot of interest, even though they may not press anybody for the pennant. Young blood in the team's makeup makes it a certainty there will be plenty of pep and confidence, and sometimes the latter combination collects more than plain natural ability.

Two Dependable Pitchers.

Just how far the team is able to climb in the race depends on the pitchers. Killefer has only Alexander and Martin as a nucleus. Jones, Cheeves, and Freeman survive from last season, when they turned out some beautiful games. With added experience they may be able to take regular turns this year.

The other hurlers are youngsters, fresh from the sticks. One is Howard Keen, now at Maryland university. He is considered an excellent prospect. Others in the same class are George Stueland, from Sioux Falls, S. D., and Tony Kaufmann, from Winnipeg of the Canadian league.

LOCAL ANGLERS FORM A CHAPTER OF WALTON CLUB

Chicago anglers yesterday obtained the first charter in the newly incorporated Izaak Walton Club of America at a luncheon in the Chicago A. A. Prominent anglers from all sections of the country to the number of 150 attended the birth of the local organization and the first step taken by the national body to become an active unit.

The Izaak Walton Club of America was incorporated in Illinois on Jan. 19, and plans to have locals in all sections of the country. The purposes of the organization are to protect game fish, and through essential legislation stop the pollution of streams and protect the great outdoors for coming generations. Officers elected for the local chapter were:

Will H. Dilg, president; Frank K. Reilly, vice president; Fred Peet, treasurer; R. P. Corse, secretary. Directors are Albert H. Hopkins, Thomas Ambrose, and Alex Friend.

National officers, temporarily chosen, are:

Will H. Dilg, chairman; James Alexander Henschall, president emeritus; Leonard Hopkins, secretary, and Fred N. Peet, treasurer.

OLYMPIAS PLAY CANADIAN CLUB THIS AFTERNOON

The leading Olympias of the Chicago Soccer league face a busy time when they hook up at 2 o'clock today with Canadian Club in a league match at Bricklayers' park. The Canadians will have three new men in the lineup—Bill Rattery, formerly of the famous Queens Parks of Glasgow; Allan Hendry, also an ex-Scottish league player, and J. Fleck of Toronto.

Rattery and Fleck are half backs, while Hendry is a forward.

Olympia has yet to admit defeat in a league match, but lost to the Brickies in the National cup.

Prexy Borchert Increases Milwaukee Club Holdings

Milwaukee, Wis., Jan. 28.—Otto Borchert, president of the Milwaukee American Association Baseball club, who has held a controlling interest in the organization for some time, today announced that he purchased minor interests held by William F. Kinsella and E. W. Krueger. Three other Milwaukee men still have a small interest in the club.

STOCKING GOLF CLUB HEAD.

Rockford, Ill., Jan. 28.—[Special.]—D. C. Stocking has been elected president, James T. Linnen secretary, and George Hill captain of the Sinnissippi Golf club here.

ANOTHER RECORD IN RIFLE SHOOT FOR TRIB TROPHY

The ninth match in the series for the championship and a leg on THE TRIBUNE'S city championship rifle trophy last week brought forth a better brand of shooting than any similar match in the city's history. Twelve men turned in perfect scores, against the best previous record of nine. Fourteen others missed a possible by one point.

Men to shoot "possibles" for the first time during the series were C. H. Davis, M. L. Krumrey, and E. J. Moberg. W. C. Kaiser of the Chicago team turned in his sixth tournament "possible." Ten others have hung up three or better. This is in marked comparison with two years ago, when only three perfect scores were turned in by all shooters during the entire tournament.

T. G. Lively of the Irving Parkers maintains a two point lead as high individual marksman. Team standing:

	Ninth match.	Aggregate.
Irving Park Rifle club	998	8,965
Chicago Rifle club	997	8,960
Commonwealth-Edison	999	8,958
Centennial Rifle club	994	8,950
Ridgeville Rifle club	994	8,914
Hawthorn Rifle club	982	8,869
Engineers' Rifle club	980	8,794
Peoples' Gas Rifle club	968	8,643
C. B. & Q Rifle club	948	8,579
Hamilton Club "Snipers"	948	8,578

High individual scores follow:

	Ninth match.	Aggregate.
T. G. Lively, Irving	200	1,795
H. Newgard, Irving	200	1,793
J. P. Brown, Irving	199	1,792
H. B. Heald, Edison	*200	1,792
W. L. Cowgill, Ridgeville	200	1,792
M. H. Burlingame, Centennial	199	1,791
W. C. Kaiser, Chicago	200	1,791
J. Colston, Edison	198	1,791
E. Cisler, Centennial	**200	1,788
J. R. Madison, Edison	198	1,788
Mrs. W. Wolff, Centennial	198	1,787
H. F. Walbaum, Chicago	198	1,787
A. J. Huebner, Centennial	199	1,786
F. J. Karsher, Chicago	200	1,786
J. R. Walker, Hawthorn	197	1,786
A. C. Hauke, Irving	198	1,786
J. H. Kendel, Irving	199	1,786
C. H. Davis, Edison	***200	1,785

*55 consecutive bulls.
**47 consecutive bulls.
***24 consecutive bulls.

This week ends the tournament.

Boy Scouts

BIRTHDAY OF SCOUTS.

THE twelfth birthday of scouting in the United States will be celebrated in Chicago March 29-30 at the Hotel La Salle. Over 500 prominent men, delegates from all over the country, will meet at that time to review the last year's work and plan the coming year.

Though initiated into the United States in 1910 the scout movement today embraces almost 500,000 scouts and 100,000 volunteer men leading them—the largest uniformed organization in the United States today. Yet with all this growth the movement has only begun. Literally thousands of boys, 12 years and older, stand in a waiting line to enter scouting. Eight million boys in the United States have not yet had a chance to become scouts, largely because enough big men have not stepped forward to become scoutmasters.

Northwest District.

Field Executive Sowerby has announced a contest to be run off anniversary week, Feb. 8 to 15, in first aid, signaling, knot typing, drill, wall scaling, fire by friction, and lean-to building. Preliminary contests will be run off in each of the three sections—the dates to be announced later. The "all district contest" will be held later.

West Side.

The district scoutleaders' conference will be held on Monday evening, Feb. 6, in the parish house of the new First Congregational church, Ashland and Washington boulevards, at 7:30 p. m.

The district scribes' conference will be at the Legler branch library, Crawford avenue and Monroe street, Wednesday, Feb. 8, at 4:30 p. m.

The district first class court of review will be held Tuesday evening, Feb. 21, at 7:30, at the community house, 23 North Karlov avenue.

The district court of honor comes on Thursday, Feb. 23, at 8 p. m.

Calumet.

Troops all over the district are busy preparing for the annual district scout contests, which take place at Palmer and Bessemer parks early in February.

A new form of entertainment is being provided by various district groups. Each troop presents an original vaudeville stunt. Over 300 people applauded stunts at Bessemer park last Friday. Scouts of the Pullman division have just produced a similar "stunt night."

North Shore.

Patrol leaders' school at Independence park on Tuesday at 4 p. m.

The district annual meeting will be held at the Ravenswood Methodist church on Feb. 9.

The district rally will be at the Lake View High school Feb. 10, at 7:30 p. m. Gen. Le Roy T. Steward will present the address, "Twelve Years of Scouting in Twelve Minutes." Presentation of awards will also take place.

Southwest.

A public court of honor will be held at the Lewis Champlin school, Englewood avenue, near Princeton, tomorrow. The Rev. George R. Stair, pastor of the Englewood Baptist church, will be the speaker.

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The Tribune Investors' Guide

Answers to inquiries are based upon information which THE TRIBUNE believes reliable, fair, and unprejudiced, but beyond the exercise of care in securing such information THE TRIBUNE assumes no responsibility.

Inquiries must bear the signature and address of writer in order to receive attention. Answers thought to be of public interest will be published. If an answer is not of general interest it will be mailed provided stamped self-addressed envelope is inclosed. Address letters to Investors' Guide.

Marketability.

Most bond buyers demand a higher degree of marketability than they really need. An investor who purchases with the purpose of holding his security until maturity has, as a rule, no need of ready convertibility. At most he will need but a fraction of his holdings in immediately convertible securities to meet an emergency. Nevertheless the average investor purchases a security that is readily convertible, notwithstanding the fact that the price of convertibility is lessened income. Although every investment security should have an absolute assurance of the payment of its principal and interest, it does not follow that all securities possess an equally ready marketability. The bonds of a small city may possess the highest degree of safety, but its narrow and inactive market might make it difficult to sell if an immediate sale were necessary. A forced sale would probably mean a sacrifice in the sale price.

A great many corporations must, of course, keep a certain amount of funds in such form that they can readily be converted into cash in an emergency. In such cases convertibility is essential, as the corporation may suddenly and unexpectedly be forced to call upon all its available resources, and at the time of such a crisis it would be costly for it to have securities that could not be quickly converted into cash without a large sacrifice. But with the average individual investor the same reason for a ready market for his holdings does not exist. American investors are sacrificing a great deal by paying for ready marketability when it serves them no purpose. European investors are not so ready to purchase something they do not need. They are purchasing a security to hold it until maturity, and are content with the safety of principal and interest, and the slower market is compensated for by a higher rate of return.

WAGNER & CO.'S CREDITORS TAKE PROTECTIVE STEP

A creditors' committee to look after the interest of Board of Trade houses which had trades with E. W. Wagner & Co. has been formed. It is composed of J. C. Murray, F. S. Cowgill, G. B. Van Ness, Fred S. Lewis, and John H. Jones. John Hill Jr. is acting as secretary and Jacob Ringer attorney.

It is said that the Wagner indebtedness on the Board of Trade is around $75,000, while they have profits in their trades of about $20,000. The creditors are endeavoring to protect their interests as well as other claimants by a speedy settlement of the complicated affairs of the Wagner house. The committee's operations will conflict with those of the receivers in bankruptcy and its work is not to be confused with the administrative work of the court. The receiver is preparing a financial statement of the Wagner affairs and expects to have it ready within a short time.

CORPORATION EARNINGS

UNITED FRUIT.

Reports for the year ended Dec. 31 last total net income of $20,539,836, against $44,615,274, and a surplus after dividends of $8,975,763, against $22,489,317 in the preceding year.

DUQUESNE LIGHT.

Report for December: Gross earnings from operations, $1,456,881; increase, $70,296; net earnings after taxes, $585,305; increase, $238,100. For twelve months ended Dec. 31: Gross earnings from operations, $16,092,270; increase, $1,087,097; net earnings after taxes, $5,762,953; increase, $1,448,589.

OHIO LEATHER.

Reports for year ended Dec. 31 last show an operating profit of $386,000. After inventory readjustments there was left a surplus for the year of $129,332. No dividends were paid on the preferred issue during the year.

PETTIBONE-MULLIKEN.

For the year ended Dec. 31 last net income after federal taxes, etc., was $18,643, against $730,318 in 1920; deficit after first and second preferred dividends was $55,548, compared with a surplus of $649,643 in 1920.

OFFICIAL WEATHER FORECAST

The official forecast for today and tomorrow and yesterday's table of records follow:

Ohio—Fair Sunday; Monday unsettled; no change in temperature.

Indiana—Cloudy, followed by snow or rain Sunday and Monday; no change in temperature.

Lower Michigan—Cloudy Sunday; Monday unsettled; probably snow; no change in temperature; fresh westerly winds.

Upper Michigan—Cloudy Sunday, followed by snow in west portion Sunday night; Monday snow; colder in west portion.

Missouri—Increasing cloudiness Sunday; Monday probably rain; colder in north and west portions.

Wisconsin—Increasing cloudiness Sunday; Monday probably snow; not much change in temperature.

Minnesota—Unsettled Sunday and Monday, probably snow; colder Monday and in west portion Sunday.

Iowa—Increasing cloudiness Sunday, followed by rain or snow Monday and in west portion Sunday night; colder in northwest portion Sunday and in west and central portions Monday.

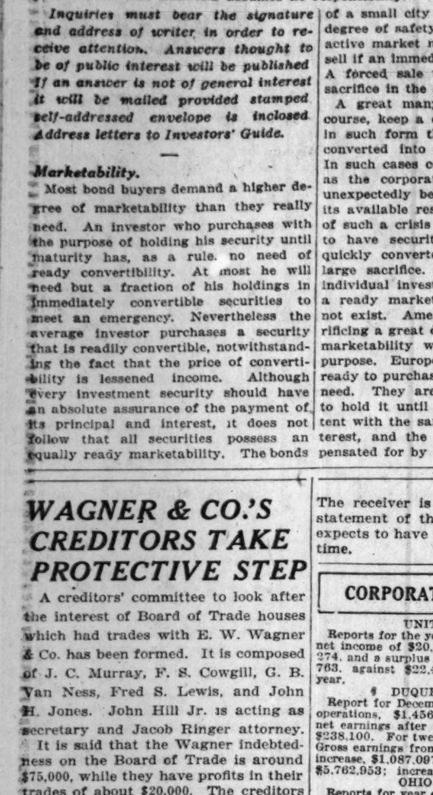
North Dakota—Probably snow and colder Sunday; Monday unsettled; colder in east portion.

South Dakota—Unsettled Sunday and Monday, probably snow; colder Sunday and in east portion Monday.

Nebraska—Unsettled Sunday and Monday; probably snow; colder Sunday and in east portion Monday.

Kansas—Probably rain or snow Sunday and Monday; colder Sunday night and Monday.

Place of observation. State of weather. Jan. 28, 1922, 7 p. m. Central time.	Direction of wind.	Temp. 7 p. m.	Highest today.	Lowest last night.	Precipitation 24 hours ending 7 p. m.
Eastern states—					
Albany, cloudy	N.	24	26	4	...
Atlanta, clear	N.W.	44	48	34	...
Boston, cloudy	N.E.	36	36	24	.01
Buffalo, cloudy	N.E.	20	24	12	...
Charleston, clear	N.W.	42	46	32	...
New York, snow	N.E.	30	34	24	.70
Parkersburg, clear	N.	34	42	24	...
Philadelphia, snow	N.	30	30	24	.88
Pittsburgh, clear	N.W.	32	38	22	...
Raleigh, clear	N.	34	34	26	.38
Washington, snow	N.	28	28	20	1.84
Gulf states—					
Abilene, cloudy	S.E.	38	38	30	...
Amarillo, cloudy	S.E.	32	38	24	...
El Paso, clear	W.	56	58	36	...
Fort Worth, cloudy	S.E.	38	38	34	...
Galveston, cloudy	N.E.	50	50	40	...
Jacksonville, clear	N.	46	50	34	...
Miami, clear	N.	60	68	54	...
Mobile, clear	N.W.	48	52	36	...
Montgomery, clear	S.E.	44	48	40	...
New Orleans, fair	S.E.	46	52	38	...
San Antonio, rain	N.E.	42	44	34	...
Shreveport, cloudy	E.	44	46	34	...
Tampa, clear	N.W.	46	48	38	...
Vicksburg, fair	N.E.	48	50	32	...
East central states—					
Alpena, clear	N.E.	22	26	8	...
Cairo, clear	N.	40	42	22	...
Chicago, clear	N.E.	31	32	23	...
Cincinnati, clear	N.W.	34	40	22	...
Cleveland, clear	N.E.	34	36	20	...
Detroit, clear	N.E.	22	28	12	...
Escanaba, clear	N.W.	22	30	14	...
Evansville, clear	N.W.	36	38	24	...
Fort Wayne, clear	N.E.	24	28	10	...
Grand Haven, clear	N.E.	22	28	8	...
Grand Rapids, clear	N.E.	22	28	12	...
Green Bay, clear	N.E.	24	30	10	...
Indianapolis, clear	N.E.	28	38	16	...
Madison, clear	E.	28	34	12	...
Marquette, clear	S.	24	32	16	...
Memphis, clear	N.E.	44	48	26	...
Milwaukee, clear	N.E.	28	34	26	...
Nashville, clear	N.E.	40	42	28	...
Peoria, clear	E.	28	34	8	...
Ste. Marie, clear	S.	14	28	4	...
Springfield, Ill., clear	N.E.	28	32	10	...
West central states—					
Bismarck, snow	S.E.	28	28	26	...
Charles City, clear	S.E.	26	32	12	...
Concordia, cloudy	S.E.	32	38	26	...
Davenport, clear	N.E.	30	38	14	...
Des Moines, clear	E.	32	38	18	...
Devils Lake, cloudy	E.	32	38	18	...
Dodge, rain	E.	28	32	24	Tr.
Dubuque, clear	E.	32	38	12	...
Duluth, clear	E.	26	28	22	...
Huron, fair	S.E.	34	34	26	...
Kansas City, clear	S.E.	38	44	26	...
Keokuk, clear	E.	30	36	14	...
Little Rock, clear	S.E.	44	46	34	...
Moorhead, cloudy	S.E.	30	34	24	...
North Platte, cloudy	S.E.	32	34	22	...
Oklahoma City, cloudy	S.	32	36	30	...
Omaha, clear	S.E.	38	44	26	...
Rapid City, cloudy	N.	16	26	24	...
Sioux City, clear	S.E.	38	42	26	...
St. Louis, clear	E.	36	40	16	...
St. P., Minn., fair	S.E.	24	32	20	...
Springfield, Mo., clear	E.	36	40	24	...
Wichita, cloudy	S.E.	32	32	26	...
Williston, snow	N.W.	10	18	12	Tr.
Mountain states—					
Boise, fair	N.	26	30	8	...
Cheyenne, fair	N.E.	30	40	18	...
Denver, clear	S.	46	54	34	...
Havre, snow	N.W.	−2	4	0	.14
Helena, cloudy	W.	−2	6	4	.21
Lander, snow	N.W.	16	26	6	.02
Miles City, snow	N.W.	6	34	16	.02
Phoenix, clear	S.W.	52	56	38	...
Pueblo, clear	S.W.	48	56	14	...
Salt Lake City, cloudy	N.E.	24	26	22	.22
Yellowstone Pk., snow	N.	2	14	14	.02
Pacific states—					
Fresno, cloudy	S.E.	46	48	34	...
Los Angeles, clear	W.	50	54	44	...
Portland, Ore., cloudy	N.	36	36	32	.10
San Diego, fair	W.	52	54	50	.01
San Francisco, cloudy	S.E.	44	48	44	.04
Seattle, Wash., clear	N.E.	34	36	34	...
Spokane, cloudy	N.W.	24	30	24	...
Walla Walla, cloudy	S.W.	24	30	30	.7
Canadian—					
Battleford, cloudy	N.W.	0	2	2	.16
Calgary, cloudy	N.W.	−2	4	4	...
Edmonton, cloudy	N.E.	−4	−2	−4	.02
Medicine Hat, cloudy	N.	0	12	0	.04
Minnedosa, cloudy	S.E.	24	24	16	.04
Montreal, fair	N.E.	20	20	4	...
Quebec, clear	N.E.	18	20	0	...
Qu' Appelle, cloudy	N.W.	8	20	2	...
Toronto, fair	N.	22	30	10	...
Winnipeg, cloudy	S.E.	34	34	24	...



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Fox Office Bldg. and Studios ☐

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Address _____

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7%

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99, Yielding 7.10%

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Sinking Fund Gold Bonds. Due 1931

Company is complete unit in oil industry, producing, refining and marketing. Total assets over $63,000,000. Attached warrants have valuable rights. Bonds will be listed on New York Exchange, $1,000 denomination.

96, Yielding 8⅛%

H. G. Saal Company

8%

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100, Yielding 8%

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Twenty-five year 6% Gold Bonds, due 1947
Price 94½ to yield 6.45%

Illinois Power Company
Fifteen-year 7% First Mortgage Bonds, due 1936
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SHARP ADVANCE IN BUENOS AIRES SENDS WHEAT UP

BY CHARLES MICHAELS.

A sensational advance of 7c in wheat in Buenos Aires, making 17c recently, due partly to a difference in exchange and a bulge of 1¾d in Liverpool led to heavy and general buying here, which carried prices up sharply to a new high on the present movement. Closing trades were about the top with net gains of 1¾@2⅝c. Corn and oats were influenced by the action of wheat and closed with gains of ⅞@1⅛c on corn and ⅜@½c on oats. Rye was up 2¼c. Packers' brokers bought lard and it advanced 20@27½c while short ribs were up 20c.

While the wheat market was inclined to be easy a good part of the week, the persistent advances shown abroad finally started general buying and the close Saturday was at the highest prices, with net gains of 1⅝@2⅞c, with May leading. Corn closed ⅝@¾c higher and oats ⅜@½c higher, both being about the best figures of the week. Rye gained 2½c. Bullish sentiment predominated in provisions and the close was strong with lard 22½@30c and ribs 7½@20c higher.

Liverpool Gains Surprise.

At no time were wheat prices as low as the close of the previous day. The advance in Liverpool was a surprise to the trade and commission houses and the local element took the bull side freely, with some buying of May and July for foreign account, partly to cover shorts. The advance was checked for a time at $1.17½ for the May on selling on resting orders, but after the sensational upturn of 6½@7c in Buenos Aires became known the opposition to the bulge was quickly swept aside and stop loss orders were uncovered on the way up.

The world's situation is attracting more attention than for some time past as the result of the continued strength abroad. Private and semi-official reports suggest that the bulk of the world's available supply is in the show windows. The bulge in Buenos Aires put offers of grain from that country materially above what hard winter at the Gulf could be secured at.

Russia was reported as after 3,000,000 bu Canadian wheat at Montreal and London also reported that country as a buyer. Bearish news was ignored throughout the day. Forecast was for rain or snow in the southwest and the May-July spread widened to around 14½c, the greatest difference so far.

Corn and Oats Active.

Corn and oats showed more activity, and while the greater part of the strength was derived from wheat there were less favorable crop reports on corn from Argentina and a higher range was easily attained. Bulk of the trade was of a local character.

Exporters continue after corn at the seaboard, and a fair business was put through, while Minneapolis made fair sales of oats for domestic shipment. The trade generally look for a fair increase in the visible supply of corn to be shown in Monday's statement, and a decrease in oats. Cash prices were higher in sympathy with futures. Deliveries on January contracts were 10,000 bu corn.

Buying of rye for seaboard account, combined with the strength in wheat and reports of a good business with Europe brought about a higher range. Houses with northwestern connections were fair sellers.

Cash Provisions Advance.

Cash trade in provisions was reported as better, and with buying of lard credited to packers, prices advanced easily. Selling on resting orders checked the bulge. Eastern commission houses were fair buyers early. Deliveries on January contracts were 250 brls pork and 300,000 lbs lard. Packing at Chicago for the winter season to date aggregates 1,593,000 hogs, compared with 2,081,000 last year. Prices follow:

GRAINS·IN·ALL MARKETS

May Wheat.

	Open.	High.	Low.	Close Jan.28, 1922.	Jan.27, 1922.	Jan.29, 1921.
Chi	1.17¼	1.18⅝	1.16¼	1.18⅛	1.16¼	1.50⅝
St. L.	1.14½	1.16½	1.14½	1.16⅝	1.14	1.53½
K. C.	1.07½	1.09⅝	1.07⅜	1.09½	1.07⅛	1.46⅝
Mpls	1.23⅜	1.25⅝	1.23¼	1.25⅝	1.23¼	1.48
Dul	.....	.....	.....	1.28½	1.26½	1.54⅝
Wpg	1.34	1.16	1.14	1.15⅛	1.14½	1.75
Tol	1.30	1.32	1.30	1.32	1.29¼	.....
*Dul	.98	1.00⅝	.98	1.00⅝	.97⅝	.....
Livpl	1.27½	1.29	1.27½	1.29	1.26½	.....

*Durum.

July Wheat.

Chi	1.03⅝	1.04⅝	1.03	1.04⅝	1.02⅞	.....
St L.	1.01¼	1.02⅜	1.00⅛	1.02⅜	1.00⅝	.....
K. C.	.97⅜	.99	.97¼	.98⅜	.97	.....
Mpls	1.17⅛	1.18⅜	1.17⅛	1.18⅝	1.16⅞	.....
Wpg	1.11⅛	1.12⅝	1.10⅝	1.12⅝	1.10½	.....
Tol	1.09	1.10	1.09	1.10	1.08¾	.....

May Corn.

Chi	53⅜	54½	53⅜	54⅝	53½	65½
St. L.	52⅜	53¼	52½	53¼	52⅝	66⅝
K. C.	47½	48¼	47⅜	48¼	47⅜	60

July Corn.

Chi	55⅝	56⅜	55½	56¼	55¼	67½
St. L.	54⅜	55⅛	54⅜	55¼	54¼	68⅝
K. C.	49⅝	50⅜	49⅝	50⅜	49½	62⅝

May Oats.

Chi	39¼	39⅝	39¼	39½	39	41⅛
St. L.	.....	.....	.....	40⅜	39⅝	42⅛
K. C.	37½	37⅞	37½	37⅝	37¼	41⅝
Mpls	34	34⅝	33⅞	34⅜	33⅞	37⅜
Wpg	45⅞	46¼	45⅞	46½	45⅞	50

July Oats.

Chi	40¼	40½	40¼	40⅝	40	42¼
Wpg	45⅝	46	45⅝	46	45½	50

May Rye.

Chi	87⅝	88⅛	87⅝	88⅛	86⅝	1.39½
Mpls	78¼	79⅝	78¼	79⅝	77⅝	1.33½

May Barley.

Chi	.....	.....	.....	.....	58⅝	62¼
Mpls	50½	52	50½	52	50½	61
Wpg	59½	60⅝	59½	60⅝	59⅜	75½

May Flaxseed.

Dul	2.18	2.22	2.18	2.21⅜	2.17¼	1.84
Wpg	1.93	1.97	1.93	1.96⅜	1.92⅝	1.87

Mess Pork.

	High.	Low.	Close Jan.28, 1922.	Jan.27, 1922.	Jan.29, 1921.
January	.....	.....	17.20	17.20	22.50
May	17.25	17.00	17.25	16.90	.....

Lard.

January	9.87	9.75	9.87	9.60	12.87
March	9.97	9.85	9.97	9.75	.....
May	10.20	10.10	10.20	9.97	13.50
July	10.37	10.27	10.37	10.17	.....

Short Ribs.

January	.....	.....	9.07	8.87	11.75
May	9.30	9.22	9.27	9.07	12.25

CASH GRAINS FOR WEEK

Cash grain prices in the Chicago sample market for the week:

WHEAT.

	For week.	Prev. week.	Last year.
No. 2 red	1.22@1.24⅜	1.19	1.87@1.93
No. 1 hd.	1.16⅛	1.10@1.10¼	1.69@78⅛
No. 2 hd.	1.15@1.17	1.08@1.13½	1.62@76½
No. 1 D.N	1.38	.....	1.75⅝@1.86

CORN.

No. 2 mx.	49¼@50	48¼@49¼	63 @65½
No. 3 mx.	48 @49	47¼@48⅜	60½@64½
No. 4 mx.	46⅝@47⅜	45⅜@47⅜	57¾@60
No. 5 mx.	46¼@47¼	44 @47	56¼@59
No. 2 yel.	49 @50½	48¼@50	63½@68
No. 3 yel.	48 @49¼	47 @48¾	60¾@64
No. 4 yel.	46½@48¼	45¼@48	57¾@61
No. 5 yel.	46¾@47½	45 @47¼	56¼@59
No. 6 yel.	45 @47	44½@47¼	55 @57
No. 2 wh.	49¼@50	48¼@49½	63½@66½
No. 3 wh.	48 @49	47¼@48¾	60¾@63½
No. 4 wh.	46¾@48	45½@47¾	57¾@61

OATS.

No. 1 wh.	38⅛@43¼	39 @43	41 @44	
No. 2 wh.	36⅜@42½	36¼@43½	41 @43½	
No. 3 wh.	33 @38	33 @37½	38½@42¼	
No. 4 wh.	32¼@35	32¼@34½	36¾@41	

RYE.

No. 2	.82	@84	79	1.54@1.64

BARLEY.

Poor to f'y	.52	@67	62 @65	55	79

PROVISION SHIPMENTS

Provision shipments from Chicago for the week, with meats and lard in pounds, pork in barrels, and canned meats in cases follow:

	Past week.	Prev. week.	Last year.
Cured mts.	12,470,000	12,193,000	18,156,000
Lard	7,114,000	8,230,000	11,437,000
Fresh mts.	22,450,000	21,892,000	33,046,000
Pork	4,966	5,349	7,866
Can mts.	10,214	10,474	37,188

Receipts for the week: Cured meats, 726,000 lbs; fresh meats, 8,082,000 lbs; lard, 2,180,000 lbs.

PRODUCE MARKETS

A firmer tone prevailed in the butter market, with centralized ⅛ higher under an improved call. Free offerings of eggs depressed prices for fresh 1½c to 34@34½c for firsts. Live poultry sold at former prices, with supplies ample. Potatoes were taken at unchanged prices. Arrivals 38 cars and 112 cars on team track.

WHOLESALE CREAMERY BUTTER PRICES

	Chicago— Whole milk.	Chicago— Centralized.	New York.	Boston.	Philadelphia.
93 score	.....	.....	39½	.....	39½
92 score	36½	.....	38½	37	38½
91 score	35	.....	37½	36	35½
90 score	33	33½	35½	35	33
89 score	31	32	34	34	31½
88 score	29½	.....	33	32½	30½
87 score	28	.....	32	31	29½

BUTTER PRICES TO CHICAGO RETAILERS

Score—	Tubs.	Prints.	Cartons.
Best [92-94]	38½-40	40 -41½	40½-42
Good [89-91]	35 -36½	36½-38	37 -38½

WHOLESALE CHEESE PRICES.

	Chicago.	*Wisconsin.	New York.	Philadelphia.
Flats	.....	.....	20 -21	21½-22
Twins	19½-20	19½	20 -20½	21 -22
S. Dais.	20¾-21	20¾	.....	21½-22
D. Dais.	20 -20½	19¾	.....	.....
Y. Ams.	20	20	.....	.....
Lghns.	19½-20¼	19¾	.....	22 -23
Sq. pts.	.....	23½	.....	.....

*Previous day.

POULTRY—WHOLESALE.

Live—		Dressed—	
Hens	23½c	Ducks, g. run.	24@26c
Roosters	18c	Turkeys	46c
Geese	17@18c	Hens, heavy	26@27c
Turkeys	35c	Springs, fancy	24@25c
Springs	23c	Ducks	27@28c
Ducks, fancy	27c	Geese	21c

POTATOES.

White	$1.80@2.00	hampers	$2.25@2.50
Western	$2.25@2.30	Illinois	$1.50@1.75
Sweet, eastern.			

EGGS.

Extras	37½@38½c	Dirties	20@30c
Fresh, firsts	34@34½c	Checks	27@28c
Miscellaneous	32@33c	April deliv	28c

OUTSIDE PRODUCE MARKETS.

NEW YORK, Jan. 28.—EGGS—Steady; receipts, 11,604 cases; fresh gathered extra firsts, 41@42c; firsts, 39@40c; nearby and nearby western hennery whites, firsts to extras, 45@50c; do browns, extras, 45@47c; nearby gathered browns and mixed colors, firsts to extras, 40@44c; refrigerator firsts, 27@28c. POULTRY—Live and dressed, quiet; prices unchanged.

KANSAS CITY, Mo.—EGGS—2c lower; firsts, 28c. POULTRY—Unchanged.

ST. LOUIS, Mo.—EGGS—31c. POULTRY—Unchanged.

PRIMARIES FOR WEEK

Primary receipts of grain for the week show the largest movement of corn at this time in years. Details follow:

RECEIPTS.

Western points—bu	Wheat, bu.	Corn, bu.	Oats, bu.
Chicago	192,000	8,330,000	1,308,000
Milwaukee	17,000	887,000	419,000
Minneapolis	1,999,000	640,000	481,000
Duluth	247,000	330,000	70,000
St. Louis	487,000	947,000	698,000
Toledo	22,000	223,000	54,000
Detroit	42,000	78,000	86,000
Kansas City	1,680,000	543,000	110,000
Peoria	17,000	788,000	337,000
Omaha	219,000	922,000	298,000
Indianapolis	30,000	556,000	262,000
St. Joseph	141,000	297,000	22,000
Last week	5,093,000	13,541,000	4,145,000
Prev. week	4,580,000	14,689,000	4,371,000
Last year	6,916,000	11,945,000	4,538,000
Seaboard—			
Last week	2,998,000	5,939,000	460,000
Prev. week	3,183,000	5,172,000	314,000
Last year	3,967,000	2,189,000	298,000

SHIPMENTS.

Western—			
Chicago	111,000	4,493,000	1,124,000
Milwaukee	106,000	428,000	147,000
Minneapolis	593,000	329,000	342,000
Duluth	78,000	.....	.....
St. Louis	476,000	613,000	521,000
Toledo	23,000	197,000	6,000
Detroit	3,000	26,000	8,000
Kansas City	899,000	248,000	66,000
Peoria	8,000	644,000	255,000
Omaha	365,000	1,069,000	286,000
Indianapolis	5,000	228,000	98,000
St. Joseph	126,000	246,000	18,000
Last week	2,793,000	8,521,000	2,871,000
Prev. week	2,947,000	7,670,000	3,082,000
Last year	5,007,000	5,029,000	2,910,000
Seaboard—			
Last week	2,650,000	4,739,000	66,000
Prev. week	4,229,000	3,532,000	218,000
Last year	3,422,000	1,261,000	66,000

CHICAGO GRAIN RECEIPTS

Official receipts at Chicago Saturday follow:

	No. 1 and 2.	No. 3.	No. 4.	Lower grades.	Total cars.
Winter	13	2	1	2	18
Spring	3	1	1	1	6
Mixed	1	1	....	....	2
Total wheat	17	4	2	3	26
Corn	138	214	72	77	501
Oats	24	41	19	1	85
Rye	2	1	1	....	4
Barley	..	4	5	6	15

BUSINESS NEWS IN BRIEF

[Copyright: 1922: By Fairchild News Service.]

NEW YORK.—The Commercial Standards council has been organized by officials of trade associations national in scope. Its object is to fight the "corrupt and growing practice" of commercial bribery.

NEW YORK.—Wholesalers and retailers report a growing fad for hand made handkerchiefs. Consequent movement of linen piece goods is expected to grow.

NEW YORK.—A wholesale house is understood to have sold 500,000 dozens of children's lisle half and three-quarter length hose, fancy topped, at $2 to $4 a dozen.

NEW YORK.—Representative of Chicago retail houses here warns merchants against holding neckwear stocks. He looks for entirely different patterns this spring.

NEW YORK.—High prices for raw furs are hurting sales, a skin operator declares. "Outside markets are asking higher prices of us than we expect to ask our customers," he complains.

BUENOS AIRES.—Reappearance of American buyers in the Argentine wool markets is causing the belief that some grades in America are short. Price rises in the United States is aiding in a reduction of piece goods stocks held here. Resumption of textile export trade is believed possible.

PHILADELPHIA.—Cotton yarn price decline is not yet felt in the cotton underwear market. One manufacturer is advancing Balbriggans $1 a dozen to conform to cost of yarns taken at higher than present prices.

NEW YORK.—American flower and feather markets are strengthening. German competition is declining as German prices rise.

NEW YORK.—Medium sized shapes predominate in millinery imports so far. Most merchandise is in black with touches of color.

MILWAUKEE.—Bookings for the spring trade for silk sweaters exceed anticipations. Reorders already are coming in. The season has progressed much farther than it had this time last year.

PARIS.—Madeleine Vionnet, Paris couture house, has started suit against the Butterick Publishing company, it was learned Saturday. The Paris house alleges the American pattern company sold patterns of Vionnet models.

TIMOTHY HAY WANTED

Buyers took hay freely Saturday and the receipts of 22 cars of timothy were about cleaned up, with No. 1 $21.00@22.00, and other timothy $14.00@19.00. Alfalfa fair sale at $14.00@22.00, with one car in. Prairie in fair supply and slow sale, with southwestern Nebraska and South Dakota $14.00@17.00, and other prairie $12.00@15.00. Receipts 5 cars southwestern, 4 Nebraska, and 3 packing, the latter ranging at $9.00@11.00. Straw in good demand at $14.00@14.00 for rye, $12.00@13.00 for oat, and $11.00@12.00 for wheat. Receipts, 1 car wheat.

Seeks Longer Life for War Corporation Act

Washington, D. C., Jan. 28.—[United Press.]—A bill extending the provisions of the War Finance corporation act for relief to agriculture and live stock dealers until July 1, 1923, was introduced in the senate today by Senator Kellogg, Republican, Minnesota. The act, as it now stands, would suspend such relief on April 5, 1923.

DRY GOODS MARKETS.

NEW YORK, Jan. 28.—The largest producer of wool dress goods announced today its fall lines had been sold and withdrawn for the season. The largest lines of 32 inch dress ginghams made for fall have also been sold and withdrawn. Cotton goods and yarns quiet; linens firm; burlaps steady; silk production continued below normal.

We offer the unsold portion:

Closed First Mortgage 7% Gold Bonds on Land and Building Under Non-Cancellable Lease as a

7% U.S. Government Parcel Post and Service Station

"The Safest Real Estate First Mortgage Gold Bonds Issued"

Security Absolute closed first mortgage on land, building, equipment and non-cancellable lease to the United States Government.

Trustee Chicago Title & Trust Company, to whom all payments of rent will be made by the United States Government.

Location Walnut, Fifteenth and Sixteenth Streets, St. Louis, Missouri. Two-thirds of a city block in the heart of the commercial warehouse and railway terminal district.

Building Substantial construction, brick and stone exterior. Plans and specifications approved by the United States Government. 61,500 square feet on one floor. Foundations and columns to support a second story.

Income Safe and certain. Non-cancellable lease signed by the United States Government extends beyond the final maturity of the bonds. Annual rental 2¾ times average annual interest.

Interest 7 per cent, payable semi-annually, January 1st and July 1st.

Non-Callable for five years and at 103 thereafter. Amount of issue, $230,000. Value of mortgaged property, $310,000. Serial maturities from 3 to 10 years. Denominations, $100, $500, $1000. Normal Federal Income tax up to 4% paid.

Call at our office or mail the coupon below for complete details and circular showing large picture of building in colors.

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Name Address City

Population—

is the accepted basis for estimating earning possibilities of interurban electric railway properties.

Chicago, Milwaukee and intervening Cities and Towns served by the

CHICAGO NORTH SHORE & MILWAUKEE RAILROAD

—have a population estimated at about 3,500,000. This growing North Shore District has become one of the most populous residential sections of the Country contiguous to any great City.

Ask for Descriptive Circular

The First Participation Shares of the Chicago North Shore & Milwaukee Railroad in our opinion have a sound basis for a permanent investment. They are entitled to cumulative dividends at the rate of $5.00 per share from January 1, 1918.

F. M. Zeiler & Company

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A REPUTABLE $750,000 AA1 St. Louis Corporation seeks a reliable man with sufficient working capital to take over one of the most successful auto safety devices on the market. This device has been examined and indorsed by safety commissions and traffic authorities of Chicago.

A state law now introduced to the Legislature soon will make it compulsory on most cars. It is selling well now wherever introduced. Every co-operation will be extended. A yearly profit of $20,000 is a conservative estimate of what this proposition will yield to the right man. Size of investment required, $10,000 to $12,000.

Any special experience is unnecessary, as applicant will be carefully taught all phases of the business. Every possible assistance will be permanently extended by the manufacturers. National and local newspaper advertising will be maintained at the manufacturer's expense, high class descriptive literature will be furnished free of charge, and free merchandise for advertising purposes will be allowed.

Mr. A. Schlessing, the manufacturer's field manager, is at The Drake Hotel, Room 502.

All details will be submitted and rigid investigation invited.

Phone immediately for appointment—Superior 2200.

A Safe Investment in a Company Which Refused to Recognize Hard Times



Some business firms last year refused to think in terms of hard luck and poor business. One such—the Eureka Vacuum Cleaner Company—believed that a good product well advertised and sold at a fair price, would sell even in a time of depression. So it went right ahead and, while others were shutting down their factories, did the largest business of any year in its history.

Such an accomplishment as this requires a good product (the Eureka cleaner has won first prize at five World's Fairs), and skillful management (in twelve years the company has grown from a capital of $1,000 to one of the three largest vacuum cleaner companies in the country, with a net worth of $1,000,000, and its product on sale in every civilized country in the world).

An Unusual Investment Opportunity

Up to the present time, this company has never added outside money to its original capital of $1,000, but has increased its capital solely out of earnings. It now offers to large and small investors an opportunity to profit by its success.

8% for 15 Years

Its 8% notes selling at 100 and interest will pay you 8% for 15 years. They are callable only at a large premium. They are backed by a mortgage on valuable property and by a pledge to the Trustee of leases, factories, equipment, patents, rights, etc., greatly in excess of the amount of the notes.

For the past four years, net earnings available for interest and Federal taxes have averaged 7½ times the amount needed to pay interest on these notes. Last year—the year of depression for many others—they were 14 times requirements.

It can be seen from this what a wide margin of safety there is in these notes. Holders of the notes may convert them at any time into 8% Preferred Stock, participating up to 10%.

We offer these notes in denominations of $100, $500 and $1,000 at 100 and interest to yield 8% for 15 years. If not convenient to call at our office, mail us the coupon.

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Previous experience in bond selling would be an advantage but is not necessary. The applicant should be the type of man who is fitted to represent a national House of established reputation. He should have some experience in handling men, and some experience in Sales Correspondence. Some knowledge of the office detail of a sales department is requisite.

Replies will be considered in strict confidence.

Address T T 223, Tribune

We Own and Offer

INTERNATIONAL TELEPHONE SALES & ENGINEERING 6% DEBENTURES
Due January 1, 1925
Price to net 7.50%

This company has substantial contracts to supply the automatic telephone apparatus now being installed by the Amer. Tel. & Tel. Co., the apparatus being manufactured by its subsidiary, the Automatic Electric Company.

DENVER UNION STOCK YARDS 1st 5's
Due January 1, 1925
Price to net over 6.50%

This Company is controlled by Swift & Co. and Armour & Co. The bonds are secured by an absolute, closed, first mortgage on all real estate, plants, franchises, etc.

OREGON SHORT LINE REF. & COL. 4's
Due December 1, 1929
Price, at the market to net about 5.60%

Principal and interest guaranteed by the Union Pacific. Listed on the New York Stock Exchange.

CITY OF RICHMOND, VA., 5% BONDS
Due January 1, 1956
Price 108⅝ and interest to net about 4.50%

Descriptions of these bonds on request.

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J. P. Griffin, Resident Partner

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A knowledge of the factors governing foreign exchange fluctuations is an asset of considerable value to those interested in the investment possibilities offered by the securities of Foreign Governments, Municipalities and Industrial organizations.

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is an attractive booklet designed to familiarize the investing public with the many controlling agencies which exert an influence on foreign exchange rates. It covers the subject thoroughly in a language that all will understand.

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Building less than 6 years old. 2, 3, and 4 room apartments. Rents conservative and can be maintained at present figure. $55,000 equity nets 30%. Mortgage of $144,000 matures in 4½ years. Excellent transportation. Located on North Side—short distance from lake. Must obtain cash to dissolve partnership. For particulars address owner, T T 222, Tribune.

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CASH·GRAIN NEWS

A good export business was under way in wheat and corn at the seaboard, but quantities were not given. Sales of 75,000 brls Canadian flour, however, were reported. Chicago sold 260,000 bu corn to the seaboard for export.

Domestic shipping sales at Chicago, 7,000 bu wheat, 15,000 bu corn, and 125,000 bu oats.

Premiums on red winter wheat at Chicago were well maintained at 7@8c over May. Hard winter unchanged at May price to 1c under. Receipts, 26 cars.

Southwestern markets reported a good demand, with St. Louis 1¼@2c higher; Kansas City up 1@3c; Omaha, 2@3c; Minneapolis premiums unchanged.

Cash corn prices at Chicago unchanged to ½c higher. Basis on No. 3 grades, ½@¾c lower at the last selling at 5¼c under early and 6c under May at the close. No. 2 grades ranged from 4¼@4¾c under May, closing weak. Receipts, 501 cars. Outside markets, ¼@1c higher.

Demand for cash oats only fair, with sample values ½c higher. No. 2 white, 1¼@2¼c; No. 3 white, 4¼@4¾c under May. Receipts, 85 cars.

Range of cash grain prices in leading markets follow:

	Chicago.	Kansas City.	St. Louis.
WHEAT.			
No. 2 red.	1.25	.....	1.25@1.26
No. 3 red.	.....	1.16	1.22
No. 4 red.	.....	.....	1.14
No. 1 hd.	.....	1.17@1.20	.....
No. 2 hd.	.....	1.13@1.20	.....
No. 3 hd.	1.15½	1.12@1.26	.....
	Chicago.	**Winnipeg.**	**Minneapolis.**
No. 1 nor.	.....	1.18½	1.33½@37½
No. 2 nor.	.....	1.15½	1.29½@33½
No. 3 nor.	.....	1.05	1.21½@29½
CORN.			
	Chicago.	**Omaha.**	**Peoria.**
No. 2 mx.	49@49¾	42 @42¼	.....
No. 3 mx.	48 @48½	42	.....
No. 4 mx.	47 @47¾	.....	.....
No. 5 mx.	47	.....	.....
No. 2 yel.	49½@50	42¾	.....
No. 3 yel.	48 @49	41¾@42	.....
No. 4 yel.	47½@47¾	.....	.....
No. 5 yel.	46¾@47½	.....	.....
No. 2 wh.	49½@49¾	42¼@42½	.....
No. 3 wh.	48 @48½	42	.....
No. 4 wh.	47½	.....	.....
No. 5 wh.	47	.....	.....
No. 2 mx.	49½	44¼	48½
No. 3 mx.	48 @48½	.....	48
	Milwaukee.	**Kansas City.**	**St. Louis.**
No. 2 yel.	49¼@49½	44¼	48¼@49
No. 3 yel.	48¼@48½	44	48½
No. 4 yel.	.....	.....	47½@47¾
No. 2 wh.	49¾	44¼@45	49
No. 3 wh.	.....	.....	49
	Minneapolis.	**Buffalo.**	**Toledo.**
No. 3 yel.	53	60¼	54 @55
No. 4 yel.	43 @43½	58½@58¾	.....
No. 3 mx.	44½	.....	.....
OATS.			
	Chicago.	**Kansas City.**	**St. Louis.**
No. 2 wh.	37¾@38	.....	37
No. 3 wh.	34¼@35	.....	35½@36
No. 4 wh.	33¼@35	35	.....
	Milwaukee.	**Omaha.**	**Minneapolis.**
No. 2 wh.	37½	34½	33¾@34½
No. 3 wh.	35 @37¼	34	33 @33½
No. 4 wh.	34¼@36¼	33¾	32 @32½
	Buffalo.	**Toledo.**	**Peoria.**
No. 2 wh.	42	39½@41½	.....
No. 3 wh.	40½	.....	.....
No. 4 wh.	38½	.....	.....
RYE, BARLEY, AND FLAX.			
	Rye.	**Barley.**	**Flax.**
Chicago ..	85½	55 @60	.....
Mil'kee ..	83½@84	57 @64½	.....
Minn'lis .	78¼@79¾	43 @56	2.16¾@2.23¾
Duluth ..	82	36 @38	2.21¾
CLOVER AND TIMOTHY.		**Cash.**	**March.**
Clover, Chicago, 100 lbs.		12.00@22.00	.....
Toledo, per 60 lbs.		13.95	14.05
Timothy, Chicago, 100 lbs		5.00@ 7.00	.....
Toledo, per 45 lbs.		3.25	3.32½

GASOLINE AND LINSEED OILS.

CHICAGO, Jan. 28.—GASOLINE — Tank wagon, 19½c; service station, 21¼c; machine, 37.9c. CARBON—Perfection, 11½c; machine oil, summer black, 13.4c; do winter, 13.9c. LINSEED OIL—Raw, 1 to 4 brls, one delivery, 88c; do boiled, 90c. DENATURED ALCOHOL—52c. WHITE LEAD—100 lb kegs, $12.25; 25 lbs, $3.25. CORN OIL—Package 24 pts, $6.50; 12 qts, $6.00; 6 gals, $10.80; 12 half gals, $11.25; No. 5, 2 cans to case, $10.67; steel drums, $9.34, less than carloads. TURPENTINE—$1.06.

COFFEE MARKETS.

NEW YORK, Jan. 28.—COFFEE—Futures closed 3 to 5 points net higher. Sales, 4,000 bags. March, 8.54c; May, 8.44c; July and September, 8.34c; October, 8.32c; December, 8.27c. Spot, dull; Rio 7s, 8¾@9c; Santos 4s, 12@12¼c. Rio cleared 5,500 bags for New York. Brazilian port receipts 45,000 bags; Jundiahy, 21,000 bags.

WORLD'S·GRAIN MARKET·NEWS

The advance in all grains Saturday to the highest prices of the week with the strong close created a better feeling and encouraged traders to look for a further hardening of wheat values. Should the latter hold, coarse grains are expected to follow. The impression of the wheat traders is that the foreigners are waking up to the real situation and are not only covering their short sales but going long. There were orders of both kinds from London and Liverpool here yesterday. Sentiment favors higher prices with any encouragement in the way of help of buying orders from the outside.

There were more big buying orders for wheat in the market yesterday than have been seen for a long time. On the advance there was profit taking by commission houses, with offerings well absorbed. It was said at the close that a buying order for 1,000,000 bu July was received a fraction under the market. The leading short interest was credited with buying early and selling on the bulge.

A feature in the corn trade was the liberal buying above 54c for May. On previous advances the market has met selling orders around that price. Leading holders were credited with absorbing the bulk of the offerings.

The movement of corn is unusually large. In the last two weeks Chicago has received 16,152,000 bu wheat, compared with 12,568,000 bu last year. Last week receipts were the largest at this time in recent years, being 8,330,000 bu, while shipments were 4,493,000 bu. Exports from the seaboard yesterday were 1,308,000 bu, compared with primary receipts of 2,187,000 bu.

Bulk of the trading in oats is largely confined to spreading operations at ¼@1c difference between May and July. Yesterday there was selling of July and buying of May. Recently the operations have been reversed.

"The wide distribution of hog receipts and the broader consuming trade at home, coupled with stronger markets abroad, reveals small accumulations everywhere, and proved the nonexistence of any large amount of anticipated buying," says W. L. Gregson.

Wheat stocks in all positions in Kansas, as estimated by Allan Logan of Kansas City are 31,600,000 bu, including 19,000,000 bu on farms. The latter is equal to 15 per cent of the crop. Reports from country elevator men and mills show the new crop to be in poor condition and an average of 19 per cent of the acreage seeded last fall was reported as dead by thirty-three mills.

In commenting on the reports to the leading railroads in the four northwestern states which showed small reserves on farms C. E. Lewis & Co. said: "The northwest raised around 35,000,000 bu durum wheat in 1921 of which a considerable percentage still remains in interior elevators and on farms. This grain which is not wanted by mills, is included in the holdings. The northwestern situation has become more acute every day."

About 5c of the 6½@7c per bu advance in wheat in Buenos Aires Saturday was due to the difference in the rate of exchange. February wheat in Buenos Aires was quoted at $1.14 and March at $1.13.

Semi-official estimates indicate that while France has an excellent wheat crop this season import needs will be around 20,000,000 bu at a minimum. Consumption of the new crop started immediately after harvest. Outlook for the 1922 crop is regarded as poor.

"The United States is already overexported, considering that a carry over of 70,000,000 bu wheat is below normal," said William C. Weigand with the J. Rosenbaum Grain company. "Growing crop conditions leave much to be desired, with the probability of a crop scare as serious as any ever experienced. Any improvement in economic conditions would tend to strengthen an already very strong situation."

FINANCIAL·NOTES

The long awaited rate divisions decision, which is of such vital importance to the New York, New Haven and Hartford and other carriers in the New England district, is expected this week. Various rumors tend to the opinion that it will be favorable to the New England roads. If this is true, the conclusion of negotiations for taking care of the New Haven $27,500,000 European loan, which matures April 1, should be handled with comparative ease. The attorney general is said to be favorably disposed toward a modification of the dissolution decree of the New Haven in connection with its trolleys, which are now in the hands of the federal trustees, and this also is expected to strengthen the company's treasury position.

Judge John M. Killits in United States District court in Toledo, O., yesterday signed an order fixing the time limit for the filing of all claims against the Willys corporation as April 1, 1922, in any of the courts having jurisdiction in the case. There are four receivers for the corporation, two in New York, one in New Jersey, and one in Toledo. Claims must be filed with only one of the courts, which will report a certified list of claims to Judge Killits, who then will furnish back a completed list of creditors to each of the courts.

Dun's review says basic industries hold most of the advance of recent months and in some instances have made further recovery, but the revival at manufacturing establishments remains the conspicuous exception. Bradstreet's says trade reports in the east, south, and far west are slightly shaded; collections no better and a slight quieting down seems evident in industry. There were 644 commercial failures last week, compared with 646 during the previous week, and 429 during the corresponding week last year.

The Great Northern railway has been granted authority by the interstate commerce commission to issue $30,000,000 general mortgage 5½ per cent bonds, due Jan. 1, 1952, which are to be sold at not less than 93¼ per cent of par. Of the proceeds $15,000,000 will be used to repay a government loan, $4,000,000 for new equipment, $7,000,000 for additions and betterments and $3,800,000 to redeem Minneapolis union station bonds.

The Texas company has called for redemption on March 1, 1922, at 101, $5,000,000 of the $28,000,000 three year 7 per cent gold notes outstanding. The notes mature March 1, 1923. The company will be able to meet the call out of its own funds and will not do any borrowing. The Columbia Railway, Power and Light company will redeem on March 1 all of its three year 8 per cent sinking fund mortgage bonds then outstanding. A premium of 2 per cent will be paid.

Directors of the Keystone Tire and Rubber company have agreed on a plan to change the capital stock from $10 par to shares of no par. Stockholders of the Ajax Rubber company have subscribed to practically the entire block of 200,000 shares of its new capital stock, offered to them at 12½.

Plans are being made to list Sweets Company of America on the New York Stock exchange. The listing application is now being prepared. Earnings are running at the rate of $20,000 to $30,000 a month. Book loans are down to about $125,000. Quick assets are about two and a half times the bank loans, over $200,000.

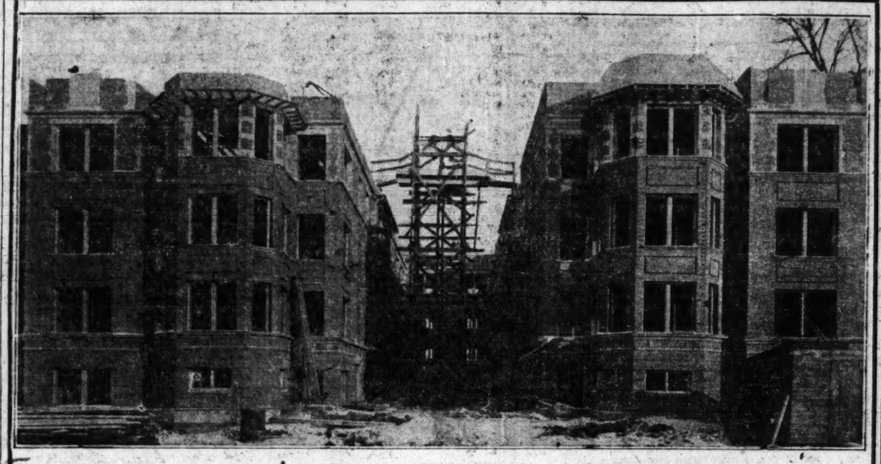
The Chicago federal reserve bank reports the weekly movement of credits as follows: Debits to individual deposit account reported for the week ending Jan. 25, by 202 banks in 24 leading clearing house cities in the seventh federal reserve district, aggregate $833,330,000, compared with $956,469,000 a week ago. Aggregate debit to individual deposit account amounted to $833,330,000, compared with $962,876,000 for the corresponding week last year.

Production of the Mother Lode Coalition company in December amounted to more than £2,000,000, bringing the total for the year to approximately £19,000,000. The cost of the copper in December was slightly in excess of 7c per pound.

The West Side Bankers' club, which was discontinued during the world war, was reorganized at a meeting yesterday, and Frank A. Alden, president of the Garfield Park State Savings bank, was re-elected president of the club.

Directors of the Reliance State bank voted to transfer $40,000 from undivided profits account to surplus account, making total surplus now $100,000.

The Federal reserve bank of San Francisco has reduced its discount rate on all classes of paper from 5 to 4½ per cent.



Remonville Apartments. Reproduction of photograph taken Jan. 20, 1922.

Denominations—$100-$500-$1,000.

Partial Payments if desired.

Maturities: Every six months, 1922 to 1926.

Amount of Issue, $145,000.

Interest dates June 1 and Dec. 1.

Chicago Title and Trust Co. guarantees title.

Fire insurance for full amount of loan assigned to trustee.

7% WITH GREATEST SAFETY

The Remonville Apartments First Mortgage 7% Gold Bonds will appeal to the experienced investor, because this issue is of the highest possible type of bond investment.

An absolute first mortgage. Low construction cost. Excellent location. Building now about 50% finished, and we guarantee completion.

The building will contain 42 attractive, modern apartments, and is located in one of the most desirable parts of the North Side—1358-66 Greenleaf Avenue, Rogers Park, west of Sheridan Road and less than two blocks from the lake. Estimated value of land and building, when completed, $250,000.

Inspect This Attractive Security!

Security Our First Consideration

RITCHIE BOND & MORTGAGE COMPANY

5 N. La Salle Street Telephone State 4670

Ritchie Bond & Mortgage Co.—Please send me complete information regarding 7% Remonville Apartments Gold Bonds, without obligation on my part.

Name .....Address .....



Make This Your Investment Headquarters

THOUSANDS of investors, located all over the West Side and in other sections of Chicago, have made this bank their investment headquarters. They have done this because our facilities, complete under one roof, enable them to conduct their investment affairs with minimum inconvenience.

After the bond is purchased and the need for a safe place in which to keep it arises, they can rent, for as low as $3 a year, a box in our safe deposit vault. Commodious rooms in which they can look over their investments, clip coupons, etc., in privacy and comfort, are provided free of charge.

When the time comes to make up their income tax return the assistance of our income tax department is gladly given without cost. This is also true when the advice of our officers on any financial problem is required.

Close at hand are the Savings and Commercial Departments and the other services of a bank.

Being open Saturdays until 8 p. m. and on Tuesday evenings from 6 to 8, our customers have a wide range of time in which they can come and transact their business in every department.



You will find our list of first mortgage gold bonds, paying 7% with safety, exceptionally attractive

For these and other reasons, you will find it worth while to make this your investment headquarters. Come in and learn more about our service. If not convenient to call, telephone or write for interesting literature



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UNDER STATE *and* FEDERAL SUPERVISION

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Investment Department Open Daily From 9 to 5. All Day Tuesdays and Saturdays to 8 p. m.

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THE house of Cochran & McCluer is recommended by its record of 41 years. During this time not a single client has suffered a loss of interest or principal invested or a delay in payment.

Of special interest just now are three new 7% issues of bonds on properties in Rogers Park near the lake. These bonds are secured by direct first mortgages on conservatively valued buildings and land, and typify the character of the investments which have proved our slogan, "Cochran & McCluer Bonds *are* Sure."

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EST. 1881 INC. 1922

40 North Dearborn Street

TELEPHONE CENTRAL 0930

Send me free illustrated pamphlet, describing in detail your present issues of 7% First Mortgage Gold Bonds.

Name _____

Address _____

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THE money you save and invest works for *you*. The money you spend works for someone else.

If you invest in safe bonds they work for you every hour of the day, accumulating money which is paid you twice a year in return for the slight exertion of merely clipping a coupon. By investing your interest your original fund will double itself in a very few years.

You work for your money. Make it work for you. Begin now to invest regularly in safe bonds. We will gladly help you.

We offer the following bonds, subject to prior sale and change in price:

			Yield About
Dept. of the Seine (France)	7%	1942	8.75%
Pacific States Lumber Co.	8%	Serial	8.30%
Empire Gas & Fuel Co.	6%	1924	8.25%
Marland Oil Co.	7½%	1931	8.08%
Iowa-Minnesota Power Co.	7%	1923	8.00%
The Vitrolite Company	8%	1932	8.00%
Penna.-Ohio Power & Light Co.	8%	1930	7.85%
Cuyamel Fruit Co.	7½%	1941	7.60%
Commonwealth Utilities Co.	6%	1933	7.35%
Govt. of Brazil (Sterling Bonds)	4%	1945	7.10%
San Antonio Pub. Ser. Co.	6%	1952	6.11%

Your interests are safeguarded in every possible way when you buy bonds of DeWolf & Company. We have been Investment Dealers for 33 years, confining our business during all that time to the safest types of investments.

DeWOLF & CO. *Inc.*

Established 1889

111 West Monroe Street, Chicago

Telephone Central 6400

97 Wisconsin Street, Milwaukee

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DE WOLF & CO., 111 W. Monroe St., Chicago.
Please send me complete information on the following bonds:

(Name)

(Address)

(Shall we send details of our Partial Payment Plan?)

Grand Trunk Pacific Railway of Canada

1st Mortgage 4% Bonds, Due April 1, 1955

Rated AA (Moody)

Yield 6.10%

Guaranteed principal and interest by GRAND TRUNK RAILWAY OF CANADA (Canadian National Railway System), now owned by the GOVERNMENT OF THE DOMINION OF CANADA. These bonds are a direct first mortgage. Listed on the London Stock Exchange. **Principal and interest payable in United States Gold Coin in New York City at the fixed rate of $4.86 per pound sterling.**

A 1st Mortgage 4% Bond on the main line from Lake Superior to Winnipeg, Canada (Lake Superior Division)

Our customers have made $80.00 profit on these bonds within the last ten days. There is still a profit of 35% to be had.

Price and complete description will be sent on application.

Place your order now for February delivery

George H. Taylor, Jr. & Co.

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Our Mortgages in each case are less than 50% of the actual value of the farm and are all on going farms, in a district that has advanced steadily with no abnormal sudden boom and later terrific decline. The farms securing our mortgages are mostly in Taylor, Lincoln, Langlade, Marathon and Clark Counties; all high grade dairy counties.

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LOEB & HAMMEL, Inc.

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vs.

U. S. Steel Corporation:

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The first five years in the corporate life of each are analyzed as to growth of capitalization, earnings, etc., and certain interesting deductions regarding GENERAL MOTORS are made therefrom.

Opinions of independent automobile engineers are submitted and information given which heretofore has not been made public.

The subject is treated from all phases, favorable and unfavorable. Definite conclusions are drawn as to the outlook of the company and the prospects for its stock.

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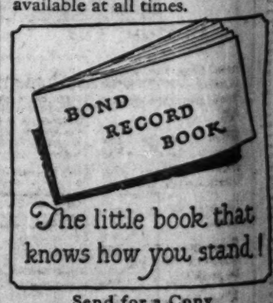
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STOCK MARKET DULL, BUT TONE CONTINUES FIRM

YESTERDAY'S AVERAGES.

	High.	Low.	Close.	Net chge.
25 railroads	94.30	94.10	94.17	+ .03
25 industrials	83.90	83.33	83.72	+ .03
50 stocks	89.10	88.12	88.94	+ .19

The New York Times.

New York, Jan. 28.—[Special.]—All of the markets fell into what might be described as a condition of lassitude and inertia today; the natural inactivity of a Saturday business being emphasized this time, not only by the smallness of the outside interest, but by the pretty general suspension of activities by even professional speculators.

On the stock exchange transactions were the lightest of the year to date; business in the bond market was smaller than usual and even the more active commodity markets moved in a perfunctory way. Fractional advances occurred in the stock market, which, however, ended with a large majority of net declines for the week, running from fractions up to 3 or 4 points.

Several Specialties Advance.

One feature today was American Ice common, which on moderate dealings jumped 3¾ points to a new high record of 89½. May Department Stores was another specialty which attracted attention with a rise of 3¾ points. Other issues which were higher included American Can, Atchison, Union Pacific, and Consolidated Gas.

"With one or two exceptions the bond market continued firm. Government bonds were active and fractionally higher, and most of them have made up all of the losses established during the early part of the week. Comparison of closing bond prices with those of a week ago shows much greater irregularity of movement, with more net advances than would have been commonly expected from the day to day course of the week's markets. Declines outnumber advances, but the whole appearance of the market has been more that of a halt in a forward movement than of a change in either direction.

Foreign Exchange Is Steady.

Foreign exchange moved as a rule little today; in that market, however, the striking comparison was with the rates of a week ago, the advance of this week having been substantial, although not in most cases going above the month's previous high level. Sterling did not touch Friday's high price again, but held reasonably firm at a fraction under $4.25.

The Reichsbank's statement of German paper currency in circulation reported the third successive week of decrease. This is, however, nothing more than the reduction which, in Germany, as in other countries, follows completion of the year-end financial activities; only, with the money valuation of everything on the inflated scale which has now been reached in Germany, the figures of decrease are relatively as great as those of the preceding increase.

Surplus Bank Reserves Fall.

The New York clearing house bank statement today showed a decrease of $18,890,020 in surplus reserves for the week, bringing the total down to $20,735,860. Loans decreased $27,969,000 and deposits $32,887,000. Reserves of member banks in the Federal Reserve bank decreased $21,414,000. There was only a slight change in the aggregate of government deposits. Details of the statement with comparisons follow:

	Jan. 28.	Jan. 21.
Excess reserve	$ 20,735,860	$ 39,625,970
Aggregate res.	531,419,000	553,816,000
Loans, etc.	4,402,265,000	4,430,234,000
Cash in vaults	63,612,000	63,972,000
Res. mem. bks. in res. bank	514,306,000	535,720,000
Res. state bks. in trust cos.	7,752,000	8,329,000
Res. state bks., trust cos. dep.	9,361,000	9,767,000
Net dem. dep.	3,861,394,000	3,884,281,000
Time dep.	219,690,000	235,761,000
Circulation	33,325,000	33,547,000
U. S. dep. ded.	58,362,000	58,512,000

RAILROAD EARNINGS

CHICAGO, MILWAUKEE AND ST. PAUL.

For December—	1921.	1920.
Gross oper. rev.	$ 11,347,781	$ 13,106,676
Bal. after taxes	585,995	637,975
Net oper. inc.	*30,290	403,248
For twelve months—		
Gross oper. rev.	146,765,763	168,158,734
Bal. after taxes	10,046,674	†8,585,022
Net oper. inc.	5,117,329	†15,253,156

*Includes lapover charges applicable to warranty period in amount of $961,934. †Deficit.

NEW YORK, CHICAGO AND ST. LOUIS.

For December—	1921.	1920.
Operating rev.	$ 2,245,052	$ 3,117,873
Operating inc.	350,579	245,191
For twelve months—		
Operating rev.	27,039,664	28,655,548
Operating inc.	4,592,717	3,721,725

BUFFALO, ROCHESTER AND PITTSBURGH.

For December—	1921.	1920.
Operating rev.	$1,230,677	$2,095,715
Net revenue	174,368	318,041
Operating inc.	176,530	*19,187
Gross income	337,694	320,068
Net income	134,391	174,730

DELAWARE, LACKAWANNA & WESTERN.

For December net operating deficit was $73,340, compared with net operating income of $2,450,716 for December, 1920. For twelve months ended Dec. 31 last net operating income was $12,997,084, an increase of $8,439,697 over the 1920 net.
*Deficit.

"The Investor and the Income Tax"

How does the Revenue Act of 1921 differ from the previous Act?

What exceptions are there to the rule that losses in stocks and bonds are deductible?

What is "fair market" value?

What about securities acquired by gift or bequest?

What is a liquidation dividend?

Are cash dividends, stock dividends, scrip certificates, stock rights taxable?

How are gains and losses figured on short sales?

OUR 44-page tax booklet answers these and many other perplexing tax questions confronting the investor.

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NEW·YORK·STOCK·TRANSACTIONS·

Bid.	Asked.	Description—	Sales.	High.	Low.	Close.	Net chge.	Close Jan. 21. 1922.	Close Dec. 31. 1921.
51	51½	Adams Exp.	100	51½	51½	51½	...	52⅜	.....
13⅜	14	Ajax Rubber	1,800	14¼	13⅝	14	+ ⅜	14¼	17½
58	58⅛	Allied Chem.	600	58½	58⅜	58½	+ ⅛	58⅜	57
41½	41⅞	Allis-Ch. Mfg.	1,700	41¼	41	41⅜	+ ⅜	44	39½
34⅜	34⅝	Am Ag Chem.	100	33⅞	33⅜	33⅝	+ ⅜	32½	30¼
36	36⅛	Am Beech M.	200	35	34¾	34⅝	— ⅛	37⅛	35
37⅞	38	Am Brake Sh.	100	58⅛	58⅛	58⅛	...	58⅛	.....
93	96	Am Can	15,300	38	36⅜	38	+ 1½	34	34⅞
145	146	Do pfd.	300	95¾	95¾	95¾	...	.....	.....
118	120	Am C & Fdy.	300	146⅝	145¾	146⅝	+ 1⅝	.....	.....
74½	30	Do pfd.	100	118⅝	118½	118⅝	+ 1½	.....	115
19⅛	19⅜	Am Chicle	400	8	7⅞	8	+ ⅛	.....	.....
41	42¼	Am Cot Oil	800	19⅞	19½	19⅝	— ¼	21	21⅜
52	53	Do pfd.	100	42¾	42¾	42¾	— ⅛	43	.....
89	89¼	Am Drug	800	5⅝	5⅝	5⅝	— ⅛	6¼	4⅝
73½	73	Am elce Secur.	5,400	89½	86¾	89⅝	+ 3¾	84	82⅜
40⅜	40⅝	Do pfd.	100	74¼	74¼	74¼	— ¾	75	.....
9½	9¾	Am Int Corp.	1,700	40¼	39⅞	40¼	+ 1	40¼	41½
30⅜	31½	Am La Franc	200	9¾	9¾	9¾	...	.....	.....
105½	106	Am Locomo.	1,000	106¼	105⅝	106	+ ⅝	106	105
8⅜	9¼	Am Safe Raz	100	4¼	4¼	4¼	...	4¼	4
46¼	46⅝	Am Ship & C.	800	9¼	8¾	9	+ ⅜	8¼	6
30⅜	31⅜	Am Smelting.	400	48¾	46	46½	...	47⅜	45⅜
65⅝	65¾	Am Stl Fdrs.	400	31	30⅞	30⅝	...	33¼	33⅞
29⅝	30	Am Sugar	800	65	64½	65	...	66½	63¾
53	58	Am Sum Tob.	8,000	32	29½	30	— 1⅝	35	33¾
116⅜	116⅞	Do pfd.	200	55	54	54	— 1	.....	68
132½	134	Am Tel & T.	2,400	116⅜	116⅛	116⅜	...	117½	114½
128½	129	Am Tobacco	100	132	132	132	...	133½	131⅞
82	82¼	Do B.	700	128⅝	128½	128½	+ ⅛	130	128⅜
13	13⅜	Am Woolen	1,800	82	81½	81½	— ⅜	82⅜	80⅜
47⅜	48	Am Zinc	200	13¼	13¼	13¼	...	14	13½
21	22	Anaconda	2,200	48	47⅜	47½	— ⅜	50	49⅞
53	53⅜	Assd Dry Gds	1,300	21	21	21	...	24	17½
99⅜	87	Atchison	500	97	96⅜	97	+ 1	97⅝	92⅜
87	87⅛	Do pfd.	100	87	87	87	+ ⅛	87½	.....
3¼	3⅝	Atlan Fruit	200	3⅜	3¼	3⅜	...	3⅜	2½
28¼	28½	Atl G & W I	1,200	28½	27⅝	28½	+ ¼	29⅜	31¼
20½	21	Do pfd.	100	21	21	21	...	21	21¾
114⅜	116	Atl Ref pfd.	100	114⅜	114⅜	114⅜	...	.....	.....
15⅞	16½	Austin-Nich	100	16½	16½	16½	— ¼	14	.....
95½	95⅝	Baldwin Loco.	1,200	96½	95	95½	+ ⅜	97¼	98¼
33⅜	34	B & O.	300	33¾	33⅜	33⅜	...	34½	34⅜
53⅞	54	Do pfd.	100	54	54	54	...	54	52½
66	67	Do 1st pfd.	200	66	66	66	...	.....	.....
½	⅝	Batopilas	200	½	½	½	...	.....	.....
60⅜	60⅝	Beth Steel B.	1,300	61	60¾	60⅝	— ⅜	50⅜	57⅜
108	109	Do 8% pfd.	200	108	108	108	...	.....	106
9¼	9¾	Bklyn Rap Tr	900	9½	9¼	9¼	— ¼	9¾	6¼
8½	8⅝	Do ctfs.	200	8⅝	8¼	8⅝	+ ⅛	8¼	.....
116	117	Burns Bros A.	300	116¼	116	116½	+ ½	117½	.....
•29	30	Do B.	300	29	29	29	...	.....	31¼
•24⅝	25	Butte & Super	400	25	25	25	+ ⅛	26⅜	22
•29⅜	30½	Butterick	300	30¼	30	30¼	+ ⅜	31	31¼
68¼	69	Cal Packing	100	68⅝	68⅜	68⅝	— ⅛	70⅝	70
45⅞	46⅝	Cal Petroleum	700	46⅜	46	46	...	.....	48¼
5⅜	5⅝	Callah L & Z.	500	5⅜	5⅜	5⅜	+ ⅛	6	5¼
59	60	Cal & Arizona	200	59½	59½	59⅜	...	.....	.....
123	123½	Canadian Pac.	100	123¼	123¼	123¼	+ ¼	124½	120¾
64½	65	Do pfd.	100	65	65	65	+ ⅛	.....	64
33½	34⅜	Cer de Pasco	200	34	33¾	34	...	34	36⅜
58½	60	Chandler Mot.	500	60	59½	59½	— ¼	.....	.....
2¾	2¾	C & A.	1,000	2½	2⅜	2½	+ ⅛	60¼	40⅜
4	4½	Do pfd.	300	4	4	4	...	4½	.....
13	13¼	C & S I pref.	100	13	13	13	...	14	14⅜
32½	33	Do pfd new.	100	32½	32½	32½	+ ⅛	.....	.....
62½	63⅜	C & N W.	300	63¾	63¼	63⅜	— ⅛	.....	.....
102½	104	Do pfd.	100	103	103	103	...	64⅜	63½
14⅜	14⅝	C Gt W pfd.	200	14⅜	14⅜	14⅜	...	.....	101⅜
30⅜	31	C & St P pf	200	30¾	30¾	30¾	+ ⅛	31½	32⅛
85½	86	C R I&P pf A	100	85⅝	85½	85⅝	+ 1⅛	.....	115
17	17⅜	Chile Copper	2,400	17¼	16⅞	17⅛	+ ⅛	18	15⅜
26⅞	27	Chino	200	26⅛	26⅛	26⅞	+ ⅛	28⅜	28
52	52½	Clueti-Peabody	400	52	51½	52	+ ½	.....	47⅜
44¾	44⅞	Cons Cola	900	44¼	44	44⅛	— ⅜	43⅜	43½
68¼	68½	Col Gas & E.	400	68¼	68¼	68¼	+ ⅛	68	66
2⅝	2¾	Col Grapho.	7,700	2⅞	2⅝	2⅝	...	.....	.....
11	11½	Do pfd.	1,900	12⅜	11⅜	11½	+ ⅛	7½	7½
64⅜	65	Compt T-R Co	1,000	65¾	64¾	64¾	— ⅛	69	58⅜
27	27½	Cons Cigars	300	27	27	27	...	.....	.....
88	89	Cons Gas	1,100	88¾	88¼	88¾	+ 1⅛	93¾	91
13⅛	13¼	Cons Textile	400	13¼	13	13	— ⅛	13¾	14
54½	54⅝	Cont Can	1,400	55½	53⅜	54½	...	51⅛	.....
101⅝	102⅝	Corn Prod	3,000	102¼	101⅜	101⅝	— ⅛	98⅝	97
34	34¼	Couden Co	2,800	34¼	33¾	34¼	+ 1¼	34½	37
61	61⅜	Cruc Steel	500	61¼	61	61	...	60¾	63⅝
9⅝	9½	Cubu C Sugar	1,400	9⅝	9½	9⅝	+ ⅛	10	8⅜
21½	22	Do pfd.	300	21¾	21¾	21⅝	...	22¼	16⅜
18	18¼	Cuban-Am Sug	300	18⅜	18	18	— ⅛	19⅜	16
60¼	60¾	Davis Chem.	5,300	61	60¼	60¾	+ ½	54½	52⅜
108¼	110	Del & Hud.	100	109	109	109	+ 1⅛	108½	107⅜
111½	112	D L & W.	300	112¼	112¼	112¼	+ ¼	113¼	117½
141½	142	Elect-Stor Bat	100	141	141	141	...	136¼	.....
79½	80	Endicott-J	400	79½	78⅝	78⅝	— ¾	80¼	78¼
8¼	8⅜	Erie	500	8⅜	8	8⅛	...	9	10
12¼	13	Do 1st pfd.	500	12⅜	12¼	12¼	— ⅛	13	15¾
78⅝	78⅞	Fam Players.	6,400	78⅜	78	78	— ⅜	79¾	78¾
91½	93	Do pfd.	700	93	91½	91½	— 2	95	.....
85	86	Fisher Body	100	85	85	85	...	.....	.....
14½	14⅝	Freeport Tex	3,400	15	13⅜	14⅝	+ ⅝	12⅜	13½
⅛	⅛	Gaston Wil	100	⅛	⅛	⅛	...	.....	.....
56½	57	Gen Asphalt	2,100	57½	56⅜	56⅝	— ⅛	58⅜	65½
58	67	Gen Cigars	400	68½	68¼	68¼	+ ¼	72⅞	.....
141⅞	142¼	Gen Electric	1,100	142¼	141⅞	142¼	+ 1¼	143⅜	.....
8⅝	8¾	Gen Motors	1,100	8¾	8⅝	8¾	+ ⅛	8⅜	10
18	18⅛	Gray-Davis	400	18¼	18	18	...	18	.....
31⅜	32	Gt Nor Ore	100	31½	31⅜	31½	+ ⅛	32	32
73	73¼	Gt Nor pfd.	1,500	73¼	73	73	...	73⅜	73½
8	8⅜	Guan Sugar	400	8¼	8	8	...	8¼	9¼
67	67⅝	Gulf State Stl	3,100	68⅜	66	67½	— 1½	64	46¾
84	84½	Hask & Bark	200	84½	84	84	+ ⅛	83	79
73¼	74	Houston Oil.	200	73	73	73	...	75⅞	77½
12⅜	13	Hupp Motors	600	12⅜	12⅜	12⅜	...	13	11⅜
100	103	Illi Central	100	100¼	100¼	100¼	+ ¼	101	.....
3¼	3⅜	Indiahoma	2,200	3¼	3⅛	3⅛	...	3¼	2¾
2¼	2¼	Int-Met Consol	500	2¼	2¼	2¼	+ ⅛	1⅞	1¼
6¾	7	Do pfd.	200	7	6¾	6¾	+ ⅛	5⅞	.....
28½	29	Int Cement	1,100	29¼	28½	28¾	+ ⅛	27	27
81⅛	83	Int Harvester	100	83	82½	82½	— ¾	84⅜	83
66⅜	66⅝	Int M M pfd.	5,900	67¼	66	66½	+ 1	63¼	65⅛
29¼	29½	Int Motors	700	29¾	29	29½	— ⅜	31¼	28⅜
71	73	Do 1st pfd.	100	71¾	71¾	71¾	...	71⅜	73
48	50⅜	Do 2d pfd.	100	50	50	50	...	.....	.....
12¾	12⅝	Int Nickel	1,100	12¾	12¼	12¾	...	12⅜	12
48⅜	48½	Int Paper	200	48⅝	48⅝	48⅝	+ ⅛	49	52¼
69	•70½	Do pfd stpd	100	69¾	69¾	69¾	— ⅛	69	52¼
14½	14¾	Invinc Oil	2,600	14¾	13⅝	14¼	+ ⅛	15¼	14½
2¼	2⅜	Island Oil	1,500	2⅜	2⅜	2⅜	...	2⅜	2⅜
35⅛	36	Jones Bros Tea	700	35¾	35¼	35¼	+ ⅛	33⅜	37⅛
6½	6⅝	Kas & Gulf	200	6¾	6⅝	6⅝	+ ⅛	.....	.....
28⅜	28⅞	Kennecott Cop	2,000	28¾	28⅜	28⅜	+ ⅛	30	26⅜
16⅜	17¼	Keystone Tire	2,500	17⅜	16⅜	16⅜	— ⅛	16½	15⅜
119	120½	Kresge	1,500	119	117	119	+ 3	115	172

BOSTON·STOCK TRANSACTIONS

MINING.

	Sales.	High.	Low.	Close.
Cal Ariz	85	59	58½	58½
Cal Hecla	5	275	275	275
Carson	275	13⅜	13¼	13¼
Copper Range	345	45	44½	45
Davis Daly	250	8¼	8	8¼
Isle Roy	150	26	25¼	26
Mayflower	250	2½	2¼	2⅛
Nipissing	385	6¼	6¼	6¼
North Butte	130	13¼	13¼	13¼
Utah Apex	100	3	3	3
Utah Mets	100	1½	1½	1½

RAILROADS.

Old Colony	200	78	75	78
West End	107	50	49¾	49¾

MISCELLANEOUS.

moskeag	100	114	113	114
Eastern S S	450	48¼	47¾	48
Elder	875	5½	5	5¼
Gorton	115	50	50	50
Greenfield	945	21¼	19½	21
Int Cement	375	29¼	28	28½
J T Connor	430	20	19¾	19¾
Morgenthaler	35	130	136	139
Mass River Pow.	145	18	17½	17⅝
United Shoe	170	39	38½	38½
Ventura	270	22	22	22
Waldorf	300	30	30	30
Warren Bros.	1,500	24⅝	23⅜	24⅜
Do 1st pfd.	250	32	31½	31½
Wollaston Land	170	1½	1¼	1¾

BONDS.

No. thou.	High.	Low.	Close.
7 Agw 5s	54½	54¼	54½
5 Hood Rub 7s	96½	96½	96¼

CHICAGO BANK CLEARINGS

Chicago bank clearings last week totaled $458,300,000, a decline of $40,000,000 from the preceding week, and also a decline of $59,500,000 from the corresponding week in 1921. Balances last week totaled $37,500,000, an increase of $500,000 over the preceding week and also a gain of $1,100,000 over the corresponding week in 1921. The figures for the week, day by day, follow:

	Clearings.	Balances.
Monday	$ 72,600,000	$ 5,600,000
Tuesday	81,300,000	6,400,000
Wednesday	71,200,000	3,500,000
Thursday	73,800,000	8,200,000
Friday	83,100,000	7,800,000
Saturday	76,300,000	6,000,000
Total for week	$458,300,000	$37,500,000
Cor. week last yr.	517,800,000	36,400,000

SUGAR MARKETS.

NEW YORK, Jan. 28.—SUGAR—Raw, unchanged at 3.07c for centrifugal. Raw futures closed unchanged to 5 points net higher. March, 2.20c; May, 2.38c; July, 2.57c; September, 2.71c. Refined, unchanged, with fine granulated at 5.10c. Futures closed unchanged at 5.50 for March, 5.60c for May, 5.80c for July.

COTTONSEED OIL.

NEW YORK, Jan. 28.—Cottonseed oil closed 13 to 16 points net higher. Sales 18,600 barrels. Tenders 500 barrels. Prime crude 7.50c bid; prime summer yellow, spot, 8.95@9.25c; March, 9.19c; May, 9.43c; July, 9.69c, all bid.

METAL MARKETS.

NEW YORK, Jan. 28.—COPPER—Very quiet during past week. Electrolytic today ranged from about 13¾@14c. IRON—Unchanged.

ST. LOUIS, Mo.—LEAD—Dull at •$4.35. ZINC—Slab, dull at $4.65.

Seasoned Issue.

Iowa Southern Utilities Co.

First Mortgage Gold Bonds

Yielding 7.90%

Dated 1916 Due 1933

PROPERTIES located in a rich agricultural section of Southern Iowa, supplying electric light, power and transportation to a population of over 35,000.

EARNINGS for year ending Oct. 31, 1921, $186,808, or over twice interest charges on all first mortgage bonds.

COAL MINES adjacent to central power plant at Centerville, Iowa.

SINKING FUND has canceled $46,900 bonds to date.

Denominations $1,000, $500, $100

Chicago Trust Company

State and Madison Streets

Bond Department Central 7040

NEW·YORK BOND·TRANSACTIONS·

UNITED STATES GOVERNMENT WAR LOANS.

Sales, thous.	Issue.	High.	Low.	Last.	Net chge.	Close Bid.	Close Asked.	Close Yield.	Close Jan.29. 1921.
$ 474	Liberty 3½s 1932-'47	96.30	96.76	95.90	— .34	95.84	96.00	3.77	92.00
.....	Liberty 1st cv 4s 1932-'47	.....	.....	.....	.....	96.40	97.00	4.20	87.70
.....	Liberty 2d 4s 1927-'42	.....	.....	.....	.....	96.00	96.10	4.24	86.50
55	Liberty 1st cv 4¼s 1932-'47	96.92	96.80	96.80	— .40	96.80	96.86	4.47	87.32
779	Lib 2d cv 4¼s 1927-'42	96.10	95.90	96.10	+ .08	96.08	96.10	4.54	86.76
1	Liberty 2d cv 4¼s reg	96.82	96.82	96.82	.....	.....	.....	.....	.....
6104	Liberty 3d 4¼s 1928	97.20	97.02	97.12	— .02	97.10	97.16	4.75	89.94
1	Liberty 3d 4¼s reg	96.88	96.88	96.88	— .04	.....	.....	.....	89.70
1,681	Liberty 4th 4¼s 1933-38	96.30	96.04	96.28	+ .14	96.26	96.28	4.57	87.00
16	Liberty 4th 4¼s reg	96.06	95.88	96.06	— .06	.....	.....	.....	87.00
870	Victory 3¾s 1922-'23	100.26	100.16	100.24	.....	100.24	100.26	3.54	97.34
1,455	Victory 4¾s 1923-'43	100.36	100.14	100.36	+ .02	100.24	100.26	4.54	97.34
13	Victory 4¾s reg	100.00	100.00	100.00	— .06	.....	.....	.....	.....

GENERAL BOND MARKET.

FOREIGN.

No. thous.		High.	Low.	Close.
7	Bordeaux 6s	85	85	85
14	Lyons 6s	82¾	82¾	82¾
18	City Rio Janeiro 8s	99¾	99¾	99¾
6	Danish 8s A	106½	106½	106½
13	Dom Can 5½s 1929	98¾	98¾	98¾
9	do 1931	97¼	97	97
1	Dutch E. Indies 6s	94½	94½	94½
31	French 8s	100½	100	100¼
26	do 7½s	94¾	94¾	94¾
9	Japanese 1st 4½s	87¾	87½	87½
9	Belgian 5s	69¾	69¼	69¼
40	Stockholm 6s	100	99¾	99¾
89	Studebaker	3,000	88¾	88¾
4½	Sub Boat	300	4¾	4¾
10	Tenn Copper	400	10¾	10
41½	Tex Gulf Sul.	3,400	41¾	40½
4	Texas Co	4,600	44¾	43¾
27	Texas & Pac	300	27	26¾
24½	Do Coal & O	400	24½	23¾
20	Third Ave	200	20¼	20
64	Tob Prod	700	63¾	63¾
15	NY NH & H.	3,400	15¾	15¼
29	Do pfd ctfs.	200	28¾	27¾
30½	Do B pfd ctfs	400	30	29
10	Trans Cont Oil	300	9	10¾
18½	Union Oil	500	18¾	18½
128	Un Fruit	600	127¾	126¾
98	Un Tank Car	100	96	96
128	United Fruit	600	127	126
22½	Un Ry Inv pfd	100	22¼	22¼
54	Un Ret Stores	2,600	54¾	53¾
58	U F Tr Stf	100	57	57
7	U S Food Pr.	2,500	6¾	6¾
43¼	U S Alco.	1,200	43½	42¾
53½	U S Rubber	400	53¾	53¼
99	U S Ind. Alcl.	100	99¾	99¾
85½	U S Steel	2,200	85¾	85¼
117¼	Do pfd	100	117¾	117½
62	Utah Copper	200	62¾	62¾
10½	Utah Sec	200	10¾	10¾
33½	Vanadium	1,200	33¾	33¼
30	Va Car Chem	300	30¾	30¼
80	Va Coal & C.	200	80	79¾
6⅜	Vivaudou	100	6½	6⅜
8¾	West Md	100	8½	8½
104	West Pacific.	700	106	104
53	Do pfd	100	53¾	52¾
91	West Union	100	90½	90¼
51	Westhse Elec.	100	50¾	50½
38¾	White Motors	1,000	38	37½
7¾	White Oil	1,000	8	7¾
14¾	Wickwire-Sp.	200	14¾	14¼
5	Willys-Overld	1,600	5¼	5¼
144½	Woolworth	400	144	143¼

Total sales, 249,900 shares.

16	D & R G fdg 5s	44¾	43¾	43¾
26	do ctfs	44¾	43¾	43¾
6	Du Mulch 7½s	108¾	108¾	108¾
21	Dupont 7½s	103¾	103¾	103¾
5	Duquesne Light 6s	101¾	101¾	101¾
12	Erie cv Ds	36¼	35¾	36¼
12	Fisk 8s	102	101¾	101¾
16	Goodyear 8s 1931	94½	93¾	94¼
23	do 1941	111¾	111¼	111¾
20	Grand Trunk 7s	110	110	110
21	do 6s	102¼	102	102
41	Gt Nor 7s	107¾	107¾	107½
14	Hud & Man fdg 5s	73¾	73½	73¾
46	do Inc 5s	54¼	54	54
11	Int Met 4½s	14¼	14¼	14¼
173	I R T fdr 5s	62¾	61½	62¾
5	Int Cement 6s	102	102	102
33	Int Mer Marine 6s	91½	91½	91½
16	Int Paper fdg 5s	86	84½	84½
10	Kelly Sprgfld 8s	103¾	103¾	104¼
5	Lig & Meyers 7s	115	115	115
10	Long Island 5s of '37	77	77	77
25	L & N 5½s	101¾	101¼	101¾
4	M & St L con 5s	70¼	69¾	69¾
58	MK&T (new sd) 5s A	44¾	44¼	44¼
33	do 5s "A"	77¼	77¼	77¾
24	do prior 6s "C"	91¾	91¼	91¼
3	M & O St L 4s	84½	84½	84½
5	Montreal Tram 5s	84	84	84
10	M

HOGS ADVANCE AGAIN; HIGHEST IN FOUR MONTHS

CHICAGO LIVE STOCK

Prices for live stock in Chicago yesterday were:

HOGS.	
Bulk of sales	$8.60@ 9.10
Heavy butchers	8.70@ 8.90
Butchers, 190@250 lbs.	8.85@ 9.25
Heavy and mixed packing	7.75@ 8.65
Rough and heavy packing	7.40@ 7.65
Medium weights	8.60@ 8.90
Light bacon, 160@190 lbs.	8.90@ 9.25
Selected, 140@155 lbs.	9.00@ 9.25
Light mixed, 145@165 lbs.	8.80@ 9.10
Pigs, 80@135 lbs.	6.75@ 9.25
Stags, subject to dockage	4.75@ 5.50
CATTLE.	
Prime steers, 1,200@1,500 lbs.	8.40@ 9.25
Good to choice, 1,100@1,500 lbs.	7.00@ 8.65
Poor to good, 900@1,400 lbs.	5.50@ 7.60
Low grade killing steers	3.50@ 5.40
Bulk of fat steers	6.25@ 8.25
Yearlings, 700@1,150 lbs.	7.50@ 9.50
Fat cows and heifers	3.35@ 8.25
Canning cows and heifers	2.00@ 3.25
Poor to choice bulls	3.00@ 7.00
Stockers and feeders	4.75@ 7.25
Poor to fancy calves	6.75@12.50
SHEEP AND LAMBS.	
Western lambs	10.50@13.85
Native lambs	10.25@13.50
Lambs, poor to best culls	9.25@10.25
Yearlings, all grades	9.50@12.00
Feeding lambs	11.00@12.50
Wethers, poor to best	7.25@ 9.50
Ewes, poor to best	3.75@ 7.50
Bucks	2.50@ 3.75

Another upturn of 10@25c in hog values carried the average price to $8.80, showing $2.20 gain over low day in December, being highest in over four months. Competition was brisk with some shipping orders left unfilled. Top light reached $9.25.

Receipts of hogs at Chicago last week at about 207,000 stands third largest since February last year, being 14,700 smaller than thep revious week and 20,900 larger than the eleven year average, while shipments from Chicago at 76,800 were smallest in nearly two months. Estimate average weight of hogs last week at 230 lbs stands 1 lb heavier than the previous week and 8 lbs heavier than the eleven year average.

Hogs Up; Cattle Down.

While hogs advanced sharply late in the week, closing cattle trade was lowest of the week, yet the wee's average price of good beef steers gained 20c, compared with the previous week. Top heavy steers early the week reached $9.50. No choice yearlings were offered, being quotable around $10.00 for fancy.

Sheep and lambs met with a brisk call, closing values being highest since 1920. The week's average price of fat lambs moved up 55c, standing highest since September, 1920. Best sold as high as $13.85, nearly $5.00 higher than low period late in 1921.

Receipts at Chicago for Monday are estimated at 18,000 cattle, 58,000 hogs, and 19,000 sheep, against 18,703 cattle, 66,512 hogs, and 19,713 sheep the corresponding Monday a year ago. Next week's receipts are estimated at 58,000 cattle, 190,000 hogs, and 75,000 sheep. A year ago hogs totaled 240,449.

Various estimates place next Monday's probable hog receipts at 50,000 to 68,000. E. E. Waterbury marked 68,000. Lester Armour 66,000, Edward Morris and J. M. Waters 62,000, F. W. Waddell 58,000, E. R. Gentry 57,000, F. Gehmann 55,000, and G. M. Nicoll 50,000.

WEEKLY AVERAGE PRICES

LIVE STOCK.

Average prices for native beef cattle, hogs, sheep and lambs at Chicago for week:

	Cattle.	Hogs.	Sheep.	Lambs.
Last week	$ 7.10	$ 8.65	$ 7.00	$13.30
Prev. week	6.90	7.80	6.75	12.75
Cor. wk. 1921	8.25	9.35	5.00	10.50
Cor. wk. 1920	13.70	15.40	13.35	20.80
Cor. wk. 1919	13.50	17.51	10.30	16.10
Cor. wk. 1918	12.35	16.20	12.75	17.25
Cor. wk. 1917	10.40	11.70	10.85	14.15
Cor. wk. 1916	8.25	7.90	7.60	10.65
Av. 1911-'21	$ 9.55	$10.50	$ 7.75	$10.60

LIVE STOCK MOVEMENTS AT CHICAGO.

Receipts—	Cattle.	Calves.	Hogs.	Sheep.
Est. Jan. 28	500	100	8,000	6,000
Last week	57,309	11,996	207,007	76,116
Prev. week	69,892	14,087	221,719	88,350
Year ago	61,725	13,884	219,724	107,957
Shipments—				
Est. Jan. 28	300	...	4,500	700
Last week	22,219	1,498	76,544	23,972
Prev. week	33,400	1,280	78,790	28,845
Year ago	25,070	2,302	53,648	28,240

CHICAGO HOG BUYING.

Chicago packers slaughtered hogs, including direct stock, Saturday, the last week and for 1922 to date as follows:

	Saturday.	Week.	1922.
Armour & Co.	...	10,700	52,900
Anglo-American	...	5,700	25,200
Swift & Co.	1,300	13,000	60,000
Hammond Co.	500	6,100	24,100
Morris & Co.	300	12,000	50,800
Wilson & Co.	1,100	14,000	50,700
Boyd-Lunham	...	7,800	26,700
Western P. Co.	...	15,000	51,500
Roberts & Oake	300	7,900	24,800
Miller & Hart	500	6,600	20,700
Independent P. Co.	500	8,000	27,800
Brennan P. Co.	500	6,100	19,700
Wm. Davies Co.	...	4,900	17,300
Others	500	17,500	60,300
Totals	5,500	135,300	512,900
Previous week	10,700	144,900	.....
Year ago	9,700	180,100	748,700
Two years ago	12,200	160,800	853,100

RECEIPTS AT SEVEN MARKETS.

Last week's receipts at seven western markets, with comparative totals:

	Cattle.	Hogs.	Sheep.
Chicago	57,300	207,000	76,100
Kansas City	48,400	44,000	40,000
Omaha	28,400	63,300	41,300
St. Louis	18,200	80,500	18,000
St. Joseph	11,000	44,000	12,000
Sioux City	14,200	41,000	7,000
St. Paul	9,500	58,000	15,600
Totals	187,000	538,000	200,000
Prev. week	194,000	557,000	215,000
Cor. wk. 1921	177,000	570,000	241,000
Cor. wk. 1920	221,000	567,000	177,000
Cor. wk. 1919	202,000	659,000	147,000

Combined receipts at seven markets for 1922 to date, and corresponding period three years ago:

	Cattle.	Hogs.	Sheep.
Totals 1922	694,000	2,172,000	802,000
Totals 1921	771,000	2,414,000	926,000
Totals 1920	999,000	2,962,000	850,000
Totals 1919	1,172,000	3,425,000	936,000

OUTSIDE LIVE STOCK MARKETS.

TOP HOG PRICES.

Closing hog values were highest of the week. Comparative top quotations follow:

	Saturday, Jan. 28.	Friday, Jan. 27.	Week ago.	Year ago.
Kas. City	$ 8.65	$ 8.65	$8.00	$ 9.50
Omaha	8.80	8.70	8.00	9.60
St. Louis	9.25	9.25	9.00	10.35
St. Joseph	8.60	8.60	8.10	9.70
Sioux City	8.60	8.50	7.95	9.40
Indianapolis	9.50	9.50	9.00	10.50
East Buffalo	10.00	10.00	9.75	11.00
Pittsburgh	10.00	10.00	9.25	11.15
Cleveland	10.00	9.75	9.25	10.75
Cincinnati	9.25	9.25	9.00	10.25
St. Paul	8.75	8.75	8.25	9.90
Louisville	9.25	9.00	8.50	10.25
Average	$ 9.20	$ 9.15	$8.70	$10.20

CHICAGO CURB MARKET

Less activity was displayed last week in the unlisted securities market and an easier tendency reflected in prices. Butler Bros., after selling at 34, reacted at a close of 33 bid, 33½ asked. Kellogg Switchboard and Supply was neglected at 40⅛@41½, ex-dividend, while Northwestern Yeast was also quiet at 324@327. Some trading took place in Avery preferred at 43, but the common was neglected at 18@20. Consumers preferred was 2 points lower at 56@58, and the common also easier at 4⅛@5. Inland Steel showed a net decline of approximately 3 points for the week of 51 bid, 52 asked. McCord common was erratic, selling from a low of 2⅞ to high sales of 4, closing 3¼@3½.

There were some exceptions to this trend, namely U. S. Gypsum common, which continued in good demand and sold up to a close of 33¼ bid, with little stock offered, the preferred was fractionally higher at 96⅜ bid, 97¾ asked. Burroughs Adding also improved to 131 bid, 133 asked, while Wahl preferred was steady, selling at 92. Gossard Corset improved to 17½ bid, with stock offered at 21½. The motor issues were practically unchanged at the close.

Public utilities generally on light volume of trading reacted to lower levels. Adirondack Electric Power common at 15½ showed a net decline of 1½ points for the week, while the preferred was neglected at 84@85. American Light & Traction common was an exception to the general list, rising approximately 7½ points for the week, with high sales at 117; the preferred improved a point at 92 bid, 93 asked.

American Public Utilities common was fractionally improved at 7½ bid, 9 asked, and bids of 18 for the preferred failed to bring out stock. Sales of Cities Service common were made at 167@169; preferred 54½@55; bankers 18½@19. Odd lots of Middle West common sold at 27@27¼ and the common was somewhat easier at 13¼ bid, 13¾ asked, while the preferred was neglected at 41 bid, 43 asked. Sales of United Light and Railway common ranged between 35⅝@36¼, while the preferred was steady at 76 bid, 76½ asked.

COTTON MARKETS

NEW YORK, Jan. 28.—Cotton prices advanced and closed 2@4 points below the high point of the day, with gains of 306@30 points. Selling pressure was lighter and the market had a better tone with week-end evening up and furnishing a large part of the buying and strength. Cables from Alexandria reported an improved political situation.

	Open.	High.	Low.	Close.	Prev. close.
March	16.55	16.70	16.56	16.65	16.46
May	16.35	16.48	16.33	16.44	16.20
July	16.02	16.13	16.02	16.10	15.86
October	15.45	15.62	15.45	15.60	15.25

Spot quiet. Middling, 16.95c.

NEW ORLEANS, La.—COTTON—Futures closed steady at a net advance of 17@27 points. There was covering of the short interest and fresh buying for long account.

	Open.	High.	Low.	Close.	Prev. close.
March	15.43	15.65	15.40	15.60	15.43
May	15.48	15.62	15.47	15.57	15.38
July	15.23	15.43	15.23	15.36	15.13
October	14.70	14.95	14.70	14.87	14.60

Spot quiet, 25 points higher; sales on the spot, 66 bales; to arrive, 80 bales. Low middling, 13.75c; middling, 15.50c; good middling, 16.50c. Receipts, 1,146 bales; stock, 306,548 bales.

ROSIN AND TURPENTINE.

SAVANNAH, Ga., Jan. 28.—TURPENTINE—Firm, 85@87½; sales, 54; receipts, 32; shipments, 2; stock, 11,361. ROSIN—Firm; sales, 660; receipts, 536; shipments, 195; stock, 84,871. Quote: B to I, $4.00@4.02; K, $4.50@4.75; M, $5.00@$5.25; N, $5.25; WG, $5.50; WW, $5.80.

-7%-

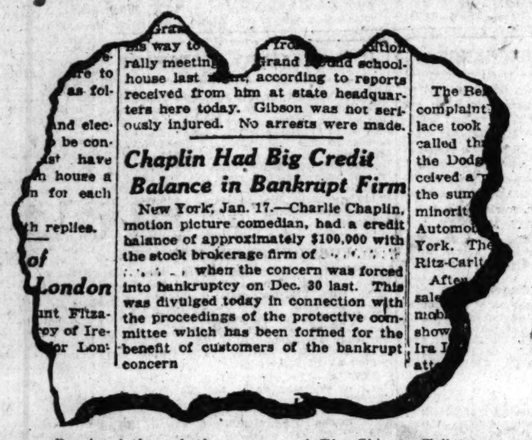
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Real Estate Loan Department
Arthur B. Cody—Hiram S. Cody, Managers
State and Madison Sts.
Central 7040



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An Open Letter To

Charlie Chaplin

Dear Mr. Chaplin:

The newspaper clipping reproduced above indicates that you had a credit balance of approximately $100,000 with a stock brokerage firm which recently was forced into bankruptcy.

We have no means of knowing, Mr. Chaplin, whether or not you will lose all or any part of this money. But it does seem evident that your $100,000 is in danger of loss.

You are a young man, Mr. Chaplin, only 33 years old, if our information is correct. Life insurance tables show that you have a "life expectancy" of over 33 years, that is, that you should live at least to the age of 66. Let us show you then what your $100,000 might have done for you!

Your $100,000 Might Have Been Made $1,000,000, Mr. Chaplin!

If your $100,000 had been invested in our 7% First Mortgage Real Estate Serial Gold Bonds, and if you had reinvested the interest as received, in 10½ years you would have had $205,943; in 16 years, $300,670; in 23 years, $503,728; and in 33 years, that is, at the age of 66, you would have had $1,002,313.

Your $100,000 would have become $1,000,000 — without adding one cent to it except what the money itself earned!

You are more fortunate than most of us, Mr. Chaplin. Even if your $100,000 should prove a total loss, you have other financial resources. But can you—or anyone else—afford to make speculative investments when money safely invested increases itself with such wonderful rapidity?

Let this experience, Mr. Chaplin, teach you a profitable lesson. Plainly, it is this:

Invest in *Bonds of Proven Safety*—in 7% First Mortgage Real Estate Serial Gold Bonds secured by the highest grade real estate in Chicago and safeguarded by a house that time has shown to be trustworthy.

Behind the bonds we sell are 87 years of experience in Chicago real estate investments. No investor in these bonds ever lost a dollar. As you have seen above, the 7% interest from these bonds will double your money in a little over 10 years, triple it in about 16 years, multiply it five times in 23 years and ten times in 33 years!

Act on this suggestion, Mr. Chaplin, and you will never have an investment regret. You will enjoy complete security. You will get the largest income that anyone can get from investments of the very highest degree of safety and your fortune will rapidly increase.

Yours very sincerely,

H. O. STONE & CO.

111 West Washington Street, Chicago.
January 28, 1922.

P. S. As this letter will undoubtedly be read by many who are unable to invest in amounts of $100,000, we might mention that our bonds are sold in denominations of $1,000, $500, $250 and $100, and also on systematic payments of 10% down and 10% a month, enabling anyone, Mr. Chaplin, to take advantage of the investment suggestions we make to you.

Investment Recommendations for 1922

A new booklet just compiled by our Statistical Department gives all important facts relative to the following named issues, and many others:

Armour & Company 7's.
Union Fuel Building 7%.
Kilbourne & Jacobs Mfg. Co. 8's.
United Light & Railway 5's.
Island Oil & Transport Corp. 8's.
Meridian Petroleum 8's
New York Telephone Co. 6's.
Peoples Gas Light & Coke Co. 5's.
Southern California Edison Co. 6's.
Swift & Company 7's.
Morris & Company 4½'s.
Wilson & Company Convertible 7½s.
Grand Trunk Pacific 4's (Sterling Issue.)
United States of Brazil 4's (Sterling).
Public Service Co. of Northern Illinois 1st 5's.
Kingdom of Norway Loan of 1904-05.

Copies of this booklet may be had by request.

Edition Limited—Sign and Mail Today

F. A. Brewer & Co.,
208 S. La Salle St.,
Chicago, Ill.

Please send me your booklet containing latest available information concerning the companies and properties whose security issues are listed above.

NAME .....
ADDRESS .....
.....

The question for the Court to decide is whether—

1,400,000 shares of the New Coal Company *shall be offered the preferred as well as the common stockholders—*

The Reading Co. Court Decision
discussed and analyzed
READING
a report of present interest
many other features

Ask for a Copy CT-133 MARKET OPINION

R. H. MacMASTERS & CO.
Members Consolidated Stock Exchange of N. Y.
327-331 South La Salle Street
Street Floor of the Webster Building
Chicago Wabash 9220
Offices in eight cities - direct wires

7%

First Mortgage Real Estate Gold Bonds Secured by the Best Sheridan Drive Jackson Park Washington Boulevard Apartments

THE BOND & MORTGAGE COMPANY

BANKERS

11 South La Salle Street, Chicago
Telephone Randolph 4500

We offer subject to prior sale, when, as and if issued and delivered to us, bonds secured by the following properties:

Pratt Boulevard Apartments

S. W. Corner Pratt Boulevard and Greenview Avenue
Total Issue $85,000.00. Dated January 16, 1922

Woodlawn Terrace Apartments

Southwest Corner 65th Place and Stony Island Avenue
Fronting on Jackson Park
Total Issue $85,000.00. Dated Jan. 13, 1922



Minerva Manor Apartments

S. W. Corner 67th Street and Minerva Avenue
Total Issue $40,000.00 Dated October 27, 1921

Sheridan Drive Apartments

7725-27 Sheridan Road
Total Issue $80,000.00 Dated October 20, 1921

Washington Manor Apartments

5113-5117 West Washington Boulevard
Total Issue $140,000.00 Dated November 21, 1921



Balmoral Apartments

1433-35-37-39 Balmoral Avenue
Total Issue $75,000.00 Dated October 11, 1921

Eberhard Apartments

N. W. Corner Carmen Avenue and Glenwood Avenue
Total Issue $80,000.00 Dated October 28, 1921

Sheridan Eastlake Apartments

S. W. Corner of Eastlake Terrace and Sheridan Drive
Total Issue $120,000.00 Dated November 16, 1921



THE BOND & MORTGAGE COMPANY 11 So. La Salle St., Chicago

"I am interested"
COUPON

Without obligation on my part, kindly send me further particulars of your 7% First Mortgage bonds on the ..... apartments in $100, $500 and $1,000 denominations.

NAME .....
ADDRESS .....

JANUARY 29, 1922 Chicago Sunday Tribune ROTOGRAVURE SECTION JANUARY 29, 1922 Chicago Sunday Tribune 12

ROTOGRAVURE SECTION

Chicago Sunday Tribune.

THE WORLD'S GREATEST NEWSPAPER

JANUARY 29, 1922

WHERE SUMMER REIGNS



REDUCING WEIGHT to the music of the wild sea waves is a pet diversion of the Miami Beach Athletic club in Florida. The members are mostly northern folk who have trekked south to escape the chill blasts of winter.

(Photograph copyright by Underwood & Underwood.)



SUN BATHS ARE GREAT FUN for Miss Constance Westcott (left) and Miss Florence Crozer, two Philadelphia society girls, who are wintering at Palm Beach.

(Photograph copyright by Underwood & Underwood.)



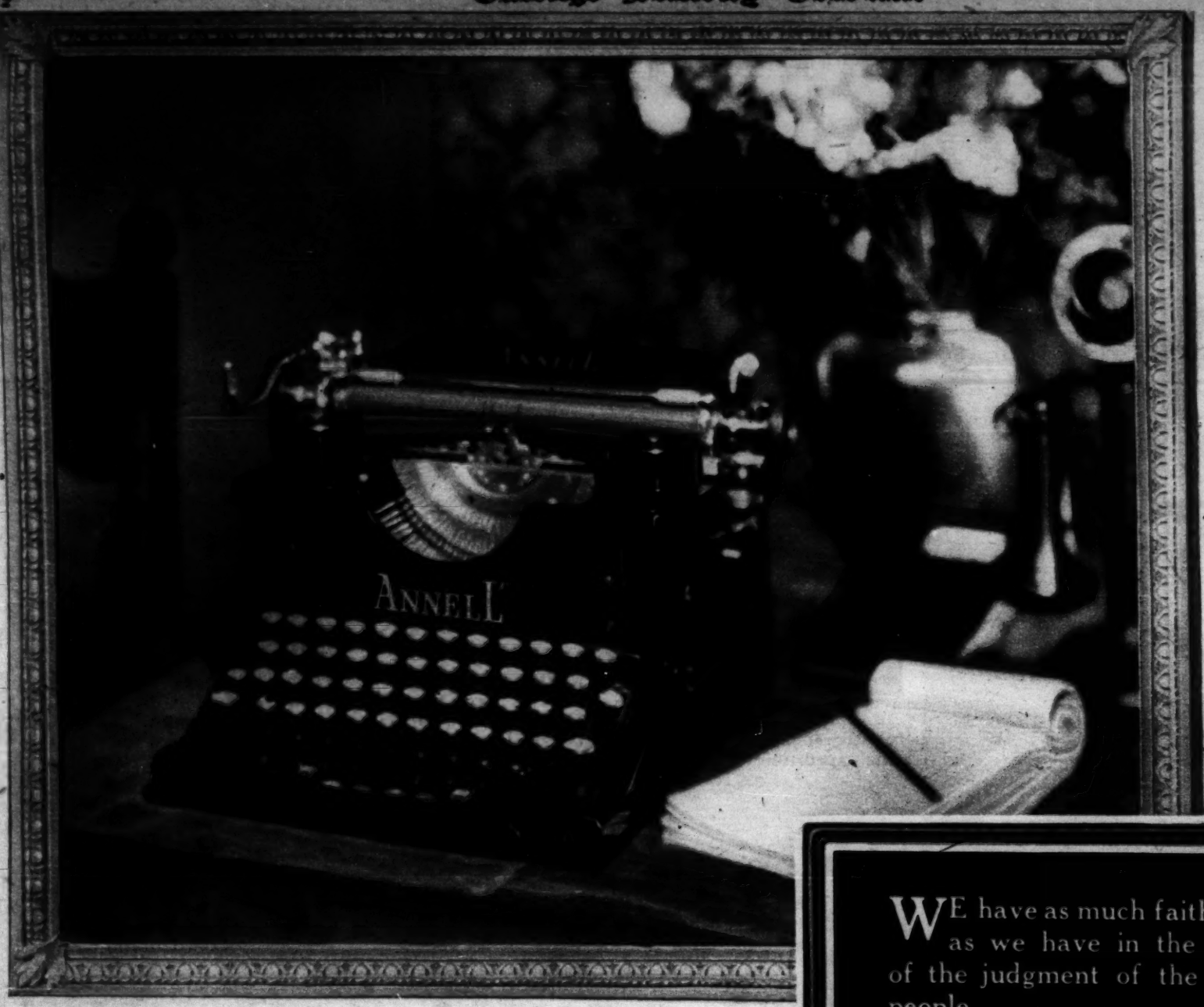
HORSE RACING AT HAVANA attracted a sizable American crowd on New Year's day, and the crowds are still arriving. The picture shows "Last One" leading one of the New Year races.

(Photograph copyright by Underwood & Underwood.)



THE MERMAID IS NOT EXTINCT. Here is one, Miss Madeline Gildersleeve of New York, drying her long tresses in the Cuban sunshine after a plunge at Marianao beach, near Havana.

(Photograph copyright by Underwood & Underwood.)



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FREE LESSONS IN TYPEWRITING

With every Annell' typewriter which leaves our factory we include a simple but complete set of Lessons in Typewriting, absolutely free of charge.

WE have as much faith in Annell' as we have in the soundness of the judgment of the American people.

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Compare it with other typewriters of any kind and price.

Let salesmen for other machines try to pick Annell to pieces.

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ANNELL' TYPEWRITER CO.

First National Bank Building, Chicago

COUPON

Annell' Typewriter Company
First National Bank Building
Chicago, Illinois

Gentlemen: Please send me further information about the standard, visible, forty-two key ANNELL' typewriter. This is not an order and puts me under no obligation whatever.

Name.....

Street or R. F. D. No.....

Post Office.....

State .....

TR-3



WITH those who enjoy being daintily clad from top to toe, Everwear Hosiery is a tradition. Sooner or later you will form the Everwear habit and then you will wonder why you ever tried to be satisfied with hosiery less desirable.

This illustration posed by Priscilla Dean, Universal Film Star

EVERWEAR HOSIERY IS MADE FOR MEN, WOMEN AND CHILDREN BY EVERWEAR HOSIERY COMPANY, MILWAUKEE

Chicago Office
1911 Republic Building
State and Adams Streets
Harrison 2165

Everwear TRADE MARK Hosiery
—of course

TWENTY-THREE THOUSAND FEET UP!

New Himalaya Pictures Show Highest Point Reached by Col. Howard Bury's Mount Everest Expedition.



TWENTY-THREE THOUSAND FEET ABOVE SEA LEVEL, declared to be the highest point ever reached by mountain climbers, this picture of three of the exploring party was taken. They were then 6,002 feet from the summit of Mount Everest, as far as they found it possible to go during the present expedition.



THESE FANTASTIC ICE FORMATIONS, resembling coral growths, were photographed on the huge Khombu glacier, 18,800 feet above sea level, by the members of the expedition.



LEADERS OF THE EXPEDITION, as they looked after returning to the lower slopes of Mount Everest. Left to right, standing: Dr. A. L. Wollaston, physician and naturalist; Col. Howard Bury, chief of the expedition; Dr. A. M. Heron, geologist; Harold Raeburn, noted mountain climber. Seated: G. L. Mallory; Capt. Oliver Wheeler, photographer; G. H. Bullock, and Maj. Morshead, surveyor.



THE KEY TO MOUNT EVEREST is this titanic saw-tooth ridge, which begins with Makalu peak and extends to Everest, at the right. In the foreground is the Kama valley, and beneath a sea of clouds is the Arun valley. The picture of these Himalayan peaks, the tallest in the world, was taken far above the clouds.

(Photographs copyright by the New York Times Company; from Wide World Photos.)

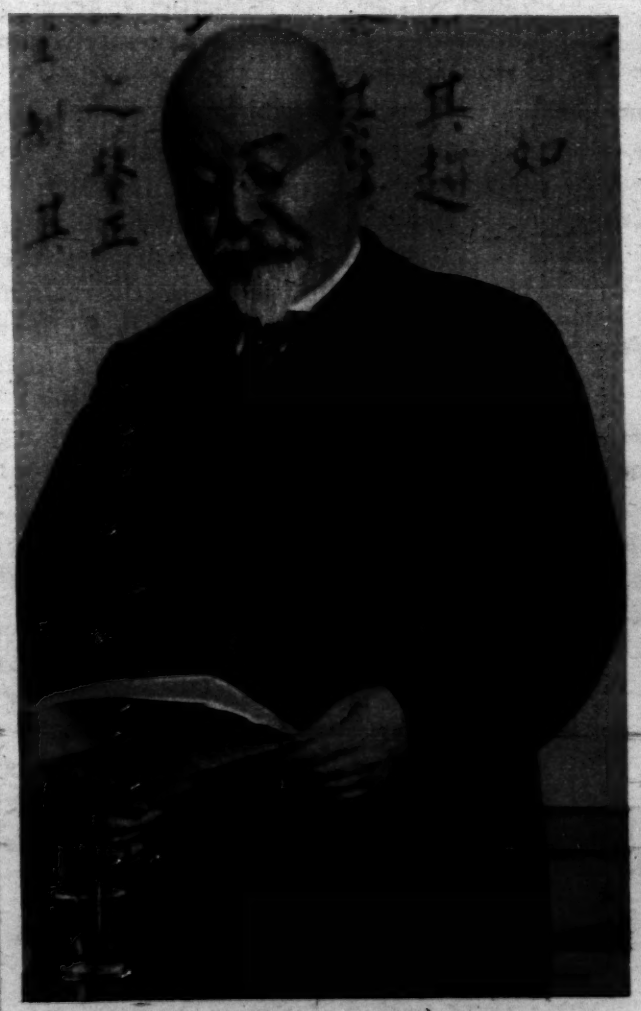
IN THE LIMELIGHT



PRINCESS MARY OF ENGLAND and her fiance, Viscount Lascelles, had this picture taken while they were attending the hunting meet of the West Norfolk Hounds at Tittleshall, England.
(Photograph from Underwood & Underwood.)



REVISING KIPLING'S BALLAD, "Oh, East Is East and West Is West, and Never the Twain Shall Meet," Gonuoski Komai, the noted Japanese poet, and Miss Mary Nora Howard Morgan, an English stage favorite, were married recently under romantic auspices. The wedding interested all England.
(Photograph from Wide World Photos.)



PREMIER KOREKIYO TAKAHASHI OF JAPAN is Nippon's busiest man. Besides being prime minister he is minister of finance and acting minister of marine while Admiral Kato is in America. In addition he heads the leading political party, the Seiyukai.
(Photograph from International.)



AMERICA'S YOUNGEST TRAPSHOOTER is 12-year-old Jimmie Bonner of New York, son of Mr. and Mrs. James R. Bonner, formerly of Chicago. On one occasion recently he made the remarkable score of 99 out of a possible 100. (Photograph from Fotog.ams.)



OSCAR MATHIESON OF NORWAY, world's champion professional ice skating speedster, has arrived in America to race against Bobby McLean, Norval Baptie, Edward Lamy and others.
(Photograph from Pacific and Atlantic Photos.)

In Cleveland and Northern Ohio
The New

Rotogravure Section

The Plain Dealer

Thoroughly dominates and covers this three million market at *one* cost, in *one* medium.

It is a standard eight-page section; seven columns wide; three hundred lines per column.

Forms close three weeks in advance of publication date. Watch for first issue Sunday, February fifth.

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811 Security Building, Chicago

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may be had in
FACE POWDER
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the Charming New
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118 East 16th. Street. New York City

Which of these two men has learned the secret of 15 minutes a day?



The secret is contained in the free book offered below. Until you have read it you have no idea how much 15 minutes a day can mean in growth and success. Send for your copy now.

HERE are two men, equally good-looking; equally well-dressed. You see such men at every social gathering. One of them can talk of nothing beyond the mere day's news. The other brings to every subject a wealth of side light and illustration that makes him listened to eagerly.

He talks like a man who has traveled widely, though his only travels are a business man's trips. He knows something of history and biography, of the work of great scientists, and the writings of philosophers, poets, and dramatists.

Yet he is busy, as all men are, in the affairs of every day. How has he found time to acquire so rich mental background? When there is such a multitude of books to read, how can any man be well read?

The answer to this man's success—and to the success of thousands of men and women like him—is contained in a free book that you may have for the asking. In it is told the story of Dr. Eliot's great discovery, which, as one man expressed it, "does for reading what the invention of the telegraph did for communication." From his lifetime of reading, study, and teaching, forty years of it as president of Harvard University, Dr. Eliot tells just what few books he chose for the most famous library in the world; why he chose them, and how he has arranged them with notes and reading courses so that any man can get from them the essentials of a liberal education in even fifteen minutes a day.



Send for this FREE booklet that gives Dr. Eliot's own plan of reading

The booklet gives the plan, scope, and purpose of

Dr. Eliot's Five-Foot Shelf of Books

The Fascinating Path to a Liberal Education

Every well informed man and woman should at least know something about this famous library.

The free book tells about it—how Dr. Eliot has put into his Five-Foot Shelf "the essentials of a liberal education," how he has so arranged it that even "fifteen minutes a day" are enough, how in pleasant moments of spare time, by using the reading courses Dr. Eliot has provided for you, you can get the knowledge of literature and life, the culture, the broad viewpoint that every university strives to give.

Every reader of this page is invited to have a copy of this handsome and entertaining little book. It is free, it will be sent by mail, and involves no obligation of any sort. Merely clip the coupon and mail it today.

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By mail, absolutely free and without obligation, send me the little guide book to the most famous books in the world, describing Dr. Eliot's Five-Foot Shelf of Books, and containing the plan of reading recommended by Dr. Eliot of Harvard.

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Make Us Prove That You Can Hear!

We do not expect those who are hard of hearing to take our word that the Acousticon will make them hear clearly once more. No one's word should be taken for that. We do expect, however, that for their own individual satisfaction, before giving up in discouragement, they will permit us to loan them the

1922 ACOUSTICON

For 10 Days' FREE TRIAL—No Deposit—No Expense

500,000 delighted users have given us this permission to their relief and profit. Most of them had tried many other aids and treatments without avail—but the Acousticon has patented features which cannot be duplicated. So, disregarding your past experiences, write for **your** free trial today.

Dictograph Products Corporation 1210A Lytton Bldg., Chicago, Ill.

DO YOU REMEMBER WAY BACK WHEN—

Rotogravure Section 5

Every normal skin needs two creams

One cream to protect it against wind and cold
Another to cleanse it thoroughly



To keep the skin really clean, rub Pond's Cold Cream on at night



To prevent chapping apply a little Pond's Vanishing Cream before going out

CERTAIN complexion flaws require a cream that protects the skin without adding a particle of oil.

Windburn, roughness. Extremes of heat and cold, sharp winds, dust and dirt and smoke, all leave their mark upon unprotected skin. To guard against the devastating effects of wind and cold, protect your skin with Pond's Vanishing Cream before you go out. It acts as an invisible shield, preventing dust and dirt from clogging the pores and guards against windburn and chapping. This softening cream cannot possibly make the face shiny, for it disappears the moment you rub it on and there is not a particle of oil in it to reappear.

Shiny skin. If you use Pond's Vanishing Cream as a powder base, rubbing it on your face and neck just before powdering, you will not be embarrassed by a shiny nose or forehead. This dry, greaseless cream is absorbed at once by the skin, leaving a soft, velvety surface which holds the powder many times longer.

Tired, lifeless skin. When your skin needs instant freshening—when it feels tense and drawn and tight, smooth a little Pond's Vanishing Cream into it. Notice how quickly the tired muscles of the face relax, how the color brightens and the very texture of the skin takes on more vigor. Pond's Vanishing Cream is based on an ingredient famous for its softening, soothing qualities.

For the following flaws a cleansing oil cream is needed

Blackheads. Blackheads require a deeper, more thorough cleansing than ordinary washing can give.

Before retiring, wash the face with warm water and pure soap. Then rub Pond's Cold Cream well into the skin. This rich oil cream works its way so deep into the pores that it gets at all the dirt and purges the skin of every particle of grime. Do not omit this nightly cleansing if you would have a clear, lovely skin.

Wrinkles. Only a cream with an oil base can successfully fight the fine lines that are the beginning of wrinkles. Oil lubricates the skin and restores its elasticity, keeping the little lines from fastening themselves on the skin and becoming real wrinkles, which are almost impossible to eradicate.

At night rub a generous amount of Pond's Cold Cream into the skin. This rich cream acts as a tonic, rousing and stimulating the skin and supplying the oil that is needed to ward off wrinkles. Particular attention should be given to the fine lines about the eyes and mouth and at the base of the nose. Rub with the lines, not across them. Too vigorous rubbing is often harmful, but gentle, persistent rubbing is always helpful, no matter how sensitive the skin.

Start today to use these two creams

Begin today the use of the two creams every normal skin needs. Both creams are so delicate in texture that they will not clog the pores. Neither cream will encourage the growth of hair. They come in both jars and tubes in convenient sizes. Any drug or department store can supply you. The Pond's Extract Co., New York.

POND'S
Cold Cream *for cleansing*
Vanishing Cream *to prevent chapping and to hold the powder*

GENEROUS TUBES—MAIL COUPON TODAY

The Pond's Extract Co.
130-L Hudson St., New York.

Ten cents (10c) is enclosed for your special introductory tubes of the two creams every normal skin needs—enough of each cream for two weeks' ordinary toilet uses.

Name_____

Street_____

City_____ State_____



MISS GENEVIEVE HAMPER'S arduous task is that of acting in a different play nearly every night. She is Robert B. Mantell's leading woman and, incidentally, his wife.



MISS SYDNEY SHIELDS appears in "The Hindu" as an English secret service operative, participating, with Walker Whiteside, in various sinister and disturbing incidents.
(Photograph from Lewis-Smith.)

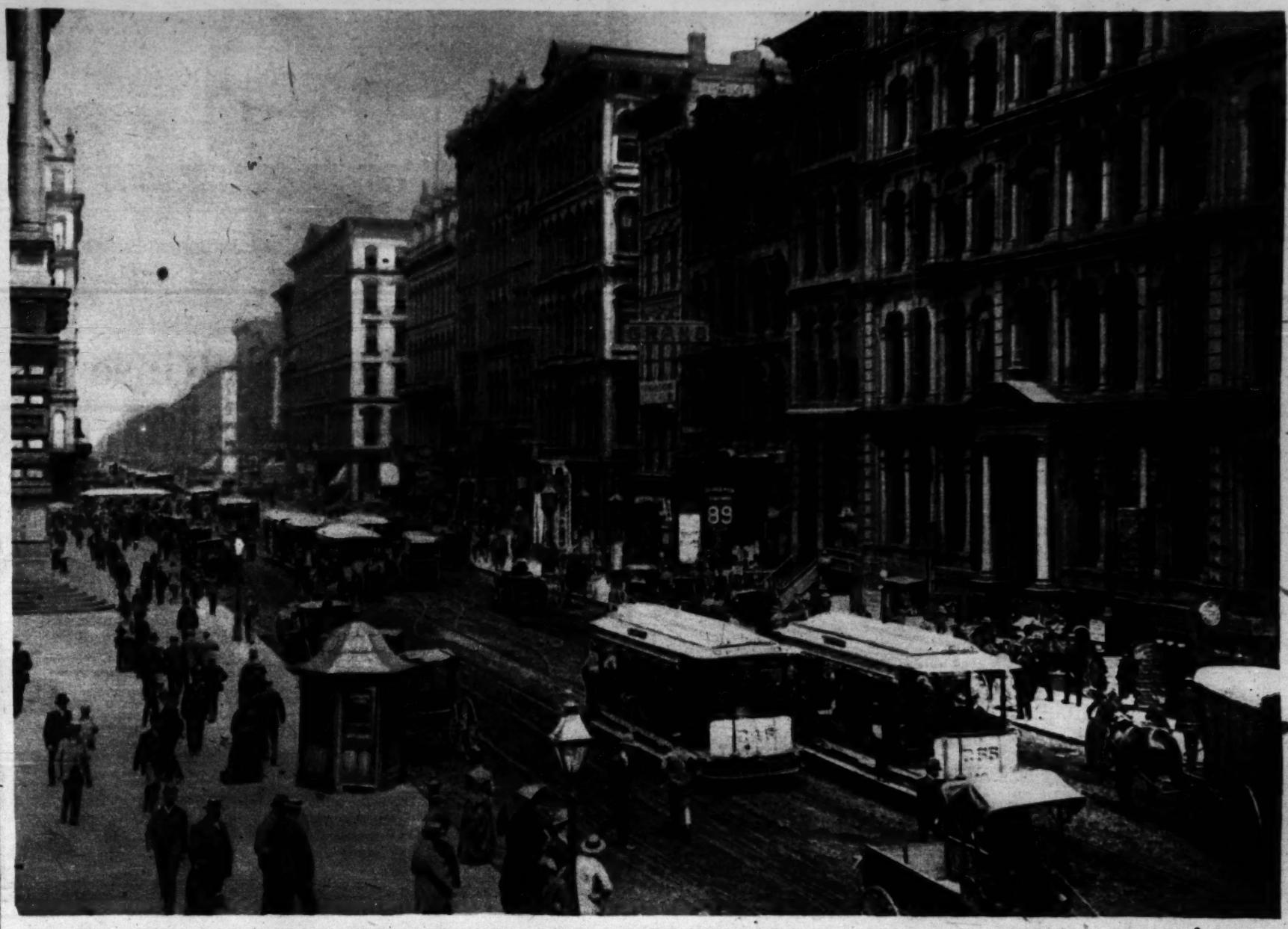


EUGENE O'BRIEN has not appeared in these pages for a long, long time. He was, however, such a good boy (didn't pat his tummy or anything) in "Chivalrous Charley" that we're going to make you a present of him. Here he is, all nice and wistful and everything.
Mae Tinee.



THE GISH GIRLS, Lillian to your left and Dorothy to your right, are shown here as they will appear in Griffith's "Orphans of the Storm." In this adaptation of "The Two Orphans" Lillian plays the part of Henriette and Dorothy of Louise. Take a special note, if you please, that little Mrs. Dorothy Gish Rennie has gotten rid of the black wig and is sporting her own hair once more.
Mae Tinee.

DO YOU REMEMBER WAY BACK WHEN—



CLARK STREET, BETWEEN RANDOLPH AND WASHINGTON STREETS, looked like this in 1887? There were horses a-plenty in the loop in those days, and long skirts and bustles, too. And if you look closely at the lower right of the picture you can find a cigar store Indian. Puzzle: Find an auto or a trolley car.

(From the William D. Kerfoot collection at the Chicago Historical Society.)



HELEN HOLMES appeared as the heroine in "The Virginian" in 1905? The play was one of the successes of the theatrical season.



QUEEN WILHELMINA and Prince Henry of Holland looked like this? It was at the time of their marriage.

Most Coughs Unnecessary IF You Use



All Dealers — Soothing & Effective

The Famous Angelus Lemon Creams

"The use of Angelus Lemon Creams is as important to your complexion as your complexion is to your beauty"

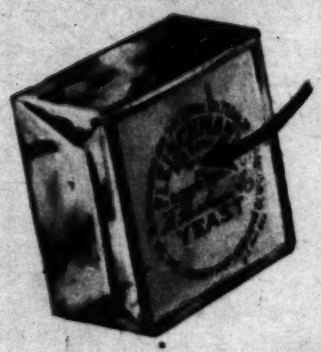


First use Angelus Lemon Cleansing Cream to cleanse thoroughly the pores of the face. Then apply Angelus Lemon Tissue Cream. Let it remain on overnight—and in the morning let your mirror tell the story.

Be sure to ask for *Angelus*. Your druggist or department store has Angelus Lemon Cleansing Cream at $1.00 the 4 oz. jar, $1.85 the 8 oz. jar. Angelus Lemon Tissue Cream at $1.00 the 2 oz. jar and $2.00 the 4 oz. jar.

Park & Tilford, Sole Agents, New York

Fleischmann's fresh yeast



The familiar tin-foil package with the yellow label is the only form in which Fleischmann's Yeast is sold.

increases the action of the intestines

HUNDREDS of men and women have already found freedom from laxatives by eating Fleischmann's fresh yeast.

Doctors are now agreed that proper elimination of waste matter should be brought about by food. One doctor comes right out and states plainly that the indiscriminate use of cathartics is one of the *causes* of constipation.

Physicians all over the country are recommending Fleischmann's fresh yeast because it is a fresh food, rich in those elements which keep the intestines healthy.

Try it out for yourself. Begin today by adding 2 or 3 cakes of Fleischmann's Yeast to your everyday diet. Keep it up and see how normally and regularly your intestines act. You can get Fleischmann's Yeast fresh daily from your grocer.



Heals Almost Like Magic

To heal cuts, sores, boils or burns in a fraction of the usual time, apply Kloria. Free trial. Dozens of home uses.

KLORIA gives the quickest healing ever known for cuts, sores, boils and bu ns—often in one-fourth the usual time. Test it on a boil. Notice how it destroys the pus, ends the soreness, stops the trouble from spreading and heals with amazing promptness.

Keep Kloria ready to use for injuries. It guards against infection and brings clean, sure, quick healing, more positively than iodine, peroxide or any old-time antiseptic or salve.

This is the new and wonderful antiseptic, discove ed in the world war, which, by scientific test, is 40 times more germ-destroying than carbolic acid. This great germicidal power is what makes it so effective.

Yet Kloria doesn't burn or irritate, is soothing, pleasant and absolutely safe because not poisonous.

Applied to sore, bleeding gums (pyorrhea), Kloria usually ends the gum soreness and bleeding in one week. As a mouth wash and gargle it quickly proves its superiority. Notice how quickly it relieves sore throat and canker sores—how clean the mouth feels. Mark how it soothes sore, inflamed or itching skin, itching scalp or itching anywhere. Apply it to eczema, barber's itch or almost any skin disease and watch the trouble fade away. Wet the scalp with it a few times and dandruff disappears, yet it is harmless as water to the hair. Safe and soothing, yet far more effective than any poisonous antiseptic for personal hygiene.

Dissolve a few Kloria Tablets in water, and instantly you have, at a cost of a few cents, a large bottle of liquid antiseptic which is clean, colorless, stainless and virtually odorless.

All druggists. 50c. Money refunded if not satisfied.

Free Sample A sample of Kloria, enough for a convincing test, will be gladly sent free. Write for it. The results will be a revelation.

The Kloria Co., Dept. 40, Ft. Wayne, Ind.

KLORIA

"The All-Purpose Antiseptic"



Playing Against Odds

Alarming as the figures are, statistics show that four out of every five persons who reach the age of forty are afflicted with Pyorrhea. Unless you take proper care of your teeth the odds are four to one against you.

Are you willing to gamble with your health?

Pyorrhea is preventable. Your first duty to yourself is to go regularly to your dentist for teeth and gum inspection.

Then buy Forhan's For the Gums and use it every morning and night. The results will repay you greatly.

Pyorrhea begins its evil work by attacking the gums. If they are tender, if they bleed easily when brushed, take care! Those are Pyorrhea's symptoms.

If you neglect such warnings, you may pay with your health and with your teeth. For Pyorrhea's work is thorough. It loosens the teeth until they drop out or must be pulled, and it causes pus pockets at the roots, which distribute disease germs throughout the system.

If you are wise you will not gamble. Stop at your druggist's and get Forhan's For the Gums today. Use it just as you would use any other dentifrice. It keeps the teeth clean and white and the gums healthy.

Brush Your Teeth With Forhan's—How to Use It

Use it twice daily, your in and your out. Wet your brush in cold water, place a half-inch of the refreshing, healing paste on it, then brush your teeth *up and down.* Use a rolling motion to clean the crevices. Brush the grinding and back surfaces of the teeth. Massage your gums with your Forhan-coated brush—gently at first until the gums harden, then more vigorously. If the gums are very tender, massage with the finger, instead of the brush. If gum-shrinkage has already set in, use Forhan's according to directions, and consult a dentist immediately for special treatment.

35c and 60c, in the U. S. and Canada. At all druggists.

Formula of R. J. Forhan, D. D. S.

Forhan Company, New York

Forhan's, Limited, Montreal





The Greatest Rinse

That Any Woman Ever Tried

PUT the juice of one lemon into a quart of water and pour over the hair after shampooing — the best "Beauty Shops" do this.

It removes a curd formed by soap which is otherwise always left on the hair afterward. The hair is sticky and unclean in comparison when the lemon rinse isn't used. Note the difference. Simply *feel the hair.* Also note its lustrous, fine appearance.

That test will convince you. You'll always use the lemon rinse. It is harmless and most effective. Try it now.

Get California Sunkist Lemons. They are rich in juice. All first-class dealers sell them.

Sunkist

Uniformly Good Lemons

California Fruit Growers Exchange
A Non-Profit, Co-operative Organization of 10,500 Growers
SECTION 2-R, LOS ANGELES, CALIFORNIA

Free "Beauty Book"

We've prepared a little booklet called "Toilet Uses for the Lemon—How it Helps to Beautify." We will send a copy free to any woman on request. Just send a post card with your name and address and get one by first mail. Learn the many valuable uses of the lemon.



Good society never pardons poorly kept nails



With this new five-minute manicure on your dressing table, no excuse is needed

No matter what excuse *you* may have, good society never pardons nails which are not immaculate.

For this reason thousands of business women, women who love outdoor sports, drive their own car, or ride, have adopted the new Glazo Manicure.

They know that no matter how soiled their hands may become, they need but bathe them with warm, soapy water, and touch each nail lightly with Glazo Liquid Nail Polish to make them presentable, anywhere—and the time required is five minutes at the most.

Glazo dries instantly, giving the nails a lasting polish of unusual beauty—*no buffing is required.* Soap and water, soil and stains will not affect it, and each time the hands are bathed its beauty is renewed. When, after several days, its lustre begins to fade, the nails may be quickly cleansed with Glazo Remover, and a new polish applied.

This dainty Cuticle Cream completes your Manicure

Before beginning your manicure, press back the cuticle and shape it with an orange stick dipped in Glazo Cuticle Massage, working the cream well into the nail sheathes. If the cuticle is badly inflamed or broken, massage the cream in before retiring and leave it over night. A little care will quickly reward you with smooth, velvety fingertips.

Any of the better toilet counters have the Complete Glazo Manicure —ask for it today. The Glazo Company, 31 Blair Avenue, Cincinnati.

GLAZO



The HUNTING of the MOVIEWOCK
(BEE GEE EEE in A Line O'Type or Two)

'Twas Selig, and the Griffith coves
Did Tearle and Turpin on the screen,
All Gishy were the Nazimove:
And Rudolph Valenteen.

" Beware the Walrus-reid, my son!
The varnished hair, the beaded lash!
Beware o' Bara vamps and shun
The Talmadged lady-mash! "

He took his Fairbanks sword in hand:
Long time the Bushman foe he sought,
So rested he by the Selznick tree,
In Paramountish thought.

And as in Glaumy gloom he stood,
The Walrus-reid, with eyes of flame,
Came scorching through the Hollywood,
Hell-digging as it came.

One, two! One, two! And through and through
His Fairbanks blade went snicker-snack!
He left it dead, and with its head
He went Tommixing back.

" And hast thou slain the Walrus-reid?
Come to my arms, my filmish boy!
O Charlie Ray! Skinoo! Skinnay! "
He Chaplined in his joy.

'Twas Selig, and the Griffith coves
Did Tearle and Turpin on the screen,
All Gishy were the Nazimoves
And Rudolph Valenteen.

PART FOUR.

Chicago Sunday Tribune.

THE WORLD'S GREATEST NEWSPAPER

JANUARY 29, 1922

COMIC SECTION

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LOOK OUT POP!

DANGER

- SIDNEY SMITH -

WHEE! OLD TIMES AGAIN-

I FEEL LIKE A KID- IT SEEMS AS THOUGH I'VE NEVER BEEN OFF OF SKATES- I'LL DO A FEW STUNTS AND THEN I'LL GO BACK TO CHESTER-

IF I COULD DO THINGS WITH MY HANDS THAT I CAN DO WITH MY FEET I'D BE A CARTOONIST- I CAN MAKE OLD ENGLISH LETTERS, MONOGRAMS- LANDSCAPES, ANYTHING, WITH MY FEET

I'LL HAVE TO TEACH CHESTER HOW TO SPREAD THE EAGLE AND CUT A FIGURE 8- HE OUGHT TO MAKE A GOOD SKATER-

HEY CHESTER! BE CAREFUL WHERE YOU'RE GOING THERE- COME HERE!

WHAT DO YOU MEAN BY SKATING ALL AROUND THAT WAY? WHAT IF THAT ICE WOULD BREAK- IF IT SHOULD CRACK WHERE WOULD YOU BE? YOU CAN'T TAKE THOSE CHANCES- YOU'RE NOT OLD ENOUGH-

NOW I WANT YOU TO STAY AROUND ME MORE SO I CAN KEEP MY EYE ON YOU- YOU'RE TOO RISKY-

NOW STICK AROUND ME SO I CAN WATCH YOU- WHAT IF YOU'D FALL THROUGH SOMEWHERE AND I WASN'T AROUND? YOU'D BE DROWNED BEFORE YOU COULD HOLLER HELP-

YOU KNOW THERE'S A LOT OF UNDERBRUSH IN THIS POND AND IF YOU DON'T GET OUT WHERE IT'S DEEP AND HAS A CHANCE TO FREEZE THICK YOU'VE GOT TO BE CAREFUL- THERE'S A LOT OF THIN ICE ON THIS POND- YOU'RE LIABLE TO BREAK THROUGH ANYWHERE-

CRACK!

HELP!

SEE?- WHAT DID I TELL YOU?

Chicago Sunday Tribune JANUARY 29, 1922 Rotogravure Section

HAROLD TEEN

TUFFY! DID YOU TELL HER I JUST WANTED ONE WORD WITH HER!

YEH! SHE SAID SHE COULDN'T FORGIVE YOU FOR KNOCKIN' HER MUSIC TEACHER FOR A GOAL!

HM? WHAT ARE YOU SITTING AROUND MOONING LIKE A SICK CALF, FOR?

SIR?

WHAT IN TH' SAM HILL DO YOU MEAN GETTING UP AND WALKING OUT OF TH' ROOM WHEN I'M SPEAKING TO YOU? ANSWER ME?

SIR?

BETCHA I KNOW, PAW! -HE'S IN LOVE OF LILLUMS!

AHA! I'VE GOT IT!! IT'S ALL ABOUT THAT LITTLE SNIP OF A LOVEWELL GIRL!

SNIP?

TEE HEE!

I'LL DISINHERIT YOU- THAT'S WHAT I'LL DO- — I DON'T WANT ANY LUNATICS IN MY FAMILY!

YOU ARE MY FATHER AND I MUST RESPECT YOU - BUT, I WANT YOU TO UNDERSTAND THAT SHE IS ONE OF GOD'S SWEETEST AND NOBLEST CREATURES — THAT —

OH! MA! I GOT SOMETHIN' TO TELL YOU!

FOR TWO PINS I'D TAKE HIM OVER MY KNEE, AND —

FORGIVE HIM, LITTLE GIRL — HE KNOWETH NOT WHAT HE DOETH!

THERE! THERE! THOMAS - YOU'VE HARASSED THE POOR CHILD ENOUGH!

THAT'S ALL RIGHT! TAKE YOUR TIME - IF YOU DIDN'T LOOK SO HALF-WITTED, I'D BAM YOU RIGHT ON TH' TAIL!

-OH! LILLUMS! - THIS SEPARATION - UNTOLD ANGUISH I SUFFER -- I MUST SEE HER- I JUST MUST!

I MUST DO SOMETHING HEROIC - SOMETHING TO PROVE TO HER HOW DESPERATELY - HOW MADLY I WORSHIP HER!

I HAVE IT- I'LL CLIMB THE WIRES TO HER BALCONY- LIKE ROMEO DID TO JULIET —

OH! LILLUMS! YOO!! HOO!!

LILLUMS' BALCONY

?

?

HAROLD! IN HEAVEN'S NAME! GO BACK!

LILLUMS!! I MUST SEE YOU- I MUST!!

HUSKILY

GOOD LORD! THAT LOVESICK TEEN KID IS GOING TO COMMIT SUICIDE!

THIS IS A CASE FOR THE FIRE DEPARTMENT!

FIRE ALARM

WHERE'S TH' FIRE?

NUT! SIMP! DIZZY! COO-COO!

STAND BACK! GIVE 'IM AIR!

F. D.

HAROLD? WHATEVER POSSESSED YOU —

LITTLE GIRL! ALL I CAN SAY NOW (GULP) IS - THAT I DID IT ALL FOR YOU!

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CARL ED

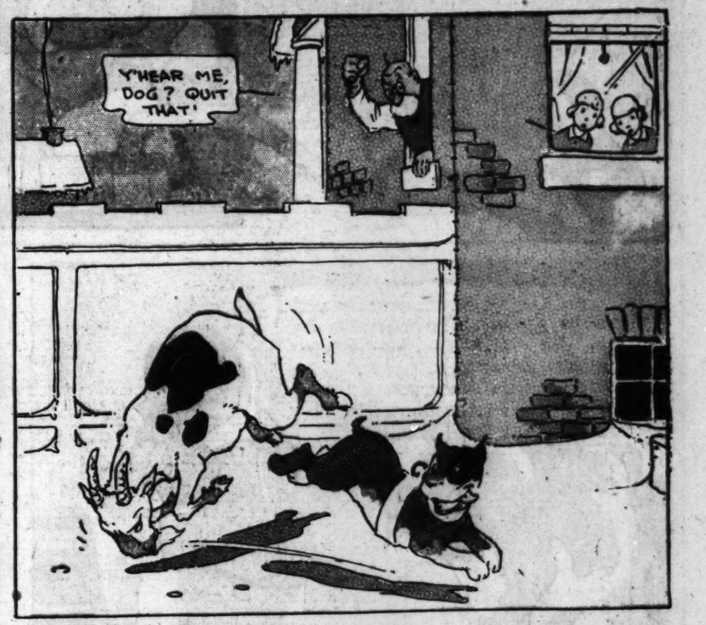
Kemel Coote

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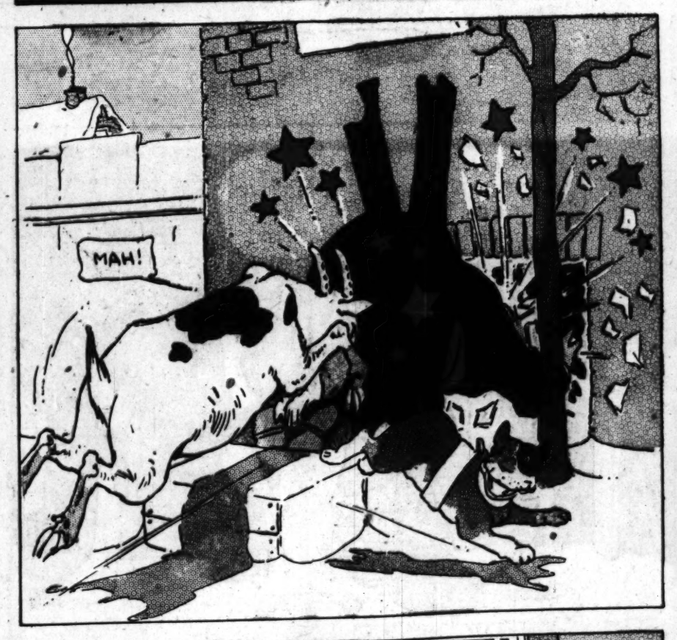








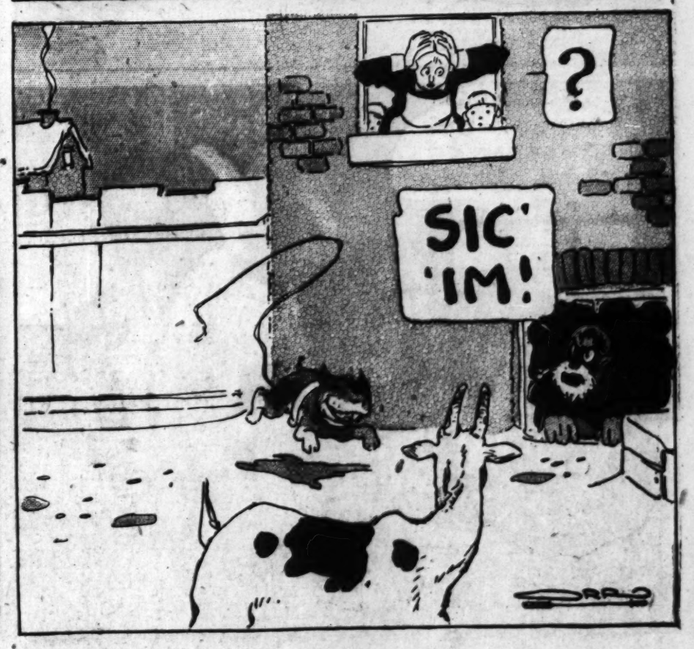












PART FOUR

Chicago Sunday Tribune.

THE WORLD'S GREATEST NEWSPAPER

JANUARY 29, 1922

COMIC SECTION

Gasoline Alley

'THE BRIDE SEEECTS HER TROUSSEAU'

Blue Ribbon Fiction

Chicago Sunday Tribune.
THE WORLD'S GREATEST NEWSPAPER

JANUARY 29, 1922

Blue Ribbon Fiction

THE PIG IN THE POKE

by Ethel Storm

Everybody's Troubles Were Her Troubles—and Then She Was Married to a Man Who Had No Troubles!



Angela was a veritable genius in patching up wrecked lives. Happy, comfortable people bored her. She demanded a furious past, or at least a dazzling future.

PERHAPS it is just as well there are not many people like Angela Lee in the world. Every one wasted so much time wondering why she did it—why she kept it up. When after years she was taken hopelessly for granted, I did hear it said that had she chosen to hang out a sign she might easily have taken in a smart little revenue. But Angela was nothing if not uncommercial: she never had the faintest idea of selling her personality. She gave it away. It floated among her friends as seductively as a flower perfume. And not friends alone. Oh, dear me, no! Anything from bellboys to dukes.

Even so, I am certain that she never consciously made any differentiation in sex. But she was marked for man. One look at her was enough to tell you that. And yet she was not without her following among women. In our school days, I remember, when she began holding those closed courts, there was not a girl in the Barber seminary who didn't go to Angela with her trouble, her fear, her hope or joy (provided the latter was sufficiently exciting.

But the real rush came later. And then I must admit that most of her claimants were of the opposite sex: young men, old men, boys. They all found her out sooner or later. They all "went" to Angela. And not one of them came away empty hearted. The girl was a veritable genius in patching up wrecked lives. Of course, they all fell in love with her. But aside from a few unfortunate flareouts she managed with amazing dexterity. The only thing she couldn't and didn't manage was a well poised life. Happy, comfortable people bored her. She said so frankly. They gave her nothing to act upon. She demanded a furious past, or at least a dazzling future. But pasts were her specialty.

I often wondered how her little head could hold so many tales of life—how she kept each drama separate. And some of them, many of them were sordid. Of that there was ample proof. Ours was a large town, large enough to have its average number of divorces and small enough to make them everybody's business. Angela's business in particular. She handled many such cases cleverly, sent any number of those recalcitrant couples back to keep their homes and their children together. The wives, naturally, never admitted as much as a photograph of Angela on the drawing room table, but I suspected her likeness was hidden somewhere among each husband's possessions.

She went further than divorce. When Jimmy Stadler robbed the bank she spent as much time as the law allowed with him in the county jail; she was with him through the last hour before he went up to serve his sentence. Afterwards she sighed to me:

"Poor Jimmy. I couldn't do much for him but wear my best clothes. You know his taste in frocks is perfect."

She let some tears fall out of her sober gray eyes, but her mouth denied them immediately: her mouth was full of surprises. Her smile was quaintly apologetic when she murmured:

"Silly old dear. He never made a mistake in frocks, but he chose the wrong girls to put them on. Too bad."

Whereupon the case of Jimmy was locked away among all the others.

However, she brought it out a few months later, for as a result I had a stormy call from Byron McQuade. Byron was a Scotchman and a lawyer; an impervious combination where women are concerned. But he was in love with Angela. At the time I was not sure that he was aware of the fact, but I was sure he was the only man for miles about who had never given her his confidence—never made himself one of her collection. As for trials and complications, I knew of none in Byron's life; of course, he might have had all kinds of a past, but the notion of disclosure, on his part, even to Angela, was beyond imagination.

He was so evidently stirred when I came into the drawing room that I scarcely knew what to expect.

"Well——" he demanded, glowering at me from the hearth rug.

"Have you heard?"

I admitted that I hadn't, and he frowned more savagely than before. I could feel how it went against his grain, his gritty, sandy grain, to open without help the subject of Angela. I knew, at once, that was his subject. But I counted myself a match for Byron McQuade. I loved to see him struggle in his corners of reserve. He was uncomfortably red at the moment, but before he spoke his face became alarmingly white.

"She wants to go to Sing Sing—to visit that blighter Stadler!" He pitched the words at me.

"And you," I said maliciously, "as prosecuting attorney for that case, have never forgiven Angela's attendance at the trial. Her presence all but spoiled one of your best speeches. Didn't it?"

When Byron was put to it he invariably ran his fingers through his hair; his hair was red and had an electric upstanding quality.

"Perhaps," he admitted absently. He dropped with a crumpled helplessness on the couch beside me.

"All that is beyond the point. The point is—when is she going to quit this nonsense—stop carrying every scoundrel in the county! It isn't this case—it isn't Stadler I object to. It's the whole bally lot of them. Eating the life out of the woman. It isn't as if she went at it from a social worker's angle—she couldn't do that. Isn't in her. She's too damned personal. Too sympathetic. Why, when she came to see me about this hound, Stadler, you would have thought she had stolen that money herself! When is she going to get a chance to live her own life? Express herself! Why," he turned on me with a singular beam in his clever blue eyes, "that woman is talented, I tell you! She could write or paint——" And then his voice ran down to a monotone.

"She would make a marvelous mother for any number of children." This reflection presently faded out with that time worn question about Angela:

"I wonder why she never has married."

I was immediately disappointed in Byron. I had given him credit for more astuteness. I had thought, for some time past, that he was the one person, besides myself, that really got Angela, accounted for her ways.

"Can't you see," I ventured, "how quite, quite intoxicating it is to be able to give so much to so many people? More thrilling than any single talent or marriage."

"That's all very well," he put in quickly, "while she's young. But it won't last. The other things would last."

I said, honestly, what I thought, that I was not so sure about their lasting—with Angela.

Byron resented disagreement. His word was so generally final. But he suppressed his irritation with only a shuffling change in position. However, he was bound to pursue the subject.

"I must say she has a poor lot to pick from."

"So!" I said to myself, "he doesn't let himself into the running. Thinks he is safe from Angela!" And then, foolishly, putting his fattened egotism to the test, I said:

"Angela once told me that she hoped some day to find the kind of a man she could marry."

"And what kind of a man was that?"

"A man whom she wouldn't have to carry. Who would give everything and expect nothing in return, who would never tell his troubles—even if he had them."

He smiled sheepishly, and of course I thought he knew she never had meant a word of it—that, being Angela, she couldn't mean it. But not at all. His face became terribly serious. He tugged unmercifully at his stubbly, bristly mustache, and presently gathered his lanky length together and said he must be running along.

"And what about Sing Sing? Can you keep her from going?"

"That," he said with great dignity, "will be managed. I have a plan."

I hadn't a doubt about his plan; it was perfectly clear. His intention had crystalized before my eyes. As far as he was concerned the wedding bells had rung. He was already deeply engaged in being Angela's husband; employing the process of his marital rights by putting an end to all the silly business of her life. His assurance was sublime. He couldn't know how absurd he was. How beyond the point he had let himself go in planning to manage Angela by any such elementary process as marriage.

. . . . . .

Angela was probably the most convincing person in the world, in that for the time being she honestly believed whatever her

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$100,000 REWARD. More complications and more laughs in the amusing serial.....By Henry C. Rowland
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THE BRIDE SELECTS HER TROUSSEAU

by Corinne Lowe



This department appears every day in the Daily Tribune.

The copper tint emphasized in mid-season collections is shown in the evening frock of copper lace veiling a copper satin in the center of the page. The trimming of this consists of brown satin roses. At the right is a tailored suit of black kaska cloth bound with black cire braid. A suggestion for the formal afternoon frock is found at the left in a sapphire colored crepe with a cape effect forming sleeves and an ornamentation of woven jet. Next to this, red velvet and a stunning brocade in black, gold, and red are combined for evening wear. The seated figure is in a frock of black crepe satin allied with black georgette, the latter forming long side panels showing a design of black and white roses.

NEW YORK.—[Special Correspondence.]—Selecting one's true love is perhaps a less exacting task than selecting one's trousseau. Particularly is this applicable when the achievement is appointed now, this month, before the spring styles have been formulated. For there is still a deep haze enveloping the clothes landscape.

Are the French impresarios going to perpetuate the same slinky lines mingled with the bouffante skirts which have now completely prostrated the fashion writer's vocabulary? We hope not. We hope they are going to scramble the silhouette—here and there. But no one can prophesy. All one can do is to register a few tendencies of the midseason mode.

Many of the intermediate models presented both here and abroad showed little change from those of the fall. Perhaps the circular skirt was more in evidence. And undoubtedly spring is not going to emphasize so vitally the everlasting side panels longer than the skirt itself. In place of these Jenny, for example, substitutes narrow bands of contrasting material—white piqué or navy serge being a radical instance—and suspends them moodily from shoulder or waistline or front or back. A number of other designers stress the skirt with the sides plunging down into peaks. These elongated sections are cut in one with the garment, and hence they make for a circular effect. These latter garments were seen, of course, in the fall, but they are seen more just at present.

However, the side panel continues good, and one is inspired with a confidence in its rugged pioneer constitution. The way it has lasted makes us think it will last still longer. And we present it in the stunning sapphire blue crêpe worn by the mannequin at the left of the page. This has a high collar and a cape bordered with jet.

As for crêpe, old dog Tray Chic is still listening to his master's voice. No trousseau is complete without one or two crêpe models. Speaking of this, one notes a tendency toward crêpe Romain, which is now used even for the fashionable blouse. However, all crêpes are worn, and often the new models present us several types of crêpe assembled in the same model. Beading and disks are used lavishly on the formal types, and among these one notes as perhaps the smartest the gelatin forms sponsored by Renee. Lace also appears freely as on a balcony in old Madrid. This is often dyed to match the gown, but ecru tints are frequently contrasted with the fabric.

For the frock which every bride needs for the restaurant lunch we present the black frock worn on the page by the heroine of the occasion. Here on this seated figure you will find a combination of black crêpe satin and black georgette, the latter particularly conspicuous in the sleeves with their deep satin cuff. Braid is applied on the corsage, and the two long side panels of georgette show a design of black and white roses.

Incidentally do not forget that black, particularly for this type of frock, remains the choice of the most fashionable women. Apparently, indeed, we have all succumbed to the illusion that color might take away our appetites. At all events, we continue to lunch in black.

There have been quite a number of changes in suits. Among others one notes in the midseason collections from abroad the prevalence of the real three piece suit—that is, of skirt, coat, and separate blouse.

Many of these have the wide sleeves. Others introduce a pleasant effect by a shirring achieving a puff below the elbow. Some have the everlasting little box coat. But more striking models show a soft waistline influence, often effected by shirring at the sides of the coat. Among the cloths, twill, gabardine, serge, and kasha are conspicuous in navy, tan, black, and gray. A number of these three piece suits, however—particularly for southern wear—are in silk. Matelasse effects are stressed by the French designers, and a new weave is baronet satin with charmeuse finish.

She who wants a "safety first" suit will not indulge in one of these more fanciful products. If she is wise she will select the conservative black suit worn by the mannequin at the right. This, a copy of a Jenny model, is in kasha and is bound with black ciré braid. The notched collar is good on these tailored suits. So is the slightly flaring sleeve. For the trimming of the new suits one notes, by the way, much ciré braid, much grosgrain ribbon, and some patent leather. The later is often plaited and mingled with silk braid. Another device beloved by the French designers consists of strips or loops of self-material binding cuffs and jacket hem.

Among the evening frocks copper is shown nowadays by the most exclusive establishments. And on the model in the center of the page copper lace is draped over either copper colored satin or metal cloth. The back has a bloused effect, and a garland of brown satin roses forms the only accent of trimming. Long streamers of flowers, by the way, are encountered constantly on the new evening frocks. Another device consists of rosettes made of tiny little ribbon made flowers.

The last model on the page is an evening frock with a red velvet bodice fitting down over a skirt of red, black, and gold brocade. Gold beads outline the neck and the front panel of the corsage.

[Copyright: 1922: By the Chicago Tribune.]

VENGEANCE IS MINE

Ethel M. Colson

CHICAGO SUNDAY TRIBUNE

fancy prompted. She had, like others of her feather, a dishonest mind coupled with a profoundly honest heart. For years I had watched her exaggerated flights; it became a fascinating mental sport to spot the truth and follow her wild rides about it. I was no novice at the game. I had played it long and seriously. I thought I had Angela placed. But I hadn't counted on the extent, the finish of her genius. Within the month she convinced me that she loved Byron McQuade; that a life of marriage with him was the one thing necessary to complete her life.

"For you see," she said, "I've dissipated so many precious years. Given myself away so uselessly. Fearful waste. I want to learn to concentrate, expand, put all the experience of my life into some form of self-expression. I can do it with Byron. He understands. He knows just what I need. Long periods of quiet, peace—time for reflection. Already I am wonderfully rested."

She leaned back in her chair and closed her eyes. The effect of her drooping lids was like a drawn curtain that left a spiritless mask on her face. This new repose spread a strange film over her iridescent features; those features that had the effect of bubbling wine that deliciously pricked the nostrils. I had never been given time before to know that Angela was not strictly beautiful. Her mouth was too large. And surely that questioning, tilted nose had nothing whatsoever to do with the calm expanse of forehead. The forehead was again denied by frailly arched eyebrows that couldn't possibly take care of the wide span between her eyes.

She sat up suddenly and looked at me intently. I felt ashamed of my technical adventure among her features. I had been wrong. She was beautiful. Ravishing.

"You know," she beamed, "it is most astonishing, but Byron has never told me a thing about himself. Never once dragged me through the mire of his troubles." She sighed and touched the deep waves in her dark hair with her finger tips.

"Of course, he has had all kinds of things to fight in his life. Women are mad about him." She paused a moment and perhaps she caught the flickering question in my mind. Perhaps not. In any case she tucked a wistful smile in one corner of her mouth and proceeded.

"Poor darling. He's so beautifully unselfish. Unlike all the other men I have known."

She came swiftly and knelt beside my chair. It was then that I believed she loved Byron. The shining beauty of her was irresistible. I had to believe what she said. She brought me closely facing her with her hands on my shoulders.

"Sally, old dear, I'm going to be a real woman. A real wife. With one man to love. It's such fun, so exciting, to love one person. I never thought I could do it."

She sank away suddenly and sat poised on the floor like a bird ready for flight.

"I may write and I may paint. We are going to some quiet place in Europe to get away from people."

. . . . . .

They came to see me a few days after their wedding. Byron had insisted on a quiet wedding; insisted that Angela was not to go through the strain of a large affair. But I happen to know that she didn't have a moment to herself for days before the event. All the old hangers-on simply couldn't let her off without her last word on their personal, particular problems. Be that as may, I had never seen her more radiant than at the moment she became Mrs. Byron McQuade.

I hadn't expected to see them again before they sailed. Byron somewhat testily explained that Angela had insisted on their coming, in spite of the fact that she was tired to death.

"You see," he said, "she doesn't really know yet how all this constant seeing of people had taken it out of her. She needs rest. I mean to see that she gets it in Europe."

Angela, through all this, had listened quietly. So quietly that her stillness was perturbing. The kind of electrical, fermented stillness that fills the air before a storm. She did look tired. Curiously so. Her eyes kept following Byron about the room with a questioning adoration. But, somehow or other, I felt the question superseded the adoration.

When some people came in for tea it was natural enough for Angela to be cornered by one of the men and become immediately deep in conversation. Not deep enough, however, to keep her voice now and then from drifting into my ear. Angela had one of those floating voices that caromed inconveniently. At first I smiled indulgently when I heard her bring Byron's name into the talk. And then, presently, I was shocked. Could it be that she was asking questions about her husband! Searching questions, with an unpleasant essence in their demand. Yes. She was positively putting Howard Blair through such a catechism. But I must say she got no result. I couldn't hear what he said, but I knew from the increase of pique in Angela's eyes that her outrageous venture had been unsatisfactory.

With my wits once more about me I looked around for Byron. He was in the library, well out of earshot. I was thankful for that. Before they went away Angela actually managed to erase most of my discomposure. She said, frankly enough:

"Howard and I have been having a chat about Byron. You can't know what a silly I am about that man." Here she looked up at me with nothing but pure naïveté in her smile.

"He makes me feel as if I had a great box of presents, still unopened."

"A pig in a poke, perhaps?" I suggested archly.

A slight frown ruffled her brow, but passed instantly. She went on with perfect candor and the most winning tenderness in her voice.

"So few people understand Byron. They just take him for granted—all his cleverness and success; they think he was born with a lucky spoon in his mouth; that he hasn't had to fight and work and struggle like the rest of them—just because he never talks about himself. Never asks any help or sympathy. He's perfectly wonderful to me."

And when they came together to say goodbye, I found myself looking intently at Byron. For the first time I wondered if there could be any obscure story of struggle beneath that grizzled reserve. The perfection of his poise might cover anything.

They sailed the next day. I had a short note from Angela written from the steamer. It was conventionally bridelike. Full of underlined love and happiness. In the end she spoke again of those talents of hers still to be developed—after she was rested.

But Angela was not convincing on paper. Then and there I doubted her ability to paint, write, or take on any form of talent other than the one in which she was so supremely gifted. Hers was the great human manuscript, in which all were free to collaborate; more massive and important than any amateur dabbling she might accomplish alone. And Byron thought to put his hands and brains upon her—turn her out like a neat legal document tied with a blue ribbon. Yet it was plain enough to see that he was fast becoming just a man that had never written in her book. An unwilling collaborator. And still, I believed that she loved him—on that account alone.

Several months passed before I heard anything of them. Then, not by personal letter or message. Merely one of those circuitous, garbled accounts accumulated by continental drifters. The McQuades were dramatically situated in the Swiss mountains. A place difficult of access. And, from what I could gather, the voyageur who managed to make the ascent was not so frantically welcomed upon arrival. They were, in each case that came to my notice, old friends of Angela's who attempted these visits. They made no bones about the fact that she was changed. But the exact manner of the change I couldn't make out. It was clear that they came away empty hearted. That her gift of resuscitation had either rusted or was being held for another purpose.

I asked about that—whether she was studying, or writing, or painting, or what. The answers were comical in their disparity. One had her surely drifting into neurasthenia. Another said she was perfectly healthy and looked fit enough to raise the devil—had she wanted to. And then Alec Westcott came and sat beside my fire with his friendly pipe, and attested:

"Sally, there is something queer about that pair. About Angela, anyway. Byron's the same old scout—almost the same. I was there for a week and it seemed to me that girl was eating her mind out about something—not her heart, her heart is all right. She hasn't a thought or a look for any one but Byron. That's right enough. But the way she keeps her eye on him makes a fellow jumpy. It did me. And I think old Byron's getting up a funk about it, if I'm not mistaken.

"Then, too, she asked me such a lot of questions about how well I knew Byron in college; whether he was popular; whether I had known much about his life subsequently; whether I didn't think his fight, his struggle, were perfectly superb. She ended up with some sort of half allusion to his fascination for women. I was irritated. You know Byron has never looked at any other woman than Angela. I told her so. I also told her that he had never had any struggle to arrive where he was—that he was just naturally born horribly clever. And that as far as I knew he had always been free from the pitfalls of ordinary man. In fact, I gave the old boy the clean slate that he deserves. I thought she would be satisfied. But not at all! She looked as if all was lost.

"Then she suddenly veered around and, without saying a word, made it clear that she thought I was lying. She even went so far, by the fastness of her look, as to make me feel that I had been lying! I'll confess, she got me to such an extent that I presently let myself in for some asinine inquiries about Byron. Absurd bit of funk. Of course, nothing to it. What do you make of it all, Sally?"

"Nothing," I shrugged, "except that I don't think Angela has changed very much."

A few days later I had a letter from Byron. I was surprised to see it postmarked Paris.

"We have come over here," he said, "for a little change. Angela has not been doing well in the mountains. I have begged her to see a doctor, but instead she's having a round of visitors from one day's end to another. As for myself, I'm well, but rather longing to get back to work."

I laughed a little over Byron's letter, but I might more easily have cried. Poor dear silly. Couldn't he see!

And then, with only a few posts between, came a dashing, high spirited page from Angela. She was having a glorious time in Paris. Clothes. People. Lots of old friends. In the end, she said, Byron had gone back to the Swiss mountains. That he didn't care for French cooking.

For the next two months I was fairly occupied with my own affairs. A word, now and then, drifted across the water about the McQuades, but nothing of any moment. At Christmas time I had a card from Angela inscribed with a melancholy verse, evidently of her own making. I wrote her at once in acknowledgment, and said that I hoped, soon, for something more light hearted from her pen.

Heaven knows at what kind of a moment that note of mine must have arrived. It was weeks before it was answered. Then she threw back at me my own thoughtless words, "Light hearted!" How could I expect her to be light hearted when Byron had left her. Gone away, she said, with a brief statement that there was something about her he couldn't stand another moment. That was all. There was no further explanation. At first, I thought:

"It's nothing. She expects him back any day. A lover's squabble." Then I read her letter again. Its very brevity made it final. And that statement of Byron's—he never made extemporary statements. His speech was always carefully planned.

But did Angela, herself, know just what he meant—know what the something was that he couldn't stand another moment? On second thought it was clear that she did. She understood perfectly. She went further than that. She took it for granted that I, too, would understand. In any case, I accepted their separation as final by cabling Angela asking her plans. I followed the cable by letter, suggesting that she come home at once and stay with me if she cared to.

I had nothing but silence for answer. Not a word from either of them. Presently, I met one of Byron's partners at a dinner. We were, both of us, determined not to question, but he did finally bring out the information that Byron was coming back to resume his practice.

Gossip about the McQuades was just beginning to be current talk about the town. Naturally, as Angela's best friend, little of it was brought to my ear. But I did learn, on good enough authority, that Byron was not coming back, that he had settled in Paris to study French law. The town would have it that this move on his part was only preliminary to an easy divorce.

And all this time, three months it must have been, I knew nothing of Angela. I daresay I had only to go across the street to hear plenty of tales about her. But I didn't want such information. I wanted Angela, herself. I was piqued that she didn't want me. Then, one raw afternoon in the early spring, I came in from a walk to find her sitting beside my tea table.

"I was cold," she announced, "I didn't wait. I'm having my tea." At that, she laid aside her cup with reckless swiftness and came to put her arms about me.

"Sally, old dear, I've treated you pretty shabbily. I couldn't come before, or write, or anything, because I wasn't miserable enough. You would have been disappointed if I hadn't been miserable. Wouldn't you?"

It was afterwards that I remembered the absurdity of her question. At the moment I thought, only, what a lovely fragrant thing she was. I hurried from her embrace so that I might have a long, tip-to-toe look. She was used to such interruptions. She took them with easy simplicity. She stood perfectly still, then turned slowly about.

"The back is the best part of this frock. Picard always makes flawless backs." It was her conclusive word on the matter, and she settled again beside the tea table. She at once went about pouring my tea and even remembered not to put in any sugar.

"You see," she pursued, "I was not miserable enough to come before. I'm thoroughly miserable now. I can't imagine what to do about it."

"Staying just where you are is the first step," I essayed hopefully.

She looked across at me quickly and I saw there were lines of suffering beginning to shadow her mouth.

"It can't be patched up—if that's what you mean—by the first step. There isn't anything to patch. Never was. That's the trouble. I've made sure of that." She laughed with a strange brightness that had the effect of stripping away her last curtain of defense. I felt that Angela had, perhaps, found the truth at the bottom of her cup.

"It's funny," she said, "that I should care to travel three thousand miles to tell you something that you already know. You are the only person, beside myself, that possibly could know. So I thought talking to you might ease me up a bit. Between us it can be fearfully simple. You know how I was—how horribly bored I was with any one without a past. How dull I thought them." She sighed, and I fancied the flickering, edged smile was one of self-pity.

"I married Byron in a sort of fever of curiosity. I had never really been curious about any man before. Never had to be. They always gave themselves up immediately—if there was anything to give. Byron became the big exception. I would have it that there was something immense behind his reserve. I concluded marriage was the only way to make him surrender. So, just to push myself off, I talked out loud about love and became intrigued with his idea of turning me into an artist; thought it would be fun to try. It was all frightfully easy. I didn't know why at the time." Here she paused and I hated to have her eyes meet mine. The bare truth of her words found me unpleasantly critical. But she only straightened in her chair, as if more thoroughly to swallow her self-administered medicine.

"I very soon found out the man had nothing to tell. His life was a clean white page. I began to know it immediately the rush of our marriage was over. I was working myself into a state when we came here to see you before sailing. I wasn't going to admit myself fooled. I couldn't give up a past for Byron; I was determined that he should have one. And I managed gradually to assure myself that he did—have one. A glorious, lurid, desperate past. I honestly believed that time would bring the whole thing out. I didn't let it go at that. I made investigations. I questioned his friends and mine—outrageously. And I watched, watched incessantly, for the writing on his face; a deepened line—an unconscious fleeting shadow of expression that would tell me his story. You know I am clever about faces. But that watching was what finally sent him away. That was the thing he couldn't 'stand another minute.' I don't blame him; I overdid it. After he had gone (you can't imagine how final his going was) I felt no other sensation than relief. For the first time in my life I spent a solid month alone. I ate ravenously. I walked miles about the country. I slept ten hours every night. I never thought at all. But I woke up one morning and found everything changed. That was three months ago—three months of utter wretchedness."

I was nodding gravely as if to say, why shouldn't you be wretched! when Angela made a gesture of protest and swept me completely off my feet by saying:

"Oh, it wasn't shame or remorse that I woke to on that morning. Only the unalterable

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VENGEANCE IS MINE

Continued from page three

hand on the other's shoulder. He, too, in youth had known such bitterness of spirit, though it stirred now only as the far, faint echo of an old pain.

"Arthur," he said at last, gently, "you told me, once, that you never shortened sail for your wife, didn't you? Don't begin now!"

The only tears that Arthur was to shed were shed at that moment. There, with the kind old man's hand still upon him, in the quiet shelter of the old man's private office, he broke down and sobbed terribly. But there was nothing child-like or healing about this flood of sorrow. He rose from it a sadly embittered man.

His next voyage was to China. Old Blinn, rating high the Lethean virtues of change, believed that a new run might help the forgetting process. But he reckoned without the fixative quality of hatred. Arthur forgot nothing. He had loved Jane so well that he could visualize her presence, recall her voice, as easily as he could remember the way of the sun in the heavens. And with every resurgence of Jane's memory came, also, the memory of little Arthur and the face, the voice of the man who had sent them to death.

As alone in the world now as Jane had been before him, with no more personal address than his firm's headquarters, into the search for his unknown enemy Arthur Stanham poured all the force and energy of his love starved nature. He worked, perforce, elsewise lacking money to pursue his object; he did his work well alike from honor and habit. But in his heart he lived only to punish the man whom God already had begun to punish. For the captain of the Caledonian, never quite free from his obstinate Scotch conscience, never sure that he had not committed manifold murder, paid a long, slow penalty for his wrongdoing. And always, although he knew that his identity had remained hidden, he felt an avenger on his track.

For long and long Stanham found no trace of him, however, though he sought him in many parts and ports of the world. Memory of a face, a voice, is so little to go on.

"Queer beggar, Stanham," captains in many harbors said of him, long before his search was rewarded in the slightest. "Used to be so sociable, now so silent and grouchy. Seems to be always looking and listening, what?"

He was. He was always looking and listening. But he never willingly looked at or listened to a woman, and he with difficulty dissembled, when necessary, his strange, sick shrinking from a child.

Seven years had slipped, like a troubled dream, into the silent shadow of eternity before, standing at the door of a sailor's haunt in Hongkong, a sudden flare of light showed him the face of his quarry at an intersecting corner. To that corner he made all speed, to find all trace of the quarry vanished. Nor, though he scoured the locality every available minute until his own ship cleared, did he find further hint of the man he wanted. But just as the Pamlico, already a little behind her schedule, rode out of harbor another vessel, a big and handsome liner, also was detached from the throng of masts and shipping. The two vessels ran alongside, close together, for a little. And suddenly, from the bridge of the liner, rang out a terse order. The captain of the Pamlico heard it with limbs grown suddenly stiff.

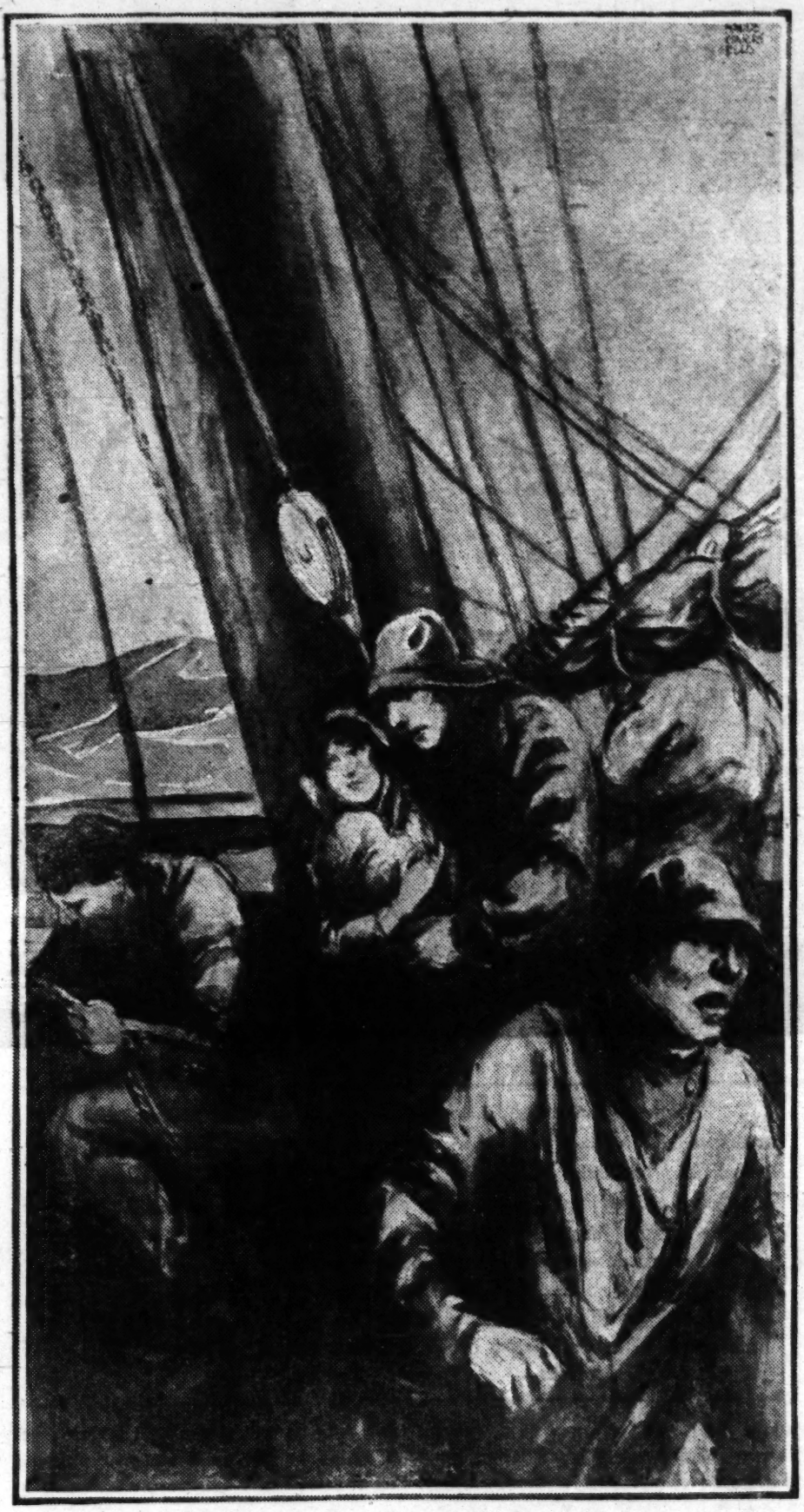
"What ship is that?" the Pamlico signaled next, as though with a message to deliver.

"The Dunstan, Dunraven line, Capt. James Brewster, Hongkong to Glasgow," came the regulation reply.

Nothing more could be accomplished then. The Dunstan, a speed steamer, would have stayed her course for no mere tidings. Stanham had no chance for action. But at least—and at last—he knew his enemy, and his heart was oddly lightened. If he had not years since foresworn all thoughts of a God who had permitted Jane and the baby to perish, who had left a decent man nothing to love but a tiny canvas suit and a fading daguerrotype of a village girl in her wedding dress, he would have prayed and given thanks.

All the way home he plotted and planned his meeting with Brewster, but he arrived in Liverpool to find, as he had more than half expected, that the Dunstan, her mighty engines far outdistancing his uncertain sails, had been in, out, and in again during the interval. She had just started on her second outbound voyage. And almost the same thing happened at Hongkong.

A year of such maddening misses. Then Stanham, consumed with inward fever, made application to his company for a steam command. Further delays while technical requirements were fulfilled and complied with. Then—the Liverpool-Hongkong route, under steam, only to learn that Brewster, now certain that he was being hunted, had changed his line and was presently conducting the Lucy, Barry line, from Liverpool to Australia. Chances of harbor meeting had been something more than halved.



It was two o'clock before the pumps showed that there was no danger, before Jane could go below with the baby. It had been eight when the steamer struck.

Stanham's air of looking and listening now had been lost in an air of fell determination that perceptibly strengthened under this latest disappointment. Hate is poisonous fare, and he looked far older than he had any right to. His health had begun to lose its original splendor. He would have given way, possibly, but for a morsel of news that gave fresh life to his spirits. Brewster, he learned, had recently been married, and a baby boy had been born.

Stanham's informant was Portuguese Joe of the long-gone Pamlico days, for some time lost sight of, now also promoted to the steamship department and ready, as always, with all the harbor gossip. Joe, knowing nothing of Brewster's identity or the soul searing chase of his new old master, wondered a little that the Cap'n, with whom he was so glad to sail again, should be so interested in hearing of Brewster's baby. He would have crossed himself swiftly, muttering prayers to all his saints, had he dreamed Stanham's interest merely due to the thought that the wife and baby offered richer opportunities for revenge.

From Jim Burgess, who, by some chance, came on board as first officer the next time the British Hero got home, Stanham gleaned a little more gossip. Brewster, it seemed, upon casual inquiry, was rather notorious for maintaining his schedule at any cost, even, now and then, of safety. But his audacity apparently had proved profitable. He had risen swiftly, had passed from one line to another to marked advantage. His wife, of good English family, had brought him money. He had "bought into" the company he served, and insisted that his family travel with him, contrary to the company's rules and regulations. There was a kid, Burgess added, with a quick, shy glance at his captain's down bent head.

Stanham made no answer, nor did he again speak of Brewster either to Joe or to Burgess. He talked little to any one, indeed, though he was glad to have Burgess with him. A good lad, Burgess, and a good sailor. Had earned a captain's commission, long ago, though, no steam ship being presently available for him, he was sailing again as first mate. A good man, Burgess, to have on board—in case of need.

To China and back Stanham and Burgess sailed together several times, and still nothing happened, though Burgess, endowed with the sailors' sixth sense, felt always the shadow of something sinister looming. One night as they neared home the shadow seemed almost obvious. The sea, which had been rough, was like glass; the night was clear and cloudless. Overhead the stars hung, like distant jewels, in a field of true midnight blue, marvelous, deep beyond description. Around them the sleeping ocean smiled and dreamed and dimpled. Everything aboard was just as it should be. Yet Burgess, unwitting why, felt his skin creep and crisp and crackle. Whereby, though not abnormally superstitious, he knew the dim danger near.

All at once, without recognition, he saw it. Saw, that is, a ship, a big ship, bearing swiftly down upon them, traveling under steam. Burgess was on watch, but Stanham was on deck, and it was at his command that questioning signals were hoisted. Stanham's own skin had been crackling all night.

"What ship is that?" asked the British Hero.

"Lucy, Barry line, Capt. James Brewster, Liverpool to Sidney," came the answer.

Then Burgess, lacking the clue that would have conveyed understanding, saw death but a handbreadth before them. For Stanham, taking command by a gesture, gave orders to steer such a course as must take them into inevitable collision with the oncoming vessel, insisted, despite the open-mouthed amazement of the man at the wheel, of all those about him, that such course be held.

"Captain!" called Burgess, daring mutiny charges, "Capt. Stanham! We shall strike!"

At first Stanham never so much as blinked, but at Burgess' third desperate cry he turned his head slowly, to show a face like that of a dead man, save for the burning, bloodshot eyes. Burgess, who later bore witness that he believed Stanham suddenly stricken with insanity, knew at sight of those eyes that Stanham's brain would neither hear nor heed mortal voice or persuasion. Lost to all sense of the present, he was gloating over the swift approach of that other vessel, whose inevitable disaster not even her helmsman's daring reverse action now had power to stay.

On the deck of the British Hero all hands were tense and breathless. An uncanny quiet pervaded the atmosphere. But from the all but deserted deck of the other ship rang out a voice only too well remembered by Stanham, that even to Burgess, all ignorant as he was, sounded vaguely reminiscent.

"Come up, Alice! Come up, for God's sake!" it cried, much as in that long past night on the Pamlico Stanham's own voice had called to his own beloved, "Come up! We're going to strike!"

They did strike, an instant later. The impact was terrific. Every one on both decks was thrown prostrate. The British Hero paid off, trembled, and, driven always like an avenging judgment, came on again like fate. But just as the second destroying impact seemed inevitable, just as the two captains, deck to deck, saw and knew each other, at the top of the Lucy's companionway appeared the wavering, shadowy form of a woman bearing a child.

Capt. Brewster, at the sight, threw up his arms in impotent despair. He knew well deserved Nemesis hot upon him, remembering the woman and child dimly discerned on that other abandoned vessel. In Stanham the sight also evoked violent if dissimilar emotion. To his disordered brain the woman was not the wife of Brewster but his own beloved Jane. The baby was little Arthur. And in that strange, revealing instant the soul of Arthur Stanham, not dead though long uneasily sleeping, woke to poignant comprehension of his deed.

With a desperate shout he sent the wheel sharply over, so sharply that the British Hero, loyally answering her helm, this time struck a mere glancing blow that did little damage to the Lucy, badly injured but in no real danger. Then, as the big ships glided silently past each other, so close that those aboard each could see each other's faces, he beckoned Burgess.

"Take command!" he ordered, and leaped from the rail into the sea.

VENGEANCE IS MINE

by Ethel M. Colson

There Had Been a Dance on the Ship; Captain and Crew Were Drowsy; Then Came a Collision.

"WELL, if I must wait now, dear, you'll come to me as soon as your mother's—better?"

"Dead" was the word in his mind, but he felt that she could not bear it.

"Yes, dear, of course I will, so gladly, when—when I'm not needed at home."

So off to the South Seas sailed Arthur Stanham, newly promoted captain of the English merchant ship Pamlico, and back to



the quiet English village not far out of Liverpool went Jane Barton. They saw each other only for brief, blissful intervals between voyages until, seven years later, when Jane was twenty-five and Arthur thirty-two, blessed release came to the long suffering Mrs. Barton. Then Jane, now alone in the world and looking like a sweet dark rose a little too heavily dew drenched, went on the long slow journey—the Pamlico traveled under sail—that included sight of no other white woman during eight happy months.

An ideal honeymoon they both called it, though they behaved so circumspectly that only two or three of the time-ranking members of the crew—Portuguese Joe, the steward, the second mate, Jim Burgess, and a couple of steady old before-the-masters—knew that the Cap'n was just married.

To Arthur his bride's presence on board seemed the sweetest of miracles, though it was his proud boast—and hers—that he never shortened sail for her—and he was known for something of a driver. To Jane, the first, love comforted thrill of sea fear over, the entire experience was delightful. She made three wonderful voyages with her gallant husband before it seemed best that she should stay on land for a season. Then she missed only one voyage. By the time the Pamlico, fresh from Brazil, was back in Liverpool harbor Jane and the doctor deemed it safe to take the baby to sea.

It was a fine baby, a boy and a bouncer, with the paternal fair skin and crisp curls and the beautiful eyes of the plump, dark little mother. Also, it was ineffably good natured. The sailormen were all daft about the baby. They "borrowed" him often, when off duty, and once they made him a tiny canvas suit of regulation sea clothing, cap, jumper, and all. Portuguese Joe, the steward, who wore a caul around his neck and thanked his saints he would never be drowned, was especially devoted to little Arthur. And though the tropic heat of Para, where the pitch started from the seams of the stanch little Pamlico as they waited for her load of raw rubber, was hard on the nerves of his elders, the baby minded it no more than the long, horrible calm that followed or the terrific gale awaiting them in the English Channel, whither, the calm over, they were swept by a splendid, steady wind.

Bad weather to Arthur senior meant nothing so long as it did not delay the passage. It meant little to Jane, by this time, though the chill air of the North Atlantic in December seemed harsh after the steaming tropics. She sang as she put the baby to bed, safe and snug by the glowing grate of the neat little cabin, the night that her husband announced Liverpool probably not more than twenty-four hours distant. Were they not to spend Christmas, the baby's first Christmas, together in harbor, to hang up little Arthur's first stocking? And was not big Arthur to call her presently, when trusty Jim Burgess had taken charge of the vessel, to walk with him in the quiet starlight? For the gale, its two days' delirium ended, had suddenly abated. The cabin swayed and swung just enough, while she waited, to lull both Jane and the baby to happy dreams.

Of Arthur senior she saw nothing for some time. That impulsive shout had consumed all the time the conscientious captain could spare for his family. His attention was needed elsewhere.

All ready to summon Jane for their nightly promenade, he had been stayed by the lookout man's announcement of a big vessel coming up swiftly. He had waited to watch her pass, waited with no shadow of anxiety, since the Pamlico's lights were in order and the night so clear and open. Jim Burgess, in charge, had made due note of the big steamer, all hands had gazed idly at her. And then, when she should have sheered off duly, they all saw that she was not changing her course in the slightest. She was bearing straight down upon them! There was not time to escape!

Arthur, leaping to command, used the latitude only allowable to avert collision, shouted "Hard a-port!" to the helmsman, who instantly obeyed the order. The sudden turning of the wheel gave the Pamlico just way enough to save her from utter extinction. For the steamer—the Caledonian, late from Scotland, with all hands a-drowse from the too-lively dance of the previous evening, and with the man at the wheel steering half asleep—came on like an avenging judgment and struck the Pamlico, still directly before her, a glancing but vigorous blow forward.

The Caledonian went unwounded, but the Pamlico was riven. Her anchor, swung over the bow in readiness for harbor, was driven into her side, the bowsprit was carried away, the mast hung tottering. The smaller craft shuddered sickly. The big ship paid off, rebounded, struck again, and this time the Pamlico was left helpless. Then on went the Caledonian, breaking all rules of God and man in her captain's somnolent but unwavering resolution to make more than schedule time.

To the cries and queries, conventional and otherwise, from the deck of the Pamlico she paid no heed. Capt. Stanham, indeed, expected no better treatment, knowing things gravely wrong aboard from the steamer's manner of action. Though from the moment of discerning disaster—the moment of his successive shouts to the man at the wheel and to Jane—he had strained eyes and ears to discover the grim destroyer's identity, he knew nothing. All that he had gained was a fleeting glimpse of the captain, betrayed by his uniform, looking heavily down from the near rail of the fast retreating vessel, as, for an instant, it seemingly hung poised above its victim, a single sound of the captain's voice, raised in a terse and angry order.

Then on went the Caledonian, breaking all rules of God and man . . . All that Stanham had gained was a fleeting glimpse of the captain, looking heavily down from the near rail of the fast retreating vessel, as, for an instant, it seemingly hung poised above its victim.

Then, suddenly, sharply shattering the silence, a discordant clash and clatter of startled exclamations, a harsh cry of "By God, she's going to strike!" Then, at top of the narrow companionway, Arthur's voice pitched high in desperation.

"Come up, Jane, for the love of heaven! Come up! We'll be struck!"

"All right, dear," answered Jane, with pounding heart but unbroken quietude of manner. "I'll just get a shawl for baby first."

The shock came as she reached the head of the companion. The impact was strong and she suffered serious bruises. But little Arthur, though rudely awakened, was uninjured, crowing in her arms.

Then, as suddenly as the commotion had sprung from the peaceful sea quiet, it all died away in darkened silence. For a dense fog closed in, rolling up from the landward horizon, as the lights of the murderous steamer sank with her hull down flight.

"But I'd know that face and voice in hell!" Arthur told Jane, for the first time profane in her presence, a little later. "And I'll send him to hell when we meet!"

"Hush, dear, hush!" Jane soothed him, softly, shocked at his hitherto unsuspected temper. "God will look after him and us, too."

For Jane's was the faith that sustains in untoward circumstances and trying. It sustained her through the terrible hours that followed, with the pumps manned, the boats swung on the davits—all but the one that had been carried away—and provisioned, with every soul on board tense with terrorized suspense and anxiety. It sustained her, more yet, with the babe in her arms shivering despite the shawl she had lingered below to procure, under the knowledge that, do as she might, he was catching a dangerous cold. For the strong shivers that shook her own frame, but lightly clad for the night winds and fog of December, she cared little. But for the baby—and for Arthur, his whole career so innocently endangered—for already Jane knew enough of maritime politics and rulings to know that sea right did not always triumph in harbor, that by giving that "Hard a-port" order Arthur had only supplanted one by another risk.

"O God, please, please don't let Arthur be ruined, and please, please don't let us sink!" prayed trustful Jane.

The Pamlico didn't sink, being loaded—and this is a true story, remember—with raw rubber. She stayed afloat, right enough, until daylight, when a passing steamer saw her, responded to her distress signals, towed her, limping sorely but still amazingly seaworthy, into port. But it was two o'clock before the pumps showed that there was no immediate danger, before Jane could go below with the baby. It had been eight when the big steamer struck.

Jane was shaking spasmodically then, and so was little Arthur. Both were wretchedly ill, despite Portuguese Joe's devoted care and such recurrent attention as Arthur could spare from the duty of a shipwrecked master when they docked. By the time Arthur was called before the trial board to describe the accident, defend his own part in it, Jane and the baby had both started on the only voyage he might not yet share.

"Go as easy as you can," old John Blinn, head of the board, whispered to his associates as the stricken man faced them. "His wife and child have just died."

Arthur was acquitted, triumphantly, honorably acquitted. The testimony of the crew was unanimous, convincing. His action in reversing the ship's course was vindicated, since so obviously necessary. He was assured that, so soon as the Pamlico could be repaired, he would again go to sea as her captain. But, somehow, he couldn't care greatly. He couldn't care greatly for anything save bitter, black revenge.

"I suppose we'll never know who did the mischief," said Old Blinn, the trial over, more to make talk with the man he had always liked than for any other reason. "Half a dozen ships cleared Liverpool that evening. Might have been any one of 'em. No, Arthur, I suppose we'll never know."

"I'll know," Arthur answered him, grimly, "and I'll send that damned captain to hell!"

The old man hesitated a little, placing his

[Continued on page seven.]

would have collapsed again if Matt's athletic arms had not encircled her. Thus supporting her, he gave her a vigorous shake.

"Stop it!" he cried. "You're scaring me to death!"

"I can't—I can't," wailed Nancy, and started in on a fresh paroxysm.

"You stop that!" cried Matt desperately, "they'll hear you!"

"I—I—d-don't—c-c-care!" shrieked Nancy with so piercing a note that Matt's alarm was augmented, if possible. Her cloth hat had fallen off, and her head with golden hair tumbling about her ears lolled back against his encircling arm. Despite his great concern, Matt was also conscious of the demoralizing quality to her uncommon prettiness. Her face flushed from the exercise, with eyes closed and long lashes flashing with tears, suggested the face of a Bacchante. Matt shook her again.

"Now stop, and tell me what it's all about," he commanded sternly.

But this adjuration had about the same effect in abating Nancy's stampeded emotions as might have had the extinguisher if charged with gasoline in putting out a fire. And then Matt, as a last resort and as it seemed a sort of instinctive one, stooped down and kissed her.

The effect of this was all that could be desired, rather more, in fact, for Nancy's exhaust came under such swift control as to be alarming. She stopped short, freed herself with a sudden violent effort, then swinging at the angle of Matt's jaw, landed there a slap which would have pleased an athletic trainer.

"How—how do you dare?" she cried, and faced him, tense and quivering.

"That's better," said Matt. "Now stand fast, or you'll get another."

"You brute," said Nancy, and drew the back of her wet hand across her lips.

"Desperate situations require desperate measures," said Matt. "If you'd gone on much longer, you'd have shaken yourself apart."

"I'll shake you apart before I get through with you," said Nancy.

"Well, something had to be done," said Matt. "If you lose all control of yourself, I've got to take measures to get you back where you belong." He looked into her flashing eyes, and observed the set of her white even teeth. "And I must say, you seem to be there," said he. "Now let's try to forget the treatment long enough for me to learn what sent you so completely off your track."

"I'll tell you nothing," said Nancy, and turned her back.

"All right," said Matt, grimly, "then I'll go and find out for myself."

He stepped past her, taking the extinguisher from the sack as he did so. Nancy gripped him by the shoulder.

"Hold on!" she said. "I suppose I brought it on myself by slipping my self control when alone with the sort of man you've shown yourself to be."

"We'll discuss that later," said Matt. "Carry on, then, and be quick about it. Because somebody's going to pay for that side swipe and mighty soon."

"Listen, you idiot," said Nancy. "That is Sylvia in the cabin and the man that has kidnaped her—is—is—is—" she began to choke again.

"Look out," warned Matt, "or you may get another dose. I've got as many of those in the clip as I have shots in the extinguisher—and then some."

This warning checked effectually what might have been another outburst. Nancy swallowed once or twice like a little girl fetched up by a round turn.

"Well—is—who?" Matt demanded.

"Sam Sprague!!" said Nancy.

It took a second or two for this statement to percolate its way to Matt's inner consciousness, but even then it was adulterated by a good deal of foreign matter.

"Sam Sprague," said he, trying to remember what he had learned about this rough actor from his flivver informant. "Sam Sprague! So he's in the business, too, is he? Well," he rubbed his chin, "everybody's doing it nowadays—but I'd scarcely have thought it of Sam."

"Doing what?" demanded Nancy.

"O, bootlegging—and stealing girls and other outdoor sports."

Nancy ground her heel into the sand.

"Nonsense, stupid!" said she. "Sam hasn't anything to do with this bootlegging stuff."

"Then he's in a worse business," said Matt.

"He's nothing of the sort. He's told Sylvia right along that she wasn't going to marry this fool of a Freddy Griscom, and being a good deal of a man he's gone and played a bold stroke to prevent it."

"O, he has, has he?" growled Matt. "Then our ideas about boldness must agree as much as they do on other topics. If you call it boldness for a big husky brute of a man to waylay and capture a young girl just out of college and carry her off to sea and then back to a desolate scrap of sand and moor and nearly kill her father with grief and worry, why, then, I suppose Sam's is a bold and dashing stroke."

"That brutal male stuff sounds well from you," said Nancy.

"I didn't bring you out here," said Matt. "I did my best to keep you from coming here. But since you butted in and then started to throw a fit of hysterics at the crucial moment, it was up to me to shock you out of it. It was a choice between that and using the extinguisher. If Sylvia had been playing fast and loose with Sam, he wouldn't be so much to blame. But, although not officially announced, 'folks say' that she was practically engaged to this Griscom Johnny."

Nancy seemed a little subdued by Matt's unquestionably sincere and righteous anger. "I'm not quite sure," said she, "that Sylvia could be considered entirely innocent of the charge of playing fast and loose with both of them."

Matt looked at her, searchingly. "If that is really true," said he, "then she's got what was coming to her. But that doesn't excuse the rotten mean trick on her father."

"The chances are," said Nancy, "that Mr. Gates will get word that she is safe soon after that boat reaches shore. I remember now seeing it in Sam's shipyard one day when I went there with Sylvia. It had just been finished for some one's order. What I think is that he may have been brooding over Sylvia's marrying Griscom, and determined that it was better to take a chance than to have her ruin both their lives, Sylvia's and Sam's."

"In that case," said Matt, "the symptoms would seem to indicate that he has lost his bet. Serves him right, too. This Viking stuff would not be so bad if it could be confined to the two principally concerned. But Sylvia might go home and find her father on his death bed as a result of this, and a jolly kind of old father, too."

"I must admit that part of it seems pretty raw," said Nancy. "The chances are that Sam intended to send word that she was safe but hadn't counted on the big fleet of boats patrolling off shore."

"Well," said Matt, "he'll soon have a chance to tell all that to the judge," and at the sudden harshness of his voice Nancy glanced quickly at him with the first pang of actual misgiving which she had yet felt in his cheerful presence.

[To be continued.]

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THE PIG IN THE POKE

Continued from page two

fact that I love Byron and don't give a fig for anything else in the world. It is extremely inconvenient. I can't think how to manage my life. I appear to have lost my taste for pasts. The future looks horribly dull. And there you have it."

I hadn't imagined Angela's truth could be quite so bald, so uncompromising. I was awkwardly silent, but presently ventured, feebly:

"Perhaps something can be done."

She had risen from her chair and stood looking out of the window. There was a drooping pitifulness about her back, in spite of the lines of Picard's gown. But she turned with a sudden springing attention in her whole person and a very certain flash in the darkness of her eyes.

"Please don't speak again of—doing anything. Everything has been done. That's the pity of it. If I had run away with another man, or Byron with another woman, you might begin to patch; that has been known to succeed. But this! Never. This is outside the realm of patching. An absurd atrocity."

"But you admit you love him——"

"Certainly," she put in quickly, walking toward me with beautifully poised step. She sat on the arm of my chair and ran her fingers along the plaited frill of my blouse.

"I love him and he bores me to death. I must have loved him from the beginning. That's why I wanted so frantically to have him qualify. I wanted something to forgive and forget—something to act upon. You can't act on perfection. It's dull."

"Well, in any case," I snapped, "you can go ahead on one of those lines—you can forget Byron, I should think, without any trouble at all."

"No," she sighed, "fate has served me a pretty trick. I love his perfection—always will—but I can't live with it. I've been trained in another school."

To give Angela credit for the weeks that followed would only be to state that she stuck to her point. That is to say, she never mentioned Byron, and, though she was constantly surrounded by people, mostly men, there was a certain falling off in her concentrated interest. She stayed in my house through all those weeks and I must admit she had pluck enough. Only the keenest observer could possibly know she was eating her heart out. Her clothes and her wit were still flawless, but I knew she didn't sleep. I heard her padding about her room at night and when I remonstrated she smiled and said she had a great many letters to write—that she could think at night. She sent off and received dozens of letters from Europe. Some of her recreants, I thought. But I had to notice after a time that all her continental mail was in the same handwriting; a woman's, without doubt.

Not long after that deluge of mail began she moved, rather abruptly, back to her own flat.

"I'm ready now," she explained, "to face those old surroundings. I'm quite myself again."

But she wasn't. And when I met her on the street a week later I was shocked at her appearance. Absurd, to mention age in connection with Angela; but the signs were there. Lines about her eyes and mouth. Perhaps a gray hair—I don't know. But I went right home, and without giving myself time to think I wrote to Byron. I told him he was needed; that he must come back at once.

There had been, all this time, scarcely a current word about Byron; except that he was settled in Paris. And once settled anywhere he was not likely to draw attention. In any case, Angela's unexplained return had kept the town talk busy. She absorbed the day. They were sure enough of Byron to forget him, for the moment.

I was, I'll admit, surprised, when he answered my letter by cable. "Coming," was all he said. But it threw me into a panic. What on earth was I to say to him when he did come? My summons could hardly be explained by the possible fact that Angela had one gray hair!

I worried right up to the day of his arrival, and, as usual, without purpose. It was all so thoroughly taken out of my hands. I might even have spared myself the agony of that first half hour, when I blunderingly tried to explain to Byron why I had sent for him—how Angela, really, was looking. I imagine he didn't hear a word that I said; he was so frightfully occupied trying to sort out his own confession. I remember, now, that his head was buried in his hands, and that he groaned, once or twice, when I said that Angela was not dying, but looking worn and tired and, yes, a little old. At that he sprang up, lifted the fragile chair beneath him, and tossed it aside like a discarded toy. It was then that I realized his ferment; there was something of vast importance that he had to bring out. I had never seen him so bristled and full of fight. And yet, the edges of his vigor were dulled by a fugitive, beaten aspect. His voice was deep with gloom when he spoke.

"Sally, I'm just like all the others. A rotter. There's no escape for that poor girl." And then, while I was trying to imagine what he meant, he pounded his fist on my choicest inlaid table and made his statement with hoarse finality.

"No. I can't go through with it. I can't tell her. At the first word I came running—like the rest. I'm like them, but I'll hang before I'll admit it!"

"Admit what?" I questioned flatly. At that he began wildly to pace the room in a terrible disrespect for its careful arrangement. But the perils of my furniture were as nothing at the moment. I followed Byron to the far end of the room, and there stood facing him.

"Don't be a fool," I said. "There is too much at stake. Everything depends on what you may be able—to tell."

He looked at me blankly, as if surprised at the tenseness of my interest, as if conscious for the first time of my presence. Only for a moment could he take me in; he was too fatigued to search the import of my words. He let it all go with a gesture of despair and sank, with his own thoughts, in a deep corner of the couch.

"Try and think out loud, Byron," I suggested. "It might help."

My voice, to him, was only a bell, ringing in the distance; but the summons took effect. His story began to come out in the form of a silhouette, a shadow lined portrait. The profile was only a matter of a few blurted words. Paris—lonely—a woman. A stroke of imagination, and you had the rest. But he couldn't let it go at that; once started he tried to fill in the whole picture.

"I haven't the least bit of an excuse to offer. Except that I was so desperately—alone. I had failed with Angela; there was something she kept wanting that I couldn't give her. I don't know what it was. I almost lost my reason trying to find out. Then, this other thing—this woman came along. She wasn't a bad sort. Beautiful, gay, reckless. We both had failures behind us; it was easy to romp into a fortnight's success with each other. It did us both good. It didn't seem sordid, wasn't really, until your letter came and woke me up. Then I felt like a confounded hound and cut out of Paris by the first train."

"And—the woman?" I observed acidly.

"Oh, I told her all about it. She advised me to go. Advised me to make a clean breast of the whole affair."

I started, at once, to second that woman's word, but Byron held me back.

"No," he said, "now that I'm here I can't go through with it. Angela may be able to forgive the rest of them—but not me. Never"

"I think she might forgive you, Byron. It's your only hope. Try it." He looked up with a sudden return of his old reserve. He had, in those few seconds, slipped beyond further estimate. Perfectly poised, he said:

"I must go now. I shall, of course, see Angela; we naturally have a number of business matters to settle up."

Poor fellow, I knew he hadn't a chance to escape confession. But I thought I could count on Angela. She was pretty sure to be true to her type.

I was not much surprised when she turned up the next morning and was announced with my breakfast tray. Even at that impossible hour I saw at once that her face was free from a single harrowed line or shadow.

Muffled in her gray furs, she perched at the foot of my bed, for all the world like a softly alighting carrier pigeon. And while I poured my coffee she announced:

"I've come to say good-by. We are leaving for the west tonight."

"You surprise me," I said tartly.

"Not altogether," she smiled. "It was nice of you to send for Byron. I couldn't have stood it much longer."

"No. Perhaps not," I agreed. "Yet, on the other hand——"

"O, you needn't worry," she put in rapidly. "He needs me now. You know what the poor dear has been going through in Paris. He said he told you. Such a wretched time! He was so pathetic and splendid about it. He looks dreadfully worn and tired; I can't wait to put him all to rights again."

"Well," I sighed, "I'm glad you're satisfied." Then, in the face of her fresh confidence, I had to add: "Are you sure—that brief episode in Paris is enough of a past to keep you two going? From what Byron told me it didn't appear so fearfully blighting."

"Perhaps—it wasn't," she said. I looked up and saw that Angela was blushing. She never blushed. I felt strangely confident that she had, at last, met her Nemesis. She came and kissed me good-by, and then with more hesitancy than I had ever seen her display she said:

"In justice to Byron I think you should know that that woman in Paris was an old friend of mine—not exactly a friend but a girl that I had helped on and off the stage. She was out of a job and I sent her to Paris with explicit directions as to what she was to do—how far she was to go—with Byron. I never trusted her for a moment. But I had to take the chance. I got just what—I deserved. O, yes, I have, I think, about enough to forgive—and—forget to last me the rest of my life."

"After all," I said to myself as she closed the door behind her, "all that you know about his brand new past is what he has told you himself, my dear."

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VENGEANCE IS MINE

Continued from page three

hand on the other's shoulder. He, too, in Liverpool to find, as he had more than half searing chase of his new old master, won-

To China and back Stanham and Burress

$100,000.00 Reward!

Blue Ribbon Action



The next maneuvers were most puzzling to account for. The big man scrambled out a

SYNOPSIS.

Matthew Holmes' speed boat is wrecked while he is on his way to interest his uncle, Jeremy Taylor, in a new fire extinguisher. Landing at the old Putney place, he is greeted by three ferocious dogs and a mysterious foreigner. He turns the extinguisher upon all four and leaves. He learns that Sylvia, heiress of Hiram Gates, the millionaire, and fiancée of Freddie Griscom, has disappeared while canoeing. Matt is greeted warmly by Uncle Jerry, who has risen from his supposed deathbed to marry May Upton, his pretty nurse. Matt had been in disfavor with both, but now Uncle Jerry regards him as a rescuer, as beautiful Nancy, his wife's sister, is "running the place." Nancy asserts Sylvia either has been drowned or has eloped with Sam Sprague, the shipbuilder. Matt declares she has been kidnaped for ransom, having in mind the foreigners at the Putney place. They find a reward of $100,000 has been offered for Sylvia's return. Accompanied by the fire extinguisher and Nancy, Matt visits the Putney place and sees a launch glide out. "Sylvia is being taken away," he thinks. But the launch takes no passenger. Soon it returns and three men load its cargo of wooden cases into two limousines. "Whisky runners," cry Matt and Nancy, and go home. Nancy advances the theory the bootleggers may be holding Sylvia captive, and the two trail a suspected "bootleggers' ship" to a nearby island, then turn back, much to Nancy's disgust. Next day they raid the Putney place, but too late. The foreigners have fled. Matt goes to the island to trap the bootleggers. Tiring of his vigil and the driving rain, he hunts up a cabin, but as he nears it he sees a light. It is Nancy, who has refused to be left behind. Matt and Nancy find footsteps in the sand and a rope, which, they suspect, leads to the bootleggers' cache. The rain begins again and they seek refuge in a cavern. Matt is bringing in supplies when he sights a boat, hears a scream, and sees Nancy struggling with two men, while two more are approaching. The kidnapers, he concludes. They overpower him after he has nearly blinded Nancy with the sand clogged extinguisher.

EIGHTH INSTALLMENT.
Thrills and Surprises.

NO words of Matt's could have produced the same effect as the look of blank astonishment which overspread his face as the meaning of his captors remarks regarding the $100,000 reward sank into him. He stared dumfounded at the captain of the smack, then at Nancy.

"Good Lord," he gasped, "they think you're Sylvia!"

"Well, why shouldn't they?" cried Nancy. "They've been searching for her, and they found me here alone in this cave. I told them they were wrong, but they were too excited to listen. If you hadn't been in your usual frantic rush to jump at a conclusion you might have made them understand."

"All the same, they are the bootleggers we ran into night before last," Matt began, angrily, when he was interrupted by the grizzled captain.

"Who ees bootleggers?" he demanded, fiercely. "Not us, younga gentleman. We is honest-a-men and make-a da beer and wine we dr'ink our-a-selves."

"You've guessed wrong again, Sherlock," said Nancy, cuttingly. "These men look like good, square, substantial fishermen. I don't believe they've had anything to do with the bootleggers at all."

"Datta what, Mees," said the captain with a vigorous nod. "Nighta before last we come outa here and anchor to waita for da fog to clear. Next day I go ashore and finda zis in da paper."

He took a black, shiny wallet from an inner pocket and extracted a newspaper clipping which bore the marks of greasy thumbs. Unfolding this, the fishing skipper thrust it under Matt's nose. Nancy stepped up to look at it over his shoulder.

It was an article which gave more details of Sylvia's disappearance and in which the reward for her safe recovery was officially offered. There was a close description of the missing girl, her physical appearance and costume, with a portrait of her which was announced as the nearest to her general appearance at the time as could be had.

Nancy glanced at this with an exclamation of surprise, for no doubt because the photograph had been taken most recently and in the same sailor gown Sylvia had been wearing on her disappearance, Mr. Gates had given the reporters a print which included Nancy also, and the compositor had failed to cut this out, contenting himself with the caption, "The missing girl, Miss Sylvia Gates," then in parentheses—"left."

Both portraits were clear and distinct likenesses, that of Nancy to be recognized as readily as Sylvia's.

"So that's the reason you were so determined to drag me off," cried Nancy to the skipper.

"Sura ting, Mees," said he. "Hera is your picture in da paper, and hera I fine you in da island sittin' on da rocks. What I gotta tink?"

"But don't you see," said Matt, "that underneath it says—left."

"I no read da Inglisch," growled the disappointed captain, and a look of gloom spread over his square, swarthy face as he saw the great reward slipping through his net. "I see da face and fine da younga lady in da rocks on da leetle island way offa da shore."

Matt could not in all justice blame the honest fellow. The fishermen, on the off chance that the missing girl might have been driven on the island, and not knowing how thorough a search of it might have been made, had decided to look it over for themselves, and it was natural that with a portrait fixed on their visual memory they had leaped to the conclusion that the bedraggled girl sitting alone and dejected in a niche of the rocks must certainly be she. In their excitement and exultation they had paid no heed to her protestations, no doubt assuming these to be in the nature of ravings as the result of a mind deranged from fright and hardship or fright at their rough appearance. They had decided to return her with all dispatch, and on encountering Matt's frenzied rush had leaped to the conclusion that he must be her abductor.

An emphatic explanation and the legend of the portrait soon convinced them of their error, when, being simple, honest men, they bravely swallowed their disappointment and offered their apologies. Nancy looked at Matt with a bitter, scornful face.

"And you might have blinded them all," said she, "if you'd been able to manage it, just as you nearly managed to blind me. That's what comes of your inspired impulses."

"I've got to admit you are right," said Matt, dejectedly. "Well, since this seems to blow up the theory that brought us here, I suppose we might as well ask them to set us ashore."

"You can do as you like," said Nancy, "but now that I'm here I'm going to wait for Murphy."

"What's the good of that?" asked Matt.

"Never mind," said Nancy. "I've got a theory of my own."

Matt perceived immediately what was in her mind. The rehabilitation of the cabin required some explanation. If Sylvia had been abducted, there was the possibility that her captors might have anticipated a search of the island, but might yet bring her there when they felt safe to do so. This seemed very little to go on while yet offering some slight clue.

"Then I'll stay with you," said he.

"We seem to have changed our tune," said Nancy. "I must say I think you owe these men something to pay for your vicious and unwarranted attack on them."

Matt thought so, too. His blows had fallen heavily, although quite warranted in a violent offensive at sight of Nancy being dragged away; still, the fishermen were acting with honest purpose. He took from his pocket the roll of bills with which Uncle Jerry had supplied him, peeled off two twenties, and handed one to each of the men he had bowled over in his onslaught.

"That's to pay for your eye—and your jaw," said he. "Our launch is coming for us pretty soon, so we'll wait here for it."

There being not much else to say, the sorely disappointed fishermen took their departure, when Matt and Nancy returned to the cave.

"I'm afraid this cooks it," said Matt despondently.

"You nearly cooked me," said Nancy. "Why were you so long?"

Matt reached in his pocket and handed her the thermos.

"I stopped to make you some hot tea," said he. "Thought it might cheer you up while I was getting a fire started."

Nancy looked a little mollified. "You are the most thoughtfully thoughtless person I ever knew," said she. "What happened to your old extinguisher anyhow?"

"The nozzle must have got plugged with sand when I threw it down," said Matt. "Lucky thing it did as matters turned out—I mean for the fishermen," he added, hastily.

These latter had returned aboard their smack, which was now putting off under power. Matt looked thoughtfully after it.

"All the same," said he, "this doesn't explain that line to the shore."

"Why didn't you tell them to haul it up?" Nancy asked.

"Didn't think about it, to tell the truth," said Matt. "My mind was too occupied with other things."

"That seems to be the trouble with your brilliant brain," Nancy retorted. "It seizes one idea and rushes at it like a salmon trout at an artificial fly."

"And then I get the gaff," Matt muttered. "Well, anyhow, we know there were some bootleggers because we saw them land the stuff, and this island is just in the right place to serve them as a depot. We may yet make a haul if they don't come before Murphy gets here."

Nancy rose. "I think I'll go back to the cabin and lie down," said she. "My eyes and nose smart and I've had about enough excitement for one day."

"Did they hurt you?" asked Matt, solicitously.

"No, but you did. I wouldn't use that thing on a dog. Speaking of dogs, I saw a big Newfoundland on that smack. It must have been the one we heard the other night."

Matt groaned. "There goes the last shred of evidence against those people," said he. "Just the same, if you'll kindly lend me a hairpin I'll get the good old extinguisher in working order again."

"Then for heaven's sake, dilute it with some water," said Nancy. "There's no telling on whom your impulse might lead you to use it, and if a little spray from it can do what it did to me, the solid stream might blind somebody for life."

"All right," said Matt, rather chilled at his narrow escape from having possibly done this very thing. He cleared the nozzle with the hairpin Nancy handed him, then pumped out a few jets, and, unscrewing the cap, filled up the cylinder with water from the bucket of this superfluous commodity that he had brought on his first trip from the cabin.

"I'll go back with you and get a bite to eat, then return and take up my permanent residence here until we leave this Isle of Dreams. You won't be afraid to pass the night alone there, will you?"

"No," said Nancy, "but you might leave me the extinguisher."

They shared the tea, then, feeling considerably refreshed, set out across the moor, Matt remarking that before long he should have worn a path.

They walked back on to higher ground. The weather showed no signs of changing, though it had grown light and the drizzling shower for the moment ceased. Then as the gray sea came in sight for a distance of two or three miles out, Matt let out a yell which was followed by a groan.

"Look there!" said he. "Here comes another outfit."

For just emerging from the wind flung haze was a small vessel of the sea going motor cruiser type, about fifty feet in length, full bodied and spacious, with high bows and roomy cabin accommodations—almost a houseboat, in fact, such a type of floating home as is much in vogue for winter cruising in southern waters, and combining safety, comfort and speed. It was apparently heading to cut in close to the eastern end of the island and might, for all they knew, have no intention at all of stopping there, but be laying a course for any point in shore. The mere fact of its being out there at all in such disagreeable weather, however, appeared to argue against pleasure cruising.

"That's not the boat we got a glimpse of," said Matt, "but it might be the one to bring the booze here for the other to distribute, though I don't see just why they should want to take the trouble of trans-shipping their stuff."

"Perhaps it's the campers coming back," said Nancy, with a worried look. "I must say I'd never counted on anything like that."

A short lapse of time seemed to prove the truth of this catastrophe, for the yacht passed around the end of the island, cutting in close with the assurance of a pilot to whom those waters were familiar, then rounded up under the lee of the slightly higher ground where the cabin was placed, and came to anchor in good shelter about

Blue Ribbon Action

by HENRY C ROWLAND



ambled out and offered his hand to the girl, who appeared to disdain it as if in anger.

two hundred yards off the shore.

"Let's try to have a look at them without being seen ourselves," said Matt. "Here comes the rain again," and come it did in a drenching shower, with a darkening of the atmosphere.

The pair of sleuths, dejected at this new development and the compulsion of sharing the snug cabin even with harmless campers, made their way cautiously along the moor. A big bowlder offered an ambush from behind which they might reconnoiter the strangers. They saw a dinghy dropped into the water, and a man step into it; then Matt gasped.

"Look!" said he. "Isn't that one in the yellow slicker a girl?"

Nancy stared eagerly. A second figure in a long oilskin overcoat and sou'wester pulled down practically to hide the head, was getting into the boat. Another person, unquestionably a big man, followed her. The first then picked up the oars, shoved off the boat, and started to pull in to the rocks with the short, jerky fisherman's stroke. Nancy turned to Matt a face which had suddenly paled.

"It's a girl or woman," said she, "but I can't see her face."

"A hundred to one on Sylvia," said Matt. "They carried her off shore until the search was over, and now they've brought her back here. Let's see what happens next."

But the next maneuvers were most puzzling to account for. The big man scrambled out and offered his hand to the girl, who appeared to disdain it as if in anger. She clambered out unassisted, and the two made their way amongst the loose bowlders and up toward the cabin. Once or twice the girl stopped and flung out her arms as if in furious protest. The man in the dinghy had shoved off and rowed back alongside, where, not bothering to hoist out the boat, he occupied himself getting in the small kedge anchor. The other two made their way toward the cabin, walking some distance apart.

"Now he'll be coming to get the booze," said Matt. "But I wonder he didn't go there first so the other fellow could lend a hand, and there's not a thing I can do to prevent."

"O, bother the booze," said Nancy, impatiently. "If that is really Sylvia, you've got quite enough to do ahead of you."

But, contrary to all expectation, the man in the cruising boat, having brought his anchor to the bow, went aft, and a moment later there came a churning of water under the stern, when the swift if bulky craft swung off shoreward, presently to disappear in the penumbra of the driving rain. Matt and Nancy stared at each other bewildered.

"Now, what's the meaning of that, Sherlock," she said. "Why should they leave them there with no chance of escape?"

"I'm afraid your first guess was right," said Matt, dismally. "That may be some chap and his wife with a taste for solitude"—he looked about with a grim smile—"*paradis a deux*, I don't think. Perhaps they're honeymooning."

"Then from those gestures of hers," said Nancy, "I should say the moon was in the wrong quarter."

"They're going to get a jolt when they see our duffle," said Matt, and this prophecy was immediately fulfilled. The pair had disappeared in the direction of the cabin, which was not visible from the swale where Matt and Nancy were watching. But now the man suddenly appeared upon a knoll, waving his arms and gesticulating violently at the disappearing boat. These semaphoric signals were either undiscovered or disregarded, however, as the course of the departing craft was not altered, and almost immediately it dissolved in the aqueous solution of the atmosphere.

"He's discovered that the place has other tenants, and it's put a crimp in him," said Matt.

"He's not the only one," said Nancy. "This thing has put a regular marcel wave in me. I didn't bother about the reputation part of it before."

"But now that you see that abstract quantity doing a fadeout, it assumes some little value after all."

"It surely does," said Nancy. "I can't go there and let those people see me. They'd be certain to find out about me later, and then good-by, Rep. I've been promised a professorship in England in a fashionable girls' school, and I can see what that's worth now. There's only one thing about it, Matt, I've got to hide out."

Matt shook his head. "You can't," said he. "In the first place, there's no place to hide, and the second, you'd perish of exposure. Better the snug cabin without a character, then the cold, cold field with a wobbly one. Besides, it might be Sylvia, after all."

Nancy wrung her hands in despair. "It's nothing of the sort," said she. "They wouldn't dare leave her here like that. They're much more apt to have landed her as you said. It's a couple come out here to camp and they've had a fight."

"Perhaps," suggested Matt encouragingly, "our being here might jeopardize her own rep, and they'd be only too glad to enter into a secret treaty."

To his consternation Nancy burst into tears. Matt was profoundly sorry for her. Up to this time he had resented her mad escapade and registered a vow to tell Uncle Jerry what he thought about it, even at the risk of another quarrel. He had felt no gratitude at all to Nancy for desiring to share his lonely vigil, because he had ascribed her motive entirely to a meddlesome and foolish insistence on missing no possible episode in the adventure. But now he was bound to appreciate how serious the affair might prove to her. He hoped that the newcomers would make allowances when the position was explained to them, and that they might be decent enough to pledge themselves to silence and to keep their promise. Otherwise, and this thought occurred to him with a curious thrill, which he would have found some difficulty in explaining to himself, he might be in honor bound to make the spirited if ill advised girl an offer of marriage; though he could not for a moment imagine her acceptance of such a proposal. Matt was convinced that she detested him, looked upon him as an unballasted fool who had made a muddle of clues which any person of sense might have employed successfully, and no doubt she really had felt that she could be of indispensable service.

Nancy's brief shower of tears passed quickly, though that of the elements continued in a sort of businesslike way that promised to make a thorough day's work of it, and no doubt a night's of it for that matter. And there were nearly thirty-six hours ahead before Murphy could be expected with the launch. There was no combustible with which to build a beacon except the cabin, and they had need of that. Besides the chances were against the weather's clearing sufficiently for such a beacon to be seen upon the far distant shore.

"Darn it!" said Nancy, presently. "I suppose there's nothing to do but go up and face the music. It's raining harder every minute, and I never yet had a waterproof that was anything like proof. This thing of mine doesn't shed the water, but merely filters it."

"Well, then," said Matt, "let's sneak up and reconnoiter. Mind you, Nancy, it's not as if we'd come out here for our health or for love in a cottage, like those two."

They made a little detour along the shore so as to approach the cabin from the rear, Nancy scoffing bitterly at this precaution; then climbing the bank they executed a flanking movement, until under the cabin's lee.

"You peek in the window," said Matt, "and see if it's anybody that you know."

Nancy obeyed in silence. Matt, watching her, observed the sudden tautening of her features as she thrust her head cautiously around the edge of the window's rim. Her pretty profile was presented, and it seemed to Matt that this hardened like a cameo. Then her head was quickly drawn away and she staggered back, and into his supporting arms, for her knees appeared to be buckling under her. Matt drew her behind the cabin.

"Good heavens, Matt," she gasped. "It is Sylvia!"

Matt felt for an instant as though he had swallowed an alarm clock which had gone off on landing under his ribs.

"Jumping James!" he breathed. "Are you certain?"

"As certain as I am that I am I. She is sitting in front of the fire drying her skirt and she looks like a newly captured tigress."

"Did you see the man?" asked Matt.

"No," said Nancy, "he must be in the little room."

"Look again," said Matt, and loosened a strap of the haversack in which reposed the extinguisher.

Nancy repeated her espionage. But this time Matt was at a loss to account for the singularity of her expression. Her pretty chin dropped to leave her mouth agape, and so it remained for some moments when, to Matt's further bewilderment, she closed it with a snap, swallowed once or twice, then lurched back to where he stood and, clapping her hands over her face, sank down behind the cabin in such a gust of evidently hysterical laughter that Matt feared the excitement had overwhelmed her grip upon herself.

"Nancy," he whispered anxiously, and gave her a little shake. "My dear girl. Stop it. You sit here and I'll go in and put that kidnaper where he belongs."

Nancy struggled to her feet. Then, still jerking convulsively, her strong little hand fell on his wet wrist.

"Come," she choked, "come quick or I'll burst. Come down here under the bank where I can have my laugh out without their hearing it."

So violent was Nancy's paroxysm that Matt, now thoroughly alarmed, was obliged partly to carry her. They reached the edge of the sandy bank, partly lost their balance, or at least Matt did, for Nancy had no longer any equilibrium at all, went down it pell mell, and landed in a tangled heap at the bottom, which was fortunately soft sand.

The disorder of this retreat appeared, if possible, to lend fresh force and volume to Nancy's convulsions of mirth. Mirth is perhaps not quite the word, for she was in the throes of a real good oldfashioned fit of hysterics. She sat there, rocking to and fro, tears pouring down her cheeks, and Matt, watching her in fright and dismay, was sure that her screams of laughter must be heard in the cabin. But if so they might have been mistaken for the screaming of gulls of which a flock had taken refuge in the sheltered lee.

Nancy appeared to have passed the limits of all self control, and Matt while intensely worried (as bachelors invariably are under such alarming conditions) could not greatly wonder at this nerve storm. As a writer of imaginative fiction with some knowledge of psychology, he could appreciate the reaction to be expected from the loosing of the varied strains under which the girl had been since the beginning of the episode.

First, grief and distress at what seemed to be the tragedy overtaking her dearest and most intimate friend, then the nocturnal expedition to the old Putney place and the sinister encounter with the dogs, and observation of the bootleggers' maneuvers. Quickly followed the offshore scouting of the enemy craft, a return in which shipwreck was several times missed by a hair's breadth, and probably no sleep to speak of during the rest of the night.

Then had come the disappointment of finding the birds flown, the discouraging consultation with Donovan, and the offering to the stricken parent of hopes which were so insecurely based. And after that their sojourn on the island and the recent dire foreboding over the position in which the girl had so rashly and impetuously placed herself.

And now here was this discovery of Sylvia in the flesh, and so far as one could tell, unharmed, but in the custody of some ruffian of whose intentions toward her she could feel none too secure.

But what puzzled Matt was to determine where the laugh came in, for Nancy's hysteria was evidently more composed of mirth than anger or anxiety. Whatever the solution of the problem, it struck Matt that of all times for levity this seemed about the most misplaced, and he could scarcely wait for Nancy to get herself in hand to tell him the answer.

The girl's condition seemed then to go from bad to worse. She struggled to her feet and

PART SIX

Chicago Sunday Tribune.
THE WORLD'S GREATEST NEWSPAPER

AUTOMOBILES

JANUARY 29, 1922.

MOTORDOM STORMS CHICAGO AS SHOW OPENS

CAPITAL BIDS FOND FAREWELL TO HORSE ERA

President Taft Led Motor March.

BY ARTHUR SEARS HENNING.

Washington, D. C., Jan. 23.—[Special.]—Not even the changes wrought by the war have made the difference in Washington brought about by the coming of the automobile.



PRESIDENT HARDING.

Only a few years ago motor cars were a novelty; then came the time when a dozen or more would be parked on the east front of the capitol when congress was in session; then began the passing of the carriages and other horse drawn vehicles from the business and residence sections, and today cars are massed solidly around every public building, and parking space on every street is at a premium.

Official Washington, from President Harding down to the clerk who has been crowded out of Washington to a bungalow across the district line, drives, or is driven, in cars ranging all the way from the presidential limousine to the clerk's "lizzie."

Taft First to Use Auto.

Prior to the Taft administration the only White House automobile was the runabout driven by Miss Alice Roosevelt, now Mrs. Nicholas Longworth, who was the first woman to take out a license to drive a car in Washington. Mr. Taft was the first President to make use of a motor car, and then and since the only horses in the White House stables have been the riding horses used by his sons and daughter, afterward by Miss Margaret Wilson, and now by President Harding and his secretary, George Christian.

The White House now has three cars for the use of the President and his family—a touring car, limousine, and landaulet.



F. H. GILLETT.

Since 1912 congress has provided an automobile for the Vice President and also for the speaker of the house. Much debate has accompanied the voting of appropriations for the speaker's car, and one congress, while providing for the car, refused to vote an appropriation for its maintenance. This occurred while Champ Clark was speaker, and Mr. Clark never used the car. Mr. Gillett, the present speaker, not only uses an automobile, but, though more than 70 years of age, drives it himself.

Wallace Sole Survivor.

All the department heads have automobiles except Secretary of Agriculture Wallace, who for short trips

(Continued on page 2, column 3.)

OUT OF THE MUD AT LAST



Here are Illinois paved roads as they appear today. Heavy black lines indicate pavement in place, shaded lines show where grading has been done. Arrows point out the present detours. White lines show state routes where work has not yet opened.

Many of the gaps in state route paving were closed during the last building year. It is now possible to drive from Chicago to St. Louis by way of Peoria and Springfield, then back to Chicago again without leaving a hard road. The program for 1922 calls for the building of 1,000 miles of new state routes.

If this program is carried out next spring Illinois will lead the entire middle west in paved highway mileage. Among the important routes now under construction are the "Illini boulevard" leading from Chicago through Joliet, Bloomington, and Springfield to St. Louis. This route cuts off a score of miles from the run between the two cities. Cross state roads to link up the 850 miles already built are also important stretches in the program.

$600,000,000 FOR ROADS IN U. S. IN 5 YEARS

Build or Project 35,000 Miles.

BY W. G. EDENS.

[President Illinois Highway Improvement association.]

A completed and projected "good road" mileage of an imposing national total is the reward today of the years of hard pioneer work done by the many individuals and organizations responsible for the crystallization of public sentiment for building roads now.



W. G. EDENS. [Victor Georg Photo]

Through the courtesy of the federal bureau of public roads, I am able this year to present the road authorization and accomplishment and the means used by the several states in financing their part of the undertakings.

The showing for Illinois is particularly gratifying to those who, through the Illinois Highway Improvement association and the vigorous support of the State Bankers' association and other powerful agencies, first obtained a modernization of the state highway statutes.

Development Was "Generous."

The same sort of pioneer work and follow-up support in all states and in the national congress is responsible for the generous development of road building throughout the land. As a banker I feel a pardonable pride in the powerful support and intelligent leadership given this movement by the Illinois organization and the American Bankers' association.

For the period from 1916 to 1921 the state highway bonds authorized by twenty-one states total $551,800,000. Minnesota tops the list with a bond authorization of $75,000,000; Illinois and Missouri follow with $60,000,

(Continued on page 8, column 1.)

AUTOMOBILE SHOW FACTS AND FIGURES IN TABLOID FORM

PLACE—Coliseum, 1512 South Wabash avenue; Coliseum Annex; First Regiment armory, Michigan avenue and 16th street.

TIME—10 a. m. to 10:30 p. m. every day, beginning tomorrow, to and including Saturday, Feb. 4.

ADMISSION—68 cents, plus war tax of 7 cents—75 cents.

CARS ON EXHIBITION—Eighty-one different makes.

GASOLINE CARS—Seventy-seven.

ELECTRIC CARS—Detroit, Rauch & Lang, Milburn.

STEAMER—Stanley.

The annual automobile Salon, exhibiting exclusive foreign and American specialties in cars, will be held through the week at the Drake hotel.

WHERE TO FIND THE CARS.

COLISEUM—Auburn, Buick, Cadillac, Chalmers, Chandler, Chevrolet, Cleveland, Cole, Dodge, Dort, Elgin, Franklin, Gardner, Hadley-Knight, Haynes, Hudson, Hupp, Jordan, Lafayette, Lexington, Liberty, Lincoln, Locomobile, Maxwell, Moon, Nash, National, Marmon, Oakland, Olds, Packard, Paige, Peerless, Pierce-Arrow, Reo, Stearns, Stephens, Studebaker, Velie, Willis-Overland.

COLISEUM ANNEX — Apperson, Earl, Elkhart, Grant, H. C. S., Kissel, Mitchell, Mercer, Stutz, Westcott.

ARMORY—Anderson, Barley, Case, Columbia, Commonwealth, Crow-Elkhart, Detroit Electric, Doris, Durant, Holmes, Jackson, Kentucky, King, McFarlan, Malbohm, Milburn, Paterson, Pilot, Premier, R. & V. Knight, Rauch & Lang, Rickenbacker, Saxon, Sayers & Scoville, Standard Steel Car, Stanley, Stevens-Duryea, Templar, Wills-Sainte Claire.

The Coliseum balcony is devoted to accessories exhibits.

The annual exhibition is held under the auspices of the National Automobile Chamber of Commerce.

Chile Motor Bus Line Drives Out Street Cars

A motor bus line is superseding the horsedrawn street cars in Iquique, Chile. The buses are American chassis, equipped with locally made bodies. They seat fourteen persons and are arranged with a front entrance, on the pay-as-you-enter plan, so that no collector is needed. The fare is 20 centavos (about 2 cents at present exchange), while the fare on the street car is 40 centavos.

CRITICAL "FIRST NIGHTERS" FIND BRILLIANT ENSEMBLE

BY J. L. JENKINS.

Chicago became the capital of all motordom yesterday.

When the doors of the Coliseum, Annex, and First Regiment armory swung open to the thousands of critical "first nighters," who flooded the great buildings, fashion, fads, and fundamentals of the 1922 motor world were spread before the middle west in the greatest industrial exposition makers of motor cars have staged during the twenty-two years of their development.

All afternoon and well into the night the crowds thronged exposition buildings, jamming the aisles, pouring over the host of mechanical innovations that mark every exhibit, feeling out the alluring new driving arrangements of trail greyhounds, and generally drinking in the brilliant ensemble that spells the last word in modern automobile construction.

More Than Fashion Show.

This year the annual automobile show—always an affair of national interest—is more than a criterion to motor fashions. The new styles are there for those who ride to read, and intriguing fashions they are, but the significance of this exposition goes deeper than the surface showing of graceful line, exquisite finish, and studied refinement. It pictures a giant industry—second in size in America—standing on a firm footing again after the stress of war and the greatest stress of readjustment, and leading its business back into the open road of clean commerce.

Mechanical achievements are far and away the leading interests in this season's showing. Veterans who attended the opening yesterday found scores of absolutely new models awaiting them, each disclosing motors of advanced design and principle, and each contributing to the 1921 ideal—economy in operation.

They found the new cars generally lighter and a trifle racier in line than those of the war period. Few, if any, of the models fail to show new principles in carburetion designed to counteract the age old waste of fuel and to stop fatal dilution of oil.

Fortunes have been spent in the last twelve months to bring out the new models. Each means months of expert labor in the experimental stage, long tests on block and road, the purchase of new machinery, jigs and dies, and the reorganization of costly working departments.

Economy the Keynote.

Economy, too, is apparent in the range of prices that ride with each new model. Scores of reduced price announcements have been made as a preliminary to the automobile New Year which dates from the annual expositions, and both manufacturers and practical buyers agree that cars are now resting on bed rock. Only one of the big manufacturing concerns has withheld its final price drop until after the show sets the production pace, and that firm has guaranteed its promised reductions to date from Jan. 1.

The motor public, or that portion of it which succeeded in jamming itself through the exposition doors yesterday, demonstrated its confidence in this drop to permanent values by a record breaking distribution of new car orders. According to sales forces of representative cars, more purchasers signed the dotted line for early spring delivery yesterday than did at any opening day on record with the exception of the 1920 period of extravagance. Kings of the motor world were in high spirits last night after viewing top notch attendance figures and footing up the day's extraordinary sales receipts.

Striking Setting for Exhibits.

Coliseum decorations this year add materially to the delight of thirty-third degree motorists who attended the annual show for entertainment as well as enlightenment in the new transportation art. The bare walls and roof are hidden under curtains and trappings of carmine, green, white, gold, and

$1595 to $3395 F.O.B. Factory

Is the price range of the ten distinctive
NEW, IMPROVED
HAYNES 55 and 75
Open and Closed Cars which embody every improvement known in FINE MOTOR CAR MANUFACTURE

Never before in the twenty-eight years of its successful existence has The Haynes Automobile Company been in a position to offer such decidedly extreme values, such extreme excellence, dollar-for-dollar, as you are now offered in the new, improved Haynes 55 and 75 models. They are the fruition of more than a quarter-century, devoted to building toward the present standards. They are the culmination of the research and experience of men who have grown with and contributed to the growth of the automobile industry since its very beginning in America. See these cars at the show.

On Exhibition at The COLISEUM ~ *Space F-3*

WILLYS-KNIGHT
Sleeve Valve Motor Improves With Use



See Our Exhibit Booth C-3

Tremendous Mileage
That is Free From Care

"Have run over 60,000 miles and the motor has given no trouble whatever," writes W. J. Krebs. "No motor expense in four years' driving," states M. E. Twiss. Such is the typical Willys-Knight owner's experience.

Motoring that frees your mind from thoughts of mechanism! Unlimited satisfaction! Assurance of covering thousands of miles without a care for adjustments!

The Willys-Knight Sleeve-Valve Motor has no valves to grind—no cams, springs or tappets to get out of order. It runs smoothly, powerfully, uninterruptedly.

What other car can give you care-free motoring at so low a cost?

Touring: f. o. b. Toledo
$1525

Opportunities for dealers in a number of towns.

Overland Motor Company, Chicago, Illinois
RETAIL SALESROOM: 2419 So. Michigan Ave. Tel. Victory 3500

CHICAGO DEALERS
NORTH SIDE
Broadway Motor Sales Co., 4824-36 Broadway
SOUTH SIDE
Commercial Auto Sales, 8048-50 Commercial Ave.
Englewood Overland Co., 5052 So. Halsted St.
Leuffgen & Vanderbilt, 11060 So. Michigan Ave.
N. & N. Motor Sales Co., 1801 W. 63rd St.
Rex Garage, 6919 Stony Island Ave.
South Side Motor Sales, 6916-48 Cottage Grove Ave.
WEST SIDE
Anderson-Clausen Motor Co., 4635 W. Washington Blvd.
Standard Motor Car Co., 3301 W. North Ave.
Vesley Brothers, 3819 Ogden Ave.
Overland Sales Co., 1111 W. Jackson Blvd.

SUBURBAN DEALERS
Blue Island Garage, Blue Island, Ill.
Des Plaines Automobile Co., Des Plaines, Ill.
T. M. Davis, La Grange, Ill.
Central Garage & Truck Co., Maywood, Ill.
N. J. Bree, Lincoln and Tuchy Ave., Morton Grove, Ill.
John Kiekert, South Holland, Ill.
John Kiekert, 15516 Park Ave., Harvey, Ill.
Parkway Auto Sales, 5934 W. 22d St., Cicero, Ill.
Overland-Fudge Co., 74 State St., Hammond, Ind.
Radway Garage, 1113 Williams St., Oak Park, Ill.

lavender, with touches of bronze. Artist Tietzel took the best he could find from the Moorish and Flemish renaissance periods in evolving his scheme, and worked out a perfect blend of color and figure.

The most striking note is seen along the balcony fronts, where there are nineteen panels of tapestry effect depicting the evolution and progress of "King Automobile." At the two ends of the building are mural art glass paintings, each measuring 110 feet by 4 feet. One shows labor and science offering their achievements to Chicago, and the other represents industry and agriculture. In the Coliseum the floor space is marked off into booths for the various makes of cars by huge pillars, bearing on the top clusters of lights. The Coliseum Annex and First Regiment armory are decorated along the same lines as the Coliseum.

New Cars Make Debut.

Veterans found another absorbing interest this year in the four debutantes—the Rickenbacker, Earl, Wills Sainte Claire, and Durant cars. Complete lines of each are exhibited for the first time in the armory and annex.

Price reductions do not constitute the principal effort of the manufacturers of exclusive motor cars and builders of custom coach work who are exhibiting at the sixth annual Chicago Automobile Salon, which opened yesterday afternoon at the Drake. Developments and refinements in chassis construction and new styles and improvements in custom coach work will be found to offer the stronger appeal to those who take pride in owning high priced motor equipage.

It is the purpose of the Automobile Salon to present an ensemble of the best in motor equipage. As the horse show has long served the thoroughbred, so does the salon foster the cause of the fine car and custom body. It maintains a high standard by setting a minimum sales price as the requisite to participation. The fact that special designs, workmanship in chassis, and individuality and new fashions in bodies are now largely confined to the salon type of automobile tends to increase interest in these annual exhibitions.

The show buildings will be closed today, but will reopen at 10 a. m. tomorrow for the entire week's run.

FORD'S $8,000,000 BID FOR LINCOLN MAY BE ONLY ONE

Detroit, Mich., Jan. 28.—[Special.]—From present appearances Henry Ford will have no competition in the purchase of Lincoln Motors company when it goes on the auction block Feb. 4. Possible bidders whose names have been frequently mentioned have all announced that any such rumor was without foundation, so it is more than probable that Ford's bid of $8,000,000 will be the only one.

Mr. Ford, however, would not be disappointed if competition did develop, but to obtain the properties of the Lincoln Motors any interests other than Ford would have to pay a high price, sufficient to insure a good balance for the stockholders.

When it became known last Wednesday that Ford had offered to save the Lincoln company from financial wreck, he announced that, in case his bid is accepted, he will have the two extremes in the motor world, and would build up the Lincoln to the same strength in its class as the Ford holds in the low priced class, regardless of expense, effort, or time it required. He also said that he would make the Lincoln car the most durable and finest car built, and sell it at the lowest price that his well known methods can bring about. This, he said, would give him the highest and lowest priced cars on the market.

The present prices of the Lincoln cars range from $4,300 to $6,350.

1922 Big Year for Those Who Study Trade, Belief

Firm belief in the future of the automotive industry is a settled conviction on the part of the executives of the General Motors corporation. They base their belief on the universal demand for fast and economical transportation, and believe that success will attend those manufacturers who make an intelligent study of conditions and apply the results of their investigations to bettering design, manufacture, and—most important—distribution. Only a large and closely coördinated organization can successfully arrange for widespread distribution of product and proper maintenance service.

'IRV' COBB RISES TO SAY LIZZIES AVERT WARFARE

Touring a Cure for Rival Lands, Sezzee.

BY IRVIN COBB.

The minds of all mankind today are concerned with the ambition and the hope of working out some feasible scheme of doing away with warfare among the races of the world, and with all modesty I want to offer a formula which at least is a beginning toward that end and I offer it in seriousness.

Give to every people of every land better roads and more automobiles and we will do away with much of the ill will that exists between human beings on this planet today.

Did Not Know Each Other.

Back in '61 had there been broad, smooth highways that ran from the gulf to the lakes, and if the man who lived in South Carolina could step in his lizzie and turn on the gas and cruise away to Vermont and find out that the people there were of his own blood and had much the same aspirations and the same desire for decent and peaceful and orderly government, this country would never have been rent by a great civil war.



And I will go further than that. From my own knowledge at the front and behind the lines of how the civilian populace—yes, and the soldiers of warring Europe—felt, I am constrained to believe, that had it been possible prior to 1914 for all the people of continental Europe to have had at their command the same quality and abundance of cheap priced cars which the run of human beings in this country can have, and had there been no artificial barriers at the national boundaries to keep neighbor from seeing neighbor, I am prone to think that not even Prussian militarism could have driven all the eastern part of the world into a dreadful struggle.

Get to Know a Man.

Because when you get to know a man and you do know him better when you are riding in a car along the high road than you ever can from a railroad train—when you get to know him, you find out that he is like the general run of human beings in one land and much like the general run of human beings in another.

And I mean it when I say I believe that the spread of the use of automobiles is going to do as much to teach one nation that another nation is made up of decent chaps and to cure them of their old rivalries and feuds and bitternesses as any other agency on God's green footstool can ever hope to do.

Increase in Automobiles Shows Growth of Travel

The increase in automobiles, is an index of growing demand for transportation rather than a sign of withdrawal of business from rail lines, according to Philip H. Warren of Stone & Webster, speaking before a convention of investment bankers in New Orleans. Riding in street railway cars is much heavier per capita today than it was five years ago and very much heavier than fifteen years ago, indicating that demand for all kinds of travel facilities is increasing.

WATCH THE WIND SHIELD.

On many makes of cars the wind shield is held in place by steel arms which protrude through the cowl and are fastened on the under side by a nut and lock nut. Sometimes these nuts work loose from the vibration present with the result that the shield is allowed to move slightly

HORSE SLOW TO GIVE GROUND TO AUTO IN CAPITAL

Taft First Executive to Use Motor.

(Continued from first page.)

continues to make use of the carriage and pair belonging to the department and still maintained for the use of the secretary, the sole survivor of the old régime when a carriage and pair, with coachman and footman, was provided for the use of every member of the cabinet. Even Secretary Wallace has an automobile of his own.

In all the other departments automobiles have succeeded the carriage and horses, and a chauffeur has replaced the coachman. The change occurred in the state department under the last administration, Secretary and Mrs. Lansing being the last to use the carriage and horses driven by old John Barry.



MRS. FREDERICK DENT GRANT.

Mrs. Frederick Dent Grant, with whom Prince and Princess Cantacusene, her son-in-law and daughter, are making their home this winter, has never adopted the automobile, still using her carriage with its single horse and colored coachman.

Mrs. Frederick Atherton, who loves her horses too much to give them up, is another Washington hostess, and the only one of the younger set, who continues to prefer carriages to motors, while the James Parmalees at the Causeway, their beautiful estate near Twin Oaks, have never been persuaded to adopt the automobile, their only concession being the purchase of a motor truck to transport their household supplies.

ECONOMY FINAL ISSUE OF AUTO MAKERS' POLICY

Motor cars are entering the third and last period of their development, according to George M. Dickson, president of the National Motor Car and Vehicle corporation, a veteran of the industry.

"The original problem of the motor car designer was to build a satisfactory engine and chassis, one that would do everything required of it and stay 'put,' he asserts. "Up until a few years ago engineers were still occupied, in the main, with this phase of motor car progress, designing various types of engines and other major chassis units in an endeavor to hit upon a final design.

"This problem having been met, the attention of engineers next turned to motor car bodies. Within the last three years this problem has been disposed of also. Automobile bodies of today are pretty well standardized, and little improvement in the way of novelty of design or radical change in style may be expected in the future.

The Final Problem.

"Today the third stage is being entered. The chief issue during the next few years will be the problem of maintaining present standards of performance and comfort with greater economy of operation and upkeep. The car of the future is one that will deliver anything that it does now, for half the cost of operation and repairs, and in addition run twice as long.

"Not only is the present economic condition forcing the issue—the fact that people have turned away from their former reckless extravagance, to observe a decent regard for values once more—but a great and growing concern is felt among those who are informed as to the world's fuel supply.

"There are, roughly, 8,000,000 cars now in use. Imagine the colossal saving of fuel that would result could the mileage of all these cars be doubled, assuming that every car is used 10,000 miles a year! Or, to put it in terms of dollars, suppose only $50 per car could be saved in fuel expense.

Huge Savings Involved.

This would mean $400,000,000 every twelve months, enough to make a considerable dent in the entire world's war debt.

"In the past we have viewed the world's fuel supply as the pioneer once regarded the buffalo. The supply was considered inexhaustible. Yet the buffalo is no longer with us, and the same may be the case as regards motor fuel, unless principles of economy soon begin to be observed.

"The time is coming in the near future, I believe, when wasteful gasoline motors will be prohibited, either through special legislation or through taxation that will make such wasteful autos prohibitively expensive. In Europe, where both the pinch of economic conditions and gasoline shortage is much more severe than here, legislative measures looking to fuel conservation have already been in effect for some time.

GOTHAM TRUCK SERVICE OF ERIE ROAD SUCCESS

The Erie railroad plan of transporting freight between Red Bank and New York by motor truck will spread into general use at the [illegible] terminals of the country, A. J. Boscau, secretary and director of the national automobile chamber of commerce, said, speaking at the shippers' conference of Greater New York.

Eight railroads leading into Cincinnati have been using a fleet motor truck system for the local transportation of goods, cutting the cost of handling nearly one-half, he said. Los Angeles, Buffalo, St. Paul, Rochester and other cities have also made a start in the use of motor truck terminals.

The serviceability and economy of the motor truck in short haul work of forty to fifty mile radius is recognized by many leading railroad authorities. The truck can relieve the rail lines of the expensive handling of less than carload lots.

NASH presents new models new prices

New Nash Six
SERIES 691
$1390
f. o. b. Kenosha

New Nash Four
SERIES 41
$1045
f. o. b. Milwaukee

NASH

Once again the great Nash organization demonstrates its ability to produce the leading cars in its field and turn back profits to the car buyer, in a finer product for less money.

Here in this new model 691 Nash Six is the greatest car C. W. Nash ever produced in all his years of fine motor car manufacturing—finer in beauty, comfort, power, economy, and endurance than any former Nash.

Nash prices are at the lowest level. These prices are based not only on today's lower material market. They also anticipate all possible lower production costs for many months to come.

Nash values now are at the highest level ever attained by the great Nash organization.

No less remarkable is the recent reduction of the great, new Nash Four to $1045—a car whose value was striking even at its introductory figure of $1395.

Today it assumes its unchallenged place as value leader among light cars—the quality car at a popular car price.

In the difficult, highly competitive, ability-testing four and a half years just past, Nash has risen from 24th to 8th place in the industry in volume of business—so widespread and sustained has been the public's demand for Nash values.

At the Show see these new Nash models—a complete line and wide range of selection of cars. There are twelve new and distinct body styles.

Nash Leads the Show in Motor Car Value

CHICAGO NASH COMPANY
H. T. Hollingshead, Pres.
Phone Calumet 2000 — 2000 Michigan Avenue
North Side Branch — 4920 Sheridan Road

NASH SALES COMPANY
(Chicago Branch)
2000 Michigan Avenue — Phone Calumet 2000

Associate Dealers
Roseland Motor Car Co., 10857 Michigan Avenue
South Side Nash & Stearns Co., 6031 Cottage Grove Avenue
North Avenue Motor Sales Co., 3305 W. North Avenue
West Side Nash Co., 4700 W. Washington Blvd.
Scales Motors Co., Evanston, Ill.
Madison Motor Co., 810 W. Madison St., Oak Park, Ill.
Jas. A. Bates, Harvey, Ill.

LINCOLN
MOTOR CARS

The new and exclusive LINCOLN body types displayed at the Auto Show are expressive of the dignity and elegance which characterize the entire line of eleven different styles and serve to emphasize and intensify the charm of the LINCOLN'S unmatched riding qualities.

Allison-Rood Co.
2518 South Michigan Avenue

Lincoln Motor Cars are exhibited in the Coliseum at the Automobile Show

LELAND-BUILT

ILLINOIS ADDS 100,000 MOTORS TO ITS "STABLE"

679,448 Pay $6,800,000 for 1921 Licenses.

BY LOUIS L. EMMERSON.
[Secretary of State of Illinois.]

The automobile department made a remarkable record last year. It issued nearly 100,000 more automobile licenses and collected almost $1,000,000 more in fees than during the previous year.

Indications are that even a more remarkable record will be made this year. During the first ten days of January the department issued about 20,000 more licenses than during the same period in 1921. Moreover, in spite of this large increase, the office is up to date in its work and licenses now are issued the same day applications are received.



LOUIS L. EMMERSON.

In 1921 licenses were issued for 583,441 passenger automobiles, an increase of 79,679 over the previous year. Truck licenses totaling 19,907 were issued in 1921, an increase of 14,910; 7,041 dealers' licenses were issued, an increase of 759. Tractor licenses decreased from 310 to 124 last year, and as usual there was a marked decrease in motorcycle licenses, 10,597 having been issued in 1920 and 8,935 last year. A total of 69,226 chauffeurs' licenses were issued during 1921.

Issues Total of 679,448.

A total of 679,448 licenses were issued in 1921 for all classes of automobiles and motorcycles.

Receipts from licenses for 1921 totaled $6,803,307, an increase of $887,602.

The new law permitting the secretary of state to appoint automobile investigators with police powers was given a six months' trial last year. The law went into effect July 1, and a few investigators were appointed and sent out to counties where there was the most laxness in the observance of automobile laws.

Results have been fully up to expectations. Thousands of dollars in fees have been brought into the fund for good roads by this means.

Chauffeurs Greatest Offenders.

The most common violations of law discovered by the inspectors, in addition to failure to secure licenses, were evasions of provisions regarding chauffeurs' licenses and the use of passenger licenses on small trucks. In some places visited by inspectors, applications for chauffeurs' licenses immediately increased 100 per cent.

Incidentally, these inspectors have been of some assistance in ferreting out automobile thieves and in stiffening the enforcement of the laws of the road.

The small cost of the maintenance of the inspectors during the first six months in service was paid many times over by the amount of money their activity brought into the treasury which otherwise would have been lost.

Another act of the last general assembly, tried out during the last six months of 1921, was the law providing that sheriffs and police officers must report the numbers and descriptions of stolen automobiles to the secretary of state, who must compile them and mail them out to all sheriffs and police officers in the state.

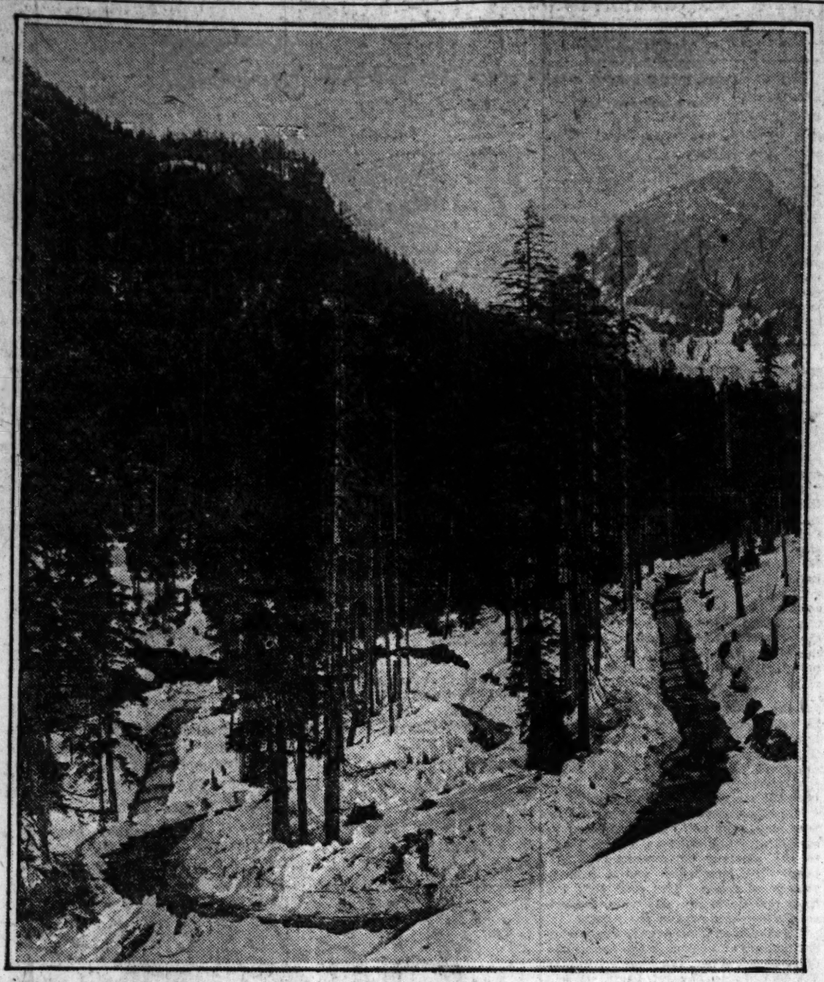
These reports are circulated in weekly bulletins by the secretary of state and they have resulted in the recovery of many stolen cars and, in some cases, in the apprehension of the thieves.

The new licenses this year are meeting with favor everywhere. They are slightly smaller and the hyphen separating the last three numerals from the preceding numerals makes them much easier to read.

PLUS THE WAR TAX.

The annual cost of operating motor vehicles in the United States is estimated at $6,957,600,000, of which $784,000,000, or 11.3 per cent is spent for gasoline.

THE SNOW THAT FAILED



High up on the Sunset highway in Washington drifting snow has closed Snoqualmie pass for many months each year. This winter huge steam shovels cleared the beautiful trail for hundreds of tourists.

CANADIANS MAKE 97,868 MOTORS, A.I.C.REPORT SAYS

According to the annual report of Automotive Industries of Canada, the N. A. C. C. of the dominion, a total of 97,868 motor vehicles were manufactured in 1920 by the ten manufacturers who are members of the Canadian organization. These companies have a capital investment of $43,000,000 and their total production values for the year were $93,880,964.

Canada has a total of 5,522 automobile dealers, with 43,094 employes to whom $56,022,200 was paid in wages during the year. The total capital invested by dealers was placed at $44,176,000. The total number of automobiles in actual operation in Canada has been placed at 430,000, this total being compiled in October, 1921.

Thomas H. Lavier Jr. New Chief of Ray Battery

Thomas H. Lavier Jr. has been elected president of the Ray Battery company of Ypsilanti, Mich. Mr. Lavier is the inventor of the Lavier formula plates. The peculiar nature of these battery plates has enabled the company to unconditionally guarantee each battery manufactured by them for a two year period.

FIND MOTOR-BUS SUCCESSFUL FOR COUNTRY TRAVEL

London Center of Many Routes.

The development of the motor bus for city or rural transportation is one of the major developments of the motor car industry today.

In large cities, where street area has not been greatly increased in the past ten years, yet where eight or ten cities have been stacked one on top of the other by our skyscraper construction, it is necessary that streets be used as economically as possible, both for passenger and freight movement.

It is a waste of streets to have to appropriate safety areas in the middle of congested thoroughfares in order to provide safety for pedestrians boarding and alighting from street cars.

The motor bus, by virtue of its character, stops to take on and drop off passengers at the curb, thereby leaving the center of the street free for the unrestricted flow of high speed traffic.

Can Alter Route.

Another aspect of the bus is that its route can be altered as temporary conditions require. On any day or for a brief period of any day a bus line can be shifted from one street to another.

In certain European cities, such as London, trolley and other fixed systems of transportation are not used in some of the more congested centers. The flexibility of the motor bus is one of the at least partial solutions of the question.

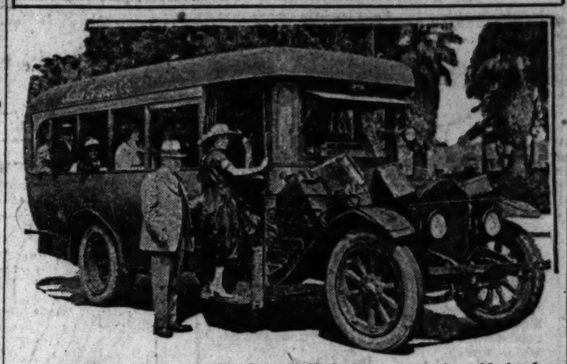
A new department of the motor industry is springing up in the manufacture of busses for city and rural use.

Great Britain has since the war witnessed an expansion of motor bus service that is now spreading over the country. It is now possible for a party in England to book passage by motor bus for distances of well over 100 miles. Seats can be reserved in advance, much as is done in Pullman railroad travel. There are now so many bus routes operating out of London that one may reach scores of other cities any day.

Special Types Used.

Special types of buses for rural use have been developed, to give necessary passenger comfort and speed. California has been a leader in rural bus operation. Los Angeles has a union depot for scores of buses that run on railroad schedules to such cities as San Diego, Bakersfield, Riverside, Santa Barbara, and San Francisco. Several of these bus lines give an average speed of forty miles per hour.

ABOARD THE LIMITED



Two hundred miles overland means little more than a joy ride in these days of paved roads and comfortable busses. One Chicago party enjoyed the trip from the loop to New Orleans last fall.

"Gas" Consumption Increases Greatly While Prices Are on the Decline

Consumption of gasoline in the United States during the first half of 1921 was larger by 259,313,358 gallons, or a daily average of 710,447 gallons, than that of the corresponding period of 1920. Total consumption was 2,300,115,890 gallons, compared with 2,142,705,363 gallons in the first six months of that year. Production was larger than the previous year by approximately 18 per cent, but in spite of the enormous demand prices of gasoline have declined in all sections of the country. The decline, however, is attributed solely to the lower cost of crude oil.

Reductions in gasoline prices on the average amount to 31 per cent, taking the leading cities of the United States as a whole. The average price at the close of August was 20.2 cents, compared with 29.3 cents a gallon on Jan. 1, 1921. The drop in all amounts to 9.1 per cent. The largest declines since the beginning of 1921 have been at Dallas, Tex., and Denver, Colo., where they amounted to 13 cents a gallon in each city. The lowest wholesale price is 15 cents a gallon, at Kansas City, Mo., while the highest is 25.5 cents, in Boston.

The following table gives the wholesale prices as of Sept. 1, compared with those on Jan. 1 of previous years:

	Present.	Jan. 1. 1921.	1920.	1915.
Atlanta, Ga.	21.0	31.0	26.0	10.5
Baltimore, Md.	21.0	29.5	28.5	9.0
Birmingham, Ala.	20.0	31.0	27.5	10.5
Boston, Mass.	25.5	32.0	25.5	14.0
Butte, Mont	23.5	33.5	25.5	13.5
Chicago	17.0	27.0	24.0	14.0
Cincinnati, O.	20.0	30.0	25.0	12.0
Cleveland, O.	20.0	30.0	25.0	12.0
Dallas, Tex	18.0	31.0	26.0	11.0
Denver, Colo	19.0	32.0	25.0	13.0
Des Moines, Ia.	19.5	28.5	24.0	9.5
Detroit, Mich	17.0	28.8	24.5	10.5
Houston, Tex.	18.0	29.0	26.0	11.0
Indianapolis, Ind.	18.6	28.3	25.5	11.0
Kansas City, Mo.	15.0	26.5	23.4	10.3
Louisville, Ky.	23.0	28.5	26.5	11.5
Memphis, Tenn.	22.0	30.0	25.0	12.5
Milwaukee Wis.	19.3	27.9	24.1	11.0
Minneapolis	19.2	28.2	25.0	11.0
New Orleans, La.	19.5	28.5	22.5	10.5
New York	24.0	31.0	24.5	12.0
Omaha, Neb.	18.5	29.5	24.0	11.5
Philadelphia	21.0	31.0	25.3	10.0
St. Louis, Mo.	16.3	26.2	23.5	10.1
St. Paul, Minn.	21.2	28.2	25.0	11.0
San Francisco	23.0	27.0	21.5	10.5
Seattle, Wash.	*25.0	28.0	22.5	11.5
Tulsa, Okla.	17.0	28.0	23.0	9.5
Vicksburg, Miss.	21.0	28.0	25.0	11.0
Wilmington, Del.	21.0	31.0	25.3	12.0

*Includes 1 cent state tax on a gallon.

An analysis of the statistics issued by the United States bureau of mines shows that the production of gasoline for the first half of 1921 was 2,573,543,547 gallons, or 18 per cent larger than the production in the same period of 1920. The imports of gasoline, virtually all from Mexico, for the six months were 14,835,056 gallons, or 32 per cent less than those of the first six months of that year. Exports amounted to 286,564,512 gallons, which were substantially less than the shipments in the corresponding period of the previous 12 months, while shipments to our insular possessions increased 45 per cent.

Total stocks of gasoline in storage on June 30, 1921, amounted to 750,644,450 gallons, or 49 per cent larger than the total on June 30, 1920, and 62 per cent larger than on January 1, 1921. Gasoline consumption is on the decline, however, June production having amounted to 14,344,813 gallons daily, a reduction of 125,118 gallons a day, compared with May, but an increase of 1,004,522 gallons over the daily rate for 1920.

THEY WANT MORE MUD OUT WEST IT'S WORTH DOUGH

Loaned to Oil Wells for Drilling.

The mud found in the Everglades is dangerous. The variety which some of our politicians "sling" is scandalous. The mud some motorists accumulate is—well, they'll tell the world.

But the lowly, slate colored mud of the Montebello oil fields in southern California is so precious that it can't be bought. In fact, it is never sold but loaned when occasion demands, with the understanding that it will be speedily returned to its owner.

In the process of drilling an oil well mud is needed from the beginning. First it is used as a primer in starting the rotary drill. Then, as the drill penetrates, it becomes necessary to drive some substance into the hole to prevent the walls from collapsing. So the mud is forced into the hole between the drill and the walls by steam pressure.

Must Be in Circulation.

In order to prevent the mud from settling around the drill and clogging the operation, it is further necessary to keep the mud in constant circulation. To do this the mud is drawn from the well and sluiced into a box where the heavier settles to the bottom and the lighter is forced back into the hole.

If the right kind of mud were plentiful, perhaps not much thought would be given to the important part this mud plays in rotary drilling for oil. But its scarcity in the Californian oil fields demands that the utmost care be given it, and that the same mud be used again and again.

Recently three trucks owned by Lee B. Hawkins of Moneta, Cal., were used to transport a supply of this mud from the famous Montebello oil fields among the lemon groves to the scene of new operations near Redondo, a haul of about thirty-five miles.

Retrieve Every Chunk.

The curious would have marveled at the careful maner in which drivers handled their seemingly valueless load, for when any of the mud fell to the roadside the trucks were immediately stopped until the drivers recovered every soggy lump.

Only the heavy sediment can be taken from one well to another in this way. The mud is then diluted to meet the requirements, and the drilling process repeated.

The transportation by motor truck of this lowly but valuable mud has proved profitable for Mr. Hawkins, and has opened up another field of service for motor trucks in the oil industry.

New Series Chalmers Six $1295

An entire year of six-cylinder engineering by the new Chalmers organization forms the foundation of the wonderful results yielded by this New Series Chalmers Six.

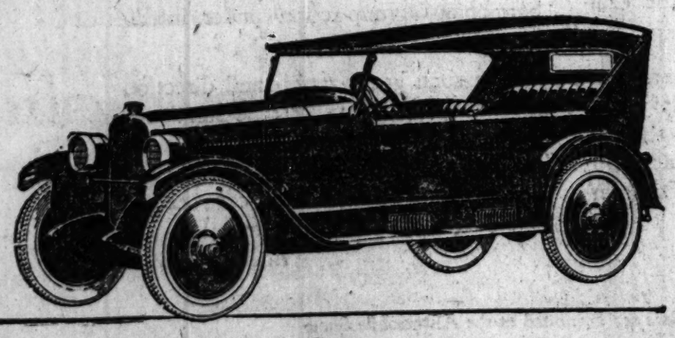
It represents, we believe, a greater advance than ever before registered in those splendid qualities which distinguish the six as a type.

At its price of $1295, its value is pronounced and unmistakable.

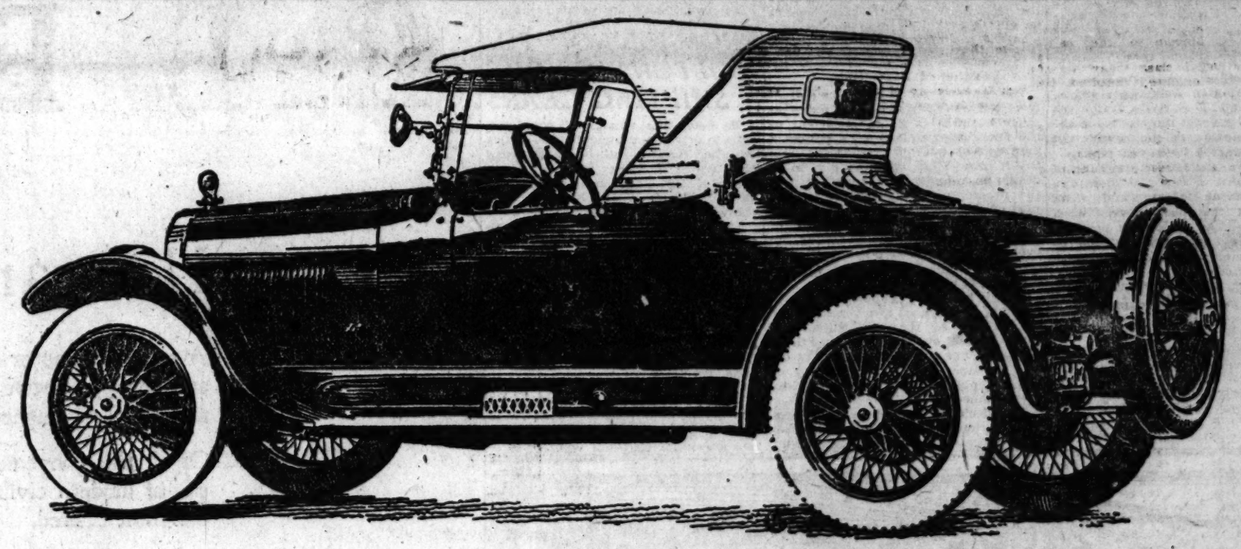
All Models Equipped With Disc Steel Wheels and Cord Tires
Exhibited at the Automobile Show

MAXWELL-CHALMERS SALES CO.
25th and Michigan Ave. Phone Calumet 5820
METROPOLITAN DEALERS

Blake Motor Sales, 329 E. 39th St.
Bergstrom Auto Sales, 820 W. 59th st.
Coles Auto Sales Co., 3716 Fullerton av.
Commercial Auto Sales, 8949 Commercial av.
Dixie Highway Garage, 9205 S. Western av.
Hanselen Auto Sales, 8349 S. Ashland av.
Kinne Motor Co., 2854 Milwaukee av.
Kotlas Bros. Garage & Motor Sales, 5229 W. 22d st.
Lanum Motor Sales, 4634 W. Madison st.
Louffgen & Vanderbilt, 11008 Michigan av.
Lilly Garage & Motor Sales, 7023 S. Halsted st.
Maple Auto Sales, Oak Park, Ill.
M. D. S. Motor Sales, 2067 Irving Park Blvd.
North Shore Motor Co., 1133 Lawrence av.
Ritt Motor Co., 812 Diversey Parkway.
Joe Sedik, Chicago Heights.
Standard Auto Repair, Maywood, Ill.
Woodlawn Motor Car Sales & Service Co., 6158 Cottage Grove av.
Ogden Motor & Supply Co., 3834 Ogden av.
Lewis Brothers, 3922 Irving Park Blvd.
Gaynor & McCornick, 2808 Madison st.
Jans-Lambs Motor Co., 1013 Davis st., Evanston, Ill.



The CHALMERS SIX



Buick

$1785
F. O. B. Flint, Michigan

The Buick Special 6-54

Tailored Top—Maroon Body—Smartest Equipment—Make this Buick the Show's Most Startling Car

Dashing in appearance, the Buick Special 6-54 Roadster, exhibited for the first time at the New York Show, is fitted with every convenience found on the finest cars at home and abroad.

The Special 6-54 Roadster is built in response to a consistent demand from those familiar with the performance of the big Buick Roadster built in previous years, a model cherished by each owner to the present day.

The Special 6-54 Roadster is now in production. Delivery date may be obtained upon request.

BUICK MOTOR COMPANY, FLINT, MICHIGAN
Division of General Motors Corporation
Pioneer Builders of Valve-in-Head Motor Cars
Branches in all Principal Cities—Dealers Everywhere

BUICK MOTOR COMPANY, Chicago Branch
Wholesale and Retail
Twenty-First Street and Calumet Avenue

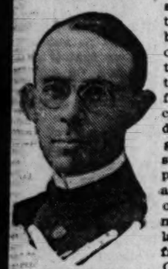
When better automobiles are built, Buick will build them

TO BUILD 120 MILES OF ROADS IN COOK COUNTY

Maj. Quinlan Describes 1921's Progress.

BY MAJ. GEORGE A. QUINLAN.
[County Superintendent of Highways.]

The motorist of Chicago and Cook county, in contemplating the new designs as shown in the 1922 Automobile show, has cause to rejoice in the fact that through the careful planning and consistent endeavor of the engineers of the state highway department there are paved roads over which he may drive these latest designs from Chicago to Clinton, Ia., to Danville, Marshall, or St. Louis; from St. Louis to Springfield, Peoria, and La Salle; or from Chicago to Milwaukee.



MAJ. GEORGE A. QUINLAN. [Moffett Photo.]

He may further congratulate himself upon the amount of work already contracted for by Illinois. However, within the county, in addition to the work of the state, the board of county commissioners has, by its sincere efforts in the past, consecutively built its quota of roads until now there are paved highways leading in almost every direction from Chicago, and there are now under contract over twenty-five miles of construction for next year.

Hope for Greater Speed.

It is their sincere hope, also, that the material prices and freight rates may be further reduced, and so permit them to proceed more rapidly with road construction this year than they have been able to proceed in the past.

The program as outlined by the board of commissioners for 1922 consists in the construction of 120 miles of highways and some fifteen bridges. There is further contemplated the widening of certain roads and the securing of better drainage facilities by tiling and filling in ditches.

On four railroad crossings viaducts and underpasses are under contemplation. The construction of a bridge and the paving of Torrence avenue from the city limits south to 147th street, it is hoped, will soon provide that additional opening so long desired and needed by the southern section of the county.

Describes Other Work.

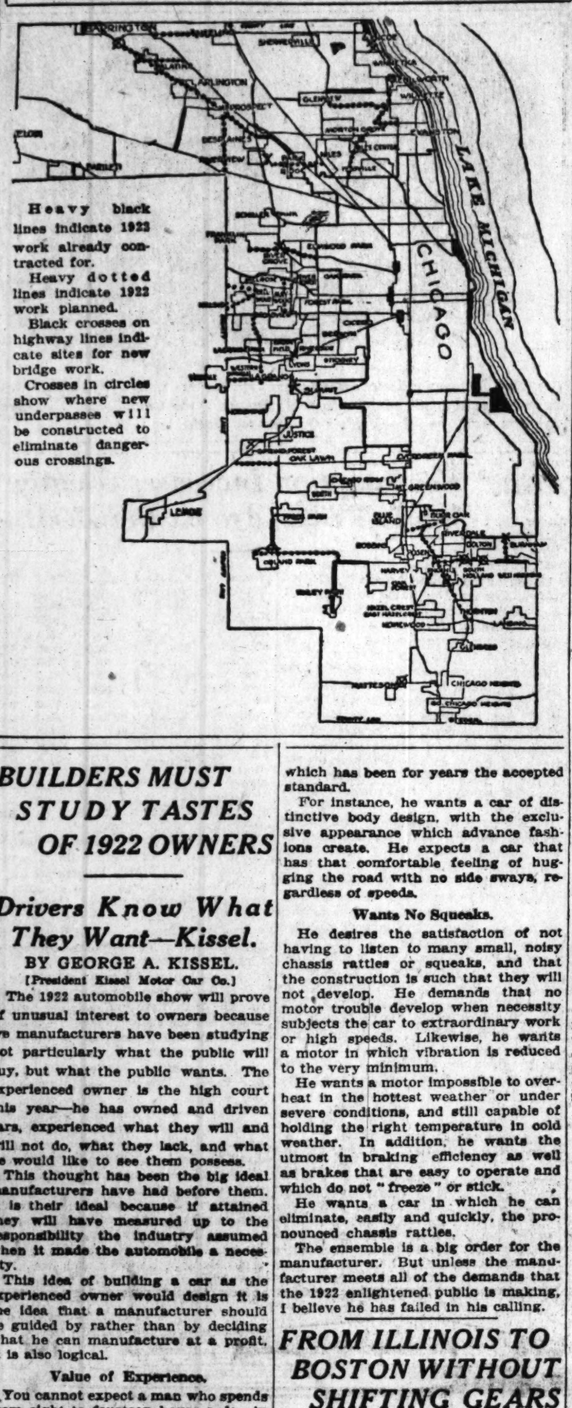
New entrances to the city on the west are contemplated in the paving of Grand and Touhy avenues, and on the north the paving of Carpenter road. The completion of the Northwest highway in linking up the villages of Barrington, Arlington Heights, Des Plaines, and Park Ridge to Chicago will serve to connect those cities in the northwest portion of the county not already connected by paved roads.

It is the mutual hope, I am sure, of both the board of commissioners and the motorists of Chicago and Cook county that this construction work might proceed as rapidly as possible, and that as little inconvenience be caused by detours as is consistent with efficient construction.

Neracar New Machine Displayed at Coliseum

T. Allan Smith, president of the Neracar corporation of Syracuse, N. Y., and formerly vice president of the Willys corporation and actively interested in automobile development, is making his first show of the Neracar at the show at the Coliseum.

COOK COUNTY HIGHWAYS



Heavy black lines indicate 1922 work already contracted for.

Heavy dotted lines indicate 1922 work planned.

Black crosses on highway lines indicate sites for new bridge work.

Crosses in circles show where new underpasses will be constructed to eliminate dangerous crossings.

BUILDERS MUST STUDY TASTES OF 1922 OWNERS

Drivers Know What They Want—Kissel.

BY GEORGE A. KISSEL.
[President Kissel Motor Car Co.]

The 1922 automobile show will prove of unusual interest to owners because we manufacturers have been studying not particularly what the public will buy, but what the public wants. The experienced owner is the high court this year—he has owned and driven cars, experienced what they will and will not do, what they lack, and what he would like to see them possess.

This thought has been the big ideal manufacturers have had before them. It is their ideal because if attained they will have measured up to the responsibility the industry assumed when it made the automobile a necessity.

This idea of building a car as the experienced owner would design it is the idea that a manufacturer should be guided by rather than by deciding what he can manufacture at a profit. It is also logical.

Value of Experience.

You cannot expect a man who spends from eight to fourteen hours a day in other business to be as proficient in the running or upkeep of a car as a man who spends his lifetime studying it. It always has been my aim to so design an automobile that it eliminates the necessity for supervision on the part of the owner and that it becomes a servant to him in the best sense of the word, responding faithfully to every demand he may put upon it with the least possible trouble and the greatest comfort and security.

Here is how we diagnosed our idea.

Every experienced owner believes he should find at the 1922 automobile shows at least one car possessing those items in chassis, motor, and body design necessary to provide beauty of looks, genuine comforts, and flawless performance.

This decision is based on the desires his experiences have created for something more in an automobile than that which has been for years the accepted standard.

For instance, he wants a car of distinctive body design, with the exclusive appearance which advance fashions create. He expects a car that has that comfortable feeling of hugging the road with no side sways, regardless of speeds.

Wants No Squeaks.

He desires the satisfaction of not having to listen to many small, noisy chassis rattles or squeaks, and that the construction is such that they will not develop. He demands that no motor trouble develop when necessity subjects the car to extraordinary work or high speeds. Likewise, he wants a motor in which vibration is reduced to the very minimum.

He wants a motor impossible to overheat in the hottest weather or under severe conditions, and still capable of holding the right temperature in cold weather. In addition, he wants the utmost in braking efficiency as well as brakes that are easy to operate and which do not "freeze" or stick.

He wants a car in which he can eliminate, easily and quickly, the pronounced chassis rattles.

The ensemble is a big order for the manufacturer. But unless the manufacturer meets all of the demands that the 1922 enlightened public is making, I believe he has failed in his calling.

FROM ILLINOIS TO BOSTON WITHOUT SHIFTING GEARS

To determine whether it was possible to drive an automobile 1,200 miles over bad roads and through congested city traffic without shifting gears, James E. Brough, general manager of R. & V. Motors of New England, tried the experiment recently.

He drove one of a half dozen of the new R. & V. Knight model "R" cars from the factory at East Moline, Ill., to Boston, Mass.

"Even on hills I did not have to shift gears," said Mr. Brough. "In some places the roads were very bad. One stretch in particular, some forty-four miles in length, threatened to spoil everything. But the car came through splendidly."

TRY AND SAY IT.

An automobile in Belgium is known as a "sueipaardeloosa o n d trapoorvegpetrolcumrytuig." literally translated it means "Fast-horseless-without-rails-petrol vehicle."

TOURISTS FIND IDEAL CAMPS IN FOREST PRESERVE

Forester Kennicott Tells of Advantages.

BY RANSOM KENNICOTT.
[Chief Forester, Preserve District.]

The motorists of Chicago are blessed beyond most. Chicago is surrounded by a network of hard roads leading in every direction and they have an objective. Motor trips may be planned, long or short, and have as their objective some beautiful spot in the preserve.

It is a fortunate thing that the county commissioners are also forest preserve commissioners, and this enables them to build their roads in conjunction with the development of the forest preserve district. The various preserves are all connected up by state aid roads. South, west, and north these forests surround the city and furnish a stopping place, playground, picnic grove, or a camping spot.

We are not selfish with our preserves; the people of other counties and other states use them freely. All roads leading to Chicago have tourist camps where visitors may stop for a night without permit and find there fuel and water. To many people visiting Chicago this makes an excellent refuge. If the tourist desires to stay longer than a day or two, a permit may be obtained free of charge at the county building for any length of time.

Now Has 23,000 Acres.

The preserve controls at present about 23,000 acres, and while some of it is accessible by street cars and trains, it is all available for the motorist. In the past no camps have been set aside as tourists' camps. These camps will be provided with pamphlets showing the visitors how they may visit all the preserves around Chicago, getting the benefit of the beauty and variety of the different tracts.

It is hoped that Lake county will decide to preserve some of the wonderful woods, hills, and waters that make up so large a part of her acres. Cook county has purchased their part of the Skokie valley; if Lake county would preserve what lies in her borders the entire Skokie valley might be developed into one of the big playgrounds.

The little stream flowing through it might be changed to broad lagoons; the islands of trees be reforested; the water held at the proper level by a few dams, and the beautiful reeds and water grasses, which are fast disappearing because of drainage, be restored to their original beauty. This beautiful six miles of swamp, lying north of Chicago and directly west of the north shore towns, would be a grand thing for the city of Chicago, and of infinite value to the towns on its borders.

If part of the waters in our sister county were held as bird sanctuaries, the water fowl would breed there and the other lakes would still be open for the sportsman and would be much better supplied with game than at present.

Urges Lake County Aid.

Lake county's forest preserve can be self-supporting; the income from boats, concessions, camping privileges, if you so choose, would bring in a tremendous income, besides the money that campers and tourists would leave with the merchants of the county.

If Lake county sees fit to take this wise step, they will rob our forest preserves of many visitors, but will add to the glorious opportunities of our people for long rides and a greater variety of roads. The road that the tires rest on is not all; what the eye sees is the best part of the road.

The roads of Cook county run beside still waters and through the cool shade of forests. When the final scheme of the commission is carried out, we will have not only the state aid roads now leading in all directions, but also there will be beautiful pleasure drives following the general course of the rivers through the preserve itself

ENLIST BOY SCOUTS TO STOP DESTRUCTION OF SIGNS ALONG ROADS

One of the perversities of human nature with which motor tourists quickly become acquainted is the tendency to knock down or disfigure signs along the roadway.

More than $30,000 was spent for markers on the Lincoln highway from the Atlantic coast westward to Omaha last year, and recent investigation has disclosed the fact that many of these markers have been destroyed. As a means of protecting the markers a request has been made to the executive council of the Boy Scouts in America to enlist the cooperation of their scouts in preserving the road markers.



The Most Important Exhibit During Show Week Is Not at the Show

It is at 1908-10-12 Indiana Ave.—and we will call for you to bring you to our showrooms if you will PHONE—**1353** or **1354 Calumet.**

Get out of the crowd; get into the place where you can see your open car converted into a Sedan or Coupe.

Learn how you can buy the car you want and still get a Sedan if you are in the market for a new car.

Dealers —the Badger de Luxe All Season Top is saving car sales for every dealer who has been losing business to Sedans in a lower price class.

Every car dealer needs the Badger Top if he is going to satisfy car buyers this year.

READY FOR

Buick	Cleveland	Franklin	Hupmobile	Reo
Cadillac	Dodge	Gardner	Nash	Studebaker
Chandler	Essex	Hudson	Oldsmobile	Velie

Remember the Place—1908-12 Indiana Ave.
Remember the Phone Number—Calumet 1353-1354

Chicago Branch
1908-12 Indiana Ave.

Wisconsin Top Company, Inc.
RACINE, WISCONSIN

Badger De Luxe All Season TOPS



It Works from the Motor

The Mayo-Skinner Automatic Wind-Shield Cleaner works by suction from the automobile engine.

The force that propels the sweeping arm is equivalent to 15 pounds per square inch. With this tremendous power it is impossible for the device to "stall" under the most severe conditions.

One model fits all cars; open or closed.

Easily and Quickly Installed

Anyone can install a Mayo-Skinner Automatic Wind-Shield Cleaner. You can either do it yourself or you can have a mechanic do it for you at small expense. Once installed, it requires no attention or no adjustment. Guaranteed 5 years.

Ask Your Dealer

Be sure to get the genuine Mayo-Skinner Automatic Wind-Shield Cleaner. You know it by the red-checkered banded box.

Price-$7.25
Ready to Install

MAYO-SKINNER MFG. CO.
2115 Elston Ave. Phone Haymarket 3800. Chicago, Ill.

Have you seen the new

MAYO-SKINNER
Automatic Wind-Shield-Cleaner

With this device attached to your wind-shield you can ride along through the fiercest rain, sleet and snow storm. Your hands free to operate your car—your eyes straight ahead looking through a clear, clean wind-shield.

And it's all Automatic

A turn of the button starts it. It keeps up a continuous sweeping back and forth, as long as your motor is running or the device is shut off.

Don't drive another day without a Mayo-Skinner Automatic Wind-Shield Cleaner on your car.

Drive safe. Go to your dealer today and install one.

For sale by the leading dealers, garages and supply houses.

PEERLESS

JANUARY 1922

Humanizing the Motor Car

A really fine motor car attracts an eager and an appreciative market in America as surely as a magnet attracts steel.

Of all the conveniences and commodities of modern civilization, it is still the one most desired.

But it must be truly fine, in the strict and literal meaning of the word—and that fineness is the fruit of a combination of elements rarely attained.

Engineering genius is not enough, nor metallurgical skill, nor mastery of design, nor scrupulous choice of materials, nor fine manufacturing equipment, nor unlimited financial strength.

After all these have been supplied, the history of the past twenty-five years has proven time and again that something else must be superadded which spells the difference between the ordinary and the exceptional.

That something else is almost like a transmutation of the lifeless metals which enter into the construction of the car. It endows the completed product with an entity as much its own as the personality of a human being.

Neither technical skill, nor scientific accuracy, nor soundness of theory, nor all of them combined, *necessarily* confers this peculiar identity upon a motor car.

Motor cars are built for human beings, who re-act to them continuously, in brain and body, with every pulse of the motor and every turn of the wheel.

It is important therefore, that engineer, and designer, and metallurgist, and manufacturer, alike, shall warm the cold process of theory and practice, with constant remembrance of flesh and blood.

When such a car is achieved, it is not merely mobile in the highest sense of that word, but instantly obedient to every demand of human ease and enjoyment.

It is only achieved when the individual craftsman submerges the ego of his genius and unites with his fellows in harmonious group-action under intelligent direction.

When such group-action and direction are assured, and when the hard mechanical processes are mellowed, and softened, and humanized—then, and only then, does a motor car become the perfect personal servant.

THEODORE F. MacMANUS

Peerless Motor Cars are Exhibited at the Automobile Show

The Peerless Motor Car Company has been acquired and is being operated by R. H. Collins and his associates

MAGNETIC MOTORS CORPORATION
DISTRIBUTORS
Phone Douglas 8720 — *2348 Michigan Avenue*

5,800 MILES OF CONCRETE ROADS BUILT IN 1921

Illinois Leads in Placing Contracts.

BY C. R. EGE.

The year 1921 may go down in history as having been made to order for the highway engineers.

The preceding winter was short and mild in most sections of the country. Spring "opened" early. Approximately 30,000,000 square yards of concrete pavement were under contract, carried over from 1920.

Contractors who had uncompleted jobs were able to take advantage of the first hint of mild weather. Many state and county officials advertised all of their 1921 work during the winter and early months of the year. More work, in large volume, was offered throughout 1921, but it was the "early awards" and the holdover work that became "roads completed in 1921."

The conditions surrounding labor and material supply were vastly improved over previous years. Labor was extensively out of a job and looking for work. Once on the pay roll, labor wanted to keep its job—which made for efficiency.

Labor Cheaper.

Many contractors stated that the workmen were delivering two to three times the output of previous years for one-third to one-half less wage. The materials of construction were readily available everywhere.

The railroads were in a position to take all the traffic offered. Construction equipment was in great demand, but the improved conditions permitted the manufacturers to ship their orders with dispatch. Few jobs were delayed pending the arrival of equipment.

Good construction weather prevailed throughout the greater part of the year.

The results of these favorable conditions begin to be apparent as the various state organizations tell the world what they have done during 1921.

62,000,000 Yards Laid.

Over 62,000,000 square yards of concrete pavement were completed, including street and alley work of this type. About 30,000,000 square yards of this amount were carried over from uncompleted contracts of 1920.

About 54,000,000 square yards of new contracts were awarded during 1921. On Dec. 1 there were approximately 22,000,000 square yards in contracts uncompleted, and which will have to be carried over to 1922. This unfinished work is smaller in amount than was the case at the close of either of the years 1919 and 1920.

The yardage completed is nearly 74 per cent greater than the record of 1920, the best previous year. It is a remarkable accomplishment of America's roadbuilders. While it has been shown that the year has been especially favorable in every way, it is also clear that the capacity of contractors' organizations for building concrete roads has been greatly increased.

Michigan Completes 98 Per Cent.

Some of the individual state records are especially creditable. Michigan and Wisconsin each completed the equivalent of about 340 miles of concrete road 18 feet wide, representing nearly 98 per cent of the program for the year. Iowa practically equaled this record as far as the percentage completed is concerned, but did not have such a large mileage under contract.

Pennsylvania, as usual, is the leader in mileage actually completed during the year, with approximately 640 miles miles of concrete, 18 feet wide. New York is second with 530 miles, and Illinois third with 450 miles.

Illinois leads all the states in the amount of concrete highway placed under contract during 1921, with a total of about 7,375,000 square yards of pavement, equivalent to 698 miles of 18 foot slab.

Other States' Work.

Iowa did not place a large amount of new concrete road under contract—about thirty-two miles—but completed more than 160 miles of concrete on the new contracts and those carried over from 1920.

Minnesota awarded nearly 140 miles and completed 100 miles, much of which was on "holdover" jobs. Approximately sixty-five miles are under contract now for completion during 1922, and plans are being made for an active construction season on Commissioner Babcock's trunk system for the state.

Kansas contracted for about sixty miles of new work during the year, completed roads of concrete total over eighty-three miles during 1921, and will carry over the winter about forty-seven miles. Oklahoma has been active; about seventy-three miles on new and old contracts were completed, and there remain about fifty miles to be completed next year on existing contracts. New contracts during 1921 totaled fifty-eight miles.

Arizona County Leads.

Maricopa county, Ariz., probably is entitled to distinction as having built more new concrete highways during the year than any other single county in the country. One hundred and seven miles are reported as having been laid.

Of the Pacific coast states California still occupies the leading position held for several years. Three hundred and sixty-five miles were placed under contract and 339 miles of old and new contracts completed. About 140 miles will be carried over to 1922.

Oregon nearly "cleaned up" its 1921 program. Practically thirty miles of 1920 contracts were uncompleted at the beginning of the year. New contracts for nearly forty-four were awarded, and of this program some sixty miles were completed and opened to the taxpayers' vehicles. Less than fourteen miles will be carried forward to the 1922 season.

Washington added over 200 miles of concrete to its paved highways during the year.

Altogether the country has added the equivalent of more than 5,800 miles of concrete paved highway, 18 feet, wide, to its state and county systems during 1921—an achievement of construction engineering which is a credit to highway builders.

LEADING RACE DRIVERS OF 1921



TOMMY MILTON.



ROSCOE SARLES.



JIMMIE MURPHY.



EDDIE HEARNE.



RENE THOMAS.



RALPH DE PALMA.

THE laurel wreath of championship for the 1921 racing season was placed on Tommy Milton's brow by the American Automobile association this year. He outdistanced his nearest competitor, Roscoe Sarles, by 250 points. The lineup of the racing drivers at the close of the season is given by the A. A. A. as follows:

	Los Angeles, Feb. 27.	Los Angeles, April 10.	Fresno, April 30.	Indianapolis, May 30.	Uniontown, June 18.	Tacoma, July 4.	Santa Rosa, Aug. 14.	Uniontown, Sept. 5.	Fresno, Oct. 1.	Santa Rosa, Oct. 23.	Los Angeles, Nov. 24.	San Francisco, Dec. 11.	Total.
Milton	100	....	30	1,000	....	500	90	....	....	....	260	250	2,230
Sarles	75	80	160	520	250	260	160	110	30	300	....	35	1,980
Hearne	..	25	90	....	150	50	200	24	50	90	500	140	1,380
Murphy	45	150	30	....	10	....	....	210	160	30	80	500	1,215
Thomas	..	30	300	....	....	140	20	25	....	160	15	25	715
Fetterman	..	....	....	....	....	....	....	400	....	....	....	....	400
Miller	..	....	....	65	70	80	50	60	20	15	35	....	395
De Palma	180	50	....	....	....	....	....	....	....	50	25	50	355
Cooper	..	....	....	....	....	....	....	....	300	....	....	....	300
Elliott	..	....	....	....	....	....	....	5	90	20	140	....	255
Hartz	..	....	....	....	....	....	....	....	....	....	....	80	130
Ford	..	....	....	127	....	....	....	....	....	....	50	....	127
Pullen	..	65	50	....	....	....	....	....	....	....	....	....	115
Haibe	..	....	....	90	....	....	....	....	....	....	....	....	90
Alley	..	....	....	....	40	35	15	....	....	....	....	....	90
Vail	..	....	....	50	....	....	....	....	....	....	....	....	50
Soules	..	....	....	....	20	....	30	....	....	....	....	....	50
Wonderlich	..	....	....	8	....	....	10	....	15	10	....	....	43
Hill	..	....	....	32	....	....	....	....	....	....	10	....	42
Mulford	..	....	....	35	....	....	....	....	....	....	....	....	35
Guyot	..	....	....	30	....	....	....	....	....	....	....	....	30
Burt	..	....	....	15	....	....	....	....	....	....	....	....	15
Wilcox	..	....	....	....	....	....	....	15	....	....	....	....	15
Fretwell	..	....	....	....	....	....	....	....	....	....	....	15	15
Ellingboe	..	....	....	....	....	....	....	10	....	....	....	....	10
Klein	..	....	....	....	....	....	....	....	....	....	10	....	10

U. S. EXPORTS 30,639 MOTOR VEHICLES AND PARTS DURING 1921

Motor vehicles and parts exported last year reached a total value of $102,945,610, according to latest figures available. The following table summarizes export figures to Jan. 1, 1922:

Value of motor vehicles and parts exported, including engines and tires	$102,945,610
Number of motor cars exported	30,639
Value of motor cars exported	$33,712,208
Number of motor trucks exported	7,748
Value of motor trucks exported	$11,457,616
Number of countries to which automobiles were exported during year	114

SALON AT DRAKE DISPLAYS CARS OF FIVE NATIONS

Straight 8 Motors in New Designs.

Motorists who believe that chassis design has been standardized and that the day of mechanical developments and innovations has long since passed, will have their opinions upset by the salon, which opened yesterday at the Drake hotel. Among the best cars of five nations exhibited will be found many interesting departures from accepted practice in chassis design and construction, and these will share equally in public interest with the new fashions in custom coachwork, which the salon will also introduce.

Foremost among the new mechanical features are straight-eight motors, or motors with eight cylinders in a line, and brakes on all four road wheels. These are found on French, Italian, and American cars.

New Spring Suspensions.

New spring suspensions, including semi-elliptics as long as the wheel base of a small car, also attract attention, and in this feature English and Belgium made cars share honors with the others.

In addition to straight-eight motors there are cars with eight and twelve cylinder V-type motors, and, of course, fours and sixes are shown. Poppet valves variously located, sleeve valves, and rotary valves add to a variety of mechanical features.

Despite this chassis competition the custom built bodies (and every car in the salon mount one and no two are alike), retain their share of the attention of those motorists who are in a position to own the best in motor equipage.

Have Special Exhibit.

A representative group of American custom body builders have special coachwork exhibits and the latest creations of the world's leading carrossiers, including firms in London, Paris, and Brussels, will be found in various chassis.

Thus the international character of the salon is further emphasized. New fashions in custom coachwork as discovered by the salon show a marked tendency toward greater comfort in riding, more conveniences, better appearances, and a broader adaptation of bodies to the various special requirements of the well to do motorist.

NEW MOTORCYCLE RECORDS.

The new world's record for motorcycles over dirt track for one mile is 44.05 seconds; five miles, 3 minutes 45.74 seconds, and ten miles, 7 minutes 38.80 seconds.

YANKEE MAKERS NEED NOT FEAR GERMANS—OLLIER

"The bugaboo about the ability of German automobile manufacturers to outdistance their American competitors in the world's markets vanishes as soon as distinction is made between domestic and export prices of motor vehicles," states L. J. Ollier, member of the foreign trade committee of the National Automobile Chamber of Commerce. "Reports from abroad indicate that German factories are well occupied with domestic orders.

"The practice of the American manufacturer is to quote expert prices that are practically the same as those for motor vehicles sold domestically. In either case, the prices are based on a uniform cost of vehicle at factory.

"In Germany, however, the pre-war custom was to quote lower prices for export trade than for domestic consumption. Because of changed economic conditions, the practice is of necessity reversed now, and motor vehicles for export must be sold at a considerably higher price than would be received in domestic trade.

"Readers, seeing a list of domestic prices for German motor vehicles and failing to realize the difference between these and export prices, come to a hasty conclusion that German manufacturers are sure to be most formidable competitors of the American motor vehicle industry."

Closed Car Big Factor in New Year, Agent Says

"We are convinced of the desirability of the closed type of motor car," stated F. E. Moskovics, vice president of the Nordyke & Marmon company, in referring to the emphasis laid on closed bodies at the auto show. "We believe there is a big demand for general utility closed cars and that they must be used for touring work as well as for city and suburban use."

RUGGLES FINDS BIG FUTURE FOR TRUCK INDUSTRY

There is no reason for having anything other than an optimistic view of the future, asserts Frank W. Ruggles, president of the Ruggles Motor Truck company, who is in Chicago for the auto show. Mr. Ruggles proved the courage of his convictions by organizing a new company to manufacture trucks.

"It is true," said Mr. Ruggles, "that the public is going to buy trucks—must buy them if they are going to continue in business—but they are not going to pay unreasonable prices. Business men today are looking closely to costs, and the truck that can show them the greatest saving in transportation is the truck that will get the order."

SAVES THE ROAD.

Ten tons is the maximum weight for motor trucks on highways in Ohio.

RIGHT LIGHTING OF RURAL ROADS HARD TO SOLVE

The problem of providing proper lighting for country roads is to receive careful consideration in the construction of the "ideal section" of the Lincoln highway, near Chicago.

A number of important main highways have been lighted for certain distances through the open country, but it is doubtful if a careful and detailed scientific study of the problems involved has as yet been made. Certainly the providing of a brilliant light at stated intervals over crowded routes of travel does not answer the purpose.

The purpose of lighting rural highways is solely to provide for the safety of night drivers. Accidents which occur after dark are generally the result of the injudicious use of glaring headlights. The lighting installation which would permit of all vehicles operating with their headlights dimmed, as in cities, would undoubtedly make for safer conditions.

The technical committee appointed by the Lincoln Highway association to determine the specifications for the ideal section of the highway early agreed that the ideal section should be lighted, but they did not attempt to say how. Arrangements were made by the association with the General Electric company whereby the illuminating experts of that organization will develop an ideal lighting installation, which will be put in along the section.

PROTECT THE FINISH.

Changes in temperature exert an extremely unhappy effect on the finish of the car because of the difference in the coefficients of expansion of metal and paint and varnish. To insure the highly finished surfaces from cracking the car should be housed in a garage maintained at a nearly uniform degree of temperature.

ANNOUNCING
A RADICALLY DIFFERENT ELECTRIC AUTOMOBILE. THE CAR YOU'VE BEEN WAITING FOR. SEE IT AT THE AUTOMOBILE SHOW.

Space C-2, Main Floor, 1st Regiment Armory—Exhibition also at the Salon

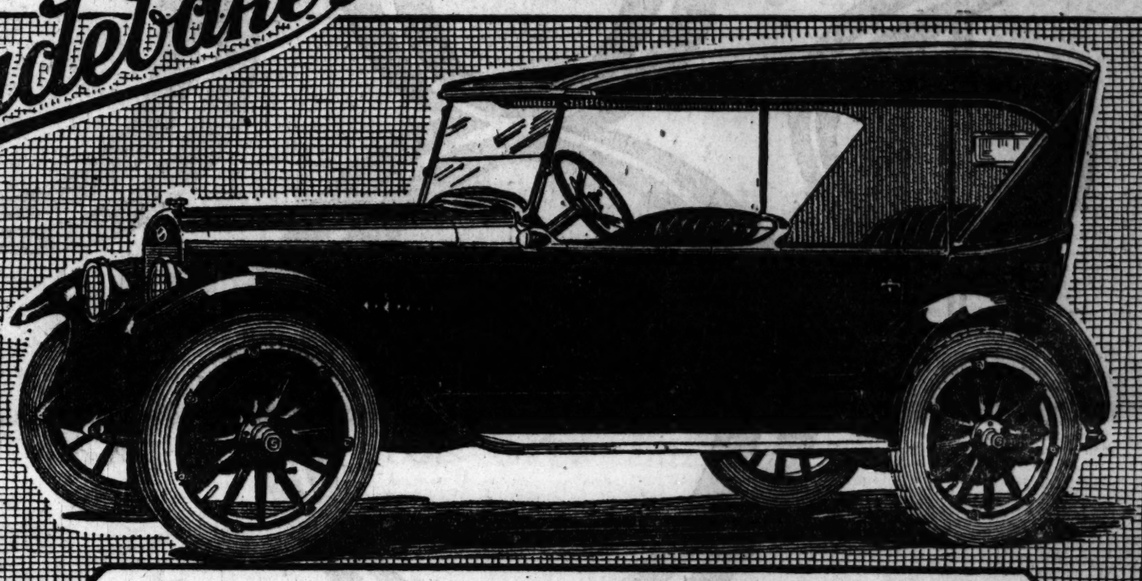
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2349 Michigan Avenue—Douglas 8710
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Rauch & Lang
ELECTRIC AUTOMOBILES

If you cannot visit the show, learn about this new type by sending for literature.

Your monthly expense for washing, cleaning, storage, current, upkeep, etc., $50.00 a month. Calling for and delivery service is also run in connection with garage.

Studebaker



The New LIGHT-SIX
$1045
f. o. b. South Bend

Studebaker is the world's largest builder of six-cylinder motor cars!

1921 was the TEST YEAR for motor car values. It was a year of discriminating buying. People did not buy cars, last year, as the result of a whim or fancy. They bought on the basis of intrinsic values.

And in such a year Studebaker built more six-cylinder cars than any other manufacturer in the world.

Studebaker led in 1921 because it built—complete in its own plants—cars of superior design, materials and workmanship, at the lowest possible prices.

Studebaker will lead again in 1922 because, in the new models, the refinements of the new year have been added to the proven values of the old. Be sure to see the new models at the show.

Look for these Features in the New Light-Six at the Show:

A car of 112-inch wheelbase, built complete in Studebaker plants, seating 5 adults in perfect comfort. Genuine leather upholstery.

40-H.P. 3¼ x 4½ detachable-head motor of exclusive Studebaker design. Intermediate transmission.

Valves inclined at 20-degree angle for purposes of greater economy and smoother performance.

Patented internal hot spot, which means greater efficiency. Completely machined crank-shaft and connecting rods.

Cowl ventilator controlled from dash. Cowl parking lights. Thermostatic-controlled cooling system. Large plate glass window in rear of top.

32 x 4-inch cord tires.

Studebaker Sales Co. of Chicago
Studebaker Distributors
Michigan Ave. at 21st St. Phone Calumet 6480

THIS IS A STUDEBAKER YEAR

Today

$895

A Year Ago $1,285

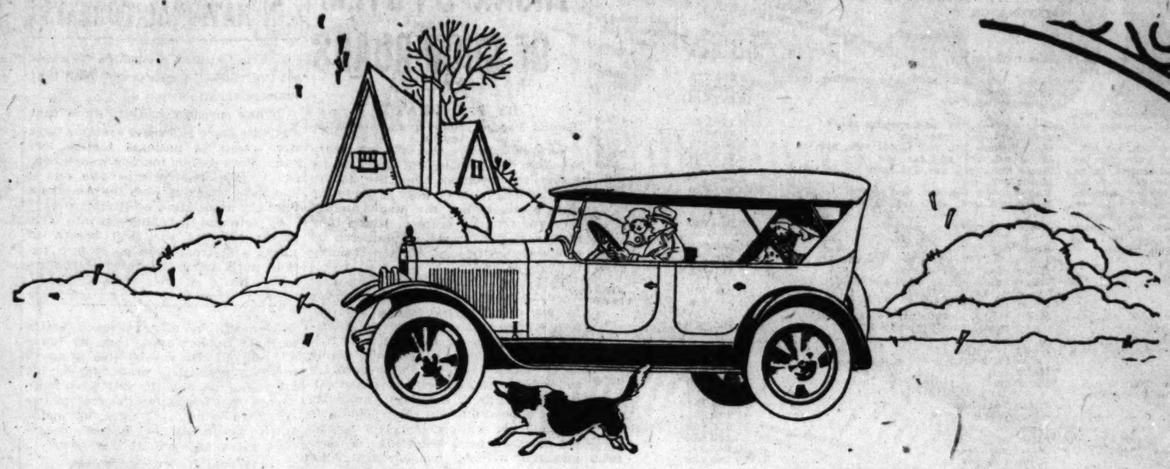
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CENTR STAT

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Distributors
CHICAGO, ILL.

Geo. H. Williams Company
Distributors
MILWAUKEE, WIS.

C. R. Brandon
Distributor
SPRINGFIELD, ILL.



To Insure Volume Production!
To Insure the Permanent Success of Gardner Dealers!
To Insure Russell E. Gardner's Successful Policies!

The Gardner Motor Company is making this drastic cut in price and giving a written One-Year Guarantee on the Gardner Car backed by more than 40 years' successful manufacturing experience and a present financial position of over half a million dollars cash in bank and no debts.

THE GARDNER MOTOR COMPANY, INC.
ST. LOUIS, U. S. A.

At the Automobile Show,
Main Entrance—Space B-1, Coliseum

DNER

CENTRAL STATES DISTRIBUTORS

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Distributors
DES MOINES, IOWA

B. F. Powers Motor Co.
Distributors
ST. PAUL—MINNEAPOLIS

Gale & Beeler Motor Co.
Distributors
TOLEDO, OHIO

Lucas & Christenson
Distributors
CLEVELAND, OHIO

$600,000,000 FOR ROADS IN U. S. IN 5 YEARS

Total of 35,000 Miles Is Planned.

(Continued from first page.)

000 each; California put out $55,000,000; New York, Michigan, Pennsylvania, and West Virginia each have $50,000,000; New Jersey, $29,000,000; Oregon, $30,500,000; Colorado, $5,000,000; Idaho, $2,000,000; Maine, $8,500,000; Maryland, $5,700,000; Massachusetts, $2,000,000; Nevada, small in population but large in area, $1,000,000; New Mexico, $2,000,000; South Dakota, $6,000,000; Utah, $5,000,000; Wyoming, $4,000,000, and Rhode Island, $500,000.

Federal Projects 35,000 Miles.

All road improvement is not, of course, taking place along federal project highways. Country roads also are being improved, but the mileage of the federal aid projects is over 35,000. The greatest mileage listed is in Texas, 3,276 miles; Nebraska, traversed by important transcontinental routes, has 2,224; in Illinois the mileage is 768.

In these days many calls are made on the federal treasury for every sort of local and state improvement. But the states and local communities are much more than carrying their part of the load. In no state does the federal government pay more than the amount of the local funds, but in many the state expenditures far exceed the contributions of the government.

On the whole, for every dollar spent from the federal treasury, state and local funds contribute $1.92.

Total Is $602,000,000.

In round numbers the funds involved in approved federal aid projects from 1916 to Oct. 31, 1921, totaled $602,000,000. Of this the federal treasury supplied $255,000,000 and state and local sources $347,000,000. New York, for instance, received $13,000,000 from the federal treasury and put up $18,000,000 itself. Ohio spent $31,000,000, of which less than $10,000,000 was from federal sources; Texas disbursed $27,000,000 along with the $15,000,000 Uncle Sam put in; Wisconsin state funds topped the government amount by $6,000,000; Kansas spent $10,000,000 more than as much as the government sum, and Iowa $5,000,000; Minnesota exceeded its quota of federal aid by $5,000,000, and Illinois by $3,000,000.

Many Methods Used.

The means by which different states provide and segregate funds for building and maintaining federal aid roads are many. They range from selling bonds to build roads and appropriating money from the treasury to maintain them, to several and various tax raising devices and specific division of funds for special purposes.

The most general use of motor license money is in road maintenance. Some states divide this fund part for building and part for maintenance. Other means are direct taxes, state income and inheritance tax, gas tax, contributions by counties, either voluntary or enforced, and assessments on abutting property.

Summarizing the means of raising money for road purposes, we find that for construction the excess motor vehicle tax is used in but two states, while part or all of the regular motor vehicle tax is used for building in twenty-four states. Contributions by counties enter into building funds in eleven states, special appropriations have been made in 13 states, gas taxes add to the funds in 12 states; 19 states have authorized state road bonds, 19 have a state road tax, one an inheritance tax for road funds, and one uses its corporation fees on the highways.

In maintenance motor vehicle revenues are used wholly or in part in 33 states, 6 states make appropriations from the general state revenues for at least part of their maintenance needs, and county funds are used in 16 states. A gas tax helps keep the roads in repair in 12 states, 2 appropriate money from the treasury, 3 use part of the income tax, and 1 the inheritance tax.

How State Funds Are Raised to Meet Federal Road Aid

FEDERAL AID PROGRESS, 1916-1921, AND SOURCES OF STATE FUNDS FOR FEDERAL AID CONSTRUCTION AND MAINTENANCE.

State	Construction	Maintenance	Total fed. aid, funds 1916-'21	Total mileage approved fed. aid
Alabama	Motor vehicle rev. and contribs. by county	Motor vehicle rev.	$11,526,548	392.8
Arizona	State tax, special approp., motor veh. rev., contrib. by co. and gasoline tax	Motor veh. rev., state and gasoline tax	8,394,719	454.7
Arkansas	60% of motor veh. rev.	By counties	13,276,626	1,067.0
California	State bonds	½ motor veh. rev.	16,887,840	734.7
Colorado	State bonds, state tax, ½ motor veh. rev., internal improv. fund and gasoline tax	½ motor veh. rev. and gasoline tax	8,114,239	474.0
Connecticut	State appropriations	Motor veh. rev., gas. tax	3,320,701	74.0
Delaware	State income tax and motor veh. rev.	State income tax and motor veh. rev.	1,840,122	34.1
Florida	State tax, motor veh. rev. and gas. tax	Motor veh. rev. and gas. tax	6,227,788	221.1
Georgia	Motor veh. rev., gas. tax and contrib. fr. co.	Motor veh. rev., gas. tax, and co. contrib.	16,533,270	1,153.0
Idaho	State bonds, state tax, co. or dist. pays 1-3	Motor veh. rev.	6,906,123	426.1
Illinois	State bonds, excess motor veh. rev., approp.	Excess motor veh. rev. and approp.	25,987,610	768.0
Indiana	State tax, inheritance tax, motor veh. rev.	Motor veh. rev., state tax, inheritance tax	14,890,835	415.5
Iowa	Motor veh. rev. and assess. on abutting property of ¼ cost hard surf. roads	Motor veh. rev.	20,363,732	1,602.7
Kansas	Motor veh. rev. or motor veh. rev. and township and abutting prop. assess.	By county	24,946,932	694.4
Kentucky	Motor veh. rev., gas. tax	Motor veh. rev., state tax, and gas. tax	10,578,284	443.8
Louisiana	Motor veh. rev., gas. tax	Motor veh. rev., gas. tax	8,201,784	977.8
Maine	State bonds, excess motor veh. rev., and special approp.	Excess motor veh. rev., and compulsory contrib. by municipality	5,339,789	164.5
Maryland	State bonds	Motor veh. rev.	4,964,418	171.0
Massachusetts	State approp. on completion, 25% cost collected from county as a refund	Motor veh. rev., state approp. and compulsory repayments by towns and co.	8,993,382	219.1
Michigan	State bonds, motor veh. rev. and compulsory contrib. by co., townships, and road districts.	Motor veh. rev. and compulsory contribution by county, town, or district	15,977,495	562.8
Minnesota	State bonds and motor veh. rev.	Motor veh. rev.	20,707,394	1,928.1
Mississippi	Motor veh. rev. and county contrib.	By county	9,451,746	817.3
Missouri	Motor veh. rev. and state bonds, state corp. fees, sale of option stamps	Motor veh. rev.	19,486,551	1,517.5
Montana	Motor veh. rev., gas. tax and co. contrib.	County revenues	11,129,695	1,207.6
Nebraska	State tax and ¾ motor veh. rev.	¾ motor veh. rev.	11,219,880	2,224.7
Nevada	State bonds, state tax, and approp.	State tax	5,103,474	429.4
N. Hampshire	State approp.	Motor veh. rev.	2,343,575	141.6
New Jersey	State tax	Motor veh. rev.	10,789,069	102.2
New Mexico	State bonds, state tax, motor veh. rev., gas. tax	Motor veh. rev. and gas. tax	7,047,749	1,080
New York	State approp.	Motor veh. rev.	31,588,880	732.8
No. Carolina	State bonds	Motor veh. rev. and gas. tax	13,274,814	953.7
No. Dakota	Motor veh. rev. and co. contributions	Motor veh. rev. and co. contributions	8,277,860	1,494.4
Ohio	State tax	Motor veh. rev.	31,019,903	795.2
Oklahoma	State tax, motor veh. rev.	By county	14,998,413	549.5
Oregon	State bonds, state tax, motor veh. rev., gas tax	Motor veh. rev., gas. tax, & county contrib.	8,980,742	471.1
Pennsylvania	State bonds and state approp.	Motor veh. rev. and ½ gas. tax	34,595,308	643.5
Rhode Island	State bonds, state tax, and state approp.	Motor veh. rev.	1,553,979	38.6
So. Carolina	Motor veh. rev. and co. contrib.	Motor veh. rev. and co. contrib.	8,455,153	818.7
So. Dakota	State bonds, state appro., and gas. tax	By counties	8,689,783	988.8
Tennessee	State tax and motor veh. rev.	Motor veh. rev. for higher types, co. maintains rest	11,618,406	449.1
Texas	Motor veh. rev. and co. contributions	By counties	42,950,391	3,276.1
Utah	State bonds and state tax	State tax and co. contrib.	6,262,998	388.5
Vermont	State tax and town contrib.	Motor veh. rev.	1,877,249	66.7
Virginia	State tax, state approp., 1-3 motor veh. rev.	Two-thirds motor veh. rev.	10,042,594	538.0
Washington	State tax, state approp., motor veh. rev., and gas tax	Motor veh. rev., gas. tax	9,509,185	382.1
W. Virginia	State bonds and motor veh. rev.	Motor veh. rev.	6,392,370	308.9
Wisconsin	State tax & compulsory contrib. 1-3 by co.	Motor veh. rev. & co. contrib. if necessary	15,431,277	1,074.1
Wyoming	State bonds	State approp.	6,648,653	709.8
		Grand total.....	$602,694,347	35,379.2

TRUCKS DEMAND TRUNK SYSTEM OF GOOD ROADS

BY T. D. PRATT.

[General Manager, Motor Truck Association of America.]

Various times in the last few years speakers have held out in glowing terms the promise that the future held for the motor truck. Frequently these speakers had the magic quality of silver tongued oratory, which they could and did launch unhampered by a knowledge of the facts pertaining to their subject.

This has brought the subject of highway transportation into disrepute in many quarters because different people, charmed either by the glittering generalities of the orator or the seductiveness of the smooth-talking motor truck salesman, have been led to embark in the motor transportation field without sufficient knowledge of the opportunities of their field or its possibilities; without sufficient technical or mechanical knowledge of their machine, without business experience or judgment in this particular line.

Possibilities Are Many.

Vast possibilities are opened up by the plans of motor truck trunk highways. There can be no question but that the country would be better served if and when highways are laid out and constructed solely for the use of motor trucks and motor truck trains consisting of trains of trailers as well as convoys of trucks.

The motor truck will then be in a position to realize the promise of its future, that of picking up and delivering to main distributing centers the bulk of farm products with but one handling and no delays—thus obviating the present methods of many handlings and frequent and long delays. Secretary of Commerce Hoover has said that 50 per cent of our perishable foodstuffs never reach the consumers because the farms on which they are raised are too remote from the market at which they are sold.

"By motor trucks," he adds, "the farmer will be able to reach better markets further away than by horse and wagon. He will be able to spend more time actually producing on his farm and be able to sell food more cheaply by eliminating the present tremendous waste. By use of motor trucks the farmer will be able to produce more and sell at less cost."

Would Relieve Railroads.

In addition to this, it will serve greatly to relieve the railroads of their terminal expense in handling less than carload freight over distances up to seventy-five miles perhaps. This is the most expensive freight which the railroads haul, and nearly every pound of it represents a loss to them.

By a series of motor truck trunk line highways this congestion can be avoided in the large centers, for it is near and between such centers that the need for them exists and there the greatest number of motor trucks is concentrated. These trunk line highways will have many radials, or feeder highways, which will tap all the adjacent territory. The day may well come when we shall see a multitude of trucks rolling across the land headed for these main lines, where they will be organized into trains or convoys and moved under a rigid traffic control by the block system of signaling, with gasoline and emergency repair stations at intervals all along the routes.

4,000,000 TOURISTS SPEND 2 1-2 DAYS EACH IN NATIONAL FORESTS

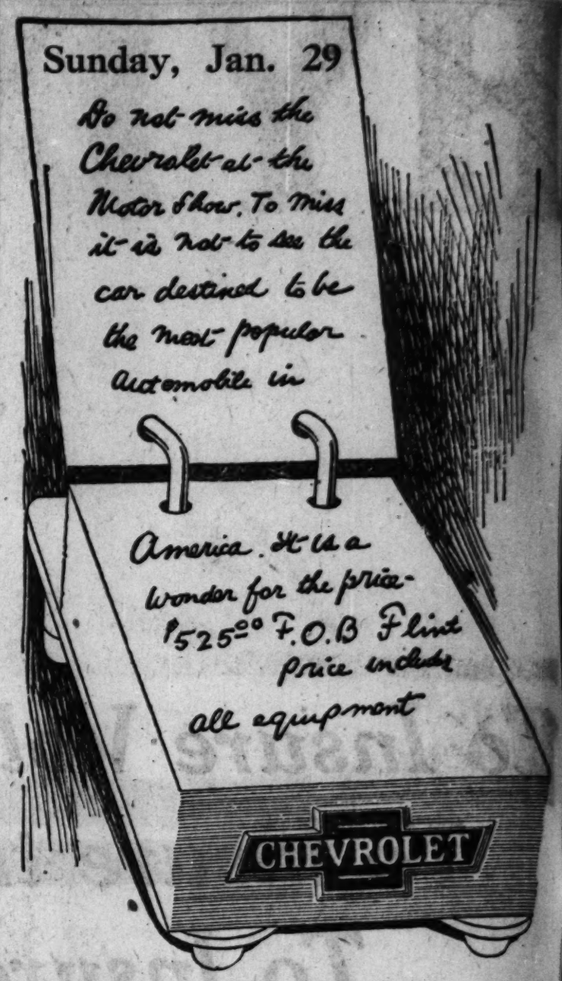
Now is the time thousands of people get the "dope" together and plan that summer vacation.

It may surprise many to know that statistics show 10,000,000 vacation days were spent in national forests last year. Four million tourists were counted and the average was two and a half days a person, says the American Forestry association of Washington.

By auto and train they get into their playgrounds at the first breath of spring and from then on it is a parade until snow time comes, the report adds.

Sunday, Jan. 29

Do not miss the Chevrolet at the Motor Show. To miss it is not to see the car destined to be the most popular automobile in America. It is a wonder for the price—$525.00 F.O.B. Flint price includes all equipment



One Car Among 100 Whose Value Everyone Knows

A Startling and Significant Fact Which You Instantly Recognize as Being Your Own Conviction

ALMOST any man who seriously asks himself what he thinks about the Hupmobile will find, if he has ever given the matter any attention at all, that he has always held a high opinion of its value.

If he follows the subject a little further in his own mind, he is almost certain to recall that he has expressed this good opinion to others, time and time again.

Whether he has owned a Hupmobile or not, somewhere, somehow, he has gained the positive impression that it is a car among cars.

The Same Thought In Everyone's Mind

Ten minutes spent in this sort of reflection will bring him to some very surprising conclusions.

For instance, he is almost sure to recollect that he has never talked to anyone who did not feel about the Hupmobile as he feels.

If he has traveled extensively, it will be borne in on his memory that wherever he went he found exactly the same conclusions concerning the Hupmobile.

But this is only the beginning of the revelation that awaits him.

If he takes even a hasty glance at the history of the automobile business, two facts will immediately stand out with startling distinctness.

How Few Stand As High As Hupmobile

One is that millions of motor cars of nearly three hundred makes have been marketed in a marvelously short space of time.

The other fact—more startling and significant by far—is the astonishingly few cars which have built such a solid, enduring reputation as he knows the Hupmobile to enjoy.

Passing in review all of the 100 makes which are still in existence, he will not be able to think of another car in its class of which he—and everyone else—thinks as highly as he does of the Hupmobile.

If he asks himself why this is so, he will find that it is because he has, consciously or unconsciously, recognized in the Hupmobile those very elements of reliability which every man hopes to get when he buys a motor car.

What We Mean By Reliability

That everlasting regularity of performance which every motor car should supply, and which every one concedes to the Hupmobile.

That everlasting regularity which in the Hupmobile spells the difference between unbroken satisfaction and continuous annoyance.

That uninterrupted regularity which makes the Hupmobile known above and beyond all else as a reliable car to buy.

That regularity which the Company began building into the Hupmobile a dozen years ago and has never stopped building into it ever since.

That regularity which holds down repair costs and adjustments all the year around—which explains why the first models, and all the succeeding seasons' Hupmobiles, are still rendering heroic service on the road.

That regularity which comes from a right principle of design adopted at the beginning, persisted in, and steadily developed ever since.

That regularity which is peculiar in its field to the Hupmobile—which you are sure of in the Hupmobile, and not sure of somewhere else.

That regularity which makes the Hupmobile at $1250, the outstanding value of motordom today—a value so sure and so certain that the buyer who chooses something less sure and less certain at a lesser price, or at $500 more,—almost deserves what he gets!

Some Well-Known Hupmobile Truths

COSTS of operation hold to an exceptionally low level.

Maintenance and repair costs almost unbelievably low.

Car is particularly free from the need of constant and petty adjustments.

On high gear, throttles smoothly to a walking pace; and picks up again, on high gear, instantly and smoothly.

Develops great pulling power on high gear; climbs the average low-gear hill, and pulls through sand and mud, on high gear.

A remarkably fine performer when it's new; and the same fine performer when it's old.

Recognized cash value or trading value as a used car proportionately higher than the average, in relation to price.

Touring Car, $1850 Roadster, $1950 Roadster-Coupe, $1895 Coupe, $1935 Sedan, $1935

Cord Tires on all models—Prices F. O. B. Detroit—Reasonable Time Rates

Hupp Motor Car Corporation
Detroit, Michigan

Exhibited at the Show. Space F-4.

The Gambill Motor Company

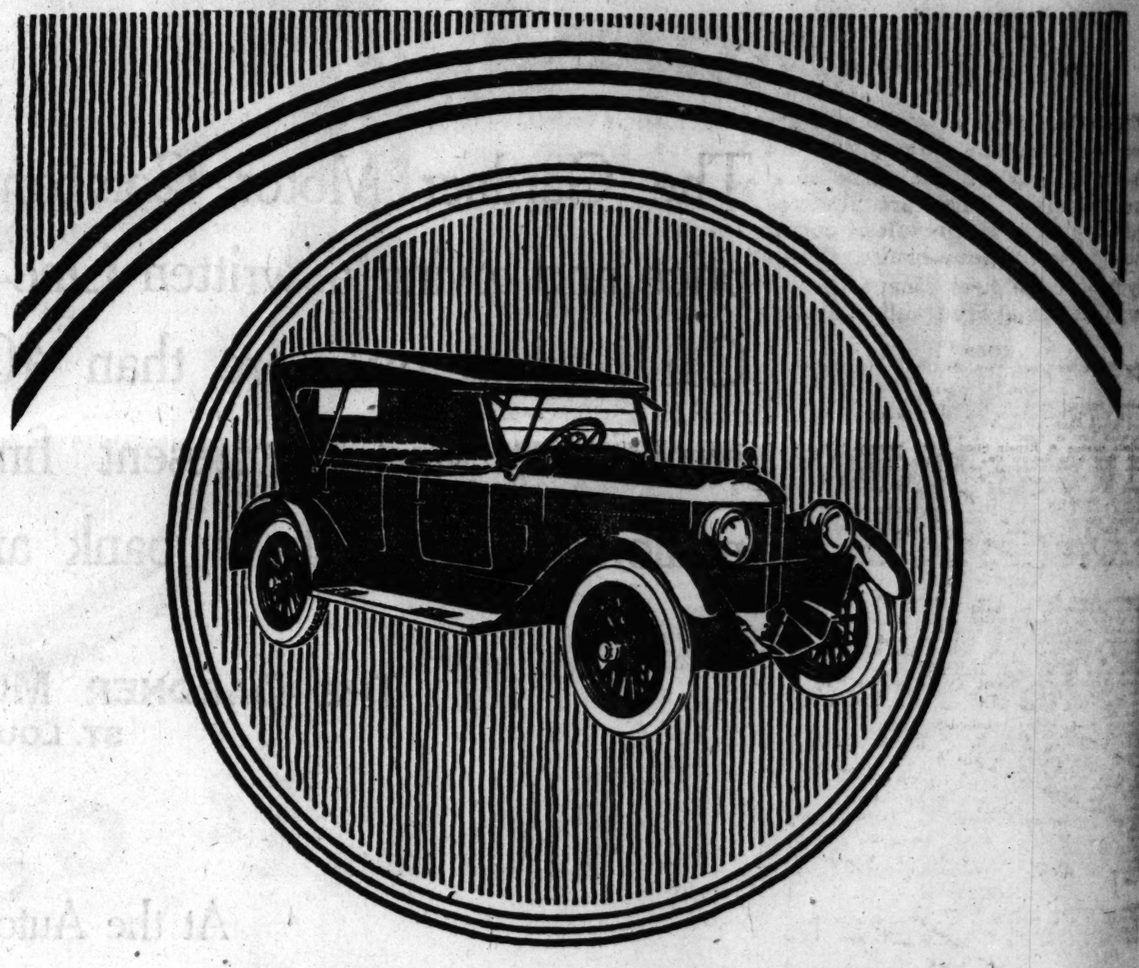
Sales and Service

2230-2238 So. Michigan Avenue Telephone Calumet 5809

ASSOCIATE DEALERS

George Marquette Motor Sales, 2905 Ridge Avenue.
D. & W. Motor Sales Co., 4701 W. Madison Street.
Royal Sales & Service Co., 259 E. Garfield Boulevard.
Arnulfo Auto Sales, 1129 East Sixty-third Street.
Harry Yawitt, 3312 Sheffield Ave.
Gran Bros. Motor Sales Co., 5524 W. Division Street.
M. D. S. Motor Sales Co., 2009 Irving Park Boulevard.
Horace & Tosch, Sacramento Blvd. at Grand.
Cullom Garage, 4303 Milwaukee Avenue.
Gage Motor Sales Co., 2547 Milwaukee Avenue.
Harrigan Motor Sales, Madison at Elmwood Avenue, Oak Park, Ill.
Coles Auto Sales, 3716 Fullerton Avenue.
A. Vincent & Sons Co., 11431 S. Michigan Avenue.
Meyers Motor Sales Co., 4623 Irving Park Boulevard.

Hupmobile



PREMIER ★

OUR INTENTION has been to make the new Premier an even greater value and finer product than it has been in the past. Every effort has been directed toward producing it at the most moderate price consistent with highest quality and faultless craftsmanship.

PREMIER MOTOR CORPORATION
Indianapolis, Indiana, USA

At the Automobile Show,
Space A-2 in Armory

Premier Chicago Company
(NOT INC.)
2243 South Michigan Ave. Phone Victory 3730

★—*equipped with standard hand control; magnetic gearshift optional at extra charge*

HYDRO-TORON



Where Else Can You Find Such a Guarantee?

10,000 Miles

Against Stone-Bruise, Rim-Cut, Blow-Out

What other tire can you buy that pledges such mileage—*plus* freedom from the defects that are built into ordinary tires?

These defects are the cause of a big percentage of common tire troubles. They are blisters, buckles, etc., concealed in ordinary tires as a result of curing on solid iron cores, and they show later in stone-bruise, rim-cut and blow-out.

Hydro-Toron tires escape these defects by reason of the wonderful Internal Hydraulic Expansion process. Result—a guarantee of 10,000 miles *against* stone-bruise, rim-cut and blow-out.

Then there is the Toron (no-rot) chemical process of treating fabric, which gives the fabric greater tensile strength, greater holding power, increased affinity for rubber, provides resistance against the action of water and weather.

Hydro-Toron tires are also *oversize;* as big as cords, better than cords, yet costing less than cords.

The thousands of Hydro-Toron buyers who are served by the dealers listed below are proving the extraordinary service, the real economy in Hydro-Toron tires, every day—to their own complete satisfaction and profit.

Have you joined this army of users who are enjoying these unusual values? If not, say "Hydro-Toron" the next time you buy tires.

SOLD IN CHICAGO AND VICINITY BY

LOOP

Schofield & Company, State, Van Buren and Jackson Blvd.

NORTH SIDE

Lindsay Garage, 1330 N. Clark St.
Factory Tire & Vulcanizing Co., 2027 Lawrence Ave.
Glen Bros., 7052 N. Clark St.
Goldenrod Tire & Vulcanizing Co., 3453 N. Clark St.
Harris Garage & Repair Shop, 1321 Belmont Ave.
North Shore Auto Supply Co., Cor. Rush and Chicago Ave.
North Shore Tire Hospital, 6812 N. Clark St.
O. K. Bay Vulcanizing & Tire Co., 5618 Broadway.
Owen Park Tire & Repair Co., 6064 Glenwood.
Ruby & Lindberg, 1126 N. Clark St.
Standard Ford Auto Repair Shop, 2060 Sheffield Ave.
Stoffel Auto Co., 4453 Clark St.
Sun Tire & Vulcanizing Co., 2328 Lincoln Ave.
Tire Auto Rubber Co., 6435 N. Clark St.
Tire Auto Exchange, 7059 N. Clark St.
Toronto Tire & Vulcanizing Co., 4554 Ravenswood Ave.

SOUTH SIDE

Alabama Auto Station, 7600 S. Halsted St.
Battery Engineering Co., 6833 S. Ashland Ave.
Bell's Tire & Battery Service, 9020 Cottage Grove Ave.
Cosmopolitan Garage, 7933 S. Halsted St.
Crosstown Vulcanizing Co., 1216 W. 63rd St.
Dunning Auto Repair Shop, 6329 S. 43rd St.
Eagle & Phillips, 1223 S. Wabash Ave.
Eagle Auto Repair Shop, 5259 Honore St.
Empire Park Service Station, 11154 Vincennes Road.
Fenton Tire & Battery Co., 810 E. 75th St.
Fisher Way Tire Repair & Retread Works, 5424 S. Halsted St.
Fullerton Bros., 10051 Indianapolis Blvd.
Garland Garage, 1747-55 E. 71st St.
Gilbert Vulcanizing & Tire Works, 3135 W. 63rd St.
Gilbert's Garage, 3461 E. 61st St.
Good Tire & Battery Station, 11951 S. Halsted St.
Hi-Quick Tire Service, 1539 S. Michigan Ave.
Hyde Street Garage, 713 E. 39th St.
Jack The Tire Man Co., 1716 S. Michigan Ave.
Jolly Garage, 4621 Cottage Grove Ave.
Kropp's Satisfactory Vulcanizing Co., 160 W. Garfield Blvd.
Lee Englewood Battery & Auto Supply Co., 1654 W. 63d St.
Lincoln Auto Service & Sales Co., 6443-47 S. Western Ave.
Lincoln Tire Retreading & Vulcanizing Co., 2514 S. Halsted St.

SOUTHWEST SIDE

Allan Fullerton, 3455 S. Morgan St.
Automobile Tire & Vulcanizing Co., 3740 W. 27th St.
Auto Tire Exchange, 3355 Ogden Ave.
Auto Tire & Vulcanizing Co., 3423 Roosevelt Rd.

WEST SIDE

William J. Cassidy Tire & Auto Supply Co., 1227 W. Roosevelt Rd.
Philadelphia Battery & Tire Station, 4000 W. Jackson Blvd.
Power Tire Store, 4317 W. North Ave.
Pullman Converse Co., 2021 N. Kedzie Ave.
Rose Tire & Vulcanizing Co., 2004 N. Crawford Ave.
Washington Rubber Co., 1959 Washington Blvd.

NORTHWEST SIDE

Ajax Auto Supply Co., 4221 Fullerton Ave.
Allen Garage, Klein & Bros., 4303 Milwaukee Ave.
Auto Brabolt's Garage, 4428-30 Elston Ave.

NORTHWEST SIDE—Continued

Juliet Garage, 4633-37 Elston Ave.
North End Battery & Vulcanizing Co., 3400 Ainslie St. Cor. Western Ave.
North Star Tire & Battery Co., 3625 Montrose Ave.
Nuway Tire Shop, 4734 N. Kedzie Ave.
Ostrow Tire Shop, 5637 Irving Park Blvd.
Portage Park Auto Service, 5000 Milwaukee Ave.
M. Schleich, 6111 Norwood Park Ave.
G. H. Schmidt, 3317 Lawrence Ave.
Shingi Tire & Vulcanizing Co., 2430 W. North Ave.
Spaulding Garage, 3565 Fullerton Ave.
Supala Tire & Vulcanizing Co., 2004 N. Crawford Ave.
The Economical Tire Service Station, 4004 Montrose Ave.

SUBURBS

Bige Taxicab Garage Co., 1649 Vincennes Ave., Chicago Heights, Ill.
Bode Auto Station, 26-32 Lake St., Oak Park, Ill.
Central Tire & Vulcanizing Co., 1910 Central St., Evanston, Ill.
Cicero Motor Sales Co., 5507 W. 22nd St., Cicero, Ill.
A. L. Conrad, La Grange, Ill.
Depot Garage & Repair Shop, 3235 Main St., Park Ridge, Ill.
Economy Tire & Battery Co., 209 W. 12th St., Oak Park, Ill.
Edward Kernberger, 101 Madison St., Maywood, Ill.
Elmwood Park Garage, 7233-35 W. Grand Ave.
Marsh & O'Donnell, 1540 Halsted St., Chicago Heights, Ill.
Kohlsworth Motor Co., Kenilworth, Ill.
Meisner Bros., 491 Main St., Glen Ellyn, Ill.
Miller Bros., North Shore Garage, Wilmette, Ill.
Northwestern Garage, 1630 Maple Ave., Evanston, Ill.
Quality Tire Shop, Lake Forest, Ill.
Schroeder & Taft, 608-610 Harrison St., Oak Park, Ill.
Winnetka Motor Co., 562 Lincoln Ave., Winnetka, Ill.

OUT OF TOWN

ILLINOIS

Watson & Rogers Tire Co., 122 E. Broadway, Alton, Ill.
Service Garage, Arlington Heights, Ill.
Knapp's Garage, Ashton, Ill.
W. S. Wagner, 89 La Salle St., Aurora, Ill.
W. T. Converse, Aurora, Ill.
F. S. Gleske, Vulcanizing Shop, Barrington, Ill.
W. H. Funk, Batavia, Ill.
Henry Hack & Sons, Beecher, Ill.
Re-New-It Tire & Battery Co., 216 E. Washington St., Belleville, Ill.
Andrews & Co., Belvidere, Ill.
W. C. Seran, 401 W. Washington St., Bloomington, Ill.
Blue Taxi Service Garage, 242 Grove St., Blue Island, Ill.
Cook Garage, Brocton, Ill.
Edward Henry Garage, West Brooklyn, Ill.
Webster & Sons, Bushnell, Ill.
F. F. Omer, Camp Point, Ill.
Chas. S. Anderson, Canton, Ill.
Mack Motor Co., Carlinville, Ill.
Egbert Lewis, Cherry, Ill.
Kaplan & Campbell Garage, Coal City, Ill.
W. Bitzer & Co., 118 Flay St., Collinsville, Ill.
Bauer Garage, Crystal Lake, Ill.
Dixie Highway Tire Hospital, 35 S. Main St., Crete, Ill.
D. E. Dawson, Cuba, Ill.
Howard Martin Tire Co., Danville, Ill.
Weaver Tire Co., 121 E. Williams St., Decatur, Ill.
Gebrke & Gletz, Deerfield, Ill.
M. M. Roberts & Son, 1407 Adams St., Lawrenceville, Ill.
Fred Nebel, Route 2, Palatine, Ill.
W. T. Tillman, Prairieville, Ill.
A. W. Wolfe, Paris, Ill.
Hamilton Garage, Pecatonica, Ill.
Harbrohr Tire Co., 706 Main St., Peoria, Ill.
Zeake's Garage, Peotone, Ill.
Eisele Motor Co., Peru, Ill.
Myers & Hopkins Garage, Polo, Ill.
S. P. Bradey's Garage, Pontiac, Ill.
Paw Paw Garage, Paw Paw, Ill.
R. B. Frazier, Princeton, Ill.
Art. L. Rolander, Princeton, Ill.
Earl S. Gomes, 712 N. 7th St., Quincy, Ill.
Shaw & Ross, 115 No. Cross St., Robinson, Ill.
Hi-Way Tire Shop, Rochelle, Ill.
Excelsior Tire Co., 408 Mulberry St., Rockford, Ill.
Guertin & Son, St. Anne, Ill.
G. & H. Tire & Vulcanizing Co., St. Charles, Ill.
The Exide Sales & Service Station, W. E. La Schelle, Prop., Savanna, Ill.
Wm. Fox, Jr., Shannon, Ill.
Traffic Garage, Waukegan and Dundee Rds., Shermerville, Ill.
Miller Bros. Garage, 717 E. Adams St., Springfield, Ill.
C. A. Mason, Spring Valley, Ill.
Steger Garage, Steger, Ill.
L. E. Long, 3 W. 4th St., Sterling, Ill.
Main Street Garage, 118 W. Main St., Streator, Ill.
Technu Automobile Service, Technu, Ill.
The Shur Rite Garage, Tinley Park, Ill.
C. M. Kuhn, Tiskilwa, Ill.
Virden Tire Jobbers, Virden, Ill.
Townsend Bros., Watseka, Ill.
A. G. Fuller Tire Service Co., 323 S. Genesee St., Waukegan, Ill.
Seanor's Garage, West Chicago, Ill.
Overton & Cowen, West McHenry, Ill.
Karsten's Tire & Vulcanizing Co., Wheaton, Ill.
Walter Stahl, Tire Shop, Wilmington, Ill.
Woodstock Tire & Vulcanizing Co., Woodstock, Ill.
Earl L. Hess Garage, Wyoming, Ill.

INDIANA

Haywood & Son, Akron, Ind.
Chas. Hite Garage, Aurora, Ind.
Harold Vulcanizing Co., Brazil, Ind.
Waverly Garage, Chesterton, Ind.
C. A. Edmondson Co., Clayton, Ind.
Vulcan Wild Co., Connersville, Ind.
C. A. Edmondson Co., Danville, Ind.
Sears Leather and Motor Supply Co., Elkhart, Ind.
Chas. Leggett & Sons, 927 W. Franklin St., Evansville, Ind.
W. F. Hedges Tire Delivery Station, 501 Calhoun St., Fort Wayne, Ind.
Savage Auto Supply Co., 648-52 Washington St., Gary, Ind.
Lincoln Way-West Garage, Goshen, Ind.
Benson & Hill, Hammond, Ind.
Ray Frey, Hebron, Ind.
Nickel Plate Garage, Hobart, Ind.
Young's Tire Service, 232 E. Washington St., Huntington, Ind.
J. D. Cox, 836 W. Washington St., Indianapolis, Ind.
Heispel's Indiana Co., 427 N. Meridian St., Indianapolis, Ind.
Knilock Sales Co., 312 N. Meridian St., Indianapolis, Ind.
Everlit Rockey, Jasonville, Ind.
Savery Auto Supply Co., Knox Ind.
Raymond E. Griffith, 320 N. Buckeye St., Kokomo, Ind.
Peter Anderson & Co., Lafayette, Ind.
Sonneborn's Sons, 113 Lincoln Way, Laporte, Ind.
B. S. Wilhelm Battery & Radiator Co., Logansport, Ind.
J. W. Estep & Sons, Medford, Ind.
L. A. Klenitz, 116 W. 6th St., Michigan City, Ind.
Yoder Bros., Tire, Nappanee, Ind.
Lincoln Garage, New Carlisle, Ind.
A. A. Medee, Palestine, Ind.
Main Vulcanizing Co., Peru, Ind.
Sheffield Garage, 26 Indianapolis Blvd., Roby, Ind.
Hogan Bros., Rochester, Ind.
Wm. Stubbs Vulcanizing Co., South Bend, Ind.
Terre Haute Tire Co., 16 S. Fifth St., Terre Haute, Ind.
W. A. Stimson, 113-115 N. Main St., Valparaiso, Ind.
Knox County Tire Co., 307 Busseron St., Vincennes, Ind.
The City Tire Exchange Wabash, Ind.
Reliable Tire Co., 108 E. Center St., Warsaw, Ind.
Ivan M. Haag Co., 806 Indiana Blvd., Whiting, Ind.
John J. Hockemeyer, Winamac, Ind.

IOWA

E. H. Howard, Winamac, Ind.
M. V. Ritz, 508 S. Walnut St., Muncie, Ind.
J. A. Pritchard, 97 E. Monroe St., Franklin, Ind.
Wanatah Main Garage, Wanatah, Ind.

Williams Tire Co., 122 W. First St., Cedar Rapids, Iowa.
B. B. Gorman, Clinton, Iowa.
Heisbels Iowa Co., 335 E. 2nd St., Davenport, Ia.
Rockwood Tire Co., 910 Locust St., Des Moines, Ia.
Heim Tire Co., Ninth St., Dubuque, Iowa.
The Duplex Tire Works, 503 E. 2nd St., Muscatine, Ia.
E. H. Little, Oskaloosa, Ia.

MICHIGAN

Porter Hydro Sales Co., 59½ Jefferson St., Battle Creek, Mich.
F. Schicle, Battle Creek, Mich.
Quality Tire Co., 102 5th Ave., Bay City, Mich.
Maple Leaf Garage, Berrien Springs, Mich.
Frank S. Cooper, Big Rapids, Mich.
Kunner Bros., Buchanan, Mich.
A. W. Donahue, 94 Harrison St., Coldwater, Mich.
W. P. Harrell, 1004 W. Kearsley St., Flint, Mich.
J. A. Mutzlinger, Frankfort, Mich.
John Hansel & Co., Fremont, Mich.
Auto Sales & Service Co., First and Franklin Sts., Grand Haven, Mich.
George E. Stokes, 118 S. Bridge St., Grand Ledge, Mich.
Joe Gabriel, 325 Michigan Ave., N. E., Grand Rapids, Mich.
Creston Battery Shops, Plainfield Ave., Grand Rapids, Mich.
E. Culver, Cor. Burton and Godfrey Sts., Grand Rapids, Mich.
A. J. Cowens & Sons, 808 Leonard St., N. W., Grand Rapids, Mich.
East Fulton Tire Co., 950 E. Fulton St., Grand Rapids, Mich.
Hubao & Frazer, 234 Ottawa Ave., N. W., Grand Rapids, Mich.
D. Lambert, 1164 Madison Ave., S. E., Grand Rapids, Mich.
Ray Frey, Hebron, Ind.
P. J. Maremsa, 1128 Granville Ave., Grand Rapids, Mich.
National Ave. Garage, 347 National Ave., Grand Rapids, Mich.
Stankey Auto Co., 788 W. Fulton St., Grand Rapids, Mich.
Spitter Bros., Hart, Mich.
Hydro Tire & Accessory Co., Hollandg Mich.
Union Garage, Iron River, Mich.
Dalton & Tripp, 527 E. Main St., Jackson, Mich.
Porter Hydro Sales Co., 318 No. Rose St., Kalamazoo, Mich.

WISCONSIN

J. W. Silver, Albany, Wis.
Nohr Bros., Afton, Wis.
T. M. Bastrup, Beloit, Wis.
Harvey M. Jones, Brodhead, Wis.
Chas. Rush, 641 James St., Burlington, Wis.
J. M. Nelson & Son, Clinton Jct., Wis.
Charles M. Keeler, Cuba City, Wis.
Moser's Tire Shop, Delavan, Wis.
Schmidtty Garage, Elkhorn, Wis.
Evansville Repair Shops, Evansville, Wis.
Pope the Tire Man, 104 N. Main St., Fond du Lac, Wis.
A. E. Jones Garage, Footville, Wis.
Fort Atkinson Tire & Battery Co., Fort Atkinson, Wis.
Sancer's Garage, Burley, Wis.
Roesling-Whitmore Garage, Cor. Franklin and Pleasant St., Janesville, Wis.
F. S. Weirick, Janesville, Wis.
Fonk & Molitor Auto Supply Co., Kenosha, Wis.
George Tire Depot, 218 S. 3d St., La Crosse, Wis.
Home Made Co., Lake Geneva, Wis.
R. S. Rhodes, Lancaster, Wis.
J. J. McFarland, Lodi, Wis.
C. A. Haughner, 125 W. Warren St., Madison, Wis.
Anton E. Bief & Co., 9th and York Sts., Manitowoc, Wis.
Brooks' Tire Shop, Marshfield, Wis.
Broad Street Tire Shop, Menasha, Wis.
Menasha Auto Supply Co., 536 Main St., Menasha, Wis.
Park Place Garage, Milton, Wis.
The Service Garage, Milton Junct., Wis.
Atlas Auto Supply & Service Co., 1015 Kinnickinnic, Milwaukee, Wis.
G. W. Bedard, 424 Cedar St., Milwaukee, Wis.
Milwaukee Cycle & Auto Supply Co., 702 North Ave., Milwaukee, Wis.
Peoples Battery, Tire & Supply Co., 736 12th St., Milwaukee, Wis.
Regal Vulcanizing Co., 411 Grove St., Milwaukee, Wis.
Service Tire Repair Store, 4007 Lisbon Ave., Milwaukee, Wis.
Weber & Ahrendt, 811 Walnut St., Milwaukee, Wis.
West Side Tire & Rubber Co., 93-95 16th St., Milwaukee, Wis.
B. S. Wisniewski, Milwaukee, Wis.
Mills & Moscoe, Wis.
Stanelic Service Station, 343 Wisconsin Ave., Neenah, Wis.
Falls Motor & Implement Co., Main St., Oconto Falls, Wis.
H. F. Silvernhorn Garage, Orfordville, Wis.
Belle City Tire Shop, 713 14th St., Racine, Wis.
State St. Tire & Supply Co., 1300 State St., Racine, Wis.
Schwerr's Hardware Co., Shawano, Wis.
Lee Wolrick, Shopiere, Wis.
Schultz & Baldon, 120 E. Oak St., Sparta, Wis.
Suburban Garage Co., Springfield, Wis.
Auto Sales Co., Stevens Point, Wis.
Bauer Tire & Supply Co., 115 Madison St., Waukesha, Wis.
Simon Motor Sales Co., West Main St., Waukesha, Wis.
Central Tire Shop, 313 Fourth St., Wausau, Wis.
Hydro United Sales Co., 1213 Washington Ave., North Lansing, Mich.
New Stamps Garage, 210 Robert St., Ludington, Mich.
Johnson & Battrem, Manistee, Mich.
Cook & O'Brien Overland Garage, Muskegon, Mich.
Mage Vulcanizing Co., 291 Western Ave., Muskegon, Mich.
The Tire Shop, 317 Race St., Negaunee, Mich.
Lake Shore Garage, Petoskey, Mich.
Vasold & Otto, Saginaw, Mich.
H. J. Bender & Sons, Scottville, Mich.
Kelly & Spellman, Shelby, Mich.

BIG AS CORDS—BETTER THAN CORDS—COST LESS THAN CORDS

HYDRO-UNITED TIRE CO.

1051 West 35th Street, Chicago **Telephone Boulevard 3621**



UNIFORM SPEED LIMITS IN ALL STATES URGED

Village Signs Showing Trend of Times.

One of those pretty little towns which dot the Lincoln highway in Pennsylvania, and which have become noted for their quiet beauty and their hospitality to the traveler, has long been distinguished by a pair of signs placed at the municipal limits on the highway in such a position that tourists entering the community from either the east or the west could not help but read them.

Each bore in large letters the inscription, "Drive Slow and See Our Town; Drive Fast and See Our Jail."

Few tourists were inclined to see anything objectionable in this rather unusual method of calling their attention to the necessity of prudent and careful driving in the community. It has remained for the town itself to take exception to this form of welcome.

"Poor Taste; Poor English."

The city council has just been petitioned by a local organization of business men to remove the signs as being in poor taste (in addition to poor English) and an exceedingly inhospitable welcome to the traveler. The signs will be removed.

Nothing is so noticeable to the veteran tourist of today as the change of attitude which characterizes the smaller communities of the country toward the motor transient. Less and less does one encounter in driving about the country, even in the most remote villages, the arbitrary signboard of old, with its large and rude "Warning!" as a heading and the legend, "Speed Limit Eight Miles per Hour." Nowadays the sign is more likely to read, "Welcome to Bloomville. Please Drive Moderately," and the latter, while showing a new attitude towards the motorist and a more hospitable and friendly feeling, is also 100 per cent better psychology. The first is obviously not meant to be complied with; the second obviously is, and while being much better business for the community, also goes much further toward accomplishing its primary purpose, that of assuring safety of life and limb on town streets.

35 Mile an Hour Limit.

Ultimately all arbitrary state and local speed limits, expressed in miles, will be discarded—safety and the rights of the interstate tourists demand that. Gradually, eastern states are following the example of California in raising their open country speed limits to thirty-five miles per hour and establishing a uniform limit for communities of varying size. When all arbitrary limits are removed the one injunction, to always, under any circumstances, drive safely, will be strictly enforced.

Less and less are the arbitrary speed limits existing by statute enforced in our various villages, towns, and cities or on the open country road. When they were enforced it was largely done for the mulcting of the motorist, and when they are not enforced they had better be removed and replaced by reasonable and uniform state-wide statutes known to every American tourist.

All speed limits have been removed from French roads. In compliance with the demand of public sentiment, the government has recognized that arbitrary speed limits are no protection to users of the road, but are often a legal club with which motorists may be persecuted.

WATCH YOUR CAR!



THE enterprising auto thief nowadays doesn't mind if you lock up your gas feed. He attaches a half gallon can of gasoline to the wind shield, runs a rubber hose from it to the carburetor, "steps on her"—and the car changes ownership.

[Kadel & Herbert News Service.]

WEST MICHIGAN PIKE IMPROVED BY NEW PAVING

Completion of twelve miles of pavement north of South Haven—practically the last unimproved gap in the west Michigan pike from the south state line to the Straits of Mackinaw—removes what has been called the "worst stretch of highway in the world" and opens the way for unlimited development of tourist and resort projects all along the east coast of Lake Michigan, in the opinion of Hugh Gray, secretary of the Michigan Tourist and Resort association.

The pavement removes the only obstacle which for years has turned back thousands of tourists traveling by automobiles or which has caused thousands of Chicago and middle west folk to follow the "line of least resistance" and go up into Wisconsin, whose roads leading out of Chicago are unobstructed.

The Tourist and Resort association has received assurances from the Hoosier State Automobile association that an effort is being made to secure an improved route between Gary and Michigan City, Ind., in 1922.

NAMES OF MOTOR BODIES 'FREAKS,' ENGINEERS SAY

Even Trade Is Puzzled, They Assert.

So numerous, so freakish, and so meaningless have been the names given to the different types of motor bodies that an expert body engineer, to say nothing of the rest of humanity, has about as small a chance of identifying a body type by its trade name as the college professors have of understanding the Einstein theory of relativity.

This is the opinion of the Society of Automobile Engineers, which appointed a committee recently to formulate a set of motor car body names which would at all times convey an adequate meaning of just what sort of body is implied by a specified name. In the motor competition for novelties some remarkable, if not uncouth, terms have been created, utterly incapable of being defined by the average motorist or anybody else.

Defy All Rules.

In the illustrated handbooks issued in connection with the national automobile shows from 1909 to 1921, it is pointed out, a collection of names calculated to turn the brain of the ablest lexicographer many be found. In the 1909 handbook are these, which make quite a fair foundation for the later additions: Touring car, runabout, limousine, landaulet, brougham, speedcar, tourabout, baby tonneau, sportabout, toy tonneau, flyabout, country brougham.

In 1910 other terms came into vogue, such as pony tonneau, miniature tonneau, runabout tonneau, demi-tonneau, taxicab, speedster, town car, victoria, phaeton (meaning a small touring car without top), torpedo, surrey. The 1911 handbook added coupe and the scoutbody, while 1912 went in strongly for compound words and offered the torpedo roadster, berline-limousine, and the suburban-landau.

Other Strange Ones Follow.

In the 1913 book appeared as names not previously listed, torpede-phaeton, vestibule suburban. One lone newcomer appeared in the 1914 handbook, the landau-roadster. In 1915 we were introduced to the coupelet, landaulet-coupe, sedan, coupe-runabout, landaulet-brougham, brougham-landaulet, the Riviera and the cabriolet. An electric, the "inside-drive coupe brougham," appeared in 1916, while tourcoupe and toursedan were reserved for the 1917 issue. But the end is not yet, for in 1918 came foursome, French sedan, all-season sedan, the sport-tour, clubster, bulldog special, the flyer, sportster, sport marine, and others.

After considerable discussion the Automobile society committee has selected fifteen names to be used as standard names for automobile bodies. They are: Roadster, coupé, phaeton, sedan, berline, limousine, brougham, landaulet, cabriolet, sedan-landaulet, berline-landaulet, coupé-landaulet, limousine-landaulet, and brougham-landaulet. Another type is included in the proposed nomenclature, but the name will not be decided upon until the consensus of opinion of automobile and dealer advertising managers shall have been determined. The name will be descriptive of an enclosed single-compartment body with two fixed cross-seats, close-coupled, and allowing the minimum fore-and-aft seating space for four passengers.

Phaeton or Touring?

In developing this nomenclature it was found that there was a great difference of opinion regarding the advisability of specifying the word phaeton or touring when applied to an open-type body with two fixed cross seats for four or five passengers. The principal reason for using the term "phaeton" instead of the term "touring" is that the latter has lost all of its significance as applying to any particular type of body, all types being used for touring. The term "phaeton" is used extensively in Europe and to a considerable extent in American in connection with passenger cars; it is also the name of a horse drawn prototype.

IT SOUNDS THE ROAD.

Facts about what happens under a roadway as traffic passes over it are being obtained by the use of an ingenious device perfected by the bureau of public roads. The device is one of the new instruments developed to discover what thickness of roadbed should be constructed for heavy or light traffic on various kinds of soil.

AMERICAN ROADS BEST IN WORLD, EXPERT ASSERTS

BY H. L. BOWLBY.

[President American Road Builders' association.]

From the beginning to the present time it has been the highway that has made nations great. The road is the pioneer. Civilization follows the flag but the road opens up the way through the wilderness for the bearers of the flag and the advance of civilized influences.

While we know little about the roads that existed prior to the Roman empire we find from records that not only the Romans but the Egyptians, the Carthagenians, the Sumarians and other ancent peoples employed much the same materials that we are today using in highway construction.

Used Mineral Cement.

There is evidence that both the Romans and the Egyptians used a mineral cement. The Bible tells of the manufacture and use of bricks. As early as 44 A. D. the Romans used bricks in England. Actual scientific and quantity production did not begin, however, until 886 when Alfred the Great directed that bricks be produced under government supervision.

The earliest recorded use of asphalt was by the Sumarians, a people inhabitating the Euphrates Valley prior to the ascendancy of the Babylonians. An asphalt cast excavated at Logash near the mouth of the Euphrates dates back to 2850 B. C. As a mortar for brick, similar to the filler now used in brick city streets, asphalt was used in the construction of the Tower of Babel. One historian claims this same substance was used about 1500 B. C. to daube the basket which served to conceal Moses in the bulrushes when the children of Israel were suffering under bondage in Egypt.

It was Nabopolassar, king of Babylon who, about 500 B. C., first used asphalt as a filler for brick pavements. His son, Nebuchadnezzar, continued the practice.

In the western hemisphere asphalt was used in ancient times by the Incas, who established an elaborate system of highways in Peru and Ecuador.

Cement Old Material.

Thus we see that cement, brick, and asphalt instead of being products of exclusively modern use really are world-old materials, the use of which has been handed down to us through the centuries to be improved upon and adapted to civilization's growing needs.

The same is true of stone, except that in modern usage stone is crushed for use in road building, whereas in the days of Rome's greatness stone was used in the form of large slabs frequently two feet thick. Roads of this type carried Cæsar's armies forward to conquest.

Herodotus tells us that in Egypt a great king built a magnificent road across the sands for the transportation of materials for the Pyramids, employing for this purpose 100,000 men for a period of ten years. This road was built of massive stone blocks and was lined on both sides with mausoleums, statues, and temples.

Specimens of Roman roads are still to be seen in Rome and Pompeii. The "Appian Way," or "Queen of Roads," begun by Claudius Appius about 312 B. C., led from Rome to Capua, a distance of 142 Italian miles. This road was later extended to Brundisium, sometimes called Brindisi, a total distance of 360 miles and was finally completed by Julius Cæsar. It was in excellent condition until 500 A. D.

MAKES OLD CARS NEW.

One of the most revolutionary ideas that has been put into operation in recent years is the "Trianglized" remanufactured car plan of Triangle Motors, Chicago. Briefly, a "Trianglized" car is a remanufactured car. The process means the dissembling down to the naked frame, and a thorough inspection of every part before it is put back. Wherever a serious defect is discovered a new part replaces the old one.

MODERN AUTOIST DEMANDS WINTER USE OF HIS CA

The increased number of [illegible] being used throughout the winter has given rise to much comment.

In the first place, observers point out, people are more dependent on motor transportation than ever before. Those who own cars have arranged their time on the basis of automobile use. They are accustomed to go more in a day than before. In many cases they have established their homes in locations only easily available by motor car. To be deprived of their automobiles for several winter months would mean unnecessary changes in their habits of living and many personal discomforts. Because of this, people are not putting up their cars for the winter.

Of course automobiles are better built than ever before. They are better improved. Every year finds them better able to meet traveling conditions.

Owners, too, have become more and more familiar with what their cars will do. They expect more. Better streets and roads in all parts of the country have helped to increase winter use of motor transportation.

WHERE CAUTION PAYS.

Operators of motor busses in London get a bonus for avoiding accidents.

TRADE SPLITDORF MARK

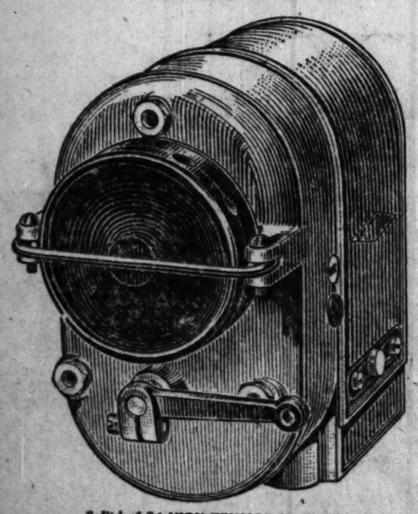
High Tension Magneto for any DODGE Car

30 days free trial | *Other makes of cars at a proportionate price* | **Installed Complete $30**

DRIVE to our Branch or Service Station; we can send you away with a more efficient and economical car in two hours. In thirty days if not satisfied we will refund the money.

The Splitdorf High Tension Magneto is an economy. Its first cost is its last and it pays for itself over and again in operation——

Exhibited at the Automobile Show, Coliseum, Space 59 and 60.



Splitdorf 54 HIGH TENSION MAGNETO

Its complete installation includes, in addition to the Magneto, a Magneto Coupling, Mounting Bracket, Advance Levers, Cables (Highly Insulated) and Switch

in fuel economy—because its fat, sure spark explodes every bit of gas, even a lean mixture, into all possible power;

in lubricating economy—because it adjusts itself to all engine speeds and so reduces motor strains;

in cylinder economy—because it means less carbon and reduces the danger of fouling;

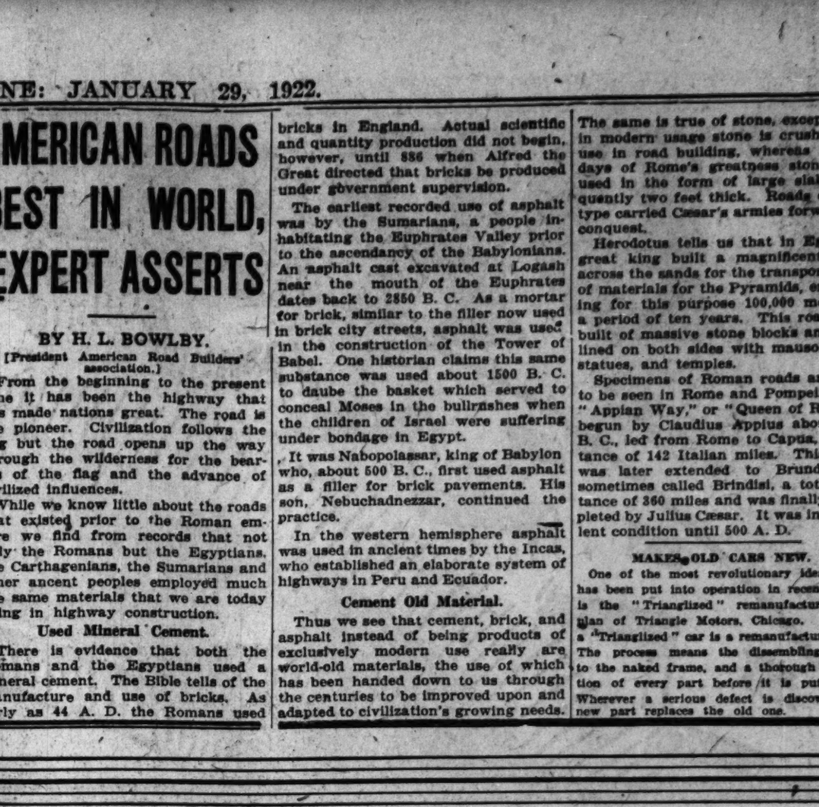
in upkeep economy—because it means fewer overhaulings and less repairs.

Our offer is for a limited time only

SPLITDORF ELECTRICAL COMPANY *of* ILLINOIS

2900 SOUTH MICHIGAN AVENUE, CHICAGO

Branches in all leading cities



THE Packard exhibit at the Chicago Automobile Show consists of four motor cars that in every respect of design, manufacture and appointment are finely representative of the Packard standard.

Both the Packard Twin-Six and the Packard Single-Six are shown, and each of them in both open touring and enclosed carriage styles.

Your personal inspection of these notable examples of Packard engineering, workmanship and artistry is invited. Packard has Space D2 at the Coliseum, throughout the show, January twenty-eighth to February fourth, and the following special models are on view:

A Standard Packard Twin-Six Touring Car with De Luxe Packard equipment, in special old ivory paint, with chassis and fenders in black.

A Standard Packard Twin-Six Sedan with De Luxe Packard equipment, in special beige brown, with striping of lighter brown shade, and upholstery of tan broadcloth.

A Standard Packard Single-Six Sedan with De Luxe Packard equipment, in special Bokhara maroon, with fenders and upper body of black, striping in Bordeaux red, and standard upholstery of grey broadcloth with brown stripe.

A Standard Packard Single-Six Touring Car with De Luxe Packard equipment, in dawn grey with fenders of azure grey.

Individual in their color harmonies and their equipment, all these cars exemplify in their chassis and power plants the refinement of engineering and manufacturing practice for which Packard cars are everywhere and uniformly known.

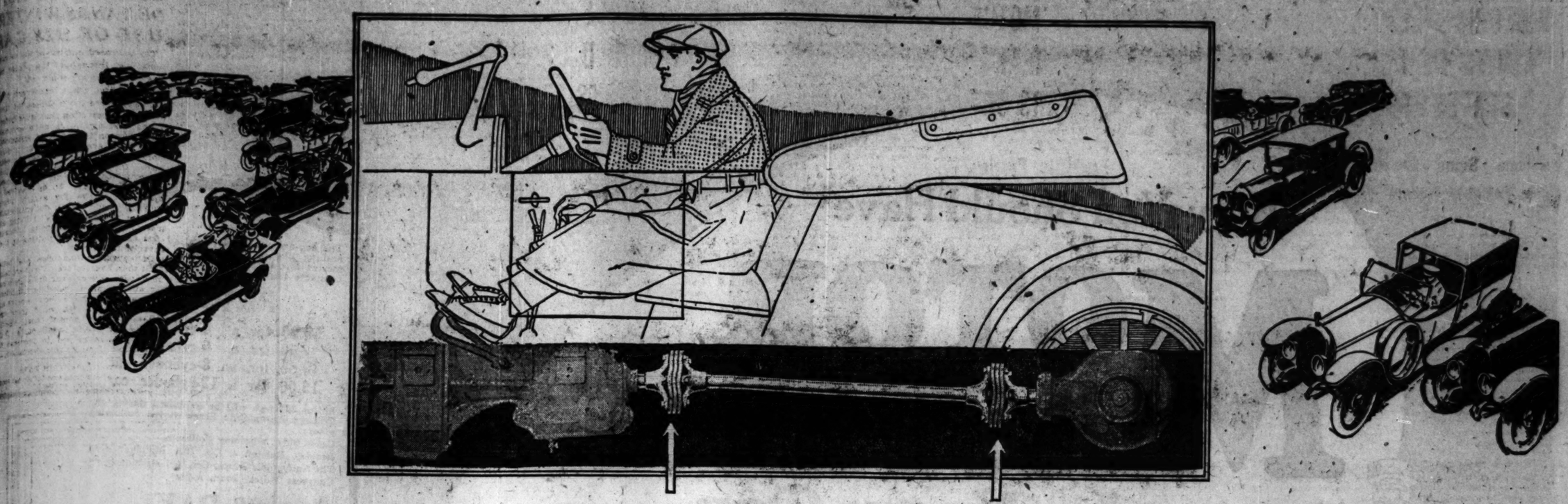
PACKARD MOTOR CAR COMPANY *of* CHICAGO

Michigan Avenue at 24th Street

Milwaukee Dubuque Davenport Peoria

PACKARD

ASK THE MAN WHO OWNS ONE



Five years ago unknown— today on a third of the cars at the Show

The flexible fabric Thermoid-Hardy type of universal joint has become a standard feature of automobile design

As you go from car to car at the Show, look at the universal joints. Notice how many of them are of the flexible fabric Thermoid-Hardy type.

Like the self-starter, the flexible fabric Thermoid-Hardy type of universal joint has come to be a standard in automobile design.

No jerks, no rattles when you throw in the clutch. The Thermoid-Hardy transmits at all times a smooth, even flow of power from engine to rear axle. Backlash is eliminated. No lubrication is necessary. More than 75 manufacturers of passenger cars and trucks are eliminating the troubles caused by metal universal joints by using the Thermoid-Hardy. (See the list below.) Twenty-six of the cars exhibited at the Coliseum this week are equipped with this type of universal.

Thermoid-Hardy discs fast replacing metal universals

So flexible that it cushions every shock of the road—yet strong enough to withstand a 21,000 pound twist! Capable of going 60,000 miles without adjustment, lubrication or attention of any kind—yet built to stand the hardest service on the heaviest trucks!

The Thermoid-Hardy disc marks another forward step in automobile construction. Metal universals that need constant attention and that transmit every shock of the road are fast being displaced.

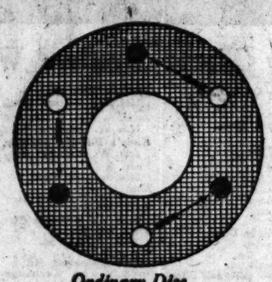
Thermoid-Hardy Universal Joint discs now come in cartons for sale by jobbers and dealers.

Whether you are going to buy a car, design a new car, or take on the franchise for a car in your own territory, see that it is equipped with the Thermoid-Hardy Universal Joint.

THERMOID RUBBER COMPANY
Sole American Manufacturers
Factory and Main Offices: Trenton, N. J.
New York, Chicago, Los Angeles, Detroit, Cleveland, Atlanta, Boston, London, Paris, Turin

List of Users

American British Mfg. Co.
Allis Chalmers Mfg. Co.
Anderson Motor Co.
The Autocar Co.
Available Truck Co.
Barley Motor Car Co. (Roamer)
Crow-Elkhart Motor Corp.
Jas. Cunningham Son & Co.
Dart Truck & Tractor Corp.
The Dauch Mfg. Co.
Diamond T Motor Car Co.
Doane Motor Truck Co.
Elgin Motor Car Corp.
Elgin Street Sweeper Co.
Fageol Motors Co.
Fifth Ave. Coach Co.
H. H. Franklin Mfg. Co.
Garford Motor Truck Co.
Graham-Bernstein Motor Truck Co.
Handley Knight
Hawkeye Truck Co.
Hendrickson Motor Truck Co.
Highway Motors Co.
Holt Mfg. Co.
Indiana Truck Co.
International Harvester Co. of America, Inc.
International Motor Co.
Jackson Motors Corp.
Kelsey Motor Co.
Kentucky Wagon Mfg. Co., Inc.
Kenworthy Motors Corp.
King Motor Car Co.
King Zeitler Co.
Lakewood Eng. Co.
Larrabee-Deyo Motor Truck Co.
Lexington Motor Co.
Locomobile Co.
Menominee Motor Truck Co.
Mercer Motors Co.



Ordinary Disc



Thermoid-Hardy Fanwise Construction

Every stress balanced in the disc of Fanwise Construction

No vibration, no "whipping"—shaft held true on every revolution

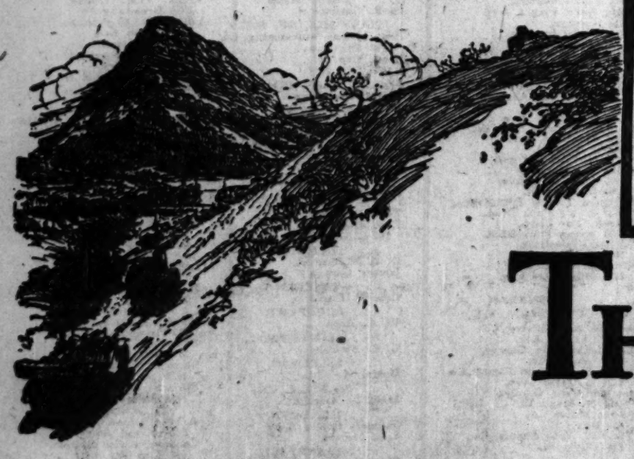
The two diagrams above tell graphically the whole construction story of the disc type of universal joint.

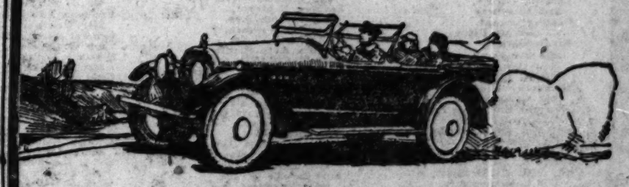
At the left is an ordinary disc, its layers of fabric laid parallel. The three black holes are the driving bolts—the three white ones the driven. Notice that the left-hand driving bolt is the only one that can pull in the direction of the strands of cotton. The other two must pull on a bias. This stretches the whole disc out of true, causing vibration and "whipping" of the entire shaft.

In contrast, examine the Thermoid-Hardy patented Fanwise Construction. Notice how the disc is built up with the strands of each layer of fabric running in a different direction. Each sector is of uniform strength and elasticity. Every stress is balanced—the torsional stresses between the bolt holes, the centrifugal stresses from the center outward, the lateral stresses from the forward and back motion of the shaft. The basic patent on the disc universal is the Thermoid-Hardy patent on Fanwise Construction.

List of Users

Moreland Motor Truck Co.
McFarlan Motor Co.
Nelson & LeMoon
E. A. Nelson Automobile Co.
Nelson Motor Truck Co.
D. A. Newcomer Co.
O'Connell Motor Truck Co.
Oliver Tractor Co.
Oneida Motor Truck Co.
Packard Motor Car Co.
Parker Motor Truck Co.
Patriot Motors Co.
Reliance Motor Truck Co.
Reo Motor Car Co.
Reynolds Motor Truck Co.
Root & Van Dervoort Eng. Co.
Sanford Motor Truck Co.
Southwark Fdy. & Mach. Co.
Sprague Electric Co.
Stoughton Wagon Co.
Studebaker Corp.
Stutes Mar Tractor Co.
Templar Motors Co.
Tioga Steel & Iron Co.
Towmotor Co.
Traffic Motor Truck Corp.
Transport Truck Co.
Twin City Four Wheel Drive Co., Inc.
United Motors Co.
Walter Motor Truck Co.
Ward La France Truck Corp., Inc.
Watson Products Corp.
Geo. D. Whitcomb Co.
Wichita Motors Co.
H. E. Wilcox Motor Co.
J. C. Wilson Co.
Willys-Overland, Inc.
Zeitler & Lamson Truck & Tractor Co.





THERMOID-HARDY
UNIVERSAL JOINT

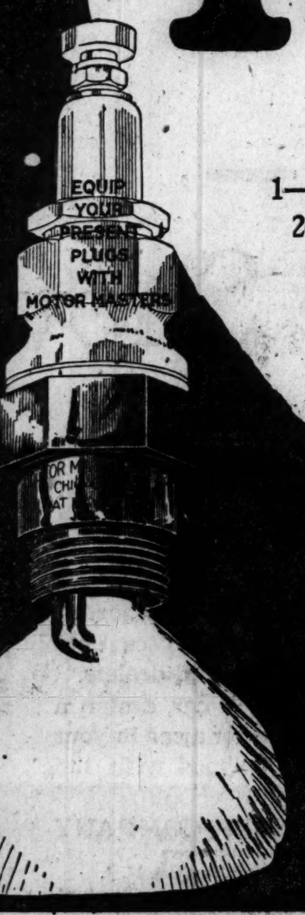
Fanwise Construction for strength

Makers of "Thermoid Hydraulic Compressed Brake Lining" and "Thermoid Crolide Compound Tires"

Why You Should Have

MOTOR MASTERS

In Your Car



1—To keep the spark plugs dry and clean;
2—To prevent hard carbon from forming;
3—To give each explosion in every cylinder that last ounce of "punch" which means maximum power;
4—To give that smooth, continuous action which saves the connecting rods, the bearings and every part of the car's mechanism;
5—To give you greater gasoline mileage.

Every Car Owner—Every Show Visitor, Jobber and Dealer

should know how Motor Masters *serve* in making old motors run like new and new ones run better—how they save by making the mechanism run smoothly and accomplishing genuine gasoline economy.

Easily installed—while you wait—by any dealer listed below; inexpensive—worth their cost a hundred times over; and *guaranteed* to your full protection—if not satisfied in 30 days, your money back.

Know NOW what Motor Masters will do for that car of yours

The sensational development of the times—nothing like it. A revelation in the automotive world. Thousands in use and giving complete satisfaction.

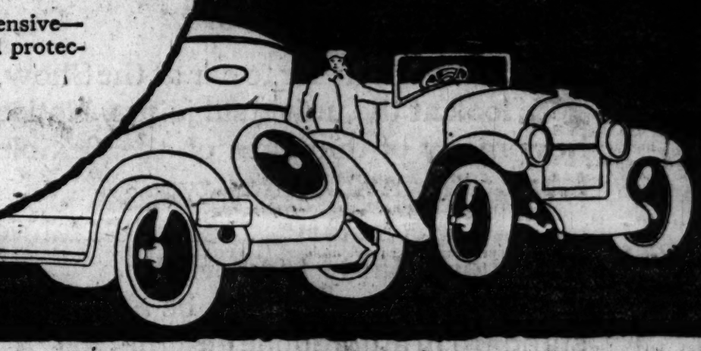
PRICES

$5.00 for a 4-cylinder car
7.50 for a 6-cylinder car
10.00 for an 8-cylinder car
15.00 for a 12-cylinder car

Motor Masters will be exhibited during the Chicago Automobile Show at the following places:
Greer Bldg., adjoining Coliseum.
Beckley, Ralston & Co., 1801 Michigan Ave.
The Automobile Supply Co., 1601 Michigan Ave.
Congress Hotel, Room A-24.

30-DAY MONEY-BACK GUARANTEE

Have Motor Masters installed in your car now—or buy them and install them yourself. It requires but a few minutes—you cannot go wrong.
If you are not satisfied, at the end of 30 days, your money will be refunded. We stand back of every dealer in this guarantee.



Motor Masters Can Be Installed by These Dealers While You Wait

LOOP
Glenn E. Holmes, 30 E. Lake St.
Walter Tuff, 65 W. Jackson Blvd.

NORTH SIDE DEALERS
Addison Tire & Vulcanizing Co., 1930 Addison St.
Adolph Herlind, 1578 Clybourn Ave.
Advance Battery Serv. Sta., 1007 Irving Park Blvd.
Alliance Tire & Vulc. Service, 1200 Belmont Ave.
Argyle-Clark Garage, 5006 N. Clark St.
Arrow Garage, 5833 Broadway
Arro Rubber Co., 6435 N. Clark St.
The Alamo Tire Co., 867 Rush St.
A to Z Auto Supply Co. 4525 Broadway
Auto Service Station, 4830 Broadway
Barry Sales Co., 742 Barry Ave.
Belmont Tire Works, 2108 Belmont Ave.
Berry & Klein Tire Co., 6714 Sheridan Rd.
Brady's Garage, 607 W. Superior St.
Brennan's Garage, 2135 Lincoln Ave.
Briar Garage, 3132 Broadway
Carlsten-Williams Co., Broadway and Devon
Chateau Garage, 822 Sheridan Rd.
Christopher Motor Sales, 3368 Sheffield Ave.
Clifton Park Radiator Shop, 2614 Clifton Ave.
Clover Leaf Garage, 1821 N. Wells St.
Commercial Car Service Co., 432 W. Superior St.
Commission Garage Sales Co., 1539 N. Morgan St.
Cornelia Garage, 3446 Broadway
Deming Garage, 803 Deming Place
Arrow Garage, 5833 Broadway
Devon Garage, 6330 N. Clark St.
Dianorsky Bros. Garage, 1567 Crossing St.
Diversey Battery & Ignition, 841 Diversey Pkwy.
Diversey Double Tread Tire Co., 754 Diversey Blvd.
D. & C. Auto Repair Shop, 2842 N. Clark St.
D. & R. Repair Shop, 2418 Lawrence Ave.
Edgewater Beach Garage, 5530 Broadway.
J. C. Emory, 623 Dole Ave.
Essenkay Garage, 4013 Broadway.
Featherstone Auto Supply Co., 1001 Diversey Pkwy.
General Automotive Repairs, 2554 Lawrence Ave.
Glenlake Garage, 6040 Broadway
W. A. Goodell Auto Shop, 128 Germania Pl.
Good Service Garage, 2382 N. Halsted
Harland Garage, 2306 N. Clark St.
Ideal Tire & Battery Co., 3012 Lawrence Ave.
Illinois Magneto Exchange 5345 Broadway
F. J. Johnson, 5214 Broadway
Jones & Stambaugh, 4012 Winthrop Ave.
Kalmey & Foltz, 1080 Fullerton Ave.
Lemirige Auto Repair, 7237 Ridge Ave.
Lenmore Garage, 5642 Broadway
Lake Shore Auto Repair Co., 3732 Broadway
Lake View Service Station, 3513 Irving Park Blvd.
Larchmont Garage, 2544 Lahmann Ct.
Liberty Motor Co., 3536 N. Halsted St.
Lincoln Park Garage, 2633 N. Clark St.
Loop End Garage, Grand Ave. and Cass St.
Maplewood Garage, 2614 N. California Ave.
Hugo Marcus, 3028 N. Clark St.
Marietta Garage & Repair Shop, 1521 Belmont Ave.
Melrose Garage, 3218 Broadway
Miklaszewski, K. 1815 N. Lincoln St.
Minerva Garage, 6301 N. Clark St.
National Auto Tire Co., 1605 Irving Park Blvd
Noble Garage, 1351 Blackhawk St.
North Shore Garage, 6618 N. Clark St.
North Shore Motor Service Sta., 6914 N. Clark St.
North Shore Auto Supply Co., 58 E. Chicago Ave.
North Side Motor Co., 824 Sheridan Rd.
North Side Motor St., 1444 N. Clark St.
Parkland Garage, 3833 N. Ashland Ave.
Parkway Auto Service, 2140 Larrabee St.
Parkway Auto & Tire Supply, 2722 N. Halsted St.
Parkway Battery Service Sta., 810 Diversey Pkwy.
Pattington Garage, 702 Irving Park Blvd.
Ravenswood Auto Sales Co., 1962 Lawrence Ave.
Ravenswood Battery Service Sta., 4923 Northwestern Ave.
Rienzi Garage, 544 Diversey Pkwy.
Riviera Garage, 4827 Broadway
Rogers Park Tire & Repair Co., 6604 Glenwood Ave.
G. A. Schmid, 3317 Lawrence Ave.
Sedberg & Meyer, 2012 Lincoln Ave.
Sherry & Newman, 5818 N. Clark St.
Simplex Auto Repair Co., 936 N. Clark St.
Spit-Fire Battery & Ignition Co., 944 Diversey Pkwy.
Stejskal & Son, 3018 Diversey Pkwy.
Stratford Private Garage Co., 3464 Broadway
Stromberg Bros., 1522 Lawrence Ave.
Sunnyside Automotive Service, 4511 Lincoln Ave.
Surf Service Garage, 2864 Broadway
Joe Sweitzer, 2415 N. Ashland Ave.
Tafel Motor Co., 1514 W. Division St.
Temple Garage, 3918 N. Robey St.
Terminal Garage, 4464 Broadway
The American Ignition & Bat. Co., 950 Diversey Pkwy.
Topp's Auto Accessory Co., 118 E. Ontario St.
Triangle Garage, Inc., 1533 Jarvis Ave.
Unique Tire & Supply Co., 1301 Irving Park Blvd.
United Battery & Ignition Co., 2813 N. Halsted St.
Victory Auto Remodeling Co., 4434 N. Clark St.
Walsh Tire Co., 651 Diversey Pkwy.
Washington Garage, 930 N. Clark St.
Wells Garage, 1245 N. Wells St.
Whiteway Garage, 4866 Broadway
Winona Garage, 5045 Broadway
Zeman Auto Repair, 5630 Broadway

SOUTH SIDE DEALERS
Adapt Machine Co., 1624 Wabash Ave.
Allison Garage Co., 8516 Harper Ave.
Atlas Auto Repair Shop, 412 Oakwood Blvd.
Ballantine Elec. Co., 723 W. 66th St.
Bill's Bicycle Bungalow, 10644 Michigan Ave.
Boulevard Auto Repairing, 5517 S. State St.
Buehler Auto Reconstruction & Rep. Shop, 551 W. 69th St.
B. & B. Garage, 1531 E. 75th St.
B. & H. Auto Repair Shop, 215 E. 21st St.
Callahan-Krause Motor Corp. 2441 Michigan Ave.
Chain Garage, 51 E. Garfield Blvd.
Champlain Smoothing Sta., 615 E. 48th St.
Chicago Motor Supply Co., 420 E. 63d St.
Coombs Garage, 5519 Cottage Grove Ave.
Harry W. Cooper 2244 Michigan Ave.
Cottage Grove Tire & Battery Co., 7518 Cottage Grove Ave.
Custer & Pederson, 2223 W. 69th St.
Custom Built Tire Works 6486 S. Ashland Ave.
Service Sta. Cooper Bat.
Dahigren's Auto Livery, 368 W. 69th St.
Dempsey & Forqueran, 5542 Harper Ave.
Diuskis Auto Repair Shop, 1809 W. 43d St.
R. E. Elkhart, 6021 S. Halsted St.
Elite Garage, 5691 Harper Ave.
Erwin Greer Auto Co., 2437 Michigan Ave.
Ford Dealers—Used Car Dept., 1737 Michigan Ave.
Fortieth St. Garage, 606 E. 40th St.
Freeman Tire & Battery Co., 3117 Wentworth Ave.
General Battery Sales & Service, 950 W. 79th St.
Gibson's Garage, 5424 Kimbark Ave.
Glatt, E. E., 6102 Cottage Grove Ave.
Grand Oak Motor Sales Co., 335 E. 39th St.
Granyrn Bernstein, 2436 S. Michigan Ave.
Greener Auto Painting & Trimming, 629 E. 39th St.
G. A. Gustavsen, 652 E. 48th St.
G. & J. Garage, 912 E. 79th St.
Halsted Battery Sta., 6852 S. Halsted St.
Heller's Auto Electric Shop, 9165 South Chicago Ave.
Hendrickson Motor Truck Co., 3538 S. Wabash Ave.
Hildebrandt, Wm. A., 6939 Blackstone Ave.
A. M. Johnson, 695 E. 63d St.
Johnson Brothers, 713 W. 47th St.
Stanley Kahn, 11824 S. Michigan Ave.
Kamp's Auto Repair Shop, 353 E. 33d St.
Kelley Truck Co., 2839 S. Wabash Ave.
Donald Knowles Auto Rep., 325 E. 21st St.
Larsen Bros., 52 E. 28th St.
Leonard Johnson & Co., 2817 S. Michigan Ave.
Lignell's Auto Shop, 6640 S. Ashland Ave.
Albert C. Lindbloom, 4923 Cottage Grove Ave.
Marcus Bros., 8552 Cottage Grove Ave.
Marquette Battery Sta., 6659 S. State St.
May's Garage, 812 W. 35th St.
Meany & Grigsby, 8515 S. Greenwood Ave.
Robt. R. Metz, 4464 Wentworth Ave.
Meyers, C. M., 6324 Woodlawn Ave.
Meyer's Auto Repair & Supply Co 5309 S. Halsted St.
Michigan Auto Repair Co., 1640 S. Michigan Ave.
Monahan's Auto Sales Garage, 5959 S. Halsted St.
Motor Supply Co., 11316 S. Michigan Ave.
Park Garage & Auto Repair Co., 5036 Grand Blvd.
Park Manor Garage, 232 E. 69th St.
Pilot Motor Car Co., 2456 S. Michigan Ave.
Princess Garage, 17 W. Marquette Rd.
Jos. S. Quilici, 4628 Grand Blvd.
Rainbow Tire & Equipment Co., 1537 E. 67th St.
Reliable Garage, 518 E. 55th St.
Roseland Storage Battery Co., 11442 Michigan Ave.
Alfred Simonsen, 1344 W. 69th St.
Sure Cure Tire & Battery Station, 11951 S. Halsted St.
61st St. Garage, 361 E. 61st St.
George Seitz, 741 Bowen Ave.
Service Motor Truck Co., 2817 S. Wabash Ave.
Slavin Garage, 4710 Cottage Grove Ave.
Smith-Sauey Motor Co., 2334 S. Michigan Ave.
J. O. Smith, 2519 S. Michigan Ave.
South Side Service Sta., 542 E. 61st St.
Speedway Garage, 4712 Indiana Ave.
Staver Motor Car Co., 100 W. Garfield Blvd.
Steckham Motor Sales, 5855 S. Halsted St.
Studebaker Sales Co., 2636 S. Michigan Ave.
S. & L. Motor Co., 3012 S. Wabash Ave.
S. & S. Electric Service, 6411 S. Green St.
The Little Giant Sales & Service, 2427 Calumet Ave.
Valergar Satisfactory Vulc. Wks., 100 W. Garfield Blvd.
Victory Garage, 7429 S. Halsted St.
Vista Garage, 823 E. 47th St.
Wagner Bros. Gar. & Rep. Shop, 5622 Harper Ave.
Wallace Auto Service Sta., 2064 E. 71st St.
Jack Waters, 22 E. 111th Place
Washington Park Garage, 5241 Cottage Grove Ave.
Wentworth Tire Repair Shop, 7217 Wentworth Ave.
Western Tire & Retread Co., 2514 S. Halsted St.
Whitehead Bros., 6701 S. Halsted St.
Woodlawn Park Garage, 6348 Dorchester Ave.

WEST SIDE DEALERS
L. J. A'Hearn, 518 S. Cicero Ave.
Alley Auto Machine Shop, 4310 Thomas St.
Anderson & Clausen, 4635 Washington Blvd.
Arrow Motor Sales Co., 1809 W. Chicago Ave.
Ashland Auto Repair Shop, 221 S. Ashland Ave.
Atlantic Motor Sales, 4239 W. 26th St.
Austin Rubber Supply Co., 5705 W. Madison St.
Automotive Battery Co., 527 Independence Blvd.
Automatic Reconstr. & Repair Shop, 3690 Archer Ave.
A. L. Begers, 110 N. Elizabeth St.
Badger & Rogers, 2942 Madison St.
Fred C. Bishop, 5477 W. Madison St.
Cameron Garage, 914 W. Lake St.
Carlisle Sales, 4208 W. Madison St.
Central Auto Repairing, 543 S. St. Louis Ave.
City Auto Radiator & Rep., 121 Desplaines St.
Commercial Auto Service Station, 216 S. Kedzie Ave.
D. & W. Motor Exchange, 4700 W. Madison St.
Douglas Motor Car Co., 1135 S. California Ave.
Dragon Battery Service Sta., 12 N. Sacramento Blvd.
Dunlap Auto Repair Shop, 2556 S. Kildare Ave.
Eastman Rose & Co., 105 N. Laramie Ave.
Eaton & Co., 1814 Warren Ave.
W. A. Elson, 2844 Washington Blvd.
Economy Tire Repair Co., 1750 Ogden Ave.
W. A. Fraser, 2215 W. Jackson Blvd.
General Auto & Truck Repair Co., 2381 Ogden Ave.
Garfield Auto Supply Co., 4402 W. Madison St.
General Truck Service, 412 N. Green St.
P. Giachetti, 2008 Ogden Ave.
Gaylord Auto Supply Co., 2757 W. Madison St.
Gilt Edge Motor Supply Co., 3514 W. Jackson Blvd.
Goyette Bros., 5242 W. Chicago Ave.
Great Tire Co., 1220 W. Roosevelt Rd.
Guarantee Tire Repair Co., 4943 W. Chicago Ave.
Hamlin Motor Garage, 3839 Madison St.
Harrison Garage, 2317 Van Buren St.
Harrison Teaming Garage, 1447 W. Harrison St.
Hart Tire Co., 2148 W. Harrison St.
Harvey Hardware Co., 5615 W. Lake St.
Fred Haupt & Sons, 2256 Ogden Ave.
Hoyne-Jackson Garage, 221 S. Hoyne Ave.
Ideal Auto Supply Co., 3311 Cicero Ave.
Indale Garage, 1737 Harrison St.
Independence Auto Garage, 3818 W. Roosevelt Rd.
Jackson Battery & Auto Station, 1124 W. Jackson Blvd.
Jackson Tire Co., 1091 W. Jackson Blvd.
Jackson Tire & Battery Service, 1735 W. Jackson Blvd.
Kane's Battery Service, 5029 W. Madison St.
Kain & Maloney, 2800 Jackson Blvd.
Kunkel Bros., 5308 W. Madison St.
Lake Trading Co., 3133 W. Madison St.
Lake St. Garage, 2815 W. Lake St.
Levy Bros., 1113 Roosevelt Rd.
Liberty Tire Exchange, 3355 Ogden Ave.
Loomis Garage, 1404 Roosevelt Rd.
C. R. Lowe & Sons, 14 S. Paulina St.
Madison Square Auto Acc. Co., 4731 W. Madison St.
Mechanical Engineering Prod. Co. 1542 W. Jackson Blvd.
Milwaukee Tire & Vulc. Co., 468 Milwaukee Ave.
Monson Auto Repair Shop, 23 N. Morgan St.
O. G. Auto Painting System, 439 S. Paulina St.
Paramount Garage, 5823 W. Lake St.
Parsway Auto Repair Shop, 3116 W. 22d St.
Paulina St. Garage, 1118 S. Paulina St.
Pioneer Auto Sales Co., 128 N. Willard Ct.
Pioneer Garage, 4301 North Ave.
Pioneer Tire Co., 4317 North Ave.
Pondelick Bros., Leavitt & Jackson.
Progress Tire & Rubber Co., 4244 W. Madison St.
R. & G. Auto Service Co., 3310 Park Ave.
Randolph Garage, 1325 Randolph St.
Rauscher Bros., 1133 W. Chicago Ave.
Rayfield Carburetor Sales & Service Co., 3941 Washington Blvd.
Robey Auto Sales, 111 S. Robey St.
Roosevelt Rd. Tire Co., 2002 W. Roosevelt Rd.
John Rudel, 2889 Ogden Ave.
W. M. Rutherford, 17 S. Laflin St.
Sandow Motor Truck Co., 2916 W. Lake St.
Star West Motor Garage, 1321 W. Randolph St.
Dave Saunders, 2524 W. Madison St.
Service Auto Sales, 3447 Ogden Ave.
Sperling & Werner, 4616 Washington Blvd.
J. M. Steinhauer, 315 S. Western Ave.
C. E. Stump, 3741 Ogden Ave.
Square Deal Auto Service Sta., 4835 W. Chicago Ave.
F. E. Tarrant, 1232 W. Van Buren St.
Tascas Bros. & Co., 311 S. Ashland Ave.
Taylor & Halsted Garage, 761 W. Taylor St.
Trapp Motor Livery Co., 5348 W. Chicago Ave.
Twenty-Four Hour Ford Service, 2913 S. Laflin St.
United Motor Service, 3427 W. Madison St.
U. S. Battery Co., 2952 W. Jackson Blvd.
Venus Garage, 741 N. Robey St.
Victor Auto Repair Co., 1102 S. Kedzie Ave.
Victory Auto Service, 4117 W. Lake St.
L. S. Warner, 4006 Washington Blvd.
Washington Motor & Auto Repair Shop, 906 Washington Blvd.
R. J. Werner Garage, 1433 Roosevelt Rd.
Western Auto Repair Shop, 412 S. Laflin St.
Westfall's Garage, 3228 W. Harrison St.
West Auto Sales Co., 2832 Washington Blvd.
West Side Auto Repair Co., 1400 Washburn Ave.
West Side Oakland Sales Co., 4700 Washington Blvd.
West Lake Garage, 2947 W. Lake St.
West Side Auto Repair, 4148 Ogden Ave.
West Side Motor Car Co., 5667 W. Lake St.
West Side Motor Garage, 2064 W. Polk St.
C. O. White, 330 S. Lincoln St.
U. S. Wilson, 5829 W. Madison St.

NORTHWEST SIDE DEALERS
Anderson Steam Vulc. Co., 4069 Elston Ave.
Ed. Appel Auto Repair & Sup. Co. 4221 Fullerton Ave.
Armitage Motor Sales Co., 3252 Armitage Ave.
Battery Sales & Service Co., 3952 Milwaukee Ave.
Belle Plains Garage, 2014 Belle Plaine Ave.
Colby Garage, 3229 Fullerton Ave.
W. H. Fitzgerald, 3127 Diversey Ave.
J. P. Auto Supply Co., 3343 Irving Park Blvd.
Kedzie Battery Service Co., 4254 N. Kedzie Ave.
Kedzie Tire Shop, 3941 N. Kedzie Ave.
M. Bros. Tire & Sup. Co., 3957 Montrose Ave.
Milford Garage, 3554 N. Crawford Ave.
Miller Auto Supply Co., 3936 Milwaukee Ave.
7284 Madison St.
Northern Tire & Filling Sta., 3134 Irving Park Blvd.
Ostrom Tire Shop, 5637 Irving Park Blvd.
William Triesiman, 3003 Belmont Ave.
Witte Bros., 2272 Milwaukee Ave.

SUBURBAN
EVANSTON, ILL.
Avenue Auto Livery Co., 1119 Chicago Ave.
North Evanston Garage, 1801 Central St.
North Shore Auto Repair Co. 1324 Sherman Ave.
Northwestern Garage, 1630 N. Maple St.
Scales Motor Co., 510 Davis St.
Tik-Tok Auto Supply Co., 926 Davis St.

HIGHLAND PARK, ILL.
Becker Battery Service, 15 N. St. John St.
Larson Bros. Garage, Miller Bros. Garage, 611 W. Railroad Ave.
WILMETTE, ILL.
Wilmette Tire & Vulc. Co., 1141 Greenleaf Ave.
BERWYN, ILL.
Kallington Bros., 6826 Windsor Ave.
RIVERSIDE, ILL.
Riverside Garage & Motor Co.
OAK PARK, ILL.
Harold Electrical Supply Co., 21 Chicago Ave.
Kum-Bac Auto Supply Co., 334 Harrison St.
FOREST PARK, ILL.
Forest Park Auto Supply Co., 7294 Madison St.
Wilhelm Tire & Battery Co., 7905 W. Madison St.
CICERO, ILL.
Cicero Motor Sales Co., 5507 W. 22nd Pl.
HUBBARD WOODS, ILL.
Hubbard Woods Garage.

ILLINOIS
AURORA
Union Motor Sales Co., 61 River St.
BLUE ISLAND, ILL.
E. B. Bronson Co., 432 Western Ave.
BATAVIA
Batavia Garage
BELVIDERE
E. W. Peterson
DEKALB
Sawyer & Son
DES PLAINES
Des Plaines Auto Co.
E. A. Manuel
DIXON, ILL.
Lah, A. H. 822 W. 3rd St.
EARLVILLE
H. R. Snelling
EAST MOLINE, ILL.
East Moline Vulcanizing Co. 1030 15th Ave.
Leisz, Geo. R. 1825 16th Ave.
HARVARD
World Tire Store
HARVEY
C. F. Biggerstaff & Co., 15408 Park Ave.
Harvey Tire & Accessory Co., 15514 Park Ave.
A. Spooner
KANKAKEE
J. Blatt & Son, 202 S. West Ave.
Thos. Denoyer, Rose & McKee, 184 E. Oak St.
LEMONT
D. & M. Garage, Haster Garage
LINCOLN
Geo. W. Pruud
LOCKPORT
W. C. Reed
MANTENO
O. C. Shreffler
MARENGO
Daniel M. Kiltz
MARSEILLES
Main St. Garage
MENDOTA
Mendota Repair Shop
J. C. Meyers
MOLINE, ILL.
Stephenson's Acc. & Vulc. Co., 1309 Fifth Ave.
F. H. Moore, 2308 7th Ave.
MOMENCE
Guertin's Mutual Garage
Nagele & Lindemann, Props. Front Street Garage
MORRIS
Main Garage
C. R. Wood
NAUVOO
S. F. Fowler.
OTTAWA
Noren & Wideman
ROCK ISLAND
Bussard, J. A. 205 5th Ave.
Riverview Garage, 1808 1st Ave.
Wm. Hanna, 538 22d St.
Martindale & Wright, 18th St. Garage
ROUND LAKE, ILL.
Justrite Garage.
SANDWICH
Boosong & Sherman
ST. ANNE
Robert McKay, Jr.
SOMONAUK
Harmon & Prussing.
SYCAMORE
Sycamore Burch Co., 119 S. Main St.
WATERMAN
Klages & Hutter.
WAUKEGAN
Achen Motor Co.
Arthur Flynn.
WHEATON
Economy Garage
WOODSTOCK
A. D. Osborne Hardware Co.
ZION
Zion Institutions & Industries

INDIANA
HAMMOND
E. N. Bunnel Motor Co., 502 S. Hohman St.
Pettit & Stauffman, 675 S. Hohman St.
BLOOMINGTON
Dick Atkinson 338 S. Madison St.
FORT WAYNE
Service Plus, 2230 Fairfield Ave.
Widler Vulc. Works, 2830 Broadway
Clifton St. Garage, 119 Clifton St.
G. E. Anderson, 1216 S. Harrison St.
Timme & Barr, 135 W. Columbia St.
Main Auto Supply, 215 W. Main St.
LA PORTE
Finsteck Auto Supply Station
MISHAWAKA
Mishawaka Garage
VALPARAISO
Winslow Garage
White Front Garage

WISCONSIN
BURLINGTON
Albey & Son
DELAVAN
Schumacher Garage
LAKE GENEVA
Lake Shore Garage
KENOSHA
H. S. House, 226 Lake Ave.
RACINE
Main Electric Service 217 Seventh St.
Bell City Tire Store, 713 14th St.
State St. Garage, 1337 State St.
State St. Tire & Supply Co., 1349 State St.
MILWAUKEE, WIS.
Annens Expert Auto Service, 1520 Grand Ave.
Connies Service Station, 566 12th St.
Franklin Battery Sales, 428 12th St.
Peoples Battery Tire & Supply Co., 756 12th St.
Schumann & Van Ellis, 1256 Kinnickinnic Ave.
United Consumers Corporation West Side Tire Co., 83 16th St.
Wisniewski, B. S., 583 Kinnickinnic Ave.

NOTICE TO DEALERS—The Following Jobbers Are Prepared to Supply You With Motor Masters:

The Automobile Supply Co.
Sheridan Auto Supply Co.
Universal Automotive Supply Co.
E. D. Kimball & Co.
A. & L. Auto Supply Co.
Beckley-Ralston Co.
O'Connor & Wood, Rock Island, Ill., Moline, Ill., Davenport, Ia.
Lamont & Co., Ft. Wayne, Ind.
A. W. McKenzie, Los Angeles, Cal.
Philip Gross Hardware & Supply Co., Milwaukee, Wis.
Auto Supply Co., Milwaukee, Wis.
Ft. Wayne Iron Store Co., Ft. Wayne, Ind.

MOTOR MASTER CORPORATION

921 ROOKERY BLDG., CHICAGO
TELEPHONE: HARRISON 7050

COUNTY FORESTS' PAVED HIGHWAYS ENTICE MILLIONS

Preserves Are Mecca for Autos, Ryan Says.

BY DANIEL RYAN.

[President Board of Commissioners of Cook County.]

Cook county is fast becoming a paradise for the automobilist. With almost 250 miles of modernly paved permanent highway it leads every county in the United States. Its forest preserves, too, extending their lengths of added reaches from end to end the county and putting Chicago on three sides, form a multiple magnet that induces citizens of all classes—though there is no class division now when it comes to automobile ownership—to maximum utilization of these good roads.



DANIEL RYAN.

Highways, like railroads, build up communities and create industrial and business activity. Especially is this true in this supreme day of the motor vehicle. A system of good highways means that social life is expanded, trade is quickened, education is spread, and every phase of existence is bettered for the resident of the city and of the county.

The rural dweller and the city resident are brought into closer contact, thus creating a mutual understanding that makes for prompt and better solution of social and governmental problems. Good roads from the paved strands that bind the tighter our common interests. In short, permanent highways contribute to the general good of the whole country. What other public developments exceeds them in popular value?

Reduces Living Costs.

We of Chicago and Cook county have learned how good roads, coupled with the motor car, contribute to reduction of living costs. Our extending travel ways link the city with the county agricultural districts. And Cook county's agricultural districts, I may add, embrace approximately 5,000 farms, often of a ground value of $3,000 an acre, and of a farm value estimated by government experts at $100,000,000.

This farm section, we are told, is one of the most productive for its area in the world. It grew up around Chicago years ago because the truck farmer then was able to bring his produce into market by wagon, reducing expenses, eliminating the middleman, and providing better commodities to the consumer.

Praises Citizenship.

Praise must be given to Cook county's citizens for our highway leadership. Our people not only talked good roads, but they saw to it that good roads were built. They affirmed the conviction that good roads are cheap at almost any price, and that bad roads are an economic burden in any circumstances.

The forest preserve, in these days when the motor car provides recreation and relaxation for so many millions, is a natural adjunct to our system of good roads. This great "outer belt park" of more than 21,500 acres, owned by the people of Chicago and Cook county, stretches its broad band of wooded and swarded acreage the seventy-five mile length of our county.

There, within a few miles of the clanging city, may be found spots primeval. Old Indian trails, towering rock formations that served as natural watch towers.

Old French forts here and there tell of Marquette, Joliet, and the early explorers opening up the way for civilization.

More than 4,000,000 persons there found rest and recreation during 1921.

So the forest preserve district is a promoter of the automobile, and the motor car, in turn, is a popularizer of the preserves.

Cook county intends to continue extension of its paved highways, as well as its forest preserves. Basic plans of the county board contemplate ultimately a system of paved roads aggregating one-quarter, as the law authorizes, of the 1,600 miles of roadways within the county, or, in the end, about 400 miles of paved thoroughfares.

When that plan is consummated there will be a paved road within at least a mile of 90 per cent of all the farms in the county, and every village and hamlet within its boundaries will be thus connected. Chicago's streets and Cook county's highways will connect with transcontinental routes, and their subsidiaries and motors may hum over the best roads in the country. And, let us add, the one aggressive stimulator to the planning and consummation of this program is the automobile.

OVER THE HILLS IN ILLINOIS



Snake hill, famous and fatal stretch of Illinois state highway No. 10, west of Decatur, took toll of many lives in the old 'mud age.' Today it looks and 'rides' like this, thanks to the Illinois campaign for paved roads.

1922 REWARDS SURE TO COME, J. D. DORT AVERS

BY J. D. DORT.

[President of the Dort Motor Car company.]

When the months of marking time have given way to the forward march of business, an analysis of the strenuous days of '21 will show that only the attitude of our manufacturers and merchants stemmed a most disastrous rout.

Every condition was tending toward demoralization. It needed but one break in the line to send men to the wall. Our young men showed in the war that marching to the rear is not in the Yankee rules of the game.

Their fathers showed in the business stress that while the years may have taken their toll they had not undermined their courage.

Shoulder to shoulder have the men who make things and the men who sell them stood through the onslaught of depression. Under the banner of optimism they maintained the line, and now they are marching forward to the goal they knew existed, although momentarily beyond grasp.

Such a struggle has seldom been witnessed as this battle of business. Trying days there were, ominous rumblings, but never did the attitude of these men change, and for their gameness every one may well be thankful, for they saved the country.

We are reëntering an era of demand as a reward for our refusal to concede an inch to the threat laden atmosphere of last fall. Benefits there will be and they will be shared by all communities, with the return of the call for the mechanic's skill, the miner's fuel and metals, the swinging of the woodman's ax, and all others who contribute raw materials.

The "All's Well" beacon is not far in advance and we are approaching it with the same formation that withstood the danger sign.

NEEDS OF OWNER GOVERN MAKING OF CARS TODAY

The 1922 automobile show is proving of unusual interest to owners because manufacturers have been studying, not only what the public will buy, but what the public wants. The experienced owner is the high court this year—he has owned and driven cars, experienced what they will and will not do, what they lack, and what he would like to see them possess.

This thought has been the ideal the manufacturers have had before them. They made it the ideal because, if attained, they believed the industry would measure up to the responsibility it assumed when it made the automobile a necessity.

WISE CHINESE BUILDERS.

Highways of from thirty-three to fifty-five feet in width are under construction in China.

ILLINOIS LEADS IN HIGHWAY DESIGN, OLDER DECLARES

BY CLIFFORD OLDER.

[Chief Illinois Highway Engineer.]

Illinois not only has attained a leading place among the states of the union as a road building state, but also has attained leadership in the matter of the scientific design and construction of paved trunk line highways.

In 1921 only one state—Pennsylvania—led Illinois in the construction of modern high type pavements, Pennsylvania having built 670 miles and Illinois 412 miles. New York was next with 347 miles, followed closely by Wisconsin with 340 miles. For 1922 Illinois has adopted the slogan of 1,000 additional miles of road paved and ready for traffic.

With money for road construction that had been made available by the passage of the $60,000,000 road bond issue act, it was considered of extreme importance that "guess work" be eliminated from pavement design.

Bates Experimental Road.

With this in mind the construction of an experimental road near Springfield was undertaken. This is known as the Bates experimental road. It was started in 1920 and finished during the summer of 1921. The work of completion, and the subsequent investigations which have taken place, and which will be supplemented by running trucks over the road next spring, was indorsed by Gov. Small.

The Bates road is about two miles in length, and includes sixty-three sections, each approximately 200 feet long and representing all types of modern pavements, several thicknesses of each type being used so that when trucks are operated over the road with increasing loads, the capacity of each section, measured in terms of weight and numbers of trucks, will be plainly obvious.

Outlines Research Work.

Although the truck loading of this road has not yet taken place, the research work carried out by the department thus far indicates clearly just what may be expected of each type and each thickness. Already many matters of great interest to engineers and of vital importance to the tax payers and the road users, which have not heretofore been known, have been determined.

For example: Heretofore it has been assumed that by means of tile drains, the foundation soil under a pavement may be kept dry. The Bates road test shows that such drains were practically useless. Rigid pavements, such as concrete and brick on a concrete base, are not fixed and rigid as the casual observer commonly believes, but are in constant motion even though no wagons or trucks may be moved over them. Such pavements lengthen and shorten due to changes in temperature; they stretch and shrink laterally due to the same causes.

Tells of New Design.

More important to the engineer, however, is the fact discovered by the Illinois division of highways that the unequal heating and cooling of the top as compared with the bottom surface of the pavement as the temperature of the air changes, causes the pavement slab to curl up at the edges at night to such an extent as to lift the edges entirely off the foundation soil. In the day time the reverse is true, when the center of the pavement is likely to be lifted entirely free from the foundation.

As a result of these investigations, I believe that Illinois has been enabled to design pavements having practically double the strength of the designs heretofore used, and yet at a saving in cost of approximately $1,500 per mile.

THE GASOLINE TAX.

An added tax of from 1 cent to 2 cents on gasoline is now imposed on motor vehicles in fourteen states in the Union.

MUST ECONOMIZE ON FEDERAL AID, CHIEF ASSERTS

BY THOMAS H. MAC DONALD.

[Chief of U. S. Bureau of Public Roads.]

January of all the months is dedicated by business to the inventory, the analysis of profit and loss, casting up of accounts. It is not so much a custom as a necessity. Private business could not succed long without striking a balance sheet to govern the conduct of the operations.

That the varied activities and their attendant expenditures of a people governing themselves must be able to stand up under keen scrutiny and each one justify itself or be eliminated or be materially reduced, is strikingly shown by the strength of the support from the public for the budget plan adopted to control the financial affairs of the federal government. A balance sheet has been set up which adjusts the outgo to the income. Further the proportions of the income to be devoted to the several purposes have been and are being carefully weighed in a comparative sense to adjust them so fairly as may be possible to each other.

Problems of Economy.

There is the universal demand for economy which must be met. There is the insistent demand for the lowering of taxes which must be heeded. These same facts apply to local, state, and federal expenditures and taxes. On the other hand, there is the unemployment situation, the competitive period ahead, the demand and necessity for internal improvements.

The following is a résumé of funds available and sources of revenue for the government highway improvements:

1. Funds available:

Year.	Total expenditures, approx.
1904	$ 80,027,000
1916	240,363,000
1917	270,916,000
1918	300,161,000
1919	330,435,000
1920	360,000,000
1921	660,000,000
1922	720,000,000

Seven hundred and twenty million dollars is the estimated sum which has been made available, but subject to conditions and limitations that will materially reduce the total which is actually expended.

Sources of revenues:

On the basis of the estimated total highway expenditures for the year 1921, the sources of this fund are approximately as follows:

Motor vehicle revenues	19%
State road bonds	7
Local road bonds	33
State taxes and appropriations	12
Federal aid	14
County, township, dist. taxes and ass.	14
	100

Draws His Conclusions.

The conclusions are self-evident:

1. During the period 1910-1921, the potential number of motor vehicles demanding highway service increased more than 1,300 per cent. Our actual expenditures for construction and maintenance increased about 400 per cent.

2. During the period 1910-1914, motor vehicles increased more than 1,100 per cent, highway expenditures about 140 per cent.

3. During the period 1914-1921, motor vehicles increased about 700 per cent, and highway expenditures about 260 per cent of the 1910 figures.

Westcott Adds New Model First Showing in Chicago

Rowe, Young & Cooley, 3937 Washington boulevard, Westcott distributors, have on display for the first time at the Chicago automobile show the new series of Westcott cars, model A-44.

Why I Designed The Wills Sainte Claire

By C. HAROLD WILLS

FOR years I wanted to design an ideal and practical motor car, one that would be light, easy to drive (especially for women) durable, low hung, with extraordinary road clearance, simple and attractive in design.

With this in view and backed by my knowledge of metallurgy, efficiency in production, manufacture and inspection, I designed the Wills Sainte Claire.

In its construction we have used Mo-*lyb*-den-um Steel and all other materials of the highest quality.

We started with the conviction that weight and wheel base have nothing whatever to do with the performance of a motor car. We know that perfection of balance and weight distribution determine that.

We developed a new type of motor tremendously powerful, eight cylinders, V-type, set at 60 degree angle, with overhead camshafts and valves, eliminating belts and chains by the use of perfected silent gears.

There is probably no product of the human hands and brain in which the quality of the unseen things plays so vital a part as in the value and life of a motor car.

The experience of driving a Wills Sainte Claire is more convincing than anything I can tell you. The thousands of Wills Sainte Claire miles—safe miles—and the satisfaction of its many owners deserve your consideration.

WILLS SAINTE CLAIRE

The Mo-lyb-den-um Car

Marysville Michigan

The New Prices

Touring Car	$2475	Imperial Sedan	$3575
Roadster	2475	Limousine	3850
Coupe	3275	Town Car	3850
Sedan	3475	*All F. O. B. Marysville*	

WILLS SAINTE CLAIRE COMPANY

of Illinois

Dayton Keith, President

1631 S. Michigan Blvd. Calumet 1310 Chicago, Illinois

Armory D-2

Power Right Now

POWER at low speeds. Power under adverse conditions. Power in cold weather, after the long stop at the curb. Power for instant application when called upon. Power when you want it most.

Such power is true flexibility. It gives riding comfort to the passengers and relieves the driver of that sense of insecurity that follows the attempt to stay in high gear. It gives such acceleration that you are free to slow down as you wish.

Such power, and the application of it to the driving wheels without clutch or gear shift, is what the Stanley means to the motorist in the every-day use of his car.

Come to our salesroom and inspect the new Stanley. Ride in one—drive it yourself. You will find the method of operation simpler, more obvious, more positive in results, and requiring less mental concentration, than you had ever thought possible in a motor car. It makes driving easier in easy road conditions and vastly easier in hard conditions.

These cars are on display at the Automobile Show, Exhibit C-6, Armory.

Twenty-Sixth Year

STANLEY CAR

O'BRIEN BROS. MOTOR COMPANY

Distributors

2619 Michigan Avenue - Chicago, Ill.

GOTHAM TRIES NEW SYSTEM OF TRAFFIC GUIDES

All Signals to Be Set from Times Square.

BY PERLEY H. BOONE.

New York, Jan. 28. — [Special.] — New York's jammed theatrical district is undergoing a unique traffic test.

Dr. John F. Harriss, special deputy police commissioner, has begun experimenting with powerful signal lights which will be installed from week to week until traffic in most of Manhattan will be simultaneously stopped and started by red, green, and yellow lights, all operated by a single switch in Times square.

The lights tested last week are mounted on the Grand Central Terminal and at 14th street and 4th avenue to control traffic on 4th avenue. Signal lamps of the same type will be installed in Times square and later strung along Broadway from 34th street to 110th street. Similar lights controlling east and west traffic will next be placed on the 6th avenue elevated structure controlling cross-town traffic from 9th to 3d avenue, and between 23d and 59th streets.

Operated from Central Point.

All these are to be operated from a single traffic headquarters in Times square or by some mutual control exercised by the Times square station and at 5th avenue and 42d street. The installation of this system will proceed rapidly during the next two or three months, according to Commissioner Harriss.

When it is fully equipped it will mean that a traffic dictator, seated in the center of the city, will press a button causing scores of red lights to flash and halt tens of thousands of vehicles at once on the most crowded streets of Manhattan, while allowing thousands of other vehicles and many thousands of pedestrians to proceed.

"When the centralized system is all in operation, much time will be saved, both for the pedestrian and the motorist," said Dr. Harriss. "It will mean that automobile drivers will no longer be started at one corner and stopped at the next one in any of the streets of the city.

Keeps 'em Going.

"The signal remains on in 5th avenue now from one half a minute to three quarters of a minute. If all traffic signals are synchronized throughout the city, automobiles will be allowed to proceed uninterruptedly for a regular number of blocks after each signal.

"It may prove in practice that the pause of a half minute or longer, which is in use on 5th avenue and in Times square, is too long for streets where the traffic is lighter. If so, the periods will be made shorter. It will be possible, however, to continue them under some centralized control, in all probability. All traffic questions have to be worked out on the streets, of course, and plans will be modified and improved from time to time as experience suggests."

The new signal lamp is a powerful electric one like the searchlight which was placed on the Columbia Yacht club at 86th street and the North river.

Test Out Light.

Commissioner Harriss and other traffic experts in a recent test took positions at 73d street and Riverside, and at other points along the water front.

"We had been waiting for a foggy day," said the commissioner, "to see how this type of light stood the test of thick, hazy weather. We found we could see it very distinctly at a distance of more than 6,000 feet and it proved that it will serve our purposes excellently. It is also an economical type of lamp.

"We installed one on top of the Grand Central Terminal, looking down 4th avenue. A similar one is to be placed at 14th street and 4th avenue.

"Both of them have to be raised to a considerable height to be visible this distance, nearly a mile and a half, because of the Murray Hill rise, which would cut off the view of a lamp placed at the ordinary level. When these two lamps are in use they save several minutes for motorists along this street. They also prevent accidents, which have been numerous here because of the traffic congestion without sufficient control.

Additional lights of this kind will be installed on Broadway from 34th to 72d street and later to 110th street. Traffic will also be controlled by these lamps within two or three months along the Grand concourse in the Bronx, where there is great need of such control."

Price Reductions Flood Show

The reductions being made in the prices of automobiles are shown by the following table, which is as of Jan. 19, 1922, and the latest compilation available. It is presented through the courtesy of Motor Age.

The prices for roadsters, seven passenger touring cars, coupes, and special types are not given.

Name.	5-pass.	Sedan.	Name.	5-pass.	Sedan.
Ambassador	$4,500	$6,500	Liberty	$1,295	$2,345
American	2,195	3,150	Lincoln	4,300	5,400
Anderson	1,650	2,550	Locomobile	7,800	11,000
Apperson	3,000	4,500	Mailbohm	1,395	2,165
Auburn	1,575	2,395	Marmon	3,700	5,150
Auburn	2,195	.....	Maxwell	895	1,455
Auburn	1,920	2,420	McFarlan	5,800	7,500
Begg	1,495	.....	Mercer	3,950	5,350
Bell	1,695	.....	Merit	1,985	.....
Bell	3,475	.....	Meteor	3,500	.....
Biddle	6,000	9,200	Mitchell	1,490	2,440
Brewster	925	1,385	Monroe	1,395	.....
Buick	1,095	2,065	Monroe	.....	2,175
Buick	.....	3,375	Moon	1,785	2,785
Buick	3,100	4,100	Murray-Mac Six	4,250	.....
Cadillac	1,890	2,790	Nash	1,390	2,290
Case	1,295	2,295	Nash Four	1,045	1,835
Chalmers	995	.....	National Sextet	2,900	4,540
Champion	1,095	.....	Noma	2,100	3,200
Champion	.....	2,395	Noma	3,100	5,500
Chandler	525	875	Norwalk	1,035	.....
Chevrolet	975	1,575	Oakland	1,145	1,785
Chevrolet	1,195	1,595	Ogren	4,350	5,500
Cleveland	1,385	.....	Oldsmobile	1,145	1,795
Climber Four	2,350	3,100	Oldsmobile	1,450	2,145
Climber Six	2,485	3,685	Oldsmobile	1,735	2,635
Cole	1,995	2,995	Oldsmobile	1,595	2,295
Columbia Challenger	1,475	2,350	Overland	895	.....
Columbia	2,350	2,850	Packard	3,850	5,850
Comet	1,295	2,495	Packard	4,850	6,800
Commonwealth	2,750	4,500	Paige	1,465	2,245
Crawford	1,095	.....	Paige	2,495	3,155
Crow-Elkhart	1,345	2,095	Pan-American	2,000	.....
Crow-Elkhart	3,350	6,850	Paterson	1,350	2,295
Daniels	1,795	2,595	Peerless	2,880	3,790
Davis	1,195	1,895	Piedmont	970	.....
Dixie Flyer	985	1,785	Piedmont	1,285	.....
Dodge Bros.	4,785	7,190	Pierce-Arrow	6,500	8,500
Dorris	985	1,685	Pilot	2,385	3,400
Drigrs	1,275	1,975	Porter	5,750	7,800
Duesenberg	6,500	7,800	Premier	3,100	5,000
Du Pont	3,200	4,000	Premocar	1,295	1,995
Durant	890	1,365	R. & V. Knight	1,850	2,750
Durant	1,650	2,400	R. & V. Knight	2,750	3,450
Earl	1,185	1,895	Reo Sedan	.....	3,435
Elcar	1,095	1,345	ReVere	4,650	6,500
Elcar	1,595	2,065	Rickenbacker	1,485	1,985
Elgin	1,295	2,195	Roamer	2,585	3,850
Essex	1,095	1,895	Roamer	3,885	4,850
Falcon	1,295	2,095	Romer	1,975	2,700
Falcon	1,595	2,395	Saxon	1,195	1,795
Falcon	3,000	4,000	Sayers Six	1,995	2,795
Ferris	.....	3,475	Seneca	1,045	.....
Ferris	.....	3,895	Southern Six	2,375	1,295
Ford	356	660	Sperling, A.	1,900	2,500
Franklin	2,350	3,350	Standard	2,500	3,850
Gardner	1,095	1,695	Stanley Steamer	3,900	.....
Grant	1,385	1,945	Stanwood Six	1,795	2,850
H. C. S.	2,775	3,650	Stearns	2,950	3,850
Handley-Knight	.....	3,750	Stephens	1,990	2,900
Hanson Six	1,295	2,585	Stevens-Duryea	6,000	1,750
Hatfield	1,345	1,950	Studebaker	1,045	2,700
Haynes	2,395	3,395	Studebaker	1,475	4,450
Haynes	1,595	2,595	Studebaker	.....	2,785
Haynes	3,695	4,950	Stutz	3,900	.....
Holmes	.....	4,150	Templar	1,965	.....
Hudson Super Six	.....	2,650	Texan	1,195	.....
Huffman	1,795	2,795	Texan	1,350	2,085
Hupmobile	1,250	2,150	Tulsa	1,175	2,085
Jackson	1,635	2,985	Tulsa	1,585	2,885
Jordan	2,095	3,200	Velie	1,395	2,085
Jordan	.....	3,500	Velie	1,235	2,885
Kenworthy	5,000	6,000	Vogue	1,385	2,995
Kessler	1,995	2,845	Vogue	2,085	3,150
King 8	2,125	3,235	Waltham	.....	.....
Kissel	2,675	3,475	Washington	1,785	.....
Kline Kar	1,890	3,090	Washington Jr.	1,635	.....
Kurtz Automatic	3,050	3,000	Westcott	2,000	3,450
Lafayette	4,090	5,175	Westcott	1,890	2,990
Leach	6,500	8,500	Wills Sainte Claire	2,975	4,100
Lexington	1,985	2,285	Willys-Knight	1,525	2,395
Lexington	.....	3,750	Winton	4,975	5,950

AUTO LICENSES INCREASE 50,000 IN CITY IN 1921

BY AGE ZYLSTRA.

The automobile industry is leading the country back to normalcy.

This is no idle assertion—figures do not lie. There are many incidents connected with the industry that point conclusively in that direction. Just one item, and the biggest, is the manufacturers' courage in making continued reductions in prices, believing that such is the "straight road"—and results in the way of increased business have demonstrated that they know what they were about.

However, the thing that demonstrates the leadership of the automotive industry most forcibly is the increased number of motor vehicles operated in Chicago during the year 1921 as compared with the previous year.

137,859 Passenger Cars.

The following is the number of licenses issued for the two years:

Class of vehicle—	[8 mos.] Dec.31,'20.	[12 mos.] Jan.1,'21, to Dec.31,'21.
One horse vehicle	12,814	19,883
Two horse vehicle	7,285	6,813
Three horse vehicle	191	137
Four or more horse vehicle	3	3
Motorcycle	2,570	2,934
Passenger automobile, electric, 35 horse power or less	83,036	132,901
Passenger automobile, more than 35 horse power	2,044	4,849
Automobile delivery wagon, capacity 1 ton or less	15,510	19,259
Automobile truck, bus or coach, capacity more than one ton	9,510	10,510
Demonstrators	707	1,222
Total motor driven	113,785	171,155

Moneys collected:

May 1, 1920, to Dec. 31, 1920 [eight months]	$1,048,725.60
Jan. 1, 1921, to Dec. 31, 1921 [twelve months]	2,101,353.00

Note—Due to change in fiscal year on vehicle licenses, those issued commencing May 1, 1920, were for eight months and the fees only two-thirds of the regular annual rates. Accordingly in order to make a fair comparison we should add 50% to the amount collected for period commencing May 1, 1920 [$1,570,085.40], and compare it with the total amount collected for the year 1921 [$2,101,353.00]. On this basis it will be found that there was an increase of about 34% in wheel tax collections for the year 1921.

While in a great measure the increase is due to an unusual diligence on the part of the police, aided by the larger license tag, in apprehending any delinquents, there can be no question but that it is chiefly due to the increasing use of motor vehicles, both for pleasure and business purposes.

It is astonishing when one considers what strides there has been in the use of motor vehicles and how it is displacing horse drawn vehicles. The following comparison, with the number of licenses issued for the year 1914, is indicative:

	1914.	1921.
Horse drawn vehicles (all classes)	51,942	26,535
Motor vehicles (all classes other than motorcycles)	32,366	168,221

Show Initiative, Courage.

The initiative and courage of the industry as a whole during the last few years has been reflected in their business, as evidenced by the above tables, and one cannot but admire them and hope that they will prove an inspiration to men in other lines of industry, that they, too, may realize that basically business conditions are sound and that this country is going ahead. True there has been a temporary depression in business because of readjustment since the war, but this has been withstood and everything now points to improvement of conditions—in fact, it is time business men as a whole realized it.

There is no doubt but that the automotive industry is in a position to immediately realize on the improving business conditions. The reductions in prices they have made, together with the changes in models of cars and their many improvements and refinements, should prompt purchases by both old and new owners.

THEY ALL RIDE IN NEW YORK.

New York state has 721,488 automobiles, or one to every fourteen of its residents.

MOTOR DEMAND TO GROW WITH BETTER ROADS

That the speeding up of the good roads program by county, state, and national officials during 1922 will create added demand for motor vehicles was prophesied today by Henry Paulman, Pierce-Arrow distributor in Chicago.

"We have now completed approximately 1,000 miles of hard surface roads throughout Illinois," said Mr. Paulman. "Contracts have been let for an additional 500 miles, and between now and March 1 contracts will be let for another 500, making a construction program of 1,000 miles for 1922. This will mean an expenditure of $35,000,000.

"A section of model highway, as perfect as experts can devise, will be built in Lake county, Ind., thirty-seven miles south of Chicago, next year.

Specifications of New Road.

"The plans call for a section of road approximately one and three-quarters miles in length. The plans comprise forty feet width of reinforced concrete pavement, ten inches thick, laid in the center of a one hundred foot right of way, the outer twenty-five feet of which, on each side, will be landscaped and beautified under the direction of a Chicago landscape architect.

"There will be no open ditches, drainage being provided by underground drain tile. A sidewalk is included for the safety of pedestrians, and the paved way will be illuminated by the most modern and economical system devised by the illuminating engineers. One bridge is included in the plan and it also will make provisions for foot passengers as well as providing a full forty feet of width for vehicular transportation.

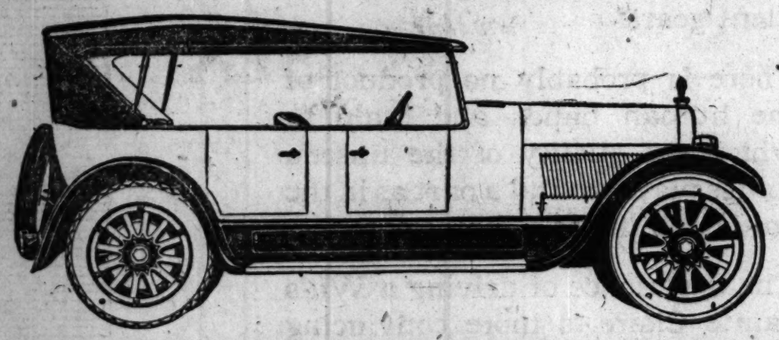
20,000 Over It a Day.

"The roadway is designed to represent the highest possible development needed on the heaviest traveled section of the most important highway in the United States. In designing the "ideal section," the association's technical committee had in mind an ultimate traffic volume of 5,000 vehicles per twenty-four hour day and assumed that 5,000 of these vehicles would be motor trucks, carrying freight.

Wear on Side Walls One Way to Burn Up Money

Running on car tracks, through deep ruts and against curbs in city streets brings wear on a part of the automobile tire least able to stand it. It has been found by Miller tire experts that to make the side wall stouter and heavier results in a deterioration of the carcass caused by internal heat generated when the car is in motion.

ANNOUNCING



Six Cylinder **CASE** Model X



A SUPERIOR CAR of medium size for the owner driver, the Case MODEL X, has many qualities which appeal to experienced motorists.

EXCEPTIONAL PERFORMANCE is evidenced by a speed range of from 2 to 70 miles per hour in high gear.

Economy of Operation is demonstrated by tests in which this car has traveled 22 miles on a gallon of gasoline.

Comfort and Safety at high speeds on all roads are afforded by low center of gravity; 122-inch wheel base; long, resilient springs mounted at ends of axle housing, and 4½-inch cord tires.

Low and symmetrical, every line suggesting swift and easy flight, the Case Model X is truly a superior car of medium size for owner drivers.

This new car is a fitting companion for our standard Model V line made in open and closed body types.

SEE THE CASE EXHIBIT, SPACE A-1, IN ARMORY

Model X		Model V	
Touring	$1890	Touring	$1935
Sedan	$2790	Sport	$1935
		Coupe	$2585
		Sedan	$2970

J. I. CASE T. M. CO., RACINE, WIS.

Distributed by

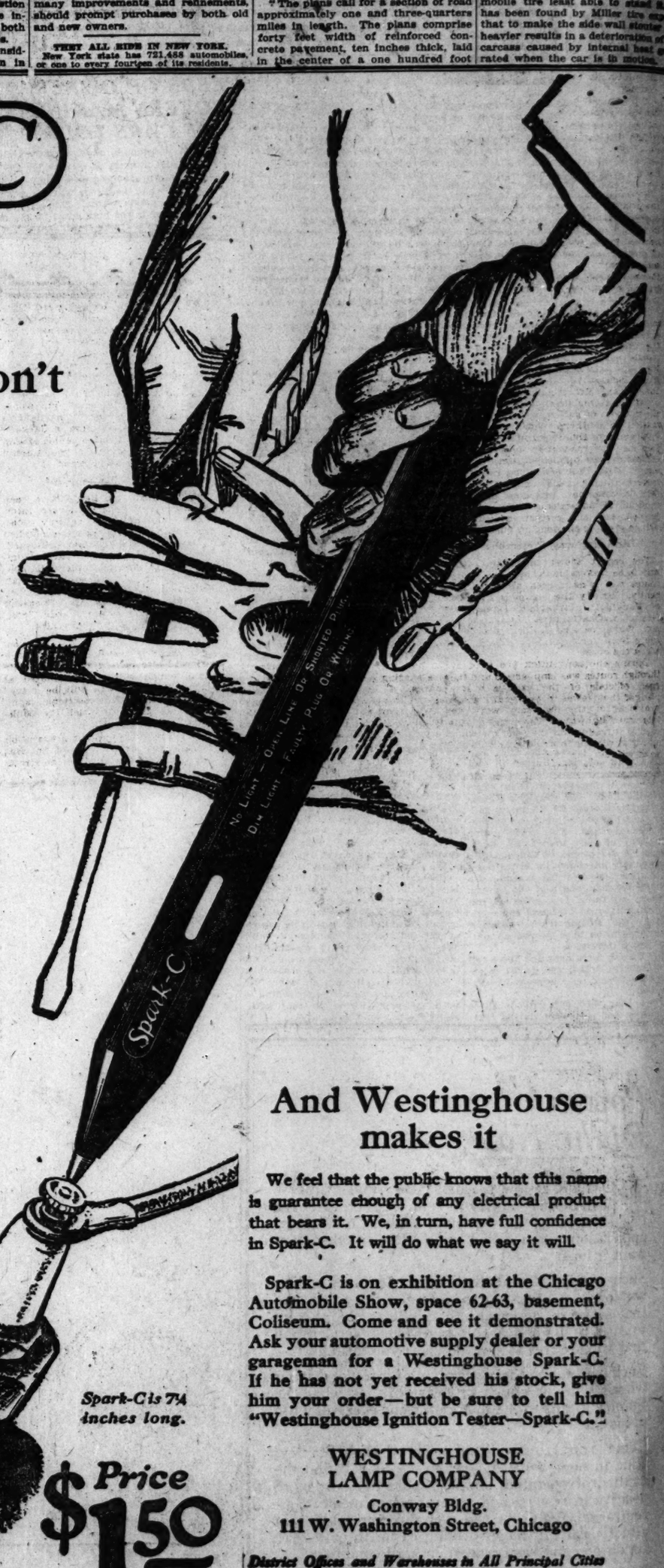
Smith Sauer Motor Co.

2534 Michigan Ave. Victory 3646

THE STURDY CASE

Spark-C tells you

A screw-driver won't



An expert garageman with a screw-driver cannot find *all* ignition troubles. Any man with a Spark-C can.

Spark-C instantly and positively tells you if a spark-plug is dead or alive; whether the spark is too small, too large, or just right. It tells you if the plug points have worn down, if they are too close, too dirty, or are functioning properly.

If there is anything the matter along the line from the spark-plugs to the distributor, coil, or magneto, Spark-C will find the trouble.

It's a wonderful instrument—precise, delicate in internal construction, certain in results, and yet made for a lifetime of use. Spark-C won't wear out. Much using doesn't hurt it in any way.

It is shaped for the job—made to be handled by anyone. There isn't a screw to turn or anything to adjust. Spark-C is long enough to keep the hand far away from the running engine, and in no case is the user in danger of receiving even the slightest shock.

Every motorist should have one *to keep in the car* for periodical use. Every man who has any need for an ignition-tester in cars, trucks, motorcycles, motorboats, airplanes—any electric-spark explosion-type engine — should have a Spark-C.

Spark-C tests all ignition systems, whether the current come from dry cells, storage battery, or magneto.

Spark-C
Sees all
Knows all
Tells all
about your ignition

Spark-C is 7¼ inches long.

And Westinghouse makes it

We feel that the public knows that this name is guarantee enough of any electrical product that bears it. We, in turn, have full confidence in Spark-C. It will do what we say it will.

Spark-C is on exhibition at the Chicago Automobile Show, space 62-63, basement, Coliseum. Come and see it demonstrated. Ask your automotive supply dealer or your garageman for a Westinghouse Spark-C. If he has not yet received his stock, give him your order—but be sure to tell him "Westinghouse Ignition Tester—Spark-C."

W Spark-C

Price $1.50

WESTINGHOUSE LAMP COMPANY
Conway Bldg.
111 W. Washington Street, Chicago

District Offices and Warehouses in All Principal Cities

Westinghouse

SOUTH-EASTERN ROAD CONFAB A SUCCESS—HAYES

Forms Body to Promote Better Highways.

BY CHARLES M. HAYES.
[President Chicago Motor Club.]

Good roads enthusiasts throughout the United States are greatly encouraged over the outcome of the southeastern roads conference at Jacksonville, Fla., Jan. 5 and 6.


CHARLES M. HAYES
[Gibson, Sykes & Fowler Photo.]

To those who could read between the lines it was apparent that more was accomplished at this meeting than has been accomplished at any other similar meeting in the country.

There were seven southern states represented, Kentucky, Tennessee, North Carolina, South Carolina, Georgia, Alabama, and Florida.

Sectional Jealousies Taboo.

Sectional jealousies were thrown to the winds. The unlovely spectacle of one community fighting the other in its desire to get tourist business was decreed taboo, and in its place a spirit of cooperation was born which will mean much to the southern states themselves and also to the tourist who travels by automobile from the north to the south.

The truth about road conditions without any varnishing was demanded and a few weeks prior to the convention the chief of the Jacksonville Automobile club engineering department, Ken V. Goodson, made a record trip from Jacksonville to Chicago, which the Chicago Motor club and the Jacksonville Automobile club sponsored, for the purpose of gathering correct information on southern roads.

A report of this trip and a reproduction of the road map prepared by Goodson, was published some weeks ago in THE TRIBUNE. The result of the trip is that maps compiled by certain commercial interests with a thought to advertising only, will be junked, and the correct information will be given to the touring public.

Dixie Highway Preferable.

The report shows the Dixie highway to be preferable to the many short routes which have been promoted recently. Briefly the log goes by way of Danville, Indianapolis, Louisville, Nashville, Chattanooga, Atlanta, Macon, Waycross, and Jacksonville. The route from Jacksonville to Miami lies along the coast.

During the convention the need of through routes was emphasized and the road officials of the various states pledged themselves to a program which provided for the necessary work on interstate highways. The entire southeast is stirred up on the road question and it is certain that the year will not pass without big things being accomplished in this direction.

Novel Lighting Proves Valuable in West Parks

BY CHRISTIAN F. WIEHE.
[President West Park Board.]

The west Chicago park commissioners are glad to give an account of their stewardship and of the work accomplished and projected, but space will permit only the most general outline.


CHRISTIAN F. WIEHE.
[Moffett Photo.]

The present commissioners found, upon the assumption of their duties, many channels of improvement utterly neglected. Much laxness had been permitted in general, and particularly in enforcement of traffic rules; therefore attention was first given to that activity.

No drastic measures were taken, no arrests made, but a propaganda of education was inaugurated—circulars, advertising in daily and weekly journals, billboard advertising, changed monthly along all boulevards and parkways—the most effective of which was the railway semaphore signal calling attention to "Stop at Boulevards—Do Not Speed—Head Lights—Tail Lights."

This advertising campaign was effective and order was brought out of chaos. Accidents were reduced without hard feelings on the part of motorists.

Reorganize Police.

The police department has been reorganized and is receiving special instruction as to the duties of officers. A drillmaster puts the men through military drill and target practice. Crossing men are stationed in the middle of streets, directing traffic. All men are instructed that polite and courteous treatment of citizens must be observed.

To further insure the safety of pedestrians and motorists, the board increased its motorcycle squad from thirteen to thirty men, who continuously travel the thirty-three miles of boulevards and the parks.



SWINGING LIGHT.


TRAFFIC CONTROL.

The motorcycle squad, with side car attachment, has been found effective in handling the crowds attending the ice skating events at all of the larger parks. A total of from ten to twenty men with motorcycles handle and regulate a crowd of from 10,000 to 25,000 people in a quiet, orderly manner where it formerly required 100 men. Skaters perform without interruption by the crowds. The motorcycles add amusement by having competitive races each machine being equipped with chains to prevent skidding.

Numerous improvements in streets and boulevards have been made. Many corners have been cut on boulevards to widen and take out dangerous curves where collisions frequently occurred.

Red lights in the form of mushrooms, placed at curves and at prominent street car intersections, have been installed for the protection of the motorists. Records of the west park system show that a very large percentage of safety islands were knocked down from time to time, and that in many cases the motorist who knocked the island down escaped and the park system was not able to collect damages therefor.

Since the mushroom light has replaced the safety island no accidents have occurred. At street car intersections, where narrow corners make impossible the erection of an island, the mushroom light sets nicely. Its sloping sides make it possible for the cars to strike it without any serious damage. If there is any possibility of being obliged to strike the light the motorist can do so without damage to his car.



SAFETY HINTS.

There were a number of dangerous places where the following signs were put up. This is the swinging red light installed in Garfield park. Prior to the installation of this unique red swinging sign at Jackson boulevard and Hamlin avenue accidents averaged one in two days. Since the installation not an accident has occurred.

Another innovation to aid the motorist is the automatic signal light which flashes GO and STOP. This light is located at the intersection of Jackson and Ashland boulevards, Ashland and Washington boulevards, Sacramento and Washington boulevards.

New Lighting Installed.

Eighty mushroom lights have been installed on various boulevard intersections and at street railway crossings. Many new lights were installed at Douglas park, Franklin boulevard, Franklin park, Garfield park, Humboldt park, Humboldt boulevard, Jackson boulevard, Logan square, Logan boulevard, Marshall boulevard, Oakley boulevard, Palmer square, Roosevelt road, Sacramento boulevard, Union park, and Washington boulevard.

Direction signs are being installed on all the west side boulevards. Each park will also have a sign bearing its name, which will be illuminated at night. Similar signs will be placed at the boulevard intersections, pointing to the parks to which the boulevards lead.

These signs are now in preparation and are the first of the kind that have ever been installed on the streets of the city of Chicago.

CAR INSURANCE PUT ON HI COST LIST BY THIEVES

Owners of motor cars whose insurance has expired within the last few weeks and who have applied for a renewal, have ascertained not only that the prevailing rates are considerably higher than a year ago but that many privileges formerly allowed in automobile insurance policies are no longer obtainable.

The most radical change is that tires and other accessories are no longer included in the regular theft insurance unless the entire car should be lost or destroyed. Formerly this form of insurance included minor losses of anything except tools, rugs, or clothing.

It is also impossible to obtain what has been known as the valued form of policy for fire or theft. Until this change went into effect it was possible by paying a somewhat higher rate to insure for the full value of the car with accessories, say $2,000, and if the car were lost or stolen during the year the full insurance value would be paid.

Nonvalued Policy.

All of the insurance companies are now writing only what is known as the nonvalued policy, and if the car is completely lost the payment is based upon the appraised value of the car at the time of loss.

Greater insistence is being placed by the insurance companies upon depreciation. Under the nonvalued form, for a car insured for $2,000, if stolen within six months, the company may appraise the value at $1,500, regarding it as a second hand machine which has had six months' use.

Advanced 25% to 40%.

As a general average for all makes of cars, full insurance, including theft and fire, collision and liability, has advanced from 25 to 40 per cent over that of a year ago. Within the city limits the rate is highest. A lower rate is given for suburban localities, and a still lower rate for country areas.

The greatest advance on any particular make of car is seen in the Fords, the rate being about 100 per cent higher than last year. Nearly all of the higher priced and moderate priced cars obtain a considerable reduction from the regular rates by attaching some of the devices approved by the insurance companies. By using one of the several theft locks approved by the companies a reduction of 15 per cent is obtained. The use of a bumper in front also gives a lower rate, amounting in many cases to $30 or $40, while the bumper may be purchased for less than half that sum. A bumper on the rear of the car gives a still further reduction.

Home, Sweet Home

In Your Wanderings, Stop at East Hampton and See Why It Was Written.

A glimpse of the little house at East Hampton, Long Island, that inspired John Howard Payne's famous song, and one can easily understand the longing for home that he felt.

The sturdy colonial farmhouse with its friendly doorway typifies the home that one dreams of. Ancient vines have softened the severe walls of the house, weathered to a silvery gray, and the windows, with their many panes, seem to beckon the visitor to spacious rooms within, where mellowed mahogany and old pewter reflect the glow of open fires.

Fortunately enough, the house is now owned by G. H. Buek, an antiquarian and collector of note, who has endeavored to preserve the place in its original simplicity. Unlike so many enthusiasts who restore old landmarks too extensively, Mr. Buek has done nothing to mar the homestead and the house today is just as it was more than 200 years ago.

TRIP TO FLORIDA ROUGH IN SPOTS BUT ENJOYABLE

While a motor trip all the way to Florida may have terrors for the motorist who declines to rough it over anything but concrete and tarvia, there is no reason for holding back on the jaunt to Pinehurst via Indianapolis and Washington, D. C., according to Henry MacNair, publisher of the Atlantic Motorway.

And when one considers the advantages of the open road, the really excellent stopping places en route, and the interesting points to be observed, the arguments are all in favor of a motor trip, which, after all, costs no more for a party of five than by train, he says.

The truth about road conditions between Chicago and Florida is that they were never better between Chicago and Pinehurst, and were never worse between Pinehurst and Jacksonville. There is no dufficulty whatever in making the trip to Pinehurst if one uses the old national trail across the country.

Good to Richmond.

To Richmond the road is in better shape than ever before, the concrete stretch across Chopawamsic swamp having been completed and the last ten miles into Richmond being also excellent macadam and concrete just finished.

A new concrete and gravel road has been completed through Stafford which decreases the distance so that now one may make the 131 miles between the two cities easily in six hours.

In one day one may go all the way to Pinehurst, a distance of 239 miles, or the trip may be broken at Henderson or Raleigh over roads which are about nine-tenths smooth sandclay and gravel. From Raleigh to Pinehurst the excellent road extends for eight miles, and then becomes good dirt and gravel to Sanford. At this point a short route recently completed by the state runs over to Carthage and Pinehurst, saving some distance and a great deal of time.

Rough—Pinehurst to Camden.

From Pinehurst to Camden the road is very rough. From Camden to Augusta it is somewhat better. From Augusta, no matter which route one chooses, he is likely to get into difficulties. Although the new bridge across the Altamaha below Savannah has been completed, the road is very bad from the bridge to Yules and in wet weather is almost impassable.

From Yules to Jacksonville the road is shell and brick, and, being then in Florida, the tourist will encounter no further difficulty in going either to Miami or to Tampa.

BOY, HOWDY!

Yankee Engineering Shows the World Its Heels on Land, Sea, and in the Air.

When Albert Acosta flew his Curtiss navy racer to victory and a new world's air record in the Pulitzer cup race at Omaha recently, he scored the third great victory of 1921 for American engineering skill. Jimmy Murphy's triumph in the French Grand Pri at Le Mans at the wheel of a Duesenberg racing car opened the year's winnings for the Yanks in mechanical competition. Then Gar Wood's Miss America boats eclipsed all previous performances and Acosta's aerial coup bettered the former record, established in France but a month previously.

Acosta covered the 153.5 mile course at a speed of 176.6 miles per hour. Faster time in the air has been made, but not on a closed course in actual competition. He exceeded the old record, set in Europe, by more than three miles an hour.

AUTO INDUSTRY 'SAFE AND SANE,' W.C. DURANT SAYS

The automobile industry has adjusted itself to the new world conditions, has gotten down to a safe and sane basis, and is ready to enter into a period of prosperity and development hitherto undreamed of, says William C. Durant, president of Durant Motors, Inc.

"When this country reached the end of its riot of post-war extravagance and found that it must rein in expenses or go bankrupt, the automobile industry faced a real problem. It had to justify its existence.

"The automobile industry has faced the problem manfully and solved it during the last year. Automobile prices have been pretty thoroughly liquidated. By reducing weight and applying the best engineering principles to construction, a more economical car has been evolved. The motor of today is essentially an economy car and admirably suited to the need of the hour.

"In the years ahead, this country is due for a tremendous expansion. One of the gravest effects will be the taxing of present transportation facilities to the utmost. Our railroad system is admittedly in a bad condition and executives of large systems state that it will be a long time before railroads can get back on their feet. The motor car will have to fill the breach.

"The motor truck has demonstrated its ability as a common carrier. In the years to come it will have to carry a larger and larger percentage of the country's freight. Its outstanding economy in short hauls and its perfect flexibility make it an ideal carrier."

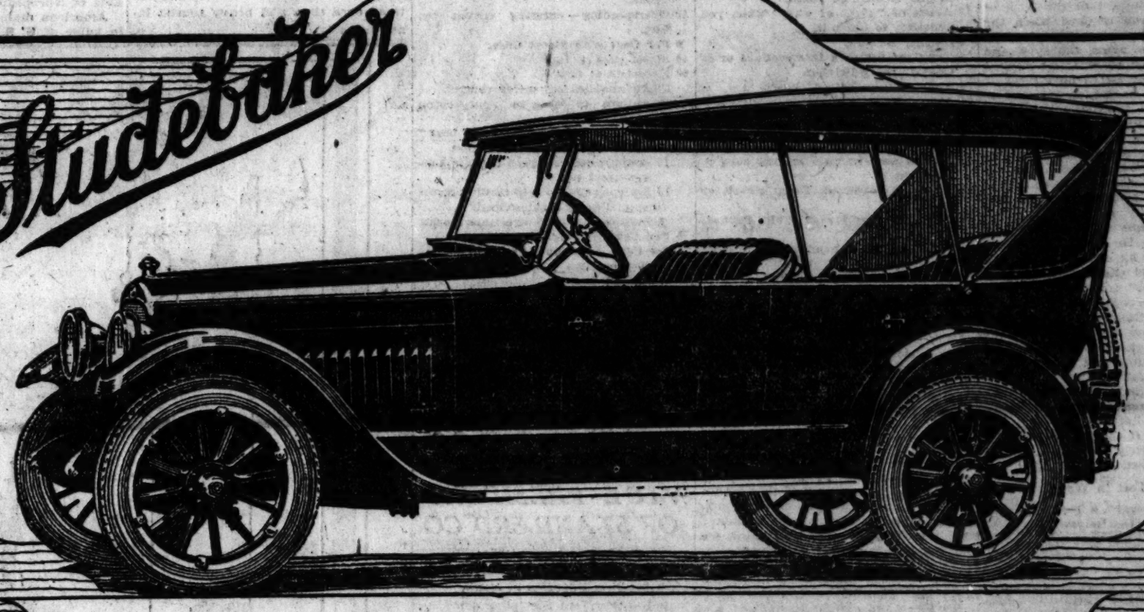
A good name

DODGE BROTHERS Sedan



DASHIELL MOTOR COMPANY
2412 MICHIGAN AVENUE CALUMET 7300

Studebaker



The New SPECIAL-SIX
Series 22
$1475
f. o. b. Detroit

In the New Models Studebaker Again Establishes Its Right to Leadership!

1921 is past. It was a Studebaker year. 1922 looms ahead—uncertain in most things, but as certain in one as tomorrow's sunrise. *It will be a Studebaker year.*

For the new models continue the intrinsic values that made 1921 a Studebaker year, PLUS the refinements suggested by another year of fine motor car building.

Beautiful new bodies have been designed and built complete by Studebaker.

Refinements have been made in equipment features that add to the comfort and the convenience of driver and passenger.

Refinements have been made in mechanical details that make driving easier and the shifting of gears an operation as silent as it is simple.

We are certain that the new models will maintain Studebaker leadership. We KNOW that you will be interested in them. We urge you to see them at the Automobile Show this week.

Look for These Features in the New Special-Six at the Show

50-H. P., 3½x5-inch motor with detachable head — Improved clutch makes the shifting of gears unusually quiet and easy
Intermediate transmission — 119-inch wheelbase — Five passenger capacity
New body, of unusual roominess; built complete by Studebaker; finished in a deep, rich blue with refinements which make it even more beautiful than last year's model
Cowl ventilator controlled from dash — Genuine leather upholstery — Large beveled plate glass window in rear of finely tailored top
Instruments, including 8-day clock, attractively grouped on dash — Convenient tonneau extension light
Built-in thief-proof Yale transmission lock, ignition lock and lock on tool compartment in left front door — operated with same key
Parking lights in lower corners of one-piece, rain-proof windshield — Windshield wiper — 32x4-inch cord tires

Studebaker Sales Co. of Chicago
Studebaker Distributors
Michigan Ave. at 21st St. Phone Calumet 6480

THIS IS A STUDEBAKER YEAR

U. S. ACE TELLS STORY OF ACID TESTS IN WAR

Can't Fool Public Now, "Rick" Avers.

BY CAPT. E. RICKENBACKER.

[Sales Director Rickenbacker Motor Co.]



CAPT. E. V. RICKENBACKER.

War—wasteful, useless, terrible as it certainly is—has performed a number of great and lasting services for Americans. It has stripped away false values built up through the years of comfortable peace. It has given the nation a superb confidence, the kind that overrides all difficulties and demands higher standards because the impossible has already been done and everything else seems relatively easy; and it has "hard boiled" us all in our attitude toward commercial life.

I have been asked what affect the war has had in the world of automobiles. There is only one answer. It has made the modern motor car. And, what is more, its influence will continue to dominate the motor field for many years to come. The manufacturer who fails to make a car that will withstand the super-test of war in these early years of peace is not going to remain in the picture, that's all.

Pictures a Big Race.

It is hard to put an actual war experience into words, and to draw conclusions from it. I used to think, in the old racing days, that the peak of exertion had been reached when the track had been turned for the last fifty miles. Then the arms, the eyes, and the brain wanted to quit. It seemed absolutely impossible to hold the foot throttle down a second longer. Track, car, speed, mad fans, and the awful field of competitors all seemed blended in a nightmare monster. Nothing seemed real except the banked turns that kept sweeping on ahead, and the knowledge that the wheel must be hung over to keep the car on the course.

That is the time when a man feels real loneliness. He is horribly alone. No one can help him. Every one seems against him and the big thought is, "What's the use?"

Then a car creeps up and tries to pass. The nightmare vanishes. Loneliness is forgotten and the man at the wheel knows but one thought—"will the old boat stand up? Will it go through with this?"

That is the fundamental thing, the acid test, the moment all of the years spent in laboratories and workshops have gone for. If the automobile fails then it is absolutely worthless and the whole game is lost.

Acid Test in War.

That, too, is war as I have felt it and as all of the boys who went through the acid test and depended on their equipment at the supreme moment, felt it. We all lost our identity when we faced this horrible nightmare that swept over the world and ended three short years ago. We were stripped of our identity just as we were stripped of all the illusions and false values built up through lives of selfishness.

I, for one, went through a great part of my service feeling like a spectator and wondering at many of the things that happened to me. Every one knew that time had stopped its march. The world and life were things far away, vague, indistinct. We worked minute by minute, "getting by" and performing the job that happened to be on hand. We didn't want to think. We wanted to sleep in the mud, but we wanted above all things to win, to get it all over, and to live long enough just for that.

In the air, as on the track, everything depended on the motor. Training meant a great deal. Nerves had to be eliminated. The body had to be forgotten—but the engine must perform above all else. Down on the ground the big motors were called on every day for work that no motor had ever attempted. Their performance meant life and death, not alone to thousands of men, but to the fight.

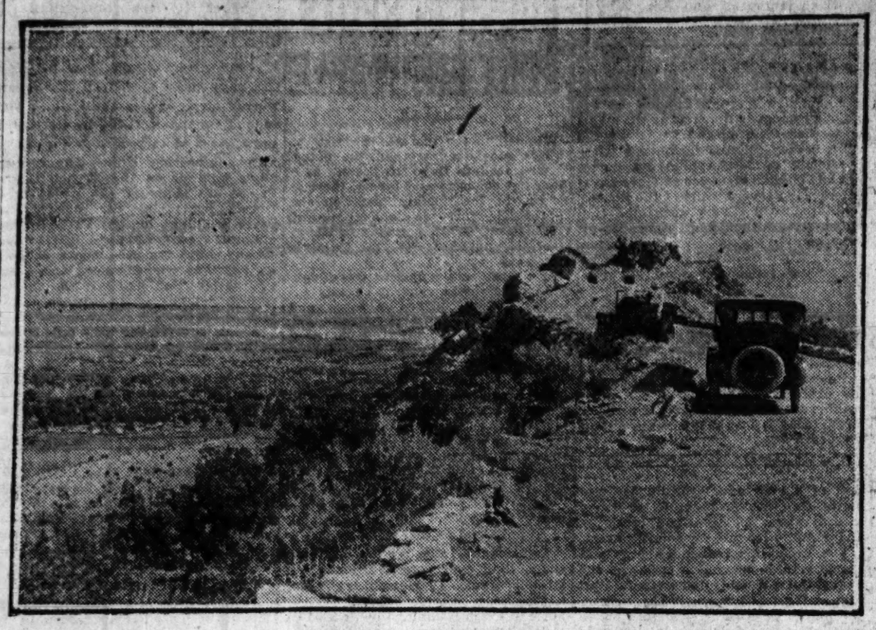
Found the Weak Parts.

The tests they were put to every hour of the day brought out every weakness and cut away from them all dishonesty of construction. When the war ended, we knew what a motor car and an airplane motor should be, and the world knew, too.

This is the new standard that manufacturers of today must meet or step down and out, and this is the standard we have tried to meet and think we have gained in our six cylinder job.

In conclusion I'd like to say that I feel a personal satisfaction in joining up with men who realize these standards and have manufactured automobiles long enough to make good on their convictions. Both B. F. Everett and Walter Flanders have grown up in the automobile game. The remainder of our new organization are men of the same type. We are all out to make good with a public that won't be kidded any more about automobiles.

WHEN SKY AND HIGHWAY MEET



[Photograph from U. S. Forest Service.]

The trail follower finds thousands of beautiful vistas in his wanderings, but few can equal the views offered on Skyline drive out of Canon City, Colo. The road was built by convict labor.

WHY ACCIDENTS OCCUR

As tabulated from an average of 1,000 reports filed with Automobile club of Southern California.

Per cent.	Causes.
25	Per Cent at Street or Road Intersections.
40	Overturning.
28	Failure to give "arm signal."
12	Abuse of "right of way" when technically it may be yours.
13	Abuse of "right of way" when you endeavor to usurp it.
8	Cutting corners.
19	Per Cent Between Intersections or in Open-Country Driving.
30	Turning in middle of block.
25	Misjudgment of distance when passing other vehicles.
20	Excessive speed.
15	Failure to look for approaching traffic or give proper signal leaving curb or roadside.
10	Attention diverted from street or highway.
10	Per Cent Cars Struck While Parked.
	Faulty brakes.
	Incompetency in handling car in close quarters.
	Cars left improperly parked.
9	Per Cent Faulty Brakes.
	Lack of proper attention to inefficient brakes.
6	Per Cent Skidding.
40	Imprudent attempts to stop or turn too quickly.
40	Overspeeding.
20	Unavoidable.
1-5	of 1 Per Cent Unavoidable.
Per cent.	Causes.
90	Skidding.
10	Mechanical breakages.
4	Per Cent on Curves (Country Driving).
70	Out of position—on wrong side of road.
30	Overspeeding—entering curves too fast.
2	Per Cent with Street Cars.
40	Street cars at fault.
60	Motorists at fault—
30	Automobiles not under control.
28	Failure to observe approaching street car.
15	Motorists endeavor to "beat" street car across intersection.
12	Misjudgment of speed of approaching street car.
12	Stopping too close to turning street car and being "sideswiped."
3	Stalling motor on street car tracks.
2	Per Cent Glaring Headlights.
1	Per Cent Collision Involving Bicycle or Motorcyclist.
50	Cyclist at fault.
50	Motorist at fault.
1	Per Cent Pedestrians Involved.
	Lack of proper warning signal by motorist or his failure to see pedestrian.
	"Jay walking" by foot traffic.
20	4-5 Per Cent Miscellaneous Carelessness.
	Striking garage doors.
	Backing into trees, posts, etc.

D. C. M'CORD NEW VICE PRESIDENT OF STANDARD CO.

The Standard Motor Car company has been formed by a group of New York banking interests in combination with the Standard Steel Car company of Pittsburgh. Don C. McCord has resigned as vice president of the Bankers Commercial Security Company, Inc., to accept the vice presidency of the new Standard company, with direct supervision of distribution and finance.

"We firmly believe that the automobile business is finally getting down to a business basis and that with the direct control of our materials at all stages of production we are enabled to produce a car at a price which is much less than we could do otherwise," said Mr. McCord.

"Because of the demands of the buying public it will be necessary for the big, strong companies here as well as in Europe to work along the same lines, to manufacture in every sense of the word, and, as much, not be dependent on outside parts makers for the price and quality of their products."

Dorris Chicago Company Changes Corporate Name

L. J. Sherland, who for the last three years has been president of the Dorris Chicago company, announced yesterday that the name of his firm has been changed to the Middle States Motors corporation. Mr. Sherland succeeds himself as president of the new corporation. Greater resources along with additional capital and an entirely new board of directors and new managers in all departments have been made. The new company will continue as distributors of the Dorris and Columbia cars for Illinois, part of Iowa, Indiana, and Wisconsin.

STORING THE CAR.

When preparing to store the car for the winter it is generally understood that the water system should be drained and the fuel system likewise. On the other hand, the oil compartments in motor, clutch, gearset, and rear axle should not be drained. The oil remaining in these parts actually preserves them during the period of innocuous desuetude.

Chevrolet Lowest Priced Car at Automobile Show

Of the many makes of cars on exhibition at the auto show, the lowest in price sells for $525. It is the Chevrolet model represented by three body styles—touring, roadster, and light delivery wagon. Chevrolet has also the distinction of exhibiting the lowest priced closed car models, both sedan and coupe which sell for $875.

Gardner Urges Use of Heavy Tires on Cars

"Tire mileage must be figured in the cost of automobile upkeep," Russell E. Gardner Jr., vice president of the Gardner Motor company, Inc., St. Louis, asserts. "It is no small item and that is one reason why all cars should be equipped with all-weather tread cord tires and heavy tourist inner tubes."

YANKEE DESIGNS SET STANDARD OF WORLD'S MOTORS

BY A. R. ERSKINE.

[President the Studebaker Corporation.]

In discussing the subject of the trend of design, production must be coupled with it, because the high standard of the present day product is due as much to progress in production methods as it is to design. Designers must be aided by metallurgists, chemists, and production engineers in the selections of material and the manufacture of motor cars.

The designer or engineer does not live who singly can make all decisions affecting the creation and production of an automobile, and hence, large staffs of numerous technicians are employed by the big manufacturers to solve engineering and production problems.

These men of the automobile industry have made remarkable discoveries, inventions, and applications of science in the development of combustion engines, carbon steels, alloy metals, storage batteries, and motor cars generally, in the past ten years. Their genius has revolutionized many practices in the steel industry, machine shop, foundry, forge, stamping, and paint trades, and the American motor car has been the beneficiary.

U. S. Sets Standard.

The evolution of ten years has put the American motor car upon a pinnacle that sets the standard of the world.

At the recent automobile shows in London and Paris, numerous American details were quite in evidence in European cars. Such accepted things as cast en bloc motors, detachable heads, electric starting, battery ignition, etc., are just being adopted abroad, and additional proof of American leadership is found in the increasing preference our motor cars receive in foreign countries, including even the home markets of European industrial countries.

American motor cars now rank first in value of U. S. exports of manufactured articles, and half our exports are to Great Britain and her dominions.

The popular idea that airplane motor production taught our automobile engineers and manufacturers much about engines for motor cars is quite erroneous. The requirements of motors for airplanes are quite different from those for automobiles. Airplane motors must be very light and very powerful, with capacities ranging from 250-450 h. p., while noise is not considered objectionable.

The Liberty motor weighed about two pounds per h. p. developed, but 100 flying hours would wear it out, so that it must be rebuilt.

No New Methods.

There were no new methods used in the designing, casting, forging, machining and assembling of this motor.

The first essential in automobile motors is durability, and hence they weigh about ten pounds per h. p. developed. Great power is unnecessary, and hence the range is from 30 to 60 h. p., and quietness is imperative, as nobody likes to ride in an automobile with a noisy engine. The manufacturing methods for airplane motors are common practice in the production of automobile motors.

In the designing of a motor car, two fundamental requirements are observed. Mechanical excellence is no more important than artistic appearance, and hence the chassis and body must emerge into a harmonious whole. The appearance of an automobile, especially as to its body and color of painting, is, in fact, frequently the determining point in a sale, because many persons buy automobiles which in their eyes are good looking, without knowing anything about their mechanical design and construction. Dependence in such cases is placed in the reputation of the manufacturer.

New Designs Preeminent.

In quality, stylish appearance, comfort, and completeness, the automobile bodies of today are ahead of anything yet done in the industry.

In the matter of chassis design, no important departures have been made from the accepted standards of the past few years, although refinements have been adopted in numerous directions with the object of improving efficiency. So successful have been the results, in motor construction especially, that present day motors are infinitely more efficient than those of previous years. They burn poorer gasoline without trouble, give greater mileage, vibrate less, are quieter, and are more durable.

In motor design, six cylinder engines lead in popularity in the United States. Many engineers and manufacturers believe that, considered from all angles, this type of motor is most efficient and economical in first cost, upkeep, performance and comfort.

Automobile Industry Ranks First by Volume

The following table shows the relative comparison of the automobile business to others:

Rank among finished products, measured by volume of business	1st
Rank among all manufacturers (bureau of census)	3d
(Slaughtering and packing, 1st; steel, 2d)	
Special taxes paid 1921	$ 228,759,000
To federal government	115,548,000
To state governments in license fees	108,212,000
In miscellaneous taxes	5,009,000
Per cent of total oil output used for	
Motor vehicles	27.0
Per cent refined to gasoline	24.6
Per cent motor lubricating oils	2.4
Number head of live stock transported by truck in 1921	6,000,000
Number of street railway lines using motor busses	35
Number of steam railroads using motor trucks with flanged wheels	12
Gasoline production (United States) 1921 (gallons)	5,360,014,000
Gasoline consumption (United States) 1921 (gallons)	4,500,706,000
Increase in production over 1920 (per cent)	9.2
Increase in consumption over 1920 (per cent)	5.9
Tire casings produced	19,379,000
Tire inner tubes produced	24,157,000
Solid tires produced	377,000

'KEEP WITHIN THE LAW' IS ILLINOIS MOTOR CLUB IDEA

BY J. A. CARTER.

[Manager Illinois Automobile club.]

General service of value to all motorists, as well as direct to its individual members, is the aim of the Illinois Automobile club. On this foundation it has gathered 10,000 members into its fold in a little more than two years, and is now making plans for a membership drive that will continue until 100,000 is the total.

The club was launched at a meeting of twenty-four men at the Lexington hotel in 1919, and its growth has been steady and continuous.

From its inception the club has fought legislation inequitable to the motorist, "speed traps," and dishonest officials, having succeeded in the abolishment of a notorious speed trap at Posen, Ill. At the same time, it has worked to establish a sentiment among all motorists that the laws are meant to be obeyed. Its legal department never has gone into court in behalf of any motorist who had flagrantly violated the law.

"Let us make a resolution to keep within the law and observe the rules of the road. Let us put the proper value on a human life and, above all, don't brand every town that seeks to make you observe the law as a 'speed trap.' The laws were made for the protection of human life. They were designed to be obeyed, not broken."

Information on routes and roads are furnished by the touring department of the club. A corps of correspondents covering Illinois and surrounding states keeps this department posted on the condition of the various state highways during the touring season. Most of the routes between Chicago and the principal cities of the middle west have been worked out.

BOUQUETS FOR MILADY.

Women are found to use more care and have fewer accidents while operating motor vehicles than men. They too, are credited with showing more courtesy on the highways.

The EARL MOTOR CAR

$1185

F.O.B. JACKSON, MICHIGAN



TOURING CAR, $1185 CUSTOM ROADSTER, $1485 TOURING SEDAN, $1595 BROUGHAM, $1895 SEDAN, $1895

AT the Automobile Show you can count on your fingers the 1922 motor cars that are really new.

Of these, the Earl is the only car in its class which is completely new—new from its modish barrel lamps and dynamic, long-stroke motor to the Alemite lubrication of its specially designed 56-inch rear springs.

All the lessons learned by the engineers of a great industry in war and peace are summed up in the balanced Earl chassis—powerful and sturdy despite the elimination of overweight.

All the art and verve and luxury-serving ingenuity of Europe's best designers and coach makers are reflected in the Earl's low-swung, finely proportioned bodies, with their provision for riding comfort in every detail. No other cars of their size swing so near the road or hug it so closely on corners or at speed.

All the savings made possible through cash purchases in low material markets and large-scale production by an experienced organization have gone into the building of the Earl. An engineer's car, an artist's car, it is supremely an owner's car because it sets a new standard in values and combines the qualities discriminating owners demand.

The harder the task you must set your motor car—on winter roads, in city traffic, on mile-long hills—the more satisfying you will find the rugged courage and unfailing reserve power of the Earl. In two years of road tests, its small-bore, long-stroke motor has proved its endurance, economy and flexibility under every condition of weather and road.

The sum of a thousand advances in engineering and production economies—92 per cent Earl built—it embodies also the refinements which make for distinction in a high-grade motor car.

To your pleasure in its beauty, even a brief experience of its comfort and spirited performance will add the conviction that it is the motor car you want to own and drive. See the Earl at the Automobile Show. Compare it with other cars—any other car. Then come in and study it, feature by feature, at your leisure in our showrooms at 2526 Michigan Avenue. Arrange for a demonstration—and, above all, drive the car yourself.

EARL MOTORS, INC., JACKSON, MICHIGAN

CANADIAN EARL MOTORS, LTD., BROCKVILLE, ONTARIO

BROWN-MORIARTY MOTOR COMPANY

2526 Michigan Avenue. Telephone Victory 8668

CHICAGO MOTOR EXCHANGE CO., INC., 4407 West Madison St.

WEST TOWNS AUTO SALES CO., 5333 22d Street, Cicero

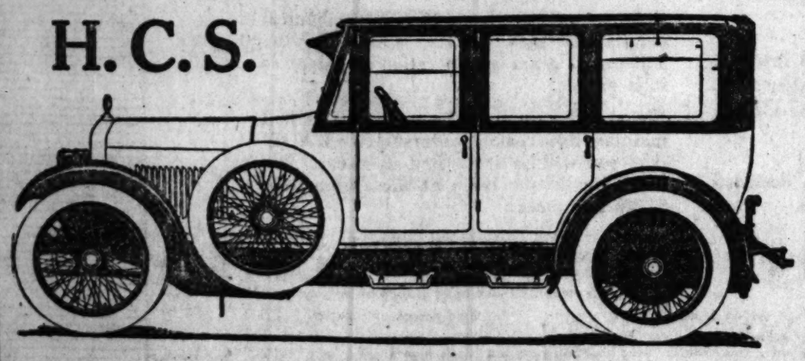
PROVISO GARAGE, 510 Madison St., Maywood

VISTA GARAGE MOTOR SALES CO., 627 East 47th St.

RELIABLE AUTO SALES CO., 1655 Milwaukee Avenue

BROOKFIELD GARAGE, Brookfield, Illinois

H. C. S.



IN designing the H. C. S., Harry C. Stutz has unquestionably introduced a new class of car. The H. C. S. is a car of medium size with all the advantages of the larger, more expensive cars but at the same time is economical to the fullest meaning of this word, comfortable and serviceable. And it is the model which is becoming more and more in public favor. It is the quality car of the medium priced class.

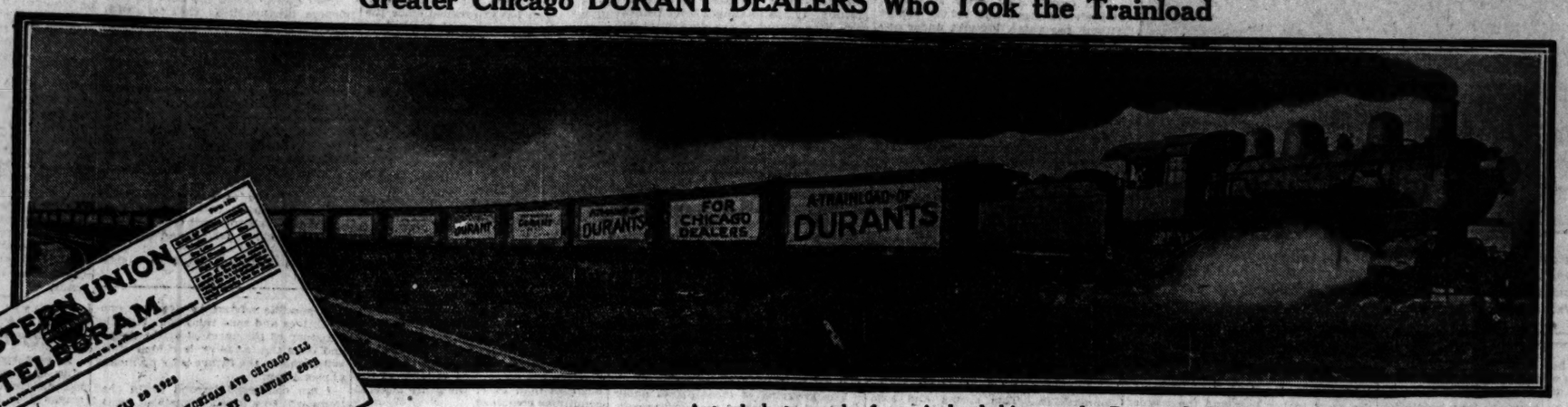
H. C. S. MOTOR CAR COMPANY
INDIANAPOLIS, U. S. A.
Harry C. Stutz, President

Stutz Motor Car Co. of Chicago
2440 South Michigan Avenue
Phone Victory 8120

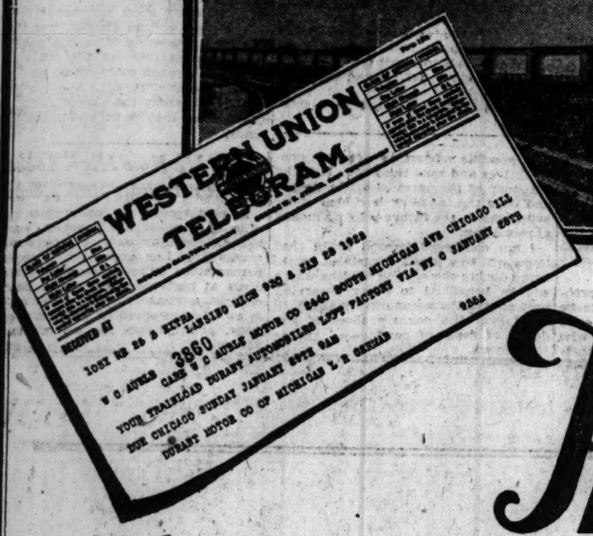


EARL COAL, President Earl Coal Motor Co. | J. D. REILLY, General Manager North Side Motor Co. | E. H. ROBINSON, E. H. Robinson Auto Sales. | F. W. SCHAEFFER, Sales Manager The Schaeffer Auto Sales. | E. J. PILLINGER, President E. J. Pillinger Motor Co. | HENRY P. EPSTEIN, President Garfield Motor Sales Co. | ISIDOR DRECHSLER, Vice-President Garfield Motor Sales Co. | C. H. FARLAND, President Farland Motor Co. | JAMES BUCKLEY, President Ideal Motor Sales. | F. B. CLEMMER, President Morgan Park Auto Sales & Service Co. | C. J. WILSON, Wilson & Rowe Auto Sales. | L. G. ROWE, Wilson & Rowe Auto Sales.

Greater Chicago DURANT DEALERS Who Took the Trainload



Actual photograph of a train-load shipment for Durant dealers

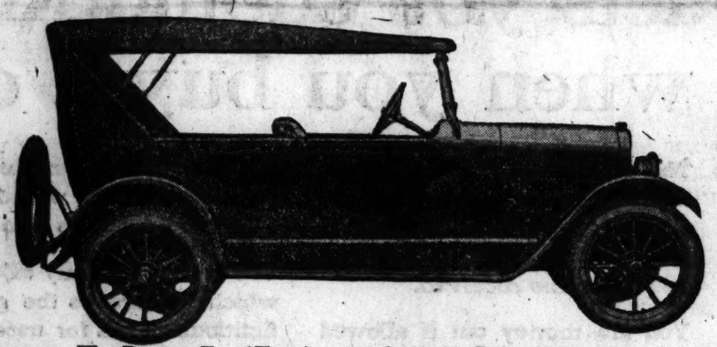


The Durants Are Coming!

A full train of Durant Fours for Chicago Dealers! Fifty carloads of Durants valued at $200,000! That's the way Durant dealers are ordering to supply the demand for this wonderful car!

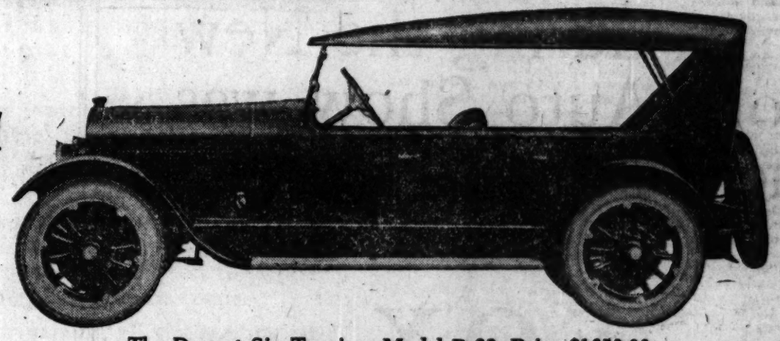
The public has been quick to appreciate this culminating motor car of W. C. Durant—the first car which ever bore his name. The Durant is the one best bet in automobiles for 1922.

THE DURANT



The Durant Four Touring, Model A-22, Price $890.00

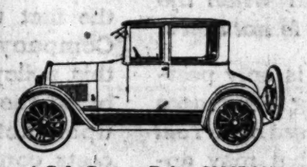
"Just a real good car."—W. C. Durant.



The Durant Six Touring, Model B-22, Price $1650.00

Specifications DURANT FOUR

MOTOR—Manufactured by Continental Motor Co., Durant design, bore 3¾", stroke 4½", displacement 200.5 cubic inches, h. p. 24 S. A. E. rating, overhead valves, enclosed.
LUBRICATION — Gear pump, driven by flexible coupling. Oil passages drilled to eliminate outside piping.
CARBURETOR—Tillotson, with idling screw adjustment.
IGNITION—Autolite.
GASOLINE—14 gal. tank, vacuum system.
FRAME—Depth 4½". Five cross members and tubular backbone.
SPRINGS—Semi-elliptic.
WHEELS—Mounted on Timken roller bearings. Rear have wheel pullers as integral part of outer hub.
BRAKES—12 in. drums.
TIRES — 30x3½ Fisk cord on open, 31x4 Fisk cord on closed.
STEERING GEAR—Worm gear, irreversible, 17 in. walnut rim wheel. Controls on top of wheel.
CLUTCH — Single plate, disc type. Smooth and positive in action. Easily removable.
TRANSMISSION—Three speeds forward and reverse, selective type.
CHASSIS LUBRICATION—Alemite System.
BODY—Unusually roomy, upholstered in genuine leather, door curtain holders on all doors, handsome dash, instruments and switches conveniently grouped.
WHEEL BASE—109 in.; turning radius, 36 ft. 6 in.
WEIGHT—Fully equipped, 2,350 lbs.
EQUIPMENT — Latest drum shaped headlights, legal lenses, Alemite pump, extra straight side demountable rims, and complete set of tools.



4-Cyl. Coupe, Price $1365.00



4-Cyl. Sedan, Price $1365.00

F. O. B. Factory, Lansing, Mich.

Outstanding Durant Superiorities

THE MOTOR—The Four has a special Continental, Durant designed, 4-cylinder motor of valve-in-head type. Quiet running, extremely flexible, with unusual power. Built for a long life of hard usage.
The Six is powered with the famous Ansted design 6-cylinder motor, bore 3½ in., stroke 4½ in., 70 horsepower, brake test. The only car selling under $2100 which has this motor.
TUBULAR BACKBONE—Used in Four and Six, exclusive with Durant. Gives absolute rigidity to chassis and prevents rocking and body squeaks.
COMFORT—Assured through unique method of spring and body suspension. Deep leather seats. Extra leg room.
BEAUTY—A lithe, stream line body, gracefully designed, carefully finished.
CONVENIENCE—Alemite lubrication. All parts easily accessible and removable. Easy to drive, steer and brake.
ECONOMY—Durant list prices are low because of veteran management and quantity output. Durant upkeep is low because of correct design, exceptional accessibility for service, and good materials.



6-Cyl. Roadster, Price $1600.00



6-Cyl. Coupe, Price $2250.00



6-Cyl. Sedan, Price $2400.00

F. O. B. Factory, Muncie, Ind.

Specifications DURANT SIX

MOTOR—Celebrated Ansted design, 6 cylinders, bore 3½ in., stroke 4½ in. Brake h. p. at 3,000 r. p. m., 70 h. p.; overhead valves, noiseless valve lift.
LUBRICATION — Automatically controlled pressure to all bearings by gear-driven pump.
GASOLINE SUPPLY—Vacuum system, 20 gallon tank and 2 gallon reserve.
COOLING—Cellular type radiator; impeller type water pump of large capacity.
STEERING GEAR—Worm wheel gear type; 18 in. steering wheel, walnut rim.
ELECTRICAL SYSTEM—Autolite igniter.
FRAME—Deep sections. Durant Tubular Backbone (pat. app. for).
CLUTCH—Improved dry plate.
TRANSMISSION—Selective sliding gear. Attachment for power air pump, if desired.
AXLES—Timken "I" beam section drop forging, nickel steel. Wheel forgings and bearings throughout mounted on Timken roller bearings.
SPRINGS—Front, semi-elliptic, 36 in. x 2 in. Rear, semi-elliptic, 56 in. x 2½ in.
BRAKES—14 in. diameter with 2 in. bands.
WHEELS—Heavy artillery, with steel felloe. Rear wheels equipped with wheel pullers as integral part of outer hub.
TIRES—Cord, 32 in. x 4½ in.
WHEELBASE—123½ in. Turning radius, 42 ft. 8 in.
BODY—Upholstered in genuine hand buffed leather over extra grade curled hair. Long, resilient springs in cushions and seat backs.
WEIGHT—3,350 pounds, fully equipped.
EQUIPMENT—Stewart 75 mile speedometer; jeweled clock; windshield cleaner; gasoline gauge; motor-driven electric horn; inspection lamp in gooseneau, with 12-foot extension cord; special dash socket for spotlight or extension cord; legal headlight lenses; Alemite lubricating gun; complete set of tools, with smaller tools carried in lock compartment in left door front.

Space D-1, First Regiment Armory, Chicago Automobile Show

W. C. Auble Motor Company

DURANT DISTRIBUTORS

2440 MICHIGAN AVE., CHICAGO. **TELEPHONE CALUMET 3056.**

The Durant is also being exhibited by the following authorized Durant Dealers. They have our endorsement and will render you a service in keeping with the high quality of the Durant Car.

Earl Coal Motor Co.
Evanston, Ill.
Evanston 578

North Side Motor Co.
924 Sheridan Road
Near Sheridan "L" Station
Lake View 6901

Irving Auto Sales
3535 Irving Park Blvd.
Irving 2004

E. H. Robinson Auto Sales
2022 California Ave.
Armitage 6014

The Schaeffer Auto Sales Co.
3549 West 22nd St.
Lawndale 7990

E. J. Pillinger Motor Co.
4618 W. Washington St.
Austin 0635

Garfield Motor Sales Co.
47 E. Garfield Blvd.
Wentworth 2877

Farland Motor Co.
6212 Cottage Grove Ave.
Fairfax 0011

Morgan Park Auto Sales & Service Co.
2339 W. 111th St. Beverly 974

Wilson & Rowe Auto Sales
15330 Center Ave.
Harvey, Ill. Phone Harvey 277-W

Lake County Auto Supply and Sales
708 S. Hohman St.
Hammond, Ind. Phone Hammond 1741

Ideal Motor Sales, 11834 S. Michigan Ave., Roseland, Ill. Pullman 6891

"No matter where you live, there is a Durant dealer near you"

WOMAN'S FANCY DICTATES STYLE IN MERE MACHINE

BY HELEN A. BREIDERT.

[Manager travel and transport bureau Illinois Automobile club.]

The automobile show is a chromatic scale of colors. It is not a machine shop, but a woman's paradise. The decorations are brilliant and varied, and vie with the gorgeous colors of Cleopatra's barge.

The automobile industry is no longer



solely a man's industry, for he has been compelled to give way to many fancies of the women. To the latter are due many of the innovations of elegance, daintiness, adaptation to modern life, and the transformation from a mere machine to a work of art.

There are motors whose trimmings are sterling silver mounted, the designs challenging the art of the silversmiths. Others are lined with tapestries which might have been envied by Mme. La Pompadour. The rich upholstery seems to have taxed the fancy of the most skillful.

Aids for Milady.

Milady has her powder puff in a satin case with her notebook and her mirror. Tucked away in a cosy corner of her electric we are likely to find a cut glass wall pocket filled with a dainty spray of blossoms. The luxury of the car is due entirely to the desire of the dealers to please women.

Many women look to the appearance of the car, color, mountings, finishings; but the war made life a sterner reality and women had to learn to drive. Then they began to think of the machinery of the car, its life, its action, and its speed limits—its possibilities. Women are not without daring, and a woman's machine must do her bidding; therefore new appliances were introduced, such as the automatic window lifter.

Then there were the long pedals for the little woman. The electric starter was a device primarily devised for women, as was the heater. Some cars have introduced the magnetic gear shift, which is operated by pressing a button.

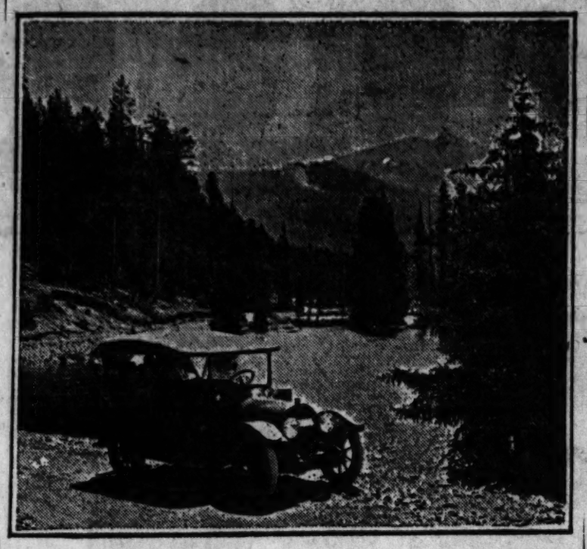
She Even Shines It.

A woman now loves her machine as a good rider loves her horse, and so she has learned to groom and shine her auto. Of course, even those men who wash their own machines cordially encourage the feminine partner to stand around and admire, and before long she is working as hard as he is.

She demands the closed car. It keeps the wave in her hair and the powder on her nose. This idea has intrigued the women of Japan, for the painted beauties now flirt behind their fans in limousines as in rickshas.

Now, Mr. Automobile Man, watch your motor; we women are getting critical. The machine must have pep and action with every device for ease and comfort. Yet, it cannot be a toy, for women are becoming true sportsmen and demand not only performance but beauty of line and color. The present automobile show is attracting women as well as men.

GIFTS OF THE TRAIL



Enter Rocky Mountain park from the east and you, too, may pause to revel in the sudden beauty of Sylvan lake, the snow capped peak in the background, the mystery of pines. Hundreds of tourists felt this lure of the trail last week.

[Press Illustrating Service, Inc.]

U. S. AUTOMOTIVE COMBINE ADDS 2 MORE COMPANIES

BY FRANK B. ANSTED.

[President Lexington Motor Car Co.]

Long strides have been made in the last year in the direction of the goal set two years ago in the organization of the United States Automotive corporation, the alliance of automotive parts making plants centering about Connersville, Ind.

This organization, with $16,000,000 of preferred stock and 300,000 shares without par value, brought under one management, when it was organized, the Lexington Motor company, the Ansted Engineering company, the Connersville Foundry corporation, all of Connersville, Ind., and the Tector-Hartley Motor corporation of Hagerstown, Ind.

The holding corporation was organized to make possible a closer and more effective organization so that the Lexington and allied companies would be in a better position to keep pace with the rapid strides in the industry.

In effecting the organization, it has been our goal to finally manufacture through the United States Automotive corporation and its subsidiaries every part that goes into the finished car and to give it, through the vast output of these subsidiaries, all the benefits of quantity production.

Spring Purchases Made.

The first step in the attainment of this goal was made early this year with the purchase from the Standard Parts company of Cleveland, O., of their spring and axle plant located in Connersville. This spring and axle plant was taken over under the name of the Ansted Spring and Axle company, a subsidiary of the United States Automotive corporation, with an authorized capital of $500,000 of common stock.

The purchase of this plant was followed by the formation, as a subsidiary of the U. S. A. C., of the Fayette Painting and Trimming company, another valuable unit.

For the past several years the Lexington Motor company has had a working alliance with many of these parts making plants and, in some cases, a financial interest in them. The U. S. A. C. was organized that these parts making plants might have single management, so that all would work as a unit, coördinating plans, material, brains, and labor, and eliminating all loss by waste and inefficiency.

The grouping of these plants under one head has enabled the holding company to safeguard every phase of manufacture. It is able to protect, not only its source of supply of materials and the quality of workmanship, but nearly every element that enters into production.

HI COST OF GASOLINE IN FRANCE LEADS TO SUBSTITUTE SEARCH

The rapid increase in the use of automobiles, motor trucks and motor propelled agricultural machinery, together with the high cost of gasoline in France, has brought about much study of the possible use of other motive fuels which might be manufactured from native materials at lower cost to the consumer than gasoline.

At the annual meeting of the Agricultural society at Beziers, a committee was authorized to organize a competition with a view to discovering a practical and economical motor fuel with alcohol as the basis of its composition. Prizes totaling 200,000 francs have been placed at the disposition of the committee, of which amount 100,000 francs will be awarded to the competitor whose product gives the best results. The competition will be open from January to March, 1923.

While the motor fuel sought for is intended for consumption in the existing type of motor engines, a product which could be employed in a modified type of engine will be considered.

HASTINGS FINDS BUSINESS MUST BE CONSERVATIVE

BY C. D. HASTINGS.

[President and General Manager Hupp Motor Car Corporation.]

To attempt anything like a definite and comprehensive prognostication of what 1922 holds in store for the automobile industry and all of its many ramifications is, I take it, much too big a job for any single individual.

I am forced to such a conclusion not so much because of the unsettled conditions which have prevailed since the ending of the war as that I am fully aware it is next to impossible for a manufacturer to forecast general conditions without being influenced by prejudice and bias arising from the affairs surrounding his own company.

Optimism Is Prevalent.

Then, too, it would indeed be the height of folly for one to suggest that the manufacturing and production policy of any one concern should be formed entirely on the good or bad general outlook for the coming year.

To me, however, one of the most encouraging elements entering into the situation, as it affects the future, is what I consider a most pleasing degree of conservative optimism that seems to permeate the minds of the executives of many of the older and better established companies.

The trying times of the last year or so have, I hope, eliminated that element of irresponsibility, of unwarranted and too often positively foolish enthusiasm which have worked more harm to the recognized stability of the business than all of the other adverse conditions combined.

Conditions Will Improve.

As a matter of fact, the graver problems of the industry are going to be solved only by much careful, sane thinking, and we find that those who have weathered recent storms to their best possible advantage are the conservatives and sane thinkers. It is the old story of the survival of the fittest, and once the industry is ridden of its evil elements the future is by no means unpromising.

I am convinced beyond doubt that there will be a gradual business awakening during the coming months which will be beneficial to every deserving unit among the automotive makers.

All over the country there is evidence of renewed confidence among the buyers.

BRITISH AUTOISTS FIND MOTORING CHEAP AS TRAINS

Accurate, up to date information as to the cost of motoring in England, recently secured from English friends by a much traveled New York woman, may afford useful data to other Americans who plan an economical trip abroad.

Railway fares in Great Britain are now high, and the places the travelers wished to visit were so scattered that motoring promised to be cheaper than an intricate railroad trip.

Their choice fell on the Ford for this purpose because it is the car with which they are familiar, and because of the wide reach of Ford service. The British import tax is so high that it is impractical to take a car from America for a short period.

A questionnaire as to the cost of purchasing a car, the cost of running it, and the price of food and lodging en route, was submitted to two English friends, both experienced motorists, with the following result:

Cost of petrol per gal., 3 shillings 6 pence to 4 shillings.

Cost of room at small town hotel, 10 to 15 shillings.

Cost of meals in small towns, breakfast, 4; lunch, 5; tea, 3, and dinner 6 shillings.

Cost of oil per gallon, 5 to 6 shillings.

AUTO MAKERS OF U. S. MASTERS OF MARKET IN PERU

American manufacturers have obtained a virtual monopoly of the automobile trade in Peru, reports W. H. Dunn, commercial attaché at Lima. During 1920 the United States shipped 1,276 passenger cars to Peru, as compared with 599 in 1919. The total number of American cars sold from 1919 to 1920 reached 3,545.

While the market is relatively small on account of the limited purchasing power of the 4,000,000 inhabitants of the republic, the saturation point is far from being reached. The total number of cars in operation is estimated to be about 5,000.

Outside the Lima-Callao district, including the residential suburbs, there are few roads suitable for motor traffic, and it is practically impossible to travel comfortably in any direction for more than ten miles outside the city. There are from twenty-five to thirty miles of fairly good automobile roads in the metropolitan district, less than ten miles consisting of asphalt paving. In the towns most of the roads are paved with rough cobblestones and are sadly in need of repair. A law is now in effect whereby the almost unlimited Indian labor may be utilized in building roads.

Hang Up New High Speed Continuous Run Record

A new record for continuous running of a stock car has been established. Recently on the Beverly Hills tracks near Los Angeles, Cal., an Apperson stock tourster running continuously at high speed for twelve hours, covered a total of 973¾ miles. This is an average speed of 81.14 miles per hour, and exceeds the old record of 957 miles.

The car that created the greatest attention, admiration and enthusiasm during the New York Auto Show was the Philadelphia made

FOX

Air-Cooled Car

Ask anyone who was there

On exhibition this week
main lobby, Auditorium Hotel

Made and Guaranteed by
Fox Motor Car Company
Philadelphia, Penna.

Buick

Facts you should know when you buy a car

The question of greatest importance is not what you will be allowed for your old car but the price you pay for the new car and the *value received.*

You are money out if allowed $100 more for your old car, yet have to pay a $150 higher list price for a new car *when the comparative value is not there.*

A purchaser's loss is only postponed when trading allowances are made above a used car's *real value.* The deal that may appear most satisfactory to you in the beginning may prove to be the most expensive in the end.

No one receives anything gratuitously in this world—*don't be misled by false allowances.*

We believe that any sales policy which encourages the giving of fictitious values for used cars *is an injustice to the public.*

We wish to establish definitely the fact that the Buick Motor Company has never followed this policy—rather has always based the price of its product upon actual costs and when costs come down correspondingly reduced the prices of its cars to the public *without any camouflage whatsoever.*

Compare Buick Values and Prices with all others

Buick Sixes

22-Six-44 Three Passenger Roadster	$1365
22-Six-45 Five Passenger Touring	1395
22-Six-46 Three Passenger Coupe	1885
22-Six-47 Five Passenger Sedan	2165
22-Six-48 Four Passenger Coupe	2075
22-Six-49 Seven Passenger Touring	1585
22-Six-50 Seven Passenger Sedan	2375

Buick Fours

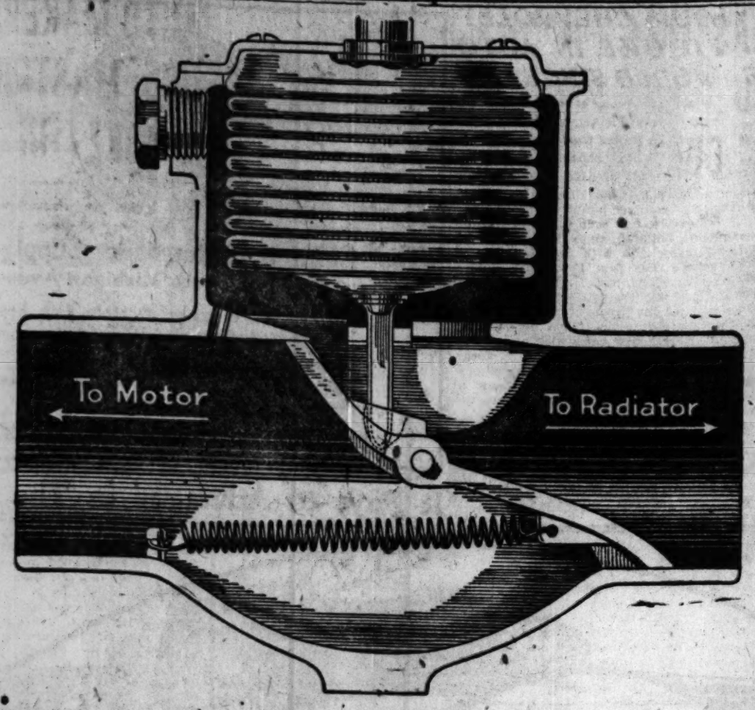
22-Four-34 Two Passenger Roadster	$895
22-Four-35 Five Passenger Touring	935
22-Four-36 Three Passenger Coupe	1295
22-Four-37 Five Passenger Sedan	1395

All Prices F. O. B. Flint, Michigan
Ask about the G. M. A. C. Plan

BUICK MOTOR COMPANY, FLINT, MICH.
Division of General Motors Corporation
Pioneer Builders of Valve-in-Head Motor Cars
Branches in all Principal Cities—Dealers Everywhere

BUICK MOTOR COMPANY, Chicago Branch
Wholesale and Retail
Twenty-First Street and Calumet Avenue

When better automobiles are built, Buick will build them



The Rayfield Thermostat— *first aid* to the Cold Motor

Warms Your Motor Quickly and Keeps It Warm

Here is a regulator of motor temperature that assures a quicker getaway and a smoother performance for your car, even in the coldest weather.

It gives your motor a chance to perform at its best, day in and day out, winter as well as summer—by quickly forcing the required temperature and holding it constant.

Any water cooled motor with a pump circulating system can be kept at an efficient temperature throughout the year with a Rayfield Thermostat.

Its advantages are particularly noticeable right now, when motor temperature, more than any other factor, governs the pleasure of winter driving.

In zero weather, the Rayfield Thermostat forces the required temperature quickly. It maintains this temperature constant throughout the running time, assuring smooth operation.

It keeps the motor warm long after it is stopped, assuring easy starting again for several hours.

In addition the Rayfield Thermostat materially reduces the cost of opeation.

The Rayfield Thermostat furnished complete, ready for attaching. Standard size for use on practically all motor cars, costs but

$10

It saves gasoline because combustion is more complete in a warm motor.

It reduces repair bills because with better combustion unburned gasoline does not escape into the crank case to thin out the lubricating oil.

It saves oil because draining of the crankcase is necessary only about one-fourth as often.

It insures more efficient performance because carbon deposits and fouled spark plugs are minimized.

The fact that it is now used as standard equipment on many of the high grade cars of today is unquestionable evidence of its ability to perform efficiently on different types of motors.

Put a Rayfield Thermostat on your motor today and do away with cold weather troubles. Save 10% to 30% in operation cost and receive an entirely new sense of driving pleasure.

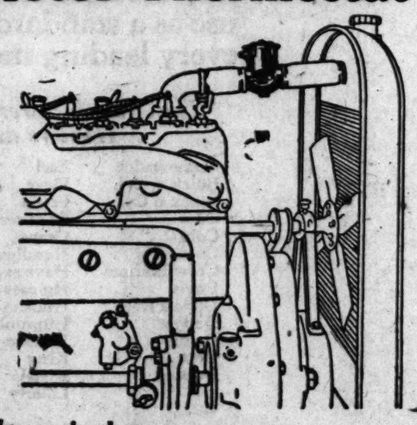
The Rayfield Thermostat is simple, automatic and free from all adjustments—can be installed by any one in 10 or 15 minutes by simply cutting out two inches in the upper water hose and putting the Thermostat in its place.

The Rayfield Thermostat is for sale by all the leading garages and accessory dealers. If, however, your dealer cannot supply you at once, you can order through the Rayfield factory if you give your dealer's name.

BENEKE & KROPF MFG. CO.

21st and Rockwell Sts. *Telephone Lawndale 3560* Chicago, Illinois

How the Rayfield Motor Thermostat Operates



When the motor is cold, the butterfly valve is closed and the circulation of water from the radiator is restricted. As the water around the motor heats, it rises through passages and circulates around the diaphragm.

The diaphragm which contains a sensitive liquid expands when the water circulation around it reaches a determined temperature and is fully expanded at a higher temperature.

The expansion of the diaphragm opens the butterfly valve by means of the pin and the circulation of the water to the radiator is allowed until the water temperature falls below the pre-determined point when the diaphragm contracts and the butterfly valve again closes.

See the Rayfield Exhibit at the Automobile Show

The Rayfield Thermostat and all models of Rayfield Carburetors are shown at the Coliseum. Spaces 18 and 28 in the North end of the balcony.

Under the Band

RAYFIELD

THERMOSTATS and CARBURETORS

For Sale by These Dealers

WHOLESALERS—CHICAGO

Loop

Bethchildt	State and Van Buren
Beckley-Baldwin Co.	1901 Michigan Ave.
Chicago Auto Supply Co.	1351 S. Michigan Ave.
Electric Appliance Co.	701 W. Jackson Blvd.
Ellsford, Spencer, Bartlett Co.	207 N. State St.
Motor Car Supply Co.	1439 S. Michigan Ave.
Sheridan Auto Supply Co.	2927 Sheridan Road
The Automobile Supply Co.	1601 S. Michigan Ave.
Universal Auto Supply Co.	4011 Washington Blvd.

RETAILERS—CHICAGO

North Side

Square Deal Motor Co.	5407 Broadway
Addison Tire & Vulc. Co.	1958 Addison St.
Addport Garage	3532 Southport Ave.
Alliance Tire & Vulc. Co.	1200 Belmont Ave.
Briar Garage	3132 Broadway
Cornelia Garage Co.	3446 Broadway
Chicago Nash Co.	2900 S. Michigan Ave.
Empire Auto Co.	5506 N. Clark St.
F. L. Johnston	3614 Broadway
Keystone Repair Shop	3114 Broadway
North Shore Garage	6619 N. Clark St.
North Shore Motor Exchange	918 Sheridan Road
Parkway Garage	2817 Sheffield Ave.
Pontiac Garage	703 Irving Park Blvd.
R. G. Robertson	58 W. Chicago Ave.
Siegel Auto Service Co.	927 Irving Park Blvd.
Triangle Garage	1558 Jarvis Ave.
Western Motor Car Co.	4920 Sheridan Road
White Way Garage	4800 Broadway

Northwest Side

Rayfield Sales & Service Co.	2200 Diversey Blvd.
Almith Garage	3205 Almith St.
Albany Park Garage	3113 Lawrence Ave.
Community Garage Service, Inc.	2040-50 Fullerton Ave.
Evergreen Garage	1947 Evergreen Ave.
Modern Tire & Repair Co.	3819 W. North Ave.
Northwest Auto Sales Co.	2361 Fullerton Ave.
Northwestern Motor Car Co.	3750 W. North Ave.
North West Garage	4313 Fullerton Ave.
Olar Auto Co.	3807 W. North Ave.
Pioneer Garage	4301 W. North Ave.
Standard Garage	3049 Lawrence Ave.

South Side

The Rayfield Agency	1951 S. Michigan Ave.
Johnstone, Rippey & Johnstone	5120 S. Michigan Ave.
Martin's Auto Repair	5709 S. Hoover St.
Albany Machine Co.	2127 S. Spaulding Ave.
Arends & Loehr	4749 Cottage Grove Ave.
Jos. W. Beamer & Co.	3637 Vernon Ave.
Bird-Sykes Co.	2216 S. Michigan Ave.
M. A. Brake	1211 E. 63d St.
Bruns Bros. & Collins	6118 Cottage Grove Ave.
Chicago Motor Supply	420 E. 63d St.
Chicago Nash Co.	2000 S. Michigan Ave.
Coleman Tire & Supply	6051 Cottage Grove Ave.
T. Dellorte & Son	1634 W. 63d St.
Dempsey & Forquerna	5542 Harper Ave.
Elliot & Sons	1939 W. 63d St.
David S. Feisenthal	1238-40 E. 47th St.
Gibson Garage	5436 Kimbark Ave.
Haynes Garage	4746 Cottage Grove Ave.
House of Albert	4923 Cottage Grove Ave.
Jackson Park Garage Repair Shop	6412 Stony Island Ave.
Jacksonville Auto Repair Co.	1423 E. 67th St.
Lake Park Auto & Machine Works	3430 Lake Park Ave.
Leighton Motor Service	S. E. Cor. 63th & Prairie
Mosher Manufacturing Co.	12 E. 57th St.
Park Grove Garage	4841 Cottage Grove Ave.
Princess Garage	17 W. Marquette Rd.
Public Motor Club	6037 S. State St.
Sixty-first St. Garage Co.	363 E. 61st St.
South Side Automobile Supply	5333-34 Lake Park Ave.
Stayer Service	100 W. Garfield Blvd.
Super Auto Repair	214 W. 67th St.
The Chain Garage	51 E. Garfield Blvd.
Vista Garage	227 E. 47th St.
Wagner Bros. Garage	5520 Harper Ave.
Washington Park Repair Shop	5247 Kimbark Ave.
Western Motor Car Co.	2431 S. Michigan Ave.
West Pullman Garage	536 W. 119th St.

West Side

Balcom Bros. Garage	5012 W. Chicago Ave.
Cicero Auto Repair	525 N. Cicero Ave.
Crescent Garage	4314 W. Harrison St.
Garfield Auto Supply	3757 W. Madison St.
Jackson Auto Accessories Co.	3155 Jackson Blvd.
Kirby Bros.	5649 W. Madison St.
Midwest Garage	28 N. Laramie Ave.
A. M. O'Leary	3401 Ogden Ave.
Spark Plug Lock Co.	4055 W. Madison St.
Star Garage	4615-19 W. Madison St.
West Lake Garage	2943 W. Lake St.

ILLINOIS

Ed. Schramm	Addison
Bell & Johnson	Aurora
Belvidere Buick Co.	Belvidere
Hackett-Harvey Co.	Bloomington
Blue Island Garage	Blue Island
A. S. Nelson & Son	Champaign
Lincoln Highway Garage	Chicago Heights
Holden & Tucker	Christmas
Danville Auburn Auto Co.	Danville
Decatur Battery Service	Decatur
Meiser Auto Sales	Des Plaines
Harry I. Hinz	Dixon
C. J. Moody Co.	Elgin
Evanston Auto Co., 1026 Davis St.	Evanston
Northwestern Garage	Evanston
Franklin Park Garage	Franklin Park
Geo. W. Buckhausen Auto Co.	Freeport
Illinois Motor Works	Freeport
Nelson's Garage	Galena
P. & M. Accessories Co.	Galesburg
White Front Garage	Gilman
James A. Bates	Harvey
J. H. White & Son	Havana
Rammeyer's Garage	Hinsdale
John Green & Son	Hoopeston
Bell & Brown Motors Co.	Joliet
Fred Sipper Garage	Joliet
Larson & Lundberg	Kewanee
La Grange Auto Station	La Grange
Tedens & Sons	Lemont
Mattoon Motor Co.	Mattoon
Broadway Garage	Melrose Park
Auto Service Co.	Moline
F. H. Goode & Son Garage	Morris
Bode's Garage, 30 Lake St.	Oak Park
South End Auto Garage, 221 Harrison St.	Oak Park
C. M. Curtin Garage	Ottawa
Eggleston Motor Co.	Pontiac
Kasbeer Garage	Princeton
Riverside Auto Service Co.	Riverside
J. A. Bussard	Rock Island
Arnold Auto Supply Co., 129 S. First St.	Rockford
A. G. Bergstrom Motor Car Co.	Rockford
A. H. Barth	Springfield
M. R. Thackaburry	Sterling
Main St. Garage	Streator
Motor Tire & Supply Shop	Watseka
Wheaton Motor Co.	Wheaton

INDIANA

Massey Garage	Anderson
Sherwood & Chastain	Bedford
Inland Motor Sales Corp.	Connersville
Fisher Garage	Elkhart
Lease Garage & Motor Sales	Elkhart
Gem City Auto Co.	Frankfort
Globe Auto Repair & Paint Shop	Fort Wayne
Fifth Ave. Garage	Gary
Pettit & Startsman, 675 S. Hohman St.	Hammond
Rayfield Sales & Service Co., 1141 E. Washington St.	Indianapolis
Knightstown Machine Shop	Knightstown
Harry Gruenech	Logansport
Easton's Garage	Merrillville
F. O. Hills (Hill's Machine Shop & Garage)	Milford
Sherwood & Chastain Auto Co.	Mitchell
Ignition Service Co.	New Albany
Steinhart Motor Co.	Princeton
McConobie's Garage	Richmond
Steve Worley Garage	Richmond
Davison Battery & Service Co.	Shelbyville
Hagedorn & Wehrle	South Bend
F. L. Mendes & Co.	South Bend
Crackel Bros. Motor Co.	Vincennes

IOWA

Automotive Repair Co.	Burlington
Baltz Bros.	Castalia
Caeringer Auto Co., 606 2d Ave.	Cedar Rapids
Northwest Garage	Cherokee
General Auto Co.	Clinton
L. F. Magee Auto Co.	Council Bluffs
Ennels Mfg. Co.	Davenport
Motor & Carburetor Service Co., 1225 Locust St.	Des Moines
Kerper Elec. Co.	Dubuque
Jacob Brass	George
Guseman Garage	Iowa City
Erickson & Roberts	Keokuk
G. W. Darling Co.	Marshalltown
W. K. Umbenhour	Mason City
Motor Service Co.	Moville
Banker Auto Co.	Muscatine
Monona County Auto Co.	Onawa
Adams & Burtch	Ottumwa
Vander Berg Bros.	Sioux Center
Automotive El. Service Co., 306-12 Sixth St.	Sioux City
Arthur Kern Co., 503 Pearl St.	Sioux City
Red Ball Garage	Waterloo
A. L. Hanes	Winterset

MICHIGAN

James J. Bright & Co., Distributors, 4831 Woodward Ave.	Detroit
Walter Bros.	Battle Creek
Apperine & Vittman, 225 Bond Ave., N. W.	Grand Rapids
Public Service Garage	Ironwood
Buddle & Vitelli Garage	Iron Mountain
Hardy Garage	Manistique
Reed Garage & Mach. Works	Muskegon
Klingland's Garage	Negaunee
Standard Garage	Norway
Rile & Behm	Saginaw

WISCONSIN

West'n Motor Supply Co., Distributors, 468 Jefferson St.	Milwaukee
Prentkere-McGlinnis Co.	Baraboo
L. C. Fiske Electric Co.	Beloit
Foster Bros.	Clintonville
Hasbery Auto Co.	Eau Claire
Sable Bros.	Fond du Lac
Wagner Bros.	Hudson
Automotive Mach. & Tool Co.	Janesville
Potters Tire & Vulc. Co.	Janesville
Russell Garage	Janesville
Auto Service Station	Kenosha
Bistow Motor Co.	La Crosse
Purcell-Wiechan Co.	Madison
Auto Service Garage	Marinette
Drescher Service Station, Ogden Ave. and Van Buren	Milwaukee
Larsen Auto Co.	Oshkosh
Belcher & Arndt	Plymouth
Portage Road & Engine Co.	Portage
Electrical Construction Co.	Racine
Anderson & Newman	Superior
Watertown Motor Car Co.	Watertown
Modern Garage	Wausau

MISSOURI

Rustenard Service Co., Distributors, 3929 Locust St.	St. Louis
Marshall Mfg. Co., 3944 Locust St.	St. Louis
Ray Supply & Repair Co.	Hannibal

TRIBUTE PAID TO SAMUEL E. BRADT ON RETIREMENT

Was Factor in Growth of Good Roads.

One of the happenings of the year was the retirement from the position of superintendent of state highways of Samuel E. Bradt of De Kalb, says a resolution of tribute passed by the Illinois Bankers' association. Mr. Bradt left this office after an official career which began in 1913 and after a connection with the good roads movement which runs back for nearly twenty years. Probably no other man in Illinois, through his interest as a private citizen in the good roads movement and through his connection with the actual construction work as an official, has left a greater imprint on the campaign to pull Illinois out of the mud than Mr. Bradt.



SAMUEL E. BRADT.

His Efforts Rewarded.

Mr. Bradt is a banker and business man. His interest as a citizen who appreciates the value of good roads to the farming and industrial life of the state led him to accept a position as a member of the township highway commission. In this office he became grounded in the essential facts that lay at the bottom of the bad road conditions of that period. His township became a pioneer in the construction of permanent roads and the very elementary work of permanent drainage. His success in this endeavor led to his appointment as chairman of the good roads committee of the Illinois Bankers' association.

Through his efforts with this committee a campaign of education was started among the bankers of Illinois. This campaign was based upon the industrial and agricultural economy that would come from construction of permanent roads and the elimination of waste due to the temporary character of roadwork then prevalent in the state. He organized the good roads work among the bankers in such an effective manner that when the Illinois Highway Improvement association was formed in 1912 as a combination of the various state-wide groups which tackled the good roads problem with a united front Mr. Bradt was recognized as the man whose statistics on the subject were made the basis of the demand for legislation under which the old township system was to be supplanted by state and county units of construction.

First Suggested Bond Issue.

Mr. Bradt first suggested the $60,000,000 bond issue under which the main trunk lines of the state are being improved. Frequently he has been called to Washington for consultation on good roads matters by federal officials, and has been sought out by the highway departments of other states seeking information on the subject.

Mr. Bradt has been able to demonstrate in a very signal manner the public benefit that accrues when a man holds public office only for the purpose of giving public service.

BLAZING THE WEST TRAIL



[Keystone View Co.]

The old admonition, "Go West," was taken literally last season by this motor caravan, which crossed from New England to Idaho to take up homesteads.

Duesenberg Driven to Victory by Roscoe Sarles

Roscoe Sarles, who added another victory to his already long list when he drove his special Duesenberg motored facing car into a sharp finish at the 150 mile speedway races at Cotati, Oct. 23, owns and drives a Roamer sport model job equipped with a Rochester-Duesenberg motor for his personal use. Sarles, who was one of Barney Oldfield protégés, and who drove Oldfield's "Golden Egg" in a number of races, joined the Roamer racing crew in 1918.

VALUE OF AUTOS AT SECOND HAND RULES—JORDAN

BY EDWARD S. JORDAN.
[President Jordan Motor Car company.]

Who will survive in the automobile industry?

One of the basic facts that will determine survival was contained in the ten word advertisement of a certain firm several weeks ago when they asked, "what will your car be worth a year from today?" This is the greatest motor car advertisement ever written.

The ten words of this advertisement will determine how many cars will be produced by the entire industry, how many factories can stay in the business, how many dealers will survive the battle of 1922 and how many salesmen will be forced into other lines.

Second Hand Valuation.

There are some manufacturers and dealers who do not yet actually realize that survival in this industry depends absolutely upon one thing—second hand valuation.

Ask ten leading distributors to tell you which cars maintain the highest second hand valuation in proportion to their original cost.

You will find about two in the $400 to $600 class; three in the $700 to $1,000 class; three or four in the $1,100 to $1,900 class; a few in the $2,000 class and two or three are given leadership in the class above $2,000.

All of this will determine the course of the industry in 1922, as the next four months will indicate.

Where makers have already announced final prices on models of unusual value, these prices will be maintained, for those makers know that the public prefers better service and higher second hand valuation to cheapening of quality to attain lower list prices.

Warning to Buyers.

Owners of old cars are liable to make the mistake that many makers have made and hold their inventories too long. If car owners have not taken their losses on old cars they may wait until spring and then suddenly decide that list prices have reached bottom and that it is the time to trade.

With factory production reduced and the dealers having few new cars in stock, owners will find dealers handling new cars of high second hand valuation, refusing to trade except on cars of equally high, second hand value.

Dealers will find a comparatively easy market under these condition, for it is then that the demand should overtake the supply. This will create a tendency toward rising prices. Owners of cars of low second hand value will find the bars up against trading.

The Price of a Car.

The price of a car now will doubtless be figured by the purchaser as representing the list price, plus service expense and depreciation when he comes to sell it, and there will probably be many who will do this before March 1.

The manufacturer who builds real service into his car deserves to survive, for he is building high second hand valuation for the owner. The dealer deserves to survive who does not have to build service into the car after he has sold it and charge the owner for it.

So it is that the owner who discovers the first cost of his car is practically the last will become an active salesman for that manufacturer and "he who serves best will survive."

LOUIS CHEVROLET FIGURE IN AUTO WORLD SINCE 1897

Louis Chevrolet, who has a Frontenac display during automobile show week, has a racing history replete with thrills. He has probably driven more different types of race cars than any other driver, and has been a persistent tutor of younger pilots.

Chevrolet has been a figure in automobile building since 1897, when he was associated with the Mors car in France. His first Frontenac victory was at Cincinnati in 1917. But he did not stop there. He kept on building until his product won the title of world's champion. Then he designed an entirely new car which again won the title the following year, performing a feat new in automobile history.

It was then that he set about to build his years of experience into the motor he is now announcing.

ONE CHEAP HELPER.

A very useful article to have in the tool box is the type of clamp variously known as a "C" clamp or a "U" clamp. There are numberless uses for the part, but possibly its greatest value is to hold a large monkey wrench to the running board, the wrench acting as a vise.

Automotive Accessory Dealers!

CHICAGO AUTOMOBILE SUPPLY HOUSE — SERVICE QUALITY PRICE

Garagemen and Repairmen!

The Chicago Automobile Supply House
1349-51-53 South Michigan Avenue

Invites you to make its store your headquarters during the 1922 Auto Show, January 28th to February 4th.
Its selling force will be on hand to show you every possible courtesy.

Long Distance Phone—Calumet 5037-8-9

It Pays to Advertise in The Tribune



Your Winter Comfort is Now Assured

AT least 80% of the closed cars exhibited at the show this year are Perfection Heater equipped.

To the great host of people who have learned the comfort of heated motor cars, a car without Perfection Heater equipment is incomplete.

The delightful comfort of Perfection Heaters is not restricted to the closed car owner, but is available also for those people who prefer the open car.

The acknowledged supremacy of Perfection Heaters is indicated by their exclusive use as a standard equipment by practically every leading motor car manufacturer.

The Manufacturers of These Cars Use Perfection Heaters as a Standard Equipment

Ambassador	Earl	Maibohm	Scripps-Booth
Buick 4 Cyl.	Elcar	Marmon	Sheridan
Buick 6 Cyl.	Ferris	Mercer	Standard "8"
Case	Gardner	Meteor	Stephens
Cole	Grant	Mitchell	Stevens-Duryea
Columbia	Handley-Knight	Moon	Studebaker
Crow-Elkhart	Haynes	National	Stutz
Davis	Holmes	Oakland	Templar
Dixie Flyer	Hudson	Oldsmobile	Velie
Dodge	Hupmobile	Paige	Westcott
Dorris	Jackson	Premier	Willys Knight
Dort	King	R & V Knight	Winton
Dupont	Kissel	ReVere	Yellow Cabs
	Liberty	Roamer	

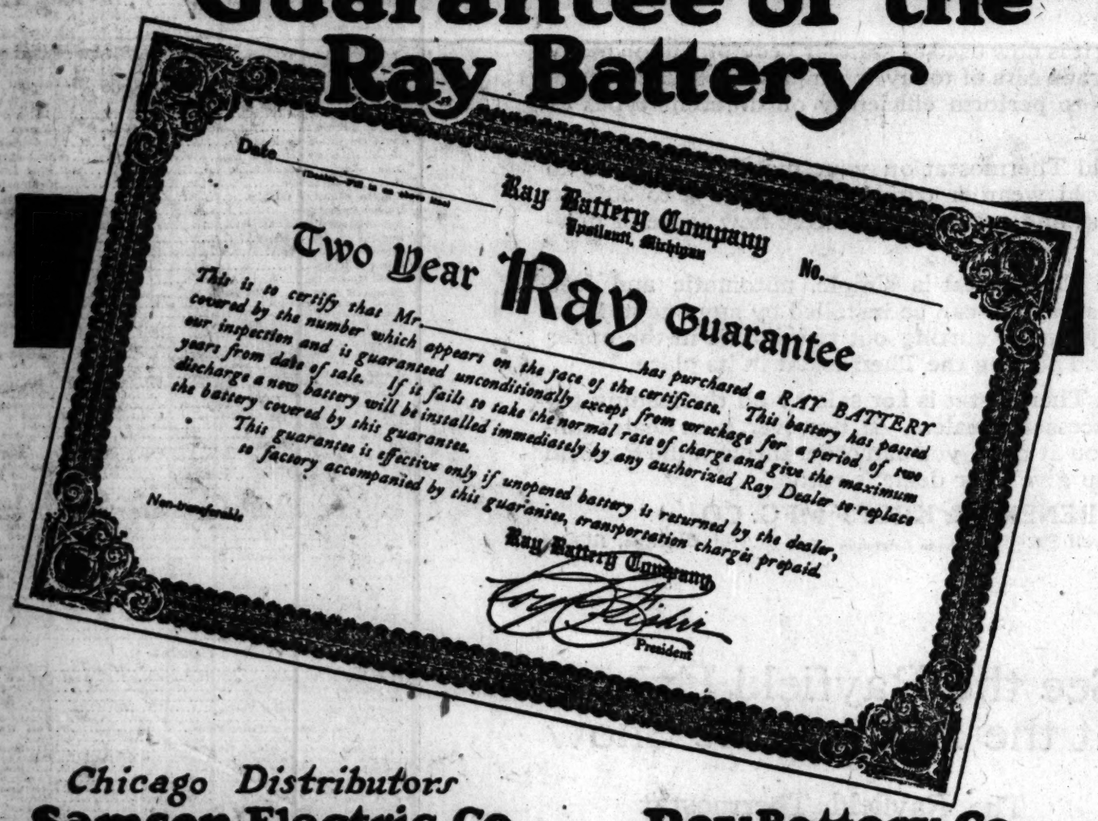
The PERFECTION HEATER & MFG. COMPANY
6545 CARNEGIE AVENUE ∴ ∴ CLEVELAND, OHIO

Mid-West Distributors
Arthur Jones Electric Company, Chicago
Babcock Automobile Spring Co., Milwaukee, Wis.
Universal Accessories Co., Indianapolis, Ind.
Wedler-Shuford Co., St. Louis, Mo.
The Lacey Company, Grand Rapids, Mich.

PERFECTION MOTOR CAR HEATERS

Chicago Exhibit, Space 211

Battery Dealers read the 2 Year Unconditional Guarantee of the Ray Battery



Chicago Distributors
Samson Electric Co. 1456 WABASH AVE.
Ray Battery Co. YPSILANTI-MICH.

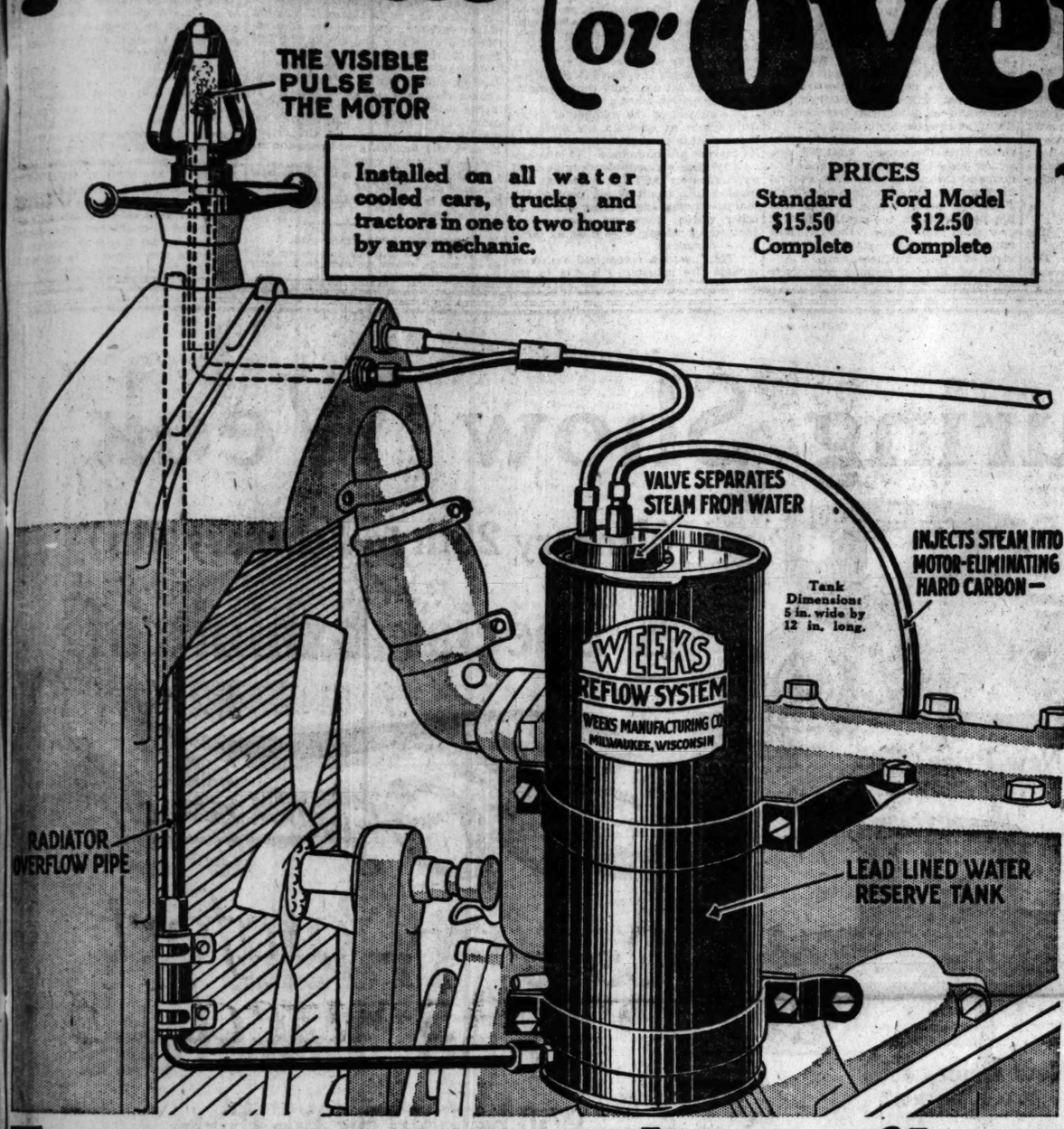
Every Battery Dealer Who Visits the Show Should See

RAY BATTERY



WEEKS re-flow prevents freezing or overheating

~ends carbon trouble~



Installed on all water cooled cars, trucks and tractors in one to two hours by any mechanic.

PRICES	
Standard	Ford Model
$15.50 Complete	$12.50 Complete

Most Important Development Since the Self Starter

—makes any water cooled motor more eager to pull—gives any water cooled motor increased power and flexibility—reduces fuel consumption and IS THE ONLY DEVICE THAT GIVES AMPLE ADVANCE WARNING OF MOTOR ABUSES. It provides protection against damaging, expensive engine troubles and costs so little that every car owner can afford it.

WEEKS re-flow

Keeps Motors Healthy

is certain in action. There is nothing to get out of order. Its mechanism is simple and fool-proof. There is no condition under which Re-Flow will not function 100% efficiently. Its principle is simple and sound and its functioning is highly effective. Owners marvel at the remarkable results it accomplishes. **Here's what it does**—Re-Flow keeps the radiator brim full at all times. It makes one mixture of alcohol and water last all winter. Re-Flow does this because it condenses the steam and vapor that ordinarily waste out the radiator overflow pipe. A Re-Flow equipped car has the overflow pipe connected to the Re-Flow condensing tank so that the steam and vapor are condensed and returned to the radiator, keeping it always brim full.

Prevents freezing

by keeping the alcohol content of the cooling solution always the same. Because the original mixture is used over and over all winter long, the anti-freeze balance remains undisturbed. Re-Flow owners with the proper mixture in the radiator to start with are positively protected against freezing. On less cold days when alcohol solutions boil easily and quickly evaporate, it makes no difference because Re-Flow condenses and returns the steam and vapor to the radiator as fast as they are formed.

Prevents overheating

—damaging, costly overheating—burned bearings or scored cylinders is usually caused by lack of water in the radiator. This condition can never arise when Re-Flow equipped, providing the motor is being properly lubricated.

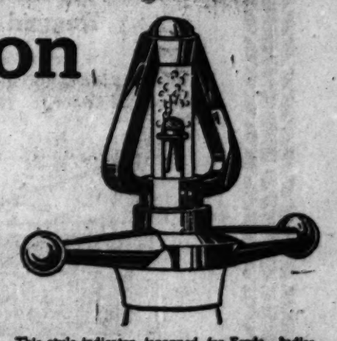
Ends carbon troubles

Vapor scientifically injected by Re-Flow into the combustion chamber of the motor through a tube to the manifold positively prevents the formation of "hard" carbon and gives that "rainy day," quick pick-up effect. Spark plugs remain clean, and gummed, sticky valves are unknown. The installation of Re-Flow on a motor filled with carbon will soften the carbon and entirely eliminate the knock. Re-Flow assures positive ignition, and thereby a decrease in fuel consumption is effected.

Tells exact condition

of your motor at a glance. You will notice the first bubble of heat long before your motor is damaged. RE-FLOW warns you in advance of the following common troubles—low oil, retarded spark, broken or loose fan belt, broken water pump, clogged water hose, low water, closed shutter or any undue strain on the motor.

There are three stages to the indicator: **1st, bubbles; 2nd, percolation; 3rd, steam.** If adjusting the radiator shutter, spark lever or choker fails to remedy the first two stages and it steams—STOP for investigation. You cannot overlook the distress signal of the visible pulse. The RE-FLOW meter is not only a watchman of your motor but a handsome radiator ornament. **RE-FLOW is positive protection.**



This style indicator, japanned, for Fords. Indicators for other cars are nickel plated and without side arms.

Every car needs re-flow

—if water cooled

Every Water Cooled car is constantly in danger of freezing or overheating unless Re-Flow equipped. Every owner of a water cooled car invites expensive overhauling and part replacement jobs until he installs Re-Flow.

Besides, Re-Flow wonderfully improves the performance of any water cooled car. In fact, nothing since the electric starter has given so much added pleasure to car driving as Re-Flow.

Re-Flow pays for itself. All the advantages really make the cost nothing. The saving it makes in alcohol in one winter will nearly pay for the installation. The saving it continually makes of fuel and oil class it a cash dividend payer.

Immediate investigation will save you much money and give you perfect peace of mind.

Re-Flow has proved itself

Any Re-Flow owner will tell you that you cannot afford to be without it. Any one of the listed garages and service stations can show you why.

Here's what some of Chicago's wisest automobile men think about

RE-FLOW

Chicago, Dec. 29th, 1921.

RE-FLOW COMPANY,
2542 S. Michigan Ave.

UNDERSIGNED are driving cars equipped with RE-FLOWS and find that it does the following—

1. Keeps cooling system 100% efficient.
2. Eliminates carbon trouble by feeding moist air to the motor.
3. Indicator warns you of overheating from any cause.
4. Prevents loss of alcohol solution.
5. RE-FLOW needs no adjustment.

Mack International Motor Truck Corp., C. Esthus, Service Mgr.
James Levy Motors Co., James Levy, Pres.; Chas. E. Gregory, Sec.
Stayer Motor Car Co., E. Roy McNiece, Secy. and Treas.
Olson-Flory Co., 2118 S. Michigan Ave., A. W. Olson.
Western Motor Car Co., H. T. Hellleyshead, Pres.
National Motor Sales Co., J. Engbrecht, S. Mgr.
Chicago Universal Club, F. J. Delahunt, P. A.
Elgin Motor Car Sales Co., F. R. Meehan.
Chicago Sheridan Co., C. H. Burke, Pres.
Oakland Motor Car Co., G. C. Ferris.
C. Frank Taylor, 908 Windsor Ave.

Satisfaction Guaranteed or Money Back

DEALERS—It will pay you to get in touch with us immediately regarding our extensive plans for Re-Flow—AND YOU reduce your service costs by making Re-Flow a part of every new car sale. Get quick turn-over on your used cars by improving the motor performance of each.

See Re-Flow at These Garages and Service Stations:

Chicago Sheridan Co., 2542 S. Michigan Ave
Argyle Garage, 5057 Broadway.
Studebaker—Mr. Clark.
Bird-Sykes, 22nd and Michigan Av.
Paige—Mr. Rich.
The Avenue Auto Livery, 1118 Chicago Ave., Evanston, Ill.
Reamer Limousine—Mr. Falod.
American Motor Sales Co., 17 E. Garfield Blvd.
Oldsmobile.
Jackson Park Battery Co., 6730 Cottage Grove.
Buick—C. A. Saha.
James Levy Motor Co., 23rd and Michigan Ave.
Buick.
L. Geyler, 2502 S. Michigan Ave.
Dort—Mr. Smith.
Oldsmobile Co., 2035 S. Michigan Ave.
Mr. Finley.
Oakland Motor Co., 2426 S. Michigan Ave.
Friers-Malwitz Motor Co., 4101 Irving Park Blvd.
Ford—C. W. Malwitz.
Simpson Motor Car Co., 3537 N. Robey St.
Ford—A. Simpson.
Wright-Mendenhall Co., Clark at Maple St.
Ford—Mr. Stahl.
Olson Flory Co., 2118 S. Michigan Ave.
Paige—A. W. Olson.
Rhoo Motor Co., 6041 Cottage Grove Ave.
Ford—Mr Rhoo.
Cole Motors Co., 2235 S. Michigan Ave.
Cole—Mr. Silvers.
Dakin Garage, 947 Dakin St.
Buick—John N. Case.
Columbus Park Garage, Madison and Menard, Austin.
Paige.
P. J. Delahunt, 62 W. 18th St.
H. E. Curtis, 6840 Stony Island Ave.
Ford—H. E. Curtis.
Dashiell Motors Co., 26th and Wabash Ave.
Dodge—M. Faull.
De Luxe Garage, 3721 Broadway.
Buick—Geo. Marks.
Duessenberg & Malberg, 1117 Roscoe St.
Callahan & Kraus, 2441 S. Michigan Ave.
Ford—Callahan.
E. & G. Motor Sales Co., 117 E. Garfield Blvd.
Dort—A. Anderson.
National Motor Sales, 2515 Michigan Blvd.
Mitchell—H. J. Engbrecht.
Eckersalls Auto Shop, 7214 Cottage Grove Ave.
Buick or Stephens.
Elgin Motor Car Sales Co., 2323 S. Michigan Ave.
Elgin 6—F. R. Meehan.
Hesser & Soden, 1236 Morse Ave.
Ford—J. E. Hesser.
K. P. Automotive Engine Co., 4657 N. Crawford Ave.
Studebaker—C. A. Powers.
Howard-Clark Garage, Howard St., East of Clark.
Andrew Johnson, 1656 W. Division St.
Ford.
Johnstone, Bipsy & Johnstone, 1153 E. 47th St.
Studebaker.
Lowenthal Company, 4554 N. Leavitt St.
Ford—J. Lowenthal.
Dave LaPlant, 554 Diversey.
Ford—David LaPlant.
Geo. W. Kamin, 7417 Stony Island Ave.
Mitchell.
Lincoln Ave. Motor Sales Co., 5206 Broadway.
Oldsmobile—C. Martinson.
F. Morbeck Riviera Garage, 4827 Broadway.
Haynes—F. Morbeck.
Melrose Garage, 3522 Broadway.
Paige.
Marmon Chicago Co., 2234 S. Michigan Ave.
Marmon—O'Connell.
Marshall Field & Co., 25 E. Washington St.
Chandler Coupe—Mr. Guy Smith.
Olson & Johnson (Ingleside Garage), 913-915 E. 75th St.
Oldsmobile—F. O. Olson.
Barfield Carb. Sales & Service, 3941 Washington Blvd.
Hudson—Cyril D. Loftus.
W. O. Schmidt, 554 Diversey (Rienze Garage).
Velie—W. O. Schmidt.
61st Street Garage, 361 E. 61st St.
Buick—J. T. Emerson.
Chas. Root, Chicago Motor Club.
F. T. Edwards.
State Garage, 6907 S. State St.
Jeffery—D. Grigorief.
Standard Auto Station, 1041 E. 75th St.
Engine—Ottman.
Frank Smil, 3524 N. Clark.
Ford—H. F. Glass.
Star Garage, 4619-25 Madison St.
Ford.
System Garage & Machine Shop, 1208-1212 E. 47th St.
Lexington—Sam Grow.
Lloyd Shaneey, 1004 Diversey pky.
Fords—Mr. Thomas.
C. Frank Taylor, 917 Wilson Av.
Elgin.
Windle Garage, 4067 Broadway.
Marmon—K. S. Wilcox.
H. W. Cooper, 2244 S. Michigan Av.
Templar—H. W. Cooper.
Alliance Garage, 1200 Belmont Av.
Hudson.
Hartless Linen Towel & Supply Co., 646 N. Parkside Av.
White 1 ton truck—F. Hartless.

Milwaukee, Wisconsin, Dealers
Nelson Mitchell Company.
John E. Nelson, Prop.
Universal Garage, 500 Twelfth St.
E. G. Walker Co., 1823 Center St.
Wilson Garage Co., 375 Summit Av.
East Side Buick Co., 486 Milwaukee St.
Ben Luedke & Co., 717 Scott St.
P. H. Gross Hardware & Supply Co., 216 Third St.
Money Auto Co., 722 Oakland Av.
Collin's Tire Stores, 2727 Grand Ave., 450 11th Av.
Hartzer Tire and Battery Shop, 450 National Ave.
Seifert Motor Car Co., 266-268 27th St.

Detroit, Michigan
Re-Flow Co. of Detroit, 3680 Twelfth St.

SELLING AGENTS WANTED EVERYWHERE — QUICK SALES — GOOD PROFITS

THE RE-FLOW COMPANY

Manufactured Exclusively by Clum Mfg. Co., Milwaukee

DISTRIBUTORS

2542 South Michigan Avenue, Chicago. Phone Victory 7620

An automatic cooling system—the most welcome innovation since the vacuum gasoline feed. Over four thousand now use Re-Flow. Every owner says, "Never again will I drive a car without it."

ALL MUST STUDY PUBLIC HIGHWAY, CHAPIN ASSERTS

Last Year Saw Greatest Progress, He Says.

BY ROY D. CHAPIN.

[President Hudson and Essex Motor Car Companies.]

In all the years of highway transport development in this country, 1921 stands out as the period in which there has been the most forward looking crystallization of industrial, state, and national policies.

We have finally come to a realization of the fundamental fact that neither the highway nor the vehicle which travels over it can be considered as things apart. Today we know that each is but an aspect of highway transport and that it is only as the two together perform a real service to the general public that either can be of lasting value.

The "booster" period has passed. In the future progress in highway transport must and will be measured upon the basis of economic facts both from the standpoint of individual transportation and from the broader viewpoint of an interrelationship of all forms of transportation.

Highways Problems for All.

The automotive manufacturer must recognize this as he plans his production, the automotive dealer must study and analyze it as he surveys his selling territory, the highway engineer must take it into account as he compiles his estimates for highway construction and maintenance. The city planning expert must reckon with its influence as he measures the future development of his municipality. Its effect will be found in real estate valuations, in our recreational areas in education, in every phase of life here and abroad.

In the analysis of the events which have brought the highway transport officials of the country to these conclusions, three factors stand out in sharp relief, although no one of them can be considered separately. One is the enactment of the Townsend federal highway act of 1921; second, the progress made by the bureau of public roads of the department of agriculture under the leadership of T. H. MacDonald and in close coöperation with state highway departments, and third, the development of the work of the highway and highway transport education committee.

National Policy Sound.

In the passage of the amendments to the original federal aid act, the nation has been provided with a sound and intelligent highway policy. Through its recognition of the need for an adequate and connected interstate highway system, through its concentration of federal funds upon state highway systems not exceeding 7 per cent of the total mileage of each state, through its drastic maintenance requirements, and through rigid standards of construction in which future as well as prevailing traffic needs must be taken into account, the act marks a distinct advance over all of our policies of the past.

There is necessary to a full workout only a continuance of ample appropriations, such as the five year program of $100,000,000 a year already before congress and supported by a strong public sentiment. It is inconceivable that this will not be granted, but here there is a definite field for endeavor for all who believe in sound highway development.

Perhaps one of the most valuable studies now in progress is that of the relation of the road to the vehicle. An examination of the facts is still far from complete, but already we are gaining a new conception of these problems and one that offers distinct encouragement.

Surplus War Material for State Roads

The statistical department of the Earl Motors, Inc., has just issued a bulletin covering the deliveries of surplus war materials to the various states for road building purposes. This distribution covers every state in the Union. The value of the materials is upward of $100,000,000, and, according to the statistics of Earl Motors, is but one of many indications of the increase in road improvement and new road construction during 1922 that must have a very decided effect on the increase of motor transportation, particularly in regard to touring cars.

The greatest amount is for Texas, where over $7,000,000 worth of material was delivered; the smallest, Rhode Island, where an amount of $229,900 is given.

In detail the amounts are:

Alabama	$ 2,587,740	Nevada	1,182,300
Arizona	2,041,401	New Hampshire	412,500
Arkansas	2,025,000	New Jersey	1,557,900
California	3,687,500	New Mexico	2,133,440
Colorado	2,527,640	New York	5,509,520
Connecticut	643,500	North Carolina	3,033,920
Delaware	412,500	North Dakota	1,477,350
Florida	1,483,900	Ohio	4,194,900
Georgia	4,271,600	Oklahoma	2,112,000
Idaho	1,474,000	Oregon	1,662,000
Illinois	5,462,400	Pennsylvania	4,384,600
Indiana	2,942,920	Rhode Island	229,900
Iowa	2,871,000	South Carolina	1,768,920
Kansas	2,951,600	South Dakota	2,365,900
Kentucky	2,011,900	Tennessee	3,156,500
Louisiana	1,472,100	Texas	7,101,240
Maine	973,500	Utah	1,330,500
Maryland	1,056,160	Vermont	528,100
Massachusetts	899,800	Virginia	2,920,800
Michigan	4,648,320	Washington	1,391,500
Minnesota	3,190,100	West Virginia	2,254,400
Mississippi	3,273,320	Wisconsin	3,042,000
Missouri	3,669,800	Wyoming	1,230,900
Montana	2,400,400		
Nebraska	3,347,660	Total	$117,110,751

2,000,000 AUTOS WILL BE SOLD IN 1922, COOK AVERS

BY R. C. COOK.

[Chicago Distributor of Velie Cars.]

That 1922 will be a mighty good year in the automobile industry, is a prediction that has sound facts for its basis as well as optimism. A clear, sane view of the new year's getaway in motors reveals evidence of a return to normal prosperity which none but blind pessimism can dispute.

Normal prosperity, of course, does not mean comparisons that superficial observers are prone to make, with periods of extraordinary spurts. Every thinking well wisher of the industry prefers the normal in maintenance of business, and expansion for "the long haul"; and there is every indication that the coming year holds this in store for us.

Gradual Upward Curve.

This "return" in motors, as in other lines, will not come with a rush. It will be a steady upward tendency. This expectation is based on a dispassionate study of the situation, as well as strengthening of demand for cars, already in evidence.

"The period of readjustment" by no means caused anything approaching a standstill in the business. In spite of all the adverse influences the demand required the industry to produce about 1,700,000 motor vehicles in 1921. This parallels 1917, which may be fairly taken as a normal year.

Replacements alone for 1922, on the accepted basis for figuring, would call for nearly 2,000,000 motor vehicles. This takes no account whatever of new demand, which is certainly evident enough to all who know anything about the business done at the New York show and in the big centers of motordom since that show.

Farmer as a Buyer.

The farmer is again coming into the market. A recent far flung research by one of the ablest organizations in the country gives answer that farmers will reëstablish their preponderance as automobile buyers at no distant date—possibly in 1922.

The bureau of the census count shows that there were 2,141,200 passenger cars and 139,000 trucks on farms at the end of 1919. The general increase in registration in a farm state since that period would indicate that the present farm registration is well over 3,000,000. Signs, though now faint, point to the beginning of a revival of export business.

One of the most striking pointers to the vitality of the nation's motoring interest, is the public's intelligent absorption in design, power, and construction practice—all that goes to make up the car.

Knows What He Wants.

The motoring public of our country is educated in construction to a degree that would not have been credible some years ago. The average motorist today has a working understanding of the car that once belonged only to those in the industry.

He studies, compares, and bases his convictions not only on personal experience, but the best scientific judgment obtainable. Without doubt the constant and widespread publicity, the operation of some publicity, as well as the operation of some 10,000,000 motor vehicles, has made us a nation of motor specialists. Even those who do not own or drive cars are ready at any time to discuss the various practices.

This interest naturally centers mainly in the power plant.

The subject of the number of cylinders comes at once to the fore. It is interesting to mark its steady rise to its present predominance. As long ago as 1915 the six cylinder engine held approximately half the field. At the present time about 60 per cent of the manufacturers are making sixes. In other words, there are more manufacturers producig sixes than all other types combined.

"This," says a recognized authority outside the industry, "is due to the fact, as all engineers know, that the six cylinder engine is in absolute theoretical and practical balance providing it is properly designed."

Lubrication Important.

Lubrication is the very basis of all successful motor operation. Without oil at every point in exactly the right quantity, at exactly the right time, the finest motor that automobile genius can devise would make a poor showing.

The great majority of automobile engineers agree that the overhead valve motor develops more power than a side valve motor of equal size; that its acceleration is better, and its economy more pronounced. The reasons for the valve-in-head superiority are found in the instant response to the spark, the more thorough burning of the mixture, the complete elimination of burned gas, and intake of a full fresh charge at every cycle.

Women have become as expert in driving, and are found at the wheel in almost the same numbers as men. It is the task of the automobile builder today to produce a car that appeals instantly to the woman or girl driver in ease and flexibility of operation as well as looks and comfort.

A glance at details will show how far the automobile of 1922 has been developed in refinements, conveniences, and luxuries.

COPPERS GIVE FIRST AID.

In Japan, when anything goes wrong with an automobile, owners are instructed to notify the police immediately.

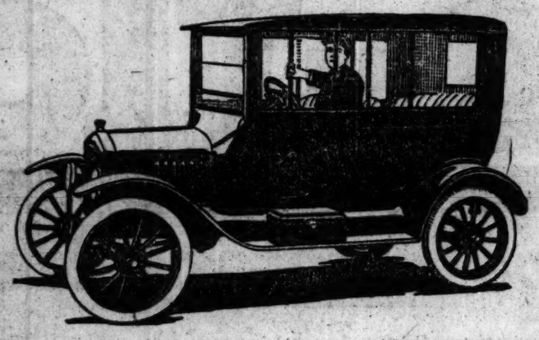
EXPORT CHARGE ADD TO COST G GERMAN MOTO

A typical German automobile, possibly of medium price, was quoted for sale in that country at 150,000 marks. The prevailing exchange rate of the mark was that cents, so that the domestic price of vehicle figured $2,670 in American money. This, it should be remembered, is the equivalent of the price charged in the domestic trade in Germany, not that stipulated for export.

Since that time the exchange value of the mark has depreciated greatly, which fact is offset, however, by practically proportionate increase in costs in Germany.

To ship this car abroad a foreign purchaser would pay for a German automobile a price fixed in a scale of currency sufficient to cover the exchange of 26 per cent. Instead of $2,670 as quoted to domestic users, the foreign purchaser would actually pay $3,360 for a car of the type described. Judged on the basis of prices for export, rather than for domestic trade, the advantage of German manufacturers is not as great as is generally supposed, and even shows further diminution where purchases of foreign raw materials are required in the manufacture of the exported article."

Van Auken FORD TOPS



Converts Your Ford Into a Sedan

Made of steel and glass, assembled in such a manner that it will not rattle, squeak or leak. Top is light weight. Has a one-piece roof without seams, and every metal part is neatly finished in baked enamel, lending added beauty and comfort to your Ford. Strongly built. Windows slide to any desired position, making it equally as desirable in summer as in winter.

$25.00 Puts One on Your Car
Balance Easy Payments

VAN AUKEN TOP CO.
1714 Michigan Blvd., Chicago, Ill. Main Office: Washington, Ill.
Phone Calumet 2797

FEDERAL BLUE PENNANT CORD

FEDERAL

During the many years in which Federal Tires have been on the market, their exceptional quality and splendid service record have placed them in the lead as

Tires of Extra Service

As such they are nationally known, sold and recommended. From the standpoint of quality, service and economy there is nothing better at any price.

Blue Pennant Cord
Rugged (Extra Ply Fabric)
Traffik (Fabric Non-Skid)
Rugged Cord Truck-Pneumatics

An exceptionally satisfactory and economical equipment for motorists and truck owners. A splendid and profitable line for responsible dealers.



The Federal AUTHORIZED SALES AGENCY AND SIGN are the Guaranty of a Square Deal in Quality, Price and Service.

This sign means a better and more profitable business to one Tire Dealer in each town, if not already taken.

If interested ask for full particulars.

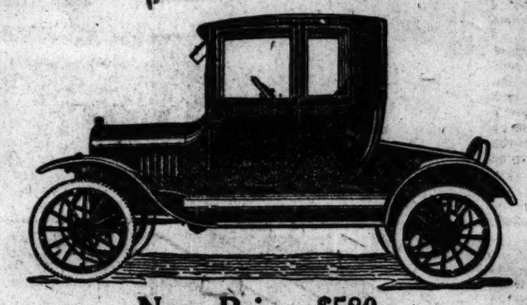
The Federal Rubber Company of Ills.
Chicago Warehouse: 1434 Michigan Ave.
Factories: Cudahy, Wis.

The Road Mark of Extra Service

During Show Week



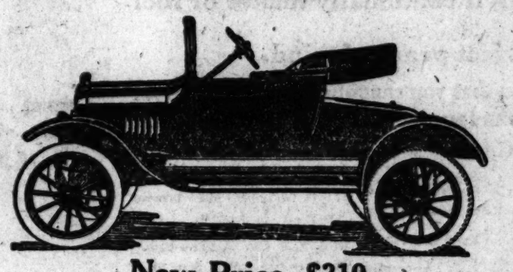
New Price, $645
F. O. B. DETROIT



New Price, $580
F. O. B. DETROIT

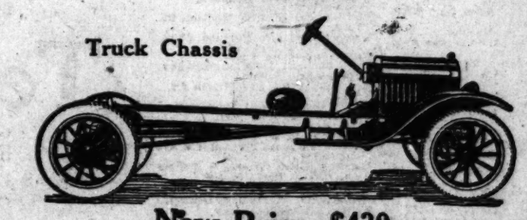


New Price, $348
F. O. B. DETROIT

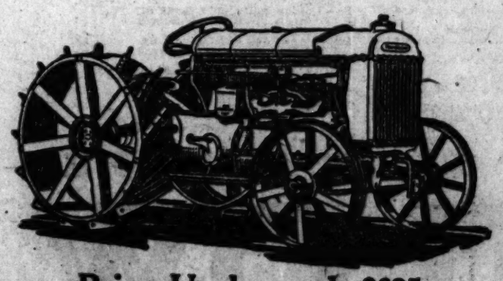


New Price, $319
F. O. B. DETROIT

Truck Chassis



New Price, $430
F. O. B. DETROIT



Price Unchanged, $625
F. O. B. DETROIT

(January 28th to February 4th)

A Special Exhibit of Ford Cars, Trucks and Tractors

Will be held by the thirty Authorized Ford Dealers of Chicago and Suburbs at

18th Street and Michigan Ave.

2 Blocks South of First Regiment Armory and Coliseum

This arrangement will afford you more personal attention than would be possible with the limited space and large number of spectators around the Ford Exhibit were it held at the regular automobile show.

Do You Know the New Low Prices for Ford Cars?

Do you realize that Ford cars are now selling the lowest in the history of the Ford Motor Company?

The average cost per car in 1917, at which time Ford cars reached their previous low level, was $488. The average cost per car today is $436. So at the present low price the average cost per car is $52.00 less than in 1917.

Why should you buy anything but a Ford? Prices lowest—parts lowest—labor prices for repairing lowest, and operating expenses lowest, yet a Ford car will take you anywhere any other car will go and it will carry as many passengers.

These are sensible, not extravagant, times. The Ford car is the most sensible for anyone to own.

So don't fail to visit this special exhibition, now open every day and evening until February 4th —and don't forget the place—

18th Street and Michigan Ave.

30 Authorized Ford Dealers of Chicago and Suburbs

RUMBLE GENESIS OF MODERN AUTO TOLD BY HOWARD

Tells Growth from Sketch to Finished Car.

BY E. C. HOWARD.

[Vice President Lafayette Motors company.]

With a rough sketch the painter sets the motif he will perfect upon his canvas; the sculptor models his inspiration in plastic clay before a tool is set to the marble. And the fine motor car, with its finished grace and practical beauty, must also confess a humble genesis.

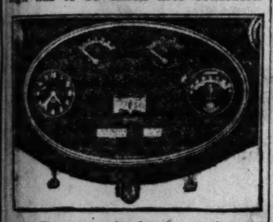
Few laymen have been permitted to peep into the "studios" where automobile designs are developed, and the procedure is a mystery to the majority of those who are consciously or unconsciously captivated by the appearance of cars at the show. The Lafayette Motors company, however, may be credited with an interesting contribution to "motor car art," by making public some of the preliminary steps which were taken in 1919 in the evolution of the Lafayette design.



The crude, scrawled conceptive drawings are treasured mementos at the Indianapolis factory. Shown alongside the Lafayette as it came to be, they afford an instructive story of motor car design from zero to the goal. Between the extremes are countless blue prints, working drawings, patterns, and experimental jobs.

In releasing these confidential drawings for public view, Lafayette engineers strongly emphasized that it is not possible just to sit down and draw, for example, a pleasing and individualistic radiator design. First of all, the engine, previously designed, requires a certain number of square inches of cooling area.

Then the whole question of body design has to be taken into considera-



tion. The man who buys a motor car seldom realizes that the radiator and hood, by their design, automatically govern the lines and curves that go into the cowl and body proper.

It has been common practice, dating back to the days of the one and two cylinder cars, to design the radiator first, then attempt to build a body to match it. Judged by present standards the results then obtained were anything but pleasing and satisfactory.

Modern body engineers departed from the custom and gave first thought to the lines of the body proper.

As a result, when engineers undertook the design of a radiator they realized that it must have high shoulders, which would be on a direct line with either the upper body edge of open bodies or the belt line of inclosed models, so that the bonnet would be broad and flat and flow into the cowl without unseemly breaks. By placing no restrictions on the design of the cowl and body behind it almost any body design could be gracefully accommodated.

1,680,000 Motors Made in 1921

The following statistics show the national figures on motor production for 1921:

Cars and trucks	1,680,000
Decrease from 1920 production (per cent)	24
Cars	1,535,000
Trucks	145,000
Wholesale value of cars and trucks produced	$1,223,350,000
Decrease from 1920 wholesale value (per cent)	45
Wholesale value of motor cars produced	1,068,100,000
Wholesale value of motor trucks produced	154,250,000
Average wholesale price motor car 1921	702
Average wholesale price motor car 1920	897
Average wholesale price motor truck 1921	968
Average wholesale price motor truck 1920	1,278
Motor car factories in United States	105
Motor truck factories in United States	140
States in which factories are located	32
Employes engaged in car and truck manufacture	256,000
Automobiles registered in United States (approximately)	10,000,000
Passenger cars	9,000,000
Motor trucks	1,000,000
Cars and trucks owned by farmers	3,000,000
Passenger cars	2,850,000
Motor trucks	150,000
Farm products hauled by motor transport (tons)	134,400,000
Schools using motor bus transportation for children	12,000
Motor busses in operation	20,000
Organized public motor express lines	1,500
Cities having organized motor bus lines	600
Passengers carried annually by motor car	6,000,000,000
Freight hauled annually by motor truck (tons)	1,200,000,000

IMPROVED AUTOS MEANS BIG 1922 SALES—WILLYS

Industry Strengthened During Last Year.

BY JOHN N. WILLYS.

[President Willys-Overland Co.]

The automobile as an accepted vehicle celebrated its twenty-first birthday in 1921 and the industry found that this age of majority brought new problems of business adjustment.

In solving these problems in 1921 the industry made its most notable advances in placing sales and production methods upon sounder foundations. The establishment of these new standards in sales and production administration brought it through the year in far stronger condition than many anticipated.

The courage and resourcefulness of America's bankers and business men in sustaining the motor car industry deserve the admiration of every American. When it is remembered that the automobile industry today provides employment for the heads of very nearly 1,000,000 American families, as well as taking large shares of the production of such allied industries as the leather, cotton, textiles, one may judge the part it plays in advancing America's prosperity and the standard of living of America's citizens.

Business as Usual.

So well has the automobile trade met the difficulties of readjustment during 1921 that the world today can continue to look to America for the best in automotive transport. Moreover, because the automotive industry is the faithful barometer of all business, it can now be said with reasonable confidence that 1922 will approach "business as usual." For 1922 promises to be a year of normal production.

Naturally, in reaching conclusions on the production plans for 1922, the officials of the companies in which I am interested directly have given me my more specific data. My contact with the leaders in the industry has given facts confirmatory to the information gathered by the sales executives of the Willys-Overland interests, but for purposes of discussion I am not justified in reciting proofs other than those bearing upon the operations of Willys-Overland.

Sales Surpassed Predictions.

It is through a study of all classes of the motor buying public that one best obtains a basis for discussing the probable automobile sales in 1922. Of course, one may err, one way or the other, in naming figures, but the majority of manufacturers, because of the slackened sales in the latter half of 1920 and in 1921, will err on the conservative side.

One of the best prepared analyses of the probable market I ever saw was laid before me at the opening of 1920. It was prepared by independent agencies quite outside the automobile business. Its final conclusion stated that used cars to the number of 1,500,000 would be replaced with new cars during 1921.

COLE SEES NEW MOTOR ERA WITH TRADE REVIVAL

Auto Is Big Factor in Time Economics.

BY J. J. COLE.

[President Cole Motor Car company.]

The wealth of a country depends to a large extent on how much its average citizen can accomplish in a working hour, day, and year. We talk about saving money. We should talk even more about saving time. Time is money. It is even more valuable than money itself. Money is merely the symbol of what has been accomplished in time.

Anything that increases the productive hours of the day and reduces the waste hours is an economy, not an extravagance. A motor car is merely a piece of automatic machinery—a time saving device.

Whatever pleasure you get out of a motor car is by-product. It is primarily a utility, and, under modern conditions, a necessity.

Fall in Classification.

A persistent effort has been made to classify the motor car as nonessential. And this effort has ended in complete failure.

There is nothing in modern life, with the exceptions of food, clothing, and fuel, so essential as automotive transportation. The practical thinkers are now unanimous on that point. The motor car and its brother, the motor truck, are today a permanent part of the world's scheme of economics. They cannot be dislodged. They will become more essential to human life every year.

And now that the substantial type of citizen is taking the automobile and the motor truck with seriousness, the logical reaction has taken place, and the whole automotive industry is being taken seriously; it is now regarded as a great national institution well worth supporting. The greatest financiers of America and of Europe now take the industry into consideration.

It has succeeded steel as the one dependable barometer of business forecast.

Questions and Answers.

Business uplift or business depression? Activity of the people, or inactivity of the people? Two ways of saying precisely the same thing. If the people are active, they are prosperous. If they stand still, business stagnation follows. You can't have stagnation where there is activity. The two are inseparable.

So when people stop buying motor cars and motor trucks, it is a storm signal. And when they resume buying these commodities, it is an infallible sign that the business sky is clearing and that the sun is going to break forth.

People are beginning to buy motor cars and trucks now.

CARE FOR THE SPRINGS.

Many present day cars are fitted with springs mounted on seats that oscillate. These spring seats usually have some means of lubrication, but many car owners never take the trouble simply to turn up the grease cup provided.

MAKERS TO FACE CRUCIAL TEST IN 1922, NASH SAYS

More automobiles will be sold in 1922 than were sold in 1921, declares C. W. Nash, president of the Nash Motors company. But he sounds a warning to the automobile industry as a whole that improvement will be gradual, and that real success during the coming year will be only for the manufacturers, distributors and dealers who are well intrenched and who prove in the coming test that they are good business men.

"Conditions in the east are already much better than they were a few months ago," he said. "It is gradually moving west. I expect to see a marked improvement in the automobile industry immediately after the shows, continuing gradually at least until fall.

"However, the real success for manufacturer or dealer during the coming year will come only to those who are well intrenched, who conduct their concerns on real business principles, who give the customer real value for every dollar expended, and who do business themselves on a fair margin of profit and with their houses so in order that they can assure themselves of that fair profit.

Time of Crucial Test.

"The time is here when both manufacturer and dealer are being put to the real test, and only the fit can survive. Now is the time that the automobile business offers its greatest opportunities to men of real ability, having courage and conservatism, and it is also an excellent time for men of this class to become automobile merchants.

"But it is also a time when the manufacturer must choose his dealers carefully, and when the dealer's success is to be finally determined by the kind of factory connection he maintains.

"Only the manufacturer with a stable policy, sound finances and clean and efficient business methods, with fairness always in mind to both dealer and car owner, can live. The manufacturer must have a complete line of cars because the dealer's success is more and more dependent upon such a line, and the manufacturer who overlooks the dealer and fair profit for the dealer is bound to fail.

"On the other hand a factory with that sort of background and with such policies is the only one with which a dealer can afford to be associated.

Must Have Stable Policy.

"The successful manufacturer must have a stable policy. And the more closely knit his organization, the more closely his stock is held, the more secure the management, the more the dealer can be assured of a real 'dealer policy,' and the more confident the owner may be of real transportation service.

"The factory dominated by this sort of policy and only one so dominated, can make cars that are bound to have a stable resale value.

"And this brings us to the second-hand car problem, which is one of the big problems, if not the greatest problem, offered the retail outlet of the automobile industry today.

Used Car Loss Huge.

"Last year there was a loss of a quarter of a billion dollars on used cars by automobile dealers in the United States. This cannot continue. Conditions must be changed and changed now—not in two or three years' time—or most of the retailers in the country will be out of business. Without the retailer there can be no automobile industry.

Common Sense Solvent.

"Many plans have been suggested to control the second-hand car market, but all that have been proposed are too complicated, dependent upon the coöperation of too many conflicting interests. The problem must and will be solved by common sense of the dealer himself.



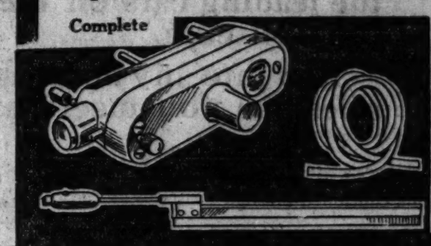
See Us At the Auto Show

When you attend the Automobile Show at the Coliseum, be sure and look us up—space 18 in the Armory Balcony.

Make appointments to meet your friends at our booth—let this be your headquarters while at the show.

We have an interesting story to tell you about the Eveready Automatic Windshield Cleaner. Let us tell you about the big business other dealers are enjoying.

$7.50 Complete



See the Eveready Cleaner in actual operation. A simple turn of a button starts the automatic movement of the wiping arm, which keeps clear vision space on windshield in all kinds of weather.

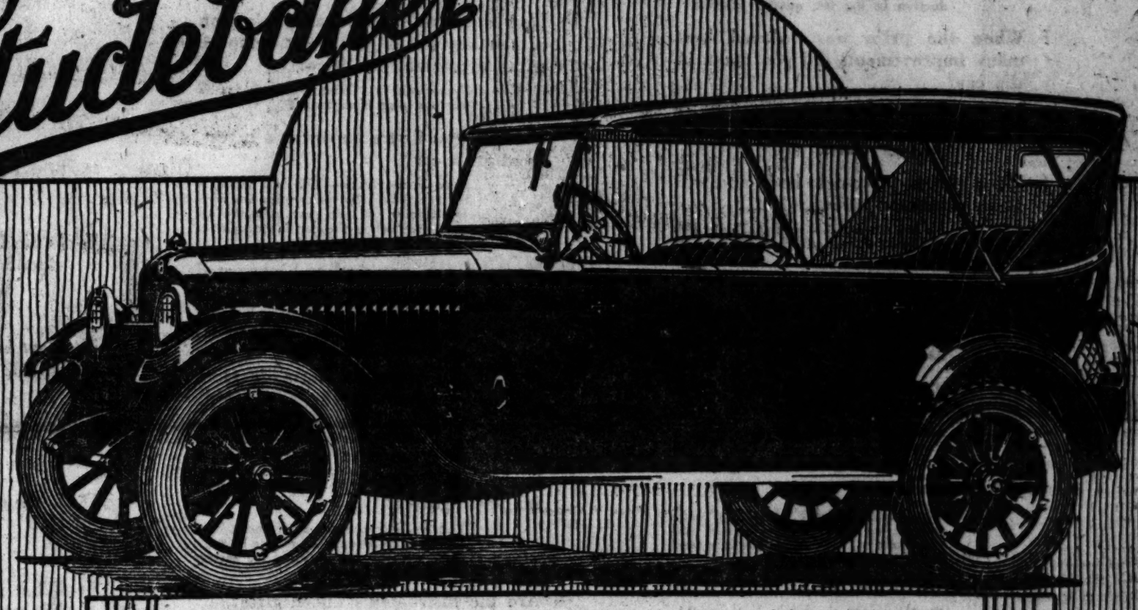
It works from the suction of the motor. No Cost of Operation.

Apex Electric Mfg. Co.
1410 W. 59th St.
Chicago, Ill. Phone Prospect 3822

It does not obstruct the vision.
CLEAR VISION—AVOID COLLISION

It Pays To Advertise In The Tribune

Studebaker



The New BIG-SIX
Series 22
$1785
f. o. b. Detroit

The New Studebaker Cars, now on display at the Show, insure a continuance of Studebaker leadership in motor car VALUE.

In the new BIG-SIX you get the wonderful performance of its 60-horsepower motor, the roominess of its seven-passenger Studebaker-built body, its unusually easy gear shifting, and steadiness on the road at all speeds.

There is distinctiveness of appearance in its beaded edge body, tailored top, massive head lamps, graceful cowl parking lamps, and clear-vision, one-piece, rain-proof windshield.

But basically, the New BIG-SIX is the same dependable car that contributed much to making 1921 a Studebaker Year.

If you pay more than the price of the New BIG-SIX you may buy more weight, but it is impossible to get finer materials or better workmanship. Its light weight and the use of the highest quality materials contribute in making the New BIG-SIX the greatest seven-passenger automobile value on the market today.

Look for These Features in the New Big-Six at the Show

60-H. P., 3½x5-in. motor with detachable head.
Dry plate disc clutch which makes the shifting of gears unusually quiet and easy.
Intermediate transmission.
A new seven-passenger body mounted on a sturdy chassis of 126-in. wheelbase; with heavy beaded edge, graceful cowl, larger and higher hood; built complete in Studebaker plants.
New one-piece, rain-proof windshield that gives greater vision. Windshield wiper. Cowl parking lights, mirrors of headlights, in corners of windshield.
Cowl ventilator, operated from dash. Courtesy lights on driver's left. Tonneau light with extension cord.
Massive and artistic headlights with improved deflecting and diffusing lenses.
Deep, luxurious cushions upholstered in hand-buffed genuine leather. Large plate glass windows in rear of tailored top.
Tool kit in pocket on left side of driver, locked with same key that fits transmission lock and ignition switch.
32x3½-inch cord tires.

Studebaker Sales Co. of Chicago
Studebaker Distributors
Michigan Ave. at 21st St. Phone Calumet 6480

THIS IS A STUDEBAKER YEAR



You're on your way to the station—your car stops. She doesn't seem to be getting gas. Trains leave on time—they don't wait—you're late. You'll never make it.

A Stromberg Gasoline Filter eliminates all such delays. It cleans the gas absolutely—removes every partical of dirt, every drop of water. Filters the fuel just before it enters carburetor. Cuts down repair bills because dirt accumulating in the carburetor means repair bills.

Can be attached to any make or model car—to bottom of vacuum tank, on carburetor or directly to gas line.

A necessity selling at $3 that will outlast car. Prevents theft—locks the car. Your car is incomplete without one—see your dealer today. State name and model of your car.

Dealers—this is a fast selling necessity that you should not overlook. Write for complete facts about territory and sales discounts.

MADE BY
STROMBERG MOTOR DEVICES COMPANY
Manufacturers of the Stromberg Carburetor
64 East 25th Street Chicago, Illinois

FOR SALE BY ALL DEALERS

Sixty-Six Questions for Every Salesman to Answer

Tear out this page and take it to the automobile show. You will find all the leading cars on the main floor of the Coliseum.

Step into any booth and ask the first salesman you meet any one or all of the questions listed below. Everybody knows that henceforth motor cars will be bought on the basis of actual value.

These questions will enable you to check all cars by the Jordan standard:

1. Is this a new model and will you guarantee that it will be continued through 1922?
   The Jordan and the Cadillac were the first high grade cars to really announce new models. We predict the Jordan type will be standard in its class for years to come.
2. What is the price of your car, and has it been reduced?
   The announcement of the new Jordan at a reduced price sixty days ahead of all competitors doubled Jordan production in the last quarter of 1921.
3. When the price was reduced how many improvements did you make in the car?
   Every single unit and every single detail of the Jordan was bettered in the new model. The answers to these questions will prove it.
4. Have you an up-to-date body and will it be continued through 1922?
   Jordan made the bevel edge body old-fashioned when he brought out the first Silhouette.
5. Is the body made of aluminum?
   All Jordan bodies are of aluminum, eliminating rumbles, ripples, and rust. Of course they cost more, but they look better and last longer.
6. Has the car an up-to-date motor with silent chain drive?
   All good cars like the Jordan must eventually have a silent chain drive, as head gears are nearly always noisy.
7. What does the car weigh?
   The whole tendency of modern engineering is toward lighter weight and economy to save tire, gasoline and service expense.
8. What is the wheel base?
   Engineers tell us that it is impossible to properly balance a five passenger car on less than 120 inch wheel base.
9. How is your weight distributed?
   Owners tell us that Jordan is the best balanced car on the road, moving constantly forward and never sideways.
10. Are you satisfied that the wheel base of your car is right for real balance and comfort?
    Engineers tell us that the tendency of other manufacturers is toward the Jordan principle of balance and Jordan wheel base.
11. How many miles per gallon?
    In the Jordan national economy run 27 cars did 12,546 miles at 24.1 miles per gallon average.
12. What tire mileage can you show?
    Jordan owners frequently report 18,000 to 20,000 miles on a set of tires.
13. Are cord tires standard?
    Jordan was first to provide cord tires as standard equipment four years ago.
14. What is the annual repair cost?
    Jordan shop men tell us that Jordan cars are kept running with less repair expense than any they know of.
15. Is this body old fashioned and up in the air, or low like the Jordan?
    Stand up beside the car and note how near the top of the body comes to your chin.
16. How does the second hand valuation of the last model you built compare with its original list price?
    Dodge said it. "What will your car be worth a year from today?"
17. How do you figure an owner's investment in a car?
    Here is the truth—The real price is the sum of the list price, plus the service expense for one year, plus the depreciation when the car is brought to the second hand market.
18. Has the car non-rattling, lubricated spring shackles?
    The Jordan is the only car in America now equipped in this way. All the good ones should be later.
19. Are all the spring leaves made from chrome vanadium steel?
    The Jordan is the only car in its price class which possesses this positive assurance of comfort.
20. Is the car equipped with Delco starting and lighting?
    You can buy cheaper units throughout if you merely want to reduce the list price. If you are building for service you buy the best.
21. Are the instruments under glass?
    The Jordan is the only car in its class with this important feature.
22. Are your tools in a locked compartment in the front door?
    In the Jordan your wife does not have to get out of the car when you want to find a pair of pliers.
23. Are the wheels solid hickory?
    Jordan has always believed that solid hickory is necessary for safety.
24. What is the crank shaft size?
    The new exclusive Jordan motor has the largest crank shaft of any car built in America, except one, and that is a three bearing job selling around $4000.
25. Does the motor have a four bearing crank shaft?
    The exclusive Jordan motor is the smoothest, most powerful six cylinder job for its size built in America.
26. Is the car equipped with Alemite lubrication?
    Jordan not only uses Alemite instead of old-fashioned dirty grease cups, but a special system for lubricating parts difficult to reach.
27. How do you reach inaccessible parts for lubrication?
    Jordan has flexible tubes for lubricating such parts as brake shafts. You never have to crawl under.
28. Is the woodwork of the body white ash or maple?
    Jordan bodies are all of white ash because maple will not stand the weather, causing rattles and squeaks.
29. Is there a cowl ventilator?
    The Jordan cowl ventilator keeps the forward compartment cool—operated by a twist of the wrist from the driver's seat.
30. Is the car finished in optional colors?
    Jordan colors have always been optional.
31. Is the Crane Simplex velvet finish provided?
    Jordan was first to introduce this aristocratic finish in a medium priced car. No polishing—no scratches show.
32. How is the top fastened to the windshield?
    Jordan slotted bracket and nut relieves Jordan owners of that annoyance.
33. Is there a real horn?
    When you press the Jordan button it sounds like a regular automobile.
34. Is the manifold designed for low grade gas?
    Many wonder why the Jordan is so economical.
35. What is the depth of frame, and has the car tubular torsional cross members?
    Jordan bodies do not gap at the door openings. Car feels as if it was all one piece.
36. Is the top of the new clear vision type?
    Jordan was first to use the new type without the old-fashioned extra bows.
37. Is the car equipped with new fashioned nickel barrel lamps, or are they of the old half egg shape type?
    You will find the Jordan type of lamps only on the custom jobs. Others will have this type later.
38. Is the gas tank filler cap of the new bayonet lock type?
    This is the filler cap which makes a hit with the man at the gas station. No fumbling around or wasting time screwing on a broken thread.
39. Does the car have fenders as beautiful, attractive and strong as the Jordan?
40. Is there a lock on the transmission?
41. Are the curtains carried in the doors?
42. Is the car equipped with Marshall cushion springs?
43. Is every nickel plated part on a foundation of brass? Is every exposed nut and bolt rust proofed?
44. Is there a shut off cock on the gasoline line?
45. Is the upholstery of hand buffed leather?
46. Is the transmission and emergency brake lever long and within easy reach of the hand?
47. Is the foot rest of aluminum?
48. Is there a compartment back of the front seat?
49. Is the car equipped with demountable rims?
50. Is there any provision for carrying an extra tire?
51. Are the clutch and brake pedals adjustable?
52. Is the wiring on the car protected at every point of contact with metal by the use of rubber grommets?
53. Is the radiator carried in a cradle like the Jordan so as to prevent leaking?
54. Is the motometer a man size or boy size?
55. What is the price of the Sedan or Brougham, and what equipment is provided?
56. Is there a step light?
57. Is there a windshield cleaner?
58. Is there a carpet in front?
59. Is there a clock on the dash?
60. Is there a vanity case?
61. Is the windshield rain proof and is it built into the cowl or just bolted on?
62. Is there a special arrangement for lubricating the clutch without removing the floor boards?

Finally put the following questions to the salesman:

63. Are you prepared to enter into a competitive demonstration against the Jordan?
64. Will you allow me to drive your car over the roughest streets at the same speed I do the Jordan?
65. Will you check over your car with me covering every detail which is submitted in this advertisement?
66. Will you allow me to pick one hundred names from your list of owners and will you mail them any letter I may write at your expense?

Jordan stands ready for a detailed competitive test with any automobile selling within $500 of its price. Jordan stands ready to meet any committee of engineers or experts to examine the Jordan car and test it against any automobile made.

You will be convinced by a test of this kind of the real value that lies in the Jordan car.

This is the secret of Jordan success.

ASSOCIATE DEALERS
CHICAGO

South Side Motor Car Co., Inc., 22-8 E. Garfield Blvd.
A. Vincent Sons Co., 1167 S. Michigan Ave.
Powell's Auto Sales, 1248 W. Madison St.
Diversey Motor Sales, 807 Diversey Parkway
Gage Motor Sales Co., 1620 Orrington Ave., Evanston, Illinois.

CHICAGO MOTOR CAR COMPANY, Inc.

2430-32 Michigan Avenue — Calumet 6070

ASSOCIATE DEALERS

E. G. Ferguson & Co., Sciota, Illinois.
Sibley & Hawkins, Antioch, Illinois.
Koons Auto Sales, Highland Park, Ill.
H. W. Hopp, Elgin, Illinois.
Hobbs Garage, Aurora, Illinois.
Cohen & Serlin, 114 Water St., Waukegan, Illinois.
J. E. Seepe & Co., Peru, Illinois.

JORDAN

JORDAN MOTOR CAR COMPANY, INC., *Cleveland, Ohio*

Chicago Sunday Tribune.
THE WORLD'S GREATEST NEWSPAPER
PART SEVEN JANUARY 29, 1922.

The Last Word in Paris Fashions



Dinner dance costume of café au lait silk woven with threads of gold.

Bright red velvet with latticed diamond girdle holding lengths of black tulle.

This exotic creation is an evening coat. The front is cloth of gold; the back red velvet.

Narrow skirt and extreme blousing of jacket marks this suit for spring.

CREATORS IN CREATIONS.

By Mary Brush Williams.

[Chicago Tribune Foreign News Service.]

PARIS.—[Special Correspondence.]—Once more we have a glimpse of what you might call "applied fashions"—that is to say, one of the creators of styles in a public appearance wearing a creation of her own. Mme. Channel again attended the dinner dance at the Ritz last Sunday evening. You might almost say she was the ornament of the occasion, with her coal black hair, her calculating eyes, and her lovely robe.

There is a raised place in the coffee room, with steps leading up to it, where Oscar, the distinguished manager of the dining room, sets up a miniature bar after dinner, and there are also a few throne chairs facing the coffee room, where couples seat themselves for a few minutes in their course to and from the dance. For one brief interval between the tango and the next jazz number, like a cut-in on the screen of a moving picture, Mme. Channel stood there, and the room said, "So they will be worn in the spring, will they?"

Mme. Channel, you may not know, is supposed to have got her first beginnings by opening a little shop in Deauville for selling sweaters. She was so attractive that all the men strongly advised their wives to wear sweaters and get them there. Sweaters are said to have taken a turn for the better in that year and never to have lost their hold.

The other night at the Ritz, Mme. Channel wore another of her long waisted chemise creations of cafe au lait silk woven with gold lace. Somebody told me some time ago that gold was going to be passe and that everything was done in silver. I don't know where they got their information. Gold is everywhere, and it is in a thread woven in. It only goes to show you can't forecast fashions. The ultimate choice rests with you, and you would have gold. Plain everyday embroidery is not enough any more. It must look as if it were ever so much more trouble to do than that.

But the point to this fashion item is that again there was the low girdle, in gold, and again there was the perfectly even hem. Mme. Channel's magnificent pearls were the talk of the evening.

You might say, I suppose, that cafe au lait is the shade of the season, although all pale, neutral tints—beige, pale gray, champagne color—are worn for the street, as in the case of some one coming gradually out of mourning. Then for the evening the color bursts into a riot you can almost hear. Savage colors vie with one another for enhancing feminine charm.

Mlle. Madelaine Chevrelle, daughter of the French savant, who herself writes well, was one of the guests at the Ritz dinner dance. Round her boudoir she has a collection of blue butterflies, because they are supposed to be her color. But on Sunday night she was out in a dress of flame red velvet. It was as red as you could get it, and it was fenced round the hips with a low girdle of latticed diamond bars. This ceinture held black tulle strips of varying lengths, a short one varying with a long one, that constituted panels for the skirt, which floated to her movements. A French artist said he thought it was the nicest dress there.

When I saw in real life the garment represented in the third sketch I demanded to know what it was. It looked like a mantle from the front view and a robe from the rear. Never before had I beheld a coat with a train. The explanation of the queer new evolutionary type was that Poiret had had a vision. He saw in his mind something of this line, coloring, and texture, and he made it, leaving it to chance whether his creation should turn out to be wrap or robe. As a matter of chronicle, it is an evening coat, although I do not see what should ever prevent you from using it as a lounging robe if you so desired. Perhaps it will end its days in that capacity.

It is distinguished for its line and coloring. The front is cloth of gold, run with a carmine thread which makes it shimmer red. The back is of pomegranate red velvet stamped with little Persian trees. One of M. Poiret's friends, when talking to me about it, insisted on the fact that they were Persian trees with which the material was planted, from which I gather it would change the whole spirit of the conception if they were just garden variety of Indiana trees. You can see for yourself that, while the sleeves are large and unruly, they still are more restrained than those of a previous season.

One wears with this exotic creation, so typically French in spite of its Persian note, a sparkling imitation diamond headdress that is Russian in inspiration. One must have a certain well bred look of race to get away with this costume. It is valuable, I think, for showing to what extreme one goes in the matter of robing oneself in this heavily charged town.

The fourth sketch represents the costume of a young woman who, I am told, is well known in Chicago. Her name is Miss Minette Adams and she is the daughter of Mrs. Rubert Adams, who has a home on Long Island. This costume is a little shorter waisted than the line of the typical spring silhouette, but in other respects is characteristic. It is of dark blue soft stuff, with brilliant stitching in cobalt blue in the criss-cross line fashionable in trimmings. The blouse is in cobalt crepe de chine with steel nail heads on it, and there is a border of cobalt blue round the bottom. Perhaps the leading features of the costume are the narrow skirt and the extreme blousing of the jacket. The fur is dark gray fox.

Is Marriage a Failure?

Why do so many marriages go wrong? What are the underlying causes of happy marriages? Are there any happy marriages? What is the matter, if anything with marriage, the institution?

W. L. George, the English novelist, investigated 150 marriages. One hundred and sixteen cases he eliminated as unsuccessful; in five cases the husband was unfaithful; in ten it was the wife; the husband disliked the wife in three cases and in seven it was the wife who did the disliking. Only nine marriages, Mr. George says, were "apparently successful."

"Marriage," he adds, "is on its trial before a hesitating jury."

Look over the marriages you know yourself. How many are successes; how many are failures? And why?

The Tribune will pay $1 for each letter published on the question: Marriage—what do you think of it? Address Marriage Editor The Sunday Tribune.

"Come On In."

Is marriage a failure? Well, now, I dunno.
I embarked on the venture half a century ago.
It wasn't all smooth sailing, we both realized,
And many's the time that we durned near capsized.
But the mate was a good one, and staunch, bless her heart;
In fair or ill weather she did her true part.
She sighted the rocks many times from afar,
And steered us to safety, like a jolly good tar.
Sometimes we met pirates out on the high seas;
Our snug little bark gave a wide berth to these.
For the tide washes up wrecks of many good ships
Who fool 'round with danger to spice up their trips.
The ocean of life is a mighty big place,
And the lone sailor sure needs a whole heap o' grace.
As a hardened old cruiser still sailing the brine
I say, "Come on in, folks, the water is fine."

M. S.

On an Uncharted Sea.

Why do so many marriages go wrong? Because it takes two to make a quarrel, and there are two partners in the business of marriage. The underlying causes of happy marriages? The much exploited mutual understanding and forbearance and the desire for harmony on thte part of both the husband and the wife.

Marriage, like many another time worn institution, is fundamentally right, but in many of its practices basically wrong. The old adage, "Marriages are made in heaven," has given away to the truth, "Marriages are made in haste."

Two persons meet. He likes the color of her hair. She likes the color of his bankroll. After a few fast and furious arrangements they enter into the state of matrimony, and not long after he, in looking at his socks, learns the truth of that adage when applied to the connubial state. He also learns that the shade of her tresses, which he so admired, is a costly thing.

She finds him a far less agreeable breakfast companion, providing she is one of the now almost extinct breakfast table wives. His tales of love and adoration have turned into tales of himself and of his business. To both comes disillusion.

Her best friend is a much admired divorcee, and she begins to wonder if alimony and admiration are not synonymous. He dare not remain away at night. He dare not ask the bunch to the house quite informally as of yore. He dare not remark about another woman's beauty, nor her clothes, nor anything pertaining to her. He begins to wonder just what this talk of the wonders of love is all about.

And at this stage of the great game of life a word—a look—is enough to produce the final wrench. The result, ruined lives or a second trial with one usually worse than the first.

But until each party to the contract learns to consider marriage as a business and, as such, give it due consideration; until each learns the necessity of coöperation, the ship of matrimony will have, at best, an uncharted sea to travel.

R. M.

Knows She's Well Off.

Most of the time I'm well satisfied with my life of single blessedness. But on rare occasions, when I'm tired and things begin to get on my nerves, I wonder if perhaps I should have married a former lover, who had such soulful eyes and who later became the father of a lot of children, or was it a grocer with a lot of shops? Well, on those off days I make a round of calls on my married friends.

I'll call on Helen—several years younger than I, but she looks ages older. If matrimony is as wearing as that, I leave her home more satisfied with life alone.

Then I go to Marie's—she and her husband fight constantly. I'm a wreck when I leave there.

At Flora's I find the other extreme—a dead silence prevails. Hubby finds the club more interesting than his home.

And so it goes. I find a selfish wife or a stingy husband. Seems to me marriage would be more successful if the "marrieds" acted the same as when they were engaged. Do away with that indifferent attitude of "what's the use of running for a street car after you've caught it?"

Let the wife continue to look pretty and be an inspiration to her husband. And let the husband appreciate the wife and let him show that appreciation with candy and flowers, as he did before. Then married life would take on a rosier hue.

R. W.

CHAS·A·STEVENS & BROS.

A Complete, Exclusive Specialty Shop for Women



The Moderately Priced Millinery Section Offers

New Spring Hats

$10 $15 $18.50

THE attractive new hats in our Moderately Priced Section make it unnecessary to pay more than $18.50 for a becoming Hat. The interesting assortment of new models in Satin, Faille, Visca and Straw combinations feature the lovely new colorings, Delft Blue, Brown, Henna, Jade, Pomegranate, Navy, Cherry, and Black.

MODERATELY PRICED MILLINERY—FIFTH FLOOR.



Canton Crepe, exquisitely beaded in contrasting color, is the frock above at $55.

Of Eponge is this slim, youthful model with belt of same material and collar of satin. $45.

Recent Arrivals in Our Moderately Priced Dress Section

New Spring Dresses

$25 to $55

A DELIGHT to the eye are these new frocks for spring. So straight of line and so attractively designed, they have the spirit of spring in their newness and charm. New materials, Creponge and Eponge, have been effectively employed by the designers. Even the materials, less new, Canton Crepe, Crepe de Chine, Georgette and Wool Jersey and Tricotine, have an added interest. Most delightful of all are the surprisingly moderate prices of these new frocks.

MODERATELY PRICED DRESS SECTION—FOURTH FLOOR.

Special End of the Month

Sale of Footwear

Hundreds of pairs of Oxfords, Afternoon Slippers and Boots have been taken from our regular stocks, grouped into the following lots and radically reduced for quick clearance.

Women's Oxfords

Walking and dress oxfords or strap pumps, suitable for present and early spring wear, in all leathers, including sizes to nine, in both high and low heels.

Formerly up to $12.50
Reduced to
$5.95

Afternoon Pumps

2,150 pairs of afternoon pumps in strap effects, high or low heels, in all leathers, all sizes in some styles. The greatest values ever offered.

Formerly up to $15.00
Reduced to
$6.95

Women's Boots

Custom made calf skin boots in black and brown for walking and outdoor wear and fine black or brown kid and black or gray suede for dress wear.

Formerly up to $18.00
Reduced to
$5.00 and $7.50

Women's Spats

We have just received another large shipment of these fine wool spats in beaver, fawn, taupe and black. They sell regularly for $3.00 a pair.

Reduced to
$1.95

Enormous Fur Reductions

Amounting to 40% Off
On All Original Prices

FURS—FIFTH FLOOR.



EACH time I present you a new way of telling fortunes by cards I feel impelled to remind you that this is a game and not, under any circumstances, to be taken seriously. So, don't mind if I seem to repeat myself on this particular warning. But I do want it definitely understood that I give you these various ways of telling fortunes simply for the fun of it. As I have said before, no matter how ridiculous our future may be presented us even in a game, we love to have our fortunes told. And just to while away a pleasant hour or to furnish amusement for a crowd, I present these devious ways of manufacturing "prognostications" from the pasteboards.

Now, the first question to decide in the system I give you today is which card will represent the inquirer. You settle this according to the complexion—diamonds for the fair; hearts, those of medium coloring; clubs for brunettes with brown hair; spades for those of dark complexion. A king represents a man; a queen, a woman.

After selecting your card, place it face up in the center of the table. Shuffle the pack of cards thoroughly, cut once; then count off nine cards, selecting the ninth, which you place face up to the right of the card representing the inquirer. Shuffle entire pack again and count off nine cards; place the ninth card face up to the left of the inquirer card. Repeat this process until you have nine cards on either side of the card representing the inquirer. After the nineteen cards are laid out on the table in a row shuffle the pack again, counting off nine and selecting the ninth, which is placed face down to the right as the first card in the surprise. Shuffle carefully again and repeat process twice, until you have three surprise cards, which are to remain face down until the other cards have been read.

From the signification of the various cards given below, begin to read from left to right as the cards lie on the table, reading the surprise after you have completed the layout of the nineteen cards.

This is called the nine card method, and, outside of the memorizing of the meanings of every card in the deck, is comparatively easy to master. The full pack is used, and it would simplify matters for you to take a pack and mark the meanings on the different cards, so they may be read more rapidly.

The nine of hearts in this method, as in all others, is the wish card. If it appears either in the nineteen exposed cards or in the surprise you get your wish. If it does not appear your wish will not be fulfilled.

CLUBS.

Ace—Wealth, happiness, and peace of mind.
King—Dark man—upright, faithful, and affectionate in disposition.
Queen—A dark woman, gentle and pleasing.
Jack—A sincere but hasty friend—also a dark man's thoughts.
Ten—Unexpected riches and loss of a dear friend.
Nine—Disobedience of friends' wishes.
Eight—A covetous man—also warning against speculations.
Seven—Promise of good fortune and happiness; but bids one beware of opposite sex.
Six—Predicts a lucrative business.
Five—A prudent marriage.
Four—Cautious against inconsistencies or change of object for the sake of money.
Three—More than once married.
Two—A disappointment.

DIAMONDS.

Ace—A letter, from whom and about what is seen by neighboring cards.
King—A fair man, hot tempered, obstinate and revengeful.
Queen—A fair woman fond of company and a coquette.
Jack—A near relation who considers only his own. Also a fair person's thoughts.
Ten—Money.
Nine—Fond of roving.
Eight—Marriage late in life.
Seven—Satan; evil speaking.
Six—Early marriage and widowhood.
Five—Unexpected news.
Four—Trouble arising from unfaithful friends; also betrayed secret.
Three—Quarrels, losses, and domestic disagreements.
Two—Engagement against wishes of friends.

HEARTS.

Ace—First is the house. If attended by spades, it foretells quarreling. If by hearts affection and friendship. By diamonds money and distant friends. By clubs, feast ing and merriment.
King—A fair man of good natured disposition but hasty and rash.
Queen—A fair woman, faithful, prudent and affectionate.
Jack—The dearest friend of the inquirer. Also, a fair person's thoughts.
Ten—Prophetic of happiness and many children—is corrective of the bad tidings of the cards next to it, and confirms good ones.
Nine—Wealth, high esteem; also the wish card.
Eight—Pleasure, company.
Seven—A fickle, false friend against whom be on your guard.
Six—A generous but credulous person.
Five—Troubles caused by unfounded jealousy.
Four—A person not easily won.
Three—Sorrow caused by a person's own imprudence.
Two—Great success; but equal care and attention needed to secure it.

SPADES.

Ace—Great misfortune, spite.
King—A dark, ambitious man.
Queen—A malicious dark woman, generally a widow.
Jack—An indolent, envious person; a dark man's thoughts.
Ten—Grief, sorrow.
Nine—Bad import, foretelling trials and troubles.
Eight—Be cautious in undertakings.
Seven—Loss of a friend, attended with much trouble.
Six—Wealth through industry.
Five—Your bad temper requires correcting.
Four—Sickness.
Three—A journey.
Two—A removal.

Varied Activities of Women

The personnel department for the women employed by a chain of drug stores in New York is presided over by Miss Julia K. Blanchard, who has more than 600 women under her in the sixty-eight stores comprising the chain. Miss Blanchard not only attends to the employing of the women but oversees their training and helps them over difficulties they meet once on the job.

Despite the fact that she is past 81 years of age, Mrs. Laura M. Wright of Belleville, N. J., is head of a plumbing shop. Forty years of her life were spent in practicing medicine.

In years gone by parents in Persia were glad to be rid of little girls and sold them for a few dollars, but now there is a strong desire to educate them and industrial and other schools for the purpose have been established in that country.

Of the vast number of women wage earners in the United States 43 per cent belong to the colored race.

Any mother giving birth to a child on the island of Miyajima, Japan, is exiled for thirty days.

Ouch! Backache! Rub Lumbago or Stiffness Away

St. Jacob's Oil stops any pain, so when your back is sore and lame, or lumbago, sciatica or rheumatism has you stiffened up, don't suffer! Get a small trial bottle of old, honest St. Jacobs Oil at any drug store, pour a little in your hand, and rub it right on your aching back; and by the time you county fifty the soreness and lameness are gone.

Don't stay crippled! This soothing, penetrating oil needs to be used only once. It takes the pain right out and ends the misery. It is magical, yet absolutely harmless, and doesn't burn the skin.

Nothing else stops lumbago, sciatica, backache or rheumatism so promptly. It never disappoints.

St. Jacobs Oil Co.
New York City

Cream Clears a Stuffed-up Head

Instantly Opens Every Air Passage—Clears Throat

If your nostrils are clogged and your head is stuffed because of nasty catarrh or a cold, apply a little pure antiseptic cream into your nostrils. It penetrates through every air passage, soothing and healing swollen, inflamed membranes and you get instant relief.

Try this. Get a small bottle of Ely's Cream Balm at any drug store. Your clogged nostrils open right up; your head is clear; no more hawking or snuffling. Count fifty. All the stuffiness, dryness, struggling for breath is gone. You feel fine.

CREAM BALM CO.
New York City.



Take Your Laxative In Chocolate Bars

Suggest the nauseating effect of purgatives. Simply ask your druggist for SWEETLAX—that gentle chocolate laxative now so popular in the East. It's delicious and its action is mild, pleasant, and effective.

Get a box today. 25c. and 50c.

SWEETLAX
THE LAXATIVE CHOCOLATE BAR

COUGHS ARE WARNINGS

Menthol is Nature's remedy for throat affections, used by throat and nose specialists. Its soothing and healing qualities relieve the irritated membranes. Being also a powerful antiseptic, it prevents spreading of the inflammation.

Dean's Mentholated Cough Drops are compounded with just the proper amount of menthol and pure cane sugar to make them doubly effective. Pleasant to taste—always beneficial. Now in plus war tax.

Dean Medicine Co., Milwaukee, Wis.

DEANS MENTHOLATED Cough Drops
Get the Drop on that Cough

The Most Remarkable of all Clearance Sales

FISH'S FEBRUARY CLEARANCE

Positively the Most Sensational Bargains of the Year

THIS is the most remarkable Clearance Sale ever held in Chicago. Take advantage of this wonderful money-saving event before it is too late. These values can't be equaled. You may never again have an opportunity like this.

Practically everything in all our five stores has been reduced from one-third to one-half. We show here just a few of the many wonderful values you'll find on our floors. If you want just one article or enough furniture to furnish a complete home, it will pay you to visit us next week. Everything we sell is fully guaranteed to be exactly as represented. Goods will be held for future delivery without extra charge. In some instances there is only one or two of a pattern. We advise early selection.

We Arrange Terms on a Single Article or on an Entire Outfit to Suit Your Convenience

Look at These Extra Special Values! You Can't Equal Them

On sale only as long as quantities last—No telephone or mail orders filled.



Extra large Rocker, golden finish. Roll seat. Special at **$6.35**

Tudor period End Table, genuine mahogany top. Special at **$4.95**

Spinet Desk, genuine mahogany top and solid mahogany interior. $35 value. Special at **$25.00**

Priscilla Sewing Cabinet, solid mahogany top. Special at **$4.65**

Sewing Rocker, golden oak finish. Special at **$1.59**

MAHOGANY finished telephone set—table and chair. Special at..... **$3.99**

GATE Leg Table, genuine mahogany top, 30x36 in. Special at..... **$12.85**

KITCHEN Chair, only 4 to a customer, each special at **$1.10**

CHILD'S Auto Crib, rubber tires. Complete with mattress. Special at..... **$9.95**

BASSINET, Ivory finish. Size 35x29 inches. Special at..... **$3.95**

SMOKER, mahogany finish, special at.. **$1.15**

ADJUSTABLE Ironing Board. Strongly constructed. Special **$1.85**

Biggest Parlor Suite Value in Chicago

Davenport, Chair and Rocker—Regular $275.00 Value—Special

$149.65

Upholstered in Figured Tapestry



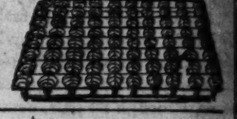
A LUXURIOUS Queen Anne design Overstuffed Parlor Suite of rich elegance and massive beauty—at the lowest price on record. The construction and workmanship are of the highest order. Each piece has a spring edge, spring back and web bottom. Removable spring filled cushions—soft and comfortable. The covering is a very fine grade of figured tapestry. These suites were purchased at a remarkably low price and we are giving you the benefit of the saving that we made. Complete suite, Davenport, Chair and Rocker, special, **$149.65**

$12.00 Cotton Linter Mattress, $5.85

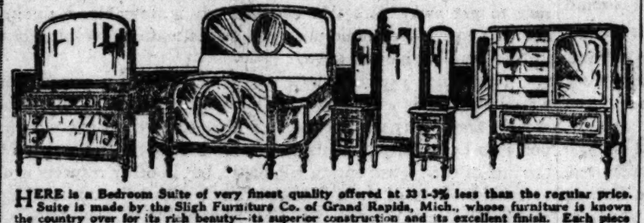


AN unusual mattress value, full 45 lbs. Filled with select cotton linters and covered in French art ticking. Imperial roll edges. Special at.. **$5.85**

$20 Double Deck Coil Spring, $12.75

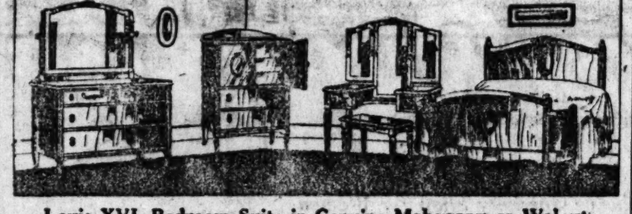


ABSOLUTELY guaranteed for 25 years. Regular $20 value. Tempered Steel Coil Springs. Finished in rust-proof gray enamel. All sizes. Special at ... **$12.75**



HERE is a Bedroom Suite of very finest quality offered at 33 1-3% less than the regular price. Suite is made by the Sligh Furniture Co. of Grand Rapids, Mich., whose furniture is known the country over for its rich beauty—its superior construction and its excellent finish. Each piece of the Suite is constructed of genuine walnut, hand rubbed and polished. Dustproof construction throughout. Individual pieces are priced as follows:

Dresser, **$142.50** | Chiffonette, **$99.50** | Vanity Dresser, **$169.75** | Bed, **$94.75**



Louis XVI. Bedroom Suite in Genuine Mahogany or Walnut

UNUSUAL value. Genuine brown mahogany or American walnut. Finished interiors, dustproof construction.

Dresser, was $89.75, now **$58.85** | Chiffonette, was $79.50, now **$49.35** | Vanity, was $59.50, now **$39.45** | Straight Bed, was $69.50, now **$33.50** | Bow Bed, was $68.50, now **$48.65**



WE offer a limited number of these splendid Italian period Dining Room pieces at remarkably low prices. Artistic in design and of fine construction. Walnut finish. Table measures 44x54 inches and extends to 8 ft. Chairs are upholstered in tapestry.

Table, 5 Chairs and 1 Arm Chair, special at..... **$85** | Buffet to match, special at **$34.90**



Queen Anne Dining Suite—Very Low Priced

COMBINATION Walnut Dining Suite. 45x60-inch oblong table extends to 8 ft. Chairs upholstered in genuine blue leather; table and 4 chairs, special at... **$59.50**



7 Piece Dining Suite—a Sensational Value

QUEEN ANNE design. Built of Combination Walnut. Oblong table measures 42x60 inches and extends to 8 ft. Chairs are covered in an exceptionally fine grade of tapestry. $250.00 value. Table, 5 chairs and 1 arm chair. Special at..... **$135**



PORCELAIN Top Kitchen Table, white enameled base, convenient cutlery drawer. Guaranteed perfect. Complete with 2 white enameled Kitchen Chairs, with saddle seats and bow backs. Special at **$10.85**



DRESSER, finished in golden oak. Large mirror. Special at ... **$21.45**



CRIB bargain. Complete with comfortable Mattress. Full size. Vernis Martin finish. Heavy continuous posts. Special.. **$13.85**



$40 Colonial wood Bed. Solid oak, golden finish. Full size. Specially priced at **$18.95**



SOLID Oak Dresser, 45-inch top. Special at..... **$35**



A $49.50 Value

2-INCH POST "Hub" Brass Bed with 4-inch caps. Beautifully ribbon banded and satin finished; full size; 40-lb. cotton linter mattress covered in art ticking; link fabric spring, finished in gray. Complete outfit, special at..... **$29.45**



ARTISTIC DRESSER. Walnut finish. While 10 last. Special at **$30.00**



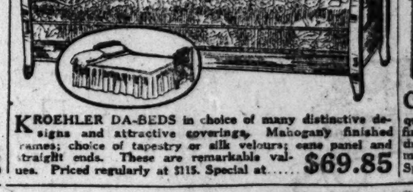
$45 Solid Oak Chiffonette. Has large mirror. Special at **$29.95**



DAVENPORT Table, genuine mahogany top; 22x36 inches; $30 value. Special at **$25**

$50.00 value.

Kroehler Da-Beds



KROEHLER DA-BEDS in choice of many distinctive designs and attractive coverings. Mahogany finished frames; choice of tapestry or silk velours; cane panel and straight ends. These are remarkable values. Priced regularly at $115. Special at..... **$69.85**



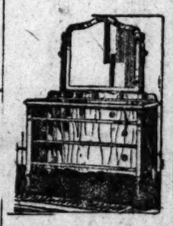
OVAL MIRROR Dresser. Imitation quartered oak, golden finish. Spacious drawers and large mirror. Special **$18.90**



GENUINE MAHOGANY Dressing Table. Attractive design. Triplicate mirrors. Special at **$29.85**



$50 Porcelain Top, Solid Oak Kitchen Cabinet. Only 25 on sale. Special at **$25**



SOLID Oak Buffet, Golden finish, 45-inch top. Unusual value at our price. Special at **$27.85**



QUEEN ANNE Buffet, Walnut finish. 60 inches long. Unusual value. Special.. **$47.85**



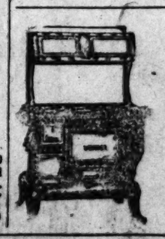
$65 Genuine American Walnut Dresser, rubbed and polished. You must see this big value to appreciate it. Today at. **$37.85**



$40 Value. Double Da-Bed. A couch by day, a full sized bed at night. Complete with divided mattress, covered in crotonne. Special at..... **$21.85**



CHIFFOROBE. $35.00 value. Built of solid oak, finished in golden. A wonderful value. Only 20 on sale. Special at **$21.85**



COMBINATION Coal and Gas Range. Burns coal or gas. Bakes with either. White enameled splasher back. Complete with high closet. Special at **$74.75**

Complete Bed Outfit

$14.95



CONTINUOUS Post Iron Bed, finished in Vernis Martin; 5 fillers at each end; full size; 40-lb. cotton linter mattress covered in art ticking; angle iron spring with link fabric top. Complete outfit, special at **$14.95**



CHIFFORETTES in choice of styles and finishes; wonderful values. Specially priced from $69.50 to **$28.45**



GENUINE American Walnut Vanity Dresser; Queen Anne design. Reg. $80.00 value at **$48.65**

Come to Our Store Nearest Your Home



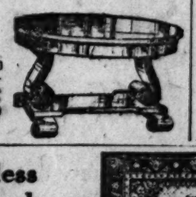
Complete Floor Lamp $48.75 Value

ARTISTIC pure silk shades, with heavy fringe complete with 5-inch mahogany finished base. Ready for lighting. Special at **$27.85**



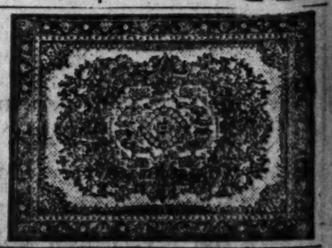
$18.50 Iron Bed Now $5.95

2-INCH Posts, 1-inch fillers, full size; Vernis Martin or white enamel. Special at **$5.95**



OVAL TOP LIBRARY TABLE. Mahogany finish, heavy scroll pedestals; 28x48-inch top. An unusual value. Only 14 tables on sale. Special at **$17.85**

$33.75 Seamless Tapestry Brussels Rugs, $17.85



REMARKABLE value, 9x12 ft. size. Woven in one piece without seams. Heavy, closely woven back. Many attractive patterns from which you may select. You must see these fine quality rugs to appreciate what remarkable values they are. Special at **$17.85**

Free Delivery Within a Radius of 50 Miles by Our Auto Trucks.

SOUTH SIDE STORES:
1906-1908 Wabash Avenue
Near 20th Street
1901-1911 State Street
Near 20th Street
822-824 West 63d Street
N. E. Corner Green Street
1 Block West of Halsted Street

L. FISH FURNITURE CO. EST. 1858

NORTH SIDE STORES:
3036-3038 Lincoln Avenue
Between Southport and Barry Aves.
Look for the Sign of the Fish
654-656 W. North Avenue
N. E. Cor. Orchard St., 2 Blocks East of Halsted

All Our Five Stores Are Open Thursday and Saturday Evenings.

Colors to Match Coloring

by Antoinette Donnelly



What's your beauty ail? Too fat? Too thin? Sag on hair? Oily hair or oily skin, freckles pimples, or blackheads? Flat busted or flat footed? Write to me and have a tonic, a diet or a set of exercises for what ails you and you're welcome to them and to all the advice I can give you. If you wish a personal reply send a stamped addressed envelope. Address Antoinette Donnelly The Tribune Chicago

This department appears every day in The Daily Tribune.

NEW YORK.—[Special correspondence.]—The relation of color to beauty is too well established to need any argument here. Undoubtedly it has been within your own experience to see an unobtrusive, even drab young creature, transformed into a gay and pretty young butterfly by the adoption of a different color scheme.

I saw such a transformation recently in a friend with copper colored hair, who felt it her duty, for some deep-rooted and ridiculous prejudice, to garb herself in somber shades that she might kill the coloring which was hers by nature.

A stroke of good fortune and the advice of a friend to put herself into the hands of a woman with a reputation for a fine color sense and a designer as well, led to this particular girl's present reputation as a beauty and one of the best dressed women in New York. And, as she admitted herself, the cost of her present dress is no more than before the change; if anything, less, as she had always paid a fairly good price for her clothes.

Play Up Your Coloring.

"Don't play down your coloring, play it up," was the advice that was given her. For her street suit a dull green with mole collar was suggested. For her evening dress a purple that brought out the gold in her hair beautifully. A black with a touch of ivory and gold was suggested for her dinner dress, and for an evening wrap a silver and black brocaded metal goods, lined in palest yellow velvet, and a dark brown fur collar. The result for every occasion made this particular woman stand out from the crowd.

"People used to tell me I could look like something if I would let a good modiste dress me," she confided, "but you know how we women are. We all think we know what we should wear better than any one else. It is foolish when you know there are women whose life study has been the particular gown for the particular type. I am convinced now that we have prejudices that are ridiculous, and we need to be talked out of them."

"Just as another instance," she continued, "being of a large build, I always fancied I must wear a tight fitting tailored suit, believing I was minimizing my height and girth. At the direction of the woman who has reformed me I adopted the straight line dresses, and they must be right, judging from the compliments I get now, which I never got before. One discerning male made me happy by telling me I looked ten years younger, so they must be more youthful."

Complexion Is Keynote.

She disclosed the name of her miracle worker as Miss Anna Scheer, whom I found to be the dress director general of particularly smart stage and society women. So I asked for a few good tips on color and lines, as they apply to beauty.

I asked her if in suggesting colors matter of the complexion than the hair. It is a question of whether one has healthy coloring, little coloring, or poor coloring. That is what one has to work from. Green, for example, one could not advise for any but a healthy complexion. Pinks require a youthful and fresh complexion. Tans and grays and olive green, which are to be the popular spring colors, would not go so well with an anemic or faded skin. A hard, dead white is not becoming to any one. Whites should always be of an ivory tone, and they are good for any coloring.."

For both young and old Miss Scheer recommends ivory white as being youthful for the miss and kind to the older woman. But pinks, yellows, baby blues she reserves for the young person.

"Lavender is flattering to almost every type," she added. "Particularly nice for the gray haired woman. Touches of color may be added to it, however, to please the individual need or fancy."

Table of Types and Colors.

The following table she recommended for the different types:

Red head—Browns, every shade particularly the golden and reddish browns; black; almost every shade of green if coloring is good; the new olive spring shade; jade for evening; fuchsias and purples; tans and grays.

Blonde—Blue, mostly every shade; pink for the young and fresh; no yellows; lavender and lavender with touches of blue, ivory white; black.

Brunette—Black; tans and grays; brown; yellow; lavender; rose and pink.

Gray hair—Gray (except slate and battleship grays, which are old colors); lavender or purple for evening; white, she got her cue from the color of the hair.

She answered: "No. It is more a black; no green unless coloring is fresh; dark purple for street.

"Black and ivory white is becoming and smart for almost every type of woman. And, of course, there are many in between shades that are popularized for a time, and they must be tried out carefully, always with an eye to their effect on the skin and on the eyes. There are colors that are extremely dulling and disastrous in effect. So the same analytical eye should be turned on them and if one is doubtful the advice of one with a good color sense should be sought. It is surprising the erroneous impression people have of their own possibilities as to colors they may wear. And colors and line after all are much more important in a becoming dress than material."

Recommends Straight Line.

Miss Scheer strongly advocates the straight line for every type, the long and the short, the narrow and the broad, and uneven length skirts to play a trick of lengthening or shortening height. Even the long waist, not exaggerated, however, she advocates for the short woman, particularly now that skirts are longer.

LOVE LETTERS

The Tribune will pay $5 for every love letter published. So, if you can write a good one, or if you have one in your private or family possessions you would like to enter in the contest, send it to Doris Blake, The Sunday Tribune, Chicago. As no letters will be returned, send copies of the ones you wish to retain possession of.

LINES PENNED 100 YEARS AGO.

MOST Respected Miss: It is with the highest pleasure of my life that I now employ myself in the production of a letter the intelligence of which will reveal to you the most secret impulses of my heart. Adored miss, you are the only object of my affection and sole object of my heart's desire. It is for you alone that I could abandon all the pleasant and admirable amusements of the theater of celibacy, to spend my remaining days with you, for it is your auspicious and sympathizing heart alone that possesses the power to raise me to the elevated station of conjugal happiness.

Dear miss, I view you as the richest emblem of divine nature. When I take a contemplative view of the serenity of your features, it makes a ray of joy thrill through my heart that it is not in the power of pen to reveal.

If I could attain your affection I could ramble through the vale of life and range its most exquisite joys, but should you disregard me and reject me, my arrested felicity would only augment and perpetuate my woe. Here I must appeal to the guardian angels from on high who know how dearly I do love.

I once despised the powers of Jove, and laughed at those who talked of love, but now the powers of my mind to one dear object are inclined, and if you are not to be my wife, not all the gold on India's shore can raise my sperrit more, but like some pensive dove, I mourn the absence of my love.

Dear miss, if I am rejected by you I shall then bid adieu to your rosy cheeks and sparkling eyes and be completely immerged in the darkest caves of despair.

I have had in contemplation for some time to address you on the all important subject of matrimony. I shall here take leave of the subject and console myself with the anticipation of these lines meeting your approbation. I want you to write me an answer on the reception of these lines, the true impulse of your heart.

G. J. L.

Embarrassing Moments

The Tribune will pay $1 for every letter published on "The Most Embarrassing Moment of My Life." Address Embarrassing Moments, The Tribune, Chicago. Please write on one side of the paper. No manuscripts returned.

This department appears every day in The Daily Tribune.

Stopping the Boat.

We took a boat trip last summer, my husband and I. Thinking we had plenty of time at one place the boat stopped we came strolling along the pier. Within 200 feet we saw the boat slowly leaving shore. The passengers spied us and all set up a yell. The captain saw us.

My husband said, "Run, Nell! Can't you?"

And I, being plump, couldn't do more than just toddle, and I presume I was a sight for many laughing eyes. The captain stopped the boat, came back for us to get on, but all the time hundreds of people on the decks were yelling, "Come on, there! Hurry up!" And I certainly felt my cheeks flush from the exertion of running and from embarrassment. F. V.

Difficult to Explain.

I am employed as secretary in a large manufacturing concern. I had just taken a telephone message for the vice president when I was told he might be in the superintendent's office.

Being somewhat in a hurry, I went to that office, and upon opening the door and seeing only the superintendent at his desk, I said: "Is Otto here?"

Whereupon he informed me that he was—standing behind the door. Imagine my embarrassment when I knew he had heard me. It was difficult for me to explain the message. B. K.

Only Too Willing.

I was broke. A chum, who understood, was taking me to the movies. On the way we met two girls he knew. He introduced me and invited them to go. They were only too willing, and a second later, with sinking heart, I was trailing along with one of my new acquaintances.

My chum was so engrossed with his girl that he bought only two tickets. I saw him lead her inside. My girl was waiting patiently while I was making a frenzied search of all my pockets in the vain hope that I might have overlooked something.

Just as I was about to confess, my chum reappeared. He had remembered. W. B.

All So Easy.

I stopped to get a new handbag the other day and had about decided upon one, slipping it over my wrist to get the effect. Just then the clerk showed me another of greater value. I decided to purchase the latter, giving the clerk the money and receiving my package. Out on the street I noticed people looking at me rather earnestly, and you may imagine my surprise and embarrassment when I reached my office to find the other purse hanging over my wrist, price tag dangling on a red string in plain sight of every one. I immediately returned to the store, and we all enjoyed the joke. The second surprise was on the part of the clerk, to find that one who could get by with it so easily should return the extra bag. S. E. A.

Accidents Will Happen.

In company with another American woman I entered a shop one day in Lisbon, Portugal. We had made our purchases and were starting out when I stopped to look at a dress which was one of many displayed on a long row of lightweight dress forms.

I accidentally knocked the first one over; it fell against the form next to it, that one against the next one, and so on until the end—just like a row of dominoes—until all were on the floor.

The shopkeeper, with characteristic European politeness, assured madam it did not matter in the least, but it was my most embarrassing moment and I could not make my exit quickly enough. G. K.

"PIGTAILS"—By Mildred Burleigh.



"Danderine"

Stops Hair Coming Out, also Thickens and Beautifies It



35-cents buys a bottle of "Danderine" at drug store. After one application you can not find a particle of dandruff or a falling hair. Besides, every hair shows new life, vigor, brightness, more color and abundance. Hurry! Let Danderine save your hair.

STERLING PRODUCTS, INC.
Wheeling, W. Va.

Becker-Ryan & Co

HALSTED & 63RD STS

DOUBLE "S.&H." STAMPS UNTIL NOON, SINGLE STAMPS AFTER 12 O'CLOCK. NO MAIL, PHONE OR C. O. D. ORDERS

Torchon Laces Splendid quality torchon laces, carefully executed, handsome designs. Monday, yard, 3½¢

Girls' Bloomers Pink Jersey Ribbed Bloomers, with elastic at waist and knee. Sizes up to 12. Mon., 12½¢

Stamped Gowns Made up ready to embroider, of soft finish nainsook, attractive designs, sizes 15, 16 and 17, at $1

Rag Rugs Made of thoroughly clean rags, hit and miss pattern—size 18x36 in., fringe ends. 43¢

Shopping Bags New medium size. Made of black imitation leather, double leather handles. Monday at 15¢

WEBB'S COFFEE 3 lb. can, $1.00

Women's Gloves In all the most fashionable shades, made of fine quality Chamoisuede in gauntlet and strap wrist styles—embroidered backs in contrasting colors, usually at $2. Monday, 95¢

Face Veiling Exquisite meshes, some with colored embroidered dots. In black, navy blue, brown, gray and other shades. Yard, 18¢



Greatest Values in Notions

Snap Fasteners, black or white, 3 dozen, 5¢
Clark's or Coats' Sewing Cotton, 6 spools, 25¢
Sewing Silk, black or colors, per spool, 4½¢
Rick Rack Braid, white and colors, 4 yards, 6¢
Basting Cotton, spool, 3½¢
Omo Dress Shields, sizes 2, 3 and 4, pair, 12½¢
Safety Pins, 12 on card, 2½¢
Bias Lawn Tape, per bolt, 5¢
Darning Cotton, black and colors, ball, 2½¢
Inside Waist Belting Lengths. On sale, each, 5¢
"Gold Medal" Dressmaker's Pins, package, 7½¢
Hickory Silk Hose Supporters, pair, 19¢
Men's Shoe Laces, pair, 3½¢
Wash Braids, large assortment. Monday, per bolt, 5¢
Hair Nets, cap or fringe shape. On sale, dozen, 39¢
Fitted Waist Linings, each, 29c
Garter Elastic, ¾ yard length, 5c

Boys' Blouses Of fine quality percales, all seams extra well sewed, collar attached; faced sleeves, sizes 6 to 16 years. $1 values, 69¢

Boys' Sleepers And Night Shirts, in a broken line of sizes, slightly soiled, regular $1 and $1.25 values. Choice, Monday while they last, 49¢

Women's Pure Thread Silk Hose



Marvelous value in Women's pure, lustrous thread silk hose, in black, brown and white, semi-fashioned, high spliced heels; double soles, lisle garter tops. All sizes. These hose sell regularly at $1.50 and $2.00, but, because of slight imperfections we are able to sell them, pair at only 69c

"Onyx" Pointex Hose, made from finest mercerized lisle, black, white, cordovan and Russia calf; lisle garter tops, 1.25

Infants' Hose, knit of soft yarns, very fine ribbed, fast black or white; sizes 5 to 6½, slight "seconds" Monday, pair, 15¢

Men's Mercerized Lisle Hose, in black, white, cordovan brown and light gray, slight imperfections. On sale, pair, 19¢

Women's $1.25 Union Suits

Made of fine lisle yarns, French band tops, tight knee cuffs, regular and extra sizes. Values to $1.25. On sale Monday at 57¢

"Carter's" Women's Union Suits All pure wool yarns, in assorted styles, cream color, regular and extra sizes. Really worth up to $4.50. Your choice at 2.95

Women's Vests, extra fine lisle ribbed Vests, bodice top, full bleached only, sizes 40, 42 and 44. Worth from 39c to 50c. On Sale at 19¢

Women's "Morrelle" Vests. Made of combed cotton yarns, closely woven, in bodice band top and lace top styles, white or pink. On sale Monday at 39¢



Bloomers A new low price for women's good quality black sateen Bloomers, double row of elastic at bottom, neatly shirred, elastic at waist, reinforced seat. Sizes 25 to 29. On sale at 48¢

Camisoles Beautifully made of wash satin, in flesh color, top is trimmed with dainty laces, fine tucks, ribbon run, also ribbon rosette, silk shoulder straps. $1.50 value. Monday, $1

Women's Handkerchiefs Of serviceable quality cloth; hemstitched edges, embroidered corner designs in one color, plain white and three tone combinations. Some with colored borders and corded edge. On sale, your choice, 4½¢

Children's Sleepers Of soft finish domet flannel—taped drop seat; closed feet. Sizes 2 to 6 years, 48¢

Genuine "Gold Seal" Congoleum



Size 6x9 Ft. (1 Piece) 2.49
Size 9x12 Ft. (1 Piece) 6.49

New shipment of guaranteed "Gold Seal" art carpet squares just received and placed on sale at startling savings Monday only. Same as the well known Congoleum Rugs, but without borders; beautiful colorings.

"Gold Seal" Congoleum Hall Runners, carpet patterns, 27 in. wide. Regular 60c value. On Sale, yard, 33¢

Velvet Carpet, good grade, in oriental designs, 27 inches wide. Regularly $1.49. Monday, yard, 98¢



Aluminum Ware Made of heavy gauge aluminum, hollow handle, 2 quart size. Regular $1.45 value. Monday at 98¢

Cups and Saucers Semi-porcelain, St Denis shape. Regular 25c val. 6 pair, 98¢

"Benjamin" Two-way Socket. Gives you the use of two electric lights on one plug. Monday, 69¢

Wall Paper Cleaner, 1 lb. can. 2 for 25¢

Children's Gingham Dresses



Exceptionally well made—and unusually attractive! Of good quality ginghams in pretty plaids, high waisted style. Trimmed with rick rack braid. Made with two pockets, sash back, collar in contrasting color. Sizes 2, 4 and 6 yrs. Monday, 78¢

Dainty Aprons. Made of exceptionally fine percales, trimmed all around with rick rack braid, sleeves and pocket also edged with rick rack; scalloped bottom; sash back. Sizes 2 to 6 years, 29¢

Drugs

Sloan's Liniment, 26¢
Theatrical Cold Cream. Monday at 49¢
$3.75 Horlick's Malted Milk, 2.83
Cutex Nail Polish, 26¢
Absorbent Cotton, 49¢

Muslin Bleached Cambric Finish Muslin, 36 inches wide. Monday only. Yard, 12½¢

Tussah Silk About 800 yards fine quality Tussah Silk, in lamp shade colors, 50c value. Yard, 29¢

Ginghams "Red Seal" Dress Ginghams in plaids, stripes and checks, exceptional value, yd., 25¢

Chambrays Solid colors, fast washable colors, 27 inches wide. Monday, yard, 12½¢

Silkolines Splendid quality, white grounds; large floral printing, 36 inches wide, at yard, 18¢

Madras K. B. D. Sunfast Madras; in rose, delph blue, gold, green and combination colorings. $1 value. Monday, 79¢

Double Stamps Till Noon in Our Grocery and Meat Departments

New Phones: Humboldt 0096 0097

CORYDON'S

2704-2710 W. North Ave. near California

Double Stamps Tuesday and Friday

DOLLAR DAY

Every Monday, values that will surprise you, others than those advertised.

DAISY MUSLIN, Best 25c Bleached, 8 Yds. for $1

Big Boys' Pajamas Heavy grade Flannel, neat stripes, 16 year sizes, made plain or with fancy silk frog, sold regularly at $1.79, special, each, $1.00

Women's Gowns Made from best quality Nainsook with lace and embroidery trimmings, slipover styles, full cut, sizes 16-17, special, each at $1

Boys' Hats and Caps Clearance of all our winter stock, values are up to $2, special, 2 for $1

Hair Nets Best brands, all colors but gray or white (1 dozen limit), at $1.00

Men's Overalls Made from the heaviest weight denim, these are regular $1.95 grades, but account of broken sizes we have reduced them to, each, $1

Children's Overalls Of good quality Crash or Chambray in dark stripes or plain blue, ideal for every day knockabout, special, Monday at 2 for $1

Girls' Union Suits Heavy fleece lined, well fitting garments, in high neck, long sleeves and ankle lengths, our 75c values, Mon., garment, 2 for $1

Fur Mittens with heavy leather palms, warm fleeced linings, sizes for men or boys, $1.69 value, Monday, special price, pair, $1.00

New Spring Dresses for the school girl, in sizes 6 to 14 years, made from plain ginghams, in green, blue or pink; trimmed with a small plaid check gingham on collars, cuffs, etc., a charming little dress that ordinarily sells for $1.98, special, Monday, $1.00

40c Radiant Morsels Delicious hard and filled Confection, lb., 22c; or 5 lbs. for $1.00

Men's Work Gloves Made of brown Jersey, fleeced inside and leather palms, will outwear several pairs of ordinary canvas gloves, special Monday at 4 pairs for $1

$ DOLLAR DAY GROCERY SPECIALS $

3-lb. can Monarch Coffee, fresh roasted, 1 40c can of Blue Label Chocolatta, all for $1

10 lbs. best gran. Sugar, 1—5-lb. bag best pat. flour, 1 large pkg. Roxane cake flour, all for $1.00

3 cans No. 1 tall pink salmon, 3 cans imp. Norwegian Mackerel, 3 cans No. ½ size Cal. white meat Tuna Fish all for $1.00

10 bars Lenox Laundry soap, 2 cans Dutch Cleanser, 1 large pkg. Gold Dust, 3 bars Olive Cream toilet soap, all for $1.00

1—20-oz. jar Century Preserves, 1—No. 2½ can pure New Orleans molasses, 1—10-oz. jar Silver Leaf Preserves, 1 bottle Breakfast Syrup, maple flavor, all for $1.00

2 cans stand. pack Tomatoes, 2 cans No. 2½ size fancy cut Beets, 2 cans 2½ size California Asparagus, all for $1.00

1 peck Dusty Potatoes, 2 lbs. Yellow Dried Onions, 2 lbs. Jonathan Apples, 1 doz. Sunkist Oranges, all for $1.00

10 cans med. size Van Camp's Pork and Beans, $1.00

Morris & Co.'s Matchless Bacon, about 5-lb. average, for $1.00

Cherries Choice California "Royal Ann" or Black Cherries in heavy syrup, large No. 2½ can, choice at 3 cans for $1

10¢



CASCARETS

For Constipated Bowels, Sick Headache, Upset Stomach, Colds, Bilious Liver

The nicest cathartic-laxative in the world for grown-ups or children is candy-like "Cascarets." One or two tonight will clean your bowels right. By morning all the constipation poison and sour bile will move out—thoroughly! "They work while you sleep." Cascarets will not sicken you like salts, oil, calomel or harsh pills. They physic fully, but never gripe or inconvenience. Ten, twenty-five, fifty-cent boxes at any drug store.

Take Mastin's Vitamon Tablets *to* Renew The Vitality You Use Up Each Day

Clear the Skin, Increase Energy and Correct Constipation

All Three Vitamines With True Organic Iron and the Necessary Lime Salts Concentrated in the Same Tablet

Easy and Economical to Take

Of what use are fine features with an ugly, mottled skin, flabby flesh, sunken cheeks, pouches under the eyes, or a careworn, sickly-looking face? MASTIN'S VITAMON TABLETS quickly help to clear your skin, put firm, healthy flesh on your bones, and increase your nerve force and power. Try them yourself and see.

Thin run-down folks should find this simple test well worth trying: First weigh yourself and measure yourself. Next take MASTIN'S VITAMON—two tablets with every meal. Then weigh and measure yourself again each week and continue taking MASTIN'S VITAMON regularly until you are satisfied with your gain in weight, "pep," energy and improved appearance. MASTIN'S VITAMON TABLETS contain highly concentrated yeast-vitamines as well as the two other still more important vitamines (Fat Soluble A and Water Soluble C) combined with *true organic iron* and the necessary lime salts, all of which Science says your body must have to keep you strong, vigorous, well-formed and fortified against the germs of disease. By increasing the nourishing power of what you eat MASTIN'S VITAMON helps supply just what your body needs to feed the shrunken tissues, strengthen internal organs, clear the skin and renew shattered nerve force without upsetting the stomach or causing gas. Pimples, boils and skin eruptions seem to vanish as if by magic under its healthful, purifying influence. But it is not only a question of how much better you look and feel, or what your friends say and think—the scales and tape measure will tell their own story. A two weeks' test will surprise you.

YOUR WEIGHT INDICATES YOUR HEALTH. ARE YOU GAINING OR LOSING?

If you want to quickly get more strength and vitality and have that firm flesh "pep" which makes you look and feel far better, just try taking two of MASTIN'S VITAMON TABLETS with each meal for a short time and watch the truly amazing results.

WARNING: Your safety and protection depend upon getting MASTIN'S VITAMON TABLETS—if it isn't MASTIN'S it isn't the Original and Genuine VITAMON—the World's Standard—now used by millions. Beware of imitations, cheap substitutes or so-called "yeast vitamine tablets." Insist upon MASTIN'S. At all good druggists, such as

MASTIN'S VITAMON TABLETS
THE ORIGINAL AND GENUINE
YEAST VITAMINE TABLET

MASTIN'S VITAMON TABLETS are fully guaranteed in every respect or money promptly refunded

if it isn't MASTIN'S it isn't VITAMON
The Worlds Standard-Used by Millions

A Bank Pays Interest on What You Save. We Pay Interest Even on What You SPEND!



S. & H. Stamps in your Stamp Book are like money in the bank, and as good as cash in this store.

The Old Books (1,000 S. & H. Stamps) are good for $2.00 worth of merchandise in any one department. The New Books (660 Stamps) are worth $1.25 worth of merchandise or $1.00 in cash. This is the greatest saving now before the Chicago public. No matter where you receive S. & H. Stamps they are redeemable at Rothschilds'.

3-Pc. Glass Utility Kitchen Sets

As illustrated; 5, 7 and 8 inch sizes, with covers; a household necessity; regular $1.75 value, set, **98c**



100-piece Dinner Sets, decorated in gold and blue line, with full gold handles; $35 value, **$19.95**

Rothschilds'—Fifth Floor.

$3.00 U. S. Army Standard Oxford Gray Woolen Cloth

5,000 yards U. S. Government 16-oz. standard Wool Pack Cloth, 56 inches wide. Closely woven, the very best quality. Ideal for women's spring coats, suits, skirts, sport wear, one piece dresses, children's wear, men's shirts, etc. Monday, very special, while 5,000 yards last. No mail or phone orders. Limit of 20 yards to a customer at the unheard of price of, per yard, *Basement.* **98c**

20,000 New 75c Laundry Bags



Brand new, clean, fresh barrack or laundry bags, heavy duck tubing, will wear forever; each, **25c**

Dozen $2.98.

Bargain Basement.

Special Luncheon 35c

Choice of
Broiled Whitefish, Parsley Butter
Roast Beef Tenderloin Bourgeoise
Spanish Rice, Mashed Potatoes
Apple Tapioca Pudding
Fruit Sauce
Peach Sundae or Ice Cream
Coffee, Tea or Milk
Bread and Butter
Clarence Jones' Remarkable Orchestra with Harold and His Violin, *Rothschilds'—Eighth Floor.*

CHILDREN'S HAIR-CUTTING, 20c
NINTH FLOOR

MANI-CURING, 25c
THIRD FLOOR

Rothsc

THE FIRST ORE

Entire Fur Reduced Hats

Consisting of Coats, Cuffs, Scarfs, Capes, Coatees, Capes, Muffs, only,

$225 Jap Mink $115
$150 Jap Mink $75
$195 Jap Mink $98
$250 Jap Mink $125
$95 Manchurian Wolf $45

Fourth Floor



Sample Summer and Winter Underwear at a Saving of One-Third

28c

Children's 50c Summer Vests and Pants,
Children's 65c Summer Union Suits,
Boys' 65c Summer Union Suits,
Women's 50c Summer Cotton Vests,
Women's 65c Summer Shaped Vests and Tights,
Women's 65c Summer Union Suits,
Men's 50c Summer Balbriggan Shirts and Drawers,
Children's 75c Winter Vests and Pants,

58c

Children's $1 Summer Union Suits,
Boys, $1 Summer Union Suits,
Women's $1 Summer Vests, white and pink, fine lisle thread and mercerized,
Women's $1 Summer Shaped Vests and Pants,
Women's $1 Summer Union Suits,
Men's $1 and $1.25 Balbriggan Shirts and Drawers,
Men's $1 Summer Athletic Union Suits,
Men's $1 Summer Cotton Union Suits,
Children's $1 Winter Merino Vests and Pants,

98c

Women's $1.50 Summer Cotton Lisle Union Suits,
Men's $1.50 and $2 Summer Cotton Union Suits,
Men's $1.50 Summer Athletic Union Suits,
Children's $1.50 and $2 Winter Merino Union Suits,
Women's $1.50 Winter Merino Vests and Pants,
Men's $2 and $2.50 Summer Union Suits, ecru and white,
Men's $2 and $2.50 Summer Athletic Union Suits,
Women's $2 Winter Merino Shirts and Tights,
Women's $2 Summer Athletic Union Suits, ankle length,

$1.28

15c

Children's 35c Summer Vests and Pants; Women's 35c Summer Vests,

Women's $4 Merino and Silk and Linen Union Suits, low neck, no sleeves, Dutch neck, elbow sleeves, ankle length, **$2.45**

Men's $3 and $4 Merino Union Suits, medium and heavy weight, fine or tuck ribbed, **$1.98**

Men's $5 Wool Mixed Union Suits, medium and heavy weight, **$2.98**

Men's $6 Heavy Wool Mixed Union Suits, natural gray color, **$3.65**

Men's $7 Pure Wool Union Suits, medium and heavy weight, natural gray color, **$4.95**

$1.68

Men's $3 Summer Cotton Lisle Union Suits,
Men's $2.50 Summer Athletic Union Suits,
Women's $2.50 Winter Fleece Lined Union Suits,
Women's $3 Winter Merino Union Suits, high neck, long sleeves, ankle length,
Men's $2.50 Winter Flat Fleece Lined Union Suits,

Women's Knit Underwear—Third Floor.
Men's Underwear—Main Floor.

Room Size Rugs, Specially Priced

They are made up in the popular 9x12 foot size. Included are fine Worsted Wiltons, Royal Wiltons, Axminsters, Wilton Velvets, etc. Showing all the latest designs and colorings.



Royal Wilton Rugs

9x12 feet, all are fringed, good quality, attractive patterns, special, **$67.85**

Fine Wilton Rugs

9x12 feet, woven of the finest worsted yarns. Ends linen fringed, regular $120.00 values, **$97.50**

Wilton Velvet Rugs, 9x12 feet, close, heavy weave, every one seamless, **$43.75**

Fringed Velvet Rugs, 9x12 feet, good quality in a wide range of patterns, at **$33.75**

Worsted Wilton Rugs, 9x12 feet, ends fringed, attractive Oriental patterns in rich shades, special, **$81.75**

Seamless Wilton Velvet Rugs, 9x12 feet, large selection of Royal Wilton patterns, every one fringed, **$48.50**

Axminster Rugs, 9x12 feet, extra heavy quality, splendid rug for hard wear and service, special, **$47.50**

Royal Wilton Rugs, 9x12 feet, 50 rugs in a good assortment of patterns, fringed ends, special, **$58.75**

Fringed Wilton Velvet Rugs, 9x12 feet, heavy seamless quality, Oriental patterns in shades of old rose, tan, blue, etc., **$37.50**

Rothschilds'—Fifth Floor.

$4 Baby Bunting Wrap, $2.19



They are made of soft, warm eiderdown, with round hood, lap at foot, trimmed with satin and braid.

Babies' $6 Heavy White Chinchilla Coats, made with large collars and pockets, heavy quilted lining, **$3.95**

$6 Infants' Cribs, white enamel, with 6-inch rubber tired metal wheels, wire spring (No C. O. D. orders), **$3.95**

$2.00 Mattress to fit above crib, pink or blue ticking, well filled, **$1.55**

Rothschilds'—Third Floor.

50c, 75c Sample Beads, 29c



Sample imported Bead Neck Chains, variety of the popular colors, in short or long strands, choice at **29c**

Rothschilds'—Main Floor.

$1.49 Stamped Glass Towels, Set of 5 Towels at 98c



With 6 skeins embroidery floss, choice of 5 patterns, on blue or red striped glass toweling, sell for 25c regularly, and floss at 4c a skein.

Fancy Goods—Third Floor.

$35 Dinner Sets, 100 Pieces, Special Monday at $19.95

An unusually attractive set, decorated in gold and blue line, with full gold handles.

31-piece Dinner Sets, decorated in wide conventional border, gold line, $9.95 value, while 100 sets last, **$5.98**

Dinner Sets, decorated in border of tan and black panels, with rosebuds, 31-piece set, regular $12.50 value, **$6.89**



Rothschilds'—Fifth Floor

The Annual $50,000 One-Day Furniture Sale (Tomorrow)

Is One of the Best Days in the Year to Find a Bargain!

ON this date, for three years, we have held our $50,000 one-day sale of Furniture, and on a small advertisement. Why? Because the people have learned that on this day they get bargains which cannot be equaled any place in this country. A short story but a big sale, almost a half million dollar stock to choose from.

These items are for Monday **only.** They will not be on sale Tuesday. Other items will take their places each day during the week. Please come prepared to pay one-fourth cash tomorrow, and get the biggest bargains you ever bought in your life. Ready for quick delivery. Come early—get first choice. *Sixth Floor.*



Variety of $110.00 Chiffonettes, **$50**

Sixth Floor.

$300 Genuine Brown Spanish Leather Parlor Suite, like this picture, **$195**



It has been a long time since you were able to buy a suite like this at such an amazingly low price.

One Day Item, Fine Turkish Parlor Suite, $175



This will not be on sale Tuesday.

Positively for Monday only, this Turkish Parlor Suite in tapestry or velour, three pieces, as illustrated, **$175**

$75 Triplicate Mirror Dressing Table, walnut or mahogany. One day, **$25**



Positively a One Day Item

You may buy this Bed, Vanity Dresser and Chiffonette in walnut tomorrow for **$139.50**



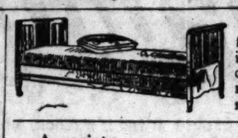
You may buy the Bow End Bed, Dresser and Chiffonette for **$179.50**

The four pieces complete, $195.

Positively a One Day Item.

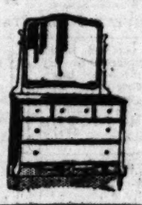
The country is going wild over Mohair Parlor Furniture, and it is the most sensible thing the people have ever done. There is nothing so rich, so beautiful and so lasting as mohair. Tomorrow for one day we are going to sell this elegant suite, just as illustrated, for **$295**





We call this the finest $90 Day Bed in the city of Chicago. Our price tomorrow, **$64.50**

44-inch Mahogany Dresser, cheap at $75; a one-day item at only **$49.85**



A variety of seven-piece Dining Room Suites, in walnut and mahogany, 7 pieces, **$100**



A Mahogany Twin Bed Suite You Will Find Hard to Equal at $285.00

It consists of two Bow End Twin Beds, very large finely made Chifforet, and a 42 inch Triplicate Mirror Dressing Table. Exactly like this picture.



Then we include a 50-inch Dresser made by the same factory, but just a tiny difference in the design. For that reason alone, you may buy the five pieces for **$285**

It will pay you to come a hundred miles to buy this outfit.



Five-piece Breakfast Set, like this picture, with solid mahogany top Gate Leg Table, **$62.50**

A Morning Special Which Must Be Attended to Promptly

Five-piece Breakfast Set, blue and ivory, with drop leaf table, 36x42 in. when opened, 20 in. wide when closed. Just like illustration. Five pieces, while 25 last, **$45**





A Two-piece Bedroom Suite for **$100**

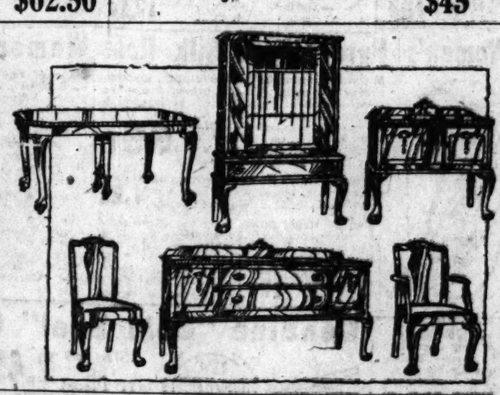
And the best of it is that it is high grade furniture and finished in mahogany. Two pieces that you will be proud of. True! They do not match perfectly, but the bargain makes up for that.

This ten piece Walnut Dining Room suite at such a price that there will be a scramble while ten suites last. Ten pieces, **$219.50**



Eight of these Terracrome Chippendale Dining Room Suites of Ten Pieces.

Consisting of a 72-inch Buffet, 8-foot Table and French Silver Cabinet, wood ends, closed Server and a set of Chairs in blue leather, at much less than half of its former price. While eight suites last, tomorrow only **$295**



An Offer Never Before Made in the City of Chicago.

A twin bed, a chiffonette and dressing table of very fine make. Less than half the price, the three pieces, **$75**

Additional twin bed if desired, $25.



$130 very large Vanity Dressers, full length, **$79.50**

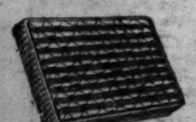
Solid Walnut except the Oblong Table Top, which is five-ply, built up stock. Seven pieces, One day, **$135**



There is hardly a person in Chicago who has not read of the Red Cross Kapoc or Silk Floss Mattress made in Boston, Massachusetts.

The manufacturer of this mattress has just opened a Chicago warehouse and Rothschilds are the first to offer this fine article to the buying public in this city.

We want you to examine this mattress. We believe it is the best of its kind in this country. If we charged you $40 for it, it would be worth it. However, to introduce it our special price will be **$31.50**



8:30 to 11:30, three hours, a clean Mattress with cotton linter center, and felt top and bottom, a Red Hot One Day Special **$7.95**





Fifty pound all pure felt mattress, a One Day Leader, **$10.95**

Variety of $150.00 Buffets, 66x75 in., **$89.50**



Also an assortment of $75 and $80 closed serving tables, each, **$35**

Come In and See Our $100 Seven Piece Dining Room Suites

$8.95 Coil Springs, **$5**

$17.50 Double Deck Coil Springs, $12.50.



The famous De Luxe Double Deck Coil Spring, the most luxurious in the world at **$18**

45 pound Cotton linter mattress, **$5.95**

$4.00 heavy, well-made Kitchen Chairs, **$1.95**



A variety of China Cabinets up to $75.00, your choice, **$39.50**



Look! Read! And Hurry Here!

Formerly $90 solid mahogany top, or dusty Walnut Library Table—Monday, **$49.50**



ONE DAY ITEM!

This $35.00 steel bed in Walnut or mahogany, full or twin size, positively a one day item, $19.50. Made of square tubing with cane panel. Note the ornament. Remember—One day only.



A bed made by one of Chicago's factories especially for Rothschilds.

Made of square tubing, six fillers, clustered as illustrated. Value $26.00, tomorrow, $16.95.

Full and twin sizes in Walnut finish.

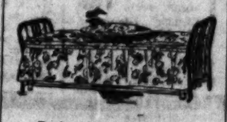


The first fifteen customers to arrive in our Bedding Department tomorrow morning may buy these $65.00 Continuous Post Simmons Brass Beds made of 2½ inch tubing at less than the actual factory cost, $29.25.

Remember there are only 15 to sell and they are full size.

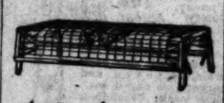


The finest Steel Double Day Bed in America for the price, including mattress pillow and bolster, **$25**



Rothschilds'—Sixth Floor.

8:30 to 10:30 A. M.



A two hour sale of Simmons Drop Side Sanitary Couches, gray enamel, 8:30 to 10:30 o'clock, at **$3.95**

$195 7-Piece Jacobean Oak Dining Suite,

Karpen Chairs, **$119.50**



$2 to $3 Fountain Pens, $1

Guaranteed Lever Self-Filling Fountain Pens, beautifully chased, hard rubber barrels, 14 kt. gold nibs; have large capacity, even flow and are fine writers.

Pull Covered or Mounted, gold filled, in neat designs, $2 to $7 values; special,

The Always Sharp Pencils are hexagon metal pencils with extra leads; very special,

Rothschilds'—Main Floor.

1,200 Yards Figured Silk Drapery, yd.,



Gum Rubbers for Babies

Wall Paper, 5c roll

Your Protection

Be sure the phonograph you buy shows the style and original serial numbers and that these are pointed out to you on the machine by the salesman. Hear and compare. Your choice of a

Cheney, $
Victrola
Outfit No. 2
with of records
balance at

1,200 Yards Figured Silk Drapery, yd.,

1,200 Yards Figured Silk Drapery, yd.,

36-in. Genuine Bleached Hope Muslin, Yd., 16c

Extra heavy weight, fine for pillow cases, etc. Limit 10 yards to customer.

81x90 Linen Finish Bleached Seamless Sheets, made from an excellent quality sheeting; limit 6 to a customer; each, **$1.19**

$7.75 Genuine Beacon and Nashua Plain Colored Blankets; white, tan and gray; full bed size, extra heavy weight; reduced to, pair, **$4.95**

45-inch Genuine Wearwell Pillow Tubing, excellent quality and weight; regular 49c value, yard, **39c**

36-inch Unbleached Tiger and Durham Muslin, extra fine grade for sheets, pillow cases and aprons; yard, **12½c**

32-inch Fancy Imported Dress Ginghams, assorted plaids, in all colors; regular 95c value, yard, **69c**

27-inch Bleached Shaker Flannels, extra heavy fleece and weight; 19c value, price, yard, **14½c**

70x70-inch Linen Pattern Cloths, excellent quality and finish, at mill cost price, each, **$5.45**

20x20-inch Linen Napkins to match, dozen, **$5.95**

72-inch Linen Finish Basco Table Damask, extra fine grade and weight, assorted designs; price, yard, **$1.35**

All Linen Crash Toweling, neat red border, extra fine quality, for hand and roller towels; priced at, yard, **25c**

Monday! Sale of 36-inch Extra Fine Quality Longcloth

Soft finish, just the thing for undermuslins, 10-yard bolt, each, **$1.69**

27-inch White Flaxon, assorted checks and stripes, for children's dresses and aprons, yard, **35c**

36-inch White Mercerized Poplin, excellent quality for dresses, skirts, regular 75c value, yard, **59c**

45x36 and 42x36 Genuine Wearwell Pillow Cases, extra heavy weight, made from Wearwell sheeting, prices 45x36, 38c; 42x36, **32c**

Red Diamond Diaper Cloth, extra fine grade, 10 yard sanitary packages, 18-inch, $1.45; 20 inch, $1.90; 22 inch, $2.15; 24 inch, $2.40; 27 inch, $2.65; 30 inch, **$2.90**

80x90 Honeycomb Bed Spread, Marseilles patterns, plain hem, a fine quality, each, **$2.69**

21x27 All Feather Filled Bed Pillows, fancy art tickings, price pr., **$3.69**

81x90 Scalloped Bleached Seamless Sheets, excellent quality and weight, made from genuine Ironclad Sheeting, each, **$1.49**

72x90 Genuine Beacon Bathrobe Set, cords to match, assorted patterns and colors, regular $7.50 value set, **$5.95**

72x84 Honeycomb Bed Spread, Marseilles patterns, an excellent grade and weight, price each, **$2**

$7.95 21x27-inch All Feather Filled Bed Pillows Fancy art ticking; regular $7.95 value; price, pair, **$6.25**

Full Bed Size Comforters, filled with sanitary cotton, fancy covering, each, **$3.69**

76x90 Unbleached Seamless Sheets, extra heavy weight and grade, made from standard sheeting; price, each, **98c**

Rothschilds'—Second Floor.

Basement Surprise Sale of 1000 New Spring Dresses



$14.94

The biggest sale of women's fine dresses on State street, the best values in Chicago, the best materials obtainable, and the best workmanship in the land—those are the offers we make to a thousand Chicago women starting at 8:30 tomorrow morning.

Fine crepe-knits, Canton crepes, taffetas, silk mignonettes, combinations of crepe-back satin and Canton crepe, and Poiret twill. Basque effects, tunic models, ribbon girdles, straight line styles, and scalloped skirts. All the newest colors, including black, brown and navy.

Sizes for misses, 16 to 20; for women, 36 to 44, and for stout women, plenty of stylish stout styles ranging from 42½ to 52½.

Bargain Basement.

...thschilds
...IRST ORE IN THE LOOD

Government Surplus O. D. Wool Blankets

Another one of our famous Government Blanket Sales at a price less than you ever expected to buy them for.

$2.50

22,000 O. D. Wool Blankets

Over 75% wool, size 58x76, average weight 3½ pounds. This blanket is made to withstand hard and rough usage, but still contains the comfort and warmth of a regular bed blanket. Special while this sale lasts, at, each,

Bargain Basement.



Aluminum Spoons

Table Spoons, 2 for, 5c
Tea Spoons, 3 for, 5c
Aluminum Forks, 2 for, 5c

The greatest value in Aluminum Ware in five years.

Rothschilds'—Main Floor

Men's 29c Suspenders

Non-elastic, plain and fancy web, per pair, **10c**

Rothschilds'—Main Floor.

This Year Use
PICTORIAL PATTERNS

In planning your spring sewing the first thing to do is to look at the New Pictorial Patterns—they are the most attractive, reliable, and well recommended patterns, we believe, on the market. Rothschilds'—Second Floor.



Fourth Floor.

$175 Imported Pongee - yd. $1.29

Shown in natural color. Exceptional value. Used for men's shirts and pajamas, dresses and drapes.

Printed Crepe de Chines; something different; in all the new shades; designed in neat effects; 40 in. wide; priced low at, yard, **$2.95**

Sport Satins in all colors, also white and black; special tomorrow, yard, **$2.95**

40-inch Foulards in navy, sand, brown, tan and other grounds; in small neat colored figures; serviceable; yard, **$2.65**

Chiffon Taffetas, plain and two-tone effects, also black; very special, yard, **$2.65**

54-inch All Wool Tricotine and Poiret Twill. Regular $4 quality; in navy blue only; yard. **$2.95**

Remnants of Wool Coatings and dress lengths at half price; special tomorrow, 50c, 95c, $1.25 and up to, yard, **$2.95**

Rothschilds'—Second Floor.

$3.00 Sets Silver, $1.50



Rogers, Oneida Community, Wallace Stratford makes of silver plated table silver. Tea, table, soup spoons, forks or knives. Several patterns to select from; sets of 6, $1.50.

Rothschilds'—Main Floor.

Smart New Hats for Women, $3.95



In the assortment you will find silk braid hats, draped hats of straw cloth, fabric hats, and silk and silk braid combinations. Trimmed simply but attractively. Sailors, turbans, off-the-face hats and many other pleasing styles. All the best colors of the season are represented, also black.

$3.95

Rothschilds'—Fourth Floor.

Women's and Children's Wool Skating Gauntlets, Pair, $1.35

In oxford and heather or white.

Women's Chamois Lisle Gauntlets, strap at wrist, embroidered back, beaver or covert shades, pair, **$1**

Women's Elbow Length Chamois Lisle Gloves, 3 row silk stitched backs, beaver or covert shades, pair, **$1**

Men's Leather Gloves, with warm linings, brown, tan or gray, per pair, **$1.25**

Rothschilds'—Main Floor.

Women's Spats



Extra Values.

In all the popular colors. Keeps you warm and looks neat; just the thing for the new low winter shoes. Priced tomorrow at only **$2.45**

Rothschilds'—Fourth Floor.

Mill End Ribbons, 29c Yard

In this lot we include hair bow and sash ribbons, all pure silk, widths range from 4 to 8 inches, in satins, taffetas, brocaded, messalines, checks, Dresdens, and fancy ribbons. Former values from 39c to $1.25 a yard.

Rothschilds'—Main Floor.

Salesmen's Trimming Samples at 10c, 25c and 50c

Spangled samples of bands, edges, medallions, tassels, etc., in black and colors; lengths about one-quarter yard. Limited quantities. Shop early.

Rothschilds'—Main Floor.

American A. T. C. Cord Tires, 10,000 Mile Guarantee

Size	List	Sale Price	Tubes
30x3½	$18.00	$11.98	$1.79
32x3½	25.50	16.95	1.98
32x4	32.40	19.95	2.10
33x4	33.40	20.95	2.25
34x4	34.25	21.95	2.35
32x4½	41.90	24.98	2.45
33x4½	42.85	25.98	2.95
34x4½	43.90	26.98	3.25
35x4½	45.20	27.98	3.50
35x5	54.75	32.98	3.75
37x5	57.60	34.98	4.50

Rothschilds'—Seventh Floor.

No mail or phone orders—Right reserved to limit Quantities.

Coty's L'Origan Perfume Bulk, $3 value, per ounce, **$1.79**

Coty's L'Origan Sachet, per ounce, $1.50.

Coty's L'Origan Toilet Water, $1.50 size, $1.00.

Guerlain's Jicky Perfume, $1.75 value, per oz., 98c.

Rothschilds'—Main Floor.

49,000 Pair Brown Jersey Gloves



Fleece-back Jersey Cloth, heavy materials, double Jersey wrist. Bargain Basement. **9c**

12,000 Yards Genuine Perfect Bleached Daisy Muslin

Full yard wide, at 2c yard less than today's wholesale price. No mail or phone orders filled; limit 12 yards to each customer; yard, **12c**

Rothschilds'—Second Floor.

Leather Palm Mittens For Rough Work

One-finger mittens. Here is the most sensational glove offer you have seen in many a day. The backs are of olive drab cloth and the palms of heavy leather; one-finger and thumb pattern, leather strap and a buckle at the back of wrist. For shoveling coal, snow, and all kinds of outdoor work. Special at, pair, **15c**

Rothschilds'—Basement.

Blue Dragon Thin China Cup and Saucer



Regular $3 dozen value, **6 for 69c**

One set to customer, none delivered.

Rothschilds'—Fifth Floor.

No mail or phone orders. Right reserved to limit quantities.

Jergens' Violet Glycerine Soap, cake, 7c; dozen for 83c.

Lana Oil, Buttermilk, Olive Cream, or Elsi Olive Soap, 3 for 25c, cake, 8c; dozen, 85c.

Olivilo or Palm Olive Soap, cake 7c; dozen 75c.

Packer's Soaps, cake 7c; Tar or Pine Tar Soap, cake 10c.

2 qt. Red Rubber Hot Water Bag, or Fountain Syringe, $3 value, each, $1.98.

Cory's Face Powder, 25c.

Physicians' and Surgeons' Soap, cake, 7½c; dozen 85c.

Bordon's Malted Milk, hospital size, $1.60.

Follows' Syrup of Hypophosphites, $1.50 size, $1.20.

Prescott's Silver Polish, 25c size, 2 for 25c.

Seidlitz Powders, 25c size, 19c.

Caldwell's Syrup of Pepsin, $1.20 size, 79c.

Lambert's Listerine, 25 size, 19c.

Vick's Vapo Rub, 75c size, 49c.

Hind's Honey and Almond Cream, 50c size, 39c.

Ford's Vanishing or Cold Cream, 60c size, 49c.

Odorono, 50c size, 39c.

Febeco Tooth Paste, 25c; 3 for $1.00.

Kniekerbocker Bath Spray, $2 size, $1.69.

Kolynos Tooth Paste, 25c; 3 for 49c.

Prophylactic Tooth Brushes, 50c value, 35c.

1 lb. Pure Glycerine, 35c value, 29c.

100 5-gr. Aspirin Tablets, 65c value, 39c.

Squibb's Mineral Oil, $1.00 size, 69c.

Silmerine Hair Curling Fluid, $1.25 size, 89c.

Cory's L'Origan Perfume, 2 oz. original bottle, $7 value, $4.98.

Rubber Household Aprons, 35c value, 25c.

Arnica Tooth Soap, 25c size, 2 for 25c; 3 for 50c.

Drucker's Revelation Tooth Powder, 25c; 3 for 62c.

Waldorf Toilet Paper, 15c value, 2½c; dozen, 25c.

Rothschilds'—Main Floor.

Free Lessons Given in China Painting

Gold Etched China, Luster Ware and Parchment Shade Painting, every day from 9 to 5 p. m. Saturday is children's day. Expert teachers in charge.

7-pc. Berry Sets, special tomorrow, $1.95

Cups and Saucers, pair, 25c; $4 dozen.

7½-inch Coupe Plates, slightly imperfect, each, 18c

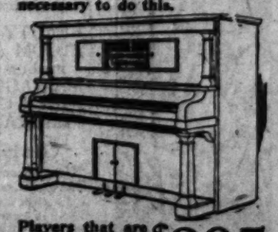
Ramekins, 15c each.

Celery Trays and 6 dips, special, $1

Rothschilds'—Seventh Floor

Player-Pianos at the Cost of Actual Manufacture

We must move our stock to make room for extensive alterations, and every inch of space is necessary to do this.



Players that are worth up to $650, now $395

This includes bench, 12 rolls and scarf.

Pay nothing down—all the cash needed is the cost of cartage from our warehouse to your home (never more than $10).

Rothschilds'—Ninth Floor

...ntire Fur... duced Ha...

...isting of Capes, Co... Jap Mink $115
Jap Mink $75
Jap Mink $95
Jap Mink $125
Manchurian Wolf Muffs

MO...END CLEAN-UP SALE of Women...ats, Suits and Dresses At PH...NAL PRICE REDUCTIONS

Women's Coats

For Colleges...

Materials of Rivoli..., Nakoma, Kersey, Plush... models, with large fur ... and Australian Opossum, ... All coats richly silk lined. Values to $45.00, at **$19.75**



...his Coat $19.75 ... This Dress $19.75

Women's Dresses

Many smart new models of taffetas, canton crepe and poiret twills, with new combination trimmings. Besides scores of other models in tricotines that have been selling at $25 and $30. Plain tailored straight line with embroidery trimming or braid. Practical for street and business wear. For tomorrow special at **$19.75**

Phenomenal Reductions in Women's Suits—

$17.50 Values to $35 | **$28.50** Values to $49.50

All smartly tailored suits; plain or fur trim'd, in assorted length coats, fancy silk lined. Plain or embroidery trimmed. In the following materials: Yalama, Silvertone, Tricotine, etc.

$12 to $16.75 Tricotine and Velveteen Dresses, **$7.95**

$15 to $29 Evening Dresses, slightly soiled; special at **$6.95**

$45 Normandy and Bolivia Coats, Fur Collar and Cuffs, **$29.75**

$55 Stout Women's Plush or Kersey Coats, **$35**

Jersey Sport Suits

In assorted colors, natty tailored coats, belted, patch pockets, regulation skirts. $16.75 values, at **$10.75**

Separate Dress Skirts

200 in one big lot and one low price of $4.95. Finely tailored in navy blue serge, novelty wool checks and plaids, taffe silks, etc. Values to $10, at only **$4.95**

$19.75

Rothschilds', Fourth Floor

$5.00 New Taffeta Silk Petticoats



$3.95

Straight line model finished with narrow plaiting and pin tucks in changeable and solid colors.

Extra size silk Petticoats, in changeable colors, special at **$4.95**

Flesh pink crepe de chine and wash satin Evening Petticoats, **$2.95**

Petticoats of sateen, some in floral patterns, very special at **$1.50**

Petticoats of Lady Fair sateen, made with flounce, finished with narrow ruffle; regular and extra sizes in green, brown, navy, black and pansy, specially priced, **$2.95**

Rothschilds'—Third Floor.

A Lace Event Surpassing All Previous Sales

$3.98 to $5 Spanish Flouncings and Allover Laces, 36 inches wide, in black, white, red, henna, brown, etc. All pure silk. On sale, while 700 yards last, tomorrow at, yard, **$1.98**

36-inch Wide Net Flouncings, in black, gray, brown and navy. Former value $2.50 to $3.95 a yard; on sale, while 300 yards last, at, yard, **$1.29**

10,000 Yards Slightly Imperfect Wash Laces

Bought direct from the mill. This lot includes Platt Vals, Torchons, Clunies. The imperfections are hardly noticeable and they will be put on sale Monday at a sensational price reduction, divided into three lots, at 15c, 10c and **5c**

Rothschilds'—Main Floor.



GOSSARD CORSETS at the new reduced price

$3.50

Medium and low bust models, in beautiful pink material; elastic insert at back.

Rothschilds'—Third Floor.

New Winter Low Shoes for Women

$7 to $9 Oxfords and Straps



$4.95 and $3.95

Genuine Goodyear welt sewed; brown Russia, Norwegian Calf or Gun Metal Calf—the new winter low shoes in straps or oxford effects.

Rothschilds'—Fourth Floor.

...00 Yards ...igured ...Silk Drap...yd., $2.50

...fabric now so much in demand for ... It has a beautiful lustrous surface ... in rich shades of mulberry, blue, ... regular price is $3.75 and **$2.50** ... for Monday at, yard,



...Imported ...ains, all ...quantities ...r stock, ... to $12 **$6.75**

Ruffled Swiss Bedroom Curtains, standard size, nicely made, variety of styles, discounted one-third; price per pair, **$1.75**

Curtain Nets, fine in weave, ..., worth up to $1.25 yard, at **69c**

...Swisses, assorted standard pat... today's mill cost, **22½c**

Rothschilds'—Fifth Floor.

...$3 Founta... Pens, $1

...teed Lever Self-Fi... Pens, beautiful ...ard rubber barrels ... nibs; have large ... even flow and sm...

...ered or Mounted ... in neat designs, $5 ...; special, ... Sharp Pencils; ... special pencils with extra ... special,

...childs'—Main Floor.

...Gum Rubber Pants for Babies, 15c

...Real Human ...Mattie Dorfin ...Hair Nets, ... for $1.15. ...Mattie Sew-on ...ners, pair, ...Feet Electric ...Curlers, 5 on ...10c. ...Invisible Waist Belt ...Supporters, ...Rockers' Trimming Braid, 5c. ...Rocking Feet, black or white, pair 5c. ...Real Human Hair Nets, cap or fringe, ... 39c. Rothschilds'—Main Floor.

...5-Section Adjustable Dress Forms, $10 value, $6.79.

...Shinola Shoe Paste, black or brown, box, 7c.

...Elgin Maid Mercerized Crochet Cotton, spool, 3½c.

...Bysaing Mercerized Sewing Thread, black or colors, spool, 4c.

...Wall Paper, ...ll, 5c

...Perfect ...combination Papers ... (Sold only with ... ...4c Living Room ...Papers, in stripes ... allover two-tone effects; ...matched with cut-out borders, ... roll, 22c

...Papers furnished.

...Hair Goods Sale



Switches, made of natural wavy hair, 20 inches long, 1¾ ounces, $3.50 value, for **$1.25**

Natural Wavy Hair Switches, made in triple strand, 24 inches long, 3 oz. heavy, $7.50 value, for **$3.48**

Ventilated Pompadours, all shades, including gray, $15 value, for **$5.98**

Hair Bobs, made of first quality natural curly hair, very much in vogue; values to $12, for **$6.98**

Visit our Beauty Parlors. Our expert operators assure you of satisfactory service. Phone Wabash 9060 for an appointment.

Rothschilds'—Third Floor.

...Flour Protection

...Be sure the ...phonograph ...you buy shows ...style and ...iginal serial ...mbers and ...st these are ...ted out to ...you on the ...achine by ...salesman. ...ear and compare. Your choice of a



...Cheney, Sonora or a Victrola

...Outfit No. 2 ...of records ...balance at $5 **$125**

Cheney $115

...Fourth and Ninth Floors.

Sale of 10,000 Pieces Aluminumware, Values to $2.00, at 89c

The biggest money-saving event of the season, 10,000 pieces of Aluminumware arrived yesterday. Every thrifty housewife should take advantage of these prices; in fact, these prices may never occur again.

Round Double Roasters Made of pure aluminum, full polished outside, Sunray finished inside, 10-inch diameter.

Panel Rice or Double Boilers Two quart size. Full polished.

Preserving Kettle Full polished outside, Sunray finished inside, 9 quart size.

3-Piece Sauce Pan Sets Full polished outside, Sunray finish inside, consisting of 1, 1½ and 2 quart size.

Fry Pans Extra heavy metal, No. 8 size.

Convex Kettle With cover, extra heavy metal, full polished, outside, Sunray finished inside, 6 quart size.

Percolators Extra heavy metal, full polished, two quart size.

Colanders Made of heavy metal, full polished outside, Sunray finished inside, 10½ inch diameter.

Tea Kettles Full polished, four quart capacity.

Rothschilds'—Eighth Floor.



Dish Pans Made of heavy metal, full polished outside. Sunray finished inside, 9 quart size.

No mail or phone orders. Right reserved to limit quantity.

$2.95 Adjustable Pin Curtain Stretchers, $2.25

Center brace, nickel plated, brass pins.



85c Wash Boards, regular family size, well made and finished, **39c**

95c Carpet Brooms, made of high grade broom corn, 4 sewed, with polished handle, **59c**

$5.50 Rex Wood Frame Wringers, guaranteed for 1 year, **$3.95**

$1.95 Ash Cans, made of corrugated galvanized iron, with cover, 20 gallon size, **$1.19**

$4.25 Bissell's Standard Carpet Sweepers, mahogany finished case, pure bristle brush, special, **$3.25**



$1 O-Cedar Floor Oil Mops, triangular shape, adjustable handle, **65c**

$1.25 O-Cedar Oil for furniture, floors and woodwork, 1 quart size, **75c**

$1.00 Pie Servers, nickel plated frames, fitted with genuine Pyrex insert, at **$1.39**

60c 18-inch Japanned Open Coal Hods, reinforced bottoms, **39c**



$3.50 Springer rigid Ironing Board, with stand, well made, **$2.39**

85c Wash Tubs, made of galvanized iron, medium size, special, **49c**

$1.50 Rotary Ash Sifters, made of galvanized iron, will fit any ash can or ordinary barrel, **$2.45**

$1.15 White Enameled Bread Boxes, gold striped and decorated, 14-inch size, **75c**



20c Water or Scrub Pails, made of galvanized iron, 10 quart size, **15c**

$2.75 5-foot Step Ladder, well made and braced with pail shelf, **$1.95**

Fut-a-Pep Poultry Feed, put up by the Quaker Oats Co., the highest quality scratch feed on the market, without grit, 100 lbs. for **$2.45**



$1.39 White Enameled Flour Bins, gold striped and decorated, 50-lb. cap., **98c**

85c Dunlop Cream Whip, the most rapid beater made, **69c**

$1.25 Family Scales, white enameled dial, weighs 24 lbs. by ounces, **$1.39**

85c Family Mail Boxes, made of steel, japanned, with lock and two keys; Monday at **69c**



$1.98 Wash Boilers, made of heavy tin, heavy copper bottom, stationary wood handles, No. 9 size, **$1.25**

$1.98 Priscilla Electric Irons, 6 lb. size, full nickel plated, heating element guaranteed one year, complete with cord and stand, **$3.75**



$1.50 Pantry Set, white enameled, gold striped, consisting of tea, coffee, sugar and flour canister, **95c**

$1.10 Arcade Wall Coffee Mills, 1 pound glass canister, special, **75c**

$6.85 Laundry Stoves, two-hole, No. 8 size, made of heavy cast iron, burns all kinds of fuel, **$4.95**

$12.95 Steel Dress Trunks at $7.75



Large, roomy trunk, well built, heavy steel covered, bound, brass trimmed, lock, spring bolts, four slats on top, two around body, tray nicely lined; can be used for packing or storage purposes; choice, sizes 34, 36 and 38 inches.

13-inch Cowhide Bags, 3 or 5-piece styles, large, roomy, full shape, inside lock, claw catches, heavy leather lined, with pockets, **$5.50**

24-inch Fiber Suit Case, 79c.

Rothschilds'—Fifth Floor.

Women's $1.50 Pure Silk Hosiery, pr. 85c

Cotton garter top, double heel and toe; semi-fashioned leg; black and cordovan; irregulars, 85c.

Rothschilds'—Main Floor.

Fruits and Vegetables

100 pound bag Finest Idaho Potatoes, $3.19; 10 pounds for 33c

Camel Brand Smyrna Layer Figs, 7 oz. package, 20c value, three for 25c

Shelled Pecans, all halves, pound, 89c

Extra Fancy Florida Grapefruit, good size, each, 7c

5 lbs. Rice Popping Corn for 29c

10 lbs. Finest Canadian Yellow Turnips for 21c

Fancy Golden Dutch, per pound, 22c

Imported Valencia Almonds, pound, 59c

Extra Fancy Texas New Cabbage, lb., 5½c

Rath's Waterloo BACON 23c

whole or half, at, pound,

Morris & Co.'s Supreme Bacon, 8 to 10 lb. average, per pound, **29c**

Pot Roast, Quality Beef, per pound, **14c**

Corned Beef, rib or navel, lb., **10c**

Veal Rib or Loin Chop, per pound, **30c**

Hormel or Davies & Co.'s California Hams, 6 to 10 pound average, pound, **15c**

Leaf Lard, bell shape, pound, **10c**

Morris & Co.'s Bacon Squares, special brand, lb., **12½c**

Morris & Co.'s Smoked Butts, 2 to 3 pound average, pound, **28c**

Oscar Mayer's Beef Tongue, smoked, lb., **42c**

Rothschilds'—Seventh Floor.

Pure Black Raspberry Jam, 1 Pound Jars, 25c

10 lb. bag Domino Granulated Sugar 29c

10 lb. limit with grocery order of $2 or more, flour, soap, fresh fruit and vegetables not included.

Del Monte California Orange Marmalade, 14 ounce jar, special at **23c**

Log Cabin Syrup, large size can, **$1.19**

Cereal Meal, the ideal health food, package, **95c**

Ralston Breakfast Food, large size package, **23c**

Fairy Soap Flakes, 3 packages, **29c**

10 lb. Boxes Finest Macaroni or Spaghetti, **$1.05**

Extra Fine California Ripe Olives, 2½ tall cans, **39c**

Year Round Brand Pancake Flour, 5 lb. bag, 35c; 20 ounce package, **10c**

Pure Strained Honey, 5 lb. pail, $1.35; 2½ lb., pail, **70c**

3 lb. Fancy Fresh Roasted Combination Coffee, **$1**

Finest Solid Packed Pumpkin, No. 3 size cans, **15c**

Fancy New Pack Cut Beets, No. 3 size cans, **18c**

6 cans Finest Minnesota Crosby Corn, **88c**

Extra Fine Red Ripe Tomatoes, 1 doz. No. 2 size cans, **$1.60**

Fancy Fresh Lima Bean Succotash, No. 2 size cans, **22c**

Gorton's Deep Sea Fish Roe, No. 1 tall cans, **22c**

Gorton's Fish Flakes, 9 ounce cans, **15c**

Extra Fancy New York Bartlett Pears, No. 2½ size cans, **39c**

Finest Bohemian Style Rye Flour, ¼ barrel sack, **98c**

10 Bars Kirk's American Family Soap 39c

10 bar limit, with grocery order of $2.00 or more, flour, soap, fresh fruit and vegetables not included.

Rothschilds'—Seventh Floor.

Bargain Basement Surprise Sale

Cotton Batts, full comforter size, in one large sheet, 72x90 size, uniform thickness; roll, average 3 lbs., at **69c**

American Dress Prints, light shirting and dark dress styles, fast colors, special at, a yard, **10½c**

Pillow Cases, 42x36 and 45x36 sizes, scalloped, hemstitched or plain hems, special grades for this sale, at, each, **29c**

Bleached Crash Toweling, last color red borders, very absorbent, for hand or kitchen use, yard, **6½c**

Bargain Basement.

Children's Blanket Bath Robes, in navy, gray, cardinal or copenhagen; sizes 4 to 14 years; $3 values, **$1.49**

Pillow Cases, 45x36 and 42x36 sizes, well made from bleached muslin, only a limited quantity, each, **19c**

Bed Sheets for three-quarter beds, 72x90 size before hemming, made from strong linen finish sheetings, each **99c**

Unbleached Canton Flannel, heavy quality, fleecy nap, fleeced on one side; yard, **12½c**

Yard wide Bleached Shaker Flannel, heavy quality, well napped, 20-yard limit, yard, **16c**

Children's Flannelette Sleepers, sizes 2 to 7 years, pink or blue stripes, 75c value, **39c**

Infants' Wool Mittens, all white or white with pink or blue wrist, 65c value, **39c**

Feather Bed Pillows, Each 64c

Here's the A-No. 1 leader of the greatest of all surprise sales, a real feather-filled pillow, 18x25 inches, with coverings of remnants of high grade tickings. Average weight, 5 lbs. a pair. Bargain Basement.

Infant's Knit Sweaters, white and combination of pink and blue, with or without collar, $2 value, each, **95c**

Mercerized Table Covers, 70x70 inches, hemmed, ready for use, assorted patterns; each, **$1.69**

3,000 Pieces Women's Sample Neckwear, 49c

Collars, collar and cuff sets and vestees in lace and organdy. Foreign and domestic samples included. Values are phenomenal and we are selling these samples Monday at a great deal less than actual cost, each, **49c**

Rothschilds'—Main Floor.

Hair Goods Sale

Switches, made of natural wavy hair, 20 inches long, 1¾ ounces, $3.50 value, for **$1.25**

Natural Wavy Hair Switches, made in triple strand, 24 inches long, 3 oz. heavy, $7.50 value, for **$3.48**

Ventilated Pompadours, all shades, including gray, $15 value, for **$5.98**

Hair Bobs, made of first quality natural curly hair, very much in vogue; values to $12, for **$6.98**

Visit our Beauty Parlors. Our expert operators assure you of satisfactory service. Phone Wabash 9060 for an appointment.

Rothschilds'—Third Floor.

Women's $1.50 Pure Silk Hosiery, pr. 85c

Cotton garter top, double heel and toe; semi-fashioned leg; black and cordovan; irregulars, 85c.

Rothschilds'—Main Floor.

Fruits and Vegetables

100 pound bag Finest Idaho Potatoes, $3.19; 10 pounds for 33c

Camel Brand Smyrna Layer Figs, 7 oz. package, 20c value, three for 25c

Shelled Pecans, all halves, pound, 89c

Extra Fancy Florida Grapefruit, good size, each, 7c

5 lbs. Rice Popping Corn for 29c

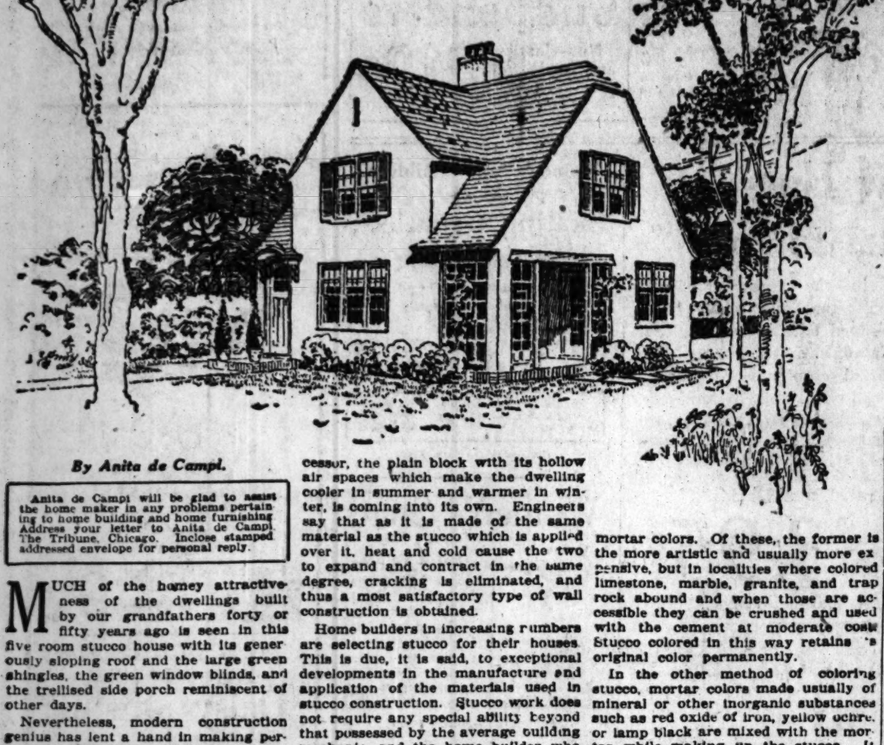
10 lbs. Finest Canadian Yellow Turnips for 21c

Fancy Golden Dutch, per pound, 22c

Imported Valencia Almonds, pound, 59c

Extra Fancy Texas New Cabbage, lb., 5½c

In Which Grandfather's Roomy House of 50 Years Ago Is Improved Upon



By Anita de Campi.

Anita de Campi will be glad to assist the home maker in any problems pertaining to home building and home furnishing. Address your letter to Anita de Campi, The Tribune, Chicago. Inclose stamped addressed envelope for personal reply.

MUCH of the homey attractiveness of the dwellings built by our grandfathers forty or fifty years ago is seen in this five room stucco house with its generously sloping roof and the large green shingles, the green window blinds, and the trellised side porch reminiscent of other days.

Nevertheless, modern construction genius has lent a hand in making permanent the beauty of structure as a whole. There is, first, the concrete foundation on top of which are several courses of buff color variegated brick which just appear above the ground level. All the walls and the corner porch column are built of plain concrete block or tile covered with Portland cement stucco. The rock faced concrete block of other days, gray and dismal in its crude imitation of natural stone is happily passé. But its successor, the plain block with its hollow air spaces which make the dwelling cooler in summer and warmer in winter, is coming into its own. Engineers say that as it is made of the same material as the stucco which is applied over it, heat and cold cause the two to expand and contract in the same degree, cracking is eliminated, and thus a most satisfactory type of wall construction is obtained.

Home builders in increasing numbers are selecting stucco for their houses. This is due, it is said, to exceptional developments in the manufacture and application of the materials used in stucco construction. Stucco work does not require any special ability beyond that possessed by the average building mechanic, and the home builder who has the leisure time can quickly comprehend and understand what a good stucco job should look like, and see that his is done properly.

The housewife who has a fondness for particular color combinaitons can usually satisfy the craving, as stucco can be made in a large variety of colors and shades. This is done by using colored aggregate [the materials that are mixed with the cement] or by using mortar colors. Of these, the former is the more artistic and usually more expensive, but in localities where colored limestone, marble, granite, and trap rock abound and when those are accessible they can be crushed and used with the cement at moderate cost. Stucco colored in this way retains its original color permanently.

In the other method of coloring stucco, mortar colors made usually of mineral or other inorganic substances such as red oxide of iron, yellow ochre, or lamp black are mixed with the mortar while making up the stucco. It has been found that the lighter shades, such as pale blue, light pink, light green, etc., are strongest and more durable.

It has been found that for colored stucco, white cement lends itself better than gray to bringing out the colors in the aggregate. However, many prefer the gray stucco, and for this gray cement, of course, is used.

Another method of obtaining distinctive color effects is by the use of a dash of some sort over the smooth stucco while it is still wet. Moreover, the body of the stucco could also be colored by either of the two methods just described. In dash work, a finish which is much in vogue today, crushed marble or granite chips, which come in all colors from white to deep greenish black and black, are by means of a paddle or shovel thrown on to and partially embedding themselves in the soft stucco. When the succo hardens the dash forms a permanent part of the finish.

To obtain color harmony, light colored stucco is especially desirable. It is thus possible to paint the trim light or dark for contrast. Further, if a change in the color scheme is desirable, it can readily be effected by painting the trim some other color.

Proper planting of shrubbery and flowers is another detail which achieves results not always fully understood until accomplished. Green leaves and red flowers—tulips, poppies, and geraniums—form a pleasing contrast against white or gray stucco.

In keeping with the permanence of the stucco on concrete block exterior it is desirable to make the interior as free from upkeep expense as possible. In such a small home it is to be expected that the floors and partitions will be of wood. However, when plaster is applied over ordinary lath, on wood studs and joists, the house after a few years is seldom free from plaster cracks, a source of annoyance and expense, especially if the cracks appear on the walls and ceilings of prominent rooms. But if, instead, metal lath is placed over the wood studs and joists [in these rooms only, to derive the greatest benefit at minimum expense], the plaster is reinforced and resists tendencies toward movement of the walls and ceilings, making them quite crackproof.

Architects O. Lang and H. Olson of Minneapolis are the designers of this home.

Fine for Lumbago

Musterole drives pain away and brings in its place delicious, soothing comfort. Just rub it in gently.

It is a clean, white ointment, made with oil of mustard. It will not blister like the old-fashioned mustard plaster.

Get Musterole today at your drug store. 35c and 65c, in jars and tubes; hospital size, $3.00.

Better than a Mustard Plaster

MUSTEROLE
WILL NOT BLISTER

A FRIEND IN NEED

BY SALLY JOY BRO

When information is wanted by mail a stamped, addressed envelope should accompany the request. Please do not send parcels to The Tribune but write for the address of the applicant and send direct.

This department appears every day in The Daily Tribune.

Offer to Students.

"I have a student's folding easel and some canvas mounting frames I would like to give to some art student. I also have some violin instruction books and pieces in the third and fourth grades to give to some student. Any one interested may call at my house around 6 o'clock in the evening. "M. G."

Thank you. Your kind offer is certain to interest some art student.

Unable to Work.

"I am the father of five children, and have been sick for over a year, being unable to work. If any of your kind readers should happen to have any clothes no longer wanted, I would be thankful indeed for them. My size is 44 and I am 5 feet 9 inches tall. "H. C."

This request comes from the Municipal Tuberculosis sanitarium. Can you help?

Wants World War Record.

"I am 75 years of age and live on an isolated farm. Am poor and can't get about this weather. I want a reliable history of the late world war.

Am not able to buy one. I hope can secure one for me. K. I wish E. B. could have the desires. His address is at your

Who Can Help?

"Would you kindly find some who could send me a copy of 'Snowfall' or 'Snowstorm'? I am just sure who wrote it, but was Whittier. It starts as follows: "'The snow had begun in the ing and busily all the white.'

Had been heaping field and with a silence white.'

"W. F. S. If any one among my readers copy of "The Snowfall," that you communicate with

Pillsbury's Best Flour



For Pies—

Pillsbury's Best is a perfect pastry flour. Use a little more water in mixing the dough, that's all. You'll have *delicious* pastry.

You don't need two flours in the kitchen—one for bread and one for pastry. Pillsbury's Best is fine for both purposes. Try a sack of this famous flour today.

At all grocers.

A Member of—

Pillsbury's Family of Foods

Pillsbury Flour Mills Company, Minneapolis, Minn.

Pompeian Day Cream



Her Beauty Draws Them All

HER beauty compels them—her lovely color attracts. Wherever she goes she is followed by the admiring glances of men and women. Her face is radiant with happiness, for she knows the secret of Instant Beauty—the complete "Pompeian Beauty Toilette."

First, a touch of fragrant Pompeian DAY Cream (vanishing). It softens the skin and holds the powder. Work the cream well into the skin so the powder adheres evenly. *Then* apply Pompeian BEAUTY Powder. It makes the skin beautifully fair and adds the charm of delicate fragrance. *Now* a touch of Pompeian BLOOM for youthful color. Do you know that a bit of color in the cheeks makes the eyes sparkle with a new beauty? *Lastly*, dust over again with the powder, in order to subdue the Bloom. Presto! The face is beautified and youth-i-fied in an instant! (Above 3 preparations may be used separately or together. At all druggists, 60c each.)

TRY NEW POWDER SHADES. The correct powder shade is more important than the color of dress you wear. Our new NATURELLE shade is a more delicate tone than our Flesh shade, and blends exquisitely with a medium complexion. Our new RACHEL shade is a rich cream tone for brunettes. See offer on coupon.

BEAUTY Powder (60c) naturelle, rachel, flesh, white
BLOOM (60c) a rouge that won't break; light, dark, medium
MASSAGE Cream (60c) . . clears up the complexion
NIGHT Cream (50c) . . . . the cold cream for beauty
FRAGRANCE (30c) a talcum with a real perfume odor

Get 1922 Panel—Five Samples Sent With It

"Honeymooning in Venice." What romance! The golden moonlit balcony! The blue lagoon! The swift-gliding gondolas! The serenading gondoliers! Such is the romantic story told in the new 1922 Pompeian panel. Size, 28 x 7¾ inches. In beautiful colors. Sent for only 10c. Art store value 50c to $1. With each Art Panel we send samples of Pompeian BEAUTY Powder, DAY Cream (vanishing), BLOOM, NIGHT Cream (an improved cold cream), and FRAGRANCE (a talc). You can make many interesting beauty experiments with them. Please tear off coupon now.
THE POMPEIAN CO., 2228 Payne Ave., Cleveland, Ohio





"Don't Envy Beauty—Use Pompeian"

GUARANTEE

The name Pompeian on any package is your guarantee of quality and safety. Should you not be completely satisfied, the purchase price will be gladly refunded by The Pompeian Company, at Cleveland, Ohio.

© 1921, The Pompeian Co.

TEAR OFF NOW

To mail or to put in purse as shopping-reminder.

THE POMPEIAN COMPANY
2228 Payne Avenue, Cleveland, Ohio

Gentlemen: I enclose 10c (a dime preferred) for 1922 Art Panel. Also please send five samples named in offer.

Name.....

Address.....

City..... State.....

Naturelle shade powder used unless you write another below

A Work Saver

Quick-Easy Thorough Economical





BANISH THE FIRST GRAY HAIR

DO NOT despair when that first gray hair appears. Keep your youthful appearance by tinting gray, faded, streaked or bleached hair instantly to its original color—any shade of brown or black. "Brownatone," the modern hair tint, is guaranteed absolutely harmless to the hair, scalp or skin. Easily applied at home. Will not rub or wash off and cannot be detected. Sold at all dealers 50c and $1.00. Trial bottle sent direct for 10c. The Kentucky Pharmacal Co., 612 Coppin Bldg., Covington, Ky.

BROWNATONE

For advice or hair tinting, visit the Brownatone Shop, 1833 Stevens Bldg.

Poslam



surely does heal eczema

A very little Poslam spread over the irritated skin usually stops the itching and burning right away. With the irritation gone, the skin at rest, the healing medication in Poslam is often able to check the inflammation and clear away eczema, rashes, or similar skin troubles in a few days.

50¢ at druggists

Poslam is so concentrated that a little goes a long way.

CHICAGO WOMEN THINK

They keep posted. They make their husbands leave THE TRIBUNE at home every morning so they can keep posted after their husbands get other TRIBUNES at the corner stand.

Doris Blake's Answers to Love Problems

Have you a perplexing love affair on which you need the counsel of a friend? Write to Doris Blake care The Tribune, Chicago. If you wish a personal reply please send a stamped addressed envelope.

This department appears every day in The Daily Tribune.

Mother Doesn't Like Him.

"Dear Miss Blake: I have written a letter to the girl I have been going out with for more than a year, and in this letter I stated, 'What does it matter what your mother says to you, if you care for me? You'll go with me no matter what any one says.' Her mother got hold of the letter and ever since then I have not been able to take the girl out, although I see her on the outside without her mother knowing it.

"Tell me what to do, as I love this girl and I know she loves me also, for I wanted to break off with her and she did not think I was doing right toward her, for she says she hasn't done anything to me that would make me break off with her.

"Miss Blake, I hope you can help me out with this question. What would you do if you were this girl?

"L. A. C."

First, I would have to know why the mother does not like you. Naturally, she would be incensed at your letter, which was anything but wise for you to have written. But you had better tell me more about what kind of young man you are, so I can see whether the mother's convictions have foundation or not.

Earmarks of a Trifler.

"Dear Miss Blake: I am 20 years old and in love with a man I met two months ago, he being five years my senior. He calls me up almost every day and meets me in the evening after business. He asked me once to go out with him, but when the night came it so happened that his business called him away to a conference. He has not asked me since to go out with him. As you have helped others, I am sure that you can tell me just how I can find out if he loves me or not. Please answer this soon and give me your opinion of him. Perhaps he is bashful, but I hardly think that can be so.

"CURLEY."

He seems to have the distinct earmarks of a trifler, Curley. Don't think I would spend much time worrying about him. It may just be possible he has no money to spend on entertainment, but then he should be candid about it and not make engagements only to break them, should he?

Something to Talk About.

"Dear Miss Blake: Please let me know how to overcome bashfulness in the presence of the girl I love.

"When with her I cannot think of anything worth while telling her and I am in constant fear of making foolish mistakes, or hurting her feelings.

"I want to know how to remedy this and what a girl likes to talk about the most.

J. S."

With some of us, J. S., the favorite topic is ourselves, what nice girls we are, and how smart and wonderful, and so on. However, you can only apply that with a fine composure in order that our sex would not think you ridiculous. No, what you need is more assurance, more confidence in yourself, a little bit more aggressiveness, and these you must administer yourself by sheer force of will power. Instead of worrying about making a mistake, make up your mind you will not, and go ahead with the conversation. There are so many topics of interest to discuss that I need only suggest you read the newspapers, and until you have yourself better in hand perhaps you would better keep to the subjects of newspaper interest.

Have the Same Name.

"Dear Miss Blake: Perhaps you can help me out in a serious problem. I am in love with a young man four years my senior. Recently he proposed marriage to me and I accepted. When I told my parents about this they objected. Their only objection to my marrying this young man is because his name is exactly the same as mine. Don't you think my parents are a bit foolish to mind a thing like that when we love each other dearly?

"ANXIOUS."

That does seem foolish when you love each other deeply, as you say. But I think you can talk them out of a simple objection like that all right. They would rather see you happy without a change of name than unhappy with a change, wouldn't they?

Adding to Her Years.

"Dear Mrs. Blake: I am 16 years of age, and am going out with a boy of 20. I told him I was 17, and as I love him I don't know what to do. Should I tell him my right age?"

"ANXIOUS."

Yes, Anxious, tell him the truth. Why did you tell a story like that anyway? Were you afraid he would think you were just a youngster?

Money Savers for Monday

ALARM CLOCKS, Waterbury make, with guaranteed movement; fitted into nickel cases; loud alarms; every clock guaranteed for one year. Our regular price, 1.50. Monday only (including war tax), **74c**
L. Klein, first floor.

BRICK CHEESE, full cream. Our regular price, pound, 28c. Limit 2 pounds to a customer. Monday only, pound, **15c**
L. Klein, fourth floor.

HOUSE BROOMS, made of first grade broom corn; sewed five times; colored handles. Our reg. price, 65c. Mon., **31c**
L. Klein, basement.

PEAS, Waverly Wisconsin June peas. Limit 6 cans to a customer. Monday only, 3 CANS FOR **28c**
L. Klein, fourth floor.

No mail or telephone orders filled on these items.

L. Klein Stamps Thrifty people save them. A full book redeemable for $2.50 in cash or $3 in merchandise of any kind, including groceries and meats.

L. KLEIN
Halsted, 14th & Liberty
COME OUT OF THE BEATEN PATH

Money Savers for Monday

SILVER GRAY BLANKETS, a heavy quality; fancy border, neatly finished with shell edge; full size, 66x80 inches. Our regular price, 2.50. Monday only, pair, **1.49**
L. Klein, third floor.

MEN'S SHIRTS AND DRAWERS, Collins' pure lambs' wool; extra heavy tan plush back; sizes 32 to 50. Our regular price is 2.95. Monday only, **1.85**
L. Klein, first floor.

PLATE CORNED BEEF, sugar cured; navel brisket. Our regular price, 12½c. Monday only, pound, **6c**
L. Klein, fourth floor.

WOMEN'S SLIPPERS, one-strap styles; soft kidskin uppers; flexible leather soles; low heels; all sizes. Pair, **95c**
L. Klein, first floor.

No mail or telephone orders filled on these items.

Charge purchases made tomorrow and Tuesday will be posted to February accounts, payable in March.

Half-Yearly Cotton Goods Sale



Recognized as the greatest selling occasion of its kind in Chicago, this Half-Yearly Cotton Goods Sale is looked forward to by thousands of families on account of the very unusual number of money saving opportunities it presents. The purpose of the Cotton Goods Sales, begun 'way back in the early eighties, has always been to offer standard quality cottons at lower prices than obtain at any other time. And the growth of the sales has been proof of our success in carying out that purpose. Only standard goods of the best makes find a place in our stocks—and it is these goods that you can buy now in the Cotton Goods Sale at such very substantial savings.

FRUIT OF THE LOOM AND LONSDALE MUSLIN, 36 inches wide; full pieces. Limit 20 yards to a customer. In the Cotton Goods Sale, extra special, yard, **14½c**

EVERETTE CLASSIC GINGHAMS, 27 inches wide; nurse stripes of different sizes; absolutely fast colors. In the Cotton Goods Sale, extra special, yard, **11½c**

Sheets: 79c to 1.55

BED SHEETS, bleached; 72x90 inches; made of good quality muslin; patent French seam in center. Cotton Goods Sale, each, **79c**

BED SHEETS, "Pequot" brand; 72x90 inches; full bleached and seamless; heavy linen finish; known for its good wearing and laundering qualities. Sale price, each, **1.45**

BED SHEETS, seamless; 81 x 99 inches; for double beds; very good, heavy quality; soft finish; free from starch. Special, each, **1.39**

BED SHEETS, bleached and seamless; "Pepperell" brand; round, even threads; soft finish; 72x90; free from starch. Sale price, each, **1.19**

BED SHEETS, bleached; seamless; 81 x 90 inches; made of round, even threads; free from dressing; 3-inch hem. Special, **1.25**

BED SHEETS, seamless; "Honeymoon" brand; from extra heavy quality; full round threads; will wear and launder well; ready for use; size 81x90 inches. Sale price, **1.55**

BED SHEETS, bleached; seamless; extra large; 90x108 inches; good quality; free from starch. Special, each, **1.49**

SCALLOPED BED SHEETS—bleached; size, 81x90 in.; seamless; hand cut scallop; good, heavy, round threads; ready for use. Special, each, **1.49**

COUPON

Bed sheets

BED SHEETS, full bleached and seamless; size 81x90; made of very good, heavy quality sheeting; ready for use. Limit 12 to a customer. With this coupon, each, **95c**

Prices Way Down on table linens and damask

TABLE DAMASK, bleached and mercerized; 58 inches wide; heavy quality; variety of pretty patterns. Sale price, yard, **49c**

TABLE DAMASK, full bleached; 64 inches wide; highly mercerized; satin finish; splendid wearing quality. Special, yard, **59c**

TABLE DAMASK, full 72 inches wide; highly mercerized; permanent satin finish; new line of handsome designs. Yard, **98c**

TABLE DAMASK, all pure linen; 70 inches wide; superior wearing quality; floral and striped patterns. Yard, **1.85**

TABLE DAMASK, 72 inches wider very good, heavy weight satin finish; assortment of attractive designs. Yard, **2.37½**

TABLE DAMASK of pure imported linen; 72 inches wide; fine texture, heavy satin finish; excellent wearing quality; beautiful patterns. Special, yard, **2.69**

Towels and toweling
The year's best savings

HUCK TOWELS, linen and cotton mixed; 18x36 inches; extra heavy; plain white or red striped border. Special, **25c**

TURKISH BATH TOWELS, in plain white; hemmed; 20 x 40 inches; made of heavy double twisted threads. Specially priced, each, **39c**

HUCK TOWELS, plain hem; fast color; fancy blue border; 18x35 inches; good quality. Specially priced at **18c**

STEVENS' CRASH TOWELINGS, 17 inches; plain white or blue striped border; all linen weft; very absorbent; for roller or hand towels. Yard, **17½c**

MOSKEAG COTTON GLASS TOWELING, blue or red stripe; good heavy weight; 17 in. wide. Special, yard, **10c**

ALL LINEN TOWELING, fast color or blue striped border; very good quality; special, yard, **22c**

L. Klein, second floor.

Cotton Sale pillow cases

PILLOW CASES, plain hem; 45x36 inches; good heavy quality bleached muslin. Special, **23c**

PILLOW CASES, "Pepperell" brand; full bleached; 45x36 inches; made of fine, full, round thread; ready for use. Each, **29c**

PILLOW CASES, "Fruit of the Loom"; plain hem; 45x36 inches; 3 inch hem. Sale price, each, **33c**

PILLOW CASES, full bleached; 45 x36 in.; plain hem; Anchor brand; extra heavy linen finish muslin; best quality. Spl., each, **39c**

PILLOW CASES, 45x36 inches; hemstitched; made of good heavy quality; full, round, even threads. Special, each, **35c**

PILLOW CASES, 45x36 inches; scalloped edges; good heavy quality; free from dressing; ready for use. Sale price, each, **39c**

PILLOW CASES, 42x36 inches; plain hem; made of good quality bleached muslin. Specially priced, each, **18c**

L. Klein, second floor.

Buy sheetings
and save abundantly

BLEACHED SHEETING, 2¼ yards wide; good quality; soft finish; full, round, even threads. Sale price, yard, **41c**

BLEACHED SHEETING, 2¼ yards wide; full, round, even threads; soft finish; free from dressing. Special, yard, **45c**

"HONEYMOON" BLEACHED SHEETING, 2¼ yards wide; heavy linen finish quality; full, round, even threads. Sale price, yard, **55c**

"HONEYMOON" BLEACHED SHEETING, 2½ yards wide; heavy linen finish quality; full, round, even threads. Sale price, yard, **55c**

BLEACHED SHEETING, "Utica brand"; 2¼ yards wide; linen finish; free from starch. Special, yard, **55c**

BLEACHED SHEETING, "Utica" brand; 2½ yards wide; the right width for making full size sheets; full, round, even threads. Sale price, yard, **60c**

UNBLEACHED SHEETING, "Honeymoon" brand; 2¼ yards wide; very heavy, coarse, even threads. Special, yard, **45c**

UNBLEACHED SHEETING, "Honeymoon" brand; 2½ yards wide; will wear and launder well. Special, yard, **50c**

Pepperell sheeting casings
Values greater than ever in the cotton goods sale

2½ yard bleached Pepperell sheeting. Sale price, yard, **55c**

2½ yard unbleached Pepperell sheeting. Sale price, yard, **50c**

2¼ yard bleached Pepperell sheeting. Sale price, yard, **50c**

2¼ yards unbleached Pepperell sheeting. Sale price, yard, **45c**

2 yard bleached Pepperell sheeting. Sale price, yard, **45c**

2 yard unbleached Pepperell sheeting. Sale price, yard, **40c**

54 inch bleached Pepperell casing. Sale price, yard, **35c**

50 inch bleached Pepperell casing. Sale price, yard, **32c**

45 inch bleached Pepperell casing. Sale price, yard, **30c**

42 inch bleached Pepperell casing. Sale price, yard, **28c**

Cotton batting: 49c to $1

COTTON BATTING, in one universal sheet for comforter filling; weight about two pounds. Cotton Goods Sale, roll, **49c**

COTTON BATTING, for full sized comforters; an excellent quality; weight three pounds; size 72x90. Cotton Goods Sale, roll, **75c**

COTTON BATTING, pure white grade; in one sheet; weight four pounds; size 72x90. Cotton Goods Sale, per roll, **$1**

Muslins: flannels
An occasion presenting values of an unusual kind

BLEACHED MUSLIN, yard wide; soft finish quality; for sheets or pillow cases; cut from full pieces. Cotton Goods Sale price, **10c**

CAMBRIC, bleached; 36 inches wide; linen finish; suitable for underwear; heavy quality. Sale price, yard, **12½c**

"HOPE" MUSLIN, yard wide; good wearing brand; round, even threads; free from dressing. Sale price, yard, **14½c**

DAISY BLEACHED MUSLIN, 36 inches wide; round, even threads; free from dressing. Limit 20 yards to a customer. Yard, **11½c**

UNBLEACHED MUSLIN, yard wide; heavy, coarse, even threads; full pieces. Sale price, yard, **9c**

"PEPPERELL R" BRAND UNBLEACHED MUSLIN, extra heavy, coarse, even threads; for sheets or pillow cases; 36 inches wide. Sale price, yard, **12½c**

SHAKER FLANNEL, bleached; 27 inches wide; heavily fleced on both sides; soft finish; heavy weight. Sale price, yard, **9½c**

OUTING FLANNELS, light colors; 27 inches wide; heavy quality; large assortment of stripe and check patterns. Sale price, yard, **8c**

Ginghams: percales
Specially Priced

DRESS GINGHAM, 27 inches wide; a complete stock of the newest plaids and checks for waists and dresses; fast colors. Sale price, yard, **14c**

DRESS GINGHAM, 32 inches wide; large assortment of plaids and checks; guaranteed fast colors. Sale price, yard, **19c**

DRESS GINGHAM, 32 inches wide; very good quality; the latest spring styles and color combinations, for waists and dresses. Sale price, yard, **29c**

APRON GINGHAMS, 27 inches wide; of finest quality; fast color indigo blue and white checks; all the desirable light and dark patterns. Cotton Goods Sale price, yard, **11c**

IMPERIAL CHAMBRAY, 30 inches wide; linen finish; all the wanted plain shades; absolutely fast colors. Sale price, yard, **29c**

ROMPER CLOTH, 32 inches wide; fast color; heavy grade; full range of stripes and plain colors; for boys' waists and children's rompers. Sale price, yard, **18c**

DRESS PERCALES, 36 inches wide; in light and dark colors; full line of new striped and figured patterns. Sale price, yard, **14c**

An important notion sale
Home dressmaking needs given clearance prices in an occasion of special interest.

DRESS FORMS, 12 section, adjustable and collapsible; covered with jersey cloth. An extraordinary value in this Notion Sale, **8.50**

J. & P. COATS' OR CLARK'S O. N. T.; best quality six-cord machine or hand sewing thread; black or white. Box of 12 spools, **53c**

WARRIOR LINEN FINISH CARPET OR BUTTON THREAD, in black or white. Special, spool, **8½c**

BELTING, good quality cotton grosgrain skirt belting; white or black; assorted widths. Special, yard, **10c**

DRESS SNAPS, Star snaps, the perfect dress fastener; in black or white. Sale price, card, **6½c**

BIAS TAPE, white lawn bias tape; 6 yard bolts. Special, **10c**

RICKRACK BRAID, good quality; white; medium widths. 4-yard bolt, **10c**

TWILLED TAPE, white cotton tape; 8 yard bolts; in assorted widths. Bolt, **15c**

MACHINE OIL, good quality; will not stick nor gum. Large bottle, **15c**

MUSLIN UNDERWAISTS for children; white muslin; straight or shirred fronts with taped buttons; sizes 2 to 12 years. Special, **19c**

L. Klein, second floor.

Drugs and toilet articles: timely sale

Lively buying interest is promised in the drug dept. throughout the week, the pricings indicating extraordinary economies on standard lines of drugs and sundries.

SOAPS TOILET GOODS LOTIONS } 19c

Soaps

Cuticura soap	19c
Woodbury's Complexion	19c
Palmolive soap, 3 for	19c
Olivilo soap, 3 for	19c
Jap Rose soap, 3 for	19c
Co-ed Bath soap, 4 for	19c
Jergens' Round Bath soap, 3 for	19c
Castile soap, 1-pound bar for	19c
Summer Blossom soap, 6 for	19c
Lemon Castile soap, 4 for	19c

Toilet goods

Colgate's Dental Ribbon, 25c size	19c
Norwich Dental Cream, 20c size	19c
Kolynos Dental Paste, 30c size	19c
Lambs' wool puffs, 25c size	19c
Mavis talcum powder, 25c size	19c
Mennen's talcum powder, 30c size	19c
Glycerine, rosewater and benzoin, 4 ounce bottle	19c

ANTISEPTICS PATENT GOODS } 79c

Popular patents

Mastin's Vitamon tablets	79c
Nuxated iron tablets	79c
Bayer's aspirin tablets, 100 for	79c
Squibb's mineral oil, pint bottle	79c
Co-Syr, Hypophosphites, $1 size	79c
Horlick's malted milk, $1 size	79c
Lavoris mouth wash, $1 size	79c
Scott's Emulsion, $1.20 size	79c
Wampole's ext. cod liver oil, $1 size	79c
Danderine, $1 size	79c
Fletcher's Castoria, 3 for	79c

Home needs

Boric acid, 3 pounds for	79c
Cod liver oil, 1 pint	79c
Castile soap, imported	79c
Soda phosphate effervescent, 1 lb	79c
Listerine, $1 size	79c

SUNDRIES TOILETRIES MISCELLANY } 39c

Sundries

Hospital cotton, 1 pound roll	39c
Aseptic gauze, 5 yard package	39c
Rubber sheeting, 1 yard square	39c
Box stationery, assorted tints	39c

For the toilet

Watkins' cocoanut oil, 60c size	39c
Cold cream, ½ pound can	39c
Pebeco tooth paste, 50c size	39c
Pepsodent tooth paste, 50c size	39c
Pompeian face powder, 60c size	39c
Assorted rouges, 50c size	39c

Miscellaneous

Aromatic Cascara, 8-oz. bottle	39c
Castor oil, 8-oz. bottle	39c
$1,000 Roach Killer, 60c size	39c
$1,000 Bug Killer, 65c size	39c

L. Klein, first floor.



Sample neckwear sale

Thousands of exquisite pieces at a mere fraction of actual worth.

From several of America's foremost importers and manufacturers come these wonderfully pretty neckwear styles and at such extreme price concessions that we are in a position to pass them on to you at way below the normal wholesale cost. Some showroom samples, some surplus stock—all in the newest and most distinctive styles. Three price groups:

29c 69c 98c

ORGANDIE COLLARS AND NET GUIMPS, with or without sleeves; in square, Bramley, V-neck, tuxedo and flat collar styles; all adorned with pretty laces.

VESTEES with collars attached; of imported Venise and oriental laces; also organdie, fine nets and gingham; in tuxedo or Bramley collar styles; lace trimmed and plain tailored effects.

COLLARS, in many styles, including tuxedo, flat, roll or round, square and bib.

COLLAR AND CUFF SETS of Venise and oriental laces and organdies.

L. Klein, first floor.

Room size rugs:
Easy payments arranged

ROYAL WILTON RUGS, 9x12 ft.; fringed ends; closely woven; oriental and Chinese designs and colorings. Easy payments. Special, **79.50**

AXMINSTER RUGS, size 9x12 ft.; extra heavy; woven in one piece; beautiful color blendings. Easy payments. Special, **37.50**

VELVET RUGS, size 9x12 ft.; in one solid piece; choice of medallion and allover designs; good variety of colorings. Easy payments. Special, **22.95**

AXMINSTER RUGS, size 6x9 ft.; a real heavy quality; designs and colorings suitable for small living or dining rm. Easy payments. Spl., **16.75**

WILTON VELVET RUGS, size 36x72 inches; a very heavy grade; in attractive patterns; in blue or rose colorings. Priced special, **6.95**

PROLINO RUGS, size 9x12; heavy felt base; waterproof and will lay well; a good assortment of designs and colorings. Special at **12.45**

L. Klein, third floor.

Libby's evaporated milk, can, 9c; doz., $1

PEACHES, Libby's fine yellow cling peaches. 3 cans for $1. No. 2½ can, **35c**

PEAS, Red Rabbit early June peas; extra quality. 6 cans for 1.10. Per can, **20c**

MARSHMALLOW WALNUT COOKIES, fresh baked. Per pound, **29c**

RICE, extra fine Blue Rose head rice. Special. 5 lbs., 33c. Per pound, **7c**

ASPARAGUS, Monsoon choice white asparagus; No. 1 can. Special, **15c**

JAMS, White Bear brand; assorted fruits. Special, 5-LB. STONE CROCK, **1.15**

FELS NAPTHA LAUNDRY SOAP, 10 BARS FOR **55c**

FLOUR, Gold Medal, one-eighth barrel cotton sack. Limit one sack to customer. Each, **98c**

Quality butter and meats

OUR BEST BUTTER, per pound, **44c**

LEAF LARD, fresh, loose. Special, pound, **9½c**

GOOD BUTTER, per pound, **35c**

JELKE'S GOOD LUCK BUTTERINE, pound, **22c**

BREAKFAST BACON, Hetzel's best; whole or half. Special, pound, **20c**

BULK PEANUT BUTTER, pound, **15c**

HAM, Approved brand; unusually good; lb., **25½c**

PORK SHOULDER, lean, sweet pickled; lb., **12½c**

SIRLOIN STEAK, good quality beef. Special, lb., **25c**

HOLLAND HERRING, new shipment. Special, keg, **75c**

Beginning Monday, January 30th, and Continuing Throughout February

Dollar Down Furniture Sale Dollar Down

Extraordinary preparations were in the making months ago for this sale, with the result that the best values within recent years are ready. The items presented here are representative of the price concessions in this sale. A special convenience to you is our easy payment plan—no extra charge for this convenience.



$4 Monthly

Dodav Living Room Suite

CONSISTING of Kodav bed, large chair and rocker; rich golden oak frame; spring seat construction; upholstered with brown Spanish artificial leather. Complete, **69.50**

Kodav Bed, 39.75 Chair, 14.75 Rocker, $15



Rockers

HIGH wing sides; loose spring cushion seats; wide arms; velour and tapestry upholstered. **32.50**

Pay $1—Have it delivered.



Library Table

WILLIAM and Mary design; brown mahogany; extra large top; with drawer; wide bottom shelf and nicely turned legs. Special, **22.50**

Pay $1—Have it delivered.



QUEEN ANNE OVERSTUFFED SUITE

UNQUESTIONABLY the best value ever offered; extra large pieces; wing chair, arm chair and 7-foot davenport; webbing construction; Marshall loose spring cushions; richly upholstered with good quality velour. Offered in this sale, entire suite of three pieces, **139.50**

Pay $1—Have any single article delivered.

$5 Monthly



FINE CANE 3-PIECE PARLOR SUITES

LARGE frames; extra wide and deep seats; large davenport; loose cushions; four pillows and roll; spring edge and webbing foundation; upholstered in rich blue high-grade velour; remarkable savings. Offered in this sale, **169.50**



Pillow Arm Living Room Suite

AN unmeasurable suite at the price we offer it in this sale. Every piece perfectly proportioned and built for comfort; loose cushions; wide pillow arms; velour and tapestry upholstery. This entire suite, very specially underpriced, **195**

$10 Monthly



Cotton Mattresses

45-LB. weight; full size only; art ticking; roll edge; deeply tufted; (Pay $1—Have it delivered) at **4.85**

Rockers

WINSDOR style; mahogany finish; saddle seat; built for comfort; very special, **12.50**



Chairs

QUARTERED golden oak; strong banister back; box seat construction; artificial leather upholstery. Each, at **1.95**



Dining Table

GENUINE white oak; golden finish; large extended top; heavy column; wide base; plain but substantially built. Very special at **18.75**

Pay $1—Have it delivered.



QUEEN ANNE DINING SUITE

FINE grade white oak; Jacobean finish; perfect construction. Specially underpriced for this sale.

TABLE—42x48 top; 6-foot extension; with heavy French legs, at **38.75**

CHAIRS — High shaped backs; cane panel; brown leather slip seats; side chairs; each at **9.75**

Arm Chair, 13.75.



DINING TABLE

GENUINE oak; brown Jacobean finish; William and Mary pattern; large top; 6-foot extension; wide rim; heavily braced base with nicely turned legs and stretchers; very special at **22.50**

Pay $1—Have It Delivered.



Simmons 3-Piece Steel Bed Outfit

THIS is a most unusual offer; entire outfit consists of 2-inch post steel bed; 2-inch fillers; 6-inch rise link fabric springs; perfect sanitary construction; pressed steel corners render tremendous strength; 4 foot 6 and 4 feet sizes; wood finishes; walnut and oak. Special for entire outfit, **16.75**

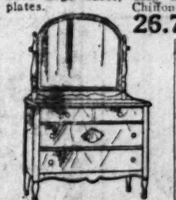
Pay $1—Have it delivered.



Walnut Bedroom Suites

A LARGE arrival of these fine bedroom pieces purchased at great price concessions; made of genuine walnut; perfect cabinet work; dressers and chiffoniers have large bases, deep drawers and French mirror plates.

Chiffonier 26.75 Bed 23.50 Dresser 32.50



Dressers

AMERICAN Walnut; large four-door case; period design; very large French plate mirror. Special, **39.75**



Dressers

ROYAL oak finish; hardwood case; deep drawers; French plate mirror in heavy frame, **12.75**



Simmons Steel Beds

SQUARE tubing; American walnut finish; all sizes; will give life-time service; heavy center fillers. Special at **16.50**

Pay $1—Have it delivered.

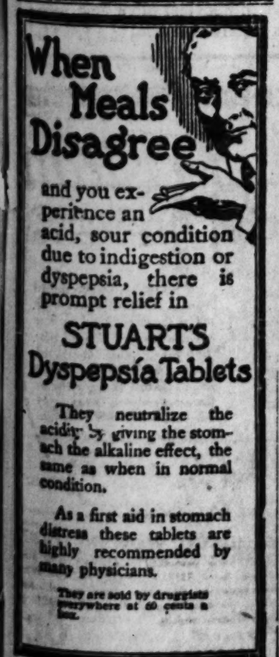


Brass Beds

TWO-INCH posts panel filler and crossrods; brush satin and Polet finish. Very special, **21.75**

Pay $1—Have it delivered

MAIL AND TELEPHONE ORDERS FILLED FOR CHARGE CUSTOMERS UNLESS OTHERWISE SPECIFIED.



MEN'S FASHIONS

FASHIONS BLUE BOOK



Leather Coats, Fleece Lined, Warm and Smart. *The Old Fashioned Mackinaw Still Popular.*

Plain Sack Coat with Golf Knickers. *Semi-Riding Breeches Are Best for Skating.*

This department will be glad to answer any questions regarding men's fashions and the correct thing to wear on different occasions. Address communications to A. T. Gallico, Chicago Tribune, Chicago. Inclose stamped addressed envelope for personal reply.

WINTER SPORT CLOTHES MUST BE WARM.

By A. T. Gallico.

NEW YORK. — [Special Correspondence.]—Some time ago, upon the return of Douglas Fairbanks and his wife from abroad, I called him up, thinking to get a few pointers upon the English clothing I felt sure he must have purchased while in London. Mr. Fairbanks came to the telephone, but exhibited an extreme modesty as to his wardrobe.

"No," he said, "I didn't buy a thing on the other side. I don't like to dress up. As long as I'm in style and look clean and neat——"

"Not one article of clothing? And you were in London?"

"Well, now that you put it that way, maybe I did. You see, I froze most of the time in England. I'll be glad to get back to California. I bought some winter sport clothes."

Here at least was something, and I began to frame an article on winter sport clothes.

"Fine! Now, if you'll give me a line on the cut and the make?"

"Simplest cut!" replied Mr. Fairbanks. "Best make, though. Red flannels, you know. Best thing in the world to keep warm in."

Which was typically Fairbanks. However, Mr. Fairbanks had inadvertently struck the keynote of winter sport clothes. While it is pleasant to be in style, the most important thing is to keep warm. And, I might add, you do not have to go to Lake Placid or to the winter carnival at Dartmouth in order to wear the costumes that are fashionable at those resorts. For sport clothes are as essential as business clothes if you live in the country, perhaps from the point of comfort alone, and even in the city or its close environments skating and sledding are made more enjoyable through the proper attire.

Winter sport clothes differ from those of summer only in that they are as a rule heavier and there is more to them. In fact, since the knickerbocker suit is the main feature of the winter costume as it is in the summer there is no necessity of having separate suits for the two seasons. Simply add a woolen muffler, a heavy cap, a sweater, or a leather coat, and the golf suit becomes a skating costume. But if you are a fancy skater or can afford to have the extra knickers and want a costume which is exclusively for skating or skiing, you may have the semi-riding breeches, which are shown in the middle of the illustration, and which are more desirable for skating since the legs do not flap against each other as the fuller golf knickers do.

We used to see a great many long heavy overcoats on the skating rinks, but in the last years there has come a realization of the comfort of skating or tobogganing in a short coat and knickers. Not only do the knickers with heavy woolen stockings prevent the snow and wind from going up one's legs, but the coats are made loose enough so that a sweater may be worn underneath, making an overcoat unnecessary.

The most popular knicker suit is a three piece tweed. The coat may be belted in a Norfolk style, but the plain sack coat threatens to place itself foremost in fashion and popularity. By having a four piece tweed suit—plain sack coat, vest, trousers, and knickers—the business suit and the sport suit may be combined, and thus save the expense of having two distinct suits. The coats are mostly single breasted, since if sweaters are worn underneath the result would be too bulky with a double breasted coat.

As to vests, a large and well known New York sporting goods house shows as a popular and smart variation leather vests as well as suede and chamois. For extra warmth they offer windproof paper vests or leather windbreakers. Or it is quite correct to wear a sweater under the jacket.

If a heavy sweater is worn there is no need for an overcoat of any kind, unless the weather is unusually severe. But with the vest and jacket combination one of the most popular means of averting the cold is with a short leather coat, either all leather or tweed lined with leather. These are usually belted. As they are short they are good for skating or hiking or any form of winter pastime. These coats are often worn with separate knickers, which are quite correct in winter, as they are in summer, except that they are not linen and silk, but cheviot or homespun.

The right hand youth in the foreground is wearing a leather fleece lined coat. The man on the left portrays another correct possibility—a heavy roll collared sweater.

Although leather is one of the smartest winter costumes, it is perhaps not as practical as it might be, since there is no ventilation, and the body tends to become overheated with vigorous exercise.



Mother! Your Sick Child is Bilious, Constipated.

Give "California Fig Syrup"

Harmless Laxative for Your Child's Liver and Bowels

Hurry mother! A teaspoonful of "California Fig Syrup" today may prevent a sick child tomorrow. If your child is constipated, bilious, feverish, fretful, has cold, colic or if stomach is sour, tongue coated, remember a good "physic-laxative" is often all that is necessary.

Children love the "fruity" taste of genuine "California Fig Syrup" which has directions for babies and children printed on bottle. Say "California" or you may get an imitation.

STERLING PRODUCTS, Inc., Wheeling, W. Va.

Advertise in The Tribune. Subscribe for The Tribune. Advertise in The Tribune.

Corned Beef Hash or Hamburger Steak, packed by Wilson & Co., ready to eat; per can..... **5c**

Tomato Soup Finest Quality Tomato or Mock Turtle soup, 10½ ounce can; original cost, 20c..... **5c**

Peach Jam Famous "T. K." Brand Pure Sugar and Peaches in glass jars, 60c value..... **15c**

Wool Caps Army Surplus Toques or Caps, all wool; can also be used as a muffler; all new, **19c**

Face Towels Huck or Bath towels, plain or fancy border; extra large size; all new; 6 for **75c**

Work Shoes Army Munson last heavy work shoes; all leather; all sizes; actual $6.00 value, **$2.45**

Union-Alls Ladies' new genuine Lee Union-alls; blue or khaki; all sizes; cost the Army $5.00, **99c**

Pure Syrup Real Golden Syrup in a full 5 pound can; cost the Army, we believe, $1.00 can..... **30c**

Roast Beef Wilson & Co. best Advance Brand Roast Beef in a full 6 pound can; $2.50 value..... **40c**

Ginger Snaps National Biscuit Co. genuine Zu Zu Ginger Snaps, large size packages..... **4c**

Wool Shirts Army regulation O. D. wool shirts, used but as good as new; all sizes up to 17; original cost to the Army $6.00, **$1.00**

Rain Coats Army surplus; reclaimed but as good as new; some officer, some civilian styles; all sizes; Army cost $10.00, **$1.25**

Mattress New, full sized, genuine Kapoc or Silk Floss, for double bed, A. C. A. blue stripe ticking, roll edge, $25.00 value, **$9.75**

Navy Sweaters These sweaters were made expressly for the United States Navy; best quality all wool, navy blue, roll collar, all sizes; $9.00 value..... **$2.05**

Army Blankets The real regulation Army olive drab B'anket, all wool, weigh about 4 pounds each and cost Uncle Sam over $8.00 each; full size..... **$2.79**

Officers' Puttees Most of these are the genuine Cordovan all leather puttees, snap or strap; not a pair in this lot worth less than $6.50, all sizes and all new..... **$2.95**

Moleskin Coats Officers' style, seal brown color, new Moleskin Coats, fancy back, extra heavy goods, belt all around, fancy pockets; a real $60.00 value; all sizes..... **$11.95**

Navy Binoculars Most of these were made by the Navy at their own plant; some were made by Bausch & Lomb; every pair new, in a solid leather case; 15 to 20 mile range..... **$15.95**

Felt Mattress For full sized bed, filled with nice new cotton, felt covered, with blue stripe, A. C. A. ticking, rolled edge, $16.50 value, **$6.45**

Underwear Heavy fleece lined Shirts and Drawers; used, but as good as new; all sizes. We understand the Army paid over $2.00 each. **25c**

Kitchenware Army surplus enamel Plates, Cups, Saucers, Pie Pans, Sugar Bowls, Wash Basins, Ladles, Dippers, 100,000 pieces to select from. **5c**

Navy Shirts These Shirts were made expressly for the United States Navy; made of the very best quality navy blue flannel; original cost $8.00..... **$2.45**

Army Socks New heavy wool Army Sox, assorted colors and all sizes; just the thing for cold weather; cost the Army $1.00 pair, **15c**

ARMY BELTS Army web Belts, O. D. color, all sizes, new..... **15c**

Handkerchiefs New Handkerchiefs—army surplus—khaki—4 for..... **25c**

Aluminum Spoons New Tea and Table Spoons, real aluminum..... **4c**

Hard Bread Army surplus Crackers or hard bread, ½ pound for..... **1c**

Mess Kits Aluminum Army Mess Kits, used, but as good as new, **25c**

ARMY GOODS HEADQUARTERS

25 W. VAN BUREN ST ½ Block West of State St.

GALLANT MERCANTILE COMPANY

Army Canteens All aluminum Canteens. Reclaimed, as good as new..... **25c**

Army Gloves New jersey knit army Gloves, khaki and gray..... **15c**

Army Leggins Canvas army Leggings, new, all sizes, cost $1.25 pair..... **45c**

Army Soap White Dove brand pure Soap; it floats; 10c value..... **3c**

Razor Strops Finest quality leather Razor Strop, double, $3.50 value **69c**

Army Overcoats Olive drab all wool army Overcoats, have been used but are as good as new; cost $75.00; all sizes..... **$2.75**

Union Suits Best quality wool process Union Suits, fancy or solid gray, light or heavy weight, all sizes, $4.50 value..... **$1.45**

Steel Cots Steel Folding Army Cots, 6 ft. 4 in. by 2 ft. 6 in.; original cost to the Army $8.50..... **$1.00**

Mattress Mattress to fit Army Cot, made out of new cotton felt, with fancy stripe ticking, new..... **$2.00**

Sheets Very good quality Bed Sheets, 72x90, new, large enough for full size bed..... **75c**

Leather Coats Officers' Tan all Leather Coats, lined with best quality Gabardine, made so you can wear it on either side, belt all around; all sizes, $75 value..... **$18.75**

Officers' Shoes Genuine Cordo Tan plain toe Officers' Shoes, "Rosenwasser" make; all leather, with or without rubber heels; this same shoe sold a year ago for $15.00..... **$4.45**

Sheepskin Coats Real Moleskin Coats, with genuine sheepskin lining, fur collar; best coat for outside wear for this cold weather; $20.00 value, all sizes..... **$7.45**

Wool Trousers Surplus property new wool pants, made of heaviest olive drab goods obtainable, regulation style, $7.50 value..... **$2.95**

Wool Blankets These Blankets are soft and fluffy, feel like all wool; for double beds; white with fancy border; per pair..... **$5.45**

Pillows Government surplus. 2, 2½ and 3 pound Feather Pillows, blue or fancy striped. Reclaimed, but as good as new. **15c**

Hip Boots New. All new Rubber Hip Boots, sizes 7 to 12; cost the army over $6. Pair **$2.45**

Breeches Army Khaki, used, but as good as new; cost the Army over $5.00 a pair; all sizes. **55c**

Maillard's Chocolate Maillard's Chocolate Bars, ½ pound bars, sweet chocolate; 35c value, we believe, **12½c**

Spiral Puttees New wool wrapped Leggins, regulation length, $2.00 value..... **69c**

Army Overalls or Jumpers; real heavy blue denim—cost the Army $3.00..... **40c**

Navy Pea Jackets New wool navy blue Pea Coats; we believe cost about $15.00, **$4.95**

We Refund if your purchase proves unsatisfactory to you.

We Ship out of town, but your remittance must include Parcel Post charges.

No Restrictions As long as our supply lasts you may buy as little or as much as you want.

Tarpaulins Made of Government No. 6 treated duck, about 30 oz.; we can furnish any size, 12x14, new. **$9.25**

Rubber Overshoes Army Arctics—4 buckle; fleece lined, new, all sizes..... **$1.55**

Pork and Beans Army surplus No. 3 can Pork and Beans, with tomato sauce..... **10c**

Tongue Wilson & Co. "Certified Brand" Luncheon Tongue. Finest quality canned. Can..... **8c**

AT ITS BEST

The strongest compliment ever paid to

Scott's Emulsion

is the vain attempts at imitation. Those who take cod-liver oil at its best, take *Scott's Emulsion*

Scott & Bowne, Bloomfield, N. J.

ALSO MAKERS OF

KI-MOIDS

(Tablets or Granules)

FOR INDIGESTION

20-41ch

Cuticura Is The Best Beauty Doctor

Daily use of Cuticura Soap, with touches of Cuticura Ointment now and then, keeps the skin fresh, smooth and clear. Cuticura Talcum is also ideal for the skin.

Sample Each Free by Mail. Address: "Cuticura Laboratories, Dept. 11X, Malden 48, Mass." Sold everywhere. Soap 25c. Ointment 25 and 50c. Talcum 25c. Cuticura Soap shaves without mug.

COSTS LESS

To ① buy ② install ③ operate

This marvelous heater brings the cost of hot water down to an altogether new, low level.

THE Royal automatic Storage Gas Water Heater

With its B-M Water Spreader (patented) it heats water by an ingenious new method. No coils. No loss of efficiency, nor repair bills, due to liming. Entirely automatic. Different sizes for different needs. See for yourself what wonderful service this water heater gives. Demonstrated at our

Chicago Show Room
175 No. Dearborn St.

Installed by All Plumbers

BASTIAN-MORLEY CO.

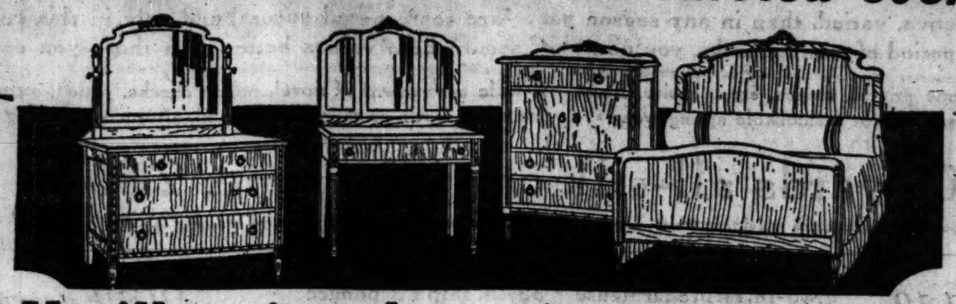
Factories: LaPorte, Ind., Los Angeles, Cal., Toronto, Can.

HARTMAN'S . . . . . WORLD'S LARGEST HOME OUTFITTERS

This is the final week of HARTMAN'S Semi-Annual Clearance SALE

No time to lose if you want to save 25 to 50% on home furnishings

These Suites cannot be carried over—priced to sell immediately!



4-Piece Bedroom Suites

that represent the superlative degree of craftsmanship. Finished in walnut. Just 14 of these suites to be sold. Tremendous values that mean very sensational savings.

Were $175.00---

NOW $97.75

You'll wait a long time to buy Parlor Suites at such low prices!



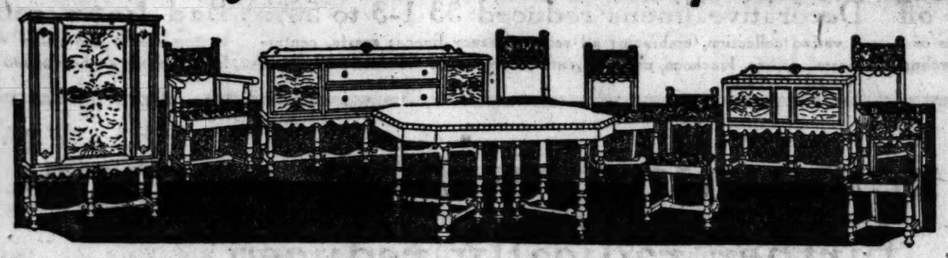
Beautiful 3-Piece Parlor Suites

with either tapestry or velour upholstering. Consists of long sofa, chair and rocker, just as illustrated. You simply must see these parlor suites to appreciate their unusual value!

Were $224.00---

NOW $148.73

Not a day can be lost to dispose of these Dining Suites—Out they go!



The most exceptional values of their kind in America. Only a limited number of them remain. Finished in walnut. 10 pieces—buffet, silver chest, serving table, extension table (48x60-inch top), five side chairs and one arm chair.

Were $700.00---

NOW $480

Odd Wood Beds—values as high as $60—Now reduced to only—



These beds have been selected from high grade suites. Only one of each style. Just 96 of them in the group. Reduced in price to unquestionably sell every one of them before the end of this sale.

Values to $60.00—

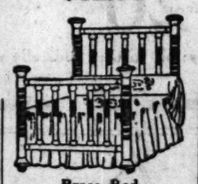
NOW $19.95



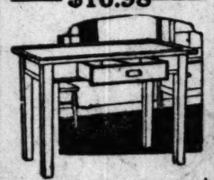
Spinet Desk
Made of genuine mahogany. Spacious top—well made. Was $49.95. Now
$36.47



Toilet Table and Bench
of imitation oak. French plate mirror. Complete with bench. Was $24.95. Now,
$12.86



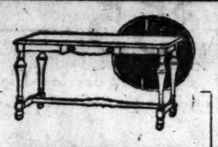
Brass Bed
With large 2-inch posts and heavy fillers. In all sizes. Guaranteed. Originally $33.95. Now reduced to
$16.98



Porcelain Top Kitchen Table
With guaranteed white porcelain top. Has drawer. Originally $13.95. Now only
$8.29



Oak Rocker
Made of solid oak, with wood seat. Strongly constructed. Was $6.45. Now,
$4.79



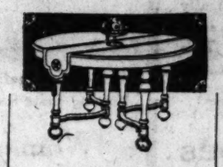
Davenport Table
Made of walnut. Full 60x22-inch size. William and Mary period design. Was $39.95. Now,
$19.95



Extension Table
Made of solid oak. With 45-inch top; extends to six feet. Originally $42.00. Now only
$23.17



Queen Anne Extension Table
In mahogany, walnut, golden or Jacobean oak. 42x48-inch top; extends to 6 feet. Was $45. Now,
$28.68



Extension Table
Genuine mahogany or walnut. Beautiful top; extends to six feet. Was $58.00. Now only
$46.50



End Table
Mahogany or walnut finish Queen Anne period design. Originally $13.00. Now only
$8.98



Kitchen Cabinet
Complete equipment. Made of solid oak. Roomy compartments. Originally $25. Now,
$18.63



Large Dresser
Made of imitation oak. Large mirror. Originally was $30. Now reduced to only
$19.90



Practical Day Bed
Has mahogany ends. Covered with cretonne. Wardrobe compartment. Was $40. Now,
$19.96



Walnut Dresser
Louis XVI. period design. Will harmonize with any bed room. Originally $50.00. Now,
$28.85



Kitchen Cabinet
Seller's "Special" model. Guaranteed. Made of solid oak. Originally $76. Now,
$56.70



Tea Wagon
Has drop leaf. Made of solid mahogany or genuine walnut. Glass tray. Was $40,
$24.98



Chiffonier
Made of imitation golden oak. Has five large, roomy drawers. Was $15.95. Now,
$12.89



Iron Bed and Spring
Heavy 2-inch posts. Complete with spring. Vernis Martin or ivory finish. Was $34.00. Now,
$19.99



Kitchen Table
White enamel base, with drawer. Has durable metal top. Originally $7.50. Now,
$3.59



Oak Rocker
Golden or fumed oak finish. Spring seat, imitation leather covering. Was $8.45. Now,
$5.87

RUGS!



9x12 Seamless Brussels Rugs!

May be had in attractive medallion and all-over patterns—the very newest. It would be difficult to duplicate these remarkable values elsewhere—each one of them a regular $29 value, reduced to

$19.68

9x12 Winton Velvet Rugs

These well-known Winton velvet rugs will last indefinitely. In beautiful shades and patterns. They are seamless and have **fringed ends.** These rugs originally sold at $49.50. Now reduced to only

$38.99



Selections Made Now Held in Storage Free Until Needed

Downtown Store Open Saturday Evenings Until 9 o'clock

S. W. and N. W. Stores Open Thursday and Saturday Evenings until 10 o'clock

Hartman's

"Let Hartman Feather Your Nest!"

Hartman's N. W. Store
1327-1333 Milwaukee Avenue
—Near Wood Street

HARTMAN'S LOOP STORE
226-232 Wabash Avenue
—Near Jackson Boulevard

Hartman's S. W. Store
821-825 West 63rd Street
—1 Block West of Halsted Street

TAKE A FULL YEAR AND A HALF TO PAY!

Charge purchases Monday and Tuesday will, on request, be posted to February account, payable in March

Mandel Brothers' 47th February Silk Sale

The silks of Springtime 1922—more striking, colorful, distinctive, varied, than in any season past—are represented superabundantly in this celebrated "annual." Moreover, because of our careful planning and thorough preparation, extending over a period of many months, you now may secure here values better than those you ordinarily would encounter at the season's end.

Vel-ette, Creponge, Krepe Knit, Paisley canton crepe bordures, Blossom Time printed crepes, crepe moire, Frost Krepe, Mirror Krepe, Thoro-Bred, Follo-Thru, Knot-a-Knit, Silkyway—these lead for fashionable spring wear.

A wide assortment of novel, nobby checks, plaids, stripes, in manifold color arrangements—clever and practical for sports, town or country week-end, afternoon, evening and informal wear. Daylight silk section, second floor.

Fan Tan crepe at 1.25
—all-silk—36-inch
A "different," washable crepe with a slight ripple, and in ivory and flesh; admirable for lingerie and boudoir apparel.

5,000 yards all-silk canton crepe, 2.95
40-inch canton crepe, high grade, extra weight, in white, black, high colors, street shades. Canton crepe is highly favored for Spring.

All-silk foulards, 1.95
—36 and 40-inch widths
Non-crushable foulards in dainty printed patterns, superb for travel wear, home gowns, street apparel and linings.

36-inch checked silks at 1.95
A brilliant louisine weave, Paris-sponsored; in smart checks and new colors.

All-silk natural shantung, 1.10
33-inch, and in a sturdy weave—fashionable for a host of Spring uses. The quantity at 1.10 is limited—early shopping is suggested. Second floor.

40-in. satin charmeuse at 1.95
All-silk; firmly woven with fast edge; black, navy, brown. Limited lot.

33-in. imp't'd pongee at 75c
All-silk; in bamboo shade; for shirts, pajamas, draperies and the like.

All-silk georgette crepe, 1.45
40-inch silk in every new and popular street shade, evening tint, high color, in addition to black and white. Remarkable February bargain. Second floor.

36-inch wash satin at 1.65
All-silk satin in ivory and flesh. There are but [illegible] yards at 1.65.

40-inch "Peekin" satin crepe, in rich raven black—all-silk, satin surfaced—now in the height of the mode; 2.65.

40-inch black marinette crepe, finely, firmly woven—for gowns and frocks—for daytime and evening—2.[illegible]

All soiled and mussed linens reduced 20% to 50%—January sale clearance lots

The entire accumulation of table linen, towels, toweling, bedspreads, sheets and pillow cases that became soiled and mussed in the January linen sale is to be cleared at very substantial reductions.

Table linen reduced 25%
All soiled pattern table cloths, remnants. Also odd half dozen lots of satin damask napkins.

Towels, toweling, 25% off
Huck towels and bath towels in bundles of 6 to 10; remnants of dish, glass, hand toweling.

Decorative linens reduced 33 1-3 to 50%
A varied collection, embracing all sorts of fancy linens: scarfs, centerpieces, doilies, luncheon napkins; embroidered, lace trimmed; all sizes.

Bed linen reduced 20%
Cotton sheets and pillow cases, hemmed and hemstitched; slightly soiled and mussed.

Bedspreads reduced 25%
Bedspreads and scalloped bed sets; a variety of patterns; soiled and mussed. Second floor.

Crepe de chine night gowns

The crepe de chine is of high quality, the styles are exceptionally pretty; the silk gowns are in



new tailored styles, and February features at $5

The night dresses are well made in kimono-sleeved or sleeveless style; particularly pleasing is

the new, becoming bateau neckline

The adornment is artistically applied in hemstitching, shirring and colorful flowers. Two typically charming models are pictured. Third floor.

Novel satin lounging robes
with quilted adornment

Exquisite robes of satin in delicate, becoming, two-tone colors, and in the winsome style you see in the illustration.



Extra special at 16.75

The tuxedo collar, cuffs and novel hemline are beautifully quilted, enhancing the beauty of the style. See the sketch.

Hand quilted robes, remarkable at 10.75

Fine satin robes evenly quilted, silk lined and with, clever collar, pockets and silken girdle. They are noteworthy values at 10.75. Third floor.

Women's thread silk hose
—a purchase of "substandards"



The mill's entire collection of full-fashioned hose with defects that scarcely can be seen and that will not impair the hosiery's wear.

3,600 pairs of silk hose at 1.95

2,400 pairs are of all thread ingrain silk; black and colors; sizes 8½ to 10. 1,200 pairs are of heavy, pure dye thread silk; lisle tops, soles; black and colors; all sizes. First floor.

Fine quality jersey cloth
in 54-inch width

An excellent grade of all-wool jersey cloth, closely knitted, in novel and staple colors and

very specially priced at 2.20 yard

Jersey cloth is just the fabric for jaunty spring frocks and suits.

56-inch poiret twill, excellent value at 2.95

One of the fabrics most popular for making fashionable frocks and suits, in black, brown, navy and midnight blue. Second floor.

All remaining winter apparel
further radically reduced
for clearance in a day

Irrespective of cost or original price, every remaining winter garment is again radically reduced—in some instances two-thirds—to insure immediate disposal. Early shopping is essential to satisfactory selection, since many of the lots are limited. Apparel floor—the fourth.

Women's and misses' coats and wraps radically reduced to $25—$45—$55—$65

Straightline, tailored and dressy coats and wraps—models of marked style distinction developed in soft textured wool fabrics—embracing coats for sports, travel and general wear; many fur collared, all silk lined and interlined. Many appropriate for spring.

Women's suits further reduced to 10.75—$35—$65

These groups include desirable suits of worsted jersey, tweeds, tricotine and soft surfaced wool fabrics—many fur trimmed—all remarkable values at the final clearance price.

Women's frocks drastically reduced to $55—$65—$100

Frocks of distinction, exclusiveness, individuality, for street, afternoon and formal wear, including our most expensive models; frocks of fine fabrics at reductions the most drastic in years.

Misses' frocks further reduced to $25—$35—$45—$55

Charming models, designed for all occasions—in a variety of the season's favored silk and woolen fabrics and in desirable colors.

Misses' suits radically reduced to $15—$25—$35—$45

Swagger suits—in most cases but one of a kind—many handsomely fur trimmed, all regrouped and further reduced in price.

Women's and misses' moderately priced frocks reduced to $10—12.50—$15—$20

Styles for street, afternoon and informal wear, in a variety of the season's preferred silk and woolen fabrics; all further radically reduced from prices already greatly lowered, in order to insure immediate clearance. Fourth floor.

Women's glove silk vests
—3,600—February sale

Dainty, durable vests in the popular bodice top style with serviceable self fabric shoulder straps.



A third below regular at 1.95

2,400 plain vests are pink; 1,200, in fancy richelieu ribbed effects are in pink and orchid; sizes 34 to 44.

Sports bloomers of glove silk, 2.95

—in three-quarter length, with double shirring, and in street shades. See the cut.

Women's glove silk union suits, sample sizes, at 5.50. Third floor.

Trefousse French kid gloves
at radical reductions



To gain space for spring shipments, we reduce the prices of our entire stock.

Trefousse kid gloves, one-third off at 2.25 pr.

"San Remo" quality; 2-clasp, overseam sewn; 1-clasp, pique sewn; in desirable colors and in all sizes.

Trefousse kid gloves 8-button, now 5.50

12-button gloves, now 6.75; the 16-button style reduced to 7.75. Rich-appearing, serviceable gloves at great savings. First floor.

Oxfords, sandals, at 6.95
—end of semi-annual sale

Choice of patent leather oxfords and 2-strap slippers, black satin 3-strap sandals, patent leather 2-strap sandals, etc., with turn soles, French heels; women's sizes.



1,200 pairs latest slippers at 9.95

Black satin or velvet-strap slippers, 1-strap walking oxfords of tan kid, patent leather 1 and 2-straps, tan Russia calf or black kid 2-straps; French, Spanish, walking heels. First floor.

38-inch French ratine, 98c
—vogue for spring apparel

Rich appearing is this ratine in a wide range of new solid colors and in white. Second floor.

36-inch tissue ginghams at 68c

—in checks, stripes and plaids and in artistic color combinations.

Japanese crepes, solid color, 45c
A practical, pretty material in the most popular colortones.

Swiss organdie, in white, at 75c
Sheer, crisp organdie that requires no starching; 45-inch.

NOTIONS—ONE-DAY SALE

Those who sew professionally or for themselves will read and "check" carefully the following specials—and buy them liberally. First floor.

Kleinert's dress shields, 15c
Silk-lined shields—all shapes; 15c pair.
Howard's darning cotton, 45 yards, 3c spool.
Hooks and eyes, black and silver, 2c card.

Shinola shoe paste, 5c box
Sanitary rubberized muslin aprons, 25c.
Fancy dress buttons, odds and ends, 3c card.
Energine cleaner, special per can, 21c.

La Grande silk hair nets, 6 for 18c.
Dressmakers' tape measures, 3c.

Wire hair pins, cabinet of 180, at 7c.
De Long invisible hooks, eyes, 5c.

Lady Marie hair nets, 65c doz.
Marcel waving irons at 35c.
White, black belting, 10c yd.
Pearl buttons, smok., 12c doz.

Kleinert's rubberized aprons, 27c
Safety pins, sz. 1, 2, 3, 2c doz.
Hickory hose sup., 15c pr.
Kohinoor dress fastners, 5c.

Kleinert's "XX" baby pants, 12c
Jetum straw hat dye, at 17c.
Slipper trees, wood fin., 5c pr.
Rubber coated sheeting, 33c.

Steel scissors, 4¼ to 7-in., 35c
Shell, amber celluloid hair pins, 15c.
Shinola shoe shining set, at 31c.
Venetian shoe cream, 15c.

Shirley May double hair nets, $1 doz.
Wright's white bias tape, 6c bolt.
Sanitary elastic belts, white, 25c.
Dandy shoe polishing sets, 15c.

We reserve rights to limit quantities and cannot accept 'phone or mail orders.



THE TEENIE WEENIES.

REG. U. S. PAT. OFF.

THE LITTLE FOLKS ARE INVITED OUT TO SUNDAY DINNER.

BY WM. DONAHEY.

IN this contest the boys seem to be having a bit the better of it, both in number sending in pictures and in the artistic work performed. Perhaps the girls will make a better showing with this one. The picture can be colored either with crayons or water colors. A Teenie Weenie book is given to each of ten boys and girls who do the best work on the picture. Winners in last Sunday's contest are announced in the last column.

The squirrel should be colored a reddish brown, the sky blue or yellow, and the trees a greenish brown. The tree in the foreground should be much darker than the tree in the background. Gogo should have a dark brown face, and the Chinaman's face ought to be tan, while the rest of the Teenie Weenies have pink faces. The Teenie Weenies clothes can be colored to suit yourself.

When it's ready send your picture in, and a big Teenie Weenie book will be given as a prize for each of the ten best pictures submitted.

Address your picture to The Teenie Weenies, care of The Sunday Tribune, Chicago.

Be sure to give your name and address correctly. Use this coupon if you like:

NAME.....
ADDRESS.....
CITY..... STATE.....
I am.....years old and in.....grade.



"DUNCE, come here and let me look at your fingernails," cried the Lady of Fashion.

"Ah j-j-j-jimminie f-f-fishooks crickety me!" exploded the Dunce, glaring at the little lady. "You all time wantin' to look at my teeth or my ears or my fingernails. Great grief, don't you think I know enough to keep myself clean?"

"Yes, I think you know enough to keep yourself clean, but you do not always keep yourself neat," answered the Lady of Fashion, as she examined the Dunce's tiny nails. "My goodness! I never in all my life saw such dirty fingernails. Go clean them this minute. Gogo, have you a clean handkerchief? And, Mr. Policeman, if I were in your place I'd brush my coat."

"It's a mighty good thing we've got the Lady of Fashion to keep us spruced up or we'd look like a set of Teenie Weenie tramps most of the time," laughed the General, as he smoothed out the red feather on his hat.

"Well, I hate to nag," answered the Lady of Fashion. "But when we are invited out it seems to me we ought to look our best and show in every way that we appreciate the invitation. If an invited guest came to see me with dirty fingernails I'd consider it an insult."

The Teenie Weenies had been invited to have Sunday dinner with a ground squirrel who lived near the rose bush, and the Lady of Fashion was most particular that every one should be neat and clean.

When the little lady had looked over the Teenie Weenies to be sure they were spick and span, they set out for the squirrel's home.

The squirrel met the little folks at the door of his house, which was a hole in the ground near a bush. It was quite dark in the squirrel's house, and the little people asked permission to light several candles which they had brought with them.

Copies of the Teenie Weenie book are being sent to the ten little artists named below for the best work on the picture printed last Sunday:

Lee Gamble, 432 South avenue, Van Wert, O.
Jane Lehman, 105 North Granger street, Harrisburg, Ill.
Francis Huster, 1640 Sedgwick street, Chicago.
William Church, 182 North La Crosse avenue, Chicago.
Charlotte Werth, 3439 College avenue, Indianapolis, Ind.
Tom Hamilton, 413 South Boots street, Marion, Ind.
Eleanor Bersell, 122 North Jefferson street, Ottumwa, Ia.
Ruth Craig, 610 South Ashland avenue, Green Bay, Wis.
Barrett McDonnell, 2206 La Claire street, Davenport, Ia.
Jack Edwards, Box 448, Crystal Lake, Ill.

The squirrel took the Teenie Weenies through a long tunnel that wound about many roots and rocks, and finally opened into a huge cavelike room almost as big as a market basket.

The cave was the squirrel's living room and it connected with several smaller caves. One large room was used as a storeroom, and it was filled to the top with various kinds of nuts. Most of the rooms or caves were lined with dry moss and leaves, and they were quite warm and comfortable.

The Teenie Weenies carefully put their candles in place, so as not to set fire to the dry moss and leaves, and, putting aside their hats and coats, they soon made themselves at home.

Presently the squirrel dragged a big dry leaf into the middle of the cave and piled it high with several kinds of nut meats. There were walnuts, hickory nuts, hazel nuts, beech nuts, butter nuts, and acorns. The Teenie Weenies sat on the moss around the leaf and ate until they were as full as stuffed turkeys.

The Policeman ate so much he grew sleepy and the General had to pinch him several times to keep the fat little fellow awake.

The squirrel told many stories and the little people spent a most pleasant afternoon.

When it was time for the Teenie Weenies to go home the squirrel led them through the long passage to the outside door, where he stood on his hind legs and shook hands with each of the little folks as they passed out.

The Dunce thought it would be a short cut to climb up the steep side of the entrance and leave that way, but he was stopped by the Policeman.

"What in the name of common sense do you mean by such ungentlemanly conduct," growled the Policeman. "That's a great way to sneak off without thanking Mr. Squirrel for his kindness. Now, you go right back and take off your hat and shake hands with Mr. Squirrel and tell him you have had a most delightful time."

"Ah, say," growled the Dunce. "Mr. Squirrel saw that I had a good time. Didn't I eat about twice as many nuts as any one else?"

"Well, that's all the more reason why you should go back and thank him for his kindness," answered the Policeman.

The Teenie Weenies were so full of nuts they could not eat a bite of supper, and for once the Cook had an easy time of it, with nothing to do but get Grandpa half a grain of boiled rice and a cup of malted milk for his evening meal.

(Copyright, 1922, By Wm. Donahey.)

BRIGHT SAYINGS OF THE CHILDREN

The Tribune will pay $1 for each childish saying printed. The story told must never have been printed in any magazine or paper. It is not possible to acknowledge or return unavailable contributions. Write on one side of the paper. Address bright sayings to Aunty Bee, The Tribune, Chicago.

This department appears every day in The Daily Tribune.

Jayne is in second year of a country school, and is beginning to take great pride in writing letters to her aunt. In the last letter received from her she was telling of a rainbow she had seen that afternoon.

She wrote of the many colors, but she said: "It must have rained pretty hard up there, for it was pretty faded."

She has to walk about a mile to school, and the roads are in bad shape during the winter months.

In one of her letters she finished with this sentence: "Well, good-by for this time. There isn't much news, but lots of mud." M. H.

As I started up the stairs in an apartment building a little boy and his puppy were at the top. Pup began barking. I pretended fear. The little boy said, "Come on up, lady. He ain't a biter, he's just a barker." MRS. L. S.

Tony had heard members of his family complain that he was a spoiled child, because he so often insisted on having his own way. Later, when a baby sister arrived, he replied, "For goodness sake, I do hope you folks won't spoil her like you did me, or I won't be able to live with her." B. M.

Phillip and his smaller brother were frequent callers at our house. One morning we were busy baking cookies and cake, when the two called, and little was said to them. In fact, they did not receive their customary treat.

A neighbor came in, and seeing the boys, asked what they were doing.

"O," said Philip, "we are just sitting here enjoying the smells." L. A. W.

Just before Christmas mother asked Louise what she wanted Santa to bring her.

"A baby sister," was Louise's prompt request.

Her little brother Walton, who had been intently listening, remonstrated, saying, "Shoot, no! Make it twin boys." A. K.

Willie was taken to a football game to see his big brother play. After the game every one was excited because the opposing team had been victorious.

"Willie," said father, "did you see your brother on the eleven?"

"Yes, father," he replied, "I saw him, but part of the time the eleven were on him." H. K.

Semi-Annual Furniture Sale

Commencing tomorrow morning, our Semi-Annual Sale will save you from 20% to 50%. Every piece of Furniture, without exception, has been reduced in price. You are assured of standard Richardson Quality. Goods will be held for future delivery.

In keeping with the Furniture Sale is our special sale of Rugs and Carpets. The manufacturer's sample Rugs represent a very considerable saving. The reduced price on carpets is an event well worth your consideration. Come in and compare values.

Carpet Sale

Specials in Regular width Carpets

Plain color Wilton Velvets All-wool velvet Carpetings in Plum, Mouse, Beaver, Tete de Negre, Blue or Green colorings, 27-inch width. Heavy, durable carpeting, suitable for offices or homes. Priced, per running yard..... $2.75 to $3.50

Stair Carpets We show only all wool Carpets, assuring you of durability and service. The newest patterns are now in and are suitable for homes or apartment buildings. 27-inch width; per running yard..... $1.65 to $4.00

Odd Size Chenille Rugs at ½ Price

Yarns which have been left over after weaving special Rugs are woven into these odd sizes. The quality is the same as though you paid twice as much and had it cut from the roll. There are about 150 sizes and colorings from which to choose. The following are only a few from this lot:

3x5 ft., Rose Taupe	$17.50	9x9 ft., Blue	$95.00
3.6x7.4 ft., Gray	22.50	9x9.9 ft., Dark Taupe	100.00
4.6x7.6 ft., Green	30.00	9x10 ft., Dark Taupe	100.00
4.3x12 ft., Gray	51.00	9x12 ft., Taupe	108.00
6x9 ft., Mole	60.00	8.6x12 ft., Mole	105.00
9x8.5 ft., Tete de Negre	75.00	9x12.6 ft., Rose Taupe	112.00
8.10x9 ft., Rose Taupe	80.00	11.7x14.6 ft., Rose Taupe	175.00
9x9 ft., Rose Taupe	81.00		
9x10 ft., Taupe	90.00		



Louis XVI American Walnut Suite

In design, construction and selection of woods, this high grade Bedroom Suite has attained all that is characteristic of the best furniture. The Dresser is 48 inches wide. Pieces will be sold separately if desired. $252.00



Walnut or Mahogany Bedroom Suite

This sale offers an unusual opportunity to secure a Bedroom Suite of high grade construction and fine finish at an unusually low price. As our stock is limited, we suggest an early selection. The four pieces complete. (Pieces sold separately if desired.) $169.00



2-piece Mohair Living Room Suite

A luxurious overstuffed Living Room Suite of superior construction. Each piece has spring edge, spring arms, spring back and removable spring filled cushions. You have a choice of a wide selection of finest quality mohairs. The special price this week only. 2 pieces, $279.00



Two-piece Mohair Living Room Suite

A large, deep-seated Davenport and a comfortable Arm Chair to match. Upholstered in high-grade mohair covering. You have the choice of a wide range of colorings. Each piece has removable spring-filled cushions, spring edge and spring back. We believe this to be the best value in the city. Two pieces, $249.00

Rug Sale

Manufacturer's Sample Rugs

All Perfect

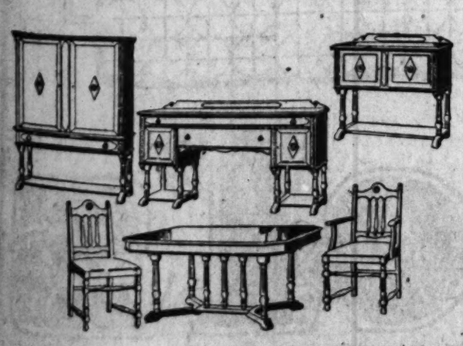
For the first time in three years we are able to offer a complete line of sample Rugs of one of the largest and best known manufacturers. These Rugs were used for display purposes only in their wholesale salesrooms. You will readily recognize the names on the backs of the Rugs. A large variety to choose from and only one Rug of each pattern at this price. Early shoppers have the greatest assortment to choose from. Every Rug is perfect and carries the usual Richardson Guarantee.

Finest Worsted Wiltons Very closely woven from imported worsted yarns which have been specially blended to secure the greatest wearing qualities. Double knotted linen fringe. 9x12 ft. $94.50

Fine Worsted Wiltons Woven from the best of worsted yarns in the newest and most pleasing designs. Linen fringe. 9x12 ft. $75.00

Heaviest Royal Wiltons A real worth-while investment. The very heaviest of wool Wilton Rugs with linen fringe. 9x12 ft. $67.50

Very Heavy Axminsters These are the finer grade of Axminster Rugs and may be had in a wide range of patterns. 9x12 ft. $38.75



Italian Dining Room Suite

Splendid Suite of the popular Dusty Walnut finish, representing a striking example of the Italian design. The Buffet is 72 in. long; the Table has a 45x60 inch top that extends to 8 ft. The Chairs have mohair covered seats. 10 pieces complete, $695.00

Buffet reduced to $209.00; Serving Table, $79.00; China Cabinet, $117.00; Table and 6 Chairs, $290.00.



7-piece Queen Anne Suite

You can secure this combination Walnut Dining Room Suite at an unusually low price. The Oblong Table has a 45x60 inch top which extends to 6 ft. The five Side Chairs and one Arm Chair have genuine blue leather seats. 7 pieces, complete, $69.00



Solid Walnut Dining Suite

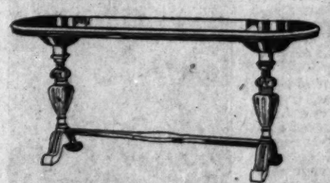
We believe this to be, without a doubt, the best value in the city. A solid walnut Italian design Suite at an unusually low price. The Table has a 45x60 inch top that extends to 6 ft. The Chairs have blue leather seats. Only a limited number of these suites at this special price for the seven pieces, $159.00



7-piece Chippendale Suite

A pleasing design in a 7-piece Mahogany Dining Room Suite. The 54-inch round top Table extends to 6 ft. The five Side Chairs and one Arm Chair have genuine blue leather slip seats. A wonderful value at this sale price. 7 pieces complete, $129.00

Same Chairs with 45x60 inch Oblong Table, $134.00.



Walnut Davenport Table $37.00

Exceptional value in a large, fine Table for your living room, 20x66 inch top and comes in the new waxed walnut finish. We could secure only a limited quantity of these combination walnut tables to offer at this low price.



Revolving Seat Day Bed $49.50

A handsome Day Bed which will give you the convenience of an extra bedroom right in your living room. Choice of blue, mulberry, or gold and black damask covers. Mahogany finish frame. Price includes pillow. You will find this an exceptional value considering the high quality covers used.

O. W. Richardson & Co.

125 South Wabash Avenue



1228—Girl's dress. Sizes 6, 8, 10, 12, and 14 years. Size 8 requires 1⅝ yards of 36 inch figured material and ⅞ yard of plain.

1246—Woman's house dress. Sizes 36, 40, and 44 inches bust measure. Size 36 requires 3¼ yards of 44 inch material and ½ yard of 32 inch contrasting.

1230—Woman's dress. Sizes 36, 38, 40, and 42 inches bust measure. Size 36 requires 4¾ yards of 36 inch material, 1 yard of 30 inch contrasting, and 1 yard of 36 inch lining.

HOW TO USE THE PATTERNS

VELVETEEN or crepe de chine would make up attractively by pattern No. 1228. Large armholes and low waist line are so well liked now, and are seen in women's clothes as well as in the young girl's.

The little skirt is cut quite goring at the sides and joined to the lower edge of the waist. The back of the waist at the shoulders extends way over on the front, and is prettily finished there by having rounded edges, which lap over the fronts and fasten. These rounded back edges should be faced to a little beyond the line of small perforations showing where back and front come together on the shoulders.

The side parts of the waist and sleeves are cut in one piece, making kimono sleeves, and these are set into the deep armholes.

Notches show just how the pattern goes together. Instead of taking an ordinary seam at the armhole, turn the edge of the armhole in and set a narrow piping of some contrasting color in so the folded edge extends about one-eighth of an inch from the turned in edge of the armhole; then set the sleeve in and stitch through from the right side. The raw edges should be finally overcasted together and a second row of stitching put in, leaving a space three-eighths of an inch between stitchings.

If long sleeves are decided upon perforations show where the fullness is gathered to fit the cuffs. The cuff is seamed together, and it is important to see that it is just the desired size. It is also well to remember that in sewing the sleeve to it, with the fullness gathered, always makes the band seem a little tighter. When ready to attach to the sleeve, pin it carefully in place at the seam and the middle, and at each end of the fullness; then see to it that in basting and stitching it is kept the same size around. After the first stitching is done the sleeve should be tried on.

For an attractive afternoon dress to wear at home, pattern No. 1246 is just the thing.

The skirt is slightly gored on the sides, measuring 1⅞ yards at the bottom for size 36. One or two materials could be used for this dress. There are many attractive new wash materials; among them is chintz, which comes in wonderful colors and designs. This would combine beautifully with a contrasting, plain color, using the figured for the front of the waist, collar, and cuffs, and the plain for the rest of the dress.

It may be a help to lay all the pattern pieces out on a large table; carefully pin the parts together—taking pains to exactly match all marks so you will see just how it goes together.

No. 1230 is one of those coat dresses that are so useful and smart. Serge, tricotine, wool jersey, velvet, or any one of the lighter weight materials, such as satin, taffeta, linen, or the heavy crepes would be appropriate.

There is an underwaist to which the vest is attached; the sleeves are also sewed to the underwaist armholes. These armholes must be faced all around with the dress material, cutting the facings exactly the shape of the armhole, basting the facing to the edge of the armhole, and turning in the opposite edge of the facing and stitching down to the underwaist.

The skirt and waist are cut separately; the waist is bloused.

The sleeves may be of the dress material or something contrasting both as to color and material. If any trimming is desired, from one to three rows of narrow silk braid or folds made of silk or satin would be effective—these being stitched to the dress only on one edge and in this instance starting at the waist line of the skirt and going down the front and around the bottom. Of course, the corners at the bottom should be perfectly mitred.

Order blank for Clotilde Patterns

CLOTILDE, SUNDAY TRIBUNE, CHICAGO.

Inclosed find $..... Please send me the Clotilde patterns listed below:

Pattern number.	Size.	Price.

Name .....

Street .....

City .....

State .....

How to Order Clotilde Patterns.

Write your name and address plainly on dotted lines, giving number and size of such patterns as you want. Inclose 10 cents in stamps or coin (wrap coin carefully) for each number, and address your order to Clotilde, CHICAGO TRIBUNE.

"Puppy love, calf love"—

That is what the older folk unfeelingly call the first golden love affair of the boy and the girl. But to youth it is a serious matter. Sometimes it shapes lives. Sometimes it deepens into tragedy. But most of the time it is just a roaring comedy of the teens—a comedy that will bear telling now that its principal actors are older, with perhaps a bit of frost in the hair.

What was your "puppy love" affair? Can you tell it now without a wrench of the heart—with a laugh, say? If so—

The Tribune will pay $5 for each story published on "My 'Puppy Love' Story." Write on one side of the paper and make your story brief. Address Puppy Love Editor, The Chicago Sunday Tribune.

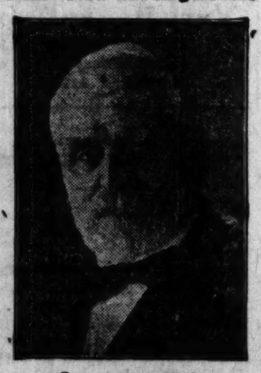
Doctor at 82 Finds Mothers Prefer His Formula to New-Fangled Salts And Coal Tar Remedies for Babies

Judgment of 1892 vindicated by world's approval of Dr. Caldwell's Syrup Pepsin, a simple vegetable compound for constipation—So safe thousands give it to babes in arms—Now has largest sale in the world.

WHEN a man is in the 83rd year of his age, as I am, there are certain things he has learned that only time can teach him. The basis of treating sickness has not changed since I left Medical College in 1875, nor since I placed on the market the laxative prescription I had used in my practice, known to druggists and the public since 1892, as Dr. Caldwell's Syrup Pepsin.

Then the treatment of constipation, biliousness, headaches, mental depression, indigestion, sour stomach and other indispositions that result from constipation was entirely by means of simple vegetable laxatives, herbs and roots. These are still the basis of my Dr. Caldwell's Syrup Pepsin, which is a combination of Egyptian Senna and other mild laxative herbs with pepsin.

Recently new medicines have been brought out for constipation that contain calomel, which is mercury, salts of various kinds, minerals, and coal tar. These are all drastic purges, many of them dangerous, and the medical profession is warning the public against them. Certain coal tar products will depress the heart; certain salts give rise to intestinal poisoning, impaction and rupture of the intestines. If grown people want to use them no one can deny them the privilege, but they should never be given to children.



From a recent portrait of DR. W. B. CALDWELL Founder of Dr. Caldwell's Syrup Pepsin Born Shelbyville, Mo., 1839

The simpler the remedy for constipation, the safer for the child and for you, and the better for the general health of all. And as you can get results in a mild and safe way by using Dr. Caldwell's Syrup Pepsin, why take chances with pills and powders and strong drugs, even if disguised in candy? My remedy, too, costs less than most others, only about a cent a dose. A bottle such as you can find in any drug store, will last a family several months, and all can use it. It is good for the babe in arms because pleasant to the taste, gentle in action, and free from narcotics. In the proper dose, given in the directions, it is equally effective at all ages. Elderly people will find it especially ideal.

The formula of Dr. Caldwell's Syrup Pepsin is on the cover of every bottle, and the ingredients have the endorsement of the U. S. Pharmacopoeia.

$10,000 Worth of Syrup Pepsin Free

In remembrance of my 83rd birthday I have set aside the sum of Ten Thousand Dollars to be given away in half-ounce bottles of my Syrup Pepsin. Only one Free Trial bottle to a family. All are constipated now and then, and here is an opportunity for you and others to try Dr. Caldwell's Syrup Pepsin FREE OF CHARGE. Ask for your free bottle today, simply sending name and address to Dr. W. B. Caldwell, 514 Washington St., Monticello, Ill. Do not postpone this.

SPIEGEL'S FEBRUARY DISCOUNT Sale Now In Progress

This is your great opportunity!

For the past two weeks many of our customers have visited our stores only for the purpose of learning when our DISCOUNT SALE would start.

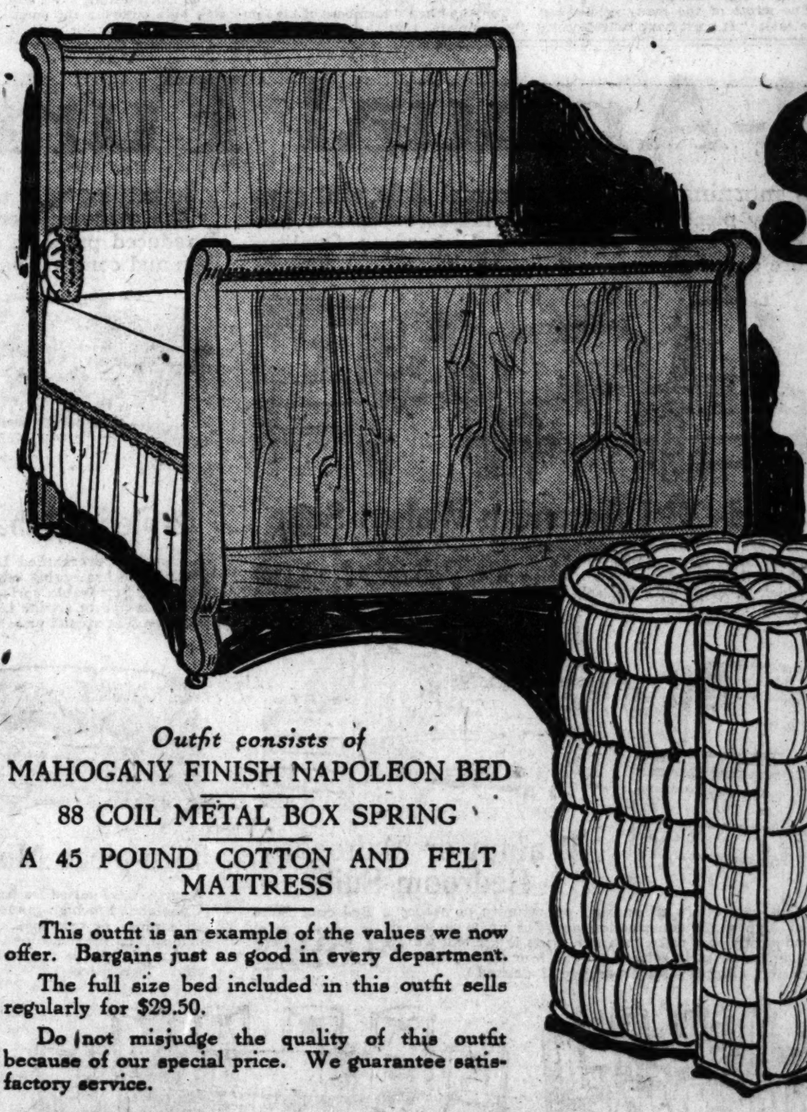
They know from experience that our sale is truly worthwhile—worthwhile not only because of price reductions, but because we sell only well made Home-needs that are guaranteed.

Hundreds of Home-needs have been sharply reduced—whether you need living room, bedroom, dining room or kitchen furniture, you can fill your wants from our tremendous stock knowing full well that you are buying a big bargain.

Go to our store nearest your home—take advantage of our Sale Specials—Save Money—Open an Extended Account—and pay for your purchase by monthly remittances in amounts convenient to you—no interest.

From all indications during the recent Chicago and Grand Rapids furniture exhibitions, furniture will not be cheaper this season. It will pay you to make your selection now and here—and, if you wish, future delivery will be made any time you specify.

Extra Special 25% Discount on All Sample Living Room Suites



$28 FOR THE COMPLETE OUTFIT

Outfit consists of

MAHOGANY FINISH NAPOLEON BED

88 COIL METAL BOX SPRING

A 45 POUND COTTON AND FELT MATTRESS

This outfit is an example of the values we now offer. Bargains just as good in every department.

The full size bed included in this outfit sells regularly for $29.50.

Do not misjudge the quality of this outfit because of our special price. We guarantee satisfactory service.

Spiegel's HOUSE FURNISHING CO.

Downtown Store
115 S. Wabash Ave.
Near Monroe Street
Open Saturday Evening

South Side Store
Ashland Ave. and 48th St.
Northwest Corner
Open Thurs. and Sat. Evenings

Northwest Side Store
2023-35 Milwaukee Ave.
Near Armitage Avenue
Open Thurs. and Sat. Evenings

South Chicago Store
9133-35 Commercial Ave.
Near Ninety-First Street
Open Thurs. and Sat. Evenings

VISITORS TO THE AUTO SHOW ARE INVITED TO TAKE ADVANTAGE OF THE CONVENIENCES OFFERED BY THIS GREAT STORE

20 POUNDS fine granulated sugar with grocery order of $2 or more; flour, soaps, vegetables not included, 65c

Macaroni, Spaghetti, or Tasty Bends; all high grade White Pearl Brand; regular 10c size; new pack; your choice, package, 5c.

Swift's Pride Laundry soap; 10 bars for 32c.

Rinso; washing made easy with Rinso; 3 pkgs. for 19c.

Sunsweet Cal. Santa Clara prunes; lb., 11c.

Fancy evaporated dried cherries; lb., 49c.

1 lb. pkg. fancy Domino rice for 9c.

5 lb. can Flaxsoap, a green soft soap, per can, 98c.

Curtis California olives; Red or Yellow label; No. 1 cans, regular 39c size; per can, 25c.

Mushrooms, imported, shipment just received, extra 55, Hotel, can, 37c.

Sambo pancake flour or buckwheat; your choice, per package, 9c.

10 lbs. best fresh ground rolled oatmeal for 35c.

Seventh Floor.

No. 2 can grated pineapple; new pack, per can, 19c.

Libby salad dressing; 2 bottles for 25c.

Old Manse maple and cane syrup; 5 lb., half gallon can, 98c.

Pure imported olive oil; new pack; quart can, 1.19.

100 lb. bag crushed oyster shells for chickens; per bag, 79c.

100 lb. bag wheat screenings for chicken feed; bag, 1.29.

Candles *for Candlemas Day 2, 3, 4, or 6 per lb.; your choice, per pound,* **39c**

Seventh Floor.

The Store of To-day and To-morrow

THE FAIR

Established 1875 by E. J. Lehmann

State, Adams and Dearborn Streets

Charges *All Goods Charged Monday and Tuesday Will Be Put on Your February Account, Payable March 1st.*

Bacon Swift's Premium; whole or half; per pound, **32c**

Bacon; Davies' Sunset; 10-12 lb. average, 22c

Hams; California Select Brand, 15c

Lard; Morris & Co.; 10 pound pail, 1.49

Mackerel new Irish, 5 lb. pails, 1.45

Anchovies; new Norwegian, 5 lb., pails, 1.25

Corned Beef; rib or navel; fancy mild cure, 7c

Tongue; new cured beef tongues; 27c

Herring; Holland, new kegs, plain; 79c

Pot roast beef, prime native; pound, 10c

Hams Roberts & Oake's fancy Glenwood brand; per pound, **26c**

Seventh Floor.



New Spring Millinery

Attractively Priced

No selection is satisfactory unless the display of hats is sufficiently large to provide the color, the shape and the material best suited to every type of individual—there is just such a display of hats in this collection. Straw and fabric combinations in exceptionally becoming shapes—beautifully and artistically trimmed with flowers, fruits, ornaments, embroideries and fancy feathers; specially priced at **7.50**

Third Floor.



The HOOVER

It does away with disagreeable, tiresome, rug-wearing sweeping, thus removing one of the most burdensome of household tasks.

Pay Only 5.00 and the balance in small monthly payments. It will pay you to visit our

Demonstrations on either the First or Sixth Floor

Yard Goods Sales

Silk Remnants And dress lengths shown in almost every weave; in black and colors; yard, 1.97, 1.67, 1.37 and 97c

Shirting Silks New crepe de Chine and broadcloth, in novelty colored stripes and neat small plaids, 1.95

Woolens All wool suiting tricotines, broadcloths and poiret twills; popular brown shades; for spring suits; up to 6.50 quality, 4.25

Yard Wide Silkoline Plain colors and fancy floral and conventional designs, at 24c

Nainsook 1,000 yards sheer white lingerie nainsook, yard wide; soft, supple finish for undergarments, 29c

Shaker Flannel Yard wide, double fleeced; white; also novelty colored striped outing flannels; 25c quality, 16c

4 Lb. Comfort Batts Snowy white cotton; only one required for comforter; 1.59 value; limit 3; each, 99c

Lonsdale Muslin And other standard high grade muslins for sheets, cases, and all domestic uses; all 20c quality; limit 15 yards, yard, 15c

Second Floor.

Home Furnishing Specials

Genuine willow clothes basket, made of whole willow reeds, 1.19

Wear Ever combination set, consisting of 1 and 2-quart stew pan and 7-inch heavy fry pan, 1.39

Clearing sale of beautiful silk lamp shades, made of pure silk, fringe and tassels to match, choice of several designs, 13.95

4-qt. gray enamel teakettle, first quality, 59c

Percolator, made of pure aluminum, seamless body, ebony handle, 8 cup size, 98c

Rotary ash sifter, heavy, sift your ashes and save one-eighth of your coal bill, 2.89

Mahogany finish floor lamp, two lights, with cord and plug, 5.45

Wash boiler, made of heavy tin, copper bottom, stationary wood handles, No. 9 size, 2.59

Twenty-five per cent reduction on all base burners, hot blasts, coal and combination ranges, for tomorrow only.

Sixth Floor.

15th Annual Sale of Dinnerware and Glassware

Our entire dinnerware stock at 15%, 20% and 25% off regular prices

Tomorrow we begin our Fifteenth Annual February Sale of dinnerware and glassware; the sale that thousands of Chicago's housewives have learned to wait for. Our entire line of open stock patterns, as well as all complete sets in Haviland, French, English, Nippon and America's best makes, at the discounts mentioned above. The regular prices range from 5.00 to $375 a set; discounts deducted at the time of sale. Below are additional special items for Monday only, all remarkable reductions:



Theo. Haviland

Limoges French china 59.50 dinner sets; 100 pieces, pink rosebud decoration; strap handles as shown below; special at, net **47.50**



$195 Dinner Service

Encrusted gold; very fine imported china; 100 pieces to serve 12 persons; must be seen to be appreciated; Monday only, net **$125**

29.50 Dinner Set

Illustrated at left; 52 pcs. imported Nippon china, three patterns on an ivory background; gold lined edges and coin mat gold handles; net, **19.50**

54.50 Dinner Set

Illustrated at left; 100 pieces fine Nippon china; choice of three patterns on ivory backgrounds; gold line edge, dull coin gold handles; net, **38.50**

19.50 Dinner Set

51 pieces, American semi-porcelain; decoration wide, dull coin gold band and coin gold handles on all pieces; net, **13.95**

39.50 Dinner Set

100 pieces, fine quality semi-porcelain, decorated with dull coin gold band and handles; net, **26.95**

4.95 Breakfast Set

32 desirable pieces; neat white and gold border pattern between 2 gold lines; net, **3.33**

8.95 Set of Dishes

43 pieces, white and gold border pattern between two gold lines; net, **5.95**

Encrusted Gold Glassware

Illustrated at left. Beautifully encrusted wide coin gold band; choice of 10-inch vases, handled sandwich trays, covered compotes cracker and cheese dishes, and many other useful pieces; a rare bargain; choice each, **3.75** and **2.75**



6 for 3.45

Cut Glass Stemware

A special purchase of this beautiful cut glass stemware creates this timely bargain; footed water goblets and tall sherbet or ice cream glasses, cut stems; set of 6, **3.45**

20% Discount Stem Glassware

Best thin flint lead blown, including all light cut, needle etched, plate etched and encrusted gold lines at a discount of 20% from our regular prices.

1.98 Celery Sets

Nippon china, illustrated below; 7 pieces, pretty floral and gold decorations; set, **1.49**

All our 100 piece dinner sets are a complete service for 12 persons.

44.50 Dinner Sets (Illustrated at Right)

100 pieces, unusually handsome border pattern with gold edges and dull mat coin gold handle on all pieces; special at **33.35**

13.50 Dinner Sets

Illustrated. 80 pieces; new square shapes; white and gold decoration; band and line; set, **8.95**

100 Piece Dinner Set

Illustrated at right; 28.50 value; one of America's best makes; gold band and line decoration; net, **17.45**



19.50 Dinner Sets

51 pieces; same grade and decoration as above illustrated set; gold traced handles, net, **16.95**



Set of Five Bowls

Illustrated. Heavy crystal glass mixing bowls, 5, 6, 7, 8 and 9-inch size, $1.25 value, set Monday, **69c**



100 Piece Set

36.98 dinner sets; (illustrated above); new border pattern; gold edge, dull coin gold handles, net, **23.75**

51 Piece Set

17.98 dinner sets (illustrated above); border pattern; gold edge and coin gold handles, net, **13.75**

Sixth Floor.

Fur Clearance

French Seal, Sealine, and Marmot Coats

All 40 inches long; some self trimmed, others in blended marten and natural raccoon; in values to $225; priced to clear at **79.50**



Special! Coney muffs, taupe and brown, at **2.95**

Special! Pieced seal muffs, specially priced to clear, **$5**

Third Floor.

9x12 Axminster Rugs

An extensive range of this high pile fabric, moderately priced for tomorrow; oriental designs and color combinations; special at **38.75**

9x12 Tapestry Brussels Rug Durable rugs seamed and seamless; good body brussels designs; some have slight mill imperfections, others are perfect; specially priced, **11.75**

Printed Linoleums Heavy quality in short rolls with slight mill misprints; some pieces have up to 16 sq. yards; 2, 2½ and 4 yards wide; while lot lasts; sq. yard, **59c**

Fourth Floor.

Sectional Curtains

3,000 Sections

Each 9 inches wide; filet and Nottingham weave, designs and wearing qualities are excellent; at a special price, for immediate clearance.

Lot 1, values to 69c, priced at, per section, **49c**

Lot 2, values to 1.19, priced at, per section, **69c**



Wool Nap Blankets

500 Pairs, Specially Priced

Mill seconds, 66x80; these are plaid effect; soft shades in assorted colorings; silk stitchings across ends; specially priced for immediate clearance, pair, **2.99**

Fourth Floor.

Notions

Hair nets; National double mesh, double strength; cap or fringe style; all colors except gray and white; 1 doz., **$1**

Snap fasteners; black or white; all sizes; 1 doz. on card, **2c**

Calmac safety pins; sizes 1, 2 and 3; 1 doz. on card, **3c**

Clinton safety pin hooks, assorted sizes, **10c**

Hickory sanitary aprons; priced special, this sale, **23c**

Embroidery edging; 3 yard lengths, **5c**

Main Floor.

Tremendous Sale on

Hair Goods

First and second quality switches.

Natural curly bobs.

Ear puffs, cutie curls.

First and second quality transformations.

Third Floor.

Printing

Special

100 folded double sheets

100 envelopes to match

Imprinted in blue in neat type on paper and envelopes with your name and address; good quality linen finish paper; white, blue, pink or buff; complete, **1.29**

Main Floor.

Wall Paper

Paper Hangers furnished

Plain 30 inch oatmeal paper, in brown, tan, gray and blue colorings; sold only with cut out border, at, roll, **7c**

Bedroom papers in plain and floral stripes and chintz effects; sold only with cutout borders; at, roll, **10c**

Washable varnished tile papers for kitchens and bathrooms, with bands to match, at, roll, **24c**

Sixth Floor.

After Inventory Sale of

Underwear

For Women

Union Suits

Fleece lined, soft and warm; made of the finest white cotton; well tailored and good fitting; styles are low neck, sleeveless; Dutch neck, elbow sleeves; and high neck, long sleeves; all ankle length; sizes 5 to 9, but not in every style; values to 2.00; special for Monday, **1.49**



Vests and Tights

Carter's cotton, the standard winter weight; broken lines of sizes and styles; values to 1.50, each, **59c**

Women's and children's underwear, soiled and mussed from handling; odd lots and sizes, **½ PRICE**

Women's Flannelette Night Gowns

Unusually Low Priced

Women's nightgowns of flannelette, these gowns are not the ordinary kind, but are splendid materials; well made; double yokes, finished with novelty braid; priced for Monday at **79c**

Extra size gowns of special interest to large women; made of heavy flannelette in full generous sizes, with lined yokes, finished with rows of hemstitching; special for Monday, at **1.35**

Third Floor.

February Sale of Women's Low Shoes

Our Annual February Sale of shoes for women starts Monday. Every day during this sale we will feature some special item in women's footwear. Watch our advertisements from day to day for special events.

Monday We Feature Women's Low Shoes

Several thousand pairs of low shoes for dress and walking; in every style that is wanted for this season's wear—all are represented in this great sale.

Lace and strap styles, cut out effects, tans, browns, black kid, and patent leathers; fabrics and combination effects.

3.89

Walking heels, junior French heels, Louis heels; sizes assorted for ease in selection; extraordinary values.

Second Floor.

Upholstered Furniture ⅓ to ½ Less Than Regular Prices

1922 Exhibition samples from the recent furniture show held at 1319 Michigan Avenue. This sale gives you a double advantage—you get the very latest styles and you get it 'way below usual prices. Workmanship, designs and coverings of all these pieces fully measure up to the high standard we have established for our merchandise.

19.85	golden oak rocker; Spanish leather....	10.50
26.50	mahogany finished rocker; leather....	14.85
39.50	mahogany finished rocker; velour....	19.65
49.75	fireside chair in tapestry.....	32.50
69.50	fireside rocker or chair in damask....	44.50
129.50	davenport, tapestry and velour, H....	74.50
182.50	golden oak three piece suite; lea., G..	96.75
184.50	Spanish leather 3 piece suite; oak, O..	99.75
199.75	two piece davenport suite in tap.....	104.50
189.50	golden oak three piece suite, lea., A....	109.75
199.50	davenport suite; 2 pieces; tapestry, B.	119.75
244.50	cane davenport suite; velour, M.....	134.50

Although no other prices are quoted above except on upholstered furniture, you will find equally good values in bedroom and dining room furniture in the best styles of the year.

Fifth Floor.

All the goods can be sold for immediate delivery only—hold orders for future delivery cannot be accepted.

Even during this great sale you may avail yourself of our splendid plan of

EXTENDED PAYMENTS

We are only able to illustrate a small fraction of the numerous styles included in this tremendous sale, and there are hundreds of more pieces to choose from displayed on our sample floor, all plainly marked.

FIFTH FLOOR

This sale is looked forward to as one of the great merchandising events of the season. In no similar sale can you find values like these. Please note that there is only one of a kind, so shop early to avoid disappointment and to have the pleasure of choosing from the full assortment.

249.50	cane davenport suite; velour, C.....	139.75
299.50	davenport suite; comb. velour, N.....	169.75
425.00	damask davenport suite, three pieces..	244.50
479.50	davenport suite; mohair and silk, J....	282.75
489.50	combination tap. davenport suite, F...	292.50
575.00	Lancaster davenport suite, 3 pieces, L.	304.75
499.50	mulberry & silver damask, 3 pieces, D.	319.75
661.00	three piece davenport suite; mohair...	329.50
625.00	combination damask three piece suite; polychrome frames, K.....	358.50
899.00	silver and blue velour davenport suite; three pieces	449.50
745.00	solid mahog. 3 piece suite; mohair, E..	474.50
795.00	three piece suite; very fine tapestry..	494.50

Many excellent bargain values in library tables, tea wagons, end tables and other small pieces of furniture that help to make the "Home Comfortable" are shown.

Fifth Floor.



A Remarkable Offer

"Kleen White"

Electric Clothes Washer

A copper tub electric clothes washer with a full 12-inch swinging wringer at an unheard of price.

$77.50

Regular price, $97.50

The Kleen White has a capacity of 7 sheets, the tub is constructed of heavy corrugated copper. The wringer swings to all positions.

Only $5 Down

The deferred payment price is 77.50. Just $5 with the order and 12 monthly payments of $6 each. We guarantee the Kleen White washer against defective material or workmanship for one year.



$5.00 First Payment

SIXTH FLOOR

Musical Goods



Accordions Genuine imported goods of best quality; reg. $10 value, at **4.98**

Mandolins Finely finished instruments; reg. 10.00 value, reduced to **4.98**

Wind your phonograph by electricity, the Motrola will do it; regular $30, now **14.95**

Installation made for small additional charge.



Snare Drums A real Ludwig snare drum, complete with pair of sticks and straps, well worth $8, at **4.79**

Tambourines Our entire stock at half price.

Fifth Floor.

"Baby" Ukulele A wonderful instrument of best quality; regular 3.00 value, **1.19**

A Record Cleaner for Every Record Customer—Tomorrow

In order to introduce our new low prices on Victor, Columbia and Brunswick records, we will give a regular 20-cent record cleaner to every record customer tomorrow. This, with the reduction, brings the price you are now paying down to about one-half of former prices.

Fifth Floor.

Practical and Fancy Needle Work
By Clotilde



GIFTS FOR A BRIDE.

AN attractive negligee made of a delicate shade of rose in crepe de chine was seen recently, and it is so simple in design that any one who sews much could easily duplicate it. It was cut kimono shape but on generous lines. A kimono night dress pattern would be good to follow, and from the underarm part to the bottom the line should be straight. A 5 inch hem finished it at the bottom, and this was joined to the garment by fagotting. Then there was a line of fagotting part way up the skirt and a line of fagotting joined the top part to the skirt. It is clearly pictured here.

The neck is cut round and is finished with a bias fold. The sleeve edges have a narrow hem set on with fagotting. A string sash confined it at the waist line. Black, blue or any color would make up prettily by this design

Another negligee or breakfast coat is made of pale green taffeta, open down the front and having kimono sleeves—short, of course. Down each front the finish was a pink taffeta binding and around the scalloped bottom the binding was used also. Around the bottom, above the scallops, were two gathered lace frills, made of edging 4 or 5 inches wide, and above these on the fronts were lovely bowknots made of the bias folds, with tiny flowers nestling in the center of the knots.

The neck was finished with a lace frill held in place by a fold or binding—so this finish is really continuous entirely around the coat. Ribbons are u[illegible] tie together down the front.

This would make a charming gift for a bride, or be an enviable addition to one's own wardrobe. Satin mules could be bought the same color as the coat and trimmed with bowknots, matching the breakfast coat; and if one wanted to have nothing forgotten, one of those fascinating bands for the hair made of gold lace and ribbon, or any combination one might choose, could be added.

How I Met My Better Half

Do you remember when you met the Only Girl and decided that you need hunt no longer for the ideal life partner? Those were the happy days, weren't they? Why not tell about that joyous, romantic time, and share your pleasant memories with the folks who have had like experiences? Just take your pen in hand and write your story. Then send it to the Romance Editor, Chicago Sunday Tribune. The Tribune will pay $1 for each letter published.

A Queer Kind of Steed.

One Saturday I was told by the boss I was to have the afternoon off, so I lost no time in jumping into my car and heading for the country. I was thinking what a beautiful place the country was, especially at harvest time, when an object in a field attracted my attention. A young woman was sitting on a cow's back and coming towards an open gate directly opposite from where I stopped the car. The cow was exceeding all speed limits and was making for that gate as though her life depended on getting through it.

I lost no time in climbing on the gate post and as they passed through I caught the girl around the waist, lost my balance, and we both landed in a mud puddle. I liked the expression on her face so well that I accepted her dad's invitation to supper that evening and some clean clothes her brother offered me that I might make myself presentable after falling in that mud.

During the meal she explained that she had walked out into the field that afternoon and rode back on a load of hay, not seeing the cow that had followed the load. When she jumped off she landed directly on the cow's back and had hung on for dear life while the cow was trying to make her getaway.

It is needless to say I was a frequent visitor there after that, and before seven months had elapsed the wedding bells had rung. J. D.

Took Him in Hand.

He was battered and tattered, muddy and worn. I looked up from my typewriter, where I was grinding out my daily feature story for a newspaper, to face the new reporter. His overcoat was spattered with mud. His hat was a shapeless wreck. His nose was red. His eyes were bleary.

Then he spoke. His voice was the voice of a cultured southern gentleman, soft and beautifully modulated. He bowed before me deferentially, as men bow always in softly lighted drawing rooms but never in northern newspaper offices.

While I answered his casual inquiries I pondered upon the look in his eyes. It was the dumb expression of suffering one often sees in the eyes of a hurt animal but seldom in the eyes of man. Then he was gone.

Half an hour later, in response to a remark by the city editor regarding the new man, I said, "O, he will not last around here two weeks unless somebody reforms him."

"Why don't you try the job?" suggested another joking reporter.

"I can do it," I said.

I did. In less than a month he proposed. I accepted conditionally. My conditions were fulfilled. The reformation took place. We were married and are now living in the happy ever after stage. R. C.

INDIGESTION

Acidity Gases Heartburn
Sourness Flatulence Palpitation

Instant relief! No waiting! A few tablets of harmless, pleasant "Pape's Diapepsin" correct acidity, thus regulating digestion and making sick, upset stomachs feel fine. Best stomach corrective known.



Large 60c Case—Druggists

Sterling Products, Inc., Wheeling, W. Va.

EDUCATIONAL EDUCATIONAL

Six Reasons Why
You Should Attend a Metropolitan School

1. **Superior Teaching Methods:** Personal instruction. No class restrictions.
2. **Teachers:** Skilled educators with a conscientious interest in every pupil.
3. **Most Thorough Courses:** Covering Munson Shorthand, Touch Typewriting, Bookkeeping, Billing, Calculating Machine Operation, Correspondence and Penmanship. Special Secretarial Course.
4. **Modern Buildings and Equipment.**
5. **Positions for Graduates:** Our Employment Department has many calls each day.
6. **Reasonable Tuition:** The lowest possible consistent with efficient instruction.

Day and Evening Classes
Enroll Now at Our Nearest School

Metropolitan Business Colleges

30 S. Wabash Ave.....Randolph 2305	1336 N. Robey St.....Humboldt 1138
4668 Chicago Ave.....So. Chicago 1144	Lincoln & Belmont Aves....Graceland 2327
64th St. and Ashland Ave....Prospect 2905	Larrabee nr. North Ave.....Diversey 2864
63d St. and Princeton Ave..Wentworth 2227	Kenmore & Wilson Aves....Sunnyside 9425
Cottage Ave. and 12th St.....Seeley 0639	Lincoln, Lawrence & Western....Rav. 1212
9 S. Crawford Ave.....Nevada 1437	1105 E. Michigan Ave.
Joliet, Elgin and Aurora, Ill.	

EARN $10 PER DAY

or more; learn decorating, sign painting, commercial art, scenic painting, paperhanging, in a few weeks; day or eve.; catalog free. Chicago Painting School, 160 W. Austin Ave.

BOYD SHORTHAND

IN THIRTY DAYS you are an expert writer. Taught in all the principal cities. Catalog. BOYD SCHOOL, 64 W. Randolph St., Chicago

EDUCATIONAL EDUCATIONAL

Some day
your chance will come

Abraham Lincoln said, "I will study and prepare myself and then some day my chance will come."

Courses at the YMCA School of Commerce are, above all, practical and designed to meet the requirements of mature business men who realize their need of more intensive training and broader education in their fields. Taught by prominent business men, who know and appreciate the needs and wants of men who work, these courses are the most direct road to achievement, to leadership, to power.

The YMCA School of Commerce is an evening school of university grade, conferring the Bachelor of Commercial Science degree.

Five Standard 4-Year Degree Courses in:

Business Administration | Production Banking and Finance | Marketing Accounting

Seven 2-Year Certificate Courses in:

Real Estate Credit Management Foreign Trade | Employment Management Insurance | Traffic Management Purchasing

Over Sixty Short Courses

in Accounting, Real Estate, Banking, Marketing, Salesmanship, Advertising, Management, Purchasing, Traffic Management, Business Letters and Reports, Practical Speaking, Insurance, etc.

A limited number of partial scholarships are available to ex-service men.

Second Semester Opens February 7th

Call, write or phone for 64-page catalog T-1.

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Offers College Instruction in the Evening

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The TRIBUNE Cook Book

By Jane Eddington.

All recipes have been scientifically tested by Miss Eddington with current market materials and are indorsed by her.

This department appears every day in The Daily Tribune.

WINTER FISH.

EARLY in January salmon steak, "fancy coast frozen," was being offered at 14 cents a pound in one large store, and at 1½ cents less than that at another place. That price is much lower than that at which we usually get our famous Chinook salmon, and perhaps the reason for this is that it is being frankly sold as frozen fish. When the dealers thaw frozen fish, and sell it as fresh caught, there is a good deal of waste of fish, as well as of moral fiber, and the consumer pays the price—for both.

For a number of years the United States department of agriculture, through its bureau of chemistry, and also the United States department of commerce through its bureau of fisheries, have been circularizing us and sending paid demonstrators to us—when they could raise the money to pay them—to teach us to use frozen fish. There are several sorts of these, since those called "winter caught" are pulled up through the ice and frozen as they fall on the ice in atmosphere a good deal below zero. Another method is to freeze the fish as soon as they are drawn from the deep cool sea. "This method of freezing fish, then sealing in a jacket of ice, hardly before the wiggle is out of their tails, preserves the fine flavor of fresh fish," it is maintained.

Fish frozen by the latter method are not necessarily caught in winter but in "late summer when the schools are large and the fish fat and plentiful." There is an extensive literature on this subject now, as well as on fish in general. If you want to know how much has been done on fishes send to the superintendent of documents, Washington, D. C., for the list of United States fisheries bureau publications. You will be surprised at the length of the list and the immensely promising usefulness of certain bulletins.

To Thaw Frozen Fish.

In buying salmon steak, for instance, you would hardly think of putting it in water to thaw it. Entire fish are put into cold water to thaw as a quick way of preparing them for cooking, or for being sold as fresh caught. It's not the best way. There is no chance of frozen fish losing their flavor if they are thawed at room temperature, unless they are allowed to stand for some time before cooking. The flesh more quickly breaks down in thawed fish than in fresh; therefore they should be used at once after being thawed.

Seasoning Fish Steaks for Broiling.

A fresh salmon steak is the better for being marinated in a seasoning mixture, as is almost any fish steak, and a steak from a frozen fish needs such seasoning even more, although salmon, for instance, is a strong flavored fish. A marinating mixture will not only mend an insipid flavor, but it will soften and make more attractive a strong flavor. The usual mixture may be prepared as follows: Chop some onion fine and spread it on a large plate. Pour over this four or five tablespoons of fresh dressing, if you have two thick salmon steaks to season. Trim your steaks, lay them in the mixture, turn them over and over, and then let remain an hour, turning two or three times before broiling.

Broiling a Fish Steak.

Have the broiling oven hot and well seasoned by starting it to heat up some time before needed, especially if it is not used frequently. Rub the grid with salt and oil or butter, and broil an inch thick steak six minutes per side or a little more. In all fish cookery there is a tendency to overcook, which is better than to undercook, but just right is best, if we would get perfect flavors.

Baking Instead of Frying Fish Steaks.

Both little fish and fish steaks may be prepared as for deep fat frying. Put into a well greased dripping pan, sprinkle lightly with oil or melted butter, and bake in a 600 degree oven. A government demonstrator presented this method widely, as one learned from the Japanese, I believe, but it is a method which had been used for some time in restaurants, and it is, of course, far better adapted to such work than is deep fat frying, as well as being far less expensive and troublesome. Frying fats soon "get tired," as the Italians say. The fish may be dipped in heavily salted milk with one hand and in crumbs with the other, and the pieces, or pan fish, closely packed into the pan. Little perch or herring are as excellent cold when so cooked as when pan fried.

Boiling or Poaching Fish Steaks.

A nice fish steak poached, or just simmered in boiling water, best with

(Continued on page seven.)

COMB SAGE TEA INTO GRAY HAIR

Darkens Beautifully and Restores Its Natural Color and Lustre at Once

Common garden sage, brewed into a heavy tea, with sulphur and alcohol added, will turn gray, streaked and faded hair beautifully dark and luxuriant. Mixing the Sage Tea and Sulphur recipe at home, though, is troublesome. An easier way is to get the ready-to-use preparation, improved by the addition of other ingredients, a large bottle, at little cost, at drug stores, known as "Wyeth's Sage and Sulphur Compound," thus avoiding a lot of muss.

While gray, faded hair is not sinful, we all desire to retain our youthful appearance and attractiveness. By darkening your hair with Wyeth's Sage and Sulphur Compound, no one can tell, because it does it so naturally, so evenly. You just dampen a sponge or soft brush with it and draw this through your hair, taking one small strand at a time; by morning all gray hairs have disappeared. After another application or two your hair becomes beautifully dark, glossy, soft and luxuriant, and you appear years younger.

WYETH CHEMICAL CO., New York

Manicure, 25c—Shampoo, 50c—Marcel Wave, 75c—Second Floor



A Sale of Silk Hosiery For Women

Women's fine, pure thread silk hosiery in medium and heavy weight; black only.

This is full fashioned hosiery, with silk or lisle garter tops, high spliced heels and double soles. They are substandards of $2.50 grades. Special, Monday, at, pair, $1.29

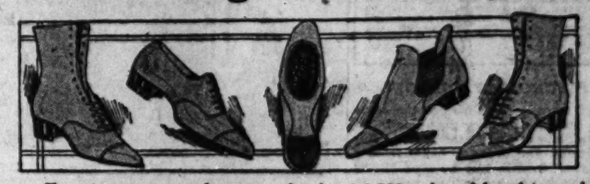
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Every season we place on sale about 1,500 pairs of hand turned vici kid shoes with cushion soles and rubber heels.

There are about twenty styles of high and low shoes. We offer them at less than making cost. Two wonderful groups. While quantity lasts:

High Shoes in Sizes to 9 at	Low Shoes, Sizes to 9
$2.39	$1.98

Hillman's, Second Floor.

Clearance Sale of Laces

Laces and Nets

We have taken various laces from our regular stock and reduced them for immediate clearance. Silk laces, flouncings, plain georgettes, chantilly lace allovers, 18-inch embroidered georgettes, gold and silver laces, lace flouncings, silk nets, novelties of many different kinds formerly priced to $2.98. In most instances there are but one or two pieces of a kind, so early selection is advisable; yard, 98c

Spanish Laces, $2.98 Yard

Fine, heavy quality Spanish laces, both the allovers and flouncings in the 36-inch width; black only; in a good assortment of attractive designs; yard, $2.98

36-Inch Chiffon, 25c Yard

Yard wide chiffon; good quality and in a variety of colors; at this price the quantity should not last through the day; yard, 25c

Hillman's, First Floor.

Silks

Annual February Sale Will Start Tomorrow—More Important Than Ever.

$3.00 Crepe de Chine, $1.45

For dresses, blouses, lingerie, negligee and other uses. This is an extra heavy quality which we were able to obtain from a New York jobber retiring from business, otherwise could not be retailed for less than $3.00. On sale, yard, $1.45

Baronette and Art Satin—40 inch; in all the new spring shades, including ivory and black. Regularly $3.50, on sale, yard, $2.59

Gros de Londre—36-inch; in the very newest and most popular combinations, suitable for dresses, hangings, also used a great deal for millinery purposes; $3.50 value, on sale, yard, $2.59

Satin Crepe—40 inch; in a wide range of the very newest spring shades. Very high lustrous satin face. Heavy crepe back. Regularly $4.00, on sale, yard, $2.78

Imported Japanese Pongee—33-inch; extra heavy weight. Regularly $1.50, on sale at, yard, $1.15

Fine Canton Crepe—All pure silk, 40 inches wide; in black and practically every wanted shade. Regularly $4.50, on sale, yard, $3.49

A Combination Sale of Spiral, Cambridge and Corkscrew Crepes—40 inches wide. In the season's most popular tones. One of the favorite silks of the season. Regularly $5.00. Sold subject to slight mill imperfections. Yard, $3.29

Dress Satin—36-inch; in full range of colors. A superior quality and finish. Formerly $3.00, February sale price, yard, $1.98

"Here 'N There"—40-inch. The new sports silk, especially suitable for the new skirts and combination suits. It is practically a Roshanara crepe weave with the new sport stripes. Such beautiful combinations as brown and white, navy and gold. On sale, special, yard, $4.98

36-inch black chiffon dress taffeta; $2.25 value, yard at $1.68

Hillman's, First Floor.

Here Are the New HATS

Moderately Priced Advance Models for Spring



A broad selection of styles to choose from, such as new fabric combined with spring braid. Other models of all-silk visca straw braid, charmingly trimmed in flowers, ostrich pompons, novelty feathers, beads, ornaments and gold embroidery effects, every wanted color, $5

Hillman's, Third Floor.

Silk Dresses

For Women and Misses

Hillman's, Second Floor.



Tomorrow we announce a wonderful display of beautiful new spring dresses made of

Taffeta | **Crepe Back Satin**
Canton Crepe | **Krepe Knit**

A score of smart models to select from in the new light spring shades—as well as navy, brown and black.

Every dress is a copy of a high priced model.

They are trimmed smartly in contrasting colored beads, belts, etc. Choose from ruffled, bouffant, basque and beaded models. Sizes 14 to 44. At $25.00

February Sale of Silk and Cotton Petticoats



All silk jersey petticoats in the desirable colors; plaited flounce; trimmed in contrasting colors. Very special at $2.79

White sateen petticoats; made with double panel front and sectional tucked flounce. Very special at 95c

Extra size white sateen petticoats; made with elastic waistband and tucked sectional flounce; double panel front; very special at $1.15

All silk jersey bloomers; in a large range of colors; with elastic knee band and plaited ruffle; very special at $2.89

Hillman's, Third Floor.

Sale of Linens

Pure Irish Linen Damask—70 inches wide; extra heavy weight; fine quality; fully bleached; beautiful designs; formerly for $3.48; at, yard, $1.98

Table Damask — Satin finish colored border; 64 inches wide. Beautiful snow white bleached damask with pretty pink, gold and blue fancy colored borders. Formerly $1.50; special, yard, 89c

Pure Irish Linen Pattern Napkins—20x20 inches. Superior quality, extra heavy weight; large selection of patterns; special, 6 for $2.98

Mercerized Table Cloths—70x72 inches; fully bleached, good wearing quality, heavy weight, large assortment of patterns to select from. Regularly $2.50; while they last, each, $1.39

Seconds of Mercerized Dinner Napkins—18 and 22-inch size. Hemmed ready for use; extra fine heavy quality in a large assortment of pretty designs. Regular values, $3.00 and $3.98 dozen. Slightly imperfect, hence this unusual offering. Monday, a dozen, $1.39 and $1.79

Domestics—Wash Goods

9/4 Unbleached Sheeting — Extra heavy full round thread quality. A splendid wearing sheeting cut from full piece, perfect goods. Quality retails regularly at 65c a yard. 20 yard limit; yard, 42c

Pillow Cases — 45x36 inches. Heavy quality; well made cases with 3-inch hem; 35c value; Monday, limit 12 to a customer; each, 23c

Longcloth—36 inches wide. Fine even thread weave. Soft chamois finish. For undergarments, etc. $2 value, Monday, limit two to customer, 10 yard bolt, $1.25

10/4 Bleached Sheeting—Full standard sheeting in the 2½ yard width for extra size sheets; 69c value, yard, 49c

U. S. Government Bed Tick—This extra heavy blue and white stripe tick can only be had at Hillman's. We have sold many thousands of yards during our January sales. Another big lot for Monday's selling; 50c value, special, per yard, 29c

Fancy White Voile—Odd lots of specially fine qualities. Pretty stripes and plaids. Qualities that have retailed up to 75c yard, in one lot Monday, yard, 29c

Hillman's, Third Floor.

Fancy Goods at Big Savings

Children's stamped ready made dresses, sizes 6 months to 5 years, stamped in elaborate patterns; easy to embroider; formerly sold at 59c; while they last, 29c

Ready made applique aprons, stamped in a pretty design; formerly sold at 75c, tomorrow your choice, 49c

Stamped gowns; full size, in several dainty patterns; formerly sold at 98c, Monday at 65c

"Bucilla" rope, embroidery floss, in a wonderful assortment of colors; formerly sold at 5c a skein, tomorrow, 3 skeins for 5c

Hillman's, Fourth Floor.

426 Boys' Suits, O'coats, Mackinaws,

$7.95

Values to $15.00



All-wool Norfolk suits; of cassimere or homespuns in sizes 7 to 17.

Heavy school overcoats, sizes 8 to 18 and 3 to 7. Values to $18.

Heavy mackinaws of all-wool fabrics; sizes 7 to 18; Choice, $7.95

Hillman's, Second Floor.

Model Dress Forms



Bust forms; Jersey covered bust forms; well made. In sizes 32 to 44. Regularly at $1.98, each, $1.29

Stands with all fittings; suitable for any style bust form. Regularly $1.98, for Monday at $1.29

12 section dress forms. The model 12 section dress forms independently adjusable at neck, shoulders, bust, waist and hips. No parts to get out of order. Size No. 1 adjustable from 32 to 44 bust; No. 2 adjustable from 36 to 48. Extra special for Monday, $7.48

Collapsible forms; Jersey covered forms. Complete with stand and skirt. Sizes 32 to 44. At $8.15

No mail or phone orders.

Hillman's, First Floor.

Player Rolls

Fourth Floor



88-Note Player Piano Rolls with words.

Including these hits: Yoo-Hoo; The Sheik; When Francis Dances; Leave Me with a Smile; Dapper Dan; When Shall We Meet Again?; Ten Little Fingers; Weep No More; Just Like a Rainbow; Carolina Rolling Stone; I Want My Mammy, and many others,

59¢

Piano Tuning

All work guaranteed. Phone orders promptly attended to, $2.25

Hillman's, Fourth Floor.

Coty L'Origan Perfume, special at, ounce, $1.79

Olivilo soap; dozen, 78c; bar, 7c

Theatrical cold cream; 1 lb. can, 42c

Manon Lescaut face powder all shades; Monday, 89c

Mary Garden talcum powder; 35c size; Monday, 24c

Absorbent cotton; 1 lb. sterilized package, at 59c

Henry Hughes' Ideal hair brush; 98c value, at 69c

White Ivory hand mirrors; $3.50 val. at $1.77

Squibb's mineral oil, 59c

Scissors, 3½ to 7 inch; solid steel—special at 39c

Pond's cold cream; 35c jar, at 27c

Williams' mug soap; 3 for 12c

New Palmolive soap; assorted odors; per bar, 5c

Physicians' and Surgeons' soap; dozen bars, 89c

Alophen Pills; bottle of 100, 59c

Wildroot Shampoo; 75c value, at 59c

Lavoris throat and mouth wash, special at 63c

Hillman's, First Floor.

Rugs Low Priced



9x12 Brussels Rugs, $18.95

These are ideal rugs for dining room use. They are made of fine worsted yarn, their close loop weave is most durable for wear and they are easily cleaned. Neat patterns and good colorings. Special at $18.95

9x12 Axminster Rugs—All wool, well made rugs; Chinese and Persian patterns in a good variety; priced special for this sale, $31.50

6x9 Feltoleum Rugs—Three pretty patterns; they are made to sell at $6.50; our price for this sale, $3.98

9x12 Seamless Wilton Velvet Rugs—Large assortment of all the latest designs; at $36.98

Hillman's, Fourth Floor.

Sale of Curtains



Lace edge filet and novelty net curtains in a big assortment of the latest patterns. All are 2½ yards long and can be had in white, ivory or ecru shades; pair at $4.95, $2.85, $1.85

Cretonnes in a clearance of odd bolts at remarkable reductions. In one lot, Monday, yard, 27c

300 pairs marquisette curtains; hemstitched and finished with lace edge. No mail or phone orders; special, pair, $1.18

Ruffled dotted marquisette curtains; excellent quality. Well made; 2¼ yards long; in white. Pair, $3.15

Hillman's, Fourth Floor.

Ribbons

5,000 yards of all silk ribbon remnants, mill ends, consisting of all silk satin ribbon, taffeta ribbon, plaid ribbon, check ribbon and striped ribbon; width from 5 to 6½ inches, lengths from 3 to 5 yards. Your choice tomorrow, yard, 25c

Hillman's, First Floor.

Hillman's Cash and Carry Market and Grocery—Basement—No Deliveries.

Bacon, lb., 25c

"Illinois Select" or Powers and Beggs' finest quality breakfast bacon; whole or half slab; special, lb., 25c

Ham, lb., 25c

Kohrs' or Powers and Beggs' finest quality hams; fresh smoked; whole or half hams; lb., 25c

Pot roast of young native beef; lb., 9c

Butter; extra fine creamery; pound at 33c

Plate corned beef; excellent quality; lb., 8c

Pork chops, lean, fresh; lb., 18c

Smoked butts; Arnold's Country style; lb., 15c

Stew, beef, mutton or veal; lb., 8c

Steaks; sirloin or club; cut from young native beef, lb., 16c

Bacon squares; finest quality; lb., 14c

Sliced bacon; excellent quality; no skin; lb., 37c

Ham, center slices; finest quality; lb., 40c

Peanut butter; made fresh from new Spanish peanuts; lb., 15c

Cheese

Cream brick cheese; none finer; the pound, 21c

American Swiss cheese; of fine quality; pound, 28c

American cheese, June make; excellent qual.; lb., 19c

Pound Cake Hillman's Superb Quality, lb., 30c

Basement—No Deliveries.

Groceries

Prunes; California; medium size; 3 lbs. for 33c

Raisins; Thompson's seedless; lb., 23c

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Our 70c teas; all varieties; lb., 49c

Our 43c Plantation coffee; Mocha and Java type; 3 lbs. for $1

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Salmon, pink; No. 1 cans; each, 13c

Corn; fine sweet table corn; No. 2 cans, each, 10c

Rolled oats; 5 lbs. for 19c

Basement—No Deliveries

Candy

Extra special; assorted Jersey milk chocolates; lb., 25c

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Hillman's, First Floor.

Sale of Housewares



Dinner sets; American porcelain; elegant decorations. 32-piece set at $4.98. 50-piece set at $8.98. 100-piece set at $16.98.



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Hillman's Fifth Floor.

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But he had only one ambition besides his enthusiasm for his practice of medicine; that was his dream of finding a real life companion who would appreciate with him the love for beauty in literature. He actually did what novelists call "falling in love." And he fell



as only he would. He read Browning to her; he quoted "Chanson de Roland"; he brought forth from his treasure filled mind all beauties he loved. And she listened and smiled.

For here is the tragedy of my story. She was the hotelkeeper's daughter, whose life had been the methodical drudgery necessitated by the keeping of a hotel where no servants were kept. She and her sisters did most of the work. Recreation to her meant movies, walks, or talks with her own friends. Her education may have reached the eighth grade, surely not more.

How could she appreciate the heights of his intellectual soul, separated as she was by all the wealth of the ages of man's learning? The doctor's psychology was forgotten. He loved. And love could conquer all. His confidence in the future was sublime. They were married.

I have seen them after many years of their love. It must have been a real love or it could not have withstood the shock of such a difference. She, even now, does not love Browning, but all his enthusiasm, beauty and his culture, while it has not been understandable to her in detail, has come to her. I know she has fallen asleep while he has read poetry to her many times. But her smile and her depth of understanding shows that her whole life and its outlook is infinitely bigger and broader.

He, on the contrary, is more reserved and less enthusiastic. Perhaps it is age; perhaps he realizes his mate has not always shared his love of beauty. But their love has endured. Ah! that is unmistakable!

The doctor's relatives have never solved the mystery of the spell cast over him by "that woman." They marvel that he could have turned a cold shoulder to such brilliant possibilities in his career as he might have had, backed by his money and the social prestige of his relatives. They would not or, perhaps, could not understand if you said, "love explained it." Perhaps love is not the fashion. M. M.

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A veritable Scenic Wonderland, "In the Heart of the Blue Ridge." In a 100-mile circle around Asheville are 64 peaks 6000 feet and over; Mt. Mitchell 6,711, "Top of Eastern America." Two hours by motor into heart of Pisgah National Forest and Game Preserve, with its herd of elk and other forest life. Road crosses Pisgah a mile high.
18-HOLE ALL-TURF GOLF COURSE
225 miles paved streets and roads. Many hundreds of miles of fine motor roads throughout the mountains.
ON THE DIXIE HIGHWAY
Pure water from 16,000 acre city-owned water shed on Craggy Mountains and eastern slopes of Mt. Mitchell. Handsome cottages, bungalows, residences. Hotel and boarding house facilities unexcelled.
Come to Asheville for rest, recreation, pleasure, business. Ideal for homes. Conditions ideal for Farming, Truck-ing, Dairying, Poultry and Swine raising.
Illustrated Asheville Folder and special hotel list free.
Chamber of Commerce, Asheville, N. C.
N. Buckner, Secretary

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"The Sunshine City"
Invites You
TODAY'S TEMPERATURE
75°



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Palm Villa Hotel Fruitland Park, Florida
In a beautiful orange grove in Central Florida. Modern conveniences. Table of uniform excellence. Golf, bathing, fishing, hunting, good roads. Good water, highly healthy climate. Rates $25 per week.

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Rest Cure and Pleasure Combined

Do you need a change and rest? Are you suffering from high blood pressure or a chronic disease? This is the place to build up tired nerves and weakened bodies. Baths of all kinds, massage, electricity and special diets.
Daily treatments given under the supervision of competent physicians. All the approved methods. Rates moderate.
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ST. PETERSBURG, FLA.
150 Rooms EUROPEAN 100 Baths
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Club Breakfasts—Luncheons—Dinners
The largest and best appointed Dining Room in the City
A la Carte Service at All Hours
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Palm Beach Hotel Adkins' newest hotel. Modern. Rates $60. golf. Less formal, more moderate rates. Warm sea baths. Outdoor concerts. Dancing in Cocoanut Grove. By rail 48 hours: never cold; restful, sur.



The finest resort hotel on either continent—in the heart of Atlantic City's famous life.
The TRAYMORE
ATLANTIC CITY
World's Greatest Hotel Success

The TRIBUNE Cook Book

[Continued from page five.]

part or all the soup bunch seasonings, is not only excellent with several of the fish sauces, but is a way of cooking fish as a preliminary to making creamed fish, scalloped fish, fish timbales, fish salads, etc. A large steak can be boiled in a frying pan, a chafing dish, or a kettle. The seasoned liquid can be used for a sauce, or part of one.

To cook a halibut steak weighing a pound cover it with boiling water, add some chopped green pepper, some slices of onion, and no other seasonings or what more you choose, and cook it gently until done, or about twenty minutes.

The liquid left may be thickened, and some sliced potatoes and onions cooked in it to make a respectable little chowder, which may be extended or lengthened out by adding milk or cream, also by a Boston cracker or two split in two.

Fish Timbales.

Flake and beat fine a slice of poached halibut, or boiled haddock [frozen fish now], add to it a small measure of cracker crumbs, and what seasoning you choose. Use cracker crumbs for small molds only. If the fish was poached with abundant seasonings none is needed further. Bind the whole with whites of egg, fill buttered timbale cups two-thirds full of the mixture, put into a water bath, and cook until the egg is well set, then turn out and serve with a cheese sauce or a highly seasoned white sauce. There are many fancy ways of decorating the bottom of the cup so that the mold when inverted will be prettily garnished. A whole egg may be put in or pieces of hard cooked egg and slices of green pepper or cooked carrot in stars or round and strips, etc.

Cheese Sauce.

Add one-half cup of grated cheese to one cup of rather thin, white sauce

Mushroom Sauce.

To the white sauce basis may be added mushrooms prepared as follows, for a sauce sometimes called "duxelle": Chop two green onions or scallions, and cook them gently for about three minutes in a tablespoon of butter. Then add about four tablespoons of chopped mushrooms, a teaspoon of chopped parsley, and a little pepper and salt. Cook gently and do not dry up much. Add to a cup of white sauce.

Butter Sauce.

The old fashioned butter sauce is made exactly like a white sauce, except that boiling water is used instead of milk, and one or two hard cooked eggs are used cut up and blended with it. Plain salt codfish soaked well and poached and served with boiled potatoes and a butter sauce is old fashioned and rather vigorous fare.

Boiled Haddock.

Despite the notion that haddock is not worth eating after twelve hours away from the water, coast frozen haddock may be cooked in a number of ways and be excellent in all. To boil a haddock, after cleaning it, plunge it into boiling water to which add a few drops of lemon juice. Flaked when cold and served with mayonnaise, it makes a delightfully dainty salad.

Baked Haddock.

A frozen and thawed haddock, the middle portion of it, stuffed with a potato stuffing, may come out as fine as any fish ever tasted. To one cup of fine mashed potato allow one stalk of celery, one onion, and a carrot. Chop these fine and smother them, without browning them, in two tablespoons of salt pork fat. Blend the potato with these and with the fine cut crisp dice of cooked pork in the frying pan, and if the mixture is dry add two tablespoons of cream, and cook the whole for several minutes, adding necessary salt. Fill the haddock and skewer dressing in, place on buttered pan, sprinkle with bread crumbs, baste with two tablespoons of melted butter, put into a genuinely hot oven—up to 500 degrees—and bake twenty minutes with one basting.

Smoked Fish.

Any salt fish, and in particular smoked fish, are also winter fish. Smoked haddock or finnan haddie is lightly cured, and does not keep well except in a cold place. Boxes of it are kept buried in the snow in some parts of the world. Our smoked white fish and the substitute for it, the Canadian cisco, are excellent, both boiled and broiled.

Boiled Smoke Fish.

Put celery tops, tops of green onions or scallions, sliced carrot, and so forth, into some water, cook them for twenty minutes. Drop a smoked white fish into this seasoned water, and cook until the flakes easily separate. Serve with plain butter or even the most elegant of sauces.

CORNS

Lift Off with Fingers



Doesn't hurt a bit! Drop a little "Freezone" on an aching corn, instantly that corn stops hurting, then shortly you lift it right off with fingers. Truly!

Your druggist sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

The Edward Wesley Co., Cincinnati, Ohio.

MONDAY SALES AT BOTH STORES — DOUBLE S. & H. STAMPS TILL NOON

O. N. T. Crochet Cotton, white and ecru (1 box limit), while they last—none delivered, ball, **5½c**

Gold Dust (None delivered, 4 limit), package, **2½c**

Writing Tablets Ink Paper (3 limit, none delivered), 10c value, **2c**

Headlight Overalls or Jackets Sizes to 44, regularly 1.95, **1.48**

W. A. WIEBOLDT & CO. MILWAUKEE AVE. AT PAULINA ST. 2 STORES LINCOLN, SCHOOL AND ASHLAND

Boys' Kaynee Blouses Light percales, sizes 9 to 16 years, regularly 1.19, at **69c**

Chair Seats Imitation leather, black or brown, plain or tufted, choice, **89c**

Spark Plugs Champion X or Splidorf, ⅛ inch (4 limit), each, **39c**

Gray Enameled Sauce Pan 1½ and 2-qt., factory run, values to 39c (1 limit, none delivered), **8c**

2 to 4 P. M. Women's and Misses' Novelty Winter Coats, formerly sold to $15, at **5.77**

Flouncing 20-inch embroidered Swiss and voile flouncings, patterns for dresses, worth 98c, at, yard, **35c**

Fancy Goods 18x54-inch lace trimmed Scarfs, in an assortment of beautiful patterns, a big value, at **49c**

Tams Knit Brushed Wool Tams, all color combinations, at **25c**

Unheard of Bargains in our February Furniture Sale



Here is the biggest bargain in Chicago today. A double deck coil bed spring, gray enameled finish, will fit any make or size bed, regularly 19.75; our price for one day only, **11.95**



2-piece Living Room Suite, the very latest design and upholstered with beautiful velour and tapestry, $250 value, tomorrow at **141.50**



Cane seat and back wing arm chair or rocker, like cut, also some other styles in the lot, at **13.95**



This is your last chance to get this Suite at such a low price. Mahogany and golden oak finish, upholstered with blue or brown leather, Monday only, at **53.89**



This Queen Anne 3-piece cane back Living Room Suite, mahogany finish, upholstered with fine grade blue or mulberry velour, special for Monday, set, **138.75**

2-inch continuous post bed, Vernis Martin and white enamel finishes, all sizes, at **8.95**

Wood finish $2 extra.



45-lb. all white layer felt mattresses, Imperial roll edge, very good grade art ticking, all sizes, 14.50 value, Monday only, at **8.89**

Men's Collars The Lifton Collars, all clean, best known brands, all sizes, 75 styles, **12½c**

Men's Shirts of fine corded madras, soft double cuffs, broken sizes, values to 2.50, at **88c**

Soft Soles For infants' shoes, moccasins and sandals; leather soles; values to 79c; sizes 0 to 4, at **29c**



Queen Anne 7-piece Dining Room Suite, 6 ft. 54-inch table and 6 high cane back chairs; your choice of golden oak, mahogany, and American walnut finishes, for tomorrow, at **88.50**



A limited number of odd Dining Room Suites, in Queen Anne and William and Mary styles, 6 ft. extension table, several varieties to choose from, an unusual value, at **79.75**



4-piece Bedroom Suite, a large variety of styles and finishes, priced at **199.75**

This is a clean up of odd pieces, belonging to 4-piece suites, some with dresser, bed and dressing table or dresser, chiffonier and bed, 3 pieces for **$100**

72-pound all white cotton Mattresses, roll edge, fine art ticking, all sizes, Monday, **4.95**



Clean up of desks and ladies' spinets, golden oak, mahogany and American walnut finishes, up from **17.95**



Solid oak, with golden finish or solid birch with mahogany finish, brown or blue leather, $195 value, Monday at **118.95**

20 year guaranteed sanitary naplena link Bed Spring, all sizes, for iron, brass or wood beds, **4.95**

Solid oak dresser, well made, with good size mirror, regularly $25, Mon., **13.95**



Massive frame 3-piece Parlor Suite, golden oak, mahogany and American walnut finishes, upholstered with genuine brown or blue leather, at, set, **92.50**

39½-inch genuine Red Cedar Chest, best construction, regularly 18.75, Monday at **11.69**



9 to 11 A. M. Women's and misses' $15 to $20 Dresses, beaded georgette crepe, satin, tricolette and crepe de Chine, **5.77**

Last Day at This Price

Wieboldt Queen Electric Washer, with swinging reversible 12-inch wringer, solid copper tub, self adjusting dolly, all metal frame, cut gears, fully enclosed and operating in heavy grease, splash proof, guaranteed motor, $115 value, the last time tomorrow, **72.50**



Pure Boiled Linseed Oil

Buy your Oil and Lead now. In spring you pay higher prices. (5 gallon limit). The gal- lon, **79c**

Central St. Louis White, in 100-pound kegs only, 100 lbs., **6.75**

Ready Mixed Paint, our Household Brand, in 27 colors, also white and black, the gallon, **1.19**

Floor and Woodwork Varnish, light (1 gallon limit), gallon for **98c**

Wall Paper Cleaner, Absorene, the best (2 cans limit), at, can, **5c**

Galv. Garbage Pails, Bail Handle-cover 57¢



100-piece semi-porcelain Dinner Set, light weight, pure white body, pretty decorations, your choice of 3-rose spray or fancy border, while they last, values to $40, at, set, **21.95**



7-piece imported China Berry Set, prettily decorated, set, **1.39**

Copper bottom Wash Boiler, large No. 9 size, wood handles, strong cover, at **1.49**

Tin Cups, for root beer bottles, gross, **23c**

Glass Sugar and Creamer, clear glass, 3 footed, pair, **23c**



Window Box, heavy galvanized iron, drop door, will fit any ordinary window, at **1.39**



Black Steel Double Roaster, large size, 10x15, patent ventilator, **33c**



Japanned Coal Hod, strong bail handle, at **23c**

Pepe Lamb's wool Wall Duster, 2 handles, **65c**

4 doz. hardwood Clothes Pins and one good size shopping bag, **9c**



3-piece yellow Mixing Bowl Set, white banded, while they last, at **39c**





Fence Can, heavy galvanized iron, wood bottom, complete, ready to hang, at **2.29**

Willow Basket, best on the market, family size, at **93c**



Galvanized Ash Can, strong, heavy, reinforced sides and bottom, complete with cover, at **1.29**

100 ft. Sash Cord, guaranteed length, at **63c**

Table Lamps



Artistically metal overlaid, blue and amber art glass paneled, wired complete for two lights; 18 and 20 inch shades; silver and gold finishes; $22 values; Monday, special at **13.95**

Curtain Clearing Sale



A wonderful lot of rich appearing Lace Curtains, all made of good nets, well woven, in splendid designs, the most durable curtain to be had today at this low price, pair, **1.79**

36-inch Terry Cloth, reversible, new designs and colorings, for window and door hangings, couch covers, pillows, etc., yard, **49c**

36-inch Drapery Silk, all leading drapery colors, plain and allover designs, for shadow curtains or door hangings, at, yard, **42c**

36-inch Sunfast Drapery Madras, complete range of colorings, wonderful patterns, for overdraperies or door curtains, yard, **57½c**

3x7-ft. Opaque Window Shades, mounted on guaranteed rollers, all leading shade colors, at **49c**

A WONDERFUL SALE OF 800 Beautiful Fur Trimmed Coats

Two models illustrated, have beaverette fur collars, are braided and fringed and fancy satin lined, made of fancy novelty fabrics. Actual $35.00 values, at **14.88**

Women's and misses' regular and extra sizes up to 51



Rugs-Linoleum

9x12-ft. Axminster Rugs, as perfect as can be made. The yarns used are the best, so woven as to make them last a long time, in a wonderful selection of new designs and colorings, at **27.95**

4 yards wide Printed Linoleum, made of best quality cork, placed on burlap back, will cover practically any room without piecing, a large selection of patterns, at, square yard, **62c**

30x60-inch Chenille Rugs, patterns on both sides, in a good selection of patterns, each, **2.29**

High grade velvet Stair Carpet, in a large selection of patterns, for apartments, store runners and stairs, yard, **1.19**

Imitation hardwood Floor Covering, made of best quality felt, will lie flat without tacking, make your old floor look like new, 24 or 36-inch, yard, **36c**



Wall Paper

To make room for our new spring stock, we will sell at a very low price.



Tapestry, suitable for all rooms, roll, **15c**

Washable Varnished Tile Paper, roll, **19c**

Suitable for bedrooms, roll, **9c**

Bull Dog White Paste, lb., **9c**

Wall Size, suitable for paper hanging or painting, 1-lb. package, **20c**

Wall Paper Border, yard..... **1c**

Wash Goods

Nurse Striped Gingham, 27-inch, full range of stripes, the genuine Everett Classic, 19c value (no C. O. D. orders filled—10 yards limit), the yard, **10c**

New Tissue Gingham, 36-inch, excellent quality, all the latest designs for women's dresses, for Monday at, yard, **89c**

Beach Suiting, yard wide, all wanted shades for jumper dresses, yard, **39c**

Imported French Gingham, 32-inch, made of fine Egyptian yarns, full range of checks and plaids, yard, **59c**

Dress Percale, yard wide, mostly dark grounds, a large assortment of patterns (limited quantity), yard, **11c**

Normandy Voile, 40-inch, all new patterns, in all wanted colors, yard, **69c**

Dress Challis, 36-inch, book folded, in lengths of 10 to 20 yards, full range of floral designs, yard, **12½c**

Cheviot, 28 inches wide, in remnants, good wearing quality, full range of stripes, 25c value, yard, **12½c**

All Corsets Are Not Alike



—because all figures are not alike. You should be sure when selecting your corset that it gives you anatomically correct support. If it does not do this, it is not the correct corset for your figure, and it will do you more harm than good to wear it.

A Nemo Corset

is scientifically designed to give the hygienic support which is so necessary to health and style. There is a model for every type of figure. Ask our corsetieres to show you the Nemo Corset which will fit you as personally as though it had been especially designed for you.



Nemo $4 to $9

Self-Reducing Wonderlift Kop-Service Corsets,

Then our Corsetieres will take our Circlet No. 1111 for your inspection. It is made of white or pink batiste, in sizes 34 to 48. You know the Circlet is more than a brassiere and has never sold heretofore for less than 1.50.

No. 1111 is $1.00 Another 50c Saved

Bedding

Bed Comforters, filled with sanitary cotton, covered with floral challis, full size, 3.00 value, special at **1.97**

Feather Pillows, 20x27-inch, filled with sanitary cleaned feathers, floral ticking, each, **99c**

Lambswool Bed Comforters, filled with mixed lambs' wool and China cotton, covered with French cretonne, each, **3.95**

Plaid Bed Blankets, 60x76-inch, for double beds, excellent quality, in pink, blue and gray fancy plaids, pair, **1.69**

Indian Blankets, 60 x 80-inch, extra heavy, warm and durable, for bed or automobile use, $4 value, each, **3.59**

White wool Bed Blankets, excellent quality, plain white with fancy blue or pink border, pair, **4.89**

Blackhawk seamless Bed Sheets, well known, good wearing quality, 1.98 value, each, **1.25**

Pillow Cases, 45x36-inch, plain hemmed, made of fine quality muslin, each, **18c**

Silk News

40-inch Crepe de China, 4 thread, all colors,

36-inch Colored Taffeta, dependable quality,

36-inch Dress Satin, all colors,

36-inch Black, Gold Edge Taffeta,

36-inch Silk Tricolette, all colors,

36-inch Black Duchesse Satin,

40-inch Georgette Crepe, all colors,

32-inch Satin Striped Shirting,

Choice, Yard, **1.35**

Every piece of $2 Silks in our entire stock reduced Monday for clearance to, yard, **1.35**

Dress Goods

42-inch all-wool Poplin and 42-inch all-wool French Serge; all colors; 1.78 value; yard, **1.19**

36-inch silk Poplin; all colors; regularly 98c, at, yard, **69c**

54-inch all-wool Jersey; heather and plain colors; $2 regularly; yard, **1.39**

54-inch all-wool Prunella plaids and stripes; wonderful patterns, at the lowest price of the season; $4 value, at, yard, **2.25**

$9 Automobiles



at less than cost. As illustrated, while 400 last, at **$4.59**

Candles for Candlemas Day

For church and home use, at very special prices:

Sixes, 2 for 15c, each, 10c

Fours, 2 for 25c, each, 15c

Twos, 2 for 48c, each, 25c

Warm Winter Underwear

Men's heavy winter weight fleece lined Union Suits, form fitting, values to $2, at **1.25**

Men's wool and worsted Union Suits, sample lot, values to $5, choice at **3.50**

Women's fleece lined ribbed Union Suits, special values, at **98c**

Women's fleece lined Vests or Pants, values to 1.25, at **85c**

Misses' waist Union Suits, combination vest and pants, with pin tubes, values to 1.25, at **69c**

Misses' heavy winter weight Union Suits, with soft and warm fleeced back, sizes to 16 years, 1.25 values, at **69c**

Boys' fleece lined Union Suits, winter weight, values to 1.25, at **75c**

Children's Knit Underwaists with pin tubes, 39c quality, at **25c**

Dr. Scholl Foot Easer **3.50**



Foot Specialist on Second Floor.

Demonstration Booth, Main Floor.

Come and be relieved of Foot Troubles.

Milwaukee Avenue Store

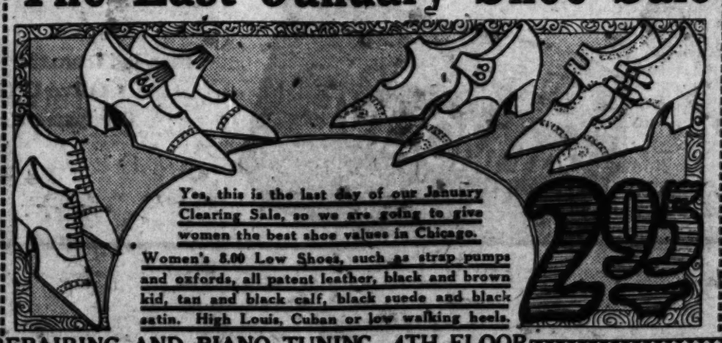
Hosiery

Womens' Silk and Silk Fiber Hose, high spliced, double soles, seamed backs, mercerized garter tops, in black, cordovan and white, regularly 75c, odds and ends, while they last, **35c**

Men's Seamless Silk Fiber Hose, high spliced, double soles, reinforced heels and toes, in black and assorted colors, odds and ends, regularly 39c and 50c, at **25c**

Children's fine ribbed seamless lisle finish cotton hose, double heels and toes, in black, broken sizes; regularly 39c and 50c, at **25c**

The Last January Shoe Sale



Yes, this is the last day of our January Clearing Sale, so we are going to give women the best shoe values in Chicago.

Women's 8.00 Low Shoes, such as strap pumps and oxfords, all patent leather, black and brown kid, tan and black calf, black suede and black satin. High Louis, Cuban or low walking heels.

2.95

Entire Stock Men's Clothing

Every Man's Overcoat and One and Two Pants Suit in our stocks radically reduced for quick clearance. The lowest prices quoted in years.

All $15.00 Suits and Overcoats, $9.50

All $25.00 Suits and Overcoats, $15.75

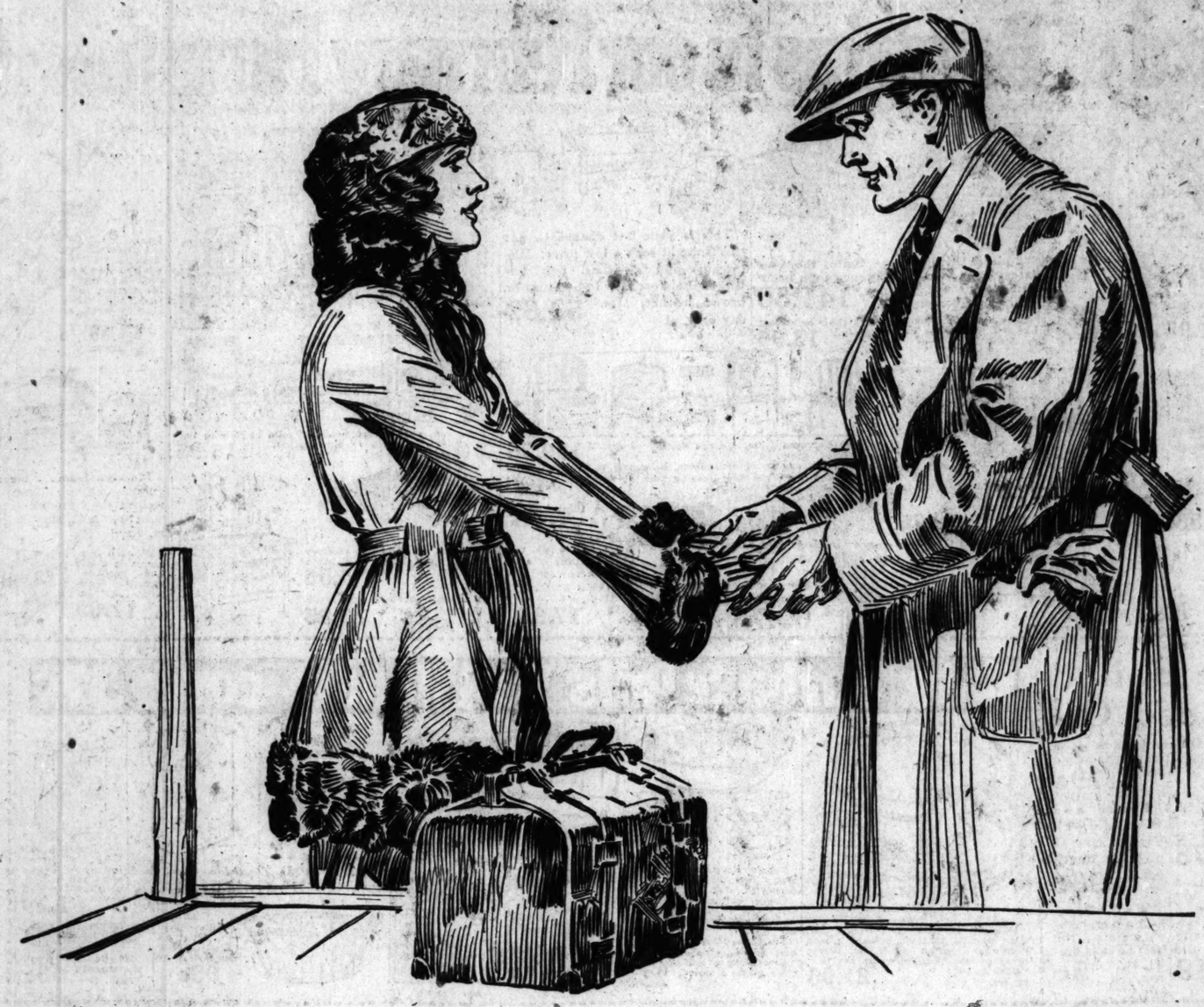
All $30.00 Suits and Overcoats, $19.50

All $35.00 Suits and Overcoats, $23.25

All $6 Pants, $4.29; all $3.50 Pants, $2.35

All higher priced garments reduced in the same proportion.

EXPERT PHONOGRAPH REPAIRING AND PIANO TUNING—4TH FLOOR — WE DEMONSTRATE THE HOOVER



When you haven't met for a long time, both naturally wonder what changes Time has wrought. Keep that schoolgirl complexion and he will say the years have left you unchanged.

Still—That Schoolgirl Complexion

When must beauty cease? Never, if you know how to keep it. The charm of beautiful maturity may rival that of early youth if wholesome, ever alluring freshness is not allowed to fade.

A firm, fine skin, smooth and free from blemishes, makes every woman seem young. Every woman can have such a complexion—the secret is simple, the means within the reach of all.

Cleopatra Kept Her Youth

She reached the height of her fame and beauty when some women imagine they must fade and grow old, keeping her youthful charms and freshness by the same simple means which we recommend today.

Cosmetic cleanliness was a daily rite, and the cleansers employed were palm and olive oils. This kept her complexion fresh and smooth, stimulated to healthful functioning.

Most facial disfigurements result from clogging accumulations which collect on the skin, fill up the pores, and cause coarseness, blackheads and blotches.

Wash your face with soap at least once every day and these ills won't afflict you.

Use Gentle Means

The kind of washing we mean is gentle, soothing, cleansing, with the modern blend of palm and olive oils.

Its action is mild and the profuse, creamy lather seems lotion-like. It leaves the skin wonderfully smooth and fresh while removing every trace of soil.

Such cleansing is most beneficial and prepares the skin for cold cream if you need it and the touch of rouge and powder most women use.

Neck, arms and shoulders should receive the same beautifying treatment, for they are conspicuous as the face for complexion beauty or the lack of it. Use Palmolive for bathing and let it do for your body what it does for your face. The price allows it.

Yours for 10 Cents

This modest sum is possible through gigantic production which keeps the Palmolive factories working day and night and the importation of the bland, mild oils in tremendous volume.

Thus this finest facial soap, which if made in small quantities, would cost at least 25 cents, is offered at the price of ordinary soap.



Cosmetics of Cleopatra

Whatever unguents, rouge and powder the queen of beauty used, cleansing with palm and olive oils was a daily rite.

THE PALMOLIVE COMPANY, Milwaukee, U. S. A.
THE PALMOLIVE COMPANY OF CANADA, Limited, Toronto, Ont.
Also manufacturers of a complete line of toilet articles

Volume and efficiency produce 25-cent quality for

10c



Blended from the Palm and Olive Oils Cleopatra Used.

PART NINE

Chicago Sunday Tribune.

THE WORLD'S GREATEST NEWSPAPER

Movies 1, 3. Theaters 1, 3, 10. Books 1, 14. Music 1, 7. Society 4, C, 8. Clubs 8. Art 9. Churches 12.

JANUARY 29, 1922.

The Ten Best Pictures of 1921—As Seen by Us

THE TEN BEST PHOTOPLAYS OF 1921.

"The Four Horsemen of the Apocalypse."	"Deception."
"Over the Hill."	"The Passion Flower."
"The Kid."	"The Devil."
"Passion."	"Footlights."
"Little Lord Fauntleroy."	"The Queen of Sheba."

By Mae Tinee.

"LIFE" gave us the idea. (Credit where credit is due.) The photoplay reviewer of "Life" has picked what he thinks the ten best pictures of the year. His choice consists of the following: "The Kid," "The Four Horsemen of the Apocalypse," "A Connecticut Yankee in King Arthur's Court," "One Week," "Scrap Iron," "Sentimental Tommy," "Disraeli," "The Three Musketeers," "Little Lord Fauntleroy," and "Woman's Place." "The Kid" he considers the best of the lot, and the others are ranged according to his idea regarding their merit.



MARY CARR in "Over the Hill."

I do not venture to say which of the ten photoplays named at the head of this column is the best. And please be reminded that there were many exceedingly good pictures that could not be mentioned among the ten—because ten's ten, and there you are. Here is why, however, it seems to this department the leaders were above par.

Take "THE FOUR HORSEMEN OF THE APOCALYPSE." It was marvelous because a director was able to take a big, powerful, colorful novel, subject it to the operation of elimination, and bring it to the screen, powerful and colorful, though necessarily deprived of much detail which had made the Ibanez story the thing of worth and beauty that it is. The main story was there intact. All the high lights were there, yet the film was not too long. That was art.

"OVER THE HILL," adapted from the poem by Will Carleton, absorbed your interest and tugged at your sympathies from beginning to end without for one moment getting maudlin or sloppy. THAT was art. To my way of thinking it is the greatest "Mother" picture ever made.

As to "THE KID." There can be no doubt that its main attraction lay in the kid himself, depicted by little Jackie Coogan, a dear and clever little fellow, who marched right into the hearts of old and young alike, and by his marvelous team work with Mr. Chaplin caused sighs and tears to blend with devastating effect on the emotions. "The Kid," therefore, is a good picture because it warmed the heart and was withal a clever piece of work.

"PASSION." THERE was a picture! It was made in Germany by Ernest Lubitsch and—I quote myself—"was a flaming example of foreign efficiency." In it Pola Negri performed a most difficult feat. She portrayed the life of Du Barry in the days of decadent French court life vividly, but without giving offense. This was no small thing to do. The great thing about "Passion" was the manner in which the director made every facial expression, every flutter of drapery count.

"LITTLE LORD FAUNTLEROY" was such a winsome thing! Mary Pickford's work in the two rôles, that of Dearest, the mother, and Cedric, the son, was almost unbelievably clever. The staging and sets in this film were remarkable, and the director marvelously blended old world charm with new world pep and humor.

"DECEPTION," like "Passion," was foreign made, and directed by Ernest Lubitsch. In it, mass and detail were worked out perfectly, and the story of Henry VIII. and Anne Boleyn was told simply, but with great power. As in "Passion," the director never permitted a wasted moment or a bit of padding.

"THE PASSION FLOWER," a story of strange loves and hates, featuring Norma Talmadge, was characterized by a beautiful reticence. It could easily have been offensive to the extreme, but even its worst moments left one stirred, but far from indignant, at the mode of their treatment. An extraordinary and masterly production.

"THE DEVIL" had George Arliss, who never on the stage was a more polished, smooth, or brilliant actor than in this screen version of his famous play. 'Nuff ced.

"FOOTLIGHTS" was memorable because, after a series of pathetic failures, it brought the beautiful and capable Elsie Ferguson back to the screen in a picture that was absorbingly interesting and beautifully done. The fans had felt so sorry for Miss Ferguson for so long. In "Footlights" they buried their woe. The sun came out, and they beheld a rainbow in the sky. (And the rainbow proved indeed a bow of promise. See "Peter Ibbetson," if you don't believe it.)



BETTY BLYTHE in "The Queen of Sheba."

"THE QUEEN OF SHEBA" was a great big, beautiful thing with an exquisitely beautiful woman in the leading rôle, who could display her beauty without rousing an evil thought. It could not be said that she wore clothes—and it could not be thought that she was without them. Aside from this characterization the picture was almost perfectly acted, and was a world beater from the standpoint of production.

I said before there are many other pictures deserving of comment. A lot of you will probably let out a howl because "The Three Musketeers" is not included in "The Ten Best Photoplays." There is a reason, however, for this omission. While the film was well done, Douglas Fairbanks, to one person's way of thinking, is not an especially well chosen D'Artagnan. Dumas' hero, I don't believe, was much of a clown. He didn't fight with his feet. He met his enemies squarely, face to face. Mr. Fairbanks—well, you saw the picture.

So, take 'em or leave 'em. I think the pictures listed above are the ten best of 1921. You go ahead and think differently if you want to; we've had our say. If you want yours—go to it!

CLOSEUPS

One doesn't need to be much of a prophet to prophesy that the series of two reel fighting pictures labeled "The Leather Pushers" is going to be one of the most popular series ever shown on the screen. That is, if the one now playing may be used as a criterion. H. C. Witwer wrote the stories. They have to do with a young man of good family who when his father goes broke on Wall street takes up prize fighting to retrieve the lost fortunes. He's got an awful punch and can stand a lot of punishment, all of which he knows, for he was at one time full back on the team of his alma mater. The hero is impersonated by Reginald Denny, who is big, good looking, and a clever actor.



DOROTHY DALTON.

Dorothy Hall, who has just signed up for a series of fifty two reel comedies, makes all her own clothes. She goes n record as saying that never even on the screen will she wear anything that she buys. O, Dorothy, Dorothy! Do you really mean it?

There's a little story going the rounds that Dorothy Dalton,

[Continued on page three.]

Some Facts and a Sum Total on the Symphony Orchestra

By Edward Moore.

THE management of the Chicago Symphony orchestra has issued a statement that is a little surprising even to those who think they know about the organization and its work. "Some Facts," the editors call the statement, and the facts added together make an astonishing sum total.

You and I, who go week by week to the orchestral concerts and like them well enough to keep coming back and to realize, perhaps half unconsciously, that they constitute one of the great achievements of the city, do not always stop to think how incessant are the activities of Mr. Stock and his men. They play no less than ninety-four concerts in Chicago alone during little more than half a year. The ninety-four are divided into six groups.



FREDERICK STOCK. [Matzene Photo.]

One series of twenty-eight takes place on Friday afternoons; another of the same length is on Saturday nights; there are sixteen popular concerts and two sets of children's concerts of six each. Another series of ten, the only one not in Orchestra hall, is played at the University of Chicago.

Then there are twelve more in Milwaukee and four in Aurora, raising the total to 110. These programs must be learned, so the orchestra rehearses four mornings each week in Orchestra hall.

Even that does not complete Mr. Stock's activities, since four afternoons in the week he rehearses the Civic Orchestra of Chicago, the organization which is concerned with making professional orchestral players out of young and talented musicians.

In his leisure moments he studies scores, writes out his own compositions, and makes plans for the future. Almost the entire standard répertoire of the orchestra is so firmly fixed in his mind that he conducts it from memory. Concert after concert one sees him direct with never a score on his desk except of a novelty or the accompaniment for a soloist.

And he cherishes a secret hope that some day—he does not yet know when or how—he may so arrange matters as to be able to conduct an operatic performance, preferably "The Master Singers of Nuremberg."

A striking artist, personality, and influence upon music is Frederick Stock, and by no means the sort of man to be taken for granted.

* *

About Snegourotchka.

In the merry competition between opera company and opera company for artists, répertoire, and the bubble, reputation, Mr. Gatti-Casazza of the Metropolitan is entitled to at least one gloat. He brought out "Snegourotchka," otherwise "The Snow Maiden," while the Chicago forces merely talked about it.

With no particular reason, there is a reminder of the story about an eastern theatrical producing company who talked about producing a work with a foreign name. "Produce it?" said one who heard the talk. "That firm can't even pronounce it." One pronounces the name of this opera, as nearly as English letters will have it, as though it were spelled "Snye-goor-otch-ka," with the accent on the second syllable.

Deems Taylor in the New York World has this to say about it:

"Here is no grim and stilted tale of Spanish kings or mediæval politics—no choruses of conspirators, no songbirds in black tights prowling about the tombs of their improbable ancestors. This is a story for children, and so it is true. What matter if it never happened? All the more reason why it might happen almost any minute. Poor Snegourotchka is realer than all the Ernanis that ever tried to breathe. So is Rimsky-Korsakoff's music. The score is one of naïve directness and gayety and pathos, but it says true and beautiful things, nevertheless."

* *

Composers Insurgent.

Evidently the composers of the country—some of them, at least—are beginning to band together and show their teeth. A "manifesto" from the International Composers' Guild, Inc., has reached this desk. No central headquarters is indicated in any part of it, so it is presumably from New York. But here and there it contains some first class fighting talk.



HANS MUENZER. [Blancke-Harris Photo.]

"The composer is the only one of the creators of today who is denied direct contact with the public. When his work is done he is thrust aside, and the interpreter enters, not to try to understand the composition but impertinently to judge it. Not finding in it any trace of the conventions to which he is accustomed, he banishes it from his programs, denouncing it as incoherent and unintelligible.

"It is true that in response to public demand our official organizations occasionally place on their programs a new work surrounded by established names. But such a work is carefully chosen from the most timid and anæmic of contemporary production, leaving absolutely unheard the composers who represent the true spirit of our time.

"Dying is the privilege of the weary. The present day composers refuse to die."

And so on. There is more of it. There is also a lamentable lack—among other things, a list of the unheard composers who represent the true spirit of our time.

The Opera in Our Language Foundation does better. It has a list of American operas that are approved and ready for performance, and, it would seem, some definite ideas about getting them performed.

It, however, has a few questions to ask of the new Civic Opera Association of Chicago, among them how far this organization will be civic and what rôles will be played by our language, our composer, and our artist. The time is too soon after this season and too far away from the next one to expect a definite answer just now. At the same time the answer, when it comes, will have its elements of interest.

* *

The Tender Mercies of Gotham.

After reading accounts of the Chicago Opera's reception in New York the music department of this paper is in considerable doubt as to what really happened. The World thinks that Mr. Muratore gave a magnificent performance of Samson, of thrilling dramatic intensity and emotional power. His singing was, on the same authority, more colorful than that of the average tenor, and the middle section of his voice had a smooth, caressing quality that was like velvet.



GRACE WELSH. [Daguerre Photo.]

The Tribune maintains that the rôle of the strong man did not fit the French tenor either vocally or histrionically, his tones were often white, and he at times strayed from the true pitch, also he made unfortunate use of a falsetto in the second act.

Marguerite D'Alvarez, according to the World, was not at her best; she seemed to be suffering from a cold, and her middle voice was husky and lacked power. On the other hand, the Tribune: "Although she, too, wandered from the pitch, the true opulence of her tones was a

[Continued on page seven.]

BEST SELLERS OF THE AGES

By Eye Witness.

Eighth Paper—Defoe's "Robinson Crusoe."

"I WELL remember a little scene which took place when I was a child of 8 or 9. 'Robinson Crusoe' held me in his golden thrall, and I was expected to go to church. I hid beneath a bed with 'Robinson Crusoe,' and was in due course discovered by an elder sister and a governess, who, on my refusing to come out, resorted to force. Then followed a struggle that was quite Homeric. The two ladies tugged as best they might, but I clung to 'Crusoe' and the legs of the bed, and kicked till, perfectly exhausted, they took their departure in no very Christian frame of mind, leaving me panting indeed, but triumphant."

The man who, three and thirty years after that "quite Homeric struggle," thus remembered every detail of it was Master of the High Court in the Transvaal, a statement significant enough, but not so convincing as it becomes when you think of him as the author of "She" and "King Solomon's Mines." A craftsman, in other words, who would recognize a tale worth fighting for. Sir Henry Haggard men call him now, but as H. Rider Haggard he is thought of.

Next to the pleasure of reading good literature is the pleasure of reading good things about good literature. Sometimes they, too, become good literature—Hazlitt, Lamb, Leigh Hunt, De Quincey, the roll is long and opulent—and then are called criticism, good criticism being not carping but relishing discernment.

So let us continue briefly along those lines.

I am turning the pages of the journal kept for more than half a century by a scholar who, in the manner of Montaigne, made the odds and ends of his journal the basis of some of his greatest work. Under the year 1853, when the scholar was 50, comes this entry:

The other day Henry Thoreau was speaking to me about my lecture on the Anglo-American, and regretting that whatever was written for a lecture, or whatever succeeded with the audience, was bad, etc. I said: "I am ambitious to write something which all can read, like 'Robinson Crusoe.' And when I have written a paper or a book, I see with regret that it is not solid, with a right materialistic treatment which delights everybody." Henry objected, of course . . .

The man thus wistfully ambitious to "write something that all can read, like 'Robinson Crusoe,'" was known on two continents then. His name was Emerson.

* *

In the "Anecdotes" Mrs. Piozzi minds her of a time when another scholar, old then, but only 22 years old when Defoe died, sighed—

Was there ever yet anything written by mere man that was wished longer by its readers, excepting "Don Quixote," "Robinson Crusoe," and "The Pilgrim's Progress"?

Whom did "Robinson Crusoe" so entrance? A lexicographer, essayist, and moral philosopher, a testy, impatient, practical man whose name was Samuel Johnson.

He loathed his contemporary, Jean Jacques Rousseau, but they were at one in one matter—more, no doubt, but hate intervened and blurred. In Rousseau's "Emile," an epochal book about an imagined boy, though Jean Jacques was really writing of himself, the seed-caster of the French revolution said this:

Since we must have books, this is one which, in my opinion, is a most excellent treatise on natural education. This is the first my Emile shall read; his whole library shall long consist of this work only, which shall preserve an eminent rank to the very last. . . . It shall be our guide during our progress to maturity of judgment. . . . And what surprising book is this? Is it Aristotle, is it Pliny, is it Buffon? No; it is "Robinson Crusoe." The value and importance of the various arts are ordinarily estimated, not according to their real utility, but by the gratification which they administer to the fantastic desires of mankind. But . . . "Robinson Crusoe" shall teach Emile to value the stock of an ironmonger above that of the most magnificent toy shop in Europe.

And so on and on and in and out amid the pleasant byways of literature for 202 years. From the first it was a best seller, and such it is today. It was and remains the delight of schoolboys. It was and remains the wonder and admiration of scholars and the solace of old men. When they asked old Doctor Robertson, whom few read nowadays and are the poorer for it, how to form a good historical style, the historian of Charles V., whom even Prescott respected to the point of adopting, replied, "Read Defoe."

Yes, a best seller from the start.

* *

Part I. of "Robinson Crusoe," the only part that the generality of mankind reads, came out in April, 1719. Within four months four editions were sold, and by August Defoe had Part II., which not many know of and fewer read now, ready for the booksellers. A year later came Part III., which is no tale at all, but a plump volume of moral essays on solitude, on honesty, on "immorality of conversation and the vulgar errors of behavior," and on "the present state of religion in the world." These essays were grouped under the title "Serious Reflections of Robinson Crusoe." That Part III. is seldom reprinted today. Almost nobody knows of it, nobody can be said really to read it. It is nevertheless wise and meaty, and an excellent little book of apothegms could be put together from it. It was called what it was called because the name Robinson Crusoe would make almost anything a best seller. And Defoe was growing old (59) and was poor in fortune and, as a politician, utterly ruined. Others seized upon the golden name. Forty years after the appearance of the original tale the spell still held, for within that period forty-one different "Robinson Crusoes" had been written by imitators who traded on the title, and there were fifteen other imitations under other titles. So late as 1898 a German named Ulirich—of course it would be a German—published at Weimar a handbook of all that lore, calling it "Robinson und Robinsonaden." Just as eloquent of the universal appeal of the story is the fact that the traveler Burckhardt found the men of the caravans reading it aloud from the Arabic "in the cool of the evening." 'Tis a picture that would have delighted Defoe—I do not mean his vanity but his sense of the value of a brief stroke of color. "In the cool of the evening"—he would have said it, and, saying so much, would have said no more. That was part of his spell—that marvelous artistry that seemed so artless. Perhaps it was artless; the proof, in any case, of its perfection lies in the fact that men cannot tell.

* *

You remember that time when, soon after he was cast upon his "Island of Despair," Crusoe first fired his weapon—

At my coming back, I shot at a great bird, which I saw sitting upon a tree, on the side of a great wood. I believe it was the first gun that had been fired there since the creation of the world.

Before that kind of thing a writing man just lays down his arms. How plausible is the becommaed particularity as to the location of the "great bird," and how bold, how swift yet unhurried the descent of that matchless stroke—"I believe it was the first gun that had been fired there since the creation of the world." Time, solitude, strangeness, the appalling remoteness into which Robinson has been cast, all are conveyed by means of an eighteen word commonplace of which all the words save two are one syllabled and all save one come to us by way of the Saxon.

Again, that episode of the plaintive calling by the parrot which Crusoe had trained to speak his name. It occurs about half way of Part I. and at the end of the alarming attempt which the solitary made to circumnavigate his island. 'Twas in, he says, "the sixth year of my reign, or my captivity, which you please," and his tussle with the currents left him so exhausted that he slept for many hours the sleep of exhaustion in a part of the island remote from his "castle."

And then this:

. . . But judge you, if you can, that read my story, what a surprize I must be in when I was waked out of my sleep by a voice calling me by name several times, "Robin, Robin, Robin Crusoe, poor Robin Crusoe! Where are you, Robin Crusoe? Where are you? Where have you been?"

. . . but dozing between sleeping and waking, I thought I dreamed that somebody spoke to me . . . and was at first dreadfully frightened. . . . But no sooner were my eyes open but I saw my Poll sitting on the top of the hedge, and immediately knew that it was he that spoke to me; for just in such bemoaning language I had used to talk to him, and teach him; and he had learned it so perfectly, that he would sit upon my finger and lay his bill close to my face and cry, "Poor Robin Crusoe! Where are you? Where have you been? How come you here?" and such things as I had taught him. . . . the sociable

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Jazz-Dancing to Ruin; or, The Face on the Ballroom Floor

By James Whittaker.

NEW YORK, Jan. 28.—[Special.]—Hartley Manners has found a face on the ballroom floor. It leers fiendishly at Miss Laurette Taylor in the second act of "The National Anthem," luring her finally to a new and startling downfall at the play's end, when she succumbs to an attack of delirium shimmies. The author seems to have discovered a successor to dread alcohol which replaces that old curse of an aching head quite adequately. He indicts it for many crimes, solving, for instance, such modern mysteries as the epidemics of bichloride of mercury poisonings in Paris and the epidemics of night scandal in New York with his theory that the world is crazy drunk with impure music.



MISS LAURETTE TAYLOR. [White Photo.]

To make his play hold water, Mr. Manners has found it necessary to make it hold booze. To me the end of the second act, which finds Miss Taylor, as a young society matron, swamped in a sea of social tippsychores, reeling at the edge of a wriggling roomful of jazzers, seemed powerful enough without Mr. Manners' complication of the issue with bootleg liquor.

His premise is that Marian Hale, of the circles which rotate to their doom via the seven deadly syncopations, was undone by jazz melodies, and it seems to me that he would have had a stronger play if he had not overdone her with an irrelevant hip flask. When, in Paris and the last act, Marian is down and all but out, it is confusing to remember that she has had as much to drink as to dance and that her end, though it may be imputed to the national anthem—jazz—may just as well be blamed on the national anathema—drink.

* *

It Had to Come, Sooner or Later.

Something like "The National Anthem" was bound to come to the stage sooner or later. Mr. Manners has brought it to the stage later than one might have expected. But it takes longer to produce a play than a sermon. Thus "The National Anthem" rises to exclaim on the perils of the dance a year or so after the clergy. This, I think, does not weaken Mr. Manners' play in the least. It comes along to confirm, if it can, all the worst suspicions.



J. HARTLEY MANNERS. [Davis & Sanford Photo.]

And Mr. Manners gives some first hand evidence. All through the play a band of effectively vicious syncopators thumps the urging drum and sounds the insidious saxophone off-stage. The audience is a judge and this destroying noise, insistent and perverse in the wings, is Exhibit A.

The actors of the new piece in Henry Miller's theater have not the courage of Mr. Manners' convictions. It was surely Mr. Manners' purpose to have it acted melodramatically with all Miss Taylor's soul. She has elected to act it as high comedy, perturbed only at times by its purpose

So we have Miss Taylor sweetly and with leisure acting her blithe self at most times and reverting to the type of the sinking heroine at exactly those moments when, through an open door, a fume of toxic music sweeps on to the stage. This may have happened the other way about. Miss Taylor may be acting Marian Hale and reverting sporadically to the type of herself. Whatever the psychology of her dual personality in this play, however, it is there, as distinct as two different wigs. I suspect that Marian Hale dislikes jazz and that Miss Laurette Taylor likes it. That might explain why Miss Taylor suffers so little while Marian Hale goes down and down and down to final semi-suicide in a fit of those honey lovin' blues. I can remember no stage disease, unless it be the tuberculosis of the operatic Traviata, that leaves its sufferers so unhaggard as is Miss Taylor in the last convulsions of bichloride of mercury.

* *

Wood Alcohol and Wood Winds.

I imagine all of the people of this play as vigorous in Mr. Manners' script as they are weak in the acted play. They are melodramatic people, as simple and as visual as a McCutcheon cartoon. There is Arthur Carlton, in whom the heroine is married to a perpetual morning-after. There is Father Carlton, who condemns a generation of wastrel toddlers with so sweeping a gesture that it includes the disowning of his own son. There is Father Hale, who "sees no harm in it all." There is Tom Carroll, uncontaminated by the wood alcohol and the wood winds, symbol of the corn fed things that Arthur isn't. Truly an easy set of lay stage figures to act, one would think, and we wonder why the actors in Henry Miller's theater are all so determined to earn their salaries acting them with a multitude of details that are not there.

I find it impossible to avoid the decade's worst pun. Miss Taylor and her company labor under the delusion that they have another play of manners, and what it is all about is a lot of real contemporary people who have no manners at all.

* *

"Pomander Walk" with Us Again.

They have taken Louis N. Parker's "Pomander Walk," which lay with mother's coming-out gown in the attic trunk, and have quickened it with the magic of pleasant music. Rejuvenated, it minuetted briskly into the Broadhurst theater. There is nothing about this operation which smells of violent restoratives. The fifteen year old comedy of hundred year old manners has been a trip to the fountain of youth, and it comes out with the new grace of its graceful tunes not merely alive again, but laughing with young gayety again. And it is as fragrant again as if an old perfume had been unstopped and found to have distilled itself while it was forgotten.



MISS PEGGY WOOD. [Charlotte Fairchild Photo.]

The tale is as true now as when it was written—as true forever, in fact, as Laura Jean Libby, telling nothing needlessly more than the family reason why fair Marjolaine of Pomander Walk should not marry Jack Sayle of the British navy in the spring of 1805, and the romantic reasons why she did anyhow. It is so obviously and simply an extension of the plot of all ballads that the only strange thing about its recurrence now is that Hugo Felix should not have thought earlier of extending it with ballads.

Mr. Felix, reaching for his inspired flute, has piped forth a cycle of friendly melodies. They are intimate with the vernal mood of the play and fill out its lyric moments like so many perfectly new Mendelssohn's spring songs.

The renewed piece is happily associated with a likable cast. Miss Peggy Wood sings cordially. As she faces the footlights demurely, the ribbons of Marjolaine fluttering cheerily about her, it is felt that the audience is receiving a welcome to our theater to which it can hardly fail to respond. Miss Mary Hay, round-cheeked, round-eyed, always on the point of being hilariously the terrible child when she is not being it, is friendly, near and dear. Lennox Pawle, who has always being a careful comedian except around his waist line, is painlessly droll, graciously foregoing all the ruder methods of devastating with mirth, and richly earns gratitude for them. Surprisingly agreeable voices are to be heard with thanks when Irving Beebe and Worthe Faulner sing, and it will occur to several, perhaps, to notice that Dr. Milan Roder, in the orchestra pit, wields a baton which wields the large variety of occurrences on the

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Loop to Lose Its Oldest Theaters

By Sheppard Butler.

FOUR of Chicago's oldest theatrical landmarks are slated for destruction. "Way Back When" fans, if they have tears to shed, may prepare to shed them, for the loop will lose its most notable reminders of Victorian grandeur—the piping times of walnut and red plush—when these playhouses are gone.

McVicker's, most venerable of the downtown theaters, will be the first to disappear. Several weeks ago workmen began sinking caissons under the old building in preparation for the new, and the wreckers will take possession in May. Next to go, probably, will be the Grand Opera house, which, under the terms of its lease, must be rebuilt before Jan. 1, 1924. Powers', known to a former generation as Hooley's, will make way soon for an addition to the Hotel Sherman, and plans are under way for tearing down the Olympic as soon as its owners see a favorable opportunity. McVicker's, the Grand, and the Olympic will be replaced with new theaters; on the Powers' site a playhouse may be included in the hotel structure, but this is problematical.



THE FIRST M'VICKER'S.

Thus will pass the last remaining monuments to the business acumen of a song and dance comedian, a medicine show magnate, a minstrel manager, and a pair of circus men.

James H. McVicker was the song and dance comedian. A traveling company brought him to Chicago in the early days, and in 1857 he built his first theater on the spot where the present playhouse stands. McVicker's became at once the most important center of dramatic activity in the middle west. Its opening was a great event, and thereafter Parmelee's omnibus left the theater nightly after the performance for Bull's Head and Cottage Grove.

McVicker installed a resident stock company, which "supported" a notable succession of visiting stars—Charlotte Cushman, Edwin Booth, the elder Sothern, J. H. Hackett, Lotta Crabtree, Lawrence Barrett, Charles Kean, and many others. Here Edwin Booth met Mary McVicker, the manager's daughter, whom he afterwards married. Here, when Lincoln was shot, they mourned a double tragedy, for the assassin, J. Wilkes Booth, had played McVicker's often, and made many friendships. Here, in 1866, "The Black Crook" had its phenomenal Chicago run of fifty-six nights.

The theater was destroyed in the great fire of 1871, and was the first playhouse to be rebuilt after the disaster. In 1890 it was again gutted by fire, and the present structure dates from its restoration in 1892.

* *

Hamlin, Hooley, and the Grand Opera House.

The medicine show magnate was John A. Hamlin and the minstrel manager Richard M. Hooley. Both were identified with the origin of what is now the Grand Opera house. In 1870 Hooley, who had made a fortune with his minstrel troupes, bought Bryan hall, a concert auditorium which occupied the present site of the Grand. This he rebuilt and opened as Hooley's Opera house; the fire in 1871 destroyed it and swept his fortune away.

In 1873 Hamlin, famous throughout the country for his Hamlin's Wizard oil, built on the rear of the lot the largest billiard hall in the world. Shortly afterward this was enlarged and turned into a beer garden. In 1878 it became known as Hamlin's theater, and in 1880, after extensive reconstruction, it was opened as the Grand Opera house. The flamboyant announcement of that opening, with its quaint references to "fashionable gas fixtures" and kindred magnificence, still hangs in Manager Harry J. Ridings' office at the Grand, which has long been a favorite gathering place for old timers, theatrical and otherwise.



How the Grand Opera house advertised its opening in 1880.

Hooley, the minstrel man, had been planning to leave the theatrical business when the great fire compelled him to start over again. After the fire he exchanged the site of his destroyed opera house for a location on Randolph street near La Salle, and here, in 1872, he opened what for many years was known as Hooley's theater. This is the present Powers', remodeled somewhat, but essentially the same as it was fifty years ago. During most of its career it has held unquestioned prestige as the playhouse in which the most illustrious actors have preferred to appear.

The circus men, Charles E. Kohl and George Middleton, launched the Olympic on its present régime. They had been followers of P. T. Barnum, and had started in Chicago as proprietors of dime museums. Under their management the Olympic became the first home of continuous vaudeville in Chicago.

Its origin as a place of amusement, however, dates back to the early '60s, when the site was occupied by a building called Kingsbury hall. In 1863 the famous old Wood's museum was opened, approximately where the Union hotel now stands, and Kingsbury hall, in the rear, was made an addition to the museum, housing a stock company which operated in modest competition with those of McVicker and the other managers of the time. I do not know how old the walls of the Olympic may be, but in effect the playhouse is a direct survival of Kingsbury hall, tucked back there away from the street in the '60s.

* *

Revival Wave Passes; News of the Players.

The tide of revivals in the theater seems to have reached its flood, and receded. Resuscitations of "Bought and Paid For," "Alias Jimmy Valentine," and "Trilby" have flickered out after brief careers in New York. Donald Brian and Miss Tessa Kosta, featured performers in the revival of "The Chocolate Soldier," are listed for early participation in "The Rose of Stamboul," which would seem to indicate that the Straus operetta's restoration is not long for this world. The weekly announcements of old plays to be exhumed reach the dramatic editor's desk no more, and the managers are turning again to the search for new works of promise.

So passes a curious epidemic, illustrative of the sheep-like tendency among producers to follow the leader with or without reason. There was no particular cause for the wave of revivals except that, one or two having proved profitable, the hope arose that turning back the pages might develop a sovereign remedy for bad business.

The experiment was tried, and the results were about fifty-fifty. To counterbalance the failures, Mr. Belasco has been doing well with "The Return of Peter Grimm" and "The Easiest Way," and Mr. Savage's new version of "The Merry Widow" has had a reasonable degree of prosperity. A restaging of "The Squaw Man", persists in New York, doing the best it can under the handicap of an attack of influenza, which kept William Faversham out of the cast for many days. And that is about all. Bringing back the old plays has been no panacea for the ills of the theater, and the managers' facile enthusiasm for them has quickly died out.

George Arliss will terminate his New York engagement in "The Green Goddess" next Saturday, with a run of three weeks more than a year to his credit. He is still scheduled to bring the play to the Studebaker, though his coming has

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Impending Joys

Attractions Scheduled for Arrival in Chicago Theaters During the Coming Weeks.

Feb. 5—At the Princess, Lionel Barrymore in "The Claw," a grim tragedy from the French of Henri Bernstein, author of "The Thief" and various other effective bits of dramaturgy. Mr. Barrymore's company will include Irene Fenwick, Doris Rankin, Marie Bruce, Giorgio Majeroni, Charles Kennedy, and E. J. Ballentine.

Feb. 6—At the Illinois, Otis Skinner as El Gallardo, the bull fighter, in a dramatization by Tom Cushing of Vicente Blasco Ibanez's novel, "Blood and Sand." Among those present with Mr. Skinner will be Miss Catherine Calvert, widow of the late Paul Armstrong, and the star's daughter, Miss Cornelia Otis Skinner. . . . At the Auditorium, the soldiers' musical comedy, "A Buck on Leave," with Sergt. Patrick Henry Barnes in the leading rôle.

Feb. 12.—At the Olympic, a return engagement of "The Beggar's Opera," by John Gay.

Feb. 19—At the Colonial, "Two Little Girls in Blue," with the Fairbanks twins and various other entertainers.

Feb. 20—At Powers', Miss Frances Starr in a revival of Eugene Walter's "The Easiest Way."

Feb. 26—At the Illinois, Mitzi in "Lady Billy," a musical comedy by Zelda Sears.

March 19—At the Colonial, the "Ziegfeld Frolic," with Will Rogers.

Vaudeville Wit

RIALTO.

Morrissey and Young:

"Nature is a peculiar thing."

"How do you mean, nature is a peculiar thing?"

"Well, for instance, which side of a man's head has the most hair?"

"I don't know; which side of a man's head has the most hair."

"The outside."

"Suppose a scolding wife got drowned, which single letter in the alphabet would best express the husband's feelings?"

"Well, which letter would best express his feelings?"

"Letter B."

"What part do you think I could play best on the stage?"

"A decayed gentleman."

"And why a decayed gentleman?"

"Because you're such a rotten actor."

"Are you going to my sister's birthday party?"

"How old is she?"

"Twenty."

"I was there five years ago."

"Don't you think my hair is thick?"

"Well, it grows on your head, you know."

SHUBERT GREAT NORTHERN
JACKSON BLVD NEAR DEARBORN
D. W. GRIFFITH'S LATEST PRODUCTION
ORPHANS of the STORM
ADAPTED from "THE TWO ORPHANS"
with LILLIAN & DOROTHY GISH
OPENING POSTPONED
UNTIL
TUESDAY NIGHT
AT EIGHT O'CLOCK
MR. GRIFFITH
Lillian and Dorothy Gish
Will Be Present in Person
TUESDAY NIGHT
AND
Wednesday Mat. and Night
Tickets issued for Monday night will be honored Tuesday night — and those issued for Tuesday will be honored Wednesday.
TWICE DAILY 2 and 8 P.M. EVES. SAT. MATS 50c to $1.50 OTHER MATS 25c to $1.00

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RANDOLPH ST. AT DEARBORN ST.
BEGINNING MATINEE TODAY PHONE CENT. 8240
FIRST AMERICAN APPEARANCE IN THREE YEARS
ALICE LLOYD
AMERICA'S FAVORITE ENGLISH COMEDIENNE
SHUBERT VAUDEVILLE
FOUR PALDRENS | GRIFF | ROODE & FRANCIS
DAILY MATS. 25c-50c 75c NIGHTS 25c-50c $1.00 EXCEPT SAT., SUN. & HOLIDAYS
CHAS. HOWARD WITH JAMES GRAHAM & ALBERTA FOWLER IN "HOW TIMES HAVE CHANGED"
KAJIYAMA The Mental Wizard In a Demonstration of Quintuple Concentration
FIVE KINGS OF SYNCOPATION
SAILOR BILL REILLY IN A PIANO SONGALOGUE
HANNEFORD FAMILY
WITH "POODLES" HANNEFORD WORLD'S GREATEST RIDING COMEDIAN
ANOTHER SHUBERT ALL STAR BILL

SHUBERT PRINCESS NEXT SUNDAY, FEB. 5th
—BOX OFFICE PRICES— Nights & Sat. Mat., 50c to $2.50 Wed. Mat., 50c to $2.00
Lionel Barrymore's Engagement in "THE CLAW," with Irene Fenwick and Original Cast — Complete
"BARRYMORE'S ACTING—although it does not impress one as acting, but an actuality—is so extraordinary you have to remind yourself that it is NOT real; that it is Lionel Barrymore. . . . Most extraordinary this generation has seen."
—Quoted from Present Feb. Number of American Magazine.
Mail Orders NOW Box Office Sale FEB. 2nd

WORLD'S FOREMOST EXPOSITION OF VAUDEVILLE & PHOTOPLAY
THE GREAT STATE-LAKE
11 A.M. CONTINUOUS 11 P.M.
BEGINNING MONDAY, JAN. 30
Limited Engagement
ADELAIDE —AND— HUGHES
America's Representative Dancers
JOSEPH MICHAEL DALE at Piano
"A MODERN COCKTAIL"
HARRY DELF
In Songs of His Own Composition
JEAN GRANESE
NANON WELCH
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—IN— FOUR QUEENS & THE JOKER
SAM ADAMS & J. P. GRIFFITH
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"Specialist for the Stars"
JIMMY STEIGER at the Piano
PATHE—FABLES—TOPICS
PHOTOPLAY—Exclusive Showing
FRED STONE
In "BILLY JIM"
Main Floor Bal. & Bal. 31-45c | Dress Circle 36-50c | Bal. 30-35c

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The LATEST SCORCH by OSCAR STRAUS Composer of "THE CHOCOLATE SOLDIER"
"The LAST WALTZ" WITH ELEANOR PAINTER and A Remarkable Cast
See the Best First
Hear the entrancing LAST WALTZ and the dazzling THRILLS
THE ZENITH OF MUSICAL COMEDY

LA SALLE TONIGHT 8:15
POP. MAT. WEDNESDAY
2ND WEEK—"ROARS AND ROMANCE"
Hear the Critics Harmonize on Theme of
THE BRILLIANT BEAUTIFUL BEWITCHING
ROSE GIRL
"Charming melodies and ballads, splendid dances, a rollicking bunch of good actors."—Amy Leslie.
"A laugh a song, a dance or an eyefull of pretty girls for every minute."—The American.
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"Alluring melodies; audience seemed delighted with Hillebrand."—Sheppard Butler in Tribune.
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"Hillebrand distinctly a star."—Miss Leslie in News.
SEE THE GARDEN OF ROSEBUD GIRLS, 100% FEMININE IN FANCIFUL FROCKS DESIGNED AND MADE IN PARIS.

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LAST 8 TIMES
NIGHTS, EXC. SUNDAY, 8:15 SHARP
Mats. Wednesday and Saturday, 2:15
CHARLES FROHMAN Presents
RUTH CHATTERTON
IN
MARY ROSE
By J. M. BARRIE
"Barrie in his best vein."—Journal.
PRICES 50c to $2.50—SAT. EVE., 50c to $3
At box office and agencies; pay no more.
Wednesday Matinee 50c to $2.
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Mail Orders Now
CHAS. FROHMAN presents
OTIS SKINNER
IN THE NEW PLAY
"BLOOD AND SAND"
By Tom Cushing
FOUNDED ON THE FAMOUS NOVEL BY BLASCO IBANEZ
Prices—Eves., 50c to $2.50. Wed. Mat., 50c to $2.00

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ADAMS AND STATE STS.
Presents
FRED HAMM
AND HIS
10-PIECE ORCHESTRA--10
CONTINUOUS DANCING
3 TO 12:45 P. M.
Cover Charges: 6 P. M. to 9 P. M., 10c; 9 P. M. to 12:45, 25c
Luncheon 65c Dinner $1.25
Special Rates to Clubs and Societies After 8:30 P. M.

THE LAST WEEK ! ! ! ! ! !
MARGARET ANGLIN
"An actress without a peer in America" —Amy Leslie
"THE WOMAN OF BRONZE"
"An instant, raving hit" —Ashton Stevens
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PRINCESS THEATRE
TONIGHT AND EVERY NIGHT
USUAL MATS WED and SAT

TWICE DAILY 2:00 AND 8:00
LAST 2 TIMES
FRANKLYN ARDELL TOM WISE & CO. SAMMY LEE
Supreme Vaudeville Majestic Orpheum Circuits
Mat. Prices 25-50-75c Night Prices 25-50-75-$1 EXCEPT SAT. SUN & HOLIDAYS
TEL. RANDOLPH 7770 SEATS 2 WKS. IN ADVANCE
STARTING TOMORROW MATINEE
Miss FLORENCE REED
IN A BRAND NEW COMEDY
"A ROYAL RENDEVOUS"
BY SPECIAL ARRANGEMENT
FAILEY & COWAN on the ESTELLE DAVIS
THOS. F. SWIFT & MARY H. KELLY with GUMDROPS
VAL & ERNIE STANTON THE ENGLISH BOYS FROM AMERICA
RUTH BUDD THE GIRL WITH A SMILE
"DANCE FANTASIES" with FREDERICK & BEATRICE JONES
TRANSFIELD SISTERS in MUSICAL MOMENTS
HAFA EUROPEAN EXCENTRIC JUGGLERS
PATHE NEWS | AESOP'S FABLES | TOPICS OF THE DAY
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HOPE EDEN THE MIRACLE GIRL

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Every Night at 8:30—Wed. & Sat. Mats. 2:15
TOP PRICE—$2.50—WED. MAT. $1.50 AT BOX OFFICE AND AGENCIES PAY NO MORE
"Don't Pass Mr. Pim By."
—SAYS THE HERALD-EXAMINER
BECAUSE
"It Is Irresistibly Fascinating."
—SAYS THE TRIBUNE
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"A Gem of a Comedy."
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A. L. ERLANGER Presents
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PM
A Theatre Guild Success by A. A. Milne, with
Laura Hope Crews
And Notable Cast, including Dudley Digges

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MATS WED and SAT.
15th WEEK OF LAUGHS
SAM H. HARRIS presents
FRANCINE LARRIMORE
IN THE NEW YORK COMEDY SUCCESS
"NICE PEOPLE"
by Rachel Crothers

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LAST 2 TIMES
PEARL REGAY JACK ROSE CORINNE TILTON WEAVER BROS
Orpheum Circuit Palace Superb Vaudeville
Mat. Prices 25-50-75 Night Prices 25-50-75-$1 EXCEPT SAT. SUN & HOL.
TEL. RANDOLPH 7778 SEATS 2 WKS. IN ADVANCE
STARTING MATINEE TOMORROW
FLORENCE WALTON
AMERICA'S MOST POPULAR BALL ROOM DANCER
with LEON LEITRIM and ALEXANDER VLAD
also MILAN SHOLER, Classic Violinist
CHARLES OLCOTT & MARY ANN in CHARLES SOUSA'S SONGS
DUO-ART LIDDELL & GIBSON in JUST MUSICAL FUN
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FRANK A. BURT assisted by MYRTLE ROWENA
OLLIE YOUNG & APRIL in BUBBLELAND
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SECOND EDITION of The FOUR MORTONS
SAM-KITTY-MARTHA and JOE in "WEARING OUT THE GREEN"

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CONTINUOUS VAUDEVILLE
11 A.M. to 11 P.M. POPULAR PRICES
Last Times Today MORRIS & SHAW, "Marriage vs. Divorce"
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JOS. GREENWALD IN "Money Is Money"
A Futuristic and Fantastic MUSICAL REVUE
WITH 10 NOTABLE ARTISTS
HARRY GILBERT
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BLACKSTONE WABASH & 7th
EVES. AT 8:30 MATS. WED. & SAT. 2:30
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FRANK BACON in LIGHTNIN'
JOHN GOLDEN presents
OFFERS THE MOST (S)MILES OUT OF A GAL. OF GAS
adapted by WINCHELL SMITH
Mail orders filled 4 weeks ahead when accompanied by remittance. Prices for all performances (except Saturday and Holiday nights) Main floor, $2.50; balcony, $1.50, $2.00, $2.50; second balcony, $1.00, plus U. S. Tax 10%.

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STATE ST. at VAN BUREN
11 A.M. to 11 P.M. Popular Prices
Last Times Today
J. C. HUGENT—LESTER BERNARD & CO.
Beginning Monday
WONDER OF THE AGE
GROWN-TOGETHER TWINS ROSA and JOSEFA BLAZEK
AND THEIR SON, FRANTZ
(Two Mothers—One Son)
Talented Musicians With the Deadly Fear That When Death Takes One the Other Must Die, Too.
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Added Feature
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Van Buren St., Near Michigan
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GREAT ACTING! THRILLS! Gorgeous Settings!
WALKER WHITESIDE
In Gordon Kean's Modern Mystery Melodrama
THE HINDU
AMY LESLIE SAYS: "The Hindu is worth crowding the Central to see. You will have to go to have as good a time as we did."—Daily News.
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BENSON MARIGOLD R-E-V-U-E
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A REAL SUCCESS!
BERT WILLIAMS
IN "UNDER THE BAMBOO TREE"
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5th WEEK
SAM H. HARRIS presents
LITTLE OLD NEW YORK
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A ROMANTIC COMEDY OF GAY DEEDS
by Rida Johnson Young

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AUDITORIUM THEATER Today at 3:30
KREISLER
AUDITORIUM THEATER Next Sunday Aft'n
Rachmaninoff
$1.10, $1.65, $2.20. Box Seats $2.75. Box Office Now.
COHAN'S GRAND TODAY at 3:30
Piano Recital Grace Welsh
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PLAYHOUSE Thursday Afternoon, Feb. 9
SONG RECITAL Clara Clemens
(MRS. OSSIP GABRILOWITSCH)
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RECITAL World Famous 'CELLIST CASALS
Prices: $1.10, $1.65, $2.20. Box Seats $2.75. Inc. Tax
MAIL ORDERS NOW WITH REMITTANCE, Self Addressed Stamped Envelope to F. Wight Neumann, Stevens Building, 16 N. Wabash Avenue.

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Mats. 2:15 Eves. 8:15
EVERY DAY LADIES DAY
Week Commencing Matinee Today.
Joe Hurtig PRESENTS
The GREENWICH VILLAGE REVUE
WITH FRANK HARCOURT SENNA AND WEBBER + SHAW AND LEE
A Firstnighter Evening, certain to speak Mass of the Colyumnists may mean
BIG CAST. PRETTY CHORUS.

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EVERY NIGHT, 8:15
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SECOND WEEK
ROBERT B. MANTELL
—AND—
GENEVIEVE HAMPER
Tonight — "RICHELIEU"
Monday Night—"King Lear"
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Wednesday Matinee—"Julius Caesar"
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Nights and Sat. Mat., 25c to $2.00
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YOU! Like everybody else will be enthusiastic over
Max Marcin's Production of
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BECAUSE it is a gold-mine of perfect entertainment
At the PLAYHOUSE Mats. Wed. & Sat. at 2:20 Every nite at 8:20

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CHICAGO SYMPHONY ORCHESTRA
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BURTON HOLMES
TWO COURSES EXACTLY ALIKE
Course A—5 FRIDAY EVE'GS
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SALE COURSE Tickets MONDAY, Feb. 6
$6, $4, $3 Plus War Tax Mail Orders Now

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BOX OFFICE OPEN 9 A. M. TO 10 P. M. SUNDAYS 1 P. M. TO 10 P. M.
TONIGHT MATINEES WED. and SAT.
LAST 3 WEEKS
A NATIONAL INSTITUTION
ZIEGFELD FOLLIES
"The aristocrat of all musical reviews."
POSITIVELY LAST TIME SATURDAY NIGHT, FEB. 18
SEATS NOW ON SALE FOR ALL REMAINING PERFORMANCES

NEXT SUNDAY —3:30 P. M.— MAIL ORDERS NOW
VIOLIN-RECITAL BY
Vasa Prihoda
"Prihoda is Paganini Reborn!" —Toronto
KIMBALL HALL —PRICES— $1 $1.50 $2
Sunday, Feb. 19 —3:30 P. M.— MAIL ORDERS NOW
Final Chicago Recital Previously to His Three-Year World-Tour by LEOPOLD
Godowsky
"The Pianist of All the Pianists!" —James G. Huneker.
Mr. Godowsky's Programme for This Final Recital Will Be Special and of Uncommon Interest.
STUDEBAKER THEATRE
Prices: 50c, 75c, $1, $1.50, $2, $2.50
NOTE—Mail orders for either Prihoda or Godowsky to be sent with stamped, self-addressed envelope to the Office of LOUIS L. REDMAN, KIMBALL HALL

AUTO SHOW
COLISEUM and ARMORY
NOT OPEN TODAY
OPEN TOMORROW & ALL THIS WEEK
10 a.m. to 10:30 p.m. Daily
Adm. 75c, inc. War Tax

BLACKSTONE THEATRE TODAY 3:30 P. M.
Flonzaley Quartet
SEATS NOW—$2.00, $1.50, $1.00, Tax 10c.

PLAYHOUSE TODAY at 3:30
JESSIE B. HALL, Presents
ROBERT MACDONALD, Pianist
ARTHUR KRAFT, Tenor
TICKETS $1.10.

VICTORIA Belmont and Sheffield Aves. MATS. TODAY, THURS. AND SAT. ANY SEAT, 50c
A Smart, Bright and Witty Play
THE NAUGHTY WIFE
Women Love It Because They Understand It.
NEXT WEEK "SHAVINGS" Original Powers Theatre Production
BUSH TEMPLE N. Clark and Chicago Ave. Tel. Superior 4619
TODAY—Mat. 2:45; Eve. 8:15
DER LIEBE PEPI MUSICAL COMEDY HAILED

STAR & GARTER Madison at Halsted Starting Matinee Today Mats., 2:15; Eves., 8:15 JAMES E. COOPER Presents Tel. Monroe 4600
"THE BIG JAMBOREE"
With an Abundance of Mirth and Melody
Best Week Day Matinee Bargain for Ladies, 50c

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Fun Sholem Ash

KIMBALL HALL
Thursday Evening, Feb. 2, 8:15
RECITAL
JAN CHIAPUSSO
PIANIST
TICKETS: $1 to $2.50 (Plus War Tax) Management: AMY KEITH JONES

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The Year's Ten Best Pictures— as Seen by Us

[Continued from page one.]

while standing by most casually watching a game that's played with dice the other evening, beheld a friend of hers win $72,000. But that's not the story. It is said that the friend, not needing the change himself, swept it benignantly into Miss Dalton's lap.

ASK ME! ASK ME!

OLD CURIOSITY SHOP: You think so, do you? O, vurr' well, maybe we'll surprise you and do it some time. Suttinly I do. And you mustn't leave Charlie sitting alone in the parlor even to write to me. Have a little writing contest and see which of you can get a letter off to us first. (Favorite indoor sports?) Hope you and your English teacher decide to be friends. You are fond of the gentleman? Ralph Graves is his name. You are VURR' welcome!

ART: Address Alice Calhoun at 736 Riverside drive, New York City. James Morrison played the little minister in vitagraph's version of "The Little Minister." Thank you. Twenty-five cents.

M. L. R.: 701 New Hampshire boulevard, Los Angeles. Y'wekkum.

K. W.: Every time we think they're abusing an animal or a child we're going to raise Cain so far as in us lies. You're right. Many thanks for your pleasant letter.

RUTH: Do you mean to tell me you haven't seen any of the pictures of Rudolph we've printed in the Roto section? My dear, where HAVE you been.

PEGGIE & DEANE: The picture of you labeled "Hope" is vurr' funny! You bet I'll answer you. Address Helene Chadwick at 4428 Sunset boulevard, Los Angeles; Miss Dorothy Dunbar, Universal City, Cal. "Star Dust" has been filmed, but I hear it isn't much like the story. Marie Prevost expects to visit New York soon. You may not know it, but your writing's awfully hard to read. But you have an artistic timprimunt! Come again.



MISS FLORA SHEFFIELD in "The Nightcap," at the Playhouse. (Apeda Photo.)

News of the Players

[Continued from page one.]

been somewhat delayed; probably he will follow "Under the Bamboo Tree" when that prosperous cantata shall have run its course.

An alternate possibility for the Studebaker is Miss Ina Claire in the French farce, "Bluebeard's Eighth Wife." Miss Claire departed from New York last night and expects to arrive in Chicago, with a theater awaiting her, on or about Feb. 20. If Mr. Arliss comes to the Studebaker "Bluebeard's Eighth Wife" may follow "The Last Waltz" at the Garrick.

Miss Violet Hall Caine, niece of the English novelist, Hall Caine, has joined Mr. Mantell's company at the Olympic, filling the vacancy caused by the death last week of Miss Genevieve Reynolds. Miss Caine has been playing in Canada, devoting last season to a tour with a company presenting Cyril Maude's comedy, "Grumpy."

Frank Bacon has abandoned as hopeless his ambition to act "Lightnin'" in all the important cities of the United States, and the company headed by Milton Nobles has now invaded the middle west, holding forth, for the present, in Cleveland. One of the players with Nobles is Miss Bessie Bacon, the star's daughter. Since Sunday performances are not the custom in Cleveland, Miss Bacon proposes to journey to Chicago each Sunday during the three weeks' engagement, visit her father and mother, and see the performance at the Blackstone.

Meanwhile, Bacon is looking to the future. He has a play called "Five O'Clock," which he has refused to release to the movies, and which, he says, he will use himself if he ever gets through with "Lightnin'."

In an ambitious desire to write theatrical history, the Theater Guild of New York has set itself the task of producing George Bernard Shaw's "Back to Methuselah." This amazing opus is so long that it must be acted in three parts. The first section, to be presented during the week of Feb. 27, comprises "In the Beginning," laid in the Garden of Eden, and "The Gospel of the Brothers Barnabas," which has to do with London in the present time. The second section, to be given during the following week, includes "The Thing Happens," an episode of A. D. 2170, and "The Tragedy of the Elderly Gentleman," laid in A. D. 3000. The section for the final week is entitled "As Far as Thought Can Reach."

The guild announces, perhaps not as naively as would seem, that it expects to lose a good deal of money. This it can afford, for it has been piling up a surplus with "Mr. Pim Passes By," now at Powers', and with "Liliom" and "He," in New York. It is probable that Miss Margaret Wycherly will play Eve in the second episode, that George Gaul will have the rôles of Cain and Napoleon, and that Albert Bruning will be among those present.

What follows is vouched for by George S. Kaufman of the New York Times. The incident was not reported here.

"During the recent run of 'Enter Madame' in Chicago the time arrived for a matinée performance, when the alarming discovery was made that the ingénue was not in the theater. Moreover, there was no understudy. At approximately 2:25 o'clock, when all the adjacent highways and byways had been vainly explored for an actress, an usheress delivered a note back stage. In something less than a minute she was being made up, the idea being that she should walk on in the rôle, while the other members of the company adapted her lines to their own. The usheress, however, had been observing the play for several weeks, and not only played the rôle in full but gave an excellent performance. She was so satisfactory, in fact, that she continued in the part—the defaulting actress was dismissed. The name of the newcomer is Cleona Quiett, and her last name probably explains why she was barred from the ushers' union."

This same Mr. Kaufman, who, with Marc Connbily, wrote the ineluctable "Dulcy," now confesses authorship, again with Mr. Connelly, of something new called "To the Ladies." It will be acted soon by Miss Helen Hayes, Otto Kruger, and Miss Mary Boland.

George M. Cohan promises he will produce a new comedy of his own soon, and there are also signs that he will collaborate with the Coburns in the presentation of "The Bronx Express." Mr. Cohan once announced the latter piece, but turned it over to the Coburns during the dark days when he was a retired producer. He also has a new musical piece in prospect and has taken the Tremont theater in Boston for the summer.

Your elusive friend, the downward trend in theater prices, gets a kick in the shins this week. The cost of main floor seats for "The Last Waltz," at the Garrick, is being advanced from $3 to $3.50.

"Les Hannetons," by Eugene Brieux, author of the much discussed "Damaged Goods," is being made ready for production in this country under the title of "Madame Pierre."

Miss Estelle Winwood will not come to Chicago in "The Circle" when, and if, that successful play opens the new Selwyn theater at Lake and Dearborn streets. She withdraws from the cast at the end of this week, to be succeeded by Miss Betty Linley.

Miss Nan Halperin, they say, is to emerge as a star in a musical version of Augustus Thomas' "The Witching Hour." Just how would you go about it to set "The Witching Hour" to music?



MISS ELEANOR PAINTER in "The Last Waltz," at the Garrick.

ARTHUR KRAFT
Tenor
Will sing each day during the week beginning January 30
at 1:30 o'clock
ADMISSION WITHOUT CHARGE
LYON & HEALY HALL
Wabash Ave. at Jackson Blvd.

An Open Letter to CHARLIE CHAPLIN in Today's Tribune
Be Sure to Read It!



Pains or Callouses Here?
If you are a foot sufferer come to our store and let our foot comfort expert tell you how thousands of people suffering from corns, callouses, bunions, weak and fallen arches or flat foot have been benefited by
Dr. Scholl's Corrective Foot Appliances
Our foot comfort section is in charge of a man who knows feet as well as shoes. Let him explain to you how to have constant foot comfort in neat fitting, stylish shoes.
Women's and girls' foot comfort sections, fifth floor and lower subway; men's and boys', first floor.
Foot comfort sections
Mandel Brothers

MOTION PICTURE DIRECTORY

DOWNTOWN

JONES, LINICK & SCHAEFER
RANDOLPH
STATE and RANDOLPH
8:30 A.M. Continuous 12 P.M.
2ND BIG WEEK



Cecil B. De Mille's PRODUCTION "Saturday Night"
A Paramount Picture
"Cecil DeMille's sumptuous sets, beautiful lovely women, luxurious pictures, such as one finds in 'Saturday Night' has only been equaled upon the stage by Ziegfeld in his 'Follies'. The bathing pool scene in which the frolicking children of the rich are enjoying themselves in all manner of dress, and undress, is something that a producer with less artistic ability than DeMille might fear to foist upon a sensitive censor."
—Says B. W. Denison, Herald-Examiner.
DeMille, The Flo Ziegfeld of Pictures!
And a cast that includes Leatrice Joy, Edith Roberts, Conrad Nagel, Jack Mower, Theodore Roberts, Julia Faye, and a hundred other Paramount Stars.
What More Can You Ask Anywhere on Earth?

DOWNTOWN

ASCHER'S
ROOSEVELT
STATE near WASHINGTON
CONTINUOUS 9...



STARTING TODAY
Harold Lloyd
in
NEVER WEAKEN
filmed among lofty girders — Lloyd's latest and best.
First appearance of
MR. WALTER BLAUFUSS
famous composer and symphony leader, as
DIRECTOR OF MUSIC



Betty Compson in "The Law and the Woman"
from CLYDE FITCH'S Famous Play

NORTH

PANTHEON
Sheridan Road at Wilson
PAULINE FREDERICK
IN
"Two Kinds of Women"
PAUL BIESE and His Orchestra
De Luxe Matinee Daily at 2
Starting Tomorrow—ETHEL CLAYTON in "HER OWN MONEY"
ENTERTAINMENT DISCRIMINATING

BALABAN & KATZ
RIVIERA
BROADWAY & LAWRENCE
A Big Show
RUDOLPH VALENTINO
IN REX INGRAM'S
"The Conquering Power"
Art Novelty, Bronislawski Pianist
Sunday Matinee 1 P. M.
Coming Tomorrow
Thos. H. Ince's Greatest Story
"HAIL THE WOMAN"
All-Star Cast, Including Theodore Roberts, Florence Vidor, Lloyd Hughes and Madge Bellamy
BALABAN & KATZ ENTERTAINMENT
DISTINCTIVE - REFINED - CREATIVE

HOWARD N. W. "L" STATION AT HOWARD
"LOVE NEVER DIES"
—Specially Selected Cast—
Larry Semon in "The Sawmill"
Tomorrow—"LOVE NEVER DIES"

JULIAN 918 BELMONT AVE. MATINEE DAILY
PEARL WHITE
"ANY WIFE"
FLOYD HAMILTON—"The Accuser"
JOE MARTIN—"A Monkey Bellhop"

BUCKINGHAM 3319 N. CLARK ST.
CORINNE GRIFFITH
"RECEIVED PAYMENT"
—Added at Matinee—
BEBE DANIELS—"ONE WILD WEEK"

KEYSTONE 3812 SHERIDAN ROAD Cont. 2 to 11 P. M.
WALLACE REID, "Rent Free"
Also Al St. John—"Fast and Furious"
Tomorrow—"The Lane That Has No Turning"

BUGG LINCOLN AND ROBEY CONT. 1:30 TO 11
PAULINE FREDERICK
"TWO KINDS OF WOMEN"

LAKE SHORE Broadway at Belmont Matinee Continuous
JOHN BARRYMORE—"The Lotus Eater"
Tomorrow—"THE SHEIK"

BRYN MAWR Bryn Mawr at 'L' Sta. 2 to 11 P. M.
VIOLA DANA—"The Fourteenth Lover"
Latest Toonerville Comedy—Concert Orchestra

EASTERLY Lincoln and Diversey Pkwy. Cont. 1:30 to 11 P. M.
EARL WILLIAMS—"LUCKY CARSON"
Also BUSTER KEATON—"The Playhouse"

REGENT SHERIDAN ROAD AT PRATT BLVD.
Richard Barthelmess—"Tol'able David"
Also Buster Keaton—"The Playhouse"

SOUTH

JACKSON PARK 6711 Stony Island Avenue
PAULINE FREDERICK
IN ONE OF THE GREATEST ROLES OF HER BRILLIANT CAREER
"TWO KINDS OF WOMEN"
Pathe News — Snub Pollard Comedy

HARPER HARPER AVE. AT 53D Vaudeville Matinee & Evening
DOC BAKER
"FLASHES"
—and—
3—Other High Class Vaudeville Acts—3
Also BERT LYTELL
"THE IDLE RICH"

LINDEN SIXTY-THIRD AT HALSTED
WILLIAM FARNUM
"THE LONE STAR RANGER"

HARVARD 63D & HARVARD AVE. Cont. 2 to 11:30
HARRY MOREY—KATHLYN WILLIAMS
"A MAN'S HOME"

VISTA 47th and Cottage Grove Av. Matinee Continuous
THOMAS MEIGHAN
"A PRINCE THERE WAS"

PRAIRIE GARDEN 5748 Prairie Ave. Cont. 2 P. M.
NORMA TALMADGE
"THE WONDERFUL THING"

VERNON 61ST and VERNON AVE. MATINEE CONTINUOUS
EUGENE O'BRIEN
"Chivalrous Charley"
Also HAROLD LLOYD—"I DO"

LEXINGTON 1162 E. 63RD STREET Cont. 2 to 11:30 P. M.
Norma Talmadge—Eugene O'Brien
"DE LUXE ANNIE"
Matinee Only—"Winners of the West"

HYDE PARK 3314 LAKE PARK AVE. Today and Tomorrow
MABEL NORMAND—"MOLLY O"
HAROLD LLOYD—"NOW OR NEVER"
and EDDIE POLO—"The Secret Four"

E. A. R. WENTWORTH AVENUE AT SIXTY-NINTH ST.
JACK HOLT—"THE GRIM COMEDIAN"
Also HAROLD LLOYD—"I DO"

PRESIDENT 343 GARFIELD BLVD. MATINEES CONTINUOUS
DAVID BUTLER—"Smiling All the Way"

SOUTH

OWING TO THE GREAT SUCCESS OF D. W. GRIFFITH'S
WAY DOWN EAST
And In Order to Accommodate All Those Desirous of Seeing This Splendid Production at the
WOODLAWN THEATRE
We Are Compelled to Hold It Over for a
SECOND WEEK
FIRST SHOW STARTS AT 1:30

STRATFORD
63 RD NEAR HALSTED
STARTING TODAY
Lionel Barrymore
IN
BOOMERANG BILL
A soul stirring story of underworld thrills and a bad man's love that was finer than any king's.



Also Joseph F. Sheehan Chicago's Celebrated Tenor
Also CABARET DE LUXE Joy, Song and Laughter
Coming—"OVER THE HILL" with MARY CARR

BALABAN & KATZ
TIVOLI
COTTAGE GROVE & 63 ST.
A Big Show
RUDOLPH VALENTINO
More dashing than in "The Sheik," or "The Four Horsemen" in
"THE CONQUERING POWER"
Sunday Matinee at 1 P. M.
COMING TOMORROW
Thos. H. Ince's Terse, Tense Drama of Hearts and Homes
"HAIL THE WOMAN"
BALABAN & KATZ ENTERTAINMENT
DISTINCTIVE - REFINED - CREATIVE

NEW PARK
81ST and CALUMET—CONT. 2 TO 11 P. M.
SPECIAL VAUDEVILLE SHOW
Morgan & Lewis
Scott, Lewis & Reid
Downey & Dyo
Also GLORIA SWANSON
"Under the Lash"

20TH CENTURY 4703 PRAIRIE AVE. Matinee Continuous
Special Vaudeville Attraction
—AND—
SHIRLEY MASON
"Little Miss Smiles"

KIMBARK 6240 KIMBARK AVE.
CHARLES RAY
"TWO MINUTES TO GO"

WEST

THALIA 18TH AT ALLPORT ST. Cont. 1:30 to 11 P. M.
—LAST TIMES TODAY—
WALLACE REID
"DON'T TELL EVERYTHING"
Also VAUDEVILLE

ATLANTIC 26TH and CRAWFORD CONT. TO 11 P. M.
Pauline Frederick—"Two Kinds of Women"
Also the Wonder of the Age
ROSA and JOSEFA BLAZEK
THE GROWN TOGETHER TWINS

MADLIN MADISON STREET NEAR LINCOLN STREET
WILLIAM S. HART—"WHITE OAK"

NEW VIRGINIA MADISON ST. AT HALSTED
HOBART BOSWORTH—"BLIND HEARTS"

KEDZIE ANNEX 3210 W. Madison
VIOLA DANA—"The Fourteenth Lover"

WEST

SENATE
LUBLINER and TRINZ
Madison at Pulaski
D. W. Griffith's WAY DOWN EAST
CONTINUOUS 1 P. M. TO 11:30 P. M.
SENATE SYMPHONY ENSEMBLE
Owing to the Overwhelming Popularity of Griffith's Supreme Production, We Have Arranged an Extra Matinee Today at 1 P. M. to Accommodate Our Patrons
Coming Tomorrow—"Get-Rich-Quick Wallingford"
Chicago's Finest Entertainment

BROADWAY STRAND
ROOSEVELT ROAD AT PAULINA
PAULINE FREDERICK
In New York's Greatest Stage Play
"Two Kinds of Women"
—Starting Tomorrow—
RUDOLPH VALENTINO
"THE CONQUERING POWER"

GARRICK
Matinee Every Day—Cont. 2 to 11:30
WILLIAM DESMOND
"FIGHTING MAD"
Coming Monday—CHARLES RAY
"TWO MINUTES TO GO"
3626-30 W. MADISON ST.

MARSHALL SQUARE
22ND ST. AND MARSHALL BLVD.
GLADYS WALTON
"The Gutter Snipe"
Starting Tomorrow—RUDOLPH VALENTINO
"THE CONQUERING POWER"

BALABAN & KATZ
CENTRAL PARK 3531 Roosevelt Rd. (W. 12th St.)
RICHARD BARTHELMESS
"Tol'able David".

GOLD 3411 ROOSEVELT ROAD MATINEE DAILY
LON CHANEY—"ACE OF HEARTS"

ASHLAND MADISON STREET NEAR ASHLAND BOULEVARD
JOHN BARRYMORE—"The Lotus Eater"

NORTHWEST

CRYSTAL North Ave. Nr. California Matinee Daily at 3 P. M.
HENRY B. WALTHALL
PAULINE STARKE
"The Flower of the North"

IRVING Irving Park Blvd. and Crawford
TOM MIX
"TRAILIN'"
—Also—
Louise Fresenda and Chester Conklin Comedy

MILFORD 3311 N. CRAWFORD Cont. 2 to 11 P. M.
BERT LYTELL—"THE IDLE RICH"

ASCHER'S

CROWN Division Street at Ashland Avenue
LON CHANEY in "The Ace of Hearts"

PORTAGE PK. Milwaukee Ave. at Irving Park Blvd.
WILL ROGERS in "Poor Relations"
Armin Hand's Famous Symphony Orchestra

TERMINAL Lawrence and Southport
All-Star Cast in "FIGHTING MAD"
Also Harold Lloyd in "Haldon Island"

AUSTIN

PLAISANCE 466 N. Parkside Avenue Mat. Cont. 2 to 11 P. M.
RICHARD BARTHELMESS
"TOL'ABLE DAVID"

BEN HUR 309 SO. CICERO AVE. MAT. DAILY 1:30 P. M.
Norma Talmadge—"The Wonderful Thing"

LYDA 315 N. Cicero Av. at Lake St. "L"
Also 3 ACTS OF VAUDEVILLE—3

FOREST PARK

FOREST PARK Desplaines Ave. & W. Madison St.
All Star Cast "FIGHTING MAD"
—in—
High Class Vaudeville

CHICAGO
STATE ST. BETWEEN LAKE & RANDOLPH
Sunday Noon Popular Symphony Concert
TODAY
11:45 A. M. to 12:45
Doors Open 10:30 A. M.
with Feature
Orchestra 100 Musicians
NATHANIEL FINSTON, Condr.
SPECIAL PROGRAM
Followed by
De Luxe Performance
Wallace Reid
Elsie Ferguson
in John Barrymore's Immortal Stage Triumph
"Peter Ibbetson"
"FOREVER"
Admission—Both Shows, 60c; tax, 6c. Total, 66c

WOODS
Continuously 11 A.M. To 11 P.M.
Old and young enjoy it
A CONNECTICUT YANKEE
6TH BIG WEEK
POPULAR PRICES

ZIEGFELD Next to BLACKSTONE HOTEL
LAST WEEK Continuous 1 P.M. to 11 P.M.
Don't miss seeing this double program as it will not be shown elsewhere.
CHARLES RAY
in His Latest and Best, A Snappy Sketch of One of Those Bohemian Follers with Artistic Temperament.
R.S.V.P.
JOHNNY HINES
in a Whirlwind Automobile Racing Story—Romance—Pathos—Box Cars—a Millionaire Hobo and Village Belle.
"Burn 'Em Up Barnes"
—Starting Next Saturday—
VICTOR HUGO'S "JUDGMENT"
Europe's Great Sensational Photoplay



Now Playing Jackie Coogan's latest and biggest hit! Also a crazy Harold Lloyd comedy and Ruth Roland's latest chapter play "White Eagle."
A great show for only 25c
BARBEE'S
ROOF THEATRE
MONROE & DEARBORN

CASTLE STATE AT MADISON
—STARTING TODAY—
CONWAY TEARLE
IN HIS NEW SENSATIONAL UNDERWORLD DRAMA
"SHADOWS OF THE SEA"
8:30 A.M. CONTINUOUS TO 12:30 A.M.

ORPHEUM JONES, LINICK & SCHAEFER STATE AT MONROE
8 A. M.—CONTINUOUS—12 P. M.
EXCLUSIVE SHOWING
'MISS LULU BETT'
A Special Paramount Production
Milton Sills Lois Wilson
and Theodore Roberts
Coming Tomorrow WALLACE REID ELSIE FERGUSON in "FOREVER"

STATE-LAKE ORPHEUM CIRCUIT
VAUDEVILLE EXCLUSIVE PHOTOPLAYS
WEEK BEGINNING MONDAY, JAN. 30
FRED STONE
"in BILLY JIM"
At 11:15 a.m., 2:05, 4:50, 7:30 & 10:30 p.m.

JONES, LINICK & SCHAEFER
ROSE 63 West Madison EXCLUSIVE SHOWING TOM MIX—"SKY HIGH"
ALCAZAR 69 West Madison EXCLUSIVE SHOWING HERBERT RAWLINSON—"The Scrapper"

NORTH

PANORAMA 717 SHERIDAN ROAD
NORMA TALMADGE—"De Luxe Annie"
Also CHARLES CHAPLIN—"THE WOMAN"

ARGMORE Argyle and Kenmore Aves.
Richard Barthelmess—"Tol'able David"

DE LUXE "ON WILSON AVE. AT "L" STATION
JACK HOLT—"THE GRIM COMEDIAN"

WINDSOR CLARK NEAR DIVISION Cont. 1:30 to 11 P. M.
NORMA TALMADGE—"De Luxe Annie"

NEW CLARK Clark Nr. Wilson—H. Lloyd "Among Those Present"
Also "KEEP TO THE RIGHT"

NORTH

CLERMONT 3226 N. CLARK ST. 1st En. 'White Eagle'
Also WM. S. HART—"WHITE OAK"

DEARBORN DIVISION & DEARBORN
Anna Q. Nilsson—"Why Girls Leave Home"

LUBLINER & TRINZ AMUSEMENT CENTERS

COVENT GARDEN 2653 N. Clark St. Matinee Daily
WILL ROGERS—"Poor Relations"
And Gypsy Songsters—And 4 Other Acts

BIOGRAPH 2433 Lincoln Avenue Matinee Daily
Agnes Ayres, 'The Lane That Has No Turning'
And Chas. Chaplin, "Police"

VITAGRAPH 3133 Lincoln Avenue Matinee Daily
JACK HOLT—"The Grim Comedian"

KNICKERBOCKER 6217 Broadway Matinee Daily
WILL ROGERS—"Poor Relations"
And Chas. Chaplin—"Police"

PERSHING Lincoln and Wilson Matinee Daily
LON CHANEY—"The Ace of Hearts"
And VAUDEVILLE

AKESIDE 4730 Sheridan Road Matinee Daily
WILL ROGERS—"Poor Relations"

ELLANTEE Devon and Clark Matinee Today at 1:30
WALLACE REID, GLORIA SWANSON and ELLIOTT DEXTER—"Don't Tell Everything"
And Chas. Chaplin—"Police"

ASCHER'S

CHATEAU Broadway and Grace Street
HARRY MOREY in "A Man's Home"
5—Big Vaudeville Acts—5

ADELPHI 7070 N. Clark St. Cor. Estes Ave.
WALLACE REID and GLORIA SWANSON in "Don't Tell Everything"

CALO Clark Street and Balmoral Avenue
WALLACE REID and GLORIA SWANSON in "Don't Tell Everything"

LANE COURT Clark and Custer Streets
AGNES AYRES in "The Lane That Has No Turning"
Selected Vaudeville

ROSEWOOD Montrose Boulevard at Lincoln Street
AGNES AYRES in "The Lane That Has No Turning"

NEWS OF CHICAGO SOCIETY

Marvels of Our Age Far Beyond Prophet Vision

By Mme. X.

DID you ever hear of Mother Shipton's prophecy? It is one of the early recollections of the writer's childhood, a piece of literature lost sight of this many a year. Since it first appeared—and that must be somewhere in the fifteenth and sixteenth centuries—it has excited much comment because of the extreme improbability of its fulfillment. In the light of today's knowledge its resurrection may prepare us to receive the next prophet with more faith. Here it is:

Carriages without horses shall go.
Accidents fill the world with woe.
Around the earth thoughts shall fly
In the twinkling of an eye.
The world upside down shall be
And gold be found at the root of tree.
Through the hills men shall ride
And not a horse shall be at their side.
Under water men shall walk,
Shall ride, shall sleep, shall talk.
In the air they can be seen
In black, in white, in green.
Iron in the water shall float
As easily as wooden boat.
Gold shall be found and shown
In a land not now known.

Could Mother Shipton return to the realm of the living today what would be her feelings at sitting in the luxurious drawing room of a modern steam heated flat and listening to opera, or concert, or the world's latest news by means of one of the radio receivers now coming into favor? Wouldn't she feel that as a prophet she was somewhat of a piker?

* *

Civic Spirit Active.

Former Chicagoans returning to this part of the world all comment on the tremendous spurt this city is taking in its progress towards being one of the world's chief municipalities. Not since the strenuous days after the fire and those later ones when the world's fair was evolved has there been such a revival in civic activity as is now occupying the minds and attention of most of our representative citizens.

One of the projects which is assuming shape and substance is the Chicago Zoölogical garden, which has been made possible by the foresight and generosity of a woman, Mrs. Edith Rockefeller McCormick. Her original gift of about 100 acres, fourteen miles west of the city, near Riverside and between the Des Plaines river and Salt creek, has been added to by the forest preserve commission, under the control of the county board. It is a lovely piece of woodland, traversed by these two wandering streams, and can be easily transformed into an ideal home for the wild animals from the temperate and tropic zones which it is planned to bring here. The idea is to have them established in conditions as nearly as possible like their native ones.

To this intention the president of the zoölogical society, John T. McCutcheon, adds another scheme which, I think, has never before been thought of, or, at least, has never up to now been carried out, and that is to arrange parts of the gardens so that children may see there the settings of their favorite animal stories reproduced. "The Three Bears," "Red Riding Hood," "Bre'er Fox" will all be there for them to visualize permanently. It is a quaint idea and one that is capable of much development, though a supply of Goldielockses and Red Riding Hoods might be difficult to assure.

* *

From Out the Jungle.

The best features of world famous zoölogical gardens are, as far as possible, to be reproduced here. The St. Louis garden, the Hagenbeck gardens at Hamburg, those in Copenhagen, the Bronx zoo, the zoo at Rock Creek park, in Washington, the one at Regent's park, London, the Paris Jardin des Plantes are all to furnish us with ideas.

The animals will live, not in cages, but in the open, an open so arranged that spectators can watch them safely and the illusion of the liberty of the wild creatures will be preserved.

It will be a great addition to our renown if, as the trustees plan, we have the finest, most up to date zoölogical garden in the world. Two fine highways will lead out to it. Roosevelt road (already completed) and Pershing road (still in the making from West 39th street).

While under the dominion of the forest preserve commission, the Chicago Zoölogical gardens will be the creation of the Chicago Zoölogical society, which was organized last year to carry out the plan. Mr. McCutcheon's election as president of this new born society was peculiarly appropriate. Besides being a famous cartoonist and writer he is also a celebrated big game hunter, having hunted in many great game preserves and in the densest jungles of remote lands.

He was in central Africa at the same time that Col. Roosevelt made his historic raid on the wild animals of that part of the world under the guidance of Akeley, the noted sportsman and taxidermist. Mr. McCutcheon was with the Roosevelt expedition for some time. He wrote a book, a most readable work, "In Africa," describing his adventures in British East Africa and Uganda.

* *

When Old Friends Meet.

I should like to be at the Chicago Zoölogical gardens when the first detachment of African animals arrives. There will be sure to be some old friends of Mr McCutcheon's, a lion or two, an African buffalo, or even perhaps an elephant who will look at him and give wild howls which Prof What's His Name who understands animal language will interpret as meaning, "There's the man who potshotted me way back in 1908; I did hope I'd never see him again."

Perhaps our cartoonist, who is the kindest man in the world, took a thorn out of some wandering lion's paw. In that case he will have a friend among the zoo's denizens, a creature who will look out for his interests when, as is probable, the different kinds of animals form laborless unions. There is that in our brisk air that breeds unionism.

Other officers in this society are Col. Noble B. Judah and John Borden, vice presidents (the polar bears will recognize the latter); Charles L. Hutchinson, treasurer, and John R. Magill, secretary. Others on the board of trustees are Mrs. Rockefeller McCormick, Graham Aldis, Walter S. Brewster, A. G. Becker, Boardman Conover, Oscar G. Foreman, Edward L. Glaser, Alfred E. Hamill, Howard Linn, Commissioner William H. MacLean, Francis E. Manierre, Cyrus McCormick Jr., Harold F. McCormick, Col. R. R. McCormick, Commissioner G. A. Miller, William H. Mitchell, Charles B. Foote, Bernard E. Sunny, Judson F. Stone, Elmer Stevens, Charles H. Wacker, Ezra J. Warner, and Commissioner Frank J. Wilson, with the president of the county board member ex officio.

* *

A Home for Bulgarians.

The plan is to have the membership of this Chicago Zoölogical society divided into three classes—life members, annual members, and contributing members. It is hoped that the Commercial club will take a special interest in the enterprise, see that it is properly launched and made an integral part of the city's big foundations, taking its place with the Art institute, the Symphony orchestra, the University of Chicago, and (let us hope) the Chicago opera.

As Mrs. McCormick's gift was contingent on the plan being carried out within five years of the date of gift, August, 1920, the zoölogical garden will soon begin to be a fact.

One of the recent incidents in connection with the zoo to be is the proposition to acquire some of those superfluous elephants which are eating poor King Boris of Bulgaria out of house and home. Mr. McCutcheon wants to get animals that have some especial interest, some history, or association. We hope the Bulgarian tuskers won't starve to death before we have a home for them. Why not suggest to King Boris that he feed them on the famous Bulgarian milk so conducive to longevity?

Mr. McCutcheon is leaving the zoo to the guidance of others just now. Last Friday he and Mrs. McCutcheon and their two children departed for a two months' stay on their renowned island, known technically as Salt cay but better as Treasure island. It is near Nassau, in the Bahamas. It must be a delectable retreat. When they draw up their cantilever pier they are utterly cut off from the rest of the world. A charming description of the island and their life there from the pen of Mrs. McCutcheon is appearing in the February Country Life.

* *

Across the Dunes.

If there are any desert lions to be gathered in for our zoo the commission might be given to Arthur Aldis, who is planning to lead a small party on a caravan trip across a part of the desert of Sahara. He sails for northern Africa some time next month.

From Algiers the party will motor to Biskra, which lies on the edge of the desert. A narrow gauge railroad takes them to the real caravan starting point, Tougourt. Thence by camel and mule they proceed across the shifting sand dunes of the northern Sahara to Tozeur, an Arab city.

From here they go still farther into the desert to visit an ancient town, El Oued, a city which has never known wheel traffic. At Tozeur they take the Tunis railroad to Sfax. Their automobile, abandoned at Biskra, meets them at Sfax and takes them to Gabes, where the Troglodites abide (I'd be glad to know the difference between a Troglodite and a Trilobite, wouldn't you?)

* *

The End of the Trail.

They also visit the holy city of Kelrouan, famous among Mohammedans because at the mosque of the Barber are preserved as sacred relic hairs from the prophet's beard. On the way through this part of northern Africa they will have a chance to see the great Roman amphitheater at Eldjen, next to the one at Rome, the largest in the world. All alone in the waste of sand it stands, mute evidence of the passing of the power and glory of man.

The trip ends at Tunis, an Arabian city in the possession of the French. It is as large as and much more picturesque than Algiers. The bazaars of Tunis are unequaled this side of Damascus.

Mr. Aldis expects to be back in Chicago before the end of April, when his partner, Russell Tyson, is planning a trip to France to help dedicate the American Memorial hospital at Reims. Mrs. Tyson will accompany him. Mrs. Arthur Ryerson is also arranging to be in Reims at that time. She and the Tysons are largely responsible for this permanent memorial of American sympathy with and help to France in her hour of mortal peril. Perhaps a glance at this monument to American good will may divert some of the current of criticism now being turned on us by our late allies.

* *

Chicago a "One Night Stand."

With the departure of the Chicago grand opera troupe to New York a certain peace has descended on the community. Operatic artists are a most interesting and exciting part of our municipal equipment, but we are glad that they, like our bracing lake winds and our stimulating summer hot spells, are seasonal. More than ten or fifteen weeks would be a strain on us.

However, we miss them, and would like to venture a suggestion. That is, that on their way back to this part of the country, when they will have a night between their Pittsburgh engagement on March 11 and their opening in Milwaukee on March 13, they should make a stop in Chicago and give a final performance here. We could then know what it is to be a one night stand and in the same class as Wichita. Try it, Miss Garden.

Just what a big business such a tour as that our company is now taking is may be understood from some figures which C. A. Shaw, the managing director of our opera, gave the writer. The total number of people employed by it when it is in Chicago is 626, consisting of folk from every nationality imaginable — Canadians, Belgians, Dutch, French, English, Germans, Russians, South Americans, Poles, Greeks, Austrians, and Americans.

For the grand tour it takes an advance guard of eleven baggage cars (each a seventy footer), followed by two trains of fifteen Pullmans, comprising two compartment cars, three diners, and six baggage cars. Two hundred and fifty people go out on the road, the rest of those needed being recruited at the different stops along the route. In each city sixty-five local men are needed on the stage, forty more in front of it and another twenty-five as transfer men.

* *

Matters Back Stage.

Mr. Shaw's job approaches the dimensions of those of a general conducting an army on the line of march. That he is the calm, competent mortal he is is one of the miracles which makes our opera possible.

Recently, when in answer to a somewhat general protest, it was decided to substitute "Pelleas and Melisande" for "Salome," the scenery for the former, which was already en route for the New York engagement, was discovered to be at Cleveland. Without making any fuss about it, without a murmur, Mr. Shaw recalled it to Chicago and the performance was presented as smoothly as if the stage setting had not arrived just a little while before the curtain went up.

Last Tuesday afternoon Samuel Insull, chairman of the opera finance committee, made a brief address before the annual meeting of the Friends of Opera at the Arts club. He asked for the active assistance of the members of the society in the raising of the necessary $500,000 yearly guarantee fund. An almost unanimous response answered his appeal, as the great majority of those present rose to their feet to signify a willingness to be enrolled on the lists of the workers on Mrs. Jacob Baur's drive committee.

Mrs. Arthur Meeker was elected chairman of the society in place of Mrs. Joseph G. Coleman, who resigned on account of ill health. Mrs. Edith Rockefeller McCormick continues as honorary chairman. The four vice chairmen are the Mesdames Julius Rosenwald, Arthur Ryerson, John Borden, and John A. Carpenter. Mrs. John H. Winterbotham is secretary and Herman Waldeck treasurer.

The work of the society in aid of the opera consists in stimulating interest in opera, in helping raise the guarantee fund, and in selling boxes and seats on the main floor. At the head of the box selling committee are Mrs. Kellogg Fairbank and Augustus Peabody. The opera ball which the society gives each winter in honor of the opera stars is one of the gayest and most popular of the winter's social features.

* *

Le Petit Bazar Closing.

That chic little experiment in high class shop keeping, Le Petit Bazar, domiciled in the lower part of Castberg's in Michigan avenue, announces a final sale of its attractive goods before it goes out of existence Feb. 1. It will be in the nature of a rummage sale, as everything must be got rid of tomorrow and Tuesday.

Among those helping as saleswomen for the two days will be the Mesdames Potter Palmer, John Borden, John H. Winterbotham, George Higginson, and Miss Mary Waller. The shop has for over a year made money for the Illinois Children's Home and Aid society. It is given up because the society is undertaking to finance itself on a larger, more permanent basis. The excellent work of this organization for the benefit of otherwise homeless children should find support in this community.

An enterprise with a somewhat similar aim is Lawrence hall, 2850 Lawrence avenue. This is a home for boys whose parents are either dead or whose homes have been broken up by some misfortune. There are 132 lads under the direction of the Rev. Kenneth Owen Crosby. Some of the boys attend the L. A. Budlong public school. Others go to the Lane Technical High school. Each summer they spend ten weeks at Camp Hardy, Mich. There they learn both woodcraft and agriculture.

To help provide a new and much needed cottage at this camp, to be used as an infirmary, Mrs. Robert B. Dickinson is giving a bridge party tomorrow afternoon in the Ambassador hotel. Among the patronesses are Mrs. Wayne Chatfield-Taylor, Mrs. D. Mark Cummings, Mrs. Samuel Douglas Flood, Mrs. Frederick T. Haskell, Mrs. Angus Hibbard, Mrs. George W. Meeker, and Mrs. Theodore W. Robinson.

* *

Along the North Shore.

The North Shore Theater guild is offering its second production of the season, Bernard Shaw's "Pygmalion," a comedy in five acts, for five performances, beginning tomorrow night at the Wilmette Woman's club. The next four evenings will be at the Kenilworth club, the Evanston Country club, the Winnetka Woman's club, and at Durand hall, Lake Forest.

Among those taking part in this piece are Mrs. Alanson Follansbee, Mrs. Emmons Blaine Jr., Mrs. Beazley, J. Williams Macy, and George Barbery. The play is under the direction of Donald Robertson.

The company plans two more productions, one in March and another later in the spring. Its first one, in the autumn, was highly successful and the enterprise, a novelty in its way, has proved a popular feature of life on the north shore.

WEDDINGS

Mr. and Mrs. Charles Foster Northrup announce the marriage of their daughter, Leona Edith, to William Allan Yardley. Mr. and Mrs. Yardley will live at 961 West 77th street.

Announcement is made of the approaching marriage of Miss Marie Jeanne MacKenzie, daughter of Mr. and Mrs. James M. MacKenzie of 4639 Van Buren street, to Horace Campbell Jolly, which will take place on Feb. 25.

The marriage is announced of Miss Roselyn M. Scott, daughter of Dr. and Mrs. C. S. Scott of Princeton, Ill., to Henry C. Chase, nephew of Mr. and Mrs. Frank H. Chase of Oak Park.

Mr. and Mrs. Fred Lechner of 7911 Justine street announce the marriage of their daughter, Ethel, to Robert Jones, son of Mr. and Mrs. Robert Jones of Chicago.



MRS. MILTON B. GORE.
[Laswell Photo.]

Beta chapter of Theta Lambda Xi sorority announces the marriage on Jan. 7 of its former vice president, Miss Dorothea Sparkes, daughter of Mr. and Mrs. Thomas K. Sparkes of 5758 South Park avenue, to Milton B. Gore of Milwaukee.

Mr. and Mrs. Frederic Douglas Woodruff of Maywood announce the marriage of their daughter, Genèe Althea, to William H. O'Connor, son of Mr. and Mrs. Maurice F. O'Connor of 641 Wellington avenue.

The marriage is announced of Miss Dorothy Young, daughter of O. A. Young of 2338 North Keating avenue, to Walter Gramm.

James D. Touhy of Oak Park announces the marriage of his daughter, Marguerite Helen, to James V. Kane of Tomales, Cal. Mr. and Mrs. Kane will live in San Francisco.

Announcement is made of the marriage of Miss Susan Lowrey, daughter of Mr. and Mrs. M. J. Lowrey of Oak Park, to Carl R. Kesler of Quincy, Ill. Mr. and Mrs. Kesler will live in Quincy.

Announcement is made by Mr and Mrs. Max Deutsch of 3547 West Van Buren street of the marriage of their daughter, Lillian, to Irving J. Braveman, son of Mr. and Mrs. A. M. Braveman of 5222 Prairie avenue.

Mr. and Mrs. Ivor Harris of Riverside announce the marriage of their daughter, Gwenllian Jeannette, to James Daniel Davenport. Mr. and Mrs. Davenport will live in Sturgis, S. D.

Announcement is made, by Lee Blakemore of 5455 Hyde Park boulevard of the marriage of his daughter, Alice Virginia, to William James Wignall of Chicago.

Mr. and Mrs. Charles Stanley of Oak Park announce the marriage of their daughter, Louise, to John Le Page of Detroit, Mich.

Mr. and Mrs. Augustine Joseph Cummins of 1212 East 54th street announce the marriage of their daughter, Marion Katelle, to Arthur Frankie Freelove of Kennebec, S. D.

[Continued on page six.]



MISS KATHERINE McCORMICK.
[Raymor photo.]

Miss Katherine McCormick and her cousin, Miss Marian Warner, and the former's father, Alexander A. McCormick, are leaving Chicago today for New York to sail on Feb. 18 for four months of travel in Europe. Mrs. McCormick is remaining at the Hotel Ambassador, but will join her family and niece abroad in the early spring. Miss McCormick made her



MISS MARIAN WARNER.
[Raymor photo.]

debut a year ago last summer. Her engagement to Justin C. Sturm, son of Mr. and Mrs. Andrew F. Sturm of Nebawka, Neb., was announced recently. No date for the wedding has been set. Miss Warner, who is the daughter of Mr. and Mrs. Ezra J. Warner of Lake Forest, will be a debutante next winter.

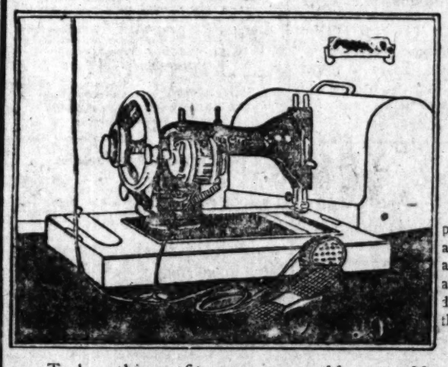


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Conform scientifically to the changing figure. Support without compression. Easily adjusted. Promote health and comfort.
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NOTE: We are now showing maternity corsets for all sizes, tall, short, slender, stout.
Dresses, Coats, Skirts, Negligees, Petticoats, Brassieres, Muslins, etc.
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Layettes 36 pieces, special 12.95
Sold Separate or Complete.
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Boguslawski
the celebrated Russian Pianist will be the feature at
Balaban & Katz's
Tivoli Theater
63rd and Cottage Grove
Tomorrow and All Week
He will play his great Liszt numbers, including the Hungarian Fantasie, accompanied by the Tivoli Theater Symphony Orchestra.
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Steinway Duo Art Piano
Used by Mr. Boguslawski
Music lovers and students—every one will find this a delightful occasion.
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Manufacturer's Surplus at Prices Next to Impossible
Last Monday We Sold Our First Allotment
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This Lot May Not Last the Day

$34
Made to sell for $70
No mail or phone orders, as these lots are limited and cannot be duplicated at this price.
To buy this outfit separate would cost: Motor, $20; Box and Cover, $10; Cord and Foot Control, $10; Attachments, $5; Machine Head, $25. Total, $70.
Our Sale Price for this complete outfit, $34.00
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Phonograph Sale
Trade in Your Present Talking Machine or Piano regardless of age or condition as part payment toward any of these bargains. We will allow full present cash value.
Sample, Slightly Shopworn and Slightly Used
PHONOGRAPHS $45
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Choice of Beautiful Oak or Mahogany Cases
FREE With Each Phonograph
12 Selections of Music
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Oak or mahogany cases, like new, and fully guaranteed, now only.....
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OPEN MONDAY EVENING

WOMEN'S CLUB PAGE

Chicago Woman's Club Host to Shut-Ins Tuesday

By Kate Webber.

THE Vocational Society for Shut-Ins will have a guest day luncheon on Tuesday at the Chicago Woman's club. Dr. Harry E. Mock will give a talk on "Human Salvage," and Horace Bridges also will speak.

Organized two years ago by eleven women, the society has made stupendous strides in its work of assisting shut-ins to become useful members of their families and of the community. Four hundred and fifty-one handicapped women and men, who are not only incapacitated and unable to leave their homes but who are shut away from most of the things which make normal persons contented, have received practical aid. Many have forgotten their afflictions in the joy of creation and in the knowledge that they no longer need be classed as "the stones that the builder rejected." They are supporting themselves either wholly or in part.

The society's aims are contained in the motto contained in its leaflet: "The object for which the society was formed was to obtain suitable and remunerative employment for shut-ins, and for that purpose, by means of vocational workers, to utilize any known talent or ability and to discover and develop any latent possibilities and thereby to assist such shut-ins to become useful, self-respecting, and contented members of society."

The officers and directors strive to keep before them these prime objects—to provide suitable, remunerative, and, whenever possible, curative employment; to maintain a high artistic standard for the products of the workers; in so far as possible to meet market demands and prices; and to keep operating expenses at the minimum.

Cases have been referred from twenty organizations in the city by personal letters from the shut-ins who have heard of the society's work through the newspapers or from their friends.

The teaching staff is made up of workers who have had various kinds of practical experience, enabling them to handle difficult problems intelligently. Under their instruction articles are created which sell for merit rather than on the basis of sympathy. Workers who heretofore have employed themselves simply to forget their ailments now receive full value for their talents.

Mrs. Hubbard Carpenter, one of the first workers in the society, recently gave over the use of the two first floors in her residence at 677 North Michigan avenue as workrooms.

Mrs. Alfred J. Benson was elected president of the society at the annual meeting. Mrs. Frank M. Pebbles Jr., who completed a two year term as president, is the first vice president; Mrs. Clarence Hough, second vice president; Mrs. Harrison T. Yeaton, recording secretary; Mrs. W. S. Ross, corresponding secretary; Mrs. Hubbard Carpenter, treasurer. Twenty women prominent in club and civic life compose the board of directors.



MRS. GEORGE A. MASON.
[Moffett photo.]

A card party will be given tomorrow afternoon at the Ambassador hotel, the proceeds to go toward the maintenance of the Lawrence Hall for Boys at 2850 Lawrence avenue, which provides a home for 132 dependent boys whose parents are dead or whose homes have been broken up. Mrs. George A. Mason is on the committee in charge of the affair, of which Mrs. Robert B. Dickinson is chairman.



MRS. ALFRED J. BENSON.
[Raymor photo.]

Mrs. Alfred J. Benson is the new president of the Vocational Society for Shut-Ins, which will have a guest day luncheon on Tuesday at 12 o'clock at the Chicago Woman's club. Horace Bridges and Dr. Harry E. Mock will be the speakers and there will be brief talks by members upon the work accomplished among the handicapped through the society and its staff of workers.

DOWNTOWN CLUBS

An interesting program will be given this afternoon at 4 o'clock at the Central Eleanor club, 16 North Wabash avenue, for the members and their friends. Girls who have attended the summer camp at Lake Geneva meet the last Sunday in each month for a social hour and renewal of acquaintances. The features of today's program will be a talk by the chairman, Miss Florence D. Bartlett, who will give a talk on "Life in the Far West." Miss Bartlett will wear a Kiowa Indian costume. The glee club will give a varied program and tea will be served.

At the regular meeting of the Chicago Woman's club next Wednesday at 2 o'clock special committee reports will be given. The Sunday Open Door will meet this afternoon at 3 o'clock, when Mrs. Mary Moncure Parker will give a number of original monologues, with Miss Amanda MacDonald at the piano. Tomorrow at 11 o'clock the second of the series of lectures for the benefit of the Boys' Brotherhood Republic will be given by Dr. Dhan G. Mukerji; subject, "The Hindu Drama." Wednesday at 10:30 o'clock the home and public welfare department will hold a business meeting at 10:30 o'clock, which will be followed by a talk by Dr. Rowena Morse Mann on "An Upset Economic World—The Way Out." At 10:30 o'clock Wednesday the education and philosophy department will hold a business meeting, when Mrs. Addison Webster Moore will give a review on Dewey's "Human Nature and Conduct." The English study class will meet Thursday morning at 10:15 o'clock. Friday at 11 o'clock the final lecture for the benefit of the Boys' Brotherhood Republic will be given by Louis K. Anspacher; subject, "What Is the Matter with the Drama of Today?" The forestry class, in conjunction with other outdoor organizations, will give a luncheon on Friday. Among the speakers will be Dr. Henry C. Cowles, Jens Jensen, Mrs. Charles L. Hutchinson, Mrs. Russell Tyson, Mrs. Leslie E. Hildreth, Mrs. Charles E. Caldwell, Mrs. Vibe K. Spicer, Mrs. Julius Rosenwald, and Ransom E. Kennicott. The monthly meeting of the better American speech committee will be held on Saturday at 11 o'clock. Mrs. William Fletcher Holroyd, delegate from the Drama league, will present "A Point of View on the Question of Our Speech," which will be followed by readings.

The Chicago College club will hold its regular afternoon tea on Friday from 4 until 5:30 o'clock. The hostesses will be Miss Katherine Hilton, Mrs. Walter Kuhlmey, and Miss Harriet Penfield.



MRS. CHARLES S. PETERSON.
[Moffett Photo.]

Mrs. C. S. Peterson is chairman of the program committee for a tea to be given this afternoon at 2:30 o'clock at the Parkway hotel by the Playgoers' club. Actors now appearing in Chicago will be guests.

Owing to the illness of Miss Julia Lathrop she will be unable to speak at the civil service meeting tomorrow evening, which was arranged jointly by the Chicago Woman's club, the Illinois League of Women Voters, and the Woman's City club. The meeting will be held at the Cordon club. Supper will be served from 6 until 7 o'clock and the program will begin at 7:15. W. B. Moulton, former president of the Illinois civil service commission, will speak on "The Administration of Civil Service." There will be talks by Miss Margaret Corcoran, field nurse in the health department, and Miss Rosaline Mason, librarian at the Chicago Public library, bearing upon civil service work. Miss Harriet Reid, arbitrator on the staff of the industrial commission, will discuss "The Illinois Industrial Commission." Mrs. Murry Nelson will preside. The citizenship class will meet in the club lounge at 11 o'clock Tuesday morning. Mrs. L. M. Fetherston will speak on "The Finished Product of Our Public Schools." The young women's auxiliary will meet at 5:30 Tuesday to study parliamentary law. The evening class in civics and parliamentary law will meet Wednesday evening at 6:30. Miss Harriet E. Vittum will discuss "Our County and Its Jail."

A program recital preceded by a students' program will be given on Thursday in Recital hall by the Chicago Woman's Musical club.

The Illinois Woman's Press association will have an editors' section program on Thursday evening at the Chicago Woman's club.

Mrs. Charles A. Clark, regional director of the Parent-Teacher associations of the Chicago district, will preside at the annual conference to be held at the Chicago Woman's club on Thursday at 1:30 o'clock. The speakers of the afternoon are Mrs. Charles E. Merriam on "Better Films"; Miss Martha Bishop, "The Home and School," and Mrs. W. F. Young, "What a Parent-Teacher Association Should Not Be."

Mrs. James B. Barnet, author of the "Magic Dye Pot," will lecture at the School of Domestic Arts and Science on "Practical Dyeing" tomorrow at 2 o'clock; and on "Artistic Dyeing" Thursday at 1:30 o'clock. Friends of the school are cordially invited to attend these lectures. "Sunday Evening Supper Menu" is the subject for the demonstration to be given by Miss Ruth Hagerty on Tuesday morning.

Students attending the school of citizenship of the Illinois League of Women Voters will join members of the Woman's City club at the dinner to be held by the latter organization tomorrow evening. "Civil Service" will be the subject of the address by Prof. Leonard White at 3 o'clock. Mrs May Wood Simons will lecture on "State Government—Its Powers and Departments" at 2 o'clock. At the morning session Miss Mary McDowell, Miss Agnes Nestor, and Miss Sophanisba Breckinridge will speak. On Tuesday morning Walter Clyde Jones will talk on "The Primaries"; Prof. J. W. Garner on "The President of the United States." At 2 o'clock Mrs. May Wood Simons will talk on "Administrative Problems in State Government," with Victor Yarros' comparison of "Forces of Good and Evil in Politics." On Wednesday Prof. Garner will talk on "America's Foreign Policies"; Miss Lita Bane, Prof. Charles E. Merriam, and Miss Jessie Binford will also speak. Educational topics to be discussed on Thursday include "Problems of the Rural School System of Illinois," C. W. Washburne; "Certain Problems of Schools in Our Large Cities," Max Loeb; "The Consumer," Miss Florence Nesbit, and "Relation of State and Federal Governments," Mrs. May Wood Simons. Mrs. Geo. Sykes will lead the round table discussion at 3 o'clock on "Methods of Teaching Citizenship." Dr. David Kinley, president of the University of Illinois, and Prof. Paul Douglas will give the pros and cons of the "Policy of Federal Aid for Public Education" on Friday as the opening discussion. At 2 p. m. Prof. Arthur Guy Terry and Prof. Edward A. Steiner will speak. Examinations on Saturday morning complete the two weeks' course. Judge Landis will address the graduates and members of the Chicago League of Women Voters at 2 o'clock at the Congress hotel. Edward Goode Woods speaks on "The Jury System."

The regular monthly meeting of the Chicago branch of the National Story Tellers' league will be held in the Chicago public library on Friday at 4 o'clock. Miss Mary Hargreaves will talk on "The Romantic Period."

The art department of the second district, I. F. W. C., will tour the Field museum on Thursday afternoon.

A tour of the central telephone plant at 311 West Washington street will be made on Tuesday by members of the I Will club.

The annual midwinter luncheon of the Illinois Colony club will be held tomorrow at 12:30 at the Morrison hotel. Among the speakers will be Mrs. Edward S. Bailey, Mrs. Ernest B. Griffin, Mrs. Lambert O. Wile, Mrs. L. H. Frensdorf, Mrs. Walter Seymour, Mrs. Philip Sattler, Mrs. J. J. Delaney, the Rev. Samuel Fallows, Mrs. Viola Greene, and Joseph R. Noel.

The monthly meeting of the Mount Vernon Seminary association will be held tomorrow at 3:30 o'clock at the Northwestern university settlement, 1400 Augusta street.

The Chicago Culture club will give its annual luncheon and matinée on Wednesday. Luncheon at the Hotel La Salle will be followed by a theater party to the Garrick.

A public installation of officers will be held this afternoon at the Atlantic hotel by the Northwest Young People's auxiliary to the M. N. J. O. H. Next Sunday the organization will give a dance at the Great Northern hotel.

Judge Kenesaw M. Landis, Edward Goode Wood, and Mrs. George Mathes will speak at the meeting of the Chicago League of Women Voters next Saturday afternon at the Congress hotel.

"The Trojan Women" of Euripides will be presented next Wednesday evening at Kimball hall by the senior class of the Columbia College of Expression. The proceeds will go toward the loan scholarship fund being raised by the alumnæ association.

There will be a meeting of the study class of the Catholic Woman's league on Saturday at 1 o'clock, followed by a mothers' day program.

The first regular meeting of the woman's auxiliary to the David Fish lodge, I. O. B. B., will be held on Tuesday at 2:30 o'clock at the Covenant club.

On Wednesday afternoon the Tuesday Art and Travel club will hold its annual matinée party at the Illinois theater.

A meeting of the Virginia colony and Powhatan village will be held on Wednesday at the Great Northern hotel. Col. John V. Clinnin will speak.

SOUTH SIDE CLUBS

The Smyth School Mothers' club, under the direction of the Chicago Woman's Aid, will meet next Wednesday at the Smyth school assembly hall. The second lecture in the series, "Fundamentals of Our Economic System," arranged by the educational department of the Chicago Woman's Aid, will be given on Thursday at 10:30 o'clock at the Downtown club. The title of Prof. Heilman's second lecture will be "Public Finance and Taxation." The symphony orchestra study class will meet at 11:30 Friday. The Chicago Woman's Aid, in coöperation with the Woman's City club and Men's City club, will be in charge of the program at the Feb. 4 town meeting to be held at the Men's City club on Saturday at 1 o'clock. The subject will be "Dance Hall Problems and the Proposed Dance Hall Ordinance." The speakers will be Miss Jessie Binford and Prof. James Smith.

At the morning session of the Englewood Woman's club tomorrow Francis G. Blair, superintendent of education in Illinois, will be the speaker. In the afternoon there will be an open meeting, when E. J. Davis and Charles E. Merriam will speak on "Representation in the State Legislature."

A meeting of the Martha Washington Woman's club will be held on Friday at the residence of Mrs. Walter Verity, 6234 University avenue.

The Hyde Park Travel club will hold a men's night tomorrow evening at the Chicago Beach hotel. Dr. R. A. White will give an illustrated talk on "Untrodden Paths in Italy."

There will be a meeting of the Mathesis club on Wednesday at Boulevard hall, Halsted and 55th streets.

On Tuesday there will be an evening meeting of the Chicago South Side club. Dinner will be served at 6:30 o'clock. Mrs. Heram J. Seifer will speak on "Current Events." Wallace Bruce Amsbury will give a lecture recital on Rudyard Kipling at 8 o'clock.

Julian B. Arnold will address the Ridge Woman's club on "World Problems" on Wednesday. Music by Margaret Weaver Bemuden.

The South Side Catholic Woman's club will meet on Thursday at 6323 Harvard avenue. The president, Mrs. Charles J. Trainor, will preside.

"The next regular meeting of the Children's Aid of Mount Sinai will be held at the Congress hotel on Tuesday. Mrs. P. M. Hoetzer is hostess of the afternoon.

The Sixth Ward League of Women Voters will meet for luncheon Wednesday at 12:15 o'clock at 6207 University avenue. J. W. Garner, professor of political science at the University of Illinois, will speak on "International Relations."

Mrs. E. Tolman East will speak on "Conserving the Nation's Jewels" on Tuesday morning before the Woodlawn Woman's club. At 2 o'clock the history and travel department will give the program.

There will be a special meeting of the Chicago Literary Score on Tuesday at 2 o'clock. The subject will be American history.

Gladstone chapter, D. B. E., will hold its monthly meeting on Thursday with Mrs. W. B. Stewart, 7249 Coles avenue.

Following luncheon on Tuesday at the Windsor Park Woman's club, Mrs. A. J. Peterson will speak on "Scientific Housekeeping."

At the Hamilton Park Woman's club on Tuesday morning, Mrs. Robert L. McCall will speak on citizenship.

A meeting of the Isaiah Woman's club will be held on Wednesday at the Community house.

The Parent-Teacher association of the Parkside school will meet on Friday afternoon. Mrs. Alfred J. Benson will speak on "Vocational Training for Shut-Ins."

Miss Mary McCowen will speak on "The Deaf Child" on Wednesday before the Parent-Teacher association of the Parker practice and junior high schools.

Dr. Philip Yarrow will be the speaker at the Vanderpoel school parent-teacher meeting to be held Thursday evening at 8 o'clock. His subject will be: "Moral Dangers," or "Where Are We Headed?" This meeting is open to all parents, mothers, and fathers.

NORTH SIDE CLUBS

Dr. W. R. Wedderspoon will speak on "The Black Tulip" tomorrow before the North End club. It will be reciprocity day.

"The Loan of a Lover," a play by club members, will be given on Tuesday before the Rogers Park Woman's club.

Mrs. Anthony French Merrill will address the Brownson circle tomorrow at 2 o'clock on "Seven Men of Power."

The Lake View Thimble club will meet on Wednesday to begin sewing for their annual spring bazaar.

The Edgewater Drama Study club will observe guest day at the residence of Mrs. Richard J. Finnegan, 5531 Lakewood avenue, on Friday afternoon.

The woman's auxiliary of the maternity and children's department of the Post Graduate hospital will meet on Friday at 10:30 o'clock with Mrs. A. Prausnitz, 843 Lafayette avenue.



MRS. CLARENCE L. HOLTZMAN.
[M. H. Sykes Photo.]

Mrs. Clarence L. Holtzman, president of the woman's department of the Chicago Church federation, and chairman of the American association and legislation committee of the North End Woman's club, has accepted the leadership of conducting the campaign among church women throughout the state in behalf of the near east relief. Mrs. Holtzman will assist Mrs. Martin K. Northam, chairman of the general women's committee in Illinois.

The Lake View Woman's club will meet on Tuesday. The study class, at 12 o'clock, under the direction of the education department, will be addressed by Mrs. Thomas O. Wallace on the subject, "Why Does the Immigrant Need Us?" In the afternoon Edna Richolson Sollitt will give a lecture-recital, "Modernism in Music."

Mrs. Walter Lynch of 6336 Magnolia avenue will be hostess for the Argyle Park Portia club on Friday morning.

A meeting of the Civic league of the Forty-seventh and Fiftieth wards will be held on Friday at the Ravenswood Y. M. C. A.

[Continued on page eight.]

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Church and Home Decorations
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77-79 East Madison St. Tel. Central 3777
Flowers sent to any destination at any time.

Pre-Inventory Clearance

Our Entire Sales Force, co-operating with the management of Bartlett's, worked all day Saturday and will be working the greater part of today repricing and remarking every article of merchandise in our store. On February 1st we start taking inventory and we are determined to clear away the greater portion of our Winter and Early Spring Apparel Monday and Tuesday regardless of the loss we incur. The partial list of merchandise gives you an idea of the remarkable values offered.

Fur Trimmed COATS



$14.00 — 178 COATS — Values to $30
Sport Coats as well as warm Fur Trimmed Coats in popular materials Values to $30, priced for clearance at $14.

$19.00 — 215 COATS — Values to $40
Extra large and comfortable fur trimmed collars—a nice selection with fur trimmed cuffs and pockets as well.

$25.00 — 186 COATS — Values to $50
Exclusive models—fur trimmed and embroidered. Highest quality of materials. Values to $50, priced for clearance at $23.

$24.85 — Plush Coats — Values to $60
Every desirable plush material included in the assortment—fur trimmings—silk lined and interlined. Special at $24.85.

Silk and Cloth DRESSES

$5.00 — 150 DRESSES — Values to $20
A nice selection of Silk materials as well as Velvets and Velours. Broken lots. Priced for quick clearance at $5.

$9.75 — 240 DRESSES — Values to $30
Crepes, Tricotines, Poiret Twills, Yalamas and other fine materials. Embroidery, bead, and ribbon trimmed. Clearance price is $9.75.

$14.75 — 185 DRESSES — Values to $40
Embroidered and bead trimmed Cantons, Chiffon Taffetas, Velvets, Piquotines. Dresses of an apparent quality, priced at $14.75.

$19.75 — 300 DRESSES — Values to $50
Most of them advanced Spring styles. Taffetas, Knitted Crepes, Cantons, Crepe Faille dresses, trimmed with beads, cascades, etc.

FUR COATS
Hudson Sealine Wraps
A Sensational Clearance Special
Only 28 of them to be sold at this price—be one of the fortunate women and secure a coat that originally sold for $150 at only $69.75. Self trimmed collar. Patterned after a most exclusive model. **$69.75**

Our Finest Coats $55
Beaver, Fox and Squirrel trimmed garments that were priced to $125. Bartlett's very finest coats priced for clearance at $55.

Fur Trimmed SUITS
Entire Lot at One Price
About 140 to Select from Tomorrow
Trimmed with Beaver, Mole, Squirrel and other high grade skins. Materials of a most superior quality. Suits that sold for as much as $60, at $19.75. Surely this is an opportunity worth investigating. **$19.75**

Plaid Shirts $6
Wonderful new spring styles in all shades.

Sport Coats $15
Mannish effects in patterns that are new.

W. H. BARTLETT CO.
206-212 State Street—South Near Adams St.

Big Clearance BARGAINS FOR STOUT WOMEN
Lane Bryant Bargain Basement
Sale Starts Tomorrow Please Come Early | ONLY BARGAIN BASEMENT FOR STOUT WOMEN | Wabash Avenue at Washington Street



Winter Coats
$17 29.50 value — **$20** 39.50 value — **$25** 49.50 value — **$35** 59.50 value
Materials: Normandy, Bolivia, Velour, Yalama, Broadcloth, Silk Plush, Zibeline, Melton, Kersey, Tweeds. Many fur trimmed models; some embroidered, self-trimmed, belted, some with convertible collars. Colors are Black, Blue, Gray and Brown. Sizes 40 to 56.



SILK DRESSES WOOL
$15 29.50 value — **$20** 34.50 value — **$25** 39.50 value — **$30** 45.00 value
All new, slenderizing models, handsomely developed in Tricotine, Poiret Twill, Serge, Velveteen, Satin, Canton Crepe, Crepe Meteor, Crepe de Chine and Silk and Cloth Combinations, embroidered, braid and self-trimmed—many colors to choose from. Sizes 40 to 56.

Suits Limited Number — **$14** 35.00 value — **$19** 45.00 value

House Dresses Sizes to 56 Bust
Housedresses. Val. to 2.95—At 1.95
Housedresses. Val. to 3.95—At 2.95
Aprons.....Val. to 1.75—At 98c

$15 29.50 value — Dress of excellent quality French Serge.

Real Plush Coat—Fashionable model of lustrous, soft finish. Large shawl collar and cuffs of black skunk dyed, opossum. $59.50 value, at **$35**

Wool Skirts, sizes to 45 waist, 6.95, 7.95 up.
Voile and Silk Blouses, 1.49, 1.95, 4.95 up.
Pantalettes and Bloomers, 79c, 89c, 1.25 up.
All Wool Sweaters, 5.85.
Petticoats, 98c, 1.39, 1.69, 4.48 up.
Union Suits, knit, medium, 1.29, 1.59 up.
Nightgowns, nainsook, 89c, 1.29, 1.49 up.
Corsets, sizes to 42 waist, 1.79, 2.49 up.

WINNIE WINKLE, THE BREADWINNER: Winnie Will Leave Pat at Home After This



NEWS OF CHICAGO SOCIETY

[Continued from page four.]

Announcement is made by Mrs. M M. De Vieau of 1110 East Marquette road of the marriage of her daughter Paula Elizabeth, to Alfred E. Den o. Los Angeles, Cal.

Mrs. M. Goldstein of 3535 Douglas boulevard announces the marriage o her daughter, Bhea, to Theodore E Strauss.

The marriage of Miss Vera Dillin daughter of E. O. Dillin of McCalls burg, Ia., to Ray O. Seaberg of Chicago will take place on Saturday.

ENGAGEMENTS

Announcement is made of the engagement of Miss Josephine Dole daughter of Mr. and Mrs. John New ton Dole of Evanston, to Gerald Mor ton Butler, son of Mr. and Mrs. Morton Butler of Evanston.

Mr. and Mrs. George W. Costello of 943 Ainslie street announce the engagement of their daughter, Alzada Ennis, to Charles Perot Whiting, son of Dr. and Mrs. A. D. Whiting of Philadelphia.

Announcement is made by Thomas C. King of Glencoe of the engagement of his daughter, Beatrice Ward, to Joseph C. Hostetler, son of Mrs. William B. Hostetler of Decatur, Ill.

Mr. and Mrs. George F. Grennon of 4149 Michigan avenue announce the engagement of their daughter, Ethel Marie, to Don Edward Fitzgerald, son of Mr. and Mrs. J. H. Fitzgerald of Utica, Ill.



MISS HELEN LUCIELLE GORDON. [Russell Photo.]

Mr. and Mrs. J. E. Gordon of 3034 Leland avenue announce the engagement of their daughter, Helen Lucielle, to Emanuel H. Fensterstock, son of Mrs. H. Fensterstock of 1735 East 67th street.

Announcement is made by Mr. and Mrs. William Kay of 1337 North Hoyne avenue of the engagement of their daughter, Norma, to Joseph A. Schwartz of 3105 Augusta street.

Announcement is made of the engagement of Miss Ruth Newman daughter of Mr. and Mrs. S. A. New man of 1464 Cullom avenue, to Jake Flower of Lexington, Miss.

Mr. and Mrs. Frank A. Brown of Wilmette announce the engagement of their daughter, Dorothy Grace, to Erwin Risley Brigham, son of Mr. and Mrs. Henry H. Brigham of Glencoe.

Announcement is made of the engagement of Miss Marion Van Horn, daughter of Mr. and Mrs. T. M. Van Horn of Oak Park, to Charles A. Anderson, son of Mrs. A. Anderson of Chicago.

Mr. and Mrs. Charles H. Herzog of 5420 Monroe street announce the engagement of their daughter, Adelaide Mae, to Charles Frederick Read, son of Mr. and Mrs. Charles Read of Oak Park.

Announcement is made of the engagement of Miss Priscilla Grace Smith, daughter of Mr. and Mrs. William Townsend Smith of Los Angeles, Cal., formerly of Oak Park, to John Ballard Whitman, son of Mr. and Mrs. C. D. Whitman of Spartanburg, S. C.

Mrs. Bernice Erickson of 3522 Walnut street announces the engagement of her daughter, Evelyn, to Milton Douglas Gill of Oak Park.

The engagement is announced of Miss Ruth Mather, daughter of Mr and Mrs. John M. Mather of Oak Park, to Charles Emerson Jenkins of Chicago.

Mr. and Mrs. J. P. Sullivan of 5836 Indiana avenue announce the engagement of their daughter, Blanch e, to Harry E. McKone, son of Mr. and Mrs. homas McCone of 223 Woodawnave.



MISS MIGNON GOTTLIEB. [Humboldt Photo.]

Mrs. Johanna Gottlieb of 827 Lakeside place announces the engagement of her daughter, Mignon, to Ben Koppel, son of Mr. and Mrs. Joseph Koppel.

Announcement is made of the engagement of Miss Esther Grable, daughter of the Rev. and Mrs. M. J. Grable of Salem, O., sister of Mr. and Mrs. Errett M. Grable of Evanston, to Henry Lee Shafer Jr. of Salem, O.

Mr. and Mrs. Seymour Guthrie of Riverside announce the engagement of their daughter, Harriet Seymour, to Keith John Evans, son of Mr. and Mrs. John Crittendon Evans of Riverside.

The engagement is announced of Miss Lois Bredvenner of 5634 Calumet avenue to Harry C. Kurtzback.

Announcement is made of the engagement of Miss Lillian Friedman, daughter of Mr. and Mrs. J. Friedman of 1841 West Taylor street, to Arthur L. Kadison, son of Mr. and Mrs. Hymen Kadison of 3351 Douglas boulevard.

Mrs. R. Tonkin of 4936 Prairie avenue announces the engagement of her daughter, Minette, to Nathan Simon, son of Mr. and Mrs. I. Simon of 4752 Indiana avenue.

Announcement is made of the engagement of Miss Eva Cohn, daughter of Mr. and Mrs. J. H. Cohn of 4719 Drexel boulevard, to Herbert L. Adler, son of Mrs. Louis Adler of 5108 Woodlawn avenue.

The engagement is announced of Miss Lillian Rutenberg, daughter of Mrs. Sarah Rutenberg of 1731 West Roosevelt road, to M. Glass of Hammond, Ind., formerly of Winnipeg, Can.

Announcement is made by Mr. and Mrs. Joseph Fruchter of 4505 Forrestville avenue of the engagement of their daughter, Rose, to Bert Ruth of Chicago.

Mr. and Mrs. S. Ratzenstein of 852 North Richmond street announce the engagement of their daughter, Gertrude, to Maurice L. Schoeneman, son of Mr. and Mrs. David Schoeneman of Chicago.

The engagement is announced of Miss Dora Lovenstein, daughter of Mr. and Mrs. S. Vance Lovenstein of Philadelphia, to Robert Bensinger, son of Mr. and Mrs. B. E. Bensinger of Glencoe.

Announcement is made of the engagement of Miss Shirley Strilky, daughter of Mr. and Mrs. A. Strilky of 5729 Indiana avenue, to Harry Nathanson of Chicago. Announcement is also made of the engagement of another daughter, Miss Frances Strilky, to Sidney Ginsburg of St. Louis, Mo.

Mr. and Mrs. Louis Harris of 3636 West North avenue announce the engagement of their daughter, Lillian, to Benjamin M. Levin of Chicago.

FUTURE EVENTS

Mrs. Thomas W. Hinde of 1534 Astor street will open her residence this week for the Thursday morning reading class.

[Continued on page eight.]

230-234 S. Michigan Ave.

GREENE'S

230-234 S. Michigan Ave. Near Jackson Boulevard Railway Exchange Bldg.—Ground Floor



Final Clearance Sale Fur Coats

Sold Below Actual Cost

$39

Values Up to $175

French Seal, Pony, Russian Marmot, Jannette Lynx Coats, Raccoon, Opossum and Marten Collar and Cuffs, at $39

French Seal Wrap, exceptional value, $69

Hudson Seal Coat, Marten Trim, at $179

French Seal, Beaver, Marten, Squirrel Trim, $119

Hudson Seal Muffs. Worth $20; while they last, at $5

Your First Opportunity to Secure

"Naro-Heel"

Shoes at Reduced Prices!

All Our $18.50, $16.50 and $15.00 Shoes—



$12.65

Sizes 2 to 11 AAAAAA to EEE

You can get the maximum of foot comfort from "Naro-Heel" Shoes. Every dimension fits the foot perfectly and holds it in place, preventing the shoe from slipping. At the same time ample room is afforded every part of the foot.

You can buy the Original "Naro Heel" triple combination last shoes only in this shop.

Lacost & Schwedler

The Narrow Heel Bootery

402 Stewart Bldg. Central 1178 — 108 N. State St.

Booklets and Measuring Charts Sent on Request — Mail Orders Filled

Peoples Gas Stores

Michigan Ave. at Adams St. and 12 Neighborhood Stores

Third Annual $2.00 down SALE

Cabinet Gas Ranges — Washing Machines
Kitchen Cabinets — Ironing Machines
Clothes Driers — Dish Washing Machines
Porcelain-lined Refrigerators

Special Price Reductions

$2.00 Down—18 Months to Pay—Special Discount for Cash



Aluminum Special—set of two WEAREVER double lipped stew pans 1 and 2 qts. Regular price $2.15. Special now at $1.00

Set of Covers to fit, special at 39c.



Right or left hand oven

$2.00 Down—18 months to pay

New Price - $54.75 and $10 Table FREE

Old Price - - - $64.84

Full capacity, composite cabinet range; spacious oven; rust proof linings; nickeled bake oven doors; angle iron burner frame; enameled door panels, splasher back, oven side, broiler pan and burner tray. Touch-a-button lighter. Delivered, connected free, 25 ft. pipe if necessary.



$2.00 Down—18 months to pay and $10 Table FREE

Your laundress can do twice as much work with a Simplex. Unusual terms opportunity. Bench included. Delivered, connected, demonstrated in your home free. Investigate this offer.

FREE

This $10 Table

This attractive and durable table, 25 x 41 inches, with white porcelain top given FREE with purchase of any one or more articles named in above Sale Tag.

This Week Special:

BREAD TOASTER—Toasts 4 slices at a time—

25c

You have a charge account with the Peoples Gas Stores if you are a customer of the Gas Company.

Builders and owners of flat buildings and others interested in quantity purchases will find it profitable to pay us a visit.

$1.00 GAS on meters read Feb. 1st

Peoples Gas Stores

Michigan Ave. at Adams St.

8:30 a.m. to 5:30 p.m. every week day



$10.00 for Old Gas Log

We will allow you $10.00 for your old gas log, if replaced by the purchase of a Radiantfire of the fireplace type. Consumes less gas—5 times as much heat. Makes your home cheery, inviting. Come in and enjoy Radiantfire demonstration.



Right or left hand oven

$2.00 Down—18 months to pay

New Price - $59.47 and $10 Table FREE

Old Price - - $67.15

A high grade cabinet range in every way. Enamel splashers, door panels, broiler pan, burner tray; touch a button lighter. Delivered, connected free; 25 ft. pipe if necessary.



Now $30.80

Old Price $35.00

$2.00 Down—18 months to pay

Circulating Tank water heater. 25ft. double coppercoil. Delivered, connected free, including flue connections and city permit for installation. 25 ft. gas pipe if necessary.

And Peoples Gas Stores in Your Neighborhood—12 Locations

Open till 9 P. M. Thursdays and Saturdays

3643 Irving Park Blvd. — 1641 Milwaukee Ave. — 3734 W. 26th Street. — 731 W. 63rd Street
3071 Lincoln Avenue — 2142 W. Madison St. — 3478 Archer Ave. — 9051 Commercial Ave.
408 W. North Avenue — 1709 W. Roosevelt Road — 103-5 E. 35th Street — 11025 S. Michigan Ave.

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THE FIRST STORE IN THE LOOP

HOME OF S. & H. TRADING STAMPS

Starting at 8:30 Monday Morning on the Sixth Floor

Sale of the Famous Red Cross Mattress

$31.50

This is the famous "Red Cross" mattress which has been made in Boston for years and shipped all over the United States from there. Now these people have opened a Chicago warehouse, and Rothschilds' are the first to introduce this mattress in Chicago. If you paid $50.00 you could not get a better mattress. In fact, we sold this mattress at $60.00 here in our department in 1920.



Here's the biggest value we've seen in fine mattresses in many a long day—quality and cleanliness, at extreme price reductions.

The famous Red Cross Mattress—is made of the finest silk floss—a super-quality bedding building material which is warm and light, sanitary, even vermin proof.

Every one is hand made and sealed in the factory in the container in which it comes to your door—absolutely no opportunity to pick up dirt or dust on the way.

Sixth Floor.

Our guarantee, as well as the maker's, is absolute protection against any flaw in workmanship or material.

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Booklet free. Send 10c for special trial size.

The Convenient Kind of Coffee

Mr. Washington's refining process removes all waste matter and leaves just the goodness of pure coffee. Always delicious.

You merely add hot water. No waste. No coffee pot.

Every can guaranteed to give satisfaction. Never varies.

G. WASHINGTON COFFEE REFINING COMPANY, 521 Fifth Avenue, New York

G. Washington's COFFEE

CONVENIENT AND ECONOMICAL

Remember the Number—"Sweet Sixteen" So. State St.

WALTER'S

THE STORE OF BETTER VALUES

16 South State St., near Madison St.

New Spring Dresses

Featured for Tomorrow—Extraordinary Values at



$14.75

It will pay you well to visit "Walter's" tomorrow and look over our magnificent display of new Spring Dresses featured at $14.75. Every new fabric—Silk Taffeta, Crepe Romaine, Paisley Crepe, Canton Crepe, Satin Crepe, Tricotine, Poiret Twill—all newest Spring shades—French Blue, Browns, Carmel, Jade, Gray, Mohawk, Navy, Black—distinctive styles for Women and Misses—all sizes—remarkable values offered tomorrow at $14.75

Closing Out—COATS

Final Clearance Winter Coats—Cloth and Plush—all sizes, including Fur trimmed models—Values up to $45.00—on sale tomorrow at $14.75

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Several Hundred 9x12

Royal Wiltons

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Retail salesroom is only a few minutes west of the loop. Open 8:30 to 5:30 daily. Thursday nights till 10:30.

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OLSON RUG CO.

1500 to 1512 W. Monroe St.

Subscribe for The Tribune.

MUSIC AND THE MUSICIANS

"Some Facts" Are Notable Proof of Orchestral Deeds

[Continued from page one.]

continuous pleasure, and she displayed no little skill in the coloring of her amorous entreaties."

Both, however, agree upon Conductor Giorgio Polacco. The Tribune says he was the real star of the evening, and the World proclaims: "He led a performance of quivering intensity, perfect ensemble, and nervous strength yet never once did the orchestra even suggest encroachment upon the rights of the singers."

* * *

With the Melody Makers.

One reads of many pleasant musical events impending within the next few days. Among them are the return of Fritz Kreisler, the emperor of all violinists; the Chicago debut of Grace Welsh, pianist; the sudden engagement of Hans Muenzer, another violinist, to appear with the Chicago Symphony orchestra this week; and a recital of sonatas for piano and cello by Rudolph Reuter and Hans Hess. A feature of the last named program will be the first local performance of a sonata in C major by Clarence Loomis, Chicagoan. It is dedicated to Mr. Hess.

A pupils' recital looking as though it were quite out of the ordinary run of pupils' recitals will take place at Orchestra hall tomorrow night. It will be given by members of the Master School of Bush conservatory. What takes it out of the ordinary is that members of the class have been selected solely on the basis of talent, not even by competitive examination, but by measuring up to a standard, and then are given free tuition to fit them for professional life. Charles S. Peterson is the patron.

A bulletin telling that Vasa Prihoda is coming back to Chicago for a recital next Sunday afternoon in Kimball hall makes pertinent, perhaps, the special circumstance which sent the young Czech into European prominence. He had asked for and obtained a mere job in the orchestra of a well known restaurant in Milan, little more than two years ago, on the plea that he was hungry and homeless. Although a pre-armistice enemy, the leader liked the youth (whose name was then spelled Prahodta), and permitted him a solo each evening.

A friend of the restaurateur was a friend of Toscanini, too, and the famous conductor was asked to listen in on the boy. Toscanini listened in and, when the soloist had finished an ornamental passage, jumped to his feet and screamed: "'Tis Paganini! 'Tis Paganini born again!"

Within a single week, so great is Toscanini's hold on the Italian public, Prihoda was rolling in such prosperity as the Italian lira in bulk permitted. The story is vouched for by a Chicagoan who was in Milan at the time.

The most frequent of Chicago visitors among the pianists whose names are high in the catalogue, Leopold Godowsky, is coming again, but this time to say "Au revoir!" for a period of at least two years, he explains. He is ready for a world tour originally planned to begin in January of 1920 and interfered with by the exactions of the passport men. The story has often been told of how Godowsky, accepting a court position from the late Franz Josef, automatically and unwittingly terminated his rights and privileges as an American citizen. That was many years before the world war; but our entrance into that conflict was necessary to make clear to the famous pianist just what he had done. All's well now, however, and soon he will go away from here.

Lois Ewell, who used to sing here with the Aborn and Century opera companies, had a recital scheduled for next Tuesday night. Between the announcement and the performance she became seriously ill, consequently the recital has been postponed until next month.

The Musical Digest, published in New York, edited by Pierre V. R. Key, and going in heavily for reprints from other publications, attempts to break a lance of wit on this department for referring to Vicente Ballester, a Spaniard, as having a beautiful Italian voice. What the Digest does not seem to appreciate is that the word Italian in this connection applies to kind of voice and style of singing rather than geographical location. It may also be interested in learning what has also escaped its attention—namely: that the first name of the artist is Vicente and not Vincente.



HANS HESS.
[De Gualdre photo.]

One of the features of the violoncello and piano recital by Hans Hess and Rudolph Reuter Tuesday night will be a sonata for those instruments composed by Clarence Loomis of this city. It is dedicated to Mr. Hess, and on Tuesday night it will receive its first Chicago performance.



FRITZ KREISLER.

After all the excitement here and there about this and that young violinist, Fritz Kreisler returns to the field and proves all over again that he is the leader of them all. This noted artist will be back in the city today after a European tour in which he has played at most of the capitals and music centers.

RECITALS AND CONCERTS

TODAY—At 3:30: Fritz Kreisler, violin recital; Auditorium. . . . Flonzaley quartet, chamber music program; Blackstone theater. . . . Robert Macdonald, pianist, and Arthur Kraft, tenor, joint recital; Playhouse. . . . Grace Welsh, debut piano recital; Grand Opera house. . . . At 3:15: Sinai Symphony orchestra, Jacques Gordon, conductor; Mrs Morris Rosenwald, soprano, soloist; Sinai temple.

MONDAY—At 8:15 Concert by members of Master school, Bush conservatory; Orchestra hall.

TUESDAY—At 4:15: Chicago Symphony orchestra, concert, Frederick Stock, conductor; Mandel hall. . . . At 8:15: Organ recital by Richard Keys Biggs of New York; St. James' Episcopal church. . . . Sonata recital by Rudolph Reuter, pianist, and Hans Hess, violoncellist; Kimball hall.

THURSDAY—At 4: Children's concert by Chicago Symphony orchestra, Frederick Stock, conductor; Orchestra hall. . . . At 8:15: Helen Brown Read, soprano recital; Lyon & Healy hall. . . . Edison Symphony orchestra, fifth concert, Morgan L. Eastman, conductor; Mae Graves Atkins, soprano, soloist; Orchestra hall.

FRIDAY—At 3:15: Chicago Symphony orchestra, in subscription concert, Frederick Stock, conductor; Hans Muenzer, violinist, soloist; Orchestra hall; program repeated Saturday at 8:15.

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Special Offerings in the O-G Semi-Annual Sale!

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(also all silk)—full fashioned, in all smart shades
A pair $1.95 *3 pair* $5.60

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Full fashioned, black only
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Gunmetal or black, superb quality, ultra-smart
A pair $5.95 *3 pair* $17.35

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Just a few short days remain before inventory! And, due to the shortness of time, no chances can be taken in allowing these coats to be carried over into the next season. *The Adler Company does not carry apparel from one season to another.* Accordingly, prices have been sufficiently reduced to sell every garment in these groups.
These coats are perhaps the most remarkable values in Chicago, as you will agree the moment you see them.

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Each one of these coats is an exclusive Adler model, of the type that is becoming so famous in Chicago. The materials consist of Bolivia, Pollyanna, Armeda, Panvelaine, English Fabrics, and other favored materials! Almost all exquisitely fur trimmed and portraying newest style effects.

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Coats up to $75 final reduction — $35
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Due to these extreme reductions it is impossible to allow exchanges, refunds or credits. The earlier you shop, the wider your choice.

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LET us send a genuine Victrola to you. You need pay no money down on the instrument. Pay only for the first selection of records. You may select any model you please. This new proposal permits you to test it in your own home. The balance may be arranged in convenient monthly payments. This is the modern way to buy. Play and enjoy the Victrola while you pay for it.

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Victrola Style No. 9. Mahogany or Oak. Price $75. Equipped with all the latest improvements. The outfit at $83.50 includes two 10-inch Record Albums at $1.25 each, one 12-inch Record Album at $1.50, and 12 selections (six 75c double-faced 10-inch Black Label Records) of your own choice.

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OUTFIT No. 300
Of The Console Type
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Victrola No. 300. Mahogany, Oak or English Brown. Newest type, low and long with cabinets at each side of tone chamber. The outfit at $270 includes five 75c double-faced 10-inch Black Label Records, five $1.25 double-faced 12-inch Black Label Records, and $10 worth of Red Seal Records, all of your own choice.

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$293.75
Victrola No. 120. Mahogany or Oak. Price $275. The outfit at $293.75 includes five 75c double-faced 10-inch Black Label Records and $15 worth of Red Seal Records by such well-known artists as Galli-Curci, Caruso, etc., all of your own choice.

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The Victrola with its library of over 5,000 selections offers you years of delight. Your interest and pleasure are ever new. Most popular of all music are the familiar classics. They satisfy the instinctive hunger for good music. The compositions of MacDowell, Nevin and a host of others are brought to you through the Victrola. You will find your favorites played and sung most pleasingly on it.

The Great Singers
It is notable that the great singers record exclusively for the Victrola. This is because they are assured of a lifelike reproduction of their voices. They are unwilling to impair their reputations by faulty recordings of their singing. Would you not be delighted to have McCormack, Galli-Curci, Farrar, Zanelli, and the immortal Caruso sing for you? What a memorable evening's entertainment they would furnish!

Dance Music of the Day
In this department of music the Victrola is supreme. Such famous orchestras as Paul Whiteman's and the Benson Orchestra of Chicago bring to you the most popular and up-to-the-minute dance music. Their recording of it is inimitable. All the sparkle and zest of their original playing is yours to enjoy. They are the inspiration of many impromptu dances. Just put on a record, roll back the rugs and yours will be the merriest of dancing parties.

Do Not Wait!
Take advantage of this offer. Let us send a Victrola to you. Play as your very own the Victrola, then you will know more than words can tell what a real Victrola is. Surely you need not deny yourself possession of one.

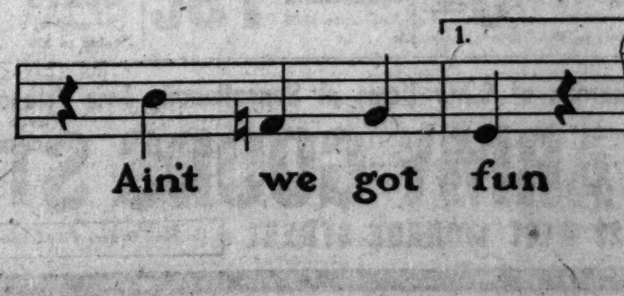
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Fill out the coupon above. We will send to you a catalog showing a complete line of Victrolas. Talk it over with your family. Select the instrument you think is best suited for your home. Then, come in and see us, but do not delay. Send for the catalog. Your request implies no obligation.

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News...of.... CHICAGO SOCIETY

[Continued from page six.]

After a strenuous round of gayety, which started in the early fall and ended with the close of the opera season, society is taking life at a slower pace just now, and, for the first time in several months, no dances or large entertainments are scheduled for this week. Southern Europe, California, and Florida are drawing many of their tourists from Chicago, and by Ash Wednesday (March 1) the greater part of society will be in warmer climes than ours.

Mme. Julia Claussen will give a recital this afternoon at 5 o'clock at the South Shore Country club. At 8:30 o'clock a screen version of "Three Live Ghosts" will be presented. The first rehearsals for the 1922 South Shore Follies will be held Tuesday evening, Feb. 7, in the men's locker room.



MRS. JOSEPH J. RICE.
[Lavecchia photo.]

Mrs. Joseph J. Rice, formerly Miss Louise Schlacks, and her husband are spending their honeymoon in Miami, Fla. They were married on Jan. 14 at St. Mary's of the Lake church. They will live at 1538 North La Salle street.

Dhan G. Mukerji will lecture on "The Hindu Drama" tomorrow morning at 11 o'clock in Recital hall, Fine Arts building, under the auspices of the Chicago Woman's club committee of the Boys' Brotherhood Republic. This is the second of a series of three lectures. Dr. Louis K. Anspacher will give the last lecture on Friday, Feb. 3.

Mrs. Robert B. Dickinson is in charge of a bridge party to be held tomorrow afternoon at the Hotel Ambassador for the benefit of Lawrence hall for boys.

The Midland Authors' Chinese Poetry dinner will be held tomorrow evening at Mon Fong Lo's restaurant. Some of the guests will be Admiral Ting Kan Tsai and Witter Bynner. Eunice Tietjens is to be toastmistress.

The ninth annual breakfast and theater party of the Sunbeam league will be held Saturday at the Hotel La Salle. Miss Helen Johnson, the social chairman, is in charge of the sale of tickets, assisted by Miss Adelaide Moore.



MISS HELEN SPILVER.
[Mabel Sykes Photo.]

Mr. and Mrs. H. F. W. Spilver of 5429 West Monroe street announce the engagement of their daughter, Helen, to Lowell Horsey, son of Mrs. I. M. Horsey of 806 North Menard avenue.

PERSONALS

Mr. and Mrs. John B. Lord of 229 Lake Shore drive have gone to Pasadena for the balance of the winter.

Mrs. James A. Edwards and Miss Marjorie Edwards of the Hotel Ambassador left yesterday for New York for a visit with the former's daughter, Mrs. Frederick Rogers, before sailing for a Mediterranean trip.

Mrs. Homer W. McCoy of 999 Lake Shore drive has returned from Cleveland, where she visited her son-in-law and daughter, Mr. and Mrs. William Bush Simmons. Mr. and Mrs. McCoy will sail on Feb. 23 for a six weeks' stay in Jamaica.

Mr. and Mrs. Carter Harrison, who are on a trip around the world, are now in India. They are expected to reach home about June 1.

Mr. and Mrs. Henry A. Haugan, Henry A. Haugan Jr., and Mrs. Jacob F. Heissler have left for a several months' stay at Coronado Beach.

Mrs. Morris M. Townley of 65 East Oak street and Miss Lydia Coonley, daughter of Mr. and Mrs. John Stuart Coonley of 1245 Astor street, sailed yesterday for France to spend the winter in Italy. Mr. Townley will join them in Paris in the early spring.

Mr. and Mrs. Morris Glaser (Margaret Barnes) are in Honolulu on their wedding journey. Later they will return to California, lingering there until about May 1.

Mrs. Frank Townley Brown of 426 Surf street has gone to Washington, D. C., for a visit. From there she will go to New York for a fortnight's stay.

Mrs. Hartwig C. Wolfe and daughter, Helen Louise, of the Sisson have left for California, where they will remain until the late spring.

Women's Work the World Over

Mrs. Laura Knight, a London artist, has accepted the invitation of the Carnegie institute of Pittsburgh to be one of the jurors for the next international art exhibition to be held in Pittsburgh this spring.

The Esthonian war office has drafted a law proposing that women should be mobilized in event of war. All women between the ages of 18 and 41 would be given useful work, compatible with their sex.

Miss Mabel Gessner of Baltimore, Md., has been appointed a passenger agent of the Baltimore and Ohio railroad, being the first woman ever to hold such a position. Her work will be the development of passenger travel for women with a view to making it more comfortable and efficient.

Women pass through mental stages at the age of 28, 35 and 45.

In proportion to the total population Nevada has fewer women than any state.

Miss Mary T. Loomis owns and operates a school for wireless telegraphy in Washington.

Miss Mary Houston owns and manages ten of the most valuable farms in Oklahoma.

The engagement ring of Princess Mary of England is set with a single emerald, signifying "success in love."

Unemployment among women in Great Britain has decreased more than 33 per cent during the last six months.

Five thousand women in France between the ages of 15 and 30 are taking part in athletics in which men have figured mainly in the past.

Even after her marriage Princess Mary of England will continue to draw, as long as she lives, an annual income of $30,000 from the government.

Besides being the only woman bishop in the world Alma White is editor of six religious papers. She founded the Pillar of Fire church, which has communicants in all parts of the world.

Mrs. Thais Lucander, a Russian by birth, Finnish by marriage, and a member of the Chinese government, is now in this country for the purpose of studying journalism and economics.

France has a woman champion featherweight boxer in the person of Mme. Jeanne Le Mar, who is out with a challenge to all comers at 118 pounds.

Miss V. A. Drummond, who has just concluded a full apprenticeship as an engineer in one of the big shipbuilding plants on the Clyde, is the granddaughter of the first Baron Amberst.

Two Atlantic liners have women policemen, Mrs. Mary Koin looking after the working force on the Pocahontas, and Mrs. L. E. Barron acting in the same capacity on the America.

Among the students enrolled at the University of Akron, O., there are ten married women. One of these women has four children, and another a son attending the engineering school at the same university.

Miss Alene E. Frawley, a nurse in the United States army and wounded seventeen times while on the battle front in France, is entitled to wear seventeen wound stripes, exceeding in number those worn by any other woman.

The admission of women to the bar in the province of Quebec is being bitterly opposed.

A woman of 25 has fewer chances of living to be 50 than a man of the same age.

One of the largest storage house and moving van concerns in New York is managed by a woman.

England has a large engineering works managed entirely by women.

Kentucky has forty-six women clergymen and fourteen women lawyers.

Mme. Bres, the first woman doctor in France, has just died at the age of 86 in the workhouse after practicing a half century.

Only a small precentage of the girl immigrants to America are bolsheviks.

Women police patrol the streets in Petrograd with carbines at their sides.

One of the largest trust companies in St. Louis has two women directors.

Kentucky has sixty-five women managers and superintendents of manufacturing establishments. From 1910 to 1920 the number of working women in the state decreased from 147,000 to 131,000.

Mrs. Abbie Brown Marshall of Gloucester, N. J., hasn't missed a Sunday school session in thirty years.

More babies were born at sea during the last year than at any period since records have been kept.

Mrs. Ella M. Fisher, one of the five women recently passed by the Ohio State Bar association as eligible to practice in that state, did all her studying in a night school.

Common observation shows that the girl of today who takes regular physical exercise and who practices deep breathing is deeper chested than the girl of the past who didn't exercise.

According to Wu Ting-Fang, former Chinese minister to the United States, the women of his country bob their hair, wear tight trousers, and go their occidental sisters one better in many ways.

Starting in a small way, Mrs. Sydney Sharpe of Porum, Okla., has gradually increased her farm land holdings until she now has an 840 acre farm which she operates all by herself. She raises everything, from corn and cotton to pure bred Duroc hogs, Jersey cows, sheep and horses. By adopting modern machinery Mrs. Sharpe has been able to accomplish what many a man would hesitate about tackling.

The employment bureau of the national board of the Young Women's Christian association places more than 70,000 girls and young women in positions each year.

Hours of women workers in hotels are regulated in twenty of the twenty-two states west of the Mississippi and in five east of the Mississippi.

Cornelia Sorabji, India's first woman barrister, has begun practice in Allahabad.

Before her marriage to H. T. Ashurst, United States senator from Arizweather station at Flagstaff and the first woman in the United States to whom such responsibility was intrusted.

The Betsy Ross Building and Loan association, recently incorporated in New Jersey, is the first of its kind in that state, being composed solely of women, every official, from counsel to members of the board of management, being a woman.

Some of the women who have recently forsaken their social obligations for business careers are: Mrs. Ledyard Stevens, misses' dress shop; Mrs. Charles De L. Oelrichs, perfumes; Miss Clare Cassell, specialty shop, and Mrs. Norman de R. Whitehouse, leather.

NEWS OF THE CHICAGO WOMEN'S CLUBS

[Continued from page five.]

The woman's auxiliary of Temple Sholom will give the annual cafeteria supper this evening at the temple house, Pine Grove avenue and Grace street. The monthly meeting will be held on Wednesday afternoon.

Kilo association will meet at the Illinois Women's Athletic club, 820 Tower court, on Thursday at 2 o'clock. There will be a musical program and Mrs. Edward Bemis will talk on "Immigration."

WEST SIDE CLUBS

R. E. Pattison Kline will speak at a men's night meeting of the West End Woman's club tomorrow evening.

A social meeting of the Hull House Woman's club will be held on Wednesday afternoon.

The Chicago Commons Woman's club will meet on Tuesday at 2 o'clock.

Mrs. C. R. Dutcher of 222 North Lombard avenue, Oak Park, will be hostess for the Tuesday Study circle this week.

The civics department of the Millard Avenue Woman's club will furnish the program on Friday. There will be an address, "Law, Lawyers, and the People," by John R. O'Connor.

The department of music of the Austin Woman's club will present the program tomorrow. Mrs. Russell Opdyke will address the public affairs class on Tuesday at the community center.

SUBURBAN CLUBS

There will be a general meeting of the Hinsdale Woman's club on Tuesday afternoon, when the local branch of the Infant Welfare society will be in charge.

Miss Carolyn Wilson will speak on "Smoldering Asia" and Myron E. Adams of the Fort Sheridan association will talk on "Industry Discovers Community Values" at the Nineteenth Century Woman's club tomorrow.

On Wednesday afternoon the social economics department of the Woman's Club of Chicago Heights will visit several factories in the district. There will be a meeting of the art and literature department on Thursday morning.

The literature department of the Wheaton Woman's Department club will give a French program on Tuesday afternoon.

Mrs. Thomas Crompton, director of the art department, will have charge of the program of the Cicero Woman's club at the meeting to be held Thursday evening at 8 o'clock.

The Crete Woman's club will hold its annual social evening on Thursday night at 8 o'clock. The music department will present the program.

On Tuesday, at the River Forest Woman's club, Howard P. Castle, representative from the Seventh district, will speak on "Our General Assembly and Recent Legislation."

NEWS OF THE MEN'S CLUBS

On Tuesday noon Rotarian Pompeo Coppini will address the Woodlawn Business Men's club, his subject being "The Place of Art in Community Development." Alfred Reeves of New York, general manager of the National Automobile Chamber of Commerce, will be the speaker at the luncheon of the Rotary club of Chicago on Tuesday. Mr. Reeves is an acknowledged authority on the condition of the motor industry. His subject will be "Putting America on Wheels." It is expected on account of the automobile show that there will be many visitors here connected with the automotive industry.

H. C. Goettsche will speak on "How Depreciation Affects Your Income Tax and Books" on Thursday at the weekly luncheon of the Kiwanis club, to be held at the Hamilton club.

The Canadian Club of Chicago will give an informal dancing party in its quarters at 104 West Monroe street next Saturday evening.

The Lions' Den of Hyde Park, which was organized recently with a roster of 80, held its charter membership banquet on Wednesday evening at the Cooper-Carlton hotel. The weekly luncheon will be held on Tuesday.

"Civilization and Art" will be the subject of a lecture at Sinai Social center by Prof. I Stoughton Holborn of Oxford university, England, tomorrow evening at 8:15 o'clock.

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CHICAGO'S GREATEST Fur Coat Sale

THE fur coat sale all Chicago has been waiting for starts tomorrow—our end-of-the-season Fur Sales not only attract Chicago patrons but women in nearby cities look forward each year to this now famous yearly event. **And true to our reputation, we give you unrestricted choice—every fur coat in our establishment—at sensationally reduced prices. BEAR IN MIND**—every "Komiss" fur coat is made of very choicest full skins—thoroughly well made—and in the most advanced styles. Come tomorrow and select your Fur Coat. **We guarantee that you'll not be able to duplicate values like these anywhere in the United States.**





Sale Opens Monday, January 30th, at 8:30 A. M.

$350 Genuine Hudson Seal Fur Coats Beautiful collars and cuffs of Marten (skunk) made of choicest skins—heavy silk lined—fashionable 1922 models—on sale tomorrow at only $225

$350 JAP MINK COATS Well matched; very newest models, tail trimmed, on sale tomorrow at only $195

$350 SCOTCH MOLE WRAPS Latest Dolman effects, carefully made of choice skins; tomorrow at $169.75

$350 HUDSON SEAL WRAPS Full generous models, 48 in., choice full skins. Extraordinary bargains tomorrow at $375

$150 RUSSIAN CONEY Skunk trimmed Coats—newest models—sensationally reduced tomorrow, $59.75

EXTRA! Genet Lynx Fur Coats $55 values, on sale tomorrow at $28

EXTRA! Hudson Sealine Fur Coats 40-in. lengths, $150 values, at half price $75

EXTRA! Raccoon Coats 36-inch, $225 values, on sale at $98.75

$1,500 genuine Mink Wraps, with tails and paws—fine American Mink, reduced to $775

$225 Hudson Sealine Coats, genuine Marten collars and cuffs, reduced to $110

$600 genuine Mink Capes with tails and paws; newest models, reduced to $375

$600 Hudson Bay Beaver Coats, very elegant models, reduced tomorrow to only $350

$500 Alaska Seal Coats, 40-inch lengths, genuine seal skins, reduced to only $250

$550 Broadtail Coats, Sable Fitch collars and cuffs, reduced to only $195

$650 Alaska Seal Coats, 40 inch lengths, with Skunk collars and cuffs, reduced to $350

Russian Kolinsky Marmot Coats—40-inch length—extraordinary value—reg. $150 value on sale at $69.75

$150 Hudson Sealine Delmans, full, well made models, on sale at $85

$325 Northern Raccoon Coats, in full 36-inch models—select skins—on sale at $135

FINAL SALE—all Coats, Suits, Dresses

Those looking for rare bargains in Winter Coats, Suits and Dresses will find what they want here tomorrow at sensationally reduced prices:

$ 45 Coats at $15.00
$ 65 Coats at $25.00
$ 85 Coats at $35.00
$110 Coats at $45.00
$125 Coats at $59.75
$175 Coats at $75.00

All Dresses $50 to $200 values, on sale tomorrow. Seven great groups: $15.00, $19.75, $25.00, $29.75, $35.00, $39.75, $45.00.

$ 50 to $ 75 Suits—at $15.00
$ 85 to $110 Suits—at $25.00
$115 to $125 Suits—at $35.00
$175 to $250 Suits—at $69.75

Extra Size Plush Coats, H. & H. Baffin Seal—Opossum trimmed—(sizes to 58 stout)—values to $75—tomorrow $45

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Carloads and Carloads and Carloads of U.S. Government Surplus Stock

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CIGARS Airdale Brand Monday, 1c
Pork and Beans Good Pack in 7 lb. cans. Per lb., 3c
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OVERCOATS Blanket lined. Some with fur and Astrakhan collars. Values to $30. 14.75
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ART AND ARTISTS

Work of Chicago Artists on View at the Institute

By Eleanor Jewett.

UNDOUBTEDLY the most important showing of pictures, as far as Chicago painters are concerned, given each year at the Art institute is the annual exhibition of work by artists of Chicago and vicinity. This year is no exception to the rule. Though the "vicinity" artists do not apparently count for many, yet Chicago itself is excellently and numerously represented. Once a Chicago artist always a Chicago artist is one of the reasons for the success of the exhibit. For example, some of the best work to be seen are the paintings by Jessie Arms Botke, now for several seasons a citizen of California—but formerly of Chicago.

In the rush of a press view, minus time and minus catalog, it is difficult sometimes to sum up a show in more than the most hasty, almost superficial way. This being the case, however, it gives one an excellent excuse for referring back to the exhibit even a week or two weeks after its ostensible opening. The first day of the Chicago show was Thursday. The press view was given on Wednesday. So, in all probability, with the greatest of cheer, this column will devote some space for the next several Sundays to the recounting of fascinating bits about the various paintings, here and on later days neglected.

For today it is enoug to state that the exhibition is in every way worthy to rank with its predecessors. There is a great deal that is beautiful to be seen. There are some hauntingly lovely paintings shown; others that are charming; a few rather more commonplace; little that is deserving of the mitten.

To prove the care with which the paintings were selected it may not be out of place to mention that approximately 1,050 pieces of work were submitted for the show, sixty of these being sculpture. Of the more than 900 paintings, about 259 are hung. There was, as one might say, a goodly bit of discarding before the final decisions were made. But such discarding is worth while. The Chicago show should stand for the best that Chicago artists can do.

Although the handicap of no catalog is a drawback, yet it is possible, while not mentioning the paintings by name, to say a word or so about various of the artists in the exhibition. This possibility, we may add in a brief aside, is because of their ability to write their names clearly upon their canvases—though that is not their only claim to fame.

Gerald A. Frank is represented by a group of paintings, among them a portrait of Mary Garden, in the dark wig and brilliant costume of Carmen, which was awarded the Municipal Art league portrait prize. It is a decorative and interesting likeness.

Pauline Palmer has several paintings. One lovely one is of a young girl seated at her dressing table, and another is of a girl seeking her fate in the round opalescence of a crystal ball.



"Gathering Grapes," by Marie Blanke, one of the most charming of the pictures of children in the Chicago artist exhibition which opened Thursday at the Art institute.

Frank V. Dudley has a number of beautiful scenes from the dune country—that favorite hunting spot of his.

Frederic M. Grant is represented by an excellent still life, a decorative harvest painting, and a larger canvas that one usually attributes to him of a holiday among the nymph world in a delicious garden where cupids are mirrowed in a pool, and the queen of beauty is throned aloft on a golden chair embowered in sweet green leaves.

Among the other artists, friends from former exhibits, are James Topping, Irma Kohn, Joseph Birren, R. F. Ingerle, Karl A. Buehr, Anna Lee Stacey, Carl R. Krafft, Karl Plath, Anna Lynch, L. Hartrath, and Adam Emory Albright.

Among the prize awards are the Joseph N. Eisendrath prize of $200 to Hester Bremer for her fountain, "Mother and Child"; the Clyde M. Carr prize of $100 to the painting "Beneath Clouded Skies," by E. Martin Hennings; the Municipal Art league portrait prize of $100 to "Mary Garden," by Gerald A. Frank; the Mrs. William O. Thompson prize of $100 to Karl Buehr for the canvas, "Girlhood"; the Business Men's Art club prize of $100 to "Autumn Tapestry," by Henry Leon Roecker; the Renaissance prize of $100 to "The Healing Light," by Hoeckner; the Englewood Woman's club prize of $50 to "Meditation," by Maximilian Hoffman; and the Austin Woman's club prize of $50 to Jeffrey Grant for the picture, "Seagulls' Rock."

In the print room of the institute the opening of the annual exhibition of etchings under the auspices of the Chicago Society of Etchers created great interest on Thursday. This, too, is a representative exhibit, including some strange names, but more familiar ones. The four Logan prizes were awarded this year to "Fountain," by Cleo Damianakes; "Maine Coast," by Sears Gallagher; "Pont Marie, Paris," by Robert F. Logan, and "Oriental Alley," by J. W. Winkler.

At each of the annual etching exhibitions the society purchases a number of etchings, which it presents to the institute for its permanent collection.

This year the etchings given to the institute are "Las Gomas," by Roi Partridge; "Tiddlers," by Eileen Soper; "Segovia," by Ernest D. Roth; "Old Fish Place, Chartres," by Allen Lewis; "Setting Sun," by Eugene Higgins; "Dunelands," by Bertha E. Jacques, and "On the Edge of the Cumberlands," by Margaret Manuel.

The exhibitions will close Feb. 28.

Exhibitions at the galleries:

Art institute—Chicago Artists; Chicago Society of Etchers; Friends of American Art; Potter Palmer collection of French impressionists; the W. W. Kimball collection; modern French drawings; ancient Korean, Chinese, and Japanese sculpture and paintings, jades, and antique curios; drawings by Boris Anisfeld; etchings and sketches by Elizabeth Telling.

Abbott's—Reproductions of paintings and prints.

Ackermann's — Portraits, Charles Sneed Williams; coaching and sporting prints; English gardens by Lillian Stannard.

Anderson's—English portraits; paintings of gardens.

Arts club—Paintings of flowers by Frank Galsworthy; drawings by Degas.

Bryden's—Paintings by contemporary artists.

Carson, Pirie, Scott & Co.—Portraits of men prominent in great war signing Versailles treaty, by John C. Johansen.

Craig shop—Italian linens and weavings; rugs from Labrador; Italian pottery; Venetian glass.

Field museum—Natural history collections; the primitive arts.

Florentine Shop—Brocades and Italian laces.

Grant—Antiques.

Ho Ho Shop—American glass and Italian importations. Old Sheffield plate.

Hoops—Bronzes, tiles, vases, Italian mantels, and Bohemian luster.

Lake Shore Art company—Paintings, tapestries, and antiques.

Marshall Field & Co.—American and European canvases.

Mori's—Oriental arts from B. C. periods to the eighteenth century. Japanese prints, temple brocades. Water colors by Hiroshige.

Neoma Nagel—Screens by Robert Chanler. Spanish brocades and laces.

Newcomb-Macklin's—Decorative specialties and artistic frames.

O'Brien's—Portraits by Colin Campbell Cooper, Philip L. Hale, Marie Danforth Page, and Louis Betts.

Penguin—Fine furniture and fabrics. Paintings by Angarola. Etchings by Chalandre. Paintings by Elmore J. Brown.

Roullier's—Special exhibition of the etchings of Beaufrere.

Thurber's—Paintings by Americans and the Barbizon men. Sigurd Schou.

Young's—American painters, past and present. Small bronzes.

Vaudeville Wit

Bobbe and Nelson:

"What's the matter with you?"

"My girl left me."

"What, that new girl?"

"No, just the old one painted over."

"Look here; I don't like your lazy attitude. You have been here two weeks, and you haven't done a stroke of work."

"Well, I haven't seen any to do."

"Go find some."

"Do I have to find the work and do it, too?"

"If you love work, of course you can find it."

"You forget; love is blind."

"Take my advice, Eddie, and marry that girl."

"Aw, she wouldn't marry me."

"Why not?"

"Because she is too good a friend of my wife's."

"Marriage is like an automobile. In the beginning it's a joy. Then you increase your speed, going faster and faster, and then you have a puncture."

"I've been thinking seriously of taking a wife."

"Take mine."

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Slams of Life

By J. P. McEVOY

LINES TO A SMALL BUT COSTLY LAD.

There's a sturdiness within you
That I cannot but admire,
Though I often yearn to skin you
As becomes a flouted sire,
There's a rugged, bold defiance
As your eyes with anger glow,
And a manly self reliance
In your loud, explosive "NO!"

Childish insubordination
One should never quite condone,
For the filial relation
Should preserve a healthy tone,
Yet, although I look my sternest
And my disapproval show,
I am rather pleased than sorry
With your cute, emphatic "NO!"

I am rather pleased and happy
With your independent air,
With your firm, determined, snappy,
Crisp, decisive, candid stare,
And I hope that you can keep it,
As you older, wiser grow,
And will always have the courage
And the strength to answer "NO!"

CHAS·A·STEVENS & BROS.

DAYLIGHT BASEMENT

TOMORROW MORNING WE WILL LAUNCH OUR GREATEST SALE OF

1,000 New Spring Dresses at $25

39 Styles in Canton Crepe, Taffeta and Lace

After weeks of careful planning and close buying, we believe that we are in a position to offer our customers the best Dresses obtainable to sell at $25. The quality warrants them selling for at least $10 more, as you will realize when you see the splendid materials, styles and workmanship. "Don't" let anything keep you from sharing in this sale.



WOMEN'S AND MISSES'

Dresses for Afternoon, Street and Evening Wear

Priced far below regular **$25** *Only eleven are sketc*

A special money saving price brought about to meet present conditions —so low that even women plentifully supplied can afford one or two.

New basque effects, gathered waistlines, flowing sleeves of georgette, side plaits, scalloped overblouses, slit sleeves, lattice work, hip drapes and dainty ruffles are some of the style features

—while they are trimmed with silk chain stitching, steel beads, nail head beads, embroidered designs and silk fringe. One popular long waisted model has vestee of self material. Many have dainty corsages.

The colors are black, navy, brown, taupe, henna, tan, gray and mohawk —also black and jade; and navy and jade combinations.

ON SALE—DAYLIGHT BASEMENT

CHAS·A·STEVENS & BROS.

DAYLIGHT BASEMENT



Offering 300 New

Flower Trimmed Hats

Rose, Periwinkle **$7.50** *Canna, Sand and Navy*

Advance styles—mostly one of a kind

$7.50 is a remarkable price for flower and fruit trimmed hats like these. Many have fancy feather novelties. Sailors and short back pokes are featured, as well as the popular off-the-face effects.

New Fibre Silk Sweaters $6.95



These attractive sweaters are developed of fine quality fibre silk. Both Tuxedo and slip-over models are sketched, colors such as jade, honeydew, peacock and jockey, as well as navy and black. Splendid values at $6.95.

New Evon Corsets at $3.50



For wear with the new spring Frocks. They are made of pink broche of excellent quality and boned with black boning.

Two splendid models for slender and average figures are sketched. One has elastic inserts at bust; both have good length skirt and six supporters.

Bandeaux of pink figured material, hooked in back.

50c

Satin and Taffeta Breakfast Coats

$6.75

Decidedly Unusual at This Price



One a kimono model of good quality changeable satin, trimmed with ruching of self material down the front, on pockets and around bottom of hem.

The other a changeable taffeta Breakfast Coat, self trimmings, with cording on top of deep flounce.

A Rainbow of colors from which to make your selection.

ON SALE—DAYLIGHT BASEMENT

Jazz, the Villain; or, The Face on the Dance Floor

[Continued from page one.]

Broadhurst stage into a smoothness so polished that it cannot be detected by the naked ear.

Restless music simmers in the orchestra pit while Belasco's "The Girl of the Golden West" is being nervously played on the stage of the Manhattan opera house. It is conceited music, rushing up at every possible juncture of thought or action on the stage to explain, to underscore noisily, to make futile supererogatory exclamation over the exclamatory drama. It is an distressing as the post who tells the plot always three feet ahead of the operator in the movie house, and its brightest moment came when it quit and let Rosa Raisa and Giacomo Rimini play the poker game which ends the second act without accompaniment.



MME. ROSA RAISA. [Daguerre Photo.]

These are tardy first impressions of Puccini's opera, which this spectator saw for the first time this week, the visiting Chicago company having revived it after the Metropolitan had left it silent for eight years. And the first of all these tardy impressions is that this Puccini music is too clever to be quite honest.

The interest in his music attaches here to the mesmeric quality of its chattering emptiness. It bowls one over with its skill in simulating a fever of inspiration in an uninspired score. And when, at the height of the melodrama of the second act, the horse thief lover facing the girl and the sheriff of Cloudy Mountain audibly cocking his pistol on the other side of the cabin door, Puccini manages to dodge for the hundredth time his Italian obligation to produce a singing melody, one is tempted to rise and cheer the consummate ease with which he has sold a Puccini opera to the world with nothing but synthetic Puccini in it. "The Girl of the Golden West" is the only successful imitation ever made of Puccini.

Rosa Raisa made her first appearances this year in New York in the role of the Girl. She is an astonishing negation of all the rules of her game. Prophets were doleful last year about the future of her voice, which was then pouring out of her in quantities which threatened to exhaust it. Hearing Raisa upheave her voice, one conceives of it as a commodity from some internal source which can be emptied completely at the end of a given number of performances. It may at that outlast the Chicago Opera company.

For the role of the Boy, Dick Johnson, the Chicagoites have unearthed a thunderous Greek named Ulysses Lappas, who made his debut here in this part. He is a very strong boy, with a set of leather lungs that fear no deaf ear in the farthest gallery. Altogether the fourth performance of the Chicagoites in our midst confirms a theory that they are prepared to pull through any operatic emergency by brute strength, should diplomacy fail.

At the MAJESTIC in Pictures













The Three Best Sellers in Music

Victor Records.

"Leave Me with a Smile" and "Birds of a Feather."

"Say It with Music" and "If You Only Knew."

"Simple Confession."

Brunswick Records.

"Ty-Tee" and "Stealing."

"April Showers" and "Snowflakes."

"I Want My Mammy." and "Georgia Rose."

Columbia Records.

"Da Da Da My Darling" and "When Francis Dances with Me."

"Cho-Cho-San" and "Teacup Girl."

"Serenata."

Edison Records.

"Georgia Rose" and "It's You."

"Saxema" and "Return of Spring Waltz."

"Santiago Waltz" and "Conchita."

Emerson Records.

"Weep No More, My Mammy" and "Somebody's Mother."

"The Sheik" and "Ka-Lu-A."

"Blue Danube Blues" and "I Ain't Nobody's Darling."

Okeh Records.

"Smilin'" and "Ain't You Comin' Out, Malinda?"

"Song of India" and "When Buddha Smiles."

"Moon River" and "Three O'Clock in the Morning."

Gennett Records.

"I've Got the Red, White, and Blues" and "Boo Hoo Hoo."

"When Shall We Meet Again?" and "Tomorrow Land."

"Blue Danube Blues" and "Smilin'."

Sheet Music.

"Ka-Lu-A."

"April Showers."

"After the Rain."



For Threescore Years and Ten



Over the years that make a long lifetime, Fruit of the Loom has won the high regard of women because they have always found it absolutely reliable.

The strong, well-spun thread — the fine, close weave — the smooth, even finish — all are points that have led Fruit of the Loom to its time-honored position.

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Since women first bought Fruit of the Loom they have used it for white sewing — nightclothes, underwear, aprons, boys' shirts and blouses, men's shirts, sheets, pillow cases, and numerous other articles.

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SMASHED PRICES!

Buy Guaranteed Plumbing with Economy!



White porcelain enamel one-piece kitchen sink, with drain board for right or left corner. Roll rim; china handled, indexed, nickel plated faucets; brass trap; iron pipe connections.
44 in. long.....$31.50
48 in. long..... 33.25
52 in. long..... 35.00

DEEP APRON STYLE
44 in. long.....$37.00
48 in. long..$40.00 52 in. long..$43.50

White porcelain enamel, straight wall, roll rim sinks, with right or left drain board, furnished complete with two nickel plated faucets, with white china indexed handles; brass trap to wall; iron pipe connections
44 in. long.....$23.50
48 in. long..... 27.00
52 in. long..... 29.00

White porcelain, one-piece, deep apron corner sink; for right or left corner; indexed china handles, nickel plated faucets; brass trap to wall; iron pipe connections.
44 in. long.....$37.00
48 in. long..... 40.00
52 in. long..... 43.50

White porcelain enamel, straight wall, deep apron sinks, with right or left drain board, complete with two nickel plated faucets with white china indexed handles; brass trap to wall; iron pipe connections.
44 in. long.....
48 in. long.....
52 in. long.....



White porcelain enamel one-piece kitchen sink with drain board for right or left corner; nickel plated faucets, with china indexed handles. Brass trap.
44 in. long.....$31.50
48 in. long..... 33.25
52 in. long..... 35.00

White porcelain enamel, one-piece, roll rim corner sinks, with enamel drain board strainer, faucets and trap; right or left corner.
Sinks, size 20x24 in..$29.00
Sinks, size 20x30 in.. 32.00
Sinks, size 20x36 in.. 35.00

Two hole laundry stove with hollow heating fireper. Heats 50 gallons of water per hour. Capped, ready to attach to boiler, priced at, each.....$17.00
4-hole heater, ea.. 23.00

White porcelain enamel) double drain board kitchen sink with 5-inch deep apron; 12-inch back; length 62 inches. Furnished with two nickel plated sink bibs, lead trap to wall or floor. Two cast iron adjustable legs. Special, this week.....

$54.50



Deep apron lavatory, nickel plated trap, supply pipes and compression basin cocks, indexed hot and cold. Priced at $15.50

Square deep apron lavatory, nickel plated traps, supply pipes and compression basin cocks, indexed hot and cold $17.50

Low closet outfit with white porcelain enameled tank, white vitreous earthenware bowl, seat and cover.$27.50

2-part laundry tubs, made of Portland cement and granite, complete with bibs, steel base, plugs and strainer.
48 in. long....$14.75
54 in. long.... 17.25
60 in. long.... 18.75

White porcelain enamel Bath Tubs. Enameled on the inside and over 3-inch roll rim.
4½ and 5 feet long, 26 and 30 inches wide.
at $22.50

White porcelain enamel 1-piece Kitchen Sinks with nickel-plated faucets, solid brass trap.
Size 18x30 in.$13
Size 20x30 in.$14

Specially Priced "PRESTO-UP" GARAGES Specially Priced

$146 Delivered and Erected at Once!

Buy Now

These wonderful Garages—over 2,000 stand erected in the city of Chicago alone—are delivered COMPLETE ON YOUR LOT in complete sections, ready to bolt together. It's a Saturday afternoon sport to put one up—anybody can do it. Do not confuse our prices with other firms offering material only—not complete with hardware, paint, etc. When you buy a "PRESTO-UP" Garage you have but one expense, and that is the amount shown in this advertisement, which delivers the Garage complete on your lot, and erected by us for the additional amount stated. No delay; 24 hours after you buy you can drive in your car.

Save Now



Let us show you how a Presto-Up garage will earn 50% on your investment.



Easy Payments!

NO INTEREST

Plan "A"

One-half cash—balance in 90 days.

Plan "B"

One-third cash, balance at the rate of $10 or $15 per month.

All Cash!

Net cash prices in this ad are for cash in full with order. Erection charges to be paid cash.

Model "A"—
One Car Garages

One-Car	Net Cash Price	—Time Payments— "A" Plan	"B" Plan
9.5x14.5	$121.00	$128.00	$135.00
10.5x16.5	133.00	140.00	148.00
12.5x16.5	148.00	155.00	164.00
12.5x18.5	160.00	169.00	178.00

Add $25.00 to above price if we are to erect your garage.

Model "A"
Two Car Garages

Two-Car	Net Cash Price	—Time Payments— "A" Plan	"B" Plan
16.5x18.5	$216.00	$228.00	$240.00
18.5x18.5	230.00	242.00	255.00
18.6x20.5	252.00	264.00	278.00
20.5x20.5	257.00	272.00	286.00

Add $35.00 to above price if we are to erect your garage.

Model "D"—
One Car Garages

One-Car	Net Cash Price	—Time Payments— "A" Plan	"B" Plan
9.5x14.5	$144.00	$152.00	$160.00
10.5x16.5	157.00	166.00	175.00
12.5x16.5	170.00	180.00	190.00
12.5x18.5	185.00	194.00	205.00

Add $25.00 to above price if we are to erect your garage.

Model "D"
Two Car Garages

Two-Car	Net Cash Price	—Time Payments— "A" Plan	"B" Plan
16.5x18.5	$247.00	$262.00	$272.00
18.5x18.5	268.00	275.00	290.00
18.5x20.5	290.00	304.00	318.00
20x5x20.5	293.00	308.00	325.00

Add $35.00 to above price if we are to erect your garage.

Fully Guaranteed! Guaranteed from foundation to roof. Excellent construction—finest material. The choice of America's leading industries. Patented.

Free Quick Delivery! Our price includes free delivery to your lot, at any point within the limits of the city of Chicago and practically all adjacent suburbs.

Immediate Erection! We are now prepared to accept orders for immediate erection of Presto-Up Garages and guarantee the completed job at prices stated above.

Latest models, with all 1922 improvements now on display—ready for your inspection. The showyard is open on Sundays for your convenience until 5:00 p. m. All other days from 8:30 a. m. to 5:30 p. m. Write or call for catalog No. 38-ST.

"Presto-Up" Garages Can Easily Be Erected in Freezing Weather.

Lumber—Millwork—Wallboard—Roofing

Complete House Bills — Ready Cut Houses — Repair Materials — Guttering.

Lumber headquarters for brand new quality lumber, complete house bills or repair material of any kind, dimension material, flooring, ceiling, siding, finishing lumber, all guaranteed grades of brand new stock. Free delivery. Special this week, C and better spruce bevel siding, per 100 ft. $3.00

Mill Work Doors, windows, interior finishings, moulding, storm sash, screens, colonnades, bookcases, breakfast alcoves, combination storm and screen doors, etc. New first quality doors suitable for inside use as low as $3.00 Combination storm and screen doors as low as $6.40

Plaster Board Best quality, standard, ⅜" thick plaster board. Fire resisting. Ready for decorating, having a high grade wood fibre paper finish face. Size 32"x 48" and 36" x 48", per foot..... 3c
Other sizes, per foot..... 3½c

Wall Board Special sale of standard thickness Eddiboard. This wallboard is five to fifteen lbs. heavier per hundred feet than the usual standard. While our present stocks lasts, size 48" x 8', per foot..... 3¼c
Per sheet..... $1.04

Guttering Best quality galvanized iron guttering and spouting, 3½ in. eavestrough, 5½c per ft.
Conductor pipe, 2 in., at.....6¼c
Elbows 22c
Hangers, doz....35c
Outlets, each...24c

Big Cut Prices Prevail on Fine Furniture!

High Grade Overstuffed Suite!



Genuine walnut Queen Anne style dresser, large size, finest construction and finish. $60 value this week..... $41.65



$167

Finest coverings on all pieces, including backs.

We are featuring this three piece overstuffed Turkish arm parlor suite in a variety of high grade velours and tapestries, loose spring filled cushions on all pieces. A $250 val. everywhere, but now on sale here at $167.00



Extra large figured oak kitchen cabinet with all latest features to save time and steps, tilting metal flour bin, white enamel canopy interior and roll curtain front, sliding porcelain work top and many other improvements. $45 value; on sale this week at $29.75

$140.00 genuine walnut dining room suite, consisting of oblong table, 45x60 in., extending to 6 ft., 5 high cane panel back chairs and arm chair to match. Spanish brown or blue genuine leather seats. Sale price..... $89.50

$11.00 white porcelain top kitchen table, 25x40 in., roomy cutlery drawer, white enamel base. Sale price while our limited stock lasts..... $6.45

$50.00 sample bed davenports, short davenport and full length style, variety of designs in high grade mole art black or Spanish leathers. For this special sale priced in one lot at..... $23.75

$240.00 complete four piece bedroom suite, large dresser, full sized bed, triplicate mirror vanity dresser, roomy chiffonette, high grade construction; finished in antique brown mahogany. Special price for this sale $148.50



Down Go Prices on Finest Rugs Made!

Buyers Save HALF Now!

$110.00 genuine wool Wilton Fringed Rugs size 9x12 ft. Your choice of newest Chinese and allover patterns. Sale price.... $73.85

$55.00 heavy Seamless Wilton Velvet Rugs, size 9x12 ft., in a variety of patterns that are sure to please. Sale price... $31.95

$45.00 heavy quality Axminster Rugs, size 9x12 ft. Beautiful patterns in newest color combinations. Special price.... $29.65

$22.00 Seamless Tapestry Brussels Rugs, size 9x12 ft. Patterns compare favorably with genuine body Brussels rugs. Special price for this sale..... $14.95

$1.10 heaviest quality Print Linoleum 6 ft. wide, heavy burlap back, newest patterns. Special sale price, per sq. yd..... 79c

$1.85 heavy genuine Inlaid Linoleum, 6 ft. wide. Colors go clear through to burlap back. A variety of mosaic tile or wood effect patterns. Special price, per sq. yd.. $1.35

SAVE ON STEEL!

We offer big savings in steel products of all kinds to contractors and all users of steel.
Fabricated LINTELS of all types and varieties at tremendously low prices that mean big savings to the builder; I-beams, angles and channels as low as 1½c per lb.
SPECIAL OFFER—250 ton brand new Diamond checkered floor plates, all in uniform sizes, 7'x 4' x 3-16". at $2.60 per plate.
Smooth flange plates, ¼" up to ¾", chiefly 6'@15', some larger, sheared to size where waste is not excessive, at $2.80 per cwt.

Roofing Snaps

Smooth surfaced and sanded roofing, complete with nails and cement, per roll..... $1.00
High grade, 85 pound, new red and gray slate coated roofing complete with nails and cement, per roll..... $1.95
Shingle imitation roofing, stamped on a background of natural colored red and gray-green slate in various styles, per roll..... $2.50
Asphalt slate coated shingles, four in one style, burnished in either red or gray-green per square. $4.50

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Transfer on 35th street to our door.

Save—50% to 75%

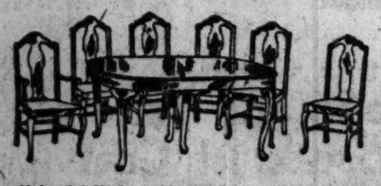
"Such Wonderful Furniture and So Reasonably Priced"

February Furniture Sale



3 Piece Mohair Suite, $225

Large Chesterfield Overstuffed Parlor Suite of three pieces (as illustrated). Can be had in a large selection of genuine mohair or velours; has loose spring cushions, spring arm, back and edge; best known construction; hair filled; 3 pieces; worth $550, special at $225

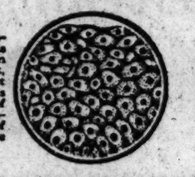


This beautiful solid Walnut Oblong Dining Table (size 48x60 inches), and 5 Straight and 1 Arm Chair, with blue or brown leather or tapestry slip seat coverings; 7 pieces; worth $210, special at... $79.50

Goods made to order. Special attention given to out-of-town patronage.

Atlas Furniture Co.
Largest Cash Furniture House in Chicago
430-432 S. Wabash Ave.
Opposite Auditorium Building
Factory to You
Open Evenings Until 9

Your Throat Is A Never-Quiet Battle Ground



Healthy throat membrane looks like this—the tiny cells in orderly arrangement, close ranked to resist germ invasions. This is a reproduction of a microscopic cross-section of a piece of healthy throat tissue



Here is what you would see through the microscope when the delicate membrane lining the throat becomes irritated or diseased. The ranks of cells are broken up—germs can get through and multiply.

A constant warfare is going on inside your throat. With every breath, hosts of disease germs and a bombardment of dust, dirt and smoke particles attack the tiny cells that line your nose, throat and air passages.

In dust, thick smoke, crowded rooms, theatres, street cars and busy streets, the air you breathe contains an unusual amount of harmful matter. It is then that the battle in your throat grows fiercest; when the delicate membrane is in danger of giving way before the invading disease germs.

The first signs are the familiar "tickling" sensation, or a feeling of dryness or hoarseness. These are warnings that your throat is becoming irritated—that its power to fight off disease is lessened. Unless checked, the next step is apt to be a sore throat, which may be the fore-runner of serious illness.

Zymole Trokeys—a mild throat antiseptic in a most convenient form—provide needed help to the hard-pressed throat membrane at such times.

They soften and moisten your throat, relieve the irritation and help to break up secretions. They check the "tickle", the hoarseness or slight cough that give the first warning of danger.

Zymole Trokeys are pleasant to take and are absolutely free from injurious drugs. The handy size package (sealed in waxed paper) fits the pocket or hand bag.

Carry Zymole Trokeys with you—take one or two whenever you are exposed to conditions likely to irritate your throat. Every druggist handles Zymole Trokeys.

FREDERICK STEARNS & COMPANY, Detroit, Michigan
Established 1889

Protect Your Throat

Zymole Trokeys

In The Handy Pocket Size Package 25¢



At All Drug Stores

Women's Gloves

Main Floor — Center

Women's imported black two-clasp French glace gloves, light weight, selected skins, overseam sewing, Paris point stitching, at..... **1.59**

Women's $1.50 street gloves, cape leather, pique and prix seam sewn, in staple colors, small sizes only, and so special at.. **85c**

Women's elbow length washable suede finish twin-plex fabric gloves, in white only, with embroidered stitching; sizes 6, 6½ and 7; worth $2, at.. **$1**

25c Resolvo Soap for the Skin, 12½c

Resolvo soap has been a favorite for years for the bath, the nursery and for daily use because of its highly antiseptic and sanative qualities, delightfully perfumed; an aid that acts externally without injury to the most sensitive skin; tomorrow, none delivered (limit six cakes), at just half price (Main Floor), cake.....

Handkerch'fs

Main Floor—State street.

Women's handkerchiefs, comprising the sample line of a New York manufacturer, at about one-half their actual value, including

Handkerchiefs with colored woven borders and embroidered corners and plain white handkerchiefs with corded borders or colored embroidered corners.

Imported print handkerchiefs, too, in a variety of charming patterns; 18c to 25c values; very special for Monday at only..... **11½c**

The Laces

Main Floor—State St.

18-inch imported Spanish lace skirting and allovers, heavy quality, in attractive designs, black, white and colors; regular $5.50 quality Monday at, yard..... **3.98**

18-inch imported Margot lace flouncings, in charming patterns, usually $2.00; special tomorrow at, yard.. **98c**

9-inch lace bands at, yard, 69c

Lowest Prices Our Chief Attractions

Boston Store

STATE MADISON AND DEARBORN STS.

Luncheon, 45c

—Twelfth Floor—Dearborn Street—

Chicken Okra Soup
Baked Fresh Halibut Steak, Dressing
Spring Cocktail
Roast Loin of Young Pork, Dressing
Apple Sauce
"Baker" Golden Oyster Fry
Saratoga Potatoes
Boiled or Mashed Potatoes
Blue Pudding or Apple Pie
Nadel's Orchestra — 12 Until 2

Boston Store

STATE MADISON AND DEARBORN ST.

Boulevard COFFEE

—Twelfth Floor—Mail Orders Delivered.

Famous Boulevard coffee, fresh roasted and packed, Monday at

3 Lb. Can **79c**



$2.50 Bath Mats, $1.29

Second Floor—Mail Orders Delivered.



Extra heavy turkish bath mats, size 24x48 inches, all over jacquard design, in fast color, blue and white, and lavender and yellow; $2.50 value, while 500 last at **1.29**

Coverall Aprons

Third Floor—Center



Coverall aprons at a decided reduction; made of heavy quality 84x84 percale, in two neat styles as illustrated:

The appearance of the house dress is combined with the simplicity and economy of an apron in a very practical manner.

Attractive patterns in light and dark colors, wide sashes, finished with narrow black braid, pearl buttons and fancy trimmed pockets. Sizes 48 to 52; they should retail for $2.69, Monday at

1.79

Silks, New for Spring

Second Floor—State Street.

40-inch new printed crepes de Chines are here in all the beautiful new designs and the large rich Paisley patterns in exquisite color combinations; values to $3.50; special for Monday at, yard, 2.29 and..... **2.89**

Foulard silks are featured by the leading modistes for Spring gowns; you will find here many new patterns—in charming color effects; 40 ins. wide; $3.50 value; Monday at, yard **2.29**

Taffeta silks, dependable wearing dress qualities in black, navy and all the latest light and dark colors; fine brilliant lustre, soft chiffon finish; yard, 2.79, 2.29 and **1.98**

40-inch novelty georgette crepes, new styles for Spring wear, beautifully printed rich colored designs and floral patterns; others ask $3, at, yd.. **1.69**

40-inch novelty French crepes in rich, jacquard brocaded effects, in white, pink, light blue, etc.; the ideal silk for lingerie, $2.25 usually, Monday, yard, **1.48**

Women's Silk Hose

Main Floor — Center



Mill sub-standards, or it would be impossible to secure hose of like quality at so low a price. The term sub-standard is applied merely because of slight flaws in the weave.

Semi-fashioned with seamed backs and high spliced ankles, silk lisle garter tops of the best quality.

Long legs of pure thread silk. Black, of course, is well represented in the group, as are brown and gray. While 1,000 dozen last; at

48c

Linens: Low Priced

Second Floor—Center

Grass bleached union linen huck towels, 17x34 inches, extra heavy quality that should sell for 39c, Monday special at..... **24c**

Bleached pure Irish linen, 45 inches wide; fine quality, guaranteed all pure linen, suitable for dresses, lingerie, men's handkerchiefs, children's dresses, etc., etc. (limit 10 yards to a customer), while 2,000 yards last; none delivered; generally $1.75; special at, yard... **89c**

29c pure linen unbleached crash toweling, 17 inches wide, with fancy red border; limit 10 yds. to a customer, at, yard **16c**

White crochet hemmed bedspreads, for three-quarter size beds; excellent quality; $2.25 ordinarily, at..... **1.59**

Bleached, pure Irish linen table damask, 70 inches wide; extra good quality; $2.50 is what others ask; at, yard.. **1.79**

Extra heavy knitted table padding, 54 inches wide, the kind that really protects the table; worth $2; at, yard **1.29**

Charming Hats for 1922

Sixth Floor—State Street



These hats are wonderful examples of how much charm can be embodied in hats selling at so low a price. The assemblage includes:

Hats of Visca and fancy braids, faille silks and straw combinations. In the very latest 1922 spring shades.

Some of them trimmed with flowers, others with fruits, ornaments, etc. Values to $10.00; tomorrow special, at.....

4.45 5.45 and 6.45

Overblouses

Fifth Floor—State Street



Overblouses of velvet and of wool jersey for women who desire the smartest. For business, sports wear, school, etc.

In the collarless style, or with the charming Bramley collar, as illustrated; with pockets and silk girdles.

A more appropriate blouse for wear this time of year could hardly be found. In navy, black, brown and Mohawk. Sizes 36 to 46; $4 would be asked elsewhere for these overblouses; unusually low, tomorrow at **2.59**

Women's Suits, Dresses and Skirts: Low Priced

Fifth Floor



Women's suits of the most desirable materials, man tailored in such a thorough manner that they cannot help but please even the most particular women. Beautifully silk lined; braided in graceful designs and silk embroidered in self colors. Each suit is greatly enhanced by its fur collar; values to $75; at **39.50**

Women's and Misses' Dresses of tricotine, Polret twill, canton crepe and taffeta, beaded, embroidered; Basque, Bouffant effects; with full skirt or in straight silhouette; at **16.75**

Women's Skirts of plaid and strip'd fabrics; box and side pleated models, in all desirable colors and in a complete range of sizes; $11.50 values; special at.... **6.75**

Improper Corseting Is Betrayed By a Woman's Expression

Third Floor—Dearborn Street



When you look listless, when you wrinkle your forehead between your eyebrows, when you are generally seeking an excuse to be seated to relieve a persistent tired feeling, then you may be sure that a properly fitted corset can bring you the desired relief.

When for the everlasting good of your health, comfort and appearance you place yourself in the hands of our corsetieres, you'll find that in most instances they'll bring the relief you need and crave through a Nemo corset,

for Nemo corsets have been designed for the individual figure and the especial needs of every type of figure, and every one of the models is to be found here; you'll find that Nemo scientific support restores the buoyancy that reflects itself in every glance, every move. It is a daily, and, at times, an hourly occurrence in our fitting rooms—why not take advantage of our unparalleled fitting service, undoubtedly the best in Chicago? For the fitting service endorsed by so many leading surgeons and modistes no charge is made.

Nemo Self Reducing Corsets

$4 - $5 - 5.50

Needed Wash Goods

Second Floor—Dearborn Street—No Mail or Phone Orders.

Genuine Pepperell bleached sheets and slips at less than mill cost.
Size 81x90 inches, special at 1.19
Size 72x90 inches, special at 1.10
Size 45x36 inches, special at 31c
Size 42x36 inches, special at 28c.

Fine bleached seamless sheets, 81x90 inches; a special value at.. **95c**

9/4 extra fine bleached sheeting; two popular, well known brands, Lockwood and Mohawk; $1.00 value at, yard..... **65c**

9/4 bleached Garden City sheeting; a good closely woven quality for making sheets, at, yard..... **38c**

Genuine Pepperell bleached tubing, in 45 and 42-inch widths; at, yard, 35c and..... **33c**

36-inch Dwight Anchor unbleached sheeting, heavy, round thread quality; special for tomorrow at, yard..... **16½c**

42 and 45-inch bleached pillow slips, made of fine quality sheeting, on bargain table tomorrow, at **23c**

36-inch Pittsville bleached muslin; heavy, closely woven, free from dressing, a good 23c value at, yard.... **16½c**

Women's Shoes

Fourth Floor—State Street

Women's Cleo sandals of good quality chrome patent leather; comfortable and neat fitting lasts, flexible, durable oak leather soles, military or Spanish Cuban heels. Special for Mon..



3.48

Women's heather, four-buckle galoshes, now so much in demand; well made of good material throughout. While 500 pairs last, special, Monday at..... **2.98**

Shinola paste shoe polish in black or brown; regular 10c size (limit of 4 cans, none delivered), for Monday, at..... **5c**

Hair Switches at ½

Seventh Floor—State St.—No Mail or Phone Orders.



Human hair switches with regular stems, second quality, in all colors except gray, at half usual value, at

18 inches long, weight, 1¾ oz.... **1.59**
22 inches long, weight 1¾ oz..... **2.95**
24 inches long, weight, 2 oz..... **3.55**

1¾ oz. human hair switches, first quality, 22 inches long, at..... **7.95**

Ear Curls, new bob fashionable, at..... **4.95**

Ear muffs at **3.29**

All around transformations at 4.95

Bed Blankets

Second Floor—Dearborn Street

Nashua wool nap bed blankets, 72x84 inches, in tan and gray, mohair bound, extra heavy and large size; one of the best bargains of the season; $7.50 value, at, pair, **4.98**

Genuine Beacon jacquard bed blankets, exquisite colors, guaranteed fast, full size, 66x80 inches, mohair bound; sold regularly up to $8.50, tomorrow at, pair..... **6.98**

100% all wool bed blankets, size 70x84 inches, of finest California virgin wool, thoroughly steam shrunk and scoured; in pink, gray, blue and tan; positively worth $17.50; special for Monday at, pair **8.98**

Pine bed comforters, sateen and silkoline covered and filled with fine white cotton, some with 9-inch sateen borders to match; in two lots at 4.98 and... **5.48**

Apple Pie, 16c

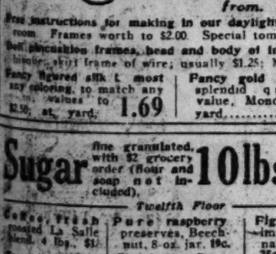
—Twelfth Floor—Mail Orders Delivered.



Apple pies, well filled with Michigan apples. Rich, flaky crust baked to a crisp golden brown in our own ovens, Monday at.... **16c**

Overblouses

Fifth Floor—State Street



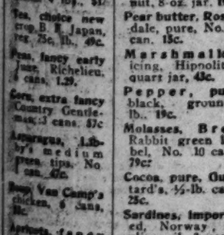
Overblouses of velvet and of wool jersey for women who desire the smartest. For business, sports wear, school, etc.

In the collarless style, or with the charming Bramley collar, as illustrated; with pockets and silk girdles.

A more appropriate blouse for wear this time of year could hardly be found. In navy, black, brown and Mohawk. Sizes 36 to 46; $4 would be asked elsewhere for these overblouses; unusually low, tomorrow at **2.59**

Lamp Shade Frames

Sixth Floor—Center



Wire lamp shade frames; almost every style for floor and table lamps.

Beautifully finished models on display to copy from.

Free instructions for making in our daylight classroom. Frames worth to $2.00. Special tomorrow.. **39c**

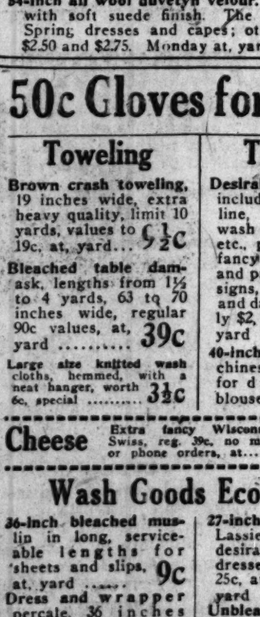
Best percaline frames, bead and body of imported basket shirr frame of wire; usually $1.25; Monday **59c**

Fancy figured silk to match any coloring, to match any values to $2.50; at, yard **1.69**

Fancy gold antique braid, splendid quality; 12c value, Monday at, yard **6½c**

Women's Suits, Dresses and Skirts: Low Priced

Fifth Floor



Women's suits of the most desirable materials, man tailored in such a thorough manner that they cannot help but please even the most particular women. Beautifully silk lined; braided in graceful designs and silk embroidered in self colors. Each suit is greatly enhanced by its fur collar; values to $75; at **39.50**

Women's and Misses' Dresses of tricotine, Polret twill, canton crepe and taffeta, beaded, embroidered; Basque, Bouffant effects; with full skirt or in straight silhouette; at **16.75**

Women's Skirts of plaid and strip'd fabrics; box and side pleated models, in all desirable colors and in a complete range of sizes; $11.50 values; special at.... **6.75**

Underwear Values

—Third Floor — State Street



Women's ribbed cotton union suits, low neck, sleeveless, knee length; usually $1.25, at **59c**

Women's mercerized lisle union suits; low neck, sleeveless; knee length, with reinforced legs; medium and light weight. Regular and extra sizes, at 1.79 and **1.59**

Women's wool bloomers, knee and three-quarter length, in black, navy and taupe; special at **1.98**

Boys' heavy ribbed fleeced cotton union suits, ecru color; sizes 6 to 12 years; well worth $2.25, at **1.19**

Children's heavy ribbed fleeced cotton vests and pants, others ask 75c; Monday, **48c**

Wilton Velvet Rugs

Ninth Floor

9x12 ft. extra heavy quality seamless Wilton velvet rugs of excellent carpet yarns; closely and firmly woven and will wear splendidly; *the designs and colorings compare favorably with the finest Wilton rugs made* and will harmonize with most any decorative scheme; the values range to $35; slightly imperfect; while 100 last; no mail or phone orders; Monday, **23.98**



Hair Switches at ½

Seventh Floor—State St.—No Mail or Phone Orders.

Human hair switches with regular stems, second quality, in all colors except gray, at half usual value, at

18 inches long, weight, 1¾ oz.... **1.59**
22 inches long, weight 1¾ oz..... **2.95**
24 inches long, weight, 2 oz..... **3.55**

1¾ oz. human hair switches, first quality, 22 inches long, at..... **7.95**

Ear Curls, new bob fashionable, at..... **4.95**

Ear muffs at **3.29**

All around transformations at 4.95

Thé Furniture

Tenth Floor.

45-lb. all cotton mattress, French roll edge, heavy fancy art ticking, plain sateen edge, value $12.00, special at..... **6.98**



Choice of 23 styles fine oak dining tables, including pedestal style with large tops; in golden and fumed finish, $55 usually, at **29.98**



Heavy tube frame bed spring, raised fabric top, helical spring supported, a very strong and comfortable spring, value $7.50, special Monday at..... **4.98**

Sugar

fine granulated, with $2 grocery order (flour and soap not included). **10 lbs. 23c**

—Twelfth Floor

Coffee, Irish roasted La Salle blend, 4 lbs., $1.

Tea, choice new crop B. B. Japan, reg. 75c, lb. 49c.

Peas, fancy early June, Richelieu, 4 cans, 1.29.

Corn, extra fancy Country Gentleman, 3 cans, 25c.

Asparagus, Libby's medium green tips, No. 2 can, 49c.

Beef, Van Camp's chicken, 6 cans, 25c.

Apricots, fancy California, in syrup, Rosedale brand, No. 2½ can, 17c.

Peaches, Del Monte Extra halves, No. 2½ can, 25c.

Pineapple, extra sliced Del Monte, No. 2½ can, 42c.

Pure raspberry preserves, Beechnut, 8-oz. jar, 19c.

Pear butter, Rosedale, pure, No. 2 can, 15c.

Marshmallow icing, Hipnolite, quart jar, 45c.

Pepper, pure black, ground; lb., 19c.

Molasses, Brer Rabbit green label, No. 10 can, 79c.

Cocoa, pure, Guitard's, ½-lb. can, 25c.

Sardines, imported, Norway, in olive oil, 3 cans for 29c.

Pumpkin, new, No. 3 can, 15c.

Fairy shell macaroni, 3 pkgs., 25c.

Prunes, fancy Santa Clara, 5 lbs., 73c.

Currants, fancy imported, recleaned, lb., 19c.

Figs, fancy new imported Smyrna layers, lb., 25c.

Walnut meats, new Bordeaux, halves, lb., 89c.

Grape juice, Armour's pure, qt. bottle, 69c.

Salmon, fancy red, lb. can, 32c.

Crab meat, genuine Japanese, No. 1 can, 79c.

Bohemian rye flour, Pillsbury's, 5-lb. bag, 23c.

Corn meal, white or yellow, 10 lbs., 25c.

Rolled oats, fresh milled, 10 lbs., 39c.

Corned beef hash, Libby's, No. 1 can, 25c.

Chili Con Carne, Walker's, No. 2 can, 29c.

Rice, fancy new Blue Rose, 5 lbs., 39c.

MORRIS' SUPREME HAMS, lb., 23½c

Pot roast, native beef, at, pound, 25c.

Rump corned beef, our own cure, pound, 12c.

Sirloin or porterhouse steak, pound, 17c.

Veal or beef stew, lb., 8c.

Leaf lard, bell shaped, lb., 10c.

Pork chops, fresh cut, lb., 18c.

Aspirin, 5 grain tablets, 100 in bottle, at 29c

—Seventh Floor—No Mail or Phone Orders.—

Mastin's Vitamon yeast tablets, $1.10 size **67c**

20 Mule Team borax, 5 lbs., for **42c**

Pure glycerine, lb. bottle at.... **31c**

Zymole trokeys, 25c box **18c**

Sal Hepatica, large size..... **87c**

Epsom Salts, pound pkg., at.. **7c**

Phenolax wafers, 15c size box.... **6c**

Save on Notions

Main Floor, Center

Real human hair nets, cap or fringe style, all colors but white and gray, at, dozen **35c**

Lisle elastic garter lengths, black and white **3½c**

Bias tawn tape, white and colors, 5-yard bolt at.. **7½c**

Children's Hickory garters, black and white, all sizes, at **22c**

Mercerized skirt braid, in colors only, 5 yard bolt for **12½c**

"Energine" dry cleaner, 50c bottle for **22c**

Dress Goods

Second Floor—State Street

54-inch all wool tricotine, splendid quality, made of fine grade wool; will be in great demand for Spring suits and dresses, in black and the wanted shades. A fabric that has been selling for $3.50 everywhere; Monday at, yard.. **2.69**

54-inch robin's breast silk duvetyn. Beautiful silky fabric that will make handsome Spring garments, such as suits, capes and dresses; in a good variety of colors. Sold for $9; Monday at, yard **5.48**

54-inch all wool jersey cloth, very fine, closely woven. Every yard guaranteed perfect and of very best quality, in black and more than thirty of the newest Spring shades. Special for Monday at, yard **1.98**

54-inch all wool duvetyn velour. Splendid jet black with soft suede finish. The correct weight for Spring dresses and capes; others ask $2.50 and $2.75. Monday at, yard..... **1.98**

Warm Coats Reduced



It's rare luck, indeed, when you can buy $15.00 winter coats for as little as 8.97—coats for women, difficult to distinguish from much higher priced models—they're attractively made of

Wool velours,
Heather mixtures,
Cheviots,
Fine Thibets.

Full flared, ripple back, with novelty shaped collars of fur—kimono and set-in sleeves—in black, navy, brown and copenhagen, sizes for women, misses and juniors, worth $15.00, specially priced for Monday at

8.97

50c Gloves for Men, Women and Children at 17c In Our Basement

One thousand pairs men's, women's and children's knit wool gloves and mittens in black, navy, oxford gray, brown, red and white, fully worth 50c, but because they are slight seconds that have been repaired so the flaws are hardly noticeable—special, choice..... **17c**

Toweling

Brown crash toweling, 19 inches wide, extra heavy quality, limit 10 yards, values to 19c, at, yard... **9½c**

Bleached table damask, lengths from 1½ to 4 yards, 63 to 70 inches wide, regular 90c values, at, yard **39c**

Large size knitted wash cloths, hemmed, with a neat hanger, worth 6c, special **3½c**

The Silks

Desirable dress silks, including satin messaline, taffeta, foulard, wash satin, tub silk, etc., plain colors and fancy stripes, plaids and pretty printed designs, popular light and dark colors, usually $2, at, the yard **1.17**

40-inch silk crepe de chines, heavy quality, for dresses, blouses, etc., yd. **1.10**

Cheese Extra fancy Wisconsin Swiss, reg. 39c, no mail or phone orders, at..... **Lb., 27c**

Wash Goods Economies

36-inch bleached muslin in long, serviceable lengths for sheets and slips, at, yard **9c**

Dress and wrapper percale, 36 inches wide, in a splendid range of patterns, yard.. **14½c**

27-inch genuine Bonnie Lassie dress gingham, desirable plaids, for dresses, etc., worth 25c, at, the yard **15½c**

Unbleached muslin, excellent quality (limit 10 yards), at, yard **7½c**

3,000 yards remnants of kindergarten suiting, romper cloths, etc., for boys' suits, rompers and waists, special Monday at, yd.. **23c**

Dress Goods

Second Floor—State Street

New dress fabrics, including serge, plain and fancy checked granite cloth, etc., suitable for suits, skirts, dresses, etc., plain colors and fancy weaves, Monday at, yard... **67c**

54-inch wool skirting plaids, in a variety of color combinations, $2.50 usually, special at, yard **1.87**

Velvet Rugs

27x54-inch heavy quality Wilton velvet rugs of excellent quality wool carpet yarn—unusually close weave in a splendid selection of desirable patterns and colorings, the values range to $3.50, (while 500 last, no mail or phone orders), special **1.97**

Flannel 27-in. fancy outing flannel, extra heavy quality, in light colors, 20c vals.. **Yd., 16½c**

Women's Shoes, 1.97

Women's splendid, high cut shoes of tan kid, tan calf, black kid and dull calfskin, with solid leather soles, low and military heels with rubber heels attached—all sizes to select from—everywhere $4 is the price. Here Monday at.....

1.97



Pound Cake Plain or raisin (limit four pounds) (Basement), at, pound **16c**

Housewares That for Quality, Price and Usefulness May Be Termed "Absolute Bargains"

Eighth Floor



Waste paper baskets of whole willow and straw, worth $1; while they last..... **45c**



Wooden kitchen set with white maple rolling pin, potato masher, egg or cream whip; four spoons and rack to match $2.29 regularly, tomorrow.. **1.39**

Jewel cabinet gas range with white enameled splasher back, special for Monday at..... **46.98**

My Wife folding ironing boards, strong and well made; special at.... **2.89**

O'Cedar oil floor mop complete with bottle O'Cedar polish, $1.30 value, at... **89c**

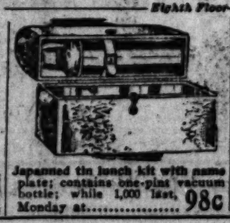


Galvanized iron window refrigerator, special at **1.98**

Office baskets of whole willow, at..... **35c**



Kitchen heaters; will burn any kind of fuel; tomor., **19.98**

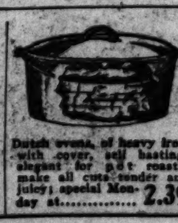


Japanned tin lunch kit with same plate; contains one-pint vacuum bottle; while 1,000 last, Monday at..... **98c**



Handy wall coffee mill, 1-lb. capacity glass glass canister, at **89c**

Regt. Wear Ever aluminum saucepan **1.39**



Dutch ovens, of heavy iron, with cover, self basting; elegant for pot roasts; make all cuts tender and juicy; special Monday at..... **2.39**



New copper wash boiler with tin cover, stationary wood handles; $5.98 values, at... **3.98**



Bissell carpet sweepers, with brushes of high grade bristles; regular $4.50; Monday at..... **3.25**

Full size wash boards, solid zinc front, at..... **63c**



Bob White fine tissue toilet paper at 12 rolls for.... **45c**

Red rubber bath sprays, large rosette, at.... **79c**



Genuine St. Andreasberg roller canary birds, in full song; regularly $9, tomorrow at..... **$5**

Needed Wash Goods

Second Floor—Dearborn Street—No Mail or Phone Orders.

Genuine Pepperell bleached sheets and slips at less than mill cost.
Size 81x90 inches, special at 1.19
Size 72x90 inches, special at 1.10
Size 45x36 inches, special at 31c
Size 42x36 inches, special at 28c.

Fine bleached seamless sheets, 81x90 inches; a special value at.. **95c**

9/4 extra fine bleached sheeting; two popular, well known brands, Lockwood and Mohawk; $1.00 value at, yard..... **65c**

9/4 bleached Garden City sheeting; a good closely woven quality for making sheets, at, yard..... **38c**

Genuine Pepperell bleached tubing, in 45 and 42-inch widths; at, yard, 35c and..... **33c**

36-inch Dwight Anchor unbleached sheeting, heavy, round thread quality; special for tomorrow at, yard..... **16½c**

42 and 45-inch bleached pillow slips, made of fine quality sheeting, on bargain table tomorrow, at **23c**

36-inch Pittsville bleached muslin; heavy, closely woven, free from dressing, a good 25c value at, yard.... **16½c**

Flannelette Pajamas, $1.59

Main Floor — Mail Orders Delivered.

Men's pajamas of fine quality domet flannelette, hand tailored coats and pants in neat striped blue and pink effects, sell for $3 everywhere else, Monday, while 800 last, at .....



1.59

$1.50 Hot Water Bottles, 65c

7th Floor, State Street—Mail Orders Delivered.



The "Faultless" seamless rubber hot water bottle, size 2; guaranteed for one year; regularly sold for $1.50—very specially priced for Monday at

65c

Old Glory Soap 60 Bars, 3.98

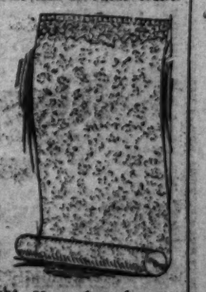
Twelfth Floor

"Old Glory" Laundry soap, made by the Rub-No-More Co. well matured. Box of sixty 10 oz. bars when cut. Special, 60 bar case for Monday at..... **3.98**



35c Harmo'lla WallPaper 11c

Tenth Floor—No Mail or Phone Orders.



28-inch Harmonella oatmeal blend wall paper, in the newest shades, of brown, gray, tan, blue, etc., giving the effect of a stippled wall; right reserved to limit quantities; special tomorrow, at, the roll..... **11c**

NEWS OF THE RELIGIOUS WORLD

Three Lutheran Pastors Leave for Tour of Europe

By the Rev. W. B. Norton.

THREE Lutheran pastors will preach farewell sermons today preparatory to leaving for a four months' tour of Europe and the countries around the Mediterranean, including Palestine. They are the Rev. S. P. Long, D. D., Wicker Park church, Hoyne avenue and Le Moyne street; the Rev. Joshua Oden, Irving Park church, Belle Plaine and Harding avenues, and the Rev. Carl Christiansen, Saron church, Shakespeare avenue and Richmond street. Mr. and Mrs. Joseph Noel will accompany them. Mr. Noel is president of the Noel State bank.

A reception was given the entire party last Friday afternoon in the St. Paul's Lutheran church, Washtenaw avenue and Hirsch street.

In addition to his salary Dr. Long was given a special purse of $1,200 by the brotherhood of his church. He received thirty-five members into his church last Sunday.

The Wicker Park church will be supplied during Dr. Long's absence by the Rev. J. H. Culler, D. D., Springfield, O.

The party will leave Chicago next Wednesday evening and sail on the Empress of Scotland from New York next Saturday.

Founders' week, in honor of Dwight L. Moody, will be observed by the Moody Bible institute from next Wednesday to the following Monday. Among the speakers will be Prof. R. D. Wilson, Princeton; the Rev. W. B. Hinson, Portland, Ore.; the Rev. Don S. Colt, Baltimore, and the Rev. J. R. Detweiler, Goshen college, Indiana.



THE REV. GARDNER A. MacWHORTER.
[Koehne Photo.]

The Rev. Gardner Alpheus MacWhorter has been appointed priest in charge of St. Edmund's Episcopal church, 58th street and Indiana avenue, by Bishop Charles P. Anderson. He will preach his first sermon there at 11 o'clock today.

He was for the last year religious editor of THE TRIBUNE. He resigned Nov. 1. Previously, for six years, he was assistant minister at St. Chrysostom's Episcopal church, 1424 North Dearborn street.

His brother is the Rev. Hugh M. MacWhorter, rector of St. Andrew's church, Downers Grove, Ill.

The Rev. Mr. MacWhorter received his academic training at Hobart college, Geneva, N. Y., and at Northwestern university, Evanston, Ill. He is a graduate of the Western Theological seminary, Chicago.

He is secretary of the northeastern deanery of the Episcopal clergy, the Free and Open Church association, and the Chicago Hobart College Alumni association. He is a member of the Church Club of Chicago, the University club, the Arts club, the Friends of Opera, and the Theta Delta Chi fraternity.

There will be a union ministers' meeting tomorrow at 10:30 at the Central Young Men's Christian association, 19 South La Salle street. The speakers will be Dr. John Dill Robertson, Chicago commissioner of health; the Rev. John Thompson, D. D., pastor First Methodist Episcopal church, and the Rev. Gilbert Wilson, D. D., pastor of the New First Congregational church. Health problems and the Chicago Bible society will be subjects of discussion.

Mount Olive Lutheran church, Missouri synod, will be dedicated today at Byron street and Tripp avenue. The Rev. H. C. Steinhoff, chairman of home missions, speaks at 10:30 a. m.; the Rev. H. Kowert, secretary of foreign missions, at 3 p. m., and the Rev. G. Schuessler at 8 p. m. The Rev. Bernard H. Hemmeter, the pastor, will be in charge.

An artist evening series at 8 p. m. on Sunday evenings has been inaugurated at the Waveland Congregational church, Waveland and Janssen avenues, the Rev. E. L. Reiner, pastor. Arthur Kraft, lyric tenor, will be soloist this evening. The chorus choir will also sing.

The Rev. Harry Emerson Fosdick, D. D., will speak at 8 p. m. at the Sunday Evening club in Orchestra hall on the subject: "Can We Build an Abiding Civilization on a Materialistic Basis?" Dr. Fosdick is professor in Union Theological seminary, New York, and although a Baptist minister he is the preaching minister of the First Presbyterian church of New York. Clifford W. Barnes will speak on "The Tales of a Traveler," at 7 o'clock.

The Brotherhood of St. Andrew's is conducting a series of Sunday afternoon meetings for men in St. Paul's Episcopal church, Dorchester avenue and East 50th street, the Rev. G. H. Thomas, rector. The speakers are business men who discuss the general topic from their individual viewpoint of "What Christianity Means to Me." The speaker today is Attorney John T. Richards, former chairman of the Chicago Bar association.

Lenten services under the auspices of the Episcopal church will be held in the Garrick theater beginning Ash Wednesday, March 1, extending each day from 12:10 to 12:30 until Good Friday, April 14. The speakers will be Bishop Johnson, Colorado; Bishop Williams, Detroit; Canon Shatford, Montreal, Canada; Bishop Woodcock, Louisville; the Rev. J. M. Maxon, Nashville; Dr. Abbott, Baltimore, and Bishop C. P. Anderson, Chicago. Bishop Anderson will speak each day in holy week.

Two boards of the Methodist Episcopal church met in Chicago last week. The board of conference claimants reported that $2,225,000 was distributed last year to the 3,295 retired ministers, 3,787 widows, and 764 dependent children. In 1914 $600,000 was distributed, showing an advance in 1921 over 1914 of $1,625,000. The board of Sunday schools reported an enrollment of 4,750,762 in Methodist Episcopal Sunday schools, an increase for the year of 283,262.

SERMONS AND SERVICES in CHICAGO CHURCHES TODAY

NOTICE.

Announcements for this column must reach THE TRIBUNE by Thursday morning. Address Religious Editor, THE TRIBUNE, Chicago.

BAPTIST.

First, 933 E. 50th-st. The Rev. Perry J. Stachouse. 11 a. m.: "The Optimism of Jesus." 8 p. m.: "The End of an Easy Trail."

Hyde Park, 5600 Woodlawn-av. The Rev. Charles W. Gilkey. 11 a. m.: "The Unexpectedness of Christianity." 7:45 p. m.: "Christian Living as a Conflict."

La Salle Avenue, 1219 N. La Salle-st. The Rev. J. B. Rogers. 11 a. m.: "Christian Stewardship." 7:45 p. m.: "Parable of the Ten Virgins."

Normal Park, 7000 Stewart-av. The Rev. Charles T. Holman. 10:45 a. m.: "God's Greatness and Man's Greatness." 7:30 p. m.: "The High Cost of Sinning."

Western Avenue, Western and Warren-avs. The Rev. A. C. Drummond. 11 a. m.: "The Spirit of the Ideal." 7:45 p. m.: "Saintliness."

CHRISTIAN SCIENCE.

Subject of all churches: "Love."

First church, 4017 Drexel-blvd. 10:45 a. m. and 7:45 p. m.

Second church, Wrightwood and Pine Grove-avs. 10:45 a. m. and 7:45 p. m.

Third church, Washington-blvd. and Leavitt-st. 10:45 a. m. and 7:45 p. m.

Fourth church, Harvard-av. and W. Marquette-rd. 10:45 a. m. and 7:45 p. m.

Fifth church, 4840 Dorchester-av. 10:45 a. m. and 7:45 p. m.

Sixth church, 11321 Prairie-av. 10:45 a. m. and 7:45 p. m.

Seventh church, 5318 Kenmore-av. 10:45 a. m. and 7:45 p. m.

Eighth church, Michigan-av. and 44th-st. 10:45 a. m. and 7:45 p. m.

Ninth church, Woodlawn-av. and E. 62d-st. 10:45 a. m. and 7:45 p. m.

Tenth church, 5640 Blackstone-av. 10:45 a. m. and 7:45 p. m.

Eleventh church, 2840 Logan-blvd. 10:45 a. m. and 7:45 p. m.

Twelfth church, Waveland-av. and Rokeby-st. 10:45 a. m. and 7:45 p. m.

Thirteenth church, 10317 Longwood-blvd. 10:30 a. m.

Fourteenth church, Sunnyside-av. and Paulina-st. 10:45 a. m. and 7:45 p. m.

Fifteenth church, 233 N. Central-av., Austin. 10:45 a. m. and 7:45 p. m.

Sixteenth church, 1716 Lunt-av. 10:45 a. m. and 7:45 p. m.

CONGREGATIONAL.

Green Street, 5600 Green-st. The Rev. F. C. Eiffe. 11 a. m.: "The Gospel of One Another." 7:30 p. m.: "The Man Whom God Approved."

Hyde Park, 5600 Dorchester-av. The Rev. Theodore G. Soares. 10:45 a. m.: "The Higher Moments of Life," and 7:45 p. m.: New England, Dearborn-av. and Delaware-pl. The Rev. Thornton A. Mills. 10:45 a. m.: "Were I the Devil," and 4:30 p. m.

Pilgrim, 6400 Harvard-av. The Rev. George R. Cadle. 10:30 a. m.: "The Church in Pergamum—City of Imperial Authority."

South 4000 Drexel-blvd. The Rev. T. Yeoman Williams. 10:30 a. m. "The Child in the Midst," and 7:30 p. m.

Warren Avenue, Warren and Albany-avs. The Rev. Walter H. North. 10:30 a. m.: "The Three Songs of Heaven." 7:30 p. m.: "The Angel and the Little Book."

Wellington Avenue, 621 Wellington-av. The Rev. Von Ogden Vogt. 11 a. m.: "Faith." 8 p. m.: "The Hour Glass."

DISCIPLES OF CHRIST.

Evanston, Greenleaf-st. and Maple-av. The Rev. O. F. Jordan. 11 a. m.: "The Joy of Discipleship." 8 p. m.: "Why Are Big Cities So Bad?"

Irving Park, Cullom and Kildare-av. The Rev. Alva W. Taylor. 11 a. m.: "Reality of Religion."

Jackson Boulevard, 2421 Jackson-blvd. The Rev. Charles Oakley. 10:45 a. m.: "Look On the Field." 7:45 p. m.: "Motives that Move Men."

Memorial Church of Christ, 739 Oakwood-blvd. The Rev. Frank Jaynes. 11 a. m.: "Doctrines for Today."

Oak Park, Jackson-blvd. and Western-av. The Rev. Ralph Nelson. 11 a. m.: "Through Prison Walls."

University, 5700 University-av. The Rev. E. S. Ames. 11 a. m.: "Counting the Cost."

EPISCOPAL.

Advent, 2901 Logan-blvd. The Rev. Gerald G. Moore. 7:30 and 11 a. m. and 7:45 p. m.

Ascension, 1135 N. La Salle-st. The Rev. W. B. Stoskopf. 8 and 11 a. m. and 7 p. m.

Atonement, 5749 Kenmore-av. The Rev. F. S. Fleming. 7:30 and 11 a. m. and 5 p. m.

Calvary, 3160 Monroe-st. The Rev. H. R. Neely. 7:30 and 11 a. m.: "Some Aspects of Child Labor." 7 p. m.: "The Gospel Is Every Man's Business."

Christ, 65th-st. and Woodlawn-av. The Rev. R. F. Buckingham. 7:30 and 11 a. m. and 7:45 p. m.

Our Savior, 530 Fullerton-pkwy. The Rev. F. L. Gratiot. 11 a. m.: "The Goal for the Year." 7:45 p. m.: "Old Testament Drama—Job."

Redeemer, 56th-st. and Blackstone-av. The Rev. J. H. Hopkins. 8 and 11 a. m. and 7:30 p. m.

St. Barnabas, 4241 Washington-blvd. The Rev. Walter S. Pond. 11 a. m.: "The Work of the Holy Spirit." 4:30 p. m.: "City Missions."

St. Chrysostom's, 1424 N. Dearborn-st. The Rev. Norman Hutton. 8 and 11 a. m. and 4:30 p. m.

St. James, Cass and Huron-sts. The Rev. James Stone. 8 and 10:45 a. m. and 4 p. m.

St. Mark's, 4427 Drexel-blvd. The Rev. M. J. Van Zandt. 8 and 11 a. m.: "Old Fashioned Strength."

St. Michael and All Angels', 34th-st. and Oak Park-av. The Rev. S. B. S. Gray. 7:30 and 11 a. m.

St. Paul's by the Lake, 7110 N. Ashland-av. The Rev. Henry Neal Hyde. 7:30 and 10:45 a. m. and 7:45 p. m.

St. Simon's church, Leland and Racine-avs. The Rev. Lawrence C. Ferguson. 7:30 and 11 a. m.

Trinity, 26th and Michigan-av. The Rev. Frederick C. Grant. 8 and 11 a. m. ["The Bible in the Twentieth Century"] and 4:30 p. m.

LUTHERAN.

Bethany, Thorndale and Magnolia-avs. The Rev. Karl Schierf. 10:45 a. m. and 7:45 p. m.

Christ, Harvard-st. and East-av., Oak Park. The Rev. M. T. Lams. 11 a. m.: "John the Baptist Beheaded in Prison."

Emmaus, California-av. and Walnut-st. The Rev. M. Fuelling. 10 a. m.

Epiphany, Sacramento-blvd. and Lexington-st. The Rev. Merrell E. Boulton, 11 a. m.: "Christ and Peace in Time of Storm." 8 p. m.: "The Bible and Prophecy."

Grace, 70th-st. and Union-av. The Rev. C. B. Hoffsten. 10:45 a. m.: "Faith Tested." 7:45 p. m.: "No Debts but Love."

Grace, Oak Park. The Rev. H. C. Engelbrecht. 11 a. m.: "With Christ in the Ship."

Hope, 6400 Washtenaw-av. The Rev. J. A. Leimer. 10:45 a. m. and 7:45 p. m.

Mount Olive, Irving Park-blvd. and Tripp-av. The Rev. Bernard Hemmeter. 10:30 a. m. and 8 p. m.

Pilgrim, Cuyler-av. and Lincoln-st. The Rev. H. C. Steinhoff. 10:45 a. m. and 7:45 p. m.

Redeemer, Princeton-av. and 60th-pl. The Rev. G. Schuessler. 10:45 a. m. and 7:45 p. m.

Rogers Park, Morse-av. and Paulina-st. The Rev. Luther Horsbead. 10:45 a. m.

St. James, Wrichtwood and Drake-avs. The Rev. E. F. Valbrecht. 11 a. m. and 8 p. m.

St. Luke's, 5916 Rice-st. The Rev. H. A. Preus. 11 a. m.: "Epiphany."

St. Paul's, Hirsch-st. and Washington-av. The Rev. Orlando Ingvoldstad. 10:45 a. m.: "Climbing the Hill." 7:45 p. m.: "Bible Truths."

Trinity, 31st-st. and Lowe-av. The Rev. Arthur Both. 10 a. m. and 7:45 p. m.

Unity, Balmoral and Magnolia-avs. The Rev. David A. Davy. 10:45 a. m. and 4 p. m.

Windsor Park, Sarinaw-av. and 76th-st. The Rev. Arthur Knub. 10:45 a. m.

METHODIST EPISCOPAL.

Chicago Lawn, St. Louis-av. and 63d-pl. The Rev. Truman B. Greene. 11 a. m.: "The Religion of the Home." and 7:30 p. m.

First, Clark and Washington-sts. The Rev. John Thompson. 10:45 a. m.: "A Matter Vital to Chicago's Moral Health." 7:30 p. m.: "The Church—An Asset or Liability," the Rev. Robert Stephenson.

McCabe, 5401 Blackstone-av. The Rev. Joshua Stansfield. 11 a. m.: "The Apostle's Creed." 7:15 p. m.: "Do We Need a New Bible?"

Oakland, Oakwood-blvd. and Langley-av. The Rev. A. L. Young. 11 a. m.: The Rev. M. C. McConnell. 7:30 p. m.: "The Divine Drama."

Park Center, Adams-st and Sacramento-blvd. The Rev. Willis Ray Wilson. 10:45 a. m.: "An Indulgent Church." 7:45 p. m.: "Journeying Home."

St. James, 4600 Ellis-av. The Rev. W. R. Wedderspoon. 11 a. m.: "The Power of the Keys." 8 p. m.: "The Man Caught in His Own Snare."

NEW JERUSALEM.

Humboldt Park, California-av. and Le moyne-st. The Rev. John W. Spiers. 11:15 a. m.: "The Mission and Philosophy of Swedenborg."

Kenwood, 4600 Woodlawn-av. The Rev. Walter B. Murray. 11:15 a. m.: "The Deity of Jesus."

Sheridan Road, 912 Sheridan-rd. The Rev. Walter B. Murray. 4 p. m.: "The Mission and Philosophy of Swedenborg."

PRESBYTERIAN.

Buena Memorial, 4301 Sheridan-rd. The Rev. Henry Hepburn. 10:30 a. m.: "The Scene That Shook the World." 7:45 p. m.: "A Golden Promise."

First, South Chicago. The Rev. G. C. Whitesett. 11 a. m.: "Architects of God." 7:45 p. m.: "The Nearness of God."

First, 4100 Grand-blvd. The Rev. W. C. Covert. The Rev. Alva V. King. 10:30 a. m.: "Americanization Through Christian Education." 7:45 p. m.: "The Christian Life in Action."

Fourth, 880 N. Michigan-av. The Rev. John Timothy Stone. 11 a. m. and 4 and 8 p. m.

Granville Avenue, Granville and Greenview-avs. The Rev. F. J. Martin. 11 a. m.: "Hastening the Kingdom." 8 p. m.: "Slipping from Our Moorings."

Hyde Park, 5300 Blackstone-av. 11 a. m.: The Rev. George L. Scherger. 8 p. m.: The Rev. Frederick F. Shannon.

Lake View, 3600 Broadway. The Rev. Emerson O. Houser. 11 a. m. and 8 p. m.: The Rev. Ross Wilson of Lahore, India.

Second, 20th-st. and Michigan-av. The Rev. Josiah Sibley. 11 a. m. and 8 p. m.

ROMAN CATHOLIC.

Holy Name cathedral, 30 E. Superior-st. Low mass at 6 a. m. and hourly thereafter, with high mass at 11 a. m. 7:30 p. m., vespers.

St. Mary's, Wabash-av. and 9th-st. 3, 6, 7, 8, 9, 10, and 11 a. m.

St. Peter's, Clark and Polk-sts. Masses 5:30, 7, 8, and 9; high mass, 10:15. Benediction, 3 p. m.

St. Patrick's, Adams and Des Plaines-sts. The Rev. William J. McNamee. Masses 3:30, 6, 7, 8, 9, and 10 a. m. and 12:10 p. m.; high mass, 10:45 a. m.

SUNDAY EVENING CLUBS.

Chicago, Orchestra hall, 7: "Tales of a Traveler," Clifford W. Barnes. 8: "Can We Build Abiding Civilization on Materialistic Basis?" Dr. Harry Emerson Fosdick.

UNITARIAN.

First, Woodlawn-av. and 57th-st. The Rev. W. Hanson Pulsford. 11 a. m.: "One Thing Needful."

Unity, Barry-av. near Broadway. The Rev. Fred Y. Hawley. 11 a. m.: "Debt and Strength."

UNIVERSALIST.

North Side, Edgewater Beach hotel. 11 a. m.: "An Intelligent Use of the Bible," Lucy W. Markley.

Redeemer, 43 N. Robey-st. The Rev. Lewis B. Fisher. 11 a. m.: "The Fruits of the Spirit." 7:30 p. m.: "St. Paul."

MISCELLANEOUS.

All Souls, Abraham Lincoln center, 700 Oakwood-blvd. The Rev. John Morris Evans. 11 a. m.: "Lulled by High Ideals."

Bahai assembly, Masonic temple, 3:30 p. m.: "The Bahai Movement—the Spirit of the Age." Albert Windust.

Central, Orchestra hall. 8 p. m.: The Rev. Frederick F. Shannon.

Chicago Society of Applied Psychology, 410 S. Michigan-av. 8 p. m.: "Old and New Psychology," Priscilla Knox Mockthur. 5 p. m.: "Explanation of How to Correlate the Conscious and Subconscious Mind." Edward Vail.

Christadelphians, 811 Masonic temple. 10:45 a. m.: A. Pooley. 7:30 p. m.: "The Bible Definition of the Nature of Man," C. Martindale.

Ethical Society, 410 S. Michigan-av. 11 a. m.: "Is American Democracy Compatible with World Powers?" Prof. David Muzzly

Grace Reformed, 2638 Jackson-blvd. The Rev. Melvin E. Beck. 11 a. m.: "Four Spiritual Gifts God Offers You." 7:30 p. m.: "Lessons from Old Testament Characters—Jacob and Isaac."

Independent Religious society, Cohan's Grand Opera house. 11 a. m.: "Sound Him King by and for the People." M. M. Mangasarian.

Kenwood, Greenwood-av. and 46th-st. The Rev. A. J. McCartney. 10:45 a. m.: Livable Christianity. Auditorium building. 8:15 p. m.: "What Divine Love Is," Ida Mingle.

North Shore Society of Applied Psychology, Terminal hall, Wilson and Clifton-avs. 8 p. m.: "The Psychology of Cooperation," Col. C. F. Taylor.

People's, 4650 Sheridan-rd. The Rev. Preston Bradley. 10:30 a. m.: "Is Evolution Atheistic?"

Sheffield-Wilson-av. Y. M. C. A. The Rev. Will F. Shaw. 11 a. m.: "All to All to Save." 7:45 p. m.: "Baptism from Heaven or Men?"

Theosophy, 1623 Kimball building. 3:30 p. m.: "Voices of Joan of Arc," Jules Bois. Mrs. G. T. Hopkins.

Zion, State-Lake building. 2:45 p. m. Wilbur Glenn Voliva.



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Mrs. John Schaefer, 4210 W. 26th St.
Mrs. T. H. Colby, 4225 W. 24th St.
Mrs. Mildred Cilulka, 2886 S. Central Park.
Mrs. M. C. McCarthy, 2255 S. Central Park.
Mrs. Henry Mell, 2846 S. Hamlin.
Mrs. R. Matt, 2828 S. Keeler.
Caroline Heimbach, 2832 S. Tripp.

Harper Theater
5238 Harper Ave.
Norman Wishart, 5100 Hyde Park Blvd.
Mrs. A. Lax, 1435 E. 53d St.
Dorothy Keith, 5339 Dorchester
Mrs. C. Cornwell, 5336 Cornell Ave.
Lucille Hansen, 1501 E. 52d St.
Mrs. Hart, 5478 Kimbark.
Mrs. C. O. Bradshaw, Versailles Hotel.
Jessie A. Stemm, 5234 Hyde Park Blvd.
Mrs. R. Keith, 5339 Dorchester.
Mrs. L. Foster, 4553 Oakenwald.

De Luxe Theater
1141 Wilson Ave.
Mrs. E. W. K. Howe, 757 Bittersweet Pl.
Jeanne Boutelle, 4425 Sheridan Road.
Myrtle Spittler, 4711 Dover St.
Elinor Massen, 930 Windsor Ave.
Mrs. Chas. Petros, 4059 Winthrop Ave.
Mrs. A. M. Thompson, 5477 Crescent Pl.
Mrs. E. F. Burke, 851 Buena Ave.
Marjorie Edwards, 4621 Malden.
Beaulah Pullen, 847 Crescent Pl.
Mrs. C. B. M. Nutter, 4508 Magnolia.

The Boulevard Theater
58th and Ashland Ave.
Mrs. Mary McCourt, 5728 Justine St.
Mrs. Murray, 5416 S. Wood St.
Miss Irene Grill, 5634 S. Winchester Ave.
Mrs. Albert Togue, 5159 Justine St.
Miss C. Moran, 5630 Justine St.
Mrs. J. Chadz, 5805 S. Paulina St.
T. Kellermann, 5418 S. Ashland.
Mrs. Mary Beck, 5543 S. Seeley Ave.
Miss T. Petry, 5207 S. Ashland.
Mrs. Clara Nelsen, 5118 S. Marshfield.

Jackson Park Theater
Stony Island and 67th St.
Mrs. A. H. Rich, 6853 Cornell Ave.
Mrs. Mulloy, 6323 Chappel.
Mrs. P. Patett, 1409 E. Marquette Road.
Mrs. Ella Jensen, 7019 Dante.
Mrs. J. Potre, 6744 Clyde.
Mrs. Earle Boyer, 1503 E. 72d St.
Mrs. Perry Owens, 1429 E. 69th Pl.
Mrs. Marcus Tompson, 1520 E. Marquette Road.
Stella Wohnke, 1513 E. Marquette Road.
R. J. Colony, 1520 66th Pl.

Keystone Theater
3912 Sheridan Road.
Mrs. J. H. Holmes, 1030 Irving Park Blvd.
Mrs. A. Cornelius, 1038 Byron St.
Mrs. Rose Snyder, 3765 Osgood St.
Agnes Eisenman, 1011 Irving Park Blvd.
Mrs. J. Schaiter, 4208 Kenmore Ave.
Mrs. Ethel Chaiser, 3838 Ward St.
Mrs. Ethel Wagenhorst, 1251 Grace St.
Mrs. Jack Stinson, 3309 Rokeby St.
Mrs. Edward Brown, 1032 Dakin St.
Mrs. S. Schaefer, 3802 Vista Ter.

Bertha Theater
Lincoln Av. and Lawrence.
Mrs. J. E. Parmeter, 5051 N. Robey St.
Mrs. G. J. Beanblossom, 5113 Christiana Ave.
Mrs. A. J. Emslie, 1657 Farragut St.
Mrs. E. M. Emslie, 4800 N. Western Ave.
Mrs. Nellie Fuller, 1657 Farragut Ave.
Mrs. T. B. Duber, 2230 Leland Ave.
Mrs. G. Tieberg, 4826 N. Oakley.
Mrs. Frank Hogan, 6601 Newgard Ave.
Mrs. Gunneson, 4826 N. Oakley.
Mrs. C. Gunderiach, 4828 N. Oakley.

Marshall Sq. Theater
22d and Marshall Blvd.
Emma Ireba-kers, 2872 W. 21st Pl.
Mrs. F. L. Adams, 326 S. Ridgeland.
Mrs. Otto Bessemer, 1950 S. Kedzie.
Harriet Herman, 1950 S. Kedzie.
Grace Peters, 2120 S. Fairfield.
Mrs. P. Mastic, 2833 W. 21st Pl.
Mrs. Catherine Adams, 310 W. Madison St.
Mrs. S. Tribacker, 2801 W. 22d St.
Mrs. J. Schwanles, 1639 California Ave.
Mrs. A. F. Bohn, 2156 S. Millard Ave.

Stratford Theater
63d and Halsted Sts.
Mildred Pickford, 536 W. 63d St.
Helen Karelbaum, 218 W. 62d St.
Mrs. Robert Wise, 6006 S. Halsted St.
Mrs. Rose Lewis, Leo Hotel, 62d and Stewart.
Miss Loraine Conway, 5015 Parnell Ave.
Mrs. Radebauch, 6531 Perry Ave.
Mrs. Williams, 949 W. 57th St.
Mrs. Moore, 5601 Loomis Blvd.
Martha Schaub, 6846 Normal Blvd.
Mary Young, 6624 W. 64th St.

Bryn Mawr Theater
1125 Bryn Mawr Ave.
Mrs. Eva Lambert, 5338 Winthrop Ave.
Mrs. W. H. Galo, 1323 Earley Ave.
Mrs. W. M. Johnson, 5209 Lakewood Ave.
Mrs. Simms, 5646 Ridge Ave.
Mrs. R. B. Meeker, 1484 Farragut Ave.
Mrs. R. B. Blake, 1516 Olive Ave.
Mrs. A. Hetzl, 5342 Winthrop Ave.
Mrs. J. Boehle, 5653 Kenmore Ave.
Mrs. S. Matthai, 5744 Winthrop Ave.
Mrs. S. A. Van Petten, 1516 Hood Ave.

Bugg Theater
Lincoln and Rokey.
Laura Kislemacher, 3933 N. Oakley.
Mrs. Aystoft, 4017 N. Robey St.
Mrs. Albert Fisch, 1825 Byron St.
Mrs. N. Rose, 4125 N. Western Ave.
Mrs. Emma Richter, 2040 Irving Park Blvd.
Mrs. Emily B. Dixon, 1820 Larchmont.
B. J. Trosgaard, 4307 N. Lincoln St.
Mrs. O. E. Mayer, 3842 N. Seeley.
Mrs. Cath. Reichl, 2934 W. Irving Park Bd.
J. E. Corbin, 1845 Irving Park Blvd.

Milford Theater
Crawford and Milwaukee.
Mrs. Geo. Stauch, 4129 Nelson St.
Mrs. H. E. Reagan, 4178 Wellington.
Miss Ruth L. Spinner, 3920 Kostner Ave.
Elizabeth Perik, 4336d N. Kilbourne.
Mrs. R. M. Spears, 4000 W. Belle Plaine.
Mrs. G. Treadwell, 3922 N. Kostner Ave.
Mrs. H. Stemple, 3928 N. Kostner.
Mrs. Wm. Warren, 4141 N. Keeler.
Miss Margaret Cleary, 4313 N. Keeler Ave.
Mrs. G. Hutchinson, 3926 N. Kostner.

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Just 200 in this lot—attractive dresses of wool tricotine and serges and of good wearing taffetas, satins, etc. All stylish dresses of remarkable excellence. Clearance price, tomorrow,
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A limited number of suits, values to $40, in this lot for quick early selling. Made of fine wool velours, collars and cuffs trimmed with nutria. Sizes to 40 only. Clearance price, while they last,
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Women's and misses' fashionable skirts of panella, serge, tricotine, velvet twill, wool plaids, etc. As fine an assortment of skirts as you can see anywhere. Sizes 22 to 34 waist; values to $20. Clearance price,
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Mavis 3-Piece Toilet Sets, 99c
Set consists of Mavis toilet water, talcum powder and toilet soap. During the holiday season this set sold for 1.75; tomorrow while 80 sets last, a set 99c.
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Djer Kiss talcum powder, 19c.
Djer Kiss toilet water, 1.19.
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Antiseptic gauze, 5 yds., 49c.
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Mennen's talcum powder, 21c.
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Hudnut's toilet water, 89c.
Colgate's toilet water, 89c.
3-piece Hudnut's set, toilet water, perfume and talcum powder, 2.50 value, 1.49.
Djer Kiss face powder, 50c value, 39c.
Djer Kiss face powder, $1 value, 79c.
Jergen's violet glycerine soap, dozen, 64c.
Jergen's witch hazel soap, dozen, 69c.
Stern's glycerine soap, dozen, 89c.
Sterno stove and canned heat, all ready for use, $1 value, 49c.
7-inch ebony finished mirror, 1.69.
Kirk's first prize bouquet soap, regularly at 1.20, dozen, 89c.
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Kirk's ½ lb. green soap, jar, 10c.
Bay Rum, 6 oz., 23c.
Phenolax wafers, 30c size, 17c.
Phenolax wafers, 1.20 size, 79c.
D. & R. cold cream, 37c.
Hudnut's 3-Flower face powder and 3-Flower toilet water in fancy box, 2.50 value, both 1.89.
Mavis toilet water, $1 value, 75c.
Colgate's talcum powder, 19c.
2-qt. white enamel douche can, $2 value, 98c.
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Coats that we highly recommend to particular mothers who want looks, warmth and service. A good selection of all-wool materials and colors; handsomely made and finished. Sizes 3, 4, 5, 6, 7 and 8 only. Sold regularly at 14.95 and 18.50—to close out.....
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Unbleached absorbent quality toweling, 16 inches wide, finished with fast color red borders; suitable for hand or roller towels; yard,
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Men's high grade velour hats—a manufacturer's entire accumulation of retailers' canceled orders, together with his entire surplus stock, at savings of one-half and even more. Silk lined hats in all shapes, with curled, semi-curled or straight conservative brims; all colors; sizes to 7¾; values up to $8, at
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200 stitched cloth hats, $4 values, tomorrow, clearance, at **1.65**
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Handsome fur collared coats with rich silk linings and warm interlining—coats that have been selling up to $40—sale price tomorrow, **$18.**

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Women's half soles of best tan oak leather, stitched or nailed, pair, 1.30

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Tapestry two tone wall papers, stripes and grass cloth effects, good assortment of colors, 25c value, 15c

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Come in and compare our low prices on other stoves, ranges, heaters

$1 Silk Stockings 59c

2,400 pairs of women's semi-chiffon quality silk hose in an extraordinary bargain event tomorrow. Fashioned seamed backs. Every pair guaranteed perfect. Black and colors. Buy a dozen pairs for later wear and save about half, for these are 1.00 silk hose, a pair,

Leiter's—Main Floor—North.—None Delivered

LEITER BUILDING STORES

STATE, VAN BUREN & CONGRESS STS.

1.00 All Silk Pongee 69c

2,000 yards of imported all silk beautiful quality pongee, the first showing of this fabric for the coming season; popular for blouses, dresses, pajamas, draperies, etc., firm, evenly woven quality, a usual 1.00 value, yard,

Leiter's—Main Floor—North

Jonathan Apples

Delicious eating apples, on sale in Basement, none delivered, size 240, each, 1c

$13 Toric Eyeglasses and Spectacles

Leiter's—Balcony.



None Sold Over Counter. Every Pair Carefully Fitted to Your Eyes by Experts.

A celebrated make of Shell Rim Eyeglasses or Spectacle Frames, fitted with large Toric lenses, finest ground in any size or shape. They are fitted by our expert optometrists, who are thoroughly trained in the art of fitting and designing glasses for the individual needs. At $5

Eyeglass Chains

Gold filled hair pin and earloop eyeglass chains, worth 1.00 and 1.25, assorted patterns, 2 to customer, each, 35c

3.95 Comforters 1.95

66 x 84-inch comforters, well made, filled with high grade cotton, covered with fancy silkoline; regular 3.95 values, tomorrow at 1.95

Leiter's—Main Floor, South—None Delivered.

Linen Toweling

"Belfast" 16-inch all linen crash toweling, unbleached, fine, firmly woven quality, highly absorbent, 35c value, none delivered, the yard, 19c

Leiter's—Main Floor—South.

Unbleached Muslin

36 inches wide; fine quality unbleached muslin; smooth, even finish; 10 yds. limit; special, yard, 5c

Leiter's—Main Floor, South—None Delivered.

Cretonnes

32 inch and 36 inch fine quality fancy cretonnes, well woven quality, wide assortment of fancy patterns; special, tomorrow (none delivered) yard, 19c

Leiter's—Third Floor—North.

Smashing World's Record

Positively the Lowest Price That Aluminumware of This Quality

In These Sizes Has Ever Been Sold Anywhere at Any Time



INCLUDED ARE:

4 and 5 qt. "tea kettles,
4 qt. colanders,
6 qt. convex kettles,
Sauce pan set, 1½, 2, 3 qt.,
4 qt. convex sauce pans,
2 and 3 qt. coffee pots,
10-inch frying pans,
10 and 14 qt. dish pans,
5 qt. Windsor kettles,
2 qt. double rice boilers,
12-inch double roasters, self basting steam vent,
2 and 3 qt. percolators,
2 and 10 qt. water pails,
8 and 10 qt. preserving kettles.

Not this year, nor last year, nor before the war, nor at any other time, has Paramount Pure Aluminumware been sold at so low a price. This sale will make a world record for low price. Every woman who is informed on values knows that she has never before had an opportunity to buy aluminumware of this fine quality—in these big sizes—for so little money—and consequently every woman who reads or hears of this sale will be here tomorrow to stock up for present and for future needs. There are thousands and thousands of pieces—carloads of them—enough for everybody—plenty of the large sizes—everybody will be able to get exactly what he or she wants. Values up to 2.00, choice on Monday at 88c.

THE E. & CO. PARAMOUNT PURE ALUMINUM TRADE MARK



Every Piece Guaranteed By the Manufacturer

Paramount pure aluminumware is of standard high grade that will stand lots of service. The makers guarantee absolute satisfaction. This wonderful sale is comparable only to our selling of bread during the past few weeks at 2c a loaf; to our famous Dress Sales at $15—and to other Leiter Building Store money saving events.

Sale Held in Special Space on 4th Floor

An enormous space devoted to this sale—more floor space than any aluminumware sale has ever been given anywhere.

88¢

No Clerk—You Wait on Yourself

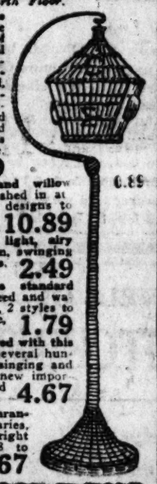
Self-service—pick out what you want, as much as you want, carry it to the cashier—you wait on yourself— *None Delivered*



Great Sale Bird Cages

Leiter's—Fourth Floor.





An importer's entire stock together with the large surplus stock of bird cages from a local reed furniture manufacturer on sale here at savings of around half. Fancy fernaries (as illustrated), beautifully finished, large airy bird cage, well constructed flower tray, 3 designs to selection, $30 value, our price, tomorrow, 18.49

6-foot reed stands and willow cages (as shown) finished in attractive colors; many designs to choose from, $22 values, at 10.89

Bamboo bird cages, light, airy and easy to keep clean, swinging seed and water cups, 3.75 value, each, 2.49

Enameled bird cages standard size, complete with seed and water cups, perches, etc., 2 styles to choose from, 2.75 value, each, 1.79

Canaries Included with this sale, several hundred Harz Mountain singing and warbling canaries, a new importation, special $10 and $12 birds, 4.67

St. Andreasberg guaranteed singing canaries, sweet mellow tones, bright plumage, usually $18 to $22, our price, this sale, 7.67

FEBRUARY FURNITURE SALE

Deferred Payments If You Wish.

Lower Prices Than You've Seen in Years—Articles Selected in This Sale Held for Future Delivery on Small Deposit.

Leiter's—Third Floor



Overstuffed living room furniture, bought from Chicago's foremost upholstering company, 2 and 3 piece sets; Monday at a saving of 33⅓% to 50%. They are upholstered in tapestry, velour and mohair; all have spring back, loose cushions and spring arms; 2 pieces as illustrated, covered in tapestry, 99.00



Velour upholstered duofolds. Made by Kroehler, Pullman and other well known manufacturers, heavily overstuffed, cane ends. 95.00 value, while nine last on sale at 69.50



Fumed oak or mahogany finished costumers, strongly made and well finished, 7.50 value, at 3.95



William and Mary dining room chairs, Jacobean oak, walnut or mahogany finish, genuine leather slip seats, $9 value, 4.95



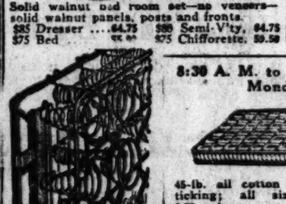
7-piece Queen Anne dining room set, 45x60 inch solid walnut or mahogany top table, which extends six feet, and six chairs, covered in brown or blue leather; arm chair $5 extra; $125 value. 89.50



Golden oak library table, colonial design, 28x48 inch top; large roomy drawer, $45 value, at 19.75



7-piece golden oak dining room set, 6 chairs with genuine leather slip seats, Jacobean oak, walnut or mahogany finished, February Sale special at 32.50



Solid walnut bed room set—no veneers—solid walnut panels, posts and fronts. $85 Dresser ....64.75 $80 Bed 60.00



7-piece dining set, solid mahogany, 54 inch top table and six chairs with genuine leather slip seats, in blue or brown limited quantity; $95 value. February Sale price, 64.50



Semi-V'ty, $4.75 Chifforeite, 59.50



Bronzine deck cot, spring all sizes, gray enameled, guaranteed 25 years; $22 value, 10.95

45-lb. all cotton mattress, art ticking; all sizes, 9.00 value, 4.98

25 year guaranteed Sagless link springs, gray enameled, 4-inch elevation, all sizes, 8.75 value, 4.89

American walnut and mahogany finished steel beds, cane panels, any regular size; $26 value, February sale, 17.75



Walnut, oak or mahogany finished piano benches, strongly made, massively designed, with music compartment, 20.00 value, 9.95

Queen Anne design davenport table, brown mahogany finished, 60 inches long, 3 patterns to choose from; $45.00 value, 22.50

Da-beds, mahogany finished, unfold to full bed size; upholstered with good grade velour in blue, mulberry or taupe, prices upwards from 48.50

Telephone stand and chair, solidly constructed, finished in mahogany; $6 value, February sale, 3.95

"Centerfilled" all layer felt mattress, covered with good grade fancy ticking; all sizes, $16 value, 9.65

White enameled porcelain top kitchen tables, with drawers, regular 10.00 value for 6.95

Music cabinet, Colonial design, American walnut or mahogany finished, cabinet can be used for music rolls also; February sale; $14 value, 8.95

Novelty Table Lamps, 1.49





Another shipment of these beautiful table and boudoir lamps on sale tomorrow at about half regular prices; choice of "Camel," "Indian," "Turkish Maid" and "Dutch Twin" designs; wired ready for use; no exchanges or refunds; priced at 1.49

Silk or Parchment lamp shades, Indian scene, camel and other patterns to match the above lamps; regular 2.50 value; each 1.39

Leiter's—Third Floor—Non. Delivered

A Wonderful Purchase and Sale Flouncings, Edgings, Insertions, Etc.

We secured a big lot of imported embroideries at such an advantageous price that you will surely want to share in the wonderful values tomorrow. There is a great assortment, fine qualities and dainty patterns, organdies, cambrics and nainsooks. *Leiter's—Main Floor—North.*

LOT 1	LOT 2	LOT 3	LOT 4	LOT 5	LOT 6
Bandings, edgings, insertions up to 8 inches wide, yard, 10c	Better quality insertions, edgings and bandings to 8 inch width, at 15c	All sorts of embroideries for every purpose—up to 12 inch width, yard, 25c	Skirtings, camisole width flouncings, various widths, wonderful values, yard, 35c	Dainty flouncings, skirtings, camisole widths, etc. Fine qualities, yard 45c	27 to 45 in. flouncings, skirtings, etc. —in wonderful qualities and fine patterns, yard, 98c

Bargain Basement Sensational Sale DRESSES

Wonderful New York Purchase

Values $10, $15 and $20

We've given the women of Chicago some marvelous bargains in the past few months, but here is the greatest of them all. A New York manufacturer who held on to his surplus stock too long was finally forced to sacrifice 2,000 dresses; we got them—and they'll be on sale tomorrow. Dresses of wool velour serge, poplin, tricotine, taffeta, satin, velveteen, tweed, etc. Popular styles, all sizes 16 to 44. Dresses that fashionable women will be glad to wear. Come and get two, three or four dresses for the usual price of one. Values up to $20, tomorrow at

4.49

Sale Starts 8:30 A. M.



Rugs

Size 9x12 seamless Wilton velvet rugs, woven of extra fine wool yarns in rich Oriental patterns. Excellent assortment of the newest designs and colors that will blend with any decorative scheme; finished with fine linen fringe; worth $45; tomorrow, 36.45

Tapestry Brussels stair carpet, 27 inches wide, Chinese pattern in rose and blue color; yard, 59c

Leiter's—Third Floor—North.

Women's $5 and $6 High and Low Shoes—Clearance

Arranged on tables for quick and convenient selection.



1.98

High shoes in the desirable styles. Made of kidskin and calfskin, black or brown, high and low heel styles, some with rubber heels, all with flexible soles, all sizes in the lot. All good looking, good fitting, well finished shoes. Sale price, 1.98

The low shoes—straps, oxfords, pumps, colonials, shimmy pumps—every kind of desirable low shoe for women and misses—black and brown kidskin, brown and gray suede calfskin, some patent leathers, etc. All sizes in the lot—all at one price, 1.98

Leiter's—Main Floor—South

88 Note Imperial Player Rolls, 39c

These are the regular 1.00, 1.25 and 1.50 rolls, including the latest numbers, most of them with words—sacred songs, popular songs, operatic and classical selections, dance music, Irish jigs and reels, etc. On sale, Main Floor—South. Choice tomorrow, 3 for $1; each, 39c

Some of the Titles

Persian Rag
Hungarian Rag
Moonlight on the Lake
Autumn Tints
Santa Claus Blues
Croon Time
Unlucky Blues
River Shannon
The Palms
A Little Love, a Little Kiss
Daddy Blues
Daddy's Red
Nocturne in E
Rosary
Lights Out
Mighty Lak a Rose
Meditation
Sweet Hawaiian Moonlight
Missouri Waltz

NO REFUNDS OR EXCHANGES—NONE DELIVERED.

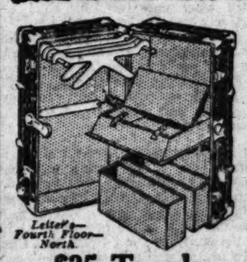
Exceptional Bargains in Underwear

But You'll Have to Come in the Morning for the Quantity Is Limited and the Values Are Immense.

Children's union suits—the well known "Lassie" and "Laddie" brands—for boys and girls, sizes 22 to 32. Only a limited quantity for a few hours' quick selling. Main floor; north; none delivered. Values to 1.39. Tomorrow, each, 69c

Union suits for large women, sizes 44, 46, 48 and 50; medium weight ribbed garments, values to 2.25. On sale main floor, north, none delivered, none exchanged; every garment guaranteed perfect; only while 800 garments last—be sure to come early; each, 98c

See Our Ad on Other Page



Leiter's—Fourth Floor—North.

$25 Trunk

Wardrobe trunk, fiber covered; has two drawers and hat compartment; steamer size; special at 15.95



5.95 cowhide leather traveling bag, in black walrus grain leather, sewed leather corners, 3-piece style, 3.75



Men's Winter

Union Suits

The Bankrupt Stock of The Roxford Knitting Company at

55c on the $

TRADE MARK REG. U.S. PAT. OFF. ROXFORD KNITTING CO. PHILADELPHIA

Leiter's—Main Floor—North.

They went broke and we got part of their stock—we got it cheap, so you get these bargains tomorrow.

Roxford 2.25 Union Suits

Made of the finest quality combed cotton in white and ecru; sizes 34 to 48 in the lot; a garment, 98c

Roxford 3.50 Union Suits

Wool mixed union suits of unusually soft spun wool and cotton mixed; natural color; sizes 34 to 50; also stouts, 1.68

All Wool Socks

Men's plain and drop stitch woven all-wool socks in wide range of staple colors; a large mill's entire accumulation of substandards; 3,000 pairs, 33c

TABLOID BOOK REVIEW

Last week's composite list of best sellers at five leading Chicago book stores was:

FICTION.

"If Winter Comes," by A. S. M. Hutchinson.
"Cytherea," by Joseph Hergesheimer.
"To the Last Man," by Zane Grey.
"Simon Called Peter," by the Rev. Robert Keable.
"The Tower of Oblivion," by Oliver Onions.
"Brass," by Charles G. Norris.

NONFICTION.

"The Story of Mankind," by H. W. Van Loon.
"Memoirs of William Hickey," by himself.
"The Outline of History," by H. G. Wells.

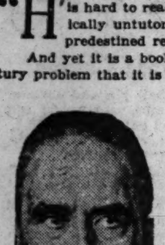
AT THE PUBLIC LIBRARY.

Six books most in demand at the Chicago public library last week were:
"If Winter Comes," by A. S. M. Hutchinson.
"Brass," by Charles G. Norris.
"The Briary Bush," by Floyd Dell.
"The Americanization of Edward Bok," by Edward Bok.
"Walden," by Henry David Thoreau.
"The Outline of History," by H. G. Wells.

By Fanny Butcher.

"HUGO STINNES" is a book without the slightest literary quality, which is hard to read and which, though obviously written for the economically untutored, does not rehabilitate its facts in a form which its predestined readers can readily assimilate.

And yet it is a book which deals with such a fascinatingly twentieth century problem that it is itself fascinating.



HUGO STINNES.

For the student of economics it probably gives neither new fact nor new fancy. We have heard in America of the gargantuan industrial organization of Hugo Stinnes. We have read bitter denunciations of him. We have read flowery eulogies. But, except for the few who have really studied his organization with the aid of the German press comments, we don't really know what and whom we are talking about. This so-called biography of him, written by Hermann Brinckmeyer and translated by Alfred B. Kuttner, gives us the facts of his organizations.

German industry is organizing both horizontally and vertically, says Mr. Brinckmeyer. American trusts, he says—like the Standard Oil, for instance—have all been horizontal. They have organized all factors in one field of industry, but did not control related industries. (Incidentally, Mr. Brinckmeyer might study the ramifications of the Du Pont de Nemours organizations. Unofficially that organization controls; through a skillfully unorganized group of friendly factors, an amazing series of what he calls vertical trusting operations.) German trusts, with Stinnes as the greatest patron of the system, are organized vertically; that is, they include all factors from the control of the raw material to the finish product in all of its forms. With coal and iron as the raw material of industry in Germany, the Stinnes interests, organized in the Siemens-Rhine-Elbe-Schuckert union, are licensed "to engage in transportation of every description, as well as to build and manufacture all shipping accessories at home or abroad; to deal in the products of the mining, smelting, and metal industries, the chemical and electrical industry, and agriculture; to market all raw materials, all products of the intermediate industries, like paper (of which more later), and to manufacture and market all finished products of whatever type."

In a word, the Stinnes trust may control—if it becames powerful enough—all national life. And about the paper. Stinnes has bought and added to his trust the most important newspaper in Germany and is reputed to control a dozen or so more by the economic foundational fact that he controlled the forests and the paper pulp supply. His trust also includes the control of industrial shipping and pleasure travels, and owns hotels and steamships and railroads.

There is no phase of German industry or life which is not in some way associated with the Stinnes interests.

Stinnes has been accused of being a dictator and has been hailed as a deliverer.

No one seems to be sure whether his economic scheme will eventually bring about a socialistic millennium or an autocratic catastrophe. He maintains that only through vertical organization can Germany ever reinstate herself. His theories for the future include, I believe, a reorganization of society on the principle of economic instead of on political and geographical foundations. The whole idea is such an intriguing one that I, for one, am no end disappointed to have to read about it in such a poorly written book.

* *

Are You Devoted to Clarence?

For those who are devoted to Clarence Day Jr.'s prose and pictures there is "The Crow's Nest." Mr. Day draws his own pictures and writes something which is called, I believe, satire.

* *

Much in These Names.

Two new western stories the names of which tell as much about them as readers of wild and woolly romances need know are "The Rider of the Golden Bar," by William Patterson White, and "The Hidden Places," by Bertrand W. Sinclair.

* *

Dear Old Charleston!

"A grotesque legend of Old Charleston" is what John Bennett calls his "Madame Margot," and that is a better caption for it than anybody else could write. Grotesque indeed it is, but very beautifully and symbolically told, as a legend should be. Mme. Margot, the loveliest of all Charleston's lovely creatures, and her traffic with the devil that she might save her daughter Gabrielle from love—that is the theme of the legend.

Mr. Bennett has given it a quality of rare distinction.

He has written something which, like "Messer Marco Polo," Donn Byrne's exquisite little romance, comes more nearly being poetry than most of the stuff which is printed in lines instead of in sentences. It is a story whose grotesqueness is completely and artistically preserved.

Speaking of diabolistic literature, "Enoch Soames" in Max Beerbohm's "Seven Men" is the most amusing tale I have ever read of the purchase of a soul by Satan. Please read it if you haven't yet.

* *

"Am I Not a Man and a Brother?"

The Goncourt prize this year has gone to—one hates to pun, but it is inevitable—a dark horse. Among all the candidates selected by the cognoscenti of France, England, and America Rene Maran's name was never included. His "Batouala" was never mentioned as a possibility. It is a celebration of the bestialities and lack of civilization of the natives of Africa, and is, according to those who have read it, a second rate novel indeed, whose chief claim to distinction is the fact that it is so filled with mysterious native phrases and words as to be understandable only by the esoteric.

There was dissension about the award.

The vote stood five for "Batouala" and five for "L'Epithalame," a novel of marriage by Jacques Chardonne (which was one of the most highly praised candidates as it ran as a serial in the Revue de France). The president's vote went for the Maran book and that settled the dissension.

Rene Maran is a French Negro.

* *

Intimate Books By and About a Great Man.

Two volumes for the lover of real books are the "Notebooks of Anton Chekov" and "Reminiscences of Chekov," by Gorky, Kuprin, and Bunin. The notebooks contain random jottings for plays and novels, profound and beautiful passages of meditation on life and death, suggestions for names and scenes, and full plots of stories and plays. They are invaluable to a creative literary artist, for they show intimately the methods of one of the greatest of all short story writers. The reminiscences show the lovableness of Chekov, whom Tolstoi loved as a man and revered as an artist, ranking him higher than De Maupassant.

* *

Ireland and Her Poets.

Miss Harriet Monroe says of an "Irish Song" in this month's "Poetry," "It reminds us by its gayety of a kind of Celtic spirit which has been under eclipse of late, but may revive again in the new Free State." Which reminds us that a few years ago every one was reading Synge and Yeats and Lady Gregory and James Stephens and A. E. and Susan Mitchell and the Mountainy Singer and Moira O'Neill and George Moore's "Hail and Farewell" and envying the fortunate ones whose lines were cast in Dublin, whose "acoustic properties were perfect," as he said. There was poetry and color in Ireland's literary renaissance. And then she took to putting her poetry into her revolutions and then to getting her fine, romantic revoltings which had fired some of her finest poets all mixed up with politics and international intrigue and soon the beautiful literary renaissance was no more, and the harp was silent that "once through Tara's halls. . . ." I, for one, wish that Ireland would have another rebirth of literature. She is one of the few nations on earth that has anything to celebrate just now!

* *

Dull Title but Alluring Book.

S. E. Morison has written a book which bears the sober title of "A Maritime History of Massachusetts," but which is rich with romance. It is a record of those old days when Salem was America's great port, when tall ships sniffed the air for China's seas when they left its prim harbor. It is a book of strange allurements. Read it with "Java Head" and—for the hours you spend with them at least—life will glow with a vicarious warmth of adventure.

Best Sellers of the Ages

[Continued from page one.]

creature came to me, and sat upon my thumb as he used to do . . . just as if he had been overjoyed to see me again; and so I carried him home along with me.

That is all.

Charles Dickens used to say how curious he thought it that "Robinson Crusoe" should be the only instance of "a universally popular book that could make no one laugh and could make no one cry."

Well, truly, there is naught in this tale to make one blubber, but it seems to me that the incident of Poll and his fond calling, as well as Defoe's whole treatment of that incident, is, like many another thing in the book, very true pathos—the kind that a man who was all man would write—and true pathos is a difficult thing. There must be so much reticence in it. It must not seem to try. Wilton Lackaye, coining a word, once tartly indicated the difference between it and something else. "There is pathos," he said, "and there is puthos." Pathos never cloys and never grows stale. We age away from puthos.

* *

Dickens complained, too, that Defoe made so little of the death of Friday, which comes in the sea fight between Crusoe's ship and the savages in Part II. He said it was "heartless."

I am not so sure Defoe did not make enough of it when he made Crusoe take it as your forthright Englisher of the sea would take it—

I was so enraged at the loss of my old trusty servant and companion that I immediately ordered five guns to be loaded with small shot and four with great, and gave them such a broadside as they had never heard in their lives before, to be sure.

So Friday went to heaven amid a salvo of nine guns. 'Twas creditable.

Then there come a couple of pages to tell how the fight was won, and, that matter disposed of, Crusoe's farewell to the faithful man—

And now I name the poor fellow once more, I must take my last leave of him. Poor honest Friday! We buried him with all the decency and solemnity possible, by putting him into a coffin and throwing him into the sea; and I caused them to fire eleven guns for him; and so ended the life of the most grateful, faithful, honest, and most affectionate servant that man ever had.

* *

No man, no school of critics, will ever call that mawkish. Some of Mr. Dickens' obituary exercises have not fared so well. Two centuries have passed over Defoe's masterpiece, and it still is young with the eternal youth of truth. Mr. Dickens has been half a century dead, and many of his labored "effects" are as dead as that—because they were "effects." Even so, he paid Defoe one of the highest tributes his work ever received. Writing to Forster from France, he told him how he had been re-reading Defoe, and described the occupation as one of "my numerous refreshings at those English wells."

* *

Deep is the well, and pure the draught from it. This book is, in a manner of speaking, one of three great books of soul-testing in literature. One is about Prince Hamlet, the testing of whose soul extends through two and a half months; another is about Henry Faust, whose ordeal endures for fifty years; and, in "Robinson Crusoe," we are on the Island of Despair, thinking, contriving, arranging, governing, studying, planting, finding ourselves, realizing ourselves, for eight and twenty years. It is an epic of competent man—of man alone—all alone—refusing to starve, refusing to go mad, refusing to lose the power of speech; ever patient, ingenious, hoping on and on, not for rescue merely, but for the best as God shall order it, be it rescue or endless waiting, and at the last finding his own soul.

Next Sunday, Charlotte Bronti's "Jane Eyre"—our first best seller by a woman.



How to Be Graceful

The most graceful body on earth is the little girl. She is perfectly natural. Up to date she has acquired no mannerisms. She is not yet self-conscious.

To be graceful one must be perfectly natural. The most natural walk is that of the woman whose body is not tilted out of balance by high heels, but whose shoes are so comfortable and so properly shaped that she walks with no thought of her shoes or her feet.

A beauty specialist wrote as follows:

"Grace in walking and dancing bespeaks perfect foot comfort. You simply cannot be lithe and supple in your movements, light-footed, sure footed, when your feet hurt you! Instinctively you try to save the painful member and the effect makes rigidity and awkwardness of the whole body. The only perfectly comfortable foot is the foot that can be absolutely forgotten, once it is dressed, ready to carry you where you want to go."—*Buffalo Courier.*

It is not necessary that the shoes be clumsy. They can be Cantilever Shoes, which are good looking. Following the natural lines of the foot, with good heels rightly placed, room for the toes, a flexible arch which harmonizes with the flexibility of the human foot, these shoes are so well adapted to the needs of woman's foot that we class them as a substantial aid to the acquirement of grace and happiness.

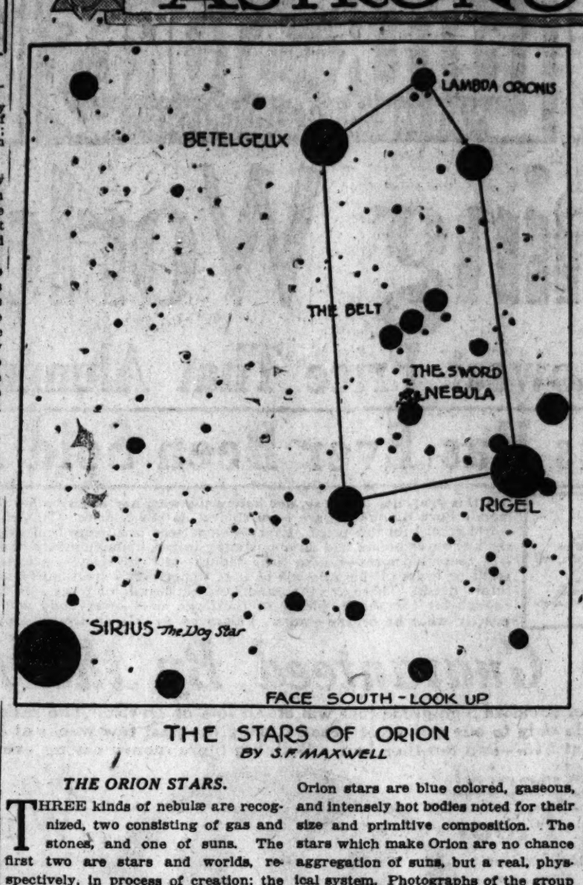
Cantilever Shoes cost considerably less now owing to recent reduction in wholesale prices.

Cantilever Shoes are fitted carefully and sold in Chicago only by

Cantilever Shoe Shop

Loop Store:	Uptown Store:
30 E. Randolph St., Room 502	4730 Sheridan Road, Room 214
Telephone: State 7273	Tel.: Sunnyside 1176

ASTRONOMY



THE STARS OF ORION

BY S. F. MAXWELL

THE ORION STARS.

THREE kinds of nebulæ are recognized, two consisting of gas and stones, and one of suns. The first two are stars and worlds, respectively, in process of creation; the third, systems of stars, fully grown. All shine by their own light.

The cloud of stars in which we have our being is often spoken of as "the universe." It is a flattened disk with the Milky Way on the rim and our sun near the center. This vast aggregation would appear as a nebula if viewed from a point outside. There are myriads of island nebulæ beyond the confines of the stars. Their distances from us, even to the nearest, are immeasurable, and to the farthest absolutely unthinkable.

The Suns of Orion.

Out in the southern sky lies Orion, the brightest constellation and the most magnificent of the star clusters. Orion is one of the winter constellations. It shines all night long from December until March. In late winter it lies squarely in the southern midheavens as darkness falls, and as evening advances it swings slowly over into the west.

It contains two of the brightest stars in the sky, Rigel below and Betelgeux above. Betelgeux appears in the group only because it lies between it and the earth. This great red sun is unlike the other stars in color, size, and temperature, as you can see. The true Orion stars are blue colored, gaseous, and intensely hot bodies noted for their size and primitive composition. The stars which make Orion are no chance aggregation of suns, but a real, physical system. Photographs of the group show that the entire constellation is filled with a gauzy cloud of nebulae, and the points of light which seem like stars are really areas of condensation in the vast clouds of star dust.

From the nebulae come the stars. They take their shapes from the substance of these tenuous mists of dust and gas. They build themselves up by their power of gravitation, gathering material from all around until they become the globes of glowing flame.

There are no chance happenings in the growth of suns ond worlds, but order, order everywhere. Their rise in light, their slow decline through life to death, and afterwards rebirth to light again, is a most magnificent proof of eternal life. Walking through a grove we find trees in all stages of their growth, tender seedlings just springing up, slim young trunks striving for more light, gnarled shapes that have withstood the storms of many winters, dead trees standing black and naked among their fellows, and fallen logs moldering in decay and giving back their substance to the soil and air, from whence other trees will take it to be made into their substance in turn. No human life is long enough to watch the span of life of any single giant of the woods completed—and yet we do not doubt that there is growth, a rise, a flower, and death to every tree.

It is so with the stars. Each sun among them in their countless swarms is moving onward in its life from birth to death. We have no hope of ever seeing more than a fraction of the drama played, and yet, on looking far and wide, some suns appear new born in flame and gas, some proud young stars glow white, mature yellow suns like our own beam kindly down, and there are red stars tottering to their graves. And sometimes, while we watch, there comes a burst of light where it was dark before. A new star? No and yes. An old and faded sun has passed once more through its ordeal of fire and has become a nebula to start its life afresh. This picture is unfurled to us each night in the spangled sky above, and who is there who will not stand in awe and wonder at the sight?

Rigel the Mighty.

The youngest stars of all lie in Orion. An infant in the stellar world is a giant even for a star. Its sides are wound with swaddling streaks of nebula, the regions round about are drained and empty of their matter, its light is fiercely blue and terribly hot. Rigel, the mighty star which twinkles in Orion's foot, is one of this type.

If by some strange celestial accident our sun should run away and leave us here, and Rigel should come in to take his place, and at the same time the dimensions of the solar system were unchanged, then how our earth would vanish! His sides would reach to Saturn and beyond, and we would be engulfed in his flaming bulk. Only Uranus and Neptune would escape his might, and they would skim his surface as flying wisps of glowing gas.

Rigel is a simple star. The nebulous haze so common in Orion has vanished utterly, and now the gases which make his shape have turned to helium, but the heat is still so great that little hydrogen has formed, and the metals are as yet unborn.

The Big I Am

By Guy Lee

When Alexander sallied forth to swat the Persian host
And gobble up most everything upon each eastern coast,
He'd stop at intervals and found a town, and hang the name
Of Alexandria on all, thus publishing his fame.
He let no false ideas of modesty eclipse
The glory of himself upon his military trips;
'Twas Number One from first to last, and when he got it all
He sighed because he couldn't find another world to maul.
He advertised the Big I Am wherever he'd meander——
So I reckon Alexander thought a lot of Alexander!



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Farm Machinery Men Say Costs Halt Price Cut

By Frank Ridgway.

LAST cropping season farmers tried to get along the best way they could by patching up their old cultivators and corn planters, but that practice cannot continue indefinitely. New machinery must be bought, and farmers are kicking about the increase in the price of farm implements. Farm implement manufacturers say they want to help out all they can, but their hands are tied.

The implement manufacturers say that freight rates must come down and then farm machinery will come down to the 1913 price level.

The factory price of farm implements is 16 per cent above the 1913 level, but the cost of raw materials is 41 per cent above and wages 53 per cent above the 1913 level, according to averages figured from fifty replies sent in to the American Coöperative Journal in response to an inquiry.

The Manufacturer Speaks.

Manufacturers claim they have reduced their prices on farm implements 25 per cent from the 1920 prices and 33 per cent from the peak, while wages have come down only 23 per cent.

One manufacturer says: "In spite of the extremely low figures on raw materials which the farmers sell, when they are fully manufactured into articles such as the workman buys—bread, clothing, and numerous essentials of life—he is far from getting the benefit of the reduced prices which the farmer receives; and it is our opinion that the workman employed by us must live closer, with less food, less clothing, and fewer conveniences, than he did with smaller wages in 1913."

Labor and Freights Soar.

R. C. Brewsbraugh, Allis-Chalmers Manufacturing company, writes that the freight rates on some of their raw materials are more than the cost of the materials, and the labor and handling charges far surpass the cost of materials.

"Woven wire fencing has shrunk much lower than the items that make its cost indicate it should be," says the Adrian Wire Fence company. "Raw materials are 60 per cent above the price on Jan. 1, 1914; wages are double what they were at that time, and still our price is but 45 per cent above the 1914 figure on the finished product.

Quotes Railroad Increases.

"Freight rates have been a big item in the increased cost of all farmer needs. Freight rates are entirely out of proportion today, and, while the railroads claim that they have not had large increases, we can cite you dozens and dozens of cases where the increase is above 100 per cent."

The same company claims it is paying a freight rate of 31 cents a hundred on an article of raw stock that was formerly shipped at 13.8 cents a hundred, "a price that is outrageous and out of proportion."

The Burman Manufacturing company writes that in 1913 lumber from the coast cost $22 a thousand on car lots. Now the freight alone is $23.25 a thousand.

Passing the Buck.

According to one company, oak lumber is 50 to 60 per cent higher than in 1913; iron about 30 per cent, seat springs 100 per cent—some of the finished parts made from steel are 90 to 100 per cent higher; wagon spokes and skeins 100 per cent higher, and boxboards and paints 80 per cent higher.

"The farmers are expecting the wagon manufacturers to get their prices down to 1913 basis," the Burken Manufacturing company writes. "Before we can do that there will have to be some radical reduction in raw materials, and before this can come there must be general reductions in freight rates."

The Best Joke I Ever Heard

What is the best joke you ever heard? If you'll write it out and it is published $1 will be paid. Address Best Joke Editor, The Sunday Tribune, Chicago.

Couldn't Be Coaxed.

When the conductor asked one of his passengers for his ticket, he said, "I have no ticket and no money either."

So he was told he would have to walk. The train was stopped. The man got off, and proceeded to walk ahead of the engine.

The engineer blew his whistle for him to get off of the track. When he paid no attention the engineer blew and blew again.

Finally the man looked back and said, "Youse can whistle all youse want. I won't come back." S. S.

No Need to Worry.

A well dressed and charming young woman hailed a four wheeler, since there was no taxi in sight. Just as she was getting in she noticed the horse was inclined to be frisky. He was jumping about and swishing his tail in a way that alarmed her—she was a timid little thing. So she addressed a few words to the aged driver.

"I hope," she said, smiling bravely,



"that you will not run away with me."

"No, mum," he replied, mournfully, "I have a wife and seven kids at home already." B. P.

Mr. Carr Makes a Call.

Mr. Carr had occasion to call at the house of a neighbor at night. He rang the doorbell. After a long wait a head was poked out of a second floor window.

"Who's there?" asked a voice.

"Mr. Carr," was the reply.

"Well," said the voice as the window banged shut, "what do I care if you missed a car? Why don't you walk and not wake up people to tell them about it?" D. S.

Forever and Forever.

A man entered a jewelry store to buy a clock. The jeweler showed him the different styles—one in particular he said was an eight day clock.

"What does that mean?"

After the jeweler had explained that it would run eight days without winding, the man exclaimed, "For the love of Mike, how long would she run if you wound her?" G. E.

It Couldn't Be.

"What do you want with me?" asked the indignant motorist when she was ordered to stop.

"You were traveling at forty miles an hour," answered the police officer.

"Forty miles an hour? Why, I haven't been out an hour!" said the woman.

"Go ahead," said the officer. "That's a new one on me." C. L.

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Blood examinations by physicians all over the country have shown that an enormous number of people are deficient in hemoglobin or iron content in the blood stream, and this is often the real underlying cause of a thin, emaciated, weak and run-down condition and it is for this reason that thousands of people may take Vitamines without obtaining results. It is not the fault of the Vitamines, but it is the fault of your blood. Organic iron takes up oxygen from your lungs. This oxygenated organic iron unites with your digested food as it is absorbed into your blood, like fire unites with coal or wood and by so doing it creates tremendous power and energy. Without organic iron in your blood your food merely passes through your body without doing you any good. Therefore, in practically every case where Vitamines are necessary, organic iron is also necessary.

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Those whose meals consist principally of meat-soups, white bread, meats of various kinds, fish, potatoes, tinned fruits and vegetables, pies and cakes, are likely to suffer from under-nourishment and a weakened physical condition due to a deficiency of both Vitamines and Organic Iron, no matter how much they eat, and in such cases both Vitamines and Nuxated Iron should be taken. Always take Yeast Vitamine Tablets before meals and Nuxated Iron after meals.

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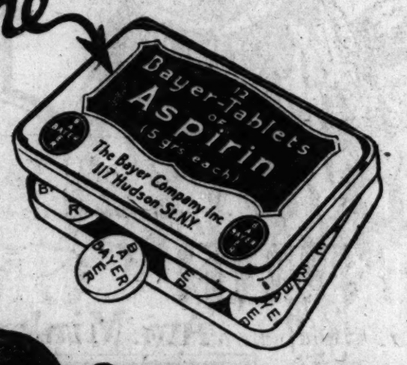
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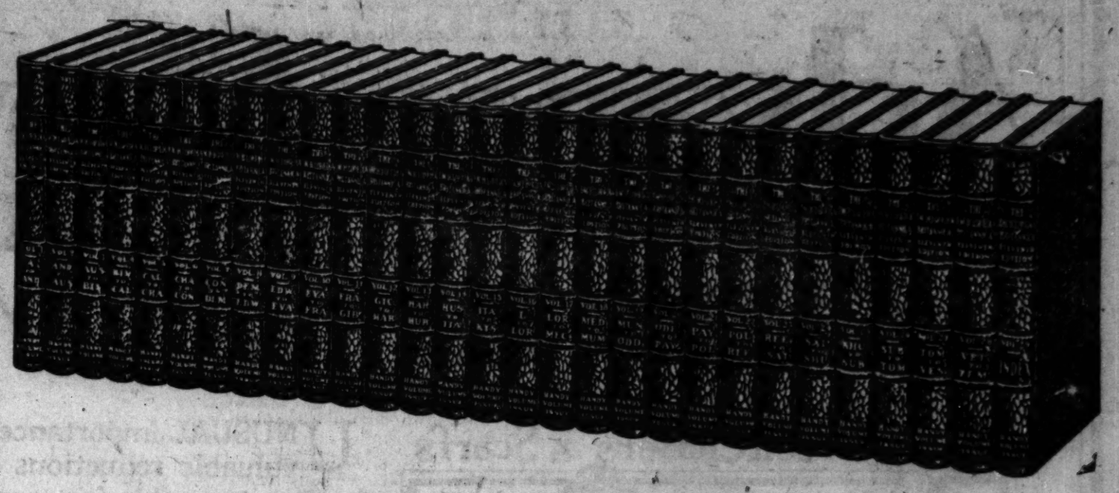
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No. 38045—One Skin Baum Marten Choker.....Was 50. Now 40.
No. 37839—One Skin Jap Marten Choker.....Was 35. Now 28.
No. 4658—Two Skin Natural Hudson Bay Sable Choker...Was 200. Now 160.
No. 37857—Stone Marten Silk Lined Stole.....Was 250. Now 200.

Fox Chokers & Scarfs



No. 37589—Brown Fox Choker.....Was $ 40. Now $ 32.
No. 37557—Blue Dyed White Fox Choker.....Was 90. Now 72.
No. 38155—Taupe Fox Choker.....Was 22.50 Now 18.
No. 38190—Black Fox Choker.....Was 50. Now 40.
No. 38377—Brown Fox Silk Lined Scarf.....Was 75. Now 60.
No. 37975—Blue Kit Fox Choker.....Was 20. Now 16.

Japanese Mink Capes and Throws



No. 37522—Kolinsky Jap Mink Cape.....Was $135. Now $108.

No. 37519—Kolinsky Jap Mink Cape.....Was 150. Now 120.

No. 38349—Kolinsky Jap Mink Throw.....Was 105. Now 84.

No. 38397—Jap Mink Cape.....Was 340. Now 272.

No. 37508—Jap Mink Cape.....Was 100. Now 80.

Mole Chokers

Mole Scarfs



No. 37692—Mole Choker..Was $ 22. Now $ 17.
No. 37421—Mole Scarf....Was 45. Now 36.
No. 38379—Mole Cape.....Was $140. Now $112.

No. 37420—Mole Scarf.....Was $ 55. Now $ 44.
No. 37418—Mole Scarf.....Was 125. Now 100.

Marten Chokers

Marten Scarfs



No. 38296—Brown Marten Stole.....Was $105. Now $ 84.
No. 38288—Brown Marten Scarf.....Was 65. Now 52.
No. 38158—Brown Marten Choker.....Was 27. Now 21.60
No. 38174—Brown Marten Choker.....Was 38.50 Now 30.80
No. 37965—Brown Marten Collar.....Was 60. Now 48.

Kolinsky Chokers, Capes and Scarfs



No. 38320—Two Skin Kolinsky Choker.....Was $ 27. Now $ 21.60
No. 38322—Twelve Skin Kolinsky Throw.....Was 135. Now 108.
No. 37632—Kolinsky Choker.....Was 57. Now 45.60
No. 38317—Kolinsky Cape.....Was 340. Now 272.
No. 37508—Jap Mink Cape.....Was 475. Now 380.

No C. O. D.'s
No Refunds
No Approvals
During This Sale

Am. Mink Chokers, Capes and Scarfs



No. 4616—Natural Mink Stole.....Was $360. Now $288.
No. 4639—Natural Mink Cape.....Was 420. Now 336.
No. 4649—American Mink Throw.....Was 240. Now 192.
No. 4602—American Mink Choker.....Was 27. Now 21.60
No. 4645—Two Skin American Mink Choker.....Was 60. Now 48.

PART TEN
AUTOMOBILES

Chicago Sunday Tribune.

THE WORLD'S GREATEST NEWSPAPER

Washington Essays 1.
The Potters 1. Aviation 12.
Autos 2-12 Farm and Garden 14.

JANUARY 29, 1922.

THE POTTERS

by J. P. McEvoy



ILLUSTRATIONS BY J.H. STRIEBEL.

PROLOGUE.

Quite a few years have played their insistent tattoo on Pa Potter's fontanelle since last he was examined for insurance. . . . There would have been many more of them only for the persistence of Charley Thompson, the demon insurance salesman, who with honeyed words coaxed Pa's signature to the dotted line of an application. . . . Of course, there still remains a loophole for Pa . . . he may not pass. . . . and yet if he should not it would mean there is something wrong with him. . . . What to do! What to do!

Scene—Office of Examining Physician.

Two palpably nervous individuals approach . . . we recognize Pa as one of them . . . and the other? . . . Of course, it is Thompson . . . but why is Thompson nervous? That is easy, children; Pa may not pass and then all his effort is lost. . . . And why is Pa nervous? That is even easier, children: He may pass and then he'll have to take the insurance . . . Ah, here comes Dr. John Johnson, the demon chest thumper and collector of comical blood pressures.

DOCTOR *(enters slowly and looks Pa over with a sad smile. Shakes his head as if in disapproval):*
Wanta get some insurance, eh?
Step on the scales . . . how much you weigh?

PA *(gloomily to impress doctor):*
Sorter fell off last year or so,
Lotsa worry an' work, you know.

(Doctor's eye lights with a gleam of professional interest . . . he worries, does he? Not so good . . . takes Pa's height, absently dropping measuring rod on Pa's bald head . . . not so good, either.)

DOCTOR (noting weight and height on Part II. of examination blank and beginning to ask routine questions with an air of detachment):
Race (white or black)?

PA *(nettled):*
White, of course.

DOCTOR: Where do you reside, winter and summer?

PA *(helpfully):*
Same place.

DOCTOR *(after he gets that one straightened out):*
Do you contemplate a trip beyond the limits of the mainland of the U. S. A. If so, when, where, and for what purpose?

PA *(gayly):*
Ha! ha! Thass a good one.

DOCTOR: If foreign born, have you become a citizen of the U. S. A.?

PA *(aroused):*
Waddye mean foreign born? I'm a hundred per cent American.

(Luckily the doctor doesn't pursue the examination so far as to ask Pa what that might mean.)

DOCTOR *(with a keen look):*
Do you drink anything?

PA *(facetiously):*
Yes, anything.

(That's a good one. It always was.)

DOCTOR *(frowningly):*
I mean if you use wine, spirits, malt, liquors, or other alcoholic beverages, state kinds used and how much in any one day at the most.



"Quit. You're tickling me . . . tee hee."

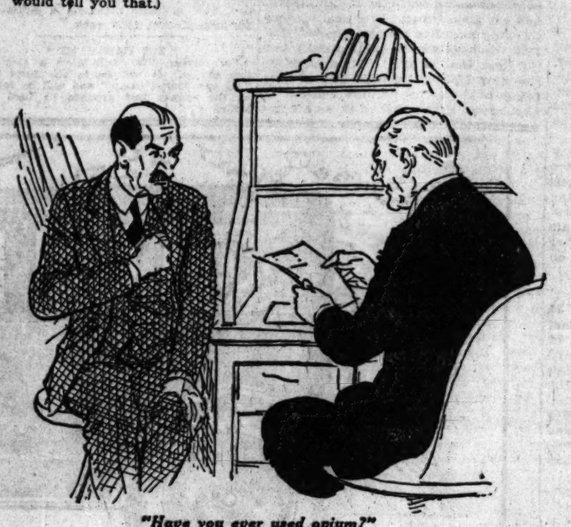
(Certainly, if any one has the right to ask such a question these days it is the doctor.)

PA *(jovially):*
Thass good. Who writes those funny jokes for you?

DOCTOR *(ignoring unseemly levity . . . he didn't write the questions):*
Do you now use or have you ever used opium, chloral, cocaine, or any other narcotic drug?

PA *(stirred to the depths):*
Say, do I look like a drug fiend?

(Certainly Pa does not look like a drug fiend. Any one who knows Pa would tell you that.)



"Have you ever used opium?"

DOCTOR *(relentlessly):*
Has either of your parents or any of your brothers or sisters been afflicted with insanity, epilepsy, or diabetes?

PA *(scornfully):*
I should say not.

DOCTOR: When were you last confined to the house by illness? How long? What nature?

PA *(with sudden interest . . . he loves to talk about this):*
Well, y'see, I had the flu. I had the flu for weeks and it settled in my lungs and I had pneumonia and I fell away thirty pounds, and when I got up I was as pale as death and as weak as a cat, and when I went downtown I was so thin my neck rattled around in my collar, and when I went into the office one of the fella's says to me, he says, "Say, when did you die?" and I says, "Who, me?" and he says, "Yes, you," and I says to him, I says, "Who, me?" and he says, "Yes, you," and I says, "Ugh, ugh, not me. Why?" and he says, "Well, you go on down to the morgue and crawl on a slab and hold a lily in your hand and they'll bury you without asking any questions." That's how bad I looked and, you know, I've never felt quite the same since I had that darn flu. Ma says . . .

DOCTOR *(interrupting, having heard something about the flu from several others):*
Have you ever had malaria, typhoid, or other fevers; palpitation or any disease of the heart, varicose veins, frequent coughs or hoarseness, asthma or shortness of breath, pleurisy, bronchitis, gastritis, appendicitis, jaundice, vertigo, dizziness, fainting spells, fits, epilepsy, delirium tremens, neuralgia, neuritis, apoplexy, mental derangement, gout, goiter, sunstroke or heat prostration? Sign your name here in full.

(Well, that's over.)

Let me feel your pulse. (Takes Pa's rather limp wrist.)
Now, roll up your sleeve. No, your left arm.

(Wraps band tightly around Pa's upper arm and pumps blood pressure machine . . . Pa's heart begins to pound . . . maybe his blood pressure is too high or too low or somep'n . . . Doctor eyes gauge critically and then gives Pa questioning look . . . Pa's heart sinks . . . blood pressure takes sudden drop . . . Doctor looks at Pa as if in alarm . . . Pa feels faint . . . Doctor hastily deflates pressure and takes band off . . .)

PA *(nervously):*
Is it too high or somep'n?

DOCTOR *(they never give you any satisfaction):*
Hop fifty times on one foot.

(Pa hops . . . starts out gayly for first ten . . . next ten, not so gayly . . . from forty to forty-five barely gets off floor . . . last five nearly kill him.)

PA (panting):
Whew, I'm all in (puff, puff). When I was a kid (puff) I wouldn'ta thought nothing (puff) of . . .

DOCTOR *(passing steel tape around Pa's chest):*
Expand!

(Pa expands, or at least that's what he calls it.)

Now, contract!

(Doctor notes difference . . . barely perceptible . . . shakes his head sadly . . . suddenly grabs Pa and puts ear to Pa's chest . . . Pa wonders what he is listening to so earnestly . . . doesn't know the Doctor is engaged in that pleasant indoor sport known in the medical circles as locating the apex beat, mapping out the borders, and determining if the systolic and diatolic sounds are what they should be . . .)

PA *(worried):*
How's my heart? My heart all right?

(Doctor ignores question and starts mysterious tapping on Pa's chest . . . taps a while and then listens . . . somewhat like a woodpecker . . . seems to be enormously pleased with what he hears . . . hammers Pa all over chest and then suddenly switches attack to Pa's stomach.)

PA *(still more worried):*
How's my chest, huh? Lungs all right?

(Doctor too absorbed in fascinating pastime o. percussing Pa's stomach to answer . . . concentrates attack on McBurney's point . . . medical slang for that part of the anatomy directly over the appendix . . . if Pa winces he has appendicitis . . . Pa doesn't wince, but he's getting still more worried . . . he must be in awful shape . . .)

DOCTOR *(suddenly grabbing Pa with both hands):*
Now cough!

(Pa coughs . . . wonders why . . . he'll never know.)

DOCTOR *(stopping for a rest):*
Did you say you were rather nervous?

PA *(rather vaguely):*
Yes, I get very nervous.

DOCTOR *(suddenly):*
Stand with your feet together. Now close your eyes.

(Watches Pa keenly to see if he sways . . . doesn't . . . Doctor seems rather disappointed . . . decides to try the patella reflex.)

Here, sit down. Cross your legs. Good.

(Gives Pa a smart rap with the edge of his hand on the kneecap . . .



"Is it too high or somep'n?"

Pa's leg kicks up naturally . . . not too high, either . . . Doctor seems more disappointed . . . Pa gets more bewildered . . . what's it all about?)

DOCTOR *(relentlessly . . . it is his duty and he'll do it):*
Take off your right shoe and sock.

PA *(resentfully):*
What's my feet got to do with it?

(Doctor ignores question and begins to stroke sole of Pa's foot, intently watching his big toe . . . ah, it curls up the right way . . . three cheers for the Babinsky reflex . . .)

PA *(who is very ticklish):*
Tee hee! Stop it! Quit. You're tickling me . . . tee hee!

(Doctor suddenly stops tickling and gives foot violent reflexion . . . if foot twitches vigorously all is lost . . . doesn't . . . Doctor evidently satisfied . . . Pa has passed the ankle clonus, although he'll never know it . . . Doctor then introduces him to the justly famous team of Heller and Haines, after which the examination is concluded . . . meanwhile the poor salesman is pacing up and down outside the office wondering if Pa passed or not . . .)

PA *(doing a lot of wondering on his own hook):*
You sure did run me out of gas.
Tell me, Doc . . . am I gonna pass?,

DOCTOR *(gloomily):*
Your pulse is much too high, you know;
Besides, your pressure's rather low.

PA *(alarmed):*
Is that a dangerous way to be?
Tell me what'll be good for me.

DOCTOR *(even more gloomily):*
You've a flabby skin and lifeless eyes,
What you need is exercise.

(Belligerently):
And you'd better take some right away.

PA *(panicky):*
O, I'll begin this very day.
I know I'm sorter on the blink,

(Bravely):
But it won't be long till I'm in the pink . . .

(Suddenly):
Am I gonna pass the exam', you think?,

DOCTOR *(resuming impenetrable gloom)*
You'll have to come back in a day or so.
Your pressure, of course, is rather low,
But you'll pass, I guess, so far's I know.

PA *(jubilantly, now he knows there is nothing serious the matter with him):*
Gosh, I'm glad . . . c'mon, let's go.

(And so saying he grabs his hat and coat and hurries to the office, making a mental resolution on the way that he will join a gymnasium class the very first thing and exercise regularly every day. . . . Well, that's a noble aim . . . perhaps we will get a glimpse of Pa going through his first exercises in the Business Men's Gym Class . . . ooh, what they will do to him . . . poor Pa.)

(And That's That—Until Next Sunday.)

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GEORGE WASHINGTON ESSAYS BY BOYS AND GIRLS

THE time for sending in your essays in this contest is growing shorter every minute. There are just twenty-five days left. Are you going to be caught in the eleventh hour rush?

Perhaps you have been browsing through biographies and histories in the endeavor to make your essay a more worthy contender in this contest to win a share of the big prizes, but you must hurry now. Get it off to The Tribune this week, for something might come up later to prevent your writing it even at the last minute.

Besides the essays appearing on this page each Sunday there are others printed every day in The Daily Tribune.

He Has Not Gone.

A sage Frenchman once remarked of Napoleon, "He was as great as any man could be without virtue," but Washington was great with virtue combined. His military genius was, perhaps, not developed to such a degree as was that of the former, but where justice, honor and integrity were concerned, he far surpassd Napoleon. And, after all, are not these qualities more admired in a man, more respected, than military genius alone?

Washington is loved because he is a true representative of the nation, and it is a fact that he who really loves the thing itself loves its finest exhibitions, of which he is one.

The birth of the great patriot marked the beginning of a new era in our history—an era in which more was accomplished than in dozens of centuries preceding in which the foundation of our great land of today was laid, a bit insecure at first, but becoming firmer as the English despots were gradually crushed.

Washington's character was as nearly perfect as God ever intended it to be. But was he not a human being like you and me? Did he not occasionally give way to his fiery temper? And did he not suffer the same temptations? He has not gone from us forever. His memory still lingers with us, and his soul does likewise, for that is immortal.

HELEN LANDELL,
Juneau, Wis.
Age 16, junior, Juneau High school.
Teacher, A. H. Bauer.

Vast Accomplishments.

First in war,
First in peace,
And first in the hearts of his countrymen.

These are words that thoroughly describe George Washington, once commander of the colonial army in the war for independence, and first president of the United States. Washington was foremost among a type of people adapting themselves in abilities, virtues, and defects to the new nation which they had founded and which they called "United States,' a type which was as genuine American as has existed on this continent before or since.

Washington was an American of pure and noble type. He believed intensely in popular government. He respected the people because he knew the future of the new nation rested in their hands. He conceived a nation as he thought it should be and followed out that conception with loyalty and truth.

He conceived the plan of making the constitution long before it was ever dreamed of by any one else.

He beheld in the thirteen infant states the germ of a mighty empire reaching from sea to sea.

He was strong for a liberal educational system in the United States. He did not like to see the youth of the nation sent abroad for an education.

Washington was quiet, serious, and earnest throughout his life.

He understood men and knew how to choose among them.

Washington, as a soldier, fought a trying war to a successful end; as a statesman he laid the foundation for a great republic. These are the accomplishments of the father of our country.

VERNARD POLAND,
Decatur, Ill.
Teacher, Miss Jackson

Liberator of America.

All countres have outstanding characters who have accomplished much for the growth of their respective countries. It may be in art, science, religion, or otherwise. So our country has many leading characters.

Among these was our beloved George Washington. He was not a poet, not a minister, not a doctor, but a common, everyday man who stood and stands today in the minds of every American as the liberator of America.

George Washington was born in Virginia, Feb. 22, 1732. As a lad he was distinguished for his truthfulness, manly spirit, and energy. These traits were the fruits of a devoted and conscientious mother. At 16 he had made himself a surveyor, and was looked upon as a young man of unusual promise. All through his earlier career he showed his executive ability and willingness to serve. He was considered by the people as a brave, wise, and good man. Gov. Dinwiddie called him a "person of distinction."

The second continental congress chose him to lead the continental army in the great war for liberty. In his leadership he proved to be supreme in the great war for liberty. In his in council, and in peace. At Valley Forge the commander in chief showed his self-sacrificing spirit when he shared the hardships of the elements with his army. As our first President, Washington had great responsibilities, but with a firm reliance on the Divine Providence, his office was held with honor.

To George Washington the man, the hero, the patriot, the Christian, the liberator, the friend of mankind, the father of our country, every true American is ready to give three cheers, but above all we give thanks to our Creator for his accomplishments.

HENRY BURGGRAAF,
Decatur, Mich.
Age 18. Junior, Decatur High school.
Teacher, Mrs. M. N. Hughes.

Sublime in Defeat.

Under the parental roof, in the humble capacity of school boy, George Washington imbibed from his excellent mother, the sterling principles which have today immortalized his name.

With luxury and pleasure within reach, he chose a career of hardships and privations. On becoming the master hand in the revolution, war materials and the means of procuring them were lacking, he had neither trained soldiers nor trained officers; he was obliged to enroll an army drafted largely from the invaders of the primeval forest which he had explored as surveyor, during his minority, but his inflexible resolution carried him to ultimate success.

Washington, great in victory, was sublime in defeat. The wealthy and the influential might desert him; congress, temporarily deceived by his mfiigners might abandon him; the mass of the people might denounce and secretly plot against him, but his hopes of success in a cause that was just were not to be shattered, and when all seemed lost this dauntless patriot rolled the tide of war back to fortune by a series of the most skillful maneuvers ever recorded on the pages of history.

Grand as were his triumphs in war, grander still was his marvelous ability as a statesman. Hostile Indians roamed over our land; pirates preyed upon our commerce; our government was not centralized; our national treasury was empty and our nation had no credit; such was the foundation of the American republic which was placed upon an enduring basis by our cherished statesman, George Washington.

LLOYD NELSON,
901 Worden avenue, Ladysmith, Wis.
Age 17, eleventh grade, St. Mary's High school.
Teacher, Sister Evangelist.

He Inspired Confidence.

Many generations have come and gone since the death of that marvelous leader of men, George Washington. But the memory of his life achievements still exists in the hearts of his people.

Washington is unquestionably to be added to the ranks of eminent men whose characters have been molded by a mother's influence. Traditions represent her as a woman of vigorous character, equal to the trust placed with her. She educated her children in habits of frugality, diligence, and virtue.

George Washington has the honor of being the first President of the United States, which at that time was but a struggling democracy, while now it is recognized as a world power. All through his entire administration he was ever guided by a sense of justice which ruled his life. He was a God fearing man and gave the credit of his successful government to the guiding hand of God over his people.

Washington possessed a mysterious quality of character which was manifested in a long life of priceless service. His personality ever inspired confidence and commanded respect. He was a living proof that patriotism is not merely a delusion nor is virtue but a name.

No one of the sons of man, in my estimation, has ever equaled in character, personality, or political influence George Washington. He has justly been termed "the father of his country."

ETHEL REVINE,
167 Grove street, Oshkosh, Wis.
Age 13, freshman, Oshkosh High school.
Teacher, Miss Noyes.

Tribune's Great Essay Contest

Prizes Amounting to $11,650 for School Children and Teachers.

The Tribune is offering $11,650 in prizes to school pupils and teachers in Chicago and the five adjacent states for best essays on George Washington. The contest will be open until Washington's birthday, Feb. 22. Essays must not exceed 250 words. The division of prizes—$8,650 to grade and high school boys and girls and $3,000 to the room teachers of the winners—is given in detail below:

STUDENTS.

GRAND PRIZE: To the boy or girl submitting the best essay from all the six territories—city of Chicago, state of Illinois, and Indiana, Iowa, Michigan, and Wisconsin	$ 2,500.00
To boy or girl submitting the best essay from Chicago territory	500.00
Second Chicago prize	250.00
Third Chicago prize	100.00
Fourth to tenth Chicago prizes, $25.00 each	175.00
To boy or girl submitting the best essay from Illinois (outside of Chicago)	500.00
Second Illinois prize	250.00
Third Illinois prize	100.00
Fourth to tenth Illinois prizes, $25.00 each	175.00
To boy or girl submitting the best essay from Indiana	500.00
Second Indiana prize	250.00
Third Indiana prize	100.00
Fourth to tenth Indiana prizes, $25.00 each	175.00
To boy or girl submitting the best essay from Iowa	500.00
Second Iowa prize	250.00
Third Iowa prize	100.00
Fourth to tenth Iowa prizes, $25.00 each	175.00
To boy or girl submitting the best essay from Michigan	500.00
Second Michigan prize	250.00
Third Michigan prize	100.00
Fourth to tenth Michigan prizes, $25.00 each	175.00
To boy or girl submitting the best essay from Wisconsin	500.00
Second Wisconsin prize	250.00
Third Wisconsin prize	100.00
Fourth to tenth Wisconsin prizes, $25.00 each	175.00

TEACHERS.

To teacher whose student wins first Chicago prize	$ 250.00
To teacher whose student wins second Chicago prize	150.00
To teacher whose student wins third Chicago prize	100.00
To teacher whose student wins first Illinois prize (outside of Chicago)	250.00
To teacher whose student wins second Illinois prize (outside of Chicago)	150.00
To teacher whose student wins third Illinois prize (outside of Chicago)	100.00
To teacher whose student wins first Indiana prize	250.00
To teacher whose student wins second Indiana prize	150.00
To teacher whose student wins third Indiana prize	100.00
To teacher whose student wins first Iowa prize	250.00
To teacher whose student wins second Iowa prize	150.00
To teacher whose student wins third Iowa prize	100.00
To teacher whose student wins first Michigan prize	250.00
To teacher whose student wins second Michigan prize	150.00
To teacher whose student wins third Michigan prize	100.00
To teacher whose student wins first Wisconsin prize	250.00
To teacher whose student wins second Wisconsin prize	150.00
To teacher whose student wins third Wisconsin prize	100.00

Above prizes for room teachers.

Total cash prizes $11,650.00

The rules governing the contest are as follows:

1. Essays must be on George Washington and must be 250 words or less.
2. Handwriting will not count. Neatness, grammar, spelling, and punctuation will count. The chief consideration will be given to the thought expressed. Age and grade will be given due allowance.
3. All essays must be original. Copies of anything published will not be considered.
4. The Chicago Tribune reserves the right to publish any manuscript submitted. No manuscript will be returned.
5. Any school child attending grammar school, high school, or equivalent grades (including public, parochial, and private schools) in Chicago and the states of Illinois, Indiana, Michigan, Iowa, or Wisconsin, is eligible.
6. $11,650 in cash prizes will be paid as specified. In case of ties the full sum offered will be paid to each winner.
7. The judges will be selected from the faculty of the Medill School of Journalism of Northwestern university. Their decision will be final.
8. Any student may submit as many essays as desired.
9. Essays must be written on one side of the paper, and on the same sheet must be signed the name of student, address, school, grade, age, and room teacher's name.
10. All essays must be addressed "Essays," The Chicago Tribune, 7 South Dearborn street, Chicago.

Always Thinking of Others.

I wonder how many boys and girls in this country use for their ideal our first president, George Washington? If every boy and girl would use him for their model and follow his example, the world would cease wondering "When will there ever be another person as good and kind as Washington?" and there would exist the best generation this world has ever known.

When he took the position of commander in chief of our army, he took the fate of a nation into his hands. Always thinking of others and never of himself, he led his men to victory, being in the midst of the battle. Save for one man, one can truthfully say that Washington was the savior of our country. One never thinks of "Had he been defeated," for defeat was unknown in the vocabulary of Washington.

He was 6 feet 2 inches tall, a heavy frame, brown hair, and blue eyes. Can one imagine a more dignified personage?

Let's all try to be a George Washington in heart and mind, even though we can't in stature, for it's what we are, not what we look like, that counts in the end.

EDNA DAHN,
415 West Roosevelt road, Wheaton, Ill.
Age 16, sophomore, Wheaton High school.
Teacher, Miss Ludle.

Hope Never Left Him.

George Washington stands out as the finest type of American. He was a man of high ideals, firm determination, and controlled passions. He was a general by instinct, a statesman by necessity, and a president by the love and respect of a nation.

The ideals of George Washington most vividly revealed to us are, first, his desire to serve his people, not for ambition's sake but because he was an American; second, his desire to free his nation; to release the generations for time eternal from that servitude which England had so ignobly forced upon the people of a whole nation.

No greater example of firm determination has ever been recorded than Washington's determination to keep a nation of six million unorganized people bonded together until victory was secured. Washington, with a faithful band of half clothed, half starved, and discouraged men held at bay for six years the greatest nation on earth and finally drove that nation from our shores forever. No task could require greater determination than that.

Washington is usually represented as a cold statue, but from his letters we gather a glimpse of the passions of the soldier. Hope seems strongest of all Washington's passions. His hope never left him, nor did he allow his griefs, joys, fears, or hatreds to carry him beyond the bounds of common sense.

The reputation of our country today is built on the world's knowledge of the character of George Washington, the greatest of all Americans.

MYRON H. WOLCOTT,
843 Whitney street, Jackson, Mich.
Age 17, eleventh grade, Jackson High school.
Teacher, Miss Skillen

Few Understood Him.

Washington has been set apart from other men and praised by all nations, yet it has been said that while many have praised him few have understood him. In his lifetime Washington had many enemies. During his military career he was abused and severely criticized, but final victory brought an end to this, and he passed to the presidency amid a general acclaim.

The question has been raised as to whether or not Washington was a true American. It has often been said by the people that he was simply an English country gentleman and not an American. But when we consider the time in which he was living, can we not call him the greatest American of that time? It was a difficult undertaking for any one who had been born a colonist, as Washington had, to rise to the sense of national understandings. Washington was the first thorough and broad American, distinct from his fellow citizens, who were only colonial Americans, not yet reconciled to the new life before them. He passed in a single step from being a Virginian to an American, and in doing so he stood alone. Not one of us can realize what this man has done for us when he made this change in his life.

It was Washington's great task after the war to mold the colonies into a nation, and then to start this nation on its then dim and uncertain career.

MYRTLE THIESEN,
New Holstein, Wis.
Age 15, sophomore, New Holstein High school.
Teacher, Miss Stuedel.

A Model of Service.

The word Americanism is of recent coinage, but the fire of the spirit was kindled long ago in the hearts of the American colonists. Standing out in bold relief against a background of brave countrymen we see a Virginian, George Washington.

Cradled, as the colonists were, in the forests of America, and surrounded by revengeful Indians, there was developed a physical courage in young Washington. Likewise in later years, when he saw his fellow countrymen overburdened by tyranny and wronged by England, he also attained a strong moral courage.

From boyhood to manhood Washington has been a model of service to others, not for reward but for the self satisfaction of being able to assist. Signal among these many occasions was his acceptance of the office of commander-in-chief of the continental army without the least remuneration, only hoping that he might fulfill his task successfully.

Perhaps the secret of the favorable results obtained in his undertakings was that he depended not upon his own strength but on the power of God. How often we find him in earnest prayer at the time of a crisis!

Let us, as Americans, be ever mindful of the example of true Americanism set us by George Washington.

JANET MATTHEWS,
236 South 6th street, Escanaba, Mich.
Age 12, seventh grade, Franklin school.
Teacher, Miss Bernice Firkus.

Took Life Earnestly.

Of Washington we write with awe and admiration.

Until Gen. Washington had finished his life, it was hard to believe that our country could produce so great a man, so brave, so patient, and so self-sacrificing.

He took life earnestly and early set out to serve his country. He was a keen man and understood the people. His trustful leaving of the service of the new nation at the time it had shaken Great Britain was typical of his grand and simple nature, but nothing was less likely than that he could be spared at such a time. The people knew he was anxious to see a union of the states established and were more than willing to do as he advised them.

Washington was a great statesman, a wonderful financier, a man of sterling character, who, when in the right, fought for the right until he won.

Through all his trials, which were many and varied, he always showed the broadest and most generous sympathy. One thing which he could never understand was how any man could run away or refuse to fight for his country. When he beheld such cowardly acts his temper ran uncontrolled. His one thought was to fight, and fight to the last.

Gen. Washington, whose name we all love and honor, whose name stands out true and loyal to every patriotic American, was truly a great man. The father of his country, and that country the envy of the world.

HAROLD ROSS,
Platteville, Wis.
Age 15, junior, Platteville High school.
Teacher, Miss Shepherd.

REVEALS SECRET OF SUCCESS IN WINTER DRIVING

Simple Rules Insure a Good Start.

BY HIGH SPEED.

In cold weather gasoline does not vaporize as it does in high temperature, resulting in all sorts of engine troubles from hard starting to lack of power. As gasoline gets colder it becomes, we might say, thicker and heavier, and then instead of flowing freely through the nozzle of the carburetor it has difficulty in getting through at all, especially on starting up.

In order to make the action clear imagine the gasoline to be as thick as mucilage. The latter cannot be forced through a very small opening such as the carburetor nozzle and formed into a fine spray. It might be forced through, but it would run down the sides of the nozzle or be pushed into the manifold in the form of drops. Cold gasoline does just that.

On starting a cold engine these days of heavy gasoline even on a moderately warm day it is necessary to apply the choke. This is done in order that a large amount of gasoline will be drawn through the nozzle in the hope that in that large amount there is enough of a volatile nature to get into the combustion chamber and explode. It is for the same reason that you prime the engine through the petcocks or a special primer. You introduce into the combustion chamber a comparatively large amount of fuel, the greater part of which is so heavy that it will not vaporize even with ordinary heat applied.

A Waste of Fuel.

The trouble with priming and with keeping the choke applied is that it wastes fuel and also lets into the engine a quantity of gasoline which does no work—in fact, it is harmful, if we may say the production of carbon and oil contamination are really harmful. The gasoline that does not vaporize does not all go out through the exhaust. Some of it does, but much burns with a flame and deposits carbon. Some also flows down the sides of the pistons and gets into the crank case, where it mixes with the oil. Both condtions are not the best for the engine, and of the two the oil dilution is the worst. The oil is thinned, and weakened, hence lubrication of the entire engine is impaired.

The owner can overcome some of these difficulties by making a few changes and observing certain facts. First install a primer; but instead of using ordinary gasoline use a mixture of gasoline and commercial ether. This gives firing immediately providing the spark is good, and avoid using a large quantity of fuel to get initial firing. Secondly, avoid keeping the choke applied longer than necessary. So much for getting started.

After the engine is started it should run at such a temperature that the fuel will be vaporized before it gets into the combustion chamber. This does three things: It saves fuel, gives more power, and keeps the engine warm. The same results practically are had if the fuel is preheated enough and kept so until it reaches the cylinders.

Cover the Radiator.

There are various ways in which the engine temperature can be kept up. One is to use the radiator shutter or a radiator cover. When the engine is cold these can be made to keep out the cold and they will diminish the fan draft so as to reduce the cooling effect on the water in the radiator. Thermostatic control of the water is another method but it is not considered to have all the advantages of air control. The thermostat blocking the water passage when the engine is cold is likely to cause freezing of the water at the bottom of the radiator while the rest of the water is warming. By all means it is necessary for the owner to alter the carbureter hot air opening. While for part of the running it will be advisable to close the air control altogether it also will be found that doing this reduces the power perceptibly. If a means of attaching a hand control is provided it should be done.

WHEN BRAKES MUST HOLD



Ute pass, historic gateway to the Rocky mountains, would hardly be recognized by the Indians of that tribe who used it for years in their pilgrimage over the mountains to the famous mineral springs at Manitou. The road was built by convict labor. [Copyright: Keystone View Co.]

PACKARD CHIEF TELLS OF "OLD PACIFIC'S" TRIP

"Not long ago there came to my mind a very interesting event associated with the early days of the automobile industry," said E. F. Roberts, vice president of the Packard Motor Car company. "It dates back to 1903 and deals with the adventures of 'Old Pacific,' a one cylinder, nine horse power Packard that had been commissioned to make a transcontinental run from San Francisco to New York.

"The start was made from San Francisco, with E. T. Fetch in charge, and the finish took place in front of the Astor hotel, New York, fifty-three days later. 'Old Pacific' was the first gasoline propelled vehicle to cross the Nevada sands. Seven days were required to do the job.

"Even murders were of secondary interest to the appearance of an automobile, for in Carson City, where a murder had occurred an hour or so fore, 'Old Pacific' made her entrance to the town, the crowd, on seeing the first motor car of their lives, promptly left the scene of the murder."

NEW LOCKS AND OTHER "EXTRAS" FEATURE OF SHOW

Many Devices Found to Add Comforts.

One of the noticeable features at the auto show is the changed appearance of the front of the car through the adoption of automatic cooling devices. A number of these appeared last season, but the practice has become more general, especially those with thermostatic regulations.

Another external feature is the various forms of vizors or shades projecting from the top of the wind shield frame. Automatic wind shield cleaners which operate pneumatically in rain or snow eliminate much of the annoyances of driving under these conditions as well as tending toward greater safety.

Thieves Expert Now.

For devices designed to protect against theft there are many new locks and alleged burglar proof inventions. Merely relying upon a switch key is no protection against the expert car thief, who knows how to tamper with the ground wire and then depart with the switch locked.

Nor does locking the doors of a closed car afford much security, for too many keys fit these doors. Various ingenius types of gear lever, steering wheel, and ignition locks will interest the visitors. A device which prevents the theft of the motometer or other radiator cap ornament has appeared on the market.

Tail Lights Popular.

Tail light signals are featured in many of the cars. During the last few months the practical value of these has been so well demonstrated as to cause many makers to adopt them as standard equipment. The advantage of the tail light signal "Stop" is that it is seen much quicker than the driver's hand extending and is always visible, whereas the driver's hand is often not visible to the motorist directly behind.

The average visitor not only examines and studies the cars and body work offered at these expositions, but also finds considerable interest in the displays of sundries, parts, and accessories. In fact, there are more seekers for accessories than for cars, for most car owners desire some new devices. This is specially noticeable in such articles of equipment as spotlights, windshield ailerons, and modern head lamp designs.

Case Six Cylinder Uses Three Continental Types

The Case car is shown again this year as a six cylinder car using three types of Continental motor and is built as a five passenger touring, seven passenger touring, and a sedan. Delco ignition is used on all three. The rear springs are semi-elliptic.

THE PERFECT CAR

By Guy Lee

Its engine purrs like a rippling rill,
It skims o'er ruts and it wades through mire;
It's baffled not by the highest hill;
It's seldom been known to blow a tire.
Its carburetor is always there,
Its brake and clutch never make me moan.
What is this auto beyond compare?
It's the sort of a car I'd like to own.

And I guess I'm fixed, for a visit to
The exposition of motor craft
Proves each machine that is placed on view
Is exactly the kind for which I'm daft.
Of this I'm sure, for the agents tell
Me so, in words that are rare and brave.
Yep. Every one of 'em's trying to sell
The perfect automobile I crave.

Chandler Officer Confident for Big Business Year

"There are many signs that point to good automobile business for the near future," said George M. Graham, vice president of the Chandler Motor Car company, yesterday. "Foremost is the ever increasing tendency to talk, think, and act good times. Practically every thinking man has assured himself that 1922 business will be substantially better than that of 1921. Then consider the new 1922 automobile shows now being held in the various centers of population. The spirit of those attending, the size of the crowds, and, most important, the show sales are surpassing even the most sanguine hopes of practically every manufacturer. Next is the tremendous good roads activity, the greatest in the history of the country, which is now in full swing everywhere. Thousands of miles of improved highways were constructed last year, and still greater mileage is scheduled for completion this year."

"TIN CAN CAMP."

Port Myers, Fla., will have a tent city this season. It will be in the form of a "tin can tourist camp" and will be located on the county fair grounds in East Port Myers.

THE CHEVROLET MOTOR CO.

announces Headquarters during the

CHICAGO SHOW

at the

BLACKSTONE HOTEL

for the reception of visiting Chevrolet dealers as well as any other dealer in the trade.

The General Sales Manager and Sales Managers from the following branch offices will be in attendance:

L. K. Cooper, Chicago
F. N. Coates.....St. Louis
B. E. Stimson, Minneapolis
H. H. Mundy, Kansas City
J. J. Flynn.....Cincinnati



A *real* Sedan Body *for* Fords

HERE is a beautifully proportioned Sedan body for a Ford chassis. It is sixteen inches longer than the regular Ford Sedan—and about six inches lower. It has four doors that swing wide open—and two broad, comfortable seats upholstered in smart worsteds.

From the rear to the radiator the body is of pure stream-line design. There is a ventilator in the cowl. And special reinforcing, combined with scientific design, eliminates all the annoying little squeaks and rattles so common in nearly all closed bodies.

Six other AMES built BODIES, each equally as distinctive as the Sedan, meet every demand for seating capacity, style and price. These bodies are illustrated below.

Any one of them will give you a brand-new, good-looking car, with all the comfort and style you have long wanted—plus the economy and convenience found in the Ford chassis.

Your Ford will become a personal, individual car, if it has an AMES built BODY. It will be *different* from the thousands of other cars you meet on the road. *And it will give you big-car comfort and riding ease.*

All necessary attachments for mounting are crated with each AMES built BODY. Any garage can do the work for you in a few hours.

Make *your* Ford different. Get away from the commonplace. Order the Ames Body that meets your particular needs, *today*. Catalog, with complete specifications, on request.

THE F. A. AMES COMPANY, Inc., Owensboro, Kentucky
AMES built BODY SALES CORPORATION of Illinois, Distributors, 3942 Calumet Avenue

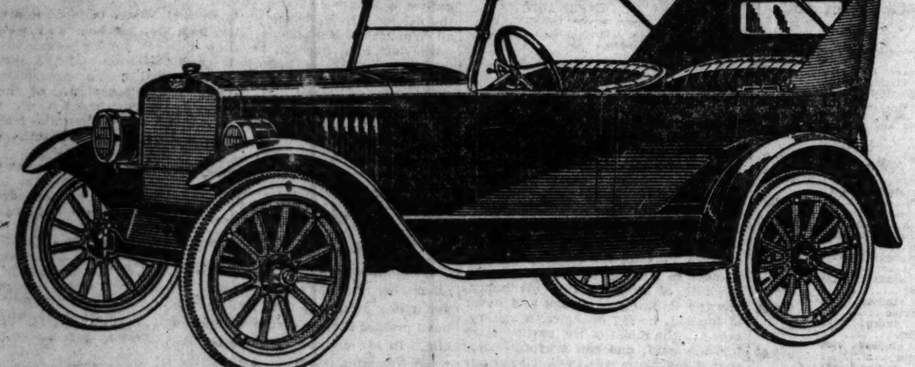
The complete line of AMES built BODIES for Ford chassis will be exhibited during the Chicago Automobile Show at the GREER BUILDING, adjoining the Coliseum, South



Chicago Dealers
Chicago Motor Exchange, Inc. 4407 W. Madison Street
Murphy-Flynn Motor Sales Co. 2211-13 Michigan Avenue
Caltalpa Auto Sales Company 1123 Caltalpa Avenue

Ames Built Bodies *for* Ford Chassis

The Gray



See this car at the Hotel Congress. The motor car sensation wherever it has been shown—a modern car for under $500.00.

The unquestioned standing and experience of Mr. Frank L. Klingensmith, Mr. Frank F. Beall and other members of the Gray Motor Corporation lend unusual stability to the Gray organization both from a commercial and manufacturing standpoint.

Automobile Show Comment

The Gray Car under $500.00 feature of the Show—*N. Y. Evening Journal.*
The new Gray Car price marvel—*N. Y. Mail.*
The new Gray Car proves a real sensation—*N. Y. American.*
Gray Car has successful debut—*N. Y. World.*
Built on entirely modern lines—*Philadelphia Record.*
Its reception has been received with enthusiasm—*Philadelphia North American.*
Gray Car wins favor of fans—*Detroit News.*
The price sensation of the show is the new Gray—*Detroit Journal.*

Gray Motor Corporation
Detroit, Michigan

Sliding gear transmission, Timken axles, electric starting and lighting, disc clutch, demountable rims, roomy, comfortable body—every feature of a modern automobile.

$ Under 500

Louis Chevrolet Announces His New FRONTENAC



Louis Chevrolet, master designer-builder-driver, announces the new Frontenac a popular-priced automobile. There is a Frontenac display in the Automobile Salon of the Congress Hotel. Cars built by Chevrolet won two consecutive International 500 mile races. You are urged to see the new Frontenac motor of overhead camshaft construction. It is truly a revelation.

At the Automobile Salon in the Congress Hotel

RUGGLES
BUSINESS
TRUCKS
one-ton · two-ton

on display—

HOTEL SHERMAN
Randolph and Clark Streets
CHICAGO

"The World's Greatest Truck Value"

COME AND SEE THEM!

One-Ton—$1195 (Chassis)
Two-Ton—$1795 (Chassis)

TOURISTS GIVEN LATE REPORT ON GRANT HIGHWAY

Called Good Route to the Pacific.

The promised completion of the Grant highway from Chicago to the Mississippi river under the state bond issue plan by the end of next year brings into prominence the claims of that route of travel as the most direct between Chicago and the Pacific coast by way of Yellowstone park.

The Grant highway was laid out after a careful study of the topography of the country and with a view to avoiding deserts and high altitudes, and those who have been active in the promotion of the improvement and use of this route assert that they have succeeded in finding a way on which they can direct the tourist with the assurance that he will be in easy reach of every modern convenience all of the way and on which he can drive as safely and as comfortably as he can on the roads in the neighborhood of his home town. The further assertion is made that there are only a few miles of this route in which the altitude is more than 5,000 feet and none over 7,500 feet, and that only for a short distance, at the crossing of the continental divide, in western Wyoming, just south of Yellowstone park.

The highest altitude east of that pass is at Casper, which is the same altitude as Denver, 5,280 feet, and the highest west of the pass is between La Grande and Pendleton, in Oregon, at the pass of the Blue mountains, where the altitude is 4,400 feet.

Many Miles of Pavement.

Nearly 1,000 miles of the Grant highway is now surfaced with concrete gravel or macadam, and when the plans of each of the states are carried out it will be completely paved. In Illinois the paving will be all of concrete and work of the same sort is under way in Iowa. Nebraska contemplates a surfaced road and now has a good earth road for most of the distance.

The tourist driving the Grant highway the present year, however, going westward, must detour north from Stuart or Bassett and go by way of Cams Bridge across the Niobrara, Springview, Norden, and over into South Dakota through Martin and Rosebud, getting back to the regular road at Gordon, Nebraska. This detour is to avoid heavy sand. Eventually, however, there will be a pavement on the through route by way of Ainsworth and Valentine, but no tourist should allow himself to be persuaded to go that way at present.

One traverses the rich country of eastern Nebraska and the potato and alfalfa farms around Gordon, Chadron, and Crawford, and in the Great valley of Wyoming one will learn the agricultural resources of that state and be in the midst of the oil operations which have developed many of the modern cities during the last five years. There are modern accommodations at Lusk, Manville, Douglas, Glen Rock, Casler, Shoshoni, Riverton, and Lander, and good accommodations at Dubois and Moran.

How to Plan Trip.

The tourist is advised to stay at Riverton or Lander at night and start toward the divide the next day, going only about eighty miles and spending the next night at Dubois, driving the next day from Dubois across the divide, which is near by. In this way the possibility of spending the night in the high altitude of the pass will be avoided. Anyway, the magnificence of the scenery in this region, when one has in view the wonderful sight of the Teton mountains, is reason enough for leisurely driving.

Going north from Moran, one reaches the south entrance to Yellowstone park, getting to be the favorite entrance by reason of its accessibility from the east and south. If one is going farther west, he skirts the south line of the park, passing north of the Teton range, directly to Ashton, Idaho. This is now a driveable road and saves over 100 miles over the route by way of Jackson and the Teton pass.

20 Firms Exhibit in Greer Building This Week

A number of interesting exhibits which, on account of lack of space, could not be admitted to the Coliseum or armory during the automobile show will be found in the Greer building, just adjoining the Coliseum on the south, to which admission is free. Twenty firms are exhibiting in the building.

STEPHENS
Salient Six
SPACE F—1 COLISEUM AT THE AUTOMOBILE SHOW
Louis Geyler Co.
DISTRIBUTORS
Michigan Ave. at 25th
FACTORY HEADQUARTERS Suite 1324—CONGRESS HOTEL
BASSETT

National
with
the engine that STAYS clean INSIDE
Auto Show—Space F-2

GASOLINE ALLEY—O, WHAT A DIFFERENCE!



AUTO TOURING LEAPS IN 1921, STATISTICS SHOW

51,000 Ask Way of Motor Club.

BY CHARLES P. ROOT.

[Field Secretary, Chicago Motor Club.]

Motor touring—"everybody's doing it." The highways and byways are now, in all weather, crowded with automobiles, and rain, snow, or heat acts as no damper to the enthusiasm of the people who are "seeing America first."

The rapid improvement of all roads may be credited with this desire of the people to travel, to get out into the open, to commune with nature.

This traveling horde is making towns grow, is enhancing property values, is teaching geography, and is giving health to millions. It also is creating business and keeping money in circulation.

All the world travels on wheels now, rubber cushioned wheels.

Big Growth of Service.

Some idea of the spirit of wanderlust may be gained from the records of the touring bureau of the Chicago Motor club, and this is but one spot in the country where touring information is gathered and disseminated for the sole benefit of motorists.

In 1919 the club was called upon to give route information to 1,816 people. In 1920 the figures jumped to 9,199, while in 1921 the 51,211 represented the number of calls made for this knowledge of the highways.

Some details are interesting as showing the time of the year used by travelers. The main bureau at the clubhouse at Michigan boulevard and 33d street and the Edgewater Beach and Austin branches showed these figures: January, 585; February, 599; March, 1,013; April, 1,743; May, 5,652; June, 9,107; July, 9,881; August, 10,327; September, 5,682; October, 3,436; November, 1,897; December, 1,289.

These figures do not include the information given out by branches located at such places as Waukegan, Highland Park, Elgin, Aurora, De Kalb, Joliet, Ottawa, Gary, and Hammond, where touring bureaus are maintained, nor the hundreds of mechanical service stations located in northern Illinois and Indiana which are prepared to give out information to motorists.

Survey 37,000 Miles of Road.

When February puts in its appearance the 1921-'22 highway activities of the club may be summed up somewhat as follows: Roads surveyed and logged, 37,000 miles; new state highways marked, 128 miles; state highway markings repainted, 350 miles; route direction signs and arrows erected, 2,500; special road direction signs, giving mileage to towns, 45; caution signs erected, including school, railroad, turns, curves, dangerous crossings, 1,500; special "blinker" lights, redflex signs, warnings, etc., 15.

This represents the work of four road crews and cars which have been kept constantly on the roads since March 1, 1921, and in March, 1922, these crews will again begin their activities.

This is the work the Chicago Motor club donates to motorists in general, to guide them on their way, to surround the public with every possible safeguard.

Preparing Road Maps.

From the surveys made by the road crews the map department of the club is now engaged in preparing maps that will indicate the nature of the roads in counties and states adjacent to Chicago—whether paved, gravel, or dirt—and giving the main highways in all directions.

The survey cars have traversed all the important highways of Illinois, Wisconsin, Iowa, Indiana, Michigan, and Ohio, have gone east as far as Buffalo, south to Louisville and St. Louis, north into Wisconsin and Michigan, and west to the Missouri river.

Each of these crews reports to headquarters daily on road conditions and changes, each carries and posts detour signs as occasion requires.

Other Surveying.

From all parts of the country and particularly from each county in Illinois the club receives weekly reports on road conditions and changes and presents this information to its members and the press in the form of road letters.

The club's road survey work has extended east to Buffalo and Washington, south to Florida, west to Los Angeles, and north to St. Paul, to say nothing of covering intermediate roads aggregating thousands upon thousands of miles. The road sign posting began in 1907, a year after the club was organized, and it has grown each year since.

The sign posting work has extended over the main highways of Illinois and northern Indiana, every important road being marked, while there is hardly a village adjacent to Chicago that does not have a number of the yellow signs of caution within its precincts.

1921 Rewarded Fighters 100%, Chandler Distributor Asserts

BY THOMAS J. HAY.

[Distributor Chandler and Cleveland.]

The slogan of THE CHICAGO TRIBUNE that 1921 would reward fighters, has proven as being 100 per cent correct in statement. No matter how unsatisfactory any firm or individual's business may have been in 1921, it unquestionably would have been worse, had he not been a fighter.

It is characteristic of the American business man, and particularly that part of the American business public engaged in the merchandising of automobiles, that the more problems you give them, the harder they try to overcome them. The automobile business during 1921 had its problems and they were solved as they presented themselves.

The motor car industry has found itself for the season of 1922. Like all other commodities, they have reduced their prices, cut out every extravagance and are prepared to enter the new season with new lines of cars at attractive prices.

Not only have the prices been lowered, but the values have been increased. Never in the history of the automobile business, has a dollar bought as much automobile as it will buy at the auto show this year. Factories have readjusted their prices to the low point and the keen competition between the various makers will enable the purchaser to select a car and buy it for considerable less money than a less valuable car would have cost him one or two years ago.

Therefore, both dealer and manufacturer look forward to the coming season, which will be ushered in by the auto show, with the utmost confidence. Along with other businesses that have established new methods, new price levels, the automobile business will continue to be one of the first three greatest industries in America.

Device Forces Motor to Warm Up on Cold Days

Automobilists who operate their cars these cold days will find a great deal to interest them in the exhibit of the Rayfield motor thermostat. This device forces the temperature in the water circulation of the motor and quickly brings it to the required heat and holds it constant.

VALUE TELLS IN LONG RUN OF SALES—BIGGS

"In the long run value tells, whether in an automobile or any other article," said H. A. Biggs, vice president of the Studebaker corporation, yesterday, "and the manufacturer who offers most for the money gets the most success. There may be times when this fact is not apparent. For instance, when this country, returning to an era of peace, faced a great demand for goods with production at a low ebb, previously accepted standards of value were for the most part lost sight of.

"As I view the situation, 1922 is going to prove a keenly competitive year, and the public is going to judge cars more critically with an eye to securing the greatest value for each dollar invested. The days when anything on four wheels would sell for almost any price asked have passed. In offering our cars for 1922, we have incorporated a number of features that give them added beauty, completeness and retirement, but our ideals have undergone no change whatever. We are continuing as in the past to pioneer along lines of giving the highest quality at the lowest possible prices."

Makers of Bumpers Favor 'Broad Faced' Shield Type

One of the interesting and remarkable developments in the automobile industry is that of the bumper. During the last two years bumpers have changed radically in style and principle. Up to and prior to the period of bumper evolution, single bar bumpers were the only type in use. Today twenty-three manufacturers are manufacturing bumpers of the "broad face" type.

STOP RATTLE IN SHACKLES.

Spring shackle play or looseness between the spring end and the shackle may give much annoyance until the seat of trouble is discovered. A good method of taking up the play is to place shims between the spring end and the shackle. Or the play may be removed by tightening the spring bolt.

CUBA LOSES MARKET FOR MOLASSES; USES IT FOR AUTO FUEL

Cuba has found a new market for her molasses crop by converting it into denatured alcohol for automobile use.

When prohibition was enacted in the United States it automatically destroyed Cuba's market for millions of gallons of molasses. The molasses was formerly refined in America and distributed to the brewing companies. When the brewers ceased to brew, molasses became a drug on the Cuban market temporarily.

"A large percentage is now being converted into denatured alcohol," says Mr. Hires, "and forms the base of a new automobile fuel used by practically all of the cheaper and many of the more expensive cars in Cuba. It sells for 29 cents a gallon against 50 cents a gallon for gasoline. What does not go into automobile fuel is turned into pure alcohol and shipped to South America, where there is no eighteenth amendment."

Use Engine Instead of Brakes on Long Grades

Some motorists appear to have the mistaken notion that it is harmful to the engine to use the compression as a brake in going down step hills, says Scientific American. Shut off the engine and leave the gears in mesh, so that the wheels drive the engine against the compression in the cylinders. Be sure that the throttle is closed. This will help to save the service and emergency brakes from excessive wear. If greater braking power than that afforded by the high speed position of the gears is needed shift into second or low, the braking effect being increased as you step down because the rear wheels drive the engine faster.

PROPOSED TARIFF ON CRUDE OIL FOUGHT BY A.A.A.

Appear Before Senate to Protest.

Believing that the proposed tariff of 35 cents a barrel on crude oil, 25 cents a barrel on fuel oil, and the proposed $1 to $3 tariff on asphalt if successful would materially and adversely affect the individual automobile owners of the country and add to their already heavy upkeep, maintenance, and taxation burdens, the American Automobile association has entered a vigorous protest against these proposals.

Speaking in behalf of the owners of more than 10,000,000 motor vehicles, the A. A. A. representatives appeared before the senate committee on finance and made it plain that the A. A. A. would fight any proposal designed to take any more revenue from the motor car.

Present Pertinent Facts.

In presenting argument against a tariff on oil, it was pointed out that more than 10,000,000 automobiles are owned in the United States, or more than 83 per cent of all the automobiles in the world, in contrast with which less than 16 per cent of the world's oil supply is located in the United States.

Further facts presented show that while the United States holds this less than 16 per cent of the world's oil sources, it is furnishing two-thirds of the world's annual requirements and at the same time consuming more than three-fourths of the world's total production, which makes it necessary for Uncle Sam to import more than 20 per cent to meet his own needs.

It was asserted that any tariff which would prohibit or restrict the flow of oil to this country would affect adversely, in some form, nearly every citizen.

May Have to Import.

Conservative estimate of the increase in the price of gasoline derived from Mexican oil, resulting from the proposed tariff, reaches from 3½ cents to 7 cents per gallon and therefore the entire gasoline supply would bear an additional burden cost of about $140,000,000.

If the production and sale of motor vehicles continues to increase in the future as in the last ten years it is not unlikely that we shall soon be compelled to purchase immense quantities of oil in foreign countries.

Veteran Distributor Finds Owner's Good Will Best

"The importance of owner cooperation cannot be overestimated," says George T. O'Brien, president and general manager of the O'Brien Bros. Motor company, distributors of the Stanley steam car, "for I have found, after careful check, that 62 1-3 per cent of our yearly new business comes from the efforts of those we have served and dealt with. This positive check means more to me than just an army of Stanley steam car boosters. It means perfect salesmen, plus the army of Stanley boosters, the sum total of which is more business and more friends."

ENGINEERS TAKE UP PROBLEM OF REPAIRING CARS

S. A. E. to Hold 2 Open Meets Wednesday.

The automotive engineer has been responsible for the creation of a vast new army of nearly 10,000,000 of motor cars and trucks in this country and now he must shoulder the responsibility of keeping them in operating condition.

The business of servicing this tremendous number of vehicles is constantly developing stumbling blocks and the Society of Automotive Engineers has decided the engineering problems of service are worthy of special attention. It has scheduled two technical meetings in Chicago during this week to cover only service matters.

To Hold Two Meets.

T. S. A. E. announces that these two technical sessions will be held at 2 and 2 o'clock on Wednesday in the rooms of the Western Society of Engineers in the Monadnock building.

B. M. Ikert technical editor of Motor Age, will discuss some of the criticisms of present day cars which are voiced by repairmen and owners.

J. F. Page, service manager of the Packard company of Chicago, will talk of the problems of the man who faces the car owner when repairs are made.

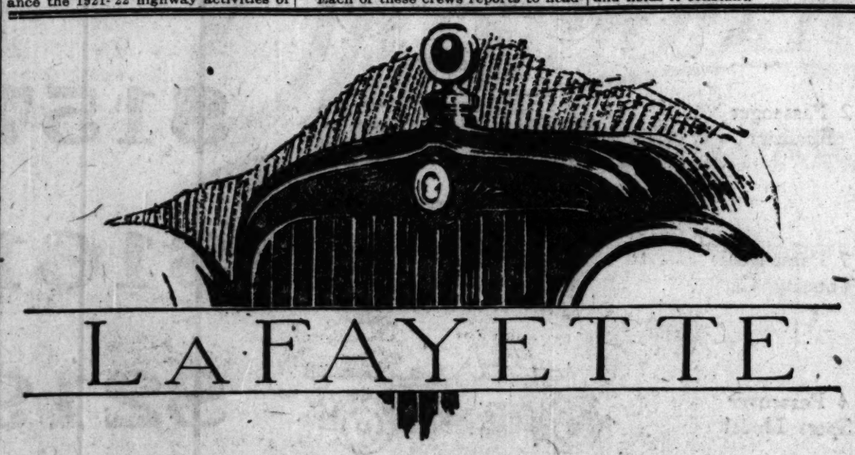
New Construction Plan.

In the afternoon C. R. Veal will describe a novel scheme of building commercial car bodies so that they may be repaired at less cost and with out serious delay. This will be followed by H. C. Buffington of the Weaver manufacturing company, makers of special garage tools and repair equipment.

Those interested in the betterment of automotive service are invited to be present. Men in charge of service stations are particularly welcome and the engineers hope that they will volunteer their constructive suggestions and criticism for the ultimate purpose of keeping the car owner happy and advancing the motor car, truck and airplane as means of transport.

Stream Lines Still the Rule in Auto Exhibit

In body the 1922 car still emphasizes the stream line with a more flowing effect. Drum type headlights, a new type of radiator, sloping windshield, new top, a marked increase of nickel trimmings throughout are some of the notable exterior features of this year's development. The results of the mechanical advances are summarized in a readier response from a cold motor, greater steadiness even at high speed and a greater accessibility.



Two years ago the LAFAYETTE came to its first Chicago motor show sponsored only by our high enthusiasm and belief that our work had been done exceedingly well

To its third metropolitan show it comes now bringing the commendation of one thousand owners who have put the LAFAYETTE to the test of daily use and know whereof they speak

Shining like a freshly minted coin, the LAFAYETTE Chassis in natural metals *is an instructive and artistic feature of the show*

New LAFAYETTE *Prices—Open Models*

A YEAR AGO	JUNE 1, 1921	NOW	TOTAL REDUCTIONS
$5625	$4850	$3985 to $4090	up to 30%

Prices f. o. b. Indianapolis

LAFAYETTE MOTORS COMPANY, at *Mars Hill,* INDIANAPOLIS



All America Proclaims this The Greatest Cadillac

Surely, no such wonderful ovation has ever before been paid any manufactured product as is now being accorded the New Type 61 Eight-Cylinder Cadillac.

Friendly messages of approbation reach us daily, in surprising volume, from literally every part of the country.

But the thing which renders these tributes to the new Cadillac so gratifying is the spontaneity and the manifest pleasure with which they are offered.

Owners seem to take a personal delight in recording how its sheer beauty alone causes people everywhere to pause and admire when the new Cadillac rolls by.

With equal zest, they describe its superb power and its swift and easy acceleration. Their admiration mounts to a climax in telling of its road-steadiness and its incomparable riding-smoothness.

In many instances, this balanced and buoyant travel has been sustained for thousands of miles at high speeds over practically every manner of road.

We, ourselves, have not presumed to speak of the new Cadillac with anything like the enthusiasm these owners employ.

But it would be hypocritical for us to pretend that these messages, glowingly enthusiastic as they are, add anything to what our own sober judgment has told us of the merits of this new Cadillac.

It is our sincere conviction that it marks a definite advance over even the past high and unrivaled Cadillac standards.

We feel that we may go still further, and say that the New Type 61 represents, even more than the Cadillac ever did before, the greatest motor car value in the world.

This is not alone our verdict. It is the substance of the messages coming to us in overwhelming measure from owners in every part of the country.

We believe it will be the individual verdict of each succeeding new owner when the increased delights of the car are revealed to him in his first wonderful ride in the New Cadillac.

Touring Car, $3150; Phaeton, $3150; Roadster, $3100; Two-Passenger Coupe, $3875; Victoria, $3875; Five-Passenger Coupe, $3925; Sedan, $4100; Suburban, $4250; Limousine, $4550; Imperial Limousine, $4600; f. o. b. Detroit.

CADILLAC MOTOR CAR COMPANY, DETROIT, MICHIGAN
Division of General Motors Corporation

CADILLAC MOTOR CAR COMPANY
Chicago Branch: 2301 South Michigan

CADILLAC

The Standard of the World

"SPEED DEMONS" FEW, THOMPSON OF STUTZ AVERS

Most Drivers Careful, He Finds.

BY WILLIAM H. THOMPSON.
[President Stutz Motor Car Company of America, Inc.]

"Is speed essential?" is a question that is hammered at representatives of cars every day. And the question has been the basis for some interesting and comprehensive study on the part of the Stutz organization.

We find that the average motorist does not drive his car so very rapidly, but he does want to know that when a necessity demands that his car will leap into the breach and perform to his satisfaction.

There are more times, we find, that an accident can be averted in the daily routine of driving by speeding your car out of danger than by throwing on the brakes and stopping with a jerk and a bump, most likely in the very path of the approaching object. Naturally a driver has a feeling of security when he knows that if he urges his car at a crucial moment it will readily respond.

"Few Really Speed."

But as to just plain ont and out speedy driving, there are few who travel at a very rapid gait. There is a certain type of man, the expert driver, who hurtles his car over the road at a rather brisk pace.

For instance, many of the race drivers and other connected with speed as a profession drive rapidly. But there is little element of danger in this mode of travel for these persons, for their training has made them equal to any emergency and if a tire blows out or some unforeseen difficulty arises they know the course of action to pursue.

You often hear drivers criticized for driving from "here to there" in a certain given fast time, the natural supposition being that they 'beat it" all the way. But frequently this is not the case. The knowing driver who is touring on the road usually wants to make the best possible time between points—but it is not necessary for him to drive at a dangerous rate of speed to accomplish his aim.

Definite Speed Speedy.

It is only necessary to choose a definite safe speed and keep his car everlastingly at that pace. And to make fast time it is unnecessary for him to take any undue risk. One could drive his family at that speed.

Of course, it is necessary to have a car that is designed to travel over all sorts of roads at this given speed, for if one has to slow down for the ordinary bumpy stretches evident on practically every touring road it becomes essential to travel faster over the better parts of the road, and this may become dangerous.

So, in the ultimate, it would appear that the dyed in the wool motorist does want speed in his car, so that he may use in when he needs it, but even more than high speed he wants a car that will travel at a fair clip, for long distance, standing up under the abuse of all sorts of roads, and just keep everlastingly at it without giving up for an instant.

COOK COUNTY'S BIT O' NATURE



The primeval nature of Cook county's forest preserves is a continual surprise to even the constant visitor. Here's a view across a bend in the Des Plaines river showing one of the new concrete bridges that feature the motor roads through the preserve.

This Gent Rises to Say His Car Rambled 300,000 Miles

Records of long lived motor cars are constantly coming up. Recently W. H. Barnes of Des Moines, Ia., wrote the Cadillac factory at Detroit to report that he was still driving a Cadillac turned out in 1909, which had covered more than 300,000 miles, and was still giving excellent service.

"OLD TIMERS" TO BANQUET HERE TUESDAY NIGHT

With accommodations for only 500, reservations for the Old Timers' club banquet, which will be the most important social event of Automobile show week, are being rapidly registered by Lloyd Maxwell, chairman of the entertainment committee. The banquet will be held at the Congress hotel on Tuesday evening.

Directors of the club will meet Monday to select candidates for 1922, to be voted on at the banquet.

"Benevolence is not the only cardinal virtue of the Old Timers' club," said President Albert Champion yesterday. "It represents a spirit of good fellowship. We now have more than 2,000 members, and expect to enroll more than 5,000 before the end of the year."

TOUGH STATE FOR THIEVES.

In Nebraska an automobile theft department of the enforcement bureau has index records and files of all missing cars, and is open for inspection to every person in the United States who loses a motor car by theft. The bureau is state managed, and all recoveries are made without cost to any one.

OFFICIAL HOLDS SERVICE COMES BEFORE LOOKS

Points Out Ideal Blend to Please Patrons.

BY ARTHUR E. BARKER.
[Vice President Maxwell Motor Sales Corp.]

One of the most perplexing problems confronting automobile manufacturers is that of a suitable combination of beauty in appearance with mechanical goodness. As surely as the automobile maker leans to the extreme suspicion is almost certainly to be directed against that quality which has apparently been submerged by the outstanding characteristics of the other.

An unusually beautiful car—especially if it is one of medium price—will invariably excite doubt concerning its actual performance merit. Likewise, the best performing car in the world, in the so-called medium priced class, is doomed to a comparatively limited ownership unless stress is placed on its looks as well as on its action.

Must Have Good Looks.

In other words, it must have good looks—a pleasing appearance—if it is to make the friends that all good cars deserve. And the more satisfying it is to the eye the more readily will the public respond to the appeal of its makers, once its mechanical requisites are unquestioned.

For that reason astute manufacturers will never think of specializing on appearance until they have firmly established the mechanical merit of their cars. If he is wise he will sell performance—not beauty alone.

Some Strong Sales Points.

Among the things which are even more important than appearance and which, combined with attractive appearance, furnish an irresistible sales appeal are ample power for all driving conditions, a motor that is as effective in cold weather as in normal weather, a car that remains in good running condition with nothing more than reasonable attention from its owner, and, lastly and most important of all, a car that is exceedingly economical in upkeep.

In developing our new series of cars, with their radical changes in lines and furnishings, we never for a minute forget the mechanical end of the business. Then, as soon as the mechanical affairs had been taken care of to the satisfaction of our patrons and ourselves, we were in a position to go to an equal extreme in the direction of appearance.

10,500,000 AUTOS AND TRUCKS REGISTERED IN 1921, CENSUS SHOWS

Cleveland, O., Jan. 28.—[Special.]—One person out of every ten in the United States now owns a motor vehicle—a grand total of approximately 10,500,000 passenger cars and trucks. This total represents the official registration of the various states on Dec. 31, 1921, and is an increase of 1,204,748 over 1920, according to information sent in to the Chandler Motor Car company.

This gain during the last year is considered remarkable by officials of the automotive industry and surpassed by a wide margin their most optimistic predictions at the start of last year.

In some states the gain was as much as 35 per cent and ten states reported an increase of more than 20 per cent. The leaders in this group were southern states—West Virginia, Florida, and New Mexico. Ohio with a gain of 25 per cent led the industrial states.

Among the twelve leaders several states crawled up a notch or so. New York is first, Ohio second, Pennsylvania maintained third place, while California replaced Illinois in fourth place—the two states exchanging places. Michigan stepped up the ladder from eighth to sixth place, outdistancing Iowa and Texas. Iowa slipped two pegs—into eighth place—while Texas remains in seventh position.

COATS Steamers Are Here!

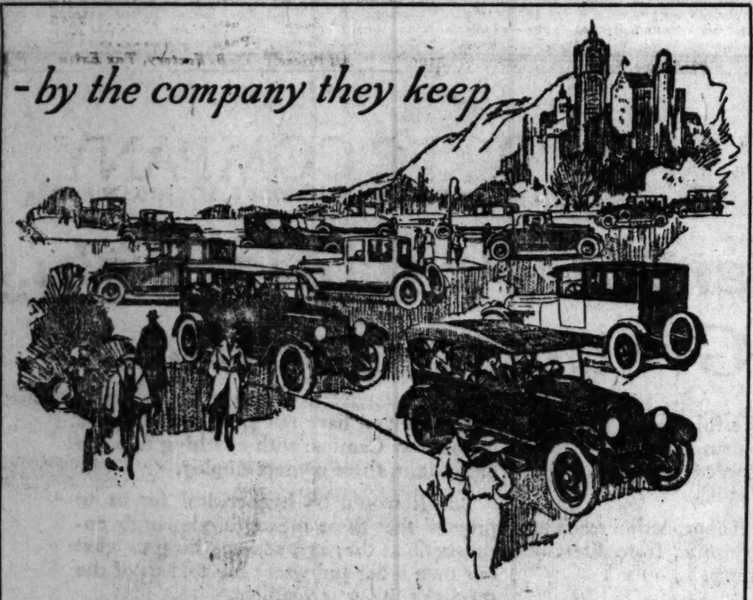
Come and see them

Distributors and dealers are invited to call at once, as

Territory Is Being Rapidly Assigned

COATS STEAM CAR CO.
2337 So. Michigan Ave.
Chicago

-by the company they keep



In many of the finest cars at the show—in the leading cars of every grade—Morse Silent Chain is standard equipment for the cam and accessory drive, assuring uniform silence, smooth operation, and durability.

Here is the imposing list of Morse-equipped cars.

Ambassador Six	Oakland Six
Cadillac Eight	Packard Single Six
Chalmers Six	Packard Twin Six
Cleveland Six	Rickenbacker Six
Continental—6-S and 6-T	Saxon Four
Hupmobile Four	Stearns Four
Jordan Six	Sterling-Knight Six
Lafayette Eight	Studebaker Light Six
Lincoln Eight	Templar Four
National Six	Winton Six

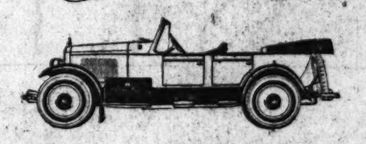
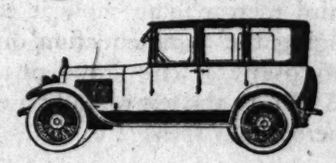
Five other prominent cars will announce Morse Chain installations at the Chicago Show.

MORSE CHAIN COMPANY
Main Office and Works ITHACA, NEW YORK
Sales and Engineering Office DETROIT, MICHIGAN

MORSE
GENUINE SILENT CHAINS

AUBURN Beauty-SIX

6 Finest Cars
6 Lowest Prices

1	5 Passenger Touring Car		$1575
2	2 Passenger Roadster		$1575
3	7 Passenger Touring Car		$1615
4	4 Passenger Sport Model		$2195
5	4 Passenger Coupe		$2275
6	5 Passenger Sedan (2 Auxiliary Seats)		$2395

(All Prices F. O. B. Auburn, Ind.)

Auburn prices now lowest in history of Beauty-Six models, notwithstanding 42 distinct betterments and general improvement throughout.

By far the greatest value ever offered

Rochford Motor Company

2411 So. Michigan Avenue. Telephone Calumet 6740

Auburn Automobile Company AUBURN Beauty SIX *Auburn, Indiana*

"GOLDEN RULE" AUTOISTS' GUIDE ON RURAL ROADS

Must Be Best Driver to Escape Accidents.

Lack of courtesy and a failure to recognize the reasonable rights of users of the highways have frequently been cited as faults of many motorists.

The Golden Rule should be observed while driving on the public roads as much as anywhere else.

It is not alone in the attitude of the drivers toward the pedestrian that there is remissness, but in their behavior toward other drivers that there is need for improvement.

Future of Motor at Stake.

A well known authority in automobile circles has indicated that it is not too much to say that the future of the motoring world depends upon the behavior of the motorist toward the public.

The subject of training the driver is consequently worth attention, and that the automobile community as a whole realizes that is evident by the establishment of various schools where the mechanical side of the profession is taught to the future driver.

A motor car needs a driver who is a skilled mechanic, but it also needs a driver who is skillful in manipulating a car on the road. What is required in a driver besides a general knowledge of his machine is a knowledge of the rules, customs and courtesies of the road and the habits of traffic, also the possession of the qualities of alertness, foresight and a consideration for others.

Must Be Best Driver.

The motor car driver needs to be the best driver on the highway, if he is to drive without offense to the public and danger to others and himself, for he has to conduct a vehicle which is more valuable than any other and more speedy.

He must be on the lookout for pedestrians, stupid, drunk or deaf; for wagons on the wrong side of the dangerous corners, and be prepared to find vehicles in charge of sleepy drivers who will often do the wrong act on being aroused. That he keep in mind and practice the Golden Rule is no small part of his job. In this is involved most of his qualifications as a driver.

Sign of the Cross



The sign of the cross in London as displayed in this picture means a new road sign used in conjunction with the safety first campaign. Children are already recognizing the "cross."

[Copyright: Keystone View Co.]

30,046 MOTOR CARS STOLEN IN 28 U. S. CITIES

Thirty thousand and forty-six automobiles were stolen in 1920 in twenty-eight "index" cities of the country and 21,273 of them recovered, according to the annual compilation of the National Automobile Dealers' association.

The number stolen was 3,012 less than the number stolen in 1919, but was 2,601 more than the number stolen in 1918. In 1918 cars unrecovered were 21 per cent of the number stolen, in 1919 they were 26 per cent, and in 1920 29 per cent.

Chicago took the lead from New York with the number stolen, although a higher percentage of cars remained unrecovered in New York. New York had 5,179 stolen; Chicago 5,527. New York recovered only 2,717 of her stolen cars, while Chicago recovered 4,340. Dayton, O., had the unusual record of having recovered more cars than she had stolen.

The Pacific coast cities kept up their yearly good work of recovery. There were 4,877 cars stolen in Los Angeles, San Francisco, Oakland, Portland, and Seattle and 4,175 recovered. The unrecovered cars were 16.4 per cent of the total stolen, or approximately 50 per cent of the average for the country.

Apperson Models This Year Take Name from Record

Apperson Brothers continue their policy of not designating their product by yearly models. The models this year, however, will be known as Apperson-Beverly models, taking the name from a continuous running record made at Beverly Hills, Cal. No radical changes, mechanically, have been made, but many new refinements and conveniences have been added.

GEORGE H. BIRD DENIES MOTOR INDUSTRY IS IN 'UNLIQUIDATED' STATE

BY GEORGE H. BIRD.
[Bird-Sykes company, Chicago.]

It is difficult even for a man on the inside of the industry to keep straight the relative values of motor cars today and seven years ago. One well known car, which has remained practically unchanged, is today selling at 2 per cent less than the pre-war price. Another famous car, very little changed, is today selling at 50 per cent more than its pre-war price. These are rare examples because they represent practically unchanged cars.

In the case of the Paige, comparisons are not so easy to make because of increases in size, wheel base, motor power, and many expensive refinements. But for example, the pre-war Paige Little Six sold at $1,330, and the present Paige 6-44 sells at $1,465. In the case of the Big Six, there is no pre-war Paige with which we can compare it. But it should satisfy the particular buyer to know that the present price of $2,195 on the Paige 6-66 is practically a third less than its price of a year and a half ago.

People who like to label the automobile industry as "unliquidated" and "extravagant" should compare such evidence as this.

COURTESY URGED AS SAFETY NEED ON OPEN ROAD

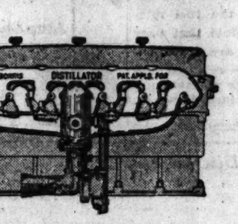
Courtesy on the road among motorists is akin to safety, and a new "courtesy series of suggestions is now being issued for the thousands of motorists in this section of the country.

Lack of courtesy, it is pointed out, often leads to recklessness, which in turn leads to accidents. Therefore, motorists are asked to read the following courtesy rules and see if they wish them:

1. When a man approaching you from behind sounds his horn as a signal that he wishes to pass, don't "step on it." Draw over to the right and let him go by.
2. Do not use more than your half of the road, thus crowding others into the ditch.
3. It is not courteous to "steal" a parking space from a man who is just getting ready to back into it.
4. Do not imagine that every motorist on the road who tries to pass you is starting a race. He may be on important business.
5. When you pass a man from behind going in the same direction, do not cut in directly in front of him. This is discourteous.
6. Do not shove another man's car along the curb to make room for yours, thus jamming his car against a fireplug or the car ahead.
7. It is discourteous to halt behind a traffic jam and honk your horn.
8. The correct giving of hand signals is courteous as well as safe.

Refuse Insurance on Spares; Seek Safety Locks

Now that all automobile insurance companies in Chicago and many midwestern states refuse to cover spare tires in their policies, motorists daily thronging the auto show are showing keen interest in those exhibits which display devices to protect spare tires from thefts. One such exhibit that is attracting much attention features the new spare tire and spare wheel locks made by the Oakes company.



An Engineering Triumph

To appreciate the exceptional engineering skill that designed The Dorris, one has only to sit at the wheel for a few miles on any kind of road.

In starting, there is little of the customary choker manipulation, even in cold weather. And once under way, the consciousness of unlimited power and speed under absolute control, of dependability, of certainty that the rear wheels are always holding the road, all create a sensation of satisfaction impossible to describe.

The very "feel" of The Dorris suggests perfection.

A recent addition to The Dorris 6-80—The Dorris Distillator, which traps unvaporized gasoline and returns it to a central reservoir where it is distilled by heat.

The Dorris has led in automobile engineering since 1905

The Dorris

"Built Up to a Standard, Not Down to a Price"

Dorris Chicago Company, 2239 S. Michigan Ave.

Chicago Auto Sales Company
11232 Michigan Ave.

Christopher Motor Car Company,
5045 Broadway

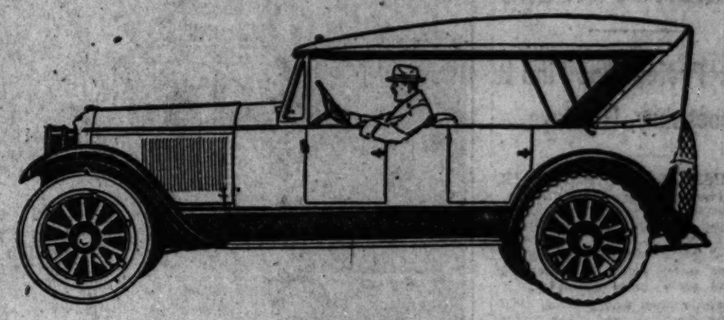
Dexter Garage Company
1240 E. 47th St.

Northwest Motor Sales Company,
2554 Milwaukee Ave.

E442A

PAIGE

THE MOST BEAUTIFUL CAR IN AMERICA



Reduced Prices on All Paige 6-66 Models

Every car in this famous line has been sweepingly reduced. The reductions range from $680 to $800. This is the news that thousands of people have been hoping for—and waiting for. It means the amazing opportunity to buy a seven passenger 6-66 for as little as $2195. It is not merely a chance to save money. It is a chance to own the Master of the Highway, the one car that every motorist respects and desires above all others.

And remember one other point, please: The 6-66 of 1922 is the fully perfected product of the Paige Engineering and Designing staffs. It carries a wealth of refinements that were undreamed of during the past year. It is an infinitely finer car—an infinitely handsomer car—all this and a very greatly reduced list price.

The New 6-66 Prices		The New 6-44 Prices	
6-66 Lakewood, 7-Pass. Touring	$2195	6-44 Touring, 5-Pass	$1465
6-66 Larchmont II, Sport Type	2245	6-44 Sport Type, 4-Pass.	1595
6-66 Daytona, 3-Pass. Roadster	2495	6-44 Roadster, 3-Pass.	1465
6-66 Sedan, 7-Pass.	3155	6-44 Sedan, 5-Pass.	2245
6-66 Limousine, 7-Pass.	3350	6-44 Coupe, 4-Pass.	1995
6-66 Coupe, 5-Pass.	3100	All Prices F. O. B. Factory, Tax Extra	

BIRD-SYKES COMPANY
PHONE CALUMET 6060 2215-2221 S. MICHIGAN AVE

NORTH SIDE
Broadway Motor Sales Co.
4624 Broadway
Tracy Holmes Motor Co.
1512 Sherman Ave., Evanston

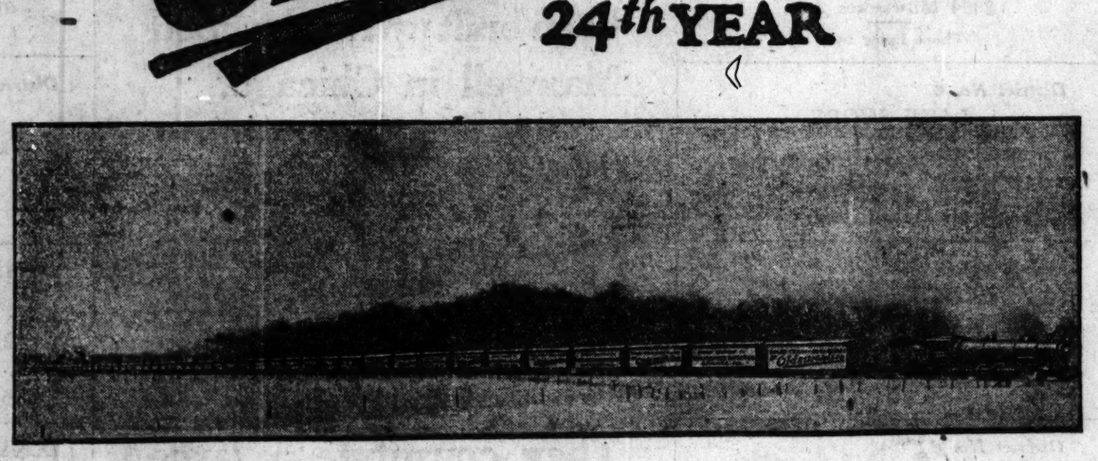
SOUTH SIDE
Woodlawn Motor Car Sales and Service Co.
6149 Cottage Grove Ave.
Locht Bros.
11469 S. Michigan Ave.

WEST SIDE
West Side Paige Sales
4641 Washington Blvd.
Oak Park Auto Sales Co.
809 E. Madison St., Oak Park

NORTHWEST SIDE
Hurlburt Motor Co., 2828 W. North Avenue

Oldsmobile

24th YEAR



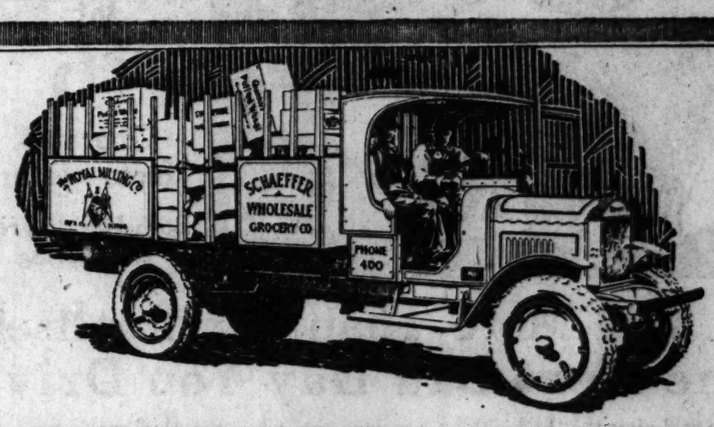
A Solid Trainload of Oldsmobiles for Chicago—

Saturday morning, January 28th, a solid trainload of Oldsmobiles pulled into Chicago for the W. V. Faunce Motor Company. This trainload, responding to a request for these cars for immediate delivery, evidences the unquestioned popularity of Oldsmobiles in the Chicago territory.

Compare the Oldsmobile with other cars at the Show and be convinced yourself. Space C-6 at the Show.

OLDS MOTOR WORKS, LANSING, MICHIGAN
Division of General Motors Corporation

W. V. Faunce Motor Co.
2035 South Michigan Ave.



Greatest Truck Value on the Market

The most truck for the least money.

In 9 years Stewart reputation has circled the globe.

Thousands in daily use prove Stewart Price, Quality and Service.

NEW PRICES

Speed Truck now		
1 ton	"	$1195
1½ ton	"	1790
2 ton	"	2090
2½ ton	"	2290
3½ ton	"	3090

F. O. B. Buffalo

THE new Stewarts are by far the best trucks Stewart ever built. Improved in design and workmanship; built of highest grade materials; Stewart quality maintained throughout.

At Stewart new low prices, you get a better all-around truck for every purpose — sturdy, simple, profitable to own, practically trouble-proof.

Stewart trucks have become famous in nine years for their long life and faithful service.

STEWART MOTOR CORPORATION, BUFFALO, N.Y.

Stewart Motor Truck Co.
(FACTORY BRANCH)
3028 S. Wabash Ave. Ph. Calumet 3050

Stewart MOTOR TRUCKS

STANLEY STEAM CAR

POWER
Correctly Generated
Correctly Controlled
Correctly Applied

Armory Space C-6

O'BRIEN BROS. MOTOR CO.
3819 Michigan Ave., Chicago, Ill.

National with the engine that STAYS clean INSIDE

Auto Show—Space F-2

100,000 DOCTORS USE AUTOMOBILE, GARDNER AVERS

Other Professions Find It Necessary, He Says.

BY RUSSELL E. GARDNER JR.
[Vice President Gardner Motor Car Co.]

Professional men and women are experiencing more and more the benefits of the automobile. Not only does it enable them to enlarge their field of endeavor but it places them in a position to serve more completely.

Men and women who practice medicine, law, dentistry, and other professions are indispensable to any community. They assume a leading part in the welfare of every city, town and hamlet.

It is but natural, therefore, that any means of permitting freer development of the professional fields should become universally favored. Such is the position of the automobile today.

Must Race Against Time.

The physician is more often required to race against time than any other public servant. A call in the night very often means a fight against death or the threat of permanent illness.

More than 100,000 physicians in the United States depend upon automobiles to extend their service in their communities. And others appreciate this increased service. People on distant farms who formerly had to depend on makeshift remedies until the doctor came now know they are in almost as convenient reach of the doctor as their city neighbors. Time and distance have been lessened as factors in every illness.

Salesman's Right Bower.

Salesmanship today is one of the most prominent professions. Accordingly, it is one in which the automobile is used most extensively. For the automobile increases the field of the salesman's activity to such a degree that it has become an essential part of his selling equipment. It extends his territory, it saves him time, it stores up his energy for the actual work he has to do.

The salesman often travels alone. The roadster type provides the right capacity for the comfortable and economical transportation of one or two passengers and baggage. The roadster is also convenient to handle in traffic.

Efficient and dependable, the modern car merits the popularity it has attained among people of discrimination.

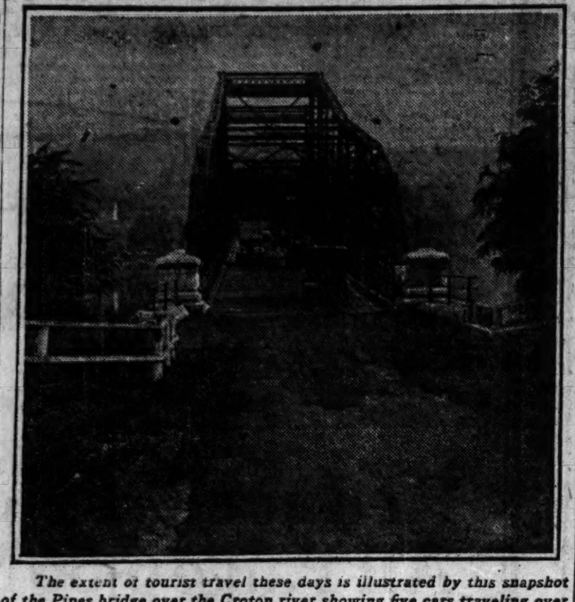
Bond Company to Use Armored Truck Transport

An armored car is to be used by the National Surety company to carry bonds, according to a recent New York report. The car will be protected throughout with one-quarter inch steel specially treated to make it impenetrable by automatic pistol bullets. Its crew will consist of two guards and a chauffeur. The vehicle is expected to handle $500,000,000 worth of securities annually.

NO ADVERTISING CARS.

Automobiles, decorated for the purpose of advertising, are forbidden on the streets of Cleveland, O.

WILDERNESS TRAVEL



The extent of tourist travel these days is illustrated by this snapshot of the Pines bridge over the Croton river showing five cars traveling over the span, which is in the heart of the wilderness.

THE INQUIRING REPORTER

He's Out to Find the Truth About Motordom.

The Question.

What do you generally give the most attention to when attending the auto show?

Where Asked.

At the Old Town club, 321 Plymouth court.

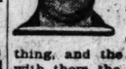
The Answers.



John L. Thompson, 475 West 27th street—I am interested especially in the display of the different makes of cars. My favorite cars are always on hand, and I am interested in what they have to show that's new. But I am interested in everything that may be there—the music, the well dressed women, the color, decorations, and everything. Besides, one comes in contact with the leading business men of the city.



Archie E. Moran, 11312 Stephenson avenue, chauffeur—What really interests me most is the new designs of the cars and to see the changes in the styles of the cars as the years go by. I have been driving cars for twelve years, so naturally that phase of it is most interesting to me. The new patents and improvements are, of course, also interesting, and the accessory exhibits show the newest developments in driving comfort.



J. C. Michael, 3600 Princeton avenue, coal dealer—The annual auto show is interesting and instructive in the same sense that any other exhibit of things that people are highly interested in would be. A car becomes a very personal thing, and the wider our experiences with them the more varied is our interest in the various exhibits. We never know when something entirely new and worth buying is going to appear on the market.



G. H. Frimersdorf, 5039 South Michigan avenue, coal business—Like most of the visitors, perhaps, I am most interested in the cars themselves. The play is the thing, and the cars are the main show, naturally. But the side shows, so to speak, should not be overlooked. The new lights, the safety devices, devices for convenience and economy—all are worth our time and attention.



Harry R. Nickerson, Antioch, Ill., chauffeur—What interests me most is the changes in the models, the new accessories—in general, everything. The modern motor is an interesting piece of mechanism, and it is a real privilege to be able to study the various designs in detail.

NEARLY A MOTOR CAR.

In England an attractive automobile is sold, built on racing lines with long and impressive hood, which houses merely the passenger's feet, the motive power coming from a motorcycle engine at the rear.

A WORD TO THE WISE.

"Court convenes at 9:30," is a warning sign to motorists of the danger of fast driving, and is conspicuously posted on several prominent highways leading into Quincy, Mass.

NAMES POINTS OF EXCELLENCE BUYERS DEMAND

Booster Urges Motor Car Must Be Trustworthy.

"When everything else has been said," declared D. A. Burke, general sales manager of the Peerless Motor Car company, "people admire most in an automobile the ability to do all the things that a good motor car is called upon to do, to do them well, and to continue to do them for a long time, without constant tuning and tinkering.

Trustworthiness Big Factor.

"The virtue of trustworthiness is all embracing. It takes into account the excellences of the engine and its power, as evidenced by the car's readiness to travel faster than the average owner cares to drive, and the ease with which it passes other cars on long, steep hills.

"The flexibility of the power plant, which makes driving a genuine pleasure at all times, regardless of the rate of speed and the emergencies that may arise, is also an important factor making for turstworthiness.

Noiselessness Also Expected.

"This desirable quality also includes that degree of quietness which makes a secret of the fact that the car is borne along by mechanical means.

"It comprises, in addition, all the other elements that create a feeling of satisfaction in the owner."

JUST A SECOND!



We'll say it'll be just a second before we respond to the beckoning of Miss Rae Burns at the wheel of her Haynes. Wait'll we go to press!

New Invention Ends Long Running with Choker Out

What is regarded as one of the advanced steps taken in perfecting the system employed in properly vaporizing the gasoline before it enters the carburetor and to secure its proper distribution is that which has been evolved by A. L. Nelson, chief engineer of the Premier Motor corporation. So quickly and intensely are the hot exhaust gases applied to the fuel mixture in the intake manifold that only three or four explosions are necessary before the choker can be released and the motor operated on its normal mixture, even in the very coldest weather, it is claimed.

POLICE AIDED BY AUTO MAKERS IN 'WAR ON THIEVES

Stolen car bulletins issued regularly with car number, motor number and owners' names, is one of the means the manufacturer is taking to cooperate with police bureaus throughout the country and help owners recover cars which have been stolen.

Dodge Bros. maintain a department to deal with motor car thefts reported by owners and insurance companies. Every two weeks the complete list reported is sent to dealers and service stations in all parts of the country. Copies of the bulletin are also mailed to a national list of police bureaus.

A favorite scheme of the shrewd stolen car merchant is to pass himself off as the representative of an insurance company, in this way accounting plausibly for the low price he is asking for his cars. The farmer is considered a good stolen car prospect, and if the stolen car broker finds a fertile field for his wares in one farm community, he may go back again and again, disposing of his cars in that vicinity. That is why whole fleets of stolen cars are sometimes driven back to the cities by detectives.

National
with
the engine that STAYS clean INSIDE
Auto Show—Space F-2

KING
The Car of No Regrets
1894 1922
for high power, low upkeep
TOURING $2125 - FOURSOME $2125
SEDAN $3235 - ROADKING $2140 - COUPE $3125
F. O. B. DETROIT, MICH.
Valuable Dealers' Territory Open
R. C. COOK CO., Michigan Ave. at 23rd St.
Phone Calumet 4882 Service Station, 2929-2937 Wabash Avenue
Chicago Automobile Show, First Regiment Armory, Center
COUPE

It Pays to Advertise in The Tribune

CASEY
Automatic Windshield Wiper



Biggest Value on Market at $6
Operates from Motor
Both Hands Free for Driving

It Will More Than Pay for Itself the Next Bad Day You Drive

You said after that bad night, a few days ago, when the road was blurred ten seconds after you used your hand windshield wiper, "If I get home safely this time, I'll get an automatic wiper for *next time*"—

Your last excuse to take chances is now gone. For only $6 you get the wonderful Casey Automatic Windshield Wiper.

It Wipes, You *DRIVE*

At the touch of a button it starts keeping a big, generous arc free of snow, sleet, rain, mist. Your whole attention can be given to driving.

Power from Motor

is supplied from vacuum tank or intake manifold, through a rubber tube connecting with a small vacuum motor which operates the wiper. Nothing to wear out but the easily replaceable strip of rubber on the wiping arm.



Easy Installation

Easily and quickly installed by drilling three holes through the windshield frame and attaching tubing to intake manifold or vacuum tank. Template for drilling and complete fittings furnished. Packed in individual boxes, 10 boxes to a carton. Weighs little more than the ordinary hand cleaner.

$6

Arrange at the Auto Show to get it on your car.

SPACES 31-32 Coliseum Annex Basement
CASEY HUDSON CO., *Manufacturers*, 361 E. Ohio St., Chicago

Also exhibited are:
Liberty Spark Plugs
Casey Pumps
Casey Hudson Door and Gate Control
Casey Rotors for Fords
Casey Roller Bearings

District No. 1
EVANSTON
Jans-Lamke Motor Company
1013 Davis St., Evanston
Phone Evanston 4250

District No. 2
UPTOWN CHICAGO
North Shore Motor Car Co.
1133 Lawrence Avenue
Phone Sunnyside 8162

District No. 3
JEFFERSON PARK
Lewis Bros.
3922 Irving Park Blvd.
Phone Irving 8817

District No. 4
GRACELAND
M. D. S. Motor Sales Co.
2009 Irving Park Blvd.
Phone Graceland 7456

District No. 5
IRVING PARK
Kinne Motor Company
2854 Milwaukee Ave.
Phone Irving 5460

District No. 6
LAKE SHORE
Ritt Motor Company
812 Diversey Parkway
Phone Lakeview 8126

District No. 7
PALMER SQUARE
Coles Auto Sales Company
3716 Fullerton Avenue
Phone Belmont 8226

District No. 8
MAYWOOD
Standard Auto Repair Co.
Maywood
Phone Maywood 0172

District No. 9
OAK PARK
Maple Auto Sales Company
Oak Park
Phone Oak Park 0216

District No. 10
GARFIELD PARK
Lanus Motor Sales Co.
4634 W. Madison St.
Phone Austin 1115

District No. 11
HUMBOLDT PARK
Gaynor & McCormick
2808 W. Madison Street
Nevada 0955

District No. 12
CICERO
Kotlan Brothers
5229 W. 22nd Street
Phone Cicero 8923

MAXWELL

The names surrounding this space represent the powerful Community organization which has been built up for the good Maxwell in Chicago.

These business houses assure you of the maximum of local service, when you desire service.

They constitute a large element in the wonderful value you buy in the New Series of the good Maxwell.

Maxwell-Chalmers Sales Company
Michigan Avenue at 25th Street
Phone Calumet 5820

District No. 13
OGDEN AVE.
Ogden Motor & Supply Co.
3854 Ogden Avenue
Phone Lawndale 0155

District No. 14
STOCK YARDS
Hannion Auto Sales Co.
5349 S. Ashland Avenue
Phone Prospect 0746

District No. 15
KENWOOD
Blake Motor Sales Company
329 E. 39th Street
Phone Douglas 6749

District No. 16
ENGLEWOOD
Bergstrom Auto Sales Co.
820 W. 59th Street
Phone Normal 5988

District No. 17
WASHINGTON PARK
Woodlawn Motor Car Sales & Service Co.
6138 Cottage Grove Avenue
Phone Fairfax 0160

District No. 18
HAMILTON PARK
L. E. Lilly Garage & Motor Sales Co.
7023 S. Halsted Street
Phone Stewart 6853

District No. 19
BEVERLY HILLS
Dixie Highway Garage
9203 S. Western Avenue
Phone Beverly 0370

District No. 20
SOUTH CHICAGO
Commercial Auto Sales Co.
8948 Commercial Ave.
Phone S. Chicago 8447

District No. 21
ROSELAND
Leuffgen & Vanderbilt
11008 Michigan Avenue
Phone Pullman 0977

District No. 22
LA GRANGE
Dealer pending
Phone nearest dealer

The Good
MAXWELL

KANE COUNTY TO SPEND $300,000 ON ITS HIGHWAYS

Northern Illinois Has Big Building Program.

Elgin, Ill., Jan. 28.—[Special.]—Four highways that pass through Kane county are to be improved this year at a cost of approximately $1,000,000, according to plans prepared by the state highway department and announced by George N. Lamb, district engineer. Kane county's road building program calls for an expenditure of $300,000 and Will, Du Page, and Lake counties also have made plans for the expenditure of large sums for road work this season.

If the weather is at all favorable for road building, it is predicted that more road work will be done in northern Illinois the coming summer than ever before in a season. Except for the stretch east of Bloomingdale, contracts have been let for the entire Chicago-Rockford road. The Aurora-Chicago road also will be completed this year, and a stretch of highway between Bloomingdale and Ontarioville will be improved, the contract having been let.

On St. Charles Link.

A survey now is being made for the improvement of a strip of the Elgin-Aurora road between St. Charles and Geneva. About three-quarters of a mile of that road will be improved this year by the state. As soon as the weather permits work will be resumed on the Elgin-Marengo road.

Improvement of the highway connecting Freeport and Dixon and passing through the towns of Baileyville, Forreston, Haldane, and Polo, has been urged by the people of the three counties through which it passes. Stephenson, Ogle, and Lee, and it is possible this work will also be done in 1922.

Ask for Ten Feet.

In this instance the state has not been asked to construct a road of regulation width, but only a strip of concrete ten feet in width, the plan being to improve the adjoining ten foot strip later on when financial and other conditions warrant it.

The Federal Paving company of Chicago is shipping machinery to convenient points in Stephenson and Jo Daviess counties in order to be able to begin work at the earliest possible moment on the improvement of portions of road No. 5 connecting Chicago and Dubuque.

A NATIONAL PROBLEM



Will the increased automobile traffic throughout the country necessitate double decked roads under and across railroad crossings? The picture only shows half the long lines of machines waiting for the train to pass—the other line was back of the photographer. The consequent clogging of the road sometimes has serious results.

[Copyright: Keystone View Co.]

CHOICE OF AUTO NAMES REFLECTS INDUSTRY'S RISE

BY LYNN McNAUGHTON.
[General Sales Manager Cadillac Motor Co.]

How names are chosen for automobiles forms one of the interesting chapters of the rise and growth of the industry. Usually the name is that of the founder and builder; a minority are named after some great figure in history, persons of remarkable moral quality as well as noted achievement.

The Cadillac car is named after Sieur de la Mothe Cadillac, who founded Detroit in 1701. The reason for the choice of this name are twofold: because the company was the pioneer automobile company in Detroit—established in 1899; and because the seal of the Cadillac family and the life of Cadillac embodies principles which were taken to guide the builders of the car.

Had Romantic Life.

Cadillac's life in America was one of exploration and romantic adventure. As the first commandant of the French territory in Michigan, he built Fort Pontchartrain and established a small trading village on the present site of Detroit. As the governor of the great French territory of the Mississippi he came to the notice of the French court and was rewarded.

The armorial bearings of the Cadillac family represents high ideal of truth and public service. The birds shown in black against a gold background denote wisdom, riches, and cleverness of mind.

Meriettes and Fess.

The birds (meriettes) without legs designate that the bearers should look to the wings of virtue and merit to succeed. The "fess" or bands on the seal indicate that the bearers "must always be in readiness to undergo the business of the public weal."

The company placed the Cadillac seal on their cars because it represents the ideals of the makers of the car.

ON MERIDIAN



This is the accepted design for the proposed gateway arch connecting Illinois and Wisconsin on the Meridian trail. It will be erected just north of Rockford.

53% OF SALES IN 1921 CREDITED TO 1920 BALANCE

Figures for 1921 indicate that the automobile industry as a whole did about 53 per cent of the business heretofore credited to 1920.

While this comparatively low return is a source of comfort to some of those concerns which otherwise would have considered 1921 a sad year, it renders conspicuous the records of some.

Dodge Brothers' output for 1921 amounted to 90 per cent of the previous year, since the firm made and sold 107,000 cars during the twelve months.



THE SYPHON
PATS. PENDING
Price $1.50
For drawing gasoline from tanks for priming or other purposes. Can be used for syphoning any liquids. Syphons by squeezing bulb.
Territories open for jobbers, distributors and dealers. Write, call or telephone for particulars.
BRODIN PATTERN & SUPPLY CO.,
2438 W. 16th St., Chicago, Ill.
Phone Canal 1886

Read The Tribune ads daily. Tribune ads are *reliable*.

MOTOR TRIP OF 3,378 MILES COSTS FIVE PEOPLE $160

An unusual trip was made by motor car by William E. Peck and family of four, who have traveled 3,378 miles at a total cost of $158.13. The trip, according to C. E. Eldridge, Chicago Reo dealer, was made from Utica, N. Y., to Sioux Falls, S. D., and the financial phase of the enterprise contains facts and figures which are of interest to every automobile owner. There were five in the party, the trip was made in a Reo car, and a total of twenty-nine days consumed by the journey.

The expense included the upkeep of the car and every item while traveling. The party slept inside only when they were guests of relatives at Sioux Falls. All the other nights were passed in a tent.

In calculating the expense a charge was made for all the provisions with which they started from home, as well as what they bought on the way. They broke camp and began traveling about 8 a. m., stopping a while for lunch, and usually getting into camp for the night at about 5 p. m. The purchases were made at retail stores, and naturally there are no cut rates for tourists. The cost of the trip and return by rail was found to be $175 fare and sleeper for each person. This figure, however, did not include the meals which would be necessary on the train.

Modern Motor Mottoes

An ounce of attention is worth a pound of overhaul.

An oiling a day keeps the repair man away.

Look before you back.

Spare the oil and spoil the car.

A rolling car gathers no crowd.

A tool in the kit is worth thousands in the garage.

Service is as service does.

Fools rush in where experts fear to ride.

A little knowledge of electrical systems is a dangerous thing.

An ounce of instruction may save a pound of repair.

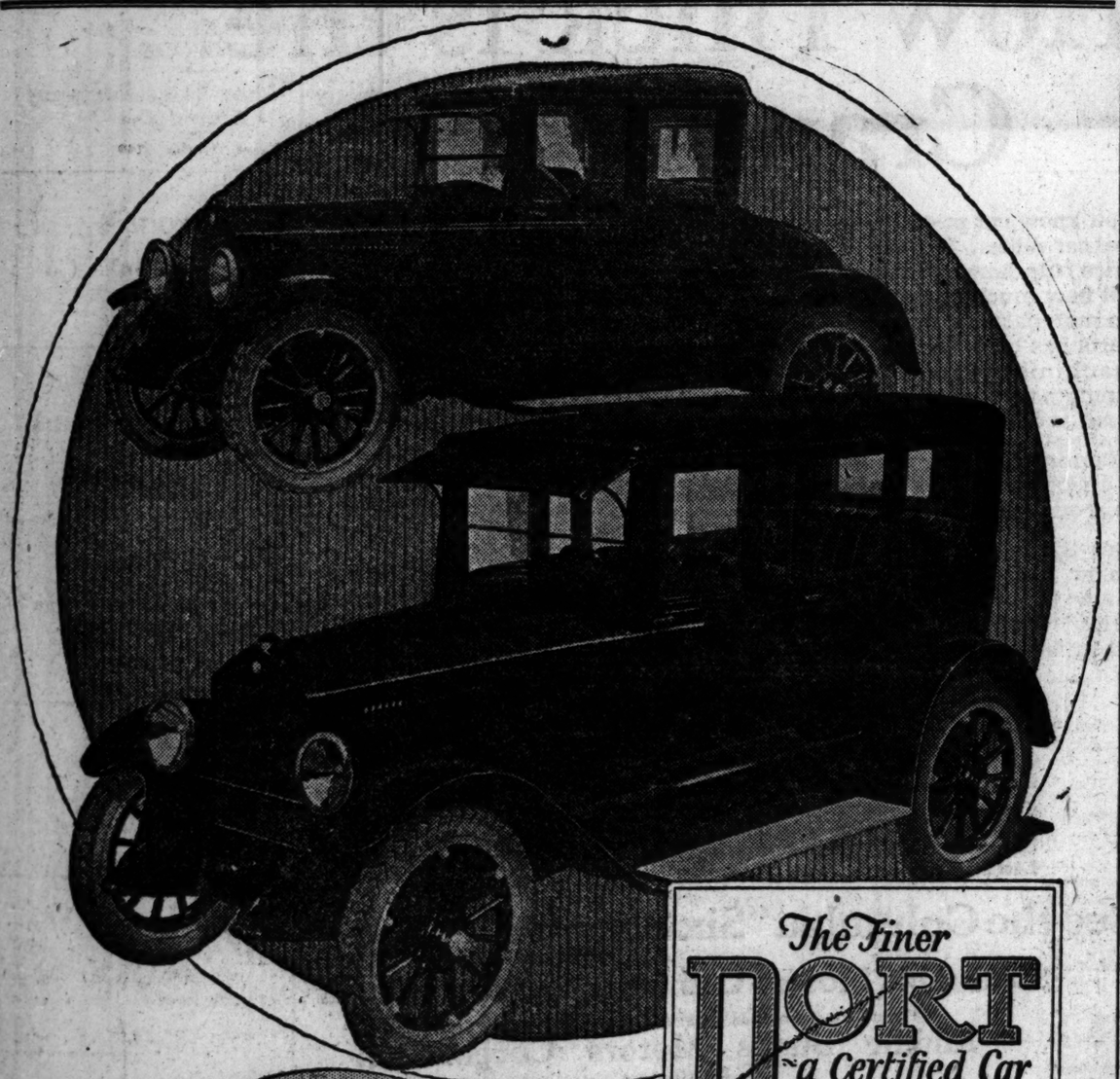
A skid to the wise is sufficient.

HERE'S STORY OF ONE DELIGHTFUL MOTOR TRIP (MEX)

Mexico City, Jan. 28.—[Special.]—American and Mexican auto drivers, four in number, have just made the trip of 1,000 miles from Chihuahua to Mexico City. These roads are notoriously bad, but all the machines came through without mishap except the total destruction of five tires and fifteen inner tubes. The chief difficulty along the way was the constant punctures owing to cacti and other similar natural obstructions.

A short time ago a heavy auto truck made the trip from Vera Cruz to Mexico City over indescribably bad mountain roads where frequently carts and wagons refuse to go. Yet it, too, arrived in the capital without serious mishap.

All these feats are impressing upon the department of communications and public works the necessity of great trunk lines of roads connecting all the state capitals with one another and with the national capital, and a plan is now on foot for the construction of such roads by the federal and state governments working in conjunction.



Closed Car *Comfort* at Open Car Price

The Finer DORT a Certified Car

VALUE

Just think of it! A
DORT SEDAN
$210
more than the touring car. A
DORT COUPE
$180
more than the roadster. All prices F. O. B. Factory.

Third space left of main entrance to Coliseum

Louis Geyler Company
Michigan Ave. at 25th St.

The Coach $1345



F. O. B. Detroit
Touring - - $1095
Sedan - - 1895

Five Passenger

Wouldn't You Like to Own It?

The Price Makes it Easy

The Coach has aroused more interest than any Essex type ever shown. It is drawing bigger crowds. It is selling faster. Everyone is talking about it.

The reason is easily understood.

Costing but little more than the open models, it gives the luxury, comforts and distinction of the fine enclosed car. Hitherto, such quality, reliability and distinction in closed cars has cost more than most buyers wanted to pay.

For Family and Business Use

The Coach is amply large for family use in city or country. Light and nimble, it also meets the requirements of business and professional men with economy and satisfaction.

It is a delight to drive. It is easy to steer. Controls operate with unusual ease. It rides with the lulling comfort of a big car. It is easily turned and parked in narrow and crowded spaces.

Operating cost is low. The New Improved Essex chassis requires hardly any attention. The body is built to give long service.

Economy That Endures

To the savings in fuel, oil, tires and upkeep all Essex owners know, the Coach now adds the economy of a fine distinguished closed car, at a price you will like. Best of all it continues these qualities, free from annoyance and maintenance cost. In every way the coach wins the pride of ownership.

Go see the Coach. You are sure to want it. Deliveries are behind now, and you will not want to wait too long for yours.

Has These Fine Car Details

Dash controlled ventilator.
Wind and rainproof windshield.
Fine quality plate glass windows.
Sun visor.
Luggage and tool locker, opened from rear.
Newest type easy operating crankhandle lifts on door windows.
Four hinges on each door and fittings that hold doors solid—very important.
Fine texture, long wearing upholstery and rugs.
Radiator shutters and motometer for efficient motor control.
Cord tires.

The Fastest Selling Car of the Year

The Essex Is Not Exhibiting at the Show.
See the Special Display at Our Salesroom.
1615 SOUTH MICHIGAN AVENUE

HUDSON MOTOR COMPANY OF ILLINOIS
2451 South Michigan Avenue Calumet 6900

West Side Branch, Roosevelt Road at Independence Blvd. — Used Car Division, 1615 S. Michigan Ave. — Service Station, 1126 S. Wabash Ave. — Evanston Branch, Sherman and Grove

COMMUNITY DEALERS

Calumet Motor Co., 22-24 E. 11th Place, Chicago, Ill.
Midway Auto Tire and Supply Co., 6058 Cottage Grove, Chicago, Ill.
Stratford Motor Sales Co., 706 W. 63rd St., Chicago, Ill.
Kelly Motor Co., Lincoln Ave. at Irving Park Blvd.
Sullivan-Morgan Sales Co., 4701 Washington Blvd., Chicago, Ill.
Christopher Motor Sales Co., 5051 Broadway, Chicago, Ill.
Parkway Motor Sales Co., 3306-10 W. North Ave., Chicago, Ill.
Crandall Motor Car Co., Oak Park, Ill.

TERRITORY DEALERS

Auto Service Garage, Champaign, Illinois.
C. E. Ralstorf, Waukegan, Illinois.
Burlington Motor Sales Co., Burlington, Iowa.
Christy-Hudson Co., Galesburg, Illinois.
F. H. Cole Motor Co., Bloomington, Illinois.
Coughlin Sales Co., Davenport, Iowa.
Glen Ellyn Auto Co., Glen Ellyn, Ill.
Fred Dannewitz, Somonauk, Illinois.
Danville Motor Car Co., Danville, Illinois.
A. W. Ehlers Motor Sales, Joliet, Illinois.
Fraser & Downey, Princeton, Illinois.
La Creix Bros., Watseka, Illinois.
Charles J. Moody Co., Aurora, Illinois.
J. A. Hogarth, Morrison, Illinois.
Matt Knauf, Peru, Illinois.
George H. Koon, Highland Park, Illinois.
Gilbert R. Lacey, Inc., Taylorville, Illinois.
Lyons Garage, Lyons, Illinois.
Monmouth Auto Co., Monmouth, Illinois.
Monroe Motor Sales Co., Bushnell, Illinois.
Charles J. Moody Co., Elgin, Illinois.
Noeske Brothers, Freeport, Illinois.
Whitaker Sales Co., Shelbyville, Illinois.
Ruppel & Valentine, Beardstown, Illinois.
C. W. Smith, Waterman, Illinois.
Solon Brothers, Streator, Illinois.
South Shore Auto Co., Hammond, Indiana.
R. W. Stark, Naperville, Illinois.
A. C. Taylor, Kewanee, Illinois.
Triangle Motor Sales Co., Springfield, Illinois.
Triangle Motor Sales Co., Peoria, Illinois.
Wessen Co., Lincoln, Illinois.
Wieland-Carlton Motor Co., Pontiac, Illinois.
Porter Wood, Lacon, Illinois.
Talladega-Hudson Co., Rockford, Illinois.
Motor Sales Co., Kankakee, Illinois.

RESTFUL RIDING ONLY CRITERION, FARLEY BELIEVES

22 Years' Development to That End.

BY J. I. FARLEY.

[Vice President Auburn Automobile Co.]

It has been interesting to view, from the inside, the development of the automobile during the twenty-two years we have been making cars.

Back in the days of the "one lunger," the owner usually felt pretty proud of his car if it completed a journey of a few miles without mishap.

In those days, the thing which the automobile lacked and needed most was mechanical perfection. This came rapidly. The two cylinder car, the "four," the "six"—even the "eight" and "twelve"—have been the accomplishment of less than a score of years.

Motors Extensively Developed.

Ten years ago, even fifteen years ago, motors had been developed to such an extent that there was no longer any uncertainty about their ability to run.

Perhaps next to the motor itself, the greatest developments that have taken place in motorcar construction are electric lights and the electrical self-starter. What other really big developments have there been? Granting all this and facing conditions of today, it is well to ask ourselves what development is most needed right now?

The motorist is seeking riding comfort. He wants beauty. He wants dependability. He wants ease of control and utmost safety. He wants mental as well as physical comfort. He wants to forget the mechanical details of his car in the satisfaction that his car performs well—that it looks good—that it rides smoothly over the highways—and that it gives comfort and enjoyment to himself and his passengers.

Restful Riding Right.

All of these things are summed up in two words—restful riding. And how can restful riding be attained for the motorist?

True restful riding must be based on structural fundamentals — velvet spring action, perfect car balance, vibrationless motor, perfect transmission, reliable brakes, and careful design of all parts. Seat cushions must be soft and leg room abundant.

Air Cooled Car Cylinder Milled Out of Solid Block

The Fox engine, of which Ansley H. Fox is president, presents exclusive features in its construction. One of these is the design and construction of the air cooled cylinders. In making the cylinder castings the wall is cast one and one-quarter inches thick, and the cooling flanges, instead of being of steel or other metal set into the wall, are milled out of the solid cast iron of the cylinder itself.

STILL GOING STRONG



This is the year's winner in the Old Car contest of the Auto Show. It's a steam driven Locomobile built in 1899 or 1900 and is still going under its own power, asserts John Barr of Dayton, O., who owns it and will exhibit it at the show.

THE AUTOMOBILE

Product of brain and brawn, I fill man's primary need for transportation.

I aid the progress of civilization, by bringing men closer together.

I am the friend and servant of mankind.

I am the companion of recreation and the helpmeet of work.

I render employment to millions. I speed production and the delivery of the world's goods.

I increase the value of property.

I place the country within reach of the city dweller, and bring the city to the doors of country folk.

To the farmer I have been a godsend. I save him time and labor. Through me he has improved his way of living I have brought the town close to him. The manufacturer depends on me to carry merchandise from source to factory and on to the markets.

I proclaim the wares of the merchant. I swell his profits. I serve the customer.

I am the feet of the salesman, bearing him to greater service, to more and greater riches.

I bring the physician in time to save the stricken. I keep his mind keen and his hand steady. I restore roses to the cheeks of pallor.

I serve the interests of all professions. I am the inspiration of art and of letters.

Man is indebted to me for the broadening influence of travel. I provide comfort and protection on his way.

To youth I mean the wholesomeness of the great outdoors, the poetry of motion, and the romance of changing scene. To age I bring rejuvenation, through diversions other than the hearthstone.

I attend man at his birth. Throughout the span of life I am the cradle, the saddle, and the rocking chair. I am the bearer to the final place of rest.

I am the new common carrier. I am the automobile.

—Chevrolet Review.

Truck Drivers Demand Closed Cabs for Wet Days

Rain trickling down a driver's neck, snowdrops splattering his cheeks, or a raw biting wind numbing his fingers and squinting his eyes have a great deal to do with the efficiency of his work and the dollar performance of the truck he is intrusted with. It has been found by a survey of the truck owners of the country by the Republic Truck Sales corporation that the truck drivers of today are several laps ahead of the passenger car owners in their indorsement of the closed car vehicle.

H. W. Anderson, Veteran of Industry, at Show

Harry W. Anderson, general sales manager of the Duesenberg Automobile and Motors company, Inc., of Indianapolis, arrived in Chicago today to take personal charge of the Duesenberg exhibit in the automobile salon of the Drake hotel. Mr. Anderson, a veteran of the industry and wearing an "old timers'" button, with five stars on it, is one of the better known sales executives of the industry.

SAFE IN MEXICO.

Automobile stealing is comparatively little in Mexico.

MOTORS OF LONG AGO VIE IN RACE FOR SHOW HONOR

Choose 21 Year Old for Exhibition.

More than 200 owners of old time automobiles which still can make headway on their own power sought for the honor of having their machine exhibited at the Auto show. For six weeks the show management looked for the oldest car in the country made by one of the exhibitors. They barred cars owned by makers.

Honor to 1899 Wonder.

The honor went to John Barr of 3502 East 5th street, Dayton, O., whose Locomobile steam car, built in 1899 or 1900, filled the bill. He will drive this car in the procession to the Coliseum, where it will be exhibited during show week.

The management was offered a steam car built in 1857, which still can run ten miles an hour. Unfortunately it was not built by one of the manufacturers exhibiting. It is a duplicate of three built in 1853, which were destroyed in the Crystal Palace fire in New York in 1855.

Older Car Denied.

The owner of a Haynes car, said to have been constructed in 1897, refused to allow it to be shown. Among the big list submitted were many Oldsmobiles of 1901 and 1902, several Cadillacs of 1902 and 1903, a Duryea of 1897, which, however, was not built by an exhibiting manufacturer; a Franklin, some Ramblers, a Packard, a Pierce Arrow of 1902, a Brush, an Auto Motor car, and an experimental car made by Mr. Kelsey, now of the Kelsey Motor Car company, in 1899 or 1900.

AUTOMOBILE SALON

Presenting the Aristocracy of Motordom

Hotel Drake, Jan. 28th to Feb. 4th

THE Automobile Salon of 1922 presents to a discriminating and distinguished clientele, all that is really meritorious in high-grade motor cars, and custom coach work; admirably staged in a beautiful and appropriate setting, and on a scale commensurate with the importance and character of the products exhibited.

EXHIBITING

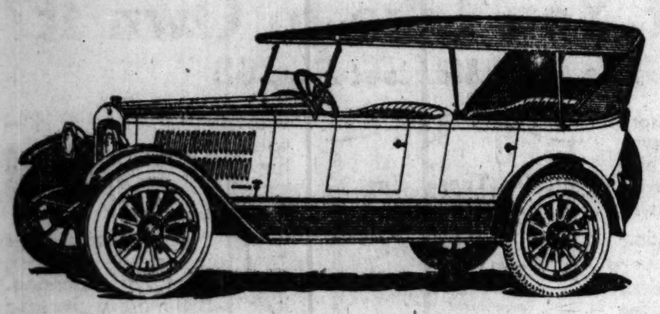
CUNNINGHAM · DANIELS · DUESENBERG · ISOTTA FRASCHINI · ITALA · MINERVA · ROLLS-ROYCE · WINTON

EXHIBITED BY COACHMAKERS

LAFAYETTE · LINCOLN · LOCOMOBILE · MARMON · PACKARD TWIN SIX · PIERCE-ARROW · RAUCH & LANG · STEVENS-DURYEA

COACHWORK EXHIBITS BY

BAKER R & L · GRAFF · CURRIER CAMERON · KIMBALL · DE CAUSSE · SMITH-SPRINGFIELD · FLEETWOOD



The New F-50

MITCHELL

AN EXCEPTIONAL SIX

"A Flow of Power"

CHARACTERISTICS

Sturdiness	Perfect Carburetion
Comfort	Economy of Gas and Oil
Appearance	Mechanical Accuracy
Smoothness	Durability
Acceleration	Performance in High Gear
Abundant Speed	High Torque at Low Speed
Flexibility	Hill Climbing Ability

We invite you to ride in the New F-50 Mitchell. Demonstrating cars leave our showrooms, 2334 Michigan Avenue, every half hour from 9 a. m. to 5 p. m. every day during Show week.

A demonstration occupying only a few minutes of your time will convince you of the many superiorities of this car. Beautiful examples on display at the Auto Show, Coliseum.

MITCHELL AUTOMOBILE COMPANY

2334 Michigan Avenue Phone Victory 3800

How Thick is the Crank Case?

You know car prices but do you know real car values? In this year of slashing price cuts how can the average buyer tell how much scrimping and shaving on materials and quality in the hidden parts has been done—how much fine machining—good materials and strength thruout the car has been sacrificed to bring costs and prices down?

The manufacturer whose business is founded on ideals of quality will maintain quality in spite of prices.

But the urge towards cutting costs below the danger point in order to show big profits at the present low price levels will be too strong for some manufacturers to resist.

Choose the car whose actual value you can measure accurately.

Choose the car with specialized standard units of known value and you can be sure that the quality is right, regardless of the price you pay.

Buy a Columbia Six and you know it is the same good, dependable, long-lived Columbia it has always been—the same Continental Motor, the same Timken Axles, the same Borg and Beck Clutch.

You know every part of the Columbia Six is good, *so you have an accurate measure of Columbia value.*

The Columbia Six is the lowest priced six cylinder car on the market today, composed of the following units:

Continental Motor, Timken Axles, Atwater-Kent Ignition, Presto-O-Lite Battery, Stromberg Carburetor, Auto-Lite Starter Motor and Generator, Harrison Radiator with AUTOMATICALLY CONTROLLED RADIATOR SHUTTERS, Borg and Beck Clutch, Durston Transmission, Spicer Universal Joints, Gemmer Steering Gear, Detroit Steel Springs, Genuine Leather Upholstery, Cord Tires.

See the Columbia "Six Shooter" at the Show

Columbia Motors Company, Detroit, U. S. A.

Factory Headquarters during Show Week at the Hotel La Salle.

Middle States Motors Corporation

Distributors

2239 Michigan Avenue Calumet 1820

COLUMBIA DEALERS

Winnemac Motor Sales Co., 5031 Broadway · MacVal Motor Sales Co., 3102 Lawrence Ave.
P. H. Smith, 34 Downer Place, Aurora · Tibbets Auto Co., Waukegan, Ill.
Chicago Auto Sales Co., 11232 S. Michigan Ave.

Some valuable territory open for dealers. Make application for selling franchise.

Columbia Six

Nine open and closed models priced from $1195 to $2350

AUTO A BIG HELP TO ENGLISH COPS' CRIME SCIENCE

Scotland Yard Men Rely on Motor.

The automobile and the motorcycle have revolutionized the business of detecting crime in England.

The new science of the detective leaves the pure reason methods of Poe's Dupin and the scientific observation and inductive reasoning of Sherlock Holmes far behind.

The proponents of what Scotland Yard men describe as "more than a science" will leave Mr. Holmes—Watson at wheel—at the starting post hidden in a haze of dust and gasoline smoke.

Question of Speed.

The motor car has made the art of the detective, above everything else, a question of speed.

London, as nearly alarmed as Englishmen ever get at the recent unemployed demonstration, has watched "Bobbies" race by on motorcycles and in sidecars and has read of veritable squadrons of them scattering to the four corners of the city in automobiles for roundups. And London believes that Scotland Yard, on rubber tires, petrol driven, is efficient and that its firesides are safe.

"Many important innovations have been introduced into the science of detecting crime," says Chief Inspector Sweeney of Scotland Yard, "but to my mind the introduction of the motor car, although it was the simplest and perhaps the most obvious, was by far the most important.

Imagination Is Used.

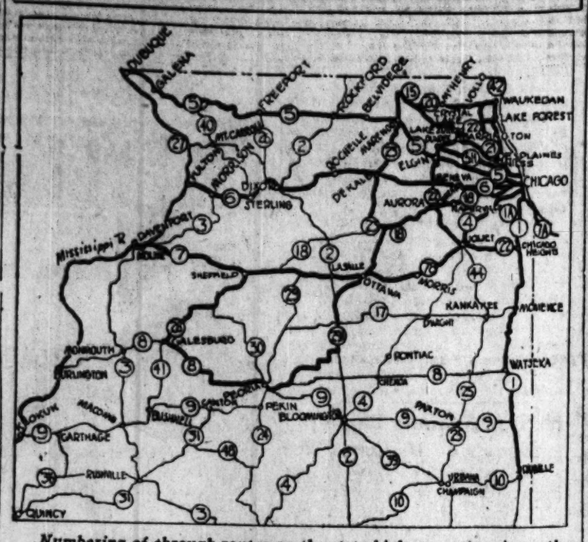
"The work of the detective is now practically a science, and at Scotland Yard we have tried to make it even more than a science. We try to temper science with imagination. Edgar Allan Poe's detective, Dupin, obtained his results by the exercise of pure reason. Sherlock Holmes seemed to obtain most of his results by imagination, or luck. We try to make our detectives a mixture of Holmes and Dupin."

"The Yard" has had need of speed. Although the spectacular American motor bandit has no cousin operating here, the bolshevik and the Hooligan among the workless have given the London force many a test of its ability to concentrate with lightning speed and revealed the necessity of plotting instantaneous movement to meet any emergency.

Sidelights on Medium Priced Cars Seen at Show

In the matter of distinctive appointments cars displayed at previous automobile shows did not compare with the present exhibitions at Coliseum. Few medium priced cars have carried sidelights in the past. The Earl touring car is one that has them mounted on each side of the cowl. With the roadster there is a different arrangement. The sidelights are on the front fenders.

NUMBERED ROADS IN ILLINOIS



Numbering of through routes on the state highway system is another important item in the 1922 program. The map shows the system decided upon for northern Illinois. These roads have been marked by the Chicago Motor club.

SEES UNIVERSAL LEFT HAND DRIVE IN A FEW YEARS

"Through foreign marketing of American made left hand drive automobiles, the United States will eventually bring foreign countries to adopt the American system of traffic movement in the streets," predicts William Elliott Phelps, general sales manager of the Haynes Automobile company.

"In many foreign countries the rule for traffic is 'keep to the left,' or just the opposite of our traffic rules, and as a result, the foreign buyers of American cars demand right hand drive cars—that is, cars with the driver's wheel on the right hand side of the automobile.

"In this connection, it is interesting to note the origin of the custom by which vehicles going in opposite directions pass to the left and not to the right. In the early days in England when horse drawn coaches were the prevalent means of transportation through the narrow streets, the coachman's whip with its long lash had to obtain its play on the side of the coach away from the sidewalk. Otherwise the lash would strike the pedestrians. And as the driver manipulated his whip with his right hand, it was found necessary to have vehicles pass to the left. Many other countries adopted the passing to the left idea, partly because of the narrow streets, and partly because England had set the custom."

Marmon Adds New Sedan Model to Exhibit List

A four door, four passenger sedan, one of the group of new Marmon closed cars, will be seen at the Marmon booth. This close coupled car is the latest of the Marmon line.

FEW CARS FOUND ON COUNTRY ROADS IN WINTER, SANDERS SAYS

BY FRANK H. SANDERS.
[President Franklin Motor Car company, Chicago.]

A few days ago I had occasion to drive my sedan a distance of 239 miles through the country. I covered this in seven and one-fourth hours. The temperature was well below freezing and there was considerable snow on the road in some places. I passed a few cars—so few compared with summer—that I was reminded more forcibly than ever of the limitations of the average car.

It takes more than theories to make such a performance possible. Even the most practicable engineering ideas will fail of practicability without high grade construction.

The very highest grade automobile construction turned out in reasonable quantities required a retail price of about $1.25 a pound up to recently. Today we witness medium and high grade construction, mostly of steel, retailing at 75 cents to 80 cents a pound. Aluminum costs three times as much a pound as steel.

Car Sells Under $500, but Has Conveniences

Including many operating conveniences and selling under $500, the Gray car is being exhibited at the Congress hotel. This new low priced car is built by Frank L. Klingensmith, formerly vice president and treasurer of the Ford Motor company, and Frank F. Beall.

MANY PROCESSES MAKE PAINTING AUTOS BIG TASK

A book might be written on the painting process used in finishing high grade automobile bodies. In the case of the Oldsmobile, for instance, the body is washed in gasoline and sanded with a coarse grade of emery cloth. It is primed with red oxide, laid on with an air brush; then a second coat, consisting very largely of pure lead, is applied and allowed to bake on for twenty-four hours at a temperature of 130 degrees. "Glazing" follows, with a heavy liquid made up of varnish, lead, and "japan," applied with a putty knife. All these processes are preliminary to two coats of "rough stuff," and after the latter has been applied the work is just considered to have been "surfaced," or ready for the serious business of painting. The first color coat goes on and is baked for two hours at 125 degrees. Then comes the first coat of color varnish. This is baked for eight hours at 115 degrees and is allowed to air dry from five to eight hours. Another coat of color varnish follows, and in between coats there are endless rubbings with felt and pumice, water and stones.

When smoothness and color have been attained, the necessary striping is put on by hand; upholstering follows, the car is rubbed carefully with water, and is then ready for final varnishing. This is a most painstaking process, and when the last of it is finished the body is carefully wheeled into an absolutely dark and practically air tight room. The darkness keeps the flies away and the air control is such that dust is not permitted to circulate and spoil the finish.

NEW ELECTRIC STYLES.

"The complaint among electric car owners that the manufacturer is slow in producing new types of closed cars which meet present day demands respecting modernity of appearance will be heard no more after these people have seen the new type of sedan and brougham which we have produced this year," asserts Paul A. Frank, president of Rauch & Lang, Inc.

AUTO MAKER EVOLVES NEW PAINT COLOR TO DEFY DUSTY ROADS

A new color for automobiles, called dustproof gray, has been announced by the Columbia Motors company.

Dustproof gray is the origination of R. A. Long, chief engineer of the Columbia company. Mr. Long used half a dozen cars, each one finished in a different color, for his experiments. He put a driver in each car and instructed some of them to drive about Detroit only, others to go into the country, and still others to drive in the city and country, too. They had orders not to wash the cars and to keep on running until each had accumulated a goodly coat of dust.

The cars were then taken to the paint shop and the painter given instructions to mix up several batches of paint with the idea of getting a tint that would neutralize most of the coats of dust.

VOORHIS TELLS HOW USED CARS AFFECT DEALERS

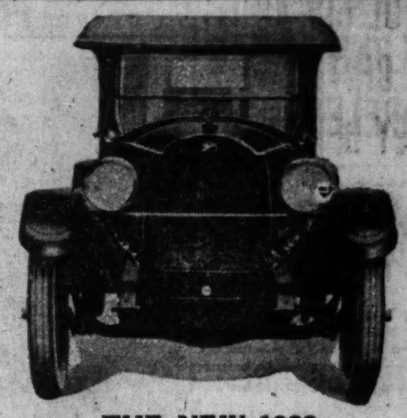
"The policy of automobile manufacturers, distributors, and dealers in facing and handling the used car problem will determine very largely the degree to which the automobile industry gets its share of real benefit out of the improving business conditions of 1922," C. B. Voorhis, vice president and general sales manager of the Nash Motors company, said yesterday.

"A practice which during the last year has cost the automobile dealers of the country losses aggregating more than $250,000,000 is the policy of some manufacturers in forcing such quantities of new cars into dealers' hands as to suggest, encourage, and often force dealers to engage in ruinous methods of handling used cars."

MORE SPEED IN FRANCE.

For the first time in French history the traditional horse-drawn victoria gave way to the motor car, when Gen. Pershing was received at Elysée palace, in Paris, by President Millerand. The American party arrived at the palace entrance in an automobile.

See the new
MARMON
Closed Models
The foremost fine car
Space
F-4



THE NEW 1922
PATERSON

New in its beautiful body design and many new features. The chassis is reliable, strong, and sturdy. The motor is a Continental—the 7-R. The wheel base is 120 inches. The tires are cord—32x4½ all around. Every unit is standard and of the best.

What Are Your Plans for 1922?

In making your plans for 1922 it would be well to look into the new Paterson line.

This establishment has been in business since 1869. Since that time it has grown to be **one of the most highly respected** motor car concerns in the industry.

Such a reputation means something nowadays. Ask your banker!

Dealers tying up with us are sure of a fine product, a saleable product, and a fair and square deal at all times.

Good territory open to reliable dealers in Illinois, Iowa, Indiana, Wisconsin and Michigan.

Schuett Motor Car Co.
2538 Michigan Ave.
See Our Display at the Auto Show—C-3 Armory
W. A. PATTERSON CO., Flint, Mich.

It Pays to Advertise in The Tribune

Cole Aero-EIGHT
MODEL 890

$2485
at Indianapolis

There's a Touch of Tomorrow in all Cole Does Today

TWENTY-FOUR EIGHTY-FIVE for a Cole Model Eight-Ninety *Aero*-EIGHT—forty-two added improvements—a dependable, proved and powerful eight cylinder motor equal to any road condition, economical to a remarkable degree (12 to 15 miles on a gallon of gasolene)—brakes that have established world's records for safety and efficiency—twenty thousand miles or better on a set of tires—a car famed for its beauty.

These are only some of the reasons why your next car should be a Cole.

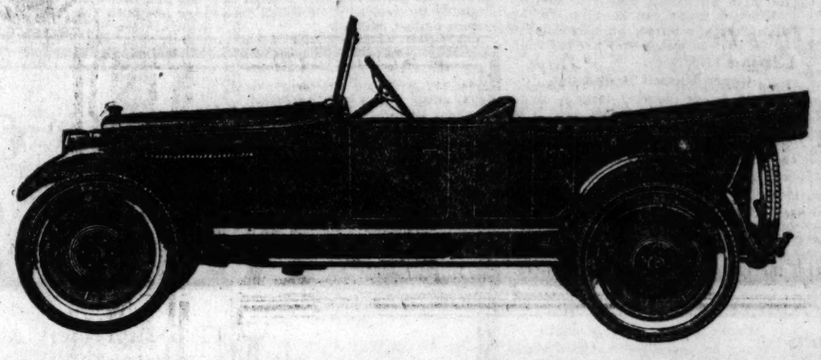
Then, too, the recognized strength and unquestioned financial stability of the Cole factory should have considerable weight with you.

Also the quality of the Cole representation should appeal to you—it means good service at a fair price, and the right kind of service is almost as important to you as the car itself.

BY ALL MEANS SEE THIS CAR AT THE SHOW. Our space number is G I Coliseum.

COLE MOTOR COMPANY
EDGAR C. FRADY, President
2325 Michigan Ave. Phone Calumet 2323

COLE MOTOR CAR COMPANY
INDIANAPOLIS, U. S. A.



The one conspicuous success at the New York Show!

Success! It was instantaneous! From the moment the doors of the New York Show opened until they finally closed the largest crowd was always to be found around the Rickenbacker exhibit.

This car took New York by storm. Probably never before has a motor car created such genuine interest. This Six was pronounced by many of the industry's leading engineers as being the biggest step forward in motor car design in years.

And why not? Who knows motors better than Captain E. V. Rickenbacker.

What's more, associated with Capt. Rickenbacker are some of the industry's leading figures—Everitt, Flanders, Hood, Cunningham, Tichenor, Evans, Drumpelmann, Miller—all men who individually have held first line positions in the industry!

Such a group of men know how to produce a real value. They know motor car designs; they know the very best production practice.

The Rickenbacker is the sweetest running motor you ever sat behind.

One ride will convince you of that!

For sheer motor performance this new Six is destined to establish new standards.

For soft, smooth-as-silk, noiseless, flexible operation this car has astonished the veterans of the industry.

You can start it on high (just as easily as on low) and away she whirls with the speed of a high powered aeroplane.

Take her right down to two miles an hour. Slip her up to 25—30—35—40—45—50—55—60—65 miles per hour! At 65 miles per hour she rides as smoothly as at 25!

Mind you there are fundamental reasons for all this. New engineering principles. Look this car over and be shown.

Another thing! What is the element that causes a car to wear? Friction! And friction comes from vibration. Up to date every car built has some bad period of vibration. Some at 25 miles per hour—others at 30—others at 35, etc. But not with the Rickenbacker. *This car has no period of vibration.* Of no other car can this statement be made—regardless of price.

You'll want to see the unusual frame—unusually strong and unusually light.

The easy riding qualities of this car have astonished everyone.

This is without question the smoothest riding car that has ever been produced.

The body lines are very snappy. In fact it's one of the smartest cars on the American or European market today.

Quality considered the Rickenbacker is the lowest priced fine car ever offered.

But see it yourself. The car will tell its own story.

Complete line of phaetons and closed cars in the Elizabethan Room—Congress Hotel.

Special chassis at the Automobile Show.

Cars may also be seen at our Chicago Salesroom.

$1485
5-Passenger Phaeton

$1885
4-Passenger Coupe

$1985
5-Passenger Sedan

Prices F. O. B. factory plus war tax

Allison-Rood Company
2518 Michigan Avenue

Rickenbacker Motor Company, Detroit, Michigan

Rickenbacker
A CAR WORTHY OF ITS NAME

MOTORISTS LOSE GALLONS OF GAS —CARELESSNESS

Faulty Compression Eats Up Mileage.

BY C. H. WILLS.
[President Wills Sainte-Claire Motor Co.]

Thousands of gallons of gasoline are wasted every day by motorists because of the inefficient operation of their engines.

An important detail to watch to keep the engine running efficiently is the compression. A motor with faulty compression may appear to run fairly well when driving the car at a reasonable speed or when it is working hard. Lost compression shows up when the car is being driven at a comparatively low speed.

How to Tell It.

Under either of these conditions the engine will run with an irregularity that makes the car jerk or jump instead of running steadily, as it should. This indicates that there is considerable loss of power and that much more gasoline has to be burned than when the engine is developing its full power.

In fact, gasoline mileage may be cut nearly in half through compression loss and still the engine may continue to run fairly well, according to the ideas of an amateur driver.

Try the Crank.

If an engine is not running well and a compression loss is suspected, the simplest way to detect it is to use the crank and turn the engine over by hand, and thus feel the compression on each individual cylinder. You will nearly always find that some pistons will go over compression much easier than others, and this means that somewhere there is a leak in this cylinder.

The number of miles which a car should run without having the valves reground varies greatly, depending on oiling and other engine conditions.

With the average car under normal running conditions, however, it is probably wise to have the valves ground at least once every 5,000 to 10,000 miles, depending on the operating condition of the motor.

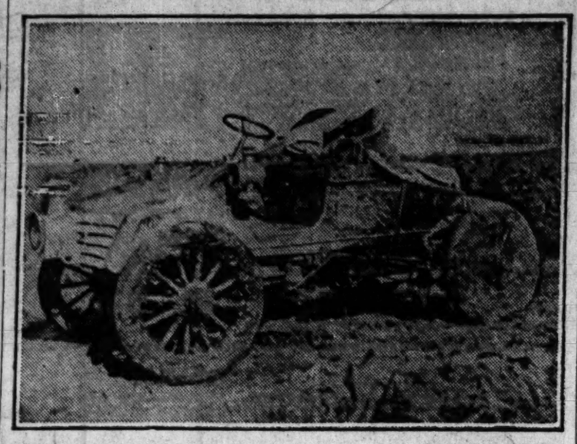
Small Price Difference Between New Dort Models

Two new closed models, which brings the members of the Dort passenger car line up to six, are in the Dort exhibition at the show. These new Dorts are designed to supply the want of motorists who have hitherto been unwilling to pay the difference in cost for a closed car. The sedan is but $210 more than the Dort touring car, and the coupe is but $180 more than the Dort roadster, which is getting them rather close together. The differentials are, of course, based on prices at the factory and do not embody freight or war tax.

Oakland Motor Car Makes $500,000 Addition to Plant

The Oakland Motor Car company has just completed an addition to the motor plant at a cost of approximately $500,000. This new addition has added 200,000 feet of floor space for manufacturing purposes. In all the plants of the company there is a total of 1,270,500 square feet of floor space. This area composes the entire floor space of the eight plants of the company at Pontiac and extends over a plot of land of approximately twenty-eight acres.

"OLD PACIFIC"



Horsepower and human patience came out victoriously in this case. "Old Pacific," a 1903 Packard that made one of the first transcontinental runs from San Francisco to New York, was "caught" in the gumbo of Iowa. It made twenty miles in fourteen hours along here, but—that's going some for such an old timer.

BUYER DICTATES NEW DESIGNS IN CAR, CLARK SAYS

Makers Follow His Lead, He Says.

BY E. W. CLARK.
[Director of Sales, Chalmers Motor Car Co.]

Invariably the new year brings some change or advancement, or whatever you may wish to call it, in the popular trend of motor car design. It may be a new type of wheel, a new body line, or another style of seating arrangement, but always it is something a little or perhaps very greatly different from the vogue of the previous year.

For all of which the average owner gives most of the credit to the resourcefulness of the engineer. It would, in fact, seem to be the general impression that about all the engineers do is to lie awake nights wondering what new angle can be given to the appearance, comfort, or performance of the cars in which they are individually identified.

Owner Himself Responsible.

That is, of course, largely as it should be. The engineers are, it is true, constantly striving for a better car than any of its predecessors. But what the average owner fails most to appreciate is the fact that he is himself perhaps the dominating factor in putting the resourcefulness of the engineer into actual effect.

In the last analysis the activities of the engineers are guided almost wholly by the demand or preference of the owners. The rakish car of today is simply the outgrowth of a manifested preference for that type of vehicle.

Wants Beauty and Strength.

Today as never before the average owner is looking for a car which is really distinctive in beauty as well as economical and trustworthy in service. Such items as a new type of fender, graced with a newly designed beautiful crown, which follows perfectly the arc of the wheel which it covers, are of instant appeal to the buyer. The more popular body is one that is hung low and, although massive in design, the car still retains the grace of a cruiser. Steel disk wheels are now being used more extensively than ever in the past.

GEYLER TRACES MANY CHANGES IN MODE OF LIVING DUE TO CARS

BY LEWIS GEYLER.
[President Louis Geyler company, Dort distributors.]

The automobile is responsible for many change in the mode of living. Before it became generally used, the country folk stayed in the country and the city people stayed in the cities —excepting on occasions when they took excursions on trains or boats.

Now there is an intermingling. You go out on any road fifty miles from Chicago and as many cars appear to be coming one way as are going the other. Those from the city are out for the air, to enjoy the scenery and to patronize the farmers who have fresh vegetables and dairy products for sale. The farmers are running into the city to do their buying of clothes, hardware, and other necessities, taking advantage of the great markets instead of confining themselves to the small dealer with limited stocks.

Car Makers Provide Real Winter Comfort

"The increase of heater equipment by car manufacturers," says C. S. Pelton, vice president of the Perfection Heater and Manufacturing company, "is one of the developments of the last year. The heated car is so logical that the buying public has welcomed with widespread adoption this comfort feature. This increased popularity is very evident when one realizes that at least 80 per cent of the closed cars exhibited this year are equipped with heaters."

WOMEN BUY CARS WITH JUDGMENT, SID BLACK SAYS

No Longer Ask Foolish Questions.

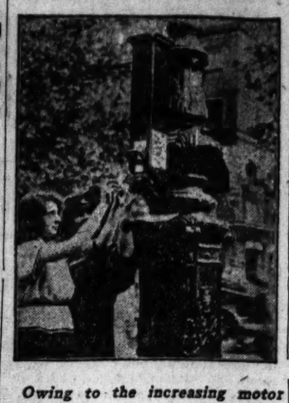
"We used to sell automobiles to men," says Sid Black, vice president of the Cleveland Automobile company. "We still do, but we also have to sell to the women before we can get a man to purchase a car.

"This is only natural, because the woman gets as much use and pleasure out of the automobile as the man, and why shouldn't she have something to say about choosing it?

"I believe it is even more noticeable this year than ever that women are becoming motorwise. They no longer ask foolish questions. Their inquiries are right to the point and they are good judges of quality. We are exhibiting an entirely new line of sixes, and it is surprising to see how quickly the salient points are picked up by the women visitors."

The new Cleveland cars are characterized by a low center of gravity, giving a road hugging effect. Individual polished aluminum steps are standard equipment, with runningboards optional. Radiators on all models are of highly polished nickel, as are the windshield frames. Barrel type headlights of the new vogue are used throughout, and the cowl lights are small editions of the headlights. The headlights are readily adjustable. Full crown fenders are featured, and winged radiator cap and motometer are standard equipment.

Getting Bus Rides



Owing to the increasing motor bus traffic in Paris it has become necessary to eliminate the collecting of fares on board. Ticket machines have been erected at the stopping places and prospective passengers must drop a coin and get a ticket before boarding. Herewith it is.

[International Photo.]

YANK CAR WON FIRST ROAD RACE; STILL EXHIBITED

Among things to be seen at the new Stevens-Duryea plant at Chicopee Falls, Mass., is a queer looking little vehicle.

Back in 1896, the year McKinley defeated Bryan for the presidency, this "horseless carriage" was shipped over to England. There it was destined to record an event of tremendous import in the history of American industry. Practically unknown abroad, it captured the first long distance international road race.

The race took place over a fifty mile course between London and Brighton. In all there were fifty entries, the pick of Great Britain and Europe. America's sole entry, a Duryea, crossed the finish line more than an hour in advance of its nearest competitor.

Contemporary accounts of the race record the fact that the route was so densely crowded for ten miles inside the city limits of London that it was impossible for one car to pass another.

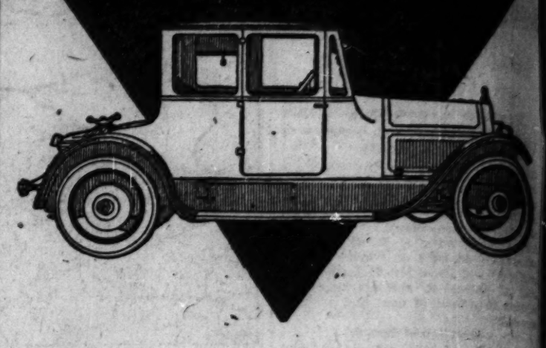
H. C. S. Exhibits Three Models of Medium Price

The great crowds which are going to the Coliseum this week emphasizes the fact that the motor car has become one of the most important things in the lives of the American public. Among the exhibits which are attracting attention is the H. C. S. booth from Indianapolis. The H. C. S. is designed and built by Harry C. Stutz.

ISOTTA FRASCHINI IF MILANO

AUTOMOBILE SALON
AT THE
DRAKE HOTEL
New Model
ISOTTA FRASCHINI
Built in Milan, Italy
8 Cylinders in Line Brakes on all Wheels
MORTON W. SMITH CO.
19 WEST 44th ST., N. Y. *Distributors for U. S. A.*

STUTZ
THE CAR THAT MADE GOOD IN A DAY



Another STUTZ Promise Fulfilled by Performance!

THE great Stutz organization promised an announcement of importance to the industry at the New York Show.

Here it is!

A new standard of price for cars truly fitted to class among the world's best.

No longer must the exacting buyer, who insists upon the quality to be reflected in added years of service, as well as unequalled appearance and performance, pay over $5000 for his car.

The sturdy Stutz first proved the finest of the world's best cars by performance in the gruelling tests of actual comparison on the Speedway.

Today establishes this new standard for value among the best cars of the world—

STUTZ	*Bearcat*	*$2950*
STUTZ	*Roadster*	*$2950*
STUTZ	*Four Passenger*	*$2990*
STUTZ	*Six Passenger*	*$2990*
STUTZ	*Coupe*	*$3990*

It is only necessary for you to ride in the Stutz of today to realize that it is not only unequalled among other cars, but that *it is the best car that ever bore the Stutz name.*

And in addition to its many improvements and refinements, Stutz buyers now have the option of right or left hand drive.

Now, backing up the first Stutz records for Speedway performance, come new records for comfort and appearance and durability, and finally the world's record for automobile value among high class cars.

Space O-2

Automobile Show

Distributors
Erwin Greer Automobile Co.
2437 Michigan Ave. Calumet 4600

STUTZ MOTOR CAR CO. OF AMERICA, Inc., Indianapolis

The Creation Of
A NEW STANDARD

IT is supremely fitting that the opening of the greatest Automobile Show in Chicago's history should mark the appearance of a motor car which establishes a new standard.

New interests experienced in the automotive business have joined with the Standard Steel Car Company in the formation of the Standard Motor Car Company of Pittsburgh, which Company has taken over the manufacture and sale of the Standard Eight.

This combination has developed the new Standard Eight, which is the embodiment of all that is best in advanced automotive engineering. Every unit blends into both chassis and body to produce a car of surpassing beauty and comfort, combining exceptional flexibility, smooth, quiet operation and rare economy.

This car is new in appearance, new in construction and in both respects reveals a thoroughness and attention to detail that is distinctive.

The exclusive "dry sump" oiling system, which has proven its worth in the severest aircraft service, is one of the new outstanding features, as it does away with the resultant troubles, such as smoke, carbon piston wear, loss of power and excessive oil consumption, as experienced with motors using ordinary splash or force feed systems.

The production of this car entirely in the Standard shops, from the raw steel to the finished parts, and not from assembled units, guarantees the building of a superior car at a price that does not include the fixed charges of different parts makers, as in the case of an assembled automobile.

The verdict of the motoring public on the new Standard is already manifest. It may be seen at the Automobile Show, or at our salesrooms—and it is well worth seeing.

Prices Now Effective

7 Passenger Touring	$2500	4 Passenger Sedanette	$3500
4 Passenger Roadster	2500	7 Passenger Sedan	3600
2 Passenger Roadster	2500	7 Passenger Vestibule Sedan	3750
4 Passenger Coupe	3250	Chassis	2000

F. O. B. Factory

STANDARD MOTOR CAR CO.
Pittsburgh, Pa.

Automobile Show
Booth A-8
1st Regiment Armory
Phone Connections

Showrooms—2800 Michigan Blvd.

Factory Headquarters
Blackstone Hotel

OAKES Spare Tire LOCK



Stops Spare Tire Thefts

$5.00
Ford Type $4.00

EVERY motorist needs this sturdy, dependable spare tire lock, NOW. Insurance companies in the Chicago district no longer insure spare tires against theft. Each car owner must furnish his own protection from the tire thieves now operating in all large cities.

The Oakes is a *real* spare tire lock. It fits over the bolt on your tire carrier and prevents removal of tire until your key unlocks it. It adds to appearance of car. Eliminates unsightly "makeshifts," such as straps, chains and ropes. Sturdily made and easy to install. Has only two parts—a strong barrel finished in glossy black and an approved lock with nickel-plated face. It is made in types for nearly all cars. Thieves are busy and your "spare" may go next. Make your spare tire safe with this lock. Get it from your dealer, or see us.

A New Lock for Steel or Wire Wheels

Oakes Spare Wheel Lock
for Steel Disc or Wire Wheels

If your car has steel disc or wire wheels, here is a distinctive lock for your spare wheel. Spare wheels are stolen daily. Guard yours with this lock. It fits over the stud which projects through the wheel hub. Foils thieves. Beautifies the car. Barrel and arms are polished aluminum. Lock unit is approved type, of polished nickel. The lock sells for $7.50. Special type for Fords, $5.00. Ask your dealer.



Used on COLE cars as standard equipment.

See These Locks at Auto Show COLISEUM Balcony Space 7

Or at Chicago Tire Lock Co., 2110 So. Michigan Ave., Phone Calumet 0336

Made by the OAKES Company, Indianapolis, Indiana
The Well-Known Makers of Automobile Fans and Tire Carriers

STUTZ DEALERS NEWS

SUNDAY, JAN. 29, 1922

Important to Dealers

Not only new prices that set new standards of value—there's a bigger story for the Stutz dealer.

A proposition that has never been equalled in the sale of high-class cars.

Made by dealers—for dealers—to dealers—for the first time.

Stutz Challenges the World

Try to find any other established manufacturer who can equal the Stutz proposition.

Product—organization—quota—discounts—every angle of dealer co-operation—judge by any standard you want.

If you want to know the fairest, squarest, greatest opportunity for success in 1922—See Stutz!

Sure You're Welcome

The Stutz organization has opened complete headquarters at the Congress Hotel.

President William N. Thompson, and Sales Manager Fred Wilson are in charge. Practically every Stutz dealer in the eastern territory will be in attendance at the various meetings to be held during the auto show.

"Of course, dealers not now handling the Stutz will be welcome at our offices in the hotel," said Mr. Wilson. "If our plan is as logical as we believe it to be, and as those who have tried it say it is, we want everybody to be familiar with it."

Artists Like Stutz

Howard Chandler Christy and Franklin Booth, two famous artists, said some very complimentary things about the grace and beauty of the Stutz car.

Two Favorites

Thomas Meighan, a great favorite of the movies, attracted much attention as he sat in a Stutz car at a recent auto show. He says the Stutz certainly is a favorite with him.

WARNS AGAINST BIG ALLOWANCE FOR USED CARS

Sales Manager Gives Some Tips to Buyers.

BY E. T. STRONG.

(General Sales Manager Buick Motor Co.)

There is only one safe way of making a bargain when turning in a used motor car toward the purchase of a new car. And that is to be absolutely certain that you pay a fair price for this new car and not be misled by a fictitious allowance on the old one. If you are offered more for your old car than you know in your own mind it is actually worth, just ask yourself who will pay for the extra allowance. You cannot get something for nothing.

Every used car has a real value. When allowances vary widely it is well to investigate. It is not what you are allowed on your old car but what you pay for the new one and the transportation value received that you should consider.

Warns of Fictitious Allowance.

If on two cars of practically the same selling price you are offered much more for your used car in exchange for one than for the other you may be sure that the two new cars are not of the same value. On close study you will no doubt find that one of the two carries a highly inflated selling price, permitting a fictitious allowance on your used car.

Ask yourself this question: What car would you purchase if you were paying all cash?

The used car market, like other markets, has seen many changes in the last four or five years. During the war and immediately after its close the value of used cars was greatly enhanced—not because there was anything of greater value in the car, but because the production of new cars was far below the demand for personal transportation. The shortage made it easy to sell old cars at good prices.

Demand for Used Cars Less.

As new cars become available the demand for used cars decreased and there developed a tendency on the part of some to induce owners to trade in old cars by offering them allowances that were really deceptive.

The Buick Motor company has never believed in any sales policy that might encourage the giving of fictitious values for used cars. The prices of our various models have always been such that they were perfectly fair to either the cash buyer or the trade-in buyer.

Prices have moved up and down with costs. Quality has never been sacrificed to maintain a certain price.

New Gear and Brake Shift Works from Wheel

A feature of the new model Elgin six is the absence of gear and brake levers in the front compartment. Speed changes are effected by means of a mechanical shifting device which is operated by a small lever on top of the steering wheel. All that is necessary to change speeds is to move this lever and press in on the clutch pedal. Any speed may be pre-selected while the clutch is engaged. For instance, in starting the car the driver moves the hand lever to 1 for first speed position and as soon as the clutch is pushed in and released the car starts moving in low gear. The lever is then moved to second position and through the disengagement of the clutch the gears are meshed in second speed. Same operation in changing to third speed.

Peerless Takes Over Philadelphia Agent

R. H. Collins, president and general manager of the Peerless Motor Car company, has announced that C. R. Cunliffe and his associates have purchased the business of the Girard Automobile company, Peerless distributors in Philadelphia. To take over the control of the Philadelphia business, Mr. Cunliffe has resigned as general sales manager of the Peerless and is succeeded by D. A. Burke.

The Standard Spark Plug of the World

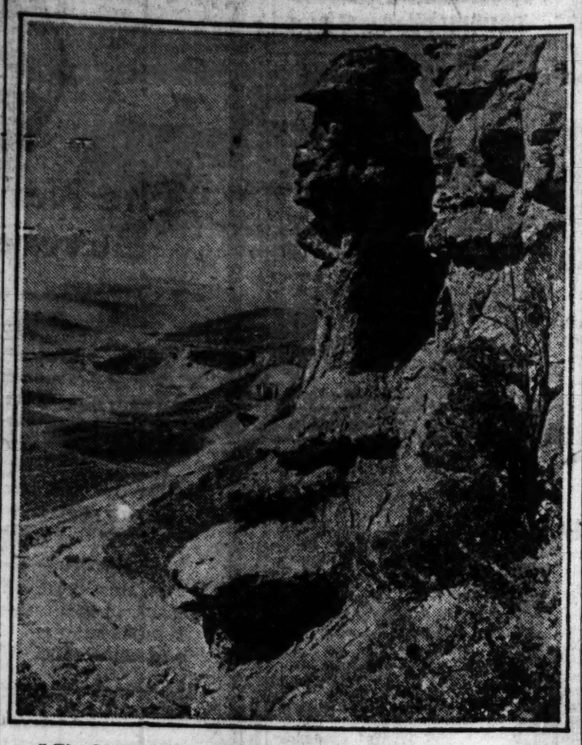


The automobile show will teach you how to buy spark plugs, for a great majority of the exhibits have AC's for standard equipment. AC's are preferred by the experts who design and build these cars

National with the engine that STAYS clean INSIDE

Auto Show—Space F-2

OLD MAN OF THE DESERT



"The Old Man of the Desert" looks noncommittal, but the motorist who travels over the shifting sands sees many strange sites. Note the tunnel through an outcropping seen in the center of the picture.

FINDS A LONGING IN EVERY SOUL TO OWN AN AUTO

Sales Chief Calls 'Inherent Desire' Big Factor.

"Those who have to do with the sale of automobiles have one great advantage that no other product has known," states C. J. Nephler, general sales manager of the Oakland Motor Car company. "This advantage is summed up in two words—inherent desire.

"Some time try the experiment. Stand on any busy street corner and ask the first hundred persons you meet, who do not already possess automobiles, whether or not they would like to have one, and their answer will invariably be 'yes.'

True of All Classes.

"You will find this to be true even among those whose worldly possessions have thus far made it impracticable for them to buy a car. Of no other article of merchandise, outside the bare necessities of life, is this true. It isn't true of a watch, piano, talking machine, cash register, a motorcycle, or any other manufactured product.

"This important selling advantage of 'inherent desire' in itself establishes the automobile as a vehicle of utility indispensable to our very existence.

Points to Added Efficiency.

"If it is true as established by the National Automobile Chamber of Commerce we increase our efficiency nearly 57 per cent by the use of automobiles, then who among us wishes to appear backward? It is only natural to wish to be progressive and to adopt those conveniences which make our lives more valuable to the community.

"I confidently look forward to the time when every active individual, whether factory hand, clerk, or executive, will own his own car."

LAYING DUST



This is the new type of road oil truck equipped with a motor distributor to regulate the flow of the dust layer on Illinois' rural highways.

"USED CAR SALES SHOW TREND OF TIMES"—ELDRIDGE

As the Chicago automobile show opens sentiment among automobile men is considerably more cheerful than was the case even as recently as the first of the year, says C. E. Eldridge, manager of the Reo Motor Car Co. of Chicago.

"None is so optimistic as to predict record breaking sales for the coming season, but nearly all feel that not only will the volume of 1922 business compare favorably with that of 1921, but they feel that the extremely precarious days of 1921 have gone for good," he said.

"Chief among the encouraging factors in the changing sentiment is the incredibly quick change in the used car situation. As recently as a month ago used cars went begging. How quickly this situation has reversed itself is seen not only in the increased activity in the used car salesrooms of the automobile dealers on Michigan avenue, but in the fewer used cars being advertised.

"With the opening of the show the interest of most people is centered on new cars. But there is a direct relationship between the prospects for the sale of new cars during the coming season and the improved used car situation."

GASOLINE CRACKS LEATHER.

Don't use gasoline to clean leather unless you want to crack it. Plain water, with a few drops of ammonia, will remove the dirt, after which the upholstery should be rubbed briskly with a soft cloth. An excellent leather dressing is made by combining two parts of linseed oil to one of turpentine.



PATENTED

SOLVED AT LAST

The great problem of motoring comfort.

RUBBER ACE

Master of Air, will give you the

ECONOMY
COMFORT
SAFETY

that you expect from your car by removing the constant dread of tire trouble.

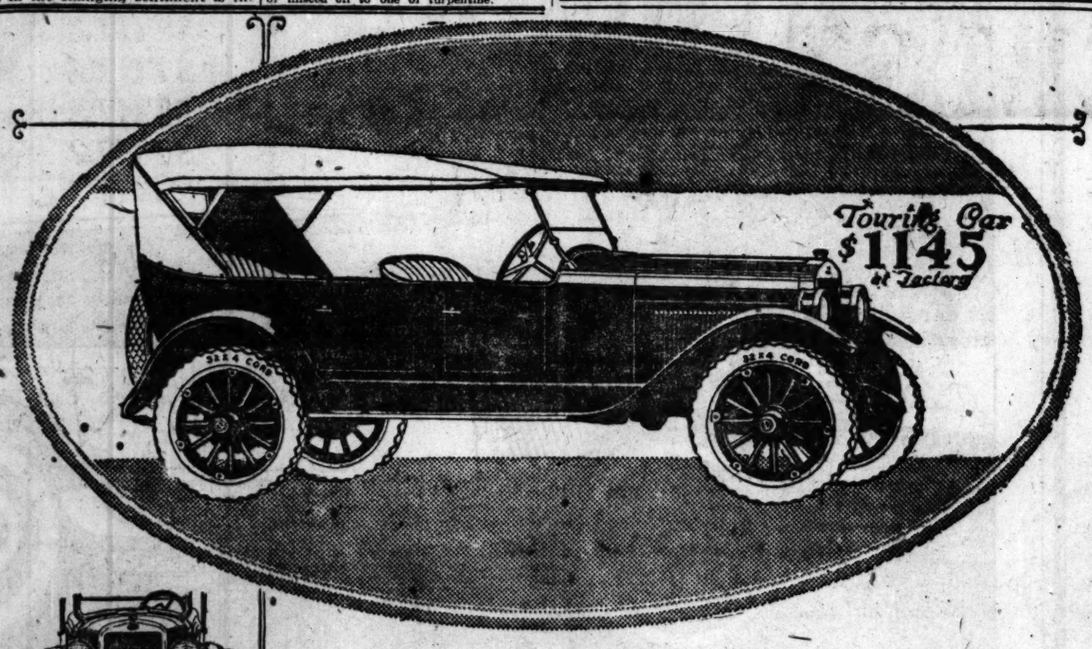
See Us at Coliseum (Basement)

Agents Wanted for U. S. and Foreign Countries

ELGIN RUBBER ACE CO.,
ELGIN, ILL.

Factories:
Elgin, Ill.
New Brunswick, N. J.

St. Louis, Mo.
San Francisco, Cal.
Wichita Falls, Tex.





One of the striking appearance features of the Oakland 6-44 is the new radiator and hood design carried through on all five body styles. The marked improvement which this change has produced is instantly apparent.

Announcing the First Chicago Showing of the New Oakland 6-44

Distinctively different in body design, more complete in appointments and more mechanically perfect, the Oakland 6-44 is a *New* Oakland throughout.

The new design of the Oakland 6-44 is indicative of the numerous improvements which have been incorporated in engine and chassis construction, improvements particularly designed to increase both pride in ownership and driver's satisfaction.

For example, so marked an advance in engine construction has been contributed by Oakland engineers that Oakland gives to every purchaser of its 6-44 cars an unusual 15,000 mile special written guarantee.

You will find it exceedingly interesting to inspect the five New Oakland models on exhibition at the show. They tell the Oakland story most completely.

PRICES

Roadster	$1120
Sport Car	1265
Coupe	1625
Sedan	1785

At Factory

OAKLAND MOTOR CAR COMPANY Factory Branch 2429 Michigan Ave.

CHICAGO RETAIL DEALERS

Oakland Motor Car Co., 2425 Michigan Ave.
Garfield Motor Sales Co., S. E. Cor. 55th & Wabash
West Side Oakland Sales Co., 4700 Washington Blvd.
Christopher Motor Co., 5951 Broadway
Standard Motor Car Co., 3361-5 W. North Ave.
Frank Arliskas, 10857 Michigan Ave.

Oakland 6-44

Oakland

Oakland Motor Car Company, Pontiac, Michigan
Division of General Motors Corporation

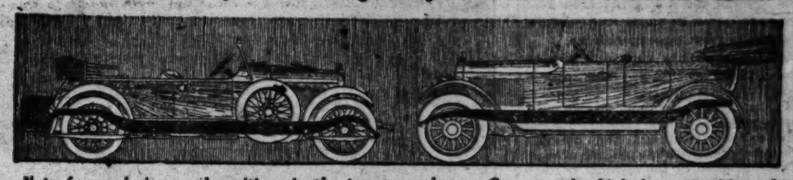
KISSEL

Advanced Engineering Achievements

Create a New Valuation Basis

Kissel is First to carry the Custom built idea into his motor and chassis as completely as he has in his body.

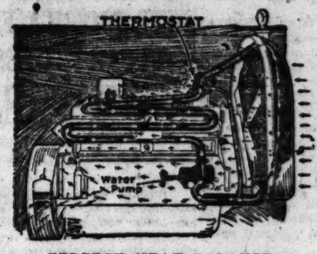
See these exclusive Kissel features—considered by experienced owners as the Buywords of Quality for 1922—at the Auto Show



Note frame designs and positions in the two cars above. Compare the high frame position of the conventional design on the right with the special low Kissel frame on the left.

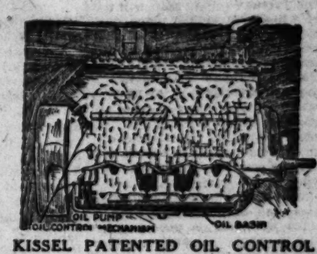
PERFECT ROADABILITY

The ability of a car to hug-the-road at all speeds—with no sideway—that's Roadability as developed by Kissel. A specially designed frame with an exclusive "kick-up" in front permits a low center of gravity with plenty of road and spring clearance. The weight is hung between the axles—not on top or over them. In addition Kissel tire economy, reported by owners as high as 18,000 miles on one set of tires, is due in part to this Perfect Roadability.



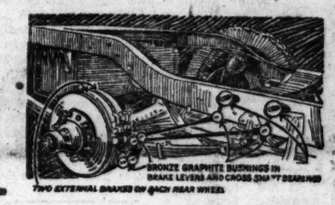
PERFECT HEAT BALANCE

The Kissel Motor will not overheat in the hottest weather or under most severe conditions. An exclusive combination of designing and engineering created a specially designed pump and radiator of proper capacity—and a series of exclusively designed inlets and outlets for the heated air. To maintain the proper water heat—summer or winter—Kissel built a scientific Thermostat into the head integral with the motor.



KISSEL PATENTED OIL CONTROL

Works with the throttle so that the correct amount of oil is provided according to amount of throttle or power used. No danger of too little oil at fast speeds or too much at slow speeds. Creates economy in oil consumption—provides long bearing life—eliminates necessity of taking up bearings. The Kissel Patented Oil Basin prevents oil piling up at either end or grades—eliminating smoking, loss of oil and fouling of plugs.



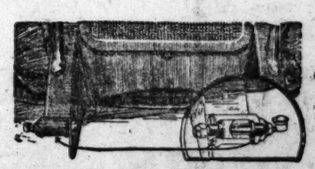
DOUBLE BRAKING EFFICIENCY

Kissel's two sets of brakes (hand and foot operated) are of the external contracting type—provides greater leverage with less effort because power is more easily applied. All adjustments are external and consist of turning a thumb screw. Impossible to stick or wear loose and drag—no rattling—due to all working parts being equipped with hand-fitted, self-lubricating bronze graphite bearings.



INCREASED FOOT LEVERAGE

By designing the foot levers a certain number of inches longer, Kissel secures not only greater increased leverage, but makes easier operating. In addition both levers are equipped with hand-fitted self-lubricating bronze graphite bearings that practically eliminate looseness and rattles and prevent sticking or "freezing."



SPRING SIDE-PLAY ADJUSTMENT

75% of the pronounced chassis rattles are due to side-play in the springs. Kissel prevents such rattles and increases the bearing surface about 40%—by equipping the front of both the front and rear springs with a specially designed spring hanger with an adjustable bearing. A simple turn of the adjustable nut quickly takes up all side-play.



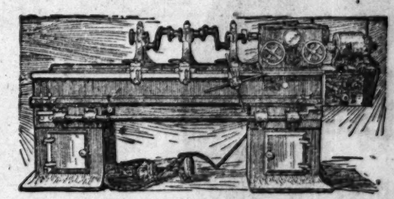
MINIMIZED CONNECTING ROD VIBRATION

Not only do all connecting rods in each Kissel motor weigh the same, but perfect balancing of both ends of each rod insures the piston and shaft ends of each rod weighing exactly the same as the corresponding ends of all rods in the same motor.



CUSTOM DOORS

No matter the position of the chassis—Kissel non-rattling close-fitting doors stay closed. By triple-offsetting they dovetail deep into the triple-offset pillar post like a bank vault. Rattles or play prevented by special plug and socket anti-door rattlers and a double catch door latch.



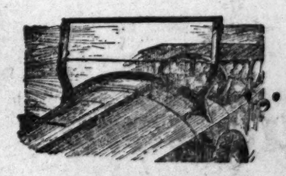
A PERFECTLY BALANCED CRANKSHAFT

Throughout the whole range of speeds, Kissel shaft vibration is reduced to the very minimum by bringing every Kissel crankshaft into accurate static and dynamic balance on the special Carwen Balancing Machine.



HAND-FASHIONED FENDERS

Notice Kissel individual fenders—exclusive in design—custom-built to each body. To attain the exclusive full width deep crown design necessitates special fender steel hand-rolled—not stamped—by exclusive equipment. Positive rigidity prevents loosening and rattling.



CUSTOM-BUILT WINDSHIELD

Distinctively designed and hand-fitted to each cowl. Impossible to wear loose and rattle because fastened with special anchor bolts to cowl supports. Set at an angle that eliminates mirror effects.



BALANCED CLUTCH PARTS

Fine engineering to minimize vibration in the motor is extended to even the clutch parts which are perfectly balanced by experts.



NEW VIBRATION MINIMUM

All reciprocating parts in Kissel's new motor are perfectly balanced, while each assembly is made up of carefully selected units of the same weight. Also each piston assembly must weigh within ⅛ ounce of every other piston assembly in each motor.

ALL CHASSIS RATTLES AND SQUEAKS PRACTICALLY ELIMINATED

A silent velvet-like cushion effect is attained at all working points having a bearing surface exposed to a slow motion—by inserting hand-fitted bronze graphite bearings. Being graphite lubricated they permit a close hand-fitting that practically eliminates rattles or squeaks—"freezing" or sticking.

HIGH USED CAR VALUATION

Kissel used car value is proportionately much higher because of Advanced Fashions, Advanced Engineering and Excellent Mechanical Construction.

SPECIAL EXHIBITION OF CUSTOM COACH CREATIONS BY KISSEL IN THE ELIZABETHAN ROOM—CONGRESS HOTEL—IN ADDITION TO DE LUXE DISPLAY AT THE COLISEUM.

Harry P. Branstetter

CHICAGO DISTRIBUTOR

Wabash Avenue at 26th Street Telephone Victory 8383

HERE IS SIMPLE EXPLANATION OF ENGINE CULTURE

Watch Both Cylinders and Rings.

There is nothing mysterious about piston rings used in automobile engines, even though repairmen will tell you that new rings of a certain sort will elevate your engine into some new state in which it produces twice as much power and speed as before. There is a good deal of misinformation about piston rings, and because of it automobile owners spend millions each year for such parts, in many cases getting no results from the expenditure.

Piston rings are supposed to pack the cylinder, so that gas does not leak downward and oil upward. In order to be an ideal device it must do this without exerting too much pressure against the cylinder wall and the pressure must be evenly distributed all around. The ring must fit the cylinder perfectly; it must fit its grooves in the piston so that it will be neither too tight nor too loose.

Give Good Service.

Such piston rings will run perhaps 20,000 or 30,000 miles, but a time must come when the rings no longer make a gas tight joint. It then is necessary to find out why the rings no longer fit well. The average repair man will tell you that when wear takes place only the rings become worn, so that all that is necessary to put the engine in first class shape is to replace the piston rings. How the repair man knows is one of the mysteries of this world. The fact is that no one can tell whether the rings are worn or whether the cylinders are worn or just what the condition of these parts is unless the parts themselves are examined and measured.

It is natural to suppose that after the engine has become worn over a long period the wear is not confined to any one part. Experience has shown that cylinders become worn just as readily as the rings. But the average repair man assumes that for his especial benefit the cylinders have worn uniformly round, which, strange to say, does not happen in service. Cylinders wear oval or they score or they have high spots here and there. They are not perfectly round after 10,000 or 20,000 miles.

Wear Uniformly.

At the same time that the cylinders do not wear round they also do not wear uniformly along the length. The piston rings do the wearing, and the rings only travel a certain distance in the cylinder. This is called the ring travel. The wear then takes place for a certain vertical distance, leaving at the top and bottom of the cylinder a bore practically equal to the original bore of the cylinder. There may be some wear at top and bottom, but it is exceedingly slight compared with the ring travel wear. In attempting to install oversize rings in a cylinder that is worn the attempt is made to get a larger ring into the original bore, for in what other way can you get the ring into the worn area of the cylinder? If the ring ends are filed the ring then is made smaller and it is no longer oversize.

This explains a great deal of trouble owners have because so-called oversize rings were installed in the cylinders. In the first place the cylinders should be made true either by grinding or some other process, and new rings obtained to fit the new bore. In this way only can one be sure of a perfect fit. To say that new rings will lap themselves into an oval bore is wrong, for they will not, nor will new rings in worn cylinders take the shape presented by score marks or hard spots in the cylinder metal.

Fit Is Important.

The type of ring has something to do with results, but not so much as the average shop is inclined to think. The fit of the ring in the cylinder means more than the design of the ring itself. Patent rings are helpful, but a patent ring poorly fitted will not give good service, whereas an ordinary split ring well fitted gives perfect results. The ring must so be designed that it presses evenly against the cylinder all around, its metal must not be too hard, and above all, it must be fitted to its groove in the piston so as to be able to do its work properly. This means the groove must be trued in a lathe to the exact size of the new ring.

When your engine lacks power, when the compression is poor, when it pumps oil and uses too much fuel, it usually is a sign that the rings do not fit properly, but it is not a sign that new rings alone will cure these troubles. You must find out the condition of the cylinders into which the rings fit.

SPARK PLUG TESTER.

By adding a handle and a wire spring ground connection to an ordinary spark gap a very convenient spark plug tester results.

HOW ILLINOIS ROADS ARE BUILT



Pick and shovel have been discarded in the construction of the modern high type highway. Today the men who build Illinois pavements employed tons of machinery in their work. The picture shows fast progress on a state road near Bloomington. Note the special narrow gauge track and the giant mixers.

SEE AMERICA FIRST IN CAR WITH 350,000 MILES BEHIND METER

Would you start out touring America in a car that had traveled 350,000 miles?

That is what Robert Annand and Clark Merritt of Duluth, Minn., did in their "prairie schooner" last November and not once in the ten months they have been "seeing America first" have they been in a place where they could not drive on their own power. They have been through twenty-one states and western Ontario on their tour.

The car is a Buick that first saw service in 1913 and then ran into more misfortune than falls to the lot of the ordinary car. It served first as a seven-passenger touring car in Duluth, Minn., and later it labored as a taxi for several years. Caught in a disastrous fire, the Buick was so badly damaged that it was practically given up. After purchase, however, by the Pioneer Automobile company, Duluth, and converted into an ice boat, it made an enviable record as the "white streak." It was finally rebuilt for a service truck and after it had covered a distance of 350,000 miles, the chassis was purchased by Annand and Merritt who converted it into a motorized "prairie schooner."

DOWN ON THE FARM.

In the early days of the automobile, when staid citizens thought it was scandalous for a woman to do anything so extremely vulgar and bold as to drive a car, Mrs. Clara Center, now of Lindsborg, Kas., used her "horseless carriage" to gather up the cows in the pasture for the evening milking.

ONCE-OVERS.

When figuring in an automobile accident do not talk too much. Get the time, the place, names of those in the car, and their addresses if you can, and by all means take down the number of the license and state where issued. If there are any bystanders who saw the accident it is well to get their names and addresses, even though the car is not badly damaged.

OHIO MOTORISTS DECLARE WAR ON ROADSIDE SIGNS

Ohio motorists who have been accustomed to reading billboards as they drive along will have to find some other means to remind themselves that their livers are out of order. For the edict has gone out from Columbus that advertising signs—particularly those that reduce visibility—must go.

This decision was reached at an engineers' conference held in the office of Leon C. Herrick, state highway director, to consider plans to make 1922 a record year in road building.

E. J. James of the Ohio Stae Automobile association pledged the cooperation of the state's motor clubs in removing dangerous and objectionable signs.

"Next year will be the greatest year in highway construction this country has ever known," Commissioner Herrick said. "Signing of the new federal aid act by the president insures a continuation of the federal aid principle."

1922 Year of Keen Competition—McDonald

"It is my frank opinion," declared Stewart McDonald, president of the Moon Motor Car company, yesterday. "that 1922 is going to be marked by keen competition. And woe to the manufacturer who tries to get by with clever sales methods. Today the man who buys a motor car probably knows as much or, in a great many cases, more than, the salesman who is selling it. He is not going to have his judgment dimmed by one or two outstanding features, but will demand that the car be good through and through and represent dollar for dollar value. Price isn't the big thing that sells a motor car. The average American realiges that when he buys any commodity that there are several price ranges and that he generally receives in return exactly what he pays; the same applies to an automobile."

"LIMOUSINE" DERIVED FROM HEADDRESS OF FRENCH PEASANT GIRL

"The name 'limousine' comes from the head covering of French peasant women," says J. I. Handley, president of the Handley-Knight company.

It appears that the limousine was the head covering of the womenfolk of the region about Limoges, France, says Mr. Handley, which was the capital of the old province of Limousine. The peasant women wear a sort of coif, or hood, with a cape attached. This became known as a limousine, because the women of Limoges wore it. Later the women themselves were called limousines, and when the French brought out a sort of campaign wagon for their armies, much like our prairie schooner, this was named a limousine, because it was covered with a hood. When the French began to build automobiles covered with a hood, they were quickly named "limousine."

"Other names in automobile vocabulary have equally interesting antecedents," he asserts. "Sedan is named after the village in northeast France of the same name, where occurred the debacle of Napoleon III. in 1870. The factories in this town were famous for the chairs used in that day to carry persons, men performing the service. The chairs of those days were the forerunner of the modern taxicab. Chairs were necessary because in the ancient parts of London and Paris the streets were narrow and the twistings and turnings many. A horse and carriage could not get through. Instead of calling a taxi, you called a chair, which responded with its carriers. The chairs built at Sedan were so luxurious and comfortable that they became the favorites of royalty, and soon the name 'sedan' was used to denote all high class chairs.

"When a new type of closed car was developed, and a fitting name was desired for it, sedan was chosen."

TEST YOUR WHEELS.

Every car owner ought to make it a practice to test the wheels for side play at least three or four times a year. If the motorist will jack up each wheel in turn and, grasping it firmly, push and pull it, any side motion will be readily apparent.

APPERSON

The New Apperson Beverly Models

An Apperson of the Same High Quality Now at the Following Prices

Beverly 4-passenger Sportster	$2620
Beverly 7-passenger Touring Car	2645
Beverly 4-passenger Tourster	2995
Beverly 4-passenger Sportster-Tourequipt	2995
Beverly 4-passenger Tourster-Tourequipt	3245
Beverly 4-passenger Sedanet	3895
Beverly 7-passenger Sedan	3995
Beverly 7-passenger Limousine-Sedan	4195

(These prices F. O. B. Kokomo, Ind. Government tax extra.)

This new Apperson won its name, the Beverly, thru establishing, on the Beverly Hills track in California, a new record for continuous running. This proves its stability and endurance.

"The Eight With Eighty Less Parts"

APPERSON BROS. AUTOMOBILE COMPANY
KOKOMO, IND., U. S. A.
Apperson Motor Car Co.
3300 Indiana Ave., Chicago
Phone Douglas 202

The Biggest Value at the Show

(Southwest Corner Coliseum)

Elgin SIX

Built in Chicago

Final Reduction
NOW $1295

Factory
Formerly $1775

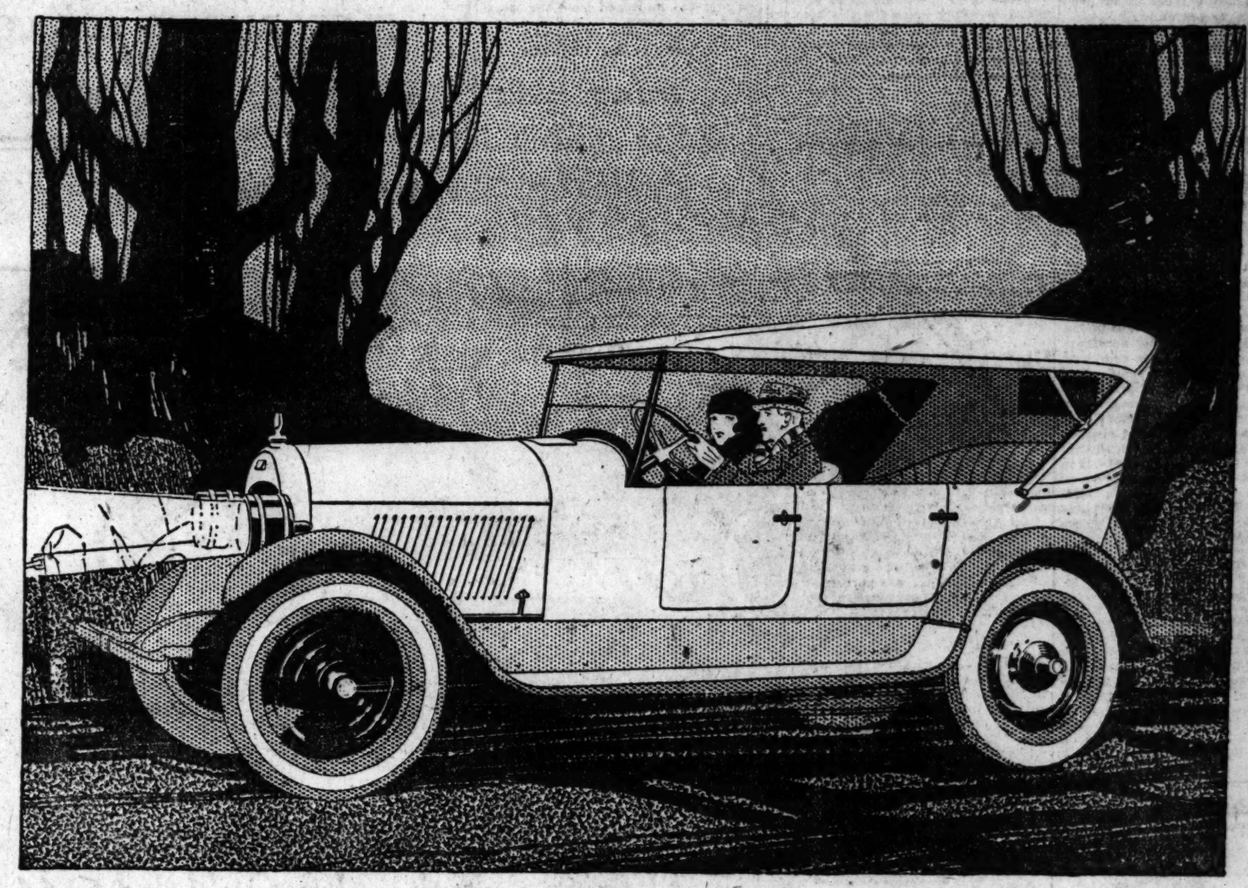
Elgin Motor Car Sales Co.

Southwest Corner Coliseum 2323 Michigan Ave.

AUTHORIZED LOCAL DEALERS

ENGLEWOOD OVERLAND CO. 5952 S. Halsted St.
HAMLIN MOTOR SALES CO. 3641 W. Madison St.
NORTHWEST MOTOR SALES CORP. 2544 Milwaukee Ave.
FULLERTON AUTO SALES & SUPPLY CO. 2723-25 Fullerton Ave.
FRANK F. HIRSCH & COMPANY 4723 Cottage Grove Ave.
SQUARE DEAL MOTOR COMPANY 5407 Broadway
BARRETT & BURGETT, Grand Boulevard and Ash Street, Waukegan, Ill.

Lexington Leads Because It Lasts!



New Series 'U'—$1985

THE 'U' means *ultmate!* It is the matured product of a pre-determined plan behind everything Lexington has done for more than a decade.

The aim has been a car of *maximum service* and *minimum upkeep*, whose peak of efficiency will be *maintained* in excess of all previous standards.

The theme of this notable car is extreme *durability.*

You can safely buy it with 100,000 miles of utmost satisfaction ahead of you.

There can be no other quality car like it, because the factory-community system which produces the Lexington is like that of no other car in the world.

This vast system affords advantages and effects economies enjoyed by no other method or maker.

The Series 'U' possesses all the essentials of gentility, has the charm of gracious proportions, and is decidedly a car of repose. Its range of effortless performance is phenomenal.

Power has been put to music by the famous Ansted Engine. It has a split-second acceleration, is a champion on hills, and is a thoroughbred under every condition.

See this, the *most complete* motor car ever put upon the market, at the Auto Show or at our salesrooms, now!

Lexington
MINUTE MAN SIX

LEXINGTON CHICAGO COMPANY
2209 Michigan Avenue Evanston Branch—1008 Davis Street
Telephones: Victory 3770, 3771, 3772
2234 S. Wabash Avenue

Lexington Motor Company, Connersville, Indiana, U. S. A.
Subsidiary United States Automotive Corporation

AVIATION

ir Board Meets, Urges National Laws for Flying

...o Passes Prayer to Save Air Mail.

BY MORROW KRUM.

T what was probably the hottest meeting ever held by an aviation body in Chicago the Air Board of Chicago went on rec- that Thursday officially indorsing air mail service and urging na- legislation governing flying. The ...ing was held in the city hall. ... J. Arnold, president of the air ..., wielded the gavel.

...ny noted aviators attended. ...ng them were Reed G. Landis, R. ...Schroeder, Ralph C. Diggins, and ... W. H. McChord. James S. Ste- ..., Charles Dickinson, J. F. Cor- ..., Harry Maynard, Charles Foldes, ...ge Foster, and some forty others ...ested in flying were present.

...e meeting was called to pass reso- ...e urging national legislation to ...ulate flying. The Hicks-Wadsworth ... that is now in congress caused ... fireworks. Several aviators pre- ...vored the bill and asked that a ...olution urging its adoption be ...ed. This was opposed. Cries that ... bill favored the "interests who ...de the American airplane the laugh- ...stock of the world during the war" ...re raised. The proposal was voted ...wn.

...hen a motion was made that a ...ish resolution, merely asking con- ...ss to make laws for flying, was ...ed. This resolution made no men- ...n of the Hicks-Wadsworth bill. It ...posed no set of specific laws, mere- ...praying the legislative bodies to ...ake laws."

...nother resolution was passed fa- ...ring the air mail service and ask- ...congress to include in the postal ...get the original fund of $2,200,000 ...the air mail service. Copies of this ...olution will be sent to all members ...congress.

...t was the most interesting meeting ...aviation body has ever held in Chi- ..., and, despite the fact that a re- ...t of the affairs seems quite dull, ...shows that Chicago is awakening.

...ew Airship, the Napoli, Promises to Eclipse Roma

...e giant airship Roma, which Italy ...d to the United States government, ...ailed upon as such a great success ...the Italian air authorities are ...ilding another on much the same ..., only bigger and better, profiting ... experience. It will be called the ...oli or Naples, and probably will ...e the second of a large fleet of air ...sters.

...e Roma measures 34,000 square ...et; the Napoli will be 54,000. Like ... Roma, the Napoli will be of the ...id-rigid type. Its shape will be much ... same as the sister airship, though ...re elongated.

...s in the case of the Roma, the car ...ll be in the steel beams of the ship. ...ll hold a commandant's cabin with ...ecessary instruments, a passen- ...r cabin, a dining room, lounges, ... a kitchen run with electricity.

...t the rear of the ship will be ter- ...s for the passengers to admire the ...ery at their ease.

...ere will be twelve Spa motors of ... horse power each, Italian designed ... constructed. They are to be set ...wn in the steel ribs in such a way ... they can be repaired and even ...anged, if needful, during the flight. ...e Napoli will be able to carry a ...ored passengers. With only four ... its engines working its speed is ...ected to be forty-three miles an ...r.

WELCOME THE TOURIST.

...verland park, in Denver, Colo., is equipped ...0,000 campers and motor tourists. The ...e has an actual movement in and out of ...proximately 150 cars a day.

LOST LAURELS



[From Keystone View Company.]

Lucien Boussotrot, French aviator, who was former holder of the world's endurance record for continuous flying, states he will try to beat the record made on Dec. 30, 1921, by Lieut. Edward Stinson, U. S. A., and Lloyd Bertaud. The present record is 26 hours 19 minutes 35 seconds, and it was in this flight that the title was wrested from the French aviator. April or May is the time set for the new flight.

AVIATION QUERIES

Questions regarding aviation will be answered in this column of The Sunday Tribune. If a lengthy or personal answer is desired, send a stamped addressed envelope. Address Aviation Editor, The Chicago Tribune.

Air Mail Service.

"Where shall I make application to become an air mail pilot? V. C."

Write to the civil service commission, D. C.

Boat.

"What is a hydroplane? K. H. G."

A hydroplane is a boat that moves across the surface of the water.

Solo.

"What is meant when a flyer says he made his first solo flight. J. K. M."

To solo means to fly alone.

Jacobi.

"What is the distance between Jersey City, N. J., and Chicago by air line, and how long did it take THE TRIBUNE aviator to complete the journey last summer? B. F."

The distance is 756 miles air line. Ross Jacobi left Jersey City at 4:45 p. m. and landed in Chicago at 1 a. m. He made two stops, one of an hour and another of twenty minutes. The long stop was caused by a loose fitting in the oil tank of his Oriole, an oversight by a mechanic.

Schroeder.

"Will you please give me R. W. Schroeder's address? H. A. A."

R. W. Schroeder, Underwriters' Laboratories, 207 E. Ohio street, Chicago.

Flying Auto.

A flying automobile is the latest development in the French aero world. A successful demonstration of an ordinary automobile with folding wings, two engines, one of ten horsepower for land going and the other of 300 horsepower for air travel, was held at Buc, Seine-et-Oise. The machine performed all the usual feats of an airplane and also of an automobile.

Farm Company.

The Pioneer Aero company has been formed in Topeka, Kas., to act as local distributor for the new Longren airplanes. The officers of the company are: Dr. F. C. Stewart, president; S. K. Beach, vice president; Clayton P. Trivett, secretary treasurer, and E. B. Lopp, pilot and sales manager.

British Hope to Discover a Fireproof Tank

Twenty-seven Firms Submit "Safe" Reservoirs.

[Chicago Tribune Foreign News Service.]

LONDON. — Exhaustive researches are now in progress at the Royal Aircraft establishment, Farnsborough, Hants, to find a type of gasoline tank for airplanes which will do away with, or minimize, the danger of explosion and fire in the event of a plane crash.

Aircraft experts state that 20 per cent of the fatalities that occur when airplanes crash result from explosion of the gasoline tanks and the resultant fire, in which the pilot, caught in the tangled wreckage, is often burned alive.

Throughout the war experts attempted to develop a tank which could stand the shock of a crash. No suitable tank could be found, however. One device was produced whereby, when a pilot saw that a crash was inevitable, he could pull a trip detaching the gasoline tank, which fell to the ground free of the machine. Many planes were constructed with this feature, but it did not prove entirely satisfactory.

The British government has now offered prizes to private companies, which are today entered in a series of competitive tests at Farnsborough. Twenty-seven firms have made entries of their particular type of gasoline tank, among them the Waldo A. Ross company of Washington, D. C., an American firm.

Actual crash conditions are simulated in the tests. The gasoline tanks are mounted on a wooden chassis, together with a heavy concrete block, cast to resemble an airplane engine. This gear is then hoisted to the top of a large dirigible shed and placed on an inclined trolley track, which runs to the ground at a sharp angle.

When a trip is released the tank and concrete engine is plunged downward, attaining a velocity of eighty-two miles per hour at the moment that they crash into the ground at the base.

This severe shock would crush the ordinary steel gasoline tank, and has severely battered many of the tanks entered to date. Some of these tanks, made of steel on the outside, are protected by an inner rubber skin, however, and even though the steel casing is fractured, the rubber expands and keeps the gasoline from escaping.

The tanks are also to be tested for machine gun fire, incendiary bullets being fired into them. It is hoped that a tank may be developed which will even be bulletproof.

Winter Flying.

E. B. Heath, president of the airplane company bearing his name, which is located at 2856 Broadway, asserts that it is just as easy to teach students to fly in the winter as in the summer, provided you have the proper motor and there isn't too much snow.

"We are using an old Standard with a Curtiss Oxx motor at our field," said Mr. Heath. The field is located at Irving Park boulevard and Harlem avenue. "We have a special 'stove' on the motor and have no trouble starting on cold mornings. Roy E. Duthler, our pilot, now has seven students, and they are learning to fly despite the cold weather."

MARMON
Presents Snappy
De Luxe
4 Passenger Touring
Space
F-4

The Unrivalled New

CLEVELAND SIX

At 1922's Lowest Price For Fine Quality

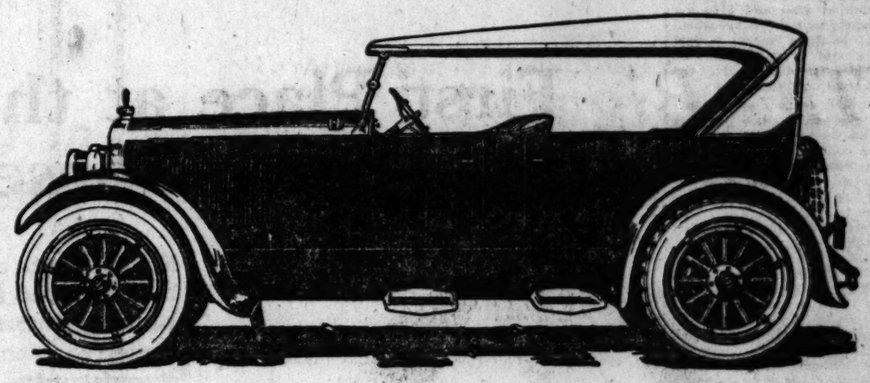
AT the greatest Automobile Show ever held in this city and among the best values ever displayed, the new Cleveland Six stands out pre-eminently as the most extraordinary offering in the fine light six field.

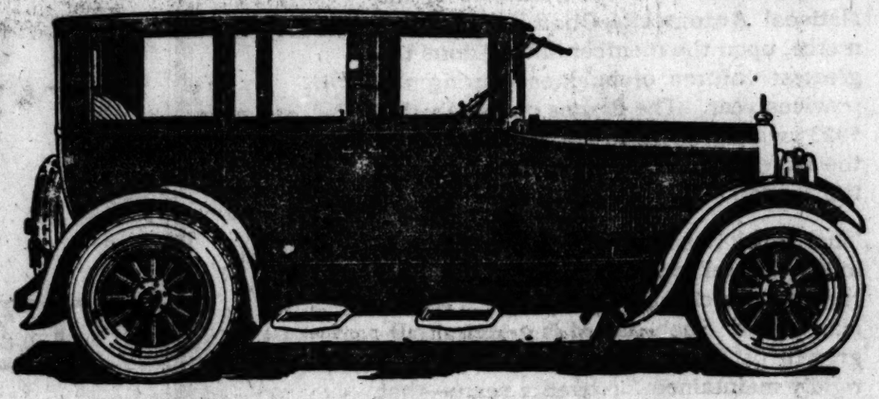
This car is a complete surprise—and it "registers" instantaneously. No new car, no other new models are attaining such spontaneous and unqualified approval. Its astonishing value is immediately evident.

The new Cleveland's refreshing style, advanced mechanical construction, fine quality of material and workmanship throughout, completely meet the public's desire for a car of unusual quality and service on an entirely new basis of cost and economy.

Touring Car $1195
Roadster $1175

Make side by side comparisons of this new Cleveland Six and you will be convinced that here is the kind of a car you have wanted at the price you want to pay.





The Sedan $1595
Coupe $1550

This handsome, big and luxurious Fisher-built four door Sedan is the greatest individual attraction of the year. It is so replete with quality that it simply cannot be classified by its low price

The New Cleveland Dominates the Show

All prices quoted are f. o. b. Cleveland, Ohio

TOM HAY AND SON
2530 S. Michigan Ave.—Victory 4260

Community Dealers:

DeHaven Bros. 4624 Washington Blvd. | Hannion Auto Sales Co., 5349 S. Ashland Ave. | Kinne Motor Co., 2854 Milwaukee Ave. | Massey & Meyer Motor Co., 449 Madison St., Oak Park | Schiffmann Motor Sales Co., 1633 Milwaukee Ave. | Bonnema Chandler Auto Sales, 19 E. 111th St.

Gerwig-Bullen Motor Sales, 3843 Grand Blvd.

CLEVELAND AUTOMOBILE COMPANY - CLEVELAND, OHIO

DEALERS and DISTRIBUTORS

Don't fail to visit our exhibit *at the* Coliseum

(*Annex Basement —Space 80-81*)

You don't need us to tell you that the fewer motor troubles the car you sell has, the more permanent will be your owners, the more increased your repeat orders, and the greater your profits.

Wise distributors see in the WINTERFRONT *Automatic Radiator Shutter* an essential part of the car, and that it is the best form of trade ASSURANCE they can employ. You owe it to your customers to visit our booth at the Coliseum.

Pines Manufacturing Co.,
408-410 N. Sacramento Blvd., Chicago
Phone Van Buren 2346

WINTERFRONT
TRADE MARK



A Winterfront on from September to May

Keeps the motorist's cold-weather worries away.

FARM AND GARDEN

WHAT'S WRONG WITH FARMING TOLD BY FARMERS

Five dollars will be paid by The Tribune for every farmer's letter printed in the "Farm and Garden" department, pointing out "what's wrong with farming."

Every farmer has his own ideas about what his greatest troubles are and how the ills of agriculture may be corrected. Public opinion will help remedy the present condition in the farming field if farmers will aid in familiarizing the people with their worries.

Send in your opinion about the farmer's greatest problems today, whether it is taxes, corn acreage reduction, grain prices, finances, renter and landowner's difficulties, agricultural organizations, co-operative buying and selling associations, or any other factors aiding or stumbling blocks preventing the restoration of the farmer's buying power.

The Tribune would like to have your photograph along with your letter. Address the Agricultural Editor, Chicago Tribune.

By Frank Ridgway.

This is the third of a series of letters written by farmers and printed in the "Farm and Garden" department of The Tribune, pointing out "what's wrong with farming?" Not all farmers are willing to admit that there is anything particularly wrong with farming. Some of the farmers try to sift out "what's wrong with farmers?"

The idea seems to be growing among farmers that their troubles are closely related to the epidemic that has struck industry, that prosperity of the one depends more or less upon the prosperity of the other, and the best thing to do is to work hard and make the best of it.

Farmers have learned that much of their trouble can be overcome by organizing and working out their problems co-operatively, but they have also found out that if they are to succeed they must continue to grow grain and hay and hogs and cattle as they did before organizations were ever thought of. Many are regarding organization and legislation as aids in removing obstacles and not remedies that will cure all of the farmers' difficulties.

In his letter printed below Ralph Helm of Three Rivers, Mich., says it is foolish for farmers to imagine that the work of an agricultural bloc in congress, a "dirt farmer" on the federal reserve board or juggling of tariff will bring about a magical elimination of agricultural ills.

BLAMES INFLATED PRICES.

"What's wrong with farming?" Nothing.



RALPH L. HELM.

A few problems, of course, need solving, but comparatively this answer holds good.

What, then, is wrong with the farmers? The same thing that is wrong with men in every other line of business.

In the first place, agricultural prosperity is not a thing apart from the prosperity of the country as a whole or any other particular line, as manufacturing or commerce. The condition of any one directly affects that of all others.

The trouble, therefore, is the inability or unwillingness of all business men, meaning also farmers, to recognize the fact that "history repeats itself" and profit thereby. Every schoolboy who has been shaken out of his shoes for pulling the hair of the girl in front of him when he should have been learning the causes of the panics of '37, '73, and '93 should have learned at least, by the time he is old enough to head a business, that every period of overinflation and speculation is followed by the opposite extreme.

Expansion of business at inflated prices in order to grab the lion's share of increased trade is a quite frequent and highly probable road to bankruptcy. In the same manner the purchase of land at $300 and $400 per acre on borrowed money because wheat happened to be $3 a bushel is just as certain a road to ruin when the inevitable depression comes before the return of normal conditions.

The lamentable feature accompanying these "silk shirt orgies" is that all men who have learned this lesson and are content to sit tight and continue business at the old stand, although not so completely swamped, must suffer along with those who have wrought the havoc.

To be sure, there are some farm problems which sorely need attention, such as efficient and economical marketing, but to imagine the work of an agricultural bloc in congress, a "dirt farmer" on the federal reserve board, or juggling the tariff will bring about a magical elimination of our ills is just as foolish as to imagine that such procedure will change human nature, which is the real cause of an economic condition of such magnitude as this which confronts us at present.

RALPH L. HELM,
A dirt farmer and one of the sufferers.
(Graduate of Iowa State college, 1912.)
Three Rivers, Mich.

PAYS THE FREIGHT.

I have farmed more than fifty years, and I can truthfully say that farm problems are many—there are many uncertainties. The no price problem cuts the deepest and is the greatest stumbling block the producers have to contend with all over the country. And every year there comes a lull when there is no market price on grain, because the farmers must wait till the bunch in Chicago or some other place figure out a safe price on the farmers' produce.

On the other hand, the manufacturer and all other industries mark the price on their goods before they are put on the market. Now, then, if it is fair for these people to put a fixed price on their products it ought to be just as fair for the farmer to put or have a fixed price on all his products; this price to be a price that shall be just as fair to the consumer as to the producer.

And the price at the local market ought to be the same—the man in Dakota should get just as much for his produce as the man in Maryland, grade and quality considered. As it is now, freight comes out of most all we have to sell, and if we buy a load of something we also pay the freight—see.

Right Scale of Prices.

I'll just mention prices on a few farm products that I believe can be produced on the following figures, and I should be glad to farm on these prices, but of course the price would have to be figured out on the proper basis:

Wheat—2 cents per pound.
Rye—1½ cents per pound.
Barley—1½ cents per pound.
Spelts, 1½ cents per pound.
Corn—1¼ cents per pound.
Oats—1¼ cents per pound.
Navy beans—3 cents per pound.
Potatoes—1¼ cents per pound.
Hay—$10 to $12 per ton.
Hogs and cattle—5 to 6 cents a pound.

These are not get rich quick prices, but I think would help farm land prices and also brace up the farmer. More people would want farms and the consumer should not have to pay the prohibitive price for his eats.

P. C. L. RIEGEL,
Rochester, Minn.

DEALERS WIN OUT.

"What's wrong with farming?"

Just at the present time low prices received for grain and live stock produced by the farmer, coupled with high prices of groceries, agricultural implements, clothing, and the hundred and one other things the farmer needs and uses would about cover everything that's wrong with farming.

Any business man, lawyer, clerk, school teacher, county, state, or national official, or any one else empolyed in or out of the city at a salary of $2,000 a year or more, who thinks a farmer who produces wheat at 85 cents to $1 a bushel, oats at 30 cents, corn at 35 to 40 cents, hides at 3 cents, butter at 25 cents, wool at 20 cents, and so on down the line, is in clover, had better exchange places with that horny handed tiller of the soil.

Taxes Too High.

I don't think any one would have to look long to find a farmer who would exchange with them most gladly. I have heard fools make the remark that the farmer could make money raising potatoes at 25 cents a bushel. I have lived on a farm all my life, and it's worth 25 cents a bushel to dig and bury or put them in the cellar, let alone raise them.

The trouble with farming is the city vultures jump on the farmer with both feet when he has anything to sell or buy, setting the price both ways. This could be prevented to a certain extent by the organizing of coöperative buying and selling organizations among the farmers.

Another thing which is a great burden to the farmer at present is high taxes. Taxes are four times what they should be in proportion to the prices received for farm products.

Trim Wholesale Prices.

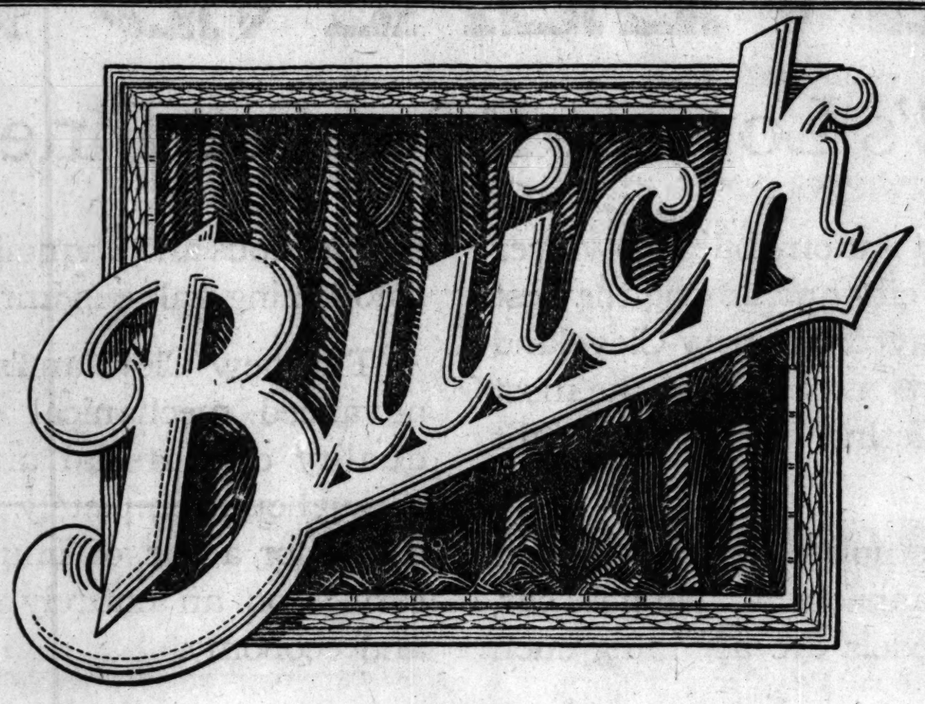
The remedy: Raise the prices paid the farmer for his products about three times what they are now, or trim wholesale and retail prices down so they will be on an equal basis with farm produce prices. The manufacturer and retail dealers make from 10 to 100 per cent profit on every business transaction. Why should they ask the farmer to work for his health?

Let the farmer set his own prices the same as the manufactnrers and retailers, and when they raise their prices let the farmer raise the price on his products at the same time.

GLENN W. DUNNING,
South Bend, Ind., General Delivery.

Notes for the Dairyman.

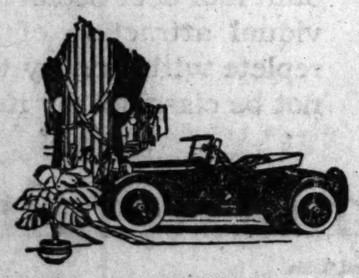
Whether you are milking one cow or a whole herd you will be interested in two new circulars that have just been issued by the University of Illinois. They are both short and tell a lot at a glance. One of them—circular No. 249—is written by H. A. Harding, and describes methods of measuring the volume of cream in milk. "The Heavy Feeding of Milk Cows Is Now Profitable" is the title of circular No. 250 written by H. A. Ross.



First Place at the Show for the Fourth Consecutive Year

For the fourth consecutive year Buick has been awarded first choice of space at the National Automobile Shows. This honor is conferred each year by the automobile manufacturers who are members of the National Automobile Chamber of Commerce, upon the member having done the greatest volume of business during the previous year. The figures on which this 1922 award was made proved Buick to be the largest builder of six-cylinder cars in the world.

That Buick has retained this position year after year reflects convincingly the high regard in which Buick is held by the American public. Such regard is a logical outgrowth of Buick policy which has been rigidly maintained for twenty years—that every car which leaves the Buick factory must first, last and all the time give that thoroughly dependable and trustworthy service which will make every Buick owner a Buick enthusiast.



See the New Model

BUICK MOTOR COMPANY, FLINT, MICHIGAN
Division of General Motors Corporation
Pioneer Builders of Valve-in-Head Motor Cars
Branches in all Principal Cities—Dealers Everywhere

BUICK MOTOR COMPANY, Chicago Branch
Wholesale and Retail
Twenty-First Street and Calumet Avenue

When better automobiles are built, Buick will build them



Of course they're *Genuine* Bearings

Acting as the service department of Timken, Hyatt and New Departure, you have a definite guarantee that every bearing you buy from us is a genuine new bearing.

Chicago Branch:
2021 South Michigan Avenue
Phone Calumet 2944

REO

Reasons for Reo Stability and Standing

Seventeen years of consistent adherence to a rigid policy in which the one objective was to build—not the most—but the best.

Every director of the Company an actual working head of his department—every director at his desk every day.

A firm belief that if the maker puts quality into his product the market will never fail him. There is never a surplus of the best.

Factory facilities of the highest order—most highly specialized tools and equipment for accurate, efficient manufacture.

Highly intelligent, skilled workmen, who have a pride in their work because Reo management asks of them only their best.

These are the reasons for Reo quality, and for the low prices at which we are able to sell this product.

See these Reos at the Show. There is a model for every kind of service—passenger and commercial.

Reo Motor Car Co. of Chicago, Inc.
2501 S. Michigan Ave. Telephone Calumet 6050

CITY DEALERS

Reo Motor Car Co.	1561 Sherman Ave., Evanston	Phone Evanston 6194
Auburn Park Motor Sales Co.	7813 S. Halsted St.	Phone Vincennes 0327
T. J. Harrigan, Jr.	440 W. Madison St., Oak Park	Phone Oak Park 0576
J. Rehm	11353 Michigan Ave.	Phone Pullman 0770
Reo-Boulevard Sales Co.	11111 W. Jackson Blvd.	Phone Monroe 1334
Arthur Motors, Inc.	117 E. Garfield Blvd.	Phone Wentworth 3234
Reo South Side Sales	6838 Stony Island Ave.	Phone Hyde Park 4881
M. J. Schmidt	3722 Southport Ave.	Phone Wellington 0040
Universal Auto Sales Co.	8001 S. Western Ave.	Phone Prospect 0654
Tummel-Steele Motor Co.	4645 W. Washington Blvd.	Phone Austin 1361

REO MOTOR CAR COMPANY, LANSING, MICH.

IN CINCINNATI

In 1921 THE ENQUIRER published more automotive advertising than all the other Cincinnati papers combined. Fifty-three per cent of all passenger car and truck advertising placed in Cincinnati in the past year was used in

THE ENQUIRER

That THE ENQUIRER is the first choice of the dealer and factory is well established in the fact that the next leading paper carried only 18% of the passenger car aud truck lineage. THE ENQUIRER leads because it has in circulation and prestige just what automotive advertising managers are looking for. Its excellent automobile promotional work is widely recognized by the trade.

Auto Show Edition
February 12

FIRST CHOICE!

ROB BEISER, Enquirer Automobile man, is at the Congress.



"the Manchester Guardian of America"

An international authority says *"There is published in Philadelphia a Newspaper which I consider the 'Manchester Guardian' of America—the 'PUBLIC LEDGER'"*

The Philadelphia Public Ledger is noted for its Complete and Superior News Service, and through its leased wires and cable service, is distributing daily the news of the world to more than three hundred newspapers in the United States and Canada.

Do you know that in a few years the circulation of the Philadelphia Public Ledger has grown from 45,000 to more than a quarter million?

To the Editor of the Public Ledger:

Sir—In the January Atlantic Monthly a plea is made for a representative American newspaper in these words:

A newspaper well edited, and appealing to the best and not the worst that is in us—a Springfield Republican on a larger scale, and published in a metropolitan center; a Manchester Guardian occupying in America the place which that newspaper fills in England—would not lack adequate support.

I could not help recalling, while in Europe last summer, hearing one of the most representative men of one of the great European capitals say: "There is published in Philadelphia a newspaper which I consider the Manchester Guardian of America—the PUBLIC LEDGER." And few men, by reason of his position, knew the newspapers of the world as did this man.

I commend this voluntary statement to the Atlantic writer.

AN ATLANTIC-LEDGER READER

Philadelphia, January 2, 1922.

PUBLIC LEDGER

MORNING EVENING SUNDAY

Cyrus H. K. Curtis, Publisher

This advertisement is appearing today in the New York Times and Philadelphia Public Ledger

Chicago Acclaims The New

CHANDLER SIX

The Car That Won an Instant Triumph

NEVER was the supremacy of an automobile so quickly recognized. Chicago acclaimed it at the show yesterday. Other cities are making the verdict nation-wide. It is the magnet of booth and salesroom, the theme of hundreds of congratulatory telegrams.

The new Chandler glorifies economy. It presents the ultimate of automobile construction at new standards of low cost. The motorist of moderate means may now drive a car a millionaire might be proud to own.

All that a car should have—rugged construction, surging power, lulling comfort, art of lines, details of smartness and richness of finish are here, because this is a NEW car, not a car slightly revised and adorned, but new in body and chassis, an achievement possible only to a company of ample resources and highly developed manufacturing skill.

This Chandler will be stylish and efficient three years from now, though priced on a basis of 1913. It expresses not only Chandler skill, but is an actual advance for the entire industry.

TOURING CAR

$1595

All Prices F. O. B. Cleveland

The Price That Scraps Previous Motor Car Values

A Body of Beauty and a Chassis of Might!

THOMAS J. HAY, Inc.

2519 S. Michigan Ave. Victory 8200

Community Dealers

DeHAVEN BROS., 4624 Washington Blvd.
JACK WOOLF CHANDLER AGENCY, 375 East 55th St.
HANNION AUTO SALES CO., 5349 South Ashland Ave.
KINNE MOTOR CO., 2854 Milwaukee Ave.
MASSEY & MEYER MOTOR CO., 449 Madison St., Oak Park, Ill.
EARL COAL MOTOR CO., 1019 Davis St., Evanston, Ill.
SCHIFFMAN MOTOR SALES CO., 1633 Milwaukee Ave.
STANDARD MOTOR CAR CO., 3301-3 West North Ave.

BONEMA CHANDLER SALES CO., 19 East 11th St.



The Luxury Car at the Economy Price

Seven-Passenger Sedan

$2395

CHANDLER MOTOR CAR COMPANY CLEVELAND

PART 11

Chicago Sunday Tribune.

THE WORLD'S GREATEST NEWSPAPER

WANT ADS

JANUARY 29, 1922.

Do you want to know how to make sure of results in your Want Advertising?

See the BACK PAGE of this Section

DEATH NOTICES

Will Be Found on Page 9, Part 1.

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Help Wanted—Male	2, 3, 4, 5
Help Wanted—Female	5, 6, 7
Home Workers' Service	16
Horses and Carriages	18
Hotels	8
Household Goods	16
Household Goods Wanted	16
Instruction	1
Insurance	20
Land Information	15
Lodges	1
Lost Notices	1
Machinery Manufacturing	18
Lost and Found	1
Machinery and Tools	18
Matrimonial	20
Mortgages	16
Musical Instruments	Part 1, 9
Musical and Dramatic	1
Musical Merchandise	9
Music Rolls and Records	9
Office Devices	1
Office Help Wanted	6
Pool, Pool and Express	8
Patents, Patent Attorneys	20
Pianos	9
Personal	1
Pets, Pigeons, etc.	20
Plumbing, Heating Fixtures	16
Postage Stamps, Coins, etc.	1
Printing, Binding	20
Printing Machinery and Supplies	20
Real Estate	11, 12, 13, 14, 15, 16
Real Estate Loans	16
Rooms	8
Sewing Machines	20
Situations Wanted	1, 2
Sporting Goods	20
Storage, Carting, Forwarding	8
Stove and Office Fixtures	20
Tailoring	9
To Rent	7, 8, 9, 10
To Rent—Miscellaneous	5, 6, 7
Trunks, Bags, Suitcases	9
Typewriters and Supplies	1
Wanted to Buy	Part 1, 9
Vacuum Cleaners and Cleaning	20
Wanted to Rent	8, 9, 10

OFFICE DEVICES.

"BURROUGHS."

Burroughs Ledger Posting Machines and big line of other Burroughs models, duplex statement machines and calculators. Model F computers. Sales and other issues. All machines rebuilt. Phone Harrison 7000. CHICAGO ADDING MACHINE COMPANY. 806 So. Dearborn-st. Phone Harrison 1473.

FOR SALE—No. 30 MULTIGRAPH WITH power drive, motor, printing ink, attachments, extra drums, oak type cabinet, several unused fonts of type; used only two months; sacrifice; investigate. Address J J 312, Tribune.

DICTAPHONES.

Several dictaphones for sales; good as new; will sell reasonably. Harrison 6303.

BIG BARGAINS. SECOND HAND MARCHANT, Millionaire, Saxonia calculating machines. Addressing machines. Adbune.

FOR SALE — ELLIOTT-FISHER BILLING machine, new with guarantee. Phone Harrison 1930.

ELLIOTT - FISHER BILLING MACHINE. like new bargain. Maloney-Gilmore Co., 326 S. Dearborn.

BARGAINS — COMPLETE DICTAPHONE outfit, elec. shaver. Univ. motors records, A1 cond. Rm. 919, 123 W. Madison.

ADDING AND CALCULATING MACHINES sold, rented, rebuilt and guaranteed. All Mach. Corp., 329 S. La Salle-st. Harrison 4120.

LATEST HAND AND ELEC. GRAPHOTYPE, typewriter, Scott addr. mach., multigraph, monograph. Rm. 1115 N. La Salle.

WANTED—MULTIGRAPH; STATE STYLE, condition, price. Address J K 215. Tribune.

FOR SALE—NO. 10 ROYAL-TODD CHECK writer. Edgewater 0831.

DICTAPHONE, MULTIGRAPH FOLDER. Price, Inc. 440 S. Dearborn. Harr. 5917.

COMPTOMETER ADDING MACHINE FOR sale cheap. Address O 192, Tribune.

SCALES.

SCALES REPAIRED, BOUGHT AND SOLD. COLUMBIA SCALE CO. Albany 4. 1433 N. Crawford-av.

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LOST AND FOUND.

AIREDALE—LOST—SMOOTH BROWN HAIR. Tues., gift, vic. 74th and Wentworth. Reward. Vinc. 13289.

ANIMAL — LOST — SMALL PET RESembling squirrel chinchilla fur, legs like kangaroo, lost from 429 Wellington-av. Last seen bet. Maywood and Rockwell-sts., ar. Milwaukee-av. Phone Graceland 8823. Holmes. Reward $50.

AUTO — STOLEN—800 INSURED CARS. $25 to $300 for information leading to recovery of any of these cars. INTERSTATE AUTO GUIDE CO., 333 S. Dearborn-st. Wab. 4933.

BAG—LOST—PHYSICIAN'S BLACK BOSTON bag, containing instruments, on road between Winnetka and St. Francis Hospital, Evanston. Reward. ADAMS PHARMACY, Winnetka.

BAG—LOST—GOLD MESH, IN REGENT Theater, Jan. 15; reward. Reg. Pk. 6292.

COAT—LOST—BLACK CARACUL, LYNX round cuffs, gray lining, taken by mistake, Parkway Hotel, Friday evening, Jan. 27. Return to 2573 N. Clark-st. and receive reward. No questions asked.

DIAMOND DINNER RING AND WEDDING Ring—Lost—Loop, Lib. reward. Ph. Hawndale 3745.

DOG—LOST—NEAR KENWOOD HOTEL, black cocker spaniel pup, about six months old. A pet of children who are brokenhearted over loss. Liberal reward. Phone Kenwood 0885. Will West Side party who phoned last Sunday please phone again.

DOG — LOST — IN BEVERLY HILLS, ENG. lish setter, white with brown flecks, wore round leather collar when lost; answers to name of "Binx"; liberal reward. Phone THOMASON, Central 0100.

DOG—LOST—MALE COLLIE PUPPY, NOT full grown, brown back, white breast and feet, left ear dropped a little. Finder call Oak Park 3549-R. Reward.

DOG—LOST—BLACK FRENCH BULL WITH white spot on breast, Thursday, on North Side. Answers to name Reggie. Reward. Wellington 8695.

DOG—LOST—BLACK AND WHITE BOSTON terrier puppy, 3 months old, in vicinity of Kedzie and Wrightwood-blvd.; reward for return. Ph. Kedzie 0971.

DOG—LOST — BOSTON BULL, BROWN, on breast, white stripe on nose, white spot on back. Liberal reward. LOUIS SIP-PENHEIM, 908 Galt-av. Tel. 1491 Edgew.

DOG—LOST—AIRDALE, BLACK AND TAN; name Dandy. Friday, in Irving Park. 4338 N. Kostner-av. Wisc. 9147. Reward.

DOG—LOST—AIREDALE PUPPY, 5 MO. OLD from 825 Drexel-sq., 1st apt.; reward for return. Tel. Hyde Park 7956.

DOG—LOST—SMALL WHITE POODLE TAN ears and spots on back. Reward. Phone Midway 4902.

DOG—FOUND—AIREDALE, MALE; WILL sell if not called for within 3 days. 5002 Bennett-av.

DOG—FOUND—AIREDALE, MALE; WILL sell if not called for within 3 days. 5002 Bennett-av.

DOG—LOST—BOS. TERRIER, WHITE BODY, brindle head; reward, no questions asked. 4438 Drexel-blvd. Phone Drexel 8540.

DOG—FOUND—LARGE SHEPHERD COLLIE. Edgewater 5040.

DOG—LOST — PLEASE RETURN COLLIE male; Jan. 9. Reward. Rogers Park 6757.

DOG — LOST — AIREDALE, MALE, NAME Ginger. Rew. Ph. Stewart 7949.

DOG—LOST—GRAY CHOW — NR. SUNNY. Reward. Edgewater 7247.

DOG—LOST—AIREDALE, WITHOUT COLlar; Wed. reward. Ph. Seeley 5342.

EARRING — LOST — IN DOWNTOWN DIStrict, filigree silver. Friday, Jan. 27; reward. Address P 476, Tribune.

ENVELOPE—LOST—CONTAINING MONEY, Fri. eve., betw. 5:30 and 6, on N. Side, probably Riverview car. Rew. Call Wellington 5033.

GLASSES—LOST—TORTOISE SHELL RIMS, black leather case. Thursday eve on south bound Wentworth-av. car or at 31st; reward. Call Wentworth 6193.

KEYS — LOST — 8 OR 9 ON RING. LOOP or vicinity. F. M. Pease, 110 S. Dearborn.

NECKPIECE—LOST—LADY'S BLACK HUDson seal, in Regent or Hotel Sherman lobby, or between theater and Northwestern sta. Reward to finder, Mr. KRAUSE, 220 Quincy-st., 17th floor, or ph. Lakeview 8386.

PACKAGE—LOST—ON 5 P. M. NORTH bound Evanston L from Congress-st. Friday, containing books; reward. Ph. Sunnyside 5077 R or 1049 Byron Mawn-av.

PACKAGE—LOST—WED., CONT. 5 GREEN stamp books, 2 insurance cards; reward. Beverley 3650.

PASSPORT, ENVELOPE—LOST—CONTAINING pearl necklace, solitaire ring, one pearl cluster ring and one gray pearl ring; were lost between Argo-av. and downtown. Liberal reward offered for their return to MRS. LITWINSKY, 34 S. Michigan-av. Phone Randolph 6998.

PAY ENVELOPE—INCOME TAX REPORT—reward, 1st floor, 126 W. Kinzie, or call Rogers Park 0151.

PEARL EARRING — LOST — ON LAKE Shore drive or Goethe-st., between the Drake and Ambassador hotels. Finder will receive liberal reward. Ph. Central 4426 or call at 158 N. Michigan-av.

PIN—LOST—RHINESTONE AND SAPPHIRE bar pin on Wilson-av. or Wilson-av. L sta. or Jackson Pk. train, about 4 o'clock Friday afternoon; reward for return to 5102 Kenwood-av. or call H. E. 6683.

PIN—LOST—BET. CHICAGO AND AUSTIN, 4 leaf clover pin, surrounded by pearls, diamond in center. Rew. Rm. 300, 105 S. La Salle.

PIN—LOST—DIAMOND STICKPIN, WED., between 1 p. m. and 11 p.m.; liberal reward and no questions asked. Address O 58, Tribune.

PIN—LOST—SOME PLACE IN LOOP, MAN'S scarfpin, platinum setting, sapphire center stone with small diamonds; liberal reward to finder. Call Hyde Park 5805.

PIN—LOST—BLACK ONYX BAR PIN, PEARL settings, Jan. 19 in loop. Reward, Stewart 1910.

PIN—LOST—SORORITY; WHOLE PEARLS; in Bryn Mawr or Woodlawn. Call 10 N. M.** scratched on back. Rew. Fair. 2491.

PIN—LOST—DIAMOND BAR PIN; VERY liberal reward. Address K K 512, Tribune.

PURSE—LOST—SMALL BROWN, SATURday morning, containing $51, on car near 60th-st. and Blackstone-av. or 51st-st. car; reward Hyde Park 4630.

PURSE — LOST — SOUTH S., SILVER change purse, initials R. L. W. Midway 2975.

PURSE—LOST—BDWY. CAR, 5:30 P. M., Fri. Return papers. Rossuck, Sunny. 1555.

RING — LOST — AT CHICAGO THEATER, Friday, lady's onyx ring set with diamonds. Keepsake. Ph. Kedzie 8340.

RING—LOST—BLACK ONYX, ON RAVENSwood L; reward. Juniper 5798.

SPECTACLES—LOST — HEAVY TORTOISE shell, heavy bones; vicinity of Tivoli. Reward. Ph. H. F. 5034.

SPECTACLES — LOST — BETWEEN 43D-st. and Orchestra hall; reward. Drexel 7760.

SUITCASE—LOST—BLACK PATENT LEATHER, and a large black walrus bag, lost or stolen in transit from La Salle Hotel to 1022 Argyle-st. Liberal reward offered and no questions asked. Phone Miller, Central 2201.

TRAVELING BAG AND CATALOG—LOST—Salesman's; nr. Devon-av. and Clark-st. Finder kindly return; liberal reward. 2913 Wentworth-av. Boulevard 0022.

VEST—LOST—MAN'S, BLACK WITH WHITE stripe, on Wabash bet. Madison and Adams, Sat. a. m. Call Monday, Randolph 2135.

WATCH—LOST—SUN. 22, WALTHAM 17 jewel gold watch. Pan-American fob attached. Liberal reward. Keepsake. Victory 7940.

WRIST WATCH—LOST—GOLD, SWISS; INI. H. O. B.; reward. H. Benson, Belmont 735.

HOME WORKERS' SERVICES.

UPHOLSTERING

and furniture repairing at your home; reasonable; good workmanship, with good ref.; old established. Call in any part of the city. Evanston and Oak Park. MR. WERNER, Phone Rockwell 7697.

WE CLEAN ANY CLOTH UPHOLSTERED furniture and restore it to its original brightness by our exclusive dry cleaning process without removing the covering. WORK DONE AT YOUR RESIDENCE. ROSALTH CO., 4300 Forrestville-av. Drexel 8858.

SLIP COVERS FOR YOUR FURNITURE — Special reduction for this week only. 3 pc. set, made of Belgian stripe linen, $20; best work in town guaranteed. ROSENTHAL SLIP COVER CO. Phone Rockwell 1023.

LIMITED TIME WILL COVER 2 PIECE set in Belfast stripe linen, $12.50. South Side Slip Cover Shop, 20 years with S. Karpen Bros. Ph. Drexel 2670.

SLIP COVERS — ANNUAL CLEARANCE sale of Belgian linen, denim and linen damask sets as low as $16 comp.; all wk. guar. 1701 E. Dearborn 5565. The Slip Shop, 36 S. State.

Designing and Embroidering

by expert at reasonable prices. Phone Hyde Park 2248. MADAM EMILE.

SLIP COVERS—SAVE 25% BY ORDERING your covers this week; 3 pc. sets as low as $12.50, including material; all work guaranteed. Phone Humboldt 4337. P. WOLF.

SLIP COVERS—2 DAY SALE; PRICES slashed to less than ½. Wk. guar. Spalding 0486.

WINDING AND REPAIRING OF LINEN and Net Lace. Art Shop, 2731 Lawrence-av. Ravenswood 2596.

BEAUT. HAND PAINTED PARCHMENT shades, any size, reas. Address N 148, Tribune.

SILK LAMP SHADE ON INSTALLMENT; will call at your home and design to harmonize with your furniture. Sun. 841 Belden.

SLIP COVERS MADE TO FIT, PINNED READY TO sew, 50c per yd. Ph. Lincoln 4717.

$30 SLIP COVERS THIS WEEK SPECIAL at $15. Phone Lincoln 4717.

BIG 3 DAY SLIP COVER SALE; $14 FOR 3 pc. set; all colors. Ph. Dearborn 6439.

$33 SLIP COVERS FOR $16; $48 3 PC. SET only $20; 2 day sale. Ph. Oakland 6090.

LADIES—MAKE YOUR DRESSES HERE; I instruct; reas. So Shore 4304.

STORAGE, CARTING, FORWARDING

STOP—LOOK—LISTEN—

Warehouse service, under state supervision. Lowest rates for storage and handling of chandise.

HERRMANN WAREHOUSE CO.

909 Bliss-st., Chicago. Phone Diversey 8947. Priv. switch track. C. M. & St. P. R. R.

PERSONAL.

PERSONAL—EMMA DONNELSSON OR ANY one knowing her whereabouts please communicate with Ruth Sundman, 1408 S. Main-st., Normal, Ill. Party last heard from 15 years ago, and that time resident of Chicago, Ill.

PERSONAL — INFORMATION WANTED about Morris Reed, employed bookkeeping division Marshall Field & Co. between Oct. 17, 1907, and June 13, 1908, and then living Commercial Hotel. Address T O 201, Tribune.

PERSONAL — LIBERAL COMPENSATION for information leading to present whereabouts of Charles R. Oschger, bank teller; strictly confidential. Address O 117, Tribune.

PERSONAL—WANTED—TO ADOPT BABY boy, 2 years, blue eyes, light hair; must be healthy and American; good home. Address H 589, Tribune.

PERSONAL—I WILL NOT BE RESPONSIble after this day for any debts contracted by any one but myself. MICHAEL SCHMITT, Kenilworth, Ill.

PERSONAL—IF PARTY WHO LEFT HORSE 6 weeks ago Sat. at 4540 Champlain-av. does not pay board bill forge will sell Monday at auction. J. KRASNOWSKY.

PERSONAL—HARRIET E. HONORE, FORmerly 4340 Sheridan-rd., or persons knowing her present address, please communicate with P 598, Tribune.

PERSONAL — IF MAXWELL CAR LEFT at 532 E. 39th-st. to be repaired is not called for within ten days same will be sold for charges.

PERSONAL—S. C. L.: WILLING TO MAKE any proposition agreeable for custody. Write fully with definite proposition; anything reasonable acceptable. JEWEL.

PERSONAL — IF WILLYS-KNIGHT CAR which was left at 3274 Fullerton-av. is not called for by January 31, 1922, same will be sold for charges and storage. H. C. Klenz.

PERSONAL—WANTED—ADDRESS OF NETtie St. John, formerly State and Van Buren. Address G Y 445, Tribune.

PERSONAL—WILL NOT BE RESPONSIBLE for debts contracted by any one but myself. ARTHUR L. MOYNIHAN.

PERSONAL—WILL ANY ONE KNOWING the whereabouts of Rosa Katolska please notify Lena Wfovensf, 1358 W. 22d-st.?

PERSONAL—WILL NOT BE RESPONSIBLE for any debts unless contracted for by myself. FRED G. ELSNER.

PERSONAL — MR. SCHAEFER, / BEN-DAY man, will benefit by addressing MAGILL-WEINHEIMER CO., 1322 S. Wabash.

PERSONAL—A. E. COOPER: PLEASE COMmunicate with your sister, D. M. Cooper, 1336 Shatto-st., Los Angeles, Cal.

PERSONAL—HOWARD C. TILTON: AUNT died in Detroit; left you money. See Alta, with Mrs. Baker, Palmer House, Chicago.

PERSONAL—WANTED TO ADOPT, BABY boy or girl; good home. Address H 414, Tribune.

PERSONAL—HATTIE; WON'T YOU PLEASE return? Letters at P. O. C. W. H.

PERSONAL—WANT TO ADOPT BOY 2 TO 6 mos. old. Address P 479, Tribune.

PERSONAL—WANT TO ADOPT HEALTHY baby. Address J O 198, Tribune.

PERSONAL—JOHN MAC: WOULD LIKE TO see you. Call Diversey 4906 P.

PARCEL POST AND EXPRESS.

DO YOU WANT A FINE FOUNTAIN PEN.

FREE!

A beautiful self-filling FOUNTAIN PEN given absolutely FREE with every $10 purchase at our new cigar counter during this sale. This is your opportunity; take advantage of it. Just glance at some of the bargains: A $2.25 stopping machine for only $1; Henry Clay cigars, 10c straight size, 14 for $1; box of 100, $7; Camels, Lucky Strike cigarette carton of 10 packs, only $1.55. BUY NOW. DON'T be sorry.

IMPORTED MEAT CHOPPER . . $3.89

REGULAR PRICE, $5.00.

A new, high grade meat chopper manufactured on the principles similar to our special fruit crusher. The finest chopper on the market. Clamps onto table or shelf. It is brightly tinned inside and outside. All parts are interchangeable with standard machines. The knife and plates are drop-forged from the finest quality of tool steel that is procurable, being manufactured to the highest point of accuracy, and are exceedingly polished.

$2.25 Capping Machine, $1.00

A substantial, well built machine of malleable iron, will cap pint and quart bottles with little effort. The machine is guaranteed to hard wear and will last you a lifetime. It formerly sold for $2.25, but at this sale we are pricing it at $1 [only 1 machine allowed to each customer].

FREE CATALOG

Complete Line of Cigars, Etc.

Non-intoxicating Vermouth,

French or Italian type, 30-oz. bottle, $1.29.

CAPS, very best composition double lacquered lettered caps, 30c gross, 10 gross $2.50

PURITY ROOT BEER EXTRACT, 4-oz. bottle, enough to make 10 gals. of delicious, creamy root beer. Regular 50c seller. Special this week, with this ad. .25

CIGARS. Special for this week only. Henry the Fourth, regular 10c straight size, 14 for $1; box of 100 ..... 7.00

CIGARETTES. Lucky Strikes, Camels, Chesterfields, 17c per pkg. Carton of 10 pkgs. .....

GUM—Spearmint, Yucatan, and Juicy Fruit, 5 for 10c; 20 pkgs. 1.55

PURITY MALT EXTRACT CO.

Joe Grein and J. Pahls.

43 years in business at this corner.

130 W. Randolph, Chicago.

PHONE MAIN 0084.

Dealers and Agents Wanted.

OPEN EVERY DAY, INCLUDING SUNDAY AND HOLIDAYS. UNTIL 11 O'CLOCK.

SMOKE ON ME—FREE.

I want to send free to every chronic pipe smoker in the country a good, big, generous sample of my pure, sun cured, nature flavored Old Green River Pipe Tobacco. No money to pay. If you are a tobacco crank all the better. Try the pure stuff. No syrup, flavoring or dope. After you try it FREE I'll show you how to cut your smoke bill one-half and get more pipe joy. Just send name and address, and say whether you want mild, medium, or strong. PETE MOBERLY, Box 815, Owensboro, Kentucky.

RHEUMATISM, LUMBAGO,

RELIEVED INSTANTLY.

WONDERFUL POSITIU Liniment will do it. Money back if you get no relief. Get it from your druggist, or sent postpaid for $1.00.

POSITIU CO., NOT INC.

220 N. State-st. CHICAGO, ILL.

CHEESE.

We deliver, postpaid, to you anywhere and guarantee the quality at following low prices: Swiss cheese, fancy, large eyes, 5 lbs., $2.10. Brick Cream cheese, fancy, 5 lbs., $1.80. Fancy American, any yellow or white, 5 lbs., $1.60. PURITY CHEESE CO., 3330 Lincoln-av., Chicago.

JUST-LAID EGGS.

Clean, fresh, newly laid eggs, from clean fed hens. Let us supply you regularly with a dozen. In sanitary cartons. By parcel post JAMES FARMS, Fort Atkinson, Wis.

SEWING AND CROCHET BASKET, PEDESta style, artistic cretonne while enamel or oak stain combination. IDEAS FOR GIFTS OR PRIZES. Serviceable. 18 in. high, $1.25. Henry I. Leviton, 19 S. Wells.

DELICIOUS WHITE STRETCHED HONEY [Granulated] 14 pounds $2.60; 5 pounds American cheese, $1.95; 5½ pounds brick cheese, $1.89. Prepaid to Chicago. E. U. ROSE, Monroe, Wis.

LION SHOE CREAM POLISHES AND PREserves all colors of leather shoes; p. p. 25c. Fick's Shoe Polish Co., 19 E. So. Water, Chgo.

EGGS FROM HENNERY TO YOU, 3 DOZ. in 12 doz. lots, 55c a doz. prepaid. Sec. Whitehall Poultry Assn., Whitehall, Mich.

CLUB AND ASS'N MEMBERSHIP.

FOR SALE—MEMBERSHIP RIDGEMOOR Country Club; dues paid to May, 1922; price reas.; will consider trade for Evanston Golf Club. Address P 275, Tribune.

RIDGEMOOR COUNTRY CLUB MEMBERship; make bona fide offer only. L. W. Ernst, phone Lincoln 4302.

INTERWOOD COUNTRY CLUB membership; reasonable basis; state full particulars. Address T O 260 Tribune.

FOR SALE — MEMBERSHIP BEVERLY Country Club. Address P 276, Tribune.

MEMBERSHIP CALUMET COUNTRY CLUB; must sell at once. Address K K 63, Tribune.

PLUMBING, HEATING & FIXTURES.

ONLY HOUSE SELLING GUARANTEED plumbing, heating supplies to all. Send for catalogue. B. Karol & Sons Co., Kedzie-Polk.

FOR SALE—SHERMAN BATH TUBS WITH fittings. 231 S. Wells. Harrison 1055.

POSTAGE STAMPS, COINS, ETC.

FOR SALE—FINE COLLECTION 20,000 stamps; sell whole or part. Address T O 385, Tribune.

WILL PAY CASH FOR OLD COLLECTION of postage stamps. Evanston 0285.

MUSICAL INSTRUMENTS.

SLIGHTLY USED PIANOS

Special pricings to effect immediate clearance. Extraordinary opportunity to buy a fine piano. Carefully overhauled and rebuilt; these instruments present unusual values to seekers of a substantial gift for the home.

USED UPRIGHT PIANOS.

Bradley, rosewood	$125
Singer, walnut	135
Schubert, oak	145
Singer, mahogany	150
Decker, mahogany	160
Chippendale, mahogany	175
Decker, walnut	193
Leland, walnut	200
Ellington, oak	225
Miller, mahogany	250
Storey & Clark, mahogany	275
Bal(win, mahogany	300
Washburn, mahogany	325
Knabe, rosewood	350
Chickering, mahogany	375
Lyon & Healy, mahogany	400
Stelnway, mahogany	500

USED GRAND PIANOS.

Lyon & Healy apartment grand, mahog.	850
Meyer, mahogany	575
Bauer, mahogany	625
Kimball mahogany	693
Mason & Hamlin, ebonized	1000
Steinway, mahogany	1250

USED PLAYER PIANOS.

Krell, mahogany	300
Cable-Nelson, mahogany	400
Steck, mahogany	550
Weber, mahogany	650

LYON & HEALY,

Wabash-av. at Jackson.

OUR BIGGEST CUT PRICE SALE.

SAY IT WITH MUSIC.

Victor, model X, 20 records ..... $ 60.00
Brunswick, model 107, 18 records 70.00
Brunswick, model 210, 22 records 95.00
Sonora Minuet, 24 records 125.00
Victor, model XIV, 20 records 175.00

Other sets as low as $25.

Money Gladly Refunded.

GATTONOLA CUT PRICE PHONOGRAPH CO.

734 N. State. Open eve.

PIANOS—CHICAGO AGENCY FOR TWO Eastern Piano manufacturers of national reputation will sell demonstrating instruments of standard price at unusually low prices to make room for 1922 styles. No Piano older than sixty days. This opportunity to buy once but once a year. This sale should be of particular interest to music teachers. Address J G 370, Tribune.

BABY GRANDS, $545.

DEALERS OR PRIVATE PARTIES.

8 BRAND NEW $975 grands received too late for Christmas. Must have room. Closing out at $545; mah. cases, 5 ft. size; one of the oldest and BEST KNOWN makes. Call WHOLESALE OFFICE, 604 Republic Bldg., State and Adams.

$800 ANGELUS PLAYER, MAH., GOOD cond., incl. 60 rolls of music and bench, $250; fine Conover player piano, $225; new guar. player piano now in loop studio, $295; second hand pianos sold very cheap; terms if desired. CARL ANDERSON, 36 S. State-st. Rm. 1202, American Bldg. Central 0202.

PLAYER PIANO—$140.

Beautiful Gulbransen, 88 note player action, bench and 70 rolls; will take $140 month to good party for this bargain, in storage at 3519 Lincoln-av. Open till 9 p. m.

SONORA.

Clear as a bell. Plays all records. Call and hear it. Sonora portable, $50.

P. S. SOPPORD, Republic Bldg.

ADAM SCHAAF PLAYER PIANO, 88 NOTE, mahogany case, slightly used, fine tone, guaranteed, including bench, cabinet, and fifty rolls of music, $475. Terms. ADAM SCHAAF, 319-321 S. Wabash-av.

VICTOR VICTROLA, SIZE 14 OR 16, WANTed, with records; must be in A1 condition; will pay cash. Address Lock Box 394, Walkerton, Ind.

SACRIFICE BEAUTIFUL APT., MAHOG. Grand piano; like new [in storage], or exch. for upright player. Address M 541, Tribune.

ELEGANT QUEEN ANNE PERIOD CONsole phonograph with records, has exquisite tone, cabinet in design with artistic lines; will sacrifice. Buckingham 2394.

BEAUTIFUL $250 CONSOLE STYLE PHONOGRAPH, USED 6 MOS., WILL ACCEPT FIRST REASONABLE OFFER. IRVING 4632.

BRUNSWICK.

$150 SIZE, CHEAP FOR CASH.

3119 LINCOLN-AV.

VERY BEAUTIFUL MAHOGANY PLAYER piano, bench, cabinet and 50 rolls, like new, $385. MISS NELSON LAMPERT, 4630 Beacon-st. Ravens. 0320.

WILL SACRIFICE $750 BALDWIN ILLINGton player piano for $350, including about 600 rolls. Must sell at once. Wellington 3891.

VICTOR VICTROLA XI, A1 CONDITION; reasonable. Call Sunday or evenings. Lincoln 2882. MR. DINGLE.

WE BUY, SELL AND EXCHANGE ROLLS; 88 and 65 note. STANDARD MUSIC CO., 183 N. Wabash, cor. Lake.

A BEAUTIFUL TONED VIOLIN, INCL. BOW and case, worth $100. Will sacrifice $50. Room 1107 Republic Bldg.

THREE WONDERFUL VIOLINS FOR SALE —Big sacrifice. WARD BAKER, 5006 Michigan-av. Tel. Kenwood 9217.

SAXOPHONE, C MELODY, SILVER WITH case; true tone; fine condition; $90. Willmette 1003.

FOR SALE—UPRIGHT PIANO, CHEAP. A1 condition; solid hand carved mah. Ph. Wells 5345 or call 3741 Bluffield-av.

$295 FOR STEINWAY PERF. COND. other splendid used pianos, $75 up. KROEGER & SPOFFORD, 730 Republic Bldg.

PHONOGRAPH VICTORY $235, VICTROLA style; perfect condition; 2 months old. 52 s. records, $65 cash. 5965 S. Halsted.

LARGE SIZE $300 MODEL PHONOGRAPH, $50, with 38 selections records; like new; all records. 2205 Madison-st.

PRIVATE PARTY WILL SAC. LGE. CAB. phono. with rec., $75. MENARD, 734 S. Kedzie-av.

FINE MAHOGANY PLAYER PIANO, PLAYS 88 note music rolls, reduced price $225. CENTRAL PIANO CO., 202 S. Wabash-av.

BUESCHER SAXOPHONES, CONTURIER band inst., clarinets. Brooks Band Service, 320 S. Wabash-av. Harr. 1909.

PIANO—NEED MONEY; HAVE UPRIGHT piano; will make great sacrifice for cash. Sheridan 4290.

WILL DISPOSE OF BEAUTIFUL ADAM Schaaf oak piano; make offer. Call Sat., Sun. or eves. L. Brown, 3933 Lexington-st.

BABY PIANO, $200; EXcellent tone and appearance; or will rent to careful person. Dorchester 3190.

WANTED—OAK VICTOR VICTROLA, GOOD condition, cheap, cash; no dealers. Phone Chesterfield, 0489, 833 E. 90th-pl.

$55 WILL BUY BEAUTIFUL, LATEST style $300 size console phonograph, 28 selections records, 2345 Indiana-av.

WILL SACRIFICE $850 WAL. PLAYER PIano, bench, rolls; also wal. vict. and furn. like new. 2d floor rear. 2d.

DON'T TRADE YOUR GOOD PIANO; HAVE player built in it; 65 note player changed to play 88. Address P 105, Tribune.

DRUMS—COMPLETE SET OF TRAPS, LIKE new. Bargain. Randolph 1605.

PLAYER PIANO, MAHOGANY, AND ROLLS to sell or rent. Superior 1654.

$150 FOR BUSH & GERTS UPRIGHT $450 piano, good condition, 1304 School-st.

APOLLO FOR LATEST IMPROVED, bargain. Call Edgewater 4278.

VICTOR VICTROLA, SIZE 14, $165 CASH. Edge. 2332.

NO. 10 VICTOR VICTROLA. LIKE NEW; will sacrifice. Land, 364 E. 53d-st., 2d.

BEAUTIFUL MAHOGANY PIANO. $160 OR best cash offer. Kildare 2678.

PIANO, BEAU. MAHOG.; ALSO PHONOgraph. 3175 Belmont, 125 Bres. 2454-J.

$80 WILL BUY $150 VICTOR VICTROLA. 4223 N. Oakley-av. Juniper 1851.

CHICKERING PIANO, DARK MAH., CHEAP for cash. 2817 Mildred-av.

$1,950 STEINWAY PARLOR GRAND FOR $1,250. Address K J 253 Tribune.

$125 PHONOGRAPH, $65; REAL BARgain. Sherwil Hotel, 4557 Sheridan-rd.

FOR SALE—EXCELLENT $100 VIOLIN, very cheap. Address P 237, Tribune.

WANTED—VICTOR VICTROLA, MAH. WILL pay up to $75. Midway 3173.

100 YEAR OLD ITALIAN VIOLIN, WITH bow and box, $25. Storage, 3056 Madison.

FOR SALE—PIANO. INQUIRE 2307 THOMson-st. Phone Humboldt 8979.

HAVE YOUR 65 NOTE PLAYER CHANGED into 88. Baker, Nevada 3708.

$55 BUYS LARGE PHONOGRAPH AND records, slightly used. 2823 N. Sawyer-av.

MAHOGANY UPRIGHT PIANO; PHIV. party, Irving 9546.

BEAUTIFUL UPRIGHT PIANO CHEAP FOR cash. SMITH, 1207 Morse-st.

BARGAIN—BEAUT. WALN. PLAYER. 2528 N. Monart-st., near Logan-blvd.

$85 WILL BUY MAHOGANY PIANO, LIKE new. Call Mon. 149 W. 31st-st., store.

VALUABLE PHONOGRAPH AND VIOLIN will sell very cheap. Midway 3741.

LARGE MAH. PHONO., $139. LIKE NEW; also other furn.; bargain. Well. 8129-J.

FOR SALE—NEW VICTOR MAH. VICTROLA, large size, and records. Well. 3555.

PIANO, UPRIGHT, CROWN MAH.; GOOD cond.; $140. 6438 Cottage Grove.

$350 BUYS USED STEINWAY PIANO, $10 monthly. 5081 Broadway.

FOR SALE—PLAYER PIANO, BEST OFFER takes it. PASHER, 215 State-st.

WANTED TO BUY PIANO, CHEAP FOR cash. Address N 145, Tribune.

SAXOPHONE, C MELODY; CASE; VERY reasonable. 3340 Berwyn. Edge. 3378.

FOR SALE—ALMOST NEW APOLLO PIANO player. Ph. Park Ridge 2103. Sacrifice.

KINGSBURY EBONY UPRIGHT PIANO, $100. Phone Went. 4881.

EVERETT UPRIGHT PIANO ATTACH. 6356 Minerva, 3d apt. Hyde Park 6905.

FOR SALE—A1 UP

SITUATIONS WANTED—MALE.

Accountants and Auditors.

SITUATION WTD — AUDITOR AND AC COUNTANT.
Seventeen years' experience.
INCOME TAXES. ANNUAL REPORTS. Cost Installation. Public Accounting, many lines. AUDITOR. Large Corporation; Hotel, Accurate, Faithful, Conscientious. Desires early connection in Chicago. Best of references as to Character and ABILITY. Address O 403, Tribune.

SITUATION WTD—SYSTEMS INSTALLED, audits, income tax, financial statements; evenings, Saturdays and Sundays; reasonable rates; hourly or contract. Phone Irving 9145 or address N 313, Tribune.

SITUATION WTD—C. P. A. WILL ACCEPT A few small assignments for reconstruction of accounts at rate one-half the usual charge. LOCKYARD, Harr. 5727 for appointment.

Executives and Managers.

SITUATION WTD—HAVE YOU A BUSINESS THAT NEEDS A REAL PRODUCER MORE THAN MONEY? As a high salaried sales executive I want to co-operate with a trustworthy and reliable business man in building a business. The man whom I will associate with must be tactful and a leader. The business must be of such a character as to require limited financing at the start and yet have sufficient future possibilities to compensate for sacrifice I am prepared to make. No schemes or get rich quick plans considered. Give references and full details in reply. Address P 537, Tribune.

SITUATION WTD—THOROUGHLY EXPERIenced accountant, especially well equipped to handle federal taxes without outside assistance, having handled many important tax cases for the income tax bureau. Personally am an industrious worker, capable of producing results from my own efforts, as well as from my employes. I am sure I can interest you and after an interview you would not feel that your time had been wasted your time. Address J 488, Tribune.

ADVERTISING MAN WHO GETS RESULTS

Seeks connection. Young, aggressive and ambitious. Good copy writer with comprehensive knowledge of advertising and merchandising principles. Knows art work, engraving and printing. Address P 134, Tribune.

SITUATION WTD—TO REPRESENT MANufacturer's line of merchandise on brokerage basis, or otherwise, by successful "go-getter," with large clientele among furniture and hardware merchants in the northwest; am well versed in selling goods and will not consider selling anything worth less than $6,000 per year. What have you to offer? Address O 133, Tribune.

ADVERTISING EXECUTIVE

With sales experience; thoroughly seasoned; has originated and executed national advertising and sales promotion campaigns, writing copy, making layouts; competent to handle large department where experience, hard work and ability will have ample scope. Address O 214, Tribune.

Advertising—Sales Building.

Keen alert executive; unusual creative ability; space, direct mail; sound merchandising ideas; thorough knowledge of printing, engraving and lettering; position quickly available for growing manufacturer, agency, printing house. Address J 489, Tribune.

EXECUTIVE.

I want to show results, not make promises; broad experience in management covering ten years; I wish to connect with a successful man who is thinking of retiring in a few years, to take the load off his shoulders and prove myself capable of carrying on as manager or partner. Address O 384, Tribune.

HIGH GRADE MAN

Having a wide knowledge of raw and finished materials and equipment desires new connection; widely traveled and extensive sales and mfg. exp. among technical trades; quick adjuster of conditions; moderate salary not material. Address N 104, Tribune.

SITUATION WTD — TO ASSUME RESPONsible executive position, in full charge of your office, including cost and general accounting, auditing, systems, etc. Experienced am middle aged, well educated, and by experience am fully capable of producing excellent results; at mfg. concern preferred; starting salary $4,200. Address P 149, Tribune.

AUTOMOBILE SALES

Executive or branch manager, with excellent record and large clientele in Chicago, desires connection with well rated manufacturer or dealer; can produce results; highest class of excellent results. Address P 508, Tribune.

SITUATION WTD—MAN 30 YEARS OLD, several years' experience as superintendent of manufacturing plant, wishes to locate with growing concern; references of effort will be appreciated; moderate salary considered if chance for advancement and development is presented. Address N 132, Tribune.

SITUATION WTD — MAN OF 26, NOW EMployed as asst. sales mgr. and private secy. to president of mfg. concern, desires a permanent position where ability, work and results are rewarded; educated, pleasing pers., of high character, high press sales, good organizer; single; will travel; A1 ref. Address O 340, Tribune.

EXECUTIVE ACCOUNTANT.

An office executive and organizer, now employed, possessing complete knowledge of all branches of accounting and up to date office methods, desires change; can produce results efficiently, promptly and harmoniously. Address P 594, Tribune.

Display Advertising Man,

thoroughly experienced, wants position on small city daily in middle west, to handle number of accounts, write copy, solicit, etc., and be trained for available now. Address T O 301, Tribune.

LOST MONEY—FOUND.

MR. EXECUTIVE.
I collect "musty" notes which have been tucked away in your "strong box" for years. Proposition free. No obligation. Address O 387, Tribune.

SITUATION WTD—EXECUTIVE OPEN FOR engagement; expert in organizing, accounting and sales; can be secured at high standard of efficiency in large organization, or will take business not producing satisfactory results and make it produce. Address M 473, Tribune.

ALL AROUND EXECUTIVE.

Thorough knowledge office routine, experienced purchasing, sales, correspondence, bookkeeping systems, clean record; neat, tactful; age married. Address P 508, Tribune.

SITUATION WTD—ADVERTISING, SALES, promotion; experienced, well educated man, 29 yrs. of age; possessing initiative, originality and push; capable copy man and correspondent; excellent ref. Address M 480, Tribune.

EXECUTIVE.

Middle aged law college grad. with 20 yrs.' law practice, incl. 4 yrs. gov. representative and 10 yrs. corp. law, moving to Chicago. Address N 451, Tribune.

SITUATION WTD — A YOUNG MAN, 23 years old, possessing adaptability, diplomacy, initiative, nerve, ability to grasp details, not afraid of responsibility; would make a good assistant to a busy executive. Address N 135, Tribune.

SITUATION WTD—YOUNG MARRIED MAN, clean cut and of excellent personality, desires lucrative position in good sized, aggressive bank; an expert bank man; now employed in staff of bonding department of large public accounting company. Address P 525, Tribune.

ADVERTISING MAN.

Young; experienced in direct by mail and catalog advertising, wholesale and retail, forceful copy writer; make effective layouts; real business getter. Address O 337, Tribune.

PRINTING EXECUTIVE.

20 yrs.' practical exp. in all depts. of job and publication work both as owner and supt.; desire position as supt. or foreman; connection. Address O 478, Tribune.

SALES EXECUTIVE

looking for good proposition to sell personally or will organize sales force. 32 years; married. 5441 Lake Park-av. Hyde Park 2000.

FINANCIAL EXECUTIVE

Adviser, 11 yrs.' exp. in commercial credits and financial work in executive capacity, age 32, married. Address J H 302, Tribune.

SITUATION WTD—MAN OF EXECUTIVE ability, congenial, personality, and a result getter, is desirous of a connection in large office where broad business experience is needed. Address P 107, Tribune.

SITUATION WTD — TECHNICALLY trained executive, exp. in shop and office management, production, cost, and systematizing work; open for engagement Feb. 1. Address P 108, Tribune.

ARE YOU LOOKING FOR

a capable office man, college grad., with 6 yrs. experience, knowledge of accounting and R. R. office work? Address O 287, Tribune.

SITUATION WTD — ADVERTISING SALES promotion manager; proven ability, wants Chicago connection; college education; 8 yrs. training and experience in resultful advertising; for details address H A 11, Tribune.

SITUATION WTD—EXP. SALES AND ADV. mgr., can start or run sales or mail order dept. or business; $200 minimum plus com. Address N 542, Tribune.

SITUATION WTD—EXPERIENCED OFFICE mgr., acct., auditor; marr. man, 35, with initiative and judgment; A1 ref. Address P 252, Tribune.

SITUATION WTD—JOBBING AND WHOLE. sale clothing credit and collection man, 5 yrs. exp., age 32; sal. $40. Address O 446, Tribune.

SITUATION WTD—TECHNICAL ENG. UNIversity training, 4 yrs. mfg. and building exp., 2 yrs. a specialty as seaman and office engr. What have you? Address O 229, Tribune.

SITUATION WTD — SALES ENGINEER; tech. college grad., long exp., available Feb. 1; solicits personal interview. Address P 382, Tribune.

SITUATION WTD—TRAFFIC MANAGER with practical and technical knowledge desires position with an industrial concern. Address P 582, Tribune.

SITUATION WTD—HIGH GRADE ACCOUNtant desires heavy engagement as auditor, office management or other executive work. Address O 462, Tribune.

SITUATION WTD—BANK OR MTG. BANK, over 14 years' real estate loan experience; know values and can handle all details; age 35. Address O 232, Tribune.

SITUATION WTD—OFFICE MGR., AUDITor, or expert at public acct. exp.; legal training. Address O 178, Tribune.

SITUATION WTD—PRINTING SUPERINtendent wishes to make change; A1 recommendations. Address H 474, Tribune.

SITUATION WTD—EX MANAGER BANK, collections and sales, trust position 43 yrs. ref. Address O 513, Tribune.

SITUATION WTD—LAWYER, 35, ATT'Y, corresp., coll. mgr. Address O 139, Tribune.

SITUATIONS WANTED—MALE.

Executives and Managers.

ADVERTISING AND SALES MANAGER.

Successful record in organizing, training, and handling large sales force selling advertised and nonadvertised products.

Thorough knowledge merchandising. Intimate acquaintance wholesale and retail trade conditions in the principal markets.

Has acted as advertising director of well known corporation, in control large appropriations for national advertising, direct advertising, and dealer's helps. Experienced in advertising agency work.

At present employed, but opportunity limited. Address O 84, Tribune.

BANKER.

Young man with many years' banking experience wants position as asst. cashier, auditor, or general bookkeeper in reliable bank. A man that will help you, that has pep and is not a clock watcher. Reasonable salary. Address O 523, Tribune.

SALES EXECUTIVE.

Fifteen years' experience as branch manager and sales executive with two of the largest manufacturers in their lines. Accustomed to meeting big men and closing big deals. Can select, train, and develop salesmen.

Now located in the East; I desire to return to Middle West; married, Christian, clean record, exceptional business references.

Salary $6,000, with an opportunity of earning more based on increased profits I may produce. Address O 255, Tribune.

SITUATION WTD — MILLINERY BUYER, 1 mgr., 15 yrs.' exp. with large dept. store. Address H 460, Tribune.

Salesmen, Solicitors, Etc.

SITUATION WTD — SALESMAN, AMBItious, energetic and with proven ability selling special lines to the hardware, agricultural implement and garage trade; have had 10 years' selling experience to the trade in Illinois and southern Wisconsin territory; can furnish best of references of past employers. Address P 468, Tribune.

SALESMAN,

Now employed, but desiring for personal reasons to locate in Texas, will consider handling a reputable product on commission basis; thoroughly experienced in road and city work; excellent references. Address H A 59, Tribune.

WANT STOCK OR BOND

Issue to place with country clients; must be meritorious. Address O 448, Tribune.

SITUATION WTD—SALESMAN OF ABILity, having large following with farmers, elevator, lumber and building material dealers on northern Illinois and southern Wisconsin territory, would like to connect with reliable manufacturer; have had 5 years' selling experience and 10 years on above territory; can give the best of references from former employers. Address P 469, Tribune.

SITUATION WTD—SALESMAN-ACCOUNTant, age 42, 5 years' specialty selling exp., acctg. exp. as chief acct. and asst. N. Y. office mgr. large corp. with 40 branches. Well educated. Understand German. Best ref. Address P 586, Tribune.

SECURITY SALESMAN

will get money for high class, clean, attractive issue; state nature of proposal to save our time. I have plenty of money to finance myself. Address J 594, Tribune.

SITUATION WTD—AS SALESMAN; MAN over 30, over 5 years' experience selling wrap, paper, toilet, jar rubbers, dishes, and kindred lines to jobbers, desires connection with manufacturer or manufacturer's agent. Address P 224, Tribune.

SITUATION WTD—EXPERIENCED ROAD salesman employed, desires change to city terr. account personal reasons; 28, worker, producer; consider only legitimate line; fair salary plus comm. basis. Address H A 34, Tribune.

SITUATION WTD—SALESMAN; 12 YEARS' successful record in U. S. and Latin American countries; speaks Spanish and German; age 31; single; want position with responsible house; foreign or domestic territory. Address P 247, Tribune.

SITUATION WTD—MIDDLE AGED, RELIable, steady man, now employed as a shoe salesman, desires position with wholesale shoe house; reasonable wages. Address P 548, Tribune.

STOCK SALESMAN

With country clientele of investors covering large territory wants good stock issue to sell. Address P 280, Tribune.

STOCK OR BOND

issue wanted by salesman; 8 years' experience; comm. basis; have established clientele. Address G 111, Tribune.

SITUATION WTD—CAPABLE SALESMAN desires to represent responsible commercial house; no bonds or real estate; willing to learn line at own expense; best references. Address N 81, Tribune.

SITUATION WTD—SALESMAN, AMBITIOUS, energetic, with 8 yrs.' successful road experience, desire to represent reliable concern; city or travel; salary and commission; best reference. Address N 185, Tribune.

STOCK SALESMAN

Can raise money for good project. Rich clients; quick results. Address P 258, Tribune.

CHINESE INTERPRETER,

American, white as salesman or agent for laundry supplies, etc.; 10 yrs.' exp. among natives. Address J 507, Tribune.

BOND OR STOCK

Issue wanted to sell country clients, commission basis; 5 years' exp. Address P 96, Tribune.

SITUATION WTD—AS SASH AND DOOR OR lumber salesman, to local builders; married; age 32; experienced both in building line and selling. Address O 160, Tribune.

SITUATION WTD—RIVETER FOR LARGE corporation desires to make a change; would like selling proposition. Address O 213, Tribune.

STOCK SALESMAN

wants good investment to sell established clientele. Address D 12 34, Tribune.

SITUATION WTD—SALESMANAGER OF ABILity, capable of handling any sales position for Chicago and Central States; highest credentials. Address N 376, Tribune.

SITUATION WTD—KEEN YOUNG STEAM engineer with sales experience wants mechanical line or specialty. Address P 129, Tribune.

SITUATION WTD—YOUNG MAN, MARRIED, sales and executive experience; have career and connection with reliable financially responsible firm. Address O 338, Tribune.

SITUATION WTD—1ST CLASS SALESMAN, responsible, wants to represent mfr. in Los Angeles and vicinity; highest refs. P. W. Norton-av., Hollywood, Cal.

SITUATION WTD—SALESMAN OF ABILITY and standing desires to represent factory with large output. New York or western territory. Caldwell, 803, 110 W. 40th-st., N.Y.

SITUATION WTD—HIGH CLASS MAN, AGE 30, desires position with dealer; security, merit; salary or comm. Address P 116, Tribune.

SITUATION WTD—AMBITIOUS, MARRIED, exp. in mechanical and electrical lines; best references. Address P 221, Tribune.

SITUATION WTD—SALESMAN, WITH RESponsible mfr.; salary, expenses, plus commission. Address P 142, Tribune.

SITUATION WTD—BY GROCERY SPECIALty salesman; 5 yrs.' exp., city, road; whole sale retail. Address O 343, Tribune.

SITUATION WTD — PHARMACEUTICAL salesman having 10 yrs. exp. desires city work; no traveling. Address O 402, Tribune.

SITUATION WTD—SALESMAN, INSIDE; 4 yrs.' exp.; age 24. Address N 138, Tribune.

SITUATION WTD—10 YRS.' EXP. SELLING jobbers and dealers. Ph. Oak Park 3924J.

Professions and Trades.

SITUATION WTD—AGE 23, I WISH WORK where I can learn a trade or business, try anything. Address P 595, Tribune.

SITUATION WTD—LINOTYPE M.-O.; GOOD CLEAN shop; UNION; $60. ADDRESS O 150, TRIBUNE.

SITUATION WTD — AUTO REP. DONE IN own gar.; expert mach. B. M. Mietzel, 4423 Lowell-av. Irving Park 1200.

SITUATION WTD—PRINTER, 3 YRS. EXP., all around, small shop or private plant preferred. Address O 93, Tribune.

EXPERIENCED WOMAN WISHES POSITION as beginner, eager to learn trade; No. Side pref. Graceland 1598.

SITUATION WTD—FIRST CLASS GORDON draftsman; run Millers; cut stock; reliable. Address O 447, Tribune.

SITUATION WTD—YOUNG MAN WITH 3 years' experience in printing office. Address P 262, Tribune.

SITUATION WTD—ALL AROUND MACHINist, maintenance work, millwright, carp., 12 yrs. exp.; married Juniper 7662.

SITUATION WTD—EXPERIENCED MARried, 8 years' exp., wants steady job, not big pay. Address P 342, Tribune.

SITUATION WTD—EXPERIENCED AND CUTTER on ladies' and children's dresses; sales work for spare time. Address L 67, Tribune.

SITUATION WTD—GARAGEMAN, FOREman, floorman; 10 yrs. exp.; steady. Call Calumet 5053, room 324 Hotel Sawyer.

SITUATION WTD—MECHANICAL DRAFTsman, 12 yrs. exp., tech. edu. Phone Austin 2711.

SITUATION WTD—EXPERIENCED BUTCH. and desires heavy engagement as auditor, office management or other executive work. Address O 462, Tribune.

SITUATION WTD—BANK OR MTG. BANK, over 14 years' real estate loan experience; know values and can handle all details; age 35. Address O 232, Tribune.

SITUATION WTD—OFFICE MGR., AUDITor, or expert at public acct. exp.; legal training. Address O 178, Tribune.

SITUATION WTD—PRINTING SUPERINtendent wishes to make change; A1 recommendations. Address H 474, Tribune.

SITUATION WTD—EX MANAGER BANK, collections and sales, trust position 43 yrs. ref. Address O 513, Tribune.

SITUATION WTD—LAWYER, 35, ATT'Y, corresp., coll. mgr. Address O 139, Tribune.

SITUATIONS WANTED—MALE.

Professions and Trades.

FITTER AND TAILOR.

Man with 23 years' experience in the manufacturing of men's clothing in dept. store and clothing line; at present employed but opportunities limited; excellent references. Address N 134, Tribune.

SALES ENGINEER.

Mechanical and sales engineer, employed, wants larger field. Have large acquaintance, years of experience; reliable; high pressure; good record. Address J 531, Tribune.

SITUATION WTD — BY MAN, 35 YRS. OF age, married, with wide experience in the building line; desires the position as general or carpenter foreman with housing or flat building corporation; frame of brick. Address O 240, Tribune.

SITUATION WTD—BY PAPER CUTTER, 20 yrs.' exp. in pressroom and binder on commercial job and label work, with executive ability to take charge as working foreman. Address M 539, Tribune.

SITUATION WTD—CUTTER, AGE 36, AS order marker, pattern grader or floor hand; 13 years with same social order tailors, 6 years designer and foreman. Address O 198, Tribune.

AUTO MECHANIC

With 10 yrs.' experience on machine tools, wants opportunity in auto repair shop or garage; excellent ref. Address O 55, Tribune.

SITUATION WTD — MILLWRIGHT AND carpenter, first class; with years of practical exper. handling work and men, wants steady position as foreman with Chicago firm; good refs. M. FINK, 6618 S. Peoria-st.

SITUATION WTD—CIVIL ENGINEER, UNIversity graduate, 12 years' practical training in drainage and railroad work; expert topographical surveyor and draftsman. Address P 508, Tribune.

SITUATION WTD — TINNER; MAINTEnance; some exp. on rep. auto radiators, gas tanks and machine shop. Address P 500, Tribune.

SITUATION WTD—MECHANIC, 7 YRS.' GArage, road service and mach. shop exp.; anything; day or night. Address O 550, Tribune.

SITUATION WTD—TWO YOUNG, ALL around newspaper and magazine men desire connection with some publication. Address N 513, Tribune.

SITUATION WTD—MAN, 24, TECH. TRAIN. 6 yrs.' eng. exp.; drafting, design, est. and sales; conc. and steel. Address N 373, Tribune.

SITUATION WTD — EX-PURSER, HOTEL inspector; single, 43 years; desires suitable position; employment; 6 languages; ref. Address O 502, Tribune.

SITUATION WTD—PRESSROOM FOREman; working; high class; black and colors; med. size; nonunion. Address P 131, Tribune.

SITUATION WTD—DESIGNING ENGINEER, des. pos.; 10 yrs.' exp. on tools and spl. machy.; tech. grad., pract. shop, exper.; future, not sal., import. Address O 319, Tribune.

SITUATION WTD—BY EXPERT CUTTER of women's and misses' dresses; employed; wishes congenial situation with gentile house; satisfaction assured. Address H 482, Tribune.

SITUATION WTD—AS MECHANIC'S ASST. N. Y. office mgr. large corp. with 40 branches. Well educated. Understand German. Best ref. Address P 586, Tribune.

SITUATION WTD—CARPENTER, REPAIR or remodel; day or cont.; low price. Address P 347, Tribune.

SITUATION WTD—BY CARPENTER, AS maintenance man in hotel, apt., office or factory; 27 yrs. exp. Address P 210, Tribune.

SITUATION WTD — PAINTER, PAPER hanger; all around; hotel, institution; steady man. Address O 349, Tribune.

SITUATION WTD — GOOD SECOND MEchanic in auto repair shop or garage; good refs. JOS. ANNAN, 430 Hein-pl.

SITUATION WTD—DETAILER AND BILLer, mill work, middle aged, exp. take off quantities, some social hours. Address P 588, Tribune.

SITUATION WTD—ELECTRICIAN, EXPERIenced in house wiring; willing to start as helper. Address M 482, Tribune.

SITUATION WTD — MOTOR TRUCK MEchanic 10 years' exp. AL. VAN DEMERKT. Went. 6133.

SITUATION WTD — BY ENGINEER AND house maintenance man in low pressure plant. Address P 407, Tribune.

SITUATION WTD — BY CARPENTER AND millwright, with over 10 years' experience; best ref. Address P 467, Tribune.

SITUATION WTD—DRAFTSMAN; LICENSED arch., mornings or eve. Address O 297, Tribune.

SITUATION WTD—YOUNG MAN 24, LIKE to learn trade or profession; will go to school evenings. Address K 13, Tribune.

SITUATION WTD — ESTIMATOR, GEN bldg. construction. Address N 120, Tribune.

Clubs and Hotels.

SITUATION WTD — CHEF ALL ROUND, white; not afraid of work. Ph. Oak. 6925.

SITUATION WTD—CAPABLE CHEF; REFERence. Address H 418, Tribune.

SITUATION WTD—COL. CHEF OR SECOND; excellent on pastry. Kep. 1323.

Window Trimmers.

SITUATION WTD—ASSISTANT WINDOW trimmer, practical show card writer; family man; best of references. Address S B 518, Tribune.

SITUATION WTD—MANAGEMENT OF N. S. large apt. bldg., exchange services for flat, responsible party, good references. Address P 93, Tribune.

SITUATION WTD—EX-SOLDIER, AGE 30, handy man for any job; also speak Slavish, Italian and German. J. Mihelich, 1320 W. 19th-st.

SITUATION WTD—AS FARMER, MARmar. as working manager; life exper., in all branches; can furnish own help if needed; good reces.; open for position Mar. 1 or before. John Sarapata, R. 1, Box 1, Tinley Park, Ill.

SITUATION WTD—WORKING FARM MANager desires position; college grad., backed by 14 yrs.' successful accomplishment; refs.; will consider cash or part cash basis of good farm. Address P 271, Tribune.

SITUATION WTD—AS GARDENER, GENER. al caretaker of gentleman's estate; best references. Address 400 S. State-st. T. J. Barry, Hotel Munroe.

SITUATION WTD — EXP. GARDENER, houseman, care auto, etc., single, 32; go anywhere. Address P 222, Tribune.

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House Servants.

SITUATION WTD — JAPANESE, CLEAN cut, first class; come well recommended; 4 yrs. last place; best of refs. Address O 578, Tribune.

SITUATION WTD — WHITE ENGLISH houseman and wife, good cook, man butler, wants position with parties going to Cal.; ref. Address P 469, Tribune.

SITUATION WTD—EXPERT BUTLER AND valet, married; best references. SCHNEIDER, 4122 N. Western-av.

SITUATION WTD—CO., 1ST CL. COOK, gen. hswk.; high class bachelors' or priv home; best city ref. P. 1447 Winthrop-av.

SITUATION WTD—JAPANESE, WITH LONG experience as butler and valet in priv. fam.; best ref. Address N 379, Tribune.

SITUATION WTD—BUTLER, HOUSEMAN OR valet, for gent's bachelors; city refs.; colored. Address O 153, Tribune.

SITUATION WTD—MARR. COUPLE, SWEDish; cook and butler; thoroughly competent; 11 mos. in this city. Call 3708 Lake-av.

SITUATION WTD—JAP SPLENDID COOK, butler, small family; 7 yrs. exp.; refs. KISTO, Japanese Y. M. C. A. Drexel 3903.

SITUATION WTD—JAPANESE STUDENT, wants work for kitchen help and housework; Drexel 3903 or address O 360, Tribune.

SITUATION WTD—ALL ROUND HOUSEman, gardener; exp.; single; private family; city ref. Address P 105, Tribune.

SITUATION WTD—COUPLE, WOMAN AS cook, man as chauff. or genl. hswk.; good reference. Contos, Calumet 3543.

SITUATION WTD — EXPERT COOK; MANY years' exp.; Japanese. Address O 354, Tribune.

SITUATION WTD — WHITE ENGLISH houseman and wife; good cook and English or gardener; ref. Address M 211, Tribune.

SITUATION WTD—JAPANESE; 1ST CLASS cook. Ref. OHZA. Drexel 3903. 4351 Cot.-av.

SITUATION WTD—COOK AND BUTLER, young married white couple; fully experienced; refs. Address H 498, Tribune.

SITUATION WTD—EXPERIENCED HOUSEman and cook; exp.; ref. Doug. 9238.

SITUATION WTD—COOK OR HOUSEMAN, bach. apt. or family. Douc. 4196.

SITUATION WTD—A1 BUTLER WANTS POsition in first class family. Call Douc. 4196.

SITUATION WTD — EXP. HOUSEMAN, Japanese. Address O 355, Tribune.

SITUATION WTD—MAN, COOK OR HOUSE servant; private. Oakland 5358.

SITUATION WTD—MAN AND WIFE AS chauffeur and housework. Kenwood 6013.

SITUATIONS WTD—TWO JAPANESE, COOK and butler comp., ref. Joe, Doug. 5959.

SITUATION WTD—EXP. ALL ROUND housewoman; ref. Kenwood 5653, Mar.

SITUATION WTD—BEST JAP. COOK; 15 years' exp. Address O 148, Tribune.

Coachmen, Teamsters, Chauffeurs.

SITUATION WTD—COLORED CHAUFFEUR, graduate U. Bookman school; single; will work reasonable. Address 3122 Prospect.

SITUATION WTD—CHAUFF. FOR PRI. FAM. N. S. 8 yrs.' exp. Best ref. cars. Care Buehl, Diversey 2449.

SITUATION WTD—NEAT, TRY. COL. MAN, exp. chauff. do other work and live on place; refs. Doug. 5404.

SITUATION WTD—EXP'T CHAUFF., MECH. 11 yrs.' exp.; married; ref. Tuxedo 6381.

SITUATION WTD—COL. CHAUFFEUR, 6 yrs. exp.; good ref. Phone Oakland 4308.

SITUATION WTD—PRIV. CHAUFFEUR AND wife; Swedish. Lake View 2230.

SITUATION WTD—CHAUFFEUR, 13 YEARS' exp.; ref.; Colored. Call Douglas 7198.

SITUATION WTD — CHAUFFEUR; 7 YRS. exp.; own repairs. Mr. Adams, Doug. 6001.

SITUATION WTD—CHAUFFEUR, MARR., col., reliable, careful driver. Victor 8254.

SITUATION WTD—COL. CHAUFFEUR, FAM. 7 yrs. exp. Luther Smith, Drex. 4670.

SITUATIONS WANTED—MALE.

Coachmen, Teamsters, Chauffeurs.

CHAUFFEUR.

10 years' experience driving in city and touring for particular people; car kept in best and clean mechanical condition; all references in Chicago employers; willing to go anywhere; American, age 32, white; guarantee to give satisfaction. Address O 522, Tribune.

SITUATION WTD—CHAUF., 14 YRS.' EXP. on h. g. cars; best of city refs. and highly recom. as man of good character. Mrs. Wiebolt, Lin. 3523, my employer, is leaving for Europe, so I am seeking another position. Wm. Feindt, Lin. 3525.

SITUATION WTD—AS CHAUFFEUR, THOroughly competent driver and mechanic, reliable, temperate, know the city; good city references from last employer; permanent; private position only. Address P 340, Tribune.

SITUATION WTD—2 A1 COL. MEN, ALL around garage men or chauffeurs, private or truck, 14 years' exp., good ref., single, will leave city. Scott, Doug. 0775, 431 E. 34th-st.

SITUATION WTD—CHAUFFEUR AT LIBERty Feb. 1; city and touring exp.; desires a position where ability, courtesy and experience count; interview solicited. Call PAUL, Edgewater 3077, after 1 p. m.

SITUATION WTD — EXP. CHAUFFEUR, neat, honest, dependable mechanic, age 25, married, North S. pref. Address P 379, Tribune.

SITUATION WTD—PRIVATE CHAUFFEUR, with first class refs. and experience, desires position where service is wanted; married and available at once. Drexel 0890. Flachbeck.

SITUATION WTD—CHAUF., PRIV. FAM., 7 yrs.' exp.; good mech.; refs., J. E. Swanson, 7134 Woodlawn-av. Ph. Midway 9410.

SITUATION WTD — COLLEGE STUDENT, as chauffeur; experienced; good references. Will leave city. Ph. Oak Park 3036.

SITUATION WTD — CHAUF.-MECHANIC, 15 yrs.' priv. exp., highly recom., as man of good character. Address O 291, Tribune.

SITUATION WTD—CHAUFFEUR, EXP. in high grade cars, neat. Ask for Geo. Powers, Sunnyside 1361.

SITUATION WTD—CHAUF., MECHANIC, 15 years' priv. exp.; highly recom.; 6 years in one place. Address M 213, Tribune.

SITUATION WTD — CHAUFFEUR AND wife, good man and wife, 2 Dorchester 1078; good ref.

SITUATION WTD—LICENSED CHAUFF., white, marr., 7 yrs.' exp.; competent mech., high grade cars. Call Graceland 7094.

SITUATION WTD—YOUNG MAN 33, MARried, desires position, chauffeur, careful driver, speak French. Kenw. 5375.

SITUATION WTD—AS CHAUFFEUR, PRIV. or commer.; pers. ref.; 7 yrs.' driv. exp.; reliable. Address M 230, Tribune.

SITUATION WTD—BY DANISH CHAUFfeur, 40 yrs.; 7 yrs.' in 1 place. Address O 205, Tribune.

SITUATION WTD—BY YOUNG MARRIED man, handy with tools, exp., willing to try anything. Address P 300, Tribune.

SITUATION WTD—CHAUFFEUR, MARried; 4 yrs.' exp. drive any car; priv. fam.; best refs. Geo. Jacobson, 2117 Sheffield-av.

SITUATION WTD—COL., EXP. CHAUFF.; all make of cars; city ref. Doug. 0987.

Janitors and Porters.

SITUATION WTD—JANITOR, WATCHMAN, or elevator operator; $500 in bonds, payments $25 per month. Address O 179, Tribune.

SITUATION WTD—1ST CLASS JANITOR IN large bldg.; married, exc. ref.; union. Wellington 8582. Mr. Rosenquist.

SITUATION WTD—JANITOR; WITH QUARters; colored. Seeley 5210.

Stenographers, Typists, Etc.

University Law Student

Available for work after 11:30 a. m.; exp. stenog. and secretary; dependent on earnings for college expenses; ref. Address J 102, Tribune.

SITUATION WTD—YOUNG MAN, AGE 23, competent and experienced steno., can also handle correspondence; will give some spare selling. Address P 285, Tribune.

SITUATION WTD—YOUNG MAN, STENO. 4 yrs.' exp., efficient. Address P 343 Tribune.

SITUATION WTD—BY PRIVATE SECREtary, 7 yrs. steno. exp., sales and executive ability. Address N 112, Tribune.

SITUATION WTD—STENO.-SECY., 13 YRS.' exp.; competent and reliable; $35. Address O 235, Tribune.

SITUATION WTD—BY EXPERIENCED STEnographer. Address M 210, Tribune.

Miscellaneous.

SITUATION WTD—ANYTHING; MAN, AGE 24, speak Russian, German, Polish, Jugo-Slavic, and Ukrainian lang., foreign exch. exp.; willing to learn; city or out. Address O 222, Tribune.

SITUATION WTD — AMBITIOUS YOUNG man, working his way through college desires part time work; have had previous technical training. Superior 3705 or address P 376, Tribune.

SITUATION WTD—INTELLIGENT YOUNG man, 27, by trade a butcher, with long exp., seeks situation in any capacity; accustomed to hard work. Address N 125, Tribune.

SITUATION WTD—YOUNG MAN, 23, SING., position in garage or driving; some experience; out of town considered. Call Belmont 1127 or address P 344, Tribune.

SITUATION WTD—MANAGEMENT OF N. S. large apt. bldg., exchange services for flat, responsible party, good references. Address P 93, Tribune.

SITUATION WTD—EX-SOLDIER, AGE 30, handy man for any job; also speak Slavish, Italian and German. J. Mihelich, 1320 W. 19th-st.

SITUATION WTD—AS FARMER, MARmar. as working manager; life exper., in all branches; can furnish own help if needed; good reces.; open for position Mar. 1 or before. John Sarapata, R. 1, Box 1, Tinley Park, Ill.

SITUATION WTD—WORKING FARM MANager desires position; college grad., backed by 14 yrs.' successful accomplishment; refs.; will consider cash or part cash basis of good farm. Address P 271, Tribune.

SITUATION WTD—AS GARDENER, GENER. al caretaker of gentleman's estate; best references. Address 400 S. State-st. T. J. Barry, Hotel Munroe.

SITUATION WTD — EXP. GARDENER, houseman, care auto, etc., single, 32; go anywhere. Address P 222, Tribune.

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SITUATION WTD—CHAUFFEUR, 13 YEARS' exp.; ref.; Colored. Call Douglas 7198.

SITUATION WTD — CHAUFFEUR; 7 YRS. exp.; own repairs. Mr. Adams, Doug. 6

WANTED—MALE HELP.

Stores and Offices.

MEN—SEVERAL YOUNG, WITH BOOK-keeping accounting or legal training or experience for permanent positions with good future; openings are in department of bank training; qualifications as above; answer in own handwriting, stating age, education, experience and salary desired. Address T O 598, Tribune.

MEN—SOME YOUNG MEN, GOOD TALK-ers, pitch work. Loop stores; good prof.; must have clean record. Give phone. Address P 351, Tribune.

MIDDLE AGED MAN

to bring mail from post-office and to work at mail desk.

Apply Employment Office, 6th floor.

LYON & HEALY,
Wabash and Jackson.

MULTIGRAPH OPERATOR—EXPERIENCED in getting out a letterhead. Address K J 441, Tribune.

NIGHT CLERK.

Competent. Apply Edgewater Beach Hotel, 5349 Sheridan-rd.

OFFICE MAN

TO WORK OUTSIDE.

25 to 35 years old, at least 5 ft. 8 tall; familiar with city and locations of public places, to drive automobile; will teach free. Prefer man living on North or Northwest Side. Average pay $35 per week; state where employed past 5 years. Address K J 451, Tribune.

OFFICE MAN

to take charge of office and collections. Must know bookkeeping thoroughly. Opportunity for advancement. Answer fully; experience and salary expected. Address J O 582, Tribune.

OFFICE MGR. ASST.—YOUNG; STATE EX. and salary wanted. Address J 458, Tribune.

SHIPPING CLERK.

Bright young man; willing worker has chance for rapid advancement.

HAMILTON ROSS SHADE FACTORIES,
1253 S. Michigan-av.

SHIPPING CLERK — BY WHOLESALE clothing house, or young man who has assistant shipping clerk, one who understands parcel post shipments preferred; good steady position for right party; give age, salary and experience. Address K J 339, Tribune.

SHIPPING CLERK—FOR LUMBER YARD. Must be experienced. Prefer one living North or N. West Side. Address K J 388, Tribune.

SHIPPING CLERK—THOROUGHLY EXPERienced, for large lamp factory in Chicago. Address J O 585, Tribune.

Stenographer-Salesman

to assist buyer manager of Music House. A college graduate who perhaps has started wrong and wants to begin over with a large concern where chance for future is broader. Salary and is assured. Preference given to young man, 25 to 28, who has had some experience selling pianos or phonographs. State age, experience, and salary desired. Address T 100, Tribune.

STENOGRAPHER.

Young man, 20 to 25 years, experienced in stenographic work, for secretarial position; interest in or knowledge of accounting desirable; good chance for future. Give age and qualifications. Answer fully as to education, experience and salary desired. Address K J 435, Tribune.

STENOGRAPHER—YOUNG MAN, FIRST class, experienced in answering sales letters; good opportunity for rapid advancement. Apply in own handwriting to Wolfram-Western-av. and Diversey-blvd.

STENOGRAPHER—LAW AND COLLECTION office; capable of writing own letters; Protestant; collection of legal experience preferred. Apply 1215 Monadnock Bldg.

STENO—GOOD EDUC. AMBITIOUS TO qualify for executive pos., publishing bus.; good start, sal. Address T O 386, Tribune.

STENOGRAPHER—YOUNG MAN, STATE experience, age. Good future. Salary to start, $25. Address J O 177, Tribune.

STOCK AND SHIPPING CLERK—EXPERIenced in file and mosaic business. If you have had experience in office work state so in first answer. Permanent position with big concern. Address P 283, Tribune.

STORE ASSISTANT—YOUNG MAN WITH knowledge of trimming and card-writing to assist manager in dry goods and furnishings store. Give details first letter. Address K 488, Wilmette, Ill.

TRAFFIC MAN.

Must be familiar with industrial traffic matters; good appearance, capable of dealing with executives; four or five years' experience; must enjoy ability to produce results. Give experience, reference and compensation expected. Address K 451, Tribune.

TYPIST—EXPERIENCED, EVENING WORK. Loop office; liberal wages; give references. State salary expected and phone. Address K 505, Tribune.

WANTED—IN REAL ESTATE DEPARTMENT of large trust company, young man, 30-35 years old, experienced in local general real estate matters. Must be familiar with legal descriptions and drawing up of sales contracts. Good opening for an ambitious man. Only experienced man need apply. Answer in own hand, giving age, references, married or single, and give experience during last ten years, naming employer. Address N 378, Tribune.

YOUNG MAN

willing to start at bottom in high grade concern; must be steel business; must have high school education and Christian character; good future. Give full particulars, education, and experience, if any. Address K E 84, Tribune.

YOUNG MAN,

interested in piano salesroom in loop. Learn tuning and repairing pianos. Learn easier. Good future for ambitious young man. Salary $20 per week. Experience not necessary. Address K J 358, Tribune.

YOUNG MAN—FOR TIMEKEEPING POSItion; salary $20 per week; good chance for advancement; South Side factory; state age and references. Address K J 478, Tribune.

YOUNG MAN — GOOD ON CLAIM WORK. Address K J 362, Tribune.

Executives and Managers.

ACCOUNTANT — EXPERIENCED, CAPAble of assuming complete charge of office; must be a general and subsidiary accountant; familiar with balance sheets, etc.; only capable, experienced and efficient man will be considered; state age, married or single, past experience, salary desired, address and phone to own handwriting. Address K J 107, Tribune.

EXECUTIVE—HIGH CLASS; THOROUGHLY experienced in designing, selling and laying out modern packinghouse machinery and oil refining equipments; good opportunity for right man to become financially interested in one of the largest packing house machinery building business all over the world. Address N 79, Tribune.

STATE DISTRIBUTORS—

STOP LIGHT.

State rights are now available for the best approved automobile stop signal on the market; for appointment address J S 166, Tribune.

MAN—THOROUGHLY EXPERIENCED IN the sponge and chamois line to take charge of department in a large wholesale drug house; must have initiative and executive ability, otherwise no consideration; give experience, references and full information. Address H A 20, Tribune.

BUSINESS EXECUTIVE.

All around business man, college educ., 8 years' successful executive experience wants to connect with reliable firm offering excellent field; will consider salary proposition only. Address J 7, Tribune.

SUBDIVISION MANAGER.

Capable of organizing sales force; a good opening for the right man; North Side preferred. Write, giving address and telephone number. Answer in strictest confidence. Address T O 278, Tribune.

CREDIT ASSISTANT

of at least 5 yrs.' collection and credit experience by large South Side manufacturer. Reply in detail, age, and salary. Address K J 102, Tribune.

NATIVE CANADIAN

who has had advertising and sales experience, for responsible position in Toronto. Write giving full details of experience. Address T O 331, Tribune.

TRAFFIC MAN.

Must be familiar with industrial traffic matters; good appearance, capable of dealing with executives; four or five years' experience; must enjoy ability to produce results. Give experience, reference and compensation expected. Address K 451, Tribune.

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WANTED—MALE HELP.

Executives and Managers.

SALES MANAGERS.

A large textile company, located in middle western city and distributing its output through established local representatives throughout the country, is anxious to secure the services of several ambitious young men to act as division sales managers.

Applicants must have had previous training as correspondents, but further experience, while desirable, is not necessary. The initial salary will be $1,500 and a bonus which offers attractive possibilities to the right men.

In replying give full details, age, education, religion, previous experience, and if possible your photograph. Address O 238, Tribune.

BUYER.

MEN'S FURNISHINGS DEPT.

LARGE MAIL ORDER HOUSE WISHES BUYER FOR MEN'S FURNISHINGS DEPT. WITH EITHER MAIL ORDER OR LARGE DEPARTMENT STORE EXPERIENCE; MUST BE A YOUNG MAN AND A LIVE WIRE; GOOD POSITION FOR RIGHT MAN. ADDRESS K J 438, TRIBUNE.

WANTED—MAIL ORDER MAN

to take complete charge and responsibility of our sales department, selling clothing by mail through agents direct from manufacturer to consumer; want thoroughly experienced man; state experience, wages expected, age, etc., in first letter. Address T O 405, Tribune.

TAILOR-TO-TRADE.

One of the largest houses wants thoroughly experienced office man; must have full knowledge of correspondence, handling of orders, and general office management; exceptional salary and opportunity assured. Address J L 525, Tribune.

BUYER WANTED

FOR SWEATERS AND FANCY KNIT GOODS IN LARGE MAIL ORDER HOUSE. ONE WITH EXPERIENCE IN EITHER MAIL ORDER OR LARGE RETAIL STORE ONLY CONSIDERED; BIG PROPOSITION FOR RIGHT MAN. ADDRESS K J 439, TRIBUNE.

ADVERTISING MANAGER.

Fast growing national organization, now established from coast to coast (Gen'l office Chgo.), can offer a permanent, very lucrative association to a high class man who has been thrifty and can get on prove results in Newspaper, Display, Magazine and Direct Mail Campaigns. Knowledge of Education Service helpful but not imperative. To receive attention, must state in confidence, age, previous line and results, also salary or commission preferred and phones. Address T O 327, Tribune.

ASSISTANT BUYER

For large shoe department; must have had actual experience as such. Give in first letter full particulars as to previous employment, age, and salary expected; confidential. Address J O 580, Tribune.

ELECTRICAL EXECUTIVE.

THE RIGHT MAN, WITH OR WITHOUT capital, can get splendid opportunity in an electrical jobbing house, doing now a business of over $1,000,000 per month. The house is distributor in its large territory for many of the best manufacturers, carries large consigned stocks, and is also an independent jobber. No better location; business active, prospects fine; nothing needed but additional capable, successful men. Also splendid opening for salesmen. Please do not reply unless you can pass muster as to character, ability, and experience. No interview until your statements have been considered and verified. Address M 82, Tribune.

PRINTING PRESS SALES MANAGER.

A cylinder press manufacturer of high standing needs an experienced and vigorous sales manager, capable of increasing ideas, competent to inspire a sales organization, supervise advertising and conduct the general correspondence of the department; all communications will be received in strict confidence; state salary required. Address A J 19, Tribune.

SUPERINTENDENT—FOR WOODWORKING MILL, SPECIALIZING IN ARCHITECTURAL DETAIL MILL WORK; MUST BE ABLE TO LIST FROM PLANS AND GET BUSINESS AGAINST KEEN COMPETITION; MUST THOROUGHLY UNDERSTAND THE PRODUCTION END OF THE GAME; FURNISH REFERENCES; STATE SALARY WANTED. NO LETTER; LOCATION NEAR PHILADELPHIA, PENN. ADDRESS W. JOHN STEVENS, INC., WYNCOTE, PENN.

ASSEMBLY FOREMAN.

Large concern in the east manufacturing automotive electrical equipment has a position open for a high class, active, experienced shop executive thoroughly posted in the theory and practice of the assembly and manufacture of small high grade generators, motors, switches, and similar apparatus; applicants are requested to state in full their age, experience, and past employers; replies strictly confidential. Address F 231, Tribune.

ASSISTANT MANAGER

FOR NEW WOMEN'S APPAREL STORE ON GRAND AV.

Must be capable of writing good advertising copy and trim windows and act as general assistant to manager. Wonderful opportunity for our right man. Apply by mail, stating age, past experience, and salary, or in person to H. LEVINE & BRO., 773 3d-st., Milwaukee, Wis.

MANAGER — ESTABLISHED MANUFACturing corporation moving into new plant now being completed desires to secure production manager and factory superintendent with proven record for efficiency and results. Prefer men about 35 years of age with motor truck and general machine shop experience. Must also have engineering ability. Give full information in reply. Address K J 339, Tribune.

SALES MANAGER.

High class man, thoroughly experienced in sanitation business, who can furnish best of reference as to character and ability; must own his own car; big overhead commission with liberal drawing account, also allowance for maintenance of car. If your services and ability are worth $7,500 to $10,000 per year, call between 9 a. m. and 12 noon and see Mr. Whiting, 117 N. Dearborn-st., R. 409.

SILVER AND MANAGER—OF BASEMENT department; china, house furnishings, bazaar, toys, general dry goods. State experience, full references, etc, send photo. G. C. WILLIS, Champaign, Ill.

DISTRICT MANAGER—ACQUAINTED WITH novelties and specialties, to handle agents. Apply in person, 9:30 a. m. to 4 p. m. daily. 327 W. 63d-st., Rm. 210.

WANTED—MALE HELP.

Executives and Managers.

SALES EXECUTIVES—

TO ACT AS BRANCH MANAGERS.

We are manufacturers of household cleaning products that have been sold through dealers for fifteen years and nationally advertised.

Change in sales policy from selling dealers to selling direct to the home makes openings for several capable experienced branch managers who can amply and train salesmen.

In order to qualify you must show successful past record in similar work.

Will consider only those replies where past experience is stated in detail. Address K F 201, Tribune.

Boys—Office and Factory.

BOY, NEAT, HONEST, 16 years, for errands and misc. office work; must come well recom. Apply 900 Wrigley Bldg.

BOY

about 16, alert, intelligent, and of good family, for various duties in office. Splendid opportunity. Apply by letter only.

CHASE & SANBORN,
76 E. Lake-st.

BOY TO MAKE DELIVERIES.

Must come highly recommended.

McAVOY, 77 E. Elm.

BOYS—SEVERAL BRIGHT, 17-19 YEARS of age; preferably high school graduates, as stock clerks; splendid opportunity to learn clothing business and become salesmen. Apply 8:30 to 10:30 a. m. Superintendent's office, The Hub, HENRY C. LYTTON & SONS.

BOYS—LOOP BANK HAS OPENINGS FOR BOYS, 14 to 16 years of age, to start as office boys; must be grammar school graduates; neat appearing, bright, well mannered, and willing to work. Apply at Room 216, 105 S. Dearborn-st. from 9 to 12 Monday.

BOY — HIGH SCHOOL TO WORK AFTER school and Saturdays, general work and errands; interesting and education work. Apply after school Monday. The Fischer Laboratories, Rm. 1320 Marshall Field Annex Building.

BOY—FOR ERRANDS AND GENERAL work; neat appearance; must be grammar school graduate; opportunity for advancement. COMMERCIAL ART ENGRAVING CO., Room 1110, 440 S. Dearborn-st.

BOY—FOR ERRANDS AND LIGHT WORK in shipping rm. of advertising firm; good chance for advancement; hours short. Call Bonnet Brown Co., 155 E. Superior, after 8:30 a. m.

BOY—16 YEARS, FOR GENERAL OFFICE work; by leading insurance company; opportunity for advancement; reply giving phone number. Address K J 521, Tribune.

BOY—BRIGHT, FOR GENERAL OFFICE work in small North Side real estate office; good salary. Apply at 719 N. Michigan-av. after 8:30 Monday.

BOY—STRONG, WILLING, OVER 16; TO start in stockroom; excellent opening for earnest, reliable boy not afraid to work. Address K J 226, Tribune.

BOY—BRIGHT, OVER 16 YRS. OLD, TO work in small office; want run errands; $6 a week to start; good chance to advance. E. E. DALTON, 718 W. 63d-st.

BOY—OFFICE; BRIGHT; OF GOOD EDUCAtion; $40 a month. Room 900, 20 N. Clark.

BOYS—LIVING IN AUSTIN, FOR LIGHT factory work. Phone Austin 0111.

LOOP BANK HAS OPENINGS FOR HIGH school graduates, 17 to 19 years of age, to start as messengers; must be clean, neat appearing, ambitious, and willing to work. Apply at Room 216, 105 S. Dearborn, after 2 p. m. Monday.

OFFICE BOY—NOT OVER 16 YEARS. SOME high school education perferred; good opportunity; salary $10. A. M. Castle & Co., 1300-1600 North Branch-st., at Division-st.

Professions and Trades.

AD FOREMAN

For large publication plant. Must be good display man himself and have best references as to experience and ability as foreman. Fine opportunity for man who can qualify. Apply 9th floor.

PRINTING PRODUCTS CORP.,
124 Polk-st.

APPRAISER—EXPERIENCED IN HOTEL club, and residence work. Apply by letter only, giving complete record of experience by whom employed, and salary expected. Address T O 85, Tribune.

APPRAISERS—ARCHITECTURAL AND MEchanical; experienced. Lloyds Appraisal Co., Transportation Bldg.

ARCHITECTURAL DRAFTSMAN—EXPERIenced on residence work. Apply F. J. TRICH, 309 S. La Salle-st.

ARTIST.

State-st. department store is looking for man or woman who can draw women's apparel far better than the average. When we find the right work we will pay the right salary. Do not send originals but inclose a clipping or two if you can. Beginners please save postage. Address K J 81, Tribune.

ARTISTS—LITHOGRAPHIC PROCESS AND crayon artists; steady and profitable employment for high grade men for permanent location in New York City. Write for appointment, stating experience. Box B. W. N., 1358 Broadway, New York City.

ARTIST—COMMERCIAL; PEN AND INK man for newspaper ad work in mid-western city of 125,000; must be good on figures and letterings; send in your application, tell your age, previous experience, reference and salary expected; if we are interested you will be given an opportunity to submit samples of your work. Address K J 418, Tribune.

ARTIST-SIGN DESIGNER.

experienced in designing electric sign sketches, capable of taking charge of department; must come well recommended. State qualifications and experience fully and salary desired. Address K K 103, Tribune.

ARTISTS — FIRST CLASS ILLUSTRATOR who can draw character figures for newspaper and catalog. Steady position with old established studio on North Side. Write for appointment. Address T O 240, Tribune.

ARTIST—EXPERIENCED ON WASH, PEN and ink illustration; must have creative ideas; give age and experience. Address T O 315, Tribune.

ARTIST—TO MAKE QUICK OIL PAINTings, utilizing beginners to make quantity of pictures for jobbing trade. Good proposition. For appointment Ph. Dearborn 6415 after 9 a.m.

ARTIST—POSTER, HIGH CLASS; MUST BE good on ideas; give telephone number. Address K K 240, Tribune.

ARTIST—BENDAY WHO CAN ALSO DEsign and sketch. Ready work offered. Address H A 27, Tribune.

AUTOMOBILE MAN

To prepare lessons for a mail order course in automobile work. He does not necessarily have to be able to write on such subject but must have a thorough acquaintance with the industry and be able to collect the material and put it in proper shape. This position can lead into a very satisfactory and permanent connection for the right party. State age, education and explain in full why you are qualified to handle this work. Address K J 436, Tribune.

AUTOMOBILE LETTERER

with experience on color varnishing, finishing and touch up. Apply Monday morning. Take Harlem car west on Grand-av. to 5800.

YELLOW CAB MFG. CO.,
5801 Dickens-av.

AUTO MECHANIC.

A real automobile mechanic to maintain a fleet of trucks and pleasure cars for an industrial concern; state fully age, experience, salary expected. Address J O 122, Tribune.

AUTOMOBILE INSTRUCTOR — FOR EVEning school; one who has had experience in starters, generators, motors, switches, and similar apparatus; applicants are requested to state in full their age, experience, and past employers; replies strictly confidential. Address F 231, Tribune.

ASSISTANT MANAGER

FOR NEW WOMEN'S APPAREL STORE ON GRAND AV.

Must be capable of writing good advertising copy and trim windows and act as general assistant to manager. Wonderful opportunity for our right man. Apply by mail, stating age, past experience, and salary, or in person to H. LEVINE & BRO., 773 3d-st., Milwaukee, Wis.

MANAGER — ESTABLISHED MANUFACturing corporation moving into new plant now being completed desires to secure production manager and factory superintendent with proven record for efficiency and results. Prefer men about 35 years of age with motor truck and general machine shop experience. Must also have engineering ability. Give full information in reply. Address K J 339, Tribune.

SALES MANAGER.

High class man, thoroughly experienced in sanitation business, who can furnish best of reference as to character and ability; must own his own car; big overhead commission with liberal drawing account, also allowance for maintenance of car. If your services and ability are worth $7,500 to $10,000 per year, call between 9 a. m. and 12 noon and see Mr. Whiting, 117 N. Dearborn-st., R. 409.

SILVER AND MANAGER—OF BASEMENT department; china, house furnishings, bazaar, toys, general dry goods. State experience, full references, etc, send photo. G. C. WILLIS, Champaign, Ill.

DISTRICT MANAGER—ACQUAINTED WITH novelties and specialties, to handle agents. Apply in person, 9:30 a. m. to 4 p. m. daily. 327 W. 63d-st., Rm. 210.

WANTED—MALE HELP.

Professions and Trades.

BONAZ OPERATORS—EXPERIENCED ON dresses and suits. Apply at once. Monarch Textile Co., 728 W. Madison.

BOOKBINDER — FIRST CLASS JOB FOREwarder and finisher. A. J. COX & CO., 521 W. Monroe.

BRICKLAYERS—4846 SCHOOL-ST. ALSO 3815 N. Artesian-av.

BUILDING MECHANICS.

BUILDING MECHANICS WANTED. OPEN SHOP.

Cement finishers, 85c.
Composition roofers, 92½c.
Fixture hangers, $1.00.
Hoisting engineers. $1.10.
Lathers, $1.00.
Plumbers, $1.02½.
Sheet metal workers, 95c.
Slate and tile roofers, $1.00.

Apply
Empire Construction Co.,
32 S. Canal-st.

Citizens' Committee to Enforce the Landis Award.

BUTCHER—ONE EXPERIENCED IN BUYing and cutting for high class trade; list of references. Call Sunday between 12 and 4 p. m., 2262 N. Clark-st., 1st apt.

CANOE BUILDER—FIRST CLASS, STEADY work. HARBOUR BOAT CO., Valley Park, St. Louis Co., Mo.

CARPENTER — GENERAL ALL AROUND young man for hotel maintenance work; good pay; permanent. Apply in person, 3615 Fullerton-av., between 12:30 and 2:30, Sunday.

CARPENTER FOREMAN — TO SUPERINtend all trades on residences; state age, experience, salary, and references. Address O 458, Tribune.

CARPENTER—1 ON STORE FIXTURES. Peppas & Alex, 167 W. Lake-st.

CHAUFFEUR — PRIVATE, EVANSTON; married man preferred; white; must be thoroughly responsible, experienced driver and mechanician for Packard car; satisfactory references required; 4 room apt. over garage. Give age, experience and references. Address O 544, Tribune.

CHAUFFEUR—EXP. AMER., WHITE PACKard and Pierce cars; perm. pos. open in fisher city. When answering home only; man who has been driving in present pos. priv. in and around Chicago for 5 or more years need apply. Highest wages and apt. suitable for man and wife. Address H 485, Tribune.

CHAUFFEURS—PERMANENT, GOOD PAYing proposition open to live wire taxicab chauffeurs; this is an exceptional opportunity to become connected with an established concern. Address K J 169, Tribune.

CHAUFFEUR—CADILLAC CAR; PERMAnent position; one who must make himself generally useful around house; North Side. Call 10 to 11 o'clock. 301 E. Oakdale.

CHAUFFEUR—EXPERIENCED, FOR 1 TON Ford. One with bakery experience preferred. 817 Grace-st. Marigold Garden.

CHEF—CAFETERIA EXPErience; one who can produce results and handle help.

HARMONY CAFETERIA,
58 W. Washington-st.

CHEF—RESTAURANT: FIRST CLASS MAN only considered. Address K K 600, Tribune.

COATMAKER—WHO CAN CUT; ELEGANT chance to the right man; only first class man considered. Address K J 245, Tribune.

Commercial Photographer,

to act as assistant; good opportunity; state age, experience, and salary expected. Address K J 218 Tribune.

COMPOSITOR,

Experienced in loose leaf or book headings; unusually good opportunity for A1 man; steady work. Address K J 518, Tribune.

COMPOSITOR FOREMAN.

Experienced in bond work. Merchants Lithograph Co., 321 S. Sangamon-st.

COMPOSITOR — A MAN WITH KNOWLedge of German preferred; good wages; medium sized north side plant. Address K K 233, Tribune.

COMPOSITOR — ONE FAMILIAR WITH catalog work; steady job. 48 hrs. 314 W. Superior-st., 5th floor.

COMPOSITOR—JOB, FIRST CLASS, OPEN shop. VICTOR McCALL & CO., 318 W. Washington-st.

COMPOSITOR—UNION NEWSPAPER, AND lino. makeup; steady for man who can deliver. Address J J 593, Tribune.

COMPOSITORS — TWO-THIRDERS, TO DIStribute in American Bank Note Co., 118 E. 20th-st.

COMPOSITORS—FIRST CLASS. W. P. DUNN CO., 725 S. La Salle-st.

COPYWRITER — TO DEVELOP IDEAS FOR high class direct advertising campaigns. Thorough knowledge of printing, plates, and layouts required; modest salary to start; give complete details. Address K J 496, Tribune.

CROWN TIP PRINTER — EXPERIENCED, for millinery factory. BAER BROS. MFG. CO., 906 W. LAKE-ST., HAYMARKET 8310.

CRUDE OIL ENGINE OPERATOR—MUST be experienced. CUTTER.

LEATHER FANCY GOODS,

Experienced on ladies' bags, novelties, and belts, and capable taking charge of cutters. State age, experience, and salary. Address Y 103, Tribune.

CUTTER—CAPABLE OF DRAFTING OVERcoat patterns; must be experienced, capable man; special job that can be done at his own time. Call for S. A. KOLLINER, at desk, La Salle Hotel, Sunday, Jan. 29, 10 o'clock to 2 p. m.

CUTTER—LADIES' DRESSES—EXPERIenced; must know how to copy and grade patterns; A1 steady position. Apply 1051 W. 35th-st.

CUSTOM CUTTER—FOR FINE TAILORING; steady position for an experienced man. Address O 241, Tribune.

DESIGNER AND ALL AROUND ARCHITECtural draftsman—A1 must be good at sketching and rendering; construction secondary; capable of running jobs and not afraid of work; must be first class freehand man; state salary. Recognized architectural school. Address T O 91, Tribune.

DESIGNER — EXPERIENCED FOR HIGH class men's tailoring establishment; must have good appearance. Apply between 10 and 1 p. m. WM. JERREMS SONS, Room 508, 202 S Clark-st.

DIE MAKERS—SEVERAL FIRST CLASS men accustomed to small accurate work, such as adding machine, typewriters, etc. Reply, stating age, experience in full, rate desired to start, names of four former employers, and your telephone number, as advertiser expects to be in Chicago on Thursday. Excellent working conditions, fifty-four hours per week, with prospects of steady work for right men. Address J 143, Tribune.

DIE SINKERS — SEVERAL FIRST CLASS, automobile forging work; no labor trouble. Apply Western Drop Forge Co., Marion, Ind.

DRAFTSMAN—WHO HAS HAD EXPERIence in making complete sawmill and woodworking factory installation plans. Also a detailer with sawmill machinery experience. State age, experience, etc., whether married or single, salary to start, give references, and submit samples of work done. P. B. Yates Machine Co., Beloit, Wis.

DRAFTSMAN — EXPERIENCED, PERMAnent position for right man; North Side; salary $25 to $30, depending on ability; state age, education, experience, last employed by. Address, reply in longhand. Address T O 294, Tribune.

DRAFTSMAN, TRACER AND DETAILER—On Typewriter parts, state age, experience and salary expected. Address K J 435 Tribune.

DRAFTSMAN — IN ORNAMENTAL IRON and bronze works. Must have all around experience; permanent position to competent man. Address T O 416, Tribune.

DRAFTSMAN—EXPERIENCED ON ORNAmental and architectural iron work; give experience and salary expected. Price-Evans Foundry Co., Chattanooga, Tenn.

DRAFTSMAN-ARCHT. — MUST BE A1 DEsigner, energetic and able to manage drafting room; permt. pos.; state exp., sal., ref. Address P 169, Tribune.

DRAFTSMAN—EXPERIENCED, CUT STONE diagram draftsman; steady work. Address O 97, Tribune.

DRAPERY CUTTERS AND HANGERS.

Experienced drapery cutters and shade cutters, drapery hangers and shade hangers, and measure men; permanent positions.

Apply 9th floor, Retail.
CARSON PIRIE SCOT & CO.

DRUG APPRENTICE—REG. STATE EXPErience, reference, and salary expected. Address O 233, Tribune.

ELECTRICIAN—WITH SOME EXPERIENCE. To assist in sustaining and repairing motors. Good chance to learn armature winding. Opportunity for reliable man to become foreman and take charge of shop. Address T O 360, Tribune.

ENGINEERS—ELECTRICAL.

LITHOGRAPHIC WORKMEN.

Men who have from two to four years' college training in electrical engineering or those who have had practical telephone experience and understand the theory of their work.

Call for a personal interview at our Employment Office or write, giving detailed information as to age, training, and experience.

WESTERN ELECTRIC CO., INC.,
48th-av. and 24th-st.

ENGINEER—STATIONARY, THOROUGHLY reliable; must be licensed electrician; Southwest Side; state age, experience, references and salary. Address K K 527, Tribune.

ENGINEER—STRUCTURAL, HAVING EXperience in concrete. JOHN LATENSER & SONS, Architects, Omaha, Neb.

WANTED—MALE HELP.

Professions and Trades.

ENGINEER—TO REPRESENT ORGANIZAtion of designing, supervising and consulting engineers in civil, building, mechanical, steam and electrical lines throughout Illinois, Wisconsin and northern Indiana on commission basis; give full particulars past experience, together with photo. Address Walter H. Rose and Associated Engineers, Tiffin, Ohio.

ENGINEER — HIGH PRESSURE; SMALL boiler and all engines. Meaker Galvanizing Co., 1240 Fulton-st.

ENGRAVER OR ELECTROTYPER—THOroughly experienced, for repairing half tone and 2 color printing plates; must be A1 in every respect; a wonderful opportunity for the right man to secure a permanent position with the largest printing and publishing house in the country; give phone and previous experience, also salary expected. Address K K 149, Tribune.

ENGRAVER—ON JEWELRY, LETTER AND ornamental; steady position for first class workman. Grafle & Stanek, 29 E. Madison.

ENGRAVER—EXPERIENCED IN CASE AND chasing; must be rapid; steady work. 1520 Montana-st. Tel. Diversey 6217.

ENVELOPE CUTTER — STEADY WORK. Apply American Paper Goods Co., 1327 Washington-blvd.

ESTIMATOR — GENERAL contractor's office. Make application by letter only.

CHAS. B. JOHNSON & SON,
1810 Conway Bldg.

FEEDERS — CROSS AUTOMATIC OPERAtors; permanent positions for experienced men; nonunion. Apply R. R. DONNELLEY & SONS CO., 731 Plymouth-ct.

FEEDER—CYLINDER: MONDAY MORNING, BOWMAN PUBLISHING CO., 526 Davis-st., Evanston.

FINISHING FOREMAN.

A progressive furniture concern, located outside the city of Chicago, and producing only high grade specialties, is in need of a finishing foreman to take complete charge of department. This is a splendid opportunity for a man thoroughly experienced in all branches of the game to connect himself with a growing concern. Apply, with full details as to past history, experience, and salary desired. Address H A 24, Tribune.

FINISHING FOREMAN,

Experienced in all lines of wood finishing; stains, paints, varnishes, enamels; must know hand and air brush work, be able to route work, get production and handle help; position; good pay. Address K K 80, Tribune.

FOLDER MAN—EXPERIENCED IN SETting; Dexter & Hall; permanent position. I. S. BERLIN, 422 S. Clinton-st.

FORD PARTS MAN—EXPERIENCED, FOR North Shore agency. Write experience, minimum starting salary, references, age, and telephone number. Address J O 581, Tribune.

FOREMAN—EXPERIENCED METAL ASsembler on loose leaf devices; position outside city; give complete record in letter; all replies considered strictly confidential. Address T O 311, Tribune.

FOREMAN FOR FACTORY, WITH building, electrical, and plumbing experience; state fully experience and salary expected. Address K J 445, Tribune.

FOREMAN—FOR LARGE JOINER AND cabinet shops; good opportunity for right man. A. C. Sisman & Co., Detroit.

FOREMAN — WOODWORKING MACHINE, competent, familiar with mill work and trim. A. C. Sisman & Co., Detroit.

FUR WORKER—AI MAN. GENERAL REpair work. Call 1306, 36 S. State-st.

GENERAL SUPERINTENDENT — EXCELlent opportunity with large Chicago contractor, handling large modern buildings; write fully. Address N 502, Tribune.

GLASS ESTIMATOR — BY HIGH GRADE glass concern. Address K K 209, Tribune.

GLAZIERS WANTED.

Open shop. Apply
Empire Construction Co.,
32 So. Canal-st.

Citizens' Committee to Enforce the Landis Award.

INSTRUMENT MAKER — MUST HAVE EXperience in the line of optical instruments such as surveying instruments, etc., and be capable of taking charge of the department; give age, nationality, last 3 employers, and wages expected. Address J S 156, Tribune.

JEWELER AND DIAMOND SETTER—ALL round man; steady position. M. A. Pokrass, 31 S. State, Rm. 514.

JOB PRINTER—WORKING FOREMAN—Medium size plant in city of 100,000 has position for live young married man, Protestant, capable taking charge composing room and increasing production. Good practical color and miscellaneous work. Union. Give full particulars, references, and salary wanted. Address H J 46, Tribune.

JOGGERS—ON COLOR WORK. COLUMBIAN Colortype Co., 320 E. 21st-st.

KNITTERS — FOR HAND LINK AND LINK machines.

MARINETTE KNITTING MILLS,
2650 Coyne-st.

LINOTYPE OPERATOR—EXPERIENCED ON tabular matter; nonunion; 50 hours; good position for good man. Rogan & Brookes Inc., 117 W. Harrison-st.

LINOTYPE OPERATOR—FOR AFTERNOON daily; steady situation; good wages; union. Address Lockwood, care of Ann Arbor Times-News, Ann Arbor, Mich.

LINOTYPE OPERATOR — SATISFACTORY wages and steady work to right man. Apply at once. Castle-Pierce Printing Co., 25 High-st., Oshkosh, Wis.

LINOTYPE OPERATOR — ONLY FIRST class man need apply; best working conditions; 48 hour shop; no trouble 740 Rush-st.

LITHOGRAPH WORKMEN FOR LOS ANGELES,

The home of health, wealth, and happiness. The open shop city. Wonderful schools. Owing to the National Lithographic strike there are permanent positions open for only about fifteen skilled lithographic workmen, engravers, stipple artists, Harris offset pressmen, color and commercial transferers in five lithograph plants in Los Angeles. These five shops are now running about 40 per cent of normal. Here is an opportunity for a few of the many who want to come to Los Angeles. Men with families preferred. Forty-eight hour week. State age and where last employed. Write or telegraph to JOHN L. GARNER, 608 O. T. Johnson Building, Los Angeles, California.

LITHOGRAPHIC OFFSET PRESSROOM foreman—To take charge of offset printing department of large New York plant; an experienced foreman with modern ideas, production can qualify. Write for appointment, stating experience. Box L. K. B., 1358 Broadway, New York City.

LITHOGRAPHIC WORKMEN.

Nonunion artists, engravers, offset, rotary, and stone pressmen and feeders, transferers, provers, plate preparers and stone grinders; 48 hours; good positions; steady work, with reliable concerns. State age, where previously employed. Address S T 554, Tribune.

LITHOGRAPH FINISHING SUPERINtendent—Young man, experienced in cardboard cut-out work and finishing; must have some bindery experience and be capable of handling help; must assist in estimating and buying. Address H J 586, Tribune.

LITHOSTONE PROCESS ARTIST—SKILLED and qualified to handle high grade work. Apply with samples. THE HENDERSON LITHOGRAPHING CO., Norwood Cincinnati, Ohio.

LITHOGRAPH ARTIST—TO HANDLE REN Day in open engraving plant; advise where can see Monday. Address P 350, Tribune.

WANTED—MALE HELP.

Professions and Trades.

LITHO PRESSMAN—WE HAVE A POSITION open for a first class man; must be able to produce the highest grade color work. We have two Harris machines and one Scott. The man we want must have good character, be sober, responsible, and willing. Give complete information, experience, age, references, and salary in your reply; open shop. Address O. G. MAR

WANTED—MALE HELP.
Salesmen, Solicitors, Etc.

IMPORTANT—WANTED.
MEN WITH AUTOMOBILES

To engage in a live and legitimate proposition; $75 to $100 per week. Call in person 9 a. m. to 2 p. m. MR. HERBERT, 1708 Consumers Bldg., 220 S. State-st.

INSURANCE MAN.

A man experienced in Fidelity, Surety, Burglary and Plate Glass insurance is wanted by a million dollar company to handle department; good position for properly qualified man with unlimited opportunity for advancement. Reply, stating experience, age, and education. Address T O 516, Tribune.

LADIES AND GENTLEMEN

For demonstrators and salesmen. [Wonderful future.] Starting production Feb. 1. Call after 10 o'clock Monday at 355 Union Park-ct., 4th floor. SAFETY SHADE BRACKET CO. Phone Monroe 1870.

LARGE MANUFACTURER
OF PAPER SPECIALTIES

desires services of young man, under 25, on selling force. When answering give age and past experience. Address J L 565, Tribune.

LAUNDRY COMMISSION MEN—GOOD WORK for a few. Ambrose Wet Wash, 3324 Armitage.

LUMBER SALESMAN — FOR CHICAGO trade of industries and large contractors by well established wholesale lumber company; salary and commission basis; state age and exp. Address O 503, Tribune.

MAGAZINE CREW MANAGERS—EXCELlent opportunity for several experienced circle men to represent Woman's World in Middle West territory. To qualify, must show clean past record. Salary, commission, transportation, and profit sharing. Give full particulars of past experiences in first letter. Address Department 44, Woman's World, 107 Clinton-st., Chicago, Ill.

MAN, well educated, young, who is able to carry on an intelligent telephone conversation, to make appointments for salesmen selling a well known local stock line; experience not necessary, for we will train you thoroughly; drawing account against commissions. Andersen & Co., 208, 105 S. Dearborn-st.

MAN—TO SELL GUARANTEED SHRUBS, roses, trees, plants; weekly pay; permanent; experience unnecessary. Write now. Barry Nursery Co., Rochester, N. Y.

MAN—YOUNG, FAMILAR WITH SELLING of electric light supplies, to call on city trade. Answer fully in first reply. Address T O 490, Tribune.

MANAGER'S ASSISTANT—CHICAGO HOUSE wishes to get in touch with an experienced salesman to assist the sales manager in the organization of a force of 12 high class men. This is an unusual opportunity for exactly the right man; give phone number and business experience. Address T O 249, Tribune.

MEN — 2, BETWEEN 25 AND 35, WITHout previous selling experience, who wish to become salesmen; an immediately profitable position with a future is offered two men who can meet the following qualifications; Clean morally, and have occupied one position not less than five years; education at least high school; tactful, energetic, ambitious, and serious minded; a genuine opportunity for two men of character; give brief outline and phone number. Address T O 80, Tribune.

MEN—ILLINOIS CORPORATION MANUFACturing the most complete line of window advertising specialty requires the services of 4 high grade specialty salesmen to represent them in Midwest territory; exceptional chance guaranteed to those who can qualify. Wallace Oscil-Lume Corp., 605 Mallers Bldg. Hours 10 to 12 and 2 to 4.

MEN—YOUNG, TO TRAVEL with manager and take subscriptions for Woman's World. New proposition. Big value. Low price and quick sales. Permanent connection for live representative. Write or wire today. Address Department 18, Woman's World, 107 S. Clinton-st., Chicago, Ill.

MEN—THIS IS THE STOCK AD AND we don't want stock and replies. We mean business. We want 2 men who will follow instruction to sell real estate bonds of oldest, strongest and most drawing account. All replies confidential. Also, giving phone no., if any. Address N E 478, Tribune.

MEN AND YOUNG WOMEN—TO SELL; experience unnecessary. Write now; quality tailored caps at $1.50 to $3 each; profit $1 on every sale. Our agents make $60 to $120 per day. Free caps and outfit. Bowman Manufacturing Co., 535 W. Madison-st.

MEN—SELL "PERRY" DEPENDABLE fruit trees and shrubbery; steady demand; complete co-operation; commission paid weekly. Write for terms. Perry Nurseries, Brighton, N. Y.

MEN — 10, WIDE AWAKE, TO SOLICIT high class correspondence proposition never offered before in Chicago. Extra commissions paid to good men. See MRS. MEYERS at Masters Studio, 41 W. Madison-st.

MEN WHO CAN SELL HIGHEST GRADE pneumatic and solid tires for passenger cars and trucks; commission basis; will help you in every way; give age, experience. Phone Monroe 6200, or address K J 417, Tribune.

MEN — TO SELL PAT. ARTICLE TO DEALers; also district mgrs. to organize sales forces in respective terr. McDONOUGH-LAKE M'F'G CO., Akron, O., say.

MEN—TO SELL A REAL NECESSITY WITH national reputation; no experience necessary; you can make $10 per day. Apply Emporium Bldg., 1st floor, MR. JORMAN.

MEN—GROWERS OF DEPENDABLE STOCK want reliable salesmen; commission weekly; no deliveries. BROWN BROTHERS NURsery, Rochester, N. Y.

MEN—SOMETHING NEW. A NECESSITY all business, professional men need it; sells $97.50, costs you $15.50; big commission; exclusive territory. Address J B 75, Tribune.

MEN—YOUNG, CATHOLIC, 18 TO 25, FOR local and road sales work; can earn substantial amount per week; $110 to $175. 317 N. Dearborn.

MEN—4; TO LEAVE CITY AT ONCE WITH traveling magazine crew; expenses paid. Room 1015, 30 N. Dearborn.

MEN—SELL PURE EGGS AND FARM products, house to house; commission basis. W. A. BODGA, Horicon, Wis.

MEN—EX-SERVICE, WANTING STEADY work; experience unnecessary. Apply MR. WEST, 1210, 538 S. Dearborn.

NEWSPAPER SOLICITORS — PREMIUM proposition; 75 cents per order; opportunity to make more than $40 a week. Apply 413 S. Clark-st.

ONE OF THE SALES DEpartments of a well established, rapidly growing advertising organization desires to engage the services of an advertising salesman. He will be associated with keen, aggressive, high caliber men. His future will rest entirely on his ability to produce. Salary reasonable at start, increasing in proportion to his development. College man preferred, but will consider a man who studies constantly, rather than a college man who has stagnated. If you are convinced that you can qualify, give your reasons in a letter. Address P G 520, Tribune.

PAINT AND VARNISH SALESMEN.

MORE MONEY

Can be made with our line than with any other. 67 years old. We are making rapid progress under young and aggressive management and if you have experience as an A1 salesman, here is your opportunity. Send list of references required. Salary or commission. S. E. BROWN, ARMSTRONG-PAINT & VARNISH WORKS, 1330 S. Kilbourn-av.

PHARMACEUTICAL SALESMAN BEtween the ages of 25 and 35, by firm manufacturing internationally known invalid food products; detail positions and 10 to 20 hospitals and the drug trade; successful applicant must have personality, be well educated, of good appearance, and drive. Apply in own handwriting, giving full particulars of experience and education, stating age, whether married or single, and remuneration expected. Address K J 822, Tribune.

PHOTO ENGRAVING SALESMAN—We have good permanent position for a thoroughly capable photo engraving salesman. One who want an opportunity. Must be able to figure complicated work; should be acquainted with Chicago buyers; will pay adequate salary to right man. Address K J 417, Tribune.

JAHN & OLLIER ENGRAVING CO., 554 W. Adams.

PIANO SALESMAN.

For an experienced piano salesman, sincerely wishing to advance himself, we have a position that will offer him that opportunity; he must be familiar with player and reproducing pianos, and, above all, he must have a past successful record; fullest cooperation along with an excellent salary will be given the man who can qualify. Address J O 123, Tribune.

PIANO SALESMAN.

Experienced, for city work. Must be clean cut, aggressive, and have straight record. Salary and bonus. Apply for Mr. Tompkins. CAMPBELL PIANO CO., Wabash and Jackson.

WANTED—MALE HELP.
Salesmen, Solicitors, Etc.

PRODUCERS WANTED

With good record, on paying prop. Apply 1014 State-Lake Bldg.

RADIOTONE
SALESPEOPLE WANTED

For exclusive territories throughout the United States and Canada. We want soliciting agents (men and women) of good character and ability. We will give right parties exclusive territory. Write us naming territory you desire or, better, call and see us.

THE RADIOTONE CO.,
ENTIRE FIFTH FLOOR.
630 SO. WABASH-AV.,
CHICAGO, ILL.

REAL ESTATE SALESMEN

For North Side Subdivision; beautiful property; best co-operation; must be willing worker and come well recommended; building connection. MR. MITCHELL, 1710 Consumers Bldg.

REAL ESTATE SALESMAN,

Experienced; north side office; steady work; good opportunity for live man. R. P. 986.

REAL ESTATE MAN—EXPERIENCED, IN our South Side office. Real assistance given to worker. H. O. STONE & CO., 1007 E. 43d-st. Oakland 1502.

REAL ESTATE SALESMEN—NORTH SIDE office; good opportunity. Address J B 400, Tribune.

REPRESENTATIVE — TRAVELING, FOR leading lyceum bureau; must be energetic and industrious; experience not absolutely necessary; traveling expenses and guarantee, with liberal commission arrangement. Sheldon student preferred. Address T O 430, Tribune.

SALESMEN

Who have demonstrated their ability to sell and will work 6 hours a day. An opportunity awaits you to connect yourself with a sales organization that is averaging $75 a week and upwards to those that have solid ability and selling electrical appliances; our proposition is unusually attractive. See Mr. Parker, Suite 611-12, 25 N. Dearborn-st.

SALESMEN—FOR CHICAGO, to handle 3 best lines in the world; commission; give full particulars, phone, etc. Address P 492, Tribune.

SALESMEN—FOUR, THIS FIRM DESIRES 4 energetic young men over 25, with inside selling or clerking experience. These men have a splendid opportunity to begin right immediately, with larger earnings and chance for promotion. We desire the four most ambitious young men in Chicago. Describe yourself and your home in letter for appointment. Address T O 374, Tribune.

SALESMAN—HIGH CLASS, AS DISTRICT manager large motion picture company distributing wholesale, entertaining pictures for churches and schools. The new motion picture story will pay you $25,000 yearly; no investment necessary, but must have $2,500 to back your future business. State age, experience, local affiliation, and references. "SSS," 323 Union League Bldg., Los Angeles.

SALESMEN—1 OR 2, WITH REAL SALES and advertising ability, to sell the finest line of steam and hydraulic packings on the market on specific specialties; patented machinery enables us to reproduce trademarks on pencils in 2 and 3 colors; good future; commission paid weekly; wonderful opportunity for men who can qualify. PIERCE ADVERTISING NOVELTY CO., 22 W. Quincy-st.

SALESMAN—WITH KNOWLEDGE OF ANIline colors and dry cleaning supplies; must be first class; must be acquainted with the cleaning and dyeing trade in the middle west; opportunity to become financially interested in new product; state age, experience, and former connections; all inquiries will be held strictly confidential. Address O 507, Tribune.

SALESMAN—WITH MERCHANDISE SELLing experience preferred; young or middle aged man who can quickly build himself into a managerial position with responsibility; must be resident of Chicago and of good character. Give phone. Address T O 313, Tribune.

SALESMAN—AMBITIOUS, HARD WORKER, who, looking for opportunity to work into general proposition in midwest territory. Our product is nationally advertised, grocery specialty. When reply state age and experience. All information considered strictly confidential. Address T O 419, Tribune.

SALESMEN FOR THE NEW UNIVERSITY BIBLE Mr. Patterson's profit for 5 days.....$127
Mr. Biel's profit for 4 days $110
Mr. Miller's profit for 6 days $90
Interviews this week and 5 and 6 p. m.
BURTON WESTERMAN, 1718 N. Am. Bldg.

SALESMEN — CITY OR TRAVELING, TO sell imported specialty. No matter what your present line is handling, you can make it side line and make more money than your regular line. Call Sunday, 11 to 3, or write for proposition; call 1108 Lake Shore Drive.

SALESMEN—2, REAL ESTATE, TO WORK out of live office in Albany Park; must have some experience; workers can make good money; right kind of co-operation and plenty of good leads. Address J B 75, Tribune.

SALESMEN FOR WHOLESALE TRAVELING trade to handle an exclusive line of tailored to order. Leads furnished, which assures quick sales. Big money. W. D. SMITH & CO., 833 W. Jackson.

SALESMEN—EXPERIENCED, TO WORK state of Illinois, calling on jobbers and retail druggists. Commission basis. Old established line, and requires a real producer. State experience in your letter. Edgerton Sauer Brick Co., Atlanta, Ga.

SALESMEN

Who have solid automobiles or accessories, to sell nationally advertised guaranteed product. Following up leads and "all year" selling ability considered. Address K J 523, Tribune.

SALESMAN—BOHEMIAN SPEAKING COFfee salesman, who is at present selling food products in retail grocery trade in the Bohemian district; excellent territory and opportunity for a worker; good salary guaranteed to right man. Address P 547, Tribune.

SALESMAN—COFFEE TO SELL TO REtail grocers; experienced food product man preferred; must have a following among grocers; good salary guaranteed and commission; must be a worker. Address P 459, Tribune.

SALESMEN—WELL KNOWN MANUFACturer of toilet preparations desires salesmen acquainted with dept. store and drug trade of Illinois, Ohio, Michigan, Indiana; splendid opportunity; write stating age, salary, experience. Address N 443, Tribune.

SALESMAN—REAL ESTATE.

North Side resident, not over 40 yrs. old, with real estate or specialty experience preferred, to sell North Side apts. on commission basis. A real opportunity for a go-getter. Address K J 520, Tribune.

SALESMEN—ENERGETIC, EXPERIENCED coal salesmen for city and country territory, by large Eastern producing Co.; good openings for right man. Address K K 478, Tribune.

SALESMEN—OR LAND AGTS. TO SELL orchard land; also Canning Co. stock; very attractive; sells easily; sound; backed by bankers; good money men; big comb. Address P 333, Tribune.

SALESMAN—LEADING MANUFACTURER of sanitary and school supplies has opening for salesman in Indiana territory; lady must give experience, etc., in full; detail. Address H A 49, Tribune.

SALESMAN—ACTIVE WIRE, CAPABLE OF earning big money, to represent well known responsible firm manufacturing toilet preparations; exclusive territory; good proposition. Call 1108 Lake Shore Drive, 2:30 to 5 p. m.

SALESMEN—"CUTEESUITS" FOR CHILdren; sweeping country like wildfire; nothing like 'em. No competition. Every general store, big commission. BIG MONEY. "CUTEESUITS" FACTORIES, Cincinnati, O.

SALESMAN — FOR VACUUM CLEANERS, excellent proposition; factory selling direct; comm. paid in Chicago. 2631 N. Clark-st. All or part time. Phone Diversey 2040-J.

SALESMAN—WE WANT AN EXPERIENCED driving salesman for Chicago's growing trade; full particulars as to experience and salary expected. Box 1035, Atlanta, Ga.

SALESMAN—FOR CHICAGO AND TRAVEL-ING; liberal contract with Ford dealers to Ford dealers and accessory stores. Address P 555 Tribune.

SALESMEN—AUTOMOTIVE ACCESSORY; experienced man selling jobbing trade, to handle standard line fan belts; references and experience. Box 269, Kenilworth, N. J.

SALESMAN—LIVE WIRE, IN EVERY CITY, to solicit local dealers; new electric appliance; nothing like it in existence; liberal commission. Dordes Mfg. Co., Detroit, Mich.

SALESMAN—SUGAR. EXPERIENCED MAN, familiar with sugar trade, to assist manager; jobbing trade; state qualifications and salary expected. Address K J 418, Tribune.

SALESMAN—GOOD OPPORTUNITY FOR high class real estate salesman. Old established firm. Apply Rogers Park office. Address K J 370, Tribune.

SALESMEN—EXPERIENCED SOLICITORS, to sell carpet and wallpaper space advertising. Apply Monday, Rm. 914 City Hall Square Bldg. Ask for Mr. McGloon.

SALESMEN — EXPERIENCED ONLY TO take out in field orders for ladies' apparel and hosiery; city or country. Globe Manufacturing Co., 344 N. Paulina-st.

SALESMEN—BOND; SELL FIRST MTGE. farm loans; liberal commission. B. 1305 11 S. La Salle.

SALESMEN — "ANDY, TO SELL TO JOBBERS in Ind., Mich., Ohio, a line of 5 and 10c bars; must be used to ladies' apparel and hosiery.

SALESMEN—WELL KNOWN MUSIC HOUSE wants 5 good men; virgin proposition. Blumenthal, F. E. Van Buren-st. Sun. Monday, between 9 and 4. See MR. OWENS.

SALESMAN—FOR CHICAGO OR STATE; big selling proposition. Address P 344, Tribune.

SALESMEN—EXP. HIGH CLASS ADVERtising, that know a good prop. when they see it. B. W. JAEGER, 410 Michigan-av.

SALESMAN—STATE DISTRIBUTOR FOR patented razor. Address H A 38, Tribune.

WANTED—MALE HELP.
Salesmen, Solicitors, Etc.

SALESMEN.

PART TIME. FULL TIME. WORK FOR A FIRM THAT CAN SHOW RESULTS. OUR SUCCESS PROVES THE SUCCESS OF OUR SALESMEN. NO MATTER WHAT LINE OF GOODS YOU ARE SELLING, IF YOU WILL WORK AND FOLLOW INSTRUCTIONS OUR PROPOSITION WILL PROVE MOST PROFITABLE, AND YOUR ADVANCEMENT WILL BE VERY RAPID. WE WILL SOON START THE GREATEST BUILDING PROGRAM EVER SEEN IN CHICAGO. WE WANT GOOD SALESMEN AT ONCE; EARNINGS UNLIMITED. SHOW US YOU ARE WORTH WHILE AND YOUR INDEPENDENCE IS ASSURED. WE CAN USE PART OR FULL TIME MEN. IF YOU MEAN BUSINESS AND ARE OPEN FOR A GOOD PERMANENT CONNECTION COME IN AND TALK IT OVER WITH OUR GENERAL SALES MANAGER. DEAL WITH A RESPONSIBLE FIRM.

WM. ZELOSKY COMPANY,
ROOM 283 CONWAY BLDG.,
111 W. WASHINGTON-ST.

SALESMAN—BEST ADVERTISING SPECialty house in America wants capable salesman for West Side Chicago liberal commission; income limited only by man's ability and application; others making $6,000 and upward; every sale means prospective customer; complete office maintained; wonderful future position with great million dollar concern; strictest investigation; you must submit record and credentials with answer. BASTIAN BROS. CO., Rochester, N. Y.

SALESMAN.

ONE OF MORE THAN AVERAGE ABILITY WANTED WHO CAN APPROACH BUSINESS MEN AND GET RESULTS ON A HIGH GRADE HARDWARE SPECIALTIES OF OUR SALES FORCE OVER $100 WEEKLY. COMMISSION AND BONUS. CALL HOURS 10-12 AND 1-3. 590 OLD COLONY BLDG.

SALESMEN—FOR SUBDIVISION WORK. Industrious, ambitious man looking for a real opportunity to succeed; experience unnecessary; we will train you. Furnish you prospects, help you make your sales, and award efficiency by promotion.

FRED'K H. HARTLEIT & CO.,
Chicago's Leading Subdivision Operators.
Entire 6th flr., 69 W. Washington-st.

SALESMEN—A WELL RATED ILLINOIS firm desires to increase by 2 its Chicago force; the business is established and growing. The men we want must be from Chicago, of clean record, and able to stand prosperity; previous selling experience is not essential, but ours is not a technical line; confidential; give phone in reply. Address T O 316, Tribune.

SALESMAN—TO HANDLE ONE OF THE finest lines of steam and hydraulic packings on the market on specific specialties; patented machinery enables us to reproduce trademarks on pencils in 2 and 3 colors; good future; commission paid weekly; wonderful opportunity for men who can qualify. PIERCE ADVERTISING NOVELTY CO., 22 W. Quincy-st.

SALESMAN—WE WANT A LOCAL MAN ESTABLISHED and acquainted with the chemical department stores, haberdashers, and ladies' specialty shops; sell hosiery direct from mill; commission basis; give references, territory covered, lines you are selling. If any, and full details first letter. Tryapair Hosiery Mills, 365 Broadway, New York.

SALESMEN—GOODYEAR MFG. CO., 3261-C Goodyear Bldg., Kansas City, Mo., has opening for salesman to take orders for tailored to measure, rainproofed all-weather coats; to one who can demonstrate ability to sell on advance. We deliver and collect. Complete outfit and sales instructions FREE.

SALESMAN—TO SELL COPYRIGHTED COLLECTION SYSTEM; wholesalers and retailers are anxious to buy. Excellent opportunity for livewires to earn big money. Liberal commission. Call or write CAMPBELL, District Sales Manager, 1108 Lake Shore Dr., Chicago, for city and country territory.

SALESMAN—OPPORTUNITY FOR MAN who can prove ability to associate himself with established successful wholesale jobbing house, to secure immediate income, advancing and increasing his earnings dependent entirely upon his results; send full particulars concerning past experience and results in application. Address K J 363, Tribune.

SALESMEN

for the wonder invention of the age; 68 of our men are now making $50 to $150 weekly. If you can clean up like them, E. Morgan & Co., 111 N. Dearborn, Room 700.

SALESMAN—HIGH CLASS PROPOSITION which lowers the cost of running automobiles and trucks. Present financial conditions make this a quick and easy seller. Very liberal commissions. Rm. 815, 166 W. Jackson-blvd.

SALESMEN—SEVERAL TO TRAVEL IN country; sell a money making record exchange plan to merchants; good personality, convincing talker; salary $40 weekly and commission. No samples. Sidney Phone. Record Exchange, 35 S. Dearborn.

SALESMEN—IMMEDIATELY TO ADVERTISing; EXCLUSIVE territory. Expenses ADVANCED. LIBERAL commissions. Experience not essential. Give age, height, weight, business experience, 3 late business references. STANDARD GOODS CORPORATION, Newark, N. J.

SALESMEN OR SALESWOMEN—
Old established manufacturer Gift Novelties, School Bags, wants salesmen with the following: Full time or side line; no experience required. FRANKLIN CO., 1001 Market-st., Philadelphia, Pa.

SALESMEN—EXCLUSIVE SALES REPRESentation is offered to a salesman with necessity of proven merit now being sold to jobbers throughout the country. This is a proposition worthy of consideration by you who want to make money. MANAGER, Box 540, Oklahoma City.

SALESMEN.

Experienced men on commission basis on very best made washers, sweepers, and ironers. Only producers need apply. Direct factory to home, 2240 Orden-av.

SALESMAN—OPPORTUNITY FOR SALESman covering territory west of Mississippi River, calling on schools and colleges, to handle BLACKBOARD DUSTER. Attractive proposition; give territory covered, experience, etc., in first letter. Address H A 3, Tribune.

SALESMEN—FOR DRUG SUNDRIES; EXPErienced man with a big line, who knows what we want live men, as this is a live concern and always has the right price that can sell the goods; salary and commission. Apply FRED ESS & CO., 1253 N. Paulina-st.

SALESMEN — EXPERIENCED, FOR BEST selling proposition of the year; only hustlers that can deliver the goods need apply. See Mr. Moore or Mr. Cole, Suite F, 633 N. Michigan, after 10 a. m.

SALESMEN—NOW CALLING ON GROCERY trade; to carry a well repeating line on a liberal commission basis; state territory you cover and present line; reliable firm. Address K J 408, Tribune.

SALESMAN—WITH BUILDING CONSTRUCtion equipment and supplies experience only one having had sales experience of this kind need apply; state age and experience fully. Address T O 235, Tribune.

SALESMAN—TO CARRY POPULAR LINE gents' billfolds, well known to the jobbing trade; commission basis. 2731 South Park.

SALESMAN—WE WANT A LOCAL MAN ESTABLISHED and acquainted with the chemical department stores, haberdashers, and ladies' specialty shops; sell hosiery direct from mill; commission basis; give references, territory covered, lines you are selling. If any, and full details first letter. Tryapair Hosiery Mills, 365 Broadway, New York.

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SALESME

WANTED—MALE HELP.

Salesmen, Solicitors, Etc.

SALESMEN WANTED.

WE WANT QUICK CONNECTION with progressive salesmen to take charge of producing territory in Northern Wisconsin outside Milwaukee and in East Central Illinois. List of old customers furnished. Commission contract with money advanced for expenses. Most saleable line from exclusive copyrighted art and business calendars, cloth and fiber specialities, leather and outdoor signs, leather goods. Address with complete information Sales Manager, THE KEMPER THOMAS COMPANY, Cincinnati, Ohio.

SALESMEN

for Chicago, between the ages of 21 and 30, for high class specialty; this sales campaign is to be supported by big advertising campaign; give experience, references, telephone number, and street address. Address K J 522, Tribune.

SALESMEN.

Before answering this advertisement be sure you possess these qualifications: Good honest, clean record, ambitious and industrious; good selling ability combined with some training under a result producing sales system that will more than double your present income and commission. We prefer men who have had wholesale grocery experience. But if you meet these requirements we have an opportunity affording full selling for career abilities. Permanently and unusually increasing income. For appointment call Canal 5612. Ask for Mr. Driggs.

SALESMEN WANTED.

Exceptional opportunity for fine, ambitious men who want to get into big field with a real future; new development in our business permits us to add several salesmen to our present personnel. Will give preference to men between 25 and 40 yrs. of age; only men of ability, industry and character need apply. Will bond responsible party. Will thoroughly equip and train for your work in the field. Call Rm. 679 Continental and Commercial Bldg., after 9 a. m.

SALESMEN.

Opportunity is open in Chicago for junior or senior salesmen to sell highly successful business educational course through desirable new territory. Apply Dearborn 1703 or visit Room 1403 Majestic Bldg.

SALESMEN—TO CARRY A LINE OF LADIES' novelty silk hosiery and silk sweaters; side line in big demand; large commissions; one who can make good connections with a large Chicago concern who can deliver the goods for mail orders in Illinois, Wisconsin, Iowa, Minnesota, North Dakota, South Dakota, Nebraska, Montana, Oklahoma, Indiana, Idaho, and the coasts. Salesmen who make application for medium sized territories of department stores, specialty shops, and also stores as a side line on a commission basis. Address O 372, Tribune.

SALESMEN — EXPERIENCED SPECIALTY men to work hour to sell small assortment contracts to represent established manufacturer of best known hand-soap, offering unique and guaranteed selling plan direct to consumer; no delivering or collecting; attractive ware and unique premium plan. Commission on the $18 order is $4.50, better future for producers. Write for special sales manager blanks, giving details of age, experience, etc. UTILITY COMPANY, 638 W. 44th-st., New York City.

SALES ENGINEER,

Young man, technically educated, preferably with some construction experience and successful selling experience, to sell high grade specialty guaranteeing to central stations and industrials; unusual opportunity for man of good personality, ability, and ambition; will pay well after ability is proven, but not during; state salary expected; must give full particulars. Address T O 263, Tribune.

SALESMAN—PERFUMES.

Old established perfume manufacturer has an opening for an experienced high class salesman to call on jobbers, department stores and specialty stores of Chicago and surrounding territory; liberal commissions; exclusive territory in detail; other lines carried; territory controlled, and bank references given. OESTREICH Sales Director 200 5th-av., New York City.

SALESMEN—LIVE AND CREW MANAGER. Are you a live wire? A modern heating specialty that fits any size of flat; makes a guaranteed saving of 50% on fuel bills; our demonstrating stores help you make sales; quick action assured. Permanently and increasingly

WANTED—FEMALE HELP.

Stores and Offices.

LADIES—YOUNG, FOR INSPECTORS AND wrappers. Grossman Shoe Co., Randolph and State.

LADY, YOUNG, TO TAKE charge of mailing department; experienced preferred.
ROSENWALD & WEIL,
8815 Armitage-av.,
corner Hamlin.

LADY — YOUNG; COLLEGE OR HIGH school graduate preferred; must know how to compile mailing list and thoroughly understand the fundamentals of good advertising; sales promotion work and write convincing copy; excellent opportunity. Address Z O 331, Tribune.

LADY—YOUNG, WITH HIGH SCHOOL EDUcation, with some experience on cost or detail work; must be bright and quick and accurate on detail; state age, experience, and salary expected. Address T O 305, Tribune.

LADY—YOUNG, FOR TYPEWRITING AND some stenog. apply.
THE ABBOTT LABORATORIES,
4739 Ravenswood-av.

MILLINERY SALESLADIES — EXPERIenced; good salary; steady position. Apply 6428 S. Halsted.

MULTIGRAPH OPERATOR—EXPERIENCED on printing ink attachment. Address K J 444, Tribune.

OFFICE POSITIONS.

Young ladies, 16 years of age or over, with at least grammar school education, to learn office work in our various departments, such as mail opening, filing, indexing, typing, and simple figuring. No experience necessary. Good salary to start and rapid advancement for those deserving.
SPIEGEL-MAY-STERN CO.,
1061 W. 35th-st.

OFFICE POSITIONS, CLERICAL AND TYPING.

Several desirable openings for young women, 18 to 25 years, who have had some experience and high school education; permanent position, with good opportunity for promotion; hours, 8:30 to 5, 1 on Saturday.
LA SALLE EXTENSION UNIVERSITY,
4416 S. Michigan-av.

OFFICE MANAGER—
Capable accountant with stenographic experience and executive ability. Give full particulars as to age, education, experience, and salary wanted. Address K R 237, Tribune.

OFFICE ASSISTANT—YOUNG LADY, EXPErienced; good typist or dictaphone operator; capable of handling correspondence; small office West Side; $20 a wk. to start. Address J Y 247, Tribune.

OFFICE ATTENDANT—LOOP; HRS. AND wk. light; stenography desirable, not essential. Give details and wage wanted or no attention. Address P 93, Tribune.

SALESWOMAN,

thoroughly experienced in shirt waists, to act as stock head.
Apply 10th floor, Employment Office.
ROTHSCHILD & COMPANY,
State, Jackson & Van Buren.

SALESWOMEN—MILLINERY, COMPETENT; must have State-st. experience. Apply in person Monday morning, 10 a. m., George Bernards, 25 S. State-st.

SALESLADIES — 10; CLOAKS AND SUITS; at once; prefer those speaking Polish and Lithuanian. 4716 S. Ashland-av.

SALESGIRL AT 17 AND BRIGHT, FOR exclusive stationery and fountain pen shop; age 23 or over. Address K J 221, Tribune.

SALESLADIES—
Young, neat appearing; wonderful opportunity. 4 Halsted.

SALESLADY—MILLINERY; EXP. ONLY. Call 10 30 a. m. 1212 Stevens Bldg.

SALESLADY—FOR BAKERY. APPLY SUNday morning. 3700 Cottage Grove.

STENOGRAPHER.

One with high school education; several years' experience; must have references; good opportunity; permanent position.
MACK INTERNATIONAL MOTOR TRUCK CORP., 1800 S. MICHIGAN-AV.

STENOGRAPHER — ATTRACTIVE, NEAT appearing, for general office, near Chicago-av. and Mich.-blvd.; give age, nationality and salary desired. Address T O 309, Tribune.

STENOGRAPHER — FEMALE; ONE WHO has had experience in advertising department of manufacturing house; state age, experience and salary wanted. Address O 457, Tribune.

STENOGRAPHER—EXPERIENCED; ACCURacy, good penmanship, and knowledge of bookkeeping essential. Apply in own handwriting, stating salary expected. Address T O 340, Tribune.

STENOGRAPHER—EXPERIENCED, FIRST class; salary $30 per wk.; steady position; must be conservative and a willing worker; bonus offered next year. Call Ames H. Boyd Mfg. Co., 412 Orleans-st., Chicago, Ill.

STENOGRAPHER AND SECRETARY—PART time work preferred; familiar with medical and legal terms; hours may be arranged to suit; trained competent. Address P 180, Tribune.

STENOGRAPHER.

Experienced; must be neat and accurate; state age, experience, and salary desired. Address J Y 350, Tribune.

STENOGRAPHER — EXPERIENCED, WITH some knowledge of office work; good pay; large mfg. plant, N. W. Side. State exper. and salary expected. Address K J 422, Tribune.

STENOGRAPHER—EXPERIENCED, 19 TO 25 yrs. old. Must be rapid and accurate. Loop office. Night work. State age, experience, references, and lowest salary expected. Address L 64, Tribune.

STENOG.—EXP.; BY OLD EST. BOND house; must be well trained; preferred; state age exp., salary. Address T O 431, Tribune.

STENOGRAPHER—YOUNG LADY; TEMPO. P. D. at present, but may be permanent. Boye Needle Co., 4343 Ravenswood-av., nr. Montrose.

STENOGRAPHER — FOR ASSISTANT TO executive; prefer one with some business experience; salary $20 to start. Address T O 230, Tribune.

STENOGRAPHER—NEAT AND ACCURATE, capable of assuming responsibilities; starting salary $23 to $25; state particulars fully. Address K J 582, Tribune.

STENOGRAPHER — WHO HAS SOME knowledge of bookkeeping; small manufacturing concern; sm. salary; North Side. Address N 118, Tribune.

STENOGRAPHER — HARDWOOD LUMBER office, West Side; Catholic preferred; state salary and experience. Address P 276, Tribune.

STENOGRAPHER — SPEEDY, INTELLIgent, diligent; good salary; office across from Northwestern R. R. station; give slight. Address K J 440, Tribune.

STENOGRAPHER, WITH EXPERIENCE and intelligence, speed, accuracy and good knowledge of spelling necessary. Apply Room 1703, 167 S. Dearborn, Monday after 9:30.

STENOGRAPHER—NEAT AND ACCURATE, at least two years' experience, preferably with a knowledge of bookkeeping. Inquire 3106 Irving Park Blvd.

STENOGRAPHER AND GENERAL OFFICE Work—Japanese wholesale house; small office; about $140 to start. Come ready to work. 1500 S. Michigan-av.

STENOGRAPHER — WITH REAL ESTATE experience, for North Side office. Prefer one that lives in Rogers Park. C. S. STEWART, 6903 Sheridan-rd. Open Sunday.

STENOGRAPHER — SOME DICTAPHONE work; ability to answer correspondence in sales and adv. dept. State age, education, exp., and salary. Address K K 538, Tribune.

STENOGRAPHER—NEW BEGINNER; GOOD position for the right party. Call Champion Wrench Co., 834 W. Huron-st.

STENOGRAPHER—GENTILE, H. S. EDUC.; not afraid of real work; good exp. required; to start $100. Address P 577, Tribune.

STENOGRAPHER—EXPERIENCED, WITH initiative, $20 to start. Promotion sure. CRAIN PUB. CO., 537 S. Dearborn.

STENOGRAPHER—WITH KNOWLEDGE OF bookkeeping; loop office; state age, experience, and salary. Address K J 473, Tribune.

STENOG.—IN LAW OFFICE; $18 TO BEgin. State experience, if any. Address P 584, Tribune.

STENOG.—GENL. OFFICE WORK. STEADY position. State salary and experience. Address P 352, Tribune.

STENOGRAPHER—3 YRS. EXP.; H. S. grad.; state salary, giving ref., all wanted, and phone No., perm. Address K 501, Tribune.

STENOGRAPHER—YOUNG; 1 YR. EXPERIence; knowledge of bookkeeping; $12 per wk. Apply P. J. TEICH, 309 S. La Salle-st.

STENOGRAPHER, IN BILLING AND accurate in record work. Operators Piano Co., 16 S. Peoria, nr. Madison.

STENOGRAPHER AND DIC. OPERATOR—H. S. graduate; must be good at spelling and punctuation. Phone Canal 3500 for interview.

STENOGRAPHER AND GENERAL OFFICE assistant; must be expert Spirit. Gentile, 25 to 30 years. $25 to start. K J 418, Tribune.

STENOGRAPHER—PLEASANT WEST SIDE office; first class speller; salary $20; give details. Address O 504, Tribune.

STENOGRAPHER — KNOWLEDGE OF loan, 2d fl., Rm. 9. West Center Chicagoan, sales office.

STENOGRAPHER—EXPERIENCED, YOUNG lady; salary $75-$80. Address P O 263, Tribune.

STENOGRAPHER — EXPERIENCE NOT nec. 1872 Cuyler-av., nr. Belmont-av.

STENOGRAPHER AND GENERAL OFFICE L. GILLIS, 1 So. Dearborn-st.

STENOGRAPHER—SOME EX. NEWSPAPER advertising office; only girl; easy hours; $20 start. Call 9 to 12, 347, Tribune.

STENOGRAPHER—WELL EXPERIENCED; steady position; $20 week to start. 33 Bour. 166 W. Adams.

STENOGRAPHER — EXPERIENCED LAW for law office in loop; $35. Address N 470, Tribune.

STENOGRAPHER—EXPER. RAPID ACCU. 1 TIMOTHAFF, 81 W. Randolph-st.

STENOGRAPHER—AT LEAST 1 YEAR'S experience. Room 1746, 608 S. Dearborn-st.

STENOGRAPHER—GENTILE; 3-4 YRS. EXperience $25. Address P 243, Tribune.

STENOGRAPHER—H. S. GRAD., AGE 19-23; Gentile; $20. Address P 214, Tribune.

WANTED—FEMALE HELP.

Stores and Offices.

STENOGRAPHERS.

Young women with high school education and at least two years' experience. Must have sufficient ability to fill position as secretary to office executive. Permanent and interesting work. Underwood machine.
WESTERN ELECTRIC CO., INC.,
48th-av. and 24th-st.

STENOGRAPHER.

Experienced and competent young lady; congenial surroundings; good salary. Apply Employment Office, 8th floor. Take Adams and Dearborn elevators.
THE FAIR.

STENOGRAPHER.

Experience not essential, but must be High School graduates.

We also have a few typewriting vacancies for touch operators having some experience.
SEARS, ROEBUCK & CO.,
Homan-av. and Arthington-st.

STENOGRAPHER.

Thoroughly expd.; speed and accuracy chief requisites. Apply
BUTTERICK PUBLISHING CO.,
2231-49 South Park-av.
Calumet 7472.

STENOGRAPHER.

Bright, neat, ambitious young woman who has had at least 4 or 5 years' experience, to act as stenographer and secretary to one of our executives.

Excellent future for girl who is able to handle this work.
PHILIPSBORN'S,
Congress and Paulina, Marshfield L station.

STENOGRAPHER — THOROUGHLY COMpetent for general office work; careful, accurate, and reliable, for particular work; at least 2 yrs.' experience, about 25 yrs. of age; knowledge of good English essential; ability to compose letters desirable; small office, South Side, editorial and business office of educational journals; state age, education; experience, and salary. Address K J 593, Tribune.

STENOGRAPHER—FOR GENERAL WORK in South Side purchasing office. Some filing and billing, but principally straight stenographic work. Must be capable and have a record for stability. Give experience and salary wanted. Address K J 534, Tribune.

STENOGRAPHER—HIGH CLASS, TO SERVE as private secretary to executive of large insurance company; must be able to use both notes and dictaphone. Reply, stating experience, age, and education. Good position for efficient and competent person. Address T O 917, Tribune.

STENOGRAPHER—AN EXCELLENT OPPORtunity offered to an energetic, capable girl who has had experience in the brass jobbing line; West Side concern; permanent position; a full particulars as to experience, age, and salary desired. Address T O 254, Tribune.

STENOGRAPHER—BETWEEN 25 AND 35 years old, with at least two years' experience, who is looking for hard work; a permanent position and chance for promotion and will work for $80 per month to start. Apply new work 1416, 343 S. Dearborn-st., Room 510. See Mr. MacKay.

STENOGRAPHER—20 OR 22 YEARS OLD, as secretary to sales manager. Among duties must be able to handle large amount of detail work. Must have high school education and good experience. Apply ALBERT PICK & CO., 208 W. Randolph.

STENOGRAPHER—BRIGHT, AMBITIOUS about 20 years of age, with at least one year's exper.; must be rapid, accurate, and turn out neat work; pleasant surroundings; state age, experience, education, and salary expected. Address O 481, Tribune.

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STENOGRAPHER,

Capable, well educated, of quiet manner and good personality. Poole Bros., 605 S. Clark-st.

STENOGRAPHERS—LOOP OFFICE; TWO girls, 22 yrs. or over, with good education. Give age, nationality, education, exper., and lowest initial salary. Address P 501, Tribune.

STENOGRAPHER—EXPERIENCED, AT 327 W. Adams-st., 3d floor. Salary $15 to $20.

SWITCHBOARD OPERATOR

Wall paper and paint house; tactful, courteous, capable of taking orders. Address J O 124, Tribune.

SWITCHBOARD OPERATOR—FOR LARGE board in wholesale house. State experience and salary expected. Address P 521, Tribune.

SWITCHBOARD OPERATOR — EXP.; MUST also be rapid typist. Address P 243, Tribune.

TYPIST.
EXPERIENCED.

HART SCHAFFNER & MARX
36 S. FRANKLIN-ST.

TYPIST—
Young lady; some experience in billing long carriage on Underwood machine; steady; splendid opportunity for West Side girl.
WILSON JONES LOOSE LEAF CO.,
2300 Franklin-blvd.

TYPISTS—SEVERAL GIRLS WHO ARE quick and accurate; permanent position; hrs. and working conditions; state salary; good opportunity for advancement. Apply after 10 a. m. Mon. 1907 Marshall Blvd. Reuben H. Donnelley Corp., 320 E. 21st.

TYPIST—YOUNG LADY WITH INITIATIVE, preferably with commercial agency or credit dept. experience, for large mfg. concern; in own handwriting, state age, single or married, experience, salary expected. Address T O 347, Tribune.

TYPIST—COMMON SENSE TYPIST; ABLE to do anything around an office; age not essential; Protestant only; mention references, previous work, and salary to start; working up with growing mail order concern. Address T O 380, Tribune.

TYPIST—YOUNG LADY, GOOD EDUCAtion; experienced in cutting stencils. Work will last 30 days or longer. Reply, giving age, experience, and salary expected. Address T O 417, Tribune.

TYPIST—COMPETENT, FOR GENERAL OFfice work; must live on North Side; good position for reliable applicant. Apply Columbia Phonograph Co., 6 W. Huron-st.

TYPIST, BILL CLERK—PERMANENT POSItion; West Side. State age, experience, and salary. Address K J 561, Tribune.

TYPIST AND SWITCHBOARD OPERATOR—H. S. graduate; 18 or over. State experience. Address T O 321, Tribune.

TYPIST—BEGINNER.
LAKRIN CO. OF ILLINOIS.
3017 S. Ashland-av.

TYPIST—FIRST CLASS LOOP OFFICE; permanent; must be punctual and interested in work. Address P 151, Tribune.

TYPIST—ELECTRICAL EXPERIENCE PREferred, but not essential. 3709 Ogden-av.

TYPIST—TEMPORARY POSITION. APPLY Bartlett & Blessing, 125 W. Austin-av.

WAIST SALESWOMAN.

Michigan-av. women's wear store wants a practical, experienced young woman to manage waist stock and wait on trade; splendid opportunity for right person. Address K K 69, Tribune and phone No.

WOMAN—ELECTRICAL CONTRATOR CAN use an experienced woman who thoroughly understands Building Electrical supplies and prices. One who can do pricing, billing, bookkeeping, and can handle complete the office work of a concern employing 40 men. Explain fully your experience. Unless you fit all the qualifications mentioned do not apply. Address O 330, Tribune.

WOMEN — 3; YOUNG; FOR CLERICAL work; experience preferred, but not essential; must have some high school education; pleasant working conditions with good opportunity for advancement. Apply after 10 a. m. Monday. MR. CRANDALL, RUBEN H. DONNELLEY CORP., 320 E. 21st-st.

WOMAN—HIGH CLASS, INTELLIGENT, TO assist consultant and stenographer; must be thoroughly experienced and come well recommended. Apply MISS CRANE, 9 to 11 a. m.
T. & G. STORE,
16 N. Michigan.

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WOMAN—GENERAL ASSISTANT TO MANAger of branch office; must be capable of taking full charge of office in manager's absence; state salary expected. Address K J 572, Tribune.

WOMEN—EXPERIENCED BILLING; ALSO executive experience; capable of managing billing dept. of 50 people; reply stating age, nationality, specific experience and starting wage expected. Address K J 459, Tribune.

WOMAN—OVER 35 YEARS OF AGE, FOR position as head resident in a Christian settlement house; applicant should have college education and successful experience along similar lines; reply giving age, education, and experience, confidential. Address K J 224, Tribune.

WOMAN—YOUNG, REFINED; EXPERIENCE in managing candy dept.; also capable of handling help and promoting sales; permanent position; good opportunity for advancement. Apply 9 to 11 a. m. MISS CRANE.
T. & G. STORE,
16 N. Michigan.

Factory and Trades.

ARTIST.

State-st. department store is looking for man or woman who can draw women's apparel far better than the average. When we find the right work we will pay the right salary. Do not send originals but inclose a clipping or two if you can. Beginners please save postage. Address K J 415, Tribune.

BAKER — ALSO KITCHEN HELPER. Ravenswood 0827. 2801 Foster-av.

BEADERS AND HAND EMBROIDERERS—Experienced, for home work. NOVELTY EMBROIDERY CO., 322 W. Van Buren, 6th floor.

BEAUTY SPECIALIST—GRADUATE OF Marinello or other good school, to teach course in culture; only experienced teaching experience not necessary, but must know and be able to explain all branches of beauty parlor work; good address and neat appearance essential; position will be open March 1; excellent salary pleasant work; state all particulars and references, age, education. Good position for efficient and competent person. Address T O 917, Tribune.

BINDERY WOMAN — EXPERIENCED FOR all around work in small shop. The Arthur Rice Press, 711 S. Dearborn.

BINDERY GIRLS FOR LAYING ON GOLD. A. J. COX & CO., 521 W. Monroe-st.

BONNAZ OPERATORS—EXPERIENCED ON dresses and suits. Apply at once. MONARCH 736 Jackson-blvd. MONARCH CO., Modernism.

COIL FINISHER—EXPERIENCED; ALSO several hand, single automatic, and multiple automatic winders. Apply Monday morning, ready for work. BELDEN MFG. CO., 2300 S. Western-av.

COPY READER—WE HAVE NEED OF THE services of a copy reader. Prefer lady with professional experience in Modernism office. Agreeable surroundings. Position steady and salary good. Address H A 40, Tribune.

CORD FINISHERS—EXPERIENCED ON soldering. Apply Monday morning, ready for work. BELDEN MFG. CO., 2300 S. Western-av.

CROCHET BEADERS—WILL TEACH HOME workers. 4446 Ellis-av. Columbus 7801.

DESIGNER.

Lady with mfg. experience, capable of producing snappy misses' and ladies' dresses. All materials. State exp., age, and salary. Permanent position. Address K J 432, Tribune.

DRAPERS

Experienced on ladies' dresses; steady position; good wages.
THE HIRSCH-STRAUSS CO.,
5th fl. 16 S. Market-st.

DRAPERS — EXPERIENCED ON LADIES' dresses. Apply A. MEYER, 737 W. Jackson-blvd.

DRESS OPERATORS,

experienced, at once, in our Evanston daylight dress shop to work on high class dresses; good opportunity for experienced dressmakers; will also teach beginners.
NAT RIBBACK CO.,
1851 Benson-av., Evanston, near Foster-av. "L" Station.

DRESS OPERATORS, EXPERIENCED.
NAT RIBBACK CO.,
237 S. MARKET-ST.

DRESSMAKER—TO SHARE APT. WITH milliner for inf. 6439 Cottage Grove, 3d.

DRESSMAKER—EXP., $40 WEEK; OR WILL consider partner. 6439 Cottage Grove-av.; 3d.

DESIGNER — EXPERIENCED ON POPULar priced hats; steady position all year for right party; give full particulars; confidential. Address K J 585, Tribune.

EXPERIENCED SILK SHADE MAKERS.
COME READY FOR WORK
KAPLAN, INC.,
1243 S. WABASH.

FINISHERS, HAND SEWERS, HAND EMBROIDERERS.

Must be experienced.
BLACKSTONE SHOP,
614-616 S. Michigan-av.
3d floor, Arcade Bldg.

FINISHERS—EXPERIENCED ON LADIES' dresses. Apply A. MEYER, 737 W. Jackson-blvd.

FOREWOMAN—WHO IS HERSELF AN EXpert operator and who can qualify to take charge of from forty to fifty machines making high grade line of wash dresses. This is an excellent opening for one who can fill requirements. State in full experience, references, and salary desired. Address T O 340 Tribune.

GIRLS FOR BOX FACTORY,

experienced, for bar creasing machines; piece work. Liberal guarantee.
PHILIPSBORN'S,
Congress and Paulina.

GIRLS—ON POWER SEWING

machines. Must be experienced. KINNEY-ROME MFG. CO., 3601 S. Racine.

GIRLS

Experienced on power sewing machines, wholesale millinery. Call at 36 W. Kinzie-st.
CHICAGO MERCANTILE CO.

GIRLS—OVER 16, TO WORK IN CANDY factory; experience not necessary. Take North-av. car to -st. Louis, walk 3 blks. south, or Grand-av. car to Central Park-av., walk 2 blks. north to new bldg. with checkerboard tower. 3501 Potomac-av.

GIRLS WANTED.

Cracker and biscuit packers. Apply McMAHON BISCUIT CO.,
21-23-25 N. Green-st.

GIRLS — TRIMMERS AND GIRLS FOR general factory work; steady positions; good starting wage. Apply Monday, prepared for work, 350 W. Ontario-st. 444 W. 37th.

GIRL—TO DO MISCELLANEOUS WORK IN a garment factory. Apply 6th floor, 206 W. Adams. HOVLAND-SARDESON-McCOLM CO.

GIRLS — FOR CAPPING AND LABELING paper cans; experience not necessary.
MILLER FIBER PRODUCTS CO.,

GIRLS—FOR IRONING COATS AND APRONS on press; good pay.
AMERICAN LINEN SUPPLY CO.,
140 N. Austin-av., or La Salle.

GIRLS—ROLLERS AND WRAPPERS FOR mail order house. 1916 Sunnyside-av., 1st floor.

GIRL — TO RUN COLORTYPE MACHINE; steady work; experience not necessary. 1510 Newberry-av.

GIRLS—FOR LIGHT FACTORY WORK. Apply ready for work Monday, 7-8 a. m. NATIONAL CANDY CO., 810 W. Superior-st.

GIRL—FOR HARD SOLDERING ON JEWelry; one with experience; steady work; 1520 Wilson-av., Lincoln Square-av.

GIRLS—EXPERIENCED ON LADIES' BLOOMers and night gowns. Also a forelady. 1523 W. Roosevelt-rd.

GIRL — ON MACHINES IN LADIES' DRESS factory. 3856 S. State-st. 2d.

WANTED—FEMALE HELP.

Executives and Managers.

PHILIPSBORN'S

Have 2 or 3 very desirable positions open in their organization for women supervisors, particularly those having had office experience.

The young women who will qualify for these positions must have energy, initiative, good judgment, and know how to handle help.

A knowledge of mail order office work is also essential.
PHILIPSBORN'S,
Congress and Paulina-sts.
Marshfield "L" Station.

MANAGER, EXPERIENCED.

Lady or gentleman, for first class loop candy and luncheon store; must be experienced for all depts., candy, luncheon, and soda fountain; good wages; steady position; references and experience. Address K J 572, Tribune.

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We also have a few typewriting vacancies for touch operators having some experience.
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NAT RIBBACK CO.,
1851 Benson-av., Evanston, near Foster-av. "L" Station.

DRESS OPERATORS, EXPERIENCED.
NAT RIBBACK CO.,
237 S. MARKET-ST.

DRESSMAKER—TO SHARE APT. WITH milliner for inf. 6439 Cottage Grove, 3d.

DRESSMAKER—EXP., $40 WEEK; OR WILL consider partner. 6439 Cottage Grove-av.; 3d.

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MARQUETTE-RD. E.—TO RENT—DESIRable room, suitable 2 men; private family; excellent location; 2 blks. from golf links, 1½ blk. to I.C. Call Hyde P. 7622.

MARQUETTE-RD., E., 1450, 3D—TO RENT—Large outside room; no children; no roomers. Call 8236 E. 72d; 2 blks. L. and surf. or I. C.

MARQUETTE-RD. 66TH-ST., 735, 1ST—To Rent—Lg. lt. r. st. h., suit. 1 or 2 gents.

MARYLAND 6350—TO RENT—SINGLE, double room; L. surf. Dor. 4744.

MICHIGAN-AV., 2220—TO RENT—LARGE Robert—To Rent—Exceptionally large outside rooms, well furnished, at $8 per week per person, two persons in a room. It will pay you to investigate.

MICHIGAN-AV., S., 1014—TO RENT—COR. 11th-st., overlooking Lake Michigan; beautiful rooms in modern steel building; steam heat, hot water, baths, and elev. svc.; $9 to $12.50 per mo. Open.

MICHIGAN-AV., 5034, 2D—TO RENT — Large, comfortable room, adj. bath, for 1 or 2, priv. fam. Call Drexel 7055.

MICH., 5040—TO RENT—BEAUT. MOD. flr. 2 rm. suite; 2 or 3 gents or marr. couple; also lrg. side rm.; conv. L. and surf.

MICHIGAN-AV., 4316—TO RENT—LARGE room, modern, steam; priv. fam.; gentleman only.

MICHIGAN, 4406—TO RENT—LARGE LGT. outst. rm. or studio, suitable 2 or 3 art students.

MICHIGAN, 3247, 3D—TO RENT—LG. LGT. rm., priv. bath; surf., L. MAHONEY.

MICHIGAN, 4341, 2D—TO RENT—WARM, attractive rm., $6; ref. Oakland 2295.

MICHIGAN-AV., 4236—TO RENT—WELL furn. rm., all conv., adj. bath, $5 and $6.

MICH., 4404—TO RENT—BEAUT. FRT. RM. in-a-dor bed, piano, pr. bath. Drex. 4044.

MICHIGAN 4388, 3D—TO RENT—LGE. FT. rm. with lav., suit. for 2 or 3; ex. trans.; MICH., 5030, APT. 1—TO RENT—LG. rm. for 1 or 2; pri. fam.; 51st L. Drex. 6406.

MICH., 4030, 3D—TO RENT—FRT. RM., 2X 16; beau. fur., twin beds; piano, p.n.; reas.

MICHIGAN, 5442, 2D—TO RENT—LARGE, beautiful front rm. Kenwood 1237.

MICHIGAN, 4145, 2D—TO RENT—WELL lt. rm., connecting bath, shower; pri. fam.; good trans. Kenwood 9181.

NORMAL, 6401—TO RENT—LARGE RM., alcove; st., elec., closet, lavatory; for 2 or 3 persons; furn. or unfurn. Engle, 0370.

NORMAL, 6550—TO RENT—FT. RM., STM. blk. L.; reas. You'll like it. Went. 6764.

OAKENWALD, 4505, 2D—TO RENT—PLEASant rm.; priv. bath.; reas.; I. C., L. surfaces; priv. family. Kenwood 0499.

OAKENWALD, 4506, 3D—TO RENT—LGE. —To Rent—2 comf. front rms., en suite or sgle.; ref home; excel. transp.; reas.

OAKENWALD, 4577—TO RENT—LARGE single rm., run. water; hskpg. privs.; nr. I. C., L. surf.; light, airy. Oakland 0620.

OAKWOOD-BLVD., 714—TO RENT—WARM, comfortable frt. rm.; single; excel. trans.; all conv.; reas. Call Oak. 5344.

OAKWOOD-BLVD., 830—TO RENT—LARGE, well furn. room; priv. fam. Oakland 5084.

PEORIA, 6432—TO RENT—NICELY FUR. R. priv. fam.; reas.; L. surf. Eng. 4412.

PRAIRIE-AV., 5342, 3D—TO RENT—LIGHT, cheerful rm.; priv. fam.; for 1 or 2; very reas. Call Drexel 0767.

PRAIRIE, 5818—TO RENT—LOVELY FURN lge. frt. rms.; run. wtr.; $4-$8; 58th exp.

PRAIRIE-AV., 4845, 2D—TO RENT—NEW, beaut. rm., suit. 2; $7.50; Ken. L.

PRAIRIE-AV., 4555, 2D—TO RENT — FINE, comfortable frt. rm.; mod.; $5; L.

PRAIRIE-AV., 5439—TO RENT—CHEERY frt. rm.; all conv. COLLINS, Drexel 4136.

PRAIRIE-AV., 4759, 1ST—TO RENT—LGE. large frt. rm., for 2; priv. fam.; run. water.

PRAIRIE-AV., 5404, 2D—TO RENT—LGE. modern rm.; 55th L. Johnston.

RIDGELAND, 6729, 3D—TO RENT—BEAUTIful rm. adj. bath; nr. Jack. Park. 5727.

SEVENTY-SECOND-PL., E., 1432—To RENT —Homelike single rooms, run. water; elec. lt.; stm. ht.; reasonable; L. C. surf.; garage.

SEVENTY-SECOND-ST., 1531—TO RENT—Front room with alcove bedroom; steam heat; suitable for 2; 1 blk. from I. C. surf.

SIXTY-FIRST-ST., E., 1541, 2D APT.—To Rent—Des. r.; priv. fam.; ½ bl. Jack., L.; conv. to 60th I. C. & and L. Dairt. 1836. Call Sun.

SIXTY-SIXTH-ST., W., 143—TO RENT—Furnished rooms modern; good transportation; suitable for Rose Island. Call eves. or Sunday. Normal 1842

SIXTY-FIFTH-ST., E., 1438, 2D—TO RENT—Nicely furn. outside rm., priv. fam., 2 blks. pk., lake; home if req. Hyde Park 6383.

SIXTY-FOURTH, E., 633, APT. 1—TO RENT —Single frt. rm., mod. apt., $5 wk. Fairfax 2187.

SIXTY-FIRST-ST., W. 433—TO RENT — Large furn. rm., light hskpg. priv.; private home; near "L". Ph. Wentworth 8490.

SIXTY-FIFTH-PL., E., 1441, 2D—TO RENT—Lrg. rm., mod. r. h. apt.; comf. home; suit. ldgr. pri. or share; $ to C.; nr. sta. Wentw. 8300.

SIXTY-SECOND-ST., E., 641—TO RENT—Lrg. frt. rm., priv. fam., kitch. priv. if des.

SIXTY-FOURTH, E., 1308—TO RENT—Warm frt. rm., r. w., pri. fam.; L. surf. Dor. 2032.

SOUTH PARK-AV., 6221, 2D—TO RENT—Nicely furn. frt. rm.; ex. tran.; no other roomers.

SOUTH PARK-AV., 6045—TO RENT—MOD. lg. frt. rm., priv. fam.; L. ex. Fairfax 1098.

SOUTH PARK-AV., 6000, 3D—TO RENT—Nicely furn. warm frt. rm., nr. L. surf. pk.

60. PARK, 6153, 1ST—TO RENT—WELL furn. mod. frt. rm.; conv. to bath; best loc.; 1 blk. to surf. Call Sun. Mod. or morns.

SOUTH PARK-AV., 5914, 1ST—TO RENT—Lge. frt. bedrm.; opp. pk.; mod.; "L" and surf.; priv. fam. Wentworth 2208.

SOUTH PARK-AV., 6236—TO RENT—NICEly furn. frt. rm.; gent or marr. cple. emp.; ¼ blk. L. sta. refs. req. Wentworth 8734.

SOUTH PARK, 6137 2D—TO RENT—ROOM in private family; mod. conv. Normal 1537.

SOUTH PARK, 5800, 2D—TO RENT—SINgle, well furn. warm rm.; reas.; L. trans.

SOUTH PARK-AV., 5802, 3D—TO RENT — Clean, warm rm. neatly furn.; gents.

SOUTH PARK 5818, 2D—TO RENT—LARGE front room; private family; reasonable.

THIRTY-SEVENTH-ST., E., 715, APT. B—To Rent—One large front rm. modern; also small frt. rm.; gents pref. Oakland 4204.

UNIVERSITY-AV., 6558—TO RENT—NICE, 2 nd. 3 rd. bath; pri. fam. Mid. 0766.

UNIVERSITY-AV., 6208, 2D APT. — TO Rent—Lg. rm., priv. bath; 1 or 2 bus. men.

UNIVERSITY, 6231, 1ST—TO RENT—LGE. lgt. frt. rm. for 1 or 2; best trans.

TO RENT—ROOMS—SOUTH.

UNIVERSITY-AV., 5492, 2D—TO RENT — Furnished room with private family; steam heat. Midway 7438.

UNIVERSITY-AV., 6216, 3D—TO RENT—Large front room with running water, suit, 1 or 2; priv. family. Midway 4796.

VINCENNES-AV., 4614, 2D—TO RENT—FR. rm., Jewish fam. Drexel 4374.

WOODLAWN-AV., 4738—TO RENT—NICELY furn., sunny rm.; st. ht.; suit. 1 or 2.

WOODLAWN, 4439, 1ST S.—TO RENT—FRT. rm., adj. bath. Ph. Ken. 6297. Harberg.

WOODLAWN-AV., 6414, 3D—TO RENT—Mod. frt. sun. lge. or lge. rm.; reasonable.

YALE-AV., 6538, 3D—TO RENT—LIVING rm.; in-a-door bed; pch.; use of kitchen.

TO RENT—LADY WILL SHARE MOD. 6 rm. apt. with marr. cple. or 2 bus. women or lrg., attrac. frt. rm., adj. bath, with kitch. priv.; reas.; breakfast opt. Kenwood L. and surf. lines. Phone Kenwood 2073.

TO RENT—NEWLY FURN. ROOMS, SUIT. 1 or 2, priv. fam., home priv. to respectable parties; ½ blk. from L. and surf. Kenwood 6030.

TO RENT—SINGLE LARGE ROOMS OR suite, laundry priv.; modern; $10; exclusive neighborhd.; nr. pk. 524 E. 34th-st. Cal.0498.

TO RENT—FURN. ROOMS; STEAM HEAT; near surface. Call after 3 Sundays, weekdays after 6. Douglas 6092.

TO RENT—DESIRABLE RM. FOR GENT.; priv. fam.; nr. L. and I. C.; overlooking Midway park; priv. fam. Hyde Park 1259.

TO RENT—SGL. RM., SHOWER ADJ., IN high grade home; nr. 50th-st. L.; 1, 2 neat young men. Wentworth 0128.

TO RENT—COMFORTABLE RM., PRIvate family; 2 gents; twin beds; 1 blk. 53d I. C. exp. H. P. 4093.

TO RENT—FURNISHED ROOM FOR 1 OR 2; near L. Phone Normal 1655. Address T O 248 Tr bune.

TO RENT—LGE., LIGHT RM.; PRIV. BATH and shower; ½ blk. I. C.; only gentleman with best refs. Ph. Midway 6408

TO RENT—TRAVELING MAN'S WIFE will share apt. with congenial bus. woman; reas. Phone Dor. 2631.

TO RENT—WELL FURN RM.; PRIV. bath; nr. "L"; overlooking Washington Pk. Phone Kenwood 1794.

TO RENT—LARGE R. SUITABLE 2 GENTS. Small priv. fam. Meals. Excellent trans. Ph. Drexel 3035-J.

TO RENT—LGR. ATTRACTIVE FURN. FT. room; bath con.; high class apt.; priv. family; gent. Sci. pref. Ken. 2006.

TO RENT—SPLENDID LARGE, OUTSIDE rm.; 2 bus women or mar. cple.; $10; best trans.; steam, elec.; priv. fam. Englewd. 9508.

TO RENT—ROOM AND BREAKFAST, WITH home; for young lady; refs. Ph. Oakland 7039 Sunday.

TO RENT—LGE. RM., SHOWER; PRIV. fam.; Gentile; L. L.; refs. Hyde P. 5574.

TO RENT—ATTRACTIVE FURN RM. ADJ. joining bath. Drexel 3965. 51st I. C. exp.

TO RENT — BEAUTIFUL ROOM, ADJ. bath; 1 or 2 gentlemen. Oakland 4791.

TO RENT—LARGE, OUTSIDE, WELL FUR.; good trans.; $6. Normal 6670.

TO RENT—FURN. RM., 1 OR 2; PRIV. FAM. R. L. surf., L. Vincennes 0314.

TO RENT—ATTRAC. ROOM WITH SLEEPing porch. Call Fairfax 2832.

TO RENT—CORNELL-AV., NR. 55TH, pleasant rm. for woman empl. Dor. 5620.

TO RENT—FURN. RM., SUIT. AS SGL. OR emp. marr. cpl., or 2 girls. Drexel 5023.

TO RENT—LARGE LIGHT RM.; 61ST-ST. L.; lady emp.; priv. fam.; ref. Normal 318.

TO RENT—LARGE NICELY FURNISHED room. Normal 6054.

TO RENT—WARM, COMFORTABLE RM., priv. lav.; nr. U. of C. Pn. Dorchester 51

TO RENT—ATTRAC. RM.; NR. I. C. A.L. surf.; breakfast if req. Drexel 5637

TO RENT—LARGE PLEAS. RM. WITH bath; South Shore dist. Dorchester 9899.

TO RENT—FRT. NEWLY FURN. RM., LADY em

TO RENT—HOUSEKEEPING ROOMS.

South Side.

STONY ISLAND, 6256, 2D—TO RENT—LGE. fr. rm., kit. priv., exc. trans. H. P. 1314.

STONY ISLAND-AV., 6322, FLAT 1—TO Rent—2 lg. outside rms., priv. kitch., $11.

ST. LAWRENCE—TO RENT—FUR. FRONT room; s. h.; sleeping or hskpg.; reas. Drexel 7908.

UNIVERSITY-AV., 6509, 1ST—TO RENT —2 rms.; ri. kit., range, porch, ar. bath; mod.; to mar. cple.; L. ex.; ref.; pri. family. Phone after 7 p. m. and Sunday, Dorchester 1703.

UNIVERSITY-AV., 5554, 2D—TO RENT—3 fr. rms., light hskpg.; 2 beds; modern.

VINCENNES-AV., 4359—TO RENT—NICELY furnished dining room, kitchen, large sleeping room; high grade corner apt.; $55. Rug goes.

WOODLAWN, 6335—TO RENT—CONNECTing pr. rms., mod. and light, surf., I. C and "L."

WOODLAWN-AV., 6032 2D APT.—TO RENT —3 hskpg. rms.; real kitchen.

WOODLAWN, 6332, 2D—TO RENT—3 RM. suite, real kitch.; other rms.; I. C., L. surf.

TO RENT—FURNISHED HSKPG. ROOMS, A clean, warm, cozy room, suitable for one business lady; gas plate; dishes, linens free. Phone Dorchester 4646.

TO RENT—UNFURN. LG. LT. BEDRM., KIT. priv.; near 71st-st., Lake Shore and Pk. R. R. and surf. Tel. Vincennes 4143; ref. private family.

TO RENT—MIDDLE AGED COUPLE TO share priv. home; h. w. h.; Woodlawn. H. P. 5239.

TO RENT—SUITE OF ROOMS, RENT FREE in exchange for care of apt. Oakland 3930.

TO RENT—2 RMS.; STEAM HEAT, ELEC., gr. ki., surf. and L. Wentworth 2243.

TO RENT—3 HSKPG. ROOMS, PRIVATE bath, 51st l. Kenwood 7153.

North Side.

AINSLIE-ST., 1021, 3D—TO RENT—BEAUtiful front rm., private family. Good trans. Desirable for 2.

ARLINGTON-PL., 548—TO RENT—LGE. fr. rm., 7 windows, with kitchen; h. w. fl.

BELMONT-AV., 909, 2D—TO RENT—2 RMS., furn., run. w.; good trans. Reas.

BRIAR-PL., 721, APT. 7—TO RENT—ONE hskpg. room, steam, elec. Well. 11794.

BROADWAY, 4007 — TO RENT—2 RM hskpg. suite; stm. ht.; hot water; excel trans.

BROADWAY, 5110, 3D—TO RENT—2 FT. hskpg. rms., mod.; adults; best trans.

BRYN MAWR-AV. — TO RENT — BEAUTIfully fur. 3 r. suite, real kit. Edg. 4260.

BUENA PARK-TER.—TO RENT — WARM clean 3 rm. suite, real kit. L. V. 6556.

CLARK ST., 2—3D—TO RENT—UNUSUally large outside attractively furnished kitchenette rooms; modern; fine bath. Lincoln 9040.

CLARK, 2504—TO RENT—HSKG. 3 SUITE adj. bath; $12.50; also comf.rm. for 1 or 2.

CLARK, N., 1505—TO RENT—3 HOUSE keeping rms., nicely furnish.; linen furnish.

CLEVELAND, 2350 FLAT 2—TO RENT — 2 lgt. rms., with kit. priv.; nr. Ful.&Clark.

CORNELIA-AV. 648, 3D—TO RENT—3 RM flat; stove heat; adults. Bell 3.

CRESCENT-PL., 910, 1ST—TO RENT—3 rms. and sleeping porch; newly furn.; real kit.-ben; shower; best transp.; $85 mo. Wellington 8129 J.

CRESCENT-PL., 931, 1ST—TO RENT—2 lgt. rooms, priv. por.; adults; reasonable. Sheridan xn

DEARBORN, N. 1321—TO RENT—NEWLY furn. 3 rm. suite; elec. stm., range; $15.

DEARBORN-PARK—TO RENT—LGE. warm front rm.; maid service, laundry.

DEVON, 1219—TO RENT—ATTR. RM., 22x12 ft.; r. w., gas, Murphy bed; $50 mo.

DIVISION-ST., E. 36—TO RENT—3 RM. suite; light, priv. entrance, private bath; reference. Call Sun. or after 6 p. m.

DOVER-ST. 4711—TO RENT—MODERN 2 and 3 rm. hskpg. suites; adults. Inq 1st apt.

EASTWOOD-AV. 832, 2D—TO RENT—COMP. 3 rm. hskpg. suite; light.

KAS.WOOD-AV.—TO RENT—DESIRABLE 2 rm. suite; Wilson L. bus. Sunny. 2395

EASTWOOD, 841 — TO RENT — HOUSEkeeping suite, business women. Edge. 4302

EDGECOMB-PL., 918, 1ST APT.—TO RENT— 3 rms., priv. bath, kitchen; mahog. furn.; near Irving Park-blvd.

EDGECOMB-PL., 948—TO RENT—BEAUtiful sunny front rms., li. hskpg.; elec. ex.

ELDRIDGE-ST. 3325, 1ST APT.—TO RENT— hskpg. rm.; real kitchen; ex. trans. Ravenswood 4077.

GRACE-ST., 5958, COR. AUSTIN-AV.—TO Rent—3 rms. furn. large front room, house; mod. con.; phone; $12.50 a week; adults.

HAZEL, 4408, 2D—TO RENT—NICE FRONT hskpg. rm., new; also living rm.; desired; electric grill; Wilson exp.

HAZEL, 4254—TO RENT—HSKPG., BEAUT. furn. fr. rm. suite; lg. priv. bath; bus; L. Broadway trans.

HAZEL-AV., 4325—TO RENT—2 RMS., FURnished for light hskpg.; good trans.

JANSSEN-AV., 3837—TO RENT—4 UNFUR. rms. for hskpg.; h. w. fl.; Lake View 2861.

Lawndale, 3400—TO RENT—COZY RM., kitch., bath; "L"; mod.; 1 or 2; $13. Edge. 7244.

KENMORE-AV. 4051—TO RENT—2-3 RM suite, real kitch., ex. trans.

KENMORE, 4900—TO RENT—1 RM. SUITE wall bed, dr. rm., gas, ldy.; $16; Arg. ex

KENMORE, 4807, 2D, BELL 3—TO RENT— 1 rm. with real kit. Ph. Edge. 4847.

KENMORE, 4645—TO RENT—PRIV. 3 RM. hskpg. suite; real kitch. BURR.

KENMORE-AV. 4718, 1ST—TO RENT — 3 rm. suite, compl. furn.; Wils. ex. bus.

LAKESIDE, 940, COR. SHERIDAN—TO Rent—beaut. suite; real kitch.; elec. stove; every conv.; $15; Wil. X. bus. Edg. 1802

LA SALLE-ST., N., 1610—TO RENT — 2 rms., basement rms., stm., elec., gas range; $9.50 a week.

LA SALLE, N., 1502, APT. R—TO RENT— 2 rm. suite; also slpg.

MAGNOLIA, 4747, 1ST—TO RENT—3 housekeeping rms., 2d fl., real kit., porch

MAGNOLIA, 4708, 3D—TO RENT—FT. hskg. rms., st., elec.; Wil. ex.

MALDEN-ST., 4703, 1ST—TO RENT—LADY will share apt. 2 ladies, or rent furn.

OAKDALE, 900, 3D—TO RENT—3 ROOM suite; real kitchen. Graceland 1089.

OAKLEY, 1450, 1ST—TO RENT—3 RM SUITE near Lincoln Pk.; good trans. Grace. 2908

SHEFFIELD, 3822, 1ST—TO RENT—MOD. lge. rm. for 2, in priv. fam.; kitch. priv. refrigerator, fiber. exp. Grace. 0165.

SHEFFIELD, 3735—TO RENT—3 RMS. FUR. complete for hskpg.

SHERIDAN, 4923—THE MARGATE — TO Rent—beaut. furn. 3 rm. outside apt.; pri bath, phone, porch, extra closets; arr. by 1st.

SHERIDAN, 4017—TO RENT—SUN. SUN parlor, kitchenette suite; also hskpg. rms.

SHERIDAN RD., 3913, 3D — TO RENT—2 pleas. rms.; reas.; kitch., reas.

SHER. 4715—RESIDE APTS. TO RENT —3 rm., real kitch., bath; Wil. ex.

SHERIDAN, 4932 — TO RENT — LGE. FRT. hskpg., priv.; r. water; Arg. ex. bus.

SHERIDAN, 4336—TO RENT—NICELY FUR. kitch., priv. bath, porch; 2 beds; Wil. X bus.

SHERIDAN, 4338—TO RENT—SUITE; kit-chen suites; wall bed, dress. rm.; $12 $1

ST. JAMES, 434—TO RENT—LARGE FRONT room and kitchenette; reasonable; near car.

SUNNYSIDE-AV., NR. ASHLAND—TO RENT —Kitch. suite; also hskp. rm. for 1 or 2. Ravens. 5454.

SUNNYSIDE, 914, 2D—TO RENT—LIVING rm. and kitch.; also sel. rm.; blk. Wil. ex.

WALNUT-ST., 1—TO RENT—2 RM. SUITE; gas range, stm.; walking dist. Sun.

WELLINGTON-AV., 717—TO RENT—KITCHen and dining room in mod. apt., handy to car and L.

WELLS-ST., N. 1102, 5TH FLAT—TO RENT —Gent. will share stm. heated 4 rms. with congenial Am. gent.; refs. ex h.; $6 week.

WISCONSIN, 222—TO RENT—3 RM. SUITE, st. ht., gas range; $45. Phone Lin. 1903.

WILSON, 2156—TO RENT — UNUSUALLY warm frt 2 rm. suite; private; clean; quiet; closet range; excel. trans.; ref.; empl.

WILSON, 4616—TO RENT—3 RM. SUITE; real kitch.; also 2 dbl. rms.; Wilson X.

WINCHESTER, N. 4503, 1ST—TO RENT— Widow alone, rent rm. or share apt. 1 or 2 ladies or marr. couple; reas. Call Sun. or after 6 p. m.

WINDSOR-AV. 920—TO RENT—IN-A-DOR bed apt., priv. bath; Wil. ex. bus.

WINNEMAC, 1711, 2D—TO RENT—HSKPG suite, 2 rms.; private; prot. couple.

WINTHROP-AV. 4757—TO RENT—SUNNY well furn. suite, 3 rms., kitchen. BATES. Ed 1440 8817.

WRIGHTWOOD, 610, 1ST—"THE TURNER" —To Rent—Suite, $7-$15; st., el. Lin. 5070.

TO RENT — the WINTHROP

$9 TO $22 PER WEEK

for 2, 3, or 4 lge. light, nicely furn. rms., gas, elec., stm., linen included; 1 blk. to Evanston-Chicago, Wilson Mawr station; refs. req

TO RENT—ROGERS PARK LOCATION for 2 exceptionally nice rooms, lgt. hskpg.; warm, light, quiet and private; L station 2; laundry privilege. Phone Rogers Park 8389.

TO RENT—½ BLK. LIN. PK., 15 MIN. TO loop, yr. mar. cpl., away great deal, will share lge. rm. and bath with 2; everything furnished; $15. Lincoln 6396.

TO RENT—ELEGANT FUR. HSKPG. SUITE, bath 3 adults or 4 kids. Wilson L. $20 per wk.; piano; use of porch. Sunnyside 4591.

TO RENT—2 ROOMS, 3D FL., R. WATER; 2 blks. Ray. ex. Ph. Graceland 5376.

Northwest Side.

BELMONT 2857, 2D—TO RENT—2 MOD. hskpg. rms.; reas.; good trans. Jun. 5232.

CALIFORNIA-AV., 2009, 2D—TO RENT— Hskpg. rm., kitch. priv., newly dec. Stm., ht. Also sel. rm. Excel. trans.

HIRSCH-ST., 3540—TO RENT — LARGE bdrm., with or without kitchen privil.

KILPATRICK-AV., N. 4843—TO RENT—A clean furn. rm.; real kitchen; heat, gas, elec.; also R. R. $12 wk. Hil. 9497. Refs.

LE MOYNE, 3500 — TO RENT—4 RMS., bath, st. ht, range, elec., as fur. or unfur. Kenwood 6470.

SAWYER-AV., N. 4342—TO RENT—SHARE 3 rm. well furn. apt. couple. Irving 3490.

TO RENT—3 HOUSEKEEPING ROOMS; NR. L. Ravenswood 1430.

TO RENT—FRT. RM., KIT., PRIV. EXC. location; ½ blk. N. W. Irving 1756.

TO RENT—2 LT. HSKPG RMS.; BASE. ment, with all conv. Ravens. 5455.

West Side.

ADAMS W. 3309, 2D APT.—TO RENT— Extra large s. h. modern; good trans.; $5. Phone Van Buren 0223.

ADAMS, W. 4311, 2D—TO RENT—HSKPG rm.; real kitch.; home for married cple.

CONGRESS, 1922—TO RENT—HSKPG. 2 large front rooms, phone $8.

FIFTH-AV. 4510—TO RENT—3 COZY RMS. 2d fl.; cottage. Kedzie 0681.

TO RENT—HOUSEKEEPING ROOMS.

West Side.

FLOURNOY, 2700—TO RENT—SUITE, NEW furn. hskpg. rms., gas, elec. and gas; good trans.; reas. West 2208.

JACKSON-BLVD., 3321—TO RENT — TWO front well furnished connecting rooms; steam; conveniences.

JACKSON-BLVD., 1513—TO RENT—2 RM. apt., kitch., priv. bath, piano; nr. L.

MADISON-ST., 3139, 3D—TO RENT—THREE furn. rms. for light hskpg.; for 3 mar. cpls. No objections to 1 child.

MADISON, 2751, 2D—TO RENT—3 LGT. hskpg. rms.; priv. bath; good trans.

MONROE-ST., 2232—TO RENT—1, 2, OR 3 fine rooms. West 1928.

PARK-AV., 1840—TO RENT—2 LT. HSKPG. rms. and kitch'te. 1 sing. rm.; furn. ht.

SUPERIOR, 2230, 2D FLAT—TO RENT— Lady will share her cozy mod. flat with one or two ladies.

WARREN-AV., 3132—TO RENT—2 RMS., elec., stm., h. w., sink, range; $10.50.

WASHINGTON BLVD., 2147—TO RENT — Well furn. spacious library, hskpg., stm., el.

WASH.-BLVD., 2562, 1ST—TO RENT—FUR. rm., kit. priv.; woman; home days; $3.

WILCOX, 2836—TO RENT—HSKPG., 2-3 rms.; piano, steam, elec. Nevada 8959.

TO RENT—3 HSKPG. RMS.; REAL KITCH en; private porch; hot water heat; 1 blk. express "L" station; $15 week; possession Feb. 1; employed couple preferred. Kedzie 2317.

WANTED—TO RENT—ROOMS.

RAVENSWOOD.

2 rms., furnished for light hskpg.; must be walking distance Lincoln and Lawrence ave. for young married couple. Address K J 449, Tribune.

WANTED—TO RENT—SOUTH SIDE, BY REfined middle aged bachelor, room with outside sleeping porch or room in private apt. where outside sleeping accommodations can be arranged. Give phone number. Address S B 504, Tribune.

WANTED—TO RENT—BY BACHELOR, large bedroom with bath, room should have couch, easy chair, and library table, space for 200 books, dresser and closet; $50 mo. Answer and state details. Address K J 500. Tribune.

WANTED—TO RENT—A REFINED YOUNG married couple desires a high class room with connecting bath, with board optional; must be high grade home. Address S A 180, Tribune.

WANTED—TO RENT—AN ATTRACTIVE room with connecting bath is desired by refined young married couple; must be a very high class home. Address S L 189, Tribune.

WANTED — TO RENT — SMALL WARM bdrm., rm., for lady wants rest and quiet in permanent rm.; refs.; no child or music. Address O 391, Tribune.

WANTED — TO RENT — SOUTH SIDE GENtleman desires rm. in refined priv. Protestant family in Rogers Park, nr. L, not over $25 mo.; best ref. Address K J 503, Tribune.

WANTED—TO RENT—BY YOUNG MAN, nicely furn. hskpg. suite, s. h., elec. Good location. W. S. pref. Not over $12. Address P 301, Tribune.

WANTED—TO RENT—BY BUSINESS MAN, in perfect family, bedroom and alcove, south of Lincoln Park. High class. Address 519, Tribune.

WANTED—TO RENT—BY SINGLE MAN, rm. with priv. bath. W S-b pref.; must have garage space. Address J O 593, Tribune.

WANTED—TO RENT—BY ELDERLY MAN, large room, evening meals only. State all particulars. Address P 53, Tribune.

WANTED—TO RENT—NEWLY FURN. OUTside rm. adj. with good transp.; private home; reas. KNOWL. 6108 Kimbark-av.

WANTED—TO RENT—FURNISHED ROOM. Give particulars and price. Address P 512, Tribune.

WANTED—TO RENT—YOUNG MAN, PRIV fam., Wilson dist. $5 or $6. Address P 315, Tribune.

WANTED—TO RENT—FURN. RM. NR "HI cago Beach Hotel. Draftsman. Address P 526, Tribune.

WANTED—TO RENT—ROOM WITH RUNning water or bath; breakfast desired; near 51st I. C. Address P 185, Tribune.

WANTED — TO RENT — NORTH SIDE room with a bath for married couple in private family. Address P 153, Tribune.

WANTED—TO RENT—FURN. R. KITCH. priv.; lady emp.; S. S. or N. S.; $3.50 wk. Address P 520, Tribune.

WANTED—TO RENT—NORTH SIDE. 1 OR 2 unfurnished rooms with gas plate; walking distance. Superior 1010.

WANTED—TO RENT—FURN. RM., YG man, in Prot. Amer. pri. fam.; decent neigh.; good trans. Address N 503, Tribune.

WANTED—TO RENT—ROOM, BD. OPT., YG man, auto bus.; smi., cong. fam.; reas.; nr. L; refs. ex h. Address P 248, Tribune.

WANTED—TO RENT—BRKFST., E. OF Clark, s. Diversey. Address O 419, Tribune.

WANTED—TO RENT—2 OR 3 UNFURNISHed hskpg. rooms. Graceland 3252 J.

WANTED—TO RENT—1 OR 2 RMS., TOP fl. N. Side. Address P 255, Tribune.

BOARD AND LODGING—SOUTH.

BLACKSTONE-AV., 5714, THE HARVARD—H. P. 2780. 20 years' reputation for good table and home atmosphere. A few modern suites and single rooms; attractive rates.

BLACKSTONE, 5659—2 LARGE CON rooms; private entrance; home cooking; refined home; I. C. Hyde Park 2504.

BLACKSTONE-AV. 4954, 3D—1 OR 2 FRT rooms and board; couple or 2 gents; priv. fam.; acces meas; nr. L. Kenwood 7217.

CARPENTER, S. 5532—RM. AND BOARD for 1 or 2 men or man and boy.

DORCHESTER, 6434—BRT. OUTSIDE RM., stm., home cooking; I. C., L.; $8. Midway 3304.

DREXEL-BLVD., 4101—EXC. HOME COOK. attractive rm. with 1 or 2 rms.; 2 refined people; $10.50 up; L. & bl. Oak. 2277.

ELLIS-AVE., 1357 — COMFT. RM. AND board for 2; best loc. and trans. Oak. 0646.

FOR SEVEN 9-ST. E., 1035—EXCEL. home cooked meals; clean rooms; refined; homelike surroundings; very reasonable rates to permanent people. Phone Oakland 1051.

INGLESIDE-AV., 6531—RM., BRD. FOR 2; stm. ht.; 2 blks. cars. Midway 9437.

LAKE PK.-AV., 3932—LGE. LT. FRT. RM., stm., elec.; good table. I. C. Oak. 868.

LAKE PARK-AV 4533 — LIGHT, WARM rms. and board. Drexel 3942.

LAKE PARK-AV., 3945 — LARGE ROOMS, private bath; table unsurpassed.

MICHIGAN-AV. 5123, 2D—HIGH GRADE accommodations in Jewish family.

OAKENWALD-AV 4418—HOME COOKING congenial surroundings; excellent transportation. Oakland 5306.

PRAIRIE 5246—TO RENT—NICE FRT RM. with board. $11 for 1. $10 each 2. Drex. 3195.

PRAIRIE, 5602, 2D—LARGE FRT. RM., board, 2 gents, $8 wk.; 55th exp.

WOOD, S. 6543—WIDOW HAVING IDEAL home will board children over 3, school age preferred; reference. Wentworth 1092.

2 ROOMS, ADJ. BATH. HOME COOKING; for refined gentleman or couple desiring real home; best trans. Opp. Wash. Pk. Jewish district. Phone Drexel 8433. Tribune.

NURSE WILL TAKE INTO HER HOME blind or invalid woman. Ph. Midway 4204.

WIDOW WITH WELL APPOINTED HOME wishes ref. married couple. Normal 3801.

BOARD AND LODGING—NORTH.

ARLINGTON-PL., 536—TO RENT—LARGE sunny frt. rm., home cooking, good trans.

BUENA-TERR., 931—LGE. FRT. RM., RUNning water; home cooking; exc. trans.; house.

CLARENDON, 4616—BOARD AND ROOM TO rent; nr. Wilson ex. and lake. Ph. Edgewater 6254, HALLEY.

CUYLER-AV., 1455—ROOM AND BOARD; modern; pri. fam. Lake View 0085.

KENMORE, 4727—SGL. AND DBL. ROOMS with board; home cooking; Wil. L. bus.

LARRABEE, 2340, NR. FULL.-PKWY.—LGE. pleas. rm. for 2; also sgle. rms., el. l.; home cook., phone; gents. Lin. 0037.

LAWRENCE-AV., 1024, COR. KENMORE— Attractive rooms; good meals; reasonable; Wilson ex. bus surf. Edgewater 2050.

MALDEN-ST., 4506—HIGH CLASS VACANcies, low rate; ref. req. Sunnyside 9655.

PAULINA N. 4833—LARGE WARM FRONT room with board; good transportation. Ravenswood 6311.

PERSHING, 915, THE GRACELAND—Suite of rooms; private bath; excell. board; home surroundings. Graceland 0602.

SHERIDAN-RD., 4220—ROOM AND BOARD; also single rooms; near Buena station. Buckingham 1907.

STATE, N. 1204—ATTRACT. LGE. RMS. modern; excellent board.

STATE, N. 1228—BUS. LADY WITH 2 bdrms. and board will share with girl.

WAYNE-AV., 6222—LGE. ROOM, EMP. m. fr. couple pref.; priv. fam.; nr. Gran. L.; ref. ex h. Address P 248, Tribune.

WRIGHTWOOD-AV., 420 — COMBINATION living rm. and bedrm. with b. th. in In-Shore Crest Hotel, $17.50-$25 wk.; monthly rates.

BOARD AND WARM ROOM FOR MAN, home cooking; Prot. fam.; nr. lake, bus and Wilson L sta. Sunnyside 9508.

TWO YOUNG MEN PREFERRED; BREAKfast and supper included. Call Wellington 0837 or apply at 624 Aldine-av., 3d apt.

FAMILY HOTEL—BLK. LINCOLN PK RUN. water; home table. Ph. Lincoln 1343.

TO RENT—LGE. RM., EVERY CONV. IN lge. priv. fam.; board and laundry; 2 gents; exc. trans. Wellington 4742.

TO RENT—1 OR 2; PRIVATE FAMILY; $4. Wilson station. Brd., N. S. Sunny. 7940.

BOARD & LODGING — NORTHWEST.

ALDINE-AV., 519—ROOM FOR 2; HOMElike warm; reas. Wellington 5069.

PRIVATE FAMILY OFFERS PLEASANT home to gentleman; good table, mod. conv. N. W. pr. 2 cars. Phone Irving 7152.

LARGE FRONT WARM ROOM, EX. TABLE, home cooking; priv. fam.; ex. trans. Irving 9561.

WILL BOARD AND ROOM 1 OR 2 CHILdren over 3 yrs.; good care; Spaulding 4482.

GOOD HOME AND CARE FOR CHILD OVER 3, nr. school; $10 week. Kildare 5338.

TO RENT—RM. AND BOARD TO REFINED girl; $6.50 wk., N. W. side. Humb. 7502.

BOARD AND LODGING—WEST.

GRENSHAW, 3312, 2D—BOARD AND RM.; excel. table; near Sears-Roebuck.

WASHINGTON-BLVD., 4236—ROOM WITH board in private family.

WANTED—SCHOOLBOY TO BOARD; ALSO children during day; private home. 150 S. Whipple-st.

BOARD AND LODGING—MISCELL'US.

PRACTICAL NURSE WILL TAKE ELDERLY person in her home to board; $25 week. Ph Hyde Park 1807.

HOTELS.

PLAZA HOTEL

At Lincoln Park.

NORTH-AV. AND N. CLARK-ST.

For permanent and transient guests. One of the most homelike and attractive hotels in the city. Let us show you what we have to offer before selecting your home for the winter. Street cars pass the door: about 12 minutes' ride to the loop.

Room with priv. bath $3 per day and up. Two room suites with private bath, $4 per day and up.

Two and three room suites with kitchenette and private bath, reasonable. Weekly rates.

Good cafe in connection a la carte, moderate prices. Table d'hote dinner Sunday, 12 to 8, $1.25. Phone Superior 2680.

Sheridan Plaza

Sheridan-road at Wilson.

Rooms of unusual comfort, with bath, $21 the week for one or two occupants. There is a special reduction for lengthened leases.

Tel. Sunnyside 6701.

GARAGE IN CONNECTION.

THE MONTEREY

A SUPERIOR APARTMENT HOTEL.

In an exclusive residential section. Two and three room apartments of unusual character. Completely equipped.

EXCEPTIONAL SERVICE.

4300 Clarendon-av. Lake View 8026.

Drexel Arms

FINEST BOULEVARD LOCATION

Large, attractive rooms with private bath

ONE PERSON ..... $3.50 TO $4 A DAY
TWO PEOPLE ..... $3.50 TO $5 A DAY
SPECIAL WEEKLY RATES. 250 ROOMS

Every modern convenience. 15 min. from center; Cottage Grove cars to door; elev. and El. Cent 2 blks. Phone Drexel 9573

CAFE THE BEST MODERATE PRICES

DREXEL AND OAKWOOD-BLVDS

BILTMORE

NEW AND REFINED

NEW MARSHALL FIELD FURNISHED 41 CHENETTE APARTMENTS TWO BEDS maid ice, elec., gas, linen, laundry window washing, elevator service, utilities.

MODERATE RENTALS INSPECTION INVITED

4160 DREXEL-BLVD. NEAR THE LAKE 14 MIN. L. AND I. C. EXP.

BLACKWOOD HOTEL

Homelike—For Discriminating People.

CALL GLENDOR 2400.

NORTH SHORE—ON THE LAKE.

These 1, 2, and 3 room suites with kitchenettes include maid service, ice, gas, light, and linens. Rates are low. Transp. is convenient. You will find here an inviting place to live. Moderate rates. Conv. to Wilson L. Broadway surface, and Sheridan bus. Phone Edgewater 8600.

The Harvard

5714 BLACKSTONE-AV.

Charming location; fine transportation. 12 min. to loop; long established reputation for good table, modern suites and single rooms; rates $18 to $22 per wk.; less in annexes.

Seville Apartment Hotel

4144 SHERIDAN-RD.
PHONE LAKE VIEW 9000

ONE AND TWO ROOM KITCHENETTE APARTMENTS, FURNISHED COMPLETE: MAID SERVICE; NO LEASE REQUIRED. EXCELLENT CAFE IN CONNECTION. TWO BLOCKS SHERIDAN-RD.

HOTEL MOST EXCLUSIVE HOTEL ON NORTH SHORE. Every room with bath; corner suite; private porches; two blocks Wilson-av. L station; large, beautiful lobby; also parlor for all bkfst. buns, to order.

GRASMERE. 4621 Sheridan-rd.

Ravenswood 3700.

SHERIDAN ARMS

725 Sheridan-rd, betw. Pine Grove and Bdwy. Phone GRAYBAR 2171, LAKE VIEW 9000

2 AND 3 ROOMS, KITCHENETTE; COMPLETELY FURNISHED; INCLUDES MAID SERVICE, GAS AND ELECTRICITY. $100 TO $175 PER MO. PH. LAKE V. 7620.

Dorchester Apt. Hotel,

HYDE PARK-BLVD. AT DORCHESTER.

2 and 3 rm. kitch. apts., new firepl. bldg., complete furn., equipped for housekpg.; ice, light, and gas included; 10 min. I. C. exp. service to loop; $125 to $250. Doroh. 0100.

Drexel Sq. Apt. Hotel,

810 Hyde Park-blvd. [E. 51st-st.]. Phone Kenwood 940. 2, 3, and 4 room suites, $65 to $125. All apts. have two beds, near school, small children. Also Wentworth Pearl, 20 minutes downtown; furnished complete, including light and gas; all new and clean.

GLENGYLE APT. HOTEL.

1-2-3 rm. apts. avail. now; comp. furn., $80 $145. $25 wkly. to $37.50; ex. loc. for ladies or couples; each bldg. manager. Many of our tenants lived here 4 years; good recommendation in itself; quiet; select. 941 Glengyle-pl. Sunnyside 4820.

KENMORE

HOTEL KENMORE, 150 ROOMS, UPTOWN Kenmore and Wilson-avs. Priv. or detached bath, $9 to $18 week. Daily, $1.50 to $3.50.

THE BREWSTER,

500 DIVERSEY-PKWY. LAKE VIEW 6.

1, 2, and 3 room apartment nicely furnished, newly decorated; $57.50 to $105 a month; 2 blocks to Lincoln Park.

HOTEL LA STRAIN & Annex

4535 ELLIS-AV.; COZY STEAM HEATED elec. lighted rms., $4, $5, $6, $7 week up. $1 day up; I. C. and sur. lines 1 blk.; 10 min loop. J. O'DONNELL, Mgr. Douglas 7100.

HOTEL REVERE,

417 N. Clark-st., corner Austin-av. Remodeled and refurnished, by per week; with bath $12 and up; transient rates, $1 per day and up. Phone Randolph 330.

HOTEL MORELAND.

4046 Sheridan-rd. Rooms without bath, $10 up; with bath, $15 up; absolutely exclusive. Sunnyside 7171.

NEW MOANA HOTEL.

High class, mod., beau. furn., double rooms, twin beds, single rooms, suites; valet service; walk dist. 712 N. Dearborn. Sup. 1574.

SOUTH SHORE HOTEL,

1454 HYDE PARK-BLVD.
Phone Kenwood 2261.

THE HOMIEST HOTEL IN CHICAGO.

HOTEL MELBOURNE,

4625 N. RACINE-AV. SUNNYSIDE 5000. ONE BLOCK WEST WILSON L STATION. All rooms with bath. Miland Cafe Service.

GREENWOOD HOTEL, 1035 E. 47TH-ST.— American plan reained l. unity hotel; $12.50 up sing.; $21 up dble., including home cooked meals; also private baths. $30 dble. Oakland 1051.

HOTEL VICTORIA,

Clark and Van Buren, Wabash 2280. 250 rooms; rates $1.50 and up. Special weekly rates, $10 and $12.

LAKESIDE HOTEL, 4554 MICHIGAN-AV. AT 52d-st. 400 rooms, absolutely fireproof two room suites with bath, for permanents the finest in Chi and for the money; $3 per week. Would like you for invitation tea.

HIGHLANDS AND ANNEX.

7455 Greenview-av., 2 blks. Birchwood L. 1 to 4 rooms, comp. furn., $75-$150 mo., incl. light, gas serv. Ph. Rog. Pk. 6100.

TO RENT—NOW, 2 RM. COMP. FURN. kitch. apt., $30; 1 rm. L—To sublet Feb. 1; available 2 apts $90 and $100. Sunnyside 4820. 941 Glengyle-pl.

HOTEL MAEBOURNE,

IDEAL WINTER HOME. Home cooking. 7605 Bosworth-av. Rogers Park 8870.

LEXINGTON HOTEL, MICHIGAN-AV. AT 22d-st. 600 rooms, absolutely fireproof, nicely furnished, comfortable and airy rooms at $9 $10.50 and $12 per week.

BOARD OF GRADE HOTEL, LOOP, 321 S. LaSalle-st., ½ block No. LaSalle depot. Tea and coffee shop, club privileges free; swimming pool and Turkish baths; rates $2.00 up.

HIGHLAND ANNEX, 7620 SHERIDAN-RD.— 2 blks. from Howard L.—To sublet Feb. 1 rm. apt., compt. furn., $100 to $150 mo. inc. light, gas. Ph. Rogers Park 6100.

OLYMPIC HOTEL, 3730 COTTAGE GROVE-av.; newly furn. rooms, electric elevator, $3 wk. and up; L. surf., I. C. Douglas 1970.

GRESHAM APT. HOTEL, 1444 GREEN. Modern, attractive service, plan hotel; best of meals; suite with bath. Sun. 1467.

HOTEL MARCO, 510 S. DEARBORN-ST. Redecorated, steam heat, running water, $1 up; $2.50 per day, $5 per week and up.

HOTEL MORLANDE, 4946 SHERIDAN-RD.— Rooms without bath, $10 up; with bath, $14 up; absolutely exclusive. S. 7177.

YOUNG LIKE WEAVER'S HOTEL, COZY, mod.; 2 min. N. W. L. 1016 Wil. Edg. 5464.

MONTROSE BACHELOR HOTEL, 853 MONTrose. 3 min. N. W. L.; club life. L. V. 5706.

HOTELS.

Hotel Del Prado

combines every convenience and home comfort, and commends itself to people wishing to be within easy reach of business, social, and shopping centers, yet away from the noise of the city.

Dancing on Wednesday, concert and movies on Sunday.

SPECIAL WINTER RATES ON EUROPEAN AND AMERICAN PLAN.

Some rooms $12.50 per week, European style.

PHONE HYDE PARK 3410.
50TH ST. AND BLACKSTONE-AV.

THE SOVEREIGN

Kenmore-av. at Granville, 6200 block, North.

The Sovereign enjoys the reputation of being Chicago's foremost residential hotel—to which there is none similar. This in spite of moderate rates.

At this time we are able to offer a few rooms and apartments to desirable guests. Inspection is invited

By telephone, Sheldrake 1600.

MADISON PARK

HYDE PARK-BLVD. AT DORCHESTER.

AN APARTMENT HOTEL

Ideal location; elegantly appointed, homelike atmosphere, with hotel conveniences; 1-2-3 room apts. with bkfst. room and kitchen; I. C. express, 10 min. to loop.

RESTAURANT. KENWOOD 4300.
FRANK S. FITZGIBBON, Manager.

Hotel Metropole

Michigan-blvd. at 23d-st.

Situated on Chicago's finest boulevard 10 minutes' ride from business center by elevated and 3 surface lines, all within 2 blocks.

Attractively furnished rooms with bath, $2 2 room suites with bath, $5; permanent rates upon request.

Unexcelled restaurant and service. Table d'hote dinner, $1.25.

Phone Victory 3400.

HOTEL BIRCHMONT,

Fargo and Greenview-avs.

PHONE ROGERS PARK 800.

A residential hotel 1 block from Jarvis-av L Station; lake and beaches.

Excellent table, dancing, entertainment; children.

Rates include meals, suite with bath, maid service, etc.: $20 per week and up for single. $30 per week and up for two persons; 2 to 4 room suites with special rates for large families.

THE STANLEIGH

SHERIDAN-RD. AND PRATT-BLVD.

THE HOME OF COMFORT AND CONVENIENCE. NEAR ROGERS PARK. NEAR THE LAKE; EXCEPTIONAL RESTAURANT FACILITIES. ATTRACTIVE LOBBY. ALSO BALLROOM FOR PRIVATE DANCING. BEAUTIFUL KITCHENETTE APTS. FURNISHED COMPLETE WITH MAID SERVICE. ALSO BACHELORS' ROOMS WITH BATH. REASONABLE RATES. PHONE ROGERS PARK 7010.

Sherburne Beach Apts.,

6250 SHERIDAN-RD.

"SELECTIVE, EXCLUSIVE, ELEGANT."

3 to 6 room suites, with breakfast room and kitchens, complete and elegant furnishings. Sheldrake 3700.

BOARD WANTED.

NEAR LAWRENCE-AV.

American business man, 28, desires room with private bath and 2 meals daily with small American family; want something nicely furnished; will also rent garage if convenient. Phone Sunny. 1075. Mr. Wesch.

BOARD—AND ROOM, FRI. TO MON., BY woman teacher, North or N. W. Side; single woman or widow with auto preferred. Refs.; give details. Address I 154, Tribune.

BOARD—AND ROOM; CLEAN, QUIET young lady emp. desires home with Prot. fam., North Side; $10 wk. Address L 65, Tribune.

WANTED—SOMEONE WHO LIKES CHILdren to board, mother and care for 2½ year old baby girl; private family; Protestant. Fairfax 2278.

BOARD—MAN, 40, WANTS BOARD AND room in Cath. family, south. Address P 542, Tribune.

ROOMMATES.

LADY EMPL. WILL ACCEPT REAS. RENT for board; will be married couple or 2 business girls; 5 room mod. apt., newly dec.; nr. Fullerton L. 1008 Altgeld-st., 1st apt. Lincoln 5487.

WANTED—CATHOLIC MAN, EMPL., 25-30, to share small apt.; loc. on N. W. S.; with young man; real home, conv. transp.; reasonable price. Address O 577, Tribune.

PROFESSIONAL GENTLEMAN WILL share 5 room apt. near golf links and Diversey-pkwy. with a middle aged gentleman. Address H 544, Tribune.

LADY WILL SHARE BEAUT. APT. IN KENwood with neat, quiet marr. couple, or rent rms. separately; near L, I. C., surf. Phone Kenwood 2385.

LADY EMPL. EMPLOYED, TO SHARE 3 rm. apt. with lady, N. S.; ref. req. 5 to 7 p. m., Buck. 52.

YOUNG WOMAN EMPL. WILL SHARE 5 rm. apt. piano, with 2 women empl. BUCK. 2346 Sun. or after 4 p. m. wk. days.

TO RENT—FLATS—NORTH.

Harold Bradley & Co.,
717 N. Michigan-av. Phone Superior 0100

We inform our clients upon application of most of the apartments on the North Side renting for $165 per month and up known to be available.

990 LAKE SHORE-DR. 10 rms., 3 bths., 2 sep. bs. overlooking lake; 5th fl.; rental $425.
E. DELAWARE-PL. 8 rms., 3 bths., in modern fireproof bldg. Sublease..... $425
WELLINGTON-AV. 9 rms., 3 bths., sun parlor and sleep. p.h.; garage inc. Rental $400.
JUNIOR-TERR., overlooking the lake, 9 rms., 3 bths. Avail now. 400
COMMONWEALTH-AV. 9 rms., 3 bths., sun parlor, sleep. pch.; garage inc. 350
SHERIDAN-RD. 8 rms., 3 bths., sun parlor, in the Yacht Harbor, Av. now. 337
LINCOLN PK. WEST. 8 rms., 3 bths., sun parlor, sleeping p.h.; garage inc. Av. now..... 275
GREENLEAF-AV. 8 rms., 2 bths., sun parl., sleep. pch.; garage inc., new bldg. 250
ELM-ST. 7 rms., 2 bths., sleep. pch. Modern bldg. Available Feb. 1st..... 250
KENMORE-AV. 7 rms., 2 bths., sun parlor, sleep. pch. 3d apt. Av. now..... 225
WINONA-ST. 7 rms., 2 bths. Kitchenette, new 2 apt. bldg. 24 fl..... 200

441 MELROSE-ST.

Second apartment; best location on the N. side; 7 rooms, 3 baths and 2 showers, sun parlor and screened in porch leading from same; woodwork enameled throughout; all well constructed and modern conveniences; opportunity for three-four bachelors; housekeeper would remain; unfurnished; possession at once. Tel. Rogers Park 25; first class only.

1000 LAKE SHORE-DR. 11 rms., 3 bths., sleep. pch.; fancy dining rm.; ideal location, 5 blks. to Hoo. Pk., "L" sta.; immed. poss. Price $1150. Owner, 1000 Lake Shore-dr.

H. E. HENDERSON & CO.,
6532 Sheridan-rd. Rogers Park 8000.

TO RENT—FIRST CLASS APARTMENTS. 4 rooms, private parlor, sun porch, all for $75. 5 rooms, sun parlor, sleeping porch, 1st floor; $85. Possession Feb. 1. 4321 N. Richmond-st.

TO RENT—N. W. COR. SHERIDAN-RD. AND Argyle; strictly modern 4, 5, 6 and 7 room apts.; splendid transportation; newly decorated; agent at bldg. Sunday, 11 a. m. to 4. WILLIAM KENNEDY & SON, 110 S. Dearborn-st.

TO RENT—705 SHERIDAN-RD. 5 RMS. ANI sun parlor; Murphy bed in sun parlor; immed. poss.; $125.
ROBINSON & RIEDY,
4728 Sheridan-rd. Edgewater 0472.

TO RENT—ATTRACTIVE 4 RM. APT., SUN parlor, extra Murphy bed and large closet, kitchenette, tile bath; shower; possession Feb. 15; no raise. Cornelia, nr. Broadway. Lake View 6153.

TO RENT—MOD. 5 LARGE LIGHT RMS. and bath; all modern conveniences; with janitor services; 2 blks. from Loyola L and 1 block from 2 surface lines. Belmont 1614.

FOR RENT—WILL SUBLEASE 3 ROOMS AND kitchenette, $70, 2d floor apt., 3510¼ Pine Grove. Occupancy Feb. 15; lease expires next October; light, heat and janitor service. Don't bed in living room. Ph. Wellington 5991.

NEW BUILDING.

Choice 3 room kitchenette apartments, $13.35 Sunnyside-av., E. of Sheridan-rd. See janitor, 919 Sunnyside-av., or Ph. Rand. 5210.

TO RENT—870 LILLIAN-CT., 5 RMS., STEAM heat, refrigerator; available now; possession. ROBT. F. SHANKLIN & CO., 111 W. Washington-st.

TO RENT—THREE ROOM KITCHENETTE apt., $50. Immed. poss. 6232 Kenmore-av. Apply Mon., ofc., 524 Diversey-pkwy.

TO RENT—LIGHT 5 ROOM FLAT, STOVE HT., $75. 1 yr. lease. 1114 Pratt-blvd. Phone R. P. 8363. MR. GLIN.

TO RENT—749 N. MICHIGAN-AV., 8 RM. duplex apt., 2 baths; near Superior-st.; rent $325 month; possession now. Apply 743 N. MICHIGAN, top fir., 7 rms., 2 baths; rent $160 mo.; possession now. ROSENBERG & BISHOP, Superior 4233. Main 2525.

POSSESSION MARCH 1ST.

6 rms., sun parlor, private rear porch; large bright rms. 4441 Beacon-st. Rental $410 per month.

ROBERT B. KIELY,
801 Buena-av. Wellington 0279.

TO RENT—MARRIED COUPLE WITH 2 year old child will share their modern 7 room flat with married couple, or lady; offer every convenience; within one to two blocks of best movies and transportation in city; ref. required. Telephone Lincoln 9646.

TO RENT—NEW 2 RM. APTS., $38 SUNNY side-av., ¼ blk. to lake, Wilson-av. L sta. or bus line. Sunny. 0703.

THE REALTY MANAGEMENT CORPORATION.

6735 Sheridan-rd. Rogers Park 0840.

TO RENT—329 SUNNYSIDE-AV.; 5 ROOMS, bath; $70. 4 ROOMS, bath, SUNNYSIDE, $60. 3 ROOM APT., IMMEDIATE POSSESSION, 4720 SUNNYSIDE-AV. 2 ROOM APT., IMMEDIATE POSSESSION, 4720 SUNNYSIDE-AV. CALL SUNNYSIDE 1375.

TO RENT—UNUSUALLY BEAUTIFUL APT. overlooking lake; 5 rooms, large veranda off dining room; all modern conveniences; opportunity for three-four bachelors; housekeeper would remain; unfurnished; possession at once. Tel. Rogers Park 25; first class only.

TO RENT—4 RM. APT., $50; 5 RM. APT., $60; 6 RM. APT., $70; 7 RM. APT., $80. W. J. HICKS, 5 N. La Salle.

TO RENT—3728 MONTROSE 7 RMS., 2 baths; $75; s. h. Inq. Mrs. Carlson. No. 3728.

TO RENT—CLARENDON-AV. 5 RM. AND sun parlor; overlooking lake; possession Feb. 1; $90 per mo. Edgewater 4872.

TO RENT—3 RM. APT., $42; 4 RMS., $60; modern light rms., front apt., $80; blk. to Ravenswood L station. Phone Roy. Pk. 3651.

TO RENT—3 RM. APT. POSS. FEB. 1ST; sun. par., 2 wallbeds; 1st apt. 4749 Virginia-av.

TO RENT—712 WAVELAND, 1ST. NEAR lake; very choice 4 rm. apt. Immediate poss. Edge. 1628.

TO RENT—R. R. FURNACE, $1,250, near Robey st. Ref. L. Address P 378 Tribune.

TO RENT—NEW, VERY LIGHT 5 RM. APTS. 3d fl. E. & W. L. Rooms sta. Immed. poss. Apply 3 to 5 p. m. Wednesday, 1458.

TO RENT—MOD. 4 RM. APART. NR. EDGEwater Beach station; $70. Immed. poss. 6027 Winthrop-av. Ph. Graceland 4844.

TO RENT—1414, ARGYLE-ST., 3 RM. SUN par.; mod.; rent reas.; suitable to May 1st. Immed. poss.

TO RENT—MARR. CPLE. WANT MARR. cple. to share st. bd. flat. Ph. R. P. 0408.

TO RENT—RM., BATH AND R.-PLACE; 4 bedrooms. Wellington 4930.

TO RENT—4 RMS., SUN PAR., $70. 1400 Warner-av., 3d; available Feb. 1.

TO RENT—1634 BRYN MAWR-AV., 6 RMS., modern heat; 2d fl.; $90.

TO RENT—1 FURN. AV., 5 RM. APT.; hot water heat; first fl., $100; 2 apt. bldg.

TO RENT—4 RMS. SUN PARL.; IMMED. poss. Apply Mon., ofc., 524 Diversey-pkwy.

TO RENT—1330 BIRCHWOOD-AV., COR. Ave. 4 rm. bath. Rogers Park 841.

TO RENT—3038 ASHLAND-AV., 2D. and 3 rms., sleep. p. porch; $52.

TO RENT—208 RIDGE-AV., 5 RM. APT., first fl., hdwd. flrs. Howard-st. L station.

TO RENT—4 ROOM APT., $60; NEW BLDG. 5419 Greenview, 1st. Tel. Sheldrake 2904.

TO RENT—MODERN 4 ROOM APT.; STEAM heat; $75. Irving 6022.

TO RENT—3017 PINE GROVE-AV. 1ST fl., 4 rms., bath; $75. Lake 7671.

TO RENT—832 LAFAYETTE-PKWY., BLDG. L., sun porch; nr. lake. Sunnyside 5557.

TO RENT—5 RMS., 3369 N. CLARK-ST. Apply WALKER, Central 2910.

TO RENT—ROOMS, BATH, ELECTRIC; $30. 3019 Lewis-st.

TO RENT—VICTOR-AV., 1259, ALL MOD. rms., flat $50. Apply 3d fl.

TO RENT—5 RMS., 87TH, $75. 8549 N. Lawndale-st. Ravenswood 8858.

TO RENT—FLATS—NORTH.

TO RENT — 3726 SHERIDAN-RD., OVERlooking lake; high grade fireproof 3 apartment building, 12 rooms, sun parlor, sleeping porch, 3 baths, refrigerating plant, garage for 3 cars; immediate possession.

Rental $500.

443 Aldine-av., adjoining Sheridan-rd., new high grade 3 apartment building, 1st and 2d floor, 8 large light rooms, 3 baths, elevator, garage; finished to suit; possession May 1.

Rental $416.67.

Surf-st., near Sheridan-rd., modern 3 apartment building; light on all sides; 10 rooms, sun parlor, 3 baths; garage; immediate possession.

Rental $400.

Lincoln Park West, near Fullerton-blvd., overlooking park; fireproof building, 8 rooms, breakfast porch 3 baths; immediate possession.

PAUL STEINBRECHER & CO.,
Exclusive agents.
Central 4985-6250. Tribune Bldg.

TO RENT—FLATS—NORTHWEST.

TO RENT—RAVENSWOOD GARDENS, 2D Apt., 2742 Giddings-st., near L and surface, 5 rooms and alcove, r. w. heat, glazed and screened porches; open all day Sunday or call Turner, Lake View 0652.

TO RENT—BEAUTIFUL 4 R. APT., DRESSing room, wall bed, French doors, sleeping porch; sublease, May 1st, $75. 1 unt; sleeping session. ANDERSON.

TO RENT—4854 N. ROCKWELL-ST., 2D, 6 large rooms, sun parlor, glazed-in sleeping porch, $100; possession March 1. Sunnyside 0032.

TO RENT—NOW, $95, 5 RMS., HTD., SUN p.; also sp. p., $50 apt., in 3 flat; n. of Kimball sta. Rsv. D. Sun. all day, dur. wk. before 10, after 6. Juniper 7601.

TO RENT—5 ROOM APT., NEW, SUN PARlor, steam heat, near L. Immediate possession. 4720 Virginia-av.

TO RENT—1540 N. CLAREMONT-AV., 4 rm. apt., newly dec.; bath, stove ht.; $2. Kimball adults.

TO RENT—4925 N. KEDZIE-AV., 2D APT., west, 5 rooms, sun parlor, $80. W. K. YOUNG & BRO., 4001 Sheridan-rd.

TO RENT—4208 N. CRAWFORD., 4 RMS., sun. hall, $60; nr. N. W. Ry.; immed. poss. Ph. Irving 0005.

TO RENT—MOD. NEW 5 RM. APT. STM ht.; immed. poss.; $75. 4137 N. Marmora, nr. Irving Pk. blvd. Rogers Park 0789.

TO RENT—3014-16 SUNNYSIDE-AV., COR. Whipple-st., 4 rms., $70; immed. poss. See janitor on premises or

DRAPER & KRAMER, 25 N. Dearborn-st.

TO RENT—FEB. 1, 6 RMS., SUN PARLOR, sleep. porch, h. w. heat, janitor service. Apply 2d, 4837 N. St. Louis.

TO RENT—NEW FLAT, NEW BLDG., REAR porch; bath and elec.; 2d flat. 4920 Melrose, nr. Cicero.

TO RENT—5 ROOM FLAT AND SUN PARlor, new, modern, furnace heat. 5627 Lawrence-av. Phone Kildare 4490.

TO RENT—4033 MARMORA-AV., 5 ROOMS, 2d floor, modern, furnace heat, $50. Kildare 0490.

TO RENT—4 RMS., SUN PARLOR, NEW. clean, furnished; "L" surf. Reas. J. M. HANLEY. 2131 Kedzie-blvd. Albany 7453.

TO RENT—4628 N. MONTICELLO-AV., 4 rms., in 4-door bed, $70; immediate possession. See janitor.

TO RENT—5 ROOMS, SUN PARLOR, STM. heat, janitor service; corner of Byron and Monticello-avs. Call F. J. Rapp, Irving 5100.

TO RENT—WILL SUBLET MY BEAUTIFUL 4 rm. steam apt.; rent $65; 1 yr. lease. 4147 Byron-st.

TO RENT—3 RM. FLAT, STOVE HEAT, reas. 2634 Barry-av. Juniper 5845. Imm. poss.

TO RENT—4958 N. TROY, 4 RM. MODERN kitchenette. Phone Franklin 803.

TO RENT—4 AND 5 RM. APTS.; MOVE IN. Call at 3644 Lawrence-av.

TO RENT—3 R. FLAT, GAS, ELEC. HARDwood floors, possession now. Saymarket 5603.

TO RENT—5750 W. NORTH-AV., 6 ROOM flat; stm. heat; new building; all light rms.

TO RENT—5 LGE. RMS. AND SUN PAR. $80. Imm. poss. 4134 N. Keystone-av.

TO RENT—4 RM. APT., NEW BLDG., $70; n. e. corner Sunnyside-av. and Whipple-st.

TO RENT—3333 FOSTER-AV., MOD. 4 RM. apt., new bldg., $75. See janitor.

TO RENT—3 RMS., UNFURN., STOVE HT., elec. and gas, $18. 1558 W. North-av., 3d.

TO RENT—4 RM. APT., 3638 N. LOWELL-AV. apt., furnace; $45 to resp. people; adults.

TO RENT—BEAUT. APT., 6 RMS., SUN parl. Rent reas. Ravenswood 26.

TO RENT—MOD. 6 RM. FLAT, $137/50, 2d fl. Phone Belmont 2000.

TO RENT—4 RMS. AND BIG PORCH, $32. 4255 N. Western.

TO RENT—FLATS—WEST.

TO RENT—DON'T KILL YOUR CHILDREN Desirable families with properly reared children furnished with the highest grade bldg.; everything the best; all outside rooms; L exp. and surface cars, 5 r. 14 and lge. s. parlor with wall bed; sublease to Oct. or longer. Call agent, 3d fl., available now same bldg. Call 4670 West End-av. 1st fl. near Wash.-blvd. and Cicero-av.

TO RENT—5 ROOMS, 2D APT., 2120 W. Madison-st.; rent reas.; possession now.

HOOL REALTY CO.,
120 N. State-st. State 5100.

TO RENT — ELEGANT 5 ROOM APARTment, opposite Garfield Pk. golf links. Steam heat. Immediate possession. 3719 5th-av. JOHN P. McENERY, 4041 W. Madison.

TO RENT—7 RM. FLAT, 4 BEDROOMS, $75 per mo. Good location. Steam heat, elec. enamel bath; cash. Will sell furniture if desired. 1012 Nevada-av. 1996.

TO RENT—1357 W. HARRISON-ST., 5 RMS., steam heat; immed. poss.; light, $45 mo. See janitor or CREMIN & O'CONNOR, 108 S. Clark-st. Randolph 3124.

TO RENT—AUSTIN, NEAR CICERO AND West End-avs.; topnotch 3d fl., 6 r. and sun par.; $75; sublease to Oct. Address T 70 203, Tribune.

TO RENT—2315 FLOURNOY-ST. 1ST APT. 5 rms., elec. lt., stove ht., $25.
SHIELDS BROS. REALTY CO.,
25 N. Dearborn-st. Dearborn 1416

TO RENT—4145 WILCOX-AV., 2-5 RMS., steam heat, modern, $65. 1506 S. Oakley-av., 4 rms., steam heat, modern, $50. ROBT. F. SHANKLIN & CO., 111 W. Washington-st.

TO RENT—5 RM. FLAT, STRICTLY MOD.; hot water heat; 1 block from Central-av. L; station; possession. Feb. 1. 519 N. Drakeav. Kedzie 3552.

TO RENT—1236 W. CONGRESS, 1ST, 6 RMS., st. heat, $50. Imm. poss. H. J. SMITH & CO., 108 S. Washington-st. Main 1865.

TO RENT—2154 JACKSON-BLVD., 7 RMS., newly dec., immed. poss., rent $70.
DRAPER & KRAMER, 25 N. Dearborn-st

TO RENT—159 N. CICERO-AV., 1 ROOM and kitchenette; s. h. e. l.; good transportation. Apply Apt. 2A.

TO RENT—BEAUTIFUL CORNER FLAT, 6 rms., sun parlor, h. w. heat, excellent janitor service; $75. 5202 W. Adams.

TO RENT—2 MOD. 5 RM. FLATS, ST. HT., $75 and $80. 4 rm. apt., $60. 6 S. Keeler-av.

TO RENT—5001 CRYSTAL-ST., MOD. 4 RM. apt., sun parl., stm. ht. Janitor serv. $60. Bel. 4858.

TO RENT—5 RM. FLAT, 2D FLOOR, FRT., rear, $55. 1951 Congress. Seeley 3366. 1st flat.

TO RENT—4222 WASHINGTON-BLVD., 2D, modern 8 room flat. Rental $100.

TO RENT—5 ROOM FLAT, 4152 WILCOX. 1st, hot water ht., mod., Nevada 3376.

TO RENT—4 RMS., STOVE HT. $35. 4952 W. Chicago-av. Columbus 6397.

TO RENT—5 ROOMS. BRAND NEW. $90. 5111 Monroe.

TO RENT—MODERN 6 RMS.; ST. HEAT; flat; good trans.; $75. 4036 W. 22d-st.

TO RENT—NICE 5 RMS., STEAM HEAT, elec. light, fine porch, $65. Keeler 5590.

TO RENT—ST. SUBLEASE, MOD. 5 RM. flat, stm. heat $75 month. 3125 W. 19th.

TO RENT — 6 ROOM FLAT, STOVE HT., elec., bath. Rent $35. 5343 W. Henderson.

TO RENT—LIGHT 5 RM. APT., HDWOOD. elec. F. A. Hill & Co. Austin 131 and 133.

TO RENT—FLATS—SUBURBAN.

Unusually High Class
APARTMENTS
Ready for
Occupancy
May First.
Six and seven rooms,
Three Baths,
All Modern Features.

Transportation,
All Lines Within Four Blocks.

Location:
One Block from Lake,
Four Blocks from South
End Shopping District.

QUINLAN & TYSON
701 DAVIS-ST., EVANSTON.
TEL. ROGERS PARK 3617.

TO BE READY
MAY FIRST.
Three—Four—Five Room
Apartment
Court Building.
All Modern Features.

Transportation,
All Lines Within Two Blocks.

Location:
Three Blocks from Lake
and Public Park,
Two Blocks from South
End Shopping District.

QUINLAN & TYSON
701 DAVIS-ST., EVANSTON.
TEL. ROGERS PARK 3617.

TO RENT—FLATS—SUBURBAN.

TO RENT—WILL SUBLEASE BEAU. 5 RM. sun parlor and in-a-door bed; hot water heat; equipped expensively; fine auto. and Wash. blvd.; Maywood; immediate possession. 518 S. 6th-av., Maywood.

TO RENT—OAK PARK, 4 RMS., 140 S. HAR. high grade, 1st beautiful, light, modern apt. SUBLEASE, SPECIAL RATE. HOWARD BROS. & CO., 32 W. Washington.

TO RENT—NEW 6 RM. APT., 2 ST., BEST Oak Pk. loc., trans.; $125 mo. O. P. 6228.

TO RENT—FURNISHED FLATS.

South Side.

NEW FIREPROOF BLDG.
1 ROOM & KITCHENETTE

St. Regis, 4041 Ellis-av., near Ellis-av. Station, Kenwood L. Phone service, all conveniences, free light and gas. One vacancy today, $70.

PHONE OAKLAND 2470.

TO RENT—IMMEDIATE POSSESSION, NICE light large modern five rooms, furnished; sun parlor, fireplaces with built in bookcases, tile bathroom; steam heated; half block to station, half block to 79th-st. beach, and half block to all surface lines. Rent $85. Tel. So. Shore 0391. W. EYBUR. 7950 South Shore-dr., 1st floor.

Kenwood Apartments.
6318 KENWOOD-AV.

1 and 2 rm. comp. furn. kitch. apts., for March 1st. Phone Dorchester 7600.

SHIRLEY APARTMENT,

4164 Drexel-blvd., 2 rm. kitchenette apts., comp. furn., linens, light, gas, vacuum, maid serv. if desired. F. M. Bailey. Kenwood 8400.

TO RENT—S. E. CORNER ELLIS-AV. AND 46th-st., 2 rms. and dressing rm., all wood beds, handsomely furnished; thoroughly modern; immediate possession; reasonable rents. ROBT. F. SHANKLIN & CO., 111 W. Washington-st.

TO RENT—VERY LARGE, BEAUTIFUL, modern 3 room furnished apt.; fine location; excellent transportation; ½ blk. to L C.; also surface and elevated; reasonable. 3902 Lake Park-av.

TO RENT—4015 LAKE PARK-AV., 5 R., $125; all on ball; L. and L. C.; overlooking lake.
WM. A. BOND & CO., 25 N. Dearborn-st. Cent. 4694.

TO RENT—5418 WOODLAWN, 1ST. 4 R., sun parlor apt., newly dec., nr. L. C. and U. of C.; immed. poss.; ref.; $100. Call 11 to 3 or phone Dorchester 8302.

TO RENT—4965 PERRY-AV., 3D FLOOR, 4 room flat; newly dec.; all improvements; adults; $45; conv. to Rock Island, L., Wentworth and State. Ph. Englewood 6425.

TO RENT—DREXEL-BLVD. COR., 11 RM. 3 bath, 2 toilet, 2 maid's shower, short lease; $375 month. Address K 413, Tribune.

TO RENT—10 RMS., 3 BATHS, MAHOGfurniture, linens, Victrola; near 47th st. I. C. Sta., cars; $200. Kenwood 0800 Sat. or E. C. Johnson, Champaign, Ill.

DREXEL-BLVD. APTS.

4163 Drexel-blvd.; 2-3 room kitch. apts., newly decor.; gen. l., surf., 1 blk. Oak. 6813.

TO RENT—DESIRABLE 4 RM. APT., WITH sun parlor, bleached, 2 to 3 months; available Feb. 15; price $100; references required. Wentworth 8085.

TO RENT—4409 INDIANA, 3D, 5 LG. LT. rms.; beaut. furn.; lg. kitch.; priv. porch; 3 baths; maid service; will rent singly; L. surface. Drexel 3861 or Wabash 1998.

TO RENT—3 RM. MODERN APT., VERY light, practically new furniture, complete, newly decorated; nr. Jackson Pk.; will rent very reas. to right party. Ph. Midway 1943.

TO RENT—COMPL. FURN. 3 RM. APT.; 2 wall beds; conv. to I. C., Cottage Grove surface, and L; gas and light furn. 3976½ Ellis-av.

TO RENT—NICELY FURNISHED 3 ROOM apt., private bath; near I. C., L. and surface and U. of C.; immed. poss.; ring Wood bell. 6236 Kimbark-av.

TO RENT—5 ROOMS, FURN.; SUN PARlor, glass inclosed rear porch; 2 blocks I. C., South Shore station; immed. poss. Phone Hyde Park 1895.

TO RENT—HARPER, 5483—COMFORTABLE 6 rm. furn. apt., with piano; Hyde Park, nr. surf. C. R.; refer.; lease until May 1; 1st flat. Midway 3888.

ELMIRA FURNISHED APTS.

4601 Mich.; 1-2 rm. kitch.; priv. bath; newly dec., furn.; also 4 rooms. SHAN.

BILTMORE APT. HOTEL.

New, fireproof; Marshall Field furn., kit. apt.; 2 beds; L. I. C. exp. 4160 Drexel-blvd.

TO RENT—MOTHER AND DAUGHTER will share 6 rm. apt. with marr. cple. or 2 ladies employed. 6156 Greenwood-av., 2d. Midway 5974.

TO RENT—4214 GRAND-BLVD., 3 ROOMS, 2 beds and bath, private porches, completely furnished; maid service; convenient to L and surface; $70 to $85. Oakland 4100.

TO RENT—WILL SHARE APT. TO YOUNG marr. couple or 2 girls emp.; modern; everything furn.; 1 blk. 47th L; $35 mo. 418 E. 48th-pl., 1st apt.

TO RENT—CHARMINGLY FURN. 9 ROOM 3 bath apt., Hyde Park-blvd., just north of Jackson Park; rel. Mr. Hardy. Midway 6519.

TO RENT—4000 HARPER-AV., 3RD APT., attractive six room furnished apt., possession Feb. 1.

TO RENT—MY BEAUTIFUL, MODERN, furnished 5 rm. apt.; possession at once. 6635 S. Parkway. 2d apt., under janitor.

TO RENT—4328 OAKENWALD-AV., APTS. 1, 2, 3, 4 rms., new, baths, sun parlors, stm., elec., L. I. C., surf. Ph. Kenwood 3099; 1 to 3 p. m. Sunday.

TO RENT—FURNISHED RENT LOCATION, ur. I. C., surf., lake and So. Shore Club.; until Oct. 1st at a bargain. H. P. 0249.

TO RENT—3 RM. APT., FURN. COMPLETE, $60. 5224 E. 52d. Incl. gas, elec., neighborhood; $75 mo. Cal. 0498. 5224 E. 54th-av.

TO RENT—HIGH GRADE 5 OR 5 RM. BEAUtifully furnished apt., sun parlor, facing Jackson Park, L. C. L.; $90. Hyde Park 2631.

TO RENT—6 RMS. AND BATH; HOT WATER heat, electric gas; $75 per mo. Phone Calume; 4201. 328 E. 25th-st.

TO RENT—3 RMS. AND KITCHENETTE rooms, furn. for $50. C. W. HOFF & CO., Hyde Park 3120.

TO RENT—MADISON PK. APT., 2 RM. kitchenette suite, comp. furn.; hotel service. $140 mo. Apt. 610, 200 Madison-av.

TO RENT—4021 ELLIS-AV., 3 RM. APT., very nicely furn., complete; strictly up to date; 1 blk. I. C. and Cottage Grove.

TO RENT — SUITABLE KITCHENETTE apartment for unfurnished; reasonable terms. Address T O 322, Tribune.

TO RENT—3 ROOM FURNISHED STEAM heated apt. 4041-B Lake Park-av. $70. Dorset 1442.

TO RENT—5462 EVERETT-AV., 2D—6 RMS., 2 baths; elegantly furn.; grand piano; will sublet to Oct. 1. Ph. Dorchester 5903.

TO RENT — 5 ROOMS, SPECIAL HEAT, elec. gr. will sell cheap. 806 E. 54th-st., 2d apt. Phone Dorchester 8594. Winsteal.

TO RENT—5612 PRAIRIE, 3D, ALL OR part of 6 attract. rms. in mod. apt. reas. to exc. trans. Went. 9153.

TO RENT—WEIL FURNISHED MODERN 5 room apt.; will sell furn. at sacrifice. 5040 St. Lawrence-av. Drexel 7464.

TO RENT—2 RM. APT., ATTR. FURN.; priv. pchs.; ¼ blk. Ken. L. I. C., surf. 4025 Ellis, B.

TO RENT—1 ROOM KITCHENETTE APT., completely furn. Poss. at once. WM. T. WOODLEY, 1642 E. 55th-st.

TO RENT—BEAUTIFULLY FURNISHED 4 room apartment for two months in South Shore district. Midway 0698.

TO RENT—FATHER AND DAUGHT. WILL share 5 rm apt. with marr. cpl. or 2 ladies emp. 72d-st. nr. Stony Island. Dor. 8341.

TO RENT—FURN. APT. 4 RMS., SUN PCH., ideal loc., 5 m., $463 Cornell av., 1st. Hyde Park 3054.

TO RENT—VERY DESIRABLE 4 RM. APT.; priv. porch; nest L. exp.; furnishings purchasable. Fairfax 2307.

TO RENT—429 E. 45TH-ST., 3 RMS. COMpletely furn.; reg. kitch., pvt. bath and elec.; all conv.; $17.50 per week.

TO RENT—MOD. 3 RM. FURN. APT.; IMM. poss. Call 9 to 5, Oakland 5003. On Kenwood L and surf. 4023-A Ellis-av. 3d.

TO RENT—6822 RIDGELAND-AV. BEAUT. furn. 4 rm. apt. high class court bldg.; 1 block Jack. Pk. and C. surf.

TO RENT—6605 KIMBARK, APT. 2, COMP. furn. kitch. din. rm., 1 or 2 bedrms.; 2 blks. C.; refs.; $42 to $52.

TO RENT—ROSELAND APT. HOTEL, UNder new man'g'mt. 4426 Michigan; 1, 2, 3 rm. kitch. apt., s. p., maid serv.; reas. rates.

TO RENT — 501 OAKWOOD-BLVD., 1ST. floor, furn. mod. 8 rm. apt., $60. Dour. 8820.

TO RENT—6 ROOM APT., SUN PAR., 2 baths; handsomely furn.; rent entire sum. or will rent 1 bedrm. Hyde Pk. 7810.

TO RENT—4404 ELLIS-AV., LG. 4 RM. compl. furn. hdwd. flrs., vacuum clean. janitor. Also 3 rm. apt. Priv. bath.

TO RENT—4950 GRAND-BLVD., APT. 4, 5 rms., nicely furnished, overlooking park; nr. "L" and surf.; till May 1.

TO RENT—4313 LAKE PARK-AV.—2 AND 3 rm. apts., newly dec., furn. Ph. Kenwood C., Kenwood L.; ref. Call p. m. H. Pk. 5371.

TO RENT—LADY WOULD SHARE BEAUT. furn. sun pl. apt. with marr. cple. or ladies. Phone Englewood 7064.

TO RENT—3765 GRAND-BLVD., 2D, 5 RM. mod. furn. apt.; 2 in-a-door beds; available now. Doug. 0290.

TO RENT—4341 OAKENWALD, ATTRACtive large light 2 room apt., completely furnished; modern; excel. trans.

TO RENT—5313 BLACKSTONE-AV., 5 RMS., furn., $75. 4802 S. Oakley-av.

TO RENT—MODERN 5 RM. FURN. FLAT, $50. 6928 S. Union-av.

TO RENT—AT ONCE, 2 RM. FURNISHED apt. See PAGE, 1377 E. 57st-st., 1st.

TO RENT — 4324 BERKELEY-AV., 3 RM. mod. furn. apt.; $20 weekly. Oak. 1733.

TO RENT—3700 LAKE PARK-AV., NICE mod. 3 r. suite, bath; $57.50, incl. gas, el.

TO RENT—4 RMS., S. P., FEB. 15 TO OCT., $125. 1 C. P., Dorchester 1110.

TO RENT—BLVD. BLDG., 413 BOWEN, 2D, living rm., bath, kit.-ben. Oak. 5079, 43d L.

TO RENT—MIDWAY 0243. WILL SHARE 5 rm. furn. apt. with married couple.

TO RENT—3 RM. FURN. APT., $40. 5 RM. unfurn. apt., $30. 4 RM. unfurn. apt., $25. 4 RM. unfurn. apt., $20. 4 RM. unfurn. apt., $18. 4 RM. unfurn. apt., $15. 4 RM. unfurn. apt., $12. 4 RM. unfurn. apt., $10. 4 RM. unfurn. apt., $8. 4 RM. unfurn. apt., $6. 4 RM. unfurn. apt., $4. 4 RM. unfurn. apt., $2. 4 RM. unfurn. apt., $1. 4 RM. unfurn. apt., 50c. 4 RM. unfurn. apt., 25c. 4 RM. unfurn. apt., 10c. 4 RM. unfurn. apt., 5c. 4 RM. unfurn. apt., 1c. 4 RM. unfurn. apt., ½c. 4 RM. unfurn. apt., ¼c. 4 RM. unfurn. apt., ⅛c. 4 RM. unfurn. apt., 1/16c. 4 RM. unfurn. apt., 1/32c. 4 RM. unfurn. apt., 1/64c. 4 RM. unfurn. apt., 1/128c. 4 RM. unfurn. apt., 1/256c. 4 RM. unfurn. apt., 1/512c. 4 RM. unfurn. apt., 1/1024c. 4 RM. unfurn. apt., 1/2048c. 4 RM. unfurn. apt., 1/4096c. 4 RM. unfurn. apt., 1/8192c. 4 RM. unfurn. apt., 1/16384c. 4 RM. unfurn. apt., 1/32768c. 4 RM. unfurn. apt., 1/65536c. 4 RM. unfurn. apt., 1/131072c. 4 RM. unfurn. apt., 1/262144c. 4 RM. unfurn. apt., 1/524288c. 4 RM. unfurn. apt., 1/1048576c. 4 RM. unfurn. apt., 1/2097152c. 4 RM. unfurn. apt., 1/4194304c. 4 RM. unfurn. apt., 1/8388608c. 4 RM. unfurn. apt., 1/16777216c. 4 RM. unfurn. apt., 1/33554432c. 4 RM. unfurn. apt., 1/67108864c. 4 RM. unfurn. apt., 1/134217728c. 4 RM. unfurn. apt., 1/268435456c. 4 RM. unfurn. apt., 1/536870912c. 4 RM. unfurn. apt., 1/1073741824c. 4 RM. unfurn. apt., 1/2147483648c. 4 RM. unfurn. apt., 1/4294967296c. 4 RM. unfurn. apt., 1/8589934592c. 4 RM. unfurn. apt., 1/17179869184c. 4 RM. unfurn. apt., 1/34359738368c. 4 RM. unfurn. apt., 1/68719476736c. 4 RM. unfurn. apt., 1/137438953472c. 4 RM. unfurn. apt., 1/274877906944c. 4 RM. unfurn. apt., 1/549755813888c. 4 RM. unfurn. apt., 1/1099511627776c. 4 RM. unfurn. apt., 1/2199023255552c. 4 RM. unfurn. apt., 1/4398046511104c. 4 RM. unfurn. apt., 1/8796093022208c. 4 RM. unfurn. apt., 1/17592186044416c. 4 RM. unfurn. apt., 1/35184372088832c. 4 RM. unfurn. apt., 1/70368744177664c. 4 RM. unfurn. apt., 1/140737488355328c. 4 RM. unfurn. apt., 1/281474976710656c. 4 RM. unfurn. apt., 1/562949953421312c. 4 RM. unfurn. apt., 1/1125899906842624c. 4 RM. unfurn. apt., 1/2251799813685248c. 4 RM. unfurn. apt., 1/4503599627370496c. 4 RM. unfurn. apt., 1/9007199254740992c. 4 RM. unfurn. apt., 1/18014398509481984c. 4 RM. unfurn. apt., 1/36028797018963968c. 4 RM. unfurn. apt., 1/72057594037927936c. 4 RM. unfurn. apt., 1/144115188075855872c. 4 RM. unfurn. apt., 1/288230376151711744c. 4 RM. unfurn. apt., 1/576460752303423488c. 4 RM. unfurn. apt., 1/1152921504606846976c. 4 RM. unfurn. apt., 1/2305843009213693952c. 4 RM. unfurn. apt., 1/4611686018427387904c. 4 RM. unfurn. apt., 1/9223372036854775808c. 4 RM. unfurn. apt., 1/18446744073709551616c. 4 RM. unfurn. apt., 1/36893488147419103232c. 4 RM. unfurn. apt., 1/73786976294838206464c. 4 RM. unfurn. apt., 1/147573952589676412928c. 4 RM. unfurn. apt., 1/295147905179352825856c. 4 RM. unfurn. apt., 1/590295810358705651712c. 4 RM. unfurn. apt., 1/1180591620717411303424c. 4 RM. unfurn. apt., 1/2361183241434822606848c. 4 RM. unfurn. apt., 1/4722366482869645213696c. 4 RM. unfurn. apt., 1/9444732965739290427392c. 4 RM. unfurn. apt., 1/18889465931478580854784c. 4 RM. unfurn. apt., 1/37778931862957161709568c. 4 RM. unfurn. apt., 1/75557863725914323419136c. 4 RM. unfurn. apt., 1/151115727451828646838272c. 4 RM. unfurn. apt., 1/302231454903657293676544c. 4 RM. unfurn. apt., 1/604462909807314587353088c. 4 RM. unfurn. apt., 1/1208925819614629174706176c. 4 RM. unfurn. apt., 1/2417851639229258349412352c. 4 RM. unfurn. apt., 1/4835703278458516698824704c. 4 RM. unfurn. apt., 1/9671406556917033397649408c. 4 RM. unfurn. apt., 1/19342813113834066795298816c. 4 RM. unfurn. apt., 1/38685626227668133590597632c. 4 RM. unfurn. apt., 1/77371252455336267181195264c. 4 RM. unfurn. apt., 1/154742504910672534362390528c. 4 RM. unfurn. apt., 1/309485009821345068724781056c. 4 RM. unfurn. apt., 1/618970019642690137449562112c. 4 RM. unfurn. apt., 1/1237940039285380274899124224c. 4 RM. unfurn. apt., 1/2475880078570760549798248448c. 4 RM. unfurn. apt., 1/4951760157141521099596496896c. 4 RM. unfurn. apt., 1/9903520314283042199192993792c. 4 RM. unfurn. apt., 1/19807040628566084398385987584c. 4 RM. unfurn. apt., 1/39614081257132168796771975168c. 4 RM. unfurn. apt., 1/79228162514264337593543950336c. 4 RM. unfurn. apt., 1/158456325028528675187087900672c. 4 RM. unfurn. apt., 1/316912650057057350374175801344c. 4 RM. unfurn. apt., 1/633825300114114700748351602

TO RENT—OFFICES AND STUDIOS.

Downtown.

TO RENT.

Desirable Office Space in the Western Union Building

111 W. Jackson-blvd.

Can accommodate tenant with entire floor or subdivide as desired. No office building in Central district offering better light on all four sides. Immediate Possession.

APPLY TO

F. C. AUSTIN, Owner,
605 Railway Exchange,
or
LEE J. LESSER & CO.,
640 First National Bank Building.
RANDOLPH 5660.

MICHIGAN-AV. AT MONROE-ST.

MONROE BLDG.

Offices and studios, now and May 1. Small and large units of space.

MONADNOCK BLOCK.

1,800 sq. ft. at corner of Dearborn and Jackson-blvd., on 2d (bank) floor, for immediate or May 1 occupancy.

POWERS BLDG.

Wabash at Monroe-st.
Units from 370 to 4,200 sq. ft.

PONTIAC BLDG., 542 S. Dearborn-st., corner Harrison, 2,500 sq. ft. or less.

110 S. WABASH-AV., 1,200 sq. ft., for office, showroom or light mfg.

A FEW SMALL DESIRABLE OFFICES AT LOW RENTALS.
ALDINE CO., AGENTS.
247 Monadnock Block. Harrison 260.

TO RENT.

IMMED. OR MAY 1ST.
State-Lake Bldg., Offices $63 up.
Trustees Bldg., 3,000 ft. at $1.75 per ft.
Wells Bldg., offices $15 up.
Labrador Bldg., offices $25 up.
Roosevelt Bldg., offices $25 up.
Clayton Bldg., offices $20 up.

HOOL REALTY CO.,

190 N. State. State 5100.

ATTENTION,
NO. SHORE COMMUTERS.
ATTRACTIVE OFFICE SPACE.

At less than loop rentals; suite of 300 to 2,000 sq. ft. strictly modern fireproof b'dg.; opp. N. W. R. R. sta.; immediate occupancy. NO PARKING RESTRICTIONS.

ROSS & COMPANY,
Railway Exchange. Wabash 1052.

GARRICK BUILDING,

64 W. Randolph-st.

Desirable office space in area to suit. See GUNDLING, Room 1405. Central 4721.

The Real Estate Management Corporation,
111 W. Washington-st. Main 2603.

109 N. DEARBORN-ST.

May 1st occupancy.
Entire fl., 15,000 sq. ft., specially arranged for large law firm; light 3 sides; reasonable rental.
WILLIS & FRANKENSTEIN, 110 S. Dearbn.

I. C. M. A. BLDG.

117 N Dearborn-st.
2-and 3 room suites with reception rooms, for immediate or May occupancy.
CREMIN & O'CONNOR,
105 N. Clark-st. Randolph 3124.

TO RENT—FROM MAY 1ST.
MEDINAH BLDG.
COR. JACKSON AND WELLS-STS.
250 TO 2,000 SQUARE FEET.
REASONABLE RENTS.
Apply to JOHN J. LORIE,
178 W. JACKSON-ST. HARRISON 2809.

The Ellsworth Building,

333-41 S. Dearborn-st., 250 to 1,000 sq. ft., for immed. occupancy or May 1st. Elec. passenger elevator service. Electric light current free. Reasonably priced. Best for the money in the loop. Harr. 3470. E. BREWER STURGES, Agent.

TO RENT—DESIRABLE, ALL DAYLIGHT office space, modern building, in units of from 1,000 sq. ft.; possession May 1, 1922; prices reasonable. Gunther Bldg., 1018 S. Wabash-av.
ROWE & WHITMAN, Agents.
Har. 1200. 431 S. Dearborn-st.

LIGHT OFFICES.

TACOMA BLDG., SECURITY BLDG., Madison & Wells.
ALDINE CO., AGENTS.
200 to 1,500 sq. ft. corner space.
UNIVERSITY OF CHICAGO.
Franklin 5461.

TO RENT—WILL GIVE LIBERAL TERMS to physician free rent of downtown office, forenoons continuously, and for occasionally attending to my practice afternoons; consists of group during my absence for three months, May to August; general practice. Address N 71, Tribune.

TO RENT—SUITE OF OFFICES, LARGE RECEP. RM., 6 priv. off. Can be div. and sublet. Two of could be held free of rent. Fine location; hdwd. floors throughout.
SHEPPLEY BROS. REALTY CO.,
25 N. Dearborn-st. 3rd Floor.

TO RENT—FROM MAY 1 SHOPS BLDG., 17 N. State-st., 3,000 sq. ft. and 5,000 sq. ft. Desirable location for offices and salesrooms. Sprinkled bldg. Janitor services. Low rates.
ROSENBERG & LURIE,
178 W. JACKSON. HARRISON 2809.

TO RENT—1014 S. MICHIGAN-AV. COR. 11th-st., fine, light corner, 2d floor, 55x127, in modern steel office building; pass. elev.; steam heat; will divide; choice offices on avenue; open.

TO RENT—WILL SUBLET OFFICE IN MAJESTIC BLDG., double exposure, 1,000 sq. ft., until May 1st, at sacrifice rate; opportunity to lease for longer period; poss. now. Apply 1402 Majestic Bldg., Ph. Hand. 0360.

TO RENT—3,000 SQ. FT. LOOP OFFICE space in modern fireproof loop office bldg.; $1.75. 2d floor, approx. 3,000 ft., nr. La Salle-st.
J. STRICKLAND & CO. HARR. 8774.

TO RENT—300 S. LA SALLE-ST. GOOD LIGHT OFFICE, 15x25 FT., AT $65 PER MO. TIMM POOL ALSO SMALLER OFFICES, AV. 1,757. 10 N. TEICH & CO. WABASH 790 OR 8210.

LARGE PRIVATE OFFICE furnished. All conv.
1234 GARRICK BLDG. 64 W. RANDOLPH.

TO RENT—WILL SUBLEASE ON REASONABLE price light well furnished office to substantial party or parties; only those with best refs. need apply. Phone Midway 7373.

TO RENT—8,000 SQ. FT. 2D FLOOR, 327 S. LA SALLE-ST. MAY 1ST. Elevator service; heat free; rent, $350. Sell lease for $2,500.
CROWE BROS & CO., 755 N. Dearborn-av.

TO RENT—OPPORTUNITY FOR PRACTICING physician; office room with facilities for physic-electry and hydrotherapy treatments. Address J 68, Tribune.

TO RENT—PELOUZE BLDG., OHIO-ST., NEAR MICHIGAN-AV.
BOWES REALTY CO. RANDOLPH 2181.

TO RENT—SUITABLE FOR BUSINESS PURPOSE; large residence, s. e. corner 21st and Prairie; poss. any time or May 1st. Apply Sec. 30 S. State-st. Randolph 6276.

TO RENT—ADAMS EXPRESS BUILDING. Very desirable office space; now or May 1st. Apply to C. McCORMICK,
Central 0997. 115 S. Dearborn-st.

TO RENT—ROOM 608 IN THE BEAR BLDG., 111 N. Dearborn-st., about 400 sq. ft. for immediate occupancy or May 1st. BEAR & CO., 190 N. Clark-st. Franklin 3210.

TO RENT—FINELY FURNISHED PRIVATE office and reception room; telephone, stenographic service if desired; references required. 1420 Steger Bldg.

TO RENT—CLARK AND VAN BUREN, 1,500 sq. ft. for office, 2nd floor, new bldg., modern in every way. JOHN J. NOLAN & CO., 410 S. Clark-st. Harrison 2005.

TO RENT—1014 S. MICHIGAN-AV. COR. 11th-st., light office containing 400 to 1,300 sq. ft. in modern steel building; sunless and frt. elev.; steam heat; cheap.

TO RENT—CHOICE SPACE FOR OFFICES of any size desired, at very reasonable rents; 2,220 feet, 2 private offices, large storage room. Call Room 603, 537 S. Dearborn-st.

TO RENT—2 OFFICES IMMEDIATE POSSESSION, all or part 400 sq. ft. Lytton Bldg., facing Jackson-blvd.; attractive rates. Address K 5, Tribune.

MONADNOCK BLDG.

About 800 ft. very desirable office space. Desirable Sales Co. or Salesman.

TO RENT—IN MALLERS BLDG., 1,000 FT. of steel office space; poss. now; cheap.
PAUL C. LOEBER & CO. 11 W. Washington

TO RENT—DESK SPACE FOR ONE PERSON, with or without telephone and stenographic service; references required. 805 Steger Bldg.

TO RENT—DESIRABLE CONNECTING office rooms, 2d floor, 1,000 sq. ft., in Monadnock Bldg. Phone Wabash 3716.
ROBERT M. TIME IN WELL EQUIPPED office. Address J 435, Tribune.

TO RENT—DESK SPACE, MOD. WITH OR without serv. Rm. 304, 100 S. Clark.

TO RENT—DESK SPACE, 1205 MASONIC Temple Bldg.

TO RENT—DESK, $10-$20; PHONE; MAIL; secretary. Franklin 7770.

TO RENT—ELEGANTLY FURN. OFFICES, all accom. 1709, 139 N. Clark.

TO RENT—SPACE SUITABLE FOR CHIROPODY OR ELECTROLYSIS. 1507 Mallers Bldg.

TO RENT—OFFICES AND STUDIOS.

Downtown.

TO RENT—VENETIAN BUILDING,
15 S. Washington-st.
For Women's Shops and Professional Offices. Rentals $40, $75 and up.

COLUMBUS MEMORIAL BLDG.,
Cor. State and Washington-sts.
Physicians' offices and Jewelers' space.

PORTLAND BLOCK.
35 N. Dearborn-st.
Offices for law and real estate firms.

NORTHERN OFFICE BLDG.,
186 N. La Salle-st.
Small, light offices for mnfrs.' agents and kindred lines. Rentals from $25 up.

19 W. JACKSON-BLVD.
Southeast corner of Plymouth-ct.
Offices in units of 15x30 ft. up to 6,000 ft. Heat, janitor, and elevator service.

RAND McNALLY BUILDING.
536 S. Clark-st.
Offices, 600 to 4,400 ft.
Rental $1.25 to $1.75 square foot.
Apply Office of Bldg., Room 999.

JACKSON BLVD.
5,000 sq. ft., subleases; bargain; choice office space, 70x100 ft., window light, 4 private offices. May 1; 2 or 5 yr. lease.

FLOORS 3,600 FT. IN NEW LOOP BLDG. lt. 2 sides; elev. service; suitable for office or light stock; rent very reasonable; poss. on or before May 1; might divide.
JOHN R. MAGILL & CO.,
33 S. Dearborn-st.
Central 7900.

VERY DESIRABLE SPACE FOR RENT

970 feet on 2d floor, corner Madison and Market; good light and heat; freight and pass. elevator service; bargain if taken at once.
C. B. HILL,
10th floor, 223 W. Jackson.

MAJESTIC

OFFICE BUILDING,
18-22 W. MONROE-ST.

Exceptional opportunity to secure space in this strictly modern office building, situated in the center of the loop.
1,100 sq. ft. available Feb. 1.
1,650 sq. ft. available May 1.
ESTATE OF E. J. LEHMANN.
RANDOLPH 2260.

McKINLOCK BLDG.,

S. W. Jackson and Wells.

3750 sq. ft. desirable office space; immediate possession.

BROWNING BLDG.,

12-14 W. Washington-st.

Several suites from 200 to 550 sq. ft. each. Possession May 1, 1922.

ROBERT WHITE & CO.,

56 W. Randolph-st. State 7200.

BOULEVARD
LINK DISTRICT.

First and 2d floors, approximately 3,500 sq. ft. each floor; prefer to rent to one or two tenants; will divide; light on all sides; glass or solid partitions to suit tenant; modern conveniences; concrete vault, 9x14 ft. each floor; janitor service; no parking restrictions. Rent for text new Insurance Exchange building; one block from site new Nat. Life Bldg.; rent reasonable.
MERCHANTS RESERVE LIFE INS. CO.,
10 E. PEARSON-ST. SUPERIOR 1714.

CLOSE IN, NORTH SIDE.
BOYCE OFFICE BLDG.

N. W. COR. ILLINOIS AND DEARBORN.
12 story modern steel fireproof structure; attractive office space; units of 800 to 11,000 sq. ft., at less than loop rentals; ready for occupancy May 1.
ROSS & COMPANY,
Railway Exchange. Wabash 1052.

WEBSTER BLDG.,

La Salle and Van Buren-sts.

For rent—Choice offices to tenants of responsibility. Apply to FRED McGUIRE, 327 S. La Salle-st. Phone Wabash 5889.

CASS AND SUPERIOR BLDG.

Available for Occupancy by April 1.
NO PARKING RESTRICTIONS.
New, modern, fireproof, north light. The very best in point of service; convenient L surface line and bus.
Inspection by Appointment.
ANY OWN BROKER OR CARRUTHERS & CO. SUPERIOR 1800.
[FULL COMMISSION TO BROKERS.]

20 E. JACKSON-BLVD.

For immediate occupancy; offices containing 375 or 750 sq. ft.; will divide to suit tenant; reasonable rental.
WILLIS & FRANKENSTEIN, 110 S. Dearbn.

109 N. DEARBORN-ST.

Entire 2d fl., about 3,000 sq. ft. suitable for bank & steamship or broker's office.
WILLIS & FRANKENSTEIN, 110 S. Dearbn.

Overlooking Lake Michigan.

Attractive offices of 440 to 5,000 sq. ft. May 1. Arcade Bldg., 616 S. Michigan-av. Apply otc. of bldg. or your own broker.

NORTH LIGHT SPACE.

May 1 occupancy. 240 ft. to 1,650 ft.
RELIANCE BUILDING.
32 N. State-st. Central 7719.

TO RENT—6,000 SQ. FT., 3D FLOOR; MODern office bldg.; light and airy; reasonable rent; might divide; excellent location, E. Adams-st.; immediate possession. MR. PRINCE. Harrison 9120.

TO RENT—DESIRABLE OFFICE AND stockroom space; excellent location in wholesale district and distributing goods district; immediate possession; cheap rent. 312 S. Wells, 3d fl.

TO RENT—FOR PUBLIC STENOGRAPHER, private office with typewriter and adding machine; price without service $50, for limited service $30. Rm. 1200 1st Natl. Bk. Bldg.

TO RENT—EXCELLENT OPPORTUNITY IN suitable space, any district; beauty parlor or hairdresser who has their own trade. Address N 150, Tribune.

TO RENT—2 OR 3 COMPL. FURNISHED private offices with steno., phone, and reception service; large light; rees. 1517 Kimball Bldg., 25 E. Jackson.

TO RENT—VERY DESIRABLE OFFICE space, about 733 sq. ft., modern building, loop; will make sacrifice for proper tenant. Apply 1126, 10 S. La Salle-st. Tel. State 7372.

TO RENT—DESK ROOM WITH OR WITHout steno service. Good location in loop. Reasonable. Ph. Franklin 6090.

TO RENT—WELL LOCATED OFFICE, SUBstantially furnished; reasonable rent; also desk space. Suite 308, 23 N. Dearborn-st.

TO RENT—OR SUBLEASE FOR 18 MONTHS; Dandy two room office, each room 10x10; $70 month. 1240 1st Natl. Bank Bldg.

TO RENT—FURNISHED SMALL PRIVATE office with or without steno. and phone. 1528 Otis Bldg. Franklin 2354.

TO RENT—DESIRABLE, WELL LIGHTED, comfortable office, with stenographic service. 1502 Monadnock.

TO RENT—DAYLIGHT FURNISHED DESK space in large, quiet suite; reasonable. R. 1006, 3 S. Michigan-av.

TO RENT—DESK WITH NECESSARY space; private office; price $23 plus ½ steno.'s service. Rm. 1220 1st Nat. Bk. Bldg.

TO RENT—STUDIO OFFICE, NR. LOOP, N. Dearborn; bookkeeping ser.; partly furnished; moderate. Aldis & Co., Harr. 260.

TO RENT—SEPARATE OFFICE, STENOgraphic service. 1433 Lytton Bldg. Harrison 4106.

TO RENT—ATTRACTIVE SUITE IN HIGH class loop office building; immediate possession. Address 590, Tribune.

TO RENT—LARGE SPACE, OFFICE FIXtures and stockrm. suit. for jobbers. Apply Heller Mfg. Co. 227 29 S. Market-st.

TO RENT—DESIRABLE DOUBLE OFFICE, completely furnished. Apply American Assn. of Engineers, 29 S. La Salle-st.

TO RENT—ADVANTAGEOUS PRIVATE OFfice, 12x18; 918 Wrigley Bldg. Unobstructed north light. Dearborn 1851.

TO RENT—PUBLIC STENOGRAPHER WILL share desirable furnished loop office. Address D 309, Tribune.

TO RENT—IN LOOP—DESIRABLE 3 ROOM office suite, furnished or unfurnished. Ph. Lincoln 5903.

TO RENT—FURN. OFFICE FOR PRACTIcal nurse; well established. Apply to MRS. CARTER, 81 E. Madison. Central 6536.

TO RENT—TRANSPORTATION BLDG., 608 S. Dearborn-st., 1,300 ft. or less; furnished or unfurnished. Ph. Harr. 436.

TO RENT—3 ROOM SUITE, SUBLEASE. State-Lake Bldg.; bargain. Phone Harrison 1617.

TO RENT—DESK IN CENTRAL LOOP OFfice, $15; congenial surroundings. Central 8765.

TO RENT—250 FT. PRIVATE OFFICE. Reasonable. 823 Wabash. Ph. Harrison 0091.

TO RENT—2 FURN. PRIV. $25-$30, WITH service, phone and steno. opt. O. P. Smith, 209 W. Jackson-blvd.

TO RENT—PRIVATE OFFICE OR DESK RM., attractive proposition if you have a stenographer. Room 404, 118 N. La Salle.

TO RENT—PRIVATE OFFICE, FACING LA Salle-st. Suite 1716, 108 S. La Salle.

TO RENT—SPACE, STEVENS BLDG., RM. 1105; marceller, shampoo or electrolysis.

TO RENT—DESK SPACE IN PEOPLES GAS Bldg. Harrison 3380.

TO RENT—DESK SPACE. APPLY CROWE BROS., 513 Chamber of Commerce.

TO RENT—OFFICES AND STUDIOS.

Downtown.

NORTHWARD GOES THE LOOP.

Farsighted business men contemplating a change of location will do well to consider the

Lake Shore Trust Bldg.,

NEARING COMPLETION AT THE CORNER OF UPPER MICHIGAN AND OHIO-ST.

Limited number of offices left. 540 sq. ft. or larger; fireproof; highest type of construction; 3 short blocks from Wrigley Bldg., which is as near to Madison-st. north as the McCormick Bldg. is south. Good transportation, bus, surface, L; unlimited parking space; will partition suites to suit tenant; safety deposit vaults and ample storage space in basement; occupancy April 15.

NOW OPEN FOR INSPECTION.

WINSTON & CO., Agents.
Central 4204. 38 S. Dearborn-st.

TO RENT—PRIVATE OFFICE, FURNISHED, with phone and steno. service, in attractive suite in loop office building. Address K 512, Tribune.

General.

TO RENT
OFFICES,
furnished or unfurnished.
Priv. Recept. Rooms.
Trans Cor. New Bldg.
2742 N. Clark-st. at
Diversey-pkwy.,
Room 201.

TO RENT—STONY ISLAND-AV. AND 67TH st., new shops and offices, ideal for insurance company, mail order house, doctors, dentists, dancing studio, or retail shops; wonderful light and the finest steam heated office building on the South Side. 6753 Stony Island-av., one block Jackson Park Theater. Ready now and open for inspection.
HARRY W. RUBLOFF & CO.,
110 S. Dearborn-st. Randolph 2028.

Wonderful Studio Apts.

Small apts., Bdwy., near Irving Pk., three rms.; studios or shop; north light; $100; Ph. Well. 7499.

TO RENT—COR. FLAT, ABOVE DRUG store, on car line, 5 outside rooms, suit. for phys. and dentist; reas.; w. of Garf. Pk. Address O 400, Tribune.

TO RENT—N. W. COR. SHERIDAN AND Argyle; modern offices; suitable for physicians and dentists; agent at bldg. Sunday. WILLIS & FRANKENSTEIN, 110 S. Dearbn.

TO RENT—OFFICE SPACE SUITABLE for patent, decorator, architect or attorney, in high class real estate office. Ph. Rogers Park 0007.

TO RENT—STUDIO APTS., NEAR LOOP, 619 Cass-st., consisting of 4 floors, basmt. CROXTON, SCHNEIDER & CO.,
1027 Leland-av. Edgr. 2770.

TO RENT—IN NEW BLDG., ON TRANSFER cor., opp. Douglas Pk. L; suitable for physicians and dentists. S. E. cor. of 22d-st. and 52d-av.

TO RENT—PHYSICIAN'S OFC.; ALSO 2D floor shop; Green Mill Bldg., cor. Lawrence and Broadway; finest location N. Side. J. ENSINGER & CO., 40 N. Dearborn-st.

TO RENT—DESK ROOM AND OFC. SPACE. Green Mill Bldg., cor. Lawrence and Broadway. For offices, tenants. Rent reasonable. H. J. ENSINGER & CO., 40 N. Dearborn-st.

TO RENT—1 OR 3 OFFICES ABOVE DRUGgist. Chateau Theater Bldg., Broadway at Halsted and Grace. Lake View 323.

TO RENT—OFFICES, SUITE OF THREE rooms, 7101 N. Clark-st., steam heat, modern. Ph. Randolph 1.

TO RENT—3 OFFICES, WITH FURN. RE. cept. rm. in 4 rm. suite, with Dentist and Physician. N. W. Cor. Lawrence-Crawford.

TO RENT—SEVERAL STUDIOS AND OFfices in newly remodeled bldg. near Wrigley Bldg. E. A. SHILTON, Superior 0074.

TO RENT—2 SMALL OFFICES, BEST LOcation on Wilson-av J. S. UPTON, 4403 Sheridan-rd.

TO RENT—2 CONNECTING ROOMS, SUITable for office. COOGAN, 66 W. Schiller-st., cor. Clark. Superior 1352.

TO RENT—DENTIST'S OFFICE, N. W. Medinah-blvd.-22d-st. Open for inspection. See Jan. 6, p. m.

TO RENT—153 W. 63TH-ST., $30.

TO RENT—DESK ROOM IN OFFICE, WILson-av. district. C. H. Ravenswood 0873.

TO RENT—COR. OFFICE, 3 RMS., 3369 N. Clark-st., 2d. WALLER, Central 3210.

TO RENT—DENTIST'S OFFICE. 4600 N. Kedzie, cor. Wilson.

TO RENT—18 RM. RES., E. HURON, OFFICE or studio. Address P 388, Tribune.

TO RENT—OFFICE, HEART OF AUTO ROW; low rent; sell office furn. cheap. C. 2760.

TO RENT—OFFICE WITH RECP. RM. 920 dentist. 1624 W. Chicago. Monroe 5335.

TO RENT—STUDIOS.
Side; close in; lt. elev. sphd.; poss. now; sublease; act quickly; bargain.
MAGILL & CO. Central 7900.

TO RENT—STORAGE SPACE FOR MERchandise, pt. of which trade; office or desk room if des. Herrmann Warehouse Co., 900 Bliss-st., Chicago. Diversey 8687.

TO RENT—GORDON BLDG., 730-38 W. Monroe-st., 2,200 sq. ft., sprkld., sprkld. poss. May 1st Price, $35 per sq. ft. Northern Trust Co., La Salle and Monroe.

TO RENT—FLOORS 25x125 FT., ADAMS-ST. 33x65; possession immediately. ALBERT H. WETTEN & CO., 108 S. La Salle-st.

TO RENT—3 W. KINZIE-ST., 2D FL., 3,500 sq. ft., sprkld., elev., sprinkled. May 1.
WILLIS & FRANKENSTEIN, 110 S. Dearbn.

TO RENT—3D FL., 175 W. MADISON, NR. La Salle, 25x165; light 3 sides.
H. J. KOEBLER & CO., 29 S. La Salle-st.

TO RENT—10,000 FT.; LIGHT 4 SIDES; sprkld.; large frt. elev.; imm. poss. Central 7900.

TO RENT—COR. FLRS., 8,100 FT. EA.; sprkld., east of Halsted; pass. and frt. elev. J. J. HARRINGTON & CO., 1st Nat. Bk Bldg.

TO RENT—25,000 FLOOR SPACE FT., CLARK-st., Chicago Bureau, for light mfg.; frt. elev. $125. Call Wabash 8210.

TO RENT—823 WABASH, 2D FL., 14,000 sq. ft., 50-ft. solid; might divide. OLIVER & COMPANY, Excl. Agts., 203 S. Dearborn.

TO RENT—ABOUT 1,500 SQ. FT. IN MOD. factory bldg. 1801 Cornelia-av. cor. Ravenswood-av. Phone Wellington 7081.

TO RENT—LIGHT ONE STORY LOFT, MILWAUkee, nr. Robey; reas. rent. Humb. 2368.

TO RENT—2D FL., 1430 S. HALSTED-ST. will make to suit tenant. Canal 3068.

TO RENT—2D FLR., 4,000 FT., CLOSE IN. West Side; clean rent. Central 2874.

TO RENT—FLOORS AND LOFTS.

329-335 PLYMOUTH-CT.

First and second floor, also basement space. Will divide. Immediate possession.
ROBERT WHITE & CO.,
56 W. Randolph-st, State 7200.

TO RENT—ONE BLOCK SOUTH OF THE loop, 5,000 sq. ft. suitable for tailoring or allied lines; daylight 4 sides; 2 pass. and 2 frt. elevators; heavy floor load; will divide; poss. imm.
BAIRD & WARNER.
29 S. La Salle-st. Central 8300.

TO RENT—VERY REASONABLE.
1st fl., 10,000 sq. ft., will divide to suit tenant; reasonable rental.
1st fl., 7,500 sq. ft., heated, West Side.
H. J. KOEBLER & CO., 29 S. La Salle-st.
326 W. Madison-st. Franklin 4860.

NEW FIREPROOF BLDG.

2 fls. 23,500 ft. each, 22d and Canal-st.; choice for pubrs., printers, or any mfg.; lgt. 4 sides, 3 elevs.; sprkld.; pri. switch.
MONTGOMERY & SON, Excl. Agts., Cent. 5012.

TO RENT—ENTIRE SECOND FLOOR, 70X 125; light on all sides; steam heat; new bldg.; corner Clero and Wrightwood; for light manufacturing or shop.
J. STEVENS & SON.
3956 and 4756 Fullerton-av.

TO RENT—3,200 FT. 5TH, TOP FL., N. E. cor. Lake and Dearborn. Excellent light; fine space for offices and shipping room, or sales purposes; frt. and pass. elevators; 1st class service; $225 per mo.; poss. at once; comm. to brokers. Ph. Calumet 1193.

TO RENT—3,500 SQUARE FEET; 1,500 1ST floor, 2,000 basement; in downtown building. Middle aisle service for heavy facilities. Possession any time or May 1. Very reasonable rental. Light manufacturing allowed. Address J 292, Tribune.

TO RENT—110 S. WABASH-AV., 1,200 SQ. ft. for office, showroom or light mfr.; also 10,000 sq. ft. or any part, for storage space; near loop; heated; low rent.
ALDIS & CO., 247 Monadnock Blk. Harr. 260.

STATE AND JACKSON.

123 ft. on State, 100 on Jax.
Cheapest rent in the loop.
GEO. W. KAUSER, 53 W. Jackson.

TO RENT—DANDY LOOR JUST OVER river, 7,600 sq. ft., sprkld., lt. light; reasonable rent.
ALEX FRIEND & CO.,
29 S. LaSalle-st. Randolph 4916.

TO RENT
floor, sprinkled, heat, elevators; excellent for light mfg.; close in.
MILTENBERG & GUETTEL,
108 S. La Salle. Franklin 3229.

TO RENT—COR., 2D FLR., IN LOOP, EAST of State-st; fine location for ladies' wear, shoes or millinery; 2 elevators; entrance with window display; attractive rental; long lease; imm poss. Central 2874.

TO RENT—3 SIDE OFFICE IN FIREPRF. bldg., 3d and 4th flrs., 40x93; ht., freight elev., office and stock or R. mfg.; poss. now; lease to suit. JOHN R. MAGILL & CO., Exc. Agts. Cent. 7900.

TO RENT—LOFTS, BLDGS, STORES, OFFICES, LARGE LIST AVAILABLE.
Save time in locating the space you want by calling on us. CLOSE & CO., 111 W. Washington-st. Main 1865.

TO RENT—123-7 S. JEFFERSON-ST. FLRS. 45x165 ft.; both pass. and frt. elevs.; immed. poss. Attractive rental. HART & WHITSTON. Franklin 1186.

TO RENT—DEARBORN, NR. HARRISON, 5th fl., 25x85; lt., frt. elev.; office and stockroom or lt. mfg.; poss. now; sublease; act quickly; bargain.
JOHN R. MAGILL & CO. Central 7900.

TO RENT—FLOOR ON STATE-ST., 30x130; R. 8 sides; p. and f. elevs.; low rent; poss. now or May 1. Mr. Hartmaud.
MAGILL & CO. Central 7900.

TO RENT—RAVENSWOOD-AV., NR. MONTROSE, 5,500 SQ. FT. OF LOFT SPACE; STEAM; LIGHT 3 SIDES. E. A. TEICH & CO. 309 S. LA SALLE-ST. WAB. 790.

TO RENT—2,500 SQ. FT., 2D FLOOR; NO. Side; close in; lt., elev. sphd.; poss. now; sublease; act quickly; bargain.
MAGILL & CO. Central 7900.

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TO RENT—2D FLR., 4,000 FT., CLOSE IN. West Side; clean rent. Central 2874.

TO RENT—FLOORS AND LOFTS.

FLOOR SPACE

SUITABLE FOR MFG. AND STOCK COMPANY. OUR LIST CONSISTS OF NEARLY EVERY DESIRABLE SPACE IN AND IN EXCHANGE BUILDING NOW, AND QUITE FEW FOR IMMEDIATE POSSESSION.

EDGAR M. SNOW & CO.,
TITLE & TRUST BLDG.

TO RENT—

FLOORS.	LOFTS.	BLDGS.
2,800 ft., sphld., F. & F. elevs., West.		
5,000 ft., good light, West Side.		
6,500 ft., 1st fl., just over river.		
10,000 ft., cor., sphld., reduced rent.		
3 sty., 33x125, big pit., West Side.		
4,000 ft., 2d fl., 50 ft., good light.		
50,000 ft., new bldg., R. R. switch.		
80,000 ft., big pit, 3 elevs., close in. Will divide. LOW rental.		
NUMEROUS OTHERS.		

ALEX FRIEND & CO.,
29 S. LaSalle-st. Randolph 4916.

TO RENT—WEST SIDE—
4,000, 6,000, 8,000 ft.; pass., frt.; reasonable.
13,000, 21,000 ft.; pass., frt.; spr.; 40c. LOOP
14,000, 20,000 ft.; pass., frt.; concrete; ideal for printers.
NORTH SIDE.
7,500 ft., N. W. Side; 1st floor; 34c.
10,000 ft.; N. Side; spr.; heated; frt. el.
SOUTH SIDE.
6,000 ft., heat furnished; 25c.
18,000 ft.; heat, furn., spr.; frt. elev.
J. P. STRICKLAND & CO. Harr. 8774.

TO RENT—1,500 SQ. FT., IMMED. POSS. 4,500 sq. ft.; possession May 1st. 3,850 sq. ft.; possession May 1st. 1,000 sq. ft.; possession May 1st. 500 sq. ft.; immediate possession. All day light space at reasonable rates. MANHATTAN BUILDING, 431 S. Dearborn-st.
ROWE & WHITMAN, AGENTS.
Harrison 1200.

TO RENT.

2d Floor, 221-23 W. Randolph.
Size, 40x160. Steam heat. Freight elevator. Possession now. Attractive rental.
PAUL C. LOEBER & CO.,
Exclusive Agents.
111 W. Washington-st. Phone Frank. 0756.

TO RENT—MAY 1ST POSSESSION IN FIRE proof sprinkled building, heavy floor capacity, with electric passenger and feright elevators, fine light on all sides, at 351 E. Ohio-st. and 360 E. Grand-av., in units from 5,500 sq. ft. to 14,000 sq. ft., 55,000 sq. ft. in all, at 65c per sq. ft.
WINSTON & COMPANY, AGTS.
38 S. Dearborn-st. Tel. Central 4204.

TO RENT—WAREHOUSE SPACE IN CENtral mfg. district, floor 10x25 feet; will divide space for 2 or 3 tenants if necessary; large skylight; C. J. railroad service; sprinkled; available at once. Apply your own broker or Mr. Boal. O. W. RICHARDSON & CO. State 8800.

TO RENT — ENTIRE SECOND FLOOR, 11,000 sq. ft., immediate possession.
WILLOUGHBY & CO., 7 W. Madison-st. Central 417.

WANTED—STORES, OFFICES, LOFTS

WANTED — TO RENT — SALESROOM for use by large eastern manufacturer, about 2,400 sq. ft. in well kept up to date bldg.; in district bounded by Market, Wells, Jackson and Monroe-sts.; must be at a very reasonable renting figure; 3 to 5 year lease; when answering state price, location and space you have to offer. Address K J 326, Tribune.

WANTED—FOR MFG. BUSINESS STORE OR part of store, Mich.-av., betw. Wash. and 7th; shop space also considered; high grade line; give full particulars. Address T O 285, Tribune.

WANTED—TO RENT—2,500 FT.; GOOD light; frt. and pass. elevator service; near loop; transportation; moderate price. Address T O 342, Tribune.

WANTED — TO RENT — DESKROOM WITH real estate man; west or N. W. Address P 100, Tribune.

WANTED — TO RENT — STORE, SUIT. FOR veg. and gro., with 4 or 5 rms. and bath; give price and part. Address O 339, Tribune.

WANTED — TO RENT — REAL ESTATE firm space, all or part, for office. Address P 124, Tribune.

WANTED—TO RENT—MAY 1. STORE, SO. of 63d-st. suitable for notions; reasonable rent. Address O 62, Tribune.

WANTED—TO RENT—LOFT OFFICE, 200 FT. up, $25-$40; resp. Address E F 596, Tribune.

WANTED—DESIRABLE STORES DOWNtown. Have clients waiting. A. TEICH & CO., 309 S. LaSalle-st. Wab. 0790.

WANTED — TO RENT—LOOP LOCATION for retail store. F. A. ROBINSIN, 10 S. Dearborn-st.

WANTED—TO RENT—STORE; SMALL; GOOD loc.; beauty p.; reas. Address J 429, Tribune.

WANTED—TO RENT—SMALL PRIV OFF. State price. Address N 388, Tribune.

TO RENT—MFG. PROPERTY.

TO RENT—UNDER 99 YEAR LEASE WITH option to purchase, lot, 63x190, near Adams and Halsted-sts. Size to suit. Will BUILD on corner lot, 100x100, 4 to 8 stories; close in North; low rental.
H. J. KOEBLER & CO., Exc. Agts.,
29 S. La Salle-st. Randolph 4042.

TO RENT—6,000 SQ. FT., HT., LT. 4 SIDES; sphd.; 35c.
18,000 sq. ft.; lt. 4 sides; p. and 2 f. elev.; sphd.; 35c; long lease.
No. Side, 2 floors 50x130; good lt., ht., light, near loop, 30c.
JOHN R. MAGILL & CO. Central 7900.

TO RENT—OR SALE—50,000 SQ. FT., 2 and 3 story factory on Ravenswood-av.; good light; 5,500 lbs. floor load; R. R. switch; app., vaults; rent 20c; price $80,000; immed. poss.
E. ORRIS HART & CO., 38 S. Dbn. Cen.1485.

TO RENT—VERY SUITABLE SPACE FOR a light manufacturer or distributor who carries stock; 6,000 ft., 5th floor; freight and passenger elevator, heat; rent very reasonable. See Mr. Lincoln, 24 floor, 343 S. Wabash-av.

TO RENT—OWNER WILL ERECT FIREPR. BUILDING TO 60,000 TO 100,000 SQ. FT. FOR PRINTER, ENGRAVER OR STYLE LINES. LOCATION ADJ. TO LOOP. E. A. TEICH & CO., 309 S. LA SALLE-ST. WAB. 790.

TO RENT—3D FLR., 118 SO. CLINTON-ST.; 7,200 ft., mill sprink. bldg., ht., pass. and frt., ele., ser., live steam; pos., May 1st

REAL ESTATE FOR SALE.
CENTRAL.

Speculators, Attention!

Realty in Lake Shore dr. district apartment never been offered for sale before. Cash required, $50,000. Mtge. $200,000, 6%, 10 years to run, without any prepayment. Rental value $43,200. No brokers. Address T O 262, Tribune.

FOR SALE—$300,000 FIREPROOF CORNER bldg. and ground on blvd.; one mile from State and Madison; well rented to good mercantile and mfrs.; mtge. $125,000, 6%; for equity of $175,000; will take $50,000 cash, bal. other real estate.
P. ORRIS HART & CO. 38 S. Dbn. Cen.1485.

CLOSE TO LOOP.

260 feet business frontage, north of river, within few minutes' walk of the loop, at less than $450 per foot. BARGAIN. W. A. Filmore 130 N. Clark-st. Cent. 1212.

FOR SALE—WE HAVE A CLIENT WHO IS going to dispose of a fine holding of improved real estate in the Upper Michigan-av. district, at what we consider a great bargain. It will take $100,000 to handle same.
WILLOUGHBY & CO., 7 W. Madison-st. Cent. 0417.

FOR SALE—DOWNTOWN RESTAURANT, established 20 years, with going business; 4 story bldg. and good will; price only $75,000.
W. C. REGELIN & G. A. BOERSTE,
19 S. La Salle-st. Franklin 4944.

FOR SALE—N. STATE, NR. CHESTNUT-ST., 4 sty. 2 stores, 9 apts., furnished; lot 70x40; size of bldg. 50x70; $10,000 cash; a great bargain. $42,500. This district rapidly becoming choicest property in city.
CROWE BROS & CO., Dearborn and Chicago.

FOR SALE—CENTRAL DISTRICT—Corner to Lake Shore drive. Stores, offices, hotel and hall; price, $300,000; rent $32,500; for future, $50,000; trade considered. Western property. Come to cash and time.
MURRAY WOLBACH, 105 S. DEARBORN-ST.

FOR SALE — WE HAVE FOR SALE TWO downtown properties. One will take $50,000 and the other $75,000 to handle. Both are investments that we can recommend.
WILLOUGHBY & CO., 7 W. Madison-st. Cent. 0417.

SOUTH CENTRAL DIST.

Large house ¼ blk. from New Grand-Blvd. Plaza and Tower Bldg.; perfect cond.; light 4 floors; immed. poss. Calumet 2075.

FOR SALE—NORTH CENTRAL DISTRICT, several corners, vacant and with old improvements, at prices from $4.23 per sq. ft. upwards. Secure our list. FRANK S. PAGIN & CO., 105 W. Washington-st. Cent. 728.

FOR SALE—40 FT. STATE-ST. FRONTAGE, near Harrison; old improvements; settling estate; can be sold far below market value if sold at once.
WILLIS & FRANKENSTEIN, 110 S. Dearbn.

FOR SALE—TO CLOSE ESTATE, CORNER loop mercantile and office ppty., old improvements to last a yr. 6%. ... stone with $450,000; clear; easy terms.
P. ORRIS HART & CO., 38 S. Dbn. Cen.1485.

FOR SALE—A WONDERFUL BARGAIN. No. 1842 and 1844 Wabash-av., 2 sty. brick with 3 story brick building, worth twice the price asked; $14,000.
McGUIRE & OAKLEY, 69 W. Washington-st.

FOR SALE—7 X165 TO WIDE ALLEY, ON Wabash-av., between 12th and 16th-st.; will furnish money to build if req.; particulars at interview. Address T O 447, Tribune.

FOR SALE—STORE AND GARAGE—37-ft. by 24x104; sub. 3 sty. bldg., covering entire lot; $75,000 or best offer.
WHITEHEAD & WORTHEN, 8 S. Dearbn.

FOR SALE — STATE-ST. CORNER NEAR Roosevelt-rd., 72x72' for division purposes. Will sell below offers previously rejected.
W. D. KERFOOT & CO., 38 W. Washington.

FOR SALE—LOT VACANT.
ERIE-ST. NEAR LAKE.
BARGAIN FOR IMMEDIATE SALE.
HEDBERG & BISTOR, CORNER BLDG.

FOR SALE—MOD. FIREPROOF 3 STY. bldg. netting 8%; can be increased on renewal of lease to at least 12%.
J. P. STRICKLAND & CO., HARR. 8774.

FOR SALE—BLOCKS, CITY HALL; total area 12,000 ft.; odd impts. not considered; $20 per sq. ft.
J. P. STRICKLAND & CO., HARR. 8774.

FOR SALE—MICHIGAN-AV. NEAR 18TH-st. at sacrifice price; must sell this week.
H. H. HARPER & CO.
140 S. Dearborn-st. Randolph 1854.

FOR SALE—WABASH-AV. NR. 31ST-ST., 2 sty. & store, improvements 15,000.
W. H. McCLELLAN, 29 E. 31st-st.

FOR SALE—PREFERRED PROPERTIES ON THE NORTH SIDE. PRUSSING & CO., 167 W. Washington-st. Cent. 2116.

APARTMENTS—SOUTH SIDE.

FOR SALE—EXCEPTIONALLY ATTRACtive high class well built 2 apt. building, equipped with Kewanee boiler, large double garage; price $11,500; cash $4,000.
OWNER, absolutely must be modern; 6 and 7 rooms; Spencer self-heat magazine boiler; brick garage for 2 cars; price $14,500; cash $4,000.

2 flat, brick, modern, 6 and 6 rooms; hot water heat; garage for 1 car; price, $11,500; cash $4,000; big bargain; owner leaving city. Show by appointment. Ask for Mr. Bibby.
M. HOFFMAN & CO., 6753 Stony Island-av. Dorchester 6000.

SOUTH SHORE 18 APT.

near Jackson Park and lake, 1 block to I. C. station. 2 and 4 room kitchenette apts. Price $80,000; rental $10,000; cash required $20,000; new building, ultra modern appointments. A real investment.
O. C. JORN,
Cor. 75th and Merrill. Dorchester 2236.

High Class 6 Apt.

On Blackstone-av.; 6 and 7 rooms, 2 bathrooms, spacious front porches.
Strictly modern bldg.; rent $8,200.
Price, $115,000; cash, $15,000 cash.
Best purchase in Hyde Park.
W. K. Young & Bro.,
140 S. Dearborn-st. [Kelley.]

10 Flat, Marquette Manor.

Just completed; 4 rm. and in-a-dor beds on each floor; steam heat; extra well constructed; rents $8,000 per year; large lot; plenty of air and light; located near 63d and Western; price $81,000; $12,000 cash, or will trade in clear cottage, 2 flat, or vacant. What have you to offer?
JORDAN & GOLD, 6219 W. 63d. Pros. 8700.

PRICE REDUCED

For immediate sale, to $30,500 for modern, well constructed 6 flat on 61st-st. in the Harvard-av. section, just north of Chicago; 2 baths each apt., exceptionally good neighborhood and transportation; present total rental $8,220.
A. EUGENE GROSSMANN & CO.,
1st Natl Bk. Bldg. or 7500 S. State-st.

6 FLAT BARGAIN.

5 room apts. in So. Shore dist. near I. C. and Jackson Park. Rental over $5,000; sold for $43,000. Must have $8,000 cash. See Hoffman.
M. HOFFMAN & CO.,
6753 Stony Island-av. Dorch. 6000.

4 FLAT SPECIALS.

556 E. 74th-st., pressed brick 4 and 5 rms., stm. ht., corner lot. $16,500.
7553 Evans-av. 4 and 5 rooms, steam heat, sun parlor. $18,000.
SULLAN & MILAN.
754 E. 75th-st. Stewart 1423.

BLVD. SIX APT.

6-9 rms. S. P., porches, 3 baths, garage; new bldg.; steel construction; rental low. $10,560. Owner sick; must leave city; sacrifice for quick sale. Small amt. cash.
ROBERT F. DIETZ, 1220 E. 61st-st. Hyde Park 0011.

SOUTH SHORE APTS.

3 apt. new bldg., just completed, 5 and 6 rms.; large lot; rented; 1 apt. available now; bargain. $21,000, $6,000 cash.

6 apt., 5 rms. near I. C.; rent $7,200; mtg. $13,000; price $35,000; $15,000 cash.

18 apt., 4 rms.; rent $19,140; mtg. $62,000; price $115,000; will consider trade for part equity.
GEO. C. BOUR & CO.,
71st and Jeffery-av. Midway 0877.

SPECIAL 10 APARTMENTS,
$40,000
In Park Manor, Lake Shore R. R. transportation and surface; 2 story pres. st brick; 6 rms. and bath on 1st floor; 4 and 5 rms. with sun parlors; on lge. corner lot; out of town owner requests us to sell at once; incumbrance $20,000, 5 yrs., $10,000 will handle deal. Full commission to brokers.
FRANK H. LANG & SON,
40 N. DEARBORN-ST. RANDOLPH 7600.

HYDE PARK 21 FL.

Topnotch, large sun par. cor. bldg., 4 and 5 rooms, 3 baths. Sun parlors. Income now $21,000, at mod. rental; several May leases; mort. runs 8 yrs., 6%. Need $25,000 cash. Consider mod. 6 flat and cash. Wonderful bldg. See by appointment. Ask for Mr. Bibby.
M. HOFFMAN & CO.,
6753 Stony Island-av. Dorchester 6000.

SOUTH SHORE 18 APT.

near Jackson Park and lake, 1 block to I. C. station. 2 and 4 room kitchenette apts. Price $80,000; rental $10,000; cash required $20,000; new building, ultra modern appointments. A real investment.
O. C. JORN,
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High Class 6 Apt.

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JORDAN & GOLD, 6219 W. 63d. Pros. 8700.

PRICE REDUCED

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A. EUGENE GROSSMANN & CO.,
1st Natl Bk. Bldg. or 7500 S. State-st.

6 FLAT BARGAIN.

5 room apts. in So. Shore dist. near I. C. and Jackson Park. Rental over $5,000; sold for $43,000. Must have $8,000 cash. See Hoffman.
M. HOFFMAN & CO.,
6753 Stony Island-av. Dorch. 6000.

4 FLAT SPECIALS.

556 E. 74th-st., pressed brick 4 and 5 rms., stm. ht., corner lot. $16,500.
7553 Evans-av. 4 and 5 rooms, steam heat, sun parlor. $18,000.
SULLAN & MILAN.
754 E. 75th-st. Stewart 1423.

BLVD. SIX APT.

6-9 rms. S. P., porches, 3 baths, garage; new bldg.; steel construction; rental low. $10,560. Owner sick; must leave city; sacrifice for quick sale. Small amt. cash.
ROBERT F. DIETZ, 1220 E. 61st-st. Hyde Park 0011.

4701 Drexel-blvd. Drexel 2200.

FOR SALE OR EXCHANGE—MODERN 30 apt. steam heated, court building; 556 to 564 E. 74th-st.; rented to high class colored tenants; gas ranges; in-a-dor beds; hall carpets, etc.; rental $16,000 per year; mtg. $35,000; want offer for equity.
P. ORRIS HART & CO., 38 S. Dearbn.

FOR SALE—WOODLAWN 6, WITH 2 BATHS; all 6 rms., colonial porches; rental low at $6,500; lot 50x180. One of best streets on Woodlawn. A bargain at $30,000; $12,000 cash.
McKEY & POAGUE [Fawcett].
1172 E. 63d-st. H. P. 8100.

3 Apts., South Shore, Cheap!

Less than 5 times income; 6-6 rms. double sun parlors; 60 ft. lot; a splendid buy. Call us.
H. O. STONE & CO.,
6802 Stony Island-av. Midway 2013.

South Shore's Best Bet.

Modern 4 flat. $25,500; 1½ blocks from I. C. R. R.; 6 room apts., steel construction; Kewanee boiler; will sell quick.
HUBBELL, 3204 E. 73d-st. Dor. 0142-0703.

SO. SHORE 2 FLAT,

6-6 rms.; h. w. ht.; 2 car heated garage; No. of 75th-st. Bargain at $14,500.
McKEY & POAGUE [Wilkinson & Stickney].
7101 Jeffery-av. Hyde Park 0013.

FOR SALE—2 FLAT BLDG., 67TH-PL., close to Stony Island-av., 6-6 room flats; sun parlors, bookcases and fireplaces; Kewanee boiler; lot 60x135; rental $8,500; mtg. $30,000.
DRAPER & KRAMER, 6707 Stony Island-av.

FOR SALE—HIGH GRADE 2 APARTMENT in Auburn Highlands—3-6 rm. apts. in best; sale bargain by the owner at location, 7837 S. Carpenter-st. Inquire in first flat. A. D. Phone Stewart 8550.

FOR SALE—3 FLAT, JACKSON PARK DISTRICT—sun parlors, fireplaces, bookcases, brick garage; priced right for quick sale. Ph. HARRIS. Dorchester 1165. 1406 E. 67th-st.

FOR SALE—2 FLAT, NEAR UNIVERSITY, 5 and 5 rms. and I. C.; $350 a month income; $3,000 cash, balance terms. This building will pay for itself and your living expenses. Ph. Dorchester 1165.

FOR SALE—S. E. COR. MARQUETTE-BLVD. and Indiana-av., new 4 flat; sun parlors; only $5,000 cash required.
D'BRIEN & CO.,
3457 Indiana-av. Douglas 1588.

FOR SALE—WOODLAWN, 12 FLATS, LOT 100x125 ft.; 6 rooms each, sun porches; rent $15,000; $10,000 cash required. Price $85,000.
WHITESIDE & WENTWORTH, 1129 E. 63d.

FOR SALE—MODERN 10 APTS. CORNER. In Woodlawn. Will sell on basis of 4 times its annual rental of $11,000. Address T O 367, Tribune.

6019 KENWOOD-AV.

A rare bargain; 3 apt., 24 r.; low price; art. premises Sunday; big income; biz profit.

FOR SALE—BARGAIN; ATTRACTIVE SIX apt. bldg.; $37,500. E. P. MAYNARD & CO., 8 S. Dearborn. Est. 30 yrs.

FOR SALE—3 FLAT; 5 RMS. AND SUN parlor each. Chapel-av. near 68th-st.; rental $2,460; price $27,500. Address J M 576, Tribune.

FOR SALE—$1,500 CASH FOR 3 APT. brick 5-6 rms.; 2 blks. 61st-st. L; steam heated; good; elec.; garage; poss. May 1st. Owner, 6043 Cottage Grove.

FOR SALE—BEAUTIFUL SIX FLAT, HYDE Park-blvd.; 10 minutes to loop; income $11,000; price $55,000; terms. Address S P 5, Tribune.

FOR SALE—21 APARTMENT BARGAIN; excellent Hyde Park sun parlor flats; all modern accessories; will consider trade. Address T O 197, Tribune.

FOR SALE—2 STORY FRAME 455 W. 25TH-st., 5 rooms; all improvements. Price $2,500. Terms. Apply to Owner, 2200 S. Michigan-av. Cal. 2200.

ROBERT F. DIETZ, 1220 E. 61st-st.

FOR SALE — BY OWNER — 2 FLAT BRICK bldg., sun, ht., 7 and 5 old; bargain; leaving city. 5441 Calumet-av.

FOR SALE—$2,600; 2 FLATS, FRAME, stone found.; rents $540 per yr.; must have $1,000 cash. Address P 3772, Tribune.

FOR SALE—CORNER NR. I. C. STA. PRES. ent rental over $20,000; price $75,000. ... Sale or Trade.
H. O. STONE & CO., 111 W. Washington-st.

REAL ESTATE FOR SALE.
APARTMENTS—SOUTH SIDE.

OUR LIST OF BARGAINS.

A modern 24 FLAT IN WOODLAWN can be bought for a little over four times the rental. You don't need much cash to buy this one.

See this HIGH GRADE 6 IN KENWOOD. All flats have 6 rms., 2 baths and sun parlors. You can't beat it for 4½ times the rental. $10,000 will handle.

We have a 6 FLAT ON ELLIS-AV., with an annual rental of $4,500; is well financed and can be bought for only $15,000.

Here's one on Lake Park-av. within 1 blk. of I. C. L. and surf bathing. Has 6 FLATS, WITH TOTAL OF 47 RMS. also finished rms. in bsmt.; fully detached. Has large lot, with room for garages in rear and private drive from street. $8,000 cash is all you need.

If you want a good 2 FLAT IN KENWOOD, with fine transp., we have one that is a snap.

A strictly modern 3 FLAT IN HYDE PK. 7 rms. each for $16,000, and only a small cash payment is necessary. Don't miss this chance at a barrain.

PHONE OR WRITE US ON THESE SNAPS TODAY.

SCHENDORF & BOENICKE,
953 E. 47th-st. Kenwood 1610.

FOR SALE—CASH BARGAINS.
WOODLAWN CORNER, best location, large ground value; 30 apts.; 6 garages; rent $20,000. PRICE $125,000.

18 APTS., corner, near 51st I. C. sta.; very choicest location; rent $20,280. PRICE $90,000.

9 APTS., corner, near 53d-st. I. C. sta.; 6 and 7 rms.; rent $10,000. Price $50,000.

18 APTS., corner, near 47th-st. "L." east of Grand-blvd.; Eng. bas., sun parlors, etc.; nonresident owner anxious to sell; rent $15,830.

6 FLATS near 58th-st. "L." 6 and 7 rooms; lot 58x136 ft.; rent $5,100. Price $22,000.
H. G. HOWARD & CO.,
Bank Floor, N. E. Cor. Washington and Clark.

FOR SALE—THE BEST BUY IN A SIX APT. flat property of Woodlawn; rents over $6,200; price $56,500; requires $17,000 cash.

15 apt., Marquette-rd., Woodlawn; rents $13,440; 7 yrs. old; best buy in Woodlawn; $25,000 cash; price $55,000.

3 apt., Woodlawn, 6-7 rooms, 50x125 lot, clear; owner will take back 1st mortgage; terms; price $14,000.

2 apt., Washington Park Subdivision, modern; snap $10,500; easy terms.

2 apt., South Shore, new, $2,000 less than it will sell for in 60 days; $14,500.
FRANK K. REILLY & CO.,
62d and Cottage Grove. Fairfax 0600.
OPEN EVENINGS AND SUNDAYS.
BUY YOUR REAL ESTATE FROM REILLY.

PRICE REDUCED FOR

IMMEDIATE SALE OF ARTISTIC MODERN TWO APARTMENT BLDG.
Exclusive location, 5334 Stewart-av., 33x130 ft., sun parlors, music rms., sleeping porches, green mansard roof, real fireplaces, steel construction, shower baths, best transp.; immediate possession; rental $3,000; reduced to only $15,500; terms. Call office and arrange appointment to see. Exclusive agent.
A. EUGENE GROSSMANN & CO.,
7500 S. State-st, or 1st Nat. Bk. Bldg.

Sun Parlor 21 Apt. Bldg.

On one of the best corners
In Hyde Park; lot 100x164; 4, 5, 6 rooms with sun parlor.
Superior construction and costly
Interior finish; rents $22,500 yr.
Price $110,000; 1-3 cash.
Loan runs 4 yrs., 6%.
W. K. YOUNG & BRO.,
140 S. Dearborn-st. [Kelley.]

12 APARTMENT BARGAIN.

COR. LOTS 100X125. SOUTH 67TH-ST.
Pressed brick bldg., 6 yrs. old, 4 rms. with sun parlors. Bldg. in good condition and rental. Nearly rents $2,000 yr. Price $45,500, $12,000 CASH REQUIRED. Will take 2 or 3 flat in exchange.
FRANK H. LANG & SON,
40 N. DEARBORN-ST. RANDOLPH 7600.

SIX APARTMENTS.

Beautiful Hyde Park 6 apt. bldg., 6 rms., 2 baths, sun parlors, 2 bliks. from I. C. suburban station. Rental $4,320. Will sacrifice at $42,500 to purchaser with $20,000 cash [JOHNSON].
FRANK H. LANG & SON,
40 N. DEARBORN-ST. RANDOLPH 7600.

SPLENDID 12 APT.,
SOUTH SHORE.

Cor. nr. Jackson Pk. and e. of Stony Island-av.; 2-6, 4-5 and 2-4 rms. and sun par. Very low rental. Only $60,000.
H. O. STONE & CO.
6802 Stony Island-av. Midway 2013.

WOODLAWN 18 APT.

Modern up to date cor. bldg., 4 and 5 rms. sun pchs. Lot 100x125; rent $16,200. Price $165,000; mtg. $57,500, 6%, 5 yrs. Price for quick sale, $80,000. See Grapperhaus.
M. HOFFMAN & CO.,
6753 Stony Island-av. Dorchester 6000.

FOR SALE—S. SIDE BLVD. COR. BLDG. 6 flats, 3-6 rms. each.
Sun parlors, every new mdn. device.
Rent $20,000.
Clear, $100,000, 3 cash, bal. 6%.
Rare opportunity.
McKEY & POAGUE (McMINN)
133 W. Washington-st. Franklin 1048.

FOR SALE—HIGH GRADE 6 APTS., NEAR 61st-st. and Jackson Park-blvd.; sun parlors; private screened porches; 4 brick garages; rents $5,500; will be $6,500; new mtg., $15,000 straight; owner moving to Florida must sell; value $32,500; will sacrifice for $27,500; $7,500 cash, bal. terms. F. P. BASKO, 39 S. La Salle-st. Tel. Rand. 4781.

6 APT. BARGAIN.

Ellis-av., near 63d-st., 4-6 rms. and 2-7 rms.; rent $5,820; only $25,000; cash, $5,000.
McKEY & POAGUE [Wheeler].
1172 E. 63d-st. H. P. 8100.

WOODLAWN 6 APT.

5 rms. each, large sun parlors, 1 blk. Ill. Cent. and S. S. L.; annual rental over $9,200; will net over $8,000 annually; price $60,000.
JAS. G. BARSALOUX, Parker Bldg.,
1501 E. 63d-st. Hyde Park 0011.

FOR SALE—UNIVERSITY DISTRICT—TWO modern bldgs. One 30 apts., the other 33 apts. Rental $40,000. Steel construction. For immediate sale owner will make very attractive price and terms on one or all of these properties. Address T O 365, Tribune.

FOR SALE—MY 2 6 FLATS.

So. Shore, 5 rooms; garages; rental $7,500; price $37,500; 6% loan; 5 yrs. Woodlawn; 6 rooms 2 baths; rental $6,500; clear; price $32,500; porches. Owner. Address T O 503, Tribune.

FOR SALE—6 APT. BLDG., 5000 BLOCK S. Michigan-av., each apt. 2 baths; can be bought for less than 5 times the present rental; 2 old 5 yr. leases expire May 1st next; $60,000.
WILLIS & FRANKENSTEIN, 110 S. Dearbn.

New Cor. Hyde Pk. 24 Apt.

9-4 and 10-5 rms.; income $19,716; low price for cash; brings fine return.
H. O. STONE & CO.
6802 Stony Island-av. Midway 2013.

FOR SALE—WOODLAWN 3 FLAT, STEAM, electric; $12,000; $3,000 cash; mtg. $6,000. 1927, 6%; 1-6, 2-7 rms.
McKEY & POAGUE (FAWCETT)
1172 E. 63d-st. H. P. 8100.

PARK MANOR BARGAIN.

2 flat; lot 50x125; 18 minutes to loop; income $900 for one flat; $6,000 cash. Also one for $4,500. Terms. Ph. Dorchester 1162.

FOR SALE—6 APT. BLDG. NEAR 65TH and Yale; yearly rents $4,080; great buy; price $30,000; $8,000 cash. Might take smaller in trade. No agts. answer. Address S T 550, Tribune.

Woodlawn Apt. Bargain.

21 apt., cor., 18-5 and 3-6 rms.; rent $16,800; price $72,000; only $15,000 cash required. Address T O 206, Tribune.

FOR SALE—6 FLAT, HAMILTON PK., $34,500. 6 flat in Auburn Pk.; $22,000.
12 flat in Auburn Pk.; $39,000.
KELLY, 7424 S. Halsted. Stewart 6972.

FOR SALE—SOUTH SHORE, 6-6 RM. APT. sun par.; near Jackson Pk.; rental $8,000; price $87,500; terms.
J. L. HESS,
Midway 0050. 2336 E. 71st-st.

FOR SALE—6 FLAT IN WEST AUBURN; the largest bargain this year; steel constructed; garages; must be seen to be appreciated; price $12,500; terms. KELLY, Stewart 6972. 7424 S. Halsted.

FOR SALE—ENGLEWOOD, 3 FLAT, 7 AND 8 rms., lot 29x230; stove heat; rent $1,500; pays 18% net; unusual proposition; worth investigation. Address T O 352, Tribune.

FOR SALE—6 FLAT, INDIANA-AV., NEAR 60th-st.; 6 rooms and sun parlors; large lot; rental $6,200; price $30,000; $10,000 cash necessary. Address T O 352, Tribune.

FOR SALE—SOUTH SHORE 24 FLATS, COR. building. 7 and 5 rms. sun parlors; income $23,790; $25,000 cash; mortgage $90,000. Address T O 251, Tribune.

FOR SALE—2 FLAT BRICK, 63D AND Green, $11,000; 5 and 6 rooms, 2 car brick garage; $3,500 cash. KELLY, 7424 S. Halsted. Stewart 6972.

FOR SALE—BEAUTIFUL HYDE PARK SUN parlor, 3 and 3 PRESENT INCOME $3,600; $6,000; price $37,500. Address J M 576, Tribune.

FOR SALE—HYDE PARK DETACHED 6 flat; 6 and 7 rms.; steam; 2 blks. 61st-st. L; full lot; garage; poss. May 1; $10,500. Address T O 251, Tribune.

FOR SALE—BEST BUY IN WOODLAWN—6 flat, sun parlors, near South Shore Country Club; $10,000 cash, balance long time. Fairfax 1725.

FOR SALE—FOR THE BEST BUY IN APT. BLDGS. on the South Side
SEE DUNCAN,
the old reliable real estate man, 418 E. 71st-st.

FOR SALE—WASH. PK. SUB. HIGH GRADE 2 and 3 rms., very modern; no brokers; $8,500. Address K J 238, Tribune.

FOR SALE—3 FL. BRICK, NR. WASH. Pk.; steam, 6 rms. each; rental value $3,000; price $12,500. Normal 5489.

FOR SALE—CORNER, 18 FLATS, $60,000; rent $14,000; near Washington Park. Benj. Bissinger, 69 W. Washington-st.

FOR SALE—MODERN 2 FLAT IN HYDE Park, 6 and 7 rooms, 2 baths. Price $34,000. DOOLEY, 5812 Indiana-av.

FOR SALE—MODERN 2 FLAT, STEAM HT., 40 ft. lot; garage. 7330 Lowe-av., 3d.

REAL ESTATE FOR SALE.
APARTMENTS—SOUTH SIDE.

LOOK THESE OVER.

12 flat, So. Shore, nr. I. C.; rents $14,000, price $75,000; will trade for 6 flat. South Shore, or Woodlawn.

6 flat, Woodlawn, near park and I. C.; rents $12,000; price $65,000.

6 flat, Woodlawn, s. pir.; rents $5,760; price $27,500 net; will trade on smaller.

6 flat, So. Shore, 5 rms., s. pir.; English basement; rents $7,000; price $35,000; nr. I. C.

6 flat, So. Shore, 4 rms., sun por.; rents $4,320; price $24,000.

6 flat, Woodlawn, 4 rms.; May rent $4,620; price $23,000.

3 flat, So. Shore-dr.; all 7 rms., s. porches; lot 50x200; May rent $3,600; price $23,000; all flat, Woodlawn, 7 rms., sun por.; lot 46x125; rent $3,000; price $21,000.

2 flat, So. Shore, nr. I. C., 7 rms., side drive; rent $2,784; price $17,500.

3 flat, So. Shore, nr. I. C., 5-5 rms., sun parl., shower bath; lot 57½x180; price $16,000.

House, Hyde Park, 8 rms., brick, 2 baths; furn. ht.; price $7,500.

House, So. Shore, nr. I. C., 6 rms.; h. w. ht.; sun porches; cor. lot, 33x125; garage; price $10,000. See this quick.
BARGAINS IN VACANT.
JOHN J. RYAN & CO.,
N. E. Cor. 75th and Stony Island-av.
Dorchester 4110.

SO. SHORE APARTMENTS.

2 apt. brick, 5-5 rm.; cor. lot; steam ht.; near lake and I. C. Price.....$12,750

2 apt. brick, 5-6 rms.; h. w. ht.; near 75th and Exchange. Price..... 11,000

2 apt. in Chatham Field; new modern bldg.; near 3 car lines. Price..... 15,000

3 apt., modern new bldg.; 5 rms. each, n. of 75th, near lake and I. C. sta. Price..... 21,000

6 apt., modern brick; 1 blk. of I. C. sta., 2 blks. of lake. Price..... 23,500
JOHN A. CARROLL & BRO.,
Open Sun. p. m.
So. Shore 1660. 75th and Exchange-av.

FOR SALE—THREE FLAT, BEAUTIFUL sun parlor flats; 6 rooms each; fireplaces, bookcases, large screened rear porches; big yard; an exceptional proposition; block from Jackson Park; private garages; mtg. $10,000. Price $26,000.

Sun parlor 6 flat, East End-av., near Jackson Park, 4-4 rm. and 5-5 rm.; private heated garages; excellent construction; Kewanee heating plant; rent $7,000 yr.; $14,000 needed.

New 2 flat, 5 and 5 rooms, sun parlor; steam heat; restricted district, south of Jackson Park. Price $15,000.
GLATT & PRICE,
6831 Stony Island-av. Dorchester 8800.

HYDE PARK 6 APT.

high grade bldg., 6 and 7 rms., 2 baths, overlooking lake and park, at 5 times present low rental; $16,000 cash necessary; will sell quick.

HYDE PARK 3 APT.

Splendid value, 7 rms., 3 baths, spacious solarium; best loc. on S. Side; can be bought for 4 times gross rentals; a rare opportunity; $12,000 cash necessary.
O'CONNOR,
BURKE & McDONNELL,
6823 Stony Island-av. Hyde Park 212.

18 APARTMENTS.

Owner will sacrifice high grade 18 apt. bldg. in exclusive Hyde Pk. district, one block from Jackson Pk. Blvd. R. R., and Hyde Park shopping district. Property will net better than $10,000 over and above all operating expenses. Price $85,000; $20,000 cash. Will also consider small residence in Hyde Park as part payment. [JOHNSON.]
FRANK H. LANG & SON,
40 N. DEARBORN-ST. RANDOLPH 7600.

BARGAINS

In 2 flats, 3 flats, bungs., six apt. bldgs., large apt. bldgs., or vacant property. If you want a real bargain in the right neighborhood and at the right price we have just what you want here on the South Side, North Side, or West Side. Call at our office today or any day during the week.
D. E. MULVEY & CO.,
7053 Stony Island-av. 7949 S. Halsted-st.
Fl. Flor. 2100. N. Kedzie 0700.

FOR SALE—WOODLAWN, 6 FLAT, 5-7 RM. apts., 1-6 rm. apt., colonial sun porches, fireplaces, buffets, mah. and oak finish, oak floors throughout. Pressed brk. front, stone trim; 4 car stm. ht. gar. Possible rents $7,000. Price $29,500; cash $10,000. A real income prop. MR. SCHALLERER.
D. E. MULVEY & CO.,
N. E. Cor. 71st and Stony Island-av.
Dorchester 4110.

SO. SHORE 12 FLAT.

MOD. UP TO DATE COR. BLDG. 4-5 RMS. EACH; RENT $9,000; PRICE $75,000. LAKE AND DRIVE; RENTAL $11,000; ALL LEASES EXPIRE MAY 1. PRICE $67,500; $15,000 CASH. GRAPPERHAUS.
M. HOFFMAN & CO.,
6753 Stony Island-av. Dorchester 6001.

START THIS SPRING

to make money. Here is rare opportunity in Kenwood; 2 flat; detached; 6 rms.; could expand this spring; purchaser can convert this building into hotel or small kitchenette apts. and make a fortune. Could near new quick drive, elevated and surface 3 cents; $26,000, cash $6,000. Call owner, Drexel 1432.

FOR SALE—6 APT. BLDG., NEW, SO. Shore, nr. Jackson Pk., 1 C. transp.; s. pris., high English basement, showers, etc.; 60 ft. lot; owner must sell below cost; price $42,500; having $15,000 below cost; for quick sale $37,500; mtg. $13,500 at 6%.
H. SHINE & CO.,
Midway 1760. 7423 Stony Island-av.
Open Sunday for this bargain.

NINE 5 ROOM APTS.

Modern building of high grade construction; mah. and oak finish; Kewanee boiler; 3 stall heated garage; near 51st-st., Washington Park; rapid transportation; price $75,000; small cash payment required, balance easy terms; bargain.
DRAPER & KRAMER [W]. 341 E. 47TH-ST.

TWO FLAT.

Sun porches; mdn., perfect condition; exceptional light and air; 4-4 rms.; Washington Park; easy transportation; price $8,000; cash $2,000 cash will handle.
McKEY & POAGUE [G. C. Pitts.]
1172 E. 63d-st. Hyde Park 8100.

FOR SALE—NEW 24 APT. CORNER BLDG.—sun parlors, English basement; rents $1,875, will be $2,000 per mo. Exclusive neighborhood, 4000 block Drexel-blvd. Price increased to $85,000. May consider smaller income property. Phone owner. Humboldt 6752.

FOR SALE—6 FLATS, HYDE PARK, NEAR U. of C., 5700 blk. Drexel-av.; four 5 rms. and two 8 rms.; new Kewanee boiler; new roof, stone front; price $18,500; rent $4,560; $4,000 cash, balance easy.
H. O. STONE & CO.,
1007 E. 43d-st. Oakland 1302.

AUBURN HIGHLANDS.

New bldg., sun parlor; rent over $13,000; owner will sell this week for best offer: $17,000 cash required. You can take a profit of $10,000 on the bldg. this year. Call Drexel 1104.

7310 CRANDON-AV.

Strictly modern 2 apt., 5-6 rms., 2 car garage, immed. poss.; $16,000; vacant lot taken in on trade.
E. J. RADKE, 1922 E. 71st. Midway 7530.

FOR SALE—TO COLORED WELL LOCATED S. S. 6 apt. bldg., 5 rms. each, modern, near 43d and Cottage Grove; now 2 flats vacant; $14,000; in good condition; $4,000 cash, bal. terms; rentals $4,500; price $23,500. Address T O 299, Tribune.

FOR SALE—$20,000 WOODLAWN 6 flat, 6 rms., fin. throughout; rentals for $4,050; 6 and 7 rms., fin. ht., elec. li.; detached; on Maryland-av. nr. 65th-st.; $3,500 cash will handle.
H. O. STONE & CO.
111 W. Washington-st.

FOR SALE—HIGH GRADE 3 FLAT BLDG. near Garfield-blvd. and Washington Park; rental $2,000; price $15,500; possession first flat. WOLFE & FRIEDEMAN, 206 W. Garfield-blvd. Yards 0370.

FOR SALE—BARGAIN, HIGH CLASS 6 flats; 7 rms., sun parlors, 2 baths; rental $7,300; leases made 2 yrs. ago; ex. May 1st. Price $35,000; terms.
WHITESIDE & WENTWORTH, 1129 E. 63d.

FOR SALE—2 FLAT, 5 AND 6 ROOMS, IN Washington Park subdivision, at 6145 Eberhart-av.; steam heat; strictly modern; price $9,500. Owner, 1st Apt. Phone Englewood 5258.

FOR SALE—2 FLAT BRICK, 6 AND 6 RMS., steam heat; all new and up to date; sun parlors; one block from Jackson Park; price $12,500; terms. KELLY, Stewart 6972. 7424 S. Halsted.

FOR SALE—ENGLEWOOD, 3 FLAT, 7 AND 8 rms., lot 29x230; stove heat; rent $1,500; pays 18% net; unusual proposition; worth investigation. Address T O 352, Tribune.

FOR SALE—6 FLAT, INDIANA-AV., NEAR 60th-st.; 6 rooms and sun parlors; large lot; rental $6,200; price $30,000; $10,000 cash necessary. Address T O 352, Tribune.

FOR SALE—SOUTH SHORE 24 FLATS, COR. building. 7 and 5 rms. sun parlors; income $23,790; $25,000 cash; mortgage $90,000. Address T O 251, Tribune.

FOR SALE—2 FLAT BRICK, 63D AND Green, $11,000; 5 and 6 rooms, 2 car brick garage; $3,500 cash. KELLY, 7424 S. Halsted. Stewart 6972.

FOR SALE—BEAUTIFUL HYDE PARK SUN parlor, 3 and 3 PRESENT INCOME $3,600; price $37,500. Address J M 576, Tribune.

FOR SALE—HYDE PARK DETACHED 6 flat; 6 and 7 rms.; steam; 2 blks. 61st-st. L; full lot; garage; poss. May 1; $10,500. Address T O 251, Tribune.

FOR SALE—BEST BUY IN WOODLAWN—6 flat, sun parlors, near South Shore Country Club; $10,000 cash, balance long time. Fairfax 1725.

FOR SALE—FOR THE BEST BUY IN APT. BLDGS. on the South Side
SEE DUNCAN,
the old reliable real estate man, 418 E. 71st-st.

FOR SALE—WASH. PK. SUB. HIGH GRADE 2 and 3 rms., very modern; no brokers; $8,500. Address K J 238, Tribune.

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FOR SALE—CORNER, 18 FLATS, $60,000; rent $14,000; near Washington Park. Benj. Bissinger, 69 W. Washington-st.

FOR SALE—MODERN 2 FLAT I

REAL ESTATE FOR SALE.
APARTMENTS—NORTH SIDE.

ROGERS PARK.

Six apt., beautiful new brick, near Pratt-blvd.; sun parlors, sleeping porches, steam heated garages; income $8,000; shown by appointment. O'DONNELL or VANDERKOI

HOWARD-AV. DISTRICT.

Six apts., near lake; sun parlors, sleeping porches, steam heated garages; income $6,700. O'DONNELL & VANDERKOI.

Eighteen apts., all sun parlor, large rooms, some with 2 baths; new loan; income $2,000; price right. O'DONNELL or VANDERKOI.

Thirty-nine apts. on 150x200, 6% loan all large 6 rooms; income over $4,000; price $200,000. O'DONNELL or VANDERKOI.

Large, beautiful new bldg. on Sheridan-rd. corner can be bought for 5 times rental; with $50,000 cash; annual income over $80,000. O'DONNELL or VANDERKOI.

M. HOFFMAN & CO.,
4750 BROADWAY. EDGEWATER 4006-7-8.

FOR SALE—
12 APARTMENTS, SUN PARLORS.

Rogers Park; four year old building; 6 four and 6 five, at moderate rentals, income $11,460. Price right. $15,000 or $20,000 cash necessary.

18 APARTMENTS, SUN PARLORS.

Edgewater corner, five years old, 12 four and 6 five, absolutely modern, oak and ivory woodwork, at low rents; income about $20,000. Price $110,000. $30,000 cash necessary.

24 APARTMENTS, SUN PARLORS.

Best Rogers Park location, building four and a half years old. Beautiful brown pressed brick with extra colla trim, within two blocks of the lake and "L." Can place loan to suit. Rentals $23,500. Price $133,000. Only $30,000 cash necessary.

CLINE & DIX,
1127 Argyle-st. Edgewater 1334.
Open Sundays and Evenings.

High Class Investment

In the exclusive North Shore residential district, with large frontage on the lake. New, modern bldg. Leased to one tenant on a long term guaranteed for $60,000 yr. net. Price $550,000. Will entertain property up to $300,000 in part payment, bal. term loan. Will make equitable, quick deal for property of merit.

W. K. YOUNG & BRO.,
140 S. Dearborn-st. Excl. Agts.

FOR SALE—NORTH SIDE, IN LAKE VIEW.
3 family bldg., apts., 11 rms., 3 baths each; steel construction; exquisite interior finish; all rms. large and light. View of lake; 3 car garage; side driveway. Unusual opportunity to purchase.

Attractive opportunity to buy shares in Gold Coast apartment bldg., nr. drive. Fireproof, garage included. Only $25,000 apiece. Three apts., 8 rms., 3 baths each.

H. H. STONE & CO. (Inc.)
616 N. Michigan-av. Sup. 5184.

Modern 50 Apt. Bldg.

PROMINENT CORNER. 150X155.
Court Bldg. of attractive architectural design, strictly modern 3, 4, 5 room apts. Leased for $38,000 yr. Price $300,000. Can be handled with $25,000 cash. Loan runs to 1926. Investment of exceptional merit.

W. K. YOUNG & BRO.,
1109 Granville-av. at "L" sta.

2 FLAT NEAR LAKE.

Magnolia-av., nr. Thorndale, close to L station, 2 6 rm. apts., modern bldg., hot water heat; 2 car garage; extra size lot, 37½ x125 ft.; reduced to $10,500; reas. terms. This is excellent value for your money. Call today.

J. R. WILLIAMS & CO.,
1215 Devon-av. Sheldrake 25.

FOR SALE—LINCOLN PARK DISTRICT—
6 apts., ultra high grade; every modern appointment; rental $14,000, $25,000 required. 18 apt., 4 rooms English basement beds.; rent $16,000; $35,000 cash bal. trade or 2d. CROXTON & SCHNEIDER
1027 Leland-av., cor. Kenmore-av.

FOR SALE—WILL SELL QUICK 3 APT.
Rogers Park (well situated), 6 rooms each, sun parlors and sleeping porches. Owner's flat 30 days. Permanent removal from Chicago only reason for sale and for low price of $24,000. Might share a little action. Positively if genuinely interested. Address P H 472, Tribune.

FOR SALE—6 FLAT, KENMORE-AV., NR. "L"; garages; rents over $7,400; $37,500; terms; evenings, Sunday, Log Hotel, 21 apts., North Side corner, 4-5-6 rms., 2 baths, sun parlor; rents over $21,000; consider 6 flat and cash. Crone.

WHITESIDE & WENTWORTH, 6 W. Bdway.

ROGERS PARK 6 FLAT.

High grade bldg., 2 baths, 1 base. flat; 5 h. garages; lot 80x140 ft., on Sheridan-rd.; at 5½ times rental. See MR. MILLER.

CHARLES F. CARLSON & CO.,
1407 Morse-av. E. Gr. West end "L." 985-986.

FOR SALE—2 FLAT ON MAGNOLIA-AV. in North Edgewater remodeled from a large residence; 2 beautiful 5 rm. apartments, steam heat; lot 50x172 ft.; 2 car garage. Price $13,500; $5,000 cash. CLINE & DIX, 1127 Argyle-st. Edgewater 1334.

FOR SALE—ROGERS PARK 6 APT. BLDG., east of Sheridan; three 5 and four 6 rm. apts.; 66 ft. frontage; nr. Loyola "L" sta. Price $43,000 for quick sale. [Benninghoven.]

R. E. HENDERSON & CO.,
6532 Sheridan-rd. Rogers Park 8000.

FOR SALE—CORNER, 10 PARLOR 15 apt., 6 4, 9 5 rms. Wilson-av. district. Rents $16,020. Price $77,500. About $35,000 cash required. [EC] BAIRD & WARNER,
4559 Broadway. Edge. 169.

FOR SALE—SHERIDAN-RD. 6 FLAT N. OF Irving Pk.; all 7 rm. layout; $48,000. Melrose-st. east of Broadway, 6 flat, 6 and 7 rms., 4 car garage, $40,000.

VAN BUREN & VAN BUREN,
3954 Sheridan-rd. Buckingham 1544.

FOR SALE—EASTLAKE-TERR., 6 APT., 6 rms., 2 baths (tile), sun par. facing lake, finish; $12,000; fine investment. Terms. $20,000 cash req., bal. 6%.

SCHORNLANK & KIRSCHNER, (Exclusively), 6570 Sheridan-rd. Rogers Park 4008.

FOR SALE—FLAT, 6 RMS., NORTH SHORE, tiptop, elegant bargain on N. S.; 12-3 and 12-4 room apts.; price $100,000; cash $20,000; 6 times rental; act quick; brokers, please don't bother. Address T O 302, Tribune.

FOR SALE—6 APT. BLDG. EAST OF Broadway, north of Diversey, near Sheridan; 6 rms. each, 2 baths, sun parlors. Can be sold for approximately 5 times the present rents which are reasonable.

WILLIAM FRANKENSTEIN, 110 S. Dearb'n.

FOR SALE — 9 FLATS, CLEVELAND-AV. corner, 7 spring, 2 fall leases. Rent $8,940. Just put in thorough repair and decorated. Price $47,000.

BAIRD & WARNER.
29 S. La Salle-st. Central 8300.

INVESTORS ONLY.

High grade 23 apt., Rogers Pk., 4-5 r.; all large, sun par.; rental $30,000. Address owner, E. 7, Tribune.

Bargain Near Sheridan-rd.

30 apt., 4-5 r., sun par.; rents $30,000. Want clear improved and close in for equity. Owner, Address J B 397, Tribune.

FOR SALE—MY HIGH GRADE 3 APT. bldg., 6 rooms, 2 baths, sun parlors, 3 garages, 50 ft. lot, on Sheridan-rd., near lake (Wilson-av. district); $10,000 cash necessary. Address T O 243, Tribune.

FOR SALE—NORTH, 12 APTS.; RENTS over $13,000; price $130,000; near lake, south Irving Pk.-blvd., east Sheridan-rd.; will sacrifice for quick deal; 5 times rental. No brokers. Address T O 300, Tribune.

FOR SALE—BRICK 5-ft. "L" STEAM; 30 ft. lot, so. front, Montrose car 1 blk. Western-av. 1 blk.; immediate poss. 1 apt.; $4,000; cash req. $6,000. Address M 500, Tribune.

FOR SALE—BEAUTIFUL 18 FLAT, NR. L and surface. 4-5-6 rms., rental $17,000; bargain $70,000; $25,000 cash required.

COCHRAN & McCLUER [Loehde]
1125 Bryn Mawr. Edgewater 1866.

FOR SALE—HIGH GRADE 6 APT. IN N. Edge, close to L and Bridwy. cars; 6-5 rms., all with sun parlors, and 6 rooms, very reasonable; price $39,500; must make deal soon. Address O X 261, Tribune.

FOR SALE—HIGH GRADE 7 APT. BLDG. N. Edge, close to L and Bridwy. cars; 7 apts. of 6 rms. each; mortgage $5,000 at 6%; poss. of 1 apt.

SWEINHART REALTY CO.,
5550 Broadway. Sunnyside 1325.

FOR SALE—MY NEW, MODERN 2 FLAT building, near Northwestern "L" station, tile bathrooms and vestibule; hardwood floors and finish; steam heat; terms; price $14,000. Address T O 280, Tribune.

FOR SALE—NEW 24 APT. BLDG., ROGERS Park overlooking lake; rental $24,000; $20,000 cash req. NELSON BROS., Ph. Rogers Park 8280.

FOR SALE—LARGE 2 FLAT BLDG., NO. Edge, 6 and 6 rms., h. w. heat; lot 35 ft. Price $17,000.

MONTAG BROS., 1257 Devon. Sheld. 185.

FOR SALE—6 APT. BLDG. AND 5 HEATED garages, 6 of Sheridan, pr. Argyle L. sta.; rent, 9005; cost, $47,500, half cash. Address K J 70, Tribune.

FOR SALE — 18 APARTMENT, NORTH; rent over $15,000; cash $12,500; to be sacrificed at once; five times rental; no brokers. WATTERS, Rand 2060.

FOR SALE—BIG BARGAIN: $150,000 CASH will buy new, high grade apt. N. Side, jointar lake; well rented; rental netting $35,000 year. Address M 70, Tribune.

FOR SALE—APT. BLDG., $30,000 NET rental; making 60% on $50,000 invested; 2d mtge. back. Owner. Address O 115, Tribune.

FOR SALE—3 APT., OAKDALE NEAR SHERidan-rd.; new, wonderfully built bldg.; owner going to Calif.; sacrifice; cash for $22,000. Address T O 281, Tribune.

FOR SALE—3 APT. L. OF SHERIDAN, $45,000; $15,000 cash will handle. Address T O 313, Tribune.

FOR SALE—FLAT WITH 3 FLAT BLDG., 6 rms. s. p., 2 baths, beautiful home and investment for $34,000. Address K K 50, Tribune.

FOR SALE — BUENA PK. 6 APTS. NEAR Sher.-rd., new rentals $5,880. Price $30,000; $7,000 cash, bal. to suit.

ALEXSON & WOLFF
29 S. La Salle-st. Wash. 5780.

FOR SALE—OR EXCHANGE—HIGH class flats, Sunnyside-av. near lake; rental, 1 apt. finished, $60.00 year; $75,000 cash required. Address M 474, Tribune.

FOR SALE—2 FLAT BRICK, BERWYN, NR. Clark, 5 & 7 oak; 2 furnaces; $5,000 mtg.; price $12,000. Owner, 6012 Trumbull.

FOR SALE—3 FLAT EDGEWATER, EAST of Clark; all 6 room and sun parlors; $21,000; cash $8,000. Ph. Ravenswood 9325.

FOR SALE—SHEFFIELD, NR. ADDISON; 3 flats and mod. 5 rm. flat; rent $14,000. E. G. FAULING & CO., 5 N. La Salle.

FOR SALE—MOD. 12 APT. IN EDGEWAter, at less than 5 times sun. rents; $11,000; poss.; no agts. Address O 402, Tribune.

REAL ESTATE FOR SALE.
APARTMENTS—NORTH SIDE.

BARGAIN.

High grade 28 apt. bldg., sun par.; mtge. $110,000; rental $31,000. Want clear property and cash for equity. Address F J 468, Tribune.

APARTMENTS—N. W. SIDE.

ALBANY PARK BARGAINS.

10 2 flats, $11,500 to $18,000; $3,000 to $5,000 cash required.

Six 3 flats, $18,500 to $26,500; $6,000 to $10,000 cash required.

One 15 flat, $65,000; $18,000 cash; best buy right now.

38 flat, $185,000, brand new; $50,000 cash. A real investment; income $37,500 a year.

Many other real bargains.

H. CARDEN & CO.,
Walk a flight and buy right.
Room 210, 4904 N. Kedzie-av.
Open evenings and all day Sunday.

$1,500 CASH

BUYS ALBANY PARK 2 FLAT.

I must sell my 6 new brick building nr. Kedzie; each contains 2 modern apts., sun parlors, fireplaces, bookcases, paneled dining rooms, latest plumbing, and lighting fixtures; steam; garages; I will take $1,500 cash from responsible parties, balance from the rent, and give possession of one flat; the other rents $80 mo. This is a real chance to secure a modern home and steady income. Meet owner today at 3122 W. Eastwood-av., 1½ blks. south of Lawrence, at Kedzie-av.

IN ALBANY PARK.

For sale, beautiful new apartment, 5-6 rooms 30 ft. lot, h. w., sun parlors and porches; 3 in basement; d. r. oak; chambers enamel; fireplaces, bookcases, Sherman bath; near L; completed in month; price $16,000. one-fourth cash, liberal terms.

BOYLE & HOCH, 127 N. Dearborn. Cen.6406.

FOR SALE.

Modern corner 4 flat, brick, furnace and stove, hardwood thruout; Logan Sq. "L" and surface line; a bargain at $16,000.

HERMAN MAGNUSON & CO.,
Fullerton and Milwaukee-avs.
Humboldt 2085.

FOR SALE—2 FLAT BRICK, CHRISTIANA-av., nr. Chicago-av., 2-5s, cement basement, electric light, hardwood trim; building only 9 years old; concrete steps; 1 extra lot; big bargain with $2,000 cash; price $7,800; equity cash $7,650. Hamman Mortgage & Investment Organization, 1924 W. Chicago-av. Humboldt 0173.

NO EXAGGERATION.

Most reasonably priced 2 apt. in best location of Albany Park; 5 and 6 rms. with sun par., separate h. w. heating plant; attractive layout; a splendid bldg. for $13,500.

FRALICK & McCABE & CHADWICK,
3434 Lawrence-av. Irving 1466.

FOR SALE—2 FLAT BRICK, 5 AND 6 rooms, stove heat. Rent $40. $2,500 cash. 2 flat frame, 5 and 6 rooms, furnace and stove heat. Best condition. $2,500 cash. Price $6,500. 5 room cottage, lot 70x180. Paved streets. Fine neighborhood. $1,200 cash. H. W. KAUP, 3407 N. Cleero-av.

ALBANY PARK 2 FLAT.

5 and 6 rms., sun parlor, glazed in sleeping porches, hot water heat, fireplace, 2 garages, 1 new, in fine location, nr. Kimball "L", car line and school; a bargain at $13,000. Call Juniper 1279.

FOR SALE — FINEST 2 FLAT BRICK IN Logan Square; corner, 37½ ft. lot; blocks west of Kedzie. H. w. heat. 7 room flats. 2 car brick side drive garage. Everything of the very best. $20,000. Terms. By appointment only. Phelan Bros., 3309 N. Crawford. Irving 2400.

FOR SALE — BEAUT. MODERN COR. 12 flat bldg., 4-5-6 rms. with sun par., in Ravenswood. This is one of the finest of its kind in Chicago; don't miss this opportunity to investigate; the value is there; price $65,000; $25,000 cash; no dealers need apply. Address T 54, Tribune.

FOR SALE—BY OWNER. NEW MODERN brick building, two 5 rooms and English basement; steam heat; sun porches; heated brick garage 3 cars; good transportation. Rental $175.00; annual income over $2,100. Balance easy terms. Immediate possession. See POSDAL, 1124, 64 W. Randolph-st.

2 FLAT BRICK

on Sawyer nr. Irving Pk.-blvd.; 6 and 6 rms., modern, oak thruout, glazed rear porches, furnace ht.; owner leaving city; bargain at $13,000. Shone Irving 4590.

FOR SALE ON EASY TERMS.

Owner will sell sun parlor 2 flat 5-5 rms., steam heat, $10,000; $2,500 cash; owner assists in transportation. Apply for further particulars address M J 475, Tribune.

FOR SALE—NEW COR. 2 APT. W. RG. Pk. apt., rented $900; also other 2 flats and bung. being built; ready soon; some cash; bal. mo. Offices 2600 Devon, R. P. 0902; 1146 Conway Bldg., Main 0888. CLAUDE M. McGRAW.

OWNER MUST SELL

A dandy 5-6 room Brick, steam heat; located in Albany Park, near Kimball "L" station; price, $10,800; $4.00 cash, bal. terms. See O. RUETER & CO., 3306 Lawrence-av.

FOR SALE—BARGAIN, 3332 HUTCHINSON-st., almost new pressed brick 5-6-6 rooms, oak floors and finish, elect. light; excellent opportunity for owner to live in one flat. Present rental $225 mo. Price $13,000. Only $4,000 cash required.

1812 Jackson-blvd., 5 and 5 rooms, brick and frame, lot 26x125. Rents $540. Price $5,000. Owner will show and give possess. E. WORTERSDORF & COMPANY,
40 N. Dearborn-st. or 1607 W. Madison-st.

$1,000 BUYS BRICK 3 APT.

Entire balance paid out of rents.
738 Claremont-av., 3 short blocks from Western-av. Station, Garfield Park L.
5-6-6, all large, light, airy rooms. Modern, electric light, hardwd. throughout. Well constructed and practically new. Lot 25x125 to paved alley; immed. poss. one flat. Buy of owner and save commission.
E. J. BATTEN, 118 N. La Salle. Main 2213.

WEST MONROE STREET

ONE SQ. EAST of Garfield Park, a beautiful STONE FRONT 2 APT. of 8 and 10 rms., TWO CAR BRICK Garage; everything in A-1 ORDER.

JACKSON BROTHERS, TACOMA BUILDING.

Have You $2,500 or More?

For Sale—Near Madison-st. and Crawford-av., 2 flat, 7-7 rooms, fine stone front porch and steps; steam heat, cement basement, laundry tubs, etc.; fine woodwork, electricity; 2 car garage; price $11,500. Ph. Austin 4100.

Investment Opportunity.

Modern 15 flat bldg., choice corner, sun parlors and open porches, oak and mahogany trim, tile bath and entrances; present low rental $11,940; price $65,000. M. J. CONNERY, 4236 Madison-st.

High Grade Mod. 6 Apt.

Sun parlor brk. bldg., 6 lrge. light rms., stm., tile bath, oak throughout, sleeping porches; on Hamlin-av. and Garfield Pk.; price $32,500; terms.

H. O. STONE & CO., 111 W. Washington-st.

FOR SALE—REAL MONEY MAKER—MUST sacrifice 3 sty. brick, 10 apts. and 5 stores, near Hyde-av. L; rents $4,200; value $6,000; nets $2,400 per year; mtg. $14,000; will sell equity for $7,500 or best cash offer this week. Owner, 1 to 3 p. m. B. BASKO, 39 S. La Salle-st. Rand. 4781.

Modern Brk. 2 Flat, 6-7 Rms.

Stm. tile bath, large lot, 2 car garage, on Van Buren-st., west of Garfield Pk.; price $10,500; terms.

H. O. STONE & CO., 111 W. Washington-st.

3 FLAT BARGAIN, $6,600.

713 S. Sacramento-blvd.; pressed brick front; 5-6-6 rooms; stove heat; 1 blk. to L station; for quick sale.

STEEL REALTY CORP, 5 S. Wabash-av.

FOR SALE—NEW 9 FLAT, 6 5 AND 3 4 sun parlors, steam heat, lot 75 by 125 ft., 5 brick garages; near Garfield Park. Sacrifice $42,000; terms. Call Canal 0300. MR. SCHIFF.

FOR SALE—4 STORY DOUBLE BRICK bldg., 10 flats, 2 stores; bus. corner; 5 car brick garage. Owner will consider exchange for right party. 2732 W. 22d-st., 2d flat. Rockwell 0761.

FOR SALE—COR. 4 FLAT BRICK; EXCELlent condition; furnace and stove heat; owner will sacrifice at $13,500.

WAINDLE REALTY CO.,
5827 W. Chicago-av. Austin 0740.

FOR SALE—2 FLAT, FRAME, 5 AND 5, ON 51 ft. cor.; price $6,000, cash $500, balance. NAUMAN, 5524 Chicago-av. Austin 1342.

FOR SALE—2 BLKS. FROM GARFIELD PK. 2 flat, 5 and 6 rms.; stm. ht.; rent $160 mo.; poss. both flats April 30; $11,500. Address O 539, Tribune.

FOR SALE—2 APTS. ON WASH.-BLVD. Rental $24.000. Price $125,000.

LOCKWOOD & LOCKWOOD,
1143 Washington-blvd.

FOR SALE—LOOK AT THIS SPECIAL BARgain, 3920 Wilcox-av., 2 flats, 4-6 rms., garage; only $10,800. MEAD & COE, 69 W. Washington-st.

FOR SALE—2 FLAT, NEW, NEAR KOSTner and Adams, sun parlors, shower baths; rents $1,020; price $65,000; will trade for 6 or 12 flat, So. Shore, Hyde Park 1173.

FOR SALE—BARGAIN NR. MONROE AND Paulina-sts., cor. mod. 6 flat, 6 rms., high basement; at quick sale only $4,500. Terms, $500. LANGOWSKY, 1946 Van Buren.

FOR SALE—2 FLAT BRICK, $4,300; CONcrete cellars, 5-6 rooms; good cond. Will take $1,000 down. Address S T 118, Tribune.

FOR SALE — WEST SIDE, 15 FLAT, RENT $2,000. Encumbrance, $20,000. Snap at $26,500. Owner, F. C. Schulz, 56 W. Randolph. State 8577.

FOR SALE—MUST SELL MY 2 FLAT ON 50-ft. corner; 5-6 rms.; price $13,000; $2,000 cash. Address S T 352, Tribune.

FOR SALE — 5-6-6 RM. BRICK 3 APT., $1,000, bal. half of the rents $90. Rents $1,20. 6 at quick. Address T O 560, Tribune.

FOR SALE — 6 APT. 3406 W. POLK-st., stove heat. Owner will sacrifice. H. E. QUINDEL, 29 S. La Salle-st.

FOR SALE—2 FLAT BRK., NR. LAWRENCE and Kedzie; 4 rms. each; price $10,900. R. Dobroth, 3153 Montrose. Juniper 1900.

FOR SALE—BIG SNAP; 18 FLATS; RENTS $14,000; price 4 TIMES RENTAL; terms 1-3 cash. Address S N 570, Tribune.

FOR SALE—3 STORY BRICK, THREE 6 rm., three 4 rm. flats; excellent condition; at bargain. 1915 Washington-av.

FOR SALE—6 FLAT BLDG., ADAMS-ST., near Garfield Pk. Address L 56, Tribune.

FOR SALE—APT. BLDG., $63,000; RENT $16,000. Address T O 597, Tribune.

FOR SALE—3 STORY BRK. BUILDING, 6th-av. only$7,500. Address S 545, Tribune.

FOR SALE — NEW 2 FLAT, 6-6 ROOMS, h. water heat, 5502 W. Monroe. Owner, 1st:

BUSINESS PROPERTY—SOUTH.

FOR SALE—S. S. ILL. CENTRAL HOTEL.
Leased to 1925. Net rental 6% on $65,000.
Clear. Will consider an offer near $50,000. Terms.
McKEY & POAGUE [McMinn]
133 W. Washington-st. Franklin

FOR SALE—WONDERFUL OPPORTUNITY Massive bus. bldg. E. Side. Only $40,000 cash, bal. terms, 6%. Consider 4 story $35,000 under value; $10,000 net rental; worth $15,000. A real winner. Address S L 453, Tribune.

FOR SALE—OR EXCHANGE—3 STORY EXtra well built cor. bldg., on South Side, nr. 63d-st. and Stewart-av.; 4 flats and 5 stores; stm. ht.; rental $7,300. Will take clear farm or small property as part payment and make exceptionally good deal. Address K G 207, Tribune.

FOR SALE—SOUTH SIDE STORAGE AND van Co., occupying a 4 story brick bldg. well located on good business street, offers the building and business at a bargain price. For particulars see

Hobbs & Grubb, 454 E. 47th-st. Ken. 6798

FOR SALE—BARGAIN ON GREAT SOUTH Halsted, Southwest Corner Halsted and 74th. Greatest business property on South Side. Must be sold at once. MADLUNG & EIDMANN, 6900 S. Halsted. Open all day Sunday. Wentworth 8810.

FOR SALE—GARAGE SITE, FINE LOT, 125 x150; will hold 60 cars; located in thickly settled apt. house section; easy terms; value $15,000; must be sold and will sacrifice for $10,000 or best cash offer this week. Owner, 5902 Kimbark.

FOR SALE—100X177, INDIANA-AV., NEAR 39th-st., at substantially ground value. Improvements. Rented $2,190. Furnace heat. Will sell $22,000.

W. D. KERFOOT & CO., 58 W. Washington.

FOR SALE—$5,000 DOWN BUYS BIG BARgain, N. W. cor. 47th and Wabash, 7 stores and 7 flats, stove heat; rent $4,300 yr.; price $25,000; terms to suit. COLEMAN, 4729 S. State. Drexel 1800.

FOR SALE—3 STORES, 6 FLATS, BRICK, 3-story, 6-6-6 rms., 2 baths each; rents $3,600; prepayments; price $23,000. Trade considered. Com. to brokers.

MURRAY & MURRAY, 103 S. Dearborn-st.

FOR SALE—2 OF THE LIVLIEST CORNERS on Cottage Grove-av., nr. Tivoli rental over $20,000; cash $23,000, balance long terms. Cash offers need not answer this ad. Address T O 643, Tribune.

FOR SALE—
BUSINESS LOCATION ON 63D-ST. adjoining important transfer point; price $5,000; terms, $1,250 cash, balance $75 per month. Address S S 548, Tribune.

FOR SALE—BUSINESS CORNER NEAR 63D and Jefferson; store and office; $60,000; $10,000 cash required; nets $6,000 year. F. W. SPELZ, 111 W. Washington-st.

FOR SALE—BUSINESS PROPERTY, 43D, near Indiana, store, flats, and garage; only $10,000.

E. E. BALDWIN & CO., 3450 Indiana-av.

FOR SALE—STORES AND FLATS, 47TH-st., west of Lake Park-av.; rental $10,000; $15,000 cash. Balance long terms. Address T O 502, Tribune.

FOR SALE—N. W. COR., ON HALSTED-ST. 50 by 90 ft. Holsted 125 on Marquette-rd. Call 6340 S. Halsted.

FOR SALE—BARGAIN IN STORE AND 2 flat on State-st., nr. 81st. LINCOLN STATE BANK [Illsom], 71 E. 31st-st. Victory 4500.

FOR SALE—NEW PARK 3 STORES; rents $7,000; lots 164x122; $15,000. DOOLEY 5812 Indiana-av.

REAL ESTATE FOR SALE.
BUSINESS PROPERTY—SOUTH.

NOTICE.

Business vacant on 67th-st., between Stony Island-av. and I. C. R. R.; ripe for stores, theaters, bachelor apts. or apt. hotel; in a rapidly developing new business section; property within 300 ft. of corners that is worth $1,500 per front ft. We have a few lots left that can be bought at prices that will double in value within the next 12 mos. Look at the property and see us for particulars.

S. W. cor. 67th and Blackstone, 60x115. $500 per ft.

67th-st., 300 ft. west of Stony Island-av., 125x115; $350 per ft.

67th-st., 300 ft. west of Stony Island-av., 50, 100, 150 or 200x126; $300 per ft.

67th-st., 100 ft. west of Blackstone, S. front, 100x126, at $250 per ft.

Full commission to brokers.

FRANK H. LANG & SON,
40 N. DEARBORN-ST. RANDOLPH 7600.

FOR SALE — ONE OF THE LIVEST AND most promising 63d-st. business corners, priced so low to close estate in comparison with all other prominent business property investments. Will give big returns and give five figure profit. Northwest corner 63d and Princeton, across street from "L" sta. Improved with 3 story and basement white tile office and store bldg. 2 marble entrances with tile floors, 2 marble halls with tile floors, 5 stores, 24 offices, large business college on 3d floor. Bldg. constructed to add 2 more stories. Bldg. modern; electric light; modern plumbing; steam and hot water plant. Present rent $12,130 a year. 3 store leases expire May 1, 1922. Lot 50x130 ft. This $100,000 property will go at $77,500. McCLUN, 217 W. 63d-st. Wentworth 1845.

Commercial-av. Business Property Under $25 Ft.

300x138, east front, between 98th and 100th-sts., opposite new ten million dollar Commonwealth Edison Co. plant now under construction, the main car line business st., with all improvements in and paid for. Price $7,000 for quick sale. Best real estate purchase in Chicago.

W. K. YOUNG & BRO.,
140 S. Dearborn-st.

High Class Business Corner.

130 ft. on main section line st., east of Cottage Grove-av.; strictly modern bldg., 10 stores, 6 offices, 6 apts., rents below normal on account of 6 stores being vacant; expire in one and two years; will be increased to $18,000.

Rentals $15,000 yr. Price $90,000.
$30,000 cash, bal. 5 yrs.

W. K. YOUNG & BRO.,
140 S. Dearborn-st.

FOR SALE—E. 63D-ST. IMPROVED; PRESent rental subject to valuation. One at $20,000; cor., $40,000, $125,000, $135,000; cor. vacant, $150 per ft.

Two splendid cor. sites, 80 ft. each.

Prominent cross line cor., 2 sty. bldg., brick, $122,000; terms. Snap.

Fine cor. site, Cottage Grove, nr. 47th, sml. price, $42,000; terms.

50 ft. old bldgs., 65th and Cottage Grove, only $12,000.

McKEY & POAGUE [McMinn]
133 W. Washington-st. Franklin 1048.

5 STORES AND 5 FLATS

in a modern 2 story and basement brick and stone bldg., on good section line corner, center of a thickly populated district, with great possibilities for increase in value. Will show $3,700 per year net ON an actual cash investment of $12,000.

See COTTER, with
FRANK H. LANG & SON,
40 N. DEARBORN-ST. RANDOLPH 7600.

75th-st. Business Corner.

S. E. Cor. 75th and Cornell-av., 55x115. Rapidly developing business center only 25 ft. from the corner. Stony Island-av. and 75th-st. Ripe for immediate improvement with modern business bldg. Price $160 ft.

W. K. YOUNG & BRO.,
140 S. Dearborn-st. Excl. Agts.

FOR SALE—22D-ST. TO BE WIDENED TO 120 FT. FROM CALUMET-AV. TO ARCHER-AV. AND TO BE CONNECTED WITH THE NEW GRADE BLVD. IN NEW DIAGONAL STREET AT CALUMET-AV. Do you realize what this means in increased real estate values on 22d-st.? We offer a 120 ft. corner at Wabash-av. at old price, paying now 10% net and destined to double in value. Inquire A. & C., 203 S. Dearborn-st. Phone Har. 9264.

BUSINESS CORNER

Nr. 67th and Stony Island-av.; high grade proposition; rent $25,000 yr.; price $250,000; contains 8 stores, 15 apts.; only 5 yrs. old; ground worth $60,000; $30,000 needed.

GLATT & PRICE,
6831 Stony Island-av. Dorchester 8800.

FOR SALE—TO CLOSE ESTATE, SEVERAL parcels of R. R. on easy terms.
State-st., near 35th, stores and flats.
State-st. near 35th, stores and flats.
Michigan and 51st-st., 6 flats.
Indiana and 49th-st., 2 flats.
Wabash and 44th, 3 houses, also other properties.
WHITESIDE & WENTWORTH, 1129 E. 63d.

STONY ISLAND STORE.

CALIFORNIA OWNER MUST SELL.
6929 Stony Island-av.; new 3 story pressed brick front bldg.; poss. store May 1st; 2 flats, 5 rms. each; new 3 flat, 5 rms. each, sun porches; 2 car garage; price $20,500; make offer. Green, salesman, TAKKEN, 6948 Stony Island-av. H. P. 0456.

FOR SALE—A REAL BARGAIN—
63d-st. store and 2 flats. Warehouse [in rear], 1 story brick, with oven foundations suitable for bakers. Both buildings have stores and boilers and steam heat. Basements connected by steel door. Price $16,500.

H. O. STONE & CO.,
1007 E. 43d-st. Oakland 1302.

150X165, RHODES-AV.

East front. Opposite 33d-pl. Overlooking Cottage Grove-av. and Groveland Park; $65 ft.; worth $100.

W. K. YOUNG & BRO.,
140 S. DEARBORN-ST.

CLOSING ESTATE.

PROBATE COURT ORDERED IMMEDIATE SALE.
7240-42-44 and 7250 Cottage Grove-av.; 3 bldgs. and 5 car brick garage; 100x125 to alley; Income $6,000 yr. Address T O 560, Tribune.
6948 Stony Island-av. H. P. 0456.

Speculative Investment.

80x110, Wentworth-av., 53 ft. from s. e. cor. 63d-st.
3 story brick bldg.; rents $26,000 yr. Price $18,000 cash.

W. K. YOUNG & BRO.,
140 S. Dearborn-st.

FOR SALE—TRANSFER CORNER—N. E. cor. 43d-av. and 26th-st.; 1 story white tile bldg.; 7 stores; built for additional story; net income 12% will sell bldg. and 198 yr. lease at $1,000 per an. ground rental for $40,000 cash. Pays over 10% net. OLIVER & CO., 203 S. Dearborn-st. Ph. Har. 9265.

FOR SALE—BIG BARGAIN IN 75TH, NR. Cottage Grove, in one of the best growing business districts on South Side; 2 flat frame; lot 47½x132; price $5,000; moderate payment down and reasonable monthly installments. R. C. RUSSELL & CO., 1340 E. 63d-st. Hyde Park 2976.

75th and Cottage Grove,

where property has started to boom, you are insured of values doubling within a few months; 2 story bldg.; store and flat; rent $85. Owner retiring form business. ARTHUR S. BLAIR & CO., 7453 Cottage Grove-av.

PRICE REDUCED

To $5,750 for store, flats and large barn; rental $1,020 per year; small expense; lot 31x125 ft.; 5404 Princeton-av. Call today.

A. EUGENE GROSSMANN & CO.,
1st Natl. Bk. Bldg. or 7500 S. State-st.

FOR SALE—
63D-ST. CORNER.
Nr. 67th and Stony Island-av.; high grade proposition; rent $25,000 yr.; price $250,000; contains 8 stores, 15 apts.; only 5 yrs. old; ground worth $60,000; $30,000 needed.

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63d-st. store and 2 flats. Warehouse [in rear], 1 story brick, with oven foundations suitable for bakers. Both buildings have stores and boilers and steam heat. Basements connected by steel door. Price $16,500.

H. O. STONE & CO.,
1007 E. 43d-st. Oakland 1302.

150X165, RHODES-AV.

East front. Opposite 33d-pl. Overlooking Cottage Grove-av. and Groveland Park; $65 ft.; worth $100.

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PRICE REDUCED

To $5,750 for store, flats and large barn; rental $1,020 per year; small expense; lot 31x125 ft.; 5404 Princeton-av. Call today.

A. EUGENE GROSSMANN & CO.,
1st Natl. Bk. Bldg. or 7500 S. State-st.

REAL ESTATE FOR SALE.
BUSINESS PROPERTY—SOUTH.

Valuable Business Corner on 55th-st., 2b0x250.

IN HEART OF THE MAIN BUSINESS SECTION OF HYDE PARK.
Improvements occupy 250x125.
Leaving ample vacant for the erection of large dpt. hotel or 2,500 to 3,000 seat theater.
RENTALS $40,000 Y

REAL ESTATE FOR SALE.
HOUSES—SOUTH SIDE.

JAMES J. PARKER & CO.,
69 W. WASHINGTON-ST.
REAL ESTATE AGENTS. TEL. RAND. 2864.
Northwest corner Kimbark-av. and 56th-st. One of the most homes in the University district. 60x175.
6037 Woodlawn-av., 10 room mod. brick; hot water heat; 3 baths; 2 car garage.
6041 Woodlawn-av., 10 room modern stone; 3 baths; 50x250.
6101 Ellis-av., 11 room mod. stone; 30x150.
Northeast cor. 40th and Kimbark-av., 12 stone; large garage; 55x171.
6727 Greenwood-av., 11 room mod. stone; 3 baths.
6828 Hyde Park-blvd., 11 rooms, 3 baths; 50x180.
6911 Cornell-av., 10 room mod. stone; 3 baths; 50x197; 10 room colonial brick.
6941 Drexel-blvd. nr. 50th-st., 11 room modern stone; 3 baths; 50x180.
6956 E. 49th-st., near Kenwood-av., 11 rooms; 40 ft. frontage.
6957 Greenwood-av., 10 room mod. stone; 3 baths; 26x289. This house has recently had over $4,000 spent on the interior.
Hyde Park-blvd. nr. Kenwood, 7 room brick. In perfect condition. $8,750.
6956-58 Ellis-av. nr. 60th-st., one of the finest modern flats in the city; 70x200.
6957 Ellis-av., 10 room modern stone; 3 baths; 50x127. $18,000.
Cornell-av. nr. 53d-st., 8 room modern stone; modern garage; 60x164.
6948-50 Greenwood-av., 10 room mod. brick; mod. garage; 100x150.
KENWOOD.
10 rms., south of 45th-st., e. of Drexel; canvas walls, beaut. fixtures; splendid condition; 3 car garage.
8 rms., detached, on 60 ft. lot, south of 45th-st.; price $7,500; 1st mtge. $4,500.
10 rm. brick residence, elec., hdwd. floors; price $8,000.
8 rms., good location, $4,000; very easy terms.
SCHENDORF & BOENICKE,
953 E. 47th-st. Kenwood 1610.

FOR SALE—14 ROOM MODERN HOUSE suitable for rooming purposes; 3 baths and extra lavatories; poss. now; 10-sted on Grand-blvd. near L station; $2,500 cash, bal. easy monthly payments.
DRAPER & KRAMER [W], 341 E. 47TH-ST.

HOUSES—SOUTHWEST SIDE.

FOR SALE—OWN YOUR HOME.
NEW BRICK BUNGALOWS
AND 2 FLATS.
Why pay out rent money year after year, which will never bring you any returns, when you can have a home of your own and pay $30 to $60 per month (incl. int.)? We will build a home for you, for Spring or Fall occupancy, on our lots only, beautiful homes in a restricted neighborhood, opp. Marquette Park. Each home will include all the advantages that you desire, such as a large lot where the children will have freedom to play, attractive lawn and shrubbery. The interior will be finished to suit your tastes; likewise the size and number of rooms, incl. sun parlor if desired. You will have neighbors who are neighborly. Also very near to churches, schools, theaters, and shopping district; close to 63d-st. car line. Plans, specifications, and expert designing free. $150-$200 payment down and a small payment each month will soon give you possession of one of these lots. After lot is paid for, a 10% payment will enable you to own a home. Decide today and stop paying rent. Information gladly given, which places you under no obligations. Act now. Address S P 508, Tribune.

FOR SALE — FORCED TO SELL 5 RM. brick bungalow, sun parlor, furnace; price $7,500; terms. Owner 6110 S. Richmond-st. E. B. Flynn, 2508 W. 63d.

FOR SALE—$4,500 BUYS NEW 5 RM. BUNgalow; frame; nr. Kedzie and 59th-st. Only $500 down; $40 per mo. WM. D. MURDOCK & CO., 6315 S. Kedzie-av. Prospect 8611.

FOR SALE—$100 CASH, BALANCE LIKE rent; nice bungalow 1/4 and 1/2 acre; pub. elec. light. 188 N Clark Room 1626.

FOR SALE—6 ROOM HOUSE ON DOUBLE corner lot; cor. 62nd and 6203 S. Winchester-av. Prospect 7494.

FOR SALE—SMALL PYMT., BAL. LIKE rent, new 4 r. cottage, 6918 Oakley. O'Neil, Rep. 4194.

FOR SALE—$8,500, 6 RM. RES. ON 50 FT. lot; $7,500 will handle. Key at 6315 S. Kedzie-av. Prospect 8611.

FOR SALE—4 R. MOD. COTTAGE, $1,950; bargain. R. P. MILLER, 4050 W. 63d-st.

FOR SALE—HOME, $150 CASH TERMS, TO resp. party. Address S K 261, Tribune.

HOUSES—NORTH SIDE.

CORNER BUNGALOW.
By owner; new; 7 large rms., 3 chambers, breakfast rm., sun par and priv. frt. porch, tiled kitchen and bath, shower; high grade plbg. and lighting fixs. Shrubs planted. Garage. In North Side's most excl. res. section: 2905 Sunnyside-av., cor. Sacramento.

FOR SALE—BEAUTIFUL 5 RM. BRICK bungalow on high ridge lot, 44x120, south front; fireplace, hot water heat, tile bath; side drive; 2 brick garages; short walk from schools, car line and transp.; price $13,500. Easy terms. KENNETH C. HAWKINS, 1779 Howard-st., Rogers Park 0806.

BOULEVARD RESIDENCE
Close to Lincoln park; desire to leave town so offer attractive home and garage at low price; suitable for residence or business; de sire to deal right away. Address T S 102, Tribune.

FOR SALE—SHERIDAN-RD., 100 FEET IM proved with an excellent 10 room brick and stucco house with garage. A very good buy that is sure to return a handsome profit. Price $50,000.
[M] BAIRD & WARNER.
29 S. La Salle-st. Central 8300.

ROGERS PARK SNAP.
Attractive new brick bungalow, lot 33½x125; 5 rms., h. w. heat; price $10,000; $2,500 cash required.
ROBT. HENDERSON & CO.
6532 Sheridan-rd. Rogers Park 8000.

FOR SALE—BUENA PARK, NEAR THE lake (no street between), unusual 13 r. house, 2 baths; beautiful woodwork, steam heat; 2 car garage; 50 ft. lot; price for immediate sale only $17,000. BROOMELL BROTHERS, 4603 N. Clark-st., Edgewater 1414. Mr. Lundy.

FOR SALE—NEAR SUNNYSIDE, PARTIAL ly remodeled; 40 ft. living room; all rooms large and light. Small sum of money will complete it. Clear.
H. O. STONE & CO. (D. H.)
616 N. Michigan-av. Sup. 5184.

FOR SALE—WINTHROP-AV., NR. THORN dale, 9 rm. modern brick; 2 car garage, all hdwd. floors; 50x150; clear of mtg.; price $16,000; will trade clear for 3 or 6 flat. North. No agents. Deal with owner, Pt. Buckingham Hotel.

FOR SALE—BY BUILDER, 6 KELLASTONE bungalows, furnace heat, oak and maple floors, hardwood trim. Small payment down, balance like rent. Price $6,600.
COLLMAR & RUPPERT.
4512 Lincoln-av. Sunnyside 8277.

FOR SALE—HEART OF ROGERS PARK, 8 RM. RESIDENCE; BIG LOT, 50X150; LAWN, SHADE, FRUIT TREES; GARAGE; $12,000; ALMOST GROUND VALUE; $2,500 CASH. ADDRESS T O 500, TRIBUNE.

FOR SALE—RAVENSWOOD, LARGE 9 RM. has 2 rec. rooms; big lot. Excellent for rooming hse.; 2 double garages; corner lot; 42x175½; clear. Price $11,000. Address J S 408, Tribune.

FOR SALE—NEW TILE STUCCO BUNGAlow west North Edgewater: stm. ht., fireplace, sun par, sleeping pch.; sacrifice $6,700; $1,000 cash, bal. easy. Address O 86, Tribune.

FOR SALE—N. STATE, N. OF DIVISION, nr. Ambassador and Churchill Hotels, 12 rms., brick; oak floors, bths, furnace; lot 30x130; immed possession; $25,000; terms.
CROWE BROS & CO., Dearborn and Chicago.

FOR SALE—PRATT-BLVD., ROGERS PK.; modern 8 room frame house, 3 baths; sleeping porch; furnace heat; 50 ft. lot; price $17,500, part cash; owner. Address K K 70 Tribune.

FOR SALE—4 R. MOD. COTTAGE, $1,950; bargain. R. P. MILLER, 4050 W. 63d-st.

FOR SALE—HOME, $150 CASH TERMS, TO resp. party. Address S K 261, Tribune.

HOUSES—NORTH SIDE.

Harold Bradley & Co.,
719 N. Michigan-av. Phone Superior 2100.
It is our aim to inform our clients upon application of substantially every high grade residence on the North Side known to be for sale. Following is a partial list of residences which we can offer:

ASTOR-ST.—Best location in city, 13 rms., 4 bths., modern gray stone residence; lot 24x100.....$65,000
BELLEVUE-PL.—8 rms., 3 bths., modern, res. of red brick; lot 17x100. 55,000
SCHILLER-ST.—Nr. drive, 9 rms., 2 bths., brick and stone; lot 20x95.... 27,000
ASHLAND-AV.—8 rms., 2½ bths., brick, being completely remodeled. May be bought at a bargain. Make offer.
BURR-ST.—17 rms., 3 bths., brick construction; suitable for business purposes; lot 30x102..... 23,000
JUNIOR-TERR.—12 rms., 3 bths., to be sold for a quick sale; lot 50x125. 16,500
GOETHE-ST.—9 rms., 2 bths., brick with rough stone front; lot 18x96. 15,000
DARLING-PL.—10 rms., 3 bths., brown stone; near park; lot 20x100..... 15,000
ELM-ST.—8 rms., 3 bths., brick with stone front; lot 33x103..... 15,000

A MOST BEAUTIFUL MANsion just off Sheridan-rd. and park, on exclusive Hawthorne-pl.
LOT 230X190 IRREG.
Owner left city and will sell at great sacrifice. This majestic residence, by reason of its large lawn, abundant with shrubbery, trees, etc., and its closeness to downtown, makes it an attractive summer and winter home combined. Justice could not be done to briefly describe its ornamental and spacious reception, living, dining rooms and sun parlors, fairy bedrooms, baths and sleeping porches, large garage, barn and dog kennel.
Detailed information, apply owner's agents,
J. A. PRASSEL & CO.
140 S. Dearborn-st. Ph. Randolph 927.

RAVENSWOOD BARGAIN.
N. HERMITAGE-AV.
9 rms., [5 large bedrms. and bath, 2d floor, off hall] [4 rms. on 3d floor available]; ideal for rooming house; h. w. heat; garage and 5 rm. cottage in rear; lot 40x190 to 20 ft. alley; price ground value; only $4,000 cash required. (Moore.)
H. O. STONE & CO.,
Wilson-av. at Broadway. Edge. 1700.

FOR SALE—SHERIDAN-RD. RESIDENCE and garage, 10 rooms, 4 baths and shower, just finished and furnished; ill health compels sale at once. It will be built with finest materials. It is beautiful, artistic, costly and refined. Built by the owner for his own home. We have been given exclusive sale on this, with instructions to sell it quick at a price that shows a great loss. Quick action necessary.
[J. M.] BAIRD & WARNER.
29 S. La Salle-st. Central 8300.

YOUR OWN HOME.
We will build and finance a home for you [as we have for hundreds of others] just as soon as you have paid for your selected home site. Chicago, Evanston, Park Ridge, and other properties to choose from. Excellent transportation. No down payments required. Just monthly payments—from $40 to $70 per month including interest. Invest to-day immediately. Address C T 592, Tribune.

MUST SELL.
WINDSOR-AV. NEAR LAKE
8 rooms and maid's room; billiard room on 1st floor, hot water heat; only $15,500. [Paul.]
H. O. STONE & CO.,
Wilson-av. at Broadway. Edge. 1700.

SHERIDAN PARK.
Closing estate, must sell 30 days; 10 rooms, good condition; 2 baths; 50 ft. front; ground value; $5,000 cash will handle. [Moore.]
H. O. STONE & CO.,
EXCL. AGTS.
Wilson-av. at Broadway. Edge. 1700.

ROGERS PARK BEST BUY.
Beautiful 8 rm. house; must be sold at once; in mint condition; 2 baths, sleeping porch; finished and decorated throughout. Price $25,000. Cash and terms.
J. J. CARROLL & CO.,
[EXCLUSIVE AGENTS]
1533 E. 53D-ST. HYDE PARK 440.

REAL HOME.
6750 Bennett-av., beaut. residence on cor. lot, 97x134; sun parlor across entire front of house; beaut. liv. rm. and dining rm.; 4 master chambers; 2 servant chambers; bath for servants. 3 car garage; entrance from 68th-st. and side drive. For particulars see us.
KENWOOD.
10 rms., south of 45th-st., e. of Drexel; canvas walls, beaut. fixtures; splendid condition; 3 car garage.
8 rms., detached, on 60 ft. lot, south of 45th-st.; price $7,500; 1st mtge. $4,500.
10 rm. brick residence, elec., hdwd. floors; price $8,000.
8 rms., good location, $4,000; very easy terms.
SCHENDORF & BOENICKE,
953 E. 47th-st. Kenwood 1610.

FOR SALE—14 ROOM MODERN HOUSE suitable for rooming purposes; 3 baths and extra lavatories; poss. now; 10-sted on Grand-blvd. near L station; $2,500 cash, bal. easy monthly payments.
DRAPER & KRAMER [W], 341 E. 47TH-ST.

HOUSES—SOUTHWEST SIDE.

FOR SALE—OWN YOUR HOME.
NEW BRICK BUNGALOWS
AND 2 FLATS.
Why pay out rent money year after year, which will never bring you any returns, when you can have a home of your own and pay $30 to $60 per month (incl. int.)? We will build a home for you, for Spring or Fall occupancy, on our lots only, beautiful homes in a restricted neighborhood, opp. Marquette Park. Each home will include all the advantages that you desire, such as a large lot where the children will have freedom to play, attractive lawn and shrubbery. The interior will be finished to suit your tastes; likewise the size and number of rooms, incl. sun parlor if desired. You will have neighbors who are neighborly. Also very near to churches, schools, theaters, and shopping district; close to 63d-st. car line. Plans, specifications, and expert designing free. $150-$200 payment down and a small payment each month will soon give you possession of one of these lots. After lot is paid for, a 10% payment will enable you to own a home. Decide today and stop paying rent. Information gladly given, which places you under no obligations. Act now. Address S P 508, Tribune.

FOR SALE — FORCED TO SELL 5 RM. brick bungalow, sun parlor, furnace; price $7,500; terms. Owner 6110 S. Richmond-st. E. B. Flynn, 2508 W. 63d.

FOR SALE—$4,500 BUYS NEW 5 RM. BUNgalow; frame; nr. Kedzie and 59th-st. Only $500 down; $40 per mo. WM. D. MURDOCK & CO., 6315 S. Kedzie-av. Prospect 8611.

FOR SALE—$100 CASH, BALANCE LIKE rent; nice bungalow 1/4 and 1/2 acre; pub. elec. light. 188 N Clark Room 1626.

FOR SALE—6 ROOM HOUSE ON DOUBLE corner lot; cor. 62nd and 6203 S. Winchester-av. Prospect 7494.

FOR SALE—SMALL PYMT., BAL. LIKE rent, new 4 r. cottage, 6918 Oakley. O'Neil, Rep. 4194.

FOR SALE—$8,500, 6 RM. RES. ON 50 FT. lot; $7,500 will handle. Key at 6315 S. Kedzie-av. Prospect 8611.

FOR SALE—4 R. MOD. COTTAGE, $1,950; bargain. R. P. MILLER, 4050 W. 63d-st.

FOR SALE—HOME, $150 CASH TERMS, TO resp. party. Address S K 261, Tribune.

HOUSES—NORTH SIDE.

SEE HERE!
BE AN INDEPENDENT HOME OWNER.
Just completed, 6 room bungalows, at 4704 to 4716 N. Harding-av.; built for careful, cautious, critical buyers, and they will stand the test of close inspection. No matter how many you may have seen, be sure and see these much superior ones. So different, so much better that you will be more than pleased. You will see $11,000 values for $9,500, on terms to suit the purchaser. Big lots; all specials paid in full, and no taxes to pay until 1923.
L. C. TRYON, 4601 N. Crawford-av.
PHONE IRVING 0410.

FOR SALE—I AM THROUGH WITH THE Landlord." Say this and you will have a home of your own. We offer this week 4 fine 5 room bungalows, strictly modern, Kellastone construction, wide lots, with only $800 down, balance like rent. Move in today if desired, or select a lot in any of our highly restricted locations, and as soon as lot is paid for we will build your home to suit your own ideas with no payment down and convenient monthly payments. Positively best proposition ever offered. For "your home's sake" investigate today. Address O M 533, Tribune.

NEW BRICK BUNGALOW.
Bargain, Only $3,000 Down.
Fine bldg., 5 large rms. and sun parlor, wide lot, hot water heat, built in bath tub, floored attic, stained dining room; you must see this to appreciate it; it's the best buy in Albany Park.
R. E. WILLIAMS & CO.,
3406 Lawrence-av. Juniper 0470.

READY TO OCCUPY!
NEW KELLASTONE, $6,750.
See them today. Probably your last chance to get one of these modern 5 room homes at this pre-war price, with hardwood throughout, paneled dining room, candelabra fixtures, 2 bath, hot air heat and other features. 4611 Nagle-av., just north of Wilson-av. Kildare 9742.

FOR SALE— FOR SALE
Move right into this
Brand new Brick Bungalow.
Modern throughout, with furnace, sun parlor, buffet, and other attractive features. 2 blks. to car; $500 down, $50 month, inc. int. See this today after 10 a. m. or call for bulletin.
RAY W. SUMME,
6348 Irving Park-blvd. Kildare 17.

FOR SALE—BRAND NEW 5 RM. BRICK bungalow in beautiful Kelwyn Park; 4505 Altgeld-st residential dist., near school and park; lot 25x143; sun parlor, paneled dining room, mahogany living room, elec. light, gas, furnace, basement, oak floors, hardwood floors, high plastered bsmt., laundry; price, $7,500; immed poss.; price $8,500; clear; $3,500 cash down, balance like rent. See any time. Inquire Owner, 4501 Altgeld.

BUNGALOWS.
$650 down, balance like rent, buys new modern 5 room bungalow, furnace, fireplace, inside stair to attic and basement; large lot; fine transp.; price only $6,200.
HERMAN MAGNUSON,
Fullerton-av. and Milwaukee-avs.
Humboldt 2085.

Exceptional Opportunity.
Beautiful modern, roomy 7 room residence, finished in hardwood trim, has spacious sun porch and all conveniences; located in exclusive residential section of Ravenswood Manor; fine shrubbery, ornamental flowers; price $12,500; worth $15,000; owner going to California; act quick if interested. Address N 499, Tribune.

OWN YOUR OWN HOME.
If you own your own lot, we will build you a modern home on same and you can pay in monthly payments same as rent. Send for plans and prices. Address J S 333, Tribune.

FOR SALE—MODERN STEAM HEATED bungalow; 6 large rooms; built for owner 2 years ago; strictly modern; fireplace in room with fireplace; music room adjoining; side entrance; open porch; large lot, trees; splendid location; price very reasonable; liberal terms. Call 4735 Diversey, owner, or phone Monroe 3654 during week.

FOR SALE—6 ROOM MODERN FRAME house; lot 50x125, concrete basement, hot water heat, two car garage; large chicken house; street paved; near Kedzie and Irving Park; $6,750; $2,500 cash. Will consider smaller property in trade. L. V. HAMMEL, 140 S. Dearborn-st. Randolph 5757.

SOME ONE'S OPPORTUNITY
A new $8,000 home for $6,500; beautiful location; 50 ft. lot; excellent transportation; all conveniences. May 1st occupancy; $2500 deposit, $900 before May 1st. References exchanged. Address M N 348, Tribune.

FOR SALE—BUNGALOW, NEW 6 ROOM modern; corner lot; steam heat; sun parlor, buffet, fireplace; tile bathroom; best of construction; near Milwaukee and Montrose-avs.; will sell on very easy payments. Can give immed. poss. EDWIN ROMBERG, 30 N. La Salle-st.

BEST OFFER TAKES
7 rm. Ravenswood hse., 4 blks. "L," gas, elec., fur. ht., nice shady st.; price $7,200; $2,000 cash; located
BEADLEY-PL.
Phone Main 0910 for appt.

FOR SALE—NEW 5 ROOM BUNGALOW, sun par., furnace, fireplace and bookcases; tile bath, back porch; price $7,300; terms. See Eldston, Call Monday. RACE, 4030 Irving Park-blvd. Irving 0353.

ALBANY PK. BUNGALOW.
Exceptionally well constructed; 6 large rms., sun par., sleeping porch; h. w. ht.; pay rm. in basement; nr. public and high school. Real bargain at $10,500. Irving 0537.

FOR SALE—NEW 6 ROOM BRICK BUNGAlow; furnace heat; 4 rms. modern. Can be occupied by April 15. Street paved and paid for. Lot 32x125. $1,000 down, balance same as rent. Located 5808 Byron-st. Ph. Kildare 9611.

FOR SALE—8 RM. HOUSE, NEAR IRVING Pk. depot; bargain for quick sale, $6,750; terms. Call Monday. RACE, 4030 Irving Park-blvd. Irving 0353.

FOR SALE—RAVENSWOOD MANOR, NEW 6 rm. brk. bung.; s. parl., s. porch, sleep. pch.; w. heat, tile bath; ready to move in. $7,500. 2 Francisco-av. Sun. Sunday.

FOR SALE — RAVENSWOOD GARDENS, modern 6 rm. bung., h. w. ht.; nr. Rockwell L. terms. See owner Sunday. 2637 Eastwood-av.

FOR SALE — 5 ROOM BRICK BUNGALOW; tile roof; h. w. heat; in beautiful Ravenswood Manor; $9,500. Juniper 0204.

HOUSES—WEST SIDE.

WASHINGTON BOULEVARD
Near Francisco-av. WONDERFUL HOUSE FOR ROOMERS AND BOARDERS. 7 bedrooms. Finished basement rooms with separate front entrance; suitable for doctor's office. All hardwood finish; steam heat. PRICE ONLY $10,000.

JACKSON BROTHERS, TACOMA BUILDING.

FOR SALE—JACKSON-BLVD., AT GARfield Pk., strictly modern brick and stone 12 rm. fireproof res.; large garage; lawns, garden, etc.; cost $50,000. Want offer. Immediate poss. Address G K 447, Tribune.

FOR SALE—JACKSON-BLVD., WEST OF Ogden, 10 room house; modern; 2 car garage; elect., hot water heats good location for rooming house or large family. Address L 58, Tribune.

6 ROOM COTTAGE,
facing south; electric; interior newly decorated; splendid location; ideal home; 1 blk. from "L" station; 25x125. 4002 Carroll-av.

FOR SALE—4 HOUSES, 2 STY., BRICK, 2345 to 2351 Parker-av., near Irving Park-blvd.; $2,500 cash. Price $10,000 for the 4. Bargain. [G] BAIRD & WARNER.
29 S. La Salle-st. Central 8300.

FOR SALE—DANDY LITTLE 7 rm. BRICK home on boulevard; elec.; furnace; fine condition; only $1,000 cash needed, balance as rent; poss. May 1. Address O 411, Tribune.

FOR SALE—7 RM. BRICK COTTAGE, HOT water heat nr. Oakley-av. and Roosevelt-rd. Price $3,200.
H. O. STONE & CO., 111 W. Washington-st.

FOR SALE—FINE CORNER HOUSE ON boulevard; 10 R. brick; fur., elec.; h. w. floors; good condition; only $2,000 cash needed; poss. May 1. Address O 412, Tribune.

FOR SALE—NEW HIGH CLASS RESIdences on Lombard-av. and Washington-blvd., just being completed; open for inspection. J. L. Anderson, owner, on premises.

FOR SALE—$9,500 ROOM STONE FRONT residence. $4,500; furnace; good cond.; Harrison-st. near St. Louis-av.; terms. Address S T 117, Tribune.

FOR SALE—COTTAGE AND BARN, 621 S. May-st.; great bargain. P. Q. COOK, 68 W. Washington-st.

FOR SALE — 7 RM. BR. HOUSE ON COLOrado-av. nr. Pk. Ave. Pk. Price $7,000; bargain. $1,500 cash. Address O 502, Tribune.

FOR SALE—BRICK HOUSE ON FULTON near Ashland. $4,200. Also one west of Ashland on Lexington. $4,500. Tribune.

FOR SALE—7 RM. HSE., BR. BASEMENT; fur. ht.; elec.; bargain. 2739 S. Tripp-av.

FOR SALE—7 R. BRICK COTTAGE; ELEC.; stove ht.; imm. poss. Von Buren 1752.

FOR SALE—DOR. JACKSON-BLVD., 6 RM. mod. $5,800. Langowsky, 1046 Van Buren.

VACANT—SOUTH SIDE.

FOR SALE—SO. SHORE VACANT. SEVeral choice corners, ripe for apt.; near lake; low prices; good investment. Open Sunday 9 to 5. PAUL W. McCABE, 7467 South Shore 1653.

FOR SALE—FORCED TO SELL 250x150 FT. S. E. Corner 117th-pl. and Union-av., ½ blk. from corner to alley; $1,300 cash. Address Tribune.

FOR SALE—367X170 TO WIDE PAVED alley, south of 43d-st.; can be used for flats, bungalows, or any other purposes; will sell in bars. Address T O 445, Tribune.

FOR SALE—STATE-ST. NEAR 71ST-ST. 400 feet cheap, for quick sale. HALSTED-ST. bet. 75th and 76th, 50 ft., $50 ft. [L.] W. A. BOND & CO., 23 N. Dearborn-st.

FOR SALE—VACANT 300 FT., N. E. CORner 88th-st. and St. Lawrence-av.; $6,000. A. EDWARD FREAR, 4309 Grand-blvd. Drexel 3850.

FOR SALE—ONE VACANT LOT; WILL sell cheap if taken at once. 7241 S. Carpenter. Phone Vincennes 0284.

FOR SALE—SACRIFICE; $300 TAKES $1,040 equity in greater Chgo. res. lot. Address P 466 Tribune.

FOR SALE—LOT 30 TO 37 FT. NO. OF 72d-st. east of East End-av. Address P 293, Tribune.

FOR SALE—VACANT, 32X125, CLEAR, 6043 Sheridan-rd. Make offer. Owner.

REAL ESTATE FOR SALE.
VACANT—SOUTH SIDE.

SOUTH SHORE VACANT.
WE CAN DELIVER THE FOLLOWING PROPERTY:
150 ft., Merrill-av., near 70th.....$100 ft.
50 ft., Jeffery-av., near 68th.....$115 ft.
50 ft., Crandon-av., near 69th.....$125 ft.
110 ft., Merrill-av., near 68th.....$125 ft.
N. E. Cor. 68th and Merrill, 110 ft.....$125 ft.
S. E. Cor. 68th and Merrill, 120 ft.....$125 ft.
S. E. Cor. 66th and Clyde-av., 120 ft.....$105 ft.
S. E. Cor. 69th and Merrill, 150 ft.....$110 ft.
N. E. Cor. 70th and Merrill, 130 ft.....$115 ft.
50 ft., Stanton-av., near E. 72d-st.....$100 ft.
42 ft., Clyde-av., near 68th.....$105 ft.
40 ft., Crandon-av., near 69th.....$130 ft.
3814 ft., Phillips-av., near 74th.....$70 ft.
50 ft., Kingston-av., near 73d.....$60 ft.
77 ft., 72d-pl., near Jeffery.....$75 ft.
210 ft., W. cor. 68th and Crandon..$150 ft.
100 ft. Cor., in Highlands, only.....$150 ft.
Yates-av. at South Shore Sta.....$150 ft.
Stony Island-av., N. E. Cor. 73d.....$200 ft.
Luella-av., South of 71st, 40 ft. or more.....$125 ft.
N. W. Cor. 73d-st. and Coles-av., 110x130.....$20,000
Full commission to brokers.

GEO. C. BOUR & CO.,
71st and Jeffery-av. Midway 0877.
Established 1887.
Open Evenings and Sunday.

SPECIAL SALE OF
CHOICE BUILDING LOTS.
Eggleston-av., nr. 97th, 37½x125.....$ 280
Prairie-av., nr. 74th, 37½x160.....960
Prairie-av. 74th, 35x160.....1,140
Stewart-av., nr. 75th, 33 1-3x130.....1,950
107th-st. and Prairie-av., 40 ft.....500
Lowe-av., 7416, 40 ft. frontage.....700
Indiana-av., nr. 75th-st., 40x160.....990
Prairie-av., nr. 74th; 40x160.....1,400
Prairie-av., nr. 87th, 45x160.....640
Dorchester-av., 8021-25, 48x125.....990
Indiana-av., nr. 78th, 50x160.....850
Prairie-av., nr. 77th, 50x160.....975
Harvard-av., nr. 74th, 50x125.....2,950
Michigan-av., nr. 77th, 75x160.....1,000
Prairie-av., S. E. cor. 74th, 50x160....1,440
Prairie-av., S. E. cor. 74th, 52x160....1,900
Langley-av., S. E. cor. 88th, 40x125....1,100
State, nr. 86th, each lot 25x125.....375
75th-st., nr. Prairie-av., 25 ft.....1,000
75th-st., nr. Mich.-av., 100 ft.....2,250
Easy Payments. See these today.
A. A. EUGENE GROSSMANN & CO.,
1st Nat. Bk. Bldg. or 7500 S. State-st.

BARGAIN
1528-30 S. WABASH-AV.
VACANT,
86X170.
Act Now. Good Terms.
ADDRESS
P. J. SEXTON,
R. 704, 112 W. Adams-st.
Tel. Randolph 0329.

So. Shore Vacant Bargains.
Beautiful lot on 72d-st., facing So. Shore Country Club; only $175 per ft.
So. Shore-drive corner, 87x139 ft. Price $140 per foot.
Business frontage, n. e. cor. 75th and Phillips, w. side of P. O. Snap at $100 per foot.
JOHN A. CARROLL & BRO.,
Open Sun. p. m.
So. Shore 1660. 75th and Exchange-av.

FOR SALE—
100 ft., 71st-st., nr. Jeffery.....$ 45 ft.
125 ft., 71st-st., nr. Jeffery.....200 ft.
100 ft., 67th-st., nr. Jeffery.....$95 ft.
40 ft., Constance, nr. 73d.....75 ft.
50 ft., Stella, nr. 74th.....65 ft.
50 ft., Chappell, nr. 70th.....50 ft.
66 ft., Crozier, nr. 78th.....45 ft.
50 ft., Euclid, nr. 72d.....90 ft.
178 ft., Oglesby, nr. 79th.....30 ft.
100 ft., Oglesby, nr. 69th.....120 ft.
R. H. STONE & CO., 79 W. Washington-st.

FOR SALE—BARGAINS IN VACANT—
Michigan-av., nr. 77th-st., 75x160 ft.$1,075
Rhodes-av., cor. 86th-st., 80x125 ft.....1,050
Indiana-av., cor. 86th-st., 236x160 ft. 3,000
Indiana-av., nr. 80th-st., 100x125.....1,200
Greenwood-av., nr. 75th-st., 100x125....2,000
South Park-av., nr. 73d-st., 33x125....1,950
Vincennes-av., nr. 72d-st., 50x125....2,750
St. Lawrence, nr. 77th-st., 100x125.....3,000
[H.] WM. A. BOND & CO., 25 N. Dearborn-st.

FOR SALE—FINE SITE FOR GARAGE OR stores, 125x110; located in thickly settled apt. home section, South Side; worth $15,000; will sacrifice for $10,000 or best cash offer.

3 30 ft. lots, South Shore, Euclid and 77th-st.; street paved and paid; sacrifice $850 each. F. P. BASKO, 39 S. La Salle-st. Rand. 4781.

VACANT BARGAIN.
50X125.
All improvements including street paving in and paid for; choice residential district. Buy this snap now and cash in at a big profit soon; price $1,350 cash or terms. J. A. LYNCH, Corner 63d and Halsted-sts.

FOR SALE—SOUTH SHORE VACANT. 100 ft., vacant, Merrill-av., 69th; ripe for high grade 3 apt.; price only $125 per ft. 60x125, Clyde-av., near 68th; ripe for 6 apt.; price only $110 per ft.
See Mr. Hedmark.
M. HOFFMAN & CO.
6753 Stony Island-av. Dorchester 6000.

SOUTH SHORE VACANT.
S. W. Cor. 76th and Merrill, 48 ft., $68 ft.
Paxton-av., nr. 70th, 60 ft., $100 a ft.
Desirable building sites north of 71st-st., where property is doubling in value; price for quick sale from $110 to $130 per ft.
HUBBELL, 2204 E. 73d-st. Tel. 0142-0703.

BUILDERS, ATTENTION.
50 ft. on East End, nr. 71st-st., only $60 per ft.
Choice corner in So. Shore, 90x125.
Ripe for large apt.; only $100 per ft.
Call MR. JACOBSON, Dorchester 6002.

SPECIAL BARGAIN.
72d and Bennett, 152x134 ft.....$ 95 per ft.
68th and Crandon, 50x189 ft.....125 per ft.
68th and Crandon, 50x125.....125 per ft.
67th nr Crandon, 110x125 ft.....100 per ft.
E. J. Radke, 1922 E. 71st-st., Midway 7530.

FOR SALE—SOUTH SHORE RESTRICTED residence lots; corner 47x125; price $70.
Near Country Club on Crandon, 50x125 ft. to paved alley; only one left at $150 per ft.
L. L. [H.] 2336 E. 71st-st.
Midway 0050.

FOR SALE—BARGAINS IN VACANT.
Normal-av., nr. 95th-st., 100 ft. for...$350
Marquette-av., nr. 90th-st., 100 ft.....$250
Paulina-st., nr. 70th, 50 ft., paved....$1,200
Western-av., nr. 39th, 100 ft., paved..$2,500
HOUGH & SON, 4106 S. Halsted, owner branch.

FOR SALE—JACKSONVILLES IN THE SOUTH Shore! All look cheap before Dec. 5. E. cor. 67th-st. and Glyde-av., 125x149, overlooking Jackson Park, $22,500. CALL FOR KEY AT 6753 STONY ISLAND-AV.
MURRAY WOLBACH, 105 So. Dearborn-st.

FOR SALE—ARE YOU CONTEMPLATING building in the South Shore district? If so, see us for good vacant, business or residential property.
GALVIN & KNIGHT,
2217 E. 70th-st. South Shore 1310.

STONY ISL.-AV. VACANT
South of 69th-st.; 73x120.5 ft.; now is opportune time for building. See Melvin, THORSEN CO., 6948 Stony Island-av. Mid. 2177.

FOR SALE—MY 30 FT. RESTRICTED RESIdence lot on St. Lawrence-av., 6 blocks to I. C. station; price $600; includes sewer, water, gas, sidewalks and paving; small amount of cash and $10 per month; no interest. Address T O 246, Tribune.

FOR SALE—IF YOU WANT TO BUILD A large apt. or make the best buy in South Shore let's negotiate. Call
FRANK K. REILLY & CO.,
62d an dCottage Grove. Fairfax 0600.

FOR SALE—RESIDENCE OR APT. LOT IN beautiful restricted Chatham Fields for $950; value $1,500; owner is ill and needs the money. Raymond Gratia, 7857 Cottage Grove-av. Hyde Park 0705.

FOR SALE—A REAL BARGAIN—
In Avalon Pk., on Dante-av., nr. 80th st.; lot size 48x115 ft.; all improvements in and paid for. Price $1,300. JOHN E. O'CONNOR, 1637 E. 79th-st. South Shore 7301.

FOR SALE—30 FOOT BUILDING LOT $375; on block from 63d-st. car line; is growing industrial district on terms of $40 cash, balance $6 per month without interest for one year. Address N X 168, Tribune.

SOUTHFIELD.
I have one apartment lot each on Constance and Bennett; near 71st; good price if taken at once. Address T O 362, Tribune.

CHATHAM FIELDS.
30 or 60 ft., on St. Lawrence, near 82d; also 40 ft barrain on Vernon-av., near 81st Wabash 7205.

FOR SALE—COTTAGE GROVE-AV. 5500 ft. vacant, 75x130; price $75 per ft.; any reasonable terms.
H. O. STONE & CO.
1007 E. 43d-st. Oakland 1302.

FOR SALE—LOT, 30X125, ON ST. LOUIS-av., nr. 59th-st.; will sell equity less than it cost me if sold within 10 days. J. C. WEDMEYER, 1538 E. 75th-st. Hyde Park 0877.

FOR SALE—SOUTH OF JACKSON PARK, ON Oglesby, Crandon, and 72d sts.-av.'s; beautiful property for sale; 2,300 feet; sell ½ or whole; $7 per foot. McGUIRE & ORR, 69 W. Washington-st. Ask for Boardman.

FOR SALE—SACRIFICE; 2 LOTS, 2 BLKS. from L. C. Ashland-av., n. s. st.; guarantee policy; cement walks; $175 each. F. J. SMITH, 140 Main-st., Evanston, Ill.

FOR SALE—LOT ON 63D-ST. CAR LINE; price $600; will accept $60 cash, balance on terms; title guaranteed; answer at once. Address N X 167, Tribune.

FOR SALE—EAST END-AV., NEAR 79TH-st., 37½; 30 ft. Merrill-av., 82d-st. $450. LINDEN & CO., 1545 E. 75th-st. Midway 4450.

FOR SALE—69TH AND EWING, 2 GOOD lots, cheap, might take good second mortgage.
MARK LEVY & BROTHER, 140 S. Dearborn.

FOR SALE—IF YOU INTEND TO BUY vacant in So. Shore for flat bldg. have valuable prop. to offer. Address O 236, Tribune.

FOR SALE—BY OWNER, 50 FT. ON JEFFery av. 67th-st.; $110 per foot. Dorchester 5307.

FOR SALE—BUILDERS, CHOICE 186 ft. front, Cornell-av. nr. 75th, $60 ft. LEVIN, 6136 University-av. Midway 3357.

FOR SALE—MARQUETTE-BLVD., LOT 25X125; $1,100. A. P. Woods, 1835 Madison.; P 293, Tribune.

FOR SALE—7113 PAXTON-AV., 50X125; make offer. Address J B 340, Tribune.

REAL

REAL ESTATE—MFG. PROPERTY.

FOR SALE.

FACTORY AND WAREHOUSE.
Complete layout 80,000 sq. ft. for manufacturing or storage; power, offices; on car line; 3 car switch, trap car service, S. Side. 3 story bldg.; could cost $125,000 to build; will sell for $75,000; very reas. terms.; imm. poss.

SMALL FACTORY AND STORAGE YARD.
Ideal plant for oil, paints, varnishes, etc.; concrete and steel bldg., on Belt R. R. trap car service 26,000 sq. ft. building 5,000 ft. street 2 sides, 300 ft. on R. R., 5 miles from loop; a bargain for cash.
EXCLUSIVE AGENTS,
O'CONNOR,
BURKE & McDONNELL,
6823 Stony Island. Hyde Park 0212.

FOR SALE—ON CHICAGO Junction Private Switch track, strictly modern three story corner sprinklered factory, 14,000 sq. ft. on each floor. One and one-half acres of ground. High pressure boiler, engine, generators, large elev. Close in. Early poss. HART & WHETSTON, 5 N. La Salle-st.

FOR SALE—
4 sty. mill bldg., 34,000 sq. ft.
Sprinkl.; light 4; elec. elev.; htg. plant.

4 sty. and bsmt. and 2 sty. and bsmt. bldg. 27,350 sq. ft.; sprkl., light 3, elec. elev.

2 sty. and bsmt. bldg., 20,000 sq. ft. Light 4, htg. plt.; frt. elev.; add'n vacant.

2 sty. building, 21,000 sq. ft., on blvd. cor. high floors, elect. elev., htg. plt.; light 3.

NAUMANN & STEUER.
30 N. La Salle-st. Main 2286.

FOR SALE—IN THE BEST PART OF RAVENSWOOD, modern bldgs., mill and concrete sprkld., containing 100,000 sq. ft. of daylight floor space, 150 to 175 lbs. floor load, power plant 500 h. p. boiler cap., with 2 direct connected Chase engines 225 K. W. each. The buildings are without exception as fine as they can be built and could be used for office purposes. J. J. HARRINGTON & CO., Excl. Agts., 812 1st Natl. Bank Bldg.

FOR SALE—BIGGEST SNAP IN CHICAGO: $17,000 buys this $75,000 brick church building including 6 room frame house; Sheffield-av., near Diversey; corner 75x125 feet; lot is fully paid for, about 10,000 sq. ft.; excellent transportation. Phone owner Sunday, Rogers Park 8708; week days, Central 4892.

FOR SALE—OR LEASE—160,000 SQ. FT., sprkld., hvy. mill, modern commercial, factory or warehouse bldg., near loop; "L" station one block; Tunnel Ry. in bldg.; immediate possession; attractive proposition.
E. ORRIS HART & CO.,
38 S. Dearborn-st. Cent. 1485.

FOR SALE—4 STY. AND BASE. BLDG., N. Side, 60,000 ft.; light 3 sides; frt. elev.; poss. 1 May.
For Sale or Rent—1 sty. bldg., 200,000 ft.; will div.; Belt Tr.; htg. plnt.; vac. adj.; immed. poss.
J. F. STRICKLAND & CO., HARR. 8774

FOR SALE—FACTORY, FULLY EQUIPPED with special machines for manufacturing children's or ladies' dresses or underwear; owner will lease to run for several years; best location on Market-st., wholesale district. Address T O 348, Tribune.

FOR SALE—FACTORY, FRANKLIN AND Oak sts., 25x100 ft., with brick improvements; rented $960. Key to valuable corner, increasing in value rapidly; pays 6% on investment; price only $8,000; terms.
SNELLING & CO., 56 W. Randolph-st.

FOR SALE—565,000 SQ. FT. TRACK PROP. N. W. Side; 2 story brick; 3 car service; growing neighborhood; good loc. for lumber, coal, material yard. Price 15c ft. for quick sale.
H. MULHOLAND & CO., 30 N. La Salle.

FOR SALE — 2 STORY AND BSMT. MILL constructed bldg. Northwest Side; heavy floor load; light 4 sides; private vaults; low pressure heat; approx. 20,000 sq. ft. space; rent, 10c 100x125; price $43,000; terms.
W. K. YOUNG & BRO., 140 S. Dearborn-st.

FOR SALE—AUSTIN-AV. BETWEEN STATE and Dearborn-sts., 3 sty. and bsmt. mercantile brick bldg.; approx. 11,000 sq. ft. space; adapted for furs, hides, or wholesale house; bargain for quick sale; 10 days' poss.
E. ORRIS HART & BROTHER, 140 S. Dearborn.

FOR SALE—OR RENT—CORNER F. P. bldg., 70,000 sq. ft., nr. N. W. Term., adj. bldg. of 20,000 sq. ft.; also available; immed. poss.
E. ORRIS HART & CO., 38 S. Dbn. Cen.1485.

FOR SALE—$2,500 TAKES MY 75x125 Vacant, east front on Crawford-av.; ½ blk. north of Chicago-av. Low price for quick sale; must sell; part cash. Address T O 711, Tribune.

FOR SALE—MODERN FACTORY, 4 STORY, basement, about 80 sq. ft. light, about 700 lbs. floor load; S. W. Side, 2 miles from loop, 224½ ft. vacant on side included; great future. $55,000. Address P 588, Tribune.

FOR SALE—ON BELT R. R., 3 STY. BRK., 55,000 SQ. FT., 100,000 sq. ft. yard space, high pressure plant and equipt., 20 car switch. FREDERICK H. HOYT, 154 W. Randolph-st. Phone Cen. 5115.

FOR SALE—14,500 SQ. FT., 1 STY. BRK., stm. htd. light, steel truss, cement floor, switch in. Location S. Side. Price $40.00 per month. Terms. Key under J. H. O. STONE & CO., 111 W. Washington-st.

FOR SALE—S. E. CORNER LAKE AND DESplaines-sts., 43x141 ft., exceptional location for years or investment; 3 car switch.
J. H. VAN VLISSINGEN & CO., Ex. Agts.,
39 S. La Salle-st. Randolph 4042.

FOR SALE — MANUFACTURING WARE house, rail and dock properties and sites; large tracts and acreage.
E. A. CUMMINGS & CO.,
Telephone Central 4892. 40 N Dearborn-st.

FOR SALE—SOUTH SIDE CLOSE IN, OVERlooking lake; house, large square rooms; daylight all sides; ideal for commercial purposes; 3 floors, 25x100 ft. each.
J. J. HARRINGTON & CO., Central 2874-J.

FOR SALE—50,000 SQ. FT. LAND AND sprkld 1 sty. bldg., 6,000 sq. ft. or increase to 15,000 sq. ft. as desired; power; 2 switches, 10 cars; barrack at $27,500 terms.
MONTAGUE & SON, 25 N. Dearbn. Cen.5012.

FOR SALE—A 2 STORY FRAME FLAT building and 2 acres frontage on outer belt line; ideal for addition or proposed Chicago rates; owner. Address H A 16, Tribune.

FOR SALE—MFG. PLANT, 1 STY., 100,000 sq. ft.; conc. steel; sprinkled; heat; switch; will sub-let; attractive price. Address T 947, Tribune.

FOR SALE—2 STORY MODERN FACTORY bldg., 10,000 sq. ft., lot 50x125 ft.; good transportation; on side C. P. DURLAND & CO., Randolph 5065.

FOR SALE—JUST WEST OF RIVER, CHOICE bldg., 35,000 ft., mill sprkld.; exceptional location and real bargain.
MONTAGUE & SON, 25 S. Dearbn. Cent. 5012.

FOR SALE—ON BLVD. S. OF 39TH-DZIE; 4 mi. from loop; close to L, C. L. sta.; car line passes property; will divide; 46c sq. ft.
J. P. STRICKLAND & CO. HARR. 8774.

FOR SALE—1 STY. BRICK BLDG., 45,000 sq. ft., htg. plant, frt. elev., 3 car switch, fine location; worth $75,000; terms. MONTAGUE & SON, 25 N. Dearborn. Cen. 5012.

FOR SALE—COAL OR MAT. YD.; 40,000 sq. ft.; 600 ft. track; for sale or lease; 4-acre; Upper North Side. Or lease. Very choice.
MONTAGUE & SON, 25 N. Dbn. Cen. 5012.

FOR SALE—WELL SPRKLD. BLDG., 66,000 sq. ft., 3 sty. and bsmt., 4 sides; 2 elev.; 3 car switch; additional vacant ground; bargain. Immed. poss. Central 2874-K.

FOR SALE—W. LAKE-ST., NR. CALIFORnia, 100x124 ft., new 2 sty. brick factory; good for machine shop. OGDEN, SHELDON & CO., 102 N. Clark-st.

FOR SALE—MILL, SPRKLD. BLDG., 250,000 sq. ft., 6 sty. and bsmt.; light 3 sides; close to loop; largest bargain in years.
J. J. HARRINGTON & CO., Central 2874-K.

FOR SALE—WILL SACRIFICE FOR $16,000 cash, 3 story and basement brick factory and store bldg. on switch. Address J O 592, Tribune.

FOR SALE—99 YEAR LEASE CHEAP; Clinton-st. near Van Buren; possn. BALDWIN & BROTHER, 1440 S. Dearborn.

FOR SALE—FINE 1 STORY COR. BLDG. ON Belt track; 18,000 ft.; cement flr.; 40,000 ft. of ground; bargain. Central 2874-H.

FOR SALE — NEW 2 STORY AND BSMT. brick bldg., 30,000 ft.; cheap.
J. J. HARRINGTON & CO., Central 2874-K.

FOR SALE—NEW MFG. BLDG., 1 STY. conc. steel; sprinkled; 85,000 sq. ft.; 4 a. station. Address T O 596, Tribune.

FOR SALE—OR EXCHANGE—115,000 SQ. ft.; switch track prop.; Western-av. cor., nr. 35th-st. Pr. $115,000. Address N 290 Tribune.

FOR SALE—NEW 1 STY. WEST SIDE CORner bldg., 70x150; new roof; 3 sides; 2 entrances. HART & WHETSTON, Franklin 1186.

FOR SALE—125 FT., SUPERIOR, NR. WEST. rm; cut sale.
Real Estate Assets Co., 17 N. La Salle-st.

REAL ESTATE—OAK PK., AUSTIN.

FOR SALE—BEAUTIFUL PRESSED BRICK home, 6 rms.; hot water ht.; lot 46x175; price $3,500; small cash payment, balance like rent.
H. O. STONE & CO., 111 W. Washington-st.

FOR SALE—6 ROOM BRICK HOUSE, LOcated ½ blk. from Columbus Pk.; hot water heat, tiled bath, 3 bdrms., gas heat, real fireplace in living room; price $6,500; terms; immediate possession. Owner, 5927 Madison-st.

FOR SALE—3 STORES AND 10 FLATS IN Central Austin. Priced at $12,420; less than 4½ times the rentals.
FRED C. WILLIAMS & CO.,
Telephone Central 4892. 40 N Dearborn-st.

FOR SALE—SOUTH SIDE CLOSE IN, OVERlooking lake; house, large square rooms; daylight all sides; ideal for commercial purposes; 3 floors, 25x100 ft. each.
J. J. HARRINGTON & CO., Central 2874-J.

FOR SALE—$8,000 BRICK ON LOT 50x125, 2 flats, 2 and 4 rooms and bath; rents $960; terms. Address T O 348, Tribune.

FOR SALE—$14,000. EASY TERMS. 2 FLAT BRICK, 5-6 ROOMS, ON WASHington-Blvd. near Lakamie. Nice large rooms throughout. New roof, tile roof, hot water heat, sleeping porches, outside iced, tile bath, modern plumbing, large lot and wonderful porches. Real bargain. Will not last long. Inspect today.

6 Flat Brick, Sun Parlor Type

$35,000. GOOD TERMS.
6 FLAT BRICK, all large, LIGHT ROOMS throughout entire building, 4 & 5 YARS OLD. Decorations good, FIREPLACES, BOOKCASES, BUFFET, TILE BATH, PEDESTAL, plumbing, outside icing WITH A $5,500 INSURANCE POLICY. Expense extremely low. This is a wonderful building and is in very good condition, located in OAK PARK JUST SOUTH OF WASHINGTON BOULEVARD. Something exceptional in the way of an investment and a home. INSPECT TODAY.

12 Flat, Bargain Pr., $47,000.

INCOME $10,500 PER YEAR.
12 FLAT, all flats with FIREPLACES AND BOOKCASES, FRENCH DOORS leading to SUN PARLOR, HOT WATER BOILER. Just 3 yrs. old building approximately 5 years old and in wonderful condition. $10,000 CASH will handle. This is a wonderful BARGAIN AND MUST BE SEEN TO BE APPRECIATED. INVESTIGATE TODAY.

OPEN TODAY.

5625 W. LAKE-ST. AUSTIN 8090.
5734 W. DIVISION-ST. AUSTIN 8088.
832 SO. OAK PARK-AV. OAK PARK 8460.

BIGGS BROTHERS.

DROLLINGER BARGAINS.

For Sale—7 flat bldg. and 2 garages for 4 cars; lot 50x180 feet; Washington-blvd., west of Crawford-av.; income $6,300. Price $29,000.

Lot 30x125 feet on W. Congress-st., near 51st-av.; south front. Price $1,850. Terms.

2 flat brick; Lawndale-av., near Chicago-av.; new brick; lot 50x125 feet; 2 car garage, side drive. Price $13,000. Terms.

S. E. corner Madison-st. and Mason-av., vacant, 175x176 ft.; best corner on Madison-st.; ripe for big income improvement such as theater, dept. store, etc.; adj. Oak Park. Price $275 per front foot. Terms.

S. E. corner Central-av. and Quincy-st., facing Columbus Park, vacant, 116.6x123 ft.; ideal for big apartment bldg. Price $23,000. Terms.

G. W. DROLLINGER & SONS,
4807 Madison-st. Austin 0389. Exclusive Agts.

V. M. HUNTINGTON & CO.

Owner leaving city offers 6 rm. res. in East Oak Pk., 1 block from Oak Park L; h. w. heat; 18 ft. lot; $8,500, half cash.

2 flat brk., ½ block east of Columbus Pk., 5-6 rms., sun parlors, steam heat; price $12,500, ½ cash required.

New 7 rm. bungalow in Austin, near L and surface lines; 33 ft. lot; furn. heat; only $6,750; $1,000 cash.

Store and flat, near Madison-st.; steam heat; 5-6-6 rms.; $19,000; $7,500 cash.

Exceptionally fine brk. 2 flat, 6-6 rms., stone front, large front and rear porches, $13,500, $5,000 cash.
V. M. HUNTINGTON & CO.,
5617 W. Madison-st. Austin 0819.
OPEN SUNDAY.

FOR SALE—N. OAK PARK, NEAR THOMAS. ud to date bungalow, 4 yrs. old; 4 bedrooms, tile bath, glazed back porch, sleeping porch; deep 37½ ft. lot. Price $7,750; terms.

Oaks, just n. of Chicago-av., beautiful 6 rm. stucco house with garage to match; tile bath and kitchen; excellent condition; 50 ft. lot; $13,000; terms.

Near Washington-blvd., Oak Park, Brick on steel construction 4 flat building; modern; tile baths; first class condition; hot water heat; 3 car garage; rentals. Price $25,000.

G. H. SCHNEIDER & CO.,

107 N. Oak Park-av. Aust. 5750, O. P. 4477

BUY A HOME IN OAK PK.

Become a property owner. Instead of RENT RECEIPTS set HOME PAYMENT CREDITS. Let's talk it over. Colonial homes and bungalows, $6,250. $5,000. $1,000-$2,000 cash; payment less than rent; 2 blks. to L.
JOHN C. NIXON,
915 S. Elmwood-av. Tel. Oak Park 7347.
Garfield L. at Gunderson station.

FOR SALE—CHANCE OF A LIFETIME. Want large, clear Oak Park, Austin, or R. A. house with large grounds (old houses acceptable if capable remodeling); as first pymt. on choice lge. Austin apt. bldg. (rents now $30,000 per year), bal. in mortgage back on bldg. if desired. Will also consider clear Los Angeles house. No cash needed. Address T O 328, Tribune.

OPEN TODAY.

FOR SALE—MODERN FACTORY, 4 STORY basement, about 80 sq. ft. light, about 700 lbs. floor load; S. W. Side, 2 miles from loop, 224½ ft. vacant on side included; great future. $55,000. Address P 588, Tribune.

FOR SALE—ON BELT R. R., 3 STY. BRK., 55,000 SQ. FT., 100,000 sq. ft. yard space, high pressure plant and equipt., 20 car switch. FREDERICK H. HOYT, 154 W. Randolph-st. Phone Cen. 5115.

FOR SALE—14,500 SQ. FT., 1 STY. BRK., stm. htd. light, steel truss, cement floor, switch in. Location S. Side. Price $40.00 per month. Terms. Key under J. H. O. STONE & CO., 111 W. Washington-st.

FOR SALE—S. E. CORNER LAKE AND DESplaines-sts., 43x141 ft., exceptional location for years or investment; 3 car switch.
J. H. VAN VLISSINGEN & CO., Ex. Agts.,
39 S. La Salle-st. Randolph 4042.

FOR SALE — MANUFACTURING WARE house, rail and dock properties and sites; large tracts and acreage.
E. A. CUMMINGS & CO.,
Telephone Central 4892. 40 N Dearborn-st.

FOR SALE—SOUTH SIDE CLOSE IN, OVERlooking lake; house, large square rooms; daylight all sides; ideal for commercial purposes; 3 floors, 25x100 ft. each.
J. J. HARRINGTON & CO., Central 2874-J.

FOR SALE—50,000 SQ. FT. LAND AND sprkld 1 sty. bldg., 6,000 sq. ft. or increase to 15,000 sq. ft. as desired; power; 2 switches, 10 cars; barrack at $27,500 terms.
MONTAGUE & SON, 25 N. Dearbn. Cen.5012.

FOR SALE—A 2 STORY FRAME FLAT building and 2 acres frontage on outer belt line; ideal for addition or proposed Chicago rates; owner. Address H A 16, Tribune.

FOR SALE—MFG. PLANT, 1 STY., 100,000 sq. ft.; conc. steel; sprinkled; heat; switch; will sub-let; attractive price. Address T 947, Tribune.

FOR SALE—2 STORY MODERN FACTORY bldg., 10,000 sq. ft., lot 50x125 ft.; good transportation; on side C. P. DURLAND & CO., Randolph 5065.

FOR SALE—JUST WEST OF RIVER, CHOICE bldg., 35,000 ft., mill sprkld.; exceptional location and real bargain.
MONTAGUE & SON, 25 S. Dearbn. Cent. 5012.

FOR SALE—ON BLVD. S. OF 39TH-DZIE; 4 mi. from loop; close to L, C. L. sta.; car line passes property; will divide; 46c sq. ft.
J. P. STRICKLAND & CO. HARR. 8774.

FOR SALE—1 STY. BRICK BLDG., 45,000 sq. ft., htg. plant, frt. elev., 3 car switch, fine location; worth $75,000; terms. MONTAGUE & SON, 25 N. Dearborn. Cen. 5012.

FOR SALE—COAL OR MAT. YD.; 40,000 sq. ft.; 600 ft. track; for sale or lease; 4-acre; Upper North Side. Or lease. Very choice.
MONTAGUE & SON, 25 N. Dbn. Cen. 5012.

FOR SALE—WELL SPRKLD. BLDG., 66,000 sq. ft., 3 sty. and bsmt., 4 sides; 2 elev.; 3 car switch; additional vacant ground; bargain. Immed. poss. Central 2874-K.

FOR SALE—W. LAKE-ST., NR. CALIFORnia, 100x124 ft., new 2 sty. brick factory; good for machine shop. OGDEN, SHELDON & CO., 102 N. Clark-st.

FOR SALE—MILL, SPRKLD. BLDG., 250,000 sq. ft., 6 sty. and bsmt.; light 3 sides; close to loop; largest bargain in years.
J. J. HARRINGTON & CO., Central 2874-K.

FOR SALE—WILL SACRIFICE FOR $16,000 cash, 3 story and basement brick factory and store bldg. on switch. Address J O 592, Tribune.

FOR SALE—99 YEAR LEASE CHEAP; Clinton-st. near Van Buren; possn. BALDWIN & BROTHER, 1440 S. Dearborn.

FOR SALE—FINE 1 STORY COR. BLDG. ON Belt track; 18,000 ft.; cement flr.; 40,000 ft. of ground; bargain. Central 2874-H.

FOR SALE — NEW 2 STORY AND BSMT. brick bldg., 30,000 ft.; cheap.
J. J. HARRINGTON & CO., Central 2874-K.

FOR SALE—NEW MFG. BLDG., 1 STY. conc. steel; sprinkled; 85,000 sq. ft.; 4 a. station. Address T O 596, Tribune.

FOR SALE—OR EXCHANGE—115,000 SQ. ft.; switch track prop.; Western-av. cor., nr. 35th-st. Pr. $115,000. Address N 290 Tribune.

FOR SALE—NEW 1 STY. WEST SIDE CORner bldg., 70x150; new roof; 3 sides; 2 entrances. HART & WHETSTON, Franklin 1186.

FOR SALE—125 FT., SUPERIOR, NR. WEST. rm; cut sale.
Real Estate Assets Co., 17 N. La Salle-st.

REAL ESTATE—OAK PK., AUSTIN.

FOR SALE—BEAUTIFUL PRESSED BRICK home, 6 rms.; hot water ht.; lot 46x175; price $3,500; small cash payment, balance like rent.
H. O. STONE & CO., 111 W. Washington-st.

FOR SALE—6 ROOM BRICK HOUSE, LOcated ½ blk. from Columbus Pk.; hot water heat, tiled bath, 3 bdrms., gas heat, real fireplace in living room; price $6,500; terms; immediate possession. Owner, 5927 Madison-st.

FOR SALE—3 STORES AND 10 FLATS IN Central Austin. Priced at $12,420; less than 4½ times the rentals.
FRED C. WILLIAMS & CO.,
Telephone Central 4892. 40 N Dearborn-st.

FOR SALE—$14,000. EASY TERMS. 2 FLAT BRICK, 5-6 ROOMS, ON WASHington-Blvd. near Lakamie. Nice large rooms throughout. New roof, tile roof, hot water heat, sleeping porches, outside iced, tile bath, modern plumbing, large lot and wonderful porches. Real bargain. Will not last long. Inspect today.

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$35,000. GOOD TERMS.
6 FLAT BRICK, all large, LIGHT ROOMS throughout entire building, 4 & 5 YARS OLD. Decorations good, FIREPLACES, BOOKCASES, BUFFET, TILE BATH, PEDESTAL, plumbing, outside iced, WITH A $5,500 INSURANCE POLICY. Expense extremely low. This is a wonderful building and is in very good condition, located in OAK PARK JUST SOUTH OF WASHINGTON BOULEVARD. Something exceptional in the way of an investment and a home. INSPECT TODAY.

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CENTRAL AUSTIN 2 FLAT,

between Madison and Washington, 5-6 rooms, 2 heating plants, hardwood trim; REAL VALUE; $1,000 cash; rest $5,000 cash.
TAYLOR & POWERS,
5732 Madison-st. Austin 0342.

HIGH GRADE 4 APT.

WILL EXCH. FOR 2 APT.
Beautiful wire cut brick bldg., 5-5 extra large rms. and 3 B. R., in every detail; H. W. heat. Price only $21,000. Very easy terms. Address S L 435, Tribune.

FOR SALE—AUSTIN-AV. NEAR IRVING, 8 room brick bungalow, modern, 1 year old; all improvements in and paid for; sleeping porch, screened and glazed; must be seen to be appreciated. For particulars call Columbus 7123.

FOR SALE—WRITE FOR FREE COPY "Real Estate News," wkly bulletin of special bargains in Oak Park, Austin, Ridge River Forest homes, apartments, vacant, etc. WHITMORE & BERRY CO., 810 Harrison-st., Oak Park.

FOR SALE—$10,800. CASH $4,000. BUYS 5-6 rm. stone front, br. 2 flat, oak, elec., furn., tile vest. and bath, glazed porches, 2 car, gar., driveway to st. 33 ft. lot; rent $960. with your own flat and flats free. Shown by appt. only. Call Austin 4455.

FOR SALE—AUSTIN 2 FLAT; NEW; NEAR trans.; only $2,000 cash. Sun parlors, paneled dining rm., oak floors; separate h. w. heating plants; fireplaces; wide lot. Phone Oak Park 4036-J.

FOR SALE—DETACHED 2 FLAT SUN PARlors; water heat; 2 room bsmt. flat or doctor's office; 2 car garage; rental value $2,068; choice Austin location; possession. Address T O 271, Tribune.

FOR SALE—FINE 2 FLAT BUILDING, 6 and 7 room apartments; 40 ft. lot; Austin; price $12,500; terms. Address T O 355, Tribune.

FOR SALE—FRAME BUNG., 5 ROOMS; LOT 30x125 ft.; oak floors and trim. Only $6,500. $1,500 cash bal. mo. Austin 0248. 5038 Ohio-av.

FOR SALE—35 FOOT LOT WEST SECTION on north side Wash.-blvd. Can build bung. or flats. E. front. Price $75 per ft. Terms if wanted. Address T O 427, Tribune.

FOR SALE—30 FT. LOT ON CONGRESS NR. 52d. Call owner between 10 and 4. Yards 2365.

FOR SALE—8 RM. RES. GARAGE. NR. L. Lot 50x125. Price $11,500; terms. See VERMASS, 431 S. Laramie.

FOR SALE—2 FLAT BRK.; N. TRANS.; LG. lot; 5 h. plants; garage; snap. Call today. Columbus 6900.

FOR SALE—BEAUTIFUL NEW 7-8 ROOM houses and 6 room bungalow. Call WIEGOLD 1102 S. Lombard-av., Oak Park.

FOR SALE — BRAND NEW 5 AND 6-R flats. Oak. Columbus 5851.

REAL ESTATE—OAK PK., AUSTIN.

W. H. WRIGHT & CO.

OPEN TODAY.

EXCELLENT 7 rm. Oak Pk. HOME in PERFECT CONDITION. 14 window SUN PARLOR. Artistic hall and living room. UNIQUE ROMAN GOLD FIXTURES. Beautiful French paneled dining room. Sanitas walls and linoleum floored kitchen. 4 CHAMBERS (2 are extra size). BEAUTIFUL NEW DECORATIONS. Good closets. HOT WATER HEAT. Grape arbor, fruit and shade trees. Lot 37½x125 ft. Price only $9,300.

WHY PAY RENT?

Ultra-modern SUN PARLOR wire cut BRICK 2 FLAT, near Columbus Pk. English grade entrance. Tile vestibule. Large living rm., FIREPLACE and BOOKCASES. Excellent bath. 3 CHAMBERS on flat. Large open rear porches. Finished janitor's rm. in basement. HOT WATER HEAT. Price ONLY $12,000.

W. H. WRIGHT & CO.

COMFORT and BEAUTY in this REAL HOME in choice Oak Pk. location. Colonial porch and stairway. French doors to VERY LARGE LIVING ROOM with fireplace, UNIQUE CRYSTAL FIXTURES [gold and silver plated]. Artistic ivory paneled dining rm. SCREENED BREAKFAST PORCH. Ultra-modern kitchen. WONDERFUL CHAMBERS, with 2 COMPLETE BATHS, ped. lav., Roman tub. Also EXTRA toilet and lav. 1st floor. Large old trees on BEAUTIFUL 50 ft. lot. Also 2 CAR GARAGE. Price ONLY $13,500.

WHY PAY RENT?

Price $6,750. Terms $1,000 cash, with $35 per mo. plus interest. BUYS good CENTRAL OAK PK. 7 rm. home. Large open PORCH. 3 LARGE CHAMBERS, also small chamber or den on 1st floor. Nice deep lot, with building SUITABLE FOR GARAGE—and think of the price and terms.

W. H. WRIGHT & CO,

LISTEN TO THIS: $12,000 home CUT to $10,500. 7 rm. STUCCO HOME, with large porches. Fireplace and bookcases in living rm. Artistic dining rm., with unique buffet. 4 CHAMBERS (2 are extra size). Tile bath. ALSO SLEEPING PORCH. This is small plenty of trees and shrubs. GARAGE TO MATCH HOUSE, with front driveway. HOT WATER HEAT. Price now $8,950, and requires ONLY $1,500 cash.

WHY PAY RENT?

Price ONLY $6,800—name YOUR OWN TERMS—for this fine 6 rm. home near Jackson-blvd. SCREENED FRONT PORCH. Large living rm. with bookcases. Medium dining rm., 3 CHAMBERS all across front. Also 1 CAR GARAGE, and LOOK AT THE PRICE —$6,800.

W. H. WRIGHT & CO.

ANXIOUS TO SELL. OWNER CUTS PRICE from $14,000 to $11,000 on BEAUTIFUL 8 RM. HOME in block of fine homes on Austin-av. blvd. Large screened porch. Artistic hall, living rm. and library. Handsome dining rm. SPLENDID KITCHEN and BREAKFAST ROOM. "Sanitary" tile walled kitchen. 3 EXTRA SIZE CHAMBERS and FINEST SLEEPING PORCH in Oak Pk. HOT WATER HEAT. Fine condition. 2 CAR GARAGE. Price NOW only $11,000.

WHY PAY RENT?

Central Austin BRICK 4 FLAT, 5-5 and 6-6 rms. Tile vestibule, oak trim. STEAM heat. Pays 22½% gross on equity. Price ONLY $16,500.

W. H. WRIGHT & CO.

Charming little 5 rm. Oak Pk. Dutch COLONIAL HOME, with combination living rm. and SUN PARLOR. Fireplace and bookcases. Mahogany trim. Paneled dining rm. low type buffet. Side wall lights. Plastered basement. Outside icing. 2 VERY LARGE CHAMBERS. Spacious closets. Tile bath. ped. lav. Roman tub. CORNER LOT. Price ONLY $7,250.

5613 W. Lake-st. Austin 0683.
836 S. Oak Pk.-av. Oak Pk. 5755.

W. H. WRIGHT & CO.

YOU CAN'T BEAT THESE EXCEPTIONAL BARGAINS.

CENTRAL AUSTIN 2 FLAT, $11,500.
Mod. 6-6 rm. brick bldg.; private sun porches; INDIVIDUAL HOT WATER PLANTS; 2 car garage; lot 34x125; nr. C. & N. W. R. R. and L transp. Terms. Inspect today.

DUNNE SHODIN & CO.
7 RM. AUSTIN HOME, ONLY $7,500.
A very high grade home of residence; extra large bedrms., fine big plant; lot 47½x135. LOCKWOOD-AV., nr. L and C. & N. W. R. R. Terms. A great sacrifice.

DUNNE SHODIN & CO.
5 RM. AUSTIN COTTAGE, ONLY $3,600.
Located on Adams-st., nr. best of transp.; home in fine cond.; 2 bedrms.; furnace htd., elec. screened porch; garage; $1,850 cash required, balance easy payments.

DUNNE, SHODIN & CO.,
5901 W. Chicago-av. Phone Austin 0978.
4803 W. Chicago-av. Phone Austin 0540.

FORD, BELLOCK & CO.,

58 Madison-st., Oak Park.
$7,250. Terms $1,000 cash, buys new brick bungalow near Met. L; large open porch; extra large living rm.; firepl. and bookcases; paneled dining rm.; 2 bedrms. and sleeping porch.
OPEN SUNDAY.
Oak Park 8 room frame residence, choice location, north of Washington-blvd.; 4 chambers; big lot; garage; $9,300.
OPEN SUNDAY.
$11,500 buys 2 new 5 and 6 rms.; porches; h. w. heat; 30 ft. lot.
OPEN SUNDAY.
Unusual value in new six rm. stucco home near Jackson-blvd.; hot water heat; private front porch and sleeping porch; every convenience. Price $8,950. Terms.

FORD, BELLOCK & CO.,

58 Madison-st. Oak Park.

OPEN TODAY.

Business reason forces owner to sacrifice almost new elas. st., sun par. rm., large living rm., sun par., din. rm. and kitchen on 1st and two extra large bedrms. with 2 closets each on 2d. Only $7,750; cash, $1,500. $1,150 will cash 3 more. Will give 5 years. Or new sun parlor brick 2 flat; 2 heat, pits.; 5-5 large rms.; 2d flat rented for $47.50. Price only $10,500.

A very fine home and "neat as a pin." Best location of Oak Pk., near Jackson-blvd. Stucco; 3 large rms. and rec. hall on 1st and 4 excellent bedrms. on 2d. Only $15,500. Garage. H. w. heat. You will not be disappointed in this one. Price $12,000; only $5,500 down.

Franck-Martinek & Co.,

916 S. Elmwood-av. Ph. Oak Park 136

JUST FINISHED.

5 rm. brick bungalow, elec. light, oak and white enamel finish, paneled dining room wall, cemented basement, with laundry tubs, in our Oak Park-blvd. addition, close to schools and churches. Exceptionally good trans. Price $6,500; terms for this week only, $500 cash, $50 monthly.

Take Douglas Pk. branch Metropolitan L. get off at Austin-av. (60th-av.), where our auto will take you direct to the property.

Be sure to see this bungalow.

W. G. McINTOSH & CO.,

138 N. La Salle. Franklin 2354.

FOR SALE—$1,000 CASH, BAL. MONTHLY, will buy beautiful 7 rm. brick house in North Austin; h. w. heat, extra lavatory, linen closet, metal weather strips, 2 car garage. Must be seen to get details. Price $12,000.

$2,000 cash, bal. monthly, for 2 flat brick bldg. in heart of Austin; 5 and 6 rms.; 2 heating plants; lot 30x200 ft. Price $12,500. Large first mtge. can remain.
GEORGE E. CROKER & CO.,
345 N. Central-av. Austin 0915.
Open Sundays, Austin 0330.

FORCED SALE PRICE.

Financial conditions force me to sell quick my beautiful 7 rm. bungalow, hot water ht., hardwood finish throughout, on 33 1-3 ft. lot in Austin. If you have $1,000 cash you can save $2,000 on what it will cost you to reproduce this today. Call for Mr. Kennedy for appointment. Room 1821 Conway Bldg. Tel. Main 3121.

A BIG SNAP.

Modern 5 rm. hot water ht. bungalow, Austin; double garage; can be bought NOW for $7,500; owner left city; only $2,000 cash required. C. H. HANSON & SON, 5959 Chicago-av.

FOR SALE—FINE OAK PARK BRICK 12 flat, 5 yr. old; rented at $9,800 year; exp. $2,500; price $50,000, less than 5½ times the rental; title roof.

REAL ESTATE—SUBURBAN—NORTH.

SPECIAL—MUST SELL.

6 room frame, on fine corner; h. w. heat and lt.; floors and trim; $10,000; terms. Build to Order by May 1st.

Home, 5 room stucco, hardwood floors and trim ..... $5,500.
6 rooms and bath. Dutch colonial, siding ..... $8,000.
Bungalow, 5 rooms and bath, stucco, new ..... $5,000.

NORTH SHORE CONSTRUCTION & REAL ESTATE IMPROVEMENT CO.,
1215 Washington-av., Wilmette.
Ph. Wilmette 225.

FOR SALE—GLENCOE—
New Colonial brick, nearly completed; 4 bedrooms, 2 tiled baths, large living room; tiled sun parlor and breakfast room; garage attached; wooded lot. S. W. frontage. Low price for $25,000.
New frame Colonial, 7 rooms; h. w. heat; 2 baths; heated sun parlor and sleeping porch; garage attached; large lot; $22,500.
Neat 7 room frame, new; old; with sun and sleeping porches; garage and driveway; lot 50x200; centrally located; $8,750. Other bargains.
SCUIRE & ORR, 69 W. Washington-st.
Glencoe Office, opp. C. & N. W. depot.

WINNETKA,
HUBBARD WOODS.

Limited number of choice home sites in Winnetka Heights subdivision; over half sold; wooded land; beautiful homes now erected; permanent restrictions guarantee high grade, select neighborhood. The right location for quick profitable investment; bargain prices; cash or terms. BUY NOW before prices advance further.
McGUIRE & CO., Exclusive Agents,
69 W Washington-st.
Winnetka office, 541 Lincoln, near Elm.

COME TO GLENCOE

FOR YOUR HOME AND GET A REAL BUY.
6 room, fur. heat, fine 50x180 lot $7,000
6 R. bungalow, dandy, 50x200 lot.... 7,250
6 R. bungalow type, 50x150 lot..... 5,000
Single bungalow, 50x150 lot..... 9,000
6 R. frame, fur. heat, fine lot..... 12,000
6 R. liv. and sun porch, 60x200 lot. 13,500
6 R. Colonial, new, fine lot, 65x200 15,500
8 R. new brk., fine home, w. ht., firepl. 18,000
8 R. stucco, near lake, fine lot 25,000
Buy your home in Glencoe and see Ofc.
PAUL SCHROEDER & CO., Ph. Glencoe 151.

FOR SALE.

6 rm. house, E. Side, 3 bedrms., int. refinished and redec., hardwood floors, new chr. gas, pose. at once; $2,500 cash; pr. $8,000.
Brick 2 flat, 827 Mulford-st., 5 rms. ea., sun par. and rear porch, stm. heat; $10,200.
10 rm. house in university dist., 6 bedrms., 2 baths; h. w.; garage; lot 50x210; $21,000.

SMART & GOLEE,
1580 Sherman-av., Evanston.
Direct Chicago Wire. Rogers Park 272.

WINNETKA.

Surprising value offered in modern 8 room stucco, 2 baths, sun and sleeping porch, garage, all heated; good East Side location, $23,000.

VACANT.

Two fine lots northeast Winnetka; new offerings, $75 and $85 per foot; one 2-acre piece. Hubbard Woods, and 100 foot corner, Indian Hill, good values. PALMER & WISDOM, Winnetka, Phone 83.

BUILDERS, NOTICE.

We are offering the best apartment corner in Evanston. 150x150 feet, near both steam and elevated trains. If you are going to build and can't afford to pay for it, investigate opportunity; 5, 7 and 6 room flats next door rent for $125-$150-$175 per month, respectively. This property is centrally located at North Shore and Evanston 6400.
(R.H.) BAIRD & WARNER,
29 S. La Salle-st. Central 8300.

SPECIAL BARGAIN

EVANSTON SHERIDAN-RD. CORNER, 105 FEET. FOR HIGH CLASS RESIDENCE. FOR SALE AT SACRIFICE.
A GOOD BUY FOR SPECULATORS.
NELSON BROTHERS,
1775 HOWARD-ST.
ROGERS PARK 8280. EVANSTON 6642.

EVANSTON HOME.
MAY 'ST DELIVERY.

A few high grade homes from $5,000 to $10,000, all modern and detached; all types; exclusive district of Evanston; $1,500 to $2,000 down, balance $50 to $100 a month.
May 1st Is Very Close.
Address O H 329, Tribune.

LAKE BLUFF HOME.

Modern 8 room Stucco House, sun parlor, sleeping porch, h. w. heat; lot 75x125; exclusive surroundings, 2 blocks from lake; priced for quick sale. Price $
STONE & CO., Excl. Agts.,
Wilcox-av. at Broadway. Edge. 1700.

WINNETKA EAST.

An inspection will convince you that this 7 room colonial home is a real sacrifice. Built of select materials, lake and suburban. Large wooded lot. 2 baths and lav.; tiled sun porch, 15x24; 2 car gar., heated; Frigidaire, Kohler plant. Address P 329, Tribune. PALMER & WISDOM, Excl. Agts. Winnetka, Ph. 83.

FOR SALE—WILMETTE, SUBSTANTIAL, 7 r. home, choice N. E. location, large liv. rm., 50 ft. cor., bargain, $12,000.
Modern 8 stucco, 2 baths, tile bath, h. w. heat, garage, corner, 50x190, reduced to $15,500.
Many other desirable homes at right prices.
WILMETTE REALTY CO.,
Opposite L terminal. Ph. Wilmette 68.

TODAY'S BEST BARGAIN.

Beautiful Evanston home on 50 ft. lot, wonderfully well built, 6 rms. and modern in every respect; very individual; $1,800 down, balance $80 a month, including interest. Your investigation will prove this is an opportunity not likely to come again. Address P 63, Tribune.

A COZY HOME.

In Wilmette, 4 blocks from steam and electric roads; a beautiful bungalow; 6 rooms; large living room and dining room; 3 large bedrooms; hot water heating; bath; recessed brick all around; only $7,400; small down payment, balance easy terms. Address P 346 Tribune.

CHOICE NORTH SHORE EVANSTON HOME SITES.

2 blocks from lake, 2 blocks from transportation, 2 blocks from stores and churches. Phone today Evanston 7576 or Evanston 938, or address P 123, Tribune.

WINNETKA ACRES.

HIGH WOODED TRACTS, 1 TO 4 ACRES; PRIVATE ROADS; improvements all in; finest and lowest priced high grade residential vacant; only a few sites left.
FREDERICK B. THOMAS, 10 S. La Salle.

DON'T LET THE LANDLORD BREAK YOU UP.

Let your monthly rent buy your own home. For full information regarding location, etc., address P 13, Tribune.

EVANSTON RESIDENCE.

East Side, near the lake; beautiful 7 room home, nearly new, electric desirined; price $17,500; never offered before. For particulars apply W. A. PRIDMORE [Mrs. Forth], 139 N. Clark-st. Central 1212.

FOR SALE—7 R. FRAME, 3 PORCHES, 2 fireplaces, gar., deep lot..... $12,500
Cozy 5 r. stucco, wooded lot..... $8,000
Semi-bungalow, 7 r. frame, garage, 2 lots; h. w. ht., fine location; lot 110x150. $25,000
Nice Ring, 600 Central, Wilmette. Phone 215.

FOR SALE—BEAUTIFUL WOODED COR. LOT, 80x180. in North Evanston. Lincoln-wood section; restricted; unexcelled for perpetual park; near school, R. R. station, car line; all improvements, one street paved. Address N 68, Tribune.

FOR SALE—NEW 7 ROOM HOME IN ELMWOOD. 1328 Greenwood, b. r.; both new, stucco, sl. and sun pchs., baths, show's, h. w. heat, inst. gas, all mod. conv. Apply your broker or J. M. BROWN, 705 11th-st. Wilmette 117.

FOR SALE—NEW BUNGALOW, WILMETTE. 5 rms., oak floors and woodwork, tile bath with built in tub, electric lights; 2 blocks from station; $9,500; $1,500 down, bal. like rent. Address T O 267, Tribune.

FOR SALE—EAST SIDE, WILMETTE, UNusually spacious home well built 11 rm. brick home, 4 inclosed porches, 3 tile baths, extra lavatories, fireplaces, French doors, artistic interior decorations, double garage, 100 ft. corner lot. Phone

FOR SALE—ELEGANT 8 ROOM STUCCO home, 2 baths, hot water heat; excellent transportation; heated garage, on Broadway, Wilmette; price $18,000. Address owner, 9 246, Tribune.

EVANSTON VACANT LOTS.

on best streets and avenues; prices low; buy now. W. A. PRIDMORE, 139 N. Clark-st. Cent. 1212.

GLENCOE.

Ideal home, 9 rooms, 3 baths, 2 sun parlors; near semi-private bathing beach; attractive price. Address P 379, Tribune.

FOR SALE—NEW COLONIAL, 1000 MAPLE, (owner at 910); $13,000; $1,000 down, $75 mo. and int. Phone Ev. 1534.

REAL ESTATE—SUBURBAN—N. W.

FOR SALE—NEW 5 ROOM HOUSE, LOT 30x183 ft., train and surf. trans.; $3,750; terms $750 cash, $30 per month, int. Pk. Ridge Grove 35-M, between 8-12 a. m. Sun. 2 to 5 p. m. we days. Mr. Cook.
FOR SALE—OWN YOUR HOME; BUY A LOT in beautiful Northwest suburb, 25 minutes from loop, 2 blocks from station; will build on terms same as rent. Address O 381, Tribune.
FOR SALE—ARLINGTON HEIGHTS—MODern bungalow, garage to match; all kinds of shrubs, and flowers; cor. lot, 150x180; may consider exch. for 2 flat. Address P 87, Tribune.
FOR SALE—BY OWNER—6 R. HSE., FURN. or unfurn.; ft. from 11th. & A.T.R.R.-sts.; Mt. Prospect. Call 9am.-2p. R. Center-st. or write CAMERON.
FOR SALE—CHOICE LOCATION PARK RIDGE, 175 ft. $50, or $7,000 cash for both lots. Will build to suit when lot is paid for. Address J S 114, Tribune.
FOR SALE—NEW, MODERN 5 ROOM BUNGALOW; tile bath; lot 50x125; reasonable. Ph. Park Ridge 3293.
FOR SALE—IN PARK RIDGE, 7 ROOM MODern stucco home, 2 blocks from the depot; price $8,750. Phone Park Ridge 1858.
FOR SALE—PARK RIDGE, COR. LOT, King and Ruby-sts.; $110 this week; terms can be arranged. Ph. Edge. 4901.
FOR SALE—BEST RESIDENCE SECTION Park Ridge, lot 50x150, close to station; very reasonable. Address O 193, Tribune.

REAL ESTATE—SUBURBAN—N. W.

HOMESEEKERS, INVESTORS, BUILDERS.

I have subdivided the finest and most desirably located tract in the heart of the most exclusive residential section of beautiful

PARK RIDGE

and will immediately offer to those who are looking for a choice, highly restricted home site or investment, large lots, 60x160 ft., at unusually low prices of $395 to $600, and will sell on very easy terms to responsible parties. There is no other property in Park Ridge for sale at anywhere near these prices, and adjoining property is now being offered at nearly three times my prices. Each lot has a $40 ft. building line $4,000 restriction, and is one of the very few places around Chicago where you can absolutely protected in the future against any undesirable class.
To those who are not familiar with Park Ridge let me say that it is a completed and restricted community of artistic homes and fine improvements situated on the very edge of Chicago, in the direct path of the city's present growth, and is reached by 60 trains daily on the Chicago & Northwestern, only 29 minutes from the loop, and a monthly transportation fare of less than 12c.
In convenience, beauty, healthfulness, social life and everything that makes a home most attractive, this property presents a combination of city and country advantages that cannot be surpassed.
To those who are interested in building I have a building financing plan that is unsurpassed. I can afford to build at an extremely small profit and have over 100 choice sites to select from.
You could want no better, more attractive, more convenient location for a real home than I have to offer, and the sooner you could hardly find a more desirable investment.
The time to buy to the best advantage is now. Write today for plan and full particulars. Address S N 273, Tribune.

AVOID SPRING RUSH.

See PARK RIDGE—"THE SUBURB" of suburbs—13 miles on C. & N. W. on the Ridge; highest point in county as near Chicago; excellent stores, schools, and churches; beautifully shaded; paved streets.
Large, beautiful lot, room, h. w. heated, stucco on tile home; living room, 13x28 ft.; 4 bedrooms; two fireplaces; sleeping porch and sun parlor; tile bath; front on hill; 2 blks. to station; $13,000. $3,000 cash.
A real home—5 large bedrooms and large sleeping porch; built-in icebox, wonderful pantry; floored attic; modern conveniences; heated; large living room and entertaineous buffet; perfect hardwood floors throughout; fireplace; 4 blks. from corner, 54x140 ft.; fruit, shade, shrubbery; drive paved and paid for; $8,500; $2,500 cash.
5 room pressed brick bungalow; fireplace in best residence location; chicken house; lot 50x173 ft.; $8,250; $2,000 cash.
Bungalow—6 rooms, h. w. heat, 3 good bedrooms, newly decorated; large, pleasant living room; shades; many improvements in and paid for; $7,000; terms.
7 room stucco on tile home; h. w. heat; oak trim and floors; large living room; one bedroom on first floor; 3 pleasant bedrooms and bath upstairs; lot 50x171 ft.; fruit, shade, shrubbery; 3 blocks to station; st. paved; $9,500; one-third cash.
Will built to suit in any beautiful highly restricted "Ridge subdivision" on terms.
Choice residence lots on improved street, $15 per foot and up.
ACRES—10 acres, high, rich, black loam; 1 mile to station on state road; $600 per acre. Will divide.
WRITE FOR BOOKLET AND MAP OF PARK RIDGE.
Closed Thursdays—Open Sundays.
27 minutes, C. & N. W.—52 trains daily.
FRED I. GILLICK.
Phone Park Ridge 1572.

DOWN PAYMENTS
OF FROM
$1,000 TO $1,500
AND MAXIMUM MONTHLY PAYMENTS (INCLUDING INTEREST) OF FROM $50 TO $75 WILL PURCHASE A 6 or 8 room bungalow or a beautiful Dutch Colonial home. These homes will be ready for occupancy within 30 days and be honestly constructed. French doors, large fireplace, built-ins, and bookcases, tile bath, modern plumbing, and heating. Immediate action is necessary if you are interested. For full particulars address N Y 561, Tribune.

BEAUTIFUL
2 STORY
RESIDENCE

Located in best section of Park Ridge, 3 blocks to N. W. station, close to school, store, etc.; price $7,500; terms of $70 a month, including interest, will buy it and small down payment to suit. This home is modern throughout; will be ready in 60 days. For further particulars address N Y 560, Tribune.

50 FOOT LOT, $550.

Sewer and water in and paid for.
Is located in the largest and fastest growing suburb on Chicago and Northwestern; 51 trains a day; 33 minutes to loop; 13c fare. Near new high school and station. This lot is in a built-up neighborhood; must sacrifice for quick sale at $550. Can arrange very easy terms. Address S N 272, Tribune.

THE GARDEN SPOT.

ON THE NORTHWESTERN—PARK RIDGE FOR HEALTH AND HAPPINESS.
Within a year we will build you a home of your own design on our large lots as soon as paid for. Balance like rent. Investigate. We can show you what we have done and we will do the same for you. Address T P 65, Tribune.

YOUR LAST CHANCE

To own your own 5 or 6 room residence or Dutch Colonial, built to your own ideas, in Park Ridge, as close as 1½ blocks to N. W. Depot, at very lowest prices and terms. 50 ft. lots. Occupancy in 60 days or May 1st. This is a bona fide offer and is positively limited, so act quick. Address N A 352, Tribune.

EDISON PARK.

Up to date 6 rm. Stucco Bung., oak firs. and trim; splendid cement basement, h. w. heat; finished attic; all assmts. paid; shades, garage, fine lawn and shade; lot 50x147; 4 blks. station; real bargain at $7,500; $2,000 down, bal. like rent.
LIDENBERGER & SCOTT, Newcastle 0028.
FOR SALE—BARGAIN—100 FT. VAC. NORwood Pk., suitable bungalows. WM. H. MULHOLAND & CO., 39 N. La Salle-st.

REAL ESTATE—SUBURBAN—WEST.

BEAUTIFUL CORNER,
76X150 FT.

*In one of the fastest growing suburbs on Aurora & Elgin Electric line. Cars every half hour. Fare less than 12c. This beautiful corner is less than two blocks from station; sewer, sidewalks, and paved street on both sides is in; will sacrifice for quick sale at $850. Can arrange easy terms. Address T P 482, Tribune.

FOR SALE—5 R. NEW BUNG., LGE. LIV. ing rm., oak firs., gas, elec., bath, fur. ht., cem. basmt., ldry. tubs, lge. porch and lot; nr. Chi. Loop. 6 cent fare. 12 cent ride. Only $5,000, about $1,000 cash, bal. like rent. Call Mrs. Ellis, Brookfield 1913.
FOR SALE—BEAUTIFUL HOME, 7 RMS. and large sun parlor, stucco on hollow tile; hot water heat; large fireplace, garage; lot 100x300; big full bearing apple and pear trees; biggest bargain on the W. S. for $9,000; $2,000 cash. Owner, 5541 Lake, Cicero. Call Wabash 5330.
FOR SALE—BLACK RESIDENCE LOTS ON Chicago electric R. R., St. Charles; ideal location for bungalows to sell or rent; improvmts. in; terms; will sell on sale; cash or terms. Owner leaving in few days. Address P 187, Tribune.
FOR SALE—LA GRANGE, CHARMING 7 RM. brick house, 2 yrs. old; fine sun porch; elegant kitchen; 1½ tiled baths; h. w. heat; many exclusive features; fine location; attractive price and terms. Address S M 108, Tribune.

4 RM. HOUSE, $1,850.

$500 cash, bal. as low as $12 mo.; 50 ft. lot, on C. B. & Q., nr. sta., school, churches; move in in 30 days or May 1st if you prefer. Address J L 561, Tribune.

63X297 FT.

At Hinsdale, Chicago's finest suburb, 30 trains daily on C. B. & Q.; price only $60 cash, $10 monthly. Address S N 56, Tribune.
FOR SALE—BEAUTIFUL BRICK RESIdence, 6 rm., oak h. w. ht., firepl., built-in buffet, tiled bath, ldry., garage, trees and shrubs; lg. cor. lot.; good loc.; fine; $3,500 cash and terms. Address L. O. Box 1, Station A, Lombard. Phone 20.
FOR SALE—ELMHURST LOTS AT A REAS. price, or might take 2d mortgage or make a trade.
ARM LEVY & BROTHER, 140 S. Dearborn.
FOR SALE—7 RM. HSE. 4 LGE. BEDRMS., h. w. ht., ldry. tubs, bdwd. fin., fine loc., a bargain for quick sale; cash and terms. Phone 1234-J Hinsdale.
FOR SALE—FOR ONLY $5,200, IN BROOKfield mod. 5 r. kellastone bung., new; immed. possess.; handy to C. B. & Q. and elec. car line. Phone Brookfield 1384.
FOR SALE—LA GRANGE, COZY 5 ROOM bungalow, thoroughly modern; 75 ft. lot with shrubbery; near depot. Call at 11 S. 7th-av., or phone Monroe 3072.
FOR SALE—NORTH SIDE, MOD., 7 RMS., 100 FT. lot, garage, poultry house; nr. sta.; $6,000; $1,000 or more cash. V. FREDENHAGEN, Downers Grove, Agent.
FOR SALE—ROOM MODERN FRAME house in very desirable location, at a reasonable price; cash preferred; owner, 612 S. 5th-av., La Grange, Ill. Tel. 1343 La G.
FOR SALE—5 ROOM GLEN ELLYN, ILL., home; h. w. heat, oak floors, cor. lot, 2 car garage; depot 1 block; price $10,500; terms. Possession at once. H. F. Blue, 487 Duane, Glen Ellyn.
FOR SALE—LA GRANGE, 43 A. 7 RM. house, mod., 1 barn, mod. outbldgs., orchard, shade. GETHNER, 2152 Walton-st. Gr. 0775, owner, Ho. 0522.
FOR SALE—CHOICE LOCATION PARK Ridge, 175 ft. $50, or $7,000 cash for both lots. Will build to suit when lot is paid for. Address J S 114, Tribune.
FOR SALE—NEW, MODERN 5 ROOM BUNgalow; tile bath; lot 50x125; reasonable. Ph. Park Ridge 3293.
FOR SALE—IN PARK RIDGE, 7 ROOM MODern stucco home, 2 blocks from the depot; price $8,750. Phone Park Ridge 1858.
FOR SALE—PARK RIDGE, COR. LOT, King and Ruby-sts.; $110 this week; terms can be arranged. Ph. Edge. 4901.
FOR SALE—BEST RESIDENCE SECTION Park Ridge, lot 50x150, close to station; very reasonable. Address O 193, Tribune.

REAL ESTATE—SUBURBAN—WEST.

RIVERSIDE SPECIALS

6 RMS. CALIFORNIA TYPE HOME, massive FIREPLACE, oak firs., H. W. HEAT, lot 100x170, south front, close to trans.; $6,000.
8 RM. HOME, facing park; BEST LOCATION IN TOWN. 4 bedrms., oak firs.; 70 ft. lot. GARAGE, $7,500.
6 RM. BUNGALOW, Stucco on tile, oak floors and trim, living rm., 20x14, tile bath; SLEEPING PORCH, Humphrey water heater; $9,000.
7 RM. STUCCO BUNGALOW, large living rm. with FIREPLACE, 3 BEDRMS., TILE BATH, H. W. heat; SPECIAL BUILT-IN FEATURES; $10,500.
6 RM. HOME, nr. station, 3 car Garage, $6,500.

THE CARROLL L. BRAGG ORGANIZATION,
Office No. of Station. Ph. Riverside 404.

HOMESITES.

La Grange is a beautiful suburb for a home. And we will build a home to suit you with all modern conveniences, on a large lot, with plenty of room for the children to play. We have a generous selection of plans and designs from which you can choose in building your home. The size and number of rooms, including sun parlor and clothes closets, will be made just as you desire. Convenient to churches, schools, theaters, and shopping district. 20 min. city; and a monthly transportation fare of less than 12c.
In convenience, beauty, healthfulness, social life and everything that makes a home most attractive, this property presents a combination of city and country advantages that cannot be surpassed.
To those who are interested in building I have a building financing plan that is unsurpassed. I can afford to build at an extremely small profit and have over 100 choice sites to select from.
You could want no better, more attractive, more convenient location for a real home than I have to offer, and the sooner you could hardly find a more desirable investment.
The time to buy to the best advantage is now. Write today for plan and full particulars. Address S N 272, Tribune.

THE GARDEN SPOT.

ON THE NORTHWESTERN—PARK RIDGE FOR HEALTH AND HAPPINESS.
Within a year we will build you a home of your own design on our large lots as soon as paid for. Balance like rent. Investigate. We can show you what we have done and we will do the same for you. Address T P 65, Tribune.

YOUR LAST CHANCE

To own your own 5 or 6 room residence or Dutch Colonial, built to your own ideas, in Park Ridge, as close as 1½ blocks to N. W. Depot, at very lowest prices and terms. 50 ft. lots. Occupancy in 60 days or May 1st. This is a bona fide offer and is positively limited, so act quick. Address N A 352, Tribune.

FOR SALE—WESTERN SPRINGS—
You will never see opportunity like this again; 7 room modern house, barwood fl., gas, elec., water, sewer, 2 blks. to depot; 35 trains per day to loop; 11c fare; lot 100x142; garage; chicken house; elect. in each; 2 full bearing fruit trees; will throw in 35 blooded S. C. white leghorn chickens and all equip.; must sell and give possession right away; price below cost to me, $6,500; no reasonable terms refused. R. C. Potter & Co., Riverside 384. Office nr. drug store.

A SUBURBAN HOME WITH A FIREPLACE.

In Elmhurst, 3 blocks stores and churches and C. & N. W. R. R. depot at 12c fare. This is a beautiful home for some good family. Price $4,850. Small down payment, $40 month, including interest. Address S L 178, Tribune.
FOR SALE—BARGAIN FOR QUICK SALE, by owner, 7 room "pebble-dash" bungalow; strictly modern; 1 acre ground; oak trim, elec., gas, double plumbing, furnace, large attic and basement, cement walks, double chicken house; 30 bearing fruit trees; small income, including furnished room; 5c fare; station; 40 mins. to loop; $7,800; $1,000 cash, $50 a month. Address P 332, Tribune.

BERWYN BARGAIN LOT,

40x125, near new State highway, Ogden-av.; no paving assessments; owner will sacrifice, $500.

CHESTER H. BRAGG,
6800 Windsor-av., Berwyn.
Phone Berwyn 525.

60X200 FT.

Covered with large trees. Located in good town 40 minutes from loop on Burlington R. R. Train stops daily. A wonderful place to build a suburban home. Nature's beauty spot. No other like it. Price $700. Terms $100 cash, $10 monthly. A rare bargain. Address N B 341, Tribune.

FOR SALE—
SUBURBAN ESTATE.
3½ acres, near center of WHEATON; beautiful elms and pines, orchard, homey 9 rm. house, gardener's cottage, garage; only $30,000. LAND ALONG NORTH SHORE EXclusive. For appointment, CHASE, STECK CO., 36 S. State. Phone Hand. 3778 or Wheaton 394.

VILLA PARK.

Immed. poss., new, mod. 6 rm. Bungalow, 3 blks. schools, stores, station; lge. living rm., fireplace and built-ins, dining rm., sun parlor, fir. attic; children's playrm., all improvements in; lot 50x150; bargain, $7,500; terms, $1,000 down, bal. to suit. Address T O 238, Tribune.

Your Lease Expires May 1.
Get Your Home Now.

New, up to date Bungalow, mission oak finish, on large shady lot; 5c from loop on C. & N. W.; price $4,000; $1,000 down, balance like rent. Address Owner, Hinsdale, Box 154.

DOWNERS GROVE.

Cottage, 2 ac.; elec., gas..... $2,800
House, modern, 5 rms..... 6,000
House, modern, 5 rms..... 7,500
Modern cottage, 2 acres..... 4,000
Easy terms. V. FREDENHAGEN.
22 S. Main-st. Tel. 351.

$6,500.

7 Room House, Fine Location, South Side. Terms.

BRAGG & NORDIN
Ph. La Grange 177. 6 Burlington-av.

CLOSING OUT.

Must sell a few scattered lots owned by an estate in Berwyn, 3 blks. from depot, in built up section; 30, 37½ and 50 ft.; easy terms to resp. parties; dandy home locations; imps. in. Address S L 122, Tribune.

WOODED ½ ACRES.

3 blks. station A. E. C. Ry., facing St. Charles-rd.; improvements in; fine place for home; garden, chickens, or invest; $150 down, bal. $15 month. Address T O 239, Tribune.
FOR SALE—IN ELMHURST, 4 R. COTtage, $4,400; 9 r. residence, $8,500; 3 r. bungalow, $3,500; 5 r. bungalow, new, $6,300; 6 r. new bungalow, $8,800; h. w. heat; 7 r. bungalow, on lot 150x164, large henhouse, etc., $6,200. L. HOLLE, 114 W. Park-av., Elmhurst, Ill.

HOME SITE,

50X141; $285.
$75 cash, bal. $6 per mo.; if you can pay cash we'll help you build; 30 min. from loop on C. & G. W. low fare. Address J L 560, Tribune.
FOR SALE—BEAUT. HOME, GLEN ELLYN, 10 rms., h. w. ht., lge. brilliard rm., tile bath with sunken tub, brkft. nook, lge. garage, lot 180x300 with lge. trees, shrubs, gardens, etc.; a real home. Address T P 360, Tribune.
FOR SALE—EXCEL. 6 RM. AND BATH stucco home, h. w. ht., gas, elec., lot 50x175 ft.; about ½ block from depot; a bargain; snap you ever looked at; $6,800; about $1,000 cash, bal. $50 mo., includ. int. Phone Glen Ellyn 328M.

Congress Pk. Bungalow.

Brick, 4 rooms and bath; steam plant; garage; near depot; $3,850; $1,650 cash; payments $40 a month. Mortgagee, 328 S. Wabash-av.

FOR SALE—NEW CENTRAL RIVER FORest home, choice location, near transportation; complete in every detail; 2 car garage, with driver. Open for inspection, 314 Franklin-av. Owner, River Forest 2970.
FOR SALE—MAYWOOD, CHOICE BUSINESS property; lot 43x125; building 24x70; store, 5 and flat, all modern; 2 blks. Madison-av., near Madison-st.; price $13,000. Apply 1601 S. 8th-av. Tel. Maywood 2559-M.
FOR SALE—RIVERSIDE, 7 R. NEW DUTCH colonial, stucco, hot water heat, 50 ft. lot, tile bath; a bargain at $8,500.
R. C. POTTER & CO., Riverside.
Tel. 384. Office near drug store.
FOR SALE—914 S. LOMBARD-AV. AND 1st Harrison, 6 room elastic stucco on lath, just completed, 12x18 living room, sun parlor, fireplace, tile bath; $8,500; $2,000 down; owner.
FOR SALE—WELL CONSTRUCTED 7 RM. frame hse., oak firs. and fin.; closets, bath, porch, ldry. tubs, cem. bsmt., h. w. ht., elec., gas; 3rd. sts.; 2 blks. city. Call Mrs. Ingram, Brookfield 1260W.
FOR SALE—BEAUTIFUL 9 ROOM REMODeled frame house, 100 ft. corner lot, garage; invest in new and fast growing suburb; good location; $12,000; terms. G. MADSEN, 333 N. Ashland, La Grange, Ill.
FOR SALE—GLEN ELLYN, WHEATON and Downers farms. Can locate you well on any. Don't exhaust yourself looking. Come direct; see real article; $3,500 to $100,000. Westrom, 110 E. Front-st., Wheaton. Ph. Wh. or Whit. J.
FOR SALE—MODERN HOME IN WHITING; heat; poss. at once; near Aurora-Elgin R. R., Elmhurst, Ill. A. A. Timke, 551 S. York-st.
FOR SALE—NEW BUNGALOW, AT GENeva; will sell on good terms beautiful 5 room home; 4 blocks from depot; large lot. M. LENNARTZ, St. Charles, Ill.
FOR SALE—2 STORY NEW STUCCO 7 RM. house, center hall, fireplace, large clothes closets, rooms; ideal location, large trees; owner leaving city. Ph. Berwyn 2494-J.
FOR SALE—LEAVING TOWN AND MUST sell my West Suburban modern seven rm. bungalow. CHAS. H. GLADER, 11 S. La Salle. Randolph 2270.
FOR SALE—TWENTY SUBURBAN LOTS AT less than half price; over 100 houses under construction now. CHAS. H. GLADER, 11 S. La Salle-st. Randolph 2270.
FOR SALE—NEW BRICK HOUSE, 11 RMS., sun parlor and sleeping porches; large grounds, in finest suburb along the B. & O. R. R. Address P 331, Tribune.
FOR SALE—$1,000 DOWN, BALANCE LIKE rent, takes my beautiful new bungalow. Inquire 401 S. 9th-av., Maywood.
FOR SALE—WHEATON AND OTHER SUBurban homes and farms.
GEO. C. NEWBURY & CO., 8 S. Dearborn-st.
FOR SALE — LOTS IN BERWYN, 50X122; $400 each. C. L. OSGOOD, 1057 Rand-McNally Bldg.

REAL ESTATE—WINTER RESORTS.

FOR SALE—CHOICE RESIDENCE LOTS AT Miami, Fla., on Bay Shore road, $400 to $800, 10% down, balance easy terms. Fastest growing city in U. S. Ratings Moody's 95. Write J. RAVLIN, 4319 Van Buren-st.
FOR SALE—$850 TAKES HOUSE, 3 AC. orange and fruit trees; good fishing and hunting. H. Rice, Fairbourne, R. F. D., Ala., or J. Olson, 1205 N. Oakley-blvd.

REAL ESTATE—ACRE PROPERTY.

FOR SALE—
WONDERFUL INVESTMENT.
In 10 acres on 79th-st. Price $4,775. Pay as $450 cash, balance at $75 per month. This will make 80 desirable lots some day, and should be the safest kind of insurance for your financial independence in your old age, or a good opportunity for immediate speculation. Address N Y 01, Tribune.

FOR SALE—100 ACRES, 11 MILES FROM the loop and inside the city limits; fronting three-quarters of a mile on one of Chicago's most prominent streets with car line right up to the property; also R. R. depot on ground; ripe for immediate subdividing or industrial site. PRICE ONLY $1,500 PER ACRE. Address N X 109, Tribune.

FOR SALE—10 AC. TRACT, WEST. cor. two main sts., 1,270 ft. on, frontage; only $1,000 per ac., for quick sale. FARWELL, 1088 Eim. Winnetka 490.
WHITESIDE & WENTWORTH, 8 S. Dearborn.

FOR SALE OR EXCH.—3,000 ACRES, NR. Mobile, Ala., and U. S. Govt holdings; wonderful possibilities in iron ore, oil; large town, water frontage and colonization purposes. Address T S 404, Tribune.

FOR SALE—5 ACRES CRAWFORD-AV. AND 103rd., near corner of WORTH; beautiful Park care; black soil; worth $5,000; sacrifice for cash. W. BOYD, 729 Junior-terr., Chicago.

FOR SALE—95 ACRES AT HOMAN-AV. and 123d; low price easy terms. [L. W. A. BOND & CO., 25 N. Dearborn-st.

FOR SALE—30 ACRES, BY OWNER; GOOD for subdivision. C. GREEN, house, 6219 Laflin. Prospect 4027.

REAL ESTATE—OTHER CITIES.

FOR SALE—OR TRADE—MODERN BRICK business block in Central Indiana town of 2,000; contains storeroom, 2 offices, 3 rooms and four apartments, all of which are rented all the time; excellent investment at $15,000 and must be sold at once. Address A 41, Tribune.

FOR SALE—MADISON, WIS.: WILL SELL 99 yr. lease on modern 2 story business block on State-st., between Capitol and University. JOHN LAIN CO., Madison, Wis. High grade business and residence properties for sale.

FOR SALE—200 FT. BUS. PROP. IN SANTA Barbara, Cal., with 3 street frontages; old farm, res. and 2 small bungalows; close to White House Apts. Price $25,000; will accept some Chicago trade for part. WM. H. JOHNSON, 30 N. La Salle.

FOR SALE OR EXCHANGE—BEAUTIFUL 6 room and bath apartment house, completely furnished, in exclusive residential district of Miami, Fla. Apply J. Frischknecht, 359 N. E. 20th-st., Miami, Fla.

FOR SALE—OR EXCHANGE—75X260 FT. 2 frontage, in Essex sec. Kankakee, Ill. Price $15,000. Address O 307, Tribune.

REAL ESTATE—SUMMER RESORTS.

DELLWOOD
ON
BEAUTIFUL MIRROR LAKE,
IN THE
"DELLS" DISTRICT
OF WISCONSIN
ONLY FEW HOURS' RIDE FROM CHICAGO.

$25

buys a choice lot, to introduce this new subdivision; also a few 6 room hotel, farms and cottages; terms $5 down and $5 monthly; no interest or taxes; warranty deed and abstract free. Write or call for printed matter.
Best locations unsold. Lots selling rapidly. Do as others are going to get the best. Not first payment, number of lots desired [$5 on each lot], and we will select for you the best location possible, subject to your approval, and send you contract for same.
BLEIER BROS.,
714, 82 W. Washington-st., Chicago.

FOR SALE—FINE SUMMER HOME, 70 miles from Chicago, 30 from Mil., on a fine lake near Geneva; modern and up to date bldgs.; 2,000 lake frontage; main highway; about 22 acres; will take all with bldgs. or altogether. Now is the time to find your place for summer. Address O 499, Tribune.
FOR SALE—BIG BARGAIN, 5 ACRE LOTS or small estate, 185 acres hilly wooded land on lake in beautiful resort section, 90 miles north; reached by train and electric; 30 acres in corn, grain at $120.00. Address Owner, P 261, Tribune.
FOR SALE—S. HAVEN, MICH.—12 RM. strictly mod. resi., nr. bathing beach; fine summer resort property; lot 70x100; fruit trees, shrubbery, etc.; only $5,000; part cash, bal. terms. JOHN L. RALPH & CO., 3868 Grove-av., Chicago.

THE BUTLER RESORT.

For Sale—South Haven, Mich., two blocks from Casino, one block from lake, on North Shore-dr. Write for further information.
FOR SALE—FIFTEEN LOTS IN THE CONcedar Hunting and Fishing Club, at Long Lake, Northern Michigan. Price $250. Best fishing in Wisconsin. Address N 119, Tribune.
FOR SALE—LAKE FRONT LOTS ON FOX Lake; new and reasonable prices; terms. Inquire of E. LANE, Owner, Ingleside, Ill. Tel. Fox Lake 109-J.
FOR SALE — LOTS AND COTTAGES ON Corey Lake, 1040 m. C. & N. W.; 50c per 200 ft. $150 up; terms. Owner, 502 327 S. La Salle-st.
FOR SALE—HIGH GRADE LOT RIGHT IN city on Lake Geneva; 60x300, with garage, orchard, etc., only $1,250, or will exch. for car of equal value. Lake View 2457.
FOR SALE—SUMMER COTTAGES ON LAKE of the Cedars, Cedarville, Ill.; cheap; quick bid lots; prices, from $2,250 to $4,500. W. W. WARRINER, Antioch, Ill.
FOR SALE—$300, TERMS OR CASH, WOODed summer cottage, 2 lots, 50 ft. lake frontage with sandy bottom; fine bathing. Address P 540, Tribune.
FOR SALE—4 ROOM SUMMER HOUSE; 5 acres Antioch; near lake; 4 hours' ride; $850. Address P 287, Tribune.
FOR SALE OR RENT—LOTS AND COTTAGES on small private lake, 50 miles from city. Address R 328, Tribune.
FOR SALE—2½ ACRES, $175. AT LAKE, 125 mi. Chi., $25 down, $5 mth. Address N 386, Tribune.
FOR SALE—6 ROOM SUMMER COTTAGE, at Wis. Lake front, 75x400 ft. Price $7,500. Address J L 562, Tribune.
FOR SALE—OR RENT—2 FRONT LAKE cottages, Lake Marie, Shady Nook, Antioch, Ill. Call evgs. Ph. Lake View 3635.
FOR SALE—DESIRABLE LOT, SPLENDID view of Lake Mich.; also an inland lake; golf course. Address P 220, Tribune

REAL ESTATE WANTED.

For Cash.

WANTED TO BUY A 2 FLAT

or house, 6 rooms or more, North or Northwest Side, within walking distance of L. Will pay $1,000 cash, balance monthly. Spaulding 2992.

WANTED — 6 FLAT BETWEEN IRVING Park-blvd. and Foster, east of Sheridan-rd.; must have 6 rooms and two baths; prefer garage; have $17,000 cash and 2d mortgage of $8,000; will deal with owners or experienced agents; must buy before Feb. 1. Address T O 393, Tribune.

WANTED—I WILL BUY ANYTHING IN well located improved if you can show me where same is a bargain. Down payment immaterial. Must be North Side or east of Cottage Grove, if south. Address J B 341, Tribune.

WANTED—WE ARE IN THE MARKET TO purchase for cash large Chicago business or apartment building; only good location and bargain considered.
FRED'K. H. BARTLETT & CO.,
69 W. Washington-st. Randolph 3751.

WANTED—HAVE $10,000 TO $15,000 CASH for investment. Want modern N. Side 6 apt. bldg. Must be well located and a bargain for quick action. Want poss. of one unit May 1st. Give all particulars first letter. Address T O 249, Tribune.

WANTED—$20,000 CASH, 3 FLAT, 5-6 RMS., or 6 flat bldg., 5-6 rooms; price about $28,000. S. C. Hyde Park; must be near 47th-st. Woodlawn, e. Cottage Grove, near 63d-st.; up to date bldg.; good neighborhood. Deal with owner only. Address J 449, Tribune.

WANTED—TO BUY 2 OR 3 FLAT BRICK or building, Austin or Northwest Side. Will pay cash. Price must be reasonable. Give full particulars by letter or phone Humboldt 7941. Sole agent. PAUL R. WICK, 3243 Augusta-st.

WANTED—12 TO 18 MODERN FLATS IN Rogers Park. Can pay $40,000 cash and assume. Give particulars 1st letter. No unflated prices considered. Address S N 573, Tribune.

WANTED—WILL PURCHASE OR LEASE 50,000 or 75,000 sq. ft.; must be on a switch and have sprinkler system; give entire details or no attention paid. Address S N 574, Tribune.

WANTED—12 TO 18 FLAT, ROGERS PARK, north of Pratt, east of Clark; must be modern; not over 5 times rental; have $30,000 cash; full particulars must accompany reply. Address J R 328, Tribune.

WANTED — CASH PAID FOR LOW PRICED acres in or near Chicago. Anything from 5 to 100 acres. Bargains only considered. H. N. Rose, 1010 1st Nat. Bank. Bldg. Tel. Randolph 136.

WANTED — REAL ESTATE. HAVE $100,000 to loan and invest in selected improved; must be able to show real values. Realty Investment Co., 10 S. La Salle-st., Suite 1620. State 0810. Open evenings.

WANTED—3 OR 4 FLATS NEAR WASHington or Jackson Parks. Have sold my home. Must have possession one flat May 1st. Will pay cash for equity. Address T 512, Tribune.

WANTED—VACANT IN HINSDALE, WOODed, good view, all improvements in. Cash. About $20,000 to $25,000. Rich ground. Address O 398, Tribune.

WANTED—WILL PAY CASH FOR 12 FLAT or 8-room. No. Side only. Must be 3 or 4 times rent. Full details. Address N 569, Tribune.

WANTED — THE BEST BUNGALOW OR 2 flat in good location that can be bought for $2,000 cash, balance on payments. Address N 107, Tribune.

WANTED — AMERICA'S LARGEST ESTATE wants to buy lots or will furnish all money to build; 5 to 10 rooms; no agents. Address Box 416, Tribune.

WANTED—VACANT, HIGH CLASS, SUITable for apts. or business. Will give part cash. Must be bargain and will bear investigation. Address O 509, Tribune.

WANTED—BEST INVESTMENT $20,000 cash will buy on N. Side; business or apts. Will assume heavy. Address T O 389, Tribune.

WANTED—TO BUY 2, 3 OR 6 FLAT, LOcation 61st to 65th-st. Drexel to Dorchester; must be bargain will deal with owners only. Address T 579, Tribune.

WANTED—BEST 6 FLAT, SUN PARLOR bldg. that $40,000 will buy; have $12,000 cash. CHUTKOW & BOTHAM 10 S. La Salle-st. State 8459.

WANTED—6 OR 7 ROOM BUNGALOW OR house, steam or h. w. h.; $6,000 to $8,500; cash $1,000 to $1,500; conv. to L. Address 3903 Thirteenth-st.

WANTED—LOTS—FROM OWNER. 10 OR more, in one subdivision, near good transportation and with improvements in; reasonable price and terms. Box 441, Tribune.

WANTED—NEW 6 OR 7 R. HOUSE, N. S. east of r. r.; will give 2 yr. note, 1st payment and pay $100 monthly. Give full details. Address P 270, Tribune.

WANTED—MOD. 2 OR 3 APT. IN WOODlawn, cash, or will trade equity in my fine 6 apt. near L. C. and surface; large returns on investment. Address T O 210, Tribune.

WANTED — MFG. BUILDING WEST OR NORTHWEST, 15,000 TO 25,000 SQ. FT. WILL BUY OR RENT. ADDRESS C M 321, Tribune.

WANTED—TO BUY—BARGAIN IN 12 TO 24 flat, good location. Can handle $15,000 cash payment. Quick action given. Address O 260, Tribune.

WANTED—FOR CASH — BUSINESS PROPerties in outlying Chicago and suburbs; bargains only considered. H. N. ROSE, 1010 1st Nat. Bank Bldg. Tel. Randolph 136.

WANTED—WILL PAY $5,000 CASH FOR biggest bargain in apartment building equity. JOHN H. WALZ & SON, 1711 Dime Savings Bank Bldg., Detroit, Mich.

WANTED—N. SIDE APT. OR BUS. EQUITY; have 5 acres and 5 town lots, Gary; value $8,500 clear, and $6,000 cash. Address T T 406, Tribune.

DO YOU NEED CASH?

Will buy flat bldgs. 3½ to 4 times rent. Will act quick. S. S. BERRY, 19 S. La Salle.

WANTED—BUSINESS PROPERTY, $25,000 to $100,000. Will pay all cash if necessary. Send price and full particulars. Address K G 206, Tribune.

WANTED—12 TO 18 FLAT, ROGERS PARK, north of Pratt, east of Clark; must be modern; not over 5 times rental; have $30,000 cash; full particulars must accompany reply. Address J R 328, Tribune.

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WANTED—FOR CASH, 2 FLAT OR HOUSE, west or West Garfield Park; locate, name price. Address T 577, Tribune.

WANTED—ANOTHER LARGE APT. HAVE $50,000 cash and 5,000 acres good farm land. S. S. BERRY, 19 S. La Salle.

WANT ROGERS PARK FLAT OR 2 FLAT. Clarke. Address K J 385, Tribune.

WANTED — FROM OWNER — LARGE APT. bldg. for cash. Address K K 71, Tribune.

WANTED—75 FT. LAKE FRT. ROCKWELL and Ashland; cash. 17 N. La Salle, 600.

WANTED—HOUSE OR 2 FLAT; GOOD LOcation. So. Side. Address N 589, Tribune.

WANTED—FLAT BLDG., $1,000 CASH; deser be. Address K 618, Tribune.

WANTED—BROKERS OR OWNERS. SUBMIT car lot, in imp. prop. to Loudenback, 8 S Dearborn.

WANTED—FOR CASH—LARGE N. S. BLDG. Address K 617, Tribune. 600

WANTED—OLD BLDG. 3 TIMES RENT; DEserte. Address M 220 Tribune.

WANTED—FARM, FRUIT, GRAIN, VEGEtables, stock, poultry; soil, water, climate right. List. RANSON, Hart, Mich.

WANTED—6 ROOM HOUSE, AUSTIN OR Oak Park; cash for equity; give particulars. Address O 519, Tribune.

WANTED—LARGEST APARTMENT BLDG. $15,000 cash will buy; subject to first mortgage. Address K 197, Tribune.

WANTED—HAVE $10,000 CASH FOR A bargain in 6 to 24 flats, North or South Side. Address J 490, Tribune.

WANTED—BUNGALOW, BRICK, MODERN, South; full particulars, terms; no agents. Address O 63, Tribune.

WANTED — MOD. BUNG. OR 2 FLAT, H. w. heat, cash for bars. full part., owners only. Address O 447, Tribune.

WANTED—TO PURCHASE FOR CASH HIGH GRADE NORTH SIDE 6 APT. ADDRESS K J 358, TRIBUNE.

WANTED — TO BUY INCOME BEARING real estate; can pay down $20,000; will assume mtge. Address J O 589, Tribune.

WANTED—6 APT. BLDG., N. SIDE, NEAR Sheridan-rd; have $40,000 to $65,000; have $30,000 cash. Address T O 300, Tribune.

WANTED—REAL ESTATE BARGAIN FOR my $20,000 cash will assume large mtge. Address J 488, Tribune.

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WANTED—MODERN 7 OR 8 RM. HOUSE, No. Side, East of Broadway. Lake View 1178.

WANTED — BUILDINGS, SMALL AND large. At once. Must be priced right. Address K 611, Tribune.

WANTED—WILL PAY CASH FOR APARTment building equity; must be bargain. E. S. Byrkit, 220 N. Illinois, Indianapolis, Ind.

WANTED — 2 TO 6 FLAT, NR. 63D AND Cott. Grove, for 75, $2,500, 1st mtg. and cash. Address J M 274, Tribune.

WANTED—2 FLAT, 5 ROOM, HAMILTON Park, So. Shore; $5,000 cash. Address F 282, Tribune.

WANTED—6 ROOM BUNGALOW OR HOUSE, State price. Subn. pref. Address N 162, Tribune.

WANTED—ROGERS PARK BARGAIN PROPerty east of Clark-st. for cash. Address K 1 [illegible] Tribune.

WANTED—HOUSE, NORTH OF EVANSton; have $20,000 cash. Address O 477, Tribune.

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WANTED—ROGERS PARK BARGAIN PROPerty east of Clark-st. for cash. Address K

AUTOMOBILES—GASOLINE.

CADILLAC'S 9 BARGAINS

CHANDLER TOURING CAR, 1920. Here is a standard popular make car of 7 passenger equipped with a light 6 cylinder economical motor, is coming into our hands in exceptionally fine condition. Has an excellent all set of cord tires. 2 extras, bumper, spare tire, etc. If you are looking for a Chandler bargain in a touring car, this car will surely please you. Special for this sale, $750.

HAYNES MODEL 47, 1921 BROUGHAM. This is a small 4 passenger enclosed sedan, which we secured this from the original purchaser and we believe the car to be in equally good condition mechanically as a new car. The upholstering, paint, and tires are in exceptionally fine shape. Has 5 Rudge-Whitworth wire wheels, one extra tire, bumper, clock, and other extras. This car is a great saving. Special for this sale, $1 350.

...ified suites in com... retail value $458. ...ecial sale at $178. ...overstuffed suites in ...ery, 3 pieces, ...available with free silk ...

...overstuffed suites ...ushions, very latest ...$450 to $750. Very ...vers, $155. Very ...m, suites in walnut ...for $150 and ...high grade furniture, ...uite, bedroom, ...kitchen outfit, regular ...quick clearing only ...

...OLSTERY ...MFG. CO., ...SON-ST. ...will be open until ...

...E VELOUR AND ...unt dining and ...ugs, lamps, phonos ...cheap. ...ell sewing ...sv., near Kedzie Ave.

...H GRAY ENAMEL ...table, triple mir... ...spring and mattress ...ble, rocker, straight ...air; all for $35. Co...

...olving Bed. ...walnut dining ro... ...just think these wo... ...Cicero-av.

...HEBARD'S. ...iture, also manufac... ...rug samples. Hyde... ...West 283.

...ALL UP TO DATE ...dsome and bedroom ...very reasonable. ...3211 Franklin.

...AND LARGE OAK ...dining rm. set, ...other articles. ...4114

...HIGH GRADE ...poses; will be sacri... ...Ask for Mr. ...5 3318 W. Madison.

...5 VELOUR SET, ...sofa, fireplace, lamps, ...etc., as ...Fr. Kedzie 0351-J.

...MILK FLOOR AND ...sheets, brass ...cheap. Hardest...

...RING FELT MAT... ...bed, complete and ...ley 3822.

...FOR SALE: NO ...m 9 to 4 p. m. ...California-st.

...HOGANY PARLOR ...ndale chairs; reas... ...Ft., HIGH CLASS ...e. Apply 1st apt.

...HES ETC.: ALSO ...tional; exceptional ...

...CLAIMED STOR... ...stoves, runs, etc. ...646 W. Madison; ...Ft. Sat. Fri.

...library table. ...

...Cadillac Motor Car Co.,
1301 MICHIGAN AV. CALUMET 4841.

CADILLAC BARGAINS.

Cadillac, 59, sport, like new	$2,350
Cadillac, 59, sport, guar	1,350
Cadillac, 57, double letter	1,550
Cadillac, 57, pass. guar	1,250
Cadillac, 55, touring, fine	850
Cadillac, 4 cyl., very good	235
Cad. 6 cyl. sport; imp car	1,250
Cad. 1921, sport	1,250
Cad. 1921, sport	1,550
Packard twin 6	775
Packard 2-3 winter top	475
Dodge tour., wire wheels	375
Paige Little 6, refin	575
Hudson Chummy 6, like new	875
Oakland 6 cyl. touring	375
Oakland Little 6 roadster	275
Hupp-Roamer 8 pass. coupe	375
Essex 6 4-pass. coupe, top	485
Hupmobile 7 pass., sedan, like new	875
Overland, Little 4 cyl., ref	375
Maxwell tour., good order	100
Maxwell touring, good order	125
Stearns-Knight Tour., snap	375
Studebaker, 4 cyl., first class	235
Ford touring, good cond	285
Chevrolet 490, like new	275
Oakland tour., 1919, w. wheels	275
Oakland light 6 tour., fine cond	135

1337 N. CLARK-ST.

Oldsmobile
Distributor.

We have taken a number of cars in trade this month and honestly rebuilt them, refinished them so that they are in wonderful shape, so we will have to make room for others.

LOOK OVER THESE BARGAINS.

1920 OLDS SEDAN—Maroon seat covers; 5 good tires, bumper, bumper, and many other extras; $1,150.

1920 OLDS COUPE—Brown, rich velour upholstery, bumper, lock, etc.; 5 good tires; wonderful condition; price $1,075.

1920 OLDS TOURING—Painted red; has run only 5,000 miles; good tires; mechanically perfect; many extras; price $950. These cars carry a guarantee for 6,000 miles.

OPEN ALL DAY SUNDAY.
LOWEST TERMS IN CHICAGO.

W. V. FAUNCE MOTOR CO.,
2936 S. Michigan-av. Calumet 4229.

SEDAN $700

5 pass. Oakland, equipped with extra tire, bumper and a Perfection exhaust heater for winter driving. The original finish on this car is very lustrous and there is not a dent in any fender. The condition of this car is mainly that the former owner, who purchased it from us when new, took exceptional care of it. We have installed new rings in the motor and done all work necessary to make the car operate to any one's satisfaction. Can be bought for a cash payment of $303 and 12 notes of $35 each, plus interest. No brokerage charges.

OAKLAND MOTOR CAR COMPANY.
2426 MICHIGAN-AV. CAL. 5310.

CUNNINGHAM

Special purchases for Show Week:
CUNNINGHAM six passenger sport; like new.
LINCOLN Imperial limousine, like new.
PACKARD Twin Six limousine.
PACKARD Straight Six limousine.
PACKARD seven passenger limousine in exceptional order.
MARMON 1921 seven passenger touring.
MARMON four passenger touring; like new.
JAMES CUNNINGHAM SON & COMPANY.
2241 S. Michigan-av.

F. B. Chevrolet $485

1920 5 pass.; run 6,000 miles; original paint; good tires; has had excellent care; runs like new. STUDEBAKER SALES CO. OF CHICAGO, 2030 Michigan-av.

TAXICAB

Beautiful Kissel taxicab, complete with meter and Diamond taxi paint; Job 6; brand new cord tires; mortgage foreclosure; will sell for $600 cash. Ready to join Diamond Cab Co.
3823 N Clark-st.

H. C. S.
USED CAR BARGAINS.

1921 Wilton Tour. ..... 1918 Daniels.
1920 Oldsmobile Rdstr. 1919 Willys-Knight.
1918 Stutz Tour. ..... 1919 Stutz Bearcat.
1918 Stutz Tour. ..... 1919 Stutz Coupe.

1440 S. MICHIGAN-AV

WESTERN MOTOR CAR.

Stearns-Knight touring, 1921, $1,600.
Chandler Dispatch, 1920, $500.
Stutz Tour., 1918, $675.
2431 Michigan-av. Calumet 0100.

ATTENTION, CAB MEN.

Franklin limousine, a private car; paint, tires, and mechanical condition A1; sure a snap. Ph. Highland Pk. 49 or 1104.

AUTOMOBILES—GASOLINE.

Bird-Sykes
2215 Michigan-av.
PAIGE DISTRIBUTORS

Owing to the reduction in prices of New Paige Cars we have made a corresponding reduction in prices of our entire stock of used cars.

PAIGE BROUGHAM, 6-55, 5-PASS. COUPE, 1920. Cannot be classed as an ordinary used car; looks like brand new; has had wonderful care; rebuilt, refinished, guaranteed; brand new set of cord tires. Disted wheels, bumper, motometer, etc.; extra tire. Special, $1,850.

PAIGE SEDAN, 6-55, 1920. Car has been given a rigid inspection and thoroughly overhauled; refinished beautiful molesk in gray; guaranteed; is fully equipped with bumpers, front and rear; cord tires, one extra; rear seat covers, tools, etc.; roomy 7 passenger. Reduced to $1,650.

PAIGE SEDAN, 6-42, 1920, LIGHT 5 PASS. in remarkable fine condition; shows careful handling; reconditioned mechanically and refinished standard; practically same as our 6-55 sedan. Bumpers, lock, seat covers, cord tires. Reduced to $1,475.

PAIGE SPORT, 6-55 MODEL. Famous for smart lines; rebuilt and guaranteed by us. Refinished Brewster green; top and upholstery excellent; 5 wire wheels, good tires, bumper, clock, tools. A rare opportunity at this price, $975.

COLE AERO 8, '19 TOUR. Abundance of pep and power. We have overhauled and refinished this car; model luxurious; cord tire equipment, spare, bumper, etc. Bargain. $975.

PAIGE SEDAN, 6-55 MODEL. Remarkably fine condition; has had good care; upholstery, etc., good; entirely overhauled and guaranteed for us; a thoroughly reliable car; good tires, bumper, lock, etc. For quick sale, $950.

NASH ROADSTER, 1921. Overhauled in our shops; refinished standard Nash blue; upholstering and top very good; 5 good tires; excellent car for road salesman or small family. Rare bargain at $850.

PAIGE SEDAN, 6-51, 1918. Entirely refinished, repainted dark blue; guaranteed; 5 good tires, seat covers, bumper, tools, etc.; bargain; $750.

NASH TOURING, 1919, 5 PASS.; A1 condition; 5 good tires (two are new); top and upholstery good, paint good; $650.

PAIGE TOURING 6-38. Light 5 pass. very good mechanical condition; engine runs quiet; good paint, top, upholstery, etc.; 5 good tires, lock, etc.; $450.

OLDSMOBILE 8 CYL., 1918. Entirely overhauled, refinished battleship gray; roomy 5 pass.; 2 extra seats; economical; small size car. Price $400.

MITCHELL, 1919, LIGHT 6. Light 5 pass., fine shape; had good care; original finish; 5 wire wheels, good tires, upholstery, top, etc. Wonderful bargain; $575.

Liberal Terms.
OPEN SUNDAY.
CALUMET 6060.

Dodge Brothers
Sedans Coupes Touring Cars and Roadsters

ALL CARS HAVE BEEN REBUILT AND REFINISHED AND ARE GOOD VALUES. COME IN AT ONCE AND MAKE YOUR SELECTION
Time Payments.
DASHIELL MOTOR COMPANY.
Dodge Brothers Motor Vehicles.
2412 Michigan-av.
Calumet 7300.

HERE

are some of the best values to be found in Chicago.

A wide range of makes, styles, and prices.

"Mitchell"
2328-34 MICHIGAN-AV.
VICTORY 3805.

LOUIS GEYLER CO.
DORT AND STEPHENS DISTRIBUTORS.

Offer their entire inventory of 8 Used Cars at prices which are exceptionally low:
1921 DORT 5 pass., 4 cyl. Touring.. 600
1921 STEPHENS 6 pass. 5 cyl. Tour.. 1,300
1920 CHANDLER 7 pass. 6 cyl. Sedan 1,200
1920 VELIE 5 pass. 6 cyl. Touring.. 400
1920 OLDSMOBILE 5 pass. 6 cyl. Tr. 400
1919 HUDSON Model "O" 6 cyl. Tour. Limo. 1,800
1919 HOLMES 7 pass. 6 cyl. Touring. 1,000
1918 STEPHENS 5 pass. 6 cyl. Tour. 675

Every one of the 8 cars is in the very best of condition. Real used car values. Make your selection now. All are priced very low in order to move at once.

2500 S. MICHIGAN-AV. VICTORY 7800.

Exceptional

Opportunities to buy good cars at low prices. See me at 2328 Michigan-av.
"CARNAHAN,"
Victory 3805.

ROADSTER

A real snappy looking 3 passenger Oakland roadster that we have overhauled and revarnished, color is deep Brewster green with hairline red stripe; upholstering hasn't mark on it; top curtains, etc., have all been looked over and were repaired where necessary. This car will average any one 20 miles per gal. of gasoline or over. It's a lot cheaper than the street car, and you can cover five times the territory and MAKE YOURSELF MORE MONEY. Better look at this one today. Very easy terms.

OAKLAND MOTOR CAR COMPANY.
2426 MICHIGAN-AV. CAL. 5310.

$350

Buys an overhauled and repainted Oakland touring car, 5 pass. This is really an exceptional opportunity to secure an automobile that will serve you trouble.

OAKLAND MOTOR CAR COMPANY.
2426 MICHIGAN-AV. CAL. 5310.

NEW FORDS,
$100
CASH, $7.50 WEEKLY.

To those furnishing satisfactory references.
MR. CHAPMAN.
2635 Michigan-av.

SEDANS.

1921 Overland 5 pass., 5 wire wheels; car has been thoroughly overhauled and is fully guaranteed; $1,350.

1918 Chevrolet, model 490; excellent running condition; is fully guaranteed; $395.

Milwaukee Ave. Motor Sales,
2051 Milwaukee-av. Armitage 1931.

MECHANICS, ATTENTION.

Series 8 Franklin sedan; running cond., good tires, bargain, $325. GEO. MARQUETTE MOTOR SALES CO., 5071 Ridge-av., at Clark-st. Sheldrake 3700 and 3545.

USED HUDSON SEDAN.

Also used Hudson cabriolet. Both in A1 cond.; repainted; will sell right. Take cheap used car in trade. Call 3305 W. North-av.

Franklin-Marmon-Hupp.

North Side dealers. George Marquette Motor Sales Co., 5071 Ridge-av., at Clark. Sheldrake 3700 and 3545.

TAXICAB—COMPLETE; PITTSBURGH motor; 6 cord tires; $600 if sold today; a bargain for somebody. 2533 N. Clark-st.

MAXWELL—1921; MODEL 81 OVERLAND Roadster; Oppen; after 10 a. m. F. & S Motor Service, 532 E. 39th-st. Douglas 0132.

$75 CASH Buick 1918 Maxwell 1920 and many others. 634 E. 43d-st. Oakland 2781.

AUTOMOBILES—GASOLINE.

FORD—DODGE BARGAINS
CASH OR TERMS.

We specialize in slightly used and renewed FORD and DODGE CARS. Our large, well equipped service station, our tremendous buying power, and our quantity sales enable us to sell you a Ford or Dodge car in absolutely perfect condition, guarantee it as such, at a lower price than any other person or firm in this city.

Below we list at low prices and easy terms a few of our many bargains. We will accept cars used FORD or DODGE in trade.

FORD SEDAN, 1921. This car is in the very best of condition. Is equipped with electric starter, demi. rims, extra tire, tube, and rim, spotlight, shock absorbers, dashlight, and large Decker steering wheel with lock. Special bargain at $465. $179.40 cash, $36 a mo.

DODGE SEDAN, 1920. This is one of those good old Dodge cars, having had the very best of care, coming into our hands from the original owner, who drove it very carefully only 7,275 miles. It is the desirable FOUR DOOR style, with the deep weigour upholstering. Equipped with bumper, snubbers, shock absorbers, and extra tire. Special bargain at $965; $330 cash, $36 a month.

FORD COUPE, 1920, with electric starter, demi rims, approved lock, spotlight, etc., and carries out the usual regular standard of $375; $145 cash, $20 a month.

DODGE COUPE, 1919, in remarkably fine condition; shows very careful handling. Practically as good as new. Has bumper, the regulation cream color wire wheels, one extra with cover, and tube, and the necessary gear shift lock. Special bargain at $685; $265 cash, $32 a month.

FORD TOURING, 1921. This dandy little Ford car has one of the smoothest running motors in Henry ever built. The general condition of the tires, body, etc., is A1. Has electric starter, extra body, spotlight, stop light, etc.; bargain for fast, $310; $110 cash, $22 a mo.

DODGE TOURING, 1919. This is a very useful little car, in like-new condition. Has been driven only 7,000 miles by original owner, from whom we purchased it. Mechanical report after having this car out on "test" etc., good; entirely overhauled and guaranteed for us; a thoroughly reliable car; good tires, bumper, lock, etc. For quick sale, $650.

NASH ROADSTER, 1921. Overhauled in our shops; refinished standard Nash blue; upholstering and top very good; 5 good tires; excellent car for road salesman or small family. Rare bargain at $850.

PAIGE SEDAN, 6-51, 1918. Entirely refinished, repainted dark blue; guaranteed; 5 good tires, seat covers, bumper, tools, etc.; bargain; $750.

NASH TOURING, 1919, 5 PASS.; A1 condition; 5 good tires (two are new); top and upholstery good, paint good; $650.

PAIGE TOURING 6-38. Light 5 pass. very good mechanical condition; engine runs quiet; good paint, top, upholstery, etc.; 5 good tires, lock, etc.; $450.

OLDSMOBILE 8 CYL., 1918. Entirely overhauled, refinished battleship gray; roomy 5 pass.; 2 extra seats; economical; small size car. Price $400.

MITCHELL, 1919, LIGHT 6. Light 5 pass., fine shape; had good care; original finish; 5 wire wheels, good tires, upholstery, top, etc. Wonderful bargain; $575.

Liberal Terms.
OPEN SUNDAY.
CALUMET 6060.

Dodge Brothers
Sedans Coupes Touring Cars and Roadsters

ALL CARS HAVE BEEN REBUILT AND REFINISHED AND ARE GOOD VALUES. COME IN AT ONCE AND MAKE YOUR SELECTION
Time Payments.
DASHIELL MOTOR COMPANY.
Dodge Brothers Motor Vehicles.
2412 Michigan-av.
Calumet 7300.

HERE

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A wide range of makes, styles, and prices.

"Mitchell"
2328-34 MICHIGAN-AV.
VICTORY 3805.

LOUIS GEYLER CO.
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1921 DORT 5 pass., 4 cyl. Touring.. 600
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1920 CHANDLER 7 pass. 6 cyl. Sedan 1,200
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2500 S. MICHIGAN-AV. VICTORY 7800.

Exceptional

Opportunities to buy good cars at low prices.
See me at 2328 Michigan-av.
"CARNAHAN,"
Victory 3805.

ROADSTER

A real snappy looking 3 passenger Oakland roadster that we have overhauled and revarnished, color is deep Brewster green with hairline red stripe; upholstering hasn't mark on it; top curtains, etc., have all been looked over and were repaired where necessary. This car will average any one 20 miles per gal. of gasoline or over. It's a lot cheaper than the street car, and you can cover five times the territory and MAKE YOURSELF MORE MONEY. Better look at this one today. Very easy terms.

OAKLAND MOTOR CAR COMPANY.
2426 MICHIGAN-AV. CAL. 5310.

$350

Buys an overhauled and repainted Oakland touring car, 5 pass. This is really an exceptional opportunity to secure an automobile that will serve you trouble.

OAKLAND MOTOR CAR COMPANY.
2426 MICHIGAN-AV. CAL. 5310.

NEW FORDS,
$100
CASH, $7.50 WEEKLY.

To those furnishing satisfactory references.
MR. CHAPMAN.
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1918 Chevrolet, model 490; excellent running condition; is fully guaranteed; $395.

Milwaukee Ave. Motor Sales,
2051 Milwaukee-av. Armitage 1931.

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Also used Hudson cabriolet. Both in A1 cond.; repainted; will sell right. Take cheap used car in trade. Call 3305 W. North-av.

Franklin-Marmon-Hupp.

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TAXICAB—COMPLETE; PITTSBURGH motor; 6 cord tires; $600 if sold today; a bargain for somebody. 2533 N. Clark-st.

MAXWELL—1921; MODEL 81 OVERLAND Roadster; Oppen; after 10 a. m. F. & S Motor Service, 532 E. 39th-st. Douglas 0132.

$75 CASH Buick 1918 Maxwell 1920 and many others. 634 E. 43d-st. Oakland 2781.

AUTOMOBILES—GASOLINE.

Loconiobile
SAFE. EXCEPTIONAL BARGAINS.

LOCOMOBILE—Series 3 custom 6 passenger, driven 18,000 miles; Burbank top and seat covers; refinished a beautiful gray; red Rudge-Whitworth wire wheels, new cord tires. This car has just been turned in by one of Chicago's leading families who operate a fleet of Locomobiles, and comes to us in perfect condition throughout and is guaranteed to be so by this company. It would be impossible to distinguish this car from new. Priced very low at $4,000.

PACKARD—3-35 Custom Town Car. A beautiful car of standard make, in excellent condition throughout; new paint; good tires; $3,200.

DANIELS—1920 Touring; new paint, new tires, complete equipment; perfect mechanically; a $6,000 car for $1,550.

We have also some other exceptional bargains in high grade motor cars, all makes, all body styles.

THE LOCOMOBILE CO.,
2415 MICHIGAN-AV. CALUMET 380.

FORDS
CASH OR TERMS.

1921 touring; A1 condition $250
1920 coupe; repainted 360
1920 coupe; perfect shape 345
1920 runabout; A1 condition 160
1920 truck; panel body 250
1920 truck; express body 260
1919 coupe; many extras 200
1918 sedan; A1 condition 225
1918 sedan; A1 condition 250
1919 Studebaker; perfect shape 275
1921 Buick 6 cyl. like new 950

MANY OTHERS TO SELECT FROM.

GLENN E. HOLMES
Loop Ford Agency,
Lake-st. and Wabash-av.
Randolph 7171.
Open Evenings & Sundays.

BUICK BARGAINS

Best line of used Buicks in the city. Guaranteed running condition, with thirty days' free service.

1920 Six, 7 pass. sedan $1,350
1921 21-49 6 cyl., 7 pass. tour 1,300
1922 22-44 6 cyl. roadster 1,250
1922 22-45 6 cyl. demo 1,250
1921 21-45 6 cyl. tour 1,100
1920 K-46 6 cyl. coupe 1,300
1920 K-45 6 cyl. tour 850
1919 K-45 6 cyl., 7 pass. tour 900
1919 H-45 6 cyl. tour 750
1919 H-44 6 cyl. roadster 750
1918 E-49 6 cyl., 7 pass. tour 650
1918 E-44 6 cyl. roadster 525
1920 Overland sedan 600

Broadway Buick Co.,
5701 BROADWAY. SUNNYSIDE 690.

PEERLESS EIGHT.

1919 seven passenger touring with wire sides.
1920 four passenger, four door roadster.
1920 sedan.
1920 coupe.

The above cars have been overhauled throughout and repainted and guaranteed. See us before purchasing any gas car. Prices very attractive. Cash or terms.

DETROIT ELECTRIC CAR COMPANY,
2416 MICHIGAN-AV. CALUMET 4789.
NORTH SHORE BRANCH:
1735 SHERMAN-AV., EVANSTON.
TELS.: EVANSTON 1048, ROG. PK. 0761.

WILLS SAINTE CLAIRE'S
GOOD USED CARS.

Packard, 3-35 twin six touring.
Franklin, 1921, sedan.
Pierce-Arrow C-4 6-38 touring.
Marmon 34-17, touring.
Stutz, 1920, touring.
Stutz, 1918, roadster.
Haynes, 47, coupe.
Hupmobile, 1920, sedan.
Dodge, 1920, sedan.
Wills-Sainte Claire, demo.
Hudson, 1921, sedan.

1631 Mich.-av. Cal. 1310.

WILL SACRIFICE ELGIN SEDAN.

Owner going to California, will sacrifice 1921 Elgin sedan, perfect condition; special paint job; seat covers; 5 new cord tires; bumper; spotlight; special lamp; best offer takes it. Drexel 6357.

PRICES SLASHED

Buick K-46, Coupe, 1920, like new....$1,095
Ford Coupe, 1921, cord tires, new 395
Hupmobile, 1919, Touring refinished.. 425
Ch. evolet, 1919, A1 mechanically 195
1918 Buick, 6 cyl., like new ..... Michigan.

MANY OTHERS TO SELECT FROM. Calumet 4088. Open Sunday and Evenings; terms.

CHAUFFEURS, ATTENTION

Several barrains in taxis. Hudson Super Six and Dodges. Painted, ready for business. Cash or easy terms. Call today.
BLUE CROSS CAB CO.,
2350 Lincoln-av.
Lincoln 9080.

MUST SELL; ALL HAVE STARTERS.

Franklin, 5 passenger, A1 cond., $100.
1917 Overland 5 passenger, A1 cond., $75.
1917 Dodge touring, A1 cond., $85; 1917 Willis-Knight, 5 passenger, A1 cond., $150.
1917 Patterson, 5 passenger, A1 cond., $150.
2330 Van Buren-st., rear.

1920 BUICK ROADSTER, K-44 ..... $525
1918 Hudson Super Six tour. 350
1920 Haynes mod. 45; new cords 875
1921 Buick rdstr. 875
1919 Buick 6 cyl. sedan; perfect 850
2241 Michigan-av. Calumet 1091.

STUTZ CARS, ALL MODELS; ALSO 50 other makes.
ERWIN GREER, Stutz Distributors.
2437 Michigan-av.

$70 FOR GOOD RUNNING 5 PASSENGER 4 cylinder car, Kenwood 6796.

6 TOUR. CAR, ALL IN A1 CONDITION, $200 up. Terms given. 4701 W. Madison.

AUTOMOBILES—GASOLINE.

MARMON
THE SAFEST PLACE TO BUY A USED CAR.

MARMON 34, 4 pass., 4 door, 1921. Very seldom do we take in a car that has been used so little. This is our latest series, in top paint and it is show practically no wear. Car is equipped with bumper, motometer, spotlight, wind wings, rear view mirror, 5 wire wheels, extra tire and tire cover. A real opportunity to get one of those wonderful fast and comfortable cars. Guaranteed the same as a new car. Reduced from $3,500 to $2,900.

MARMON 34, 7 pass. touring, 1922 model car has just been painted a beautiful French wine color, has been driven very little in demonstrating service. One of the most beautiful color schemes we have yet turned out. Carries same guarantee and service as new car. Price $3,250.

MARMON 34, special speedster, 1921. Has just been painted a beautiful dustproof gray will bear comparison with the original. It is without question the fastest stock car in the world. Ideal for cross country touring where time is a factor. It is also a wonderful city car. $3,000.

MARMON 34, 4 pass. coupe, 1920 model. Car has been rebuilt, including latest improvements. Repainted Marmon standard blue black fenders. Has the usual excellent cord tires. Specially priced at $3,000.

MARMON 34, 7 pass. touring, 1918. This car has been put in excellent running condition; is painted Brewster green, equipped with cord tires. Due to our standard design it can be put right up to date in appearance. Will make a fine car for the automobile enthusiast who desires a high grade used car that has the appearance of new? Price during this week $1,600

PAIGE, 1920, 7 pass touring. This car is in very good mechanical condition. Has been painted Marmon stand rd blue and is way above the average in appearance and condition. Priced very low at $900.

HUPMOBILE, coupe, 1921 model. This car only required a color varnish. Has been driven very little and is almost like new in every respect. Reduced to $1,500.

Terms if desired. Your old car in trade. Send for used car bulletin.

THE A. MONN CHICAGO CO., Inc.
2230 Michigan-av. Calumet 5800.
Branch: 840 W. 63d-st. Normal 5501.

CADILLACS

Almost any Cadillac is a good car to buy, but one bought here is especially good because we sell used Cadillacs exclusively and select only those offered us. Every car is completely rebuilt and guaranteed like new.

Type 59 Suburban Sedan, 1920. This car has very low mileage has had unusual care, has had all worn parts replaced, and has been refinished dark Cadillac blue; five fine cord tires. Can hardly be told from new.

Type 59 Suburban Sedan 1921. This car has had hardly any service and both looks and runs like new. It has the original finish without a scratch on it. Upholstery shows no wear. Tires are excellent. Rare chance to get an almost new car at a used car price.

Type 59 touring. Completely rebuilt and refinished Cadillac Blue. Fine cord tires. Perfect top and upholstery. A car you would call brand new if you rode in it or saw it standing on the street. Very low price.

Type 57 Touring. This is probably the best bargain we have ever had. The car has had little use, has been rebuilt with new parts wherever needed, refinished dark blue, and can be had for about one-third the new car price.

We have many other Cadillac cars of all models, all rebuilt and guaranteed. It will pay you to see us about any car you may think touring. We can usually sell you a better car and at the same time save you money.

DIXON MOTOR CORP.,
2015 MICH.-AV. VICTORY 4184.

TODAY'S MOTTO
Buy Your Used Cars TODAY.
Do Not Be Disappointed TOMORROW.
Present Prices Are at ROCK BOTTOM.
BUY NOW

1922 Buick 7 pass.
1922 Overland Sedan.
1922 Sheridan Tour
1921 Overland Coupe
1921 Hudson Touring
1921 Liberty Touring
1921 Nash Touring
1921 Templar Roads.
1920 Chandler Tour.
1920 Lexington Tour.
1920 Stutz Roadster
1919 Oakland Tour.
1919 Wescott Touring.
1922 Peerless Tour
1922 Nash Spt. Tour.
1921 Paige Coupe.
1921 Ford Touring.
1920 Hudson Phaeton.
1920 Mercer Sp. Tour.
1921 Reo Touring.
1920 Buick Roadster.
1920 Chandler Chum.
1920 Paige Touring.
1919 Chandler Sedan.
1919 Paige Tour.
1921 Willys-Knight Touring.
1920 Cunningham Sport Sedan.
1920 Lexington Sedanette.
TERMS—TRADES—LOANS

Advance Auto Acceptance,
2250 S. MICHIGAN-AV.
Open Sundays and Evenings. Cal. 1092.

BANKERS' REPOSSESSION SALE
2027 MICHIGAN-AV.
8 Autos at Your Own Price.

1921 Liberty. 1921 Lexington.
1919 Westcott. 1920 Oldsmobile.
1918 Hudson. 1920 Chevrolet.
1921 Grant Sedan. 1919 Jo dan.

Compelled to foreclose on these cars and will sell them for less than our equity for quick sale. We are not quoting prices, as they will be sold so cheap that you will consider every one a real bargain.

If you are really looking for a car in perfect mechanical condition at a real bargain price, come with a deposit on the car of your choice. An opportunity to pick up a car at a bargain price that seldom presents itself. We are in the automobile business and this is a temporary storeroom until we get rid of the cars. Cash or terms.

Open Sunday at 10 a. m.
2027 Michigan-av. Randolph 5184.

CLEARANCE SALE

Repossessed and Foreclosed.

Owing to the inability of mortgagors to meet their payments, these cars were forced upon us and we will sell one or all for our cash equity.

Dealers invited.

1921 Dodge, coupe, extras.
1921 Ford, coupe, extras.
1921 Buick, 5 pass. tour.
1921 Paige, 6-66.
1921 Stevens, 7 pass.
1921 Nash, 7 pass.
1921 Hudson, sedan.
1921 Chalmers, sport.
1921 Maxwell, tour.
1921 Stutz, sport.
50 others, for $150 to $900.
TERMS ARRANGED.

AUTO EXCHANGE,
1240 S. Michigan-av. Calumet 1800.

REAL BARGAINS

Visit us during the auto show and get prices on late models only.

ESSEX TOURING, 1921, $565.
JORDAN TOURING, 1921, $985.
CROW-ELKHART TOURING, 1921, $485.
DODGE ROADSTER, 1921, $585.
APPERSON SPORT, 1921, $1,400.
HUDSON SPORT, 1920, $985.
STUTZ ROADSTER, 1919, $1,85.
STUDEBAKER SPL. 6, 1920, $685.

Demonstrations cheerfully given. All cars guaranteed to be perfect mechanically.

Paramount Auto Exchange,
1462 MICHIGAN. CALUMET 7231.

LIQUIDATING
BRAND NEW $2,525
AUTOMOBILES FOR
$1,125.00.

Cars composed of strictly high grade units, Continental 6-40 Red Seal motor, Borg & Beck clut h, Firestone cord tires, fully equipped. Open Sun. and eves. till 7.

BANK SALE HELD AT
2427 CALUMET-AV.

BANK SALE

Marmon, 1927, 7 pass. $1,650
Marmon, 1921, Speedster 2,350
Roamer, 1921, Sport, 4 pass., ins. 1,650
Paige, 1920, Sedan, 7 pass. 1,375
Paige, 1920, Coupe, 4 pass. 1,375
Haynes, 1921, Sport, 4 pass. 1,275
Cunningham, 1920, Sport, 5 pass. 2,250
McFarland, 1921, Sport, 4 pass. 2,250
Cash, terms, or trade.
6102 Cottage Grove-av.
Dorchester 9376.

JOHN NICHOL CO.,
2210 MICH.-AV. CAL. 0106.

1916 Saxon Roadster $300
1917 Saxon Touring 375
1919 Saxon Touring 475
1919 Saxon Touring 600
1920 Oakland Touring 700
All in good condition.

MUST SELL; ALL HAVE STARTERS.
Franklin, 5 passenger, A1 cond., $100.
1917 Overland 5 passenger, A1 cond., $75.
1917 Dodge touring, A1 cond., $85; 1917 Willis-Knight, 5 passenger, A1 cond., $150.
1917 Patterson, 5 passenger, A1 cond., $150.
2330 Van Buren-st., rear.

1920 BUICK ROADSTER, K-44 ..... $525
1918 Hudson Super Six tour. 350
1920 Haynes mod. 45; new cords 875
1921 Buick rdstr. 875
1919 Buick 6 cyl. sedan; perfect 850
2241 Michigan-av. Calumet 1091.

STUTZ CARS, ALL MODELS; ALSO 50 other makes.
ERWIN GREER, Stutz Distributors.
2437 Michigan-av.

$70 FOR GOOD RUNNING 5 PASSENGER 4 cylinder car, Kenwood 6796.

6 TOUR. CAR, ALL IN A1 CONDITION, $200 up. Terms given. 4701 W. Madison.

AUTOMOBILES—GASOLINE.

PACKARD

PACKARD TOWN CAR—This is a special car by Derham, one of America's finest custom body builders. The car has been ironed over inside and out, is equipped with new cord tires and carries the same guarantee and service that is extended to new Packard cars. To the man desiring an exclusive car we offer an exceptional bargain at $4 750

PACKARD TWIN-SIX TOURING We have overhauled this car both the motor and chassis, and it is in perfect operating condition throughout; new paint; good tires and the tires nearly new This is certainly a wonderful value at $1 000.

PACKARD TWIN-SIX COUPE. This is a late model rebuilt and guaranteed chassis, with practically new custom built body seating 4 passengers. It cannot be distinguished from new in any detail. The body and wheels are painted dark green and the upholstering is imported cloth The price is low at $4,500

KISSEL KAR TOURING. This is the latest De Luxe Model and in practically a new car. Equipment includes 2 new spare tires with tubes, touring trunks, 6 wire wheels, spotlight, front and rear bumpers, carriage side lamps, etc. Car, of course, is perfect as to paint, upholstery, and mechanical condition. Special at $2,000.

PAIGE TOURING, with winter enclosure. For the man who wants comfortable transportation this year at a very minimum of cost, we can highly recommend this car. It is in fine mechanical condition; tires are first class and the entire car has been refinished in a very durable dark blue color. Price only $500.

FRANKLIN SEDAN, 1920 MODEL. This car came in to our hands in exceptionally fine mechanical condition We have given it a thorough oiling and greasing repainted the body and chassis, and can assure the purchaser that the car will give him long and continuous satisfaction. Our price is certainly reasonable at $2,000.

PACKARD MOTOR CAR CO. OF CHICAGO
2350 S. Michigan-av.
Calumet 7400

LINCOLN
LELAND BUILT.

We are offering an unusually fine selection of used high grade cars which have come to us mainly from the factory owners. These cars are in exceptional condition and have been priced to low figures.

1921 Cadillac sedan, 5 pass.	$2,800
1921 Cadillac Victoria, 4 pass.	2,750
1921 Cadillac phaeton, 4 pass.	2,250
1919 Winton 7 pass touring	1,500
1920 Cole 8 sport, 7 pass.	1,200
1919 Apperson Anniversary touring	1,200
1918 Peerless 8 touring	1,200
1920 Kissel custom tour., 7 pass.	1,000
1917 Cadillac touring	800
1917 Jordan touring, 7 pass.	600
1-25 Packard touring, 7 pass.	550

ALLISON-ROOD CO.
Distributors of
Lincoln & Rickenbacker
Automobiles.
2318 MICHIGAN-AV VICTORY 3900.

ALLEN TOURING,
ONLY $165

Have just taken this car in trade. It is fully equipped with electric starting and lighting system and all the very latest improvements. Call and see this wonderful bargain and be convinced

Open Sundays and evenings.
JOSEPH G. GLASER,
1444-48 Michigan. Calumet 4214.

APPERSON—4 PASS. CHUMMY ROADSTER in excellent condition; a real buy at $450. THE SCHILLO MOTOR SALES CO., Mercer and

AUTOMOBILES—GASOLINE.

HUPMOBILE $395

Special 4 pass. sport model, body built special, looks and runs exceptionally good. Reduced from $760. Studebaker Sales Co. of Chicago, 2030 Michigan-av.

HUPMOBILE TOURING—1921. LIKE NEW, driven 2,200 miles. Sacrifice for $950. New car guarantee. HUP AGENCY. Sacramento and Grand-av.

HUPMOBILE—1922 AND 1921 DEMONstrators; excellent shape; new car guarantee with both cars. Royal Sales and Service. 339 E. 55th-st. Phone Wentworth 0120.

JEFFERY 4 $165

5 pass. that locks and runs good. Fine tires, good paint. Reduced from $450. STUDEBAKER SALES CO OF CHICAGO, 2030 Michigan-av.

JEFFREY LIMOUSINE—FOR SALE—7 PASS. perf. cond.; best cash offer takes a real buy. Ravenswood 5035.

JEFFERY—A1 COND.; STARTER, NEW tires; priv 1805 Irving Pk.-blvd., before 2 p. m.

JORDAN 1919,

7 passenger, excellent mechanical condition, equipped Westinghouse shock absorbers, new paint, wire wheels, extras. $700. PILOT MOTOR CAR CO., 2450 Michigan-av.

JORDAN—SPORT MARINE; CALIF. TOP wire wheels; prettiest car in city; $500 worth of extras; $1,100, or best offer; old car taken in; terms. Open eves. 1741 Madison.

JORDAN—BROUGHAM, A1 COND., $1,750. Bargain. 1924 W. Madison. Open eves.

KISSEL SEDAN,

ONLY $950.

This is the opportunity of a lifetime. Late model, practically new 5 cyl. Kissel, all season closed car, seating 5 or 7 people, for this exceptionally low price. Has just been refinished and re-built from stem to stern; has wire wheels, oversized cord tires all around, and numerous extras. Call, see this wonderful bargain, and be convinced. A written guarantee will be given with same. Terms arranged to suit. Car taken in trade.

JOSEPH G. GLASER,
Open Sunday and Evenings.
1444-48 S. Michigan-av. Calumet 4214.

KISSEL, 1918, SEDAN, FOR $315.

BECAUSE

He bought a Nash

AT

2000 MICHIGAN. CALUMET 2000.

KISSEL—CUSTOM BUILT SPORT; LOOKS like new; excellent mechanical condition; must sell before Feb. 1st; will consider Ford coupe in trade. Sheldrake 1564.

KRIT—1915 COUPE—MODEL 38; RUN cond.; 2 spare cord tires. A bargain. Call Haymarket 9341. 1657 W. Division-st.

KISSEL—SEDAN, MODEL 6-42; 7 PASSENger; excellent condition; bargain for cash. Apply Huistra, 7847 Morgan.

KISSEL SEDAN—LIKE NEW; 6 TIRES, heater, extras; $650. Drexel 8134.

LEWIS—LATE 6 CYL. TOURING; FULLY equipped, good tires, $350, or will take good roadster. 3324 Pensacola-av. 2d.

LEXINGTON TOURING, '19.

A bargain that cannot be resisted. This high grade car is painted a beautiful deep maroon and equipped with fine black wire wheels, giving it a first-class appearance. Car equipped with fender mirrors and stop light. Motor has just been overhauled. An exceptional buy; must be seen to be appreciated. SECURITY AUTO SALES, North Side Studebaker Distributors, 5100 Broadway.

LEXINGTON SPORT.

5 WIRE WHEELS, 5 CORD TIRES, SEAT COVERS, TRUNK RACK, SPOTLIGHT, TWO BUMPERS BRAND NEW BATTERY; $650. HUDSON NEW CAR SALES ROOM, 2451 Michigan-av. Calumet 4900.

LEXINGTON—THOROUGHBRED, late 1921, spotlight, Gabriel snubbers, wheel lock, spare tire; all tires just like new. Ph. Drexel 3278. 3. BURKIN.

LEXINGTON—SPORT COUPE, LIKE NEW. RUN 3,000 miles; will sacrifice, $850, 2435 W. Division-st.

LIBERTY—SEDAN; OVERHAULED; HAS run 5,400 miles; new cord tires; none better on the market for the price. Call for demonstration in the afternoon. Columbus 0154. 5000 W. Chicago-av.

LIBERTY SIX—COME AUTO SHOW SENSATION, $1,295. Coliseum G-2.

LINCOLN SEDAN

A rare opportunity to become the owner of a high grade, pleasure car that is in unusually fine condition in every detail; runs like a new car and has had the best of care. This is an exceptional value at $3,500. ALISON-ROOD CO., 2518 Michigan-av. Victory 3900.

LOCOMOBILE 6-38 TOURING

Like new, perfect condition in every way; driven 12,000 miles; $2,500; take high grade roadster in trade. HORACE, Nevada 0045.

LOCOMOBILE—FOR SALE—1914 ROW CAR with crane; A1 condition. Ph. Lake View 4717 or call 3911 Broadway.

LOCOMOBILE—4 CYL., SPECIAL FACTORY model; perfect condition; $275. Wellington 7114.

LOCOMOBILE—1920; 7 PASS. TOURING; 100% perfect condition; $5,200. Address K J 254, Tribune.

LOCOMOBILE SPEEDSTER—4 CYL.; GOOD tires; $225. 1337 Loring Park-blvd.

MARMON CHUMMY, MODEL 34, MOTOR overhauled and rebuilt, with all the latest improvements; all parts nickeled, new radiator top, seats reupholstered in blue leather. This is without a doubt the prettiest Marmon in town, and must be seen to be appreciated. Open evenings and Sundays. 5107 N. Clark-st.

MARMON—34, 7 PASS., 5 WIRE WHEELS. tires, top and upholstering in excellent condition. This car is in perfect running order and can be had for $800 cash or would consider a trade on a Ford sedan or coupe. Call at Oakland 4-door sedan dealers or you can see the car at 1110 E. 47th-st.

MARMON—4 DOOR, 4 PASS., 1921 MODEL. Marmon blue color, 2 extra spare tires and tires. Rubber bumper and spot lights. All covers. A1 condition. Must be seen to be appreciated. Call 4138 Lincoln-av.

MARMON—4 DOOR, 4 PASS., 1921, SERIAL 34, motor 34208, 4 cyl. motor, Cal. 34208, and upholstery just like new; will sell for 50c on the dollar; terms. Midway 0306. 6131 Cottage Grove-av.

MARMON 34—SEDAN, WITH SPECIAL Kelly-Springfield body; all new cord tires; shocks and runs like new; must sell to close estate. Call 3947.

MARMON 1921 TOUR.

Slightly used; the price will surprise you. 836 Sheridan-rd., 2d apt.

MARMON—1921, 7 PASS.; CANNOT BE told from new; $1,650. 6102 Cottage Grove-av. Dorchester 9376.

MAXWELL, 1921 $395

Latest model 2 pass. roadster that looks and runs like new. Price reduced from $650. Liberal terms. Studebaker Sales Co. of Chicago, 2030 Michigan-av.

MAXWELL, 1920. TOURING. FOR $300.

BECAUSE

He bought a Nash

AT

2000 MICHIGAN. CALUMET 2000.

MAXWELL—1920 TOURING; LOOKS AND runs like new car; $385. Elgin Co., 2323 Halsted.

MAXWELL—TOUR., 1921; RUN 3,600 miles; 5 cord tires; same as new; open evenings. 2560 S. Halsted-st.

MAXWELL TOUR. — GOOD TOP, TIRES, starter; ex. mech. cond.; $145. 204 N. Crawford. 2d.

MAXWELL TOUR.—1919, $175. 5 CORD tires, very nice condition. Open eves. 2560 S. Halsted.

MERCER—1920 TOUR, LIMO. RECONDItioned, refinished, sell very reas. Schillo Motor Car Co., 2451 Michigan-av.

MERCER—TOURING, REPAINTED, FULLY equipped; good condition. Can see at 9326 Grand-av.

MERCER—CHASSIS; 6 HEAD MOTOR, 2 spark mag.; cheap. Wilmette 234.

MITCHELL—1918, 7 PASS. WITH WINTER enclosure; $200 cash; bal. terms. Oakland 3674. 4340 W. Madison.

MONROE, 1920, TOURING, FOR $265.

BECAUSE

He bought a Nash

AT

2000 MICHIGAN. CALUMET 2000.

MOON—SPORT; WINTER ENCLOSURE; EX. cell. mech. cond.; owner sick; must sell; $375 E. 55th-st. Phone Normal 3075.

NASH ROADSTER.

1921—Nash snappy roadster—the finest job you ever saw—fully equipped with side wings, spotlight, trouble light, electric motometer, windshield cleaner, fender parking lights, front and rear bumpers and good cord tires. The beautiful original finish is perfect and the excellent mechanical condition is guaranteed as good as new.

$835.

Harris & Rodgers

1424 S. Michigan-av. Cal. 3300-01-02.

NASH—ENCLOSED, $925.

$350 DOWN, BAL. $50 A MONTH.

Late model, equipped with Rex top, two bumpers, extra tire, and all other extras; in perfect mechanical shape. Open Sundays and evenings. SOUTH SIDE AUTO SALES CO. 1115 E. 63d-st.

NASH SEDAN—GOOD CONDITION. 3340 Wilson-av. Juniper 6161.

NASH—TOURING, 1920, ELEGANT CONDition, $675, terms. 2107 N. Clark-st.

AUTOMOBILES—GASOLINE.

NASH—1921, 5 PASS., LIKE NEW, $750. 4550 Washington-blvd. Columbus 2621.

NATIONAL ANOTHER BARGAIN.

1920—National 4 passenger sport, finished in a beautiful gray, with black fenders and red disc wheels. Equipped with bumpers, motometer, special radiator cap, individual steps and fenders, windshield cleaner, and cord tires on disc wheels, including one extra, with extra wheel and cover.

This marvelous model is in extremely fine mechanical condition and absolutely guaranteed the same as a new car, throughout. A perfect bargain at this low price.

$1,285.

Harris & Rodgers

1424 S. Michigan-av. Cal. 3300-01-02.

NATIONAL—SEXTETTE, 1921, WINTER top, fully equipped; $1,500. H. SHERWOOD 23 S. Desplaines-st. Haymarket 1820 or Sunday Oak Park, 2805-M.

OAKLAND $195

Late model 6 cyl., 5 pass., in good running condition. Reduced from $550. Studebaker Sales Co. of Chicago, 2030 Michigan-av.

OAKLAND—1917 5 PASSENGER TOURING car; winter sides; good paint and mechanically perfect; tires almost new; price $200; down payment $100, balance to suit. REO MOTOR CAR CO. OF CHICAGO, INC., Tel. Cal. 6050. 2501 S. Michigan-av.

OAKLAND COUPE.

Never out city, looks like new, wire wheels, cheap for cash or trade. 116 E. 39th-st. Blvd. 1837.

OAKLAND—1920; 6 CYL. COUPE; LOOKS and runs good as new; $350 cash, balance $50 per month. Garfield Motor Sales Co., S. E. Cor. 55th and Wabash. Englewood 27.

OAKLAND—LITTLE 6, ROADSTER, LIKE new; painted a beautiful maroon; new top and nickel plated radiator shell; snap, $285 cash. 1337 N. Clark-st.

OAKLAND—1920 TOURING; PERFECT CONdition; $450 or best offer takes it. Dorchester 1078.

OAKLAND—1921 TOURING, WIRE WHEELS —motor perfect; no reasonable offer refused. Act quickly. Lincoln 1947.

OAKLAND 8—$450; CHANDLER DISPATCH, $350; Ford touring, $150. 2043 Jackson-blvd. West 0503-R.

OAKLAND—COUPE, 1919; CORD TIRES; $270 down, balance $22.50 for 10 months, or will trade for Ford. Albany 0142.

OAKLAND—1920, PERFECT, WILL TAKE cheap car in trade. 3104 N Albany-av.

OLDSMOBILE SEDAN, 1920.

This car is a wonderful buy for a man who is looking for an automobile that is in the pink of condition and runs like a top. Upholstery is a fine, high grade velour. Body is finished in dark maroon, tires like new. Price $995 cash, or terms can be arranged.

SECURITY AUTO SALES,
North Side Studebaker Distributors,
5100 Broadway.

OLDSMOBILE, 1921 ROAD. FOR $365.

BECAUSE

He bought a Nash

AT

2000 MICHIGAN. CALUMET 2000.

OLDSMOBILE SEDAN, $775.

$200 DOWN, BAL $45 A MONTH.

A wonderful car for the money; late model; equipped with wire wheels, extra tire, bumper, etc. and other extras. Open Sundays and evenings. SOUTH SIDE AUTO SALES. 1115 E. 63d-st.

OLDSMOBILE TOURING CAR.

1920 6 cyl., 5 pass.; like new; best offer takes it. Owner leaving city. See same at 1122 N. Clark Monday.

OLDSMOBILE—LIGHT 8, FOUR PASS. sport model; nearly new; run less than 3,000 miles; equipped with cord tires, spare tire, snubbers, motometer; car is same as turned out from factory; price $1,300; will take Ford in trade or sell for cash. Montrello 5932.

OLDSMOBILE TOURING.

Very late 1920, 8 cylinder, 5 or 7 passenger; new cord tires; will sacrifice for $500. Must have immediate action. 4028 Washington-blvd. Columbus 0130.

OLDS—1920 COUPE, CORD TIRES, 2 BUMPers, excellent mechanical condition. Must sell. Call 6785. 345 N. Central-av. Phone Austin 0915.

OLDSMOBILE—1919, 8 CYLINDER, 7 PASS., brand new cord tires, spare tire, $495. 4017 Sheridan-rd. Lake View 8252.

OLDSMOBILE—COUPE 8, LATE 1920 model, new motor, in perfect condition. Will sell for best offer. 918 Sheridan-rd.

OVERLAND $295

Latest model 5 pass., only run few thousand miles, good tires, bumper and spotlight. You cannot buy this car from new. Studebaker Sales Co. of Chicago, 2030 Michigan-av.

OVERLAND

Model 86. 6 Cyl. Cont. motor, in fine mechanical shape; good tires.

$100.

1638 WABASH-AV.

OVERLAND—COUNTRY CLUB, LATE 1919, in perfect condition, equipped with $200 Rex top, wire wheels, extra tire, newly painted. Special price and terms $150 down, bal. $25 a month. Open Sunday and evenings. SOUTH SIDE AUTO SALES. 1115 E. 63d-st.

OVERLAND TOUR.—BABY, MODEL 80, 5 wire wheels, prettiest equipped car in the city; very cheap. Open evens. 2560 S. Halsted.

O., RLAND—BABY, 1921, LIKE NEW, AT a bargain, $275. B. K. GARAGE, 51st and Loomis-st. Yards 1040.

OVERLAND—1920 TOURING CAR IN VERY good condition. OVERLAND MOTOR CO., 2419 Michigan-av.

OVERLAND—TOURING, IN GOOD SHAPE; $175. Tel. Highland Park 120.

OVERLAND COUPE, LIKE NEW; $385 OR trade. West 2861. 1724 W. Monroe.

OVERLAND—4 TOURING CAR, 5 WIRE wheels, like new, cheap. Wentworth 1676.

OVERLAND—SEDAN, 1920; MUST SACRIfice; private party. Belmont 1589.

OVERLAND 86-6—EXCELLENT SHAPE; $1165. 1221 S. Wabash. Victory 3947.

OVERLAND 7 — FOR SALE — BARG.: OR trade for Ford. 3549 Wolfram-st.

PACKARD TWIN SIX TOWN car, 1920 model; can be seen between 9 a. m. and 12 at noon at the Huguelet Bros. garage, 908 N. Michigan. Ask for the chauffeur, Fred O'Toole.

PACKARD — 1916 TWIN SIX, 135 INCH wheel base, in excellent condition; has just been repainted; just the thing for livery or undertaker; this car is exceptionally priced at $700; down payment, $350, balance in 10 months.

REO MOTOR CAR CO. OF CHICAGO, INC., Tel. Cal. 6050. 2501 S. Michigan-av.

PACKARD TWIN SIX 5 PASSENGER touring car; in unusually fine condition in every detail. Runs like a new car and has had the best of care and at $1,200, the price asked, it is a tremendous bargain. Cash or time. Please see my chauffeur in private garage in rear of 945 Barry-av., or call Lake View 3681.

PACKARD TWIN 6.

Model 3-35; excellent condition; a snap at $1,975.

GEO. MARQUETTE MOTOR SALES CO., 5971 Ridge-av., at Clark-st. Sheldrake 3790 and 3545.

PACKARD—TWIN COUPE; NEW APRIL 1921; car 3,000; special custom built body by Fleetwood 6; new tires; a bargain; in perfect condition; sacrifice for immediate sale. Edgewater 8807.

PACKARD—1921 SPECIAL SINGLE SIX, like new; driven 4,000 miles; 6 cord tires, bumpers, spotlight, and many other extras; $1,150. Must sell at once. Haymarket 1452. 31 N. Sheldon. Apt. 1.

PACKARD—7 PASSENGER, LIMOU., AND tour. body, in good condition. $500, or best offer. 1 wood wagon. HASKER, 1420 E. 65th-st. Midway 3046.

PACKARD—TWIN 6 TOURING; WILL SACrifice; driven only 3,000 miles. 1914 Insurance Exchange.

PACKARD—TWIN 6, JUST OVERHAULED by Packard Co.; fuelizer equipment; must sacrifice; price $700 or best offer. Ph. Austin 6206.

PACKARD—TWIN 6, 5 PASS. PHAETON, model 3-35; seat, rad. tire covers; cash $2,500. See car Montrose Garage 3915 Montrose.

PACKARD—TWIN 6; A1 MECH., $750 FOR immde. sale. Superior 2300. Rm. 1228.

PAIGE—SEDAN, 6-66, IN A1 CONDITION; Biflex bumpers front and rear; 2 extra tires and tire carrier; motometer; cord tires; auto. windshield cleaner; radiator hood and Weed chains; heater and stop lamp; will sell for reduction or consider trade for a 1st class touring car. Phone O. P. 2811. 315 Clinton-av., Oak Park, Ill.

PAIGE 6-39

This is a popular 5 pass. touring, rebuilt and repainted, in beautiful condition throughout; should sell very quickly at our low price of $650. See HAKSH, 2230 Michigan. Calumet 1820.

PAIGE—TOURING, $420, 1916 MODEL. ALL new cord tires, 1 new Miller cord for spare, new top, gear shift lock, spot light; car is in excellent mechanical condition. 6029 So. Park-av. Ph. Wentworth 9015.

PAIGE—SPORT, LATE MODEL, 4 PASS. sport; attachment; motor, paint, good cord tires, wire wheels; $975; terms or trade. 6737 Cottage Grove. Fairfax 2840.

PAIGE—1920, 6-55 SPORT, IN EXCEPTION. al condition; disteel wheels, repainted gray, many extras; a wonderful buy at $1,195. 2436 W. North-av. Armitage 770.

PAIGE—6-66 DEMONSTRATOR AT A LIberal discount. Woodlawn Motor Car Co., 6136 Cottage Gr. Ph. Fairfax 0100.

AUTOMOBILES—GASOLINE.

PAIGE.

Latest model 6-55, 7 passenger touring, in perfect condition. Equipped with distinctive California top of the finest alligator leather, disc wheels, and silver trimmed lamps, radiator, bumpers, etc. Finished in sturdy battleship gray and upholstered in luxurious tan velour.

This car has been driven by a most efficient driver, has had the finest of care, and is guaranteed mechanically perfect—the same as a new car. It is a certain bargain at this low price.

$1,495.

Harris & Rodgers

1424 S. Michigan-av. Cal. 3300-01-02.

PAIGE LIGHT 6 TOURING.

This car is in tip top condition. Has had very little mileage and exceptional care. You will have to see this car to appreciate a wonderful bargain. Extra equipment, 5 wire wheels, 1 spare tire, seat covers, spotlight, bumper, and special throttle control. This car is ready to go on the road at once. No repairs necessary.

SECURITY AUTO SALES,
North Side Studebaker Distributors,
5100 Broadway.

PAIGE—1920, 6 CYL., 5 PASS., TOURING. This is the same design as present model. Car is equipped with 5 wire wheels, four good tires and one spare; and is in excellent mechanical condition. Other extras include motometer, snubbers, Calif. back curtains, front and rear bumpers, and radiator cover. Extras alone cost $275. My client has given me the right to make the exceptionally low price of $685 for quick sale. Phone, call or write W. D. KELLEY, Calumet 4626, care Jas. Levy Motors Co., 23d-st. and Mich.-av. Open today.

PAIGE $385

1918 Light Six 5 pass., run 7,000 miles. Looks and runs fine. Bargain. Studebaker Sales Co. of Chicago, 2030 Michigan-av.

PAIGE—SPORT, 1920, REFINISHED, $750. 4610 Wash.-Blvd. Austin 373.

PERRLESS—SEDAN, 1921, SERIES 56; seat covers complete; like new; special job; $2,850. Call Central 3521.

PIERCE-ARROW—FOR SALE—ENCLOSED Town Car, C4 Series Model 38. Car in perfect mechanical condition, driven only 9,000 miles. Act quickly. PACKARD ROCKFORD MOTOR CO., 401 S. Court-st., Rockford, Illinois.

PIERCE-ARROW — ROADSTER; $800; IN good cond. Call Wentworth 5504 or Englewood 7517.

PIERCE-ARROW — SEDAN, 1921; LIKE A new car. Superior 2300. Room 1228.

REO ROADSTER $185

Light 3 cyl. 3 pass., in good condition; practically new; 4 tires, one extra. Real bargain. STUDEBAKER SALES CO. OF CHICAGO, 2030 Michigan-av.

REO COUPE—1921, 5 CYLINDER. THIS car has been rebuilt, repainted, and equipped with 4 brand new cord tires. It is guaranteed with the standard new car guaranty. A small deposit, the balance in 10 months. Price $1,400.

REO MOTOR CAR CO. OF CHICAGO, INC., 2501 S. Michigan-av. Cal. 6050.

REO—SEDAN. HAS JUST BEEN REPAINTED and rebuilt. Upholstery is like new; in fine shape. This is an exceptional buy at $850. Small payment down, balance in 10 months.

REO MOTOR CAR CO. OF CHICAGO, INC. 2501 S. Michigan-av. Cal. 6050

REO—7 PASSENGER, 6 CYLINDER TOURing car, equipped with 5 good cord tires and winter top; this car is an exceptional buy; mechanically O. K., upholstery good, paint fair. Call Owner, Prospect 6000 Sunday a. m.

REO—1918, 6 CYL., 7 PASSENGER TOURing car; tires, paint, and upholstery good; mechanical condition excellent; price, $500; $200 down, balance $30 monthly.

REO MOTOR CAR CO. OF CHICAGO, INC., Tel. Calumet 5060. 2501 S. Michigan-av.

REO—SEDAN, 5 PASS., WITH NEW CAR guarantee; terms or trade. Reo sale. 6838 Stony Island-av.

REO — 5 PASS. TOURING CAR, OVERhauled; A1 condition; must be sold at a bargain. Address P 381, Tribune.

REVERE—1921 MODEL, RUN 6,000 MILES, like new; Lycoming motor, steel frame California top; best looking car in Chicago; cost new $5,800; will sell for $2,000. Can be seen any time at Lyman's, 5630 Broadway.

ROAMER SEDAN,

Driven 400 miles; special 6 passenger body; suburban; will sacrifice for $3,500; cost $1,000 less. 4628 Washington-blvd. Columbus 0130.

ROAMER—4 PASS., GUARANTEED CONDITION like new. ROAMER MOTOR CAR CO., 2240 Michigan-av. Victory 3780.

ROAMER—1921, SPORT 4 PASS.; DAUSENberg motor; looking for Liberty 6; $1,650. Call at 6102 Cottage Grove-av.

ROAMER SPORT—1920; LIKE NEW; $1,150. 4610 Washington-blvd. Austin 373.

SAXON DUPLEX

Sport Demonstrator, 1921.

This car has been used a few months by an official of the company, is in excellent condition, 5 cord tires, wind shield, wings, disc wheels; only $1,100.

JOHN NICHOL CO.,

2210 MICHIGAN-AV. CALUMET 0106.

SAXON—1919 TOURING; TAKEN BACK AS owner was unable to make his payments; balance still due, $265. ELGIN CO., 23-3 S. Michigan.

SCRIPPS BOOTH—1918 3 PASSENGER dummy foadster; will sacrifice; perfect condition, white wire wheels. 930 Belmont-av., 3. Buckingham 0075.

SCRIPPS-BOOTH — 3 PASS. COUPE; WIRE wheels; lightest and classiest in town; $385. 1337 N. Clark-st.

STANLEY 37 Moving Parts

WHAT DOES THAT MEAN TO YOU IN THE PURCHASE OF A USED CAR?

Our renewed cars are good for years of service. Call and inspect this stock.

SEE THE NEW STANLEY AT FIRST REGIMENT ARMORY SHOW WEEK.

O'BRIEN BROS. MOTOR CO.,

2619 MICHIGAN. CALUMET 0168.

STANLEY STEAMER—1921 MODEL; CAR in excellent condition, spare tire, spotlight, brand new California top, whipcord seat covers and other extras; owner leaving city for California, must sacrifice. Address P 378, Tribune.

STANLEY—TOUR. CAR, DE LUXE BODY, BY Graff; special 30 H. P. Parkerized boiler, 6 Goodyear cord tires; many extras; trade or terms. Rogers Park 3543.

Stearns-Knight $295

Light 4 cyl., 5 pass., original paint, looks and runs good. Bargain. Studebaker Sales Co. of Chicago, 2030 Michigan-av.

STEARNS KNIGHT

5 Pass. in good mechanical shape.

$275.

1638 WABASH-AV.

STEARNS-KNIGHT—1917, COUPE; CONDItion perfect; exact mileage, 16,500; good paint, tires nearly new; a bargain; cash; owner moving away. Phone Rogers Park 3766.

STEARNS-KNIGHT—TRACT. BRAND NEW, 1921 model tour., little used; orig. paint, cord tires, car is in excellent condition; $1,200; terms or trade. 6232 Cottage Grove. Fairfax 2840.

STEARNS-KNIGHT COUPE.

1921 model; low mileage; all accessories; in perfect running order; will sacrifice for quick sale. Address P 522, Tribune.

STEARNS-KNIGHT, 1921, 5 PASS., FINE shape, new paint, $450. 5150 Cullom. 1st.

STEPHENS SEDAN.

Model 78, run 8,700 miles, 5 cord tires transmission and door locks, motormeter and handlebar, bumper, $975; will consider touring car in trade. 5100 Winthrop 2d. Sunny. 7025.

STUDEBAKER TOUR.

Very late 1920, driven only 500 mi.; cannot be told from new; big 6; $1,200. 4628 Washington-blvd. Columbus 0130.

STUDEBAKER COUPE.

Mech. perfect, perfect good tires; $300; terms. 116 E. 39th-st. Blvd. 1837.

STUDEBAKER—1921, BIG 6 TOURING, with winter inclosure, heater, and many extras; mechanically perfect; will sacrifice for $1,095. 2826 W. North-av. Armit. 770.

STUDEBAKER — BOUGHT SEDAN; WILL sacrifice Studebaker 5 pass. touring for $100; runs good; lots of extras. Call Monday. O'DONNELL, 34 E. 13th-st.

STUDEBAKER—SPECIAL 6 TOUR., 1921, IN perfect shape, used very little; $650. Hup Agency, Sacramento-blvd. and Grand-av.

STUDEBAKER—SPECIAL 6, SERIES 20; perfect condition; $975; terms. 5107 N. Clark.

STUDEBAKER—BIG 6, $200; 5 CORD tires, first class condition all around. Open eves. 2560 S. Halsted.

STUDEBAKER—COUPE, 1922 LIGHT SIX, driven 500; many extras; terms or trade. 6807 S. Halsted. West 2727.

STUDEBAKER — 1920 SPECIAL 6, LIKE new; terms or trade. K. B. GARAGE, 51st and Loomis-sts. Yards 1040.

STUDEBAKER—1921 SPECIAL 6 TOURING; perfect condition; $775; bargain; bargain in Chicago. 4008 Michigan-av. Blvd. 8100.

STUDEBAKER—SPECIAL SIX 5 PASS., WINter inclosure; practically new; many extras. Sacrifice, $300. 3302 W. North-av.

STUDEBAKER — SPECIAL 6, 1920, $650. 4610 Wash.-Blvd. Austin 373.

STUDEBAKER—BIG 6, 1918, IN FIRST CLASS condition, bargain. 5044 S. Ladin-st.

AUTOMOBILES—GASOLINE.

STUDEBAKER SPL. 6.

1920—Studebaker Touring—One of the famous Special Six models, attractively and newly finished equipped complete and in excellent mechanical condition. The smooth, perfect performance is guaranteed the same as a new car and will stand any test or investigation.

A special low price for a perfect Special Six.

$745.

Harris & Rodgers

1424 S. Michigan-av. Cal. 3300-01-02.

Studebaker 6 Sedan $785

Series 19 5 pass., 4 door Fisher body; driven by lady on Chicago boulevards; in exceptionally fine condition; must be seen to be appreciated. Reduced from $1,400. STUDEBAKER SALES CO. OF CHICAGO, 2030 Michigan-av.

STUDEBAKER SIX, TOUR., FOR $285. BECAUSE

He bought a Nash

AT

2000 MICHIGAN. CALUMET 2000.

STUDEBAKER — '21, SPECIAL 6; FINE cond.; priv. party, Ph. Blue Island 1101.

STUTZ—1920 MOD. H, 4 PASS. SPORT model; original finish; lots of extras; sacrifice for $1,475. Ph. Normal 0221.

VELIE 48 SEDAN—RED SEAL CONTInental motor, 2 bumpers, snubbers, bullet lights, seat covers, extra tire, spotlight, etc. All like new; 4 mos. old; 4,000 miles. A chance to get a new car, well broken in, at a low price. 3041 Eastwood-av., 1st floor.

VELIE COUPE.

4 pass.; excellent cond.; driven 1,100 mi. See Stratford Garage, 3464 Broadway.

VELIE—1921, MOD. 34 TOUR., LIKE NEW, priv. party sell at a bara.; will demo. 3651 N. Oakley-av. Well. 2347.

WHITE—ESTATE MUST DISPOSE OF 2 LIMousines and 1 touring car; in good condition. Ask for Mr. Sauerman, Transo Enveiope Co., 3512 N. Kimball.

Willys-Knight Tour., $475.

1919 car; far above your expectations; runs like new; high class paint job; cord tires and 5 wire wheels. THOMAS J. HAY, INC., 2521 Michigan-av. Victory 8200.

WILLYS KNIGHT—LATE 1919 TOURING with $200 extras; refinished and guaranteed to be mechanically perfect; a tremendous sacrifice; will sell cheap. 2820 W. North-av. Armitage 770.

WILLYS SAINTE CLAIRE TOUR.—NEARLY new; attractive price for immediate sale. 2700 Michigan.

WINTON, 1919 $1,275

7 pass. 6 cyl., thoroughly overhauled, renickeled and refinished a special Oxford tan. If you are interested in the classiest car in Chicago see us today. Reduced from $2,250. Liberal terms. Studebaker Sales Co. of Chicago, 2030 Michigan-av.

WINTON—MODEL 22-A; ALL CORD TIRES; drab-body side curtains; newly painted maroon; radiator cover; $700, or best offer. Phone South Shore 1310.

AUTOMOBILES WANTED.

WANTED—FOR ALL CASH—Packard twin six touring car, Model 3-25 or 3-35. Please call Graceland 0408 Sunday forenoon or State 8336 Monday or later.

WANTED—A 1914 OR 1915 MERCER; "T" head motor, body style immaterial. Write full particulars to F. U. Schneider, Blackwood Hotel.

WANTED.

FORDS AND DODGES.

I PAY SPOT CASH.

1450 S. MICHIGAN-AV. CALUMET 0088.

AM IN MARKET FOR GOOD USED HIGH grade car; will consider Pierce-Arrow, Locomobile or Cadillac only; must be late model for cash; price must be right or do not answer; no dealer; state model and price in reply. Address P 446, Tribune.

HIGHEST CASH PRICES PAID FOR JUNK, wrecked or used cars. We sell replacements for any car.

WARSHAWSKY & CO.,
1915 S. STATE-ST. CALUMET 7315.

CARS BOUGHT, ANY COND.

Parts for all cars. Illinois Auto Parts Co., 2100 S. State-st. Victory 3583.

WILL BUY FOR CASH OR CONSIGN ANY number high grade late model cars; quick action Auto Exchange, 1240 Michigan-av Calumet 1400.

WANTED—1-2 TON STAKE BODY TRUCK, 1 7 passenger enclosed car, 1 7 passenger sedan; have lots, 2 flat and some cash. 189 N. Clark-st., Room 510.

WANT A LATE MODEL 5 OR 7 PASSENGER car as part payment for 80 acres, value $20 acre; Marshall county, Minnesota. Address N 118, Tribune.

WANTED—50 USED CARS, ALL MAKES, late models especially. Bring cars and get cash. Open eves. till 10. 2560 S. Halsted-st., cor. 26th. Yards 1363.

CADILLAC, LIMOU. OR PHAETON—I want the best double letter model 57 $1,800 cash will buy. Dr. Chas. H. McKenna, Layfette 0037.

WANTED — LATE MODEL ELECTRIC; state make, model, condition, lowest cash price, and when demonstration may be had. Address H A 38, Tribune.

YOUR CAR SOLD ON 2½% COMM. BASIS. PREF. CLOSED CARS; STORAGE FREE. MARTIN AUTO SALES. PH. LAKE V. 901.

WANTED—2D HAND ELECTRIC COUPE. Auburn preferred. State age, condition, and cash. Address P 532, Tribune.

WANTED — LIGHT AUTOMOBILE FOR south side lot; paved street. Address T O 353, Tribune.

WANTED—FIRST 1921 NASH. BUICK. Stephens. Reo. $500 cash will buy. Ph. G. Sup. 6327, week days.

WILL PAY CASH ANY PART OF $300 FOR car. 4008 N. Leclaire. 2d apt. Call Sunday.

WANTED—FORD SEDAN; MUST BE LATE model, in good cond.; name best cash price. Address P A 378, Tribune.

WILL EXCHANGE FOR USED AUTOMObile business location on 63d-st. Address S S 550, Tribune.

WANTED — TO BUY — FORD SEDAN, GOOD condition; give all details. Address K J 597. Tribune.

WANTED—LATE MODEL CADILLAC OR Marmon auto. for cash. Address M 225, Tribune.

FORD SEDAN—WILL TRADE CLEANING and dyeing store with living rms.; paying business. Vincennes 0231.

WANT CAR IN EXCHANGE FOR 20 acres on river near Baldwin, Mich. Clear title. Address M 212, Tribune.

WANTED—TOURING CAR IN TRADE FOR my 5 pass. Hupp; will add cash for a good car. 1458 W. Chicago-av. 2d fl.

WILL PAY $500 TO $1,000 CASH FOR good late model car; must be in good shape. Oakley 4-8-9 W. Madison-st.

WANT LATE MODEL AUTO; WILL GIVE light mfg. business in exchange; value $1,500. Address T O 89, Tribune.

WANTED—FORD CAR; MUST BE REASONable for cash. Phone Lincoln 5712.

WILL BUY ANY LATE MODEL CARS FOR cash; bring car. 116 E. 39th-st.

WANTED—BEST CAR $400 WILL BUY. Address G 72, Tribune.

WANTED—FORD CAR FOR LOT 50X100, Long Lake. Address O 515, Tribune.

WANTED—LIGHT SEDAN OR COUPE FOR cash. JOE. Private. Canal 5995.

WANTED—BEST FORD $100 WILL BUY. Phone Lincoln 0402.

WANTED—FORD ROADSTER WITH EXpress box. Call at 4045 W. 21st-st.

WANTED—FORD ROADSTER. HAVE DIAmond and cash. Ph. Diversey 2569.

WANTED—BEST HUDSON COUPE MODEL $600 cash will buy. Ph. Hyde Park 9783.

DODGE TOURING — 1921, IN A1 CONDItion. Bargain for cash. Sunnyside 8120.

MOTOR TRUCKS TO RENT & WTD.

EX-SERVICE MAN WANTS STEADY HAULing with new 2½ ton stake truck. Best refs. Normal 1147. JOHN TOWNSEND.

WANTED—HAULING FOR NEW 2½ TON stake body truck, by hour, day, or contract. Haymarket 9607.

2 TRUCKS GOING TO ST. JOSEPH, MICH., could like to have return load. Diversey 8710.

REPUBLIC TON TRUCK, HAULING; CONtract or otherwise. Owner drives. Victory 8234.

WANTED—HAULING FOR 1 T. TRK. PANel body; owner dr.; terms reas. Blvd.2855.

CONTRACT WANTED — DODGE PANEL body; will letter; $44.50 wk. Lafay. 2076.

AUTOS TO RENT AND WANTED.

NEW COLE 8 IMPERIAL LIMOUSINE—FOR hire. Owner drives. 8 years' experience. By hour, week, day or trip. Contract preferred. Call Austin 4075.

FORD, TOURING OR SEDAN, BY PRIVATE party; must be cheap; for cash. 1932 S. 58th-ct. Cicero.

WANTED—4 PASSENGER TEMPLAR OR other good make; must be bargain. Address R J 250, Tribune.

FOR HIRE—FORD SEDAN, DAY OR CONtract. Owner drives; competent, knows city thoroughly. Ph. Cal. 6871. Reasonable.

DRIVER WITH CHEVROLET SEDAN WILL drive at your price. BUDZ, 1754 W. Erie.

AUTO CREDITS FOR SALE.

WILL SELL CREDIT ON DE LUXE MODEL Kissel at a discount. Lake View 5183.

MOTOR TRUCKS.

VIM

Cash or terms. Entire stock used trucks must be sold. Some as low as

$50.00

Rebuilt VIMS sold on same guarantee as new VIMS.

Dodge Commercial, Screen Body.

Ford, Panel Body.

Ellsworth, Panel Body.

Rainier 1 Ton. Real Bargain.

Small cash payment, reasonable terms for balance.

VIM MOTOR TRUCK CO.

2800 S. Michigan Ave.

REPUBLIC TRUCKS

BRAND NEW.

1842 MICHIGAN-AV.

Republic 1 ton	$1,295
Republic 2 ton	1,695
Republic 3½ ton, dump body and hoist

BUSINESS CHANCES.

ACCOUNTANT, SENIOR, WITH $3,000 CAN invest 1/3 interest in estab. and growing C. P. A. firm. Address M 485, Tribune.

AGENCY WANTED—BUSINESS WOMAN, experienced in selling methods and handling solicitors, in the market for a good special advertising or canvassing; will take up our good proposition with time and give full particulars in first letter. Box P 236, Tribune.

AGENCY WANTED—EXCLUSIVE, FOR CHICAGO and vicinity, by exp. salesman with means. Address O 101, Tribune.

AUTOMOBILE REPAIR SHOP—TO RENT—Auto Repair Shop—Room for 15 cars; good location; good rent; 1 year lease. Apply Auto Repair Shop—Room for 25 cars; N.W. corner Central.

AUTOMOBILE SHOP—INDIANAPOLIS; LIVE; location; good money maker. Address A H 11, Tribune.

AUTOMOBILE MAN—We have a showroom to rent in one of the automobile locations in the city. Very reasonable. Can sell new and used cars. Address A H 4, Tribune.

MID-STATE FINANCE & BROKERAGE CO.,
35 S. Dearborn-st.

AUTOMOBILE WAGON AND REPAIR Shop—For Sale—Established in one location 20 years; sickness compels owner to sell thoroughly equipped and on paying basis; ideal location, So. Side; long lease building term lease. Phone MONroe 4870.

AUTO ELECTRIC SERVICE STATION—For sale; equipped; most desirable location in city; established 5 years; low rent; customers in all parts of it; will sell at invention. Address O 103, Tribune.

AUTOMOBILE ACCESSORY BUSINESS—FOR sale—including battery station; good location; real reasonable; owner, well established; other business reason, have other business. Address K K 513, Tribune.

AUTO REPAIR AND MACHINE SHOP—FOR sale—Low rent; plenty work; best loc. in city, is a garage; half cash, or will trade. See Mr. H. C. Beck, 1127 Lawrence.

AUTO BATTERY SERVICE STATION—FOR sale—Willard; owner sick; will sell at less than inventory; $7,000; must be cash. Address P 283, Tribune.

AUTOMOBILE MACHINE SHOP—BEST NO. 1 location; estab. trade; 2 good articles to manufacture as side line; price $2,500; terms. Edgewater 2694.

AUTO ACCESSORY — BROADWAY; GOOD stock, tires and vulcanizing; $3,000 cash. 1646 Larrabee. Diversey 2562.

AUTO SALES AGENCY, GARAGE, ACCESsories—Thriving towns. Rare bargains. CHICAGO BUSINESS EXCHANGE, 327 S. La Salle.

AUTO TOP AND TRIM SHOP.
1 yr. estab. 1610 N. Campbell-av., paying but $300. Sell, exct. sickness. Imm. $400. Arm 5044.

AUTO REPAIR SHOP—
1305 N. Western-av.

BEAUTY SHOP—FOR SALE—N. S.; LIVING rms. attached; rent; est. trade; sac. Sunnyside 1631.

BERRIES—N. W. HOBART CAKE MACH. one wonderful loc.; 4 yr. lease; $50 daily; $3,000; terms.

BOOTS—S. S.; much good ov.; fine spot for high class party shop; $45 daily; $2,600. 4 rms. & transfer corner; rent $60, incl. 4 rms. $150 daily, $110 daily new ov.; elec. cash register; no opp.; $2,500.

BOOTS—S. S.; all mach., new ov.; $100 daily; 2½ yrs. lease; rent $240; 7 sta.; wonderful opportunity; $4,500; terms.

BUSINESS—FOR SALE — RETAIL WHOLEsale; good buy for $7,000 cash. Address O 350, Tribune.

BAKERY FOR SALE—WITH ALL KINDS machinery; price $1,600. Sanitary Bakery, Wauconda, Ill.

BAKERY—NORTHWEST SIDE; DOING $550 per week; price $4,400. No agents. Address K K 212, Tribune.

BAKERY—SOUTH S.; GOOD LOC.; MUST sell; sickness. 5453A Wentworth-av.

BAKERY—FOR RETAIL, OR GOOD location. Address O 128, Tribune.

BARBER SHOP, S. S.; DANDY PROP.; 6 chairs; cheap.
Barber shop, Loop, 3 chairs, reasonable.
Barber shop, Loop, 7 chairs; dandy prop.
MIDSTATE FINANCE & BROKERAGE CO.,
35 S. Dearborn.

BARBER SHOP AND FIXTURES—CASH OR trade; 3 chairs. MILLER & FAIR CO., 1 Wells-st. Phone Superior 7212.

BATTERY SERVICE STATION—WANTED to buy—The best $500 cash will handle; full part; 5 yrs. lease. MILES MAHIN.

Beauty Shop and School.

ESTABLISHED MANY YRS. IN BEST building in loop; offers an UNEXPECTED CHANCE TO RIGHT WOMAN OR MAN TO GET INTO THE MONEY MAKING END OF BEAUTY CULTURE BUSS.; THOROUGHLY EQUIPPED; BIG THING FOR RIGHT PARTY; REFERENCES NECESSARY. ADDRESS S N 70, TRIBUNE.

BEAUTY SHOP—LOOP; LARGE, FINELY appointed; thoroughly equipped; specialties in nails and cosmetics; nice class patronage; owner going to California for health; price $600; worth double. Well stocked. Address O 103, Tribune.

BEAUTY SHOP—IN LOOP; WELL FURnished; sell all $3,500, or in units of one-fourth for $500 each; $100 cash, bal. time. Part 4 months with following. Address P 338, Tribune.

BEAUTY SHOP—ESTABLISHED LOOP. A real opportunity. $3,000.
Parlor, Shop, 1 N. Dearborn, R. 911. Phones Central 6406, 6455, 8874.

BEAUTY PARLOR—FOR SALE—WILL SACrifice if taken at once; leaving city. Call 7046 S. Halsted-st.

BEAUTY SHOP—MARCELLER WANTS IN terest after working trial. Address P 241, Tribune.

BEAUTY SHOP—FIELD ANNEX; REASONable low rent.

BEAUTY PARLOR AND MILLINERY SHOP wanted; buyers waiting.

MIDSTATE FINANCE & BROKERAGE CO.,
35 S. Dearborn.

BILLIARD SODA FOUNTAIN AND CIGAR Stand combined—High class, for sale; $35,000; half cash; population of city 100,000; best income. Write A. W. HEIM. Fort Wayne, Ind.

BILLIARD HALL—FOR SALE—9 TABLE, to be sold. 3940 N. Crawford-av.

BOWLING AND BILLIARD ESTABLISHment—Completely equipped; old established; well patronized; 10 alleys, 9 tables; a bargain; big boom in bowling right now; good chance to get in. STRASS, 1105 S. Dearborn-av.

BOOK STORE, WITH SCHOOL SUPPLIES—Ladies' Ice Cream and Light Groceries—For Sale—Across from a large high school. 1720 Union-av.

BOOK AND STATY STORE—ONE OF OLDest and best paying in city; low rent, large trade; $3,000. Address N 288, Tribune.

BOWLING AND SOFT DRINKS — DANDY meal ticket for man adapted to this line. MIDSTATE FINANCE & BROKERAGE CO.,
35 S. DEARBORN-ST.

BRASS FOUNDRY—GOOD LOCATION; ALL year round money making job; reas. for sale. Address M 485, Tribune.

BUTCHER SHOP—MUST SELL; 1ST CLASS; very reasonable; doing good business; very good location. 2206 N. Western-av.

CAFETERIA — MILWAUKEE-AV.; BUSY loc.; seats, 7 yrs. lease; fixtures; good rent; no reasonable offer refused; give full particulars in first letter. Box P 236, Tribune.

CANDIES, CIGARS, ICE CREAM, SODAS, school supplies; $800; 4 rms. Crosse-av.

CANDY — UNUSUAL OPPORTUNITY FOR experienced candy man or firm making a line of home made candies; space for mfg. and retailing in going retail store in best section of South Side. Rental or proceeds. Address T O 381, Tribune.

CAR STORE AND ICE CREAM PARLOR; 7 yr. lease; low rent; fine location; 45 miles from Chicago. Bargain if seen within thirty days. For particulars address P 190, Tribune.

CANDY ROUTE FOR SALE—SOUTH SIDE, sickness cause for selling. Inquire 1273 N. Leavitt-st., or phone Humboldt 7050.

CANDY STORE, CIGARS, CIGARETTES, NOvelties and Toys—For Sale—Address P 295, Tribune.

CANDY STORE—QLD EST. CORNER W. S. location; reasonable; cheap rent; good fix. and stock; new fountain; a real bargain. Price $2,000. Terms. No brokers. Address J S 194, Tribune.

CANDY AND ICE CREAM PARLOR FOR Sale—Near high school, at 1519 E. 63d-st.

CANDY ROUTE—FOR SALE—VERY GOOD. Address J S 581, Tribune.

CANDY STORE—WANTED—
Lunch—Best equipped place in the loop; good lease; reasonable rent. Don't miss this. MID-STATE FINANCE & BROKERAGE CO.,
35 S. Dearborn.

CONFECTIONERY—WANTED—TO BUY—Ice cream, to make ice cream, within 50 miles of Chicago. Address P 363, Tribune.

CONFS., GROCERIES, DELS., CIGARS, beauty parlors. Priced right. CHICAGO BUSINESS EXCHANGE, 327 S. La Salle.

CONF., ICE CREAM, POPCORN SHOP—NEXT door to theater, finest location on S. S. For further particulars Ph. Mid. 7729. No agents.

CONFECTIONERY, DELICATESSEN OR Bakery Branch—Wanted. Address K K 208, Tribune.

CONTRACTS—CAN HANDLE A FEW MORE small contracts on cabinet work. Address J 409, Tribune.

CORSET AND LINGERIE SHOP—FOR SALE—Best South Side location; reason, sickness. Address J 454, Tribune.

CUT RATE MEAT MARKET—FOR SALE—On Halsted-st.; cheap rent; long lease; will take $3,500 to handle. Phone Normal 0921 between 9 and 11 a. m. Sun.

DELICACY-GROCERY.

Old est., good paying, in big apt. bldg., N. S., cheap rent, stm. ht., liv. rms. Well stocked. Good fix. Must sell. Going to Cal. $1,600. Will terms buys all. Worth double. Call also Sunday 2264 Lincoln-av., 1 blk. s. of Fullerton.

DELICATESSEN, GROCERY, CANDY, NOvelties—For Sale—S. S., in thickly settled working class neighborhood, next door to busy meat market; across from large school; always doing big business; serious reasons compel sacrifice; big fresh stock; urgent, first. Call at once and be convinced. 703 Willow-st.

DELICATESSEN AND GROCERY—FOR SALE equipped with a fine set of fixtures, butcher box, counters, scales, register, and a good stock of groceries and meats; must be sold at once. Call and investigate. 913 Southblvd., Oak Park.

GROCERY AND MARKET FOR SALE—AT sacrifice; account sickness; corner S. Side location; nets $150 per wk.; will accept part cash and part improved real estate. For information call Franklin 6295, Mr. Stewart.

GROCERY AND DELICATESSEN—FOR Sale—Must sell account of other business; full line stock and fixtures; fine nice living rms.; a real bargain for $1,400. 1111 E. 55th-st.

GROCERY AND MEAT MARKET—MODERN, up to date, with ice machine worth $2,200; nr. Cottage Grove and 63d; best transfer cor. in city; price $6,000; must be seen to be appreciated. Owner, 6043 S. State. Tel. Wentworth 7683.

GROCERY AND MEAT MARKET—DOES big, all cash business; weekly sales, $900; big stock electric fixtures; the only store in block; 3 rooms with 400 families; $4,300; cash. 5351 North-av.

GROCERY—AUSTIN DISTRICT. ESTAB. 2 yrs. Rent $65. Living rms. Stm. & elec. Live stock, good fixt. Good business. VERY GOOD TERMS.
BARSNES & BARNES, 127 N. Dearborn-st.

GROCERY STORE—DOING FINE BUSINESS; good location, good eastern, Iowa trade; quick buyer. Phone Kimball 6962.

GROCERY AND FURNISHINGS—W. MADison-st. Austin; good business; rent $85; client desires to sell on account of family illness; terms.

GROCERY—FOR SALE—TEN MACHINES, cutting tables, 2 H. P. motors, fully equipped; cheap rent; long lease. Call Harrison 2166.

DRUG STORE BARGAINS—
N. S. business. cor.; sales $150 pr. $22,000.
Halsted-st. trans. cor.; $150 daily; pr. $16,000.
S. S. street car line; big barg.; pr. $8,500.
Roosevelt-rd. corner; terms; pr. $9,500.
JOHN KRONE,
FIRST NATIONAL BANK BLDG.

DRUG STORE—FOR SALE—SOUTHERN ILL. drug store in coal mining town of 8,000; sales last year $41,000; gross profits $13,800; good location; good prescription and fountain business; stock about $12,000; fixtures about $4,000; all new and up to date; strictly first class proposition. Selling to enter other business. Address A H 11, Tribune.

DRUG STORE—DO YOU WANT TO SELL? We have the purchasers.
WESTERN DRUG STORE EXCHANGE,
Suite 910
153 N. Clark-st. Central 0723, 0726.
Paul Murphy, Sam Alexander, Wm. Krizan.

DRUG STORE—CAN INTEREST MOST careful buyer; long lease; special inducements to right party; other drug stores; trans. corn. Eastman, Ingersoll, Waltermann & Nysl agencies; takes about $15,000; bal. to suit. Phone Lincoln 1120.

DRUG STORE—QLD EST. CORNER W. S. legitimate drug trade; good fix. and stock; new fountain; a real bargain. Price $2,000. Terms. No brokers. Address J S 194, Tribune.

DRUGGIST, ATTENTION—

A complete outfit, modern in every respect, store for rent, good location. Inquire JULIUS RENDER, 901 W. Madison-st.

DRUG STORE—100 E. 65TH-ST. CORNER Ellis-av. opening; $3,000; terms. CONTINENTAL DRUG SHOTWELL, 4304 Cottage Gr.

DRUG STORE FOR SALE—VALUED $40,000; best location Rogers Park. Address O 121, Tribune.

DRUG STORE—A GOOD SMALL STORE clearing $500 monthly; $10,000 will be needed to close deal. Address O 558, Tribune.

DRUG STORE—COR. N. S.; BIG BANK TO quick buyer. Phone Kimball 6962.

DRY GOODS AND FURNISHINGS—W. MADison-st. Austin; good business; rent $85; client desires to sell on account of family illness; terms.

DRY GOODS—FOR SALE—ON ACCOUNT OF sickness; $3,000 stock; $2,000 cash; balance terms. CURRAN-BELFORD-FABBRINI CO., INC., Rm. 925, No. 127 N. Dearborn-st.

DRY GOODS, NOTIONS, FURNISHINGS—Excellent S. Side location; good bus. and trade; $9,000. Leaving city. Lady could handle this. Address O 359, Tribune.

DRY GOODS STORE — WEST. DOING A good business in one of the best loc. in the city; must sell on account of illness. Estab. 25 years. 3268 W. Madison-st.

DYEING AND CLEANING PLANT WANTed—Also dyeing and cleaning stores. What have you? Address M 69, Tribune.

DRY GOODS STORE — INVOICE ABOUT $6,000. Foreign neighborhood. Making money. Address K J 600, Tribune.

DRY GOODS STORE—FOR SALE—ESTABlished; over $500; good reasons for selling. Phone Albany 5927.

ELEC. WASHING MACHINE BUSINESS—For Sale—Complete. Dies, tools, stock, patents, etc. Same has been on market durents, etc. Same has been on market during last three years; mfr. now busy on repair lines and wishes to dispose of this part of the business; unusual opportunity for cash. Terms very reasonable. GENERAL MANAGER, Lock Box 1613, Pittsfield, Mass.

EXTERMINATING BUSINESS—FOR SALE—Low rent. 3019 S. Canal-st.

EXTRACT BUSINESS FOR SALE—INCLUding stock and valuable formulas; bargain $400 cash. Address J 487, Tribune.

FACTORIES AND PLANTS, WOOD, FOUNdry, machine
INDUSTRIAL LOCATING CO.,
1206 Tribune Bldg.

FOR SALE—ACCESS. MAIL ORD. BUS.—FOR price of invent., $000. Box 304, Chicago.

BUSINESS CHANCES.

Cigar Store, $1,200. Rent $45

Cigar—Near loop; $850.
Cigar and Pool Tables—$1,000; rent $25.
Candy Store—Near school; $800.
Soda Bar—Near loop; big business.
BARSNES & BARNES, 127 N. Dear. R. 911.

CLEANING, TAILORING AND DYEING plant, 100 miles west of Chicago; town of 1,800; good business year around; invoice $1,800; will take $800 for quick sale; best of reason for selling. Address H A 54, Tribune.

CLEANING, DYEING STORE—LIV. RMS. steam, good business; have 2 places; cheap if taken Mon. Vincennes 0231.

CLOAK STORE—INDIANAPOLIS; LIVE; cash business; two floors; good lease; low rent; $12,500 handles; better hurry. Address A J 46, Tribune.

CLOAK STORE—WILL SELL AT A BARgain or will sell lease and fixtures at once. Address P 234, Tribune.

CLOTHING STORE—RETAIL—FOR SALE—With or without stock, on S. Halsted; bargain if taken at once. Good reasons for selling. Monroe 4875, bet. 8-1.

CLOAK-SUIT STORE—FOR SALE—GARY, Ind. Address K K 214, Tribune.

COAL YARD—FOR SALE OR LEASE—South Side, Chicago, retail; good location near large factories; yard storage capacity 25 cars; private switch, holding 8 cars; barns, shed, garage, office and scales; 2 self-dumping trucks, horses and wagons; reason for selling other interests demand all time. Address T O 104, Tribune.

COAL YARD—FOR SALE—WITH 2 PRIVATE docks on I. H. Belt, doing good business; investment small; finance man with past good record. W. H. BORNS, 3812 Ivy-st., Indiana Harbor, Ind.

COAL YARD WANTED — WILL BUY OR lease. Must be on North Side. Address P 364, Tribune.

COFFEE SHOP—FOR SALE—MOST PROM. loc. in loop; fine new fixt.; $25,000. E. C. BROWNTER, 30 N. Dearborn. Rand. 1183.

COFFEE STORE AND ROUTE—FOR SALE—Call Irving 8659.

CONFECTIONERY, ICE CREAM, AND SODA Lunch—Best equipped place in the loop; good lease; reasonable rent. Don't miss this. MID-STATE FINANCE & BROKERAGE CO.,
35 S. Dearborn.

CONFECTIONERY — WANTED — TO BUY — to manufacture ice cream, within 50 miles of Chicago. Address P 363, Tribune.

CONFS., GROCERIES, DELS., CIGARS, beauty parlors. Priced right. CHICAGO BUSINESS EXCHANGE, 327 S. La Salle.

CONF., ICE CREAM, POPCORN SHOP—NEXT door to theater, finest location on S. S. For further particulars Ph. Mid. 7729. No agents.

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CONTRACTS—CAN HANDLE A FEW MORE small contracts on cabinet work. Address J 409, Tribune.

CORSET AND LINGERIE SHOP—FOR SALE—Best South Side location; reason, sickness. Address J 454, Tribune.

CUT RATE MEAT MARKET—FOR SALE—On Halsted-st.; cheap rent; long lease; will take $3,500 to handle. Phone Normal 0921 between 9 and 11 a. m. Sun.

DELICACY-GROCERY.

Old est., good paying, in big apt. bldg., N. S., cheap rent, stm. ht., liv. rms. Well stocked. Good fix. Must sell. Going to Cal. $1,600. Will terms buys all. Worth double. Call also Sunday 2264 Lincoln-av., 1 blk. s. of Fullerton.

DELICATESSEN, GROCERY, CANDY, NOvelties—For Sale—S. S., in thickly settled working class neighborhood, next door to busy meat market; across from large school; always doing big business; serious reasons compel sacrifice; big fresh stock; urgent, first. Call at once and be convinced. 703 Willow-st.

DELICATESSEN AND GROCERY—FOR SALE equipped with a fine set of fixtures, butcher box, counters, scales, register, and a good stock of groceries and meats; must be sold at once. Call and investigate. 913 Southblvd., Oak Park.

GROCERY AND MARKET FOR SALE—AT sacrifice; account sickness; corner S. Side location; nets $150 per wk.; will accept part cash and part improved real estate. For information call Franklin 6295, Mr. Stewart.

GROCERY AND DELICATESSEN—FOR Sale—Must sell account of other business; full line stock and fixtures; fine nice living rms.; a real bargain for $1,400. 1111 E. 55th-st.

GROCERY AND MEAT MARKET—MODERN, up to date, with ice machine worth $2,200; nr. Cottage Grove and 63d; best transfer cor. in city; price $6,000; must be seen to be appreciated. Owner, 6043 S. State. Tel. Wentworth 7683.

GROCERY AND MEAT MARKET—DOES big, all cash business; weekly sales, $900; big stock electric fixtures; the only store in block; 3 rooms with 400 families; $4,300; cash. 5351 North-av.

GROCERY—AUSTIN DISTRICT. ESTAB. 2 yrs. Rent $65. Living rms. Stm. & elec. Live stock, good fixt. Good business. VERY GOOD TERMS.
BARSNES & BARNES, 127 N. Dearborn-st.

GROCERY STORE—DOING FINE BUSINESS; good location, good eastern, Iowa trade; quick buyer. Phone Kimball 6962.

GROCERY AND FURNISHINGS—W. MADison-st. Austin; good business; rent $85; client desires to sell on account of family illness; terms.

GROCERY—FOR SALE—TEN MACHINES, cutting tables, 2 H. P. motors, fully equipped; cheap rent; long lease. Call Harrison 2166.

DRUG STORE BARGAINS—
N. S. business. cor.; sales $150 pr. $22,000.
Halsted-st. trans. cor.; $150 daily; pr. $16,000.
S. S. street car line; big barg.; pr. $8,500.
Roosevelt-rd. corner; terms; pr. $9,500.
JOHN KRONE,
FIRST NATIONAL BANK BLDG.

DRUG STORE—FOR SALE—SOUTHERN ILL. drug store in coal mining town of 8,000; sales last year $41,000; gross profits $13,800; good location; good prescription and fountain business; stock about $12,000; fixtures about $4,000; all new and up to date; strictly first class proposition. Selling to enter other business. Address A H 11, Tribune.

DRUG STORE—DO YOU WANT TO SELL? We have the purchasers.
WESTERN DRUG STORE EXCHANGE,
Suite 910
153 N. Clark-st. Central 0723, 0726.
Paul Murphy, Sam Alexander, Wm. Krizan.

DRUG STORE—CAN INTEREST MOST careful buyer; long lease; special inducements to right party; other drug stores; trans. corn. Eastman, Ingersoll, Waltermann & Nysl agencies; takes about $15,000; bal. to suit. Phone Lincoln 1120.

DRUG STORE—QLD EST. CORNER W. S. legitimate drug trade; good fix. and stock; new fountain; a real bargain. Price $2,000. Terms. No brokers. Address J S 194, Tribune.

DRUGGIST, ATTENTION—

A complete outfit, modern in every respect, store for rent, good location. Inquire JULIUS RENDER, 901 W. Madison-st.

DRUG STORE—100 E. 65TH-ST. CORNER Ellis-av. opening; $3,000; terms. CONTINENTAL DRUG SHOTWELL, 4304 Cottage Gr.

DRUG STORE FOR SALE—VALUED $40,000; best location Rogers Park. Address O 121, Tribune.

DRUG STORE—A GOOD SMALL STORE clearing $500 monthly; $10,000 will be needed to close deal. Address O 558, Tribune.

DRUG STORE—COR. N. S.; BIG BANK TO quick buyer. Phone Kimball 6962.

DRY GOODS AND FURNISHINGS—W. MADison-st. Austin; good business; rent $85; client desires to sell on account of family illness; terms.

DRY GOODS—FOR SALE—ON ACCOUNT OF sickness; $3,000 stock; $2,000 cash; balance terms. CURRAN-BELFORD-FABBRINI CO., INC., Rm. 925, No. 127 N. Dearborn-st.

DRY GOODS, NOTIONS, FURNISHINGS—Excellent S. Side location; good bus. and trade; $9,000. Leaving city. Lady could handle this. Address O 359, Tribune.

DRY GOODS STORE — WEST. DOING A good business in one of the best loc. in the city; must sell on account of illness. Estab. 25 years. 3268 W. Madison-st.

DYEING AND CLEANING PLANT WANTed—Also dyeing and cleaning stores. What have you? Address M 69, Tribune.

DRY GOODS STORE — INVOICE ABOUT $6,000. Foreign neighborhood. Making money. Address K J 600, Tribune.

DRY GOODS STORE—FOR SALE—ESTABlished; over $500; good reasons for selling. Phone Albany 5927.

ELEC. WASHING MACHINE BUSINESS—For Sale—Complete. Dies, tools, stock, patents, etc. Same has been on market durents, etc. Same has been on market during last three years; mfr. now busy on repair lines and wishes to dispose of this part of the business; unusual opportunity for cash. Terms very reasonable. GENERAL MANAGER, Lock Box 1613, Pittsfield, Mass.

EXTERMINATING BUSINESS—FOR SALE—Low rent. 3019 S. Canal-st.

EXTRACT BUSINESS FOR SALE—INCLUding stock and valuable formulas; bargain $400 cash. Address J 487, Tribune.

FACTORIES AND PLANTS, WOOD, FOUNdry, machine
INDUSTRIAL LOCATING CO.,
1206 Tribune Bldg.

FOR SALE—ACCESS. MAIL ORD. BUS.—FOR price of invent., $000. Box 304, Chicago.

BUSINESS CHANCES.

FRUIT AND VEGETABLE STORE—SOUTH Side; best loc.; big money making stand; first class arrangement. Apply 4841 S. Ashland-av.

FRUIT-VEG. STORE—GOOD LOC. SO.; BARG. Cheap rent. Open Sun. 7229 Wentworth-av.

GARAGE, 110 CARS. RUNNING FULL CAPacity; 7 yrs. lease; $8,000 handles.
Garage, 75 cars; fully equipped repair shop; 8 years' lease; rent $225 a month; good money maker.
Garage, 50 cars; good repair shop; handles a good line of accessories; oil station; rent $200 a month.
Several others, in and out of the city.
We give terms to suit.
MIDSTATE FINANCE & BROKERAGE CO.,
35 S. Dearborn.

GARAGE—MONEY MAKING; 55 CAR; IN best south side neighborhood; for sale; storage $18 to $23 per month; rent $275; 6 yr. lease; splendid modern equipment. I've had the business for 4 years and made good money. Have opportunity to make advantageous investment in another business, therefore will sell for $12,500 cash. Business easily worth $15,000. Don't waste my time unless you have cash and mean business. Address K K 231, Tribune.

GARAGES.

N. S.: modern; 50 car cap.; high grade patronage; rent $175; good money maker; price $6,000; terms.
W. S.: modern; 100 cars; repair shop and filling sta.; rent $300; lease 5 yrs.; gr. inc. $2,400 mo.; $12,500; ½ cash; terms on bal.
CURRAN-BELFORD-FABBRINI CO., INC.
R. 925, 127 N. Dearborn-st.

GARAGE—225 CAR CAPACITY.
Modern, long lease, rent reasonable.
Garage, 150 car capacity, almost full. Machine and repair shop in connection.
Garage, 50x125, including ppty., $23,000.
Garage, 60x150, including ppty.; terms.
Garage, 100 cars, full to capacity; terms.
Other good locations in all parts of city.
P. J. MANUSOS, 3138 ARMITAGE-AV.

GARAGE, TIRE AND ACCESSORY BUSIness—For Sale—With property; good paying business. High grade, well improved property. This business is located in one of the best North Side automobile districts. A good opportunity for any one who can handle a large proposition. Address T O 223, Tribune.

GARAGE.

Do you want a real money making business? Rent $165. Income $700 per month clear, small overhead expense. $5,500, $2,500 cash, balance terms. No agents. Address J N 79, Tribune.

GARAGE—14 CARS; RENT $100; W. S.; truck, tools, service station; sacrifice. Garage—Auto Sales; N. Side; 55 cars; mo. net profits $500. $5,000 will handle.
Garage and Bldg.—60 cars; 3 yr. sublin; 60x150; large equip.; $15,000 will handle.
GARAGE—240 CAR CAPACITY. 15 YEAR lease; best garage in Chicago.
GARAGE—SOMETHING GOOD ON BROADway 48-240 car capacity; large clear income; 10 year lease; terms.
J. S. LEMON, 35 S. Dearborn-st.

GARAGES—FOR SALE—NORTH, SOUTH, and West; all dividend payers; will build and finance garages, service stations, and repair shops; long time pay't plan. BLAND & EMERY, Sup. 1676, 175 E. Chicago-av.

GARAGE—FOR SALE—MODERN EQUIPPED 50 car; machinery, charging station equipment complete. Will sacrifice and make terms. Price $25,000. This includes the real estate. Address S P 2, Tribune.

GARAGE—35 CAR CAPACITY; GOOD LOCAtion; a bargain for $3,200, including $980 security on lease. Partners disagree. Phone Talcott 2100, 9118 75th-st.

GARAGE AND PROPERTY, 150X100, COR. 4-bivd. New, modern bldg. Estab. bus. clearing $800 month. $32,000 will handle. BERSTEIN-BARNES, 127 N. Dearborn-st.

GARAGE, MACHINE SHOP AND BLDG.—ON Lincoln-av. Good estab. business; $32,000; $15,000 cash. Address N 422, Tribune.

GARAGE BUSINESS — LARGE, MODERN; money maker; must sacrifice for very good reason. Phone Dorchester 0804.

GARAGE—FOR SALE—65 CAR CAPACITY; includes repair shop; will sacrifice $4,500; no dealers. Long lease. 6003 S. State.

GARAGE—90 CAR CAP.; RENT $100; FULL to the doors; long lease. Midway 0026, MR. WEISS.

GARAGE BUSINESS WANTED — NORTH side; will buy and repair shop; give price and terms. 1456 Berwyn-av. Edg. 3076.

GARAGE—WEST SIDE, 45 CARS; FULL long lease; low rent; sacrifice for cash. Address P 270, Tribune.

GARAGE—NORTH, LONG LEASE; CLEARS over $1,500 a month; will consider partner or sell; no agents. Address O 341, Tribune.

GARAGE — HAVE FEW THOUSAND DOLlars to invest in good garage business; partnership or entire. Address P 130, Tribune.

GARAGE—FOR SALE—50 CAR. NR. WASH. Pk. Must be resp. party. Normal 6881.

GARAGE—BEST AND MODERN. NEW. ON N. Side, for sale. Tel. Lawndale 0975.

GARAGE — CARS; A FEW CARS FOR sale by owner. Address L 54, Tribune.

GENTS' OR LADIES' AND CHILDREN'S hair Store—Wanted—In exchange for choice 32 ft. improved lot in South England Lake, Ind., 65 mi. Chgo. Will add some cash. Address O 282, Tribune.

GENL. MDSE.—FOR SALE—ESTABLISHED 30 years; Iowa moneymaker; near Chicago; must sell on acct. of illness; invoice about $5,000. Address H A 29, Tribune.

GENERAL SALES AGENCY—HIGHLY profitable, going business; worth $40,000 per year to owner; interest of $5,000 and services of real sales expert; do not answer unless you have $5,000 cash and are experienced in sales work. Address K J 665, Tribune.

GENERAL STORE IN SMALL TOWN ON Elgin Elec. and Northwestern, doing $40,000 business; another will open in 2 months; scales, filling station, coal yards, etc; total value $18,000; a money maker. Address T O 283, Tribune.

GENTS' FURNISHINGS—MUST SELL MEN'S furnishings and clothing store, bankrupt; invoice of merchandise over $8,000; fixtures $2,000; first offer of $3,000 buys same; good location. 1 block to Ashland, 2 blks. S. Halsted-av. Open Sundays, 4 p. m.

GIFT SHOP, S. S.; $3,000 STOCK, LEASE opt., $52.50 mo., s. r., elec. lt.; bargain, $1,450. Address P 215, Tribune.

GRAIN, FEED, AND COAL BUSINESS—FOR Sale—Live business in a live city; main line east or west. Agents please do not answer. Address P 225, Tribune.

GROCERY-DELICACY.

Best cor. in work class res. dist., N. S.; rent $30; liv. rms., well stocked, good fix., big bus.; must sell; imp. reas.; $1,500 buys all. Part time if desired. Worth dble. Call also Sunday. 2058 Osgood-st., cor. Garfield, 1 block n. of Center-st., few blks. w. of Halsted.

GROCERY—BARGAIN; FINE LOCATION, N. S.; good lease. low rent; completely equipped; owner will sacrifice for quick sale, or will trade for farm. Address P 365, Tribune.

GROCERY—EST. 20 YRS.; INCOME $500 wk.; big, fresh stock; rent only $90, with st., ht. and good liv. rooms; only reason, cash reg. has slight much. Must leave city. Will sell quick, $2,900 cash. Answer at once for this rare bargain. Address O 417, Tribune.

GROCERY, MEAT MARKET—COMPLETELY equipped with a fine set of fixtures, butcher box, counters, scales, register, and a good stock of groceries and meats; must be sold at once. Call and investigate. 913 Southblvd., Oak Park.

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CONFECTIONERY—N. W.: CLEARS $6,000-$10,000 per year. Bargain at $15,000. Terms.

Confectionery—Finest location S. S., and busiest street in Chicago; 5 yr. lease with option for more: $3,000-$4,000 monthly sales: $15,000; terms.

Restaurant—S. S.; excellent location: $180-$200 daily sales; terms.

Restaurant—N. S., near Wilson-av. Bargain.

Restaurant—In loop; $15,000 cash required.

Grocery and Butcher Shop—On Halsted, nr. 69th. Doing a big business; cheap rent; good lease.

We sell and finance all kinds of business properly.

H. W. ELMORE & CO.

[Ask for Mr. Zotton.]

Room 345, 29 S. Salle-st. Tel. State 4640.

BUSINESS OPPORTUNITY.

Large Illinois corporation wants several district managers who are financially able to handle our proposition. Requires approximately $1,000. Men who are willing to learn our business methods, spending some time in our general office and factory before taking charge of territory; liberal salary and hearty co-operation. State your experience and full details in first letter and if you can come to Chicago for interview. Address K J 434, Tribune.

START A CHAIN TIRE STORE—

One of the large manufacturers of automobile tires and tubes is open to negotiate with a high grade man who wants to go into business for himself. An opportunity to become a part of one of the largest concerns in this country. Stores will be started in all sections of the country and exclusive territory will be assigned.

It is not necessary to have had experience in this line, as it will be an entirely new merchandising proposition, directed by the factory, which will assure success. Capital required would be from $5,000 to $10,000 to cover your stock of merchandise and store equipment.

Write us now before your territory is closed. Address T O 187, Tribune.

BUSINESS PERSONALS.

For the First Time

DR. J. M. MARTON, PH. D.

will reveal his secret to teach ladies and gentlemen his wonderful discovery on the permanent removal of

SUPERFLUOUS HAIR

without the use of powder, pastes, solutions of burning liquids, or electric needles.

It is an unusual opportunity to any one to take up this study and reap the benefit of the many years of hard work and experience through which Dr. Marton accomplished this method.

This new and profitable study will be operated under the name of "THE ART AND SCIENCE OF FACIAL CHEMISTRY," and all diplomas will bear the seal and signature of Dr. Jules M. Marton, Ph. D., Consulting Chemist, who is a post-graduate in two of the greatest universities of the world, Berne and Budapest.

Day and evening classes will be conducted and only a limited number of students can be accommodated. So we request that you make your decision immediately. Very reasonable tuition fee.

Superfluous Hair Removed PERMANENTLY. NO DEPILATORIES. NO NEEDLES. NO MARKS. NO PAIN.

PHYSICIANS' INVESTIGATIONS SOLICITED. MODERATE CHARGES.

The Marton method is positive, permanent, and painless—has no ill effects on the skin or health—and is particularly effective in stubborn cases where depilatories and electric needles have been used without satisfactory results.

To those who have lost faith and are discouraged, who have been imposed upon; to those who have tried everything, and to those who have tried nothing, extend a proven treatment that will painlessly and permanently remove superfluous hair.

DR. J. M. MARTON, PH. D.

CONSULTING CHEMIST,

6TH FLOOR, ROOM 622-4, CONSUMERS BLDG.

220 S. STATE-ST.

Walk around to the rear of elevators. TEL. HARRISON 4818.

YOU CAN DO IT.

BECOME AN EXPERT BEAUTY SHOP OPERATOR AND EARN HIGH WAGES OR OPEN A PAYING SHOP OF YOUR OWN.

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THEY RECEIVE INDIVIDUAL INSTRUCTION FROM GRADUATE EXPERT TEACHERS. THEY MAKE THE STUDENT'S EVERY NEED, AND BECAUSE THEY GET PLENTY OF PRACTICE ON

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A FEW WEEKS [DAYS OR EVENINGS] will assure any studious girl or woman ECONOMIC INDEPENDENCE.

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OFFICE ROOM 614, 6TH FLOOR. 24 W. WASHINGTON-ST., CHICAGO.

ELECTROLYSIS FOR SUPERFLUOUS HAIR.

Positively the latest improved method known for the permanent removal of superfluous hair, moles, etc.; 60 to 700 hairs per hour removed, according to strength and stubborn supremacy over all other methods for this work.

Conscientious, Efficient Operators.

Work positively guaranteed.

No pain or scars. I use the quickest, cheapest, and most reliable of all electric needle methods. Phone Central 6468.

ELLA LOUISE KELLER

1260 North American Bldg., 36 S. State-st. Other offices, Minneapolis, New York.

Drum & Drum

MOLES. WARTS.

Superfluous Hair

removed by 1 to 16 needle electrolysis; 60 to 700 hairs destroyed per hour. No pain, no scars. Absolutely perfect and guaranteed permanent by a combination of responsible people that are reliable.

EXCLUSIVE SPECIALISTS.

DRUM & DRUM,

108 N. STATE-ST., SUITE 810. PHONE CENTRAL 6468. OPPOSITE MARSHALL FIELD'S.

Superfluous Hair Positively Destroyed

Eyebrows Perfectly and Permanently Arched.

ONE-HALF THE COST SAVED by the use of our NEEDLELESS ELECTRIC METHOD. Will remove from 60 to 500 hairs per hour. NO PAIN NO SCARS. WORK GUARANTEED TO BE ABSOLUTELY PERFECT. TWENTY years in business. ESTABLISHED 1902. Write for Booklet A. Room 1009 MARSHALL FIELD ANNEX.

MME. STIVER, M. E., 25 E. Washington-st. Phone Central 4639.

Mme. Follette

USES Multiple Needle Method WHICH REMOVES SUPERFLUOUS HAIR PERMANENTLY. Entirely painless. INEXPENSIVELY. Careful and expert work guaranteed.

EYEBROWS SHAPED PERFECTLY. 106 Mentor Bldg., 30 S. State-st. Rand. 2551.

PERSONAL—SCIENTIFIC TREATMENT FOR those who are failing to get reducing results. Also RADIOLYSIS, the most perfect method of permanently removing superfluous hair. Unsightly scars, smallpox pittings. Margaret Fox, 18 S. Michigan-av.

PERSONAL—FULL VALUE PAID FOR OLD gold, silver, platinum, diamonds, false teeth. Reliable, 120 S. State-st. Central 6468.

PERSONAL — SUPERFLUOUS HAIR PERmanently and harmlessly removed by electrolysis only; needle operator in Chicago. Miss Grace Earl, 1030 Marshall Field Annex.

PERSONAL—WE BUY OLD FALSE TEETH, crowns, bridgework. No matter if broken. Will pay liberal exchange. 2540 Indiana-av.

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PERSONAL—MARCEL, SHAMPOO OR FACIAL, 50c. GERTRUDE HALE, B. 614, 24 W. WASHINGTON-ST.

BUSINESS SERVICE.

ESTABLISHED SALES AGENCY

with corps of competent salesmen covering Texas, Okla., La., Ark., and New Mexico, desires connections with reputable manufacturers of Ladies' Full Fashioned Hosiery, also Men's and Ladies' popular priced Fiber Silk and Cotton Hosiery; commission basis; shipped direct to retailer.

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None but first class mills and manufacturers need reply.

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For $20.81 we will insert a 25 word advertisement in 20 large Sunday papers. Big producers for Agents, Business Opportunities, Investment Offerings, Farms for Sale, etc.

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Pittsburgh Press.	Denver Post.
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I have a selling plan whereby I can guarantee a certain number or amount to be sold in a given time. If your business is slumping on any certain article, write for particulars. Address T O 428, Tribune.

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HAS YOUR BUSINESS REACHED THE point where by reorganization and adding capital the value could be developed? An analysis of your problem might develop a method to accomplish this result. I am, in a way, an expert in stocks and bonds; have worked out accounting problems; can write good copy; I am not a lawyer; I represent no one but myself; my charges are reasonable; my record is clean; my services, either advisory, or to direct and carry out a plan; first interview confidential, no cost or obligation. Address P 297, Tribune.

WANTED—THE DISTRIBUTION AND SALES of the entire output of two or three manufacturers: this organization is made up of men of experience in sales promotion: men who have been successful in marketing a wide range of merchandise. We are in position to take over the entire sales effort necessary to keep your plants running at a cost to you which will effect a material saving. If you are in a position to profit by such an organization, write Box 99 STACK ADVERTISING AGENCY, Heyworth Bldg., Chicago.

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$12 places your 24 word ad before 7,500,000 Sunday NEWSPAPER READERS. Bulletin No. 141 containing reduced advertising prices FREE. ROKENBERG SPECIAL AGENCY, Harr. 5308. 1121 Lytton Bldg., Chicago. New York office, 708 World Bldg.

NEW ENGLAND SALES AGENCY WANTED for equipment used by industrial plants by man of wide sales experience and acquaintance in that field. Activity in New England industries increasing. Anxious to establish new connection and profit immediately by this condition. Address J K 238, Tribune.

MANUFACTURERS.

Reputable firm, with high grade sales organization desires to handle lines concerns requiring Eastern representation. WHEATON & REID, Canadian Pacific Bldg., New York City.

MANUFACTURERS.

Reputable firms with high grade sales organization desire to hear from concerns requiring Eastern representation. WHEATON & REID, Canadian Pacific Bldg., New York City.

25 WORDS ONE TIME IN ALL OF 20 leading county daily papers for Illinois, Indiana, Ohio, New York, or Pennsylvania. $7. Write for advertising lists. Foreman Advertising Agency, 243 N. High-st., Columbus, Ohio.

ATTENTION, MANUFACTURERS—WOULD like to hear from manufacturers desiring representation in Michigan; will consider only good staple lines; what have you to offer? H. Butterworth, 1440 5th-st., Detroit, Mich.

ADD A "MAIL ORDER DEPT." TO YOUR business; "Arkenberg Plans" and "What to Sell by Mail" put you in touch with 1,500 articles suitable for mail order trade; circulars free. ARKENBERG, 701-F World Bldg., N. Y.

MOONSHINE ADVERTISING— The "home brew" kind, usually means dead dollars. An expert has time to help one; only a few executives arrange their sales and adv. "plan protected" for 6 mo. or a year. Address T O 208, Tribune.

MANUFACTURERS' AGENTS NOW COVering Philadelphia, Eastern Penna., and Southern New Jersey; large clientele; Hardware and Department Stores; have opening for a high class line. ESSKO SALES CO., 1420 Chestnut-st., Philadelphia, Pa.

KANSAS CITY SALES AGENCY WANTED. Two young business men with sales experience desire connection with reputable manufacturers to represent their lines on commission basis. A. JOHNSON, 903 Benton-blvd. Kansas City, Missouri.

CORSET LINE WANTED.

Saleswoman, experienced corset, excellent acquaintance Pacific coast; large city; desires new line that territory. Address L 53, Tribune.

CURRAN-BELFORD-FABBRINI CO., INC., General Brokers—Investments. No advance charges. 925, No. 127 N. Dearborn. Cent. 2796.

EXECUTIVES SEEKING BUSINESS CONnections use to advantage our confidential advertising service. Applied individually: identity concealed. Inquiries invited in strictest confidence. The National Business Bourse, Inc., 19 S. La Salle-st., Room 808.

WANTED—A GOOD ARTICLE TO SELL through live sales mgr. and crew preferably food product; have office; will consider other articles of merit; good ref.; can produce. What have you? Details. Address O 535, Tribune.

CHEMICAL MANUFACTURERS—ARE YOU having difficulties in making your products just what you want? Experienced chemist will solve your difficulties for you. No compensation unless results are satisfactory. Address P 246, Tribune.

AGENCY IN FOOD PRODUCTS OR ANY line saleable for State of Louisiana. Can take care of a large account. Am a Chief Worked New Orleans trade several years; which is my home. A. F. PETERSON, 35 Keystone-av., Sharon, Pennsylvania.

BUSINESS BUILDERS—

WE PROPERLY and legally organize you. Get out bond issues. Act as trustee. Complete plans, prospectus, forms and stock salesmen. Information free. NAT. ORG. CO., Chicago.

MAILING LIST—5,000 NAMES AND ADdresses of mail order buyers in central, southern and eastern states; entire list $25; single thousand, $6. L. H. McNEIL, Fostoria, O.

ADDRESSING IN LOTS OF 10,000. PRICE $4 per M. Lowest grade $2.75 per M. Rm. 401 and 820, 155 N. Clark-st. Ph. Dearborn 5291 and 1370.

DISTRIBUTOR — FOR FULL LINE OF Tested Ford Timers; fixing and magneto break type; overhead system; real gen. service; lowest prices. Address O E 515, Tribune.

MAILING LIST—85,000 AUTOMOBILE OWners in Arizona, 26,000 farmers in 5 States; 98% correct. WALTER C. WHITE & CO., 3339 Rhodes-av.

ATTENTION, MANUFACTURERS — YOUR correspondence solicited. James F. Burnes, Manufacturers' Agent, 68 Pembroke-st., Boston, Mass.

MINNESOTA AGENCY WANTED BY LIVE selling firm; specialty on coal and flour lines. Royal Sales Co., 532 Bremer Arcade, St. Paul, Minn.

DRAFTING AND TRACING SERVICE. ESTIMATES MADE. REASONABLE RATES. Call Wabash 9694, 539 Monadnock Block.

REAL ESTATE BROKER GOING TO FLORIda for 3 months will transact business for others. Hyde Park 1035.

ADVERTISERS, ATTENTION. HAVE 40,000 names and addresses, covering 20 states; will sell, address O 116, Tribune.

SMALL SETS KEPT. BOOKS BALANCED; part time; income tax; reas. Tel. Rockwell 4240.

PERSONAL—WE BUY OLD FALSE TEETH, crowns, bridgework. No matter if broken. Will pay liberal exchange. 2540 Indiana-av.

PERSONAL—FOR EXPERT SHOE REPAIRing at moderate prices bring your shoes to Ga O-G Shoe Repair Shop, 115 S. Dearborn.

PERSONAL—MARCEL, SHAMPOO OR FACIAL, 50c. GERTRUDE HALE, B. 614, 24 W. WASHINGTON-ST.

CLOTHING, FURS, ETC.

THE RESALE SHOP

3429 S. MICHIGAN-AV.

SEAL COATS $95.00

TRIMMED WITH MARTEN COLLAR & CUFFS, ¾ LENGTH.

Seal Coats trimmed with Russian fitch collars and cuffs	$100
Mink Dolmans	150
Hudson Seal, marten trimmed	200
Hudson Seal Dolman, beaver trim	225
American Mink Coats at.	275
Squirrel Dolmans (the best)	600
Alaska Seal Coats	700
Mink Dolmans	800

WE RESELL MANUFACTURERS' SAMPLES ONLY AND DO NOT BUY OR SELL SECOND HAND FURS.

THE RESALE SHOP INC.,

3429 S. MICHIGAN-AV.

OPEN 9 A. M. TO 9 P. M.

Ample parking space.

FURS.

32 N. STATE-ST. RELIANCE BLDG.

The place to buy direct from the manufacturer and save 25 to 45% on each dollar.

Our bargains are:

French seal, marten collar and cuffs	$125
Hudson seal coats, 40 in., marten collar and cuffs	225
Jap mink coats	135
Hudson seal dolmans, Kolensky collar and cuffs. Was $550, now	400
Hudson seal dolmans, squirrel collar and cuffs. Was $475, now	375

Special stone marten, foxes, and sable chokers.

PAUL'S FUR SHOP,

5TH FLOOR RELIANCE BLDG. 32 N. STATE-ST.

WE ARE NOW CLOSING OUT ALL OUR fur coats and dolmans at 50c on the dollar. Seal coats, squirrel or marten trim, $100; seal dolmans, silk lined, $65. Hundreds of capes and throws, $25 to $250.

ALEXANDER FUR SHOP, Room 318, 119 S. Dearborn.

WE HAVE 3 OR 4 SHOPWORN HUDSON seal coats, both beaver and marten trimmed. Will sell for considerably less than market price. Ask for MR. HART.

MILLER & CO., Randolph and Michigan.

DUVETYN WRAPS, FUR TRIMMED; ALSO a few dresses for every occasion; all mdse. originally from Blum's. 3837 Broadway, Rm. 8, after 10 a. m. Wellington 6451.

3 GOWNS, TAFFETA, CANTON CREPE, Directoire, and wrap, size 36; excellent materials, practically new; very cheap for cash. Phone Graceland 0745, Sunday only.

MUST SELL LOT OF CLOTHING, INCLUDing seal coat, heavy muskrat coat, black canton crepe and other fine dresses, mink muff, coats, etc. Sacrifice. 1328 S. Homan-av.

DOLMAN WRAP — BEAUTIFUL BROWN cloth. $15. Like new. Wellington 4740.

LADIES' SEAL SILK PLUSH FUR TRIMMED coat. Phone Kildare 9068.

BLACK PONY COAT, PRIVATE SALE. Call 941 Glengyle-pl., Apt. 308.

BEAU. LARGE EASTERN MINK CAPE, EXcell. cond., real bargain. 5221 Michigan.

AMERICAN MINK COAT. COST $1,800; will sacrifice. Wellington 0411.

SEAL COAT, 32 IN., SQUIRREL COLLAR, cuffs perfect cond. South Shore 126.

LOVELY SEAL DOLMAN, 1923 MODEL, $125; imported coat dress. Oakland 1843.

GORGEOUS SEAL COAT, MAGNIFICENT marten trim; like new, cheap. Doug. 2227.

GENUINE AIGRETTES ALSO REED stroller. Phone Kedzie 9377 Sunday.

DRESS SUIT, 44; 3 SILK VESTS, 4 DRESS shirts, 15½. 5945 Ellis. Ken. 3425.

LADY'S FUR COAT, GENT'S OVERCOAT, shoes, all good cond. Ravenswood 7617.

WANTED—BEST HUDSON SEAL COAT FOR $150; 42; no dealers. Irving 2151.

MAN'S HEAVY OVERCOAT, LGE. SIZE, reas. 4016 Broadway, Mon., 8 p. m.

GENTLEMAN'S COON SKIN OVERCOAT, good condition, $75. 202 So. State, R. 300.

SQUIRREL COAT, 36 OR 38, LENGTH 36; perfect condition; cheap. Lake V. 9572.

BEAUTIFUL MINK COAT, PE. BARGAIN. 652 E. 37th, 1st floor, 3d door. 923.

FUR COATEE, TRIC. AND SILK DRESS, bargain. Lake View 3842.

20 UNCALLED FOR TAILOR MADE SUITS, $15-$75. Rm. 408, 210 S. Dearborn.

MAN'S RACCOON COAT, LARGE, $35. Randolph 3021 after 9. Monday.

SEAL COAT, MARTEN COLLAR AND cuffs; sacrifice. Buckingham 0051.

CLOTHING, FURS, ETC.

SEAL COATS $98

TRIMMED WITH MARTEN COLLARS AND CUFFS.

FRENCH SEAL COATS, ¾ length	$ 50
SEAL DOLMANS, silk lined	65
LASKIN SEAL COATS, 40 in.	110
BAY SEAL COATS, natural marten	150
HUDSON SEAL COATS, beautifully trimmed	175

Charge accounts opened on purchases of $100 or more.

BEDAL'S JUST FURS

ROOMS 202-4, 2D FLOOR. CONSUMERS BLDG. 220 S. STATE-ST. OPEN TUESDAY, THURSDAY, AND SATURDAY EVENINGS.

FOR SALE—GENTLEMAN'S raccoon fur coat; exceptional bargain; very good cond.; $100. Ph. Spaulding 4529.

MINK SCARFS $5.00 Sable Chokers $37.50

JOHN WESLEY GRAY, 330 STATE-LAKE BLDG.

IT HAD TO COME SEAL COATS,

Trimmed with natural opossum full skins.

$65.00

Hudson seal coats	$175
Jap mink dolmans	$150
American mink coats	$285

The government has removed the 10% war tax levied on all furs purchased at the factory. Now you can order your coat made at the factory and save middleman's and wholesaler's profit and not have to pay the war tax besides So

THE FACTORY IS THE PLACE TO BUY FURS.

Coats made to order in three days.

FACTORY 3427 Michigan-av.

MATCH your coat and vest with NEW TROUSERS

BRING OR MAIL VEST OR SAMPLE.

MATCH PANTS CO.,

OPEN EVENINGS TO 8. Room 705, 36 W. Randolph-st. Dearbo. 2178.

ARE YOU LOOKING FOR BARGAINS IN mink? We have them. Do you want a coat or dolman made to order? We make them to your measure in four days.

BLUMENFIELD'S FUR SHOP, 204 State-Lake Bldg. Dearborn 1253.

FUR LINED OVERCOATS.

With fur collars, $20 each while they last. Brand new samples, large assortment to pick from. The Resale Shop, 3429 Michigan-av.

FURS—MADE TO ORDER. READY TO wear, remodeled, repaired; reduced prices. ARTHUR FEIGEL FUR CO., 25 N. Dearborn-st.

45 IN. HUDSON SEAL COAT, MARTEN trimmed, from Shayne's; also one 36 in. genuine silver fox and stone marten choker. 3837 Bdwy., Rm. 8, after 10 a.m. Wel. 6451.

ELEGANT 40 INCH LENGTH SEAL COAT, extra large marten collar and cuffs, size 38; very reas. Irving 9254.

DARK BROWN MUSKRAT COAT, SLIGHTly worn, $50; also black plush coat. Belmont 1683.

LARGE MARTEN COATEE, PERFECT CONdition; shawl collar, 24 tails; best skin; price $200. Gr. Oakland 2121.

3 STUNNING SPRING HATS, 1 16 YR. poiret twill dress; all bought 3 wks. ago; sacrifice. Dorchester 2188.

CLOTH COAT, FUR COLLAR AND POCKets, silk lining; good condition; reas. Phone Dor. 2651.

FOR SALE—FURNITURE AND FIXTURES in millinery shop. Room 944 Marshall Field Annex.

PRACTICALLY NEW MINK CAPE, BELOW wholesale; val. $400; will sell for $150. Call Sun. aft. 4451 Beacon-st. Edge. 1044.

FOR SALE—BLACK CHIFFON VELVET dress, also lace dress, like new, size 34-36. Call Monday, Rogers Park 2311.

FOR SALE—DRESSES, SUITS, COATS, skirts, sizes 18 or 36 and 42; good condition. Phone Haymarket 2546.

FOR SALE—HUDSON SEAL COATEE, MARten trimmed; very reas.; perfect condition. Spaulding 1237. Call morning.

WILL SACRIFICE GENUINE MARTEN scarf and muff, like new, $50. Rogers Park 4824.

GENTLEMAN'S FUR LINED COAT, $75; full length, muskrat lined, fur collar. Well. 0309.

FINE HUDSON SEAL COAT, 32 IN. LONG, 38 bust, squirrel collar, bargain, $85. Phone Edgew. 4967.

UNUSUAL HUD. SEAL AND SQUIRL SHORT wrap, Paris model, $175. Also full length seal wrap, $100. Both like new. Ken. 8359-J.

LARGE SEAL CAPE, BEAVER COLLAR AND cuffs; chiffon velvet coat, fur collar and cuffs. Lawndale 0732.

GENTLEMEN'S NEW FUR LINED BEAVER trimmed overcoat, also a straw dolphilla; no dealers. Phone Rogers Park 3090.

GOWNS OF DISTINCTION, DIRECT MFG. price, 1st apt., ½ blk. to L sta. Kenwood 6984. 224 E. 55th-st.

AUCTION SALE OF FUR COATS—NOW ON sale at 40% off. Room 418, 115 S. Dearborn-st.

WE BUY LADIES' EVG. GOWNS, DRESSES suits, coats, etc. LETEL SHOP, 828 N. Clark. Ph. Sup. 2181. Will call.

GENT'S FUR OVERCOAT, MARTEN COLlar, muskrat lined, brand new, size 40, par. gain, 448 St. James-pl., 2d floor.

COMB. FUR AND VELVET COAT HAT, muff, size 40. 642 E. 50th-pl. Drex. 6138.

BOATS, YACHTS, ETC.

BUILDERS OF STANDARDIZED BOATS — and demonstrating outboard motors on Feb. 1 ILLINOIS BOAT CO., 4032 N. Rockwell-st.

IDLER FOR SALE—6 TONS NET. 30X8. Registered. Price $1,200. On the Illinois river. Write B. R. FAIN, Kane, Ill., for particulars.

WILL SELL 30 FT. BRIDGE D. CABIN cruiser, $400; want bargain in 35 to 40 footer. HESSER, Hotel Raleigh.

SPECIAL SALE — NEW MOTORS FROM factory; 4 cyl. 25 h. p.; all specially priced bargains; also single thousand. $6 L. H. McNEIL, Fostoria, O.

16 H. P. KERMATH UNIT POWER PLANT, like new, $350. Address T O 287, Tribune.

EVENRUDE MOTOR, 2 H. P., LATEST MODel, $55. Address T O 422, Tribune.

HAVE 6-48 H. P. ENGINE WITH GEN. AND 24 v. batt., $125. Sunnyside 6807.

HALLSCRAFT 100 H. P. AIRPLANE ENgine, $150; nev. cond. 1110 Wash.-blvd.

FOR SALE—28 FT. CRUISER, 4 CYL., 24 h. p. Gray; full equipt. Lincoln 6106.

FOR SALE—LATE EVINRUDE MOTOR, EXcellent condition. Ravenswood 7544.

CAMERAS, KODAKS, ETC.

BASS CAMERA NEWS.

A De Vry Portable Projector, in equal to new condition, at the extraordinary price of $135. Powerful! Safe! BASS CAMERA COMPANY, Graflex Headquarters of America, 109 N. Dearborn-st.

P. S.—New Motion Picture Apparatus Demonstration Room on Main Floor.

FOR SALE—6½X8½ CRITERION VIEW Camera, F 6.3 lens, tpd. case, hldr.; like new, $45. Lights accessories; cheap. 1310 W. 52d-st. 1st floor, rear.

FOR SALE OR EXCHANGE—5X7 CAMERA and complete photographic outfit. Address R. H. HAMILTON, Schuyler, Virginia.

CAMERA BARGAINS — BIG BEN LEADS bargains in Graflex, Ica. and foreign cameras and lenses. 26, Quincy-st.

CAMERAS AND KODAKS BOUGHT, SOLD, and exchanged. CENTRAL CAMERA CO., 124 S. Wabash-av.

CASTOFF CLOTHING.

MARKOWITZ, 105 W. MONROE, PAYS MOST for clothes, shoes. Dearborn 5522.

STORE AND OFFICE FIXTURES.

AMERICAN STORE FIXTURE CO.,

121-127 SO. HALSTED-ST. Phone Monroe 5540.

We are offering special bargains this week in 10 ALL PLATE GLASS FLOORCASES. ALSO FLOORCASES OF EVERY DESCRIPTION SPECIAL HAT AND GENTS' FURNISHINGS OUTFIT: 300 FT. OF SHELVING FOR FURNISHING OR DRY GOODS STORE; 125 FT OF SHOE SHELVING (ALMOST NEW); REFRIGERATORS FOR GROCERY, DELICATESSEN AND RESTAURANT; COUNTERS AND TABLES (ALL SIZES); SODA FOUNTAINS; CANDY STORE FIXTURES. LARGE VARIETY FROM WHICH TO SELECT.

NOW IS THE TIME TO BUY AND SAVE MONEY. CASH OR TIME PAYMENTS.

DON'T OVERLOOK US. HONEST VALUES. COURTEOUS TREATMENT.

AUCTION! Monday, January 30th, 10 a. m., at 1400 Lake Shore-drive, LUCILE, LIMITED.

ENTIRE WORK ROOMS.

25 sewing machines, dress forms, clothes cabinets, hat cabinets, office equipment, large double door safe, 75 steel lockers, 10 fitting booths complete, 2 time clocks, 3 electric fresh air machines, large triplicate mirrors, large gas range, work tables, cutting tables, workroom chairs, etc.; one of the most artistically furnished houses ever offered for sale at auction.

Everything must be removed in 24 hours after sale.

WILLIAMS, BARKER & SEVERN CO., Auctioneers.

CHAS. BENDER CO. STORE FIXTURES.

We design and manufacture store fixtures for restaurant, confectionery drug store, grocery, cigar, tailor, cafeteria and dry goods stores. We carry a full line of used fixtures for chain stores. Special sales this week. Big savings Quick delivery.

SODA FOUNTAINS.

All sizes, new and used. Very finest. We give terms. Quality in everything. 608-610-612-614 N. Wells-st. Superior 1442 or 0288.

The GLOBE-WERNICKE CO. 170 W. Monroe-st.

BARGAINS IN USED FURNITURE taken in exchange and discontinued patterns. Desks, tables, chairs, sectional bookcases, card index and vertical letter files; priced for quick movement. Telephone Main 3068.

SODA FOUNTAINS.

Four second hand fountains, used only short time. These fountains are first class in every respect and we will sacrifice for quick sale.

JULIUS BENDER, 901-915 W. Madison-st.

MEAT MARKET FIXTURES.

A complete outfit, consisting of 18x12 cooler, ice machine, counters, scales, meat slicers, cash register, blocks, racks, etc.; must be sold at once to be removed. 901 W. Madison-st.

TIME CLOCK FOR SALE—DAY INTERNAtional time recorder of 100 numbers. Also Universal adding machine, cash register (large size), typewriter, desk and chair. Also complete set of fine oak fixtures suitable for clothing, shoe or furnishing store. Owner going out of business. BRIMM'S DEPARTMENT STORE, 10056 Ewing-av., So. Chicago.

DRUG STORE FIXTURES— 5 complete outfits of new and second hand drug store fixtures, very latest styles, oak, birch, mahogany, quartered oak, etc.; must be sold to be removed to make room. Will sell on time if desired. 509 Milwaukee-av., nr. N. Halsted.

CLOAK STORE FIXTURES.

A complete outfit consisting of wall cases, alcoves, fitting rooms, office, and, in fact, everything in up to date cloak store; must be sold at once. 3541 Roosevelt-rd. Owner. JULIUS BENDER, 901 W. Madison-st.

REFRIGERATORS FOR ALL PURPOSES for residences, hotels, grocery stores, markets, restaurants, and stores. Second hand grocery and residence refrigerators at bargain if taken at once. McCray Refrigerator Company, 1000 S. Michigan-av.

LUNCHROOM OUTFIT, INCLUDING GLASS TOP LUNCH COUNTER, 10 REVOLVING AND STOOLS, FLOOR COOLER, COMBINATION URN AND STEAM TABLES, REGISTERS, TABLES, BRACKET LIGHTS, ETC. 1011 W. MADISON-ST. HAYMARKET 4962.

SODA FOUNTAIN AND FINE CONFECTIONERY FIXTURES, ALL PLATE; CANDY CASES, TABLES, CHAIRS, MIRRORS, ETC. WILL SELL SEPARATE.

NATHAN COHEN & SON, 1011 W. MADISON. HAYMARKET 4962.

NEW SANITARY FLAT OR ROLL TOP double pedestal desks, 48 in., flat top, oak, $23; 54 in., $27.50; 60 in., $30; roll top desks, $7.50 extra. Quartered finish, $2.50 extra. Closing out 5 carloads of used office furniture. 120 W. Lake-st., 2d flat.

DISPOSING OF DESKS, TABLES, CHAIRS, adding machines, fiber cabinets, one Neostyle machine, typewriters, safes, card cabinets, all in good condition; bargains for cash. Purchasing Agent, Simonds Mfg. Co., 17th-st. and Western-av. Phone Lin. 1800.

FOR SALE—SHOE STORE FIXTURES, CONsisting of seats, mirrors, stools, shelving, stock boxes, etc. Will be sold Monday a.m., Jan. 30, at 10 o'clock, at 3156 Montrose-av. Near Austin-av. Cash sale.

STORE FIXTURES FOR EVERY LINE OF business at bargain prices. CHICAGO STORE FIXTURE EXCHANGE. 1702-1704 S. State.

FOR SALE—OFFICE DESKS, CHAIRS, typewriter and other furniture and equipment by large concern having surplus furniture. Apply 1203, 37 S. Wabash-av. Ask for Mr. Jones.

BUTCHER FIXTURES—UP TO DATE ICE box, tile counter, computing scales, blocks, railings, etc. Must be sold cheap; to be removed. 514 N. Halsted-st., nr. Milwaukee.

FOR SALE — 1 INTERNATIONAL CARD time recorder, in perfect condition, almost new. Ph. Canal 6123 between 8 a. m. and 6 p. m.

FOR SALE—COMPLETE OUTFIT FOR MOtion picture theater: 2 Simplex machines, motor driven; seats, etc. Address N 548, Tribune.

FOR SALE—2 FLAT TOP MAH DESKS, typewriter desk, swivel chairs, mah. filing cabinet and other office furniture; like new. 413 S. State-st. Dearborn-st.

ELECTRIC COFFEE MILL, SAFE, COMPUTing scale and other fixtures; must be sold at once. See them at 1011 W. Madison-st. Haymarket 4962.

DRUG FIXTURES, SODA FOUNTAIN, ELECtric cigar moistener, store, building for rent. Old drug store corner in West Pullman. Address H. E. Kiefer, 534 W. 120th-st.

FOR SALE—CUTTING RM. AND COAT SHOP equipment, also desks, chairs, typewriters, adding mach., partitions, etc. 5th floor, 515 S. Franklin-st.

FOR SALE—1 NEEK REEL OVEN, $400; cost $1,500 new, used 1 week; positively like new. P. B. Kehr, 108 S. Washington-st., Peoria, Ill.

DRY GOODS AND GENTS' FURNISHINGS outfit, complete; $400; very cheap; to be removed. 516 N. Halsted-st.

LOWEST PRICES. NEW AND USED, ALL kinds office furniture, linoleum, etc. Lome. 408 S. Dearborn-st.

FOR SALE — READY TO WEAR, MILLinery fixtures and mirrors, cheap. Harrison 4812.

FOR SALE—500 FT. USED OFFICE RAILing, $1.25 lineal ft. 168 W. Chicago-av., near Wells-st.

TWO HIGH GRADE FLAT TOP DESKS, 6X 36, quartered oak; bargain. Apply 1245 Prairie-av. Pullman 0623.

NEW AND USED OFFICE FURNITURE AND equipment. THE NEWTON & HOIT CO., 1018 S. Wabash-av. Harrison 8960.

SALOON FIXTURES — COMPLETE; $200 and upward. 018 W. Madison-st. Ph. Haymarket 3016.

30 MAH. DESKS AND CHAIRS, SLIGHTLY used, at barg. prices. Monroe, Benbrook & Wells, 307 Dearborn-st. Phone Har. 5526.

FOR DENTIST'S OR DOCTOR'S RECEPTION room, a leather couch and 2 chairs; cheap. 1424 Rosemont-av. Sheidrake 2302.

MAHOGANY OFFICE FURNITURE, ALmost new. 1635 Lytton Building. Harrison 3108.

FOR SALE—2 MIRRORS, 52X68, WORKroom tables, bins, cupboards, wooden partitions, dress forms, fan. 400. 30 N. Michigan.

FOR SALE—ABOUT 35 M'KEE COOLERS at a bargain price. R. 750, 440 S. Dearborn-st.

FOR SALE—COMPLETE HIGH GRADE OFfice equipment, mah.; bargain. Cal. 2766.

FOR SALE—DESK AND CHAIR; REAS. R. 750, 440 S. Dearborn.

SECT. PARTITIONS AND RAILINGS IN stock; very reas. J. Ruther, Canal 1295.

WANTED—USED PARTITIONS; NO DEALers. Phone Canal 1295.

DESKS, SAFES, NEW AND USED; LOWEST prices. SABATH DESK CO., 172 W. Lake.

SELL CHEAP, SANITARY ROLL FLAT, and typewriter desks, rugs, etc. 308 N. Clark.

WANTED—FOR CASH, DESKS, OFFICE equipments, safes, etc. Stone, Frank, 3838.

FOR SALE—4 FT. SHOWCASE AND TRIPplicate mirror. 9 S. Clark-st.

SOLID OAK SANITARY DESK, SANITARY case, 2 swivel chairs, R. 1145, 38 S. Dearb.

WANTED—A SET OF BUTCHER FIXTURES or icebox, separate. Armitage 7024.

STEAM TABLE, NEVER USED. L. SIEGEL, 3559 N. Roosevelt.

OFFICE PARTITIONS, DESKS AND CHAIRS for sale cheap. 2122 S. Halsted-st.

COFFE SHOP OUTFIT, COMPLETE. APPLY 413 State-st.

DRUG STORE OUTFIT, WILL SELL CHEAP if taken today. Owner, Van Buren 2266.

2,000 FT. ST

REAL ESTATE NEWS

BOSTROM TELLS PROGRESS MADE IN ZONING CITY

Predicts It'll Be in Force by Jan. 1, 1923.

BY AL CHASE.

Building Commissioner Charles Bostrom delivered several significant messages to various interests of Chicago at the Friday luncheon of the Chicago Real Estate board, when he discussed the past, present, and future of zoning in this town.



CHARLES BOSTROM. [Gibson-Sykes-Fowler photo.]

Most important perhaps was his calming message to certain hysterical manufacturing interests which have fought zoning blindly and without reason. To them he said: "We must care for business first; no hardship should be placed on it, for without business we'd have no Chicago."

A Message to the Owner.

To the property owner who is sitting nervously on the edge of his property, expecting any day to see his land values depressed by some building atrocity which zoning would prohibit, Mr. Bostrom said: "I believe the zoning ordinance will be completed and in force throughout the city by the first of next year."

And to the crêpe hanging property owner, who is sure the ordinance will be wrong, no matter who draws it up, Mr. Bostrom said: "It's reasonable to believe mistakes will be made and for that reason we'll have boards of appeal."

"Eight men have been working on surveys since Oct. 10, 1921, and 74 per cent of their work is done," said Mr. Bostrom. "They'll be finished in a month. About 57 per cent of the surveys already are recorded on maps and all the maps will be done in about two months.

Will Make Tentative Report.

"The zoning commission will then begin a study of the city as shown by the maps and make a tentative report on what they believe should be embodied in the ordinance. Public hearings will at once be started in various districts and the proposals of the commission will be discussed.

"We may get these public hearings six months from now and it'll probably take at least two months to hold them. Then we'll make any changes and correct any mistakes which the hearings have demonstrated as necessary and have an ordinance drawn up and submitted to the council. After it's once passed it'll require 80 per cent of the property owners of a neighborhood to have it changed.

Tells How Realtors Can Help.

"Realtors of Chicago can help the zoning commission by educating the people as to what is meant by zoning. Probably few people know that Chicago is in better shape, even without a zoning ordinance, than any other large American city, for we have fifty-seven classes of buildings which cannot be erected without necessary frontage consents."

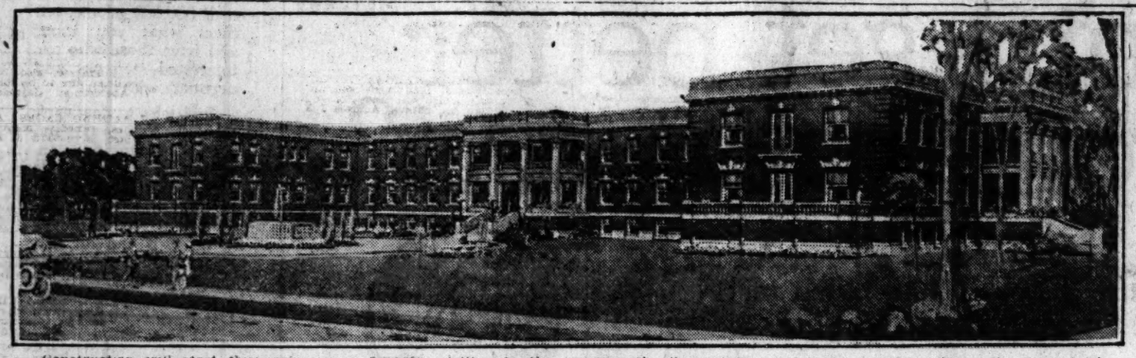
Mr. Bostrom said four kinds of maps were being made, one showing height of buildings, one character of buildings, another showing area, and a fourth depreciation. A density of population map is contemplated. Chicago has never been so comprehensively mapped.

PROPOSED UPTOWN CO-OP APARTMENTS



Above is a likeness of a proposed coöperative apartment building which will be erected at the northeast corner of Juneway terrace and North Ashland avenue if enough interest is shown in the project by prospective coöps. Architect Arthur C. Buckett designed the building. It will have thirty flats—fours, fives, sixes, and sevens—and will cost approximately $350,000. The Juneway Terrace Apartment Building corporation is to be formed with a capital of $400,000. According to D. E. Mulvey & Co., who are handling the proposition, the four room flats will sell for $9,000; the fives for $11,000, the sixes for $12,500, and the sevens for $15,000. There will be a $250,000 mortgage. The property is 247x178. The architect's plans call for a billiard and pool room for tenants, a dance hall, a reception hall, and a playroom for the kiddies, with a kitchenette and a maid to care for the youngsters when mothers are shopping.

EVANSTON'S NEW HOME FOR SWEDISH AGED



Construction will start this spring on a $200,000 addition to the Swedish Old People's home in Evanston from plans by Architect Andrew Sandegren. The present building is 40x132, erected in 1909. The completed structure will be 240 feet in length and 132 feet over all at each wing. It will accommodate 122 aged. The present capacity is only thirty-nine. The grounds are to be landscaped and there'll be a fountain, pergolas, etc. The organization owns practically the entire block bounded by Colfax and Grant streets and Pioneer and McDaniel avenues.

SAYS OWNERS SHOULD KNOW ABOUT ZONING

Expert Tells How Public Is Being Educated.

BY CHARLES M. NICHOLS.

[Chairman Chicago Real Estate Board Zoning Bureau.]

What interest should the property owners take in the zoning of Chicago?

The Chicago Real Estate Board has answered that question very definitely, at least in so far as its own membership extends, by establishing a zoning library and bureau of information in the board rooms, 57 West Monroe street, by employing an expert technical advisor on the subject; by arranging weekly talks on zoning at its regular luncheons, and by districting its entire membership of 6,000 into fifty zones of four square miles each.



CHAS. M. NICHOLS. [Moffett photo.]

Will Show What Zoning Means.

Through the bureau of information the membership will become acquainted with what zoning means to each of them and also as to the methods being pursued by the zoning commission in the districting and restricting of property.

The expert engineer, Jacob L. Crane Jr., who has been engaged for the last eight years in city planning and zoning of cities in the east, will be prepared to answer all inquiries on the subject and to give advice in specific cases. The districting of its membership into quadrangles of four miles each will enable the members to take up such problems as are peculiar to any particular district.

What Owners Should Realize.

Property owners should understand that, whether they like it or not, their real estate is about to be restricted in two or three different ways. They should realize that zoning, primarily, is a question of land and what is put on that land. Property is zoned in regard to the height and area of buildings and the uses to which they are put. Thus a proper zoning system becomes a matter of great interest not only to land owners but to engineers, architects, merchants, manufacturers, the small shop keeper and householder, and in fact to everyone who either owns a building or occupies one.

Chicago should be zoned better than any other city because it has the successes and errors which other municipalities have made before it. It is my observation from the splendid work already accomplished that Chicago bids fair to become the best zoned city in America and that in the shortest space of time. Zoning will help it to become a bigger, better, busier community, with greater safety, healthier conditions and to be a more comfortable place to live in.

EXPERT TO TELL REALTORS ABOUT RENTING LAW

B. J. Boehm, chairman of the renting division of the Chicago Real Estate Board, announces that owing to the success of last year's lectures on "Landlord and Tenant," by Herman V. Silvertrust of the legal firm of Ziv, Loomis & Silvertrust, he has arranged for a new series of lectures for this year. The subjects to be covered are as follows:



HERMAN V. SILVERTRUST. [Lasswell Photo.]

Correct forms of leases to be used and the proper way of preparing and signing them; preparation of notices to be served on tenants; assignments and subletting.

Correct method of serving notices, of cancelling leases during and at the expiration of the term; extensions and renewals, etc.

Rights, duties, and liabilities of landlord; the rights, duties, and liabilities of tenant.

Steps and action necessary to be taken under the law in order to evict a tenant during the term for violation of convenant of lease, and after expiration of term.

The lectures will be two in number, one tomorrow evening and the other Monday, Feb. 6. They will begin at 7:30 sharp and end at 9:30, and will be given at the board rooms, 57 West Monroe street. There will be no charge and the course is open to both members and their employés.

Work Starts on Two More Uptown Flat Buildings

Architect Paul F. Olsen has drawn plans and work has started on two more large uptown apartment buildings. Ford U. Maimin is owner and builder of each. At 1358-66 Greenleaf avenue is a $175,000 structure to have forty-two flats of two, three and four rooms. The lot cost $40,000. A twelve apartment building is going up at 6360-62 Wayne avenue, to cost $50,000. It will have two room flats with kitchenettes. Both will be ready May 1.

Realty Jottings

Well the mystery is solved and the several hundred realtors and friends who attended the "mystery banquet" of the Oak Park Real Estate board on Friday evening seemed to think it was worth solving. Instead of the old fashioned method of having a program with speakers, Cary M. Jones started things by beginning to auction off Oak Park's library. It was bid in by the Rev. James W. Vallentyne for several millions and then Mr. Vallentyne told what the library meant to Oak Park. Robert E. Cantwell bought the parks and playgrounds and then made a speech about them. F. A. Macnutt bought the schools, the Rev. Merle N. English the churches, Dr. A. M. Corwin the homes and the Rev. Carl D. Case "the spirit of Oak Park."

J. Frank Linsey of G. W. Drollinger & Sons reports his firm will place on the market on Feb. 1 for small flat buildings the north side of Adams street between 49th and 50th avenues. The property is 165x528. Edward C. Waller sold it to Louis Armbrecht for a reported $36,000.

There are twenty-seven buildings, all stores and flats, now building on West Madison between Cicero and Austin avenues. The Prairie State, a newly organized bank, is erecting a $75,000 building at the southwest corner of Madison and Austin.

What is claimed is a record rental for a short term is reported by E. F. Keebler & Co. at 131-33 South State, where Henry Preisler & Co. are paying George Friend $5,000 a month on a six months' lease for the 40x150 store. It is being used as a manufacturers' outlet shop. Mr. Friend will use the space himself on Sept. 1.

News of the Architects

The Illinois Society of Architects has appointed a committee of nine well known architects, all of whom are specially qualified to value any kind of a building, to form a board of valuators. Harry B. Wheelock is chairman and Ralph C. Harris is secretary. Other members are: Melville C. Chatten, Frank E. Davidson, Henry K. Holsman, Elmer C. Jensen, Emery S. Hall, Robert C. Ostergren, and Richard E. Schmidt.

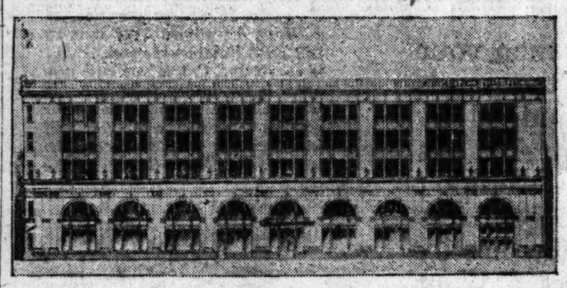
"The Illinois Society of Architects realizes the great importance of having proper building values established as the basis of a loan or sale, and for that reason has appointed this committee of nine," said Mr. Wheelock. "Requests for valuation can be made to Secretary Harris."

Architect Arthur C. Buckett has moved his offices from 190 North State street to the Ashland block. His new phone is Randolph 4039.

ELKS ENLARGE SITE OF NATIONAL WAR MEMORIAL

With the purchase yesterday by the Elks National Memorial headquarters committee of ninety-three feet in Lake View avenue, just north of the Lehmann homestead at the corner of Diversey, the B. P. O. E. now have a site fronting 393 feet on Lincoln park and 250 feet on Diversey for the new national war memorial. Joseph T. Fanning, secretary-treasurer of the Elks National Memorial headquarters commission and also executive director, who made the announcement, said the price was approximately $1,000 a front foot. The sellers were George F. Porter and Meta Dewes Burgweger. Frederick M. Bowes of the Bowes Realty company was broker.

To Replace Old Jefferson Town Hall



Here is a drawing of the proposed five story $400,000 bank, office, and department store building to replace the historic old building at the southeast corner of Milwaukee avenue and Irving Park boulevard, once the Jefferson town hall and now a police station. Michaelsen & Rognstad are the architects. The Milwaukee-Irving State bank will occupy the corner. Details of the project were told in this department on Jan. 13.

PLAN 'KNOW YOUR NEIGHBOR' DINNER FOR FIVE HUNDRED



E. S. TAYLOR. [Riel Photo.]

RANSOM B. KENNICOTT. [Moffett Photo.]

Five hundred future residents of Edgebrook Manor will be the guests of Lonnquist, Driver & Co. at a "know your neighbor" banquet Tuesday evening at 7:30 at the Morrison hotel. A community club is to be organized.

"We're proud of our buyers," said Axel Lonnquist, who hails from Detroit, and we want them all to know each other, so when they get settled in our new subdivision they'll be congenial and contented and not discontented strangers. This is going to be a sort of neighborhood affair, and there'll be no mention of sales or business."

Ransom E. Kennicott, chief forester of the forest preserve district, and E. S. Taylor, office manager of the Chicago plan commission, will be the speakers. Mr. Taylor's lecture will be illustrated.

Mr. Lonnquist announces that his firm has sold over $200,000 of realty in his 200 acre subdivision up in the northern tip of Chicago, on the St. Paul.

COMMISSION MEN PLAN $2,000,000 OFFICE BUILDING

As a result of a questionnaire sent out to the 475 butter, cheese and egg commission men who form the Chicago Mercantile exchange, formerly known as the butter and egg exchange, it has been decided to build the proposed $2,000,000 fourteen story Mercantile Exchange building near the loop.

The exchange has recently enlarged its quarters at the northeast corner of La Salle and Lake so it will have a floor space of 80x160 by May 1. It is now 40x150.

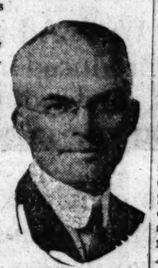
"The new building will be close to the loop, no matter how many firms go across the river to the north or west side," said Secretary S. Edward Davis. "We won't need to move until 1924, but we plan to have our new building ready by that time. Two-thirds of the office space will be taken by allied interests. We'll, of course, have a large trading floor in the new building, and we need one, for we handled $248,000,000 worth of business last year."

New Fire Risk Company to Have Boul Mich Offices

The American General Insurance company, a new Chicago fire company, will occupy all of the second floor and the south half of the third floor of the new Mather building at 324-26 North Michigan avenue. It will pay Alonzo C. Mather, lessor, a term rental of $49,800 for the five year term. The Real Estate Management corporation is renting agent of the property.

County Realty Board News

Vincent D. Wyman, attorney, will address the real estate market of Chicago in the rooms of the Cook County Real Estate board on Tuesday at 2:30 p. m. His subject will be "The Mechanics' Lien Law."



VINCENT D. WYMAN. [Moffett Photo.]

Samuel E. Erickson has been appointed chairman of the membership committee for 1922. John T. O'Connell has been made chairman of the valuation committee and the new members of the committee are Edmund H. Burke and George W. Walker.

Miss Helen M. McCullough, manager of the board, announces some more data about the contemplated Florida trip. It'll cost $235 per person complete. The Havana trip will cost $40 extra. There'll be 125 in the party, which will travel in a special train. The party will leave Chicago Feb. 11 at 8:15 p. m. and arrive at Miami the morning of Feb. 14. Back in Chicago on Feb. 25. Miss McCullough will tell you all about it—phone Franklin 4592. The trip is, of course, under the auspices of the Cook County Real Estate board.

Figures for the Week

	No.	Amount.
TRANSFERS.		
Last week	1,271	$1,485,560
Same wk. last yr.	986	1,625,179
TRUST DEEDS, MORTGAGES.		
Last week	1,167	$7,797,891
Same wk. last yr.	860	3,591,133
BUILDING PERMITS.		
Last week	122	$1,704,400
Same wk. last yr.	31	676,000

A Good Old-fashioned $6,000 First Mortgage — 7% for 5 Years



CONSERVATIVE investors have always appreciated the substantial character of the good old-fashioned first mortgage.

In offering the security here advertised, we have no hesitation in endorsing it as comprising all the elements of safety and conservatism which have made the first mortgage a favorite for centuries.

The property is just south of 33rd Street Boulevard on Prairie Avenue in an excellent residential neighborhood. The house is a stone front, 3-story brick residence on a 53 ft. by 125 ft. lot, and has just been purchased for $12,250.

The 16-room, modern house is furnished with steam heating system, electric lighting, hardwood floors and finish throughout and has two baths.

We recommend this especially desirable first mortgage, paying 7% for five years.

We will gladly furnish you with complete details concerning this and other 7% First Mortgage Investments which have this bank's approval.

LINCOLN STATE BANK
OF CHICAGO
Under State Government Supervision
31st and South State Streets
Telephone Victory 4500

7%
Real Estate Bonds
secured by
First Mortgages on land and high grade Apartment Buildings in Rogers Park near Sheridan Road and Lake Michigan (the cream of the North Side).
Call or send for Circulars
Partial payment plan if preferred
REAL ESTATE LOAN DEPARTMENT
Third Floor
CENTRAL TRUST
COMPANY OF ILLINOIS
125 West Monroe Street
Phone State 7600

Upper Michigan Avenue Office District — One Block East of Michigan Avenue



PELOUZE BUILDING
230 E. Ohio Street
Formerly offices of Major General Leonard Wood, U. S. Army.
Large and small offices. Absolutely fireproof. Fine light, air and quiet. No auto parking restrictions.
LOW RENTAL.
First class office service.
Apply at once to
Bowes Realty Co.
CONWAY BUILDING
Tel. Main 2181

FOR SALE
Valuable Leasehold---63rd & Halsted
25-year lease on 3-story store and apartment brick building and ground in rear, No. 6349 S. Halsted St., Chicago. Leases expire May 1st, 1922.
Will make big paying investment when two upper floors are altered into offices and store is extended in rear to alley. Will bring in $1,100 per month to start. Monthly rentals in lease, $600 for 10 years, $650 next five years and $700 last 10 years.
First cash offer over $5,000 buys leasehold
ADDRESS
J K 592, Tribune

TO RENT
Very exceptional office space, 3,000 ft., from May 1st,
Chicago Building
(5th Floor.)
Southwest Corner State and Madison Streets
(The World's Busiest Corner)
Four to six private offices, large vault and counting room. Has been occupied for 15 years by a leading real estate firm. Unequaled light, convenient arrangement, high grade tenants, excellent service. (We'll divide.) This is an opportunity seldom offered.
Buck and Rayner
Room 1510
7 West Madison Street
Central 6138
Or your own broker.

6% Money
FIVE and ten year loans at a 6% rate on Central Business Properties.
We loan for several Insurance Companies.
It will pay you to consult us before renewing a maturing loan, or making a new one. Telephone and our Representative will call.
CHICAGO TRUST COMPANY
REAL ESTATE LOAN DEPARTMENT
Arthur B. Cody-Hiram S. Cody, Managers
State and Madison—Central 7600

WANTED
Experienced Mazda Lamp Salesmen
To represent manufacturer. Only men with creditable record need apply. Interviews treated in strict confidence. State salary expected. Is your experience on large or miniature lamps?
ADDRESS JK 584, TRIBUNE

Yard or Factory Sites
For Sale
600x96 ft. Sect. Line, Northwest Side
75x145 ft. Sect. Line, So. B. & O. Switch
For Lease
2 Vacant Sites, Northwest Side. C. & N. W. switch now in. 50,000 sq. ft. each. Car line streets.
ADDRESS T T 226, TRIBUNE

GET LOCATED QUICKLY
In the Rapidly Developing
Near-in North Side
New Business District, between the river and Division St., East of Clark St. Many Millions of Dollars of new business buildings now under construction. Many far sighted firms have already located here.
Build Your Individual Office Building
or invest your surplus funds in this wonderful district. We are specializing here. Phone or call on
Hedberg & Bistor
231 Conway Bldg. Main 2525

EMERMAN BUILDING
Sheridan Road, at Lawrence Ave.
STORES—SHOPS—OFFICES
Any concern or individual with an eye on the development of up town Chicago should consider a Store, Shop or Office in this building. Leases can now be made at very favorable terms direct with the owner or the owner's personal representative. Here is a real opportunity to go after a greater business for 1922 in a shopping center of 500,000 people. We invite your inspection of the building. Write or phone for representative to call with prospectus and details.
H. Emerman or Representative
4750 Sheridan Road
Telephone Edgewater 9420. Sunnyside 2757

VIRTUS C. ROHM & CO
PHONES WABASH 239
INVESTMENT SECURITIES COMMERCIAL PAPER MUNICIPAL BONDS MORTGAGES STOCKS AND BONDS BOUGHT AND SOLD
FIDELITY & SURETY BONDS EMPLOYERS PUBLIC AUTOMOBILE LIABILITY BURGLARY COMPENSATION INSURANCE
INSURANCE EXCHANGE BUILDING, CHICAGO
EDWIN C. JOHNSON, MANAGER

Surety BONDED FIRST MORTGAGES
Full payment of all interest and principal guaranteed you by the Fidelity and Deposit Company of Maryland, with resources of more than $13,000,000.00. This protection available on our First Mortgage Bonds of $100, $500 and $1,000 denominations secured by improved farms and city real estate.
Our mortgages yield the highest interest rate consistent with absolute security of principal. Send for free folder and illustrated booklet giving complete details.
Leonard & Branif, Bond Dept. 81, Oklahoma City, Okla.



WHY didn't I get better results from that WANT AD?

HAVE YOU ever used a Want Ad to secure *buyers* and failed to receive just the right sort of returns?

Even with a good market, a fair price, and a thoroughly acceptable offer, a Want Ad will sometimes fail to produce *—because of insufficient information or inadequate size.*

Your Want Ad is no more than your voice, reproduced hundreds of thousands of times, and your offer is judged by what you say in your Want Ad. In *talking* to a prospect, you wouldn't expect to convince him of the goodness of your offer by mumbling a few hastily chosen words—so why expect a Want Ad to do so?

What you *put into* a Want Ad determines to a large extent what you *get out* of it! Always, before writing a Want Ad, apply The Tribune slogan:

The more you tell the quicker you sell!



In AUTOS

HERE'S an example of the successful application of The Tribune's Want Ad slogan, proving how well it works out:

Mrs. N. ran the following Want Ad in an effort to sell an automobile:

MOLINE-KNIGHT—7 PASSENGER. WINTER enclosure, A1 condition, $400. Graceland 000.

This Want Ad did not produce a single inquiry. The reason is simple. There wasn't enough *information* in the Want Ad. A prospective buyer hunting through the Section in search of a good offer couldn't get any definite idea of why Mrs. N.'s auto was a good buy. So there was no response!

Mrs. N. then rewrote the Want Ad to read as follows:

MOLINE-KNIGHT — 5 OR 7 PASSENGER, winter inclosure, heater wire wheels; other extras; A1 coach and mechanical condition. A real buy for quick sale. 000 Irving Park-blvd. Phone Graceland 000.

This Want Ad, because it gave the prospect something to think about, sold the auto immediately. Mrs. N. said she would always remember to apply The Tribune's Want Ad slogan whenever she had occasion to use a Want Ad.



ROOMS

ANOTHER example .... Mrs. B. was advertising for some one to rent her front room. She ran this Want Ad for a week without results:

TO RENT—LOVELY FRONT RM., ADJ. TO bath, suit 2 young men: nr. 3 lines of trans. Buckingham 000.

Then Mrs. B. applied The Tribune's Want Ad slogan, "the more you tell, the quicker you sell." She checked up the important features of the room and put them into this Want Ad:

TO RENT — SPLENDIDLY FURNISHED large front room, adjacent to bath; very modern; excellent location; suitable 2 men; reasonable; nr. 3 lines of transp. and lake. Phone Buckingham 000.

On the second day after this Want Ad ran the room was rented. Showing how very important it is to tell just how your offer differs from similar ones!

A HOTEL *Example*

ONE of the jobs of The Tribune Want Ad Section is keeping hotels filled with guests. When, two or three months ago, the Jackson Park Plaza opened for business, five line Want Ads were run to rent 200 suites.

During the first three weeks only six rooms were filled, because five lines of Want Ad did not prove sufficient to take care of the many features bound to be present in a new, huge hotel. This Want Ad was re-written, with the principle in mind that *"the more you tell, the quicker you sell."* A half-column was substituted, in which were listed features—the location, service, economy, various attractions.

The day after the half-column Want Ad appeared the management of the hotel found it necessary to hire four extra clerks to take care of the "procession." Twenty-five suites were rented the first day, and following ads of similar size were equally successful! If *you* have a Want Ad problem, try The Tribune's remedy for poor results, "the more you tell, the quicker you sell!"



"Mother, come quick; here's just the place we've been looking for. It tells all about it in this Want Ad!"



Here's HELP

THE following outline will assist in the preparation of a Want Ad whose duty it is to sell Real Estate—Houses. Study it carefully. *Cut it out and preserve it for future reference.* It will help you phrase your offer so that a prospective buyer will know exactly what you are offering in your Want Ad.



1. **Street No. and Section.**
   4416 No. Paulina, Rogers Pk., Hyde Park
2. **No. of Rooms**
   6 large rooms, 8 rms.
3. **Size of Lot.**
   48x125, 50x175
4. **Architecture**
   Brick, bungalow, frame, cottage, stucco
5. **Construction**
   Stone front, pressed brick walls, tile
6. **Exposure**
   South and east
7. **Heating**
   Furnace, hot water, steam, vapor, Nokol (hot water attachment?)
8. **Lighting**
   Electric, gas
9. **Plumbing**
   2 baths, tile bath, shower, built in bath
10. **Finish and Decoration**
    Genuine mahogany, white enamel, dull oak finish, walnut, hardwood floors, paneled dining room
11. **Basement**
    High, painted, white enameled; laundry, heating plant and coal bin enclosed.
12. **Garage**
    One car, 2 car, 3 car, heated garage, brick, portable, underground gas tank
13. **Miscellaneous Features**
    Sun parlor, sleeping porch, fireplace, bookcases, floored attic, chicken house
14. **Advantages of Location**
    Residential district, near Blank Park, close to school and churches, near lake
15. **Transportation**
    2 blocks to So. Side L, 2 blocks to Paulina St. surface, 25 minutes to city, near I. C.
16. **Reason for Selling**
    Owner has purchased another home
    Owner leaving city
    Owner building home in suburbs
    Owner needs cash
17. **Sale Price and Terms**
    $20,000; $5,000 cash, balance 5 yrs.; $10,500 cash
18. **Date of Possession**
    Immediate possession
    Possession 1st of mo.
    Possession 1st of May
19. **When and How to Inspect Property**
    Any time
    Call Sunday afternoon
    Afternoons any day
    Phone for appointment
20. **Address and Phone Number of Advertiser**



By this time next Sunday—

people will have rented rooms, apartments; sold houses, furniture, autos; secured better positions; hired clerks or cooks; done a multitude of things; all with Tribune Want Ads!

A unique little wonder-worker—the Want Ad—when you come to think of it. By what other means could you gather over 800,000 people, tell them what you want, and have those who are interested step out and negotiate with you?

Just take a slow look through this issue and try to visualize the tremendous aggregate value of the markets and values represented in the Want Ad Section today! Want Ads can do that *something for you*—quickly, conveniently, at a minimum of expense. Use them regularly!



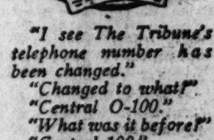
When you call Central 0100 and ask for an Adtaker—

you are well connected! Do you know that if you have a telephone your credit is good at The Tribune? We continually carry from forty to seventy thousand accounts entered in this way. Your Want Ad is taken over the phone and a bill is sent later. A quick and convenient method of inserting a Want Ad. *Remember it!*



Or you can visit the Want Ad Store—

FOR the convenience of those who occasionally find themselves in the region of the Loop near Madison and Dearborn, The Tribune maintains its Want Ad Store on the main floor of The Tribune Building. Here also is the *Women's Service Bureau*, a section set aside for the benefit of women advertisers. Next time you're in the neighborhood, drop in. You'll find it most comfortable.



"I see The Tribune's telephone number has been changed."
"Changed to what?"
"Central O-100."
"What was it before?"
"Central 100."
"Oh—100."
"No, NOT O-100! 100 is what it was before it was changed. It's O-100 NOW."
"Oh, O-100."
"No! Not O-O-100! O-100!"
"Oh,"——

Don't let US have any misunderstanding about it. When you want a Tribune Adtaker ask for

CENTRAL 0100
(Central Oh-Wun-Hundred)